



BLACKHILLSCORPORATION annual report

We deliver exceptional value to customers, achieve solid returns for investors, and grow through responsible energy development for the West.

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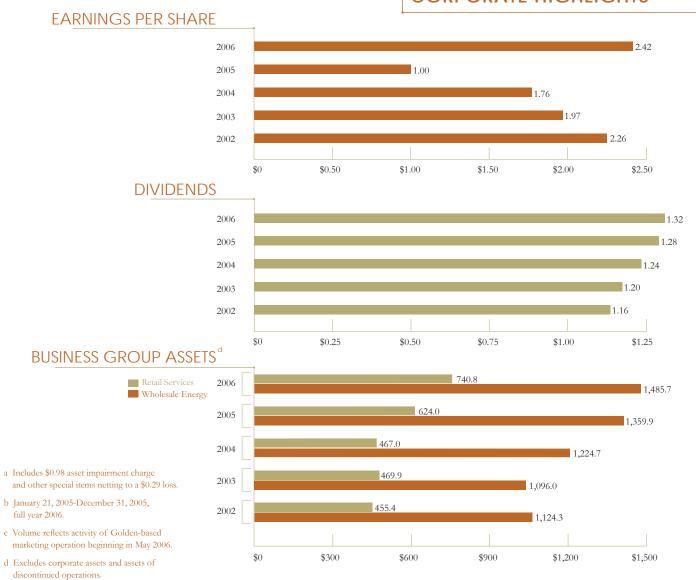






| | 2006 | 2005 | 2004 |
|---|-----------|-----------|-----------|
| T 1 17 1 | | | |
| Earnings per share–diluted | \$2.42 | \$1.00° | \$1.76 |
| Dividends paid per share | \$1.32 | \$1.28 | \$1.24 |
| Book value per outstanding share | \$23.68 | \$22.28 | \$22.43 |
| Year-end stock price | \$36.94 | \$34.61 | \$30.68 |
| E' 1' '1 1 4 4 | 2.20/ | 2 =0/ | |
| Five-year dividend growth rate | 3.3% | 3.5% | 3.6 % |
| Payout ratio | 55% | 128% | 70% |
| Dividend yield on market value at year-end | 3.6% | 3.7% | 4.0% |
| Return on average year-end common equity | 10.6% | 4.5% | 8.1% |
| Price-earnings multiple at year-end | 15 | 35 | 17 |
| E1 . '. '1'. 1 / '11' C LZW/LI\ | | | • • • • |
| Electric utility sales (millions of KWH) | 3,222 | 3,071 | 3,051 |
| Electric and gas utility electric sales b (millions of KWH) | 920 | 889 | - |
| Electric and gas utility gas sales ^b (millions of Dekatherm) | 4,388 | 4,063 | - |
| Total independent power capacity (MW) at year-end | 989 | 1,000 | 1,004 |
| Tons of coal sold (thousands of tons) | 4,717 | 4,702 | 4,780 |
| Oil and gas production sold (MMcfe) | 14,414 | 13,745 | 12,595 |
| Daily physical volume natural gas marketed (MMBtu) | 1,598,200 | 1,427,400 | 1,226,600 |
| Daily volume crude oil marketed ^c (barrels) | 8,800 | - | - |
| | | | |
| | | | |
| | | | |

CORPORATE HIGHLIGHTS





David R. Emery Chairman, President and Chief Executive Officer

THECUSTOMERCOUNTS

DEAR SHAREHOLDER:

In 2006, Black Hills Corporation earned \$2.21 per share from continuing operations. We again increased our annual dividend to \$1.32 per share, bringing total shareholder return in 2006 to 10.8 percent including dividends and stock price appreciation. We entered 2007 in excellent shape both financially and operationally, with ambitious plans for further progress.

Before reviewing last year's results, I'd like to discuss some exciting recent news. In February 2007, we signed a definitive agreement to purchase, from Aquila, Inc., five utilities in four neighboring states, in a \$940 million, all-cash transaction that will more than quadruple our retail utility customer base. The assets to be acquired include a Colorado electric utility and natural gas distribution utilities in Colorado, Kansas, Nebraska and Iowa. Obtaining the needed regulatory and other approvals should take about a year. Completion of the transaction is also subject to the simultaneous completion of the acquisition of Aquila itself by Great Plains Energy, which will retain Aquila's remaining businesses, including its Missouri-based utility operations.

Our purchase of the five Aquila utilities is a very positive step. This transaction, which will improve our credit profile, is expected to be earnings-accretive after a year of transition costs. We have secured lender commitments for the necessary interim financing. We expect permanent financing to come from a combination of newly issued equity, mandatory convertible securities, corporate-level debt and internally generated cash. Through this prudent, conservative approach we expect to maintain our investment-grade credit rating. We have also formed a transition team to plan for the integration of the assets we are acquiring.

CUSTOMERS COUNT — AND CAN COUNT ON US

Now as always, our ability to create value for our shareholders depends on our ability to deliver service and value to our customers. Accordingly, we strive to provide our customers energy that is both affordable and highly reliable.

Last year, we conducted an opinion poll of Black Hills Power customers. As in the past, we found that we are in good standing, and 98 percent of our customers have an overall favorable view of us. Nearly 75 percent of our customers also believe we are doing our part to hold down costs. We appreciate these high ratings and believe they reflect our commitment to reliability and quality service, a commitment we also will strive to honor in our new service territories in Colorado, Kansas, Nebraska and Iowa.

We take a relationship-based approach to our customer care, and that philosophy extends to our other business dealings as well. That conduct serves us well in our regulatory matters. Through open communication and dialogue, we can best achieve public understanding and thereby provide the service, reliability and value expected of us.

2006 REVIEW

Black Hills Corporation earned \$81.0 million, or \$2.42 per share in 2006, versus \$33.3 million, or \$1.00 per share in 2005. Net income in 2006 included \$0.21 per share from discontinued operations, primarily due to a gain on the March 2006 sale of our crude oil marketing and pipeline subsidiary. For the year, we achieved a 10.6 percent return on average common stock equity. In 2005, net income was adversely affected by special items, the largest of which was a \$0.98 per share impairment charge affecting power generation earnings. Other special items netted to a charge of \$0.29 per share. Income from continuing operations in 2006 was \$74.0 million, or \$2.21 per share, versus \$32.8 million, or \$0.98 per share in 2005. Here is a summary of business segment performance for 2006:

• Retail services. Black Hills Power and Cheyenne Light, Fuel & Power earned \$24.2 million versus \$20.1 million in 2005. Black Hills Power's earnings were up 4 percent, despite six weeks of planned maintenance at the Wyodak power plant during the second quarter. During 2006, we were successful in obtaining a rate settlement from the South Dakota Public Utilities Commission, resulting in a \$7.9 million annual revenue increase effective January 1, 2007. Net income at Cheyenne











Our ability to create value for our shareholders depends on our ability to deliver service and value to our customers.

Light more than doubled, benefiting from both a base rate increase approved by regulators and the impact of income from allowance for funds used during construction (AFUDC) associated with the ongoing construction of the Wygen II power plant. In March 2007, we filed a rate case with Wyoming regulators requesting the inclusion of the facility as a rate-base asset for Cheyenne Light. This 90-megawatt base load plant is scheduled to be in full commercial operation by January 1, 2008.

• Oil and gas. We increased production for the ninth consecutive year. Total production of 14.4 billion cubic feet equivalent (Bcfe) was up 5 percent from 2005. While that was below our stated long-term annual target of 10 percent, we were encouraged by our 2006 fourth-quarter results. Oil and gas earnings of \$12.7 million in 2006 were down 29 percent from 2005 as increased revenues were offset by higher operating costs and depletion expense.

Year-end proven reserves were 199.1 Bcfe. During the year, we acquired about 60 Bcfe in the Piceance Basin of Colorado.

We have been operating in this region for several years. Strategically, this expansion provides not only a better scale for the drilling and development program there, but also a third primary basin of operations, along with our existing operations in the San Juan Basin (New Mexico) and Powder River Basin (Wyoming). We thus benefit from added flexibility in our multi-year capital investment planning. Our year-end reserve calculation also reflects a downward revision to previous estimates of approximately 30 Bcfe. That adjustment was primarily caused by lower-than-expected results from portions of our drilling program in the San Juan Basin and to a lesser extent the Powder River Basin. Lower prices at year-end 2006 versus 2005 also contributed to the revision. In addition to the development of proven undeveloped reserves, our 2006 drilling program contributed 13 Bcfe to proven reserves. In early 2007, we obtained approval for an increased density spacing order for drilling in the San Juan Basin. We expect that to add about 10 Befe of proven reserves in 2007 alone, and potentially another 20 Bcfe over the next several years of drilling.



- Power generation. Income from continuing operations of \$19.9 million reflected stronger operational performance with the return of our Las Vegas I power plant in the spring and the Las Vegas II facility in the summer after extensive maintenance outages. Insurance proceeds helped to mitigate some of the expenses related to the outages. After the Las Vegas power complex returned to service, availability statistics of our independent power fleet returned to their typical high levels, as indicated by 99 percent availability in the fourth quarter. In 2005, a substantial impairment charge related to the Las Vegas I plant, triggered primarily by high forecasted future natural gas fuel costs, negatively affected financial results of this business segment.
- Energy marketing. Income from continuing operations was \$17.3 million in 2006, up 25 percent from 2005. Average daily volumes of natural gas marketed increased 12 percent to nearly 1.6 million MMBtu. Increased realized gross margins from marketed volumes were partly offset by lower unrealized marketing margins and by higher operating expenses. We marked the tenth anniversary of this business segment in August 2006, and proudly noted its record of profitability, growth and contribution to all our energy businesses.

- In May 2006, we began crude oil producer services marketing out of our Golden, Colorado-based operation.
- Coal mining. Steady tonnage of 4.7 million tons was produced in 2006. Reduced sales to the Wyodak power plant related to its six-week outage were largely offset by increased train load-out sales. Earnings of \$5.9 million were down about \$1 million, primarily due to higher production costs resulting from a change in accounting rules affecting the expensing of overburden removal costs, and increased mineral taxes.

SAFETY ON THE JOB

Not only are we productive in the workplace, we also do our jobs safely. I'm pleased to report that across our 12 primary states of operations and among more than 850 employees working nearly 1.8 million hours, our Company reported only two lost-time accidents in 2006. Our safest operation is the Ben French power complex, which has not had a lost-time accident in more than eight years. Our coal mine just completed its fourth consecutive year with no lost-time incidents. Across all our business lines, we take safety seriously, and our employees daily demonstrate responsibility and sharp focus at their jobs.



We entered 2007 in excellent shape both financially and operationally, with ambitious plans for further progress.

A LOOK AHEAD

Over the next several years, we will continue our growth and development plan across our energy businesses. Our balanced approach to energy production and delivery provides multiple revenue streams while allowing us to lower our overall operational and financial risks. Here are a few of our primary projects and activities at existing operations.

- Wygen II. This 90-megawatt coal-fired, base load power plant is situated at our Wyodak energy complex, and is intended to serve our Cheyenne Light customers as a rate base asset. We expect this plant to provide reliable, economical energy for decades to come, and are proud that it employs extensive emissions control technology. We believe it will be among the cleanest conventional coal-fired plants in the U.S., and among the first to be equipped with mercury scrubbing technology when it goes into full commercial service, expected to occur on January 1, 2008.
- Wygen III. Designed as the fourth of its kind, this mine-mouth, coal-fired power plant will be updated with the latest available technology and will share a control room with Wygen II. Due to planned enhancements to the air-cooled condensing system, we expect it to be rated at up to 100 megawatts. An air permit was issued by the Wyoming Department of Environmental Quality earlier this year, allowing us to proceed with the next regulatory steps. With solid load growth in our region, we are evaluating the best use for this facility's output. It can serve future needs of our Black Hills Power customers, supplement expected increased demand from Chevenne Light customers, or provide additional energy for our longstanding wholesale power customers. We are also considering selling an equity interest to a third party while retaining operational and fuel sourcing control of the plant. An equity partner would potentially increase our investment returns while reducing our exposure to operational risk.
- Oil and gas. Our ongoing investments in leasehold and development have increased our proven reserves, and we believe we

- can continue on our path of growing production for several years without significant leasehold acquisition. At year-end 2006, 42 percent of our proven reserves were undeveloped. With operations in three primary basins, we are afforded greater control of our drilling program and more flexibility in our capital spending. If permitting or other issues constrain planned development in particular areas, we now have improved alternatives to meet our long-term production goals.
- Coal mining. Our expert mining team is prepared for increased production. Late this fall, we will begin delivering fuel to Wygen II, which will consume about 0.5 million tons per year. Overburden the layers of soil and earthen deposits covering the coal seam is increasing as we mine into other areas of our leasehold, and our mining team already has addressed this factor as it plans to increase future production to meet the fuel demand for Wygen III and other potential customers in our region.
- Energy marketing. Our natural gas marketers continue to find ways to add to their services and their customer base is growing. Their business extends from producer services at the upstream end of the energy chain to origination services for end-users, such as large utility and industrial consumers. They also profit from their broad knowledge of regional transportation and storage to optimize the value of their marketing activity. In addition to this expertise, our marketing of crude oil producer services from our Rocky Mountain base began last year, and we expect this function to grow profitably.
- Retail services. Besides the power plant construction and planning mentioned earlier, we also continue our efforts to improve transmission and distribution infrastructure and keep all systems and services reliable and safe while holding down costs. At Cheyenne Light in particular, we need to expand the infrastructure for natural gas and electricity delivery to meet growing demand, as evidenced by the selection of Cheyenne as the home of the National Center for Atmospheric Research (NCAR) supercomputer facility.

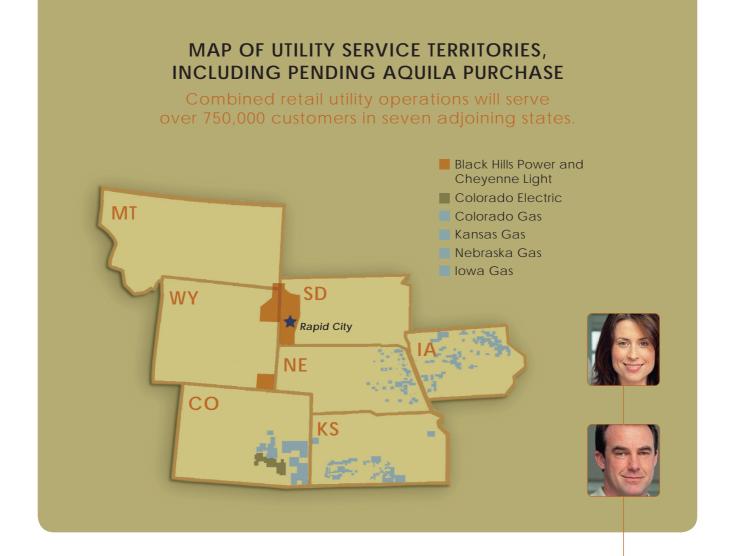












TRANSITION TEAM TO LEAD UTILITY ACQUISITION INTEGRATION EFFORTS

Having successfully merged Cheyenne Light into our corporate family in 2005, we are now, as noted above, planning for the largest acquisition in our history. This multi-state deal will add more than 600,000 customers and about 1,300 new employees to Black Hills' operations.

We expect success in this endeavor because our integration efforts will focus on two primary issues: serving customer needs reliably and economically; and building shareholder value through efficient operations and expert business practices. Among the tasks to be addressed are state regulatory requirements and compliance, customer service approaches, information systems compatibility, management methods and assimilation of corporate cultures and values.

Our confidence is based on the reputation and caliber of the employees affiliated with the high-quality operations we will be acquiring, who we expect to join the Black Hills team when the deal is completed. We share common bonds and interests with those employees, and with the new customers and communities we will be serving, since their Midwestern and Rocky Mountain cultures and values are very similar to our own.

These properties provide new avenues for growth. In particular, the electric utility in Colorado has potential for the vertical integration of power generation, as most of its energy is currently provided through purchased power contracts. We expect to work on this opportunity and have an appropriate multi-year planning horizon to evaluate and execute such an undertaking. We also see the possibility of integrating Cheyenne Light's natural gas procurement, nomination, scheduling and delivery activities with the streamlined and centralized gas utility operations of Aquila located in Omaha and Lincoln, Nebraska.

Obtaining approvals for the completion of the deal is expected to take about a year. Due to temporary transition service costs and other factors, we do not expect the transaction to be accretive to earnings until the second full year of operations. After that, we see a stable cash flow and earnings base from the acquired utility operations and upside potential from the addition of power generation at the new electric utility.

CHANGES IN THE BOARD AND OFFICER ROLES

In May 2006, Mr. William G. Van Dyke resigned from our Board of Directors. We thank him for his service to the Company. Effective April 1, 2007, Warren L. Robinson was appointed to fill the vacancy. In October 2006, Mr. Garner M. Anderson, Vice President and Treasurer, assumed additional responsibilities as Chief Risk Officer of Black Hills Corporation.

ENERGY TO SERVE

In light of our ambitious operational agenda, we further strengthened our financial structure with an equity infusion through a private placement of unregistered common stock in February 2007. Net proceeds of approximately \$145 million were used for debt reduction. Approximately 4.17 million shares were issued at \$36.00 per share. This action demonstrates our commitment to maintain a strong balance sheet for regulatory oversight, to sustain an investment-grade credit rating and to

advance our future through expansion and growth of our businesses. Even with this issuance of additional shares, we have reaffirmed our 2007 net income guidance in the range of \$2.10 to \$2.30 per share, a signal of the strength of our current operations.

Reflecting the strong and promising future we see ahead, in February 2007 we raised our dividend again, as we have for 37 years in a row.

We have the innovative resources, solid strategy and talented employee team to propel us forward. Our diverse and skillful people are at the core of our success, and their dedication to customers is sincere. They know we generate earnings and build shareholder value by providing value-based energy and superior service. And that's what we do, day in and day out. We thereby strengthen our future for our customers, our employees, our Company and our communities. Along with our Board, I thank all our employees for their efforts and congratulate them for their accomplishments on the job. And I thank you, my fellow shareholders, for your investment in Black Hills Corporation and confidence in us.

Our diverse and skillful people are at the core of our success, and their dedication to customers is sincere.















We are an integrated energy company. Retail operations include Black Hills Power, an electric utility and our founding business, providing service to the Black Hills region and also selling surplus power in wholesale markets; and Cheyenne Light, Fuel & Power, a Wyoming electric and gas distribution company. Black Hills Energy, our wholesale subsidiary, produces natural gas and crude oil, mines coal, generates electricity and markets energy.

RETAIL SERVICES

Committed to our customers.

Black Hills Power



- Electric utility serving about 64,000 customers in western South Dakota, southeastern Montana, and northeastern Wyoming.
- 435 MW of power generation plus 50 MW of purchased power under long-term contract.
- Power plant fleet availability was an impressive 97.1%, even with the planned major maintenance outage of the Wyodak power plant.
- 415 MW peak demand, set in July 2006.
- In 2007, we increased rates for the first time in 11 years, with a \$7.9 million, or 7.8% increase; automatic cost adjustments for transmission and coal fuel costs were included, with a provision for cost-sharing on natural gas and purchased power costs under certain conditions.
- Ability to sell surplus power off-system provides upside to investors and cost containment benefits for customers.
- Contract wholesale customers include City of Gillette, Municipal Energy Agency of Nebraska, and MDU, the utility serving Sheridan, Wyoming.
- Unique access to both eastern and western power grids; AC-DC-AC transmission tie provides 70 MW of bi-directional transmission capacity.

Cheyenne Light, Fuel & Power 🔼



- Electric and natural gas distribution company serving 39,000 electric customers and 33,000 gas customers in Cheyenne and other parts of Laramie County, Wyoming.
- 163 MW peak electric demand.
- 4.4 million dekatherm annual retail gas delivery and 920,000 MW-hours of electric sales.
- · Construction under way for Wygen II, a 90 MW mine-mouth, coal-fired power plant with commercial service expected January 1, 2008; current rate case requests the facility to be a rate-base asset.





WHOLESALE ENERGY OPERATIONS A regional market leader.

♠ Natural gas and oil production

- Development strategy focuses on long-lived gas reserves.
- 2006 production 14.4 Bcfe was the ninth consecutive annual increase, up 5% over 2005.
- 199 Bcfe reserves at year-end 2006, with natural gas comprising 83% of the total.
- Acquired 18,000 net acre leasehold with approximately 60 Bcfe proven reserves located in the Piceance Basin in western Colorado in 2006; complements existing operations in that region; extends drilling program with substantial proven undeveloped reserves.
- Production is concentrated in San Juan Basin of New Mexico, Piceance Basin of Colorado and Powder River Basin of Wyoming, with additional production in several other states.

Coal mining

- Our Powder River Basin coal mine near Gillette, Wyoming supports low cost, mine-mouth power generation.
- 2006 production: 4.7 million tons.
- 285 million tons of coal reserves at year-end 2006 a 50-plus year supply at expected production rates.

\chi Energy marketing

- Focusing on energy delivery, our primary business is marketing and moving natural gas from the Rockies and Canada to markets in the West.
- Natural gas marketing includes origination services for consumers and producer services for suppliers.
- Average daily marketing physical volumes in 2006: natural gas - 1.6 million MMBtu, up 12%; crude oil - 8,800 barrels as of May 1, 2006.

Power generation

- 989 MW of power generation capacity.
- Plants concentrated in Colorado, Nevada, Wyoming and California.
- Nearly all our capacity is under long-term contracts with load-serving electric utilities.
- We serve growth markets in the West by providing coal-fired and natural gas-fired generation for baseload and peaking power capacity.
- Power plant fleet availability of 93.4% reflects plant outages in Las Vegas earlier in 2006; availability in 4th quarter 2006 of 99% demonstrated a return to our superior service standard.

RETAIL SERVICES

Our retail services consist of our two regulated utilities, Black Hills Power and Cheyenne Light, Fuel & Power. Combined, they provided approximately one-third of our 2006 income from continuing operations. These earnings come from a more stable and predictable portion of our overall revenue mix, and comprise the foundation, along with other contracted wholesale businesses, for our tradition of dividend payouts.

CUSTOMER SERVICE COUNTS

We believe reliable delivery and responsive customer service are key to successful utility operations. In 2006, we conducted a customer survey at Black Hills Power, and its results demonstrate our commitment to service and value. Nearly all – 98 percent – gave the Company an overall favorable rating. About the same percentage were pleased with the reliability of our utility service. Our customers also gave us high marks on the value of our power, and 74 percent thought the Company was doing its part to contain costs. To the credit of our outstanding employee team's dedication and effort, all of these customer service marks are much better than industry standards, as reported through trade association sources. Superior customer service standards apply to all of our operations, as our corporate culture is customer-focused. We believe satisfied customers are long-term assets that contribute to our strong future.

STRONG RELATIONSHIPS BUILD STRONG COMMUNITIES

Our focus of service does not end with customers. Our utilities are integral to their communities as well. We support our neighbors and communities as volunteers and contributors, to the benefit of local and regional civic, charitable and economic development organizations. Our relationship-based approach to our community participation applies to regulatory interactions as well, where we seek a partnership with the public sector in our quest to deliver long-term quality service and value to our customers.













OPERATIONS REVIEW

Our legacy business, Black Hills Power, earned \$18.7 million in 2006 – 4 percent more than the previous year. That earnings increase overcame the additional expenses associated with a six-week, major planned maintenance outage at the Wyodak plant, which provides 72 megawatts of base-load power. Our customer base grew by about 1 percent, while overall megawatt-hour sales increased 5 percent.

For the first time in 11 years, we requested, and obtained, a rate increase from the South Dakota Public Utilities Commission, effective January 1, 2007. A \$7.9 million revenue increase was granted. In addition, we received approval for automatic annual cost adjustments for certain transmission, fuel and purchased power costs. Similar to previous arrangements, we will share in the burden of costs related to natural gas expense and purchased power, in exchange for the opportunity to sell surplus power in wholesale markets. This practice allows us to operate our business efficiently, for the benefit of both customers and shareholders.

Cheyenne Light earnings more than doubled to \$5.5 million, due primarily to a base rate increase effective January 1, 2006 and the addition of income related to the advancing construction of the Wygen II power plant through allowance for funds used

during construction (AFUDC). At year-end 2006, we had nearly 39,000 electric and 33,000 natural gas customers on our distribution systems. We are planning for continued energy demand growth in this service territory as its economic base expands. For example, Cheyenne is now home to a large regional discount retail distribution center and warehouse, and was recently selected as the site of the new National Center for Atmospheric Research (NCAR) supercomputer facility. These two projects are indicative of the growth potential of this region.

Wygen II, a 90 megawatt, coal-fired, base load power plant being built for Cheyenne Light, is on schedule for full commercial operations beginning January 1, 2008. A rate case was filed with the Wyoming Public Service Commission in March 2007 requesting that it be added as a rate-base asset of Cheyenne Light, effective next year. This plant will be a source of reliable, economical power for decades to come. This facility will be fitted with best available emissions control technology, including mercury abatement processes. On that front, we believe Wygen II will be the first coal plant in service in the nation with mercury reduction. We are proud of our record of environmental responsibility, and that accomplishment is illustrative of our long list of innovative engineering achievements over the decades throughout our Company.

Looking to the future, we seek to expand our customer base significantly and establish a multi-state regional utility presence. We are confident that we will continue to offer the kind of quality service that helped us earn our reputation.

MORE POWER TO COME

Wygen II is a notable milestone in our long history of producing economical, reliable power, but already on the drawing board is a companion power plant, Wygen III. To be sited as a mirror-image to Wygen II and joined by a common control room and shared facilities, this plant will be an updated version of three predecessor plants of similar design: Neil Simpson II, Wygen I and Wygen II. In February 2007, an air permit was issued for Wygen III, a prerequisite to other important steps toward final regulatory approval and the commencement of construction. If all goes as planned, we could break ground in late 2007 or early 2008. We look forward to the development of another excellent asset at our Wyodak energy complex. In addition, we signed a long-term purchase power contract for 30 megawatts of wind power to serve our customers. We expect power delivery to begin in 2008.

RELIABILITY AND SERVICE EXCELLENCE

Our power plants are very well run and maintained. Characteristically, we report availability exceeding 95 percent at our coal-fired plants, compared to an industry average of about 90 percent. Our gas-fired fleet availability is commanding as well. Overall, our regulated fleet was available 97 percent of the time in 2006. Reflecting such an impressive record, our Neil Simpson plant ran non-stop – 24/7 – for 13 consecutive months, an incredible feat for a coal-fired facility of its kind. We're proud of that achievement, and of the fine staff that made it possible.

Just as important, the power transmission and distribution functions at our utilities operate at the peak of performance, providing continuous energy service to our customers. Looking to the future, we seek to expand our customer base significantly and establish a multi-state regional utility presence. We are confident that we will continue to offer the kind of quality service that helped us earn our reputation.













WHOLESALE ENERGY

Our non-regulated energy platform – oil and natural gas production, coal mining, power generation and marketing – provides strength to our financial operations. Accounting for the majority of our earnings and assets, our non-regulated energy businesses augment our utility operations.

CUSTOMER SERVICE IS OUR SUCCESS MODEL

Across our wholesale energy operations, we are customerfocused. Through sustained relationship-building, we maintain a model for long-term business success. Moreover, our approach has created profitability based on multi-year contracts that is expanded through repeat business and referrals. We are dependable, dedicated allies of our business partners – and like it that way.

OPERATIONS REVIEW

Wholesale energy earned \$55.4 million in 2006, compared to \$26.2 million in 2005. Here is a breakdown of 2006 business segment performance.

• Energy marketing earned \$17.3 million, a 25 percent increase over 2005 results. Average daily volume of natural gas marketed was up 12 percent to nearly 1.6 million MMBtu. Results benefited from higher gross margins as well. Our marketing profitability is derived largely from price volatility, a business feature that can offset potential adverse swings in prices received for our own oil and gas production. In March 2006, we sold our Texas-based crude oil marketing and pipeline transportation business, and in May began offering crude oil producer services out of our Golden, Colorado marketing operation. Celebrating its tenth anniversary last summer, our energy marketing business is the epitome of customer service. Our personable and expert team thrives on relationship management, as they offer producer services to regional clients requiring better access to marketing channels; origination services to clients that are consumers of energy; and storage and transportation services to optimize the value of and provide reliable delivery of energy for our customers.

In all our businesses, we are customer focused and driven. We aim to be reliable, dependable, economical and interactive with all our business partners.

• Oil and gas production increased for the ninth consecutive year, up 5 percent from 2005 to 14.4 billion cubic feet equivalent (Bcfe). For the year, average prices received net of hedges were about 36 percent higher for crude oil but 4 percent lower for natural gas. Increased revenues were offset by higher field service costs and depletion expense; consequently earnings were 29 percent lower than in 2005. Year-end proven reserves of 199.1 Bcfe reflected an increase of approximately 60 Bcfe from two acquisitions in the Piceance Basin of Colorado, an increase of 13 Bcfe from our 2006 drilling program, and a downward

revision of about 30 Bcfe from previous estimates. That revision was affected by lower-than-expected production results in certain areas in the San Juan Basin of New Mexico, oil well performance in portions of the Finn-Shurley Field of Wyoming, the loss of a very productive gas well in the Denver-Julesburg Basin in Nebraska, and the effect of lower year-end product prices on reserve calculations. Fourth quarter 2006 production increased 15 percent compared to the prior year, providing momentum toward our long-term goal of 10 percent annual production growth. In February 2007, we received approval





for increased density spacing in the East Blanco Field of the San Juan Basin that is expected to contribute solidly to future production and proven reserves. In addition, there likely are significant quantities of probable reserves at our primary operations. Since a large portion of our proven reserves are undeveloped, we have sufficient drill site inventory to maintain a solid drilling program over the next several years without significant new leasehold additions. We see opportunity to grow in each of our primary operational bases – the San Juan, Piceance and Powder River Basins.

• Coal mining overcame the temporary loss of sales to its largest customer, the Wyodak power plant, which underwent a planned six-week major maintenance outage in the spring of 2006, by increasing train load-out sales during the year. Coal production was flat compared to 2005 at 4.7 million tons. Earnings were down \$1 million to \$5.9 million, due to higher overburden removal expense related to a change in certain accounting rules, and increased mineral taxes. Our skilled mining team is geared up to increase production, too. Delivery of coal to the Wygen II plant will begin later in this year, and add a half-million tons to our annual production beginning in 2008. The mining operation is

- planning for Wygen III as well, which will add a similar tonnage to sales when operational in the future.
- Power generation returned to its normal high performance level in the last half of 2006 with the restoration of operations at our Las Vegas power plant complex, where plants resumed full service in April and July 2006 after extensive maintenance and repairs. Earnings in 2006 were \$19.9 million, compared to a loss of \$(12.5) million in 2005, the results of which were affected primarily by an impairment charge related to our Las Vegas I power plant. Availability for our entire fleet of non-regulated power plants across five states was 93.4 percent in 2006, with 99 percent availability for the fourth quarter.

WE'RE HERE TO SERVE

In all our businesses, we are customer focused and driven. We aim to be reliable, dependable, economical and interactive with all our business partners. From energy commodities to marketing to generation, we are ready to serve our customers with enthusiasm and professionalism.













COMMITMENTS TO OUR CUSTOMERS

We are a responsible corporate citizen to our customers, our communities and the environment.

In all of our operations, we are stewards of energy resources and the land, water and air surrounding them, as we convert raw materials into commercial use and value for our customers. We work to deliver energy to our customers efficiently, safely, reliably and economically.

We are much more than a company providing jobs, compensation and economic activity. Our employees – from hourly workers to management to executives – are engaged in our communities. We are volunteers, contributing thousands of hours to charitable and civic organizations; we support worthy causes with our personal and corporate donations. We do so freely, because we are committed to our neighbors, our friends and our families. We make a difference in the quality of life of the communities we serve.

We support economic development efforts to improve the opportunities making our communities strong and flourishing. We continue to participate in Black Hills Vision, a multi-year strategy to create jobs, enhance infrastructure, promote industrial growth and foster affordable housing. In Cheyenne, we proudly supported successful local efforts to attract a national

supercomputer laboratory, which is now under way. In small and big ways, we work constructively to make the regions we serve economically vibrant.

Environmental compliance is taken seriously by all our operations. We work cooperatively and innovatively with regulators as we seek to implement and maintain safeguards. Our Wygen II power plant, in addition to stringent standards for sulfur and nitrogen emissions, will be among the first in the nation to reduce mercury emissions. To make that possible, we worked with scientists and regulators to identify alternative ways to mitigate mercury, tested these processes at our Wygen I plant, evaluated results and selected the most effective method for Wygen II. We also are seeking economical sources of renewable energy, such as contracting for wind power, as we did in 2006.

Our motives for corporate social responsibility are in the mutual interests of our customers, communities, regulators and investors. As we earn returns for our shareholders in an accountable, responsible manner, we create long-term, sustainable value through our social, economic and environmental commitments.











INVESTOR INFORMATION

COMMON STOCK

Transfer Agent, Registrar & Dividend Disbursing Agent Wells Fargo Shareowner Services P.O. Box 64856 St. Paul, Minnesota 55164-0856 800-468-9716 www.wellsfargo.com/shareownerservices

SENIOR UNSECURED NOTES – BLACK HILLS CORPORATION

Trustee & Paying Agent LaSalle Bank N.A. 135 S. LaSalle Street, Suite 1960 Chicago, Illinois 60603

FIRST MORTGAGE BONDS – BLACK HILLS POWER, INC.

The Bank of New York Trust Company, N.A. 227 W. Monroe, 26th Floor Chicago, Illinois 60606

FIRST MORTGAGE BONDS – CHEYENNE LIGHT, FUEL & POWER

Trustee & Paying Agent Wells Fargo Bank, N.A. MAC C7300-107 1740 Broadway Denver, Colorado 80274

POLLUTION CONTROL REFUNDING REVENUE BONDS – BLACK HILLS POWER, INC.

Trustee & Paying Agent Wells Fargo Bank, N.A. Sixth Street and Marquette Avenue Minneapolis, Minnesota 55479

ENVIRONMENTAL IMPROVEMENT REVENUE BONDS – BLACK HILLS POWER, INC.

Trustee & Paying Agent The Bank of New York Trust Company, N.A. 227 W. Monroe, 26th Floor Chicago, Illinois 60606

INDUSTRIAL DEVELOPMENT REVENUE BONDS – CHEYENNE LIGHT, FUEL & POWER

Trustee & Paying Agent US Bank 950 17th Street, Suite 300 Denver, Colorado 80203

CORPORATE OFFICES

Black Hills Corporation P.O. Box 1400 625 Ninth Street Rapid City, South Dakota 57709 605-721-1700 www.blackhillscorp.com

2007 ANNUAL MEETING

The Annual Meeting of Shareholders will be held at The Journey Museum, 222 New York Street, Rapid City, South Dakota, at 9:30 a.m. local time on May 22, 2007. Prior to the meeting, formal notice, proxy statement and proxy will be mailed to shareholders.

MARKET FOR EQUITY SECURITIES

The Company's Common Stock (\$1 par value) is traded on the New York Stock Exchange (NYSE). The Company has filed its CEO Certification with the NYSE. Quotations for the Common Stock are reported under the symbol BKH.

The continued interest and support of equity owners is appreciated. The Company has declared Common Stock dividends payable in each year since its incorporation in 1941. Regular quarterly dividends when declared are normally payable on March 1, June 1, September 1 and December 1.

INTERNET ACCOUNT ACCESS

Registered shareholders can access their accounts electronically at www.shareowneronline.com. Shareowner Online allows shareholders to view their account balance, dividend information, reinvestment details and much more. The transfer agent maintains stockholder account access.

DIRECT DEPOSIT OF DIVIDENDS

The Company encourages you to consider the direct deposit of your dividends. With direct deposit, your quarterly dividend payment can be automatically transferred on the dividend payment date to the bank, savings and loan, or credit union of your choice. Direct deposit assures payments are credited to shareholders' accounts without delay. A form is attached to your dividend check where you can request information about this method of payment. Questions regarding direct deposit should be directed to Wells Fargo Shareowner Services.

DIVIDEND REINVESTMENT AND DIRECT STOCK PURCHASE PLAN

A Dividend Reinvestment and Direct Stock Purchase Plan provides interested investors the opportunity to purchase shares of the Company's Common Stock and to reinvest all or a percentage of their dividends. For complete details, including enrollment, contact the transfer agent, Wells Fargo Shareowner Services. Plan information is also available at www.wellsfargo.com/shareownerservices.

The Company reports details concerning its operation and other matters periodically to the Securities and Exchange Commission on Form 8-K, Form 10-Q and Form 10-K, which are available on written request to:

Investor Relations, Black Hills Corporation, P.O. Box 1400, Rapid City, South Dakota, 57709. The Company's CEO/CFO Section 302 Certifications have been filed on exhibits to its Form 10-K. The Company also has available through our internet website at www.blackhillscorp.com its annual report on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K and amendments to those reports, as soon as reasonably practicable after the Company electronically files such material with, or furnishes it to, the Securities and Exchange Commission.

In addition, the Company has certain corporate governance documents on our website. These documents include a Code of Ethics that applies to its CEO, CFO and key finance/accounting employees, Corporate Governance Guidelines for its Board of Directors, Code of Business Conduct for its employees, and charters for the Executive, Audit, Compensation and Governance Committees of the Board of Directors.

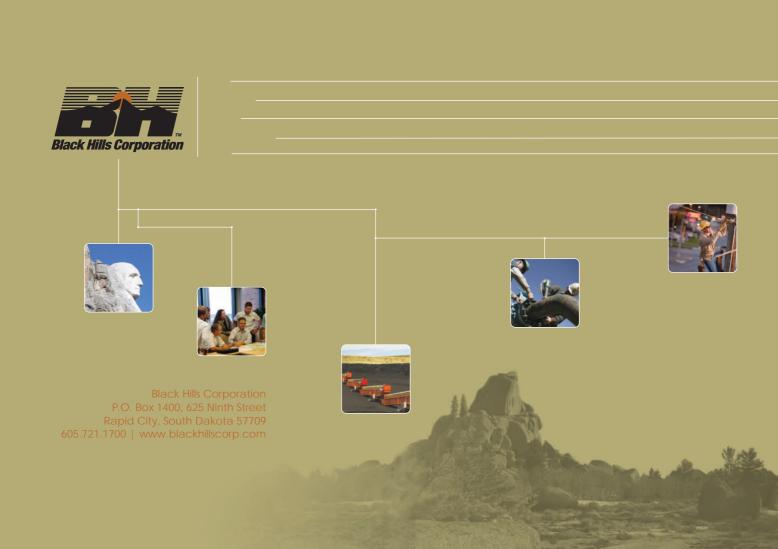












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GLOSSARY OF TERMS

The following terms and abbreviations appear in the text of this report and have the definitions described below:

| emo repore una r | iave the definitions described below. | | |
|---------------------------------|--|----------------|--|
| AFUDC | Allowance for Funds Used During Construction | EITF 99-19 | EITF Issue No. 99-19, "Reporting Revenue Gross as |
| Allegheny | Allegheny Energy Supply Company, LLC | EITF 02-3 | a Principal versus Net as an Agent" EITF Issue No. 02-3, "Issues Involved in Accounting |
| AOCI | Accumulated Other Comprehensive Income | EIIF UZ-3 | for Derivative Contracts Held for Trading Purposes |
| APB | Accounting Principles Board | | and Contracts Involved in Energy Trading and Risk |
| APB 25 | APB Opinion No. 25, "Accounting for Stock Issued to Employees" | EITF 03-11 | Management Activities" EITF Issue No. 03-11, "Reporting Realized Gains and |
| Aquila | Aquila, Inc. | | Losses on Derivative Instruments That Are Subject to FASB Statement No. 133 and not "held for trading |
| ARO | Asset Retirement Obligations | | purposes" as defined by Issue No. 02-3" |
| Basin Electric | Basin Electric Power Cooperative | EITF 04-6 | EITF Issue No. 04-6, "Accounting for Stripping Costs |
| Bbl | Barrel | | Incurred during Production in the Mining Industry" |
| Bcf | Billion cubic feet | EITF 04-13 | EITF Issue No. 04-13, "Accounting for Purchases and Sales of Inventory with the Same Counterparty" |
| Bcfe | Billion cubic feet equivalent | Enserco | Enserco Energy Inc., a wholly-owned subsidiary of |
| BHC Pension Plan | The Pension Plan of Black Hills Corporation | Liiscido | Black Hills Energy, Inc. |
| ВНССР | Black Hills Corporation Credit Policy | EPA | U. S. Environmental Protection Agency |
| BHCRPP | Black Hills Corporation Risk Policies and Procedures | EPA 2005 | Energy Policy Act of 2005 |
| BHEC | Black Hills Energy Capital, Inc. | ESPP | Employee Stock Purchase Plan |
| BHEP | Black Hills Exploration and Production, Inc., a direct, | EWG | Exempt Wholesale Generator |
| | wholly-owned subsidiary of Black Hills Energy, Inc. | FASB | Financial Accounting Standards Board |
| BHER | Black Hills Energy Resources, Inc., a direct, wholly- owned subsidiary of Black Hills Energy, Inc. | FERC | Federal Energy Regulatory Commission |
| Black Hills Corporation Plan | Black Hills Corporation Retirement Savings Plan | FIN 45 | FASB Interpretation No. 45, "Guarantor's Accounting and Disclosure Requirements for Guarantees, Including Indirect Guarantees of Indebtedness of |
| Black Hills Energy | Black Hills Energy, Inc., a direct, wholly-owned subsidiary of the Company | = 10.10 | Others" |
| Black Hills Generation | Black Hills Generation, Inc., a direct, wholly-owned subsidiary of Black Hills Energy, Inc. | FIN 46 | FASB Interpretation No. 46, "Consolidation of Variable Interest Entities" |
| Black Hills Power | Black Hills Power, Inc., a direct, wholly-owned subsidiary of the Company | FIN 46(R) | FASB Interpretation No. 46, "Consolidation of Variable Interest Entities Revised" |
| Black Hills Wyoming | Black Hills Wyoming, Inc., an indirect, wholly-owned subsidiary of Black Hills Energy, Inc. | FIN 48 | FASB Interpretation No. 48, "Accounting for Uncertainty in Income Taxes – an Interpretation of FASB Statement 109" |
| Btu | British thermal unit | FSP | FASB Staff Position |
| Cheyenne Light | Cheyenne Light, Fuel and Power Company, a direct, wholly-owned subsidiary of the Company | FSP 123(R)-3 | FSP No. FAS 123(R)-3, "Transition Election Related to Accounting for the Tax Effects of Share-Based Payment Awards" |
| Cheyenne Light Pension Plan | The Cheyenne Light, Fuel and Power Company Pension Plan | GAAP | Generally Accepted Accounting Principles |
| Cheyenne Light | Cheyenne Light, Fuel and Power Company | GCA | Gas Cost Adjustment |
| Plan | Retirement Savings Plan | Great Plains | Great Plains Energy Incorporated |
| CRPP | Commodity Risk Policies and Procedures | Indeck | Indeck Capital, Inc. |
| СТ | Combustion turbine | LIBOR | London Interbank Offered Rate |
| Dth | Dekatherms | LOE | Lease Operating Expense |
| ECA | Electric Cost Adjustment | Las Vegas I | Las Vegas I gas-fired power plant |
| EITF | Emerging Issues Task Force | Las Vegas II | Las Vegas II gas-fired power plant |
| EITF 91-6 | EITF No. 91-6, "Revenue Recognition of Long-Term Power Sales Contracts" | MAPP | Mid-Continent Area Power Pool |
| EITF 98-10 | EITF Issue No. 98-10, "Accounting for Contracts involving Energy Trading and Risk Management Activities" | Mbbl Mcf | Thousand barrels of oil Thousand cubic feet |

| Mcfe | Thousand cubic feet equivalent | SFAS 87 | SFAS 87, "Employers' Accounting for Pensions" | | |
|------------|--|-------------|---|--|--|
| MDU | Montana Dakota Utilities Company | SFAS 106 | SFAS 106, "Employer's Accounting for Post- | | |
| MEAN | Municipal Energy Agency of Nebraska | | retirement Benefits Other Than Pensions" | | |
| MMBtu | Million British thermal units | SFAS 109 | SFAS 109, "Accounting for Income Taxes" | | |
| MMcf | Million cubic feet | SFAS 123 | SFAS 123, "Accounting for Stock-Based Compensation" | | |
| MMcfe | Million cubic feet equivalent | SFAS 123(R) | SFAS 123 (Revised 2004), "Share-Based Payment" | | |
| Moody's | Moody's Investor Services, Inc. | SFAS 133 | SFAS 133, "Accounting for Derivative Instruments | | |
| MTPSC | Montana Public Service Commission | | and Hedging Activities" | | |
| MW | Megawatts | SFAS 142 | SFAS 142, "Goodwill and Other Intangible Assets" | | |
| MWh NPC | Megawatt-hour Nevada Power Company | SFAS 143 | SFAS 143, "Accounting for Asset Retirement Obligations" | | |
| NPDES | National Pollutant Discharge Elimination System | SFAS 144 | SFAS 144, "Accounting for the Impairment of Long-lived Assets" | | |
| PCBs | Polychlorinated Biphenyls | SFAS 157 | SFAS 157, "Fair Value Measurements" | | |
| PPM | PPM Energy, Inc. | SFAS 158 | SFAS 158, "Employer's Accounting for Defined | | |
| PSCo | Public Service Company of Colorado | | Benefit Pension and Other Postretirement Plans, | | |
| PUHCA | Public Utility Holding Company Act of 1935 | | Amendment of FASB Statements No. 87, 88, 106 and 132(R)" | | |
| PURPA | Public Utility Regulatory Policies Act of 1978 | SFAS 159 | SFAS 159, "The Fair Value Option for Financial | | |
| QF | Qualifying Facility | | Assets and Financial Liabilities" | | |
| RCRA | EPA Resource Conservation and Recovery Act | SO2 | Sulfur Dioxide | | |
| SCE | Southern California Edison | S&P | Standard & Poor's Rating Services | | |
| SDPUC | South Dakota Public Utilities Commission | TSA | Transmission Service Agreement | | |
| SEC | U. S. Securities and Exchange Commission | VaR | Value-at-Risk | | |
| SFAS | Statement of Financial Accounting Standards | VIE | Variable Interest Entity | | |
| SFAS 13 | SFAS 13, "Accounting for Leases" | WDEQ | Wyoming Department of Environmental Quality | | |
| SFAS 69 | SFAS 69, "Disclosures about Oil and Gas Producing | WECC | Western Electricity Coordinating Council | | |
| | Activities – an amendment of FASB Statements 19, 25, 33 and 39" | WPSC | Wyoming Public Service Commission | | |
| SFAS 71 | SFAS 71, "Accounting for the Effects of Certain Types of Regulation" | WRDC | Wyodak Resources Development Corporation, a direct, wholly-owned subsidiary of Black Hills Energy, Inc. | | |

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS, AND QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

We are an integrated energy company operating principally in the United States with two major business groups – retail services and wholesale energy. We report for our business groups in the following financial segments:

| Business Group | Financial Segment |
|------------------------|--------------------------|
| Retail services group | Electric utility |
| | Electric and gas utility |
| Wholesale energy group | Oil and gas |
| | Power generation |
| | Coal mining |
| | Energy marketing |

Our retail services group currently consists of our electric utility, Black Hills Power, and our electric and gas utility, Cheyenne Light, which was acquired January 21, 2005. Black Hills Power generates, transmits and distributes electricity to approximately 64,200 customers in South Dakota, Wyoming and Montana. Cheyenne Light serves approximately 38,900 electric customers and 32,600 natural gas customers in Cheyenne, Wyoming and vicinity. Our wholesale energy group, which operates through Black Hills Energy and its subsidiaries, engages in the production of natural gas, crude oil and coal primarily in the Rocky Mountain region; the production of electric power through ownership of a diversified portfolio of generating plants and the sale of electric power and capacity primarily under long-term "tolling" contracts; and the marketing of natural gas and crude oil.

