



## DRIVING THE TURNAROUND

**GOODYEAR**

2002 ANNUAL REPORT

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## ABOUT GOODYEAR

Goodyear is the world's largest tire company. Together with its U.S. and international subsidiaries and joint ventures, Goodyear manufactures and markets tires for most applications. It also manufactures and sells several lines of power transmission belts, hose and other rubber products for the transportation industry and various industrial and consumer markets, as well as rubber-related chemicals for various applications. Goodyear is the world's largest operator of commercial truck service and tire retreading centers. In addition, it operates more than 1,600 tire and auto service center outlets. Goodyear manufactures its products in more than 85 facilities in 28 countries. It has sales and marketing operations in almost every country around the world.

<b>FINANCIAL OVERVIEW</b>		
<i>(dollars in millions, except per share)</i>	Year ended December 31,	
	2002	2001
Net Sales	\$13,850.0	\$14,147.2
Net Loss	(1,105.8)	(203.6)
— Per diluted share	(6.62)	(1.27)
Total Assets	\$13,146.6	\$13,783.4
Total Shareholders' Equity	650.6	2,864.0
Cash Dividends per Share	\$0.48	\$1.02
Common Shares Outstanding	175,307,433	163,165,698
Average Number of Associates	94,586	100,779

To Our Shareholders,

Our objective this year is very simple: Drive the turnaround of our Company. Transformation and change will be the norm in 2003, as we take further actions to restore our profitability in North America. We are on a path to make very fundamental changes in our company. These changes will provide platforms for successfully building our business in 2003 and beyond.

Clearly, 2002 was one of the most challenging years in our history. Our net loss, in large part due to a non-cash accounting charge related to tax valuations, was extremely disappointing. Our goal is to significantly improve our financial results in 2003.

A critical step in this change was accomplished on April 1, 2003, when we completed the refinancing and restructuring of our bank agreements. The new arrangements provide more money and more time to turn around our North American Tire operations and to grow our other businesses. We will use that time in multiple ways: to build upon the established momentum we now have in six of our businesses, to fix our largest business – North American Tire, to restore our overall profitability, to pay down debt and to strengthen our balance sheet.

We are confident that we can be successful. Our products are second to none. We have the right leadership, the right strategies, the foremost brand line-up in our industry, the broadest distribution network, the strongest global manufacturing presence, outstanding technology and a team of dedicated associates without equal. We are taking action with a focus on growing revenue, gaining market share, cutting costs and generating cash flow.

We are making the tough decisions. Now! We have already announced a number of such decisions. We turned down unprofitable original equipment business with automakers. We introduced flexible manufacturing systems in our plants, working together with union leadership. We reduced employment in our offices and in our factories. We made changes to reduce the cost of our employee benefit programs. We eliminated the quarterly dividend payment. We announced the possibility of selling our chemicals division. To achieve the marketplace and financial success we – and you – want, more tough decisions involving changes to our way of doing business are following close behind those already announced.

Our business units have been reorganized into smaller, more-agile teams, focused on single customer/product groups. These teams have full responsibility for their markets, their business systems and their business results.

At the end of 2002 we made changes to our North American Tire leadership team to focus on steering key changes. That team is instilling a greater focus on our dealer and distributor customers and is simplifying our supply chain and internal processes so we can respond faster and become the easiest company to do business with in our industry. These goals and the programs to support them are clear. Six Sigma will be a primary process in this change.

Why are we confident?

These aggressive actions to drive change in North American Tire led to many wins during the second half of the year. We improved profitability in our commercial truck tire, original equipment and retail stores businesses. Revenue per tire showed clear improvement over 2001.

Outside of our North American Tire business, our sales increased 2.3 percent in 2002 and our segment operating income was up 76 percent. Many of the strategies that are already proving successful in our other business units are now being implemented in North America.

Driving this growth was outstanding performance in:

- Eastern Europe, Africa and Middle East – up 355 percent;
- Engineered Products – up 293 percent;
- Asia – up 120 percent
- European Union – up 79 percent;
- Chemical – up 15 percent; and
- Latin America – up 14 percent.

We are proud of the performance of these businesses and, going forward, we will continue to implement actions that build upon their momentum and make our Company even more customer-focused, more responsive, more efficient and more innovative.

While the year ahead will present ongoing economic and marketplace challenges, Goodyear's strengths are unmatched in the industry. They provide a solid foundation for growth and restoration.

Worldwide, we plan to launch a steady stream of new products in 2003. Recently, our Goodyear Eagle F1 GS-D3 ultra-performance "world" tire has won praise on both sides of the Atlantic for its handling, wet traction and quiet ride in a sleek, stylish European design. Our most durable off-road tire, Goodyear Wrangler MT/R, won the prestigious *Automotive News* PACE Award in the "product innovation" category. Our Dunlop SP Sport A2 was the top-rated tire in testing by a leading consumer magazine. We plan to build on our leadership position in run-flat tires in '03. Clearly, our product capabilities are a source of advantage and we will work aggressively to extend and market that advantage.

### **The Future Begins Now**

We are confident in Goodyear's future. Much remains to be done, but we're off to a solid start. Our leaders and our associates are energized and focused on our business turnaround, and we have momentum to build upon.

None of us underestimates the sizable challenge facing our Company as we work to reduce costs, improve our market position, meet our financial obligations and – ultimately – increase the return to our shareholders. Our success will not come overnight. But come it will.

We will emerge from these difficult times as a stronger Company and a better supplier of outstanding products and services to our customers.

As we proceed, we want to extend our appreciation to those who make it all possible: our associates, our dealers, our customers and our suppliers as well as our shareholders, who believe in our ultimate success. We also thank our Board of Directors, whose independent voices and involvement have provided this Company with a wealth of experience, expertise and counsel.

And finally, we ask all of you to "go Goodyear." We'd love to count all of our shareholders as customers. And we'd like to hear from you about your buying experience. We want to listen, to improve and to win.

Respectfully submitted,



Samir G. Gibara  
Chairman of the Board



Robert J. Keegan  
President & Chief Executive Officer

## **MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS.**

### **RESULTS OF OPERATIONS**

*(All per share amounts are diluted)*

#### **CONSOLIDATED**

Net sales in 2002 were \$13.85 billion, compared to \$14.15 billion in 2001 and \$14.42 billion in 2000.

A net loss of \$1.11 billion, \$6.62 per share, was recorded in 2002, primarily resulting from a non-cash charge of \$1.08 billion to establish a valuation allowance against Goodyear's net Federal and state deferred tax assets. The valuation allowance was determined in accordance with the provisions of Statement of Financial Accounting Standards No. 109 (SFAS 109), "Accounting for Income Taxes." A net loss of \$203.6 million, \$1.27 per share, was recorded in 2001 and net income of \$40.3 million, \$.25 per share, was recorded in 2000.

#### **Net Sales**

Goodyear's worldwide tire unit sales in 2002 were 214.3 million units, a decrease of 5.0 million units or 2.3% compared to 2001. North American Tire (U.S. and Canada) volume decreased 8.1 million units or 7.2% in 2002, while international unit sales increased 3.1 million units or 2.9%. Worldwide replacement unit sales decreased 4.9% from 2001, due to decreases in North American Tire and European Union Tire. Original equipment unit sales increased 4.0% in 2002, due to increases in all regions except Latin American Tire and Eastern Europe, Africa and Middle East Tire. Unit sales in 2002 included approximately 500 thousand tires in connection with the Ford Motor Company ("Ford") tire replacement program, compared to approximately 5 million in 2001.

Goodyear's worldwide tire unit sales in 2001 were 219.3 million units, a decrease of 4.0 million units or 1.8% compared to 2000. North American Tire volume decreased 3.9 million units or 3.4% in 2001, while international unit sales decreased .1 million units or .1%. Worldwide replacement unit sales decreased 1.6% in 2001, primarily in European Union Tire, Eastern Europe, Africa and Middle East Tire and Latin American Tire. Original equipment unit sales were 2.2% lower in 2001, primarily in North American Tire and Eastern Europe, Africa and Middle East Tire.

Revenues decreased 2.1% in 2002 primarily due to lower tire unit volume, lower revenues as a result of the sale of the Specialty Chemical Business in the fourth quarter 2001 and the effects of currency translation on international results. The Specialty Chemical Business contributed approximately \$127 million of sales in 2001. Goodyear estimates that versus 2001, currency movements adversely affected revenues in 2002 by approximately \$74 million. Revenues were favorably affected by tire pricing improvements.

Revenues decreased 1.9% in 2001 compared to 2000 primarily due to lower tire unit sales and the effect of currency translation on international results. Goodyear estimates that versus 2000, currency translation adversely affected revenues by approximately \$395 million.

#### **Cost of Goods Sold**

Cost of goods sold (CGS) was 81.7% of sales in 2002, compared to 82.1% in 2001 and 80.7% in 2000. CGS in 2002 benefited by approximately \$206 million from lower raw material costs and other purchasing savings. CGS also decreased as a result of lower sales volume compared to 2001 and the impact of the sale of the Specialty Chemical Business, which contributed approximately \$103 million of CGS in 2001. CGS was also unfavorably impacted by \$10 million related to the return of tires previously sold by Goodyear to Penske Automotive Centers. On April 6, 2002, Penske Automotive Centers announced plans to close its 563 stores in the United States. Annual sales to Penske totaled approximately \$60 million. CGS benefited by approximately \$34 million due to currency movements. Compared to 2001, CGS in 2002 was adversely affected by lower demand and approximately \$60 million in higher unit costs primarily resulting from significantly lower levels of plant utilization. In addition, 2001 CGS included a charge of \$30 million for a proactive tire replacement program covering certain tires in service on 15-passenger vans and ambulances.

Compared to 2000, CGS in 2001 reflected higher unit conversion costs resulting from lower levels of plant utilization as Goodyear reduced finished goods inventory levels, as well as higher raw material costs. Production cutbacks relative to 2000 levels resulted in higher unit costs due to less efficient absorption of approximately \$320 million of fixed costs during 2001. Costs were favorably impacted by the effects of the previous rationalization actions and ongoing cost containment measures.

Research and development expenses are included in CGS and were \$380.0 million in 2002, compared to \$375.5 million in 2001 and \$423.1 million in 2000. Research and development expenditures in 2003 are expected to be approximately \$365 million.

### **Selling, Administrative and General Expense**

Selling, administrative and general expense (SAG) in 2002 was 16.1% of sales, compared to 15.9% in 2001 and 15.5% in 2000. SAG decreased in dollars in 2002 compared to 2001 primarily as a result of the absence of expenses for amortization of goodwill and intangible assets with indefinite useful lives of approximately \$19 million due to Goodyear's adoption of Statement of Financial Accounting Standards No. 142 (SFAS 142), "Goodwill and Other Intangible Assets." SAG also decreased as a result of the impact of the sale of the Speciality Chemical Business, which contributed approximately \$12 million of SAG in 2001. In addition, reductions in media expense of approximately \$20 million (including advertising and administrative expenses), reductions in warehousing and distribution costs in North America of approximately \$18 million, reductions in computer related charges of approximately \$12 million and cost reduction programs also benefited SAG. SAG was adversely impacted by increased wage and benefit costs of approximately \$58 million in 2002 compared to 2001.

SAG increased in dollars and as a percent to sales in 2001 compared to 2000 primarily due to increased warehousing and distribution costs in North America. SAG decreased in all international strategic business units ("SBUs") due to cost containment initiatives and the favorable effect on SAG of foreign currency exchange rates in 2001.

### **Other Financial Information**

Net income (loss) in 2001 and 2000 included expenses related to amortization of goodwill and intangible assets with indefinite useful lives totaling \$29.0 million and \$28.3 million, respectively. In accordance with SFAS 142, amortization of goodwill and intangible assets with indefinite useful lives ceased at January 1, 2002. For further information, refer to the note to the financial statements No. 6, Goodwill and Other Intangible Assets.

During 2002, Goodyear announced the suspension of the matching contribution portion of its savings plans for all salaried associates, effective January 1, 2003. In April 2003, Goodyear's master contract with the United Steelworkers of America will expire, at which time the Company plans to suspend the matching contribution portion of the savings plan for those employees covered by that contract. Goodyear contributed approximately \$38 million to the savings plans in 2002. In addition, the Company changed its vacation policy for domestic salaried associates in 2002. As a result of the changes to the policy, the Company will not incur vacation expense for domestic salaried associates in 2003. Vacation expense is expected to be reduced by approximately \$50 million due to this change in vacation policy.

Revenues in future periods may continue to be adversely affected by competitive pricing conditions and changes in product mix and channels of distribution. Revenues and earnings in future periods are likely to be unfavorably impacted if the dollar strengthens versus various foreign currencies. In addition, lower demand from the original equipment industry, loss of market share in the replacement market and increases in raw material, energy and labor costs, which may not be recoverable in the market due to pricing pressures present in today's highly competitive market, may also adversely affect earnings in future periods. Currency fluctuations, increased financing costs and general economic and industry conditions may also adversely impact sales and earnings in future periods.

### **Interest Expense**

Interest expense in 2002 was \$241.3 million, compared to \$292.4 million in 2001 and \$282.6 million in 2000. Interest expense decreased in 2002 compared to 2001 due to both lower average debt levels and lower interest rates. Interest expense increased in 2001 compared to 2000 due to higher average debt levels.

### **Other (Income) and Expense**

Other (income) and expense was \$25.8 million in 2002, compared to \$11.8 million in 2001 and \$27.8 million in 2000. Other (income) and expense included accounts receivable sales fees and commitment fees totaling \$46.0 million, \$53.3 million and \$43.9 million in 2002, 2001 and 2000, respectively.

Other (income) and expense in 2002 also included gains of \$25.7 million (\$22.0 million after tax or \$.13 per share) resulting from the sale of land and buildings in the Latin American Tire, Engineered Products and European Union Tire Segments. The writeoff of a miscellaneous investment of \$4.1 million (\$4.1 million after tax or \$.02 per share) was also included in Other (income) and expense in 2002.

Other (income) and expense in 2001 included gains of \$17.0 million (\$13.9 million after tax or \$.09 per share) resulting from the sale of land and buildings in the European Union Tire Segment and \$27.4 million (\$16.9 million after tax or \$.10 per share) resulting from the sale of Goodyear's Specialty Chemical Business.

Other (income) and expense in 2000 included a gain of \$5.0 million (\$3.2 million after tax or \$.02 per share) on the sale of land at a manufacturing facility in the Latin American Tire Segment.

For further information, refer to the note to the financial statements No. 3, Other (Income) and Expense.

### **Foreign Currency Exchange**

Foreign currency exchange gain was \$10.2 million in 2002, compared to a loss of \$.1 million in 2001 and a gain of \$6.7 million in 2000. Foreign currency exchange in 2002 benefited by approximately \$16 million from currency movements on U.S. dollar denominated monetary items in Brazil. A loss of approximately \$8 million resulting from currency movements on U.S. dollar denominated monetary items in Argentina was also incurred in 2002.

### **Equity in (Earnings) Losses of Affiliates**

Equity in (earnings) losses of affiliates was \$8.8 million in 2002, compared to \$40.6 million and \$22.4 million in 2001 and 2000, respectively. Equity in (earnings) losses of affiliates improved in 2002 compared to 2001 and 2000 due to the rationalization charges incurred in 2001 and 2000 by South Pacific Tyres, Ltd. (SPT), an Australian tire manufacturer in which Goodyear owns a 50% equity interest. Goodyear's share of a net rationalization credit recorded by SPT was \$1.1 million (\$1.1 million after tax or \$.01 per share) in 2002. Goodyear's share of rationalization charges recorded by SPT in 2001 and 2000 totaled approximately \$24.0 million (\$24.0 million after tax or \$.15 per share) and \$16.1 million (\$10.5 million after tax or \$.07 per share), respectively.

### **Income Taxes**

The effective tax rate for 2002 was significantly more than the U.S. statutory rate due to a non-cash charge of \$1.08 billion (\$6.48 per share) to establish a valuation allowance against net Federal and state deferred tax assets. Goodyear had a tax benefit at an effective rate of 25.4% for 2001. Goodyear's effective tax rate was 20.0% in 2000.

In 2002, Goodyear also determined that earnings of certain international subsidiaries would no longer be permanently reinvested in working capital. Accordingly, Goodyear recorded a provision of \$50.2 million for the incremental taxes incurred or to be incurred upon inclusion of such earnings in Federal taxable income.

For further information, refer to the note to the financial statements No. 15, Income Taxes.

## **Rationalization Activity**

To maintain global competitiveness, Goodyear has implemented rationalization actions over the past several years for the purpose of reducing excess capacity, eliminating redundancies and reducing costs. Goodyear recorded net rationalization costs of \$8.6 million in 2002, \$206.8 million in 2001 and \$124.1 million in 2000. Goodyear has reduced employment levels by approximately 12,000 from December 31, 2000 and almost 21,000 since 1998, primarily as a result of rationalization activities.

### ***2003 Actions***

Goodyear expects to record a rationalization charge of approximately \$62 million to \$68 million in the first quarter of 2003. These actions consist of retail and administrative consolidations in North America and Europe and provide for the release of approximately 900 associates. Of the estimated charge, approximately \$36 million to \$40 million relates to future cash outflows, primarily associate severance costs, and \$26 million to \$28 million are non-cash charges, primarily the writeoff of equipment taken out of service and pension curtailments. The Company is in the process of finalizing the costs of these plans. Upon completion of these plans, the Company estimates that it will further reduce annual operating costs by approximately \$50 million to \$60 million.

### ***2002 Program***

Goodyear recorded a net rationalization charge of \$8.6 million (\$8.8 million after tax or \$.05 per share) in 2002, which included reversals of \$17.9 million (\$14.2 million after tax or \$.09 per share) for reserves from rationalization actions no longer needed for their originally intended purposes and new charges of \$26.5 million (\$23.0 million after tax or \$.14 per share). The 2002 rationalization actions consisted of a manufacturing facility consolidation in Europe, the closure of a mold manufacturing facility and a plant consolidation in the United States and administrative consolidations. Of the \$26.5 million charge, \$24.2 million related to future cash outflows, primarily associate severance costs, and \$2.3 million related to a non-cash writeoff of equipment taken out of service in the Engineered Products and North American Tire Segments. Goodyear estimates that, upon completion of these actions, it will further reduce annual operating costs by approximately \$75 million (approximately \$45 million CGS and approximately \$30 million SAG). The reversals are primarily the result of lower than initially estimated associate-related payments of approximately \$6.0 million, lower lease cancellation fees in the European Union of approximately \$6.0 million and sublease contract signings in North America of approximately \$3.0 million. Also included in the reversals is \$1.7 million, which represents a portion of a legal reserve related to a previous rationalization plan in the Asia region, determined to be no longer necessary as a result of a court ruling in Goodyear's favor. These reversals do not represent a change in the plan originally approved by management. Goodyear plans to complete these actions during 2003.

The 2002 actions included associate-related costs of \$20.3 million for the release of approximately 1,000 manufacturing and administrative associates in Europe and the United States. Rationalization costs, other than associate-related costs, totaled \$6.2 million and were primarily for the writeoff of equipment taken out of service in the Engineered Products and North American Tire Segments and noncancellable contract costs. Goodyear incurred \$2.7 million of associate-related costs during 2002 for the release of approximately 250 associates and \$2.9 million of other than associate-related costs, primarily for the writeoff of equipment taken out of service. The remaining reserve for costs related to the completion of these actions was \$20.7 million at December 31, 2002.

### ***Fourth Quarter 2001 Program***

Goodyear recorded a net rationalization charge totaling \$127.8 million (\$101.2 million after tax or \$.62 per share) in the fourth quarter of 2001, which included a \$4.1 million reversal of reserves no longer needed for their originally intended purposes. These actions were in response to continued competitive conditions in the markets served by Goodyear and worldwide economic uncertainty. Under these actions, Goodyear provided for worldwide associate reductions through retail and administrative consolidation and manufacturing plant downsizing and consolidation.

The 2001 fourth quarter actions included associate-related costs of \$53.1 million for the release of approximately 2,200 associates around the world, primarily production and administrative associates in Europe. To date, approximately 2,000 associates have been released. \$41.0 million was incurred in 2002 for the release of 1,700 associates. Rationalization costs, other than associate-related costs, totaled \$78.8 million, of which \$40.0 million related to the writeoff of tire manufacturing equipment taken out of service, principally in the Asia Tire Segment, and noncancellable lease contracts. Goodyear incurred \$4.9 million of other than associate-related costs in 2002, primarily for lease termination costs. During 2002, Goodyear reversed \$15.8 million of reserves, from the fourth quarter 2001 program, no longer needed for their originally intended purposes. Of the \$15.8 million reversal, \$5.4 million was primarily the result of lower than initially estimated associate-related payments, including associates who exited on their own accord prior to implementation of the plan, and \$10.4 million was primarily the result of lower than initially estimated lease cancellation fees in the European Union, sublease contracts signed in North America and a favorable court ruling in Asia. The remaining reserve for costs related to the completion of these actions was \$26.1 million and \$87.8 million at December 31, 2002 and 2001, respectively. Goodyear plans to complete these actions during the second quarter of 2003.

When the fourth quarter 2001 program was approved, Goodyear estimated that, upon completion of the program, annual operating costs would be reduced by approximately \$85 million, primarily in lower compensation and benefit costs. Goodyear estimated that these savings would result in reductions of \$40 million in CGS, of which \$5 million related to depreciation, and \$45 million in SAG. Goodyear estimates that operating costs were reduced by approximately \$41 million in 2002 as a result of the implementation of this program. Plan savings have been substantially offset by higher conversion costs including increased compensation and benefit costs.

#### ***First Quarter 2001/2000 Program***

Goodyear recorded a rationalization charge totaling \$119.4 million (\$94.9 million after tax or \$.60 per share) during the third and fourth quarters of 2000. These 2000 actions were for global workforce reductions and manufacturing facility consolidations including the closure of a tire plant in Latin America.

Goodyear recorded a rationalization charge totaling \$79.0 million (\$57.1 million after tax or \$.36 per share) in the 2001 first quarter. Of the \$79.0 million charge, \$12.5 million related to the closure of Goodyear's manufacturing facility in Italy announced in 1999 and \$66.5 million continued the rationalization program announced in 2000.

Pursuant to the program recorded in the third and fourth quarters of 2000 and the first quarter of 2001, Goodyear has released approximately 7,100 associates to date. \$5.0 million was incurred in 2002 for the release of approximately 300 associates. Rationalization costs, other than associate-related costs, totaling \$1.8 million, were incurred during 2002 for ongoing payments under noncancellable lease contracts. These programs are substantially complete with the exception of ongoing associate severance and noncancellable lease payments. The remaining reserve for costs related to the completion of these actions totaled \$2.5 million and \$9.3 million at December 31, 2002 and 2001, respectively.

When the first quarter 2001/2000 program was approved, Goodyear estimated that upon completion of the program, annual pretax savings would be approximately \$260 million (approximately \$200 million of CGS and approximately \$60 million of SAG). These savings are the result of lower compensation and benefit costs related to associates who were released in accordance with the program. Plan savings have been substantially offset by higher conversion costs including increased compensation and benefit costs.

For further information, refer to the note to the financial statements No. 2, Rationalizations.

## **CRITICAL ACCOUNTING POLICIES, ACCOUNTING ESTIMATES AND UNCERTAINTIES**

### **General Market Uncertainties**

Goodyear's results of operations, financial position and liquidity could be adversely affected in future periods by loss of market share or lower demand in the replacement market or from the original equipment industry, which would result in lower levels of plant utilization that would increase unit costs. Also, Goodyear could experience unexpected higher raw material and energy prices in future periods. These costs, if incurred, may not be

recoverable due to pricing pressures present in today's highly competitive market. Goodyear is unable to predict future currency fluctuations. Sales and earnings in future periods would be unfavorably impacted if the U.S. dollar strengthens versus various foreign currencies. A continuation of the current economic downturn in the U.S. and Europe is likely to unfavorably impact Goodyear's sales and earnings in future periods. Similarly, continued volatile economic conditions in emerging markets could adversely affect sales and earnings in future periods. Goodyear may also be impacted by economic disruptions associated with global events including war, acts of terror and civil obstructions. On April 19, 2003, Goodyear's master contract with the United Steelworkers of America will expire. It is uncertain at this time whether an agreement will be reached without interruption of production, and the terms of the agreement ultimately reached could result in higher wage and benefit costs in the United States.

### **Critical Accounting Policies, Use of Estimates and Assumptions**

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the amounts reported in the consolidated financial statements and related notes to financial statements. Actual results could differ from those estimates. On an ongoing basis, management reviews its estimates, including those related to the allowance for doubtful accounts, recoverability of intangibles and other long-lived assets, deferred tax asset valuation allowance, warranty, workers' compensation, litigation, general and product liabilities, environmental liabilities, pension and postretirement benefits, and various other operating allowances and accruals, based on currently available information. Changes in facts and circumstances may alter such estimates and affect results of operations and financial position in future periods.

*General and Product Liability and Other Litigation.* The ultimate liability of Goodyear in respect of the various claims, lawsuits and other legal proceedings to which it is a party cannot be estimated with certainty. Goodyear's accounting policy is to determine whether a liability should be recorded, and to estimate the amount of such liability based on the information available and assumptions and methods it has concluded are appropriate, in accordance with the provisions of Statement of Financial Accounting Standards No. 5, "Accounting for Contingencies," and related pronouncements. As additional information becomes available, Goodyear will reassess its evaluation of the pending claims, lawsuits and other proceedings.

At December 31, 2002, Goodyear had recorded liabilities totaling \$229.1 million (\$218.7 million at December 31, 2001) for potential product liability and other tort claims, including related legal fees expected to be incurred, presently asserted against Goodyear. Generally, the amount recorded was determined on the basis of an assessment of the potential liability using an analysis of available information with respect to pending claims, historical experience and, where available, current trends.

Goodyear has established a liability, as part of its general and product liability, in respect of the approximately 97,000 asbestos claims pending at December 31, 2002 (approximately 62,000 claims at December 31, 2001), and an asset for expected recoveries under coverage-in-place agreements with certain primary insurance carriers. The claims relate to alleged exposure to asbestos in certain rubber coated products manufactured by Goodyear in the past or to asbestos in certain Goodyear facilities. During 2002, Goodyear received approximately 36,500 new asbestos claims and resolved approximately 1,500 asbestos claims, compared to approximately 18,000 new claims and 9,500 claims resolved in 2001. The amount spent on asbestos litigation defense and claim resolution (before recovery of insurance proceeds) was \$19.3 million during 2002 compared to \$15.5 million during 2001.

The portion of the recorded liabilities relating to asbestos claims is based on pending claims only. The amount recorded reflects an estimate of the cost of defending and resolving pending claims, based on available information and our experience in disposing of asbestos claims in the past. No liability has been recorded for unknown asbestos claims, and Goodyear cannot predict the number of future asbestos claims, the ultimate cost of disposing of existing and future claims, or the future ability to recover from insurance carriers. Goodyear believes it will recover a substantial portion of its liability from the proceeds of existing insurance policies, most of which are not subject to coverage-in-place agreements.

Goodyear also has claims asserted in other legal proceedings to which it is currently a party. The Company appealed judgments of \$22.7 million and \$1.3 million in civil actions in Colorado State Court, related to alleged breaches of warranties and defects in the Company's Entran II hose installed as a part of Heatway radiant heating systems in the property of the claimants. The Company believes the verdicts were based on material errors of fact and law. The Company is also a defendant in eight class actions and five other civil actions in various Federal and state courts related to the Company's Entran II hose installed in the homes or other structures of the claimants. The Company is also party to a class action relating to alleged breaches of warranty or product defects relating to certain of Goodyear's Load Range D and E light truck tires.

Goodyear's recorded liability for general and product liability (other than asbestos claims) is based on assumptions about the number of claims filed and expected to be filed and the amount expected to be paid per claim. The expected number of claims is developed based in part on industry statistics and past claims experience. The amount expected to be paid per claim is based in part on whether the claim involves Goodyear's products or other alleged tort liability. It also includes assumptions about future judicial actions related to the potential aggregation of claims, expected trends in litigation costs and the nature of claims not yet received or reviewed by Goodyear. If the actual experience differs from expectations, Goodyear's results of operations, financial position and liquidity would be affected.

Subject to the uncertainties referred to above, Goodyear has concluded that in respect of any of the above described liabilities, it is not reasonably possible that it would incur a loss exceeding the amount currently accrued for at December 31, 2002, with respect thereto which would be material relative to the consolidated financial position, results of operations or liquidity of Goodyear at December 31, 2002, although an unanticipated adverse final determination in these proceedings could have a material impact on Goodyear's results of operations, financial position and liquidity in any quarter or for the year.

*Environmental Matters.* At December 31, 2002, Goodyear had recorded liabilities totaling \$53.5 million (\$66.5 million at December 31, 2001) for anticipated costs related to various environmental matters, primarily the remediation of numerous waste disposal sites and certain properties sold by Goodyear. These costs include legal and consulting fees, site studies, the design and implementation of remediation plans, post-remediation monitoring and related activities and will be paid over several years. The amount of Goodyear's ultimate liability in respect of these matters may be affected by several uncertainties, primarily the ultimate cost of required remediation and the extent to which other responsible parties contribute.

*Workers' Compensation.* Goodyear had recorded liabilities totaling \$136.7 million and \$124.5 million for anticipated costs related to workers' compensation at December 31, 2002 and 2001, respectively. The costs include an estimate of expected settlements on pending claims, defense costs and a provision for claims incurred but not reported. These estimates are based on Goodyear's assessment of potential liability using an analysis of available information with respect to pending claims, historical experience, and current cost trends. The amount of Goodyear's ultimate liability in respect of these matters may differ from these estimates.

*Deferred Tax Asset Valuation Allowance.* At December 31, 2002, Goodyear had valuation allowances aggregating \$1.65 billion against all of its net Federal and state and some of its international subsidiaries deferred tax assets.

The net Federal and state deferred tax assets are almost entirely composed of deductions available to reduce Federal and state taxable income in future years. The international deferred tax assets include loss carryforwards as well as deductions available to reduce future international taxable income.

The valuation allowance was calculated in accordance with the provisions of SFAS 109 which requires an assessment of both negative and positive evidence when measuring the need for a valuation allowance. In accordance with SFAS 109, evidence, such as operating results during the most recent three-year period, is given more weight than our expectations of future profitability which are inherently uncertain. Goodyear's U.S. losses in recent periods represented sufficient negative evidence to require a full valuation allowance against its net Federal and state deferred tax assets under SFAS 109. Goodyear intends to maintain a valuation allowance against its deferred tax assets until sufficient positive evidence exists to support realization of the Federal and state deferred tax assets.

*Pensions and Postretirement Benefits.* Goodyear's recorded liability for pensions and postretirement benefits other than pensions is based on a number of assumptions, including future health care costs, maximum company covered benefit costs, life expectancies, retirement rates, discount rates, long term rates of return on plan assets and future compensation levels. Certain of these assumptions are determined with the assistance of outside actuaries. Assumptions about health care costs, life expectancies, retirement rates and future compensation levels are based on past experience and anticipated future trends, including an assumption about inflation. Discount rates are based on market indicators at the time these assumptions are established. The expected return on plan assets is determined using historical compound annualized returns of Goodyear's pension fund for 15 or more years. These assumptions are regularly reviewed and revised when appropriate, and changes in one or more of them could affect the amount of Goodyear's recorded expenses for these benefits. If the actual experience differs from expectations, Goodyear's financial position, results of operations and liquidity in future periods could be affected.

As of December 31, 2002, the aggregate projected benefit obligation for Goodyear's pension plans was \$5.83 billion. A 25 basis point change in the U.S. discount rate would change the projected benefit obligation and Accumulated Other Comprehensive Income by approximately \$100 million and would impact pension expense in 2003 by approximately \$9 million. As of December 31, 2002, Goodyear's accumulated postretirement benefit obligation was \$2.61 billion. A 25 basis point change in the discount rate for its main U.S. plans would change the accumulated postretirement benefit obligation by approximately \$50 million and would impact 2003 postretirement benefit expense by approximately \$2 million.

Effective January 1, 2003, Goodyear has reduced its expected return on U.S. pension plan assets from 9.5% to 8.5% to reflect lower expectations for long term investment returns. This change is expected to increase pension expense approximately \$25 million for the year. Amortization of existing losses is expected to increase pension expense substantially in future periods. The investment mix of the U.S. pension assets is typically approximately 70% equities and 30% bonds.

Goodyear's U.S. pension asset returns were a negative 14.7% for the year ended December 31, 2002. The unfunded amount of Goodyear's benefit obligation at December 31, 2002 was \$2.23 billion, compared to \$1.04 billion at December 31, 2001. For the year ended December 31, 2002, Goodyear incurred a \$1.26 billion charge to Accumulated Other Comprehensive Income for unfunded pension benefit obligations, compared to a \$235.4 million charge for the year ended December 31, 2001. If market conditions continue to deteriorate, these charges could continue to increase in future periods.

Although subject to change in view of the volatility of the capital markets, based on current estimates, Goodyear expects to make contributions to its domestic pension plans of approximately \$375 million to \$425 million in 2004 in order to satisfy statutory minimum funding requirements. Goodyear will be subject to additional statutory minimum funding requirements after 2004. The amount of funding requirements could be substantial and will be based on a number of factors, including the value of the pension assets at the time as well as the interest rate for the relevant period.

### **Recently Issued Accounting Standards**

The Financial Accounting Standards Board has issued Statement of Financial Accounting Standards No. 143 (SFAS 143), "Accounting for Asset Retirement Obligations." SFAS 143 requires companies to record the fair value of a liability for an asset retirement obligation in the period in which it is incurred. The amount recorded as a liability will be capitalized by increasing the carrying amount of the related long-lived asset, which is then depreciated over its useful life. SFAS 143 became effective for Goodyear on January 1, 2003. Goodyear does not expect the adoption of SFAS 143 to have a material impact on its financial position, results of operations or liquidity.

The Financial Accounting Standards Board has issued Statement of Financial Accounting Standards No. 146 (SFAS 146), "Accounting for Costs Associated with Exit or Disposal Activities." SFAS 146 requires that a liability for a cost associated with an exit or disposal activity be recognized when the liability is incurred and establishes that fair value is the objective for initial measurement of the liability. The provisions of SFAS 146 are

effective for exit or disposal activities that are initiated after December 31, 2002. Goodyear does not expect the adoption of SFAS 146 to have a material impact on its financial position, results of operations or liquidity.

The Financial Accounting Standards Board has issued Interpretation No. 45 (FIN 45), "Guarantor's Accounting and Disclosure Requirements for Guarantees, Including Indirect Guarantees of Indebtedness of Others." FIN 45 requires disclosures by guarantors about the nature of, and maximum potential payments under, contracts that contingently require the guarantor to make payments to the guaranteed party under certain circumstances (such as financial guarantees and product warranties). FIN 45 also requires the recognition by guarantors of a liability, at fair value, for the obligation to stand ready to perform under the terms of the contract. The recognition provisions of FIN 45 do not apply to product warranties. The disclosure provisions of FIN 45 are effective for periods ending after December 15, 2002. The recognition provisions are effective on a prospective basis to guarantees issued or modified after December 31, 2002. Goodyear does not expect the adoption of FIN 45 to have a material impact on its financial position, results of operations or liquidity. For further information, refer to the note to the financial statements No. 22, Commitments and Contingent Liabilities.

The Financial Accounting Standards Board has issued Interpretation No. 46 (FIN 46), "Consolidation of Variable Interest Entities." FIN 46 requires companies to consolidate, at fair value, the assets, liabilities and results of operations of variable interest entities (VIEs) in which the equity investment at risk is not sufficient to permit the entity to finance its activities without additional subordinated financial support from other parties or in which they hold a controlling financial interest through means other than the majority ownership of voting equity. Controlling financial interests typically are present when a company either 1) has the direct or indirect ability to make decisions about the VIE's activities, 2) holds an obligation to absorb expected losses of a VIE, or 3) is entitled to receive the expected residual returns of a VIE. FIN 46 requires disclosures by companies, effective with financial statements issued after January 31, 2003, about the nature, purpose, size and activities of VIEs covered by its provisions, and their maximum exposure to loss. FIN 46 also requires companies to consolidate VIEs created before February 1, 2003, in financial statements for periods beginning after June 15, 2003. Early adoption is permitted.

The Company is a party to lease agreements with two unrelated special purpose entities (SPEs) that are VIEs as defined by FIN 46. The agreements are related to certain North American distribution facilities and certain corporate aircraft. The fair value of the assets and liabilities, and the Company's maximum exposure to loss prior to insurance recoveries, is approximately \$30 million in each SPE. Upon consolidation of the assets, liabilities and results of operations of these SPEs, the Company expects its property, plant and equipment and long term debt to each increase by approximately \$60 million. Financing costs recognized in the Company's financial statements are not expected to change significantly. Financing costs related to these two SPEs are currently included in SAG, and will be recognized prospectively as Interest Expense upon the consolidation of the SPEs.

Wingfoot A/R LLC, a qualified SPE that purchases certain of the Company's domestic accounts receivable, is excluded from the scope of FIN 46 as it is accounted for in accordance with Statement of Financial Accounting Standards No. 140 (SFAS 140), "Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities."

## **SEGMENT INFORMATION**

Segment information reflects the strategic business units of Goodyear, which are organized to meet customer requirements and global competition. The Tire business is managed on a regional basis. Engineered Products and Chemical Products are managed on a global basis.

Results of operations in the Tire and Engineered Products Segments were measured based on net sales to unaffiliated customers and segment operating income. Results of operations of the Chemical Products Segment were measured based on net sales (including sales to other SBUs) and segment operating income. Segment operating income included transfers to other SBUs. Segment operating income was computed as follows: Net Sales less CGS and SAG (excluding corporate administrative expenses). Segment operating income also included equity (earnings) losses in affiliates. Segment operating income did not include the previously discussed rationalization charges and certain other items.

Segment operating income was \$420.3 million in 2002, \$366.7 million in 2001 and \$599.0 million in 2000. Segment operating margin (segment operating income divided by segment sales) in 2002 was 2.9%, compared to 2.5% in 2001 and 4.0% in 2000.

For further information, refer to the note to the financial statements No. 19, Business Segments.

#### North American Tire

(In millions)	<u>2002</u>	<u>2001</u>	<u>2000</u>
Tire Units .....	103.9	112.0	115.9
Sales .....	\$6,703.3	\$7,152.3	\$7,111.3
Segment Operating Income (Loss) .....	(35.5)	107.8	260.7
Segment Operating Margin .....	(.5)%	1.5%	3.7%

North American Tire Segment unit sales in 2002 decreased 8.1 million units or 7.2% from 2001 and 12.0 million units or 10.4% from 2000. Replacement unit sales in 2002 decreased 12.5% from 2001 and 12.3% from 2000. Original equipment volume in 2002 increased 5.5% from 2001 and decreased 6.4% from 2000.

Revenues in 2002 decreased 6.3% from 2001 and 5.7% from 2000. Sales in 2002 decreased compared to 2001 due to reduced volume in certain segments of the replacement market and the lower tire units delivered in connection with the Ford tire replacement program initiated in 2001. Unfavorable product mix also negatively impacted sales compared to 2001. Sales were favorably affected by increased sales to original equipment manufacturers in 2002 as automakers increased production.

During 2002, Goodyear supplied approximately 500 thousand tire units with a segment operating income benefit of approximately \$10 million in connection with the Ford tire replacement program. Ford ended the replacement program on March 31, 2002. During 2001, Goodyear supplied approximately 5 million tire units with a segment operating income benefit of approximately \$95 million in connection with the Ford replacement program.

Revenues in 2001 increased compared to 2000 due to the favorable impact of a change in product mix to higher priced tires, price increases in the replacement market and units delivered in connection with the Ford tire replacement program for certain light truck tires of a competitor. Sales were adversely affected in 2001 by lower original equipment volume resulting from production cutbacks by the manufacturers of automobiles and commercial trucks that Goodyear supplies, and lower volume in the replacement market during the fourth quarter, as economic conditions deteriorated. As previously mentioned, during 2001 Goodyear supplied approximately 5 million tire units with a segment operating income impact of approximately \$95 million in connection with the Ford tire replacement program.

North American Tire segment operating income decreased substantially from 2001 due to lower tonnage and higher plant compensation costs and operating expenses of approximately \$155 million. Segment operating income was also negatively impacted by lower replacement sales volume, including the Ford program, of approximately \$150 million. Product mix, primarily replacement consumer and commercial, unfavorably impacted segment operating income by approximately \$33 million as did the impact of the \$10 million charge related to the closure of Penske Automotive Centers in the United States on April 6, 2002. Segment operating income in 2002 was favorably impacted by a decrease in raw material costs of approximately \$120 million and in SAG expenses of approximately \$28 million. In addition, 2001 included a charge of \$30 million for a proactive tire replacement program covering certain tires in service on 15-passenger vans and ambulances.

Segment operating income in 2001 decreased from 2000 due to higher unit conversion costs resulting from lower levels of plant utilization, higher raw material costs, higher SAG costs, lower sales volume and the charge for Goodyear's tire replacement program. Segment operating income was favorably impacted by price increases in the replacement market, a shift in mix to higher margin tires, the Ford replacement program and lower research and development costs.

Segment operating income in 2001 and 2000 included expenses related to amortization of goodwill and intangible assets with indefinite useful lives totaling \$3.5 million and \$3.4 million, respectively. In accordance with SFAS 142, amortization of goodwill and intangible assets with indefinite useful lives ceased at January 1, 2002.

Segment operating income did not include net rationalization charges (credits) totaling \$(1.9) million in 2002, \$31.6 million in 2001 and \$(.7) million in 2000. Segment operating income in 2002 also did not include the writeoff of a miscellaneous investment totaling \$4.1 million.

Revenues and segment operating income in the North American Tire Segment may be adversely affected in future periods by the effects of continued competitive pricing conditions, reduced demand in the replacement market, changes in product mix, unanticipated increases in raw material and energy prices, higher wage and benefit costs and general economic conditions. On April 19, 2003, Goodyear's master contract with the United Steelworkers of America will expire. Approximately 8,400 employees or 26% of the segment's employees are covered by this contract. It is uncertain at this time whether an agreement will be reached without interruption of production, and the terms of any agreement ultimately reached could result in higher wage and benefit costs in the United States.

### European Union Tire

(In millions)	<u>2002</u>	<u>2001</u>	<u>2000</u>
Tire Units .....	61.5	61.1	60.3
Sales .....	\$3,314.9	\$3,128.0	\$3,198.1
Segment Operating Income .....	102.6	57.2	88.7
Segment Operating Margin .....	3.1%	1.8%	2.8%

European Union Tire Segment unit sales in 2002 increased .4 million units or .6% from 2001 and 1.2 million units or 2.0% from 2000. Replacement unit sales in 2002 decreased .9% from 2001 and 2.8% from 2000. Original equipment volume in 2002 increased 3.8% from 2001 and 13.7% from 2000.

Revenues in 2002 increased 6.0% from 2001 and 3.6% from 2000. Revenues increased in 2002 compared to 2001 primarily due to the favorable impact of currency translation of approximately \$199 million. Revenues were also positively impacted by increased prices, higher volume in the original equipment market, and increased sales of high performance and winter tires.

Revenues decreased in 2001 from 2000 due primarily to currency translation. Currency translation adversely affected European Union Tire Segment sales by approximately \$85 million in 2001 compared to 2000. Revenues also decreased in 2001 due to a shift in mix toward lower-priced original equipment tires and competitive pricing pressures, particularly in the first half of 2001. Revenues were favorably impacted by higher volume.

European Union Tire segment operating income increased 79.4% from 2001 and 17.7% from 2000. Segment operating income increased in 2002 due primarily to lower raw material costs of approximately \$28 million, higher production tonnage and cost containment programs of approximately \$17 million, and the impact of currency translation of approximately \$6 million. Segment operating income in 2002 was also favorably impacted by higher volume and improved pricing. Higher SAG expenses of approximately \$21 million adversely impacted segment operating income in 2002.

Segment operating income decreased in 2001 from 2000 due to higher raw material costs, a change in mix to lower margin original equipment tires and currency translation, which reduced operating income by approximately \$5 million in 2001 compared to 2000. Segment operating income was favorably impacted by higher sales volume and lower SAG costs resulting from cost containment and rationalization programs.

Segment operating income in 2001 and 2000 included expenses related to amortization of goodwill and intangible assets with indefinite useful lives totaling \$13.0 million and \$12.6 million, respectively. In accordance with SFAS 142, amortization of goodwill and intangible assets with indefinite useful lives ceased at January 1, 2002.

Segment operating income did not include net rationalization charges totaling \$2.7 million and gains on asset sales of \$11.4 million in 2002, net rationalization charges totaling \$81.5 million and gains on asset sales of \$17.0 million in 2001 and net rationalization charges totaling \$23.3 million in 2000.