Industry Overview

The U.S. energy industry experienced another year of strong economic performance in 2006. Energy commodity prices continued to be high and volatile. Domestic energy prices continue to be influenced by global factors, including foreign economic growth, especially in China and Asia, domestic economic growth, the policies of OPEC and other large foreign oil producers, and political tensions and conflict in many regions. Mild weather dominated the U.S. during the summer of 2006 and through early winter, reducing demand for fuel used for power generation and heating. At year-end 2006, domestic supplies of natural gas in storage were well above historical averages.

Progress in the energy industry in 2006 included the discovery of substantial oil and gas reserves in the Gulf of Mexico, increased exploration and production of oil and natural gas in the lower 48 states, continued planning and construction of liquefied natural gas port facilities, the proposal of additional coal-fired and nuclear power plants, the advancement of

renewable energy resources and utilization. The industry has also experienced better cooperation between regulators and energy providers in many states seeking cooperative, constructive solutions to ongoing issues and rate cases.

The energy industry continues to adjust to change, including the trends of consolidation in the electric and gas utility sectors, increased private equity investment, and asset divestitures to narrow business strategies. The energy market place is still adjusting to the repeal of PUHCA, effective in early 2006; increased oversight of the FERC and increased environmental and emissions reviews and mandates. In recent years, several state regulatory agencies allowed electric utilities to construct and operate power plants in vertically integrated structures after years of discouraging or prohibiting such activity. As a result, the independent and merchant power industry was challenged in its ability to increase its market presence.

In the past year, the corporate structure of many energy companies underwent evaluation and change, largely from efforts to create additional shareholder value. Some companies are contemplating or implementing a realignment of assets, reflecting shifts in longer-term business strategies. Others are divesting certain energy properties to focus on core businesses, such as exiting unregulated power production or oil and gas production in favor of utility operations. Others continue to engage in mergers and acquisitions in a quest to improve economies of scale and returns to investors.

Many industry analysts expect an increase in capital investments across a wide spectrum of energy companies. A number of electric and gas utilities need to replace aging plants and equipment, and regulators are providing favorable recognition in rates for additional investment. Oil and gas producers are expected to continue to increase capital spending in response to relatively high prices. In response to relatively high seasonal supplies of natural gas and widening regional price differentials capital spending in certain producing areas may moderate or even be curtailed.

In 2006, the domestic coal industry benefited from a stronger price environment, in large part due to high and volatile natural gas prices. Coal prices have moderated recently in response to a trend of lower overall natural gas prices, compared to a year ago. Some deliveries of Powder River Basin coal in Wyoming were hampered by transportation disruptions, causing temporary difficulties for utilities in the West and Midwest. Fossil fuel combustion continues to be a contentious domestic and international public policy issue, as many nations, including U.S. allies, advocate reductions in carbon dioxide emission. Many states now encourage the industry to invest in renewable energy resources, such as wind power or the use of bio-mass as a fuel. In some instances, renewable energy use is mandated by state regulators. In the case of California, a new adopted interim standard requires that future imports of power must come from power plants with lower emission levels than currently associated with conventional coal-fired plants. Such restrictions could alter transmission flow of power in western states, as a large percentage of current power generation in the

western grid comes from coal sources. Despite these longerterm challenges, the power generation industry continues to make improvements in emissions control in response to regulatory mandates. Emissions from new coal-fired plants are a fraction of those produced by power plants built a generation ago. As a result, coal remains an important, domestically available, and economical national energy resource that is vital to meet growing energy demand.

Energy providers, government authorities and private interests continue to address longer term issues concerning electric transmission, power generation capacity, the use of renewable and other diversified sources of energy, oil and natural gas pipelines and storage, and other infrastructure-related matters. Despite public and private efforts to promote conservation, the demand for energy is expected to increase steadily over time.

Business Strategy

We are a customer-focused integrated energy company. Our business is comprised of retail utility assets, including electric and gas distribution systems, fuel assets and electric generation assets. To optimize the value of our assets, we utilize our energy marketing and transportation expertise. Our focus on customers, whether retail utility customers, wholesale generation or marketing customers, provides opportunities to expand our businesses. Our balanced, integrated approach to retail utility operations, fuel production, power generation and energy marketing is supported by disciplined risk management practices. The diversity of our operations reduces reliance on any single business to achieve our strategic objectives. Our diversity is expected to provide a measure of stability to our business and financial performance during volatile or cyclical periods. It helps us reduce our total corporate risk, and allows us to achieve stronger returns over the long term. The strength and stability of our balance sheet is critical in today's market. Access to capital, sufficient liquidity and quality of earnings are our key drivers.

Our long-term strategy is to continue expanding our core retail utility, fuel asset and generation businesses, supplemented by our energy marketing operations. We will do this primarily by focusing on providing superior economic and performance value to customers, and by increasing our customer base. In the retail area, we seek to grow our existing utility asset base through construction of new rate-based generation facilities, and by adding new customers through the acquisition of additional retail utility properties, while maintaining our high customer service and reliability standards. In the fuel production area, we will continue to develop our existing inventory of oil and gas reserves while striving to maintain our positive relationships with mineral owners and regulatory authorities and working to develop additional markets for our

coal production, including the development of additional power plants at our mine site. Our power generation business will focus on long-term contractual relationships with key wholesale customers, as well as new customers that will allow us to expand existing generation sites, or to construct or acquire new generation facilities. The expertise of our energy marketing business will continue to enable us to optimize the value of our asset-based businesses.

The following are key elements of our business strategy:

- operate our lines of business as retail and wholesale energy components. The retail utility component consists of electric and natural gas products and services. The wholesale component consists of fuel production, mid-stream assets, power production facilities and energy marketing;
- expand retail operations through selective acquisitions of electric and gas utilities consistent with our regional focus and strategic advantages;
- invest in, construct and expand our rate-base generation to serve our electric utilities;
- complete our proposed acquisition of certain Aquila-owned utility assets and successfully integrate and profitably operate our expanded utility operations;
- grow our reserves and increase our production of natural gas and crude oil;
- grow our energy marketing operations primarily through the expansion of producer and end-use origination services and, as warranted by the market, natural gas and crude oil storage and transportation opportunities;
- selectively grow our power generation segment by developing and acquiring power generating assets in targeted Western markets and, in particular, by expanding generating capacity of our existing sites through a strategy known as "brownfield development";
- increase earnings from our coal production through an expansion of mine-mouth generation and increased coal sales;
- exploit our fuel cost advantages and our operating and marketing expertise to produce and sell power at attractive margins;
- diligently manage the risks inherent in energy marketing;
- conduct business with a diversified group of creditworthy or sufficiently collateralized counterparties;
- sell a large percentage of our capacity and energy production from our independent power projects through mid- and longterm contracts primarily to load-serving utilities in order to secure a stable revenue stream and attractive returns; and
- build and maintain strong relationships with wholesale power customers.

Operate our lines of business as retail and wholesale energy components. The retail component consists of electric and natural gas products and services. The wholesale component consists of fuel production, mid-stream assets, power production facilities and energy marketing. We achieve operating efficiencies through our retail and wholesale business groups. In the retail group, the integration of customer service and marketing and promotional efforts streamline operating processes and improve productivity. In the wholesale group, the fuel production, generation and marketing segments integrate balanced, yet diverse strategic operations.

Expand retail operations through selective acquisitions of electric and gas utilities consistent with our regional focus and strategic advantages.

For more than 65 years, we have provided strong retail utility services, based on delivering quality and value to our customers. Our tradition of accomplishment is expected to support efforts to expand our retail operations in other markets, most likely in the Midwest, West and in regions that permit us to take advantage of our intrinsic competitive advantages, such as baseload power generation, system reliability, superior customer service and relationship-based approach to regulatory matters. The January 2005 acquisition of Cheyenne Light and the February 2007 announcement of the proposed acquisition of certain electric and gas utility assets of Aquila are examples of such expansion efforts. Retail operations also enhance other important business development, including gas transmission pipelines and storage infrastructure, which could promote other wholesale operations. Regulated retail utility operations can contribute substantially to the stability of our long-term cash flows, earnings and dividend policy.

Invest in, construct and expand our rate-base generation to serve our electric utilities.

Our Company's original business was a vertically integrated electric utility. This business model remains a core strength today, where we are investing in and operating efficient power generation resources to transmit and distribute electricity to our customers. We provide power at reasonable and stable rates to our customers and earn solid returns for our investors. Rate-based generation assets offer several advantages for consumers, regulators and investors. First, they assure consumers that rates have been reviewed and approved by government authorities who safeguard the public interest. Second, regulators participate in a planning process where long-term investments are designed to match long-term energy demand. Third, investors are assured that a long-term, reasonable, stable rate of return may be earned on their investment. A lower risk profile may also improve credit ratings which, in turn, can benefit both consumers and investors, by lowering our cost of capital.

We continue to advance our strategy as evidenced by the construction of Wygen II and the development and permitting of Wygen III. Construction of the 90 MW, coal-fired Wygen II plant is currently on schedule. Cost of the plant is currently expected to be approximately \$182 million, including interim financing costs during construction. We expect to file a rate case

in the first quarter of 2007 to recover the cost of Wygen II. In early 2007, we received a regulatory issued air permit for the Wygen III power plant. This enables us to move forward with other regulatory processes with the goal of commencing construction in late 2007 or early 2008.

Complete our proposed acquisition of certain Aquila-owned utility assets and successfully integrate and profitably operate our expanded utility operations. Our recently announced definitive agreement to acquire Aquila's utility properties in five states will significantly increase our regional presence and the size and scope of our utility operations. We believe that the expanded utility operations will enhance our ability to serve customers and communities and build value for our shareholders. In addition to other customary conditions, the completion of the transaction requires us to obtain state and federal regulatory approvals, and pass federal antitrust review. We will also need to access the capital markets to secure capital sufficient to fund our acquisition. This could be impacted by our ability to maintain our investment grade issuer credit rating. We expect that the acquisition will result in multiple benefits. We will strive to integrate our current and acquired utility operations to achieve these anticipated benefits.

Grow our reserves and increase production of natural gas and crude oil. Our strategy is to increase both reserves and production through a combination of drilling and acquisitions. Primary emphasis will be placed on developing our existing core properties located in the San Juan, Piceance and Powder River Basins. Specifically, we plan to:

- substantially increase our natural gas reserves primarily by focusing our operations on lower-risk development and exploration drilling on our existing properties;
- maintain working interests with other similar scale operators to provide exposure to additional producing basins;
- exploit opportunities based on our belief that the long-term demand for natural gas will remain strong by emphasizing natural gas in our drilling activities and acquisitions;
- add natural gas reserves and increase production by focusing primarily on various gas plays in the Rocky Mountain region, where the added production can be integrated with our existing oil and natural gas operations as well as our fuel marketing and/or power generation activities; and
- support the future capital requirements of our drilling program by stabilizing cash flows with a hedging program that mitigates commodity price risk for a substantial portion of our established production for up to 2 years in the future.

Grow our energy marketing operations primarily through the expansion of producer and end-use origination services and, as warranted by the market, natural gas and crude oil storage and transportation opportunities. Our energy marketing business seeks to provide services to producers and end-users of natural gas, and to capitalize on market volatility by utilizing storage, transportation and proprietary trading positions. The service provider focus of our energy marketing activities largely

differentiates us from other energy marketers. Through our producer services group we assist mostly small to medium-sized producers throughout the Western U.S. with marketing and transporting their natural gas. Through our wholesale marketing division we work with utilities, municipalities and industrial users of natural gas to provide customized delivery services, as well as to support their efforts to optimize their transportation and storage positions. We have also added oil marketing within the Rocky Mountain region to our business portfolio and in the future may seek to construct and/or acquire mid-stream assets, such as regional pipelines, to facilitate and augment our marketing services.

Selectively grow our power generation segment by developing and acquiring power generating assets in targeted western markets and, in particular, by expanding generating capacity of our existing sites through a strategy known as "brownfield development." We aim to develop power plants in regional markets based on prevailing supply and demand fundamentals in a manner that complements our existing fuel assets and fuel and energy marketing capabilities. This approach seeks to capitalize on market growth while managing our fuel procurement needs. We intend to grow through a combination of disciplined acquisitions and development of new power generation facilities primarily in the western regions where we believe we have the detailed knowledge of market fundamentals and competitive advantage to achieve attractive returns. Our emphasis is on small-scale buildouts to serve incremental growth and improve likelihood of permitting and siting.

We believe that existing sites with opportunities for brownfield expansion generally offer the potential for greater returns than development of new sites through a "greenfield" strategy. Brownfield sites typically offer several competitive advantages over greenfield development, including:

- proximity to existing transmission systems;
- operating cost advantages related to ownership of shared facilities;
- a less costly and time consuming permitting process; and
- potential ability to reduce capital requirements by sharing infrastructure with existing facilities at the same site.

We expanded our capacity with brownfield development at our Valmont and Wyodak sites in 2001, Arapahoe and Las Vegas sites in 2002 and our Wyodak site in 2003. We believe that our Wyodak and Harbor sites in particular provide further opportunities for significant expansion of our gas- and coal-fired generating capacity over the next several years.

Increase earnings from our coal production through an expansion of mine-mouth generation and increased coal sales. Our primary strategy is to expand our coal production through the construction of mine-mouth coal-fired generation plants at our WRDC coal mine location. Our objective is to develop coal production operations to serve our mine-mouth coal-fired generation plants directly. We also plan to pursue future sales of coal to additional regional rail-served and truck-served customers.

Exploit our fuel cost advantages and our operating and marketing expertise to produce and sell power at attractive margins. We expect to selectively expand our portfolio of power plants having relatively low marginal costs of producing energy and related products and services. As an increasing number of gas-fired power plants are brought into operation,

we intend to utilize a low-cost power production strategy, together with access to coal and natural gas reserves, to protect our revenue stream. Low marginal production costs can result from a variety of factors, including low fuel costs, efficiency in converting fuel into energy, and low per unit operation and maintenance costs. We aggressively manage each of these factors with the goal of achieving very low production costs.

Our primary competitive advantage is our coal mine, which is located in close proximity to our retail service territories. We are exploiting the competitive advantage of this native fuel source by building additional mine-mouth coal-fired generating capacity. This strengthens our position as a low-cost producer since transportation costs often represent the largest component of the delivered cost of coal.

Diligently manage the risks inherent in energy marketing. Our energy marketing operations require effective management of price and operational risks related to adverse changes in commodity prices and the volatility and liquidity of the com-modity markets. To mitigate these risks, we have implemented risk management policies and procedures for our marketing operations. We have oversight committees that monitor compliance with our policies. We also limit exposure to energy marketing risks by maintaining credit facilities separate from our corporate facility.

Conduct business with a diversified group of creditworthy or sufficiently collateralized counterparties. Our operations require effective management of counterparty credit risk. We mitigate this risk by conducting business with a diversified group of creditworthy counterparties. In certain cases where creditworthiness merits security, we require prepayment, secured letters of credit or other forms of financial collateral. We establish counterparty credit limits and employ continuous credit monitoring with regular review of compliance under our credit policy by our executive credit committee that reports to our board of directors.

Sell a large percentage of our capacity and energy production from our independent power projects through mid- and long-term contracts primarily to load-serving utilities in order to secure a stable revenue stream and attractive returns. By selling the majority of our energy and capacity under mid- and long-term contracts, we believe that we can satisfy the requirements of our customers while earning more stable revenues and greater returns over the long term than we could by selling our energy into the more volatile spot markets. When possible, we structure long-term contracts as tolling arrangements, whereby the contract counterparty assumes the fuel risk. Our goal is to sell a majority of our unregulated power generation under

long-term, utility commission-approved contracts primarily to load serving utilities.

The first of our long-term power contracts expires in 2010, and nearly all expire before 2014. Such arrangements are presently under evaluation for renewal or extension, with or without potential revisions to the basic terms of the existing agreements. Most of the existing contracts have been reviewed by state regulatory agencies. Our power plants, particularly in Wyoming, the front range of Colorado, Las Vegas, Nevada and Long Beach, California are sited in regions of moderate to rapid population and load growth, and in advantageous locations with convenient access to both fuel supply and power transmission. In anticipation of renewal or extension, a contract review process generally begins about two years in advance of expiration, and we would expect to proceed with preliminary planning accordingly.

Build and maintain strong relationships with wholesale power customers. We strive to build strong relationships with utilities, municipalities and other wholesale customers, who we believe will continue to be the primary providers of electricity to retail customers in a deregulated environment. We further believe that these entities will need products, such as capacity, in order to serve their customers reliably. By providing these products under long-term contracts, we are able to meet our customers' energy needs. Through this approach, we also believe we can earn more stable revenues and greater returns over the long term than we could by selling energy into more volatile spot markets.

Prospective Information

We expect long-term growth through the expansion of integrated, balanced and diverse energy operations. We recognize that sustained growth requires continual capital deployment. We are strategically positioned to take advantage of opportunities to acquire and develop energy assets consistent with our investment criteria and a prudent capital structure.

RETAIL SERVICES GROUP

Electric Utility

Business at our electric utility, Black Hills Power, remained strong in 2006. We believe that Black Hills Power will produce modest growth in revenue, and absent unplanned plant outages, it will continue to produce stable earnings for the next several years. We forecast firm energy sales in our retail service territory to increase over the next 10 years at an annual compound growth rate of approximately one percent, with the system demand forecasted to increase at a rate of two percent. These forecasts are derived from studies we conducted whereby we examined and analyzed our service territory to estimate changes in the needs for electrical energy and demand over a 20-year period. These forecasts are only estimates, and the actual changes in electric sales may be substantially different. Weather deviations can also affect energy sales significantly when compared to

forecasts based on normal weather. The portion of the utility's future earnings that will result from wholesale off-system sales will depend on many factors, including regulatory requirements, native load growth, plant availability and electricity demand and commodity prices in not only our service territory, but in the surrounding power markets as well.

On June 30, 2006, Black Hills Power filed an application with the SDPUC for an electric rate increase to be effective January 1, 2007. On December 28, 2006, the SDPUC approved a rate increase of 7.8 percent along with the addition of tariff provisions which provide for the automatic adjustment of rates, effective January 1, 2007. The cost adjustments would require the electric utility to absorb a portion of power cost increases, depending in part on earnings from certain short-term wholesale sales of electricity. Absent certain conditions, the order also restricts Black Hills Power from requesting an increase in base rates that would go into effect prior to January 1, 2010. The previous rate structure, in place since 1995, did not contain fuel or purchased power adjustment clauses and only provided the ability to request rate relief from energy costs in certain defined situations. South Dakota retail customers account for approximately 91 percent of the electric utility's total retail revenues.

Electric and Gas Utility

We acquired Cheyenne Light on January 21, 2005. We requested and received approval from the WPSC for a rate increase that went into effect on January 1, 2006. We are on schedule with construction of Wygen II, a 90-MW baseload coal-fired power plant. The plant will be a regulated asset of Cheyenne Light. The facility is currently expected to cost approximately \$182 million, including interim financing costs during construction. This power plant is expected to be in commercial operation by the end of 2007 and will require a rate review with the WPSC in order to recover capital and provide a return on invested capital. Presently, power is provided by PSCo under an all-requirements contract, which expires December 31, 2007. In addition, Cheyenne Light entered into a 20-year contract to purchase supplemental power of up to 30 MW of renewable wind power, beginning in 2008, pending regulatory and other approvals. We expect system demand in the Chevenne, Wyoming vicinity over the next 10 years to increase at an annual compound rate of approximately two percent.

Pending Acquisition

On February 7, 2007, we announced an agreement with Aquila to purchase utility assets. If completed, the acquisition will dramatically increase the size and scope of our Retail services group. Through the transaction, we will acquire Aquila's one regulated electric utility in Colorado and their regulated gas utilities in Colorado, Kansas, Nebraska and Iowa. The transaction would add approximately 616,000 new utility customers (93,000 electric customers and 523,000 gas customers) to our current customer base.

WHOLESALE ENERGY GROUP

Oil and Gas

We expect that earnings from this segment over the next few years will be driven primarily by increased oil and gas production. Our long-term compounded annual production growth target is 10 percent. Near term growth will come from development of our 2006 acquisitions in the Piceance Basin and the ongoing development of the San Juan and Piceance Basins.

We expect to deploy approximately \$72.0 million of capital in 2007 developing our current properties. We will continue our focus on optimal deployment of capital as drilling and completion costs are expected to continue to rise due to persistent shortages in the industry. Our drilling program is focused on both proved reserves and the further delineation of existing fields, including development of additional locations in the San Juan Basin resulting from an approved increased density order received on January 30, 2007. We are also encouraged by recent approvals on our non-operated properties in Montana and Oklahoma. These approvals provide high confidence drilling opportunities in areas of well developed gathering infrastructure.

Energy Marketing

We expect lower earnings from this segment in 2007, as 2006 earnings were strong due to advantageous market conditions. Continued market volatility will enable us to extract economic value as we look to expand our business. We will continue to focus on producer, end-use origination, and gas storage and transportation services and a regional wholesale marketing strategy. This will be done while maintaining our conservative credit management and lower-risk profile that emphasizes short-term physical transactions.

Power Generation

We expect higher earnings from our Power Generation segment in 2007 primarily as a result of satisfactorily resolving maintenance issues in 2006 at our Las Vegas facility. In January 2006, the Las Vegas II plant was taken off line for diagnosis and initiation of repairs of both of its heat recovery steam turbine generators. We restored this plant's capacity and energy availability as of July 2006. At the Las Vegas I power plant, an extensive maintenance program initiated in the fourth quarter of 2005 was completed in April 2006. There were no major maintenance issues in the last six months of 2006 and contracted fleet plant availability was 97.9 percent during this period.

Coal Mining

Production from the coal mining segment is expected to primarily serve mine-mouth plant generation and select regional customers with long-term fuel needs. Assuming no significant coal-fired plant outages, we expect increased earnings from higher production rates, even though operating costs will increase due to higher equipment and labor costs, resulting from higher overburden ratios and increased production. Increased demand

will come from additional mine-mouth generation either currently being constructed or in the permitting stages of development. A contract to provide coal to the Dave Johnston power plant expires in 2007. We currently have a put option to sell additional coal to the plant through 2009 and have begun to negotiate a possible contract renewal.

RECENT CORPORATE EVENTS

On February 22, 2007, we completed the sale of approximately 4.17 million shares of common stock at a price of \$36.00 per share, to certain institutional investors through a private placement offering. The Company used the proceeds, net of issuance costs, for debt reduction.

Results of Operations

CONSOLIDATED RESULTS

Results for the year 2006 reflect solid utility performance, strong energy marketing results and improved power generation performance. Results for the year also reflect the impacts of scheduled and unscheduled plant outages and lower natural gas prices.

Earnings for Black Hills Power increased 4 percent over the prior year. Plant availability for Black Hills Power was 97.1 percent, despite scheduled and unscheduled plant outages at the Wyodak plant. Cheyenne Light results reflect a rate increase, effective January 1, 2006, and a full year of operations. Construction of the 90 MW coal-fired Wygen II plant is on schedule and expected to be in commercial service by January 1, 2008.

Strong earnings from energy marketing are attributable to a \$24.3 million increase in realized marketing margins, partially offset by a \$10.8 million loss in unrealized mark-to-market losses. Daily average physical gas volumes marketed increased 12 percent over 2005. This segment also commenced oil marketing operations in the Rocky Mountain region beginning in May 2006.

Power generation improved earnings for 2006 as the Las Vegas plants were returned to normal operations after extensive repairs and maintenance for scheduled and unscheduled outages. This segment had contracted fleet power plant availability of over 93 percent for the year, despite the plant outages.

The earnings decline for the oil and gas segment is primarily due to lower average prices received for gas and increased LOE and depletion costs. Production was 14.4 Bcfe for the year, a 5 percent increase over 2005. Fourth quarter 2006 production, on a Bcfe basis, increased 15 percent over the fourth quarter of 2005 reflecting our successful drilling efforts, primarily in the San Juan Basin. This increased production trend is expected to continue with production from the San Juan Basin augmented by increased production from the Piceance Basin, which was acquired in 2006. Year-end oil and gas reserves were lower than expected as price and technical performance issues affected the year-end calculation.

Coal mining earnings decreased due to increased overburden expense resulting from a change in accounting, and higher mineral taxes, partially offset by increased revenues resulting primarily from a higher average price received.

OVERVIEW

Revenue and Income (loss) from continuing operations provided by each business group were as follows (in thousands):

| | 2006 | 2005 | 2004 |
|---|---------------|---------------|---------------|
| Revenue: | | | |
| Retail services | \$ 323,003 | \$ 297,681 | \$ 172,774 |
| Wholesale energy | 333,833 | 315,089 | 272,008 |
| Corporate | 46 | 771 | 761 |
| | \$ 656,882 | \$ 613,541 | \$ 445,543 |
| | | | |
| | 2006 | 2005 | 2004 |
| Income (loss) from continuing operations: | | | |
| Retail services | \$ 24,188 | \$ 20,119 | \$ 19,205 |
| Wholesale energy | 55,372 | 26,164 | 40,862 |
| Corporate | (5,514) | (13,491) | (3,786) |
| | \$ 74,046 | \$ 32,792 | \$ 56,281 |

The Corporate group represents unallocated costs for administrative activities that support the business segments. Corporate also includes business development activities that do not fall under the two business groups.

On January 21, 2005, we completed the acquisition of Cheyenne Light, an electric and natural gas utility serving customers in Cheyenne, Wyoming and vicinity. The results of operations of Cheyenne Light have been included in the accompanying Condensed Consolidated Financial Statements from the date of acquisition.

Discontinued operations in 2006 represents the operations and gain on sale of our crude oil marketing and transportation business, sold in March 2006. In addition to crude oil marketing and transportation operations, the 2005 and 2004 discontinued operations also include our Communications segment, Black Hills FiberSystems, Inc., which was sold in June 2005; and our 40 MW Pepperell power plant, which was sold in April 2005. Results of operations for 2005 and 2004 have been restated to reflect the operations discontinued.

Prior to the reclassification of the financial results of our Houston-based crude oil marketing and transportation business, BHER, into discontinued operations, the related revenues and cost of sales were presented on a gross basis. Accordingly, our operating revenues and expenses, as previously presented in the 2005 interim financial statements, are adjusted by the following to reflect crude oil marketing and transportation revenues and cost of sales in discontinued operations (in millions):

| | Total | Total | Total |
|----------------------------------|----------|----------|----------|
| | 2006* | 2005 | 2004 |
| Operating revenues Cost of sales | \$ 171.9 | \$ 778.1 | \$ 636.6 |
| | \$ 170.7 | \$ 765.2 | \$ 620.3 |

^{*}Completed asset sale on March 1, 2006.

2006 Compared to 2005

Consolidated income from continuing operations for 2006 was \$74.0 million, compared to \$32.8 million in 2005, or \$2.21 per share in 2006, compared to \$0.98 per share in 2005. Income from discontinued operations, including the \$8.9 million gain on the sale of the operating assets of the Energy marketing and transportation business, was \$7.0 million or \$0.21 per share in 2006, compared to income of \$0.6 million or \$0.02 per share in 2005. Return on average common stock equity in 2006 and 2005 was 10.6 percent and 4.5 percent, respectively.

The Retail Services Group's income from continuing operations increased \$4.1 million in 2006 compared to 2005. Earnings from continuing operations from the electric utility increased \$0.7 million and earnings from continuing operations from the electric and gas utility, acquired January 21, 2005, increased \$3.4 million.

The Wholesale Energy Group's income from continuing operations increased \$29.2 million in 2006 compared to 2005. Increased earnings from power generation of \$32.4 million and from energy marketing of \$3.5 million were offset by decreased earnings of \$5.2 million at our oil and gas operations and \$1.1 million from coal mining operations.

Unallocated corporate costs for the year ended December 31, 2006 decreased \$8.0 million after-tax, compared to 2005. The decrease is primarily due to increased allocations of corporate costs and interest expense down to the subsidiary level and the 2005 write-off of approximately \$6.4 million, after-tax of certain capitalized project development costs and the expensing of other development costs, which are included in Administrative and general operating expenses on the accompanying Consolidated Statements of Income.

Consolidated operating expenses for 2006 decreased \$27.5 million compared to 2005. Decreased operating expenses reflect the \$52.2 million impairment charge at our power generation segment in 2005 offset by a \$13.7 million increase in fuel and purchased power, a \$6.0 million increase in depreciation expense and a \$3.0 million increase in operations and maintenance. Higher fuel and purchased power costs were primarily the result of the increased cost of sales of electricity and gas at Chevenne Light, which was acquired during 2005, partially offset by lower purchased power costs at Black Hills Power. The increase in depreciation expense is primarily due to higher depletion at the oil and gas segment. Increased operations and maintenance expense is primarily related to scheduled and unscheduled plant outages, partially offset by the receipt of \$3.9 million of insurance proceeds for repairs on the Las Vegas II plant.

2005 Compared to 2004

Consolidated income from continuing operations for 2005 was \$32.8 million, compared to \$56.3 million in 2004, or \$0.98 per share in 2005, compared to \$1.71 per share in 2004. Income from discontinued operations was \$0.6 million or \$0.02 per share in 2005, compared to income of \$1.7 million or \$0.05 per share in 2004. Return on average common stock equity in 2005 and 2004 was 4.5 percent and 8.1 percent, respectively.

The Retail Services Group's income from continuing operations increased \$0.9 million in 2005 compared to 2004. Earnings from the electric and gas utility, acquired January 21, 2005, were \$2.1 million and earnings from continuing operations from the electric utility decreased \$1.2 million.

The Wholesale Energy Group's income from continuing operations decreased \$14.7 million in 2005 compared to 2004. Decreased earnings from power generation of \$28.1 million and from coal mining of \$0.5 million were offset by increased income from continuing operations of \$5.7 million at our oil and gas operations and \$8.2 million from energy marketing operations.

Corporate costs for the year ended December 31, 2005 increased \$9.7 million after-tax, compared to 2004. The increase is primarily due to the write-off of approximately \$6.4 million, after-tax of certain capitalized project development costs and the expensing of other development costs, which are included in Administrative and general operating expenses on the accompanying Consolidated Statements of Income. These costs were partially offset by allocating increased compensation and debt retirement costs down to the subsidiary level. In addition, the Company's subsidiary, Daksoft, Inc., recorded a \$1.0 million pre-tax gain in 2004, on the sale of its campground reservation system.

Consolidated operating expenses for 2005 increased \$214.8 million compared to 2004. Increased operating expenses reflect a \$106.8 million increase in fuel and purchased power, a \$52.2 million impairment charge at our power generation segment and a \$33.4 million increase in Administrative and general costs. Higher fuel and purchased power costs were primarily the result of the increased cost of sales of electricity and gas at Cheyenne Light, which was acquired during 2005. The increase in Administrative and general costs was primarily the result of higher corporate development costs, including the write-off of previously capitalized development costs, higher legal and professional fees resulting from ongoing litigation, the additional Administrative and general costs of Cheyenne Light, and higher compensation costs.

Discussion of results from our operating segments is included in the following pages.

The following business group and segment information does not include discontinued operations or intercompany eliminations. Accordingly, 2005 and 2004 information has been revised to remove information related to operations that were discontinued.

RETAIL SERVICES GROUP

Electric Utility

Total revenue

\$ 193,166

| (in thousands) | 2006 | 2005 | 2004 |
|--|---------------|---------------|---------------|
| Revenue | \$ 193,166 | \$ 189,005 | \$ 173,745 |
| Operating expenses | 153,164 | 152,961 | 129,936 |
| Operating income | \$ 40,002 | \$ 36,044 | \$ 43,809 |
| Income from continuing operations and net income | \$ 18,724 | \$ 18,005 | \$ 19,209 |

The following tables provide certain electric utility operating statistics:

| Electric Revenue (in thousands) | | | | | | |
|---------------------------------|--------------|------------|----|---------|------------|--------------|
| | | Percentage | Э | | Percentage | |
| Customer Base | 2006 | Change | | 2005 | Change | 2004 |
| Commercial | \$ 49,756 | 1% | \$ | 49,185 | 5% | \$ 46,791 |
| Residential | 40,491 | 3 | | 39,348 | 8 | 36,536 |
| Industrial | 20,694 | 4 | | 19,982 | 1 | 19,796 |
| Municipal sales | 2,401 | 6 | | 2,268 | 3 | 2,200 |
| Contract wholesale | 24,705 | 6 | | 23,384 | 3 | 22,720 |
| Wholesale off-system | 42,489 | (11) | | 47,647 | 25 | 38,228 |
| Total electric sales | 180,536 | (1) | | 181,814 | 9 | 166,271 |
| Other revenue | 12,630 | 76 | | 7,191 | (4) | 7,474 |

2%

\$ 189,005

9%

\$ 173,745

| Megawatt-Hours Sold | | | | | | | |
|----------------------|-----------|------------|-----------|------------|-----------|--|--|
| | | Percentage | | Percentage | | | |
| Customer Base | 2006 | Change | 2005 | Change | 2004 | | |
| Commercial | 667,220 | 2% | 655,076 | 4% | 627,326 | | |
| Residential | 499,152 | 4 | 480,053 | 7 | 447,166 | | |
| Industrial | 433,019 | 4 | 417,628 | 3 | 406,209 | | |
| Municipal sales | 32,961 | 10 | 30,084 | 4 | 28,934 | | |
| Contract | | | | | | | |
| wholesale | 647,444 | 5 | 619,369 | 1 | 614,700 | | |
| Wholesale | | | | | | | |
| off-system | 942,045 | 8 | 869,161 | (6) | 926,461 | | |
| Total electric sales | 3,221,841 | 5% | 3,071,371 | 1% | 3,050,796 | | |

We established a new summer peak load of 415 MW in July 2006 and a new winter peak load of 356 MW in December 2005. We own 435 MW of electric utility generating capacity and purchase an additional 50 MW under a long-term agreement expiring in 2023.

| | 2006 | 2005 | 2004 |
|---|-------|-------|-------|
| Regulated power plant fleet availability: | | | |
| Coal-fired plants | 95.5% | 93.3% | 93.3% |
| Other plants | 98.7% | 99.3% | 98.5% |
| Total availability | 97.1% | 96.3% | 95.9% |

| | | Percentage | | Percentage |) |
|---------------------|-----------|------------|-----------|------------|-----------|
| Resources | 2006 | change | 2005 | change | 2004 |
| MW-hours generated: | | | | | |
| Coal | 1,729,636 | 0% | 1,728,823 | (1)% | 1,753,693 |
| Gas | 54,299 | 46 | 37,239 | 34 | 27,825 |
| | 1,783,935 | 1 | 1,766,062 | (1) | 1,781,518 |
| MW-hours purchased | 1,553,024 | 11 | 1,399,212 | 3 | 1,361,409 |
| Total resources | 3,336,959 | 5% | 3,165,274 | 1% | 3,142,927 |

| | 2006 | 2005 | 2004 |
|----------------------------------|-------|-------|-------|
| Heating and cooling degree days: | | | |
| Actual | | | |
| Heating degree days | 6,472 | 6,488 | 6,553 |
| Cooling degree days | 931 | 830 | 522 |
| Variance from normal | | | |
| Heating degree days | (10)% | (10)% | (9)% |
| Cooling degree days | 56% | 39% | (13)% |

2006 Compared to 2005

Electric utility revenues increased 2 percent for the year ended December 31, 2006 compared to the same period in the prior year. Firm residential, industrial and contract wholesale sales increased 3 percent, 4 percent and 6 percent, respectively. For the year ended December 31, 2006, cooling degree days were 56 percent higher than normal and heating degree days were 10 percent lower than normal. Wholesale off-system sales decreased 11 percent due to an 18 percent decrease in average price received partially offset by an 8 percent increase in MW-hours sold.

Electric operating expenses were flat for the year ended December 31, 2006, compared to the prior year. Increases in fuel costs were primarily due to a 7 percent increase in average cost of steam generation and increased gas generation utilized for firm load demand and peaking needs due to scheduled and unscheduled outages at the Wyodak plant and warmer weather. Purchased power decreased primarily due to a 12 percent lower average cost per MW-hour offset by an 11 percent increase in MW-hours purchased. Operating expenses were also affected by increased repairs and maintenance costs for the Wyodak plant, incentive compensation costs and corporate allocations, partially offset by a decrease in power marketing legal costs relative to costs incurred in 2005 (See Note 18, "Commitments and Contingencies" to the Notes to Consolidated Financial Statements in this Annual Report on Form 10-K for discussion of the power marketing legal settlement).

Income from continuing operations increased 4 percent primarily due to increased revenues and lower interest expense, offset by a 2005 deferred tax benefit adjustment of \$1.9 million.

Rate Increase Settlement. During 2006 our electric utility filed an application with the SDPUC for an electric rate increase to be effective January 1, 2007. On December 28, 2006, we received an order from the SDPUC for a 7.8 percent increase in retail rates and approving the addition of tariff provisions for automatic adjustments. The cost adjustments will require the electric utility to absorb a portion of power cost increases partially depending on earnings on certain short-term wholesale sales of electricity. Absent certain conditions, the order also restricts Black Hills Power from requesting an increase in base rates that would go into effect prior to January 1, 2010. Our previous rate structure, in place since 1995, did not contain fuel or purchased power adjustment clauses and only provided the ability to request rate relief from energy costs in certain defined situations. South Dakota retail customers account for approximately 91 percent of the electric utility's total retail revenues.

2005 Compared to 2004

Electric utility revenues increased 9 percent for the year ended December 31, 2005 compared to the same period in the prior year. Firm commercial, residential and contract wholesale sales increased 5 percent, 8 percent and 3 percent, respectively. Cooling degree days for the year were 59 percent higher than 2004 and heating degree days were 1 percent lower than 2004. Wholesale off-system sales increased 25 percent due to a 33 percent increase in average price received partially offset by a 6 percent decrease in MW-hours sold.

Electric operating expenses increased 18 percent for the year ended December 31, 2005, compared to the prior year. Higher operating expenses were primarily the result of an \$18.5 million increase in fuel and purchased power costs. The increase in fuel and purchased power was due to a \$16.9 million increase in purchased power, which includes \$2.8 million of additional purchased power costs to cover the outage of Neil Simpson II, as well as a 31 percent increase in average price per MW-hour, and a 3 percent increase in MW-hours purchased. Fuel costs increased \$1.6 million due to a 12 percent increase in average cost, partially offset by a 1 percent decrease in MW-hours generated. MW-hours produced through coal-fired generation decreased while higher cost gas generation was utilized in 2005. Purchased power and gas generation were utilized for firm load demand and peaking needs due to unscheduled plant outages and warmer weather. The increase in operating expense was also affected by increased power marketing legal expense, compensation costs and corporate allocations, partially offset by lower maintenance costs due to scheduled and unscheduled plant maintenance in 2004.

Income from continuing operations decreased \$1.2 million primarily due to increased fuel and purchased power costs, legal expense, compensation costs and corporate allocations, partially offset by increased revenues, lower maintenance costs, lower interest expense due to the pay down of debt, and a \$1.9 million benefit from a deferred tax adjustment.

Electric and Gas Utility

| (in the consense) | January 21, 200 2006 December 31, 2 | | | | |
|--|--|---------|-------|---------------|--|
| (in thousands) | | 2006 | Decen | iber 31, 2005 | |
| Revenue | \$ | 132,189 | \$ | 110,875 | |
| Purchased gas and electricity | | 104,922 | | 89,642 | |
| Gross margin | | 27,267 | | 21,233 | |
| Operating expenses | | 21,313 | | 18,180 | |
| Operating income | \$ | 5,954 | \$ | 3,053 | |
| Income from continuing operations and net income | \$ | 5,464 | \$ | 2,114 | |

The following tables provide certain operating statistics for the Electric and gas utility segment:

| Electric Margins | | |
|------------------------------|--------------|--------------------------------|
| (in thousands) Customer Base | 2006 | y 21, 2005 to ober 31, 2005 |
| Commercial | \$ 7,100 | \$ 5,773 |
| Residential | 8,599 | 6,915 |
| Industrial | 347 | 437 |
| Municipal | 562 | 416 |
| Total electric | 16,608 | 13,541 |
| Other | 590 | 553 |
| Total margins | \$ 17,198 | \$ 14,094 |
| | | |

| Gas Margins | | | |
|------------------------------|--|-------|--------------|
| (in thousands) Customer Base | January 21, 2005 to 2006 December 31, 2005 | | |
| Custoffiel Dase | 2000 | Decem | Jei 31, 2003 |
| Commercial | \$ 2,258 | \$ | 1,430 |
| Residential | 6,389 | | 4,288 |
| Industrial | 495 | | 394 |
| Total gas | 9,142 | | 6,112 |
| Other | 927 | | 1,027 |
| Total margins | \$ 10,069 | \$ | 7,139 |

| | 2006 | January 21, 2005 to December 31, 2005 |
|----------------------|-----------|--|
| Electric sales – MWh | 919,938 | 877,798 |
| Gas sales - Dth | 4,387,767 | 4,062,590 |

| | 2006 | 2005 |
|----------------------------------|-------|-------|
| Heating and cooling degree days: | | |
| Actual | | |
| Heating degree days | 6,789 | 6,622 |
| Cooling degree days | 486 | 443 |
| Variance from normal | | |
| Heating degree days | (8)% | (10)% |
| Cooling degree days | 78% | 62% |

2006 Rate Increase

On October 3, 2005, the WPSC entered a bench order approving a stipulation and agreement with the Wyoming Office of Consumer Advocate which resulted in an annual revenue increase beginning in 2006. The base rates for retail electric and natural gas service were effective January 1, 2006 and represent increases of 3.65 percent and 5.11 percent in electric and gas revenues, respectively.

2006 Compared to the Period January 21, 2005 to December 31, 2005

Gross margin increased 28 percent primarily due to an increase in base rates, a 5 percent increase in electric demand, an 8 percent increase in gas demand and a full year of operations in 2006. Cooling degree days were 78 percent above normal and heating degree days were 8 percent below normal. We consider gross margin to be the most useful performance measure as fluctuations in cost of gas and electricity flow through to revenues through cost recovery adjustments.

Operating expenses increased 17 percent primarily due to increased depreciation expense, the write-off of uncollectible accounts and increased operating costs due to a full year of operations in 2006.

Income from operations increased \$3.4 million primarily due to higher margins and increased income from AFUDC associated with the advancing construction of the Wygen II power plant, partially offset by the increased operating costs.

WHOLESALE ENERGY GROUP

Oil and Gas

Oil and gas operating results were as follows:

| (in thousands) | 2006 | 2005 | 2004 |
|-----------------------|--------------|--------------|--------------|
| Revenue | \$ 95,078 | \$ 87,549 | \$ 59,534 |
| Operating expenses | 68,990 | 55,944 | 40,353 |
| Operating income | \$ 26,088 | \$ 31,605 | \$ 19,181 |
| Income from | | | |
| continuing operations | \$ 12,736 | \$ 17,905 | \$ 12,200 |

The following tables provide certain operating statistics for the Oil and gas segment.

The following is a summary of oil and natural gas production:

| | 2006 | 2005 | 2004 |
|-------------------------|------------|------------|------------|
| Bbls of oil sold | 401,440 | 395,550 | 432,400 |
| Mcf of natural gas sold | 12,005,600 | 11,372,000 | 10,000,100 |
| Mcf equivalent sales | 14,414,240 | 13,745,300 | 12,594,600 |

The following is a summary of LOE/Mcfe at December 31:

| | 2006 | : | 2005 | : | 2004 |
|----------------------|------------|----|------|----|------|
| New Mexico | \$ 1.38 | \$ | 1.07 | \$ | 1.15 |
| Colorado | \$ 1.73 | \$ | - | \$ | - |
| All other properties | \$ 0.99 | \$ | 0.82 | \$ | 0.85 |
| Total LOE | \$ 1.19 | \$ | 0.93 | \$ | 0.97 |

At the East Blanco Field in New Mexico and our Piceance Basin assets in Colorado, we own and operate the gas gathering system, including associated compression and processing facilities. LOE at our Colorado properties includes approximately \$0.49/Mcfe in 2006 and at our New Mexico properties includes approximately \$0.71/Mcfe in 2006 and \$0.65/Mcfe in 2005 and 2004 for gathering, compression and processing costs.

The following is a summary of our proved oil and gas reserves at December 31:

| | 2006 | 2005 | 2004 |
|----------------------------|---------|---------|---------|
| Bbls of oil (in thousands) | 5,723 | 6,835 | 5,239 |
| MMcf of natural gas | 164,754 | 128,573 | 141,983 |
| Total MMcf equivalents | 199,092 | 169,583 | 173,417 |

These reserves are based on reports prepared by Ralph E. Davis Associates, Inc., an independent consulting and engineering firm. Reserves were determined using constant product prices at the end of the respective years. Estimates of economically recoverable reserves and future net revenues are based on a number of variables, which may differ from actual results. The estimate takes into account 2006 production, the 2006 acquisition of approximately 60 Bcfe, additions of approximately 13 Bcfe and revisions to previous estimates of (29.6) Bcfe. The downward revision to previous estimates was primarily due to lower-than-expected results from certain segments of the 2006 drilling program in the San Juan Basin, and to a lesser extent,

well performance at certain areas within our Finn-Shurley field. The decrease in natural gas and oil prices as of December 31, 2006 compared to December 31, 2005 also contributed to the revision.

Reserves reflect year end pricing held constant for the life of the reserves, as follows:

| | 2006 | | 200 |)5 | 2004 | |
|-------------------------------------|----------|---------|----------|----------|----------|---------|
| | Oil | Gas | Oil | Gas | Oil | Gas |
| Year-end prices (NYMEX) | \$ 61.05 | \$ 5.52 | \$ 61.04 | \$ 11.23 | \$ 43.45 | \$ 6.15 |
| Year-end prices (average well-head) | \$ 52.06 | \$ 5.34 | \$ 58.52 | \$ 9.06 | \$ 41.19 | \$ 5.55 |

2006 Compared to 2005

Revenues from oil and gas increased 9 percent for the year ended December 31, 2006 compared to the year ended December 31, 2005. Gas volumes sold increased 6 percent due to increased production from recently completed wells and property acquisitions. Oil volumes sold increased 2 percent due to increased drilling activity in the Finn-Shurley field, partially offset by increased federal royalties deducted as a result of expiring royalty relief on stripper wells. Average natural gas price received, net of hedges and exclusive of gas liquids, for the year ended December 31, 2006 was \$6.08/Mcf compared to \$6.36/Mcf in the same period of 2005. Average oil price received, net of hedges, for the year ended December 31, 2006 was \$48.80/bbl compared to \$35.99/bbl in the same period of 2005.

Lease operating expense increased 33 percent primarily due to generally higher field service costs experienced industry-wide and new San Juan compression costs, the East Blanco amine plant costs and operating costs associated with compression and gas treatment for the Piceance Basin properties. The LOE/Mcfe for the year increased 28 percent to \$1.19 from \$0.93/Mcfe in 2005. Depletion expense per Mcfe increased 26 percent over the prior year to \$1.94/Mcfe in 2006 from \$1.54/Mcfe in 2005. The average depletion rate per Mcfe is a function of capitalized costs, future development costs and the related underlying reserves in the periods presented. The increased rate is primarily a reflection of higher industry-wide drilling and completion costs that significantly increased our estimated future development costs in addition to increased costs from acquisitions and lower reserve estimates.

On March 17, 2006, we acquired certain oil and gas assets of Koch Exploration Company, LLC. The assets include approximately 40 Bcfe of proved reserves, including approximately 31 Bcfe of proved undeveloped reserves which are substantially all gas, and associated midstream and gathering assets. In addition, on August 30, 2006 we acquired from a third party most of the remaining working interests associated with these properties. This includes approximately 22.4 Bcfe of proven reserves, of which 17.9 Bcfe are proved undeveloped reserves. The associated acreage position is located in the Piceance Basin in Colorado.

2005 Compared to 2004

Revenues from oil and gas increased 47 percent for the year ended December 31, 2005 compared to the year ended December 31, 2004. Gas volumes sold increased 14 percent due to increased production from recently completed wells, and oil volumes sold decreased 9 percent primarily due to a normal decline in our mature Wyoming oil field and reduced enhanced oil recovery activities. Average natural gas price received, net of hedges and exclusive of gas liquids, for the year ended December 31, 2005 was \$6.36/Mcf compared to \$4.56/Mcf in the same period of 2004. Average oil price received, net of hedges, for the year ended December 31, 2005 was \$35.99/Bbl compared to \$26.24/Bbl in the same period of 2004.

Lease operating expense increased 5 percent primarily due to generally higher field service costs experienced industry-wide and the increase in number of producing wells as a result of the current drilling program. The LOE/Mcfe for the year decreased 4 percent from \$0.97/Mcfe in 2004 to \$0.93/Mcfe in 2005 due to higher production rates and efficiencies realized in certain of our fields where significant production increases have been achieved. Depletion expense per Mcfe (excluding liquids) increased 60 percent over the prior year from \$0.96/Mcfe in 2004 to \$1.54/Mcfe in 2005. The average depletion rate per Mcfe is a function of capitalized costs, future development costs and the related underlying reserves in the periods presented. The increased rate is primarily a reflection of higher industry-wide drilling and completion costs that significantly increased our estimated future development costs in addition to lower than expected reserve estimates.

Additional information on our Oil and Gas operations can be found in Note 23 to the Notes to Consolidated Financial Statements in this Annual Report on Form 10-K.

Power Generation

Our power generation segment produced the following results:

| (in thousands) | 2006 | 2005 | 2004 |
|--|------------|-------------|------------|
| Revenue | \$ 154,985 | \$ 158,399 | \$ 158,037 |
| Operating expenses | 96,168 | 160,553* | 110,103 |
| Operating income (loss) | \$ 58,817 | \$ (2,154) | \$ 47,934 |
| Income (loss) from continuing operations | \$ 19,901 | \$ (12,524) | \$ 15,562 |

^{*} Operating expenses in 2005 included a \$52.2 million impairment of long-lived assets (see Note 11 to the Notes to Consolidated Financial Statements in this Annual Report on Form 10-K).

The following table provides certain operating statistics for the Power Generation segment:

| | 2006 | 2005 | 2004 |
|--------------------------------------|-------|-------|-------|
| Independent power capacity: | | | |
| MW of independent power | | | |
| capacity in service | 989 | 1,000 | 964 |
| 0 | | | |
| Contracted fleet plant availability: | | | |
| Gas-fired plants | 92.7% | 98.0% | 98.8% |
| Coal-fired plants | 95.4% | 95.3% | 98.2% |
| Total | 93.4% | 96.8% | 98.6% |

2006 Compared to 2005

Revenues for the year ended December 31, 2006 decreased 2 percent from the same period in 2005. Lower revenues are primarily due to scheduled and unscheduled outages for repair and maintenance at the Las Vegas I and Las Vegas II facilities, partially offset by higher capacity revenue at our Harbor facility due to a three year, year-round tolling agreement, which commenced April 1, 2005 and replaced a seasonal contract.

Operating expenses for the year ended December 31, 2006 decreased \$64.4 million from the same period in 2005, primarily due to lower variable operating costs and the receipt of \$3.9 million of insurance proceeds relating to the Las Vegas II power plant outage; lower variable costs at the Las Vegas I power plant due to lower fuel costs and depreciation expense, and the 2005 \$50.3 million impairment charge on the Las Vegas I power plant; a \$1.9 million impairment of goodwill relating to certain power fund investments and a \$1.6 million charge related to a fuel contract termination. The decrease in operating expense was partially offset by increased repair and maintenance expense, net of insurance proceeds, incurred by the Las Vegas II power plant due to the outage.

Income from continuing operations increased \$32.4 million, primarily due to the decrease in operating expense partially offset by an \$8.0 million after-tax decrease in earnings from certain power fund investments and increased interest expense due to higher interest rates. In addition, 2005 results were impacted by a \$2.8 million charge for a tax adjustment.

Plant availability of our contracted fleet was affected by the planned maintenance at Las Vegas I and unplanned outages at Las Vegas II. The availability of the remainder of our gas-fired fleet was approximately 96.7 percent and availability of our Wygen I coal-fired plant exceeded 95 percent.

2005 Compared to 2004

Revenues for the year ended December 31, 2005 were flat compared to revenues in the same period in 2004. Increased revenues at our Las Vegas II facility and increased revenues from higher MW generated at our Gillette CT were offset by decreased revenues from Las Vegas I, due to a plant maintenance outage. In the twelve months of 2005, our Las Vegas II facility sold capacity and energy to NPC under a long-term tolling arrangement, which became effective April 1, 2004, as opposed to selling power into the market on a merchant basis for the first three months of 2004, only when it was economic to do so.

Operating expenses for the year ended December 31, 2005 increased \$50.5 million, due primarily to a \$50.3 million impairment charge on the Las Vegas I plant, a \$1.9 million impairment of goodwill relating to certain power fund investments, increased fuel costs at our Gillette CT, a \$1.6 million charge related to a fuel contract termination and increased corporate allocations. The increase in operating expenses was partially offset by a reduction in fuel expense at the Las Vegas II facility, which incurred fuel costs in the first three months of 2004, before the new long-term tolling arrangement took effect and lower fuel expense at Las Vegas I due to planned maintenance in the fourth quarter of 2005.

Income from continuing operations decreased \$28.1 million, primarily due to the \$32.7 million after-tax impact of the Las Vegas I impairment charge, a fuel contract termination charge and increased corporate allocations and tax adjustments that lowered earnings by \$2.8 million, partially offset by a \$6.1 million after-tax increase in earnings from certain power fund investments.

Plant availability of our contracted fleet was affected by the planned maintenance at Las Vegas I and unplanned outages at Las Vegas II. The availability of the remainder of our gas-fired fleet was approximately 99 percent and availability of our Wygen I coal-fired plant exceeded 95 percent.

Coal Mining

Coal mining results were as follows:

| (in thousands) | 2006 | 2005 | 2004 |
|-----------------------------------|--------------|--------------|--------------|
| Revenue | \$ 36,282 | \$ 34,277 | \$ 31,967 |
| Operating expenses | 29,366 | 26,385 | 23,513 |
| Operating income | \$ 6,916 | \$ 7,892 | \$ 8,454 |
| Income from continuing operations | \$ 5,877 | \$ 6,947 | \$ 7,463 |

The following table provides certain operating statistics for the Coal mining segment:

| (thousands of tons) | 2006 | 2005 | 2004 |
|---------------------|---------|---------|---------|
| Tons of coal sold | 4,717 | 4,702 | 4,780 |
| Coal reserves | 285,000 | 290,000 | 294,000 |

2006 Compared to 2005

Revenue from our Coal mining segment increased 6 percent for the year ended December 31, 2006 compared to 2005 primarily due to higher average prices received. Tons of coal sold were flat with the prior year as increased train load-out sales were offset by decreased sales to the Wyodak power plant due to scheduled and unscheduled outages.

Operating expenses increased 11 percent for the year ended December 31, 2006 primarily due to increased overburden expense resulting from a change in accounting rules requiring overburden removal to be expensed as incurred, higher depreciation expense and increased mineral taxes, partially offset by lower general and administrative costs.

Income from continuing operations decreased 15 percent primarily due to the increased mining costs partially offset by the increase in revenues.

2005 Compared to 2004

Revenue from our Coal mining segment increased 7 percent for the year ended December 31, 2005 compared to 2004. In 2004, the Company reached a tax settlement with the Wyoming Department of Revenue which resulted in a \$1.7 million reduction in revenues and a corresponding reduction in mineral taxes in September, 2004. The Company also recorded an additional \$0.4 million decrease to mineral taxes and \$0.5 million decrease to interest expense related to the settlement. Revenues were also impacted by a 2 percent decrease in tons of coal sold, primarily due to unscheduled plant outages at the Neil Simpson II and Wyodak power plants, offset by higher average prices.

Operating expenses increased 12 percent for the year ended December 31, 2005 primarily due to the reduction of 2004 mineral tax expense due to the recording of the 2004 tax settlement and increased transportation and overburden removal costs and compensation expense and corporate allocations, partially offset by decreased depletion expense, due to lower depletion rates.

Income from continuing operations decreased 7 percent primarily due to increased transportation and overburden removal costs and compensation expense and corporate allocations, partially offset by the decrease in depletion expense. In addition, 2004 results were affected by a \$0.4 million benefit from an income tax reserve adjustment and a \$0.6 million after-tax benefit from the Wyoming tax settlement.

Energy Marketing

Our energy marketing company produced the following results:

| // · · · · · · · · · · · · · · · · · · | | 2005 | 2221 |
|--|--------------|--------------|--------------|
| (in thousands) | 2006 | 2005 | 2004 |
| Revenue – | | | |
| Realized gas marketing gross margin Unrealized gas marketing | \$ 54,088 | \$ 32,656 | \$ 26,641 |
| gross margin | (6,546) | 5,066 | (1,103) |
| Realized oil marketing gross margin Unrealized oil marketing gross margin | 2,847 842 | - | - |
| | 51,231 | 37,722 | 25,538 |
| Operating expenses | 27,223 | 18,524 | 14,940 |
| Operating income | \$ 24,008 | \$ 19,198 | \$ 10,598 |
| Income from | | | |
| continuing operations | \$ 17,322 | \$ 13,836 | \$ 5,637 |

The following table provides certain operating statistics for the Energy marketing segment:

| | 2006 | 2005 | 2004 | |
|------------------------------------|-----------|-----------|-----------|--|
| Natural gas physical sales – MMBtu | 1,598,200 | 1,427,400 | 1,226,600 | |
| Crude oil physical sales – Bbls | 8,800 | - | - | |

2006 Compared to 2005

Income from continuing operations increased \$3.5 million primarily due to higher natural gas marketing margins and a 12 percent increase in physical gas volumes marketed as well as the addition of margins from oil marketing operations beginning in May 2006. Realized gross margins from natural gas marketing for the year ended December 31, 2006 increased \$21.4 million over the same period in the prior year. Gas marketing unrealized mark-to-market losses for the year ended December 31, 2006 were \$11.6 million higher than the same period in 2005.

Operating expenses increased 47 percent for the year ended December 31, 2006 compared to the same period in 2005 primarily due to increased compensation costs related to higher realized marketing margins and an increase in bad debt provision partially offset by lower professional fees as compared to costs incurred in 2005 related to litigation involving class action lawsuits alleging false reporting of natural gas price and volume information (see Note 18 of Notes to Consolidated Financial Statements in this Annual Report on Form 10-K for further discussion of legal proceedings regarding these class action lawsuits).

In March 2006, we sold the operating assets of our Houston, Texas based crude oil marketing and transportation business. Beginning with the first quarter of 2006, the operations of this business were classified as discontinued operations. Crude oil marketing revenues and cost of sales were presented on a gross basis in accordance with accounting standards generally accepted in the United States. Accordingly, the classification to discontinued operations had a significant affect on our consolidated presented

revenues and cost of sales. For the years ended December 31, 2005 and 2004, revenues from crude oil marketing and transportation were \$778.1 million and \$636.6 million; and related cost of sales were \$765.2 million and \$620.3 million, respectively.

Subsequent to the sale of the crude oil marketing and transportation assets, Enserco, our natural gas marketing subsidiary, began marketing crude oil in the Rocky Mountain region out of our Golden, Colorado offices. Our primary strategy involves executing physical crude oil purchase contracts with producers, and reselling into various markets. These transactions are primarily entered into as back-to-back purchases and sales, effectively locking in a marketing fee equal to the difference between the sales price and the purchase price, less transportation costs. Under SFAS 133, mark-to-market accounting for the related commodity contracts in our back-to-back strategy results in an acceleration of marketing margins locked in for the term of the contracts. These are generally short-term contracts with automatic renewals if there is no notice of cancellation. (For discussion of potential volatility in energy marketing earnings related to accounting treatment of certain hedging activities at our natural gas and oil marketing operations, see Note 2 of our Notes to Consolidated Financial Statements in this Annual Report on Form 10-K.)

2005 Compared to 2004

Income from continuing operations increased \$8.2 million primarily due to higher natural gas marketing margins and volumes and a positive foreign tax credit reserve adjustment of \$1.3 million. These items were partially offset by a charge for a litigation settlement accrual of \$2.6 million relating to a class action lawsuit, initiated in 2003, that alleged false reporting of natural gas price and volume information. Gas marketing unrealized mark-to-market gains for the year ended December 31, 2005 were \$6.2 million higher than unrealized mark-to-market losses for the same period in 2004. We expected approximately \$2.0 million of the unrealized mark-to-market gain to reverse in 2006. In addition, realized gross margins from natural gas marketing increased \$6.0 million.

Critical Accounting Policies

We prepare our consolidated financial statements in conformity with accounting principles generally accepted in the United States of America. We are required to make certain estimates, judgments and assumptions that we believe are reasonable based upon the information available. These estimates and assumptions affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the periods presented. We believe the following accounting policies are the most critical in understanding and evaluating our reported financial results. We have reviewed these critical accounting policies and related disclosures with our Audit Committee.

The following discussion of our critical accounting policies should be read in conjunction with Note 1, "Business Description and Summary of Significant Accounting Policies" of our Notes to Consolidated Financial Statements in this Annual Report on Form 10-K.

IMPAIRMENT OF LONG-LIVED ASSETS

We evaluate for impairment, the carrying values of our long-lived assets, including goodwill and other intangibles, whenever indicators of impairment exist and at least annually for goodwill as required by SFAS 142.

For long-lived assets with finite lives, this evaluation is based upon our projections of anticipated future cash flows (undiscounted and without interest charges) from the assets being evaluated. If the sum of the anticipated future cash flows over the expected useful life of the assets is less than the assets' carrying value, then a permanent non-cash write-down equal to the difference between the assets' carrying value and the assets' fair value is required to be charged to earnings. In estimating future cash flows, we generally use a probability weighted average expected cash flow method with assumptions based on those used for internal budgets. Although we believe our estimates of future cash flows are reasonable, different assumptions regarding such cash flows could materially affect our evaluations.

During the third quarter of 2005, in accordance with our accounting policies, we evaluated for impairment the longlived asset carrying values of our Las Vegas I power plant. The evaluation for impairment was prompted by plant operating losses driven by high natural gas prices. Natural gas prices were \$13.92/MMBtu (NYMEX) on September 30, 2005, and were forecasted to maintain historically high price levels. In measuring the fair value of the Las Vegas I power plant and the resulting impairment charge of approximately \$50.3 million pre-tax, we considered a number of possible cash flow models associated with the various probable operating assumptions and pricing for the capacity and energy of the facility. We then made our best determination of the relative likelihood of the various models in computing a weighted average expected cash flow for the facility. Inclusion of other possible cash flow scenarios and/or different weighting of those that were included could

have led to different conclusions about the fair value of the plant. Further, the weighted average cash flow method is sensitive to the discount rate assumption. If we had used a discount rate that was 1 percent higher, the resulting impairment charge would have been approximately \$0.3 million higher. If the discount rate would have been 1 percent lower, the impairment charge would have been approximately \$0.3 million lower.

During the fourth quarter of 2005, we wrote off goodwill of approximately \$1.9 million, net of accumulated amortization of \$0.3 million, related to partnership "equity flips" at certain power fund investments. As these funds follow accounting policies which require their plant investments to be carried at fair value, our goodwill represented an excess investment cost in the funds that was only supported by the value of the potential increased partnership equity. When the "equity flip" was triggered by performance thresholds being met, the value of the additional partnership interest was recognized and our related goodwill impaired.

In 2004, an impairment charge of approximately \$0.7 million after-tax was recorded to reduce the carrying value of the Pepperell plant to its estimated fair value, less cost to sell and is included in "Income from discontinued operations, net of income taxes" on the 2004 Consolidated Statement of Income.

FULL COST METHOD OF ACCOUNTING FOR OIL AND GAS ACTIVITIES

We account for our oil and gas activities under the full cost method whereby all productive and nonproductive costs related to acquisition, exploration and development drilling activities are capitalized. These costs are amortized using a unit-of-production method based on volumes produced and proved reserves. Any conveyances of properties, including gains or losses on abandonments of properties, are treated as adjustments to the cost of the properties with no gain or loss recognized. Net capitalized costs are subject to a "ceiling test" that limits such costs to the aggregate of the present value of future net revenues of proved reserves and the lower of cost or fair value of unproved properties. This method values the reserves based upon actual oil and gas prices at the end of each reporting period adjusted for contracted price changes. The prices, as well as costs and development capital, are assumed to remain constant for the remaining life of the properties. If the net capitalized costs exceed the full-cost ceiling, then a permanent non-cash write-down is required to be charged to earnings in that reporting period. Although our net capitalized costs were less than the full cost ceiling at December 31, 2006, we can provide no assurance that a write-down in the future will not occur depending on oil and gas prices at that point in time. In addition, we annually rely on an independent consulting and engineering firm to verify the estimates we use to determine the amount of our proved reserves and those estimates are based on a number of assumptions about variables. We cannot be assured that these assumptions will not differ from actual results.

OIL AND NATURAL GAS RESERVE ESTIMATES

Estimates of our proved oil and natural gas reserves are based on the quantities of oil and natural gas that geological and engineering data demonstrate with reasonable certainty to be recoverable in future years from known reservoirs under existing economic and operating conditions. The accuracy of any oil and natural gas reserve estimate is a function of the quality of available data, engineering and geological interpretation and judgment. For example, we must estimate the amount and timing of future operating costs, severance taxes, development costs and workover costs, all of which may in fact vary considerably from actual results. In addition, as prices and cost levels change from year to year, the estimate of proved reserves may also change. Any significant variance in these assumptions could materially affect the estimated quantity and value of our reserves.

Despite the inherent imprecision in these engineering estimates, estimates of our oil and natural gas reserves are used throughout our financial statements. For example, as we use the unit-of-production method of calculating depletion expense, the amortization rate of our capitalized oil and gas properties incorporates the estimated units-of-production attributable to the estimates of proved reserves. Our oil and gas properties are also subject to a "ceiling" limitation based in large part on the quantity of our proved reserves. Finally, these reserves are the basis for our supplemental oil and gas disclosures.

The estimates of our proved oil and natural gas reserves have been reviewed by independent petroleum engineers.

RISK MANAGEMENT ACTIVITIES

In addition to the information provided below, see Note 2 "Risk Management Activities," of our Notes to Consolidated Financial Statements.

Derivatives

We account for derivative financial instruments in accordance with SFAS 133. Accounting for derivatives under SFAS 133 requires the recognition of all derivative instruments as either assets or liabilities on the balance sheet and their measurement is at fair value.

We currently use derivative instruments, including options, swaps, futures, forwards and other contractual commitments for both non-trading (hedging) and trading purposes. Our typical non-trading (hedging) transactions relate to contracts we enter into at our oil and gas exploration and production subsidiary to fix the price received for anticipated future production and interest rate swaps we enter into to convert a portion of our variable rate debt to a fixed rate. Our marketing and trading operations utilize various physical and financial contracts to effectively manage our marketing and trading portfolios.

Fair values of derivative instruments and energy trading contracts are based on actively quoted market prices or other external source pricing information, where possible. If external market prices are not available, fair value is determined based on other relevant factors and pricing models that consider current market and contractual prices for the underlying financial instruments or

commodities, as well as time value and yield curve or volatility factors underlying the positions.

Pricing models and their underlying assumptions impact the amount and timing of unrealized gains and losses recorded, and the use of different pricing models or assumptions could produce different financial results. Changes in the commodity markets will impact our estimates of fair value in the future. To the extent financial contracts have extended maturity dates, our estimates of fair value may involve greater subjectivity due to the lack of transparent market data available upon which to base modeling assumptions.

Counterparty Credit Risk

We perform ongoing credit evaluations of our customers and adjust credit and tenor limits based upon payment history and the customer's current creditworthiness, as determined by our review of their current financial information. We continuously monitor collections and payments from our customers and maintain a provision for estimated credit losses based upon our historical experience and any specific customer collection issue that we have identified. While most credit losses have historically been within our expectations and established provisions, we can provide no assurance that our credit losses will be consistent with our estimates.

PENSION AND OTHER POSTRETIREMENT BENEFITS

The determination of our obligation and expenses for pension and other postretirement benefits is dependent on the assumptions used by actuaries in calculating the amounts. Those assumptions, as further described in Note 17 of our Notes to the Consolidated Financial Statements in this Annual Report on Form 10-K, include, among others, the discount rate, the expected long-term rate of return on plan assets and the rate of increase in compensation levels and healthcare costs. Although we believe our assumptions are appropriate, significant differences in our actual experience or significant changes in our assumptions may materially affect our pension and other postretirement obligations and our future expense.

We account for our Pension and Other Postretirement Benefit Plans under SFAS 87, 106 and 158. SFAS 158 requires the recognition of the overfunded or underfunded status of defined benefit postretirement plans as an asset or liability in the statement of financial position and recognition of changes in the funded status in other comprehensive income for fiscal years ending after December 15, 2006. Effective for fiscal years ending after December 15, 2008, SFAS 158 will require the measurement of the funded status of the plan to coincide with the date of the year end statement of financial position.

Defined Benefit Pension Plans

In accordance with SFAS 87, changes in pension obligations associated with fluctuations in long-term actuarial assumptions may not be immediately recognized as pension costs on the income statement, but generally are recognized in future years over the remaining average service period of the plan participants.

As such, significant portions of pension costs recorded in any period may not reflect the actual level of cash benefits provided to plan participants. For the years ended December 31, 2006, 2005 and 2004, we recorded non-cash expense related to our pension plans of approximately \$2.8 million, \$2.9 million and \$2.6 million, respectively.

Our pension plan assets are held in trust and primarily consist of equity and fixed income investments. Fluctuations in actual market returns result in increased or decreased pension costs in future periods. Likewise, changes in assumptions regarding current discount rates and expected rates of return on plan assets could also increase or decrease recorded pension costs.

In selecting an assumed rate of return on plan assets, we consider past performance and economic forecasts for the types of investments held by the plan and weight the returns by applying the assumed rate of return for each asset class to the target allocation for each asset class in the portfolio. The value of our qualified pension plan assets increased \$6.7 million to \$66.0 million for the plan fiscal year ended September 30, 2006. Plan assets earned \$8.2 million in 2006. Plan assets increased \$6.5 million to \$59.3 million as of September 30, 2005. Plan assets earned \$8.9 million in 2005. In the recently completed actuarial valuation, for determining our 2007 pension expense, our assumed rate of return on plan assets remained at 8.5 percent. The expected long-term rate of return on plan assets was 8.5 percent, 9.0 percent and 9.5 percent for the 2006, 2005 and 2004 plan years, respectively.

The 8.5 percent assumed rate of return for the 2006 plan year was determined based on the following estimated long-term investment allocations and asset class returns:

| Asset | Estimated | Estimated | Weighted Average |
|--------------|------------|-----------|------------------|
| Class | Allocation | Return | Return |
| Equity | 75% | 9.5% | 7.0% |
| Fixed Income | 25% | 6.0% | 1.5% |
| Cash | 0% | 4.0% | 0.0% |
| | 100% | | 8.5% |

The Plan's expected long-term rate of return on assets assumption is based upon the weighted average expected long-term rate of returns for individual asset classes. The asset class weighting is determined using the target allocation for each asset class in the Plan portfolio. The expected long-term rate of return for each asset class is determined primarily from long-term historical returns for the asset class, with adjustments if it is anticipated that long-term future returns will not achieve historical results. The Plan's investment policy for 2006 targets an allocation of 50 percent U.S. stocks, 25 percent foreign stocks and 25 percent fixed income.

The expected long-term rate of return for equity investments was 9.5 percent for both the 2006 and 2005 plan years. For determining the expected long-term rate of return for equity assets, the Company reviewed interest rate trends and annual 20-, 30-, 40-, and 50-year returns for the S&P 500 Index, which were, at December 31, 2006, 11.8 percent, 12.4 percent,

11.0 percent and 10.6 percent, respectively. Fund management fees were estimated to be 0.18 percent for S&P 500 Index assets and 0.45 percent for other assets. The expected long-term rate of return on fixed income investments was 6.0 percent; the return was based upon historical returns on 10-year treasury bonds of 7.1 percent from 1962 to 2006 and adjusted for recent declines in interest rates. The expected long-term rate of return on cash investments was estimated to be 4.0 percent; expected cash returns were estimated to be 2.0 percent below fixed income investments.

The discount rate we utilize for determining benefit obligations and benefit cost is based on high grade bond rates. The discount rate was 5.75 percent, 6.0 percent and 6.0 percent in 2006, 2005 and 2004, respectively, for the pension cost determination. In the recently completed actuarial valuation, for determining our 2007 pension expense, we increased the discount rate to 5.95 percent. A 0.20 percent increase in the discount rate would cause annual pension expense to decrease by approximately \$0.3 million.

During the first quarter of 2006, a contribution of \$1.2 million was made to our Pension Plans. Based on our recently completed plan forecasts, we expect to make additional cash contributions to our Pension Plans of \$0.5 million in the 2007 fiscal year.

Actual pension expense and contributions required will depend on future investment performance, changes in future discount rates and various other factors related to the populations participating in the pension plan. We will continue to evaluate all of the actuarial assumptions, generally on an annual basis, including the expected long-term rate of return on assets and discount rate, and will adjust the assumptions as necessary.

Non-qualified Pension Plans

We have various supplemental retirement plans for our key executives. Expenses recognized under the plans were \$2.2 million in 2006, \$2.0 million in 2005 and \$2.3 million in 2004. The plans are unfunded. The actuarial assumptions used for our non-qualified pension plans are the same as those used for our qualified plan, except for the assumptions for rate of increases in compensation levels.

Other Postretirement Benefits

We do not pre-fund our other postretirement benefit plans. Our reported costs of providing other postretirement benefits are dependent upon numerous factors, including healthcare cost trends, and results from actual plan experience and assumptions of future experience. As a result of these factors, significant portions of other postretirement benefit costs recorded in any period do not reflect the actual benefits provided to plan participants. For the years ended December 31, 2006, 2005 and 2004, we recorded other postretirement benefit expense of approximately \$1.6 million, \$1.8 million and \$1.5 million, respectively, in accordance with SFAS 106. Actual payments of benefits to retirees were approximately \$0.7 million in 2006 and \$0.6 million in 2005 and 2004.

The following table reflects the sensitivities associated with a change in the assumed healthcare cost trend rate.

| Change in | Impact on December 31, 2006 | Impact on 2006 |
|----------------|-----------------------------|----------------|
| Assumption | Accumulated Postretirement | Service and |
| (in thousands) | Benefit Obligation | Interest Cost |
| Increase 1% | \$ 2,819 | \$ 361 |
| Decrease 1% | \$ (2,215) | \$ (274) |

In selecting assumed healthcare cost trend rates, we consider recent plan experience and various short and long-term cost forecasts for the healthcare industry. Based on these considerations, the healthcare cost trend rate used by the actuaries to determine our other postretirement benefit expense for 2006 expense determination was 10 percent in 2006, decreasing gradually to 5 percent in 2011. The healthcare cost trend rate assumption for 2005 expense determination was 11 percent in 2005, decreasing gradually to 5 percent in 2011. Our discount rate assumption for postretirement benefits is consistent with that used in the calculation of pension benefits. See the Defined Benefit Pension Plan discussion above regarding our discount rate assumptions.

CONTINGENCIES

When it is probable that an environmental or other legal liability has been incurred, a loss is recognized when the amount of the loss can be reasonably estimated. Estimates of the probability and the amount of loss are made based on currently available facts. Accounting for contingencies requires significant judgment regarding the estimated probabilities and ranges of exposure to potential liability. Our assessment of our exposure to contingencies could change to the extent there are additional future developments, or as more information becomes available. If actual obligations incurred are different from our estimates, the recognition of the actual amounts could have a material impact on our financial position and results of operations.

VALUATION OF DEFERRED TAX ASSETS

We use the liability method of accounting for income taxes. Under this method, deferred income taxes are recognized, at currently enacted income tax rates, to reflect the tax effect of temporary differences between the financial and tax basis of assets and liabilities, as well as operating loss and tax credit carryforwards. The amount of deferred tax assets recognized is limited to the amount of the benefit that is more likely than not to be realized.

In assessing the realization of deferred tax assets, management considers whether it is more likely than not that some portion or all of the deferred tax assets will not be realized and provides any necessary valuation allowances as required. If we determine that we will be unable to realize all or part of our deferred tax assets in the future, an adjustment to the deferred tax asset would be charged to income in the period such determination was made.

Liquidity and Capital Resources

OVERVIEW

Information about our financial position as of December 31 is presented in the following table:

| | | | | Percentage |
|----------------------------|--------------|-------|---------|------------|
| Financial Position Summary | 2006 | | 2005 | Change |
| | (in th | ousan | ds) | |
| Cash and cash equivalents | \$ 37,530 | \$ | 34,198 | 9.7% |
| Short-term debt | 162,606 | | 66,771 | 143.5% |
| Long-term debt | 628,340 | | 670,193 | (6.2)% |
| Stockholders' equity | 790,041 | | 738,879 | 6.9% |
| | | | | |
| Ratios | | | | |
| Long-term debt ratio | 44.3% | | 47.6% | (6.9)% |
| Total debt ratio | 50.0% | | 49.9% | 0.2% |

Our dividend payout ratio at December 31, 2006 was approximately 55 percent. Our dividend payout ratio at December 31, 2005 was approximately 128 percent which is higher than levels over the past 5 years. Based on current expectations for 2007, we expect payout ratios for 2007 to be in the range of 59 percent to 65 percent.

In 2007, we expect our beginning cash balance, cash provided from operations, and available credit facilities to be sufficient to meet our normal operating commitments, to pay dividends and to fund a portion of planned capital expenditures. We would expect to fund a significant portion of any additional investment in power generating facilities with long-term debt. Permanent financing to replace a \$1.0 billion bridge facility for our pending acquisition of the Aquila utility assets is expected to come from a combination of new equity, mandatory convert-ible securities, borrowings under unsecured corporate credit facilities, and cash from internal operations. On February 22, 2007, we completed a private placement common stock offering raising approximately \$145.5 million in net proceeds that were used to repay debt.

CASH FLOW ACTIVITIES 2006

In 2006, we generated sufficient cash flow from operations to meet our operating needs, to pay dividends on common stock, to pay our scheduled long-term debt maturities and to fund a portion of our property additions.

Cash flows from operations increased \$84.8 million from the prior year amount, affected by a \$41.2 million increase in income from continuing operations and by the following:

A \$33.4 million increase in cash flows from the change in current operating assets and liabilities. This is primarily driven by changes in net accounts receivable and accounts payable and \$8.5 million more in cash flows due to changes in material, supplies and fuel during the year. Fluctuations in our material, supplies and fuel balances are largely the result of natural gas inventory held by our energy marketing company in the form of storage agreements.

- A \$42.0 million increase in deferred income taxes, largely the result of accelerated deductions associated with property, plant and equipment, the tax effect of recognized benefit plan obligations, and higher intangible drilling costs related to increased activity at our oil and gas segment.
- Higher depreciation, depletion and amortization expense of \$6.0 million.
- A \$50.3 million impairment charge in 2005 for the Las Vegas I power plant included as an expense in 2005, but which did not impact cash flows.

We had cash outflows from investing activities of \$268.1 million, including approximately \$92.2 million for construction expenditures for Wygen II, \$75.4 million for the acquisition of oil and gas assets in the Piceance Basin in Colorado, and expenditures for development drilling of oil and gas properties of approximately \$83.4 million and property, plant and equipment additions in the normal course of business, partially offset by \$40.7 million cash received for the sale of our Texas based crude oil marketing and transportation assets.

We had cash inflows from financing activities of \$11.7 million, primarily due to a \$90.5 million increase in borrowings on our revolving bank facility partially offset by the payment of \$44.0 million of cash dividends on common stock, the net payment of \$21.3 million related to the Black Hills Colorado project level debt refinancing and payment of long-term debt maturities.

2005

In 2005, we generated sufficient cash flow from operations to meet our operating needs, to pay dividends on common and preferred stock, to pay our scheduled long-term debt maturities and to fund a portion of our property additions.

Cash flows from operations increased \$37.8 million from the prior year amount, as a \$23.5 million decrease in income from continuing operations was more than offset by the following:

- An \$84.9 million increase related to non-cash charges for the impairment of our Las Vegas I power plant and goodwill at certain power fund investments of \$52.2 million, higher depreciation, depletion and amortization of \$15.1 million, the write-off of capitalized project development costs of \$5.0 million, increases related to employee benefit plans of \$7.5 million and increases of regulatory assets of \$5.1 million, primarily related to the Cheyenne Light acquisition.
- A \$36.2 million increase in the change in current operating assets and liabilities. This is primarily driven by \$38.3 million less being spent on material, supplies and fuel during the year. Fluctuations in our material, supplies and fuel balances are largely the result of natural gas inventory held by our natural gas marketing company in the form of storage agreements.
- A \$36.5 million decrease from changes in deferred income taxes, largely the result of decreases in our net deferred tax liability primarily due to impairment charges, net operating losses, depreciation and other plant related differences, and employee benefit plans, partially offset by increases from mining development and oil exploration costs.

We had cash outflows from investing activities of \$109.7 million, primarily for construction expenditures for Wygen II, acquisitions and development drilling of oil and gas properties and property, plant and equipment additions in the normal course of business and the \$65.1 million cash payment related to the acquisition of Cheyenne Light, partially offset by \$103.0 million cash received for the sale of Black Hills FiberSystems.

We had cash outflows from financing activities of \$95.5 million, primarily due to the repayment of \$81.5 million of project level debt at our Fountain Valley facility and the payment of cash dividends partially offset by an increase in short term borrowings.

Dividends

Dividends paid on our common stock totaled \$1.32 per share in 2006. This reflects an increase in comparison to prior years' dividend levels of \$1.28 per share in 2005 and \$1.24 per share in 2004. All dividends were paid out of operating cash flows. Our three-year annualized dividend growth rate was 3.2 percent. In February 2007, our board of directors increased the quarterly dividend 3 percent to \$0.34 cents per share. If this dividend is maintained during 2007, it will be equivalent to \$1.36 per share, an annual increase of \$0.04 cents per share. The determination of the amount of future cash dividends, if any, to be declared and paid will depend upon, among other things, our financial condition, funds from operations, the level of our capital expenditures, restrictions under our credit facilities and our future business prospects.

Liquidity

Our principal sources of short-term liquidity include our cash on hand, our revolving credit facility and cash provided by operations. As of December 31, 2006 we had approximately \$36.9 million of cash unrestricted for operations and \$400 million of credit through a revolving bank facility. Our revolving credit facility can be used to fund our working capital needs and for general corporate purposes. At December 31, 2006, we had \$145.5 million of bank borrowings outstanding and \$49.4 million of letters of credit issued under this facility, with a remaining borrowing capacity of \$205.1 million. Approximately \$3.1 million of the cash balance at December 31, 2006 was restricted by subsidiary debt agreements that limit our subsidiaries' ability to dividend cash to the parent company.

The \$400 million revolving bank facility has a five year term, expiring May 4, 2010. The facility contains a provision which allows the facility size to be increased by up to an additional \$100 million through the addition of new lenders, or through increased commitments from existing lenders, but only with the consent of such lenders. The cost of borrowings or letters of credit issued under the facility is determined based on our credit ratings. At our current ratings levels, the facility has an annual facility fee of 17.5 basis points, and has a borrowing spread of 70 basis points over the LIBOR (which equated to a 6.02 percent one-month borrowing rate as of December 31, 2006).

The above credit facility includes customary affirmative and negative covenants such as limitations on the creation of new indebtedness and on certain liens, restrictions on certain transactions and maintenance of the following financial covenants:

- a consolidated net worth in an amount of not less than the sum of \$625 million and 50 percent of our aggregate consolidated net income beginning January 1, 2005;
- a recourse leverage ratio not to exceed 0.65 to 1.00;
- and an interest expense coverage ratio of not less than 2.5 to 1.0.

A default under the credit facility may be triggered by events such as a failure to comply with financial covenants or certain other covenants under the credit facility, a failure to make payments when due or a failure to make payments when due in respect of, or a failure to perform obligations relating to debt obligations of \$20 million or more. A default under the credit facility would permit the participating banks to restrict the Company's ability to further access the credit facility for loans or new letters of credit, require the immediate repayment of any outstanding loans with interest and require the cash collateralization of outstanding letter of credit obligations.

The credit facility prohibits the Company from paying cash dividends unless no default or no event of default exists prior to, or would result after, giving effect to such action.

If these covenants are violated and we are unable to negotiate a waiver or amendment thereof, the lender would have the right to declare an event of default, terminate the remaining commitment and accelerate the payment of all principal and interest outstanding. As of December 31, 2006, we were in compliance with the above covenants.

Our consolidated net worth was \$790.0 million at December 31, 2006, which was approximately \$107.8 million in excess of the net worth we are required to maintain under the debt covenant described above. The long-term debt component of our capital structure at December 31, 2006 was 44.3 percent, our total debt leverage ratio was 50.0 percent, our recourse leverage ratio was approximately 50.6 percent and our interest expense coverage ratio was 4.9 to 1.

In addition to the above credit facility, at December 31, 2006, Enserco has a \$260.0 million uncommitted, discretionary line of credit to provide support for the purchases of natural gas and crude oil. The line of credit is secured by all of Enserco's assets and expires on May 10, 2007. At December 31, 2006 there were outstanding letters of credit issued under the facility of \$158.7 million, with no borrowing balances on the facility.

Our ability to obtain additional financing, if necessary, will depend upon a number of factors, including our future performance and financial results, and capital market conditions. We cannot be assured that we will be able to raise additional capital on reasonable terms or at all. The following information is provided to summarize our cash obligations and commercial commitments at December 31, 2006:

| | | Paymer | nts Due by I | Period | · |
|----------------------------|-------------|-----------|--------------|-----------|-----------|
| (in thousands) | | Less than | 1-3 | 4-5 | After 5 |
| Contractual Obligations | Total | 1 Year | Years | Years | Years |
| Long-term debt (a)(b)(c) | \$ 644,032 | \$ 17,106 | \$225,884 | \$ 30,258 | \$370,784 |
| Unconditional purchase | | | | | |
| obligations (d) | 266,495 | 104,355 | 45,908 | 28,231 | 88,001 |
| Operating lease | | | | | |
| obligations (e) | 16,091 | 1,658 | 3,753 | 1,524 | 9,156 |
| Capital leases (f) | 85 | 17 | 60 | 8 | - |
| Other long-term | | | | | |
| obligations ^(g) | 29,416 | - | - | - | 29,416 |
| Employee benefit | | | | | |
| plans ^(h) | 15,586 | 1,535 | 3,615 | 3,219 | 7,217 |
| Credit facilities | 145,500 | 145,500 | - | - | - |
| Total contractual cash | | | | | |
| obligations | \$1,117,205 | \$270,171 | \$279,220 | \$63,240 | \$504,574 |

- (a) Long-term debt amounts do not include discounts or premiums on debt.
- (b) In addition the following amounts are required for interest payments on long-term debt over the next five years: \$41.8 million in 2007, \$36.8 million in 2008, \$31.8 million in 2009, \$28.9 million in 2010 and \$26.0 million in 2011. Variable rate interest is calculated as of December 31, 2006.
- (c) We expect to refinance maturities on the project financing floating rate debt with project level or corporate level intermediate or long-term debt.
- (d) Unconditional purchase obligations include an oil and gas drilling rig contract, the capacity costs associated with our purchase power agreement with PacifiCorp, the cost of purchased power for Cheyenne Light under our all-requirements contract with PSCo, and certain transmission, gas purchase and gas transportation agreements. The energy charge under the purchase power agreement and the commodity price under the gas purchase contract are variable costs, which for purposes of estimating our future obligations, were based on costs incurred during 2006 and price assumptions using existing prices at December 31, 2006. Our transmission obligations are based on filed tariffs as of December 31, 2006. Actual future costs under the variable rate contracts may differ materially from the estimates used in the above table.
- (e) Includes operating leases associated with several office buildings and land leases associated with the Arapahoe, Valmont, Harbor and Ontario power plants.
- (f) Represents a lease on office equipment.
- (g) Includes our asset retirement obligations associated with our oil and gas, coal mining and electric and gas utility segments as discussed in Note 8 to the Notes to Consolidated Financial Statements in this Annual Report on Form 10-K.
- (h) Represents estimated employer contributions to employee benefit plans through the year 2016.

Guarantees

We provide various guarantees supporting certain of our subsidiaries under specified agreements or transactions. At December 31, 2006, we had guarantees totaling \$189.6 million in place. Of the \$189.6 million, \$165.2 million was related to guarantees associated with subsidiaries' debt to third parties, which are recorded as liabilities on the Consolidated Balance Sheets, \$20.3 million was related to performance obligations under subsidiary contracts and \$4.1 million was related to indemnification for reclamation and surety bonds of subsidiaries. For more information on these guarantees, see Note 19 of the Notes to Consolidated Financial Statements in this Annual Report on Form 10-K.