Revenues and segment operating income in the European Union Tire Segment may be adversely affected in future periods by the effects of continued competitive pricing conditions, changes in mix, unanticipated increases in raw material and energy prices, currency translation and the general economic slowdown in the region.

#### Eastern Europe, Africa and Middle East Tire

(In millions)	<u>2002</u>	<u>2001</u>	<u>2000</u>
Tire Units .....	16.1	14.0	15.6
Sales .....	\$807.1	\$703.1	\$793.0
Segment Operating Income .....	91.9	20.2	54.6
Segment Operating Margin .....	11.4%	2.9%	6.9%

Eastern Europe, Africa and Middle East Tire Segment (“Eastern Europe Tire”) unit sales in 2002 increased 2.1 million units or 15.5% from 2001 and .5 million units or 3.2% from 2000. Replacement unit sales in 2002 increased 20.0% from 2001 and 10.2% from 2000. Original equipment volume in 2002 decreased 2.0% from 2001 and 18.8% from 2000.

Revenues in 2002 increased 14.8% from 2001 and 1.8% from 2000. Revenues in 2002 increased from 2001 due to higher replacement volume and improved pricing. Currency translation, primarily in South Africa, adversely impacted revenue in 2002 by approximately \$25 million.

Revenues in 2001 decreased from 2000 due to currency devaluations in Turkey and South Africa and lower volume in both the original equipment and replacement markets. The effects of currency translation adversely affected Eastern Europe Tire Segment sales by approximately \$120 million in 2001 compared to 2000.

Eastern Europe Tire segment operating income in 2002 increased significantly from 2001 and 2000. Segment operating income in 2002 increased due to the benefit of cost reduction programs and higher levels of plant utilization of approximately \$34 million, a change in mix to higher margin replacement tires of approximately \$20 million and higher replacement volume of approximately \$19 million. Segment operating income was also favorably affected by lower raw material costs and the impact of currency translation. Higher SAG costs adversely impacted segment operating income in 2002.

Segment operating income in 2001 decreased from 2000 due to the economic crisis in Turkey, the effects of currency translation of approximately \$25 million, lower sales volume and the effect of production cutbacks to align inventory levels with demand. Segment operating income was favorably impacted by reduced SAG resulting from cost containment and rationalization programs.

Segment operating income in 2001 and 2000 included expenses related to amortization of goodwill totaling \$4.2 million and \$4.3 million, respectively. In accordance with SFAS 142, amortization of goodwill ceased at January 1, 2002.

Segment operating income did not include net rationalization charges (credits) totaling \$(.4) million in 2002, \$11.2 million in 2001 and \$9.6 million in 2000.

Revenues and segment operating income in the Eastern Europe Tire Segment may be adversely affected in future periods by the effects of continued competitive pricing conditions, changes in mix, unanticipated increases in raw material and energy prices, continued volatile economic conditions and currency translation.

## Latin American Tire

(In millions)	<u>2002</u>	<u>2001</u>	<u>2000</u>
Tire Units .....	19.9	20.0	19.7
Sales .....	\$947.6	\$1,012.6	\$1,047.9
Segment Operating Income .....	102.4	89.8	69.8
Segment Operating Margin .....	10.8%	8.9%	6.7%

Latin American Tire Segment unit sales in 2002 decreased .1 million units or .3% from 2001 but increased .2 million units or 1.0% from 2000. Replacement unit sales in 2002 increased 1.7% from 2001 but decreased 4.7% from 2000. Original equipment volume in 2002 decreased 4.7% from 2001 but increased 19.0% from 2000.

Revenues in 2002 decreased 6.4% from 2001 and 9.6% from 2000. Revenues in 2002 were adversely impacted by approximately \$227 million due to the effects of currency translation, particularly in Argentina, Brazil, Venezuela and Mexico. Revenues were favorably impacted by price increases, improved product mix and higher volume in the replacement market.

Revenues in 2001 decreased compared to 2000 due to currency translation, particularly in Brazil, of approximately \$85 million, a shift in mix toward lower-priced original equipment tires, lower volume in the replacement market due to an economic slowdown and weak economic conditions in the region. Revenues benefited from price adjustments partially offsetting currency movements and higher volume.

Latin American Tire segment operating income in 2002 increased 14.0% from 2001 and 46.7% from 2000. Segment operating income in 2002 was favorably impacted by approximately \$45 million related to pricing and product mix, approximately \$20 million related to lower raw material costs and higher replacement sales volume. Segment operating income in 2002 was adversely impacted by the effects of currency translation of approximately \$46 million and increased SAG expenses.

Segment operating income in 2001 reflected price adjustments partially offsetting currency movements, the benefits of cost reduction programs, rationalizations, lower raw material costs and higher volume compared to 2000. Segment operating income in 2001 was adversely affected by currency translation of approximately \$35 million and a change in mix to lower margin original equipment tires.

Segment operating income in 2001 included expenses related to the amortization of goodwill totaling \$.1 million. In accordance with SFAS 142, amortization of goodwill ceased at January 1, 2002.

Segment operating income did not include the gain from the sale of land and buildings in Mexico totaling \$13.7 million in 2002, rationalization charges totaling \$.2 million in 2001 and rationalization charges totaling \$65.7 million and a \$5.0 million gain on the sale of land at a manufacturing facility in Mexico in 2000.

Revenues and segment operating income in the Latin American Tire Segment may be adversely affected in future periods by the effects of continued competitive pricing conditions, changes in mix, unanticipated increases in raw material and energy prices, continued volatile economic conditions, future adverse economic conditions in the region and currency translation.

## Asia Tire

(In millions)	<u>2002</u>	<u>2001</u>	<u>2000</u>
Tire Units .....	12.9	12.2	11.8
Sales .....	\$531.7	\$493.9	\$524.6
Segment Operating Income .....	43.9	19.9	17.9
Segment Operating Margin .....	8.3%	4.0%	3.4%

Asia Tire Segment unit sales in 2002 increased .7 million units or 5.5% from 2001 and 1.1 million units or 9.3% from 2000. Replacement unit sales in 2002 increased 3.6% from 2001 and 2000. Original equipment volume in 2002 increased 10.5% from 2001 and 24.1% from 2000.

Revenues in 2002 increased 7.7% from 2001 and 1.4% from 2000. Revenues in 2002 increased compared to 2001 due primarily to higher original equipment and replacement volume and improved selling prices on replacement tires. The effects of currency translation also had a favorable impact on sales of approximately \$2 million in 2002.

Revenues in 2001 decreased from 2000, reflecting the adverse impacts of currency translation of approximately \$35 million, softening demand in some markets and competitive pricing pressures.

Asia Tire segment operating income increased substantially from 2001 and 2000. Segment operating income in 2002 increased compared to 2001 due to lower raw material costs of approximately \$8 million, improved pricing and product mix of approximately \$7 million and lower conversion costs as a result of cost containment programs of approximately \$6 million. The effects of currency translation also had a favorable impact on segment operating income. Segment operating income in 2002 was adversely affected by higher SAG expenses.

Segment operating income in 2001 increased from 2000 as the adverse effects of currency translation and price competition were offset by lower conversion costs as a result of cost containment programs, higher volume and lower raw material costs.

Segment operating income in 2001 and 2000 included expenses related to the amortization of goodwill totaling \$1.6 million and \$2.4 million, respectively. In accordance with SFAS 142, amortization of goodwill ceased at January 1, 2002.

Segment operating income did not include rationalization charges (credits) totaling \$(1.7) million in 2002, \$45.4 million in 2001 and \$3.3 million in 2000.

Revenues and segment operating income in the Asia Tire Segment may be adversely affected in future periods by the effects of continued competitive pricing conditions, changes in mix, unanticipated increases in raw material and energy costs and currency translation.

Sales and segment operating income of the Asia Tire Segment reflect the results of Goodyear's majority-owned tire business in the region. In addition, Goodyear owns a 50% interest in SPT, the largest tire manufacturer, marketer and exporter in Australia and New Zealand. Results of operations of SPT are not reported in segment results, and are reflected in Goodyear's Consolidated Statement of Income using the equity method.

The following table presents the sales and segment operating income of the Company's Asia Tire Segment together with 100% of the sales and operating income of SPT:

(In millions)	<u>2002</u>	<u>2001</u>	<u>2000</u>
<b>Net Sales:</b>			
Asia Tire Segment .....	\$ 531.7	\$493.9	\$ 524.6
SPT .....	<u>523.6</u>	<u>481.3</u>	<u>563.6</u>
	<u>\$1,055.3</u>	<u>\$975.2</u>	<u>\$1,088.2</u>
<b>Operating Income (Loss):</b>			
Asia Tire Segment .....	\$ 43.9	\$ 19.9	\$ 17.9
SPT .....	<u>(3.7)</u>	<u>(25.4)</u>	<u>(11.1)</u>
	<u>\$ 40.2</u>	<u>\$ (5.5)</u>	<u>\$ 6.8</u>

SPT net sales in 2002 increased 8.8% from 2001, but decreased 7.1% from 2000. SPT net sales in 2002 increased from 2001 due to the strengthening of the Australian dollar against the U.S. dollar. SPT net sales in 2001 decreased from 2000 due to currency translation and competitive low cost imports aided by continued import tariff reductions in Australia.

SPT operating income in 2002 increased 85.4% from 2001 and 66.7% from 2000. SPT operating income in 2002 increased compared to 2001 due to the benefits of the rationalization programs in the prior years. SPT

operating income in 2001 decreased from 2000 due to excess production capacity and the weakened Australian dollar versus the U.S. dollar.

SPT operating income did not include a net rationalization credit of \$2.1 million in 2002 or net rationalization charges of approximately \$48.0 million in 2001 and \$32.2 million in 2000.

SPT debt totaled \$131.3 million at December 31, 2002, of which \$26.3 million was payable to Goodyear. At December 31, 2001, SPT debt totaled \$67.4 million.

For further information on SPT, refer to the note to the financial statements No. 20, Investment in Unconsolidated Affiliates.

### Engineered Products

(In millions)	<u>2002</u>	<u>2001</u>	<u>2000</u>
Sales .....	\$1,126.5	\$1,122.3	\$1,174.2
Segment Operating Income .....	45.6	11.6	43.1
Segment Operating Margin .....	4.0%	1.0%	3.7%

Engineered Products Segment sales in 2002 increased .4% from 2001 and decreased 4.1% from 2000. Revenues in 2002 increased from 2001 due largely to strong demand for military and custom products. Revenues in 2002 were adversely impacted by the effects of currency translation of approximately \$29 million compared to 2001.

Revenues in 2001 decreased from 2000 due to unit sales decreases resulting from low product demand from the automotive and transportation industries. Revenues were favorably impacted by increases in the conveyor belt and replacement products markets.

Engineered Products segment operating income in 2002 increased from 2001 and 2000. Segment operating income in 2002 increased significantly from 2001 due to improved productivity of approximately \$17 million, volume increases of approximately \$12 million and decreased SAG expenses of approximately \$16 million primarily due to aggressive cost containment measures. Segment operating income in 2002 was adversely impacted by an unfavorable change in price/mix and the effects of currency translation.

Segment operating income in 2001 decreased from 2000 due primarily to lower revenues, increased SAG costs and increased costs associated with reduced capacity utilization resulting from reduced demand from the automotive industry. Segment operating income was favorably impacted by lower research and development and raw material costs.

Segment operating income in 2001 included expenses related to amortization of goodwill totaling \$1.0 million. In accordance with SFAS 142, amortization of goodwill ceased at January 1, 2002.

Segment operating income did not include a gain from the sale of land and buildings totaling \$.6 million and net rationalization charges of \$4.6 million in 2002, and net rationalization charges of \$1.5 million and \$3.8 million in 2001 and 2000, respectively.

Revenues and segment operating income in the Engineered Products Segment may be adversely affected in future periods by lower original equipment demand, competitive pricing pressures, expected continuing unfavorable economic conditions in certain markets, adverse economic conditions globally in the mining, construction and agriculture industries, unanticipated increases in raw material and energy prices, anticipated higher wage and benefit costs and currency translation. The Engineered Products Segment plants in the U.S. are included in Goodyear's master contract with the United Steelworkers of America, which will expire in April 2003. It is uncertain at this time whether an agreement will be reached without interruption of production, and the terms of the agreement ultimately reached could result in higher wage and benefit costs in the United States.

## Chemical Products

(In millions)	<u>2002</u>	<u>2001</u>	<u>2000</u>
Sales .....	\$937.9	\$1,037.3	\$1,129.7
Segment Operating Income .....	69.4	60.2	64.2
Segment Operating Margin .....	7.4%	5.8%	5.7%

Chemical Products Segment sales in 2002 decreased 9.6% from 2001 and 17.0% from 2000. Approximately 65% of Chemical Products synthetic materials sold are to Goodyear's other segments. Natural rubber plantations, a rubber processing facility and natural rubber purchasing operations are included in the Chemical Products Segment.

Revenues in 2002 decreased from 2001 primarily due to the impact of selling the Specialty Chemical Business in December 2001, which contributed approximately \$127 million of revenue in 2001. Revenues in 2002 were also unfavorably impacted by lower net selling prices, which were caused by decreased raw material costs. Revenues were favorably impacted by approximately \$6 million due to the effects of currency translation in 2002.

Revenues in 2001 decreased from 2000 due to lower volume resulting from the slowdown in the tire industry and the tire inventory reductions at Goodyear.

Chemical Products segment operating income in 2002 increased 15.3% from 2001 and 8.1% from 2000. Segment operating income in 2002 increased primarily due to lower plant utility costs of approximately \$16 million, volume increases of approximately \$10 million driven by the integration of internal synthetic rubber to Dunlop branded products, reduced manufacturing costs and the effect of currency translation compared to 2001. Lower raw material costs were primarily offset by reductions in net selling prices. The absence of approximately \$12 million contributed by the Specialty Chemical Business in 2001 negatively impacted segment operating income.

Segment operating income in 2001 decreased from 2000 primarily due to lower volume as a result of decreased demand from tire manufacturers (including Goodyear) and higher energy costs. Segment operating income benefited from lower raw material and fixed costs.

Segment operating income did not include gains on asset sales of \$27.4 million in 2001.

The Company is exploring the possible sale of its Chemical business to both enhance its financial flexibility and focus future investments on its core business.

Revenues and segment operating income in the Chemical Products Segment may be adversely affected in future periods by competitive pricing pressures, lower aggregate demand levels for its products and unanticipated increases in raw material and energy prices.

## LIQUIDITY AND CAPITAL RESOURCES

### Operating Activities

Net cash provided by operating activities was \$676.4 million during 2002, as reported on the Company's Consolidated Statement of Cash Flows. Working capital (accounts receivable and inventory less accounts payable) decreased \$167.9 million to \$2.33 billion at December 31, 2002, from \$2.50 billion at December 31, 2001, due primarily to increased accounts payable.

### Investing Activities

Net cash used in investing activities was \$542.4 million during 2002. Capital expenditures in 2002 were \$457.9 million, of which \$227.3 million was used on projects to increase capacity and improve productivity and \$230.6 million was used for tire molds and various other projects. Capital expenditures in 2002 and 2001 were reduced in response to current economic and business conditions. Capital expenditures are expected to

approximate \$360 million in 2003, including approximately \$255 million for manufacturing improvements and approximately \$105 million for molds and various other projects.

(In millions)	<u>2002</u>	<u>2001</u>	<u>2000</u>
Capital expenditures.....	\$457.9	\$435.4	\$614.5
Depreciation.....	598.6	596.4	593.6
Amortization.....	4.2	40.3	36.7

Depreciation and amortization in 2001 and 2000 included \$29.0 million and \$28.3 million, respectively, of amortization related to goodwill and intangible assets with indefinite useful lives that are no longer amortized in accordance with SFAS 142. Depreciation and amortization are expected to be in the range of \$550 million to \$650 million in 2003.

Investing activities in 2002 included net proceeds from the sale of land and buildings in the United States of \$1.3 million, in Latin America of \$23.3 million, and in Europe of \$28.7 million. Also during 2002, Goodyear acquired additional shares of its tire manufacturing subsidiary in Slovenia at a cost of \$38.9 million. The Company's ownership of this subsidiary increased from 60% to 80%. The Company also acquired additional shares of its tire manufacturing subsidiary in Turkey at a cost of \$15.9 million during 2002. Goodyear's ownership of this subsidiary increased from 59.4% to 74.6%.

At December 31, 2002, Goodyear had binding commitments for raw materials and investments in land, buildings and equipment of \$440.3 million and off-balance-sheet financial guarantees written and other commitments totaling \$77.4 million.

For further information on investing activities, refer to the note to the financial statements No. 7, Investments.

### Financing Activities

Net cash used in financing activities was \$156.8 million during 2002.

(In millions)	<u>December 31,</u>		
	<u>2002</u>	<u>2001</u>	<u>2000</u>
Consolidated Debt.....	\$3,642.2	\$3,568.3	\$3,585.8
Debt to Debt and Equity.....	84.8%	55.5%	50.6%

Consolidated Debt as stated above at December 31, 2000, did not include the 1.2% Convertible Notes issued to Sumitomo (\$56.9 million outstanding at December 31, 2000), which were converted into 2,278,896 shares of common stock of the Company in 2001.

During the third quarter of 2002, the Company issued 693,740 shares of its common stock for \$15.9 million in connection with the acquisition of additional shares of its tire manufacturing subsidiary in Turkey.

Also during the third quarter of 2002, the Company issued 11.3 million shares of its common stock and recorded \$137.9 million as a contribution to certain domestic pension plans.

Certain of Goodyear's affiliates are restricted from remitting funds to the parent company by means of dividends, advances or loans, primarily due to credit facility restrictions currently in place in those locations. At December 31, 2002, approximately \$211 million was restricted, of which approximately \$103 million related to affiliates not consolidated.

## Credit Sources

### *Restructuring and Refinancing of Credit Facilities*

On April 1, 2003, the Company completed a comprehensive restructuring and refinancing of its bank credit and receivables securitization facilities. After completing the restructuring and refinancing, the Company replaced a total of \$2,938 million in finance facilities with a total of \$3,345 million of finance facilities including:

- \$750 million Senior Secured U.S. Revolving Credit Facility due April 2005;
- \$645 million Senior Secured U.S. Term Facility due April 2005;
- \$650 million Senior Secured European Facilities due April 2005; and
- \$1.30 billion Senior Secured Asset-Backed Facilities due March 2006.

With the exception of approximately \$700 million in domestic accounts receivable securitizations and \$63 million in Canadian accounts receivable securitizations, each of the replaced finance facilities was unsecured. In addition to the restructured facilities, at April 1, 2003, various international subsidiaries of Goodyear had approximately \$346 million of available borrowings under non-domestic accounts receivable securitization facilities. The Company expects these international accounts receivable securitization facilities to be reduced in the second quarter of 2003 and is evaluating alternatives to replace or restructure them. As of April 1, 2003, Goodyear estimates it has short term committed and uncommitted bank credit agreements totaling approximately \$478 million. The continued availability of the uncommitted arrangements is at the discretion of the relevant lender, and the Company expects that a portion of these arrangements may be terminated as a result of the restructuring and refinancing.

As of April 1, 2003, the Company estimates that the total fees and expenses incurred for the restructuring and refinancing will be approximately \$120 million. In addition, the Company will pay a termination fee on the senior secured asset-backed facilities at termination estimated to be equal to 100 basis points of the aggregate principal amount. Of these costs, the Company estimates that approximately \$15 million will be charged against income in the first quarter of 2003 and the remainder will be charged against income over the term of the agreements.

The accounts receivable and debt that are subject to the new \$1.30 billion asset-backed facilities will be included on Goodyear's consolidated balance sheet. Accounts receivable subject to the terminated \$763 million domestic and Canadian accounts receivable programs were not included on the consolidated balance sheet at December 31, 2002.

#### *\$750 Million Senior Secured U.S. Revolving Credit Facility*

The Company's amended and restated senior secured \$750 million five-year revolving credit facility is with 26 domestic and international banks and provides for borrowing up to the \$750 million commitment at any time until April 30, 2005. Up to \$600 million of the facility is available for the issuance of letters of credit. The Company pays an annual commitment fee of 75 basis points on the undrawn portion of the commitment under the U.S. five-year revolving credit facility.

#### *\$645 Million Senior Secured U.S. Term Facility*

The \$645 million U.S. term facility is with 33 domestic and international banks and matures on April 30, 2005.

The Company may obtain loans under both the U.S. five-year revolving credit facility and the U.S. term facility (collectively, the "U.S. facilities") bearing interest at LIBOR plus 400 basis points or an alternative base rate (the higher of JPMorgan's prime rate or the federal funds rate plus 5 basis points) plus 300 basis points. If loans under the \$645 million term facility remain outstanding on April 30, 2004, fees equal to 100 basis points (or 75 basis points if such facility has been reduced to not more than \$200 million) shall be paid to each lender on its ratable portion of the amount outstanding under the U.S. facilities.

The collateral pledged under the U.S. facilities includes:

- subject to certain exceptions, all of the capital stock of the Company's domestic subsidiaries and 65% of the capital stock of its foreign subsidiaries;
- perfected first-priority security interests in and mortgages on certain property, plant and equipment with a book value of at least \$1.00 billion;
- perfected first-priority security interests in and mortgages on substantially all of Goodyear's other tangible and intangible assets including real property, equipment, contract rights and intellectual property; and
- perfected second-priority security interests in all accounts receivable and inventory pledged as security under the Company's \$1.30 billion senior secured asset-backed facilities, cash and cash accounts, and 65% of the capital stock of Goodyear Finance Holding S.A.

The indentures for the Company's Swiss franc denominated bonds limit its ability to use its domestic tire and automotive parts manufacturing facilities as collateral for secured debt without triggering a requirement that bond holders be secured on an equal and ratable basis. The manufacturing facilities indicated above will be pledged to ratably secure the Company's Swiss franc denominated bonds to the extent required under the applicable indenture. However, the aggregate amount collateralized by these manufacturing facilities will be limited to 15% of the Company's shareholders' equity, in order that the security interests granted to the lenders under the restructured facilities will not be required to be shared with the holders of indebtedness outstanding under the Company's other existing bond indentures.