As of December 31, 2006, we had the following guarantees in place (in thousands):

| | _ | Outstanding at | _Year |
|--|----|------------------|----------------|
| Nature of Guarantee | D | ecember 31, 2006 | Expiring |
| Guarantee payments under the Las Vegas I | | | |
| Power Purchase and Sales Agreement | | | Upon 5 days |
| with Sempra Energy Solutions | \$ | 10,000 | written notice |
| Guarantee payments of Black Hills Power | | | |
| under various transactions with Idaho | | | |
| Power Company | | 250 | 2007 |
| Guarantee of payments of Cheyenne Light | | | |
| under various transactions with Tenaska | | | |
| Marketing Ventures | | 2,000 | 2007 |
| Guarantee of payments of Cheyenne Light | | | |
| under various transactions with Questar | | | |
| Energy Trading Company | | 3,000 | 2007 |
| Guarantee obligations under the Wygen I | | | |
| Plant Lease | | 111,018 | 2008 |
| Guarantee payment and performance | | | |
| under credit agreements for | | | |
| two combustion turbines | | 24,214 | 2010 |
| Guarantee payments of Las Vegas II | | | |
| to NPC under a power purchase | | | |
| agreement | | 5,000 | 2013 |
| Guarantee of Black Hills Colorado | | | |
| project debt for Valmont and | | | |
| Arapahoe plants | | 30,000 | 2013 |
| Indemnification for subsidiary | | | |
| reclamation/surety bonds | | 4,115 | Ongoing |
| | \$ | 189,597 | |

Credit Ratings

As of February 28, 2007, our issuer credit rating was "Baa3" by Moody's and "BBB-" by S&P. In addition, Black Hills Power's first mortgage bonds were rated "Baa1" and "BBB" by Moody's and S&P, respectively. In February 2007, Moody's revised the outlook on our credit ratings from stable to negative. In February 2007, S&P affirmed its "BBB-" corporate credit rating on the Company and revised the outlook from negative to stable. If our issuer credit rating should drop below investment grade, pricing under the credit agreements would be affected, increasing annual interest expense by approximately \$0.9 million pre-tax based on December 31, 2006 balances.

Capital Requirements

Our primary capital requirements for the three years ended December 31 were as follows:

| (in thousands) | 200 | 6 | | 2005 | 2004 |
|--|-----------|----|------|---------|---------------|
| Acquisition costs: | | | | | |
| Payment for acquisition of net assets, net of cash acquired | \$ | - | \$ | 65,118 | \$ - |
| Property additions: | | | | | |
| Retail services – | | | | | |
| Electric utility | 24,99 | 92 | | 18,162 | 13,347 |
| Electric and gas utility* | 107,34 | 48 | | 30,536 | - |
| Wholesale energy - | | | | | |
| Oil and gas** | 158,84 | 46 | | 71,799 | 53,891 |
| Power generation | 8,5 | 57 | | 6,095 | 6,043 |
| Coal mining | 5,80 | 07 | | 6,517 | 3,183 |
| Energy marketing | 92 | 28 | | 80 | 360 |
| Corporate | 1,97 | 72 | | 3,090 | 5,787 |
| | 308,4 | 50 | | 136,279 | 82,611 |
| Discontinued operations | | - | | 7,459 | 8,363 |
| | 308,4 | 50 | | 143,738 | 90,974 |
| Common and preferred | | | | | |
| stock dividends | 43,96 | 60 | | 42,212 | 40,531 |
| Maturities/redemptions | | | | | |
| of long-term debt | 36,5 | 18 | | 94,171 | 155,021 |
| | \$ 388,92 | 28 | \$ 3 | 345,239 | \$ 286,526 |

^{*} Includes \$92.2 million in 2006 and \$23.8 million in 2005 for Wygen II construction.

Our capital additions for 2006 were \$308.5 million. The capital expenditures were primarily for construction of the Wygen II power plant, acquisitions and development drilling of oil and gas properties and maintenance capital.

Our capital additions for 2005 were \$208.9 million. The capital expenditures were primarily for the acquisition cost of Cheyenne Light, construction of the Wygen II power plant, development drilling of oil and gas properties and maintenance capital.

Our capital additions for 2004 were \$91.0 million. The capital expenditures were primarily for maintenance capital and development drilling of oil and gas properties.

^{**} Includes \$75.4 million in 2006 for acquisitions in the Piceance Basin in Colorado.

Forecasted capital requirements for maintenance capital and developmental capital are as follows:

| (in thousands) | 2007 | 2008 | 2009 |
|----------------------------|---------------|---------------|---------------|
| Retail services:* | | | |
| Electric utility | \$ 22,000 | \$ 29,099 | \$ 28,077 |
| Electric and gas utility** | 49,327 | 15,470 | 15,460 |
| Wholesale energy: | | | |
| Oil and gas | 72,100 | 89,760 | 89,160 |
| Power generation | 730 | 7,570 | 8,150 |
| Coal mining | 4,850 | 9,000 | 10,040 |
| Energy marketing | 1,800 | 1,000 | 140 |
| Corporate | 2,805 | - | - |
| Unspecified | | | |
| development capital | 5,000 | 70,000 | 120,000 |
| | \$ 158,612 | \$ 221,899 | \$ 271,027 |

^{*} Forecasted capital requirements are exclusive of the \$940.0 million purchase price and related other costs for the pending acquisition of Aquila utility assets.

We continue to actively evaluate potential future acquisitions and other growth opportunities in accordance with our disclosed business strategy. We are not obligated to a project until a definitive agreement is entered into and cannot guarantee we will be successful on any potential projects. Future projects are dependent upon the availability of economic opportunities and, as a result, actual expenditures may vary significantly from forecasted estimates.

Market Risk Disclosures

Our activities in the regulated and unregulated energy sector expose us to a number of risks in the normal operations of our businesses. Depending on the activity, we are exposed to varying degrees of market risk and counterparty risk. We have developed policies, processes, systems, and controls to manage and mitigate these risks.

Market risk is the potential loss that might occur as a result of an adverse change in market price or rate. We are exposed to the following market risks:

- commodity price risk associated with our marketing business, our natural long position with crude oil and natural gas reserves and production, and fuel procurement for certain of our gasfired generation assets;
- interest rate risk associated with our variable rate credit facilities and our project financing floating rate debt as described in Notes 6 and 7 of our Notes to Consolidated Financial Statements; and
- foreign currency exchange risk associated with our natural gas marketing business transacted in Canadian dollars.

Our exposure to these market risks is affected by a number of factors including the size, duration, and composition of our energy portfolio, the absolute and relative levels of interest rates, currency exchange rates and commodity prices, the volatility of these prices and rates, and the liquidity of the related interest rate and commodity markets.

To manage and mitigate these identified risks, we have adopted the BHCRPP. These policies have been approved by our Executive Risk Committee and reviewed by our Board of Directors. These policies include governance, control infrastructure, authorized commodities and trading instruments, prohibited activities, employee conduct, etc. The Executive Risk Committee, which includes senior level executives, meets on a regular basis to review our business and credit activities and to ensure that these activities are conducted within the authorized policies.

TRADING ACTIVITIES

Natural Gas Marketing

We have a natural gas and crude oil marketing business specializing in producer services, end-use origination and wholesale marketing that conducts business in the western and midcontinent regions of the United States and Canada. For producer services our main objective is to provide value in the supply chain by acting as the producer's "marketing arm" for wellhead purchases, scheduling services, imbalance management, risk management services and transportation management. We accomplish this goal through industry experience, extensive contacts, transportation and risk management expertise, trading skills and personal attention. Our end-use origination efforts focus on supplying and providing electricity generators and industrial customers with flexible options to procure their energy inputs and asset optimization services to these large end-use consumers of natural gas. Our wholesale marketing activity has two functions: support the efforts of producer services and end-use origination groups, and marketing and trading third party natural gas and crude oil.

To effectively manage our producer services, end-use origination and wholesale marketing portfolios, we enter into forward physical commodity contracts, financial instruments including over-the-counter swaps and options and storage and transportation agreements.

We conduct our gas marketing business activities within the parameters as defined and allowed in the BHCRPP and further delineated in the gas marketing CRPP as approved by the Executive Risk Committee.

^{**} Regulated electric and gas utility capital requirements include approximately \$34.6 million for the development of the Wygen II coal-fired plant in 2007.

Monitoring and Reporting Market Risk Exposures

We use a number of quantitative tools to measure, monitor and limit our exposure to market risk in our natural gas and oil marketing portfolio. We limit and monitor our market risk through established limits on the nominal size of positions based on type of trade, location and duration. Such limits include those on fixed price, basis, index, storage, transportation and foreign exchange positions and on the aggregate portfolio VaR.

Our market risk limits are monitored by our Risk Management function to ensure compliance with our stated risk limits. The Risk Management function operates independently from our energy marketing group. The limits are measured and monitored at a minimum each business day and are regularly reported to and reviewed by our Executive Risk Committee.

We measure and monitor the market risk inherent in the natural gas trading portfolio employing VaR analysis and scenario analysis. VaR is a statistical measure that quantifies the probability and magnitude of potential future losses related to open contract positions.

We use scenario analysis to test the impact of extreme moves in both specific delivery points and overall commodity prices on our portfolio value. In addition to VaR and scenario analysis, risk management daily activities include scrutinizing positions, assessing changes in daily mark-to-market and other non-statistical risk management techniques.

The contract or notional amounts, terms and mark-to-market values of our natural gas marketing and derivative commodity instruments at December 31, 2006 and 2005, are set forth in Note 2 of the Notes to Consolidated Financial Statements in this Annual Report on Form 10-K.

The following table provides a reconciliation of the activity in our energy trading portfolio that has been recorded at fair value under a mark-to-market method of accounting during the year ended December 31, 2006 (in thousands):

| Total fair value of energy marketing positions marked-to- market at December 31, 2005 | \$ 5,879 ^(a) |
|---|----------------------------|
| Net cash settled during the year on positions that existed at December 31, 2005 | (16,280) |
| Unrealized gain on new positions entered during the year and still existing at December 31, 2006 | (1,669) |
| Realized gain on positions that existed at December 31, 2005 and were settled during the year | 10,156 |
| Unrealized loss on positions that existed at December 31, 2005 and still exist at December 31, 2006 | 460 |
| | (7,333) |
| Total fair value of energy marketing positions marked-to- market at December 31, 2006 | \$ (1,454) (a) |

(a) The fair value of positions marked-to-market consists of derivative assets/liabilities and natural gas inventory that has been designated as a hedged item and marked-to-market as part of a fair value hedge, as follows (in thousands):

| December 31, 2006 | Decemb | er 31, 2005 |
|-------------------|-----------------------|-------------|
| \$ 30,059 | \$ | (764) |
| | | |
| (31,513) | | 6,643 |
| \$ (1,454) | \$ | 5,879 |
| | \$ 30,059 (31,513) | (31,513) |

On January 1, 2003, the Company adopted EITF Issue No. 02-3. The adoption of EITF 02-3 resulted in certain energy trading activities no longer being accounted for at fair value, therefore, the above reconciliation does not present a complete picture of our overall portfolio of trading activities and our expected cash flows from those operations. EITF 98-10 was superseded by EITF 02-3 and allowed a broad interpretation of what constituted "trading activity" and hence what would be marked-to-market. EITF 02-3 took a much narrower view of what "trading activity" should be marked-to-market, limiting mark-to-market treatment primarily to only those contracts that meet the definition of a derivative under SFAS 133. At our natural gas marketing operations, we often employ strategies that include derivative contracts along with inventory, storage and transportation positions to accomplish the objectives of our producer services, end-use origination and wholesale marketing groups. Except in circumstances when we are able to designate transportation, storage or inventory positions as part of a fair value hedge, SFAS 133 does not allow us to mark our inventory, transportation or storage positions to market. The result is that while a significant majority of our natural gas marketing positions are economically hedged, we are required to mark some parts of our overall strategies (the derivatives) to market value, but are generally precluded from marking the rest of our economic hedges (transportation, inventory or storage) to market. Volatility in reported earnings and derivative positions should be expected given these accounting requirements.

At December 31, 2006, we had a mark to fair value unrealized loss of \$(1.5) million for our natural gas and crude oil marketing activities. Of this amount, \$(1.1) million was current and \$(0.4) million was non-current. The sources of fair value measurements were as follows (in thousands):

| | Maturities | | | | | |
|--|---------------|----|----------|------------|--|--|
| | | | 08 and | Total | | |
| Source of Fair Value | 2007 | Th | ereafter | Fair Value | | |
| Actively quoted (i.e., exchange-traded) prices | \$ (950) | \$ | (494) | \$ (1,444) | | |
| Prices provided by other external sources | (132) | | 122 | (10) | | |
| Modeled | - | | - | - | | |
| Total | \$ (1,082) | \$ | (372) | \$ (1,454) | | |

The following table presents a reconciliation of our energy marketing positions recorded at fair value under GAAP to a non-GAAP measure of the fair value of our energy marketing forward book wherein all forward trading positions are marked-to-market. The approach used in determining the non-GAAP measure is consistent with our previous accounting methods under EITF 98-10. In accordance with GAAP and industry practice, the Company includes a "Liquidity Reserve" in its GAAP marked-to-market fair value. This "Liquidity Reserve" accounts for the estimated impact of the bid/ask spread in a liquidation scenario under which the Company is forced to liquidate its forward book on the balance sheet date.

| | December 31, December 31, | | | ecember 31, |
|---|---------------------------|---------|----|-------------|
| | | 2006 | | 2005 |
| Fair value of our energy marketing positions marked-to-market in accordance with GAAP (see footnote (a) above) | \$ | (1,454) | \$ | 5,879 |
| Increase in fair value of inventory, storage and transportation positions that are part of our forward trading book, but that are not marked-to-market under GAAP | | 24,574 | | 13,901 |
| Fair value of all forward positions (non-GAAP) | | 23,120 | | 19,780 |
| "Liquidity reserve" included in GAAP marked-to-market fair value | | 1,897 | | 1,244 |
| Fair value of all forward positions excluding "Liquidity reserve" (non-GAAP) | \$ | 25,017 | \$ | 21,024 |

ACTIVITIES OTHER THAN TRADING

Oil and Gas Exploration and Production

We produce natural gas and crude oil through our exploration and production activities. Our reserves are natural "long" positions, or unhedged open positions, and introduce commodity price risk and variability in our cash flows. We employ risk management methods to mitigate this commodity price risk and preserve our cash flows. We have adopted guidelines covering hedging for our natural gas and crude oil production. These guidelines have been approved by our Executive Risk Committee and reviewed by our Board of Directors.

To mitigate commodity price risk and preserve cash flows, we primarily use over-the-counter swaps and options. Our hedging policy allows up to 75 percent of our natural gas and 80 percent of our crude oil production from proven producing reserves to be hedged for a period up to two years in the future. Our hedging strategy is conducted from an enterprise-wide risk perspective; accordingly, we may not externally hedge a portion of our natural gas production when we have offsetting price risk for the fuel requirements of our power generating activities.

The Company has entered into agreements to hedge a portion of its estimated 2007, 2008 and 2009 natural gas and crude oil production. The hedge agreements in place are as follows:

Natural Gas

| Location | Transaction Date | Hedge Type | Term | Volume (MMBtu/day) | Price |
|---------------------|---------------------|---------------|---------------|-----------------------|-------------|
| | Date | Турс | TOITI | (IVIIVIDIG/Gay) | TILCC |
| San Juan El Paso | 12/14/2005 | Swap | 11/06 - 03/07 | 5,000 | \$ 10.25 |
| San Juan El Paso | 04/03/2006 | Swap | 11/06 – 03/07 | 5,000 | \$ 8.50 |
| San Juan El Paso | 04/03/2006 | Swap | 04/07 – 10/07 | 5,000 | \$ 7.46 |
| San Juan El Paso | 06/02/2006 | Swap | 04/07 – 10/07 | 2,500 | \$ 7.20 |
| San Juan El Paso | 06/15/2006 | Swap | 11/06 – 03/07 | 2,500 | \$ 8.52 |
| San Juan El Paso | 06/15/2006 | Swap | 11/06 – 03/07 | 2,500 | \$ 8.59 |
| CIG | 07/28/2006 | Swap | 09/06 - 03/08 | 2,500 | \$ 7.60 |
| CIG | 07/31/2006 | Swap | 09/06 - 03/08 | 2,500 | \$ 7.85 |
| San Juan El Paso | 11/03/2006 | Swap | 04/07 – 10/07 | 5,000 | \$ 6.91 |
| San Juan El Paso | 11/03/2006 | Swap | 11/07 – 03/08 | 5,000 | \$ 7.86 |
| San Juan El Paso | 11/29/2006 | Swap | 04/07 – 10/07 | 500 | \$ 7.10 |
| (continued, | next column) | | | | |

| (Continued) Location | Transaction Date | Hedge Type | Term | Volume (MMBtu/day) | Pr | ice |
|-------------------------|---------------------|---------------|---------------|-----------------------|----|------|
| San Juan El Paso | 11/29/2006 | Swap | 11/07 – 12/07 | 5,000 | \$ | 7.82 |
| San Juan El Paso | 11/29/2006 | Swap | 01/08 – 12/08 | 5,000 | \$ | 7.44 |
| San Juan El Paso | 11/29/2006 | Swap | 11/07 – 12/08 | 3,000 | \$ | 7.49 |
| San Juan El Paso | 01/04/2007 | Swap | 04/08 - 03/09 | 2,500 | \$ | 6.93 |
| San Juan El Paso | 01/04/2007 | Swap | 04/08 – 03/09 | 1,000 | \$ | 6.96 |
| San Juan El Paso | 01/05/2007 | Swap | 01/09 – 03/09 | 1.500 | \$ | 7.51 |
| San Juan El Paso | 01/10/2007 | Swap | 04/08 – 12/08 | 1.500 | \$ | 6.88 |
| San Juan El Paso | 01/11/2007 | Swap | 04/08 – 12/08 | 2,000 | \$ | 6.81 |
| San Juan El Paso | 02/12/2007 | | | • | , | 7.87 |
| El Paso | 02/12/2007 | Swap | 01/09 – 03/09 | 5,000 | \$ | 7.07 |

Crude Oil

| Location | Transaction Date | Hedge Type | Term | Volume (Bbls/month) | Price |
|----------|---------------------|---------------|------------------|------------------------|-------------|
| NYMEX | 07/29/2005 | Swap | Calendar 2007 | 5,000 | \$ 61.00 |
| NYMEX | 08/04/2005 | Swap | Calendar 2007 | 5,000 | \$ 62.00 |
| NYMEX | 01/04/2006 | Swap | Calendar 2007 | 5,000 | \$ 65.00 |
| NYMEX | 04/03/2006 | Put | Calendar 2007 | 5,000 | \$ 70.00 |
| NYMEX | 01/30/2007 | Swap | Calendar 2008 | 5,000 | \$ 61.38 |
| NYMEX | 02/20/2007 | Put | Calendar 2008 | 5,000 | \$ 60.00 |

The hedge agreements entered into by the Company had a fair value of approximately \$15.2 million as of December 31, 2006.

Power Generation

We have a portfolio of gas-fired generation assets located throughout several Western states. The outputs from most of these generation assets are sold under long-term tolling contracts with third parties whereby any commodity price risk is transferred to the third party. However, we do have certain gas-fired generation assets under long-term contracts that do possess market risk for fuel purchases.

It is our policy that fuel risk, to the extent possible, be hedged. Since we are "long" natural gas in our exploration and production segment, we look at our enterprise wide natural gas market risk when hedging at the subsidiary level. Therefore, we may attempt to hedge only enterprise-wide "long" or "short" positions.

A potential risk related to power sales is the price risk arising from the sale of wholesale power that exceeds our generating capacity. These short positions can arise from unplanned plant outages or from unanticipated load demands. To control such risk, we restrict wholesale off-system sales to amounts by which our anticipated generating capabilities exceed our anticipated load requirements plus a required reserve margin.

FINANCING ACTIVITIES

We engage in activities to manage risks associated with changes in interest rates. We have entered into floating-to-fixed interest rate swap agreements to reduce our exposure to interest rate fluctuations associated with our floating rate debt obligations. At December 31, 2006, we had \$150.0 million of notional amount floating-to-fixed interest rate swaps, having a maximum term of 9.75 years. Further details of the swap agreements are set forth in Note 2 of our Notes to Consolidated Financial Statements in this Annual Report on Form 10-K.

On December 31, 2006 and 2005, our interest rate swaps and related balances were as follows (in thousands):

| | Notional | Weighted Average Fixed Interest Rate | Maximum Terms in Years | Current Assets | Non- current Assets | _ | urrent bilities | Non- current abilities | Acc Comp | Pre-tax umulated Other orehensive me (Loss) | re-tax _oss) |
|---------------------|---------------|--|---------------------------------|-------------------|---------------------------|----|--------------------|------------------------------|-------------|---|-----------------|
| December 31, 2006 | | | | | | | | | | | |
| Interest rate swaps | \$ 150,000 | 5.04% | 9.75 | \$ 287 | \$ 867 | \$ | 74 | \$ 978 | \$ | 102 | \$ - |
| December 31, 2005 | | | | | | | | | | | |
| Interest rate swaps | \$ 163,000 | 4.43% | 10.00 | \$ 13 | \$ - | \$ | 76 | \$ 230 | \$ | (249) | \$ (44) |

We anticipate a portion of unrealized income recorded in accumulated other comprehensive income will be realized as increased interest income in 2007. Based on December 31, 2006 market interest rates, a gain of approximately \$0.2 million would be realized and reported in pre-tax earnings during 2007. Estimated and realized amounts will likely change during 2007 as market interest rates change.

At December 31, 2006, we had \$259.1 million of outstanding, variable-rate, long-term debt of which \$109.1 million was not offset with interest rate swap transactions that effectively convert a portion of the debt to a fixed rate. A 100 basis point increase in interest rates would cause pre-tax interest expense to increase \$1.1 million in 2007.

The table below presents principal (or notional) amounts and related weighted average interest rates by year of maturity for our short-term investments and long-term debt obligations, including current maturities (in thousands):

| | 2007 | | 2008 | 2009 | 20 |)10 | 2011 | Т | hereafter | | Total |
|-----------------------|--------------|------|--------|--------------|--------|-------|--------------|----|-----------|-------|--------|
| Cash equivalents | | | | | | | | | | | |
| Fixed rate | \$ 36,939 | \$ | - | \$ - | \$ | - | \$ - | \$ | - | \$ 3 | 36,939 |
| Long-term debt | | | | | | | | | | | |
| Fixed rate (a) | \$ 2,249 | \$ | 2,262 | \$ 2,278 | \$ 32, | 296 | \$ 2,316 | \$ | 343,513 | \$ 38 | 34,914 |
| Average interest rate | 9.38% | | 9.41% | 9.44% | | 8.16% | 9.51% | | 7.19% | | 7.31% |
| Variable rate (b) | \$ 14,857 | \$ 1 | 43,121 | \$ 14,857 | \$ 31, | ,070 | \$ 12,857 | \$ | 42,356 | \$ 25 | 59,118 |
| Average interest rate | 6.39% | | 6.03% | 6.39% | (| 6.89% | 6.24% | | 5.23% | | 6.05% |
| Total long-term debt | \$ 17,106 | \$ 1 | 45,383 | \$ 17,135 | \$ 63, | 366 | \$ 15,173 | \$ | 385,869 | \$ 64 | 14,032 |
| Average interest rate | 6.78% | | 6.08% | 6.79% | 7 | 7.54% | 6.73% | | 6.97% | | 6.80% |

⁽a) Excludes unamortized premium or discount.

⁽b) Approximately 58 percent of the variable rate long-term debt has been hedged with interest rate swaps converting the floating rates to fixed rates with an average interest rate of 5.04 percent.

CREDIT RISK

Credit risk is the risk of financial loss resulting from nonperformance of contractual obligations by a counterparty. We have adopted the BHCCP that establishes guidelines, controls, and limits to manage and mitigate credit risk within risk tolerances established by the Board of Directors. In addition, our Executive Credit Committee, which includes senior executives, meets on a regular basis to review our credit activities and to monitor compliance with the adopted policies.

For our energy marketing, production, and generation activities, we seek to mitigate our credit risk by conducting a majority of our business with investment grade companies, setting tenor and credit limits commensurate with counterparty financial strength, obtaining netting agreements, and securing our credit exposure with less creditworthy counterparties through parental guarantees, prepayments, letters of credit, and other security agreements.

We perform ongoing credit evaluations of our customers and adjust credit limits based upon payment history and the customer's current creditworthiness, as determined by our review of their current credit information. We maintain a provision for estimated credit losses based upon our historical experience and any specific customer collection issue that we have identified. While most credit losses have historically been within our expectations and provisions established, we cannot assure you that we will continue to experience the same credit loss rates that we have in the past or that an investment grade counterparty will not default sometime in the future.

At the end of the year, our credit exposure (exclusive of retail customers of our regulated utility segments) was concentrated primarily with investment grade companies. Approximately 70 percent of our credit exposure was with investment grade companies. Of the remaining 30 percent credit exposure with non-investment grade rated counterparties, approximately 48 percent of this exposure was supported through letters of credit or prepayments, and the remaining primarily unsecured.

FOREIGN EXCHANGE CONTRACTS

Our natural gas and crude oil marketing subsidiary conducts its business in the United States and Canada. Transactions in Canada are generally transacted in Canadian dollars, which creates exchange rate risk. To mitigate this risk, we enter into forward currency exchange contracts to offset earnings volatility from changes in exchange rates between the Canadian and United States dollars. At December 31, 2006 and 2005, we had outstanding forward exchange contracts to sell approximately \$0 and \$29.0 million Canadian dollars, respectively. At December 31, 2006 and 2005, we also had outstanding forward exchange contracts to purchase approximately \$44.0 million and \$88.0 million Canadian dollars, respectively. These contracts had a fair value of \$(0.3) million and \$(1.0) million at December 31, 2006 and 2005, and have been recorded as Derivative assets/liabilities on the accompanying Consolidated Balance Sheets. All forward exchange contracts outstanding at December 31, 2006 settled by February 26, 2007.

NEW ACCOUNTING PRONOUNCEMENTS

See Note 1 of our Notes to Consolidated Financial Statements in this Annual Report on Form 10-K for information on new accounting standards adopted in 2006 or pending adoption.

Safe Harbor for Forward-Looking Information

This Annual Report on Form 10-K includes "forward-looking statements" as defined by the SEC. We make these forwardlooking statements in reliance on the safe harbor protections provided under the Private Securities Litigation Reform Act of 1995. All statements, other than statements of historical facts, included in this Form 10-K that address activities, events or developments that we expect, believe or anticipate will or may occur in the future are forward-looking statements. These forward-looking statements are based on assumptions which we believe are reasonable based on current expectations and projections about future events and industry conditions and trends affecting our business. However, whether actual results and developments will conform to our expectations and predictions is subject to a number of risks and uncertainties that, among other things, could cause actual results to differ materially from those contained in the forward-looking statements, including without limitation the Risk Factors set forth in Item 1A. of this Form 10-K and the following:

- Our ability to obtain adequate cost recovery for our retail utility operations through regulatory proceedings and receive favorable rulings in periodic applications to recover costs for fuel and purchased power in our regulated utilities;
- Our ability to complete acquisitions for which definitive agreements have been executed;
- Our ability to obtain regulatory approval of acquisitions which, even if approved, could impose financial and operating conditions or restrictions that could impact our expected results;
- Our ability to successfully integrate and profitably operate any future acquisitions;
- The amount and timing of capital deployment in new investment opportunities or for the repurchase of debt or stock;
- Our ability to successfully maintain or improve our corporate credit rating;
- Our ability to complete the permitting, construction, start up and operation of power generating facilities in a cost-effective and timely manner;
- Our ability to meet production targets for our oil and gas properties, which may be dependent upon issuance by federal, state, and tribal governments, or agencies thereof, of drilling, environmental and other permits, and the availability of specialized contractors, work force, and equipment;
- Our ability to provide accurate estimates of proved oil and gas reserves, coal reserves and actual future production rates and associated costs;
- The extent of our success in connecting natural gas supplies to gathering, processing and pipeline systems;
- The timing and extent of scheduled and unscheduled outages of power generation facilities;
- The possibility that we may be required to take impairment charges to reduce the carrying value of some of our long-lived assets when indicators of impairment emerge;

- Changes in business and financial reporting practices arising from the enactment of the Energy Policy Act of 2005;
- Our ability to remedy any deficiencies that may be identified in the review of our internal controls;
- The timing, volatility and extent of changes in energy-related and commodity prices, interest rates, energy and commodity supply or volume, the cost and availability of transportation of commodities, and demand for our services, all of which can affect our earnings, liquidity position and the underlying value of our assets;
- Our ability to effectively use derivative financial instruments to hedge commodity, currency exchange rate and interest rate risks;
- Our ability to minimize defaults on amounts due from counterparties with respect to trading and other transactions;
- The amount of collateral required to be posted from time to time in our transactions;
- Changes in or compliance with laws and regulations, particularly those relating to taxation, safety and protection of the environment;
- Changes in state laws or regulations that could cause us to curtail our independent power production;
- Weather and other natural phenomena;
- Industry and market changes, including the impact of consolidations and changes in competition;

- The effect of accounting policies issued periodically by accounting standard-setting bodies;
- The cost and effects on our business, including insurance, resulting from terrorist actions or responses to such actions or events;
- The outcome of any ongoing or future litigation or similar disputes and the impact on any such outcome or related settlements;
- Capital market conditions, which may affect our ability to raise capital on favorable terms;
- Price risk due to marketable securities held as investments in benefit plans;
- General economic and political conditions, including tax rates or policies and inflation rates; and
- Other factors discussed from time to time in our other filings with the SEC.

New factors that could cause actual results to differ materially from those described in forward-looking statements emerge from time to time, and it is not possible for us to predict all such factors, or the extent to which any such factor or combination of factors may cause actual results to differ from those contained in any forward-looking statement. We assume no obligation to update publicly any such forward-looking statements, whether as a result of new information, future events or otherwise.

Management's Report on Internal Control over Financial Reporting

We are responsible for establishing and maintaining adequate internal control over financial reporting as defined in Rules 13a-15(f) and 15d-15(f) under the Securities Exchange Act of 1934, as amended. Our internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles.

All internal control systems, no matter how well designed, have inherent limitations. Therefore, even those systems determined to be effective can provide only reasonable assurance with respect to financial statement preparation and presentation. Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Under the supervision and with the participation of management, including our Chief Executive Officer and Chief Financial Officer, we conducted an evaluation of the effectiveness of our internal control over financial reporting as of December 31, 2006, based on the criteria set forth in *Internal Control – Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission. This evaluation included review of the documentation of controls, evaluation of the design effectiveness of controls, testing of the operating effectiveness of controls and a conclusion on this evaluation. Based on our evaluation we have concluded that our internal control over financial reporting was effective as of December 31, 2006.

Our assessment of the effectiveness of our internal control over financial reporting as of December 31, 2006 has been audited by Deloitte & Touche LLP, an independent registered public accounting firm, as stated in their report which is included herein.

BLACK HILLS CORPORATION

Report of Independent Registered Public Accounting Firm

To the Board of Directors and Stockholders of Black Hills Corporation:

We have audited management's assessment, included in the accompanying Management's Report on Internal Control over Financial Reporting, that Black Hills Corporation and subsidiaries (the "Corporation") maintained effective internal control over financial reporting as of December 31, 2006, based on criteria established in *Internal Control—Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission. The Corporation's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting. Our responsibility is to express an opinion on management's assessment and an opinion on the effectiveness of the Corporation's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, evaluating management's assessment, testing and evaluating the design and operating effectiveness of internal control, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinions.

A company's internal control over financial reporting is a process designed by, or under the supervision of, the company's principal executive and principal financial officers, or persons performing similar functions, and effected by the company's board of directors, management, and other personnel to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that: (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company, (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company, and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of the inherent limitations of internal control over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may not be prevented or detected on a timely basis. Also, projections of any evaluation of the effectiveness of the internal control over financial reporting to future periods are subject to the risk that the controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, management's assessment that the Corporation maintained effective internal control over financial reporting as of December 31, 2006, is fairly stated, in all material respects, based on the criteria established in *Internal Control – Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission. Also, in our opinion, the Corporation maintained, in all material respects, effective internal control over financial reporting as of December 31, 2006, based on the criteria established in *Internal Control – Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated financial statements as of and for the year ended December 31, 2006, of the Corporation, and our report dated February 27, 2007, expressed an unqualified opinion on those financial statements and included an explanatory paragraph regarding the Corporation's adoption of Emerging Issues Task Force Issue No. 04-6, *Accounting for Stripping Costs Incurred during Production in the Mining Industry*, effective January 1, 2006, and Statement of Financial Accounting Standards No. 158, *Employers' Accounting for Defined Benefit Pension and Other Postretirement Plans*, effective as of December 31, 2006.

DELOITTE & TOUCHE LLP

Minneapolis, Minnesota February 27, 2007

Report of Independent Registered Public Accounting Firm

To the Board of Directors and Stockholders of Black Hills Corporation:

We have audited the accompanying consolidated balance sheets of Black Hills Corporation and subsidiaries (the "Corporation") as of December 31, 2006 and 2005, and the related consolidated statements of income, common stockholders' equity and comprehensive income, and cash flows for each of the three years in the period ended December 31, 2006. These financial statements are the responsibility of the Corporation's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, such consolidated financial statements present fairly, in all material respects, the financial position of Black Hills Corporation and subsidiaries as of December 31, 2006 and 2005, and the results of their operations and their cash flows for each of the three years in the period ended December 31, 2006, in conformity with accounting principles generally accepted in the United States of America.

As discussed in Note 1 to the consolidated financial statements, the Corporation adopted Emerging Issues Task Force Issue No. 04-6, Accounting for Stripping Costs Incurred during Production in the Mining Industry, effective January 1, 2006, and Statement of Financial Accounting Standards No. 158, Employers' Accounting for Defined Benefit Pension and Other Postretirement Plans, effective as of December 31, 2006.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the effectiveness of the Corporation's internal control over financial reporting as of December 31, 2006, based on the criteria established in *Internal Control—Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission and our report dated February 27, 2007, expressed an unqualified opinion on management's assessment of the effectiveness of the Corporation's internal control over financial reporting and an unqualified opinion on the effectiveness of the Corporation's internal control over financial reporting.

DELOITTE & TOUCHE LLP

Minneapolis, Minnesota February 27, 2007

Consolidated Statements of Income

| Years ended December 31, | | 2006 | | 2005 | | 2004 | | |
|---|--|--------------|----|--------------|----------|--------------|--|--|
| _ | (in thousands, except per share amounts) | | | | | | | |
| Revenues: | Φ. | 050 000 | | 010 511 | • | 445.540 | | |
| Operating revenues | \$ | 656,882 | \$ | 613,541 | \$ | 445,543 | | |
| Operating expenses: | | | | | | | | |
| Fuel and purchased power | | 203,473 | | 189,752 | | 82,920 | | |
| Operations and maintenance | | 78,944 | | 75,977 | | 75,889 | | |
| Administrative and general | | 91,883 | | 91,246 | | 57,890 | | |
| Depreciation, depletion and amortization | | 94,083 | | 88,116 | | 72,979 | | |
| Taxes, other than income taxes | | 35,827 | | 34,424 | | 27,195 | | |
| Impairment of long-lived assets (Notes 1 and 11) | | 55,627 | | 52,175 | | 27,195 | | |
| impairment or long-lived assets (Notes 1 and 11) | | 504,210 | | 531,690 | | 316,873 | | |
| | | 304,210 | | 301,030 | | 010,070 | | |
| Operating income | | 152,672 | | 81,851 | | 128,670 | | |
| Other income (expense): | | | | | | | | |
| Interest expense | | (51,026) | | (48,633) | | (48,092) | | |
| Interest expense | | 1,781 | | 1,717 | | 1,698 | | |
| Allowance for funds used during construction - equity | | 2,647 | | | | 1,000 | | |
| Other expense | | (155) | | (290) | | (484) | | |
| Other income | | 786 | | 1,143 | | 1,160 | | |
| Other income | | (45,967) | | (46,063) | | (45,718) | | |
| Income from continuing aparations before minerity | | (43,967) | | (40,003) | | (43,710) | | |
| Income from continuing operations before minority | | 100 705 | | 05 700 | | 00.050 | | |
| interest and income taxes | | 106,705 | | 35,788 | | 82,952 | | |
| Equity in earnings of unconsolidated subsidiaries | | 1,653 | | 14,325 | | (386) | | |
| Minority interest | | (510) | | (277) | | (186) | | |
| Income taxes | | (33,802) | | (17,044) | | (26,099) | | |
| Income from continuing operations | | 74,046 | | 32,792 | | 56,281 | | |
| Income from discontinued operations, net of | | | | | | | | |
| income taxes | | 6,973 | | 628 | | 1,692 | | |
| Net income | | 81,019 | | 33,420 | | 57,973 | | |
| Preferred stock dividends | | - | | (159) | | (321) | | |
| Net income available for common stock | \$ | 81,019 | \$ | 33,261 | \$ | 57,652 | | |
| | <u> </u> | 0.,0.0 | Ψ | 00,20. | <u> </u> | 0.,002 | | |
| Earnings per share of common stock: Basic- | | | | | | | | |
| | \$ | 2.23 | Ф | 1.00 | φ | 1.73 | | |
| Continuing operations | Ф | | \$ | | \$ | | | |
| Discontinued operations Total | \$ | 0.21 2.44 | \$ | 0.02 1.02 | \$ | 0.05 1.78 | | |
| Diluted- | Ψ | ۷.44 | φ | 1.02 | φ | 1./0 | | |
| Continuing operations | \$ | 2.21 | \$ | 0.98 | \$ | 1.71 | | |
| Discontinued operations | Ψ | 0.21 | Ψ | 0.90 | Ψ | 0.05 | | |
| Total | \$ | 2.42 | \$ | 1.00 | \$ | 1.76 | | |
| 1 Otto | Ψ | £.7£ | Ψ | 1.00 | Ψ | 1.70 | | |
| Weighted average common shares outstanding: | | | | | | | | |
| Basic | | 33,179 | | 32,765 | | 32,387 | | |
| Diluted | | 33,549 | | 33,288 | | 32,912 | | |

Consolidated Balance Sheets

| | | 2006 | _ | 2005 |
|--|--------|--------------------|-----------|-----------|
| ASSETS | (in th | nousands, except s | share amo | ounts) |
| Current assets: | | | | |
| Cash and cash equivalents | \$ | 36,939 | \$ | 31,817 |
| Restricted cash | | 2,004 | | - |
| Accounts receivable (net of allowance for doubtful accounts | | | | |
| of \$4,202 and \$4,685, respectively) | | 263,109 | | 264,695 |
| Materials, supplies and fuel | | 92,560 | | 122,521 |
| Derivative assets | | 69,244 | | 20,681 |
| Other current assets | | 9,221 | | 7,855 |
| Assets of discontinued operations | | 1,424 | | 122,158 |
| | | 474,501 | | 569,727 |
| Investments | | 23,808 | | 27,558 |
| Duranto alast and an import | | 0.040.000 | | 4 000 550 |
| Property, plant and equipment | | 2,242,396 | | 1,928,559 |
| Less accumulated depreciation and depletion | | (596,029) | | (518,525 |
| Out. | | 1,646,367 | | 1,410,034 |
| Other assets: | | 00 === | | 00.0:- |
| Goodwill | | 30,563 | | 29,847 |
| Intangible assets, net | | 24,429 | | 27,548 |
| Derivative assets | | 2,871 | | 1,898 |
| Other | | 42,137 | | 53,646 |
| | | 100,000 | | 112,939 |
| | \$ | 2,244,676 | \$ | 2,120,258 |
| LIABILITIES AND STOCKHOLDERS' EQUITY | | | | |
| Current liabilities: | _ | | _ | |
| Accounts payable | \$ | 224,009 | \$ | 202,639 |
| Accrued liabilities | | 95,020 | | 72,514 |
| Derivative liabilities | | 24,041 | | 26,141 |
| Accrued income taxes | | 19,561 | | 11,650 |
| Deferred income taxes | | 1,215 | | 1,456 |
| Notes payable | | 145,500 | | 55,000 |
| Current maturities of long-term debt | | 17,106 | | 11,771 |
| Liabilities of discontinued operations | | 2,526 | | 92,818 |
| | | 528,978 | | 473,989 |
| Long-term debt, net of current maturities | | 628,340 | | 670,193 |
| Long-term debt, riet of current maturities | | 020,040 | | 070,133 |
| Deferred credits and other liabilities: | | | | |
| Deferred income taxes | | 174,332 | | 134,533 |
| Derivative liabilities | | 1,530 | | 2,623 |
| Other | | 116,297 | | 95,116 |
| | | 292,159 | | 232,272 |
| Minority interest | | 5,158 | | 4,925 |
| Commitments and contingencies (Notes 6, 7, 8, 13, 17, 18 and 19) | | | | |
| Stockholdors' aquity | | | | |
| Stockholders' equity: | | | | |
| Common stock equity – | | | | |
| Common stock \$1 par value; 100,000,000 shares authorized; issued: | | 00.10= | | 00.000 |
| 33,404,902 shares in 2006 and 33,222,522 shares in 2005 | | 33,405 | | 33,223 |
| Additional paid-in capital | | 409,826 | | 404,035 |
| Retained earnings | | 348,245 | | 313,217 |
| Treasury stock at cost – 35,700 shares in 2006 and 66,938 shares in 2005 | | (920) | | (1,766 |
| Accumulated other comprehensive loss | | (515) | | (9,830 |
| | | 790,041 | | 738,879 |
| | \$ | 2,244,676 | \$ | 2,120,258 |
| | Ψ | _,_ 1 1,070 | Ψ | _, ,, |

Consolidated Statements of Cash Flows

| Years ended December 31, | | 2006 | | 2005 | | 2004 | |
|--|----|-----------------------|----|-----------------------|----|------------------------|--|
| Operating activities: | | | (| in thousands) | | | |
| Net income | \$ | 81,019 | \$ | 33,420 | \$ | 57,973 | |
| Income from discontinued operations, net of tax | Ψ | (6,973) | Ψ | (628) | Ψ | (1,692) | |
| Income from continuing operations | | 74,046 | | 32,792 | | 56,281 | |
| Adjustments to reconcile income from continuing operations | | ,0 .0 | | 0=,: 0= | | 00,20 | |
| to net cash provided by operating activities- | | | | | | | |
| Depreciation, depletion and amortization | | 94,083 | | 88,116 | | 72,979 | |
| Impairment of long-lived assets | | - | | 52,175 | | - | |
| Issuance of common stock and treasury stock for operating expense | | 2,760 | | 1,917 | | 1,030 | |
| Net change in derivative assets and liabilities | | 8,864 | | (6,536) | | 2,541 | |
| Deferred income taxes | | 33,233 | | (8,783) | | 27,674 | |
| Allowance for funds used during construction – equity | | 2,647 | | - | | - | |
| Change in operating assets and liabilities- | | | | | | | |
| Materials, supplies and fuel | | (8,300) | | (16,787) | | (55,066) | |
| Accounts receivable and other current assets | | 2,208 | | (46,333) | | (35,898) | |
| Accounts payable and other current liabilities | | 28,853 | | 52,515 | | 44,154 | |
| Regulatory assets and liabilities | | 18,879 | | 17,254 | | (2,995) | |
| Other operating activities | | 4,984 | | 7,278 | | 15,228 | |
| Net cash provided by operating activities of continuing operations | | 262,257 | | 173,608 | | 125,928 | |
| Net cash (used in) provided by operating activities of discontinued operations | | (2,562) | | 1,241 | | 11,077 | |
| Net cash provided by operating activities | | 259,695 | | 174,849 | | 137,005 | |
| investing activities: | | | | | | | |
| Property, plant and equipment additions | | (308,450) | | (136,279) | | (82,611) | |
| Proceeds from sale of business operations | | 40,735 | | 103,010 | | 500 | |
| Payment for acquisition of net assets, net of cash acquired | | - | | (65,118) | | - | |
| Other investing activities | | (1,154) | | (3,861) | | (2,392) | |
| Net cash used in investing activities of continuing operations | | (268,869) | | (102,248) | | (84,503) | |
| Net cash provided by (used in) investing activities of discontinued operations | | 772 | | (7,459) | | (8,363) | |
| Net cash used in investing activities | | (268,097) | | (109,707) | | (92,866) | |
| Financing activities: | | | | | | | |
| Dividends paid on common and preferred stock | | (43,960) | | (42,212) | | (40,531) | |
| Common stock issued | | 4,059 | | 12,212 | | 4,031 | |
| Increase in short-term borrowings, net | | 90,500 | | 31,000 | | 24,000 | |
| Long-term debt – issuance | | 90,000 | | - | | 18,650 | |
| Long-term debt – repayments | | (126,518) | | (94,171) | | (155,021) | |
| Other financing activities | | (2,347) | | (2,279) | | (3,519) | |
| Net cash provided by (used in) financing activities of continuing operations | | 11,734 | | (95,450) | | (152,390) | |
| Net cash provided by financing activities of discontinued operations | | - | | - | | - | |
| Net cash provided by (used in) financing activities | | 11,734 | | (95,450) | | (152,390) | |
| Increase (decrease) in cash and cash equivalents | | 3,332 | | (30,308) | | (108,251) | |
| Cash and cash equivalents: | | | | | | | |
| Beginning of year | | 34,198 ^(b) | | 64,506 ^(c) | | 172,757 ^(d) | |
| End of year | \$ | 37,530 ^(a) | \$ | 34,198 ^(b) | \$ | 64,506 ^(c) | |
| Supplemental disclosure of cash flow information: | | | | | | | |
| Non-cash investing and financing activities – | | | | | | | |
| Property, plant and equipment acquired with accrued liabilities | \$ | 25,029 | \$ | 13,270 | \$ | - | |
| | * | -, | τ. | -, | Τ. | | |
| Cook point during the point of fer | | | | | | | |
| Cash paid during the period for – Interest (net of amount capitalized) | \$ | 48,905 | \$ | 47,987 | \$ | 49,546 | |

 ⁽a) Includes approximately \$0.6 million at December 31, 2006 of cash included in the assets of discontinued operations.
 (b) Includes approximately \$2.4 million at December 31, 2005 of cash included in the assets of discontinued operations.
 (c) Includes approximately \$8.6 million at December 31, 2004 of cash included in the assets of discontinued operations.

⁽d) Includes approximately \$5.9 million at December 31, 2003 of cash included in the assets of discontinued operations.

Consolidated Statements of Common Stockholders' Equity and Comprehensive Income

| | Common Stock Shares Amount | | dditional Paid-In Capital | Retained Earnings | Trea Shares | Stock Amount | Con | cumulated Other nprehensive ome (Loss) | Total |
|---|-------------------------------|-----------|---------------------------------|----------------------|----------------|-----------------|-----|---|------------------------|
| | | | • | (in thou | usands) | | | , , | |
| Balance at December 31, 2003 | 32,448 | \$ 32,448 | \$ 379,271 | \$ 304,567 | 150 | \$ (3,560) | \$ | (11,122) | \$ 701,604 |
| Comprehensive Income: Net income Other comprehensive income, | - | | - | 57,973 | - | - | | - | 57,973 |
| net of tax (see Note 15) | - | - | - | - | - | - | | 3,515 | 3,515 |
| Total comprehensive income | - | - | - | 57,973 | - | - | | 3,515 | 61,488 |
| Dividends on preferred stock Dividends on common stock | - | - | - | (321) (40,210) | - | - | | | (321) (40,210) |
| Issuance of common stock Treasury stock issued, net | 147 - | 147 - | 4,860 308 | - | (32) | - 722 | | - | 5,007 1,030 |
| Balance at December 31, 2004 | 32,595 | 32,595 | 384,439 | 322,009 | 118 | (2,838) | | (7,607) | 728,598 |
| Comprehensive Income: Net income Other comprehensive loss, | - | - | - | 33,420 | - | - | | - | 33,420 |
| net of tax (see Note 15) | - | _ | - | - | _ | - | | (2,223) | (2,223) |
| Total comprehensive income (loss) | - | - | - | 33,420 | - | - | | (2,223) | 31,197 |
| Dividends on preferred stock Dividends on common stock | - | - | - | (159) (42,053) | - | - | | - | (159 (42,053 |
| Issuance of common stock Treasury stock issued, net | 628 - | 628 | 18,751 845 | - | - (51) | - 1,072 | | - | 19,379 1,917 |
| Balance at December 31, 2005 | 33,223 | 33,223 | 404,035 | 313,217 | 67 | (1,766) | | (9,830) | 738,879 |
| Comprehensive Income: Net income Other comprehensive income, | - | - | - | 81,019 | - | - | | - | 81,019 |
| net of tax (see Note 15) | - | _ | - | - | _ | - | | 15,429 | 15,429 |
| Total comprehensive income | - | - | - | 81,019 | - | - | | 15,429 | 96,448 |
| Dividends on common stock Adoption of accounting | - | - | - | (43,960) | - | - | | - | (43,960 |
| pronouncement (see Note 17) Cumulative effect of change in | - | - | - | - | - | - | | (6,114) | (6,114 |
| accounting principle (see Note 1) Issuance of common stock Treasury stock issued, net | 182 | 182 | 5,791 | (2,031) | - (31) | - - 846 | | - | (2,031 5,973 846 |
| Balance at December 31, 2006 | 33,405 | \$ 33,405 | \$ 409,826 | \$ 348,245 | 36 | \$ (920) | \$ | (515) | \$ 790,041 |

Notes to Consolidated Financial Statements December 31, 2006, 2005 and 2004

1 BUSINESS DESCRIPTION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

BUSINESS DESCRIPTION

Black Hills Corporation is a diversified energy company and with its subsidiaries operates in two primary operating groups: retail services and wholesale energy. Retail services include public utility electric operations through its subsidiary, Black Hills Power, and public utility electric and gas operations through its subsidiary, Cheyenne Light, which was acquired on January 21, 2005 (see Note 21). The Company operates its wholesale energy businesses through its direct and indirect subsidiaries: BHEP related to oil and natural gas production; Black Hills Generation and its subsidiaries and Black Hills Wyoming related to independent power activities; WRDC related to coal; Enserco related to natural gas and crude oil marketing; all aggregated for reporting purposes as Black Hills Energy. For further descriptions of the Company's business segments, see Note 20.

In March 2006, the Company sold the operating assets of BHER and related subsidiaries, the Company's crude oil marketing and transportation business. In June 2005, the Company sold its subsidiary, Black Hills FiberSystems, Inc., the Company's communications segment and in April 2005 sold the Pepperell power plant, the last remaining power plant in the eastern region. In 2004, the Company sold its subsidiary, Landrica Development Corp., which held land and coal enhancement facilities. Amounts related to Black Hills Energy Resources, Black Hills FiberSystems, Pepperell and Landrica are included in Discontinued operations on the accompanying Consolidated Financial Statements. See Note 16 for further details.

USE OF ESTIMATES

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. The most significant estimates relate to allowance for uncollectible accounts receivable, realization of market value of derivatives due to commodity risk, intangible asset valuations and useful lives, long-lived asset values and useful lives, proved oil and gas reserve volumes, employee benefit plans and contingency accruals. Actual results could differ from those estimates.

PRINCIPLES OF CONSOLIDATION

The consolidated financial statements include the accounts of Black Hills Corporation and its wholly-owned and majority-owned subsidiaries. In addition, the Company consolidates Wygen Funding, Limited Partnership, a VIE in which the Company is the primary beneficiary as defined by FIN 46(R). Generally, the Company uses the equity method of accounting for investments of which it owns between 20 and 50 percent and investments in partnerships under 20 percent if the Company exercises significant influence.

All significant intercompany balances and transactions have been eliminated in consolidation except for revenues and expenses associated with intercompany fuel sales in accordance with the provisions of SFAS 71. Total intercompany fuel sales not eliminated were \$10.8 million, \$10.1 million and \$9.6 million in 2006, 2005 and 2004, respectively.

The Company's consolidated statements of income include operating activity of acquired companies beginning with their acquisition date.

The Company uses the proportionate consolidation method to account for its working interests in oil and gas properties and for its ownership in the jointly owned Black Hills Power transmission tie, the Wyodak power plant and the BHEP gas processing plant as discussed in Note 5.

CASH EQUIVALENTS

The Company considers all highly liquid investments with an original maturity of three months or less to be cash equivalents.

MATERIALS, SUPPLIES AND FUEL

As of December 31 the following amounts by major classification are included in Materials, supplies and fuel on the accompanying Consolidated Balance Sheets:

| | 2006 | | 2005 |
|-------------------------------------|--------------|---------|---------|
| | (in t | thousar | nds) |
| Major Classification | , | | • |
| Materials and supplies | \$ 31,946 | \$ | 24,567 |
| Fuel | 9,663 | | 7,544 |
| Gas and oil held by energy | | | |
| marketing | 50,951 | | 90,410 |
| Total materials, supplies and fuel* | \$ 92,560 | \$ | 122,521 |

^{*} As of December 31, 2006 and 2005, market adjustments related to gas and oil held by energy marketing and recorded in inventory, were \$(31.5) million and \$6.6 million, respectively. (See Note 2 for further discussion of energy marketing trading activities.)

[&]quot;Materials and supplies" and "Fuel" are stated at the lower of cost or market on a weighted-average cost basis.

"Gas and oil held by energy marketing" primarily consists of gas held in storage and gas imbalances held on account with pipelines. Gas imbalances represent the differences that arise between volumes of gas received into the pipeline versus gas delivered off of the pipeline. Generally, natural gas and oil inventory is stated at the lower of cost or market on a weighted-average cost basis. To the extent that fuel and gas and oil held by energy marketing have been designated as the underlying hedged item in a fair value hedge transaction, those volumes are stated at market value using published industry quotations.

PROPERTY, PLANT AND EQUIPMENT

Additions to property, plant and equipment are recorded at cost when placed in service. Included in the cost of regulated construction projects is AFUDC, which represents the approximate composite cost of borrowed funds and a return on capital used to finance the project. In addition, the Company capitalizes interest, when applicable, on undeveloped leasehold costs and certain non-regulated construction projects. The amount of AFUDC and interest capitalized was \$7.2 million, \$0.7 million and \$0.2 million in 2006, 2005 and 2004, respectively. The cost of regulated electric property, plant and equipment retired, or otherwise disposed of in the ordinary course of business, less salvage, is charged to accumulated depreciation. Removal costs associated with non-legal obligations are reclassified from accumulated depreciation and reflected as regulatory liabilities. Retirement or disposal of all other assets, except for oil and gas properties as described below, result in gains or losses recognized as a component of income. Ordinary repairs and maintenance of property are charged to operations as incurred.

Depreciation provisions for property, plant and equipment are generally computed on a straight-line basis. Capitalized coal mining costs and coal leases are amortized on a unit-of-production method on volumes produced and estimated reserves. For certain non-utility power plant components, a unit-of-production methodology based on plant hours run is used.

OIL AND GAS OPERATIONS

The Company accounts for its oil and gas activities under the full cost method. Under the full cost method, costs related to acquisition, exploration and development drilling activities are capitalized. These costs are amortized using a units-of-production method based on volumes produced and proved reserves. Any conveyances of properties, including gains or losses on abandonment of properties, are treated as adjustments to the cost of the properties with no gain or loss recognized.

Under the full cost method, net capitalized costs are subject to a "ceiling test" which limits these costs to the present value of future net cash flows discounted at 10 percent, net of related tax effects, plus the lower of cost or fair value of unproved properties included in the net capitalized costs. Future net cash flows are estimated based on end-of-period spot market prices adjusted for contracted price changes. If the net capitalized costs exceed the full cost "ceiling" at period end, a permanent

non-cash write-down would be charged to earnings in that period unless subsequent market price changes eliminate or reduce the indicated write-down. Given the volatility of oil and gas prices, the Company's estimate of discounted future net cash flows from proved oil and gas reserves could change in the near term. If oil and gas prices decline significantly, even if only for a short period of time, it is possible that a write-down of oil and gas properties could occur in the future. No "ceiling test" write-downs were recorded during 2006, 2005 or 2004.

GOODWILL AND INTANGIBLE ASSETS

The Company accounts for goodwill and intangible assets in accordance with SFAS 142. Under SFAS 142, goodwill and intangible assets with indefinite lives are not amortized but the carrying values are reviewed annually (or more frequently if impairment indicators arise) for impairment. Intangible assets with a defined life continue to be amortized over their useful lives (but with no maximum life).

The substantial majority of the Company's goodwill and intangible assets are contained within the Power Generation segment. Changes to goodwill and intangible assets during the years ended December 31, 2006 and 2005 are as follows (in thousands):

| | Goodwill | - | Amortized Other ntangible Assets |
|------------------------------------|--------------|----|-------------------------------------|
| Balance at December 31, 2004, | | | |
| net of accumulated amortization | \$ 28,455 | \$ | 36,363 |
| Additions | 3,915 | | 3 |
| Impairment losses | (1,897) | | (5,567) |
| Acquisition-related tax adjustment | (626) | | - |
| Amortization expense | - | | (3,251) |
| Balance at December 31, 2005, | | | |
| net of accumulated amortization | \$ 29,847 | \$ | 27,548 |
| Additions | 716 | | - |
| Amortization expense | - | | (3,119) |
| Balance at December 31, 2006, | | | · |
| net of accumulated amortization | \$ 30,563 | \$ | 24,429 |

Intangible assets primarily relate to site development fees and acquired above-market long-term contracts within the Power Generation segment and are amortized using a straight-line method using estimated useful lives ranging from 5 to 40 years. Intangible assets totaled \$50.3 million, with accumulated amortization of \$25.9 million at December 31, 2006 and \$50.2 million, with accumulated amortization of \$22.7 million at December 31, 2005. Amortization expense for intangible assets was \$3.1 million, \$3.3 million and \$3.3 million in 2006, 2005 and 2004, respectively. Amortization expense for existing intangible assets is expected to be approximately \$3.1 million a year through 2009 and \$2.3 million in 2010 and \$0.4 million in 2011.

Additions to goodwill in 2006 and 2005 relate to the acquisition of Cheyenne Light and represent the cost of the investment over the estimated fair value of the underlying net assets acquired (see Note 21).

During the fourth quarter of 2005, the Company wrote off goodwill of approximately \$1.9 million, net of accumulated amortization of \$0.3 million related to partnership "equity flips" at certain power fund investments. Upon the triggering of the "equity flips," the Company recognized earnings for the value of its additional partnership equity and recorded an impairment charge for the related goodwill.

During the third quarter of 2005, the Company wrote off intangible assets of \$5.6 million, net of accumulated amortization of \$1.5 million, related to the impairment of the Las Vegas I gas-fired plant, due to uneconomic operations as a result of significant increases in forecasted natural gas prices (see Note 11).

ASSET RETIREMENT OBLIGATIONS

The Company records liabilities for the present value of retirement costs for which the Company has a legal obligation, with an equivalent amount added to the asset cost. The asset is then depreciated over the appropriate useful life and the liability is accreted over time by applying an interest method of allocation. Any difference in the actual cost of the settlement of the liability and the recorded amount is recognized as a gain or loss in the results of operations. For the oil and gas segment, differences in the settlement of the liability and the recorded amount are generally reflected as adjustments to the capitalized cost of oil and gas properties.

IMPAIRMENT OF LONG-LIVED ASSETS

The Company periodically evaluates whether events and circumstances have occurred which may affect the estimated useful life or the recoverability of the remaining balance of its long-lived assets. If such events or circumstances were to indicate that the carrying amount of these assets was not recoverable, the Company would estimate the future cash flows expected to result from the use of the assets and their eventual disposition. If the sum of the expected future cash flows (undiscounted and without interest charges) was less than the carrying amount of the long-lived assets, the Company would recognize an impairment loss. In 2005, a \$50.3 million pre-tax impairment charge was recorded to reduce the carrying value of the Las Vegas I plant and related intangibles, and a \$1.9 million, pre-tax impairment charge was recorded to reduce goodwill relating to the recognition of additional earnings in certain power fund investments. In 2004, a \$1.1 million pre-tax impairment was recorded to reduce the carrying value of the Company's Pepperell power plant. This charge is reported in discontinued operations (see Note 16).

DERIVATIVES AND HEDGING ACTIVITIES

The Company accounts for its derivative and hedging activities in accordance with SFAS 133. SFAS 133 requires that derivative instruments be recorded on the balance sheet as either an asset or liability measured at its fair value. SFAS 133 requires that changes in the derivative instrument's fair value be recognized currently in earnings unless specific hedge accounting criteria are met.

SFAS 133 allows hedge accounting for qualifying fair value and cash flow hedges. SFAS 133 provides that the gain or loss on a

derivative instrument designated and qualifying as a fair value hedging instrument as well as the offsetting loss or gain on the hedged item attributable to the hedged risk be recognized currently in earnings in the same accounting period. SFAS 133 provides that the effective portion of the gain or loss on a derivative instrument designated and qualifying as a cash flow hedging instrument be reported as a component of other comprehensive income and be reclassified into earnings in the same period or periods during which the hedged forecasted transaction affects earnings. The remaining gain or loss on the derivative instrument, if any, is recognized currently in earnings.

CURRENCY ADJUSTMENTS

The Company's functional currency for all operations is the U.S. dollar. The Company's natural gas and crude oil marketing subsidiary, Enserco, engages in business transactions in Canada and accordingly, has various transactions that have been denominated in Canadian dollars. These Canadian denominated transactions/balances are adjusted to United States dollars for financial reporting purposes using the year-end exchange rate for balance sheet items and an average exchange rate during the period for income statement items. Currency transaction gains or losses on transactions executed in Canadian dollars are recorded in Operating revenues on the accompanying Consolidated Statements of Income as incurred.

DEFERRED FINANCING COSTS

Deferred financing costs are amortized using the effective interest method over the term of the related debt.

DEVELOPMENT COSTS

The Company generally expenses, when incurred, development and acquisition costs associated with corporate development activities prior to the Company acquiring or beginning construction of a project. Certain incremental direct costs for projects deemed by management to be probable of completion are capitalized as deferred assets. Expensed development costs are included in Administrative and general operating expenses on the accompanying Consolidated Statement of Income.

LEGAL COSTS

Litigation liabilities, including potential settlements are recorded when it is probable the Company is likely to incur liability or settlement costs, and those costs can be reasonably estimated. Litigation settlement accruals are recorded net of expected insurance recovery. Legal costs related to ongoing litigation are not accrued, but expensed as incurred.

MINORITY INTEREST IN SUBSIDIARIES

Minority interest in the accompanying Consolidated Statements of Income and Balance Sheets represents the non-affiliated equity investors' interest in Wygen Funding, L.P., a variable interest entity as defined by FIN 46. Earnings attributable to minority ownership are generally shown on the accompanying Consolidated Statement of Income on a pre-tax basis as the minority investor is a limited partnership which pays no tax at the corporate level.

REGULATORY ACCOUNTING

The Company's subsidiaries, Black Hills Power and Cheyenne Light, are subject to regulation by various state and federal agencies. The accounting policies followed are generally subject to the Uniform System of Accounts of the FERC. These accounting policies differ in some respects from those used by the Company's non-regulated businesses.

The regulated utilities follow the provisions of SFAS 71, and their financial statements reflect the effects of the different ratemaking principles followed by the various jurisdictions regulating the utilities. If rate recovery becomes unlikely or uncertain due to competition or regulatory action, these accounting standards may no longer apply to Black Hills Power's generation operations. In the event Black Hills Power or Cheyenne Light determines that it no longer meets the criteria for following SFAS 71, the accounting impact to the Company could be an extraordinary non-cash charge to operations of an amount that could be material.

At December 31, 2006 and 2005, the Company had regulatory assets of \$19.4 million and \$17.3 million and regulatory liabilities of \$32.2 million and \$18.4 million, respectively. Regulatory assets are primarily recorded for the probable future revenue to recover the costs associated with regulated utilities' defined benefit postretirement plans, future income taxes related to the deferred tax liability for the equity component of allowance for funds used during construction of utility assets and unamortized losses on reacquired debt. Regulatory liabilities include the probable future decrease in rate revenues related to decreases in purchased power, transmission and natural gas costs charged to Chevenne Light customers through an ECA and GCA mechanism, a decrease in deferred tax liabilities for prior reductions in statutory federal income tax rates, gains associated with regulated utilities' defined benefit postretirement plans and the cost of removal for utility plant, recovered through the Company's electric utility rates.

Each year Cheyenne Light files with the WPSC an ECA, effective January 1, and a GCA, effective October 1, to be included in tariff rates for the following year. The ECA and GCA are based on forecasts of the upcoming year's energy costs and recovery of prior year unrecovered costs. To the extent that energy costs are under-recovered or over-recovered during the year, they are recorded as a regulatory asset or liability, respectively. As of December 31, 2006, the Company had a deferred energy liability balance. The increase in regulatory liabilities in 2006 is primarily due to ECA and GCA liabilities for over-recovered energy costs at Cheyenne Light. The regulatory assets are included in Other assets and the regulatory liabilities are included in Deferred credits and other liabilities, Other on the accompanying Consolidated Balance Sheets.

AFUDC represents the approximate composite cost of borrowed funds and a return on capital used to finance a project. AFUDC for the years ended December 31, 2006, 2005 and 2004 was \$5.6 million, \$0.7 million, and \$0.2 million, respectively. The equity component of AFUDC for 2006, 2005 and 2004 was \$2.6 million, \$0.4 million and \$0.1 million, respectively.

The borrowed funds component of AFUDC for 2006, 2005 and 2004 was \$3.0 million, \$0.3 million and \$0.1 million, respectively. The equity component of AFUDC is included in Other income (expense), and the borrowed funds component of AFUDC is included in Interest expense on the accompanying Consolidated Statements of Income.

INCOME TAXES

The Company and its subsidiaries file consolidated federal income tax returns. Income taxes for consolidated subsidiaries are allocated to the subsidiaries based on separate company computations of taxable income or loss.

The Company uses the liability method in accounting for income taxes. Under the liability method, deferred income taxes are recognized at currently enacted income tax rates, to reflect the tax effect of temporary differences between the financial and tax basis of assets and liabilities as well as operating loss and tax credit carryforwards. Such temporary differences are the result of provisions in the income tax law that either require or permit certain items to be reported on the income tax return in a different period than they are reported in the financial statements. The Company classifies deferred tax assets and liabilities into current and non-current amounts based on the classification of the related assets and liabilities.

REVENUE RECOGNITION

Revenue is recognized when there is persuasive evidence of an arrangement with a fixed or determinable price, delivery has occurred or services have been rendered, and collectibility is reasonably assured. In addition, energy marketing businesses have historically used the mark-to-market method of accounting. Under that method, certain energy marketing activities are recorded at fair value as of the balance sheet date and net gains or losses resulting from the revaluation of these contracts to fair value are recognized currently in the results of operations. In accordance with EITF 02-3, all energy marketing contracts entered into after October 25, 2002 that do not meet the definition of derivatives as defined by SFAS 133, have been accounted for under the accrual method of accounting. For long-term non-utility power sales agreements revenue is recognized either in accordance with EITF 91-6, or in accordance with SFAS 13 as appropriate. Under EITF 91-6, revenue is generally recognized as the lower of the amount billed or the average rate expected over the life of the agreement. Under SFAS 13, revenue is generally levelized over the life of the agreement. For its Investment in Associated Companies (see Note 3), which are involved in power generation, the Company uses the equity method to recognize its pro rata share of the net income or loss of the associated company.

The Company presents its operating revenues from energy marketing operations in accordance with the guidance provided in EITF 02-3 and EITF 99-19. Accordingly, gains and losses (realized and unrealized) on transactions at the Company's natural gas and crude oil marketing operations are presented on a net basis in operating revenues, whether or not settled physically.

EARNINGS PER SHARE OF COMMON STOCK

Basic earnings per share from continuing operations is computed by dividing "Income from continuing operations" less preferred stock dividends, by the weighted average number of common shares outstanding during each year. Diluted earnings per share gives effect to all dilutive potential common shares outstanding during a period. A reconciliation of income from continuing operations and basic and diluted share amounts is as follows (in thousands):

| | 2006 | | | | 200 | 5 | | 200 |)4 |
|----------------------|------|--------|---------|----|--------|---------|----|--------|---------|
| | | | Average |) | | Average |) | | Average |
| | | Income | Shares | | Income | Shares | | Income | Shares |
| Income from continu- | | | | | | | | | |
| ing operations | \$ | 74,046 | | \$ | 32,792 | | \$ | 56,281 | |
| Less: preferred | | | | | | | | | |
| stock dividends | | - | | | (159) | | | (321) | |
| Basic - Income | | | | | | | | | |
| from continuing | | | | | | | | | |
| operations | | 74,046 | 33,179 | | 32,633 | 32,765 | | 55,960 | 32,387 |
| Dilutive effect of: | | | | | | | | | |
| Stock options | | - | 87 | | - | 160 | | - | 96 |
| Convertible | | | | | | | | | |
| preferred stock | | - | - | | 159 | 97 | | 321 | 195 |
| Contingent | | | | | | | | | |
| shares issuable | | | | | | | | | |
| for prior | | | | | | | | | |
| acquisition | | - | 159 | | - | 159 | | - | 159 |
| Others | | - | 124 | | - | 107 | | - | 75 |
| Diluted - Income | | | | | | | | | · |
| from continuing | | | | | | | | | |
| operations | \$ | 74,046 | 33,549 | \$ | 32,792 | 33,288 | \$ | 56,281 | 32,912 |

The following outstanding securities were not included in the computation of diluted earnings per share as their effect would have been anti-dilutive (in thousands):

| | 2006 | 2005 | 2004 |
|---------------------|------|------|------|
| Options to purchase | | | |
| common stock | 153 | 123 | 484 |

RECENTLY ADOPTED ACCOUNTING PRONOUNCEMENTS SFAS 158

During September 2006, the FASB issued SFAS 158. This Statement requires the recognition of the overfunded or underfunded status of defined benefit postretirement plans as an asset or liability in the statement of financial position, recognition of changes in the funded status in comprehensive income, measurement of the funded status of a plan as of the date of the year-end statement of financial position, and provides for related disclosures. SFAS 158 is effective for the recognition of the funded status as an asset or liability in the statement of financial position, recognition of changes in the funded status in comprehensive income and the related disclosures in financial statements issued for fiscal years ending after December 15, 2006.

The Company applied the recognition provisions of SFAS 158 as of December 31, 2006. Effective for fiscal years ending after December 15, 2008, SFAS 158 will require the measurement of the funded status of the plan to coincide with the date of the year end statement of financial position. See Note 17,

"Employee Benefit Plans," for further discussion of Defined Benefit Pension and Other Postretirement Plans.

SFAS 123 (R)

On December 16, 2004, the FASB issued SFAS 123(R), which is a revision of SFAS 123. SFAS 123(R) requires all share-based payments to employees, including grants of employee stock options, to be recognized in the financial statements based on their fair values.

The Company previously accounted for its employee equity compensation stock option plans under the provisions of APB 25 and no stock-based employee compensation cost was reflected in net income for stock options.

As of January 1, 2006, the Company applied the provisions of SFAS 123(R) using the modified prospective method, recognizing compensation expense for all awards granted after the date of adoption and for the unvested portion of previously granted awards that were outstanding at the date of adoption. Adoption of SFAS 123(R) did not have a significant effect on the Company's consolidated financial position, results of operations or cash flows. See Note 9, Common and Preferred Stock, for further discussion of stock-based compensation plans.

EITF 04-6

On March 17, 2005, the EITF issued EITF 04-6. EITF 04-6 provides that stripping costs incurred during the production phase of a mine are variable production costs that should be included in the costs of the inventory produced during the period that the stripping costs are incurred. Upon adoption of EITF 04-6 on January 1, 2006, the Company recorded a \$2.0 million cumulative effect adjustment to write-off previously recorded deferred charges, with the offset decreasing retained earnings. Additionally, since January 1, 2006, stripping costs are expensed at the time incurred.

EITF 04-13

On September 28, 2005, the FASB ratified the consensus reached under EITF 04-13, which determines if accounting for purchases and sales of inventory with the same counterparty should be reported on a gross basis or a net basis.

EITF 04-13 is effective for new arrangements entered into, and modifications or renewals of existing arrangements, in reporting periods beginning after March 16, 2006. The adoption did not have a significant effect on the Company's consolidated financial position, results of operations or cash flows.

RECENTLY ISSUED ACCOUNTING PRONOUNCEMENTS SFAS 157

During September 2006, the FASB issued SFAS 157 and applies under other accounting pronouncements that require or permit fair value measurements. This Statement defines fair value, establishes a framework for measuring fair value in GAAP and expands disclosures about fair value measurements.

SFAS 157 is effective for financial statements issued for fiscal years beginning after November 15, 2007 and interim periods within those fiscal years. Management is currently evaluating the impact SFAS 157 will have on the Company's consolidated financial statements.

SFAS 159

In February 2007, the FASB issued SFAS 159, which establishes a fair value option under which entities can elect to report certain financial assets and liabilities at fair value, with changes in fair value recognized in earnings. SFAS 159 is effective for fiscal years beginning after November 15, 2007. Management is currently evaluating the impact SFAS 159 will have on the Company's consolidated financial statements.

FIN 48

During June 2006, the FASB issued FIN 48. FIN 48 clarifies the accounting for uncertainty in income taxes recognized in an enterprise's financial statements in accordance with SFAS 109 and prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. FIN 48 is effective for fiscal years beginning after December 15, 2006 with the impact of adoption to be reported as a cumulative effect of an accounting change. Management is currently evaluating the impact FIN 48 will have on the Company's consolidated financial statements.

SAB No. 108 – Effects of Prior Year Misstatements on Current Year Financial Statements

During September 2006, the staff of the SEC released SAB No. 108 on Considering the Effects of Prior Year Misstatements When Quantifying Misstatements in Current Year Financial Statements. SAB No. 108 provides guidance on how the effects of the carryover or reversal of prior year financial statement misstatements should be considered in quantifying a current year misstatement. Prior practice allowed the evaluation of materiality on the basis of (1) the error quantified as the amount by which the current year income statement was misstated (rollover method) or (2) the cumulative error quantified as the cumulative amount by which the current year balance sheet was misstated (iron curtain method). Reliance on either method in prior years could have resulted in misstatement of the financial statements. The guidance provided in SAB No. 108 requires both methods to be used in evaluating materiality. Immaterial prior year errors may be corrected with the first filing of prior year financial statements after adoption. The cumulative effect of the correction can either be reported in the carrying amounts of assets and liabilities as of the beginning of that fiscal year, and the offsetting adjustment made to the opening balance of retained earnings for that year, or by restating prior periods. Disclosure requirements include the nature and amount of each individual error being corrected in the cumulative adjustment, as well as a disclosure of when and how each error being corrected arose and the fact that the errors had previously been considered immaterial. SAB No. 108 is effective January 1, 2007. SAB No. 108 did not have an effect on the Company's consolidated financial position, results of operations or cash flows.

2 RISK MANAGEMENT ACTIVITIES

The Company's activities in the regulated and unregulated energy sector expose it to a number of risks in the normal operations of its businesses. Depending on the activity, the Company is exposed to varying degrees of market risk and counterparty risk. The Company has developed policies, processes, systems, and controls to manage and mitigate these risks.

Market risk is the potential loss that might occur as a result of an adverse change in market price or rate. The Company is exposed to the following market risks:

- commodity price risk associated with its marketing businesses, its natural long position with crude oil and natural gas reserves and production, and fuel procurement for its gas-fired generation assets;
- interest rate risk associated with variable rate credit facilities and project financing floating rate debt as described in Notes 6 and 7: and
- foreign currency exchange risk associated with natural gas marketing business transacted in Canadian dollars.

The Company's exposure to these market risks is affected by a number of factors including the size, duration, and composition of its energy portfolio, the absolute and relative levels of interest rates, currency exchange rates and commodity prices, the volatility of these prices and rates, and the liquidity of the related interest rate and commodity markets.

TRADING ACTIVITIES Natural Gas and Crude Oil Marketing

To manage its marketing portfolios, the Company enters into forward physical commodity contracts, financial instruments including over-the-counter swaps and options, transportation agreements and forward foreign exchange contracts. Energy marketing business activities are conducted within the parameters as defined and allowed by the BHCRPP.

For the years ended December 31, 2006, 2005 and 2004, contracts and other activities at the Company's natural gas and crude oil marketing operations are accounted for under the provisions of EITF 02-3 and SFAS 133. As such, all of the contracts and other activities at the Company's natural gas and crude oil marketing operations that meet the definition of a derivative under SFAS 133 are accounted for at fair value. The fair values are recorded as either Derivative assets or Derivative liabilities on the accompanying Consolidated Balance Sheets. The net gains or losses are recorded as Operating revenues in the accompanying Consolidated Statements of Income. EITF 02-3 precludes mark-to-market accounting for energy trading contracts that are not derivatives pursuant to SFAS 133. The prior authoritative accounting guidance applied was EITF 98-10, which allowed a broad interpretation of what constituted "trading activity" and hence what would be marked-to-market. EITF 02-3 took a much narrower view of what "trading activity" should be marked-tomarket, limiting mark-to-market treatment primarily to only

those contracts that meet the definition of a derivative under SFAS 133. At the Company's natural gas and crude oil marketing operations, management often employs strategies that include derivative contracts along with inventory, storage and transportation positions to accomplish the objectives of the Company's producer services, end-use origination and wholesale marketing groups. Except in limited circumstances when the Company is able to designate transportation, storage or inventory positions as part of a fair value hedge, SFAS 133 generally does not allow the Company to mark inventory, transportation or storage positions to market. The result is that while a significant majority of the Company's natural gas and crude oil marketing positions are economically hedged, the Company is required to mark some parts of its overall strategies (the derivatives) to market value, but are generally precluded from marking the rest of its economic hedges (transportation, inventory or storage) to market. Volatility in reported earnings and derivative positions should be expected given these accounting requirements.

The contract or notional amounts and terms of the natural gas and crude oil marketing and derivative commodity instruments at December 31, are set forth below:

| | 20 | 006 | 2005 | | | |
|--------------------------------|-----------|--------------|-------------|------------|--|--|
| | | Latest | | Latest | | |
| | Notional | expiration | Notional | expiration | | |
| | Amounts | (months) | Amounts | (months) | | |
| | | (thousand | s of MMBtu) | | | |
| Natural gas basis swaps | | | | | | |
| purchased | 138,111 | 22 | 43,507 | 22 | | |
| Natural gas basis swaps sold | 148,720 | 22 | 53,665 | 22 | | |
| Natural gas fixed-for-float | | | | | | |
| swaps purchased | 38,239 | 16 | 17,083 | 23 | | |
| Natural gas fixed-for-float | | | | | | |
| swaps sold | 59,061 | 15 | 24,871 | 23 | | |
| Natural gas physical purchases | 87,782 | 48 | 59,855 | 34 | | |
| Natural gas physical sales | 106,500 | 48 | 88,302 | 46 | | |
| Natural gas options purchased | 22,373 | 15 | 6,176 | 21 | | |
| Natural gas options sold | 22,373 | 15 | 6,176 | 21 | | |
| | | (Bbls | s of oil) | | | |
| Crude oil physical purchases | 1,600 | 4 | , <u>-</u> | - | | |
| Crude oil physical sales | 1,367 | 7 | - | - | | |
| Crude oil swaps purchased | 240 | 12 | - | - | | |
| Crude oil swaps sold | 240 | 12 | - | - | | |
| | | (Dollars. in | thousands) | | | |
| Canadian dollars purchased | \$ 44,000 | 1 | \$ 88,000 | 2 | | |
| Canadian dollars sold | \$ - | - | \$ 29,000 | 5 | | |

Derivatives and certain natural gas and oil marketing activities were marked to fair value on December 31, 2006 and 2005, and the gains and/or losses recognized in earnings. The amounts related to the accompanying Consolidated Balance Sheets and Consolidated Statements of Income as of December 31, 2006 and 2005 are as follows (in thousands):

| | Current Assets | Non-current Assets | Current Liabilities | Non-current Liabilities | Unrealized Gain (Loss) |
|----------------------|-------------------|-----------------------|------------------------|----------------------------|---------------------------|
| December 31, 2006 | \$ 53,728 | \$ 4 | \$ 23,296 | \$ 377 | \$ 30,059 |
| December 31, 2005 | \$20,326 | \$ 1,747 | \$ 20,751 | \$ 2,086 | \$ (764) |

In addition, certain volumes of natural gas inventory have been designated as the underlying hedged item in a "fair value" hedge transaction. These volumes are stated at market value using published industry quotations. Market adjustments are recorded in inventory on the Consolidated Balance Sheets and unrealized gain/loss on the Consolidated Statements of Income. As of December 31, 2006 and 2005, the market adjustments recorded in inventory were \$(31.5) million and \$6.6 million, respectively.

ACTIVITIES OTHER THAN TRADING Oil and Gas Exploration and Production

The Company produces natural gas and crude oil through its exploration and production activities. These natural "long" positions, or unhedged open positions, introduce commodity price risk and variability in its cash flows. The Company employs risk management methods to mitigate this commodity price risk and preserve cash flows. The Company has adopted guidelines covering hedging for its natural gas and crude oil production. These guidelines have been approved by the Company's Executive Risk Committee, and are routinely reviewed by its Board of Directors.

To mitigate commodity price risk and preserve cash flows, over-the-counter swaps and options are used. These derivative instruments fall under the purview of SFAS 133 and the Company elects to utilize hedge accounting as allowed under this Statement.

At December 31, 2006 and 2005, the Company had a portfolio of swaps to hedge portions of its crude oil and natural gas production. These transactions were designated at inception as cash flow hedges, properly documented and initially met prospective effectiveness testing. At year-end, these transactions met retrospective effectiveness testing criteria and retained their cash flow hedge status.

At December 31, 2006 and 2005, the derivatives were marked to fair value and were recorded as Derivative assets or Derivative liabilities on the Consolidated Balance Sheets. The effective portion of the gain or loss on these derivatives was reported in other comprehensive income and the ineffective portion was reported in earnings.

On December 31, 2006 and 2005 the Company had the following swaps, options and related balances (in thousands):

| | Notional* | Maximum Duration in Years | Current Assets | Non- current Assets | Current Liabilities | Non- current Liabilities | Pre-tax Accumulated Other Comprehensive Income (Loss) | (Loss) Earnings |
|--|-----------------------|---------------------------------|-------------------|---------------------------|------------------------|--------------------------------|---|--------------------|
| December 31, 2006 | | | | | | | | |
| Crude oil swaps/options Natural gas swaps | 240,000 10,588,000 | 2.00 1.25 | \$ 524 13,485 | \$ - 2,000 | \$ 362 309 | \$ - 175 | \$ 36 15,339 | \$ 126 (338) |
| 0 1 | , , | | \$ 14,009 | \$ 2,000 | \$ 671 | \$ 175 | \$ 15,375 | \$ (212) |
| December 31, 2005 | | | | | | | | |
| Crude oil swaps/options Natural gas swaps | 300,000 2,950,000 | 1.00 0.60 | \$ 150 - | \$ - 151 | \$ 2,535 2,560 | \$ 307 | \$ (2,842) (2,409) | \$ 150 - |
| | | | \$ 150 | \$ 151 | \$ 5,095 | \$ 307 | \$ (5,251) | \$ 150 |

^{*}Crude in Bbls, gas in MMBtu

Most of the Company's crude oil and natural gas hedges are highly effective, resulting in very little earnings impact prior to realization. The Company estimates a portion of the unrealized earnings currently recorded in accumulated other comprehensive income will be realized in earnings during 2007. Based on December 31, 2006 market prices, a \$13.1 million gain will be realized and reported in earnings during 2007. These estimated realized gains for 2007 were calculated using December 31, 2006 market prices. Estimated and actual realized gains will likely change during 2007 as market prices change.

Fuel in Storage

On December 31, 2006 and 2005, the Company had the following swaps and related balances (in thousands):

| | Notional* | Maximum Terms in Years | D | Current erivative Assets | on-current Derivative Assets | D | Current erivative iabilities | D | n-current erivative iabilities | Ac Cor | Pre-tax ccumulated Other mprehensive ome (Loss) | U | nrealized Gain |
|-------------------|-----------|------------------------------|----|--------------------------------|------------------------------------|----|------------------------------------|----|--------------------------------------|-----------|---|----|-------------------|
| December 31, 2006 | | | | | | | | | | | | | |
| Natural gas swaps | 380,000 | 0.25 | \$ | 1,220 | \$ - | \$ | - | \$ | - | \$ | 878 | \$ | 342 |
| December 31, 2005 | | | | | | | | | | | | | |
| Natural gas swaps | 275,000 | 0.25 | \$ | 192 | \$ - | \$ | 219 | \$ | - | \$ | (219) | \$ | 192 |

*gas in MMBtu

Based on December 31, 2006 market prices, a \$0.9 million gain would be realized and reported in pre-tax earnings during the next twelve months related to the cash flow hedge. These estimated realized gains for the next twelve months were calculated using December 31, 2006 market prices. Estimated and actual realized gains will likely change during the next twelve months as market prices change.

In addition, certain volumes of natural gas inventory have been designated as the underlying hedged item in a "fair value" hedge transaction. These volumes are stated at market value using published spot industry quotations. Market adjustments are recorded in inventory on the Consolidated Balance Sheet and the related unrealized gain/loss on the Consolidated Statement of Income. As of December 31, 2006 and 2005, the market adjustments recorded in inventory were \$(0.3) million and \$(0.2) million, respectively.

Power Generation

The Company has a portfolio of natural gas fueled generation assets located throughout several western states. Most of these generation assets are locked into long-term tolling contracts with third parties whereby any commodity price risk is assumed by the third party. However, the Company does have some natural gas fueled generation assets under long-term contracts and a few merchant plants that do possess market risk for fuel purchases.

It is the Company's policy that fuel risk, to the extent possible, be hedged. Since the Company is "long" natural gas in its exploration and production company, the Company looks at its enterprise wide natural gas market risk when hedging at the subsidiary level. Therefore, the Company attempts to hedge only enterprise wide "long" or "short" positions.

A potential risk related to power sales is the price risk arising from the sale of wholesale power that exceeds generating capacity. These short positions can arise from unplanned plant outages or from unanticipated load demands. To control such risk, the Company restricts wholesale off-system sales to amounts by which the Company's anticipated generating capabilities exceed its anticipated load requirements plus a required reserve margin.

Financing Activities

The Company engages in activities to manage risks associated with changes in interest rates. The Company has entered into floating-to-fixed interest rate swap agreements to reduce its exposure to interest rate fluctuations associated with its floating rate debt obligations. At December 31, 2006, the Company had \$150.0 million of notional amount floating-to-fixed interest rate swaps, having a maximum term of 9.75 years and a fair value of \$0.1 million. These hedges are substantially effective and any ineffectiveness was immaterial.

On December 31, 2006 and 2005 the Company's interest rate swaps and related balances were as follows (in thousands):

| | Notional | Weighted Average Fixed Interest Rate | Maximum Terms in Years | urrent Assets | CL | lon- irrent ssets | urrent abilities | (| Non- current abilities | Cor | Pre-tax ccumulated Other mprehensive come (Loss) | Pre-tax (Loss) |
|---------------------|---------------|--|---------------------------------|------------------|----|-------------------------|---------------------|----|------------------------------|-----|--|-------------------|
| December 31, 2006 | | | | | | | | | | | | |
| Interest rate swaps | \$ 150,000 | 5.04% | 9.75 | \$ 287 | \$ | 867 | \$ 74 | \$ | 978 | \$ | 102 | \$ - |
| December 31, 2005 | | | | | | | | | | | | |
| Interest rate swaps | \$ 163,000 | 4.43% | 10 | \$ 13 | \$ | - | \$ 76 | \$ | 230 | \$ | (249) | \$ (44) |

The Company anticipates a portion of unrealized gains recorded in accumulated other comprehensive income will be realized as increased interest income in 2007. Based on December 31, 2006 market interest rates, a gain of approximately \$0.2 million would be realized and reported in pre-tax earnings during 2007. Estimated and realized amounts will likely change during 2007 as market interest rates change.

At December 31, 2006, the Company had \$259.1 million of outstanding, variable-rate, long-term debt of which \$109.1 million was not offset with interest rate swap transactions that effectively convert a portion of the debt to a fixed rate. A 100 basis point increase in interest rates would cause annual pre-tax interest expense to increase \$1.1 million in 2007.

In June 2005, the Company repaid approximately \$81.5 million of project level financing on its Fountain Valley power facility. The Company had an interest rate swap with a \$25.0 million notional amount that matured in September 2006, which was previously designated as a cash flow hedge of the variable rate interest payments on this project level debt. In accordance with FAS 133, upon repayment of the debt the Company de-designated the interest rate swap as a cash flow hedge and reclassified approximately \$0.3 million from Accumulated other comprehensive loss into earnings as additional interest expense.

Foreign Exchange Contracts

The Company's gas marketing subsidiary conducts its business in the United States as well as Canada. Transactions in Canada are generally transacted in Canadian dollars and create exchange rate risk for the Company. To mitigate this risk, the Company enters into forward currency exchange contracts to offset earning volatility from changes in exchange rates between the Canadian and United States dollars. At December 31, 2006 and 2005, the Company had outstanding forward exchange contracts to sell of approximately \$0 and \$29.0 million Canadian dollars, respectively. At December 31, 2006 and 2005, the Company also had outstanding forward exchange contracts to purchase approximately \$44.0 million and \$88.0 million Canadian dollars, respectively. These contracts had a fair value of \$(0.3) million and \$(1.0) million at December 31, 2006 and 2005, respectively, and have been recorded as Derivative assets/liabilities on the accompanying Consolidated Balance Sheets. The impact of foreign exchange transactions did not have a material effect on the Company's Consolidated Statements of Income. All forward exchange contracts outstanding at December 31, 2006 settle by February 26, 2007.

Credit Risk

Credit risk is the risk of financial loss resulting from non-performance of contractual obligations by a counterparty. The Company adopted the BHCCP that establishes guidelines, controls, and limits to manage and mitigate credit risk within risk tolerances established by the Board of Directors. In addition, the Company has a credit committee which review the Company's credit activities and monitor compliance with the policies adopted by the Company.

For energy marketing, production, and generation activities, the Company attempts to mitigate its credit exposure by conducting its business primarily with investment grade companies, setting tenor and credit limits commensurate with counterparty financial strength, obtaining netting agreements, and securing credit exposure with less creditworthy counterparties through parental guarantees, prepayments, letters of credit, and other security agreements.

The Company performs ongoing credit evaluations of its customers and adjusts credit limits based upon payment history and the customer's current creditworthiness, as determined by review of their current credit information. The Company maintains a provision for estimated credit losses based upon historical experience and any specific customer collection issue that is identified.

At the end of the year, the Company's credit exposure (exclusive of retail customers of the regulated utilities) was concentrated primarily among investment grade companies. Approximately 70 percent of the credit exposure was with investment grade companies. Of the remaining 30 percent credit exposure with non-investment grade rated counterparties, approximately 48 percent of this exposure was supported through letters of credit or prepayments and the remaining primarily unsecured.