The U.S. facilities contain certain covenants that, among other things, limit the Company's ability to incur additional secured indebtedness (including, a limit of \$275 million in accounts receivable transactions), make investments, and sell assets beyond specified limits. The facilities prohibit Goodyear from paying dividends on its common stock. Goodyear must also maintain a minimum consolidated net worth (as such term is defined in the U.S. facilities) of at least \$2.80 billion and \$2.50 billion for quarters ending in 2003 and 2004, respectively, and \$2.00 billion for the quarter ending March 31, 2005. Goodyear also is not permitted to fall below a ratio of 2.25 to 1.00 of consolidated EBITDA to consolidated interest expense (as such terms are defined in the U.S. facilities) for any period of four consecutive fiscal quarters. In addition, Goodyear's ratio of consolidated senior secured indebtedness to consolidated EBITDA (as such terms are defined in the U.S. facilities) is not permitted to be greater than 4.00 to 1.00 at any time.

In addition, the U.S. term facility requires that any amount outstanding under the facility be prepaid with:

- 75% of the net cash proceeds of any asset sales or dispositions greater than \$5.0 million;
- 50% of net cash proceeds of any sale of the Engineered Products Segment; and
- 50% of the net cash proceeds of any debt or equity issuances.

The U.S. facilities also limit the amount of capital expenditures the Company may make to \$360 million, \$500 million, and \$200 million in 2003, 2004 and 2005 (through April 30), respectively. The amounts of permitted capital expenditures may be increased by the amount of net proceeds retained by the Company from permitted asset sales and equity and debt issuances after application of the prepayment requirement in the U.S. term facility described above. In addition, to the extent the Company does not reach the limit of permitted capital expenditures in any given year, such shortfall may be carried over into the next year.

#### *\$650 Million Senior Secured European Facilities*

Goodyear Dunlop Tires Europe B.V. ("GDTE") has entered into a \$250 million senior secured revolving credit facility and a \$400 million senior secured term loan facility (collectively, the "European facilities"). These facilities are with 33 domestic and international banks and mature on April 30, 2005.

GDTE pays an annual commitment fee of 75 basis points on the undrawn portion of the commitments under the European revolving facility. GDTE may obtain loans under the European facilities bearing interest at LIBOR plus 400 basis points or an alternative base rate (the higher of JPMorgan's prime rate or the federal funds rate plus 5 basis points) plus 300 basis points. If loans under the \$645 million U.S. term facility remain outstanding on April 30, 2004, fees equal to 100 basis points (or 75 basis points if such facility has been reduced to not more

than \$200 million) shall be paid to each lender on its ratable portion of the amount outstanding under each of the European facilities.

The collateral pledged under the European facilities includes:

- all of the capital stock of Goodyear Finance Holding S.A. and certain subsidiaries of GDTE; and
- a perfected first-priority interest in and mortgages on substantially all the tangible and intangible assets of GDTE in the United Kingdom, Luxembourg, France and Germany (and Slovenia if Sava Tires Joint Venture Holding d.o.o. becomes a wholly-owned subsidiary of GDTE), including certain accounts receivable, inventory, real property, equipment, contract rights and cash and cash accounts, but excluding certain accounts receivable used in securitization programs.

Consistent with the covenants applicable to Goodyear in the U.S. facilities, the European facilities contain certain covenants applicable to GDTE and its subsidiaries which, among other things, limit GDTE's ability to incur additional indebtedness (including a limit of \$275 million in accounts receivable transactions), make investments, sell assets beyond specified limits, pay dividends and make loans or advances to Goodyear companies that are not subsidiaries of GDTE. The European facilities also contain certain covenants applicable to the Company identical to those in the U.S. facilities. The European facilities also limit the amount of capital expenditures that GDTE may make to \$180 million, \$250 million and \$100 million in 2003, 2004 and 2005 (through April 30), respectively.

Subject to the provisions in the European facilities and agreements with Goodyear's joint venture partner, Sumitomo Rubber Industries, Ltd. (which include limitations on loans and advances from GDTE to Goodyear and a requirement that transactions with affiliates be consistent with past practices or on arms-length terms), GDTE is permitted to transfer funds to Goodyear.

Any amount outstanding under the term facility is required to be prepaid with:

- 75% of the net cash proceeds of all sales and dispositions of assets by GDTE and its subsidiaries greater than \$5 million; and
- 50% of the net cash proceeds of debt and equity issuances by GDTE and its subsidiaries.

The U.S. and European facilities can be used, if necessary, to fund ordinary course of business needs, to repay maturing debt, and for other needs as they arise.

### *\$1.30 Billion Senior Secured Asset-Backed Credit Facilities*

The Company has also entered into senior secured asset-backed credit facilities in an aggregate principal amount of \$1.30 billion, consisting of a \$500 million revolving credit facility and an \$800 million term loan facility. These facilities may be increased to not more than \$1.60 billion through extensions of, or increases in, commitments by new or existing creditors. The facilities mature on March 31, 2006. Availability under the facilities is limited by a borrowing base equal to the sum of (a) 85% of adjusted eligible accounts receivable and (b) (i) if the effective advance rate for inventory is equal to or greater than 85% of the recovery rate (as determined by a third party appraisal) of such inventory, 85% of the recovery rate of such inventory, or (ii) if the effective advance rate for inventory is less than 85% of the recovery rate, (A) the sum of 35% of eligible raw materials, 65% of adjusted eligible finished goods relating to the retail division, Engineered Products Segment and Chemical Products Segment minus (B) a rent reserve equal to three months' rent and warehouse charges at facilities where inventory is stored. The calculation of the borrowing base and reserves against inventory and accounts receivable included in the borrowing base are subject to adjustment from time to time by the administrative agent and the majority lenders in their discretion (not to be exercised unreasonably), based on the results of ongoing collateral and borrowing base evaluations and appraisals. Availability under the facilities is further limited by a \$50 million availability block. If at any time the amount of outstanding borrowings under the facilities exceeds the borrowing base, the Company will be required to prepay borrowings sufficient to eliminate the excess or maintain compensating deposits with the agent bank. The facilities are collateralized by a first-priority security interest in all accounts receivable and inventory of Goodyear and its domestic and Canadian subsidiaries (excluding accounts receivable and inventory related to the Company's North American joint venture with Sumitomo and

Wingfoot Commercial Systems). The facilities contain certain covenants which are materially the same as those in the U.S. facilities, with capital expenditures of \$500 million and \$150 million permitted in 2005 and 2006 (through March 31), respectively.

#### *Terminated or Amended Facilities*

Until April 1, 2003, the Company was a party to two revolving credit facilities, consisting of a \$750 million five-year revolving credit facility and a \$575 million 364-day revolving credit facility. The Company was also a party to an \$800 million term loan agreement, a \$50 million term loan agreement, a \$700 million accounts receivable facility with respect to its domestic trade accounts receivable and an aggregate of \$346 million of non-domestic accounts receivable facilities. With the exception of (i) the non-domestic accounts receivable facilities, which remain in place as of April 1, 2003 and (ii) the \$750 million five-year revolving credit facility, which was amended and restated, each of these arrangements was terminated as of April 1, 2003, in connection with the restructuring and refinancing.

#### *Terminated or Amended Credit Facilities*

Prior to being amended and restated, the \$750 million five-year revolving credit facility was with 26 domestic and international banks and provided for borrowings of up to the \$750 million commitment at any time until August 15, 2005, when the commitment was to terminate and any outstanding loans were to mature. During 2002, commitment fees averaged 26.1 basis points. Under the five-year revolving credit facility, the Company was permitted to provide up to \$200 million of standby letters of credit. The Company provided \$199.7 million of standby letters of credit as of December 31, 2002. During 2002, participation fees for the five-year revolving credit facility averaged 144 basis points.

The \$575 million 364-day revolving credit facility, which was an extension of a \$775 million facility which expired on August 13, 2002, was with 21 domestic and international banks and provided for borrowings of up to the \$575 million commitment at any time until August 12, 2003. During 2002, commitment fees for the 364-day revolving credit facility averaged 18.4 basis points.

There were no borrowings outstanding under these agreements at any time during 2002 and therefore no utilization fees were incurred. As of April 1, 2003, there were borrowings of \$600 million under the revolving facilities.

The \$800 million term loan was with 28 domestic and international banks and was scheduled to mature on March 30, 2004.

The revolving credit facilities and the term loan contained certain covenants which, among other things, required the Company to maintain at the end of each fiscal quarter a minimum consolidated net worth and a defined minimum interest coverage ratio. In addition, the agreements established limits on the aggregate amount of consolidated debt and certain other obligations the Company and its subsidiaries were permitted to incur and on the amount of unfunded benefit obligations permitted under certain of the Company's pension plans.

During 2002 and early 2003 there was a series of reductions in the Company's credit ratings, and the Company perceived the possibility that it would not continue to comply with covenants in its financing agreements relating to pension plan funding and minimum net worth in its existing financing agreements. Accordingly, the Company entered into discussions with its lenders regarding amendments of its financing agreements. On December 24, 2002, the Company obtained waivers of the pension funding and net worth covenants contained in its revolving credit facilities and term loan agreement. The Company paid fees to the lenders as consideration for their granting the waivers. On March 5, 2003, these waivers were extended to April 4, 2003, and additional fees were paid.

#### *Terminated Domestic Accounts Receivable Securitization Facility*

Until April 1, 2003, Goodyear maintained a program for the continuous sale of substantially all of its domestic trade accounts receivable to Wingfoot A/R LLC, a wholly-owned limited liability subsidiary company that is a bankruptcy-remote SPE. The results of operations and financial position of Wingfoot A/R LLC are not included

in the consolidated financial statements of the Company as provided by SFAS 140. Wingfoot A/R LLC purchased Goodyear's receivables with (a) the cash proceeds of borrowings from a group of four bank-affiliated issuers of commercial paper, which borrowings (\$624.1 million and \$580.0 million at December 31, 2002 and 2001, respectively) were secured by the trade accounts receivable purchased from Goodyear, (b) the proceeds of Goodyear's equity investment in Wingfoot A/R LLC, and (c) a subordinated note payable to Goodyear. Goodyear paid fees under the program based on certain variable market interest rates and other agreed amounts. These fees were reported as Other (Income) and Expense. Wingfoot A/R LLC was permitted to borrow a maximum of \$700 million from the note purchasers. The aggregate amount of Goodyear's investments in Wingfoot A/R LLC was \$313.1 million and \$483.3 million at December 31, 2002 and 2001, respectively.

The Wingfoot A/R facility was amended on December 10, 2002. The amendment reduced the rating required to be maintained by the Company for its long term debt discussed above from Ba2/BB to Ba3/BB-. In connection with the amendment, the Company agreed to increase the amounts payable to the lenders under the facility and paid fees to the lenders as additional consideration for their granting the amendment. On March 20, 2003, Moody's Investor Services lowered Goodyear's senior unsecured debt rating to B1. Although this rating provided the lenders with certain termination rights, the lenders did not seek to terminate the facility and the outstanding borrowings under the facility were retired in connection with the restructuring and refinancing on April 1, 2003.

#### *Non-Domestic Accounts Receivable Securitization Facilities*

Various international subsidiaries of the Company have also established accounts receivable continuous sales programs whereunder these subsidiaries may receive proceeds from the sale of certain of their receivables. These subsidiaries retain servicing responsibilities. At December 31, 2002, the value in U.S. dollars of which these international subsidiaries may borrow is approximately \$409 million. As of April 1, 2003, the amount available for borrowing under these facilities was approximately \$346 million. The Company expects these facilities to be reduced in the second quarter of 2003 and is evaluating alternatives to replace them. During March 2003, a \$63 million accounts receivable facility in Canada was retired. The receivables pledged under the retired Canadian facility now constitute a portion of the collateral pledged under the \$1.30 billion senior secured asset-backed facility. In addition, various other international subsidiaries of Goodyear sold certain of their trade receivables during 2002 and 2001.

At December 31, 2002, the net proceeds for all sales of receivables by Goodyear were \$916.1 million. Net cash inflows of \$34.8 million were received in 2002 from transfers of accounts receivable under these and other programs. For further information, refer to the note to the financial statements No. 4, Accounts and Notes Receivable.

#### *Credit Ratings*

On January 1, 2002, Standard & Poor's and Moody's Investor Services rated the Company's long term debt at BBB and Baa3, respectively. During 2002 and early 2003, credit rating agencies reduced the Company's credit rating on short term and long term debt to non-investment grade status. As a result of these ratings actions and other related events, the Company's access to the capital markets is limited. In addition, financing and related expenses under some existing arrangements have increased as a result of the Company's non-investment grade ratings.

On March 20, 2003, Moody's Investors Services assigned a (P)Ba2 long term debt rating to Goodyear's then proposed restructured credit facilities. At the same time, Moody's assigned Goodyear a senior implied rating of Ba3, an unsecured long term issuer rating of B1 and lowered Goodyear's senior unsecured debt rating to B1. Moody's rating outlook is stable. On April 2, 2003, Standard & Poor's affirmed its BB- long term debt rating, maintained its negative outlook and lowered the rating on Goodyear's unsecured notes to B+. On March 20, 2003, Standard & Poor's assigned ratings on the then proposed restructured credit facilities of: BB+ for the \$1.30 billion senior secured asset-backed credit facility and BB- for the U.S. facilities and the European facilities.

### ***Dividends***

On February 4, 2003, the Company announced that it eliminated its quarterly cash dividend. The Company had paid cash dividends at a quarterly rate of \$.12 per share since the fourth quarter of 2001, when it was decreased from \$.30 per share. The determination of dividend payments is made by the Company's Board of Directors on a quarterly basis. The dividend reduction was effected by the Board in order to conserve cash for the Company's business and should result in annual cash savings to the Company of approximately \$84 million per year. Under the Company's restructured credit agreements, the Company is not permitted to pay dividends on its common stock.

### ***Turnaround Strategy***

The Company is currently implementing the initial stages of a turnaround strategy for the North American Tire Segment which will require the Company to 1) stabilize margins and market shares, 2) simplify the sales and supply chain process, 3) execute key cost-cutting, brand and distribution strategies and 4) grow the business through new product introductions and new sales channels. There is no assurance that the Company will successfully implement this turnaround strategy. In particular, this strategy and the Company's liquidity could be adversely affected by trends that negatively affected the North American Tire Segment in 2002 and prior years, including industry overcapacity which limits pricing power, weakness in the replacement tire market, increased competition from low cost manufacturers and a related decline in Goodyear's market share, weak U.S. economic conditions, and increases in medical and pension costs. The Company's financial position, results of operations and liquidity could also be adversely affected by events related to the expiration of Goodyear's master contract with the United Steelworkers of America and other factors mentioned in the discussion of the North American Tire Segment above.

### ***Future Capital Requirements***

Based upon the Company's projected operating results, the Company believes that cash flow from operations together with available borrowing under its restructured credit facilities and other sources of liquidity will be adequate to meet the Company's anticipated requirements for working capital, debt service and capital expenditures through December 31, 2003.

Prior to March 2003, the Company had not historically drawn down its revolving credit facilities to meet its liquidity demands. However, during March 2003, the Company did draw down approximately \$600 million from its revolving credit facilities. In the future, the Company intends to access its restructured revolving credit facilities to support its liquidity demands on an as needed basis.

Based on the Company's operating results and other information available to the Company, the Company expects to be in compliance with the covenants in its revolving credit facilities, term loans and other bank loans through the end of 2003. In the event the Company failed to comply with these covenants, the lenders would have the right to cease further loans to the Company and to demand the repayment of all outstanding loans under these facilities.

The Company's \$3,345 million of bank finance facilities mature in 2005 and 2006; and the Company would have to refinance these facilities in the capital markets if they were not renewed by the banks. Because of its debt ratings, recent operating performance and other factors, the Company believes its access to such markets at the present is limited. The Company's ability to improve its access to the capital markets is highly dependent on successfully implementing its turnaround strategy. There is no assurance that the Company will be successful in implementing its turnaround strategy. Failure to successfully complete the turnaround strategy could have a material adverse effect on the Company's financial position, results of operations and liquidity.

For further information on financing activities, refer to the notes to the financial statements No. 10, Financial Arrangements and Derivative Financial Instruments, and No. 24, Subsequent Events.



- Pursuant to an agreement entered into in 2001, Goodyear shall purchase minimum amounts of carbon black from a certain supplier from January 1, 2003 through December 31, 2006, at agreed upon base prices that are subject to quarterly adjustments for changes in raw material costs and natural gas costs and a one time adjustment for other manufacturing costs.
- Goodyear expects to make contributions to its domestic pension plans of approximately \$375 million to \$425 million in 2004 in order to satisfy statutory minimum funding requirements.

The Company does not engage in the trading of commodity contracts or any related derivative contracts. The Company generally purchases raw materials and energy through short term, intermediate and long term supply contracts at fixed prices or at formula prices related to market prices or negotiated prices.

## QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK.

### Interest Rate Risk

Goodyear actively manages its fixed and floating rate debt mix, within defined limitations, using refinancings and unleveraged interest rate swaps. Goodyear will enter into fixed and floating interest rate swaps to alter its exposure to the impact of changing interest rates on consolidated results of operations and future cash outflows for interest. Fixed rate swaps are used to reduce Goodyear's risk of increased interest costs during periods of rising interest rates, and are normally designated as cash flow hedges. Floating rate swaps are used to convert the fixed rates of long term borrowings into short term variable rates. Interest rate swap contracts are thus used by Goodyear to separate interest rate risk management from debt funding decisions. At December 31, 2002, the interest rates on 70% of Goodyear's debt were fixed by either the nature of the obligation or through the interest rate swap contracts, compared to 75% at December 31, 2001. Goodyear also from time to time enters into interest rate lock contracts to hedge the risk-free component of anticipated long term debt issuances. No interest rate lock contracts were outstanding at December 31, 2002 or 2001.

The following tables present information at December 31:

(Dollars in millions)	<u>2002</u>	<u>2001</u>
<b>Interest Rate Swap Contracts</b>		
Fixed Rate Contracts:		
Notional principal amount .....	\$325.0	\$325.0
Pay fixed rate .....	5.00%	5.00%
Receive variable LIBOR .....	1.40	1.91
Average years to maturity .....	1.25	2.25
Fair value — liability .....	\$ (14.2)	\$ (9.2)
Pro forma fair value — liability .....	(14.6)	(10.6)
Floating Rate Contracts:		
Notional principal amount .....	\$250.0	—
Pay variable LIBOR .....	3.18%	—
Receive fixed rate .....	6.63	—
Average years to maturity .....	3.95	—
Fair value — asset .....	\$ 20.3	—
Pro forma fair value — asset .....	21.4	—

The pro forma fair value assumes a 10% decrease in variable market interest rates at December 31 of each year, and reflects the estimated fair value of contracts outstanding at that date under that assumption.

Weighted average interest rate swap contract information follows:

(Dollars in millions)	<u>2002</u>	<u>2001</u>	<u>2000</u>
<b>Fixed Rate Contracts:</b>			
Notional principal amount . . . . .	\$325.0	\$129.0	\$71.0
Pay fixed rate . . . . .	5.00%	5.43%	6.24%
Receive variable LIBOR . . . . .	1.91	3.58	6.63
<b>Floating Rate Contracts:</b>			
Notional principal amount . . . . .	\$210.0	—	—
Pay variable LIBOR . . . . .	3.68%	—	—
Receive fixed rate . . . . .	6.63	—	—

The following table presents fixed rate debt information at December 31:

(In millions)	<u>2002</u>	<u>2001</u>
<b>Fixed Rate Debt</b>		
Fair value — liability . . . . .	\$2,097.5	\$2,359.0
Carrying amount — liability . . . . .	2,484.1	2,353.3
Pro forma fair value — liability . . . . .	2,183.1	2,458.3

The pro forma information assumes a 100 basis point decrease in market interest rates at December 31 of each year, and reflects the estimated fair value of fixed rate debt outstanding at that date under that assumption.

The sensitivity to changes in interest rates of Goodyear's interest rate contracts and fixed rate debt was determined with a valuation model based upon net modified duration analysis. The model assumes a parallel shift in the yield curve. The precision of the model decreases as the assumed change in interest rates increases.

### Foreign Currency Exchange Risk

In order to reduce the impact of changes in foreign exchange rates on consolidated results of operations and future foreign currency-denominated cash flows, Goodyear enters into foreign currency contracts. These contracts reduce exposure to currency movements affecting existing foreign currency-denominated assets, liabilities, firm commitments and forecasted transactions resulting primarily from trade receivables and payables, equipment acquisitions, intercompany loans and royalty agreements and forecasted purchases and sales. In addition, the principal and interest on Goodyear's Swiss franc bond due 2006 and Euro300 million of the Euro Notes due 2005 are hedged by currency swap agreements.

Contracts hedging the Swiss franc bond, the Euro Notes and forecasted transactions under intercompany royalty agreements are designated as cash flow hedges. The hedged intercompany royalty transactions will occur during 2003. Contracts hedging short term trade receivables and payables normally have no hedging designation.

The following table presents foreign currency contract information at December 31:

(In millions)	<u>2002</u>	<u>2001</u>
<b>Foreign Exchange Contracts</b>		
Fair value — asset (liability) . . . . .	\$64.2	\$(13.0)
Pro forma change in fair value . . . . .	37.6	44.6
Contract maturities . . . . .	1/03-12/18	1/02-3/06
<b>Fair value — asset (liability):</b>		
Swiss franc swap-current . . . . .	\$(2.8)	\$(4.6)
Swiss franc swap-long term . . . . .	31.6	10.2
Euro swaps-current . . . . .	(1.1)	(5.5)
Euro swaps-long term . . . . .	27.8	(15.0)
Other-current asset . . . . .	8.5	2.4
Other-current (liability) . . . . .	—	(1.1)

The pro forma change in fair value assumes a 10% change in foreign exchange rates at December 31 of each year, and reflects the estimated change in the fair value of contracts outstanding at that date under that assumption.

At December 31, 2002, Goodyear held foreign currency Euro put options, exercisable during 2003, to reduce exposure to currency movements on 2003 forecasted intercompany sales. These options are designated as cash flow hedges. At December 31, 2002, the underlying contract value of these options totaled \$42.6 million, and the fair value totaled \$.2 million. The uncertainty of foreign currency markets in the future precludes the Company from assessing whether or not these options will be exercised.

The sensitivity to changes in exchange rates of Goodyear's foreign currency positions was determined using current market pricing models.

For further information on interest rate contracts and foreign currency exchange contracts, refer to the note to the financial statements No. 10, Financing Arrangements and Derivative Financial Instruments.