3 INVESTMENTS IN ASSOCIATED COMPANIES

Included in Investments on the accompanying Consolidated Balance Sheets are the following investments that have been recorded on the equity method of accounting:

- A 3.7 percent, 5.7 percent 4.5 percent and 4.3 percent interest in Energy Investors Fund, L.P., Energy Investors Fund II, L.P., Project Finance Fund III, L.P., and Caribbean Basin Power Fund, Ltd., respectively, which in turn have investments in numerous electric generating facilities in the United States and elsewhere. The Company's carrying amount of its investment in the funds is \$5.5 million and \$10.8 million, as of December 31, 2006 and 2005, respectively. As of, and for the year ended December 31, 2006, the funds had assets of \$72.0 million, liabilities of \$0.3 million and net income of \$14.3 million. As of, and for the year ended December 31, 2005, the funds had assets of \$124.2 million, liabilities of \$1.4 million and net income of \$34.4 million. During the fourth quarter of 2005, the Company wrote off goodwill of approximately \$1.9 million, net of accumulated amortization of \$0.3 million, related to increased partnership interest earned through fund performance triggered by "equity flips." The Company recognized earnings for the value of its additional partnership equity and recorded an impairment charge for the related goodwill.
- The power funds in which the Company invests apply the provisions of the AICPA Audit and Accounting Guide, "Audits of Investment Companies." This guidance among other things requires investments held by investment companies to be stated at fair value.
- A 50 percent interest in two natural gas-fired cogeneration facilities located in Rupert and Glenns Ferry, Idaho. The Company's carrying amount in the investment is \$4.4 million and \$4.3 million as of December 31, 2006 and 2005, respectively, which includes \$0.7 million that represents the cost of the investment over the value of the underlying net assets of the projects. As of, and for the year ended December 31, 2006, these projects had assets of \$18.6 million, liabilities of \$9.9 million and net income of \$0.6 million. As of, and for the year ended December 31, 2005, these projects had assets of \$19.4 million, liabilities of \$11.4 million and net income of \$1.1 million.

PROPERTY, PLANT AND EQUIPMENT

Property, plant and equipment at December 31, consisted of the following (in thousands):

| RETAIL SERVICES | | 2006 Weighted Average Useful | | 2005 Weighted Average Useful | Lives |
|--|------------|---------------------------------------|------------|---------------------------------------|------------|
| Electric Utility | 2006 | Life | 2005 | Life | (in years) |
| Electric plant: | | | | | |
| Production | \$ 325,616 | 47 | \$ 317,792 | 45 | 25 - 58 |
| Transmission | 70,731 | 45 | 69,998 | 45 | 35 - 50 |
| Distribution | 232,299 | 37 | 222,305 | 32 | 20 - 40 |
| Plant acquisition adjustment | 4,870 | - | 4,870 | - | - |
| General | 34,533 | 22 | 31,678 | 18 | 7 - 40 |
| Total electric plant | 668,049 | | 646,643 | | |
| Less accumulated depreciation and amortization | 265,247 | | 250,583 | | |
| Electric plant net of accumulated depreciation | | | | | |
| and amortization | 402,802 | | 396,060 | | |
| Construction work in progress | 7,586 | | 6,684 | | |
| Net electric plant | \$ 410,388 | · | \$ 402,744 | · | |

| | | 2006 | | 2005 | |
|--|------------|----------|------------|----------|------------|
| | | Weighted | | Weighted | |
| | | Average | | Average | |
| | | Useful | | Useful | Lives |
| Electric and Gas Utility | 2006 | Life | 2005 | Life | (in years) |
| Electric plant: | | | | | |
| Transmission | \$ 2,489 | 44 | \$ 2,283 | 40 | 35 - 50 |
| Electric distribution | 68,779 | 44 | 60,620 | 40 | 20 - 40 |
| General | 227 | 27 | 95 | 25 | 7 - 40 |
| Gas plant: | | | | | |
| Distribution | 37,955 | 56 | 36,109 | 55 | 10 - 65 |
| General | 135 | 27 | 72 | 25 | 25 |
| General | 7,360 | 27 | 5,505 | 31 | 3 - 45 |
| Total | 116,945 | | 104,684 | | |
| Less accumulated depreciation and amortization | 6,861 | | 3,851 | | |
| Total net of accumulated depreciation | | | | | |
| and amortization | 110,084 | | 100,833 | | |
| Construction work in progress | 130,310 | | 26,106 | | |
| Net electric and gas | \$ 240,394 | | \$ 126,939 | | |

| · | , and the second | | , and the second | | , and the second | 2006 | | | , and the second | | | |
|------------------|--|-----------|--|---------------|--|-----------------|----|--------------|--|---------------|----------|------------|
| WHOLESALE ENERGY | | | | Less | | | | | | | | |
| | | | , | Accumulated | | Property, Plant | | | | | 2006 | |
| | | | [| Depreciation, | | and Equipment | | | | | Weighted | |
| | | Property, | | Depletion | | Net of | (| Construction | 1 | Net Property, | Average | |
| | | Plant and | | and | | Accumulated | | Work in | | Plant and | Useful | Lives |
| | | Equipment | | Amortization | | Depreciation | | Progress | | Equipment | Life | (in years) |
| Coal mining | \$ | 77,195 | \$ | 41,725 | \$ | 35,470 | \$ | 5,263 | \$ | 40,733 | 15 | 3-25 |
| Oil and gas | | 486,596 | | 120,789 | | 365,807 | | - | | 365,807 | 24 | 3-25 |
| Energy marketing | | 2,243 | | 1,022 | | 1,221 | | - | | 1,221 | 4 | 2-7 |
| Power generation | | 736,796 | | 154,559 | | 582,237 | | 687 | | 582,924 | 29 | 3-40 |
| | \$ | 1,302,830 | \$ | 318,095 | \$ | 984,735 | \$ | 5,950 | \$ | 990,685 | | |

| | | | | | 2005 | | | | | |
|-----------------------------------|---|----|------------------|---|------------------------------------|-------------|---|---|---------------------|--------------|
| WHOLESALE ENERGY | Less Accumulated Depreciation, Property, Depletion Plant and and Equipment Amortization | | a | roperty, Plant nd Equipment Net of Accumulated Depreciation | onstruction Work in Progress | ı | Net Property, Plant and Equipment | 2005 Weighted Average Useful Life | Lives (in years) | |
| Coal mining Oil and gas | \$ 73,817 322,749 | \$ | 38,154 92,065 | \$ | 35,663 230,684 | \$ 3,808 | \$ | 39,471 230,684 | 16 24 | 3-39 4-30 |
| Energy marketing Power generation | 1,497 733,964 | | 692 128,823 | | 805 605,141 | - 68 | | 805 605,209 | 4 29 | 3-39 3-40 |
| Ŭ | \$ 1,132,027 | \$ | 259,734 | \$ | 872,293 | \$ 3,876 | \$ | 876,169 | | |

| CORPORATE | | | Less | | 2006 | | | | | |
|-----------|------------------------|----|---|----|--|---------------------|----|------------------------|-----------------------------|---------------------|
| CONFORMIL | Property, | | ccumulated epreciation, Depletion | ar | roperty, Plant nd Equipment Net of | Construction | Ν | let Property, | 2006 Weighted Average | Die |
| | Plant and Equipment | Δ | and mortization | | Accumulated Depreciation | Work in Progress | | Plant and Equipment | Useful Life | Lives (in years) |
| Corporate | \$ 10,716 | \$ | 5,826 | \$ | 4,890 | \$ 10 | \$ | 4,900 | 4 | 3-10 |

| Corporate | \$ 8,494 | \$ | 4,357 | \$ | 4,137 | \$ 45 | \$ | 4,182 | 4 | 3-10 |
|-----------|-------------------------------------|----|---|---------|---|-------------------------------------|----|---|---|---------------------|
| | Property, Plant and Equipment | D | ccumulated epreciation, Depletion and mortization | aı , | roperty, Plant nd Equipment Net of Accumulated Depreciation | Construction Work in Progress | 1 | Net Property, Plant and Equipment | 2005 Weighted Average Useful Life | Lives (in years) |
| CORPORATE | | | Less | | 2005 | | | | | |

5 JOINTLY OWNED FACILITIES

The Company's subsidiary, Black Hills Power, owns a 20 percent interest and PacifiCorp owns an 80 percent interest in the Wyodak Plant (Plant), a 362 MW coal-fired electric generating station located in Campbell County, Wyoming. PacifiCorp is the operator of the Plant. Black Hills Power receives 20 percent of the Plant's capacity and is committed to pay 20 percent of its additions, replacements and operating and maintenance expenses. As of December 31, 2006, Black Hills Power's investment in the Plant included \$76.3 million in electric plant and \$41.0 million in accumulated depreciation, and is included in the corresponding captions in the accompanying Consolidated Balance Sheets. Black Hills Power's share of direct expenses of the Plant was \$7.9 million, \$6.1 million and \$6.0 million for the years ended December 31, 2006, 2005 and 2004, respectively, and is included in the corresponding categories of operating expenses in the accompanying Consolidated Statements of Income. As discussed in Note 18, the Company's coal mining subsidiary, WRDC, supplies PacifiCorp's share of the coal to the Plant under an agreement expiring in 2022. This coal supply agreement is collateralized by a mortgage on and a security interest in some of WRDC's coal reserves. Under the coal supply agreement, PacifiCorp is obligated to purchase a minimum of 1.5 million tons of coal each year of the contract term, subject to adjustment for planned outages. WRDC's sales to the Plant were \$16.8 million, \$18.1 million and \$16.2 million for the years ended December 31, 2006, 2005 and 2004, respectively.

Black Hills Power also owns a 35 percent interest and Basin Electric Power Cooperative owns a 65 percent interest in the Converter Station Site and South Rapid City Interconnection (the transmission tie), an AC-DC-AC transmission tie. The transmission tie provides an interconnection between the Western and Eastern transmission grids, which provides the Company with access to both the WECC region and the MAPP region. The total transfer capacity of the tie is 400 MW - 200 MW West to East and 200 MW from East to West. Black Hills Power is committed to pay 35 percent of the additions, replacements and operating and maintenance expenses. For the twelve months ended December 31, 2006, 2005 and 2004, Black Hills Power's share of direct expenses was \$0.1 million, \$0.2 million and \$0.1 million, respectively. As of December 31, 2006, Black Hills Power's investment in the transmission tie was \$19.8 million, with \$1.5 million of accumulated depreciation and is included in the corresponding captions in the accompanying Consolidated Balance Sheets.

The Company, through its subsidiary BHEP, owns a 44.7 percent non-operating interest in the Newcastle Gas Plant (Gas Plant); a gas processing facility that gathers and processes approximately 3,000 Mcf/day of gas, primarily from the Finn-Shurley Field in Wyoming. The Company receives its proportionate share of the Gas Plant's net revenues and is committed

to pay its proportionate share of additions, replacements and operating and maintenance expenses. As of December 31, 2006, the Company's investment in the Gas Plant included \$4.1 million in plant and equipment and \$3.5 million in accumulated depreciation, and is included in the corresponding captions in the accompanying Consolidated Balance Sheets. The Company's share of revenues of the Gas Plant was \$3.1 million, \$3.1 million and \$2.5 million for the years ended December 31, 2006, 2005 and 2004, respectively. The Company's share of direct expenses for the Gas Plant was \$0.3 million, \$0.3 million and \$0.3 million for the years ended December 31, 2006, 2005 and 2004, respectively. These items are included in the corresponding categories of operating revenues and expenses in the accompanying Consolidated Statements of Income.

6

LONG-TERM DEBT

Long-term debt outstanding at December 31 is as follows (in thousands):

| | | 2006 | 2005 |
|---|----|----------|---------------|
| Senior unsecured notes at 6.5% due 2013 | \$ | 225,000 | \$ 225,000 |
| Unamortized discount on notes | | (186) | (215) |
| | | 224,814 | 224,785 |
| First mortgage bonds: | | | |
| Electric utility | | | |
| 8.06% due 2010 | | 30.000 | 30.000 |
| 9.49% due 2018 | | 3,390 | 3,680 |
| 9.35% due 2021 | | 24.975 | 26,640 |
| 7.23% due 2032 | | 75,000 | 75,000 |
| Electric and gas utility 7.50% due 2024 | | 7.200 | 7,400 |
| Industrial development revenue bonds, | | , | , |
| variable rate, at 4.06% due 2021(c) | | 7,000 | 7,000 |
| Industrial development revenue bonds, | | , | • |
| variable rate, at 4.06% due 2027 (c) | | 10,000 | 10,000 |
| Unamortized debt premium on 7.5% first | | , | • |
| mortgage bonds due 2024 | | 1,600 | 1,694 |
| <u> </u> | | 159,165 | 161,414 |
| Other long-term debt: | | , | , |
| Pollution control revenue bonds at 4.8% due 2014 | | 6,450 | 6,450 |
| Pollution control revenue bonds at 5.35% due 2024 | | 12,200 | 12,200 |
| GECC Financing at 7.36% due 2010 (a) (d) | | 24,214 | 26,213 |
| Other | | 3,553 | 4,464 |
| | | 46,417 | 49,327 |
| Project financing floating rate debt: | | | |
| Valmont and Arapahoe at 6.04% | | | |
| refinanced 2006 (b) | | - | 118,174 |
| Valmont and Arapahoe at 6.24% due 2013 (b) (d) | | 86,786 | - |
| Wygen I project at 4.84% refinanced 2006 (c) | | - | 111,100 |
| Wygen I project at 5.99% due 2008 (c) (d) | | 128,264 | 17,164 |
| | | 215,050 | 246,438 |
| Total long-term debt | | 645,446 | 681,964 |
| Less current maturities | | (17,106) | (11,771) |
| Net long-term debt | \$ | 628,340 | \$ 670,193 |
| a) Floating rate debt, 86 percent secured by Gillette | _ | | |

- (a) Floating rate debt, 86 percent secured by Gillette combustion turbine and 14 percent secured by a spare LM6000 turbine.
- (b) In July 2006, the Company entered into a Second Amended and Restated Credit Agreement for the floating-rate project debt for the Valmont and Arapahoe plants. In conjunction with the refinancing, the Company made a payment in the amount of \$21.3 million on the \$111.3 million principal outstanding at June 30, 2006.
- (c) In May 2006, the Company entered into an Amended and Restated Credit Agreement refinancing the Wygen I debt and extending the maturity date to June 2008.
- (d) Interest rates are presented as of December 31, 2006.

At December 31, 2006, approximately 58 percent, or \$150.0 million, of the Company's \$259.1 million variable rate debt balance has been hedged with interest rate swaps converting floating rates to fixed rates with a weighted average LIBOR swap rate of 5.04 percent (see Note 2).

Substantially all of the Company's utility property is subject to the lien of the indentures securing its first mortgage bonds. First mortgage bonds of the utilities may be issued in amounts limited by property, earnings and other provisions of the mortgage indentures.

Project financing debt is debt collateralized by a mortgage on each respective project's land and facilities, leases and rights, including rights to receive payments under long-term purchase power contracts. The Wygen I project debt and a portion of the Valmont and Arapahoe project debt are additionally guaranteed by the Company (see Note 19).

Certain debt instruments of the Company and its subsidiaries contain restrictions and covenants, all of which the Company and its subsidiaries were in compliance with at December 31, 2006. Also, certain of the subsidiaries' debt agreements provide that approximately \$3.1 million of the subsidiaries' cash balance at December 31, 2006 may not be distributed to the parent company.

Scheduled maturities of long-term debt, excluding amortization of premium or discount, for the next five years are: \$17.1 million in 2007, \$145.4 million in 2008, \$17.1 million in 2009, \$63.4 million in 2010, \$15.2 million in 2011 and \$385.8 million thereafter.

7 NOTES PAYABLE

The Company has committed lines of credit with various banks totaling \$400.0 million at December 31, 2006 and 2005. The \$400.0 million line of credit outstanding at December 31, 2006 is a revolving credit facility, which terminates May 4, 2010. The Company had \$145.5 million of borrowings and \$49.4 million of letters of credit and \$55.0 million of borrowings and \$60.7 million of letters of credit issued on the lines at December 31, 2006 and 2005, respectively. The Company has no compensating balance requirements associated with these lines of credit.

The \$400.0 million revolving bank facility is with ABN AMRO as Administrative Agent, Union Bank of California and US Bank as Co-Syndication Agents, Bank of America and Harris Nesbitt as Co-Documentation Agents, and other syndication participants. The facility contains a provision which allows the facility size to be increased by up to an additional \$100.0 million through the addition of new lenders, or through increased commitments from existing lenders, but only with the consent of such lenders. The cost of borrowings or letters of credit issued under the new facility is determined based on the Company's credit ratings; at current ratings levels, the facility

has an annual facility fee of 17.5 basis points, and has a borrowing spread of 70.0 basis points over the LIBOR (which equates to a 6.02 percent one-month borrowing rate as of December 31, 2006).

In addition to the above lines of credit, at December 31, 2006, Enserco has a \$260.0 million uncommitted, discretionary line of credit to provide support for the purchases of natural gas and crude oil. The line of credit is secured by all of Enserco's assets and expires on May 11, 2007. At December 31, 2006 and 2005, there were outstanding letters of credit issued under the facility of \$158.7 million and \$165.1 million, respectively, with no borrowing balances on the facility.

The credit facility and notes payable contain certain restrictive covenants including, among others, the maintenance of an interest expense coverage ratio, a recourse leverage ratio and a total level of consolidated net worth. At December 31, 2006, the Company and its subsidiary were in compliance with the debt covenants. These facilities do not contain default provisions pertaining to credit rating status.

ASSET RETIREMENT OBLIGATIONS

SFAS 143 provides accounting and disclosure requirements for retirement obligations associated with long-lived assets and requires that the present value of retirement costs for which the Company has a legal obligation be recorded as liabilities with an equivalent amount added to the asset cost and depreciated over an appropriate period. The liability is then accreted over time by applying an interest method of allocation to the liability. The Company has identified legal retirement obligations related to plugging and abandonment of natural gas and oil wells in the Oil and gas segment, reclamation of coal mining sites at the Coal mining segment and removal of fuel tanks and transformers containing PCB's at the Electric and gas utility segment.

The following table presents the details of the Company's ARO which are included on the accompanying Consolidated Balance Sheets in "Other" under "Deferred credits and other liabilities" (in thousands):

| | В | alance at | Lia | bilities | Lia | abilities | | | Ва | alance at |
|------------------|----|-----------|-----|----------|-----|-----------|----|----------|----|-----------|
| | 1 | 2/31/05 | Inc | urred | S | Settled | A | ccretion | 1 | 2/31/06 |
| Oil and gas | \$ | 8,791 | \$ | 4,468 | \$ | (799) | \$ | 780 | \$ | 13,240 |
| Mining | | 15,985 | | 479 | | (1,049) | | 590 | | 16,005 |
| Electric and gas | | | | | | | | | | |
| utility | | 182 | | - | | (29) | | 18 | | 171 |
| Total | \$ | 24,958 | \$ | 4,947 | \$ | (1,877) | \$ | 1,388 | \$ | 29,416 |

| | | Liab | ilities | Lia | bilities | | | | alance at |
|----|---------|--------|--|---|---|---|--|---|---|
| 1 | 2/31/04 | Incu | ırred | Se | ettled | Αc | cretion | 13 | 2/31/05 |
| \$ | 7,942 | \$ | 277 | \$ | - | \$ | 572 | \$ | 8,791 |
| | 15,867 | | 434 | | (928) | | 612 | | 15,985 |
| | | | | | , , | | | | |
| | - | | 182 | | - | | - | | 182 |
| \$ | 23,809 | \$ | 893 | \$ | (928) | \$ | 1,184 | \$ | 24,958 |
| | | 15,867 | 12/31/04 Incu \$ 7,942 \$ 15,867 | 12/31/04 Incurred \$ 7,942 \$ 277 15,867 434 - 182 | 12/31/04 Incurred Se \$ 7,942 \$ 277 \$ 15,867 434 - 182 | 12/31/04 Incurred Settled \$ 7,942 \$ 277 \$ - 15,867 434 (928) - 182 - | 12/31/04 Incurred Settled Ad \$ 7,942 \$ 277 \$ - \$ 15,867 434 (928) - 182 - | 12/31/04 Incurred Settled Accretion \$ 7,942 \$ 277 \$ - \$572 15,867 434 (928) 612 - 182 - - | 12/31/04 Incurred Settled Accretion 1 \$ 7,942 \$ 277 \$ - \$ 572 \$ 15,867 434 (928) 612 - 182 |

9 COMMON AND PREFERRED STOCK

EQUITY COMPENSATION PLANS

The Company has several employee equity compensation plans, which allow for the granting of stock, restricted stock, restricted stock units, stock options and performance shares. The Company had 1,068,258 shares available to grant at December 31, 2006.

At December 31, 2006, the Company had one stock-based employee compensation plan under which it can grant stock options to its employees and three prior plans with stock options outstanding. Prior to January 1, 2006, the Company accounted for these plans under the recognition and measurement principles of APB 25 and related interpretations. Prior to 2006, no stock-based compensation expense related to stock options was reflected in net income as all options granted had an exercise price equal to the market value of the underlying common stock on the date of grant. However, the Company did recognize stock-based compensation expense for other non-vested share awards including restricted stock and restricted stock units, performance shares and directors' phantom shares.

The following table illustrates the effect on net income and earnings per share if the Company had applied the fair value recognition provisions of SFAS 123 to stock-based employee compensation (in thousands, except per share amounts):

| 1 ' 1 | 1 | | , |
|--|----|--------------|--------------------|
| | | 2005 | 2004 |
| Net income available for common stock, as reported Deduct: Total stock-based employee compensation | \$ | 33,261 | \$ 57,652 |
| expense determined under fair value based method for all awards, net of related tax effects | | (689) | (861) |
| Pro forma net income | \$ | 32,572 | \$ 56,791 |
| Earnings per share: As reported – Basic | | | |
| Continuing operations Discontinued operations | \$ | 1.00 0.02 | \$ 1.73 0.05 |
| Total | \$ | 1.02 | \$ 1.78 |
| Diluted | | | |
| Continuing operations Discontinued operations | \$ | 0.98 0.02 | \$ 1.71 0.05 |
| Total | \$ | 1.00 | \$ 1.76 |
| Pro forma – Basic | | | |
| Continuing operations Discontinued operations | \$ | 0.97 0.02 | \$ 1.70 0.05 |
| Total | \$ | 0.99 | \$ 1.75 |
| Diluted | - | | |
| Continuing operations Discontinued operations | \$ | 0.96 0.02 | \$ 1.68 0.05 |
| Total | \$ | 0.98 | \$ 1.73 |

On January 1, 2006 the Company adopted the fair value recognition provisions of SFAS 123(R) requiring the recognition of expense related to the fair value of stock-based compensation awards. The Company elected the modified prospective transition method. Under this method, compensation expense is recognized for all stock-based awards granted prior to,

but not yet vested as of January 1, 2006 and all stock-based awards granted subsequent to January 1, 2006. Adoption of SFAS 123(R) did not have a material effect on the Company's consolidated financial position, results of operations or cash flows. Compensation expense is determined using the grant date fair value estimated in accordance with the provisions of SFAS 123(R) and is recognized over the vesting periods of the individual plans. Total stock-based compensation expense for the years ended December 31, 2006, 2005 and 2004 was \$2.6 million (\$1.7 million, after-tax), \$3.2 million (\$2.1 million, aftertax) and \$2.4 million (\$1.6 million, after-tax) respectively, and is included in Administrative and general expense on the accompanying Consolidated Statements of Income. In accorance with the modified prospective transition method of SFAS 123(R), financial results for prior periods have not been restated. As of December 31, 2006, total unrecognized compensation expense related to stock options and other non-vested stock awards is \$3.5 million and is expected to be recognized over a weighted-average period of 1.8 years.

In November 2005, the FASB issued FSP 123(R)-3. FSP 123(R)-3 provides an alternative method of calculating the excess tax benefits available to absorb tax deficiencies recognized subsequent to the adoption of SFAS 123(R). The calculation of excess tax benefits reported as an operating cash outflow and a financing inflow in the Consolidated Statements of Cash Flows required by FSP No. 123(R)-3 differs from that required by SFAS 123(R). The Company has decided not to adopt the transition method described in FSP No. 123(R)-3.

Stock Options

The Company has granted options with an option exercise price equal to the fair market value of the stock on the day of the grant. The options granted vest one-third each year for three years and expire ten years after the grant date.

A summary of the status of the stock option plans at December 31, 2006 is as follows:

| | | A | /eighted- Average Exercise | Weighted- Average Remaining Contractual | | Aggregate Intrinsic |
|----------------------------------|--------------|----|----------------------------------|--|-----|------------------------|
| | Shares | | Price | Term | | Value |
| | in thousands | s) | | (in years) | (in | thousands) |
| Balance at January 1, 2006 | 854 | \$ | 29.56 | | | |
| Granted | 15 | | 33.17 | | | |
| Forfeited/cancelled | (18) | | 33.53 | | | |
| Expired | - | | - | | | |
| Exercised | (126) | | 29.12 | | | |
| Balance at December 31, 2006 | 725 | \$ | 29.61 | 5.2 | \$ | 5,311 |
| Exercisable at December 31, 2006 | 655 | \$ | 29.50 | 4.9 | \$ | 4,871 |
| | | | | | | |

The weighted-average grant-date fair value of options granted during the years ended December 31, 2006, 2005 and 2004 was \$3.79, \$6.93 and \$6.90, respectively. The total intrinsic value of options (the amount by which the market price of the stock on the date of exercise exceeded the exercise price of the option) exercised during the years ended December 31, 2006, 2005 and 2004 was \$0.8 million, \$5.2 million and \$0.7 million, respectively. The total fair value of shares vested during the years ended

December 31, 2006, 2005 and 2004 was \$0.6 million, \$1.0 million and \$1.2 million, respectively.

The fair value of share-based awards is estimated on the date of grant using the Black-Scholes option pricing model. The fair value is affected by the Company's stock price as well as a number of assumptions. The assumptions used to estimate the fair value of share-based awards are as follows:

| Valuations Assumptions 1 | 2006 | 2005 | 2004 |
|---|--------|--------|--------|
| | | | |
| Weighted average risk-free interest rate ² | 4.94% | 3.90% | 3.82% |
| Weighted average expected price volatility 3 | 21.54% | 42.27% | 43.52% |
| Weighted average expected dividend yield 4 | 3.98% | 4.17% | 4.16% |
| Expected life in years 5 | 7 | 7 | 7 |

- 1 Forfeitures are estimated using historical experience and employee turnover.
- 2 Based on treasury interest rates with terms consistent with the expected life of the options.
- 3 Based on a blended historical and implied volatility of the Company's stock price in 2006 and historical volatility only in 2005 and 2004.
- 4 Based on the Company's historical dividend payout and expectation of future dividend payouts and may be subject to substantial change in the future.
- 5 Based upon historical experience.

Net cash received from the exercise of options for the years ended December 31, 2006, 2005 and 2004 was \$3.7 million, \$10.2 million and \$1.6 million, respectively. The tax benefit realized from the exercise of shares granted for the years ended December 31, 2006, 2005 and 2004 was \$0.3 million, \$1.8 million and \$0.2 million, respectively, and was recorded as an increase to equity.

As of December 31, 2006, there was \$0.2 million of unrecognized compensation expense related to stock options that is expected to be recognized over a weighted-average period of 0.8 years.

Restricted Stock and Restricted Stock Units

The fair value of restricted stock and restricted stock unit awards equals the market price of the Company's stock on the date of grant.

The shares carry a restriction on the ability to sell the shares until the shares vest. The shares substantially vest one-third per year over three years, contingent on continued employment. Compensation cost related to the awards is recognized over the vesting period.

A summary of the status of the restricted stock and non-vested restricted stock units at December 31, 2006 is as follows:

| | Stock And Stock Units | Ğ | nted Average rant Date air Value |
|------------------------------|-----------------------------|----|--|
| | (in thousands) | | |
| Balance at January 1, 2006 | 90 | \$ | 30.71 |
| Granted | 63 | | 35.57 |
| Vested | (41) | | 30.12 |
| Forfeited | (7) | | 32.26 |
| Balance at December 31, 2006 | 105 | \$ | 33.76 |

The weighted-average grant-date fair value of restricted stock and restricted stock units granted in the years ended December 31, 2006, 2005 and 2004 was \$35.57, \$31.64 and \$29.10, per share, respectively. The total fair value of shares vested during the years ended December 31, 2006, 2005 and 2004 was \$1.3 million, \$1.2 million and \$1.2 million, respectively.

As of December 31, 2006, there was \$2.2 million of unrecognized compensation expense related to non-vested restricted stock and non-vested restricted stock units that is expected to be recognized over a weighted-average period of 2.1 years.

Performance Share Plan

Certain officers of the Company and its subsidiaries are participants in a performance share award plan, a market-based plan. Performance shares are awarded based on the Company's total shareholder return over designated performance periods as measured against a selected peer group. In addition, the Company's stock price must also increase during the performance periods.

Participants may earn additional performance shares if the Company's total shareholder return exceeds the 50th percentile of the selected peer group. The final value of the performance shares may vary according to the number of shares of common stock that are ultimately granted based upon the performance criteria.

Outstanding Performance Periods at December 31, 2006 are as follows:

| Grant Date | Grant Date Performance Period | |
|-----------------|-------------------------------------|----------------|
| | | (in thousands) |
| March 1, 2004 | March 1, 2004 - December 31, 2006 | 21 |
| January 1, 2005 | January 1, 2005 - December 31, 2007 | 37 |
| January 1, 2006 | January 1, 2006 - December 31, 2008 | 32 |

The performance awards are paid 50 percent in cash and 50 percent in common stock. The cash portion accrued is classified as a liability and the stock portion is classified as equity. In the event of a change-in-control performance awards are paid 100 percent in cash. If it is ever determined that a change-in-control is probable, the equity portion of \$0.6 million at December 31, 2006 will be reclassified as a liability.

A summary of the status of the Performance Share Plan at December 31, 2006 and changes during the twelve-month period ended December 31, 2006, is as follows:

| | Equity F | ort | ion | Liability | Por | tion |
|------------------------------|----------------|-----|-----------|----------------|-----------|------------|
| | | | | ٧ | Veighted- | |
| | | V | Veighted- | | | Average |
| | | | Average | | De | cember 31, |
| | | G | rant Date | | | 2006 |
| | Shares | F | air Value | Shares | F | air Value |
| | (in thousands) | | | (in thousands) | | |
| Balance at January 1, 2006 | 38 | \$ | 29.95 | 38 | | |
| Granted | 17 | | 32.06 | 17 | | |
| Forfeited | (4) | | 30.54 | (4) | | |
| Vested | (6) | | 29.92 | (6) | | |
| Balance at December 31, 2006 | 45 | \$ | 32.60 | 45 | \$ | 32.79 |

The weighted-average grant-date fair value of performance share awards granted in the years ended December 31, 2006, 2005 and 2004 was \$32.06, \$29.97 and \$29.92, per share, respectively. The grant date fair value for the performance shares granted in 2006 was determined by Monte Carlo simulation using a blended volatility of 21 percent comprised of 50 percent historical volatility and 50 percent implied volatility and the average risk-free interest rate of the three-year U.S. Treasury security rate in effect as of the grant date. The grant date fair value for the performance shares issued in 2005 and 2004 was equal to the market value of the common stock on the grant date.

During the twelve months ended December 31, 2006, the Company issued 11,667 shares of common stock and paid \$0.4 million for the Performance Period of March 1, 2004 to December 31, 2005, for a total intrinsic value of \$0.8 million. The payout was fully accrued at December 31, 2005.

On February 1, 2007, the Compensation Committee of the Board of Directors determined that the Company's total shareholder return for the March 1, 2004 to December 31, 2006 performance period was at the 37th percentile of its peer group and approved a payout equal to 37 percent of target shares. This payout was fully accrued at December 31, 2006.

As of December 31, 2006, there was \$1.0 million of unrecognized compensation expense related to outstanding performance share plans that is expected to be recognized over a weighted-average period of 1.6 years.

OTHER PLANS

The Company has a Dividend Reinvestment and Stock Purchase Plan under which shareholders may purchase additional shares of common stock through dividend reinvestment and/or optional cash payments at 100 percent of the recent average market price. The Company has the option of issuing new shares or purchasing the shares on the open market. The Company has been funding the Plan by the purchase of shares of common stock on the open market since June 2004. The Company issued 22,934 new shares in 2004 at a weighted average price of \$30.41. At December 31, 2006, 91,940 shares of unissued common stock were available for future offering under the Plan.

The Company issued 36,685 shares of common stock with an intrinsic value of \$910,000 in the twelve months ended December 31, 2006 to certain key employees under the Short-term Annual Incentive Plan, a performance-based plan. The payout was fully accrued at December 31, 2005. The Company issued 3,266 and 10,310 shares of common stock in 2005 and 2004, respectively under the Short-term Annual Incentive Plan.

In addition, the Company will issue common stock with an intrinsic value of \$1.2 million in 2007 for the 2006 Short-term Annual Incentive Plan. The payout was fully accrued at December 31, 2006.

Prior to 2005, the Company maintained an ESPP under which it sold shares to employees at 90 percent of the stock's market price on the offering date. The Company issued 15,644 shares of common stock under the ESPP in 2004.

DIVIDEND RESTRICTIONS

The Company's credit facility contains restrictions on the payment of cash dividends under a circumstance of default or event default. An event of default would be deemed to have occurred if the Company did not meet the financial covenant requirements for the facility. The most restrictive financial covenants include the following: interest expense coverage ratio of not less than 2.5 to 1.0; a recourse leverage ratio not to exceed 0.65 to 1.00; and a minimum consolidated net worth of \$625 million plus 50 percent of aggregate consolidated net income since January 1, 2005. As of December 31, 2006, the Company was in compliance with the above covenants.

TREASURY SHARES ACQUIRED

The Company acquired 6,224, 2,771 and 4,005 shares of treasury stock related to forfeitures of unvested restricted stock in 2006, 2005 and 2004, respectively, and 8,095, 16,872 and 7,508 shares related to the share withholding provisions of the restricted stock plan for the payment of taxes associated with the vesting of restricted shares in 2006, 2005 and 2004, respectively.

PREFERRED STOCK

On July 7, 2005, the 6,839 outstanding shares of the Company's Preferred Stock Series 2000-A were automatically converted into 195,599 shares of the Company's common stock. The preferred shares valued at \$1,000 per share plus the accrued and unpaid dividends were converted into common shares based upon a \$35.00 per share conversion price. No shares of preferred stock remain outstanding after this transaction.

1 FAIR VALUE OF FINANCIAL INSTRUMENTS

The estimated fair values of the Company's financial instruments are as follows (in thousands):

| | 2006 | | | | | 2005 | | | |
|--|----------|----------------------------|----------|-------------------|--------------------|------------------|----------|------------------|--|
| | | Carrying Amount Fair Value | | | Carrying Amount | Fair Valu | | | |
| - | | 7 111100111 | | an value | | 7 11 11 001 11 | | an value | |
| Cash and cash equivalents Restricted cash | \$ \$ | 36,939 2,004 | \$ \$ | 36,939 2,004 | \$ \$ | 31,817 - | \$ \$ | 31,817 - | |
| Derivative financial instruments – assets Derivative financial instruments – | \$ | 72,115 | \$ | 72,115 | \$ | 22,579 | \$ | 22,579 | |
| liabilities Notes payable | \$ \$ | 25,571 145,500 | \$ \$ | 25,571 145,500 | \$ | 28,764 55,000 | \$ \$ | 28,764 55,000 | |
| Long-term debt, including current maturities | \$ | 645,446 | \$ | 663,162 | \$ | 681,964 | | 709,459 | |

The following methods and assumptions were used to estimate the fair value of each class of the Company's financial instruments.

CASH AND CASH EQUIVALENTS AND RESTRICTED CASH

The carrying amount approximates fair value due to the short maturity of these instruments.

DERIVATIVE FINANCIAL INSTRUMENTS

These instruments are carried at fair value. Descriptions of the various instruments the Company uses and the valuation method employed are available in Note 2.

NOTES PAYABLE

The carrying amount approximates fair value due to their variable interest rates with short reset periods.

LONG-TERM DEBT

The fair value of the Company's long-term debt is estimated based on quoted market rates for debt instruments having similar maturities and similar debt ratings. The Company's outstanding first mortgage bonds are either currently not callable or are subject to make-whole provisions which would eliminate any economic benefits for the Company to call and refinance the bonds.

1 1 IMPAIRMENT OF LONG-LIVED ASSETS, GOODWILL AND CAPITALIZED DEVELOPMENT COSTS

Due to a significant increase in the long-term forecasts for natural gas prices during the third quarter of 2005, the operation of the Company's Las Vegas I gas-fired power plant became uneconomic. Accordingly, the Company assessed the recoverability of the carrying value of Las Vegas I in accordance with the provisions of SFAS 144.

Las Vegas I is a 53 MW, natural gas-fired, combined-cycle turbine operating under a contract as a QF as defined by PURPA. Under the contract, which extends through 2024, the Company sells capacity and energy to NPC. Fuel requirements for the plant are not externally hedged and have been provided at market index prices under a long-term supply arrangement. While the Company's oil and gas exploration and production operation produces gas sufficient to cover the plant's fuel requirements, thus providing an internal hedge, SFAS 144 requires the determination of asset impairment at each asset group which has separately identifiable cash flows.

The carrying value of the assets tested for impairment was \$60.3 million. The assessment resulted in an impairment charge of \$50.3 million to write down the related Property, plant and equipment by \$44.7 million, net of accumulated depreciation of \$11.1 million, and Intangible assets by \$5.6 million, net of accumulated amortization of \$1.5 million. This charge reflects the amount by which the carrying value of the facility exceeded its estimated fair value determined by its estimated future discounted cash flows. This charge is included as a component of "Operating expenses" on the accompanying Consolidated Statements of Income. Operating results from Las Vegas I are included in the Power Generation segment.

During the fourth quarter of 2005, the Company wrote off goodwill of approximately \$1.9 million, net of accumulated amortization of \$0.3 million related to partnership "equity flips" at certain power fund investments. Upon the triggering

of the "equity flips," the Company recognized earnings for the value of its additional partnership equity and recorded an impairment charge for the related goodwill.

In addition, during 2005, the Company recorded a \$9.9 million pre-tax charge for the write-off and expensing of certain capitalized costs for various energy development projects determined less likely to advance, and costs related to unsuccessfully bid projects during the third quarter of 2005. These charges are included in Administrative and general on the accompanying 2005 Consolidated Statement of Income. The Company determined these projects were less likely to advance, due to reduced economic feasibility of gas-fired power generation in the expected sustained high-priced natural gas environment, increased expectations of reliance on renewable or coal-fired generation, and a perceived preference of utilities in certain regions to acquire existing merchant generation at significant discounts as an alternative to entering into contracts for capacity and energy from new generation. These costs had previously been capitalized as management believed it was probable that such costs would ultimately result in acquisition or construction of the projects. This charge is included as a component of Administrative and general costs in "Operating expenses" on the accompanying Consolidated Statements of Income. For segment reporting, the development costs are included in Corporate results.

12 GAIN ON SALE OF ASSETS

On March 1, 2004, the Company's subsidiary, Daksoft, Inc., sold assets used in its campground reservation system. The Company recorded a pre-tax gain on the sale of the assets of \$1.0 million, which is included as an offset to Operating expenses, Administrative and general on the accompanying Consolidated Statement of Income. Daksoft primarily provides information technology support to the Company, and its results are included in "Corporate" for segment reporting.

13 OPERATING LEASES

The Company has entered into lease agreements relating to certain power plant land leases, oil and gas drilling rigs, office facility leases and storage agreements. Rental expense incurred under these operating leases was \$1.5 million, \$0.9 million and \$0.8 million for the years ended December 31, 2006, 2005 and 2004, respectively.

The following is a schedule of future minimum payments required under the operating lease agreements (in thousands):

| 2007 | \$ 1,658 |
|------------|-----------|
| 2008 | 1,621 |
| 2009 | 1,414 |
| 2010 | 718 |
| 2011 | 747 |
| Thereafter | 9,933 |
| | \$ 16,091 |

14 INCOME TAXES

Income tax expense (benefit) from continuing operations for the years indicated was:

| | 2006 | 2006 2005 | | | | | | | |
|-------------------------|----------------|-----------|---------|----|---------|--|--|--|--|
| | (in thousands) | | | | | | | | |
| Current: | , | | | | | | | | |
| Federal | \$ 155 | \$ | 24,601 | \$ | 748 | | | | |
| State | (479) | | 620 | | (2,771) | | | | |
| Foreign | 893 | | 605 | | 448 | | | | |
| • | 569 | | 25,826 | | (1,575) | | | | |
| Deferred: | | | | | , , | | | | |
| Federal | 32,305 | | (8,743) | | 29,075 | | | | |
| State | 1,222 | | 276 | | (1,122) | | | | |
| Tax credit amortization | (294) | | (315) | | (279) | | | | |
| | 33,233 | | (8,782) | | 27,674 | | | | |
| | \$ 33,802 | \$ | 17,044 | \$ | 26,099 | | | | |

Foreign taxes represent Canadian income taxes incurred through the Company's Canadian operations.

The temporary differences, which gave rise to the net deferred tax liability, were as follows:

| Years ended December 31, | 2006 | | 2005 |
|---|---------------|------|---------|
| | (in tho | usar | nds) |
| Deferred tax assets, current: | | | |
| Asset valuation reserves | \$ 1,474 | \$ | 1,644 |
| Mining development and oil exploration | 333 | | 633 |
| Unbilled revenue | 1,694 | | 1,659 |
| Deferred costs | 3,066 | | - |
| Employee benefits | 1,883 | | 2,242 |
| Items of other comprehensive income | 26 | | 2,066 |
| Derivative fair value adjustments | 216 | | - |
| Other | 30 | | 299 |
| | 8,722 | | 8,543 |
| Deferred tax liabilities, current: | | | |
| Prepaid expenses | 1,257 | | 2,347 |
| Derivative fair value adjustments | 15 | | 1,650 |
| Employee benefits | - | | 272 |
| Items of other comprehensive income | 5,238 | | 73 |
| Other | 3,427 | | 5,657 |
| | 9,937 | | 9,999 |
| Net deferred tax liability, current | \$ 1,215 | \$ | 1,456 |
| Deferred tax assets, non-current: | | | |
| Accelerated depreciation, amortization and | | | |
| other plant-related differences | \$ 2,534 | \$ | 3,959 |
| Mining development and oil exploration | 55 | | 262 |
| Employee benefits | 17,241 | | 10,830 |
| Regulatory asset | 1,532 | | 1,717 |
| Deferred revenue | 621 | | 677 |
| Deferred costs | 700 | | 917 |
| State net operating loss | 342 | | 556 |
| Items of other comprehensive income | 4,967 | | 1,709 |
| Foreign tax credit carryover | 1,530 | | 1,349 |
| Net operating loss (net of valuation allowance) | 12,956 | | 15,871 |
| Asset impairment | 57,659 | | 57,659 |
| Derivative fair value adjustment | 183 | | 119 |
| Other | 4,052 | | 6,959 |
| | 104,372 | | 102,580 |
| Deferred tax liabilities, non-current: | | | |
| Accelerated depreciation, amortization and | | | |
| other plant-related differences | 185,237 | | 163,464 |
| Employee benefits | 6,969 | | 3,151 |
| Regulatory liability | 4,049 | | 3,984 |
| Mining development and oil exploration | 72,249 | | 55,264 |
| Deferred costs | 2,371 | | 5,030 |
| Derivative fair value adjustments | - | | 21 |
| Items of other comprehensive income | 968 | | 53 |
| Other | 6,861 | | 6,146 |
| | 278,704 | | 237,113 |
| Net deferred tax liability, non-current | \$ 174,332 | \$ | 134,533 |
| Net deferred tax liability | \$ 175,547 | \$ | 135,989 |

The following table reconciles the change in the net deferred income tax liability from December 31, 2005 to December 31, 2006 to deferred income tax expense:

| | | 2006 |
|--|----|---|
| | (| in thousands) |
| Net change in deferred income tax liability from the preceding table Deferred taxes related to change in accounting method Deferred taxes associated with other comprehensive loss Deferred taxes related to net operating loss acquisitions Deferred taxes related to regulatory assets and liabilities Other | \$ | 39,558 1,093 (5,616) (460) (855) (487) |
| Deferred income tax expense for the period | \$ | 33,233 |

The effective tax rate differs from the federal statutory rate for the years ended December 31, as follows:

| | 2006 | 2005 | 2004 |
|--|-------|-------|-------|
| Federal statutory rate | 35.0% | 35.0% | 35.0% |
| State income tax | 0.4 | 1.2 | (3.3) |
| Amortization of excess deferred and | | | |
| investment tax credits | (0.5) | (0.8) | (0.5) |
| Percentage depletion in excess of cost | (1.2) | (2.0) | (0.8) |
| Equity AFUDC | (0.9) | (0.3) | - |
| Goodwill impairment | - | 1.2 | - |
| IRS exam tax adjustment* | (2.4) | - | - |
| Other | 0.9 | (0.1) | 1.4 |
| | 31.3% | 34.2% | 31.8% |

^{*} As a result of the settlement of an Internal Revenue Service (IRS) exam of the tax years 2001-2003 with respect to certain tax positions taken by the Company, a reduction to income tax expense of approximately \$2.6 million was recorded during 2006.

At December 31, 2006, the Company had the following remaining net operating loss (NOL) carryforwards which were acquired as part of the Mallon and Pepperell acquisitions (in thousands):

| Net Operating Loss Carryforward | Expiration Year |
|------------------------------------|-----------------|
| \$ 481 | 2012 |
| 512 | 2018 |
| 374 | 2019 |
| 2,501 | 2020 |
| 2,852 | 2021 |
| 6,001 | 2022 |
| 1,086 | 2023 |

As of December 31, 2006, the Company had a valuation allowance of \$0.9 million against these NOL carryforwards. Ultimate usage of these NOL's depends upon the Company's future tax filings. If the valuation allowance is adjusted due to higher or lower than anticipated utilization of the NOL's, the offsetting amount would affect the Company's financial reporting basis in its Mallon property.