### **FORWARD-LOOKING INFORMATION — SAFE HARBOR STATEMENT**

Certain information set forth herein (other than historical data and information) may constitute forward-looking statements regarding events and trends which may affect our future operating results and financial position. The words "estimate," "expect," "intend" and "project," as well as other words or expressions of similar meaning, are intended to identify forward-looking statements. You are cautioned not to place undue reliance on forward-looking statements, which speak only as of the date of this Annual Report. Such statements are based on current expectations and assumptions, are inherently uncertain, are subject to risks and should be viewed with caution. Actual results and experience may differ materially from the forward-looking statements as a result of many factors, including:

- changes in general economic and industry conditions in the various markets served by our operations;
- price and product competition;
- increased competitive activity;
- changes in demand levels for our products;
- fluctuations in the prices paid for raw materials and energy;
- our ability to control costs and expenses;
- changes in the monetary policies of various countries where we have significant operations;
- changes in interest and currency exchange rates;
- actions by rating agencies;
- our ability to access the capital markets;
- our ability to meet financial covenants contained in credit agreements;
- litigation and regulatory costs and expenses;
- economic disruptions and risks of loss associated with global events, including war, acts of terror and civil obstructions; and
- other unanticipated events and conditions.

It is not possible to foresee or identify all such factors. We will not revise or update any forward-looking statement or disclose any facts, events or circumstances that occur after the date hereof that may affect the accuracy of any forward-looking statement.

**THE GOODYEAR TIRE & RUBBER COMPANY AND SUBSIDIARIES**

**Consolidated Statement of Income**

	<b>Year Ended December 31,</b>		
	<u>2002</u>	<u>2001</u>	<u>2000</u>
<i>(Dollars in millions, except per share)</i>			
<b>Net Sales</b> .....	\$ 13,850.0	\$ 14,147.2	\$ 14,417.1
Cost of Goods Sold .....	11,313.9	11,619.5	11,637.3
Selling, Administrative and General Expense .....	2,223.9	2,248.8	2,237.3
Rationalizations (Note 2) .....	8.6	206.8	124.1
Interest Expense (Note 16) .....	241.3	292.4	282.6
Other (Income) and Expense (Note 3) .....	25.8	11.8	27.8
Foreign Currency Exchange .....	(10.2)	.1	(6.7)
Equity in (Earnings) Losses of Affiliates .....	8.8	40.6	22.4
Minority Interest in Net Income (Loss) of Subsidiaries .....	<u>55.8</u>	<u>.2</u>	<u>33.5</u>
Income (Loss) before Income Taxes .....	(17.9)	(273.0)	58.8
United States and Foreign Taxes on Income (Loss) (Note 15) ..	<u>1,087.9</u>	<u>(69.4)</u>	<u>18.5</u>
<b>Net Income (Loss)</b> .....	<u>\$ (1,105.8)</u>	<u>\$ (203.6)</u>	<u>\$ 40.3</u>
<b>Net Income (Loss) Per Share — Basic</b> .....	<u>\$ (6.62)</u>	<u>\$ (1.27)</u>	<u>\$ .26</u>
Average Shares Outstanding (Note 11) .....	167,020,375	159,955,869	156,840,646
<b>Net Income (Loss) Per Share — Diluted</b> .....	<u>\$ (6.62)</u>	<u>\$ (1.27)</u>	<u>\$ .25</u>
Average Shares Outstanding (Note 11) .....	167,020,375	159,955,869	158,764,926

*The accompanying notes are an integral part of this financial statement.*

**THE GOODYEAR TIRE & RUBBER COMPANY AND SUBSIDIARIES**

**Consolidated Balance Sheet**

	December 31,	
	2002	2001
<b>(Dollars in millions)</b>		
<b>Assets</b>		
Current Assets:		
Cash and cash equivalents .....	\$ 923.0	\$ 959.4
Short term securities .....	24.3	—
Accounts and notes receivable (Note 4) .....	1,459.7	1,475.3
Inventories (Note 5) .....	2,371.6	2,380.9
Prepaid expenses and other current assets .....	448.1	448.6
<b>Total Current Assets</b> .....	<b>5,226.7</b>	<b>5,264.2</b>
Long Term Accounts and Notes Receivable .....	236.3	132.3
Investments in Affiliates .....	141.7	101.2
Other Assets (Note 7) .....	254.9	251.9
Goodwill and Other Intangible Assets (Note 6) .....	768.7	706.3
Deferred Income Tax (Note 15) .....	207.5	924.7
Prepaid and Deferred Pension Costs (Note 14) .....	913.4	1,021.5
Deferred Charges .....	205.1	215.3
Properties and Plants (Note 8) .....	5,192.3	5,166.0
<b>Total Assets</b> .....	<b>\$13,146.6</b>	<b>\$13,783.4</b>
<b>Liabilities</b>		
Current Liabilities:		
Accounts payable-trade .....	\$ 1,502.2	\$ 1,359.2
Compensation and benefits (Notes 13, 14) .....	961.2	897.2
Other current liabilities .....	481.6	479.6
United States and foreign taxes .....	473.2	347.7
Notes payable (Note 10) .....	283.4	255.0
Long term debt due within one year (Note 10) .....	369.8	109.7
<b>Total Current Liabilities</b> .....	<b>4,071.4</b>	<b>3,448.4</b>
Long Term Debt and Capital Leases (Note 10) .....	2,989.0	3,203.6
Compensation and Benefits (Notes 13, 14) .....	4,194.2	2,848.9
Other Long Term Liabilities .....	501.2	630.9
Minority Equity in Subsidiaries .....	740.2	787.6
<b>Total Liabilities</b> .....	<b>12,496.0</b>	<b>10,919.4</b>
Commitments and Contingent Liabilities (Note 22)		
<b>Shareholders' Equity</b>		
Preferred Stock, no par value:		
Authorized, 50,000,000 shares, unissued .....	—	—
Common Stock, no par value:		
Authorized, 300,000,000 shares		
Outstanding shares, 175,307,433 (163,165,698 in 2001) .....	175.3	163.2
Capital Surplus .....	1,390.3	1,245.4
Retained Earnings .....	2,007.1	3,192.7
Accumulated Other Comprehensive Income (Note 21) .....	(2,922.1)	(1,737.3)
<b>Total Shareholders' Equity</b> .....	<b>650.6</b>	<b>2,864.0</b>
<b>Total Liabilities and Shareholders' Equity</b> .....	<b>\$13,146.6</b>	<b>\$13,783.4</b>

*The accompanying notes are an integral part of this financial statement.*

**THE GOODYEAR TIRE & RUBBER COMPANY AND SUBSIDIARIES**

**Consolidated Statement of Shareholders' Equity**

	<u>Common Stock</u>		<u>Capital</u>	<u>Retained</u>	<u>Accumulated</u>	<u>Total</u>
	<u>Shares</u>	<u>Amount</u>	<u>Surplus</u>	<u>Earnings</u>	<u>Other</u>	<u>Shareholders'</u>
					<u>Comprehensive</u>	<u>Equity</u>
					<u>Income</u>	
<b>(Dollars in millions, except per share)</b>						
<b>Balance at December 31, 1999</b> .....	156,335,120	\$156.3	\$1,029.6	\$3,706.9	\$(1,100.2)	\$3,792.6
(after deducting 39,343,548 treasury shares)						
Comprehensive income (loss):						
Net income (loss) .....				40.3		
Foreign currency translation (net of tax benefit of						
\$17.0) .....					(201.7)	
Minimum pension liability (net of tax of \$4.1) .....					(6.7)	
Unrealized investment gain (net of tax of \$1.7) .....					2.8	
<b>Total comprehensive income (loss)</b> .....						(165.3)
Cash dividends — \$1.20 per share .....				(188.4)		(188.4)
Common stock issued from treasury:						
Conversion of 1.2% Convertible Note Payable ..	1,138,030	1.1	58.8			59.9
Stock compensation plans .....	<u>130,812</u>	<u>.2</u>	<u>4.0</u>			<u>4.2</u>
<b>Balance at December 31, 2000</b> .....	157,603,962	157.6	1,092.4	3,558.8	(1,305.8)	3,503.0
(after deducting 38,074,706 treasury shares)						
Comprehensive income (loss):						
Net income (loss) .....				(203.6)		
Foreign currency translation (net of tax benefit of						
\$6.3) .....					(183.5)	
Less reclassification adjustment for amounts						
recognized in income .....					7.2	
Minimum pension liability (net of tax of \$124.4) ..					(235.4)	
Unrealized investment loss (net of tax of \$4.1) .....					(6.6)	
Transition adjustment from adoption of SFAS 133 ..					5.4	
Deferred derivative loss (net of tax of \$17.1) .....					(27.8)	
Less reclassification adjustment for amounts						
recognized in income (net of tax of \$5.7) ..					9.2	
<b>Total comprehensive income (loss)</b> .....						(635.1)
Cash dividends — \$1.02 per share .....				(162.5)		(162.5)
Common stock issued from treasury:						
Domestic pension funding .....	4,300,000	4.3	95.7			100.0
Conversion of 1.2% Convertible Note Payable ..	1,140,866	1.1	55.1			56.2
Stock compensation plans .....	<u>120,870</u>	<u>.2</u>	<u>2.2</u>			<u>2.4</u>
<b>Balance at December 31, 2001</b> .....	163,165,698	163.2	1,245.4	3,192.7	(1,737.3)	2,864.0
(after deducting 32,512,970 treasury shares)						
Comprehensive income (loss):						
Net income (loss) .....				(1,105.8)		
Foreign currency translation (net of tax benefit of						
\$1.6) .....					61.1	
Minimum pension liability (net of tax of \$42.4) .....					(1,259.6)	
Unrealized investment gain (net of tax of \$0) .....					7.3	
Deferred derivative gain (net of tax of \$0) .....					70.9	
Less reclassification adjustment for amounts						
recognized in income (net of tax of \$0) .....					(64.5)	
<b>Total comprehensive income (loss)</b> .....						(2,290.6)
Cash dividends — \$.48 per share .....				(79.8)		(79.8)
Common stock issued from treasury:						
Domestic pension funding .....	11,300,000	11.3	126.6			137.9
Common stock issued for acquisitions .....	693,740	.7	15.2			15.9
Stock compensation plans .....	<u>147,995</u>	<u>.1</u>	<u>3.1</u>			<u>3.2</u>
<b>Balance at December 31, 2002</b> .....	<u>175,307,433</u>	<u>\$175.3</u>	<u>\$1,390.3</u>	<u>\$2,007.1</u>	<u>\$(2,922.1)</u>	<u>\$ 650.6</u>
(after deducting 20,371,235 treasury shares)						

*The accompanying notes are an integral part of this financial statement.*

**THE GOODYEAR TIRE & RUBBER COMPANY AND SUBSIDIARIES**

**Consolidated Statement of Cash Flows**

	Year Ended December 31,		
	2002	2001	2000
<i>(Dollars in millions)</i>			
<b>Cash Flows from Operating Activities:</b>			
Net Income (Loss) .....	\$(1,105.8)	\$ (203.6)	\$ 40.3
Adjustments to reconcile net income (loss) to cash flows from operating activities:			
Depreciation and amortization .....	602.8	636.7	630.3
Deferred tax provision (Note 15) .....	987.9	(252.0)	(138.9)
Rationalizations (Note 2) .....	8.8	158.3	100.1
Asset sales (Note 3) .....	(22.0)	(30.8)	(3.2)
Net cash flows from sale of accounts receivable (Note 4) .....	34.8	249.1	38.6
Changes in operating assets and liabilities, net of asset acquisitions and dispositions:			
Accounts and notes receivable .....	60.2	226.1	97.4
Inventories .....	84.9	407.8	(382.6)
Accounts payable-trade .....	98.3	(77.9)	84.8
Other assets and liabilities .....	(73.5)	199.6	(12.1)
Total adjustments .....	1,782.2	1,516.9	414.4
<b>Total cash flows from operating activities .....</b>	<b>676.4</b>	<b>1,313.3</b>	<b>454.7</b>
<b>Cash Flows from Investing Activities:</b>			
Capital expenditures .....	(457.9)	(435.4)	(614.5)
Short term securities acquired .....	(64.7)	(2.3)	(24.4)
Short term securities redeemed .....	38.5	1.9	26.1
Asset dispositions .....	53.3	118.2	172.6
Asset acquisitions .....	(54.8)	—	—
Other transactions .....	(56.8)	(152.8)	(28.2)
<b>Total cash flows from investing activities .....</b>	<b>(542.4)</b>	<b>(470.4)</b>	<b>(468.4)</b>
<b>Cash Flows from Financing Activities:</b>			
Short term debt incurred .....	84.1	83.8	1,254.3
Short term debt paid .....	(87.5)	(1,388.9)	(1,908.2)
Long term debt incurred .....	38.4	1,510.2	1,145.9
Long term debt paid .....	(124.8)	(158.0)	(229.2)
Common stock issued (Notes 7, 11) .....	19.0	1.7	4.2
Dividends paid to Sumitomo .....	(6.2)	(13.1)	(27.1)
Dividends paid to Goodyear shareholders .....	(79.8)	(162.5)	(188.4)
<b>Total cash flows from financing activities .....</b>	<b>(156.8)</b>	<b>(126.8)</b>	<b>51.5</b>
Effect of Exchange Rate Changes on Cash and Cash Equivalents .....	(13.6)	(9.6)	(26.2)
<b>Net Change in Cash and Cash Equivalents .....</b>	<b>(36.4)</b>	<b>706.5</b>	<b>11.6</b>
Cash and Cash Equivalents at Beginning of the Period .....	959.4	252.9	241.3
<b>Cash and Cash Equivalents at End of the Period .....</b>	<b>\$ 923.0</b>	<b>\$ 959.4</b>	<b>\$ 252.9</b>

*The accompanying notes are an integral part of this financial statement.*

## THE GOODYEAR TIRE & RUBBER COMPANY AND SUBSIDIARIES

### NOTES TO FINANCIAL STATEMENTS

#### **Note 1. Accounting Policies**

A summary of the significant accounting policies used in the preparation of the accompanying financial statements follows:

#### *Principles of Consolidation*

The consolidated financial statements include the accounts of all majority-owned subsidiaries in which no substantive participating rights are held by minority shareholders. Goodyear has no majority-owned subsidiaries in which substantive participating rights are held by minority shareholders. All intercompany transactions have been eliminated.

Goodyear's investments in 20% to 50% owned companies in which it has the ability to exercise significant influence over operating and financial policies are accounted for using the equity method. Accordingly, Goodyear's share of the earnings of these companies is included in consolidated net income (loss). Investments in other companies are carried at cost.

The Financial Accounting Standards Board has issued Interpretation No. 46 (FIN 46), "Consolidation of Variable Interest Entities." FIN 46 requires companies to consolidate, at fair value, the assets, liabilities and results of operations of variable interest entities created before February 1, 2003, in which they hold a controlling financial interest through means other than the majority ownership of voting equity, in financial statements for periods beginning after June 15, 2003. At December 31, 2002, Goodyear was a party to lease agreements with two unrelated special purpose entities (SPEs) that are variable interest entities as defined by FIN 46. Refer to Note 9 for further information.

#### *Consolidated Statement of Cash Flows*

Cash and cash equivalents include cash on hand and in the bank as well as all short term securities held for the primary purpose of general liquidity. Such securities normally mature within three months from the date of acquisition. Cash flows associated with items intended as hedges of identifiable transactions or events are classified in the same category as the cash flows from the items being hedged. Book overdrafts are recorded within accounts payable-trade and were \$131.5 million at December 31, 2002, and \$135.1 million at December 31, 2001. Cash flows related to such amounts are classified as financing activities and, for the three years ended December 31, 2002, totaled \$3.6 million, \$23.9 million and \$46.4 million, respectively.

#### *Revenue Recognition*

Revenues are recognized when finished products are shipped to unaffiliated customers and both title and the risks and rewards of ownership are transferred, or services have been rendered and accepted. Appropriate provision is made for uncollectible accounts.

#### *Warranty*

Goodyear offers warranties on the sale of certain of its products and services and records an accrual for estimated future claims at the time revenue is recognized. Tire replacement under most of the warranties offered by Goodyear is on a prorated basis. Warranty reserves are based on past claims experience, sales history and other considerations. Refer to Note 22.

**THE GOODYEAR TIRE & RUBBER COMPANY AND SUBSIDIARIES**  
**NOTES TO FINANCIAL STATEMENTS — (Continued)**

**Note 1. Accounting Policies (continued)**

***Shipping and Handling Fees and Costs***

Expenses for transportation of products to customers is recorded as a component of cost of goods sold.

***Inventories***

Worldwide inventories are stated at the lower of cost or market. Cost is determined using FIFO or the average cost method. Costs include direct material, direct labor and applicable manufacturing and engineering overhead. Refer to Note 5.

***Investments***

Investments in marketable equity securities are stated at fair value. Fair value is determined using quoted market prices at the end of the reporting period and, when appropriate, exchange rates at that date. Unrealized gains and losses on marketable equity securities classified as available-for-sale are recorded in Accumulated Other Comprehensive Income, net of tax. Refer to Notes 7 and 21.

***Goodwill and Other Intangible Assets***

Goodyear adopted Statement of Financial Accounting Standards No. 142 (SFAS 142), "Goodwill and Other Intangible Assets," effective January 1, 2002. Goodwill is recorded when the cost of acquired businesses exceeds the fair value of the identifiable net assets acquired. Goodwill and intangible assets with indefinite useful lives are tested for impairment annually or when events or circumstances indicate that impairment may have occurred. Goodyear has elected to perform the goodwill impairment test annually as of July 31. If considered impaired, the goodwill or intangible asset with an indefinite useful life is written down to fair value. The following represents Goodyear's policy in effect for the two-year period ended December 31, 2001. Goodwill was amortized over its estimated useful life, based on an evaluation of all relevant factors. The carrying amount and estimated useful life of goodwill were reviewed whenever events or circumstances indicated that revisions might have been warranted. Refer to Note 6.

***Properties and Plants***

Properties and plants are stated at cost. Depreciation is computed using the straight-line method. Accelerated depreciation is used for income tax purposes, where permitted. Refer to Note 8.

***Advertising Costs***

Costs incurred for producing and communicating advertising are generally expensed when incurred. Costs incurred under Goodyear's cooperative advertising program with dealers and franchisees are recorded as reductions of sales as related revenues are recognized. Refer to Note 18.

***Foreign Currency Translation***

Financial statements of international subsidiaries are translated into U.S. dollars using the exchange rate at each balance sheet date for assets and liabilities and a weighted-average exchange rate for each period for revenues, expenses, gains and losses. Where the local currency is the functional currency, translation adjustments are recorded as Accumulated Other Comprehensive Income. Where the U.S. dollar is the functional currency, translation adjustments are recorded in income.

**THE GOODYEAR TIRE & RUBBER COMPANY AND SUBSIDIARIES**

**NOTES TO FINANCIAL STATEMENTS — (Continued)**

**Note 1. Accounting Policies (continued)**

***Environmental Cleanup Matters***

Goodyear expenses environmental expenditures related to existing conditions resulting from past or current operations and from which no current or future benefit is discernible. Expenditures that extend the life of the related property or mitigate or prevent future environmental contamination are capitalized. Goodyear determines its liability on a site by site basis and records a liability at the time when it is probable and can be reasonably estimated. Goodyear's estimated liability is reduced to reflect the anticipated participation of other potentially responsible parties in those instances where it is probable that such parties are legally responsible and financially capable of paying their respective shares of the relevant costs. The estimated liability of Goodyear is not discounted or reduced for possible recoveries from insurance carriers. Refer to Note 22.

***Stock-Based Compensation***

The Company used the intrinsic value method to measure compensation cost for stock-based compensation during 2002, 2001 and 2000. Accordingly, compensation cost for stock options is measured as the excess, if any, of the quoted market price of the Company's common stock at the date of the grant over the amount an employee must pay to acquire the stock. Compensation cost for stock appreciation rights and performance units is recorded based on the quoted market price of the Company's stock at the end of the reporting period. Refer to Note 11.

The following table presents the pro forma effect from using the fair value method to measure compensation cost:

<b>(In millions, except per share)</b>	<u><b>2002</b></u>	<u><b>2001</b></u>	<u><b>2000</b></u>
Net income (loss) as reported . . . . .	\$(1,105.8)	\$(203.6)	\$ 40.3
Add: Stock-based compensation expense (income) included in net income (net of tax) . . . . .	(4.9)	2.4	.1
Deduct: Stock-based compensation expense calculated using the fair value method (net of tax) . . . . .	<u>(34.3)</u>	<u>(30.5)</u>	<u>(25.3)</u>
Net income (loss) as adjusted . . . . .	<u><u>\$(1,145.0)</u></u>	<u><u>\$(231.7)</u></u>	<u><u>\$ 15.1</u></u>
Net income (loss) per share:			
Basic — as reported . . . . .	\$ (6.62)	\$ (1.27)	\$ .26
— as adjusted . . . . .	(6.86)	(1.44)	.10
Diluted — as reported . . . . .	\$ (6.62)	\$ (1.27)	\$ .25
— as adjusted . . . . .	(6.86)	(1.44)	.09

***Per Share of Common Stock***

Basic earnings per share has been computed based on the average number of common shares outstanding. Diluted earnings per share reflects the dilutive impact of outstanding stock options (computed using the treasury stock method) and, in 2000, Goodyear's 1.2% Convertible Note Payable Due 8/01. All earnings per share amounts in these notes to financial statements are diluted, unless otherwise noted. Refer to Note 11.

***Income Taxes***

Income taxes are recognized during the year in which transactions enter into the determination of financial statement income, with deferred taxes being provided for temporary differences between amounts of assets and liabilities for financial reporting purposes and such amounts as measured by tax laws. Refer to Note 15.

**THE GOODYEAR TIRE & RUBBER COMPANY AND SUBSIDIARIES**  
**NOTES TO FINANCIAL STATEMENTS — (Continued)**

**Note 1. Accounting Policies (continued)**

*Use of Estimates*

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the amounts reported in the consolidated financial statements and related notes to financial statements. Actual results could differ from those estimates. On an ongoing basis, management reviews its estimates, including those related to the allowance for doubtful accounts, recoverability of intangibles and other long-lived assets, deferred tax asset valuation allowance, warranty, workers' compensation, litigation, general and product liabilities, environmental liabilities, pension and postretirement benefits, and various other operating allowances and accruals, based on currently available information. Changes in facts and circumstances may alter such estimates and affect results of operations and financial position in future periods.

*Derivative Financial Instruments and Hedging Activities*

Derivative financial instrument contracts and nonderivative instruments are utilized by Goodyear to manage interest rate, foreign exchange and commodity price risks. Goodyear has established a control environment that includes policies and procedures for risk assessment and the approval, reporting and monitoring of derivative financial instrument activities. Company policy prohibits holding or issuing derivative financial instruments for trading purposes.

To qualify for hedge accounting, hedging instruments must be designated as hedges and meet defined correlation and effectiveness criteria. These criteria require that the anticipated cash flows and/or financial statement effects of the hedging instrument substantially offset those of the position being hedged.

Derivative contracts are reported at fair value on the Consolidated Balance Sheet as both current and long term Accounts Receivable or Other Liabilities. Deferred gains and losses on contracts designated as cash flow hedges are recorded in Accumulated Other Comprehensive Income (OCI). Ineffectiveness in hedging relationships is recorded as Other (Income) and Expense in the current period.

*Interest Rate Contracts* — Gains and losses on contracts designated as cash flow hedges are initially deferred and recorded in OCI. Amounts are transferred from OCI and recognized in income as Interest Expense in the same period that the hedged item is recognized in income. Gains and losses on contracts designated as fair value hedges are recognized in income in the current period as Interest Expense. Gains and losses on contracts with no hedging designation are recorded in income in the current period as Other (Income) and Expense.

*Foreign Currency Contracts* — Gains and losses on contracts designated as cash flow hedges are initially deferred and recorded in OCI. Amounts are transferred from OCI and recognized in income in the same period and on the same line that the hedged item is recognized in income. Gains and losses on contracts with no hedging designation are recorded in income currently as Foreign Currency Exchange.

Goodyear does not include premiums paid on forward currency contracts in its assessment of hedge effectiveness. Premiums on contracts designated as hedges are recognized in income as Foreign Currency Exchange over the life of the contract.

*Net Investment Hedging* — Nonderivative instruments denominated in foreign currencies are used to hedge net investments in foreign subsidiaries. Gains and losses on these instruments are deferred and recorded in OCI as Foreign Currency Translation Adjustment. These gains and losses are only recognized in income upon the complete or partial sale of the related investment or the complete liquidation of the investment.

*Termination of Contracts* — Gains and losses (including deferred gains and losses in OCI) are recognized in income as Other (Income) and Expense when contracts are terminated concurrently with the termination of the hedged position. To the extent that such position remains outstanding, gains and losses are amortized to Interest

**THE GOODYEAR TIRE & RUBBER COMPANY AND SUBSIDIARIES**  
**NOTES TO FINANCIAL STATEMENTS — (Continued)**

**Note 1. Accounting Policies (continued)**

Expense or Foreign Currency Exchange over the remaining life of that position. Gains and losses on contracts that Goodyear temporarily continues to hold after the early termination of a hedged position, or that otherwise no longer qualify for hedge accounting, are recognized in income as Other (Income) and Expense.

Refer to Note 10.

**Reclassification**

Certain items previously reported in specific financial statement captions have been reclassified to conform to the 2002 presentation.

**Note 2. Rationalizations**

To maintain global competitiveness, Goodyear has implemented rationalization actions over the past several years for the purpose of reducing over-capacity, eliminating redundancies and reducing costs. The net amounts of rationalization charges (credits) to the Consolidated Statement of Income by quarter for the periods indicated were as follows:

(In millions)	<u>First Quarter</u>	<u>Second Quarter</u>	<u>Third Quarter</u>	<u>Fourth Quarter</u>	<u>Total</u>
2002:					
New charge .....	\$ —	\$ —	\$18.6	\$ 7.9	\$ 26.5
Reversals .....	<u>—</u>	<u>—</u>	<u>(6.6)</u>	<u>(11.3)</u>	<u>(17.9)</u>
	<u>\$ —</u>	<u>\$ —</u>	<u>\$12.0</u>	<u>\$ (3.4)</u>	<u>\$ 8.6</u>
2001:					
New charge .....	\$79.0	\$ —	\$ —	\$131.9	\$210.9
Reversals .....	<u>—</u>	<u>—</u>	<u>—</u>	<u>(4.1)</u>	<u>(4.1)</u>
	<u>\$79.0</u>	<u>\$ —</u>	<u>\$ —</u>	<u>\$127.8</u>	<u>\$206.8</u>
2000:					
New charge .....	\$ —	\$ 6.0	\$ 1.2	\$118.2	\$125.4
Reversals .....	<u>—</u>	<u>(1.3)</u>	<u>—</u>	<u>—</u>	<u>(1.3)</u>
	<u>\$ —</u>	<u>\$ 4.7</u>	<u>\$ 1.2</u>	<u>\$118.2</u>	<u>\$124.1</u>

**2002 Program**

(In millions)	<u>Associate- related Costs</u>	<u>Other Than Associate- related Costs</u>	<u>Total</u>
Original charge .....	\$20.3	\$6.2	\$26.5
Incurred .....	(2.7)	(2.9)	(5.6)
Reversed .....	<u>(.2)</u>	<u>—</u>	<u>(.2)</u>
<b>Accrual balance at December 31, 2002.....</b>	<u><b>\$17.4</b></u>	<u><b>\$3.3</b></u>	<u><b>\$20.7</b></u>

Goodyear recorded a net rationalization charge totaling \$8.6 million (\$8.8 million after tax or \$.05 per share) in 2002, which included reversals of \$17.9 million (\$14.2 million after tax or \$.09 per share) for reserves from rationalization actions no longer needed for their originally intended purposes and new charges of \$26.5 million (\$23.0 million after tax or \$.14 per share). The 2002 rationalization actions consisted of a manufacturing facility consolidation in Europe, the closure of a mold manufacturing facility and a plant consolidation in the United

**THE GOODYEAR TIRE & RUBBER COMPANY AND SUBSIDIARIES**

**NOTES TO FINANCIAL STATEMENTS — (Continued)**

**Note 2. Rationalizations (continued)**

States, and administrative consolidations. Of the \$26.5 million charge, \$24.2 million related to future cash outflows, primarily associate severance costs, and \$2.3 million related to a non-cash writeoff of equipment taken out of service in the Engineered Products and North American Tire Segments. The reversals are primarily the result of lower than initially estimated associate-related payments of approximately \$6.0 million, lower lease cancellation fees in the European Union of approximately \$6.0 million and sublease contract signings in North America of approximately \$3.0 million. Also included in the reversals is \$1.7 million, which represents a portion of a legal reserve related to a previous rationalization plan in the Asia region, determined to be no longer necessary as a result of a court ruling in Goodyear's favor. These reversals do not represent a change in the plan originally approved by management. Goodyear plans to complete these actions during 2003.

Associate-related rationalization costs totaled \$20.3 million. Activity during 2002 is presented below:

<b>(In millions)</b>	<b><u>Recorded</u></b>	<b><u>Incurred</u></b>	<b><u>Reversed</u></b>	<b><u>Balance at December 31, 2002</u></b>
Plant consolidation . . . . .	\$14.9	\$(1.5)	\$(.2)	\$13.2
Administrative consolidation . . . . .	<u>5.4</u>	<u>(1.2)</u>	<u>—</u>	<u>4.2</u>
	<u>\$20.3</u>	<u>\$(2.7)</u>	<u>\$(.2)</u>	<u>\$17.4</u>

Under the above programs, Goodyear provided for the release of approximately 1,000 manufacturing and administrative associates in Europe and the United States. During 2002, \$2.7 million was incurred for the release of approximately 250 associates.

Rationalization costs, other than associate-related costs, totaled \$6.2 million. Activity during 2002 is presented below:

<b>(In millions)</b>	<b><u>Recorded</u></b>	<b><u>Incurred</u></b>	<b><u>Balance at December 31, 2002</u></b>
Plant consolidation . . . . .	\$3.5	\$(2.9)	\$ .6
Administrative consolidation . . . . .	<u>2.7</u>	<u>—</u>	<u>2.7</u>
	<u>\$6.2</u>	<u>\$(2.9)</u>	<u>\$3.3</u>

These costs were primarily for the writeoff of equipment taken out of service in the Engineered Products and North American Tire Segments and noncancellable lease costs. Goodyear incurred \$2.9 million of other than associate-related costs during 2002 primarily for the writeoff of equipment taken out of service.

**Fourth Quarter 2001 Program**

<b>(In millions)</b>	<b><u>Associate- related Costs</u></b>	<b><u>Other Than Associate- related Costs</u></b>	<b><u>Total</u></b>
Original charge . . . . .	\$53.1	\$78.8	\$131.9
Incurred . . . . .	<u>(1.6)</u>	<u>(42.5)</u>	<u>(44.1)</u>
<b>Accrual balance at December 31, 2001 . . . . .</b>	51.5	36.3	87.8
Incurred . . . . .	(41.0)	(4.9)	(45.9)
Reversed . . . . .	<u>(5.4)</u>	<u>(10.4)</u>	<u>(15.8)</u>
<b>Accrual balance at December 31, 2002 . . . . .</b>	<u>\$ 5.1</u>	<u>\$21.0</u>	<u>\$ 26.1</u>

Goodyear recorded a net rationalization charge totaling \$127.8 million (\$101.2 million after tax or \$.62 per share) in the fourth quarter of 2001, which included a \$4.1 million reversal of reserves no longer needed for their originally intended purposes. These actions were in response to continued competitive market conditions and

**THE GOODYEAR TIRE & RUBBER COMPANY AND SUBSIDIARIES**

**NOTES TO FINANCIAL STATEMENTS — (Continued)**

**Note 2. Rationalizations (continued)**

worldwide economic uncertainty. Under these actions, Goodyear provided for worldwide associate reductions through retail and administrative consolidation and manufacturing plant downsizing and consolidation. Of this charge, \$89.4 million related to future cash outflows, primarily associate severance and noncancellable lease costs, and \$42.5 million related to non-cash charges, primarily for the writeoff of equipment taken out of service. Goodyear plans to complete these actions during the second quarter of 2003.

Associate-related rationalization costs totaling \$53.1 million were recorded. Activity during 2002 is presented below:

(In millions)	<u>Balance at December 31, 2001</u>	<u>Incurred</u>	<u>Reversed</u>	<u>Balance at December 31, 2002</u>
Plant downsizing and consolidation . . . .	\$21.2	\$(21.2)	\$ —	\$ —
Retail and administrative consolidation	<u>30.3</u>	<u>(19.8)</u>	<u>(5.4)</u>	<u>5.1</u>
	<u>\$51.5</u>	<u>\$(41.0)</u>	<u>\$(5.4)</u>	<u>\$5.1</u>

Under the above programs, Goodyear provided for the release of approximately 2,200 associates around the world, primarily production and administrative associates. To date, \$42.6 million was incurred for the release of approximately 2,000 associates including \$41.0 million for approximately 1,700 associates during 2002. The reversals of \$5.4 million are primarily the result of lower than initially estimated associate-related payments, including associates who exited on their own accord prior to implementation of the plan.

Rationalization costs, other than associate-related costs, totaling \$78.8 million were recorded. Activity during 2002 is presented below:

(In millions)	<u>Balance at December 31, 2001</u>	<u>Incurred</u>	<u>Reversed</u>	<u>Balance at December 31, 2002</u>
Plant downsizing and consolidation . . . .	\$ 5.2	\$(1.5)	\$ (1.7)	\$ 2.0
Retail and administrative consolidation	<u>31.1</u>	<u>(3.4)</u>	<u>(8.7)</u>	<u>19.0</u>
	<u>\$36.3</u>	<u>\$(4.9)</u>	<u>\$(10.4)</u>	<u>\$21.0</u>

These costs were primarily for the writeoff of \$40.0 million of tire production equipment taken out of service, principally related to the closure of a tire manufacturing facility in the Asia Tire segment, and noncancellable lease costs. Goodyear incurred \$4.9 million of other than associate-related costs during 2002, primarily for lease termination costs. The reversals of \$10.4 million are primarily the result of lower than initially estimated lease cancellation fees in the European Union, sublease contracts signed in North America and a favorable court ruling in Asia.

**THE GOODYEAR TIRE & RUBBER COMPANY AND SUBSIDIARIES**  
**NOTES TO FINANCIAL STATEMENTS — (Continued)**

**Note 2. Rationalizations (continued)**

**First Quarter 2001/2000 Program**

(In millions)	Associate- related Costs	Other Than Associate- related Costs	Total
Third quarter charge . . . . .	\$ 1.2	\$ —	\$ 1.2
Fourth quarter charge . . . . .	91.4	26.8	118.2
Incurrd . . . . .	(19.4)	(18.0)	(37.4)
<b>Accrual balance at December 31, 2000 . . . . .</b>	73.2	8.8	82.0
2001 charge . . . . .	59.4	7.1	66.5
Incurrd . . . . .	(122.8)	(12.3)	(135.1)
Reversed . . . . .	(3.9)	(.2)	(4.1)
<b>Accrual balance at December 31, 2001 . . . . .</b>	5.9	3.4	9.3
Incurrd . . . . .	(5.0)	(1.8)	(6.8)
<b>Accrual balance at December 31, 2002 . . . . .</b>	\$ .9	\$ 1.6	\$ 2.5

Goodyear recorded a rationalization charge totaling \$119.4 million (\$94.9 million after tax or \$.60 per share) during the third and fourth quarters of 2000. Of the \$119.4 million, \$86.4 million related to future cash outflows, primarily for associate severance costs and \$33.0 million related to non-cash writeoffs. These 2000 actions were for global workforce reductions and manufacturing facility consolidations including the closure of a tire plant in Latin America.

Goodyear recorded a rationalization charge totaling \$79.0 million (\$57.1 million after tax or \$.36 per share) in the 2001 first quarter. Of this amount, \$40.7 million related to future cash outflows, primarily associate severance costs and \$38.3 million related to non-cash charges, primarily \$33.3 million for special termination benefits and pension curtailments related to a voluntary exit program in the United States. Of the \$79.0 million charge, \$12.5 million related to the closure of Goodyear's manufacturing facility in Italy announced in 1999 and \$66.5 million continued the rationalization program announced in 2000.

Goodyear recorded a net rationalization charge totaling \$4.7 million (\$5.2 million after tax or \$.03 per share) in the second quarter of 2000 primarily related to the closure of Goodyear's manufacturing facility in Italy announced in 1999. This amount, along with the \$12.5 million recorded in the first quarter of 2001, was for associates that accepted negotiated benefits in those respective periods.

Associate-related rationalization costs for the first quarter 2001/2000 program totaled \$152.0 million. Activity during 2002 is presented below:

(In millions)	Balance at December 31, 2001	Incurred	Balance at December 31, 2002
Plant downsizing and consolidation . . . . .	\$1.1	\$ (.8)	\$.3
Worldwide associate reductions . . . . .	4.8	(4.2)	.6
	\$5.9	\$(5.0)	\$.9

Under the above programs, Goodyear provided for the release of approximately 7,100 associates around the world, primarily production and support associates. During 2002, \$5.0 million was incurred for the release of approximately 300 associates.

Rationalization costs, other than associate-related costs, for the above programs totaled \$33.9 million and were primarily for the writeoff of equipment taken out of service, scrap removal costs and noncancellable lease

**THE GOODYEAR TIRE & RUBBER COMPANY AND SUBSIDIARIES**  
**NOTES TO FINANCIAL STATEMENTS — (Continued)**

**Note 2. Rationalizations (continued)**

costs. The tire production equipment taken out of service totaled approximately \$17 million and was primarily related to the closure of a tire manufacturing facility in the Latin American Tire Segment. Activity during 2002 is presented below:

(In millions)	<u>Balance at December 31, 2001</u>	<u>Incurred</u>	<u>Balance at December 31, 2002</u>
Plant downsizing and consolidation . . . . .	<u>\$3.4</u>	<u>\$(1.8)</u>	<u>\$1.6</u>

During 2002, Goodyear incurred \$1.8 million of other than associate-related costs for ongoing payments under noncancellable lease contracts.

Goodyear has completed these plans with the exception of ongoing associate severance and noncancellable lease payments.

Refer to Note 19 for further information on Business Segments and Note 24 for further information on 2003 rationalization actions.

**Note 3. Other (Income) and Expense**

(In millions)	<u>2002</u>	<u>2001</u>	<u>2000</u>
Asset sales . . . . .	\$(25.7)	\$(44.4)	\$ (5.0)
Interest income . . . . .	(18.8)	(13.5)	(13.9)
Financing fees and financial instruments . . . . .	48.4	50.1	44.8
Miscellaneous . . . . .	<u>21.9</u>	<u>19.6</u>	<u>1.9</u>
	<u>\$ 25.8</u>	<u>\$ 11.8</u>	<u>\$ 27.8</u>

During 2002, Goodyear recorded a gain of \$25.7 million (\$22.0 million after tax or \$.13 per share) resulting from the sale of land and buildings in the Latin American Tire, Engineered Products and European Union Tire Segments. 2002 also included the writeoff of a miscellaneous investment of \$4.1 million (\$4.1 million after tax or \$.02 per share). In 2001, Goodyear recorded a gain of \$17.0 million (\$13.9 million after tax or \$.09 per share) resulting from the sale of land and buildings in the European Union Tire Segment in the first quarter. Additionally, Goodyear recorded a gain of \$27.4 million (\$16.9 million after tax or \$.10 per share) resulting from the sale of the Specialty Chemical Business in the 2001 fourth quarter. Other (Income) and Expense in the third quarter of 2000 included a gain of \$5.0 million (\$3.2 million after tax or \$.02 per share) on the sale of land at a manufacturing facility in the Latin American Tire Segment. Refer to Note 19 for further information on Business Segments.

Interest income consists of amounts earned on deposits. At December 31, 2002, \$142.6 million or 15.1% of Goodyear's cash, cash equivalents and short term securities was concentrated in Latin America, primarily Brazil, (\$127.1 million or 13.2% at December 31, 2001) and \$68.7 million or 7.3% was concentrated in Asia (\$82.1 million or 8.6% at December 31, 2001).

Financing fees and financial instruments consist primarily of fees paid under Goodyear's domestic accounts receivable continuous sales programs. Refer to Note 4.

**THE GOODYEAR TIRE & RUBBER COMPANY AND SUBSIDIARIES**

**NOTES TO FINANCIAL STATEMENTS — (Continued)**

**Note 4. Accounts and Notes Receivable**

(In millions)	<u>2002</u>	<u>2001</u>
Accounts and notes receivable .....	\$1,559.6	\$1,560.2
Allowance for doubtful accounts .....	<u>(99.9)</u>	<u>(84.9)</u>
	<u>\$1,459.7</u>	<u>\$1,475.3</u>

Accounts and Notes Receivable includes other non-trade receivables of \$249.8 million and \$221.6 million at December 31, 2002 and 2001, respectively.

At December 31, 2002, Goodyear maintained a program for the continuous sale of substantially all of its domestic trade accounts receivable to Wingfoot A/R LLC, a wholly-owned limited liability subsidiary company that is a bankruptcy-remote SPE. The results of operations and financial position of Wingfoot A/R LLC are not included in the consolidated financial statements of Goodyear as provided by Statement of Financial Accounting Standards No. 140 (SFAS 140), "Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities." Wingfoot A/R LLC purchased Goodyear's receivables with (a) the cash proceeds of borrowings from a group of four bank-affiliated issuers of commercial paper, which borrowings (\$624.1 million and \$580.0 million at December 31, 2002 and 2001, respectively) were secured by the trade accounts receivable purchased from Goodyear, (b) the proceeds of Goodyear's equity investment in Wingfoot A/R LLC, and (c) a subordinated note payable to Goodyear. Goodyear retained the responsibility for servicing the receivables. As the receivables were collected, the cash proceeds were used to purchase additional receivables. Goodyear paid fees under the program based on certain variable market interest rates and other agreed amounts. These fees were reported as Other (Income) and Expense. Wingfoot A/R LLC could borrow up to \$700 million from the note purchasers. The amount that could be borrowed from time to time by Wingfoot A/R LLC depended on, among other things, the total uncollected balance of receivables owned by it. The borrowings were available to Wingfoot A/R LLC until December 2003, unless extended by the lenders for additional one-year periods. The Company retained the risk of the non-payment of receivables it sold to Wingfoot A/R LLC to the extent of its investment in the equity of Wingfoot A/R LLC and in the subordinated note issued by Wingfoot A/R LLC to Goodyear. The aggregate amount of Goodyear's investments in Wingfoot A/R LLC was \$313.1 million and \$483.3 million at December 31, 2002 and 2001, respectively.

The program was amended during 2002. The group of bank-affiliated issuers was reduced from five to four and the maximum amount that could be borrowed was reduced from \$825 million to \$700 million. The program was also extended from February 2003 to December 2003. In connection with the amendment, the Company agreed to increase the amounts payable to the lenders under the facility and paid fees to the lenders as additional consideration for their granting the amendment.

This program was terminated on April 1, 2003. Refer to Note 24 for further information.

The following table presents certain cash flows between Goodyear and Wingfoot A/R LLC:

(In millions)	<u>2002</u>	<u>2001</u>
Proceeds from new securitizations .....	\$ —	\$ 741.5
Proceeds from collections reinvested in previous securitizations .....	5,835.4	4,448.6
Servicing fees received .....	6.3	4.3
Reimbursement for rebates and discounts issued .....	116.8	112.0

Various international subsidiaries of Goodyear have also established accounts receivable continuous sales programs whereunder these subsidiaries may receive proceeds from the sale of certain of their receivables to affiliates of certain banks. These subsidiaries retained servicing responsibilities. At December 31, 2002, the value

**THE GOODYEAR TIRE & RUBBER COMPANY AND SUBSIDIARIES**  
**NOTES TO FINANCIAL STATEMENTS — (Continued)**

**Note 4. Accounts and Notes Receivable (continued)**

in U.S. dollars of which these international subsidiaries could borrow was approximately \$283 million. The following table presents certain cash flows related to these programs:

(In millions)	<u>2002</u>	<u>2001</u>
Proceeds from new securitizations .....	\$ —	\$124.5
Proceeds from collections reinvested in previous securitizations .....	2,015.8	254.8
Reimbursement for rebates and discounts issued .....	54.2	15.2

In addition, various other international subsidiaries of Goodyear sold certain of their trade receivables during 2002 and 2001. The total amount of financing provided from all domestic and international agreements worldwide was \$916.1 million at December 31, 2002, compared to \$851.8 million at December 31, 2001.