In 2005, Canadian income tax returns were filed and accepted by Canada for the years of 1999 – 2003. Excess foreign tax credits were generated and are available to offset U.S. federal income taxes. At December 31, 2006, the Company had the following remaining foreign tax credit carryforwards (in thousands):

| Foreign Tax | Expiration |
|---------------------|------------|
| Credit Carryforward | Year |
| \$ 9 | 2009 |
| 254 | 2010 |
| 696 | 2011 |
| 345 | 2012 |
| 26 | 2013 |
| 31 | 2014 |
| 121 | 2015 |
| 47 | 2016 |

15 OTHER COMPREHENSIVE INCOME (LOSS)

The following table displays the related tax effects allocated to each component of Other Comprehensive Income (Loss) for the years ended December 31 (in thousands):

| | 2006 | | | | | | |
|---|------|-------------------|----|---------------------|----|----------------------|--|
| | Tax | | | | | | |
| | | Pre-tax Amount | (| Expense) Benefit | | Net-of-tax Amount | |
| Minimum pension liability adjustments | \$ | 994 | \$ | (348) | \$ | 646 | |
| Fair value adjustment of derivatives designated as cash flow hedges | | 28,640 | | (10,419) | | 18,221 | |
| Reclassification adjustments of cash flow hedges settled and included in net income | | (5,289) | | 1,851 | | (3,438) | |
| Other comprehensive income (loss) | \$ | 24,345 | \$ | (8,916) | \$ | 15,429 | |

| | | | 2005 | | | | | |
|---|---------------|----|----------|----|------------|--|--|--|
| | | | Tax | | | | | |
| | Pre-tax | (1 | Expense) | | Net-of-tax | | | |
| | Amount | | Benefit | | Amount | | | |
| Minimum pension liability adjustments | \$ (1,344) | \$ | 470 | \$ | (874) | | | |
| Fair value adjustment of derivatives designated | | | | | | | | |
| as cash flow hedges | (11,908) | | 4,156 | | (7,752) | | | |
| Reclassification adjustments of cash flow | | | | | | | | |
| hedges settled and included in net income | 9,828 | | (3,440) | | 6,388 | | | |
| Unrealized gain (loss) on | | | | | | | | |
| available-for-sale securities | 23 | | (8) | | 15 | | | |
| Other comprehensive income (loss) | \$ (3,401) | \$ | 1,178 | \$ | (2,223) | | | |

| | | 2004 | | | | | | |
|---|---------------------------|---------|----|---------|--------|------------|--|--|
| | Tax | | | | | | | |
| | Pre-tax (Expense) Net-of- | | | | | Vet-of-tax | | |
| | Amount Benefit | | | Benefit | Amount | | | |
| Minimum pension liability adjustments | \$ | 91 | \$ | (32) | \$ | 59 | | |
| Fair value adjustment of derivatives designated as cash flow hedges | | (4,818) | | 1,444 | | (3,374) | | |
| Reclassification adjustments of cash flow | | | | | | | | |
| hedges settled and included in net income | | 10,508 | | (3,678) | | 6,830 | | |
| Other comprehensive income (loss) | \$ | 5,781 | \$ | (2,266) | \$ | 3,515 | | |

16 DISCONTINUED OPERATIONS

The Company accounts for its discontinued operations under the provisions of SFAS 144. Accordingly, results of operations and the related charges for discontinued operations have been classified as "Income from discontinued operations, net of income taxes" in the accompanying Consolidated Statements of Income. Assets and liabilities of the discontinued operations have been reclassified and reflected on the accompanying Consolidated Balance Sheets as "Assets of discontinued operations" and "Liabilities of discontinued operations." For comparative purposes, all prior periods presented have been restated to reflect the reclassifications on a consistent basis.

SALE OF CRUDE OIL MARKETING AND TRANSPORTATION ASSETS

On January 5, 2006, the Company entered into a definitive agreement to sell the operating assets of its crude oil marketing and transportation business. The sale was completed on March 1, 2006. The Company received approximately \$41.0 million of cash proceeds, which was used for debt reduction or other corporate purposes. For business segment reporting purposes, BHER's results were previously included in the Energy marketing and transportation segment.

Revenues, net income from discontinued operations and net assets of the crude oil marketing and transportation business at December 31 are as follows (in thousands):

| | 2006 | 2005 | 2004 |
|-------------------------------------|---------------|---------------|---------------|
| Operating revenues | \$ 171,911 | \$ 778,103 | \$ 636,572 |
| | | | |
| Pre-tax (loss) income from | | | |
| discontinued operations | | | |
| (including 2006 severance payments) | \$ (3,018) | \$ 4,223 | \$ 7,641 |
| Pre-tax gain on sale of assets | 13,659 | - | - |
| Income tax expense | (3,832) | (1,255) | (2,732) |
| Net income from | | | |
| discontinued operations | \$ 6,809 | \$ 2,968 | \$ 4,909 |
| | | | |
| | | | |

| | 2006 | 2005 |
|-------------------------------|---------------|--------------|
| Current assets | \$ 1,424 | \$ 94,697 |
| Property, plant and equipment | - | 25,364 |
| Other non-current assets | - | 2,097 |
| Current liabilities | (2,352) | (89,750) |
| Other non-current liabilities | (174) | (3,068) |
| Net (deficit) assets | \$ (1,102) | \$ 29,340 |

In conjunction with the sale of the operating assets of BHER, the \$60.0 million uncommitted discretionary credit facility was terminated on March 1, 2006.

SALE OF BLACK HILLS FIBERSYSTEMS

On April 20, 2005, the Company entered into an agreement to sell its Communications business, Black Hills FiberSystems, Inc. to PrairieWave Communications, Inc. and completed the sale on June 30, 2005. Under the purchase and sale agreement, the Company received a cash payment of approximately \$103 million.

Revenues and net loss from the discontinued operations at December 31 are as follows (in thousands):

| | 2006 | 2005 | 2004 | |
|--|-----------|---------------|---------------|--|
| Revenues | \$ - | \$ 21,877 | \$ 39,586 | |
| Pre-tax income (loss) from discontinued operations | \$ - | \$ 3,978 | \$ (6,068) | |
| Pre-tax loss on disposal | - | (7,490) | - | |
| Income tax benefit | 164 | 1,405 | 2,127 | |
| Net income (loss) from discontinued operations | \$ 164 | \$ (2,107) | \$ (3,941) | |

SALE OF PEPPERELL PLANT

On April 8, 2005, the Company sold the 40 MW gas-fired Pepperell plant to an unrelated party for a nominal amount plus the assumption of certain obligations. For business segment reporting purposes, the Pepperell plant results were previously included in the Power generation segment.

Revenues and net loss from the discontinued operations during the years ended December 31, are as follows (in thousands):

| | 2005 | 2004 |
|---|-------------|---------------|
| Operating revenues | \$ - | \$ 120 |
| Pre-tax loss from discontinued operations | (326) | (972) |
| Pre-tax loss on disposal | (39) | (1,064) |
| Income tax benefit | 132 | 712 |
| Net loss from discontinued operations | \$ (233) | \$ (1,324) |

SALE OF LANDRICA DEVELOPMENT CORP.

On May 21, 2004, the Company sold its subsidiary, Landrica Development Corp. Landrica's primary assets consisted of a coal enhancement plant and land. The purchaser made a \$0.5 million cash payment to the Company and assumed a \$2.9 million reclamation liability. The sale resulted in a \$2.1 million after-tax gain. For segment reporting purposes, Landrica was previously included in the Coal mining segment.

Net income from the discontinued operations at December 31, is as follows (in thousands):

| | 2004 |
|---|-------------|
| Pre-tax loss from discontinued operations | \$ (40) |
| Pre-tax gain on disposal | 3,208 |
| Income tax expense | (1,120) |
| Net income from discontinued operations | \$ 2,048 |

17 EMPLOYEE BENEFIT PLANS

DEFINED CONTRIBUTION PLANS

The Company sponsors two 401(k) savings plans. The Black Hills Corporation Plan is for eligible employees of the Company and its subsidiaries, but excluding the employees of Cheyenne Light. The Cheyenne Light Plan is for eligible employees of Cheyenne Light. For both plans, participants may elect to invest up to 20 percent of their eligible compensation on a pre-tax basis up to maximum amounts established by the Internal Revenue Service. The Black Hills Corporation Plan provides a matching contribution of 100 percent of the employee's annual taxdeferred contribution up to a maximum of 3 percent of eligible compensation. Matching contributions vest at 20 percent per year and are fully vested when the participant has 5 years of service with the Company. The Chevenne Light Plan provides for two matching formulas depending on an employee's status as a bargaining unit employee or as a non-bargaining unit employee. Bargaining unit employees receive a maximum match of 5 percent of eligible compensation based upon the following formula: 100 percent of the employee's tax-deferred contribution on the first 3 percent of eligible compensation, plus 50 percent of the next 4 percent of eligible compensation. Non-bargaining unit employees receive a maximum match of 4 percent of eligible compensation based upon the following formula: 100 percent of the employee's tax-deferred contribution on the first 3 percent of eligible compensation, plus 50 percent of the next 2 percent of eligible compensation. Matching contributions under both formulas are immediately 100 percent vested. In addition, the Cheyenne Light Plan provides for a profit sharing contribution for certain eligible Chevenne Light employees equal to 3.5 percent to 10 percent of eligible compensation, depending on age and years of service. Profit sharing contributions become 100 percent vested after completion of 5 years of service. The Black Hills Corporation Plan matching contributions were \$1.5 million for 2006, \$1.5 million for 2005 and \$1.4 million for 2004. The Chevenne Light Retirement Savings Plan matching contributions were \$0.2 million for 2006 and \$0.2 million for the initial plan year of 2005. The Cheyenne Light Plan profit sharing contributions were \$0.1 million for 2006 and \$0.2 million for the initial plan year of 2005.

SFAS 158

The application of SFAS 158 requires recognition of the funded status of postretirement benefit plans in the statement of financial position. The funded status for pension plans is measured as the difference between the projected benefit obligation and the fair value of plan assets. The funded status for all other benefit plans is measured as the difference between the accumulated benefit obligation and the fair value of plan assets. A liability is recorded for an amount by which the benefit obligation exceeds the fair value of plan assets or an asset is recorded for any amount by which the fair value of plan assets exceeds the benefit obligation.

Prior to the December 31, 2006 effective date of SFAS 158, liabilities recorded for postretirement benefit plans were reduced by any unrecognized net periodic benefit cost. Upon adoption of SFAS 158, the unrecognized net periodic benefit cost, previously recorded as an offset to the liability for benefit obligations, was reclassified within accumulated other comprehensive income (loss), net of tax. For the Company's regulated utilities, the Company applied the guidance under SFAS 71, and accordingly, the unrecognized net periodic benefit cost that would have been reclassified to accumulated other comprehensive income was alternatively recorded as a regulatory asset or regulatory liability, net of tax.

The following table discloses the incremental effect of applying SFAS 158 on individual line items in the Company's 2006 Consolidated Balance Sheet (in thousands):

| | Before Application of SFAS 158 | | Α | Impact from Adoption of SFAS 158 | | Impact of SFAS 71 Adjustment | | After opplication SFAS 158 |
|---|--------------------------------------|---------|----|--|----|------------------------------------|----|----------------------------|
| Other assets – other | \$ | 36,628 | \$ | (5,308) | \$ | 10,817 | \$ | 42,137 |
| Accrued liabilities | \$ | 94,020 | \$ | 1,000 | \$ | - | \$ | 95,020 |
| Deferred income taxes | \$ | 177,632 | \$ | (6,877) | \$ | 3,577 | \$ | 174,332 |
| Deferred credits and other liabilities– other | \$ | 102,374 | \$ | 13,325 | \$ | 598 | \$ | 116,297 |
| AOCI | \$ | 5,599 | \$ | (12,756) | \$ | 6,642 | \$ | (515) |

DEFINED BENEFIT PENSION PLAN

The Company has two noncontributory defined benefit pension plans (the Pension Plans). The BHC Pension Plan covers the employees of the Company and the employees of the subsidiaries Black Hills Service Company, Black Hills Power, WRDC and BHEP who meet certain eligibility requirements. The benefits are based on years of service and compensation levels during the highest five consecutive years of the last ten years of service. The Cheyenne Light Pension Plan covers the employees of the Company's subsidiary, Chevenne Light, who meet certain eligibility requirements. The benefits for the bargaining unit employees of Cheyenne Light are based on years of service and compensation levels during the highest three consecutive 12-month periods of service, reduced by the vested New Century Accrued Pension Benefits, if any. The benefits for non-bargaining unit employees of Chevenne Light are based on annual credits for each year of service plus investent credits. The Company's funding policy is in accordance with the federal government's funding requirements. The Pension Plans' assets are held in trust and consist primarily of equity and fixed income investments. The Company uses a September 30 measurement date for the Pension Plans.

The Pension Plans' expected long-term rate of return on assets assumption is based upon the weighted average expected long-term rate of returns for each individual asset class. The asset class weighting is determined using the target allocation for each asset class in the Plan portfolio. The expected long-term rate of return for each asset class is determined primarily from

long-term historical returns for the asset class, with adjustments if it is anticipated that long-term future returns will not achieve historical results.

The expected long-term rate of return for equity investments was 9.5 percent for both the 2006 and 2005 plan years. For determining the expected long-term rate of return for equity assets, the Company reviewed interest rate trends and annual 20-, 30-, 40-, and 50-year returns on the S&P 500 Index, which were, at December 31, 2006, 11.8 percent, 12.4 percent, 11.0 percent and 10.6 percent, respectively. Fund management fees were estimated to be 0.18 percent for S&P 500 Index assets and 0.45 percent for other assets. The expected long-term rate of return on fixed income investments was 6.0 percent; the return was based upon historical returns on 10-year treasury bonds of 7.1 percent from 1962 to 2006, and adjusted for recent declines in interest rates. The expected long-term rate of return on cash investments was estimated to be 4.0 percent; expected cash returns were estimated to be 2.0 percent below long-term returns on intermediate-term bonds.

Plan Assets

Percentage of fair value of assets for the Company's Pension Plans at September 30:

| | 2006 | 2005 |
|-----------------|--------|--------|
| Domestic equity | 50.3% | 52.9% |
| Foreign equity | 25.3 | 40.6 |
| Fixed income | 15.6 | 3.4 |
| Cash | 8.8 | 3.1 |
| Total | 100.0% | 100.0% |

The Pension Plans' current investment policy includes a target asset allocation as follows:

| Asset Class | Target Allocation |
|----------------|-------------------|
| US Stocks | 50% |
| Foreign Stocks | 25% |
| Fixed Income | 25% |
| Cash | 0% |

The Pension Plans' investment policy includes the investment objective that the achieved long-term rate of return meets or exceeds the assumed actuarial rate. The policy strategy seeks to prudently invest in a diversified portfolio of predominately equity and fixed income assets. The policy provides that the Pension Plans will maintain a passive core U.S. Stock portfolio based on a broad market index. Complementing this core will be investments in U.S. and foreign equities and fixed income through actively managed mutual funds.

The policy contains certain prohibitions on transactions in separately managed portfolios in which the Pension Plans may invest, including prohibitions on short sales and the use of options or futures contracts. With regard to pooled funds, the policy requires the evaluation of the appropriateness of such funds for managing Pension Plan assets if a fund engages in such transactions. The Pension Plans have historically not invested in funds engaging in such transactions.

Cash Flows

The Company made no contributions to the BHC Pension Plan in 2006 and expects to make no contributions to the Plan in the 2007 fiscal year.

The Company made a \$1.2 million contribution to the Cheyenne Light Pension Plan in the first quarter of 2006 and expects to make a \$0.5 million contribution during the 2007 fiscal year.

SUPPLEMENTAL NONQUALIFIED DEFINED BENEFIT RETIREMENT PLANS

The Company has various supplemental retirement plans for key executives of the Company. The Plans are nonqualified defined benefit plans. The Company uses a September 30 measurement date for the Plans.

Plan Assets

The Plans have no assets. The Company funds on a cash basis as benefits are paid.

Estimated Cash Flows

The estimated employer contribution is expected to be \$0.7 million in 2007. Contributions are expected to be made in the form of benefit payments.

Non-pension Defined Benefit Postretirement Plan

The Company sponsors two retiree healthcare plans (collectively, the Plans): the Black Hills Corporation Postretirement Healthcare Plan and the Healthcare Plan for Retirees of Cheyenne Light, Fuel and Power Company. Employees who are particiants in the Black Hills Corporation Postretirement Healthcare Plan and who retire from the Company on or after attaining age 55 after completing at least five years of service with the Company are entitled to postretirement healthcare benefits. Employees who are participants in the Healthcare

Plan for Retirees of Cheyenne Light, Fuel and Power Company and who retire from Cheyenne Light on or after attaining age 55 and after completion of a number of consecutive years of service, which when added to the employee's age totals 90, are entitled to postretirement healthcare benefits. The benefits for both plans are subject to premiums, deductibles, co-payment provisions and other limitations.

The Company may amend or change either plan periodically. The Company is not pre-funding either retiree healthcare plan. The Company uses a September 30 measurement date for both Plans.

It has been determined that the post-65 retiree prescription drug plans are actuarially equivalent and qualify for the Medicare Part D subsidy. The effect of the Medicare Part D subsidy on the accumulated postretirement benefit obligation for the 2006 fiscal year was an actuarial gain of approximately \$1.9 million. The effect on 2007 net periodic postretirement benefit cost was a decrease of approximately \$0.2 million.

Plan Assets

The Plans have no assets. The Company funds on a cash basis as benefits are paid.

Estimated Cash Flows

The estimated employer contribution is expected to be \$0.3 million in 2007. Contributions are expected to be made in the form of benefit payments.

The following tables provide a reconciliation of the Employee Benefit Plan's obligations and fair value of assets for 2006 and 2005, a statement of funded status for 2005, components of the net periodic expense for the years ended 2006, 2005 and 2004 and elements of accumulated other comprehensive income for 2006.

Benefit Obligations

| | Defined Benel | it Donoi | on Dione | Supplementa Defined Retireme | l Benefit | | | | ension De | | |
|---|---------------|-----------|----------|------------------------------------|-----------|--------|---------------------|---------|-----------|-------------------|--|
| | | il Perisi | | | eni Pian | | Benefit Postretirem | | | | |
| | 2006 | | 2005 | 2006 | | 2005 | | 2006 | | 2005 | |
| | (in tho | usands |) | (in thou | usands) | | | (in t | housand | s) | |
| Change in benefit obligation: | | | | | | | | | | | |
| Projected benefit obligation at beginning of year | \$ 73,855 | \$ | 64,760 | \$ 19,206 | \$ | 16,980 | \$ | 14,275 | \$ | 10,992 | |
| Projected benefit obligation of | | | | | | | | | | | |
| Cheyenne Light at acquisition | - | | 2,407 | - | | - | | - | | 3,932 | |
| Service cost | 2,596 | | 2,214 | 349 | | 344 | | 654 | | 705 | |
| Interest cost | 4,165 | | 3,940 | 1,079 | | 1,009 | | 813 | | 874 | |
| Actuarial (gain) loss | (511) | | (411) | 11 | | 1,257 | | (1,198) | | (2,108) | |
| Amendments | ` - | | | - | | - | | (300) | | - | |
| Discount rate change | - | | 2,661 | - | | - | | - | | - | |
| Change in assumptions | - | | 729 | - | | - | | - | | - | |
| Benefits paid | (2,634) | | (2,445) | (802) | | (384) | | (669) | | (569) | |
| Plan participant's contributions | - | | - | ` - | | ` - | | `467 | | `449 [′] | |
| Net increase (decrease) | 3,616 | | 9,095 | 637 | | 2,226 | | (233) | | 3,283 | |
| Projected benefit obligation at end of year | \$ 77,471 | \$ | 73,855 | \$ 19,843 | \$ | 19,206 | \$ | 14,042 | \$ | 14,275 | |

A reconciliation of the fair value of Plan assets (as of the September 30 measurement date) is as follows:

| | Defined Benef | it Pensio | n Plans | | tal Nonquali ed Benefit nent Plans | fied | | ension Defin | |
|---------------------------------------|---------------|-----------|---------|---------|--|------|---------|--------------|------|
| | 2006 | | 2005 | 2006 | | 2005 | 2006 | | 2005 |
| | | | | (in the | ousands) | | | | |
| Beginning market value of plan assets | \$ 59,285 | \$ | 52,782 | \$ - | \$ | - | \$ - | \$ | - |
| Investment income | 8,189 | | 8,948 | - | | - | - | | - |
| Contributions | 1,150 | | - | - | | - | - | | - |
| Benefits paid | (2,634) | | (2,445) | - | | - | - | | - |
| Ending market value of plan assets | \$ 65,990 | \$ | 59,285 | \$ - | \$ | - | \$ - | \$ | - |

Amounts recognized in the statement of financial position consist of:

| | Defined Benefit Pension Plans 2006 | Supplemental Nonqualified Defined Benefit Retirement Plans 2006 | Non-pension Defined Benefit Postretirement Plans 2006 |
|-----------------------|---------------------------------------|--|---|
| | | (in thousands) | |
| Regulatory asset | \$ 10,676 | \$ - | \$ 141 |
| Current liability | \$ - | \$ 742 | \$ 258 |
| Non-current liability | \$ 11,481 | \$ 18,920 | \$ 13,644 |
| Regulatory liability | \$ - | \$ - | \$ 598 |

Funded Status

| | Defined Benefit Pension Plans 2005 | | ental Nonqualified ined Benefit rement Plans 2005 | e-pension Defined Postretirement Plans 2005 |
|------------------------------------|---|-------|--|---|
| | | (in t | housands) | |
| Funded status | \$ (14,570) | \$ | (19,206) | \$ (14,275) |
| Unrecognized net loss | 18,150 | | 9,877 | 330 |
| Unrecognized prior service cost | 1,162 | | 43 | (264) |
| Unrecognized transition obligation | - | | - | 1,049 |
| Contributions | - | | 255 | 48 |
| Net amount recognized | \$ 4,742 | \$ | (9,031) | \$ (13,112) |

Amounts recognized in statement of financial position consist of:

| | Defined Be | enefit Pension Plans (a) | Def | ental Nonqualified fined Benefit rement Plans (b) | nsion Defined tretirement Plans |
|---|------------|-----------------------------|-----|--|------------------------------------|
| | | 2005 | | 2005 | 2005 |
| Amounts recognized in consolidated balance sheets consist of: | | | (in | thousands) | |
| Net asset (liability) | \$ | 4,742 | \$ | (13,844) | \$ (13,112) |
| Intangible asset | | · - | | 42 | - |
| Contributions | | - | | 255 | - |
| Accumulated other comprehensive loss | | - | | 4,516 | - |
| Net amount recognized | \$ | 4,742 | \$ | (9,031) | \$ (13,112) |

⁽a) The provisions of SFAS 87 required the Company to record a net pension asset of \$4.7 million at December 31, 2005. This amount is included in Other assets, Other on the accompanying Consolidated Balance Sheet.

⁽b) The provisions of SFAS 87 required the Company to record a net pension liability of \$13.8 million at December 31, 2005. This amount is included in Deferred credits and other liabilities, Other on the accompanying Consolidated Balance Sheet.

Accumulated Benefit Obligation

| | Defined Ben | efit Pensi | on Plans | | tal Nonq ed Benef nent Pla | it | E | Non-pen Benefit Post | |
|---|--------------|------------|----------|--------------|----------------------------------|--------|----|-------------------------|--------------|
| | 2006 | | 2005 | 2006 | | 2005 | 20 | 006 | 2005 |
| | | | | (in th | ousands |) | | | |
| Accumulated benefit obligation – BHC | \$ 60,214 | \$ | 57,254 | \$ 14,274 | \$ | 13,844 | \$ | 9,922 | \$ 10,195 |
| | | | | | | • | | | • |
| Accumulated benefit obligation - Cheyenne Light | \$ 1,754 | \$ | 1,328 | \$ - | \$ | - | \$ | 4,120 | \$ 4,080 |

Components of Net Periodic Expense

| | Defined Benefit Pension Plans | | | | | | | Supplemental Nonqualified Defined Benefit Retirement Plans | | | | | Non-pension Defined Benefit Postretirement Plans | | | | | fit |
|----------------------------|-------------------------------|---------|----|---------|----|---------|--------|--|--------|-----------|-----------|-------|--|-------|----|-------|----|-------|
| | 2006 2005 2004 | | | | | 2006 | ricure | 2005 | | 2004 | 2006 2005 | | | | | | | |
| | | | | | | | | | (in th | nousands) | | | | | | | | |
| Service cost | \$ | 2,596 | \$ | 2,214 | \$ | 1,772 | \$ | 349 | \$ | 344 | \$ | 536 | \$ | 654 | \$ | 705 | \$ | 561 |
| Interest cost | | 4,165 | | 3,940 | | 3,637 | | 1,079 | | 1,009 | | 965 | | 813 | | 874 | | 662 |
| Expected return on assets | | (4,988) | | (4,628) | | (4,515) | | - | | - | | - | | - | | - | | - |
| Amortization of prior | | | | | | | | | | | | | | | | | | |
| service cost | | 153 | | 215 | | 232 | | 13 | | 9 | | 9 | | (24) | | (24) | | (24) |
| Amortization of transition | | | | | | | | | | | | | | | | | | |
| obligation | | - | | - | | - | | - | | - | | - | | 150 | | 150 | | 150 |
| Recognized net actuarial | | | | | | | | | | | | | | | | | | |
| loss | | 906 | | 1,183 | | 1,498 | | 797 | | 629 | | 748 | | - | | 100 | | 189 |
| Net periodic expense | \$ | 2,832 | \$ | 2,924 | \$ | 2,624 | \$ | 2,238 | \$ | 1,991 | \$ | 2,258 | \$ | 1,593 | \$ | 1,805 | \$ | 1,538 |

Accumulated Other Comprehensive Income

In accordance with SFAS 158, amounts included in accumulated other comprehensive income (loss), after-tax, that have not yet been recognized as components of net periodic benefit cost at December 31, 2006 are as follows:

| | fined Benefit ension Plans 2006 | Defir Retire | ntal Nonqualified ned Benefit ement Plans 2006 nousands) | Non-pension Defined Benefit Postretirement Plans 2006 | | |
|--|---------------------------------------|-----------------|--|--|-----------------|--|
| Net (loss) gain Prior service cost Transition obligation | \$ (2,281) (224) | \$ | (5,909) (20) | \$ | 65 - (34) | |
| | \$ (2,505) | \$ | (5,929) | \$ | 31 | |

The amounts in accumulated other comprehensive income, regulatory assets or regulatory liabilities, after-tax, expected to be recognized as a component of net periodic benefit cost during calendar year 2007 are as follows:

| | Defined Benefits Pension Plans | Supplemental Nonqualified Defined Benefit Retirement Plans | Non-pension Defined Benefit Postretirement Plans |
|---------------------------------|-----------------------------------|---|--|
| | | (in thousands) | |
| Net loss (gain) | \$ 330 | \$ 463 | \$ (10) |
| Prior service cost | 99 | 8 | - |
| Transition obligation | - | - | 39 |
| Total net periodic benefit cost | | | |
| expected to be recognized | | | |
| during calendar year 2007 | \$ 429 | \$ 471 | \$ 29 |

Additional Information

| | Defined Benefit Pension Plans 2005 | Supplemental Nonqualified Defined Benefit Retirement Plans 2005 | Non-pension Defined Benefit Postretirement Plans 2005 |
|--|--|--|--|
| Pre-tax amount included in other comprehensive income (loss) arising | 2000 | (in thousands) | 2000 |
| from a change in the additional minimum pension liability | \$ - | \$ 1,344 | \$ - |

Assumptions

| | | | | Suppl | emental Nonqi | ualified | | Non-pension | | |
|---|-----------------|---------------|-------|-------|-----------------|----------|----------------------|-----------------|-------|--|
| | Defined Benefit | | | | Defined Benef | it | | Defined Benefit | t | |
| | | Pension Plans | | | Retirement Plar | าร | Postretirement Plans | | | |
| Weighted-average assumptions used | | | | | | | | | | |
| to determine benefit obligations: | 2006 | 2005 | 2004 | 2006 | 2005 | 2004 | 2006 | 2005 | 2004 | |
| Discount rate | 5.95% | 5.75% | 6.00% | 5.95% | 5.75% | 6.00% | 5.95% | 5.75% | 6.00% | |
| Rate of increase in compensation levels | 4.31% | 4.34% | 4.39% | 5.00% | 5.00% | 5.00% | N/A | N/A | N/A | |
| Weighted-average assumptions used to determine net periodic | | | | | | | | | | |
| benefit cost for plan year: | 2006 | 2005 | 2004 | 2006 | 2005 | 2004 | 2006 | 2005 | 2004 | |
| Discount rate | 5.75% | 6.00% | 6.00% | 5.75% | 6.00% | 6.00% | 5.75% | 6.00% | 6.00% | |
| Expected long-term rate of return on assets* | 8.50% | 9.00% | 9.50% | N/A | N/A | N/A | N/A | N/A | N/A | |
| Rate of increase in compensation levels | 4.34% | 4.39% | 5.00% | 5.00% | 5.00% | 5.00% | N/A | N/A | N/A | |

^{*}The expected rate of return on plan assets remained at 8.5 percent for the calculation of the 2007 net periodic pension cost.

The healthcare trend rate assumption for 2006 fiscal year benefit obligation determination and 2007 fiscal year expense is a 10 percent increase for 2006 grading down 1 percent per year until a 5 percent ultimate trend rate is reached in fiscal year 2011. The healthcare cost trend rate assumption for the 2005 fiscal year benefit obligation determination and 2006 fiscal year expense was an 11 percent increase for 2005 grading down 1 percent per year until a 5 percent ultimate trend rate is reached in fiscal year 2011.

The healthcare cost trend rate assumption has a significant effect on the amounts reported. A 1 percent increase in the healthcare cost trend assumption would increase the service and interest cost \$0.4 million or 25 percent and the accumulated periodic postretirement benefit obligation \$2.8 million or 20 percent. A 1 percent decrease would reduce the service and interest cost by \$0.3 million or 19 percent and the accumulated periodic postretirement benefit obligation \$2.2 million or 16 percent.

The following benefit payments, which reflect future service, are expected to be paid (in thousands):

| | | | | Non-pension Defined Benefit Postretirement Plans | |
|-----------|--------------------------|------------------------------------|---------------------|---|---------------------|
| | Defined | Supplemental Nonqualified | Expected Gross | Expected Medicare Part D | Expected Net |
| | Benefit Pension Plans | Defined Benefit Retirement Plan | Benefit Payments | Drug Benefit Subsidy | Benefit Payments |
| 2007 | \$ 2,892 | \$ 741 | \$ 288 | \$ (29) | \$ 259 |
| 2008 | 3,096 | 767 | 347 | (32) | 315 |
| 2009 | 3,248 | 763 | 420 | (36) | 384 |
| 2010 | 3,486 | 794 | 524 | (39) | 485 |
| 2011 | 3,717 | 814 | 601 | (44) | 557 |
| 2012-2016 | 22,822 | 5,034 | 3,987 | (320) | 3,667 |

18 COMMITMENTS AND CONTINGENCIES

VARIABLE INTEREST ENTITY

The Company's subsidiary, Black Hills Wyoming, has an Agreement for Lease and Lease with Wygen Funding, Limited Partnership (the variable interest entity) for the Wygen I plant. The Company is considered the "primary beneficiary" and therefore includes the VIE in the accompanying consolidated financial statements. The initial term of the lease is five years, with two five-year renewal options, and includes a purchase option equal to the adjusted acquisition cost. The adjusted acquisition cost is essentially equal to the cost of the plant. At the end of each lease term, the Company may renew the lease, purchase the plant, or sell the plant on behalf of the VIE, to an independent third party. If the project is sold and the proceeds from the sale are insufficient to repay the investors, the Company will be required to make a payment to the VIE of the shortfall up to 83.5 percent of the adjusted acquisition cost, or approximately \$111.0 million. The Company has guaranteed the obligations of Black Hills Wyoming to the variable interest entity.

POWER PURCHASE AND TRANSMISSION SERVICES AGREEMENTS – PACIFIC POWER

In 1983, the Company entered into a 40 year power purchase agreement with PacifiCorp providing for the purchase by the Company of 75 MW of electric capacity and energy from PacifiCorp's system. An amended agreement signed in October 1997 reduced the contract capacity by 25 MW (5 MW per year starting in 2000) to the current 50 MW contract capacity. The price paid for the capacity and energy is based on the operating costs of one of PacifiCorp's coal-fired electric generating plants. Costs incurred under this agreement were \$10.1 million in 2006, \$10.1 million in 2005 and \$10.0 million in 2004.

The Company also has a firm point-to-point TSA with Pacifi-Corp that expires on December 31, 2023. The agreement provides that the following amounts of capacity and energy be transmitted: 32 MW in 2001, 27 MW in 2002, 22 MW in 2003, 17 MW in 2004-2006 and 50 MW in 2007-2023. Costs incurred under this agreement were \$0.4 million in 2006, \$0.4 million in 2005 and \$0.4 million in 2004.

LONG-TERM POWER SALES AGREEMENTS

The Company, through its subsidiaries, has the following significant long-term power sales contracts:

- The Company has long-term power sales contracts with PSCo for the output of several of its plants. All of the output of the Company's Fountain Valley, Arapahoe and Valmont gas-fired facilities, totaling 450 MW, is included under the contracts which expire in 2012. The contracts are treated as leases under accounting principles generally accepted in the United States and establish capacity and availability payments over the lives of the contracts. The contracts are tolling arrangements in which the Company assumes no fuel price risk.
- The Company has a ten-year power sales contract with Cheyenne Light for the output of the 40 MW gas-fired Gillette CT, which expires August 2011. The Company assumes a

portion of the fuel price risk under this agreement since the fuel price is fixed at the outset of each month and Cheyenne Light has the right to dispatch the facility on a day-ahead basis. The Company is permitted to remarket the energy that is not prescheduled by Cheyenne Light. This agreement has been temporarily assigned from Cheyenne Light to its former affiliate, PSCo, for the four-year term of Cheyenne Light's all requirements power purchase agreement with PSCo, which expires December 31, 2007. The Company acquired Cheyenne Light on January 21, 2005.

- The Company has a ten-year contract with Cheyenne Light for 60 MW of contingent capacity from the 90 MW Wygen I plant, which expires March 2013. As with the Gillette CT contract, this agreement has been temporarily assigned to PSCo through December 31, 2007.
- The Company has a ten-year power sales contract with MEAN for 20 MW of contingent capacity from the Neil Simpson Unit #2 plant. The contract expires in February 2013.
- The Company has a long-term contract for 45 MW of the output of the 53 MW Las Vegas I plant with NPC through 2024. Under the terms of the contract, the Company assumes the fuel price risk associated with the energy generation.
- The Company has a long-term contract to provide capacity and energy from the Las Vegas II plant to NPC. The contract became effective April 1, 2004 and expires December 31, 2013. The contract is a tolling arrangement whereby NPC is responsible for supplying natural gas. The Las Vegas II power plant, comprised of combined-cycle gas turbines, is rated at 224 MW. The power plant's capacity and energy will be fully dispatchable by NPC to serve its retail load.
- The Company has entered into a tolling agreement with SCE for all of the capacity and energy from the Company's gas-fired Harbor Cogeneration plant. The agreement commenced April 1, 2005 and expires May 31, 2008. Through October 2004, the facility sold capacity and energy under a seasonal agreement that ran from June through October of each year.
- The Company had a contract with MDU, which expired January 1, 2007, for the sale of up to 55 MW of energy and capacity to service the Sheridan, Wyoming electric service territory. The Company entered into a new power purchase agreement with MDU for the supply of up to 74 MW of capacity and energy for Sheridan, Wyoming from 2007 through 2016, which is subject to regulatory approval by the WPSC. The Company also has a contract with the City of Gillette, Wyoming, expiring in 2012, to provide the city's first 23 MW of capacity and energy. The agreement renews automatically and requires a seven-year notice of termination. Both contracts are served by BHP and are integrated into its control area and are treated as part of the utility's firm native load.

TRANSMISSION SERVICES AGREEMENT

The Company has a TSA with NPC related to the Las Vegas II power plant that expires April 30, 2008. The TSA provided transmission service in support of a Capacity and Ancillary Services Sale and Tolling Services Agreement with Allegheny, which was terminated in September 2003. On April 1, 2004, the Company's new long-term tolling contract to provide

capacity and energy from the Las Vegas II plant to NPC became effective. The Las Vegas II plant is interconnected with NPC's transmission system through a step-up transformer owned by Las Vegas II, pursuant to an interconnection agreement on file with FERC. To the extent that transmission rights established under the TSA cannot be remarketed, costs under the agreement may not be recoverable. Payments under the TSA are approximately \$3.9 million per year based on current tariffs. In its consideration and approval of the NPC tolling contract, the Nevada Public Utilities Commission established a linkage between the TSA and the tolling contract that results in the Company recognizing the costs of the TSA over the term of the tolling contract (10 years, \$1.6 million per year) rather than the remaining term of the TSA (3.5 years, \$3.9 million per year).

RECLAMATION LIABILITY

Under its mining permit, WRDC is required to reclaim all land where it has mined coal reserves. The reclamation liability is recorded at the present value of the estimated future cost to reclaim the land with an equivalent amount added to the asset costs. The asset is depreciated over the appropriate time period and the liability is accreted over time using an interest method of allocation. Approximately \$0.6 million, \$0.6 million and \$0.7 million was charged to accretion expense for the years ended December 31, 2006, 2005 and 2004, respectively. Approximately \$0.5 million, \$0.4 million and \$0.5 million was charged to depreciation expense for the years ended December 31, 2006, 2005 and 2004, respectively. Accrued reclamation costs included in Other in Deferred credits and other liabilities on the accompanying Consolidated Balance Sheets were approximately \$16.0 million at December 31, 2006 and 2005.

LEGAL PROCEEDINGS

Forest Fire Claims

The Company's subsidiary, Black Hills Power, settled governmental claims related to the Grizzly Gulch Fire and the Hell Canyon Fire. On August 25, 2006, the U. S. District Court approved a full and final settlement of all governmental claims relating to both fires. The settlement agreements provided for the release and dismissal of all claims against Black Hills Power. For its part, Black Hills Power did not admit liability for the fires, but agreed to make settlement payments for the Grizzly Gulch and Hell Canyon fires. The settlements did not have a material adverse effect on the Company's financial condition or results of operations.

While the government case was pending, a number of private claims for damages arising out of the Grizzly Gulch Fire were filed in Lawrence County Circuit Court, South Dakota. Counsel for these litigants had agreed to a stay of the proceedings pending the resolution of governmental claims. As a result of the settlement of the governmental cases, the private claims will now proceed through discovery. No trial date or other scheduling order has been set for these matters. The Company will continue to defend these matters. While the outcome of the remaining private suits is uncertain, they are not expected to have a material impact upon the Company's financial condition or results of operations.

PPM Energy, Inc. Demand for Arbitration

The Company's subsidiary, Black Hills Power received a Demand for Arbitration from PPM on January 2, 2004, that alleged claims for breach of contract and requested a declaration of the parties' rights and responsibilities under an Exchange Agreement executed in April of 2001. PPM asserted the Exchange Agreement obligated Black Hills Power to accept receipt and cause corresponding delivery of electric energy, and to grant access to transmission rights allegedly covered by the Agreement. PPM requested an award of damages in an amount not less than \$20.0 million. Black Hills Power filed its Response to Demand, including a counterclaim that sought recovery of sums PPM had refused to pay pursuant to the Exchange Agreement. The dispute was presented to the arbitrator in August 2005 and the arbitrator delivered his decision on June 5, 2006.

The arbitrator concluded both parties failed to perform the Exchange Agreement, in certain respects. Black Hills Power paid PPM a net settlement of \$1.1 million in accordance with the decision, but prevailed on other substantial claims for payment and performance. The Company does not believe that the decision will have a material impact on its ability to market surplus power in the future.

Acquisition Earn-Out Agreement Lawsuit

On August 13, 2004, Gerald R. Forsythe and other individuals identified as "Stockholders" under an Agreement and Plan of Merger dated July 7, 2000, commenced litigation against Black Hills Corporation in United States District Court, Northeastern District of Illinois, Eastern Division (the "Litigation"). The Litigation concerns the Company's performance of its obligations under the "Earn-Out" provisions of the Agreement and Plan of Merger. Under these provisions, the Stockholders, who are former owners of Indeck, were entitled to receive "contingent merger consideration" for a period of four years following the merger of the Company's wholly-owned subsidiary, Indeck Capital with BHEC. The "contingent merger consideration" was not to exceed \$35.0 million and was based on the acquired companies' earnings over the four year period beginning in 2000. As of December 31, 2006, \$11.3 million has been either paid or offered for payment under the "Earn-Out" provisions.

The Stockholders allege that the Company failed to meet its obligation to produce documentation for its calculation of the contingent merger consideration, and in addition, failed to issue stock compensation in the full amount due to them. The Company denies these allegations and contends that it has fully and in good faith performed all of its obligations under the Agreement and Plan of Merger.

In addition, the Company contended that the Agreement and Plan of Merger provides for mandatory arbitration as a medium for resolution of all disputes relating to the payment of contingent merger consideration. The Company filed a Motion to Dismiss or Stay the Litigation, along with an order compelling the Stockholders to pursue their claims in arbitration. On July 7, 2005, the U. S. District Court entered its order compelling arbitration of two issues relating to the Earn-Out calculation, but held that two other issues (inter-company interest allocations and capitalization of BHEC) would remain

subject to determination through the Litigation. The court declined to stay the Litigation on those two issues and consequently, this dispute will be resolved in parallel proceedings. No trial date has been set.

On October 6, 2006, the Court granted Plaintiff's Motion to Amend the Complaint in the Litigation to add new claims, and re-characterize others. Under the Amended Complaint, a count for breach of contract was withdrawn and replaced by similar allegations under a theory of breach of the covenant of good faith and fair dealing. The first new count seeks damages for alleged destruction or "spoliation" of corporate records relating to the Earn-Out process and obligation. The second claim asserts damages for alleged fraud, and seeks recovery against current and former officers of the Company, as well as the Company itself. The fraud theory alleges that debt represented by inter-company loan transactions was "non-existent" or illegal, and representations by the Company to the contrary were fraudulent. Under the fraud claim, the Plaintiffs assert a similar claim for compensatory damages and add a new claim for exemplary damages. The Company hired separate counsel for the individual defendants and filed a motion to dismiss the Amended Complaint. A decision from the court is pending.

The parties retained an arbitrator who will direct the process and decide the issues in arbitration, according to the procedure stated in the Merger Agreement. No time schedule for completing the arbitration has been established.

The outcome of this matter is uncertain, as is the amount of contingent merger consideration that could be awarded following arbitration and/or litigation. If any additional merger consideration is awarded, it would be recorded as additional goodwill. If an adverse outcome occurred and punitive damages were awarded, the punitive damages would be recorded as an expense.

California Price Reporting and Anti-Trust Litigation

On August 17, 2006, the Company's subsidiary, Enserco, was served as an additional defendant in sixteen lawsuits pending in San Diego Superior Court, in the State of California, JCCP Nos. 4221, 4224, 4226, and 4228. The Plaintiffs are purported natural gas customers who initially filed separate lawsuits in various California superior courts. These lawsuits have been coordinated in the San Diego Superior court with numerous other natural gas actions under the heading, "In re Natural Gas Anti-Trust Cases I, II, III, IV and V." The lawsuits have been pending against other marketers, traders, transporters and sellers of natural gas since as early as 2004. Plaintiffs allege that beginning at least by the summer of 2000, defendants, including Enserco, used various practices to manipulate natural gas prices in California in violation of the Cartwright Act and other California state laws. The Plaintiffs assert certain wrongful conduct on the part of other defendants which is not asserted against Enserco. They allege manipulation of prices by Enserco through reporting of transactions to industry trade publications. No specific amount of damages is alleged. The trial court granted Enserco's Motion to Dismiss the complaints

based upon the statute of limitations, and other defenses. The court allowed Plaintiffs to file an Amended Complaint against Enserco, which they did on February 5, 2007. Enserco will evaluate whether the Amended Complaint alleges facts which overcome previous procedural defects and will otherwise vigorously defend the lawsuits. While the Company cannot predict the final timing or outcome of these actions, they are not expected to have a material impact on the Company's consolidated financial position or results of operations.

Ongoing Proceedings

The Company is subject to various other legal proceedings, claims and litigation which arise in the ordinary course of operations. In the opinion of management, the amount of liability, if any, with respect to these actions would not materially affect the consolidated financial position or results of operations of the Company.

19 GUARANTEES

The Company has entered into various agreements providing financial or performance assurance to third parties on behalf of certain subsidiaries. Such agreements include guarantees of debt obligations, contractual performance obligations and indemnification for reclamation and surety bonds.

As prescribed in FIN 45, the Company records a liability for the fair value of the obligation it has undertaken for guarantees issued after December 31, 2002. Of the \$189.6 million, \$165.2 million was related to guarantees associated with subsidiaries' debt to third parties, which are recorded as liabilities on the Consolidated Balance Sheets.