**Note 5. Inventories**

(In millions)	<u>2002</u>	<u>2001</u>
Raw materials .....	\$ 451.0	\$ 398.8
Work in process .....	100.0	112.5
Finished products .....	<u>1,820.6</u>	<u>1,869.6</u>
	<u>\$2,371.6</u>	<u>\$2,380.9</u>

**Note 6. Goodwill and Other Intangible Assets**

Goodyear adopted SFAS 142 effective January 1, 2002. This standard specifies, among other things, that goodwill no longer be amortized. The standard requires goodwill to be periodically tested for impairment and written down to fair value if considered impaired. In accordance with the provisions of SFAS 142, Goodyear completed the initial impairment testing by June 30, 2002. Based on the results of the testing, no impairment was indicated. In addition, Goodyear completed the required annual impairment testing of goodwill as of July 31, 2002, and based on the results of the testing, no impairment was indicated.

SFAS 142 also required Goodyear to reassess the useful lives of intangible assets and adjust the remaining amortization periods accordingly. For those intangible assets deemed to have indefinite lives, amortization ceased effective January 1, 2002, and the intangible assets will be periodically tested for impairment and written down to fair value if considered impaired. Goodyear has ceased amortization related to \$107.1 million of intangible assets as a result of this reassessment.

The following table presents goodwill, intangible assets and accumulated amortization balances at December 31, 2002 and 2001:

(In millions)	<u>December 31, 2002</u>			<u>December 31, 2001</u>		
	<u>Gross Carrying Amount</u>	<u>Accumulated Amortization</u>	<u>Net Carrying Amount</u>	<u>Gross Carrying Amount</u>	<u>Accumulated Amortization</u>	<u>Net Carrying Amount</u>
Goodwill .....	\$719.2	\$(111.8)	\$607.4	\$676.7	\$(107.6)	\$569.1
Intangible assets with indefinite lives .....	114.4	(7.3)	107.1	114.4	(7.3)	107.1
Trademarks and Patents .....	36.7	(13.1)	23.6	27.7	(7.7)	20.0
Other intangible assets .....	<u>34.5</u>	<u>(3.9)</u>	<u>30.6</u>	<u>11.5</u>	<u>(1.4)</u>	<u>10.1</u>
Total goodwill and other intangible assets .....	<u>\$904.8</u>	<u>\$(136.1)</u>	<u>\$768.7</u>	<u>\$830.3</u>	<u>\$(124.0)</u>	<u>\$706.3</u>

**THE GOODYEAR TIRE & RUBBER COMPANY AND SUBSIDIARIES**  
**NOTES TO FINANCIAL STATEMENTS — (Continued)**

**Note 6. Goodwill and Other Intangible Assets (continued)**

During 2002, net goodwill increased by approximately \$38 million due to acquired goodwill and currency translation.

During the fourth quarter of 2002, Goodyear recorded \$10.4 million of goodwill and other intangible assets in connection with the acquisition of a chain of retail outlets, which was assigned to the North American Tire Segment. During the second quarter of 2002, Goodyear's minority partner in Sava Tires, a tire manufacturing subsidiary in Slovenia, exercised its option to sell equity interests to Goodyear representing a 20% interest in Sava Tires for \$38.9 million, which increased Goodyear's ownership interest to 80%. Goodyear recorded \$6.8 million of goodwill related to this transaction, which was assigned to the Eastern Europe, Africa and Middle East Tire Segment.

The net carrying amount of goodwill allocated by reporting segment is as follows:

(In millions)	<u>Balance at December 31, 2001</u>	<u>Goodwill Acquired</u>	<u>Translation &amp; Other Adjustments</u>	<u>Balance at December 31, 2002</u>
North American Tire . . . . .	\$ 89.0	\$ 9.5	\$ —	\$ 98.5
European Union Tire . . . . .	293.3	—	13.6	306.9
Eastern Europe, Africa and Middle East Tire . . . . .	101.4	6.8	7.7	115.9
Latin American Tire . . . . .	1.2	—	—	1.2
Asia Tire . . . . .	66.4	—	1.0	67.4
Engineered Products . . . . .	17.8	—	(.3)	17.5
Chemical Products . . . . .	—	—	—	—
	<u>\$569.1</u>	<u>\$16.3</u>	<u>\$22.0</u>	<u>\$607.4</u>

Also, during the fourth quarter of 2002, Goodyear recorded AUD\$28.5 million (approximately US\$16 million at December 31, 2002) of other intangible assets for a supply agreement with South Pacific Tyres Ltd. (SPT), a tire manufacturer in Australia and New Zealand in which Goodyear owns a 50% interest. The agreement provides that Goodyear will be the exclusive provider of certain tires to SPT for the ten year period ending December 31, 2012. The AUD\$28.5 million will be amortized over the ten year life of the agreement.

Amortization expense for intangible assets totaled approximately \$4.2 million, \$2.4 million and \$2.4 million for 2002, 2001 and 2000, respectively. Goodyear estimates that annual amortization expense related to intangible assets will range from approximately \$4 million to \$5 million during each of the next 5 years and the weighted average remaining amortization period is approximately 18 years.

The total carrying amount of intangible assets not subject to amortization totaled \$107.1 million at December 31, 2002 and 2001. This amount is related to a non-compete agreement resulting from the global alliance with Sumitomo Rubber Industries that commenced operations on September 1, 1999 and a trademark in Europe. In accordance with SFAS 142, these intangible assets were tested for impairment prior to March 31, 2002. Based on the results of the testing, no impairment was indicated.

**THE GOODYEAR TIRE & RUBBER COMPANY AND SUBSIDIARIES**  
**NOTES TO FINANCIAL STATEMENTS — (Continued)**

**Note 6. Goodwill and Other Intangible Assets (continued)**

The following table presents the transitional disclosures required by SFAS 142:

(In millions, except per share)	Year Ended December 31,		
	2002	2001	2000
Reported net income (loss) .....	\$(1,105.8)	\$(203.6)	\$40.3
Add back: Amortization of goodwill and intangible assets with indefinite lives (net of tax) .....	—	27.4	26.7
Adjusted net income (loss) .....	<u>\$(1,105.8)</u>	<u>\$(176.2)</u>	<u>\$67.0</u>
<b>Basic earnings per share:</b>			
Reported net income (loss) .....	\$ (6.62)	\$ (1.27)	\$ .26
Add back: Amortization of goodwill and intangible assets with indefinite lives (net of tax) .....	—	.17	.17
Adjusted net income (loss) .....	<u>\$ (6.62)</u>	<u>\$ (1.10)</u>	<u>\$ .43</u>
<b>Diluted earnings per share:</b>			
Reported net income (loss) .....	\$ (6.62)	\$ (1.27)	\$ .25
Add back: Amortization of goodwill and intangible assets with indefinite lives (net of tax) .....	—	.17	.17
Adjusted net income (loss) .....	<u>\$ (6.62)</u>	<u>\$ (1.10)</u>	<u>\$ .42</u>

**Note 7. Investments**

**Investments**

The Company owns 24,254,306 shares of Sumitomo Rubber Industries (the “Sumitomo Investment”). The fair value of the Sumitomo Investment was \$97.5 million and \$90.1 million at December 31, 2002 and 2001, respectively, and is included in Other Assets on the Consolidated Balance Sheet. Goodyear has classified the Sumitomo Investment as available-for-sale, as provided in Statement of Financial Accounting Standards No. 115, “Accounting for Certain Investments in Debt and Equity Securities.” Changes in the fair value of the Sumitomo Investment are reported in the Consolidated Balance Sheet as OCI. Goodyear’s 1.2% Convertible Note Payable Due August 16, 2001 in the principal amount of ¥6,536,535,767 had been designated as a hedge of the exchange exposure of the Sumitomo Investment during 2000. To the extent the hedge was effective, the effect of exchange rate changes on Goodyear’s Note were reported on the Consolidated Balance Sheet as OCI. At December 31, 2002, the gross unrealized holding loss on the Sumitomo Investment, net of the hedge, totaled \$19.5 million (\$9.3 million after tax), compared to \$26.8 million (\$16.6 million after tax) at December 31, 2001.

During 2002, the Company acquired additional shares of its tire manufacturing subsidiary in Slovenia at a cost of \$38.9 million. The Company’s ownership of this subsidiary increased from 60% to 80%. Also, during 2002, the Company acquired additional shares of its tire manufacturing subsidiary in Turkey at a cost of \$15.9 million. The Company’s ownership of this subsidiary increased from 59.4% to 74.6%.

Dividends received by the Company and its domestic subsidiaries from its consolidated international operations for 2002, 2001 and 2000 were \$113.1 million, \$114.8 million and \$102.2 million, respectively. Dividends received by the Company from its unconsolidated affiliates accounted for using the equity method for 2002, 2001 and 2000 were \$1.6 million, \$3.0 million and \$1.6 million, respectively.

**THE GOODYEAR TIRE & RUBBER COMPANY AND SUBSIDIARIES**  
**NOTES TO FINANCIAL STATEMENTS — (Continued)**

**Note 7. Investments (continued)**

*Non-cash Investing and Financing Activities*

The Consolidated Statement of Cash Flows is presented net of the following transactions:

In connection with Goodyear's strategic alliance with Sumitomo, on February 25, 1999, the Company issued to Sumitomo at par its 1.2% Convertible Note Due August 16, 2000, in the principal amount of ¥13,073,070,934 pursuant to a Note Purchase Agreement dated February 25, 1999 (the "Note Agreement"). The Company's Note was convertible during the period beginning July 16, 2000 through August 15, 2000 into 2,281,115 shares of the Common Stock, without par value, of the Company at a conversion price of ¥5,731 per share, subject to certain adjustments. In addition, on February 25, 1999, the Company purchased at par from Sumitomo a 1.2% Convertible Note Due August 16, 2000, in the principal amount of ¥13,073,070,934 (the "Sumitomo Note"). The Sumitomo Note was convertible, if not earlier redeemed, during the period beginning July 16, 2000 through August 15, 2000 into 24,254,306 shares of the Common Stock, ¥50 par value per share, of Sumitomo at a conversion price of ¥539 per share, subject to certain adjustments. The principal amount of each Note was equivalent to \$108.0 million at February 25, 1999. The Company converted the Sumitomo Note in its entirety on July 27, 2000 into 24,254,306 shares of the Common Stock of Sumitomo, which represents 10% of Sumitomo's outstanding shares.

On July 7, 2000, Goodyear and Sumitomo amended the Note Agreement and on August 15, 2000: (1) Sumitomo converted ¥6,536,535,167 principal amount of the Company's Note into approximately 1,138,030 shares of the Common Stock of the Company; (2) the Company paid ¥223,933,167 of interest on the Note; and (3) Sumitomo surrendered the Note and the Company issued a replacement note in the principal amount of ¥6,536,535,767 due on August 16, 2001 and payable at the Company's option in cash or in shares of Common Stock at a conversion price of ¥5,731, subject to adjustment. The replacement note bore interest at the rate of 1.2% per annum from August 15, 2000 until the fifteenth day prior to its conversion into 1,140,866 shares of the Company's Common Stock on February 6, 2001.

In 2002, the Company issued 11.3 million shares of its Common Stock and recorded \$137.9 million as a contribution to certain domestic pension plans. In 2001, the Company issued 4.3 million shares of its Common Stock and recorded \$100.0 million as a contribution to certain domestic pension plans. In 2000, Goodyear acquired a majority ownership interest in a retreading production and distribution operation in the United States, and recorded a liability for the expected future payment of \$71.2 million.

**Note 8. Properties and Plants**

(In millions)	2002			2001		
	Owned	Capital Leases	Total	Owned	Capital Leases	Total
Properties and plants, at cost:						
Land and improvements . . . . .	\$ 384.4	\$ 15.9	\$ 400.3	\$ 368.0	\$ 15.3	\$ 383.3
Buildings and improvements . . .	1,643.2	108.3	1,751.5	1,606.3	98.7	1,705.0
Machinery and equipment . . . . .	9,042.1	88.4	9,130.5	8,607.9	87.1	8,695.0
Construction in progress . . . . .	481.6	—	481.6	440.9	—	440.9
	11,551.3	212.6	11,763.9	11,023.1	201.1	11,224.2
Accumulated depreciation . . . . .	(6,490.3)	(81.3)	(6,571.6)	(5,984.7)	(73.5)	(6,058.2)
	\$ 5,061.0	\$131.3	\$ 5,192.3	\$ 5,038.4	\$127.6	\$ 5,166.0

**THE GOODYEAR TIRE & RUBBER COMPANY AND SUBSIDIARIES**

**NOTES TO FINANCIAL STATEMENTS — (Continued)**

**Note 8. Properties and Plants (continued)**

The weighted average useful lives of property used in arriving at the annual amount of depreciation provided are as follows: buildings and improvements, approximately 18 years; machinery and equipment, approximately 10 years.

**Note 9. Leased Assets**

Net rental expense charged to income follows:

<b>(In millions)</b>	<u><b>2002</b></u>	<u><b>2001</b></u>	<u><b>2000</b></u>
Gross rental expense .....	\$294.6	\$288.8	\$289.9
Sublease rental income .....	<u>(68.4)</u>	<u>(67.8)</u>	<u>(69.1)</u>
	<u><u>\$226.2</u></u>	<u><u>\$221.0</u></u>	<u><u>\$220.8</u></u>

Goodyear enters into capital and operating leases primarily for its vehicles, data processing equipment and its wholesale and retail distribution facilities under varying terms and conditions. Goodyear subleases some of its domestic retail distribution network to independent dealers. Many of the leases provide that Goodyear will pay taxes assessed against leased property and the cost of insurance and maintenance.

While substantially all subleases and some operating leases are cancellable for periods beyond 2003, management expects that in the normal course of its business nearly all of its independent dealer distribution network will be actively operated. As leases and subleases for existing locations expire, Goodyear would normally expect to renew the leases or substitute another more favorable retail location.

The following table presents minimum future lease payments:

<b>(In millions)</b>	<u><b>2003</b></u>	<u><b>2004</b></u>	<u><b>2005</b></u>	<u><b>2006</b></u>	<u><b>2007</b></u>	<u><b>2008 and Beyond</b></u>	<u><b>Total</b></u>
<b>Capital Leases</b>							
Minimum lease payments .....	\$ 9.8	\$ 9.2	\$ 7.6	\$ 6.8	\$ 6.6	\$ 61.6	\$ 101.6
Imputed interest .....							(37.4)
Executory costs .....							<u>(1.2)</u>
Present value .....							<u><u>\$ 63.0</u></u>
<b>Operating Leases</b>							
Minimum lease payments .....	\$267.2	\$221.6	\$174.8	\$160.4	\$105.0	\$474.6	\$1,403.6
Minimum sublease rentals .....	<u>(43.5)</u>	<u>(34.1)</u>	<u>(24.2)</u>	<u>(15.7)</u>	<u>(9.2)</u>	<u>(15.2)</u>	<u>(141.9)</u>
	<u><u>\$223.7</u></u>	<u><u>\$187.5</u></u>	<u><u>\$150.6</u></u>	<u><u>\$144.7</u></u>	<u><u>\$ 95.8</u></u>	<u><u>\$459.4</u></u>	<u><u>\$1,261.7</u></u>
Imputed interest .....							<u>(500.5)</u>
Present value .....							<u><u>\$ 761.2</u></u>

The Company is a party to lease agreements with two unrelated SPEs. The agreements are related to certain North American distribution facilities and certain corporate aircraft. The fair value of the assets and liabilities, and the Company's maximum exposure to loss prior to insurance recoveries, is approximately \$30 million in each SPE. Minimum operating lease payments in the above table include approximately \$30 million in 2006 related to the distribution facilities and approximately \$30 million is included in Other Long Term Liabilities as a deferred gain related to the corporate aircraft.

## THE GOODYEAR TIRE & RUBBER COMPANY AND SUBSIDIARIES

### NOTES TO FINANCIAL STATEMENTS — (Continued)

#### **Note 9. Leased Assets (continued)**

Consolidation of the assets, liabilities and results of operations of these SPEs in accordance with FIN 46 would increase property, plant and equipment and long term debt by approximately \$60 million. Financing costs recognized in the Company's financial statements would not change significantly. Financing costs related to these SPEs are currently included in Selling, Administrative and General Expense, and would be recognized prospectively as Interest Expense.

#### **Note 10. Financing Arrangements and Derivative Financial Instruments**

Goodyear had credit arrangements of \$5.59 billion available at December 31, 2002, of which \$1.81 billion were unused.

##### *Short Term Debt and Financing Arrangements*

At December 31, 2002, Goodyear had short term committed and uncommitted credit arrangements totaling \$.97 billion, of which \$.68 billion were unused. These arrangements are available to the Company or certain of its international subsidiaries through various domestic and international banks at quoted market interest rates. There are no commitment fees or compensating balances associated with these arrangements.

Goodyear had outstanding debt obligations, which by their terms are due within one year, amounting to \$653.2 million at December 31, 2002, compared to \$364.7 million at December 31, 2001. Current maturities of long term debt represented \$369.8 million of this total, with a weighted average interest rate of 7.9% at December 31, 2002 (\$109.7 million and 5.46% at December 31, 2001, respectively). The remaining \$283.4 million was short term debt of international subsidiaries, with a weighted average interest rate of 5.4% at December 31, 2002 (\$255.0 million and 6.6% at December 31, 2001, respectively).

##### *Long Term Debt and Financing Arrangements*

At December 31, 2002, Goodyear had long term credit arrangements totaling \$4.62 billion, of which \$1.13 billion were unused.

**THE GOODYEAR TIRE & RUBBER COMPANY AND SUBSIDIARIES**  
**NOTES TO FINANCIAL STATEMENTS — (Continued)**

**Note 10. Financing Arrangements and Derivative Financial Instruments (continued)**

The following table presents long term debt at December 31:

(In millions)	<u>2002</u>	<u>2001</u>
5.375% Swiss franc bond due 2006 .....	\$ 114.0	\$ 94.5
6.375% Euro Notes due 2005 .....	418.8	354.5
Notes:		
8 <sup>1</sup> / <sub>8</sub> % due 2003 .....	300.0	299.8
6 <sup>5</sup> / <sub>8</sub> % due 2006 .....	269.2	249.5
8 <sup>1</sup> / <sub>2</sub> % due 2007 .....	300.0	300.0
6 <sup>3</sup> / <sub>8</sub> % due 2008 .....	99.8	99.7
7 <sup>6</sup> / <sub>7</sub> % due 2011 .....	650.0	650.0
7% due 2028 .....	149.0	149.0
Bank term loans due 2005 (at December 31, 2001, due 2002 – 2005) .....	850.0	895.7
Other domestic and international debt .....	<u>145.0</u>	<u>171.8</u>
	3,295.8	3,264.5
Capital lease obligations .....	<u>63.0</u>	<u>48.8</u>
	3,358.8	3,313.3
Less portion due within one year .....	<u>369.8</u>	<u>109.7</u>
	<u>\$2,989.0</u>	<u>\$3,203.6</u>

At December 31, 2002, the fair value of Goodyear's long term fixed rate debt amounted to \$2.10 billion, compared to its carrying amount of \$2.48 billion. At December 31, 2001, the fair value of Goodyear's long term fixed rate debt amounted to \$2.36 billion, compared to its carrying amount of \$2.35 billion. The difference was attributable primarily to higher yields in 2002 and the long term notes issued in 2001. The fair value was estimated using quoted market prices or discounted future cash flows. The fair value of \$250 million 6<sup>5</sup>/<sub>8</sub>% Notes due 2006 was hedged by interest rate contracts at December 31, 2002, as discussed below. The fair value of Goodyear's variable rate debt approximated its carrying amount at December 31, 2002 and 2001.

The Swiss franc bond and related interest payments were hedged by currency swap agreements at December 31, 2002 and 2001, as discussed below.

Goodyear has designated Euro100 million principal amount of the Euro Notes as hedging the exposure to the impact of Euro/U.S. dollar exchange rate movements on the equity of certain of its subsidiaries in Europe. The remaining Euro300 million principal amount and related interest payments was hedged by currency swap agreements at December 31, 2002 and 2001, as discussed below.

The Notes and Euro Notes have an aggregate face amount of \$2.17 billion and are reported net of unamortized discounts aggregating \$2.2 million (\$2.10 billion and \$2.7 million, respectively, at December 31, 2001).

The bank term loans due 2005 are comprised of \$525.0 million of variable rate agreements based upon LIBOR plus a fixed spread bearing interest at a weighted average rate of 3.9% per annum, and \$325.0 million of fixed rate agreements bearing interest at a weighted average rate of 5.0% per annum at December 31, 2002. At December 31, 2001, the bank term loans due 2002 through 2005 were comprised of \$890.0 million of variable rate agreements based upon LIBOR plus a fixed spread, bearing interest at a weighted average rate of 4.0% per annum, and \$5.7 million of fixed rate agreements bearing interest at a weighted average rate of 6.1% per annum. The interest rate on \$325 million principal amount of bank term loans due 2005 was hedged by interest rate

**THE GOODYEAR TIRE & RUBBER COMPANY AND SUBSIDIARIES**  
**NOTES TO FINANCIAL STATEMENTS — (Continued)**

**Note 10. Financing Arrangements and Derivative Financial Instruments (continued)**

contracts at December 31, 2002 and 2001, as discussed below. There were no domestic short term bank borrowings outstanding at December 31, 2002 or 2001.

Other domestic and international debt consisted of fixed and floating rate loans denominated in U.S. dollars and other currencies and maturing in 2003-2012 (at December 31, 2001, maturing in 2002-2004). The weighted average interest rate in effect under these loans was 6.15% at December 31, 2002, compared to 6.22% at December 31, 2001.

At December 31, 2002, the Company was a party to two revolving credit facilities, consisting of a \$750 million five-year revolving credit facility and a \$575 million 364-day revolving credit facility. These agreements were amended in August 2002. The Company was also party to an \$800 million term loan agreement.

The \$750 million five-year revolving credit facility was with 26 domestic and international banks and provided for borrowings of up to the \$750 million commitment at any time until August 15, 2005, when the commitment was to terminate and any outstanding loans would have matured. Goodyear paid a commitment fee ranging from 20 to 50 basis points (based on the Company's long term debt ratings from Standard & Poor's or Moody's) on the entire amount of the commitment (whether or not borrowed) and a usage fee on amounts borrowed (other than on a competitive bid or prime rate basis) ranging from 80 to 150 basis points for LIBOR loans and 92.5 to 162.5 basis points for CD rate loans. These fees could fluctuate quarterly within these ranges based upon Goodyear's credit rating. During 2002, commitment fees averaged 26.1 basis points.

Under the five-year revolving credit facility, the Company could provide up to \$200 million of standby letters of credit. The Company provided \$199.7 million of standby letters of credit as of December 31, 2002. The Company paid a participation fee with respect to its participation in letters of credit ranging from 80 to 150 basis points (based on the Company's long term debt ratings from Standard & Poor's or Moody's) on the average daily amount of such exposure. During 2002, participation fees averaged 144 basis points.