As of December 31, 2006, the Company had the following guarantees in place (in thousands):

| | Outstanding at | Year |
|--|-------------------|------------------------|
| Nature of Guarantee | December 31, 2006 | Expiring |
| Guarantee payments under the Las Vegas I Power Purchase and Sales Agreement | | Upon 5 days written |
| with Sempra Energy Solutions | \$ 10,000 | notice |
| Guarantee payments of Black Hills Power under various transactions | | |
| with Idaho Power Company | 250 | 2007 |
| Guarantee of payments of Cheyenne Light under various transactions | | |
| with Tenaska Marketing Ventures | 2,000 | 2007 |
| Guarantee of payments of Cheyenne Light under various transactions | | |
| with Questar Energy Trading Company | 3,000 | 2007 |
| Guarantee obligations under the Wygen I Plant | | |
| Lease | 111,018 | 2008 |
| Guarantee payment and performance under credit agreements for two | | |
| combustion turbines | 24,214 | 2010 |
| Guarantee payments of Las Vegas II to NPC | | |
| under a power purchase agreement | 5,000 | 2013 |
| Guarantee of Black Hills Colorado project debt for Valmont and | | |
| Arapahoe plants | 30,000 | 2013 |
| Indemnification for subsidiary reclamation/surety | | |
| bonds | 4,115 | Ongoing |
| | \$ 189,597 | |

The Company has guaranteed up to \$10.0 million of payments of its power generation subsidiary, Las Vegas Cogeneration Limited Partnership, to Sempra Energy Solutions which may arise from transactions entered into by the two parties under a Master Power Purchase and Sale Agreement. To the extent liabilities exist under this power and purchase sale agreement subject to this guarantee, such liabilities are included in the Consolidated Balance Sheets. The guarantee may be terminated by the Company for future transactions upon five days written notice.

The Company has guaranteed up to \$0.3 million of the obligations of its electric utility subsidiary, Black Hills Power, under various transactions with Idaho Power Company. To the extent liabilities exist under these transactions and subject to this guarantee, such liabilities are included in the Consolidated Balance Sheets. The guarantee expires March 1, 2007.

The Company has guaranteed up to \$2.0 million of the obligations of its electric and gas utility subsidiary, Cheyenne Light, under various transactions with Tenaska Marketing Ventures. To the extent liabilities exist under these transactions, such liabilities are subject to this guarantee and are included in the Consolidated Balance Sheets. The guarantee expires on March 31, 2007.

The Company has guaranteed up to \$3.0 million of the obligations of its electric and gas utility subsidiary, Cheyenne Light, under various transactions with Questar Energy Trading Company. To the extent liabilities exist under these transactions, such liabilities are subject to this guarantee and are included in the Consolidated Balance Sheets. The guarantee expires on March 31, 2007.

On May 24, 2006, the Company entered into an Amended and Restated Credit Agreement for the project financing floating rate debt for Wygen I. In conjunction with the Amended and Restated Credit Agreement, the Company entered into an Amended and Restated Guarantee in favor of Wygen Funding, Limited Partnership, which continues the Company's guarantee obligations of Black Hills Wyoming under the Agreement for Lease and Lease for the Wygen I plant. The Company consolidates the VIE that owns the plant into its financial statements; therefore the obligations associated with this guarantee are included in the Consolidated Balance Sheets.

If the lease was terminated and sold, the Company's obligation is the amount of deficiency in the proceeds from the sale to repay the investors up to a maximum of 83.5 percent of the cost of the project. At December 31, 2006, the Company's maximum obligation under the guarantee is \$111.0 million (83.5 percent of \$133.0 million, the cost incurred for the Wygen I plant). The initial term of the lease expires in 2008, with two five-year renewal options.

The Company has guaranteed the payment of \$20.8 million of debt of Black Hills Wyoming and \$3.4 million of debt for another of the Company's wholly-owned subsidiaries, Black Hills Generation. The debt is recorded on the Company's Consolidated Balance Sheets and is due December 18, 2010.

The Company has guaranteed up to \$5.0 million of payments of its power generation subsidiary, Las Vegas II under the Western Systems Power Pool Confirmation Agreement with NPC. To the extent liabilities exist under the agreements subject to this guarantee, such liabilities are included in the Consolidated Balance Sheets. The guarantee expires upon payment in full of all the obligations under the contract, which expires in 2013.

On July 12, 2006, the Company's subsidiary, Black Hills Colorado, LLC, entered into a Second Amended and Restated Credit Agreement to refinance the floating-rate project debt for the Valmont and Arapahoe plants in the amount of \$90.0 million. The maturity date of the amortizing borrowings is July 2013. In conjunction with the refinancing, the Company has guaranteed during the term of the debt the payment obligations of Black Hills Colorado, LLC, to the Bank of Nova Scotia, as administrative agent under the Credit Agreement, in an amount up to \$30.0 million.

In addition, at December 31, 2006, the Company had guarantees in place totaling approximately \$4.1 million for reclamation and surety bonds for its subsidiaries. The guarantees were entered into in the normal course of business. To the extent liabilities are incurred as a result of activities covered by the surety bonds, such liabilities are included in the Company's Consolidated Balance Sheets.

20 BUSINESS SEGMENTS

The Company's reportable segments are those that are based on the Company's method of internal reporting, which generally segregates the strategic business groups due to differences in products, services and regulation. As of December 31, 2006, substantially all of the Company's operations and assets are located within the United States. The Company's operations are conducted through six business segments that include: Retail Services consisting of: Electric utility, which supplies electric utility service to western South Dakota, northeastern Wyoming and southeastern Montana and Electric and gas utility, acquired January 21, 2005, which supplies electric and gas utility service to Cheyenne, Wyoming and vicinity; and Wholesale Energy consisting of: Oil and gas, which produces, explores and operates oil and natural gas interests located in the Rocky Mountain region, Texas, California and other states; Power generation, which produces and sells power and capacity to wholesale customers primarily in the western United States; Coal mining, which engages in the mining and sale of coal from its mine near Gillette, Wyoming; and Energy marketing, which markets natural gas, crude oil and related services to customers in the Midwest, Southwest, Rocky Mountain, West Coast and Northwest regional markets.

On March 1, 2006, the Company sold the operating assets of BHER and related subsidiaries, the crude oil marketing and pipeline transportation business headquartered in Houston, Texas (see Note 16). The financial information of BHER was previously reported in the Energy marketing and transportation segment and has been reclassified to Discontinued operations on the accompanying consolidated financial statements.

On June 30, 2005, the Company completed the sale of its subsidiary, Black Hills FiberSystems, Inc., which operated as the Company's Communication segment (see Note 16). The financial information of Black Hills FiberSystems, Inc. has been reclassified into Discontinued operations on the accompanying consolidated financial statements.

| December 31: | | 2006 | | 2005 |
|--------------------------------------|----|-----------|---------|-----------|
| | | (in th | nousano | ds) |
| TOTAL ASSETS | | | | |
| Retail services: | | | | |
| Electric utility | \$ | 474,164 | \$ | 460,489 |
| Electric and gas utility | | 266,659 | | 163,464 |
| Wholesale energy: | | | | |
| Oil and gas | | 400,476 | | 242,753 |
| Power generation | | 702,137 | | 732,273 |
| Coal mining | | 58,584 | | 57,805 |
| Energy marketing | | 324,546 | | 327,086 |
| Corporate | | 16,686 | | 14,230 |
| Discontinued operations | | 1,424 | | 122,158 |
| Total assets | \$ | 2,244,676 | \$ | 2,120,258 |
| | | | | , , |
| CAPITAL EXPENDITURES AND | | | | |
| ASSET ACQUISITIONS | | | | |
| Retail services: | | | | |
| Electric utility | \$ | 24,992 | \$ | 18,162 |
| Electric and gas utility | Ψ | 107,348 | Ψ | 30,536 |
| Wholesale energy: | | 107,040 | | 00,000 |
| Oil and gas | | 158,846 | | 71,799 |
| Power generation | | 8,557 | | 6.095 |
| Coal mining | | 5,807 | | 6,517 |
| Energy marketing | | 928 | | 80 |
| Corporate | | | | |
| Corporate Total capital expenditures | | 1,972 | | 3,090 |
| and asset acquisitions | \$ | 308,450 | \$ | 136,279 |
| and asset acquisitions | Ψ | 000,400 | Ψ | 100,273 |
| | | | | |
| PROPERTY, PLANT AND EQUIPMENT | | | | |
| Retail services: | Φ. | 075 005 | Φ. | 050 007 |
| Electric utility | \$ | 675,635 | \$ | 653,327 |
| Electric and gas utility | | 247,255 | | 130,790 |
| Wholesale energy: | | | | |
| Oil and gas | | 486,596 | | 322,749 |
| Power generation | | 737,483 | | 734,032 |
| Coal mining | | 82,458 | | 77,625 |
| Energy marketing | | 2,243 | | 1,497 |
| Corporate | | 10,726 | | 8,539 |
| Total property, plant and equipment | \$ | 2,242,396 | \$ | 1,928,559 |

| Electric and gas utility 1 Wholesale energy: Oil and gas Power generation 1 Coal mining | 90,814 32,189 95,078 54,985 22,405 | (ir | 186,806 110,875 | \$ | | INTEREST INCOME Retail services: | | | (in | thousands) | | |
|--|--|-----|--------------------|----|---------------|--|----|--|-----|--|----|----------------------------------|
| REVENUES Retail services: Electric utility \$ 1 Electric and gas utility \$ 1 Wholesale energy: Oil and gas Power generation \$ 1 Coal mining Energy marketing | 32,189 95,078 54,985 | \$ | , | ¢ | | | | | | | | |
| Retail services: Electric utility \$ 1 Electric and gas utility 1 Wholesale energy: Oil and gas Power generation 1 Coal mining Energy marketing | 32,189 95,078 54,985 | \$ | , | ¢ | | Retail services: | | | | | | |
| Electric utility \$ 1 Electric and gas utility 1 Wholesale energy: Oil and gas Power generation 1 Coal mining Energy marketing | 32,189 95,078 54,985 | \$ | , | ¢ | | | | | | | | |
| Electric and gas utility 1 Wholesale energy: Oil and gas Power generation 1 Coal mining Energy marketing | 32,189 95,078 54,985 | \$ | , | Ф | | Electric utility | \$ | 2,970 | \$ | 258 | \$ | 696 |
| Wholesale energy: Oil and gas Power generation 1 Coal mining Energy marketing | 95,078 54,985 | | 110,875 | Φ | 172,774 | Electric and gas utility | | 238 | | 613 | | - |
| Wholesale energy: Oil and gas Power generation 1 Coal mining Energy marketing | 95,078 54,985 | | -, | | , <u>-</u> | Wholesale energy: | | | | | | |
| Oil and gas Power generation 1 Coal mining Energy marketing | 54,985 | | | | | Oil and gas | | 156 | | 39 | | 12 |
| Power generation 1 Coal mining Energy marketing | 54,985 | | 87,536 | | 59,191 | Power generation | | 17,986 | | 20,914 | | 24,559 |
| Coal mining Energy marketing | | | 158,399 | | 158,037 | Coal mining | | 1,858 | | 1,304 | | 1,393 |
| Energy marketing | 22,700 | | 21,376 | | 19,669 | Energy marketing | | 1,859 | | 1,157 | | 668 |
| | E1 001 | | | | 25,538 | •• | | 61,312 | | 23,597 | | 15,626 |
| Corporate | 51,231 | | 37,722 771 | | 25,556 761 | Corporate | | , | | , | | , |
| Total automod | 46 | | 111 | | 701 | Intersegment eliminations | • | (84,598) | • | (46,165) | | (41,256) |
| Total external | 40 = 40 | | 000 405 | | 405.050 | Total interest income | \$ | 1,781 | \$ | 1,717 | \$ | 1,698 |
| operating revenues \$ 6 | 46,748 | \$ | 603,485 | \$ | 435,970 | | | | | | | |
| | | | | | | | | | | | | |
| | | | | | | INTEREST EXPENSE | | | | | | |
| INTERSEGMENT OPERATING | | | | | | Retail services: | | | | | | |
| REVENUES | | | | | | Electric utility | \$ | 14,769 | \$ | 12,907 | \$ | 16,019 |
| Retail services: | | | | | | Electric and gas utility | | 1,407 | | 708 | | - |
| Electric utility \$ | 2,352 | \$ | 2,199 | \$ | 971 | Wholesale energy: | | | | | | |
| Wholesale energy: | | | | | | Oil and gas | | 7,120 | | 3,922 | | 1,578 |
| Oil and gas | - | | 13 | | 343 | Power generation | | 48,709 | | 45,069 | | 49,758 |
| ŭ | 13,877 | | 12,901 | | 12,298 | Coal mining | | 427 | | - | | 226 |
| Corporate | - | | - | | 2,672 | Energy marketing | | 2,139 | | 1,498 | | 551 |
| | (6,095) | | (5,057) | | (6,711) | Corporate | | 61,053 | | 30,694 | | 21,216 |
| Total intersegment | (0,000) | | (0,001) | | (0,711) | Intersegment eliminations | | (84,598) | | (46,165) | | (41,256) |
| • | 10,134 | \$ | 10,056 | \$ | 9,573 | Total interest expense | \$ | 51,026 | \$ | 48,633 | \$ | 48,092 |
| | 19,801 | \$ | 19,543 | \$ | 18,873 | INCOME TAXES Retail services: Electric utility Electric and gas utility Wholesale energy: Oil and gas Power generation Coal mining | \$ | 10,129 1,478 7,127 8,612 2,819 | \$ | 5,743 844 10,511 (558) 2,641 | \$ | 9,512 5,315 6,711 2,574 |
| Electric and gas utility | 5,415 | | 4,532 | | - | Energy marketing | | 6,419 | | 5,021 | | 5,079 |
| Wholesale energy: | 00.176 | | 00.114 | | 10.000 | Corporate | | (2,532) | | (7,158) | | (3,092) |
| • | 30,176 | | 22,114 | | 13,028 | Intersegment eliminations | • | (250) | • | 47.044 | • | - |
| • | 31,907 | | 35,583 | | 34,535 | Total income taxes | \$ | 33,802 | \$ | 17,044 | \$ | 26,099 |
| Coal mining | 5,211 | | 4,366 | | 5,142 | | | | | | | |
| Energy marketing | 512 | | 355 | | 140 | | | | | | | |
| Corporate | 1,061 | | 1,623 | | 1,261 | INCOME (LOSS) FROM | | | | | | |
| Total depreciation, depletion and | | | | | | CONTINUING OPERATIONS | | | | | | |
| amortization \$ | 94,083 | \$ | 88,116 | \$ | 72,979 | Retail services: | | | | | | |
| | | | | | | Electric utility | \$ | 18,724 | \$ | 18,005 | \$ | 19,209 |
| | | | | | | Electric and gas utility | | 5,464 | | 2,114 | | - |
| OPERATING INCOME (LOSS) | | | | | | Wholesale energy: | | -, - | | , | | |
| Retail services: | | | | | | Oil and gas | | 12,736 | | 17,905 | | 12,200 |
| | 40,002 | \$ | 36,044 | \$ | 43,809 | Power generation | | 19,901 | | (12,524)(1) |) | 15,562 |
| Electric and gas utility | 5,954 | Ψ | 3,053 | Ψ | -10,000 | Coal mining | | 5,877 | | 6,947 | | 7,463 |
| Wholesale energy: | 0,004 | | 0,000 | | - | Energy marketing | | 17,322 | | 13,836 | | 5,637 |
| 0, | 26 U00 | | 21 605 | | 19,181 | | | | | | | |
| 3 | 26,088 | | 31,605 | | | Corporate | | (5,514) | | (13,491) | | (3,786) |
| | 58,817 | | (2,154) | | 47,934 | Intersegment eliminations | | (464) | | - | | (4) |
| Coal mining | 6,916 | | 7,892 | | 8,454 | Total income from | _ | =4.5.5 | | 00 ==== | | E0 |
| | 24,008 | | 19,198 | | 10,598 | continuing operations | \$ | 74,046 | \$ | 32,792 | \$ | 56,281 |
| | (8,399) | | (13,787) | | (1,306) | (b) Loss from continuing operations | | | | | | |
| Intersegment eliminations | (714) | | - | | | includes a \$33.9 million after-tax | | | | | | |
| Total operating income \$ 1 | 52,672 | \$ | 81,851 | \$ | 128,670 | impairment charge for long-lived assets as described in Note 11. | | | | | | |

21 ACQUISITIONS

OIL AND GAS ASSETS

On March 17, 2006, the Company acquired certain oil and gas assets of Koch Exploration Company, LLC, for approximately \$51.4 million. The associated acreage position is located in the Piceance Basin in Colorado and includes approximately 40 Bcfe of proved reserves, including approximately 31 Bcfe of proved undeveloped reserves, which are substantially all gas. The acquisition includes 63 producing wells and majority interests in associated midstream and gathering assets.

In addition, on August 30, 2006, the Company acquired from a third party most of the remaining working interests associated with the property acquired in March 2006 from Koch Exploration Company. The acquisition includes approximately 22.4 Bcfe of proven reserves, of which 17.9 Bcfe are proved undeveloped reserves. As part of the transaction, the Company also acquired rights to more than 15,000 net acres of undeveloped leasehold adjacent or near existing operations in the Piceance Basin of Colorado. The purchase price for the transaction was approximately \$24.0 million. With completion of the acquisition, the Company's leasehold position in the Piceance Basin totals approximately 75,000 net acres.

Cash payments for these acquisitions were funded with a combination of operating cash flows and short-term borrowings. Operations of these assets prior to acquisition were not material to the Company's consolidated operations; therefore no proforma information has been presented herein.

22 SUBSEQUENT EVENTS

ACQUISITION OF UTILITY ASSETS

On February 7, 2007 the Company entered into a definitive agreement with Aquila, Inc. for the asset acquisition of Aquila's regulated electric utility in Colorado and its regulated gas utilities in Colorado, Kansas, Nebraska and Iowa. The purchase price of the assets is \$940 million, subject to closing adjustments. In conjunction with this agreement, the Company has entered into a binding agreement with a group of lenders for a committed acquisition credit facility as a bridge financing for the transaction.

The purchase is conditioned on the completion of the acquisition of the outstanding shares of Aquila by Great Plains immediately following the sale of the regulated utilities to the Company. The purchase is also subject to regulatory approvals from the Missouri Public Service Commission, the Kansas Corporation Commission, the Colorado Public Service Commission, the Nebraska Public Service Commission, the Iowa Utilities Board and FERC; Hart-Scott-Rodino antitrust review; as well as other customary conditions.

This transaction would add approximately 93,000 electric utility customers and 523,000 gas utility customers to the Company's utility operations.

PRIVATE PLACEMENT OF COMMON STOCK

On February 22, 2007, the Company completed the issuance and sale of approximately 4.17 million shares of Common Stock at a price of \$36.00 per share in a private placement to institutional investors pursuant to a Securities Purchase Agreement dated as of February 14, 2007. The Company used the net proceeds from this offering for debt reduction. The shares of Common Stock were not registered under the Securities Act of 1933, as amended, and may not be offered or sold in the United States absent registration or an applicable exemption from registration requirements.

OIL AND GAS RESERVES AND RELATED FINANCIAL DATA (Unaudited)

BHEP has operating and non-operating interests in 1,136 oil and gas properties in eleven states and holds leases on approximately 394,000 net acres.

COSTS INCURRED

Following is a summary of costs incurred in oil and gas property acquisition, exploration and development during the year ended December 31, (in thousands):

| | 2006 | 2005 | 2004 |
|----------------------------|---------------|--------------|--------------|
| Acquisition of properties: | | | |
| Proved | \$ 64,265 | \$ 4,110 | \$ 1,578 |
| Unproved | 19,336 | 6,779 | 231 |
| Exploration costs | 21,752 | 7,194 | 6,094 |
| Development costs | 53,080 | 58,669 | 39,258 |
| | \$ 158,433 | \$ 76,752 | \$ 47,161 |

RESERVES

The following table summarizes BHEP's quantities of proved developed and undeveloped oil and natural gas reserves, estimated using constant year-end product prices, as of December 31, 2006, 2005 and 2004, and a reconciliation of the changes between these dates. These estimates are based on reserve reports by Ralph E. Davis Associates, Inc., an independent engineering company selected by the Company. Such reserve estimates are inherently imprecise and may be subject to substantial revisions as a result of numerous factors including, but not limited to, additional development activity, evolving production history and continual reassessment of the viability of production under varying economic conditions.

| | 2 | .006 | 2 | 005 | 2 | 2004 |
|---------------------------------|---------|------------|------------|--------------|------------|----------|
| | Oil | Gas | Oil | Gas | Oil | Gas |
| | | (in thousa | nds of Bbl | s of oil and | MMcf of ga | as) |
| Proved developed and | | | | | | |
| undeveloped reserves: | | | | | | |
| Balance at beginning | | | | | | |
| of year | 6,835 | 128,573 | 5,239 | 141,983 | 5,389 | 124,062 |
| Production | (401) | (11,512) | (396) | (10,854) | (432) | (9,456) |
| Additions – | | | | | | |
| Extensions/ | 440 | 70.007 | 4.540 | 04.750 | 005 | 05.005 |
| Acquisitions | 118 | 72,337 | 1,548 | 21,756 | 685 | 65,965 |
| Property sales | - | - | - | - | (39) | (1,698) |
| Revisions to previous estimates | (829) | (24,644) | 444 | (24,312) | (364) | (36,890) |
| estimates | (029) | (24,044) | 444 | (24,312) | (304) | (30,030) |
| Balance at end of year | 5,723 | 164,754 | 6,835 | 128,573 | 5,239 | 141,983 |
| Proved developed | | | | | | |
| reserves at end of | | | | | | |
| year included above | 4,723 | 87,891 | 4,694 | 80,959 | 4,608 | 80,366 |
| | | | | | | |
| Year-end prices (NYMEX) | \$61.05 | \$5.52 | \$61.04 | \$11.23 | \$43.45 | \$6.15 |
| Year-end prices | | • | | | | • |
| (average well-head) | \$52.06 | \$5.34 | \$58.52 | \$9.06 | \$41.19 | \$5.55 |

The 2006 reserve reconciliation reflects a 29.6 Bcfe downward revision to previous estimates. This downward revision is primarily associated with lower than expected production results from portions of the East Blanco Field, New Mexico; the Finn-Shurley Field in Wyoming; and the Big Springs Area, Nebraska. The revisions at East Blanco, accounting for approximately 78 percent of the total, are attributed to lower than expected production results from drilling activities to delineate portions of the field. Reductions of proved non-producing and proved undeveloped reserves were prompted by the reductions from the delineation drilling. At Finn-Shurley, lower than expected performance and reduced reservoir pressure found during delineation drilling in sections of the field, prompted revision of previous reserve forecasts. Finn-Shurley revisions account for approximately 18 percent of the total. Associated proved undeveloped locations to this development drilling were also revised downward. Steep production decline and water encroachment in the majority of the wells at Big Springs prompted revision of previous estimates of the proved developed producing reserves. Revisions at Big Springs account for approximately 7 percent of the total. The decrease in natural gas and oil prices as of December 31, 2006 compared to December 31, 2005 also contributed to the revision.

CAPITALIZED COSTS

Following is information concerning capitalized costs for the years ended December 31, (in thousands):

| | 2006 | 2005 | 2004 |
|---|------------|------------|------------|
| Unproved oil and gas properties | \$ 36,936 | \$ 15,390 | \$ 20,148 |
| Proved oil and gas properties | 409,984 | 271,881 | 209,748 |
| | 446,920 | 287,271 | 229,896 |
| Accumulated depreciation, depletion & amortization and valuation allowances | (112,020) | (85,488) | (75,870) |
| Net capitalized costs | \$ 334,900 | \$ 201,783 | \$ 154,026 |

RESULTS OF OPERATIONS

Following is a summary of results of operations for producing activities for the years ended December 31, (in thousands):

| | 2006 | 2005 | 2004 |
|--|-----------|-----------|-----------|
| Revenues | | | |
| Sales | \$ 94,682 | \$ 87,235 | \$ 57,869 |
| | | | |
| Production costs | 27,487 | 23,897 | 19,991 |
| Depreciation, depletion & amortization | | | |
| and valuation provisions | 27,420 | 20,396 | 11,497 |
| | 54,907 | 44,293 | 31,488 |
| Income tax expense | 7,180 | 10,412 | 5,342 |
| Results of operations from producing | | | |
| activities (excluding general and | | | |
| administrative costs and interest costs) | \$ 32,595 | \$ 32,530 | \$ 21,039 |
| | | | |

STANDARDIZED MEASURE OF DISCOUNTED FUTURE NET CASH FLOWS

Following is a summary of the standardized measure as prescribed in SFAS 69, of discounted future net cash flows and related changes relating to proved oil and gas reserves for the years ended December 31, (in thousands):

| | 2006 | 2005 | | | 2004 |
|---|-----------------|------|-----------|----|-----------|
| Future cash inflows | \$ 1,238,962 | \$ | 1,655,378 | \$ | 1,044,098 |
| Future production and | | | | | |
| development costs | (553,580) | | (586,829) | | (409,478) |
| Future income tax expense | (184,373) | | (324,306) | | (144,053) |
| Future net cash flows | 501,009 | | 744,243 | | 490,567 |
| 10 percent annual discount for estimated timing of cash flows | (233,484) | | (346,774) | | (181,368) |
| Standardized measure of discounted future net cash flows | \$ 267,525 | \$ | 397,469 | \$ | 309,199 |

The following are the principal sources of change in the standardized measure of discounted future net cash flows during the years ended December 31, (in thousands):

| | | 2006 | 2005 | 2004 |
|--|----|------------|------------|------------|
| Standardized measure – | Φ. | 007.400 | Φ 000 100 | Φ 000 400 |
| beginning of year | \$ | 397,469 | \$ 309,199 | \$ 202,122 |
| Sales and transfers of oil and gas | | | | |
| produced, net of production costs | | (64,367) | (70,400) | (45,266) |
| Net changes in prices and production costs | | (233,599) | 301,055 | 55,916 |
| Extensions, discoveries and improved | | | | |
| recovery, less related costs | | 30,114 | 71,544 | 168,516 |
| Net changes in future development costs | | 38,256 | (4,302) | 21,852 |
| Revisions of previous quantity estimates | | (106, 124) | (185,878) | (96,419) |
| Accretion of discount | | 56,002 | 39,445 | 26,534 |
| Net change in income taxes | | 91,556 | (77,306) | (22,028) |
| Purchases of reserves | | 58,218 | 14,112 | 4,062 |
| Sales of reserves | | - | - | (6,090) |
| Standardized measure – end of year | \$ | 267,525 | \$ 397,469 | \$ 309,199 |

24 QUARTERLY HISTORICAL DATA (Unaudited)

The Company operates on a calendar year basis. The following tables set forth selected unaudited historical operating results and market data for each quarter of 2006 and 2005.

| | | First Second | | | Third | | Fourth | | | |
|-----------------------------------|--------------------------|---|----|---------|-------|---------|--------|-----------|--|--|
| | | Quarter | | Quarte | r | Quarter | | Quarter | | |
| | | (in thousands, except per share amounts | | | | | | dividends | | |
| | and common stock prices) | | | | | | | | | |
| 2006 | | | | | | | | | | |
| Operating revenues | \$ | 171,890 | \$ | 153,813 | \$ | 157,608 | \$ | 173,571 | | |
| Operating income | | 39,369 | | 32,431 | | 40,946 | | 39,926 | | |
| Income from continuing operations | | 18,561 | | 12,368 | | 22,199 | | 20,918 | | |
| Income (loss) from | | | | | | | | | | |
| discontinued operations, | | | | | | | | | | |
| net of taxes | | 7,590 | | (611) | | 81 | | (87) | | |
| Net income | | 26,151 | | 11,757 | | 22,280 | | 20,831 | | |
| Net income available for | | | | | | | | | | |
| common stock | | 26,151 | | 11,757 | | 22,280 | | 20,831 | | |
| Earnings (loss) per common share: | | | | | | | | | | |
| Basic - | | | | | | | | | | |
| Continuing operations | \$ | 0.56 | \$ | 0.37 | \$ | 0.67 | \$ | 0.63 | | |
| Discontinued operations | | 0.23 | | (0.02) | | - | | - | | |
| Total | \$ | 0.79 | \$ | 0.35 | \$ | 0.67 | \$ | 0.63 | | |
| Diluted - | | | | | | | | | | |
| Continuing operations | \$ | 0.55 | \$ | 0.37 | \$ | 0.66 | \$ | 0.62 | | |
| Discontinued operations | | 0.23 | | (0.02) | | - | | - | | |
| Total | \$ | 0.78 | \$ | 0.35 | \$ | 0.66 | \$ | 0.62 | | |
| | | | | | | | | | | |
| Dividends paid per share | \$ | 0.33 | \$ | 0.33 | \$ | 0.33 | \$ | 0.33 | | |
| Common stock prices | | | | | | | | | | |
| High | \$ | 40.00 | \$ | 37.52 | \$ | 36.86 | \$ | 37.95 | | |
| Low | \$ | 32.92 | \$ | 32.46 | \$ | 33.20 | \$ | 33.38 | | |

| | First Seco | | | Second | | Third | Fourth | | |
|---|---|---------|--------|---------|----|----------|---------|-----------|--|
| | (| Quarter | | Quarter | | Quarter | Quarter | | |
| | (in thousands, except per share amounts, divide | | | | | | | dividends | |
| | and common stock prices) | | | | | | | | |
| 2005 | | | | | | | | | |
| Operating revenues | \$1 | 42,420 | \$1 | 42,385 | \$ | 149,008 | \$ | 179,728 | |
| Operating income | | 33,271 | | 33,151 | | (30,551) | | 45,980 | |
| Income from continuing operations | | 15,254 | | 15,315 | | (23,784) | | 26,007 | |
| Income (loss) from discontinued operations, | | | | | | | | | |
| net of taxes | | 486 | | (345) | | (119) | | 606 | |
| Net income | | 15,740 | | 14,970 | | (23,903) | | 26,613 | |
| Net income available for | | | | | | | | | |
| common stock | 15,661 | | 14,890 | | | (23,903) | | 26,613 | |
| Earnings (loss) per common share: | | | | | | | | | |
| Basic - | | | | | | | | | |
| Continuing operations | \$ | 0.47 | \$ | 0.47 | \$ | (0.73) | \$ | 0.78 | |
| Discontinued operations | | 0.02 | | (0.01) | | - | | 0.02 | |
| Total | \$ | 0.49 | \$ | 0.46 | \$ | (0.73) | \$ | 0.80 | |
| Diluted - | | | | | | | | | |
| Continuing operations | \$ | 0.46 | \$ | 0.46 | \$ | (0.73) | \$ | 0.77 | |
| Discontinued operations | | 0.02 | | (0.01) | | - | | 0.02 | |
| Total | \$ | 0.48 | \$ | 0.45 | \$ | (0.73) | \$ | 0.79 | |
| | | | | | | | | | |
| Dividends paid per share | \$ | 0.32 | \$ | 0.32 | \$ | 0.32 | \$ | 0.32 | |
| Common stock prices | | | | | | | | | |
| High | \$ | 33.32 | \$ | 38.15 | \$ | 43.50 | \$ | 44.63 | |
| Low | \$ | 29.19 | \$ | 32.63 | \$ | 36.85 | \$ | 33.67 | |

Selected Financial and Operating Statistics

| Years Ended December 31, | | 2006 | | 2005 | | 2004 | | 2003 | | 2002 |
|--|----|------------------------|----|------------------------|----|------------------------|----|------------------------|----|------------------------|
| Total Assets (in thousands) | \$ | 2,244,676 | \$ | 2,120,258 | \$ | 2,029,588 | \$ | 2,044,555 | \$ | 1,985,358 |
| Property, Plant and Equipment (in thousands) | | | | | | | | | | |
| Total property, plant and equipment Accumulated depreciation and depletion | \$ | 2,242,396 (596,029) | \$ | 1,928,559 (518,525) | \$ | 1,778,615 (465,845) | \$ | 1,698,411 (395,518) | \$ | 1,527,303 (348,097) |
| Capital Expenditures (in thousands) | \$ | 308,450 | \$ | 208,856 | \$ | 90,974 | \$ | 116,691 | \$ | 303,191 |
| Capitalization (in thousands) | | | | | | | | | | |
| Long-term debt, net of current maturities Preferred stock equity | \$ | 628,340 | \$ | 670,193 | \$ | 733,581 7,167 | \$ | 868,459 8,143 | \$ | 540,958 5,549 |
| Common stock equity | | 790,041 | | 738,879 | | 728,598 | | 701,604 | | 529,614 |
| Total capitalization | \$ | 1,418,381 | \$ | 1,409,072 | \$ | 1,469,346 | \$ | 1,578,206 | \$ | 1,076,121 |
| Capitalization Ratios | | | | | | | | | | |
| Long-term debt, net of current maturities | | 44.3% |) | 47.6% | | 49.9% | | 55.0% | | 50.3% |
| Preferred stock equity Common stock equity | | - 55.7 | | - 52.4 | | 0.5 49.6 | | 0.5 44.5 | | 0.5 49.2 |
| Total | | 100.0% |) | 100.0% | | 100.0% | | 100.0% | | 100.0% |
| Total Operating Revenues (in thousands) | \$ | 656,882 | \$ | 613,541 | \$ | 445,543 | \$ | 559,315 ⁽¹⁾ | \$ | 348,784 |
| Net Income Available for Common (in thousands): | | | | | | | | | | |
| Retail services | \$ | 24,188 | \$ | 20,119 | | 19,209 | \$ | 23,999 | \$ | 30,138 |
| Wholesale energy Corporate expenses and intersegment | | 55,372 | | 26,164 ⁽²⁾ |) | 40,862 | | 42,961 ⁽²⁾ | | 35,445 |
| eliminations | | (5,514) | | (13,491) | | (3,790) | | (7,970) | | (3,342) |
| Income from Continuing Operations Before Changes in Accounting Principles | | 74,046 | | 32,792 | | 56,281 | | 58,990 | | 62,241 |
| Discontinued operations | | 6,973 | | 628 | | 1,692 | | 7,427 | | (1,685) |
| Changes in accounting principles, net of tax | | - | | - | | - | | (5,195) | | 896 |
| Preferred dividends | \$ | 81,019 | \$ | (159) 33,261 | \$ | (321) 57,652 | \$ | (258) 60,964 | \$ | (223) 61,229 |
| | Ψ | 01,019 | Ψ | 30,201 | Ψ | 37,032 | Ψ | 00,304 | Ψ | 01,229 |
| Dividends Paid on Common Stock (in thousands) | \$ | 43,960 | \$ | 42,053 | \$ | 40,210 | \$ | 37,025 | \$ | 31,116 |
| Common Stock Data (in thousands) | | | | | | | | | | |
| Shares outstanding, average | | 33,179 | | 32,765 | | 32,387 | | 30,496 | | 26,803 |
| Shares outstanding, average diluted Shares outstanding, end of year | | 33,549 33,369 | | 33,288 33,156 | | 32,912 32,478 | | 31,015 32,298 | | 27,167 26,933 |
| Shales outstanding, end of year | | 33,309 | | 33,130 | | 32,470 | | 32,290 | | 20,900 |
| Earnings Per Share of Common Stock (in dollars) (3) | | | | | | | | | | |
| Basic earnings (losses) per average share – | | | | | | | | | | |
| Continuing operations | \$ | 2.23 | \$ | 1.00 | \$ | 1.73 | \$ | 1.93 | \$ | 2.31 |
| Discontinued operations | | 0.21 | | 0.02 | | 0.05 | | 0.24 | | (0.06) |
| Change in accounting principle Total | \$ | 2.44 | \$ | 1.02 | \$ | 1.78 | \$ | (0.17) 2.00 | \$ | 0.03 2.28 |
| Diluted earnings (losses) per average share – | Ψ | ۵,7-۴ | Ψ | 1.02 | Ψ | 1.70 | Ψ | 2.00 | Ψ | 2.20 |
| Continuing operations | \$ | 2.21 | \$ | 0.98 | \$ | 1.71 | \$ | 1.90 | \$ | 2.29 |
| Discontinued operations | | 0.21 | | 0.02 | | 0.05 | | 0.24 | | (0.06) |
| Changes in accounting principles Total | \$ | 2.42 | \$ | 1.00 | \$ | 1.76 | \$ | (0.17) 1.97 | \$ | 0.03 2.26 |
| Dividends Paid per Share | \$ | 1.32 | \$ | 1.28 | \$ | 1.24 | | 1.20 | \$ | 1.16 |
| Book Value Per Share, End of Year | \$ | 23.68 | \$ | 22.28 | \$ | 22.43 | | 21.72 | \$ | 19.66 |
| Return on Average Common Stock Equity (year-end) | | 10.6% | | 4.5% | | 8.1% | | 9.9% | | 11.8% |
| 4. 70.5 | | | | | | | | | | |

Selected Financial and Operating Statistics (continued)

| Years Ended December 31, | 2006 | 2005 | 2004 | 2003 | 2002 |
|---|-----------|-----------|-----------|-----------|-----------|
| Operating Statistics: | | | | | |
| Generating capacity (MW): | | | | | |
| Utility (owned generation) | 435 | 435 | 435 | 435 | 435 |
| Utility (purchased capacity) | 50 | 50 | 50 | 55 | 60 |
| Independent power generation ⁽⁴⁾ | 989 | 1,000 | 1,004 | 1,002 | 950(5) |
| Total generating capacity | 1,474 | 1,485 | 1,489 | 1,492 | 1,445 |
| Electric utility sales (MW-hours): | | | | | |
| Retail electric sales | 1,632,352 | 1,582,841 | 1,509,635 | 1,536,836 | 1,515,635 |
| Contracted wholesale sales | 647,444 | 619,369 | 614,700 | 614,888 | 757,051 |
| Wholesale off-system | 942,045 | 869,161 | 926,461 | 773,801 | 673,051 |
| Total utility electric sales | 3,221,841 | 3,071,371 | 3,050,796 | 2,925,525 | 2,945,737 |
| Electric and gas utility sales: | | | | | |
| Electric MW-hours | 919,938 | 889,210 | - | - | - |
| Gas sales Dth | 4,387,767 | 4,062,590 | - | - | - |
| Oil and gas production sold (MMcfe) | 14,414 | 13,745 | 12,595 | 10,843 | 7,398 |
| Oil and gas reserves (MMcfe) | 199,092 | 169,583 | 173,417 | 156,396 | 57,793 |
| Tons of coal sold (thousands of tons) | 4,717 | 4,702 | 4,780 | 4,812 | 4,052 |
| Coal reserves (thousands of tons) | 285,000 | 290,000 | 294,000 | 263,000 | 273,000 |
| Average daily marketing volumes: | | | | | |
| Natural gas physical sales (MMBtu) | 1,598,200 | 1,427,400 | 1,226,600 | 897,850 | 683,500 |
| Crude oil physical sales (Bbls) (6) | 8,800 | - | - | - | - |

Certain items related to 2002 through 2005 have been restated from prior year presentations to reflect the classification of the oil marketing and transportation business as discontinued operations in 2006 (see Notes 1 and 16 of Item 8. Financial Statements and Supplementary Data).

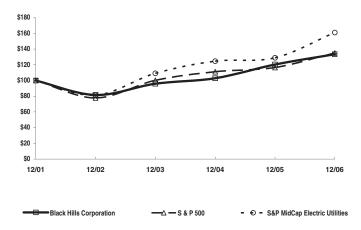
- (1) Includes \$114.0 million of contract termination revenue.
- (2) Impairment charges recorded to reduce the carrying value of long-lived assets to fair value were approximately \$33.9 million after-tax in 2005, and approximately \$76.2 million after-tax in 2003.
- (3) In May 2003 we issued 4.6 million common stock shares, which dilute our earnings per share in subsequent periods.
- (4) Includes 40 MW in 2004 and 2003, respectively and 82 MW in 2002, which have been reported as "Discontinued operations."
- (5) Includes the 224 MW expansion at the Las Vegas cogeneration power plant that was placed in service on January 3, 2003.
- (6) Represents crude marketing activities in the Rocky Mountain region, which began May 1, 2006.

For additional information on our business segments see – ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS, ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK AND NOTE 20 TO THE NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS IN THIS ANNUAL REPORT ON FORM 10-K.

Cumulative Total Return

COMPARISON OF 5 YEAR CUMULATIVE TOTAL RETURN

Among Black Hills Corporation, The S & P 500 Index, and The S&P MidCap Electric Utilities, assuming the investment of \$100 on December 31, 2001, and the reinvestment of all dividends.



Board of Directors



David R. Emery, age 44, has been our Chairman since April 2005 and President and Chief Executive Officer since January 2004. Prior to that, he held various positions with the Company, including President and Chief Operating Officer - Retail Business Segment from April 2003 to January 2004 and Vice President – Fuel Resources from January 1997 to April 2003. He was elected to our Board of Directors in January 2004. Mr. Emery has 17 years of experience with us.



David C. Ebertz, age 61, is President of Dave Ebertz Risk Management Consulting, a firm specializing in insurance and risk management services for schools and public entities, since January 2000. Mr. Ebertz has served on our Board of Directors since 1998.



Jack W. Eugster, age 61, retired, was Non-Executive Chairman of Shopko Stores, Inc., a general merchandise discount store chain from 2001 to December 2005. He was Chairman, Chief Executive Officer and President of Musicland Stores, Inc. from 1980 to 2001. Mr. Eugster was elected to the Board of Directors in 2004.



John R. Howard, age 66, retired, was President of Industrial Products, Inc., which provided equipment and supplies to the mining and manufacturing industries, from 1992 to 2003 and was Special Projects Manager for Linweld, Inc. Mr. Howard was elected to the Board of Directors in 1977 and currently chairs the Governance Committee.

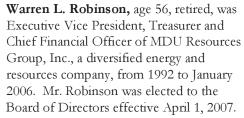


Kay S. Jorgensen, age 56, is involved in numerous business activities and is Owner and Chief Executive Officer of KSJ Enterprises, LLC, providing marketing and development services since January 2006. She was Former Owner and Chief Executive Officer of Jorgensen-Thompson Creative Broadcast Services, Inc., a radio broadcast services company, from 1997 to 2005. She previously served in the South Dakota State Legislature and on various state and local boards and commissions. Ms. Jorgensen has served on the Board of Directors since 1992 and currently serves as Presiding Director.

Richard Korpan, age 65, retired, was Chairman, President and Chief Executive Officer of Florida Progress Corporation and Chairman of Florida Power Corporation, electric utility and energy companies located in St. Petersburg, Florida from 1998 to 2000. Mr. Korpan was elected to the Board of Directors in 2003 and chairs the Compensation Committee.



Stephen D. Newlin, age 54, is Chairman, President and Chief Executive Officer of PolyOne Corporation, a global premier provider of specialized polymer materials, services and solutions, since February 2006. Prior to that he was President of the Industrial Sector of Ecolab, Inc., a global leader of services, specialty chemicals and equipment serving industrial and institutional clients, from 2003 to February 2006; and a private investor and business advisor from 2001 to 2003. Mr. Newlin was elected to the Board of Directors in 2004.





John B. Vering, age 57, is Managing Director of Lone Mountain Investments, Inc., agricultural and oil and gas investments, since 2002. He co-founded PMT Energy, LLC, a natural gas and exploration company focused on the Appalachia Basin in 2003. Mr. Vering was elected to the Board of Directors in 2005.



Thomas J. Zeller, age 59, has been President of RESPEC, a technical consulting and services firm with expertise in engineering, information technologies and water and natural resources since 1995. Mr. Zeller has been a member of the Board of Directors since 1997 and currently chairs the Audit Committee.

Executive Officers



David R. Emery, age 44, was elected Chairman in April 2005 and President and Chief Executive Officer and a member of the Board of Directors in January 2004. Prior to that, he was our President and Chief Operating Officer – Retail Business Segment from April 2003 to January 2004 and Vice President – Fuel Resources from January 1997 to April 2003. Mr. Emery has 17 years of experience with us.



Thomas M. Ohlmacher, age 55, has been the President and Chief Operating Officer of our Wholesale Energy Group since November 2001. He served as Senior Vice President – Power Supply and Power Marketing from January 2001 to November 2001 and Vice President – Power Supply from 1994 to 2001. Prior to that, he held several positions with our company since 1974. Mr. Ohlmacher has 32 years of experience with us.



Linden R. Evans, age 44, was appointed President and Chief Operating Officer – Retail Business Segment in October 2004. Mr. Evans had been serving as the Vice President and General Manager of our former communication subsidiary since December 2003, and served as our Associate Counsel from May 2001 to December 2003. Mr. Evans has 5 years of experience with us.



Mark T. Thies, age 43, has been our Executive Vice President and Chief Financial Officer since March 2000. From May 1997 to March 2000, he was our Controller. Mr. Thies has 9 years of experience with us.



Steven J. Helmers, age 50, has been our Senior Vice President, General Counsel since January 2004. He served as our Senior Vice President, General Counsel and Corporate Secretary from January 2001 to January 2004. Mr. Helmers has 6 years of experience with us.

Maurice T. Klefeker, age 50, was appointed Senior Vice President – Strategic Planning and Development in March 2004. Prior to that, he served as Senior Vice President of our subsidiary, Black Hills Generation, Inc. from September 2002 to March 2004 and as Vice President of Corporate Development from July 2000 to September 2002. Mr. Klefeker has 7 years of experience with us.



James M. Mattern, age 52, has been the Senior Vice President – Corporate Administration and Compliance since April 2003 and Senior Vice President-Corporate Administration from September 1999 to April 2003. Mr. Mattern has 19 years of experience with us.



Roxann R. Basham, age 45, was appointed Vice President – Governance and Corporate Secretary in February 2004. Prior to that, she was our Vice President – Controller from March 2000 to January 2004. Ms. Basham has a total of 23 years of experience with us.



Kyle D. White, age 47, has been Vice President – Corporate Affairs since January 30, 2001 and Vice President – Marketing and Regulatory Affairs since July 1998. Mr. White has 24 years of experience with us.



Garner M. Anderson, age 44, was appointed Vice President, Treasurer and Chief Risk Officer in October 2006. He had served as Vice President and Treasurer since July 2003. Mr. Anderson has 18 years of experience with us, including positions as Director – Treasury Services and Risk Manager.



Perry S. Krush, age 47, was appointed Vice President – Controller in December 2004. Mr. Krush has 18 years of experience with us, including positions as Controller – Retail Operations from 2003 to 2004, Director of Accounting for our subsidiary, Black Hills Energy Inc. and Accounting Manager – Fuel Resources from 1997 to 2003.



THE CUSTOMER COUNTS