The \$575 million 364-day revolving credit facility, which was an extension of a \$775 million facility that expired on August 13, 2002, was with 21 domestic and international banks and provided for borrowings of up to the \$575 million commitment at any time until August 12, 2003, on which date the facility commitment would have terminated, unless extended by the Company and the banks. If the banks did not agree to extend their commitment, the Company, at its option, could have extended the facility for one year as a term loan in an amount up to the facility commitment, which would have matured on August 12, 2004. Goodyear paid a commitment fee ranging from 15 to 35 basis points (based on the Company's long term debt ratings from Standard & Poor's or Moody's) on the entire amount of the commitment (whether or not borrowed) and a usage fee on amounts borrowed (other than on a competitive bid or prime rate basis) ranging from 85 to 165 basis points for LIBOR loans and 97.5 to 177.5 basis points for CD loans. These fees could fluctuate quarterly within these ranges based upon Goodyear's credit rating. During 2002, commitment fees averaged 18.4 basis points.

Each of the revolving credit facilities provided that the Company could obtain loans bearing interest at reserve adjusted LIBOR or a defined CD rate, plus in each case the applicable usage fee, at rates based on the prime rate, or at rates determined on a competitive bid basis. Under each of the revolving credit facilities, a utilization fee of 25 basis points per annum was charged each day on which the sum of the outstanding loans exceeded 50% of the total commitment. There were no borrowings outstanding under these agreements at any time during 2002 and therefore no utilization fees were incurred. These revolving credit facilities could have been used, if necessary, to fund the Company's ordinary course of business needs, to repay maturing debt, and for other needs as they arise, and also serve as a backstop for the Company's uncommitted short term bank facilities.

The \$800 million term loan was with 28 domestic and international banks and would have matured on March 30, 2004.

**THE GOODYEAR TIRE & RUBBER COMPANY AND SUBSIDIARIES**

**NOTES TO FINANCIAL STATEMENTS — (Continued)**

**Note 10. Financing Arrangements and Derivative Financial Instruments (continued)**

The revolving credit facilities and the term loan contained certain covenants that, among other things, required the Company to maintain at the end of each fiscal quarter a minimum consolidated net worth and a defined minimum interest coverage ratio. In addition, the agreements established limits on the aggregate amount of consolidated debt and certain other obligations the Company and its subsidiaries could incur and on the amount of unfunded benefit obligations permitted under certain of the Company's pension plans.

On August 13, 2002, the expiration date of the Company's previously existing 364-day revolving credit agreement, the revolving credit agreements and the term loan were amended. The amendments reduced the commitment amount of the 364-day facility from \$775 million to \$575 million and increased certain pricing terms in the agreements. The Company paid fees to lenders as consideration for their granting the amendments.

On December 24, 2002, the Company obtained waivers of the pension funding and net worth covenants contained in its revolving credit facilities and term loan agreement, which waivers were effective until the execution of the amendments to the agreements discussed in Note 24, Subsequent Events. The Company paid fees to the lenders as consideration for their granting the waivers.

The annual aggregate maturities of long term debt and capital leases for the five years subsequent to 2002 are presented below. Maturities of debt supported by the availability of the revolving credit agreements have been reported on the basis that the commitments to lend under these agreements will be terminated effective at the end of their current terms. The maturities below reflect the restructuring and refinancing of the Company's credit facilities on April 1, 2003, as discussed in Note 24.

(In millions)	<u>2003</u>	<u>2004</u>	<u>2005</u>	<u>2006</u>	<u>2007</u>
Debt incurred under or supported by revolving credit agreements .....	\$ —	\$ —	\$ —	\$ —	\$ —
Other .....	<u>369.8</u>	<u>10.4</u>	<u>1,332.7</u>	<u>389.2</u>	<u>305.7</u>
	<u>\$369.8</u>	<u>\$10.4</u>	<u>\$1,332.7</u>	<u>\$389.2</u>	<u>\$305.7</u>

Certain of Goodyear's affiliates are restricted from remitting funds to the parent company by means of dividends, advances or loans, primarily due to credit facility restrictions currently in place in those locations. At December 31, 2002, approximately \$211 million was restricted, of which approximately \$103 million related to affiliates not consolidated.

Refer to Note 4 for additional information on financing arrangements. Refer to Note 9 for additional information on capital lease obligations. Refer to Note 24 for additional information on the restructuring and refinancing of the credit facilities.

***Derivative Financial Instruments***

Goodyear adopted Statement of Financial Accounting Standards No. 133, "Accounting for Derivative Instruments and Hedging Activities," as amended and interpreted, on January 1, 2001.

***Interest Rate Exchange Contracts***

Goodyear actively manages its fixed and floating rate debt mix, within defined limitations, using refinancings and unleveraged interest rate swaps. Goodyear will enter into fixed and floating interest rate swaps to hedge against the effects of adverse changes in interest rates on consolidated results of operations and future cash outflows for interest. Fixed rate swaps are used to reduce Goodyear's risk of increased interest costs during periods of rising interest rates, and are normally designated as cash flow hedges. Floating rate swaps are used to convert the fixed rates of long term borrowings into short term variable rates, and are normally designated as fair value hedges. Interest rate swap contracts are used by Goodyear to separate interest rate risk management from the debt funding

**THE GOODYEAR TIRE & RUBBER COMPANY AND SUBSIDIARIES**

**NOTES TO FINANCIAL STATEMENTS — (Continued)**

**Note 10. Financing Arrangements and Derivative Financial Instruments (continued)**

decision. At December 31, 2002, the interest rate on 70% of Goodyear's debt was fixed by either the nature of the obligation or through the interest rate contracts, compared to 75% at December 31, 2001.

The following tables present contract information and weighted average interest rates. Current market pricing models were used to estimate the fair values of interest rate exchange contracts.

(Dollars in millions)	<u>December 31, 2001</u>	<u>New</u>	<u>Matured</u>	<u>December 31, 2002</u>
Fixed rate contracts:				
Notional principal amount . . . . .	\$325.0	—	—	\$325.0
Pay fixed rate . . . . .	5.00%	—	—	5.00%
Receive variable LIBOR . . . . .	1.91	—	—	1.40
Average years to maturity . . . . .	2.25			1.25
Fair value: asset (liability) . . . . .	\$ (9.2)			\$ (14.2)
Carrying amount:				
Long term asset . . . . .	.2			—
Current liability . . . . .	(8.3)			(11.6)
Long term liability . . . . .	(1.1)			(2.6)
Floating rate contracts:				
Notional principal amount . . . . .	—	\$250.0	—	\$250.0
Pay variable LIBOR . . . . .	—	3.69%	—	3.18%
Receive fixed rate . . . . .	—	6.63	—	6.63
Average years to maturity . . . . .	—			3.95
Fair value: asset (liability) . . . . .	—			\$ 20.3
Carrying amount:				
Current asset . . . . .	—			8.4
Long term asset . . . . .	—			11.9

Weighted average information during the years 2002, 2001 and 2000 follows:

(Dollars in millions)	<u>2002</u>	<u>2001</u>	<u>2000</u>
Fixed rate contracts:			
Notional principal amount . . . . .	\$325.0	\$129.0	\$71.0
Pay fixed rate . . . . .	5.00%	5.43%	6.24%
Receive variable LIBOR . . . . .	1.91	3.58	6.63
Floating rate contracts:			
Notional principal amount . . . . .	\$210.0	—	—
Pay variable LIBOR . . . . .	3.68%	—	—
Receive fixed rate . . . . .	6.63	—	—

*Interest Rate Lock Contracts*

Goodyear will use, when appropriate, interest rate lock contracts to hedge the risk-free rate component of anticipated long term debt issuances. These contracts are designated as cash flow hedges of forecasted transactions. Gains and losses on these contracts are amortized to income over the life of the debt. No contracts were outstanding at December 31, 2002 or 2001.

**THE GOODYEAR TIRE & RUBBER COMPANY AND SUBSIDIARIES**

**NOTES TO FINANCIAL STATEMENTS — (Continued)**

**Note 10. Financing Arrangements and Derivative Financial Instruments (continued)**

*Foreign Currency Contracts*

In order to reduce the impact of changes in foreign exchange rates on consolidated results of operations and future foreign currency-denominated cash flows, Goodyear will enter into foreign currency contracts. These contracts reduce exposure to currency movements affecting existing foreign currency-denominated assets, liabilities, firm commitments and forecasted transactions resulting primarily from trade receivables and payables, equipment acquisitions, intercompany loans, royalty agreements and forecasted purchases and sales. In addition, the principal and interest on Goodyear's Swiss franc bond due 2006 and Euro300 million of Euro Notes due 2005 are hedged by currency swap agreements.

Contracts hedging the Swiss franc bond, the Euro Notes, forecasted intercompany sales and forecasted transactions under intercompany royalty agreements are designated as cash flow hedges. The hedged forecasted intercompany sales and intercompany royalty transactions will occur during 2003. Contracts hedging short term trade receivables and payables normally have no hedging designation.

Amounts are reclassified from OCI into earnings each period to offset the effects of exchange rate movements on the principal and interest of the Swiss franc bond and the Euro Notes. Amounts are also reclassified concurrently with the recognition of intercompany royalty expense and sales of intercompany purchases to third parties.

The following table presents foreign currency contracts at December 31:

(In millions)	2002		2001	
	Fair Value	Contract Amount	Fair Value	Contract Amount
Buy currency:				
Euro . . . . .	\$353.0	\$321.1	\$441.2	\$460.2
Swiss franc . . . . .	140.2	111.2	99.4	94.0
Brazilian real . . . . .	42.4	40.0	—	—
Japanese yen . . . . .	14.4	15.2	16.1	16.0
U.S. dollar . . . . .	13.7	14.2	49.6	49.0
Czech krona . . . . .	13.3	13.5	—	—
Canadian dollar . . . . .	—	—	45.2	45.8
British pound . . . . .	2.1	2.1	10.3	10.3
	\$579.1	\$517.3	\$661.8	\$675.3
Contract maturity:				
Swiss franc swap . . . . .		3/06		3/06
Euro swap . . . . .		6/05		6/05
All other . . . . .		1/03 – 12/18		1/02 – 3/03

THE GOODYEAR TIRE & RUBBER COMPANY AND SUBSIDIARIES

NOTES TO FINANCIAL STATEMENTS — (Continued)

**Note 10. Financing Arrangements and Derivative Financial Instruments (continued)**

(In millions)	2002		2001	
	Fair Value	Contract Amount	Fair Value	Contract Amount
Sell currency:				
British pound .....	\$ 52.6	\$ 53.1	\$ —	\$ —
Brazilian real .....	42.4	43.6	—	—
Swedish krona .....	35.4	35.6	22.9	22.4
Canadian dollar .....	23.4	23.7	—	—
Euro .....	13.6	13.4	95.0	96.0
All other .....	<u>8.7</u>	<u>9.1</u>	<u>11.2</u>	<u>11.2</u>
	<u>\$176.1</u>	<u>\$178.5</u>	<u>\$129.1</u>	<u>\$129.6</u>
Contract maturity .....		1/03		1/02 – 3/02
			<u>2002</u>	<u>2001</u>
<b>Carrying amount – asset (liability):</b>				
Swiss franc swap — current .....			\$(2.8)	\$(4.6)
Swiss franc swap — long term .....			31.6	10.2
Euro swaps — current .....			(1.1)	(5.5)
Euro swaps — long term .....			27.8	(15.0)
Other — current asset .....			8.5	2.4
Other — current (liability) .....			—	(1.1)

At December 31, 2002, Goodyear held foreign currency Euro put options, exercisable during 2003, to reduce exposure to currency movements on 2003 forecasted intercompany sales. These options are designated as cash flow hedges. At December 31, 2002, the underlying contract value of these options totaled \$42.6 million and the fair value totaled \$.2 million.

The counterparties to Goodyear's interest rate swap and foreign exchange contracts were substantial and creditworthy multinational commercial banks or other financial institutions that are recognized market makers. Neither the risks of counterparty nonperformance nor the economic consequences of counterparty nonperformance associated with these contracts were considered by Goodyear to be material.

*Hedges of Net Investment in Foreign Operations*

In order to reduce the impact of changes in foreign exchange rates on consolidated shareholders' equity, Goodyear has designated certain foreign currency-denominated nonderivative instruments as hedges of its net investment in various foreign operations.

Throughout 2002, Euro100 million of Goodyear's 6.375% Euro Notes due 2005 was designated as hedging Goodyear's net investment in certain European subsidiaries that have the Euro as the functional currency.

*Results of Hedging Activities*

Ineffectiveness and premium amortization pretax charges totaled \$.5 million and \$1.5 million during the twelve months ended December 31, 2002 and 2001, respectively. Deferred net pretax losses totaling \$9.9 million on hedges of forecasted transactions are anticipated to be recognized in income during the twelve months ending December 31, 2003, due to pay/receive interest rate differentials on fixed rate interest rate contracts. It is not

## THE GOODYEAR TIRE & RUBBER COMPANY AND SUBSIDIARIES

### NOTES TO FINANCIAL STATEMENTS — (Continued)

#### **Note 10. Financing Arrangements and Derivative Financial Instruments (continued)**

practicable to estimate the amount of deferred gains and losses that will be recognized in income resulting from the remeasurement of certain long term currency exchange agreements.

Deferred pretax losses totaling \$16.0 million and gains totaling \$4.9 million were recorded as Foreign Currency Translation Adjustment during the twelve months ended December 31, 2002 and 2001, respectively, as a result of the designation of nonderivative instruments as net investment hedges. These gains and losses are only recognized in earnings upon the complete or partial sale of the related investment or the complete liquidation of the investment.

#### **Note 11. Stock Compensation Plans and Dilutive Securities**

The Company's 1989 Goodyear Performance and Equity Incentive Plan, the 1997 Performance Incentive Plan of The Goodyear Tire & Rubber Company and the 2002 Performance Plan of The Goodyear Tire & Rubber Company provide for the granting of stock options and stock appreciation rights (SARs), restricted stock, performance grants and other stock-based awards. For options granted in tandem with SARs, the exercise of a SAR cancels the stock option; conversely, the exercise of the stock option cancels the SAR. The 1989 Plan expired on April 14, 1997, and the 1997 Plan expired on December 31, 2001, except, in each case, with respect to grants and awards outstanding. The 2002 Plan will expire by its terms on April 25, 2005, except with respect to grants and awards then outstanding. Stock options and related SARs granted under the above plans generally have a maximum term of ten years and vest pro rata over four years.

Performance units granted during 2002, 2001 and 2000 are earned based on Return on Invested Capital and Total Shareholder Return relative to the S&P Auto Parts & Equipment Companies (each weighted at 50%) over a one, two or three year performance period each beginning January 1 of the year subsequent to the year of grant. To the extent earned, a portion of the performance units will generally be paid in cash (subject to deferral under certain circumstances) and a portion may be automatically deferred for at least five years in the form of units. Each unit is equivalent to a share of the Company's Common Stock and payable in cash, shares of the Company's Common Stock or a combination thereof at the election of the participant. A maximum of 12,000,000 shares of the Company's Common Stock are available for issuance pursuant to grants and awards made under the 2002 Plan through April 15, 2005.

On December 4, 2000, the Company adopted The Goodyear Tire & Rubber Company Stock Option Plan for Hourly Bargaining Unit Employees, under which options in respect of up to 3,500,000 shares of the Common Stock of the Company may be granted, and the Hourly and Salaried Employee Stock Option Plan, under which options in respect of up to 600,000 shares of the Company's Common Stock may be granted. Stock options granted under these plans generally have a maximum term of ten years and vest over one to three years. The Hourly Bargaining Unit Plan expired on September 30, 2001, and the Hourly and Salaried Plan expired on December 31, 2002, except, in each case, with respect to options then outstanding.

**THE GOODYEAR TIRE & RUBBER COMPANY AND SUBSIDIARIES**

**NOTES TO FINANCIAL STATEMENTS — (Continued)**

**Note 11. Stock Compensation Plans and Dilutive Securities (continued)**

Stock-based compensation activity for the years 2002, 2001 and 2000 follows:

	2002		2001		2000	
	Shares	SARs	Shares	SARs	Shares	SARs
Outstanding at January 1 . . . . .	21,841,798	3,398,781	19,054,838	2,783,983	12,418,808	2,141,954
Options granted . . . . .	3,452,254	863,372	3,208,270	732,248	6,606,441	689,170
Options without SARs exercised . . . . .	(110,642)	—	(105,360)	—	(36,900)	—
Options with SARs exercised . . . . .	(6,439)	(6,439)	(6,665)	(6,665)	—	—
SARs exercised . . . . .	(400)	(400)	(13,500)	(13,500)	(3,900)	(3,900)
Options without SARs expired . . . . .	(509,313)	—	(345,151)	—	(227,913)	—
Options with SARs expired . . . . .	(144,484)	(144,484)	(97,285)	(97,285)	(43,241)	(43,241)
Performance units granted . . . . .	227,100	—	283,300	—	478,200	—
Performance unit shares issued . . . . .	(28,196)	—	—	—	(127,871)	—
Performance units cancelled . . . . .	(247,919)	—	(136,649)	—	(8,786)	—
Outstanding at December 31 . . . . .	<u>24,473,759</u>	<u>4,110,830</u>	<u>21,841,798</u>	<u>3,398,781</u>	<u>19,054,838</u>	<u>2,783,983</u>
Exercisable at December 31 . . . . .	<u>15,205,724</u>	<u>2,314,354</u>	<u>12,217,868</u>	<u>1,809,894</u>	<u>8,105,308</u>	<u>1,312,398</u>
Available for grant at December 31 . . . . .	<u>8,497,830</u>		<u>486,130</u>		<u>4,179,728</u>	

Significant option groups outstanding at December 31, 2002 and related weighted average price and remaining life information follows:

<u>Grant Date</u>	<u>Options Outstanding</u>	<u>Options Exercisable</u>	<u>Exercisable Price</u>	<u>Remaining Life (Years)</u>
12/03/02	3,067,020	—	\$ 7.94	10
12/03/01	3,018,519	815,029	22.05	9
12/04/00	5,696,047	3,780,389	17.68	8
12/06/99	3,105,873	2,495,110	32.00	7
11/30/98	2,036,799	2,036,799	57.25	6
12/02/97	1,762,719	1,762,719	63.50	5
12/03/96	1,492,426	1,492,426	50.00	4
1/09/96	1,167,959	1,167,959	44.00	3
All other	2,335,052	1,655,293	36.56	4.5

The 2,335,052 options in the 'All other' category were outstanding at exercise prices ranging from \$8.82 to \$74.25, with a weighted average exercise price of \$30.63. All options and SARs were granted at an exercise price equal to the fair market value of the Company's Common Stock at the date of grant.

Weighted average option exercise price information follows:

	<u>2002</u>	<u>2001</u>	<u>2000</u>
Outstanding at January 1 . . . . .	\$33.87	\$35.54	\$45.63
Granted during the year . . . . .	7.94	22.05	17.68
Exercised during the year . . . . .	17.78	20.53	16.59
Outstanding at December 31 . . . . .	30.28	33.87	35.54
Exercisable at December 31 . . . . .	38.13	41.34	47.48

Forfeitures and cancellations were insignificant.

**THE GOODYEAR TIRE & RUBBER COMPANY AND SUBSIDIARIES**  
**NOTES TO FINANCIAL STATEMENTS — (Continued)**

**Note 11. Stock Compensation Plans and Dilutive Securities (continued)**

Weighted average fair values at date of grant for grants in 2002, 2001 and 2000 follow:

	<u>2002</u>	<u>2001</u>	<u>2000</u>
Options . . . . .	\$3.59	\$ 6.95	\$ 6.58
Performance units . . . . .	7.94	22.05	19.00

The above fair value of options at date of grant was estimated using the Black-Scholes model with the following weighted average assumptions:

	<u>2002</u>	<u>2001</u>	<u>2000</u>
Expected life (years) . . . . .	5	5	5
Interest rate . . . . .	3.18%	4.48%	5.44%
Volatility . . . . .	47.5	25.2	30.5
Dividend yield . . . . .	—	3.18	2.81

The fair value of performance units at date of grant was equal to the market value of the Company's Common Stock at that date.

Basic earnings per share has been computed based on the average number of common shares outstanding. The following table presents the number of incremental weighted average shares used in computing diluted per share amounts:

	<u>2002</u>	<u>2001</u>	<u>2000</u>
Average shares outstanding — basic . . . . .	167,020,375	159,955,869	156,840,646
Stock options . . . . .	—	—	213,443
1.2% Convertible Note Payable . . . . .	—	—	1,710,837
Average shares outstanding — diluted . . . . .	<u>167,020,375</u>	<u>159,955,869</u>	<u>158,764,926</u>

The average shares outstanding-diluted totals for 2002 and 2001 do not include the antidilutive impact of .8 million and 1.8 million shares, respectively, of potential common stock associated with stock options. 2001 does not include .1 million shares associated with the Sumitomo 1.2% Convertible Note Payable.

Refer to Note 1 for additional information on stock-based compensation.

**Note 12. Savings Plans**

Substantially all domestic associates are eligible to participate in one of Goodyear's two savings plans. Under these plans associates elect to contribute a percentage of their pay. Most plans provided for Goodyear's matching of these contributions, through December 31, 2002, (up to a maximum of 6% of the associate's annual pay or, if less, \$11,000) at the rate of 50%. Goodyear contributions were \$38.1 million, \$37.8 million and \$41.4 million for 2002, 2001 and 2000, respectively. During 2002, Goodyear suspended the matching contribution portion of the plan for all salaried associates, effective January 1, 2003.

A defined contribution pension plan for certain foreign associates was established July 1, 1999. Goodyear contributions were \$.1 million in 2002, 2001 and 2000. In April 2001, a defined contribution plan was established for associates at Wingfoot Commercial Tire Systems LLC. Goodyear contributions to this plan were \$1.4 million in 2002 and \$1.1 million in 2001.

**THE GOODYEAR TIRE & RUBBER COMPANY AND SUBSIDIARIES**

**NOTES TO FINANCIAL STATEMENTS — (Continued)**

**Note 13. Postretirement Health Care and Life Insurance Benefits**

The Company and its subsidiaries provide substantially all domestic associates and associates at certain international subsidiaries with health care and life insurance benefits upon retirement. Insurance companies provide life insurance and certain health care benefits through premiums based on expected benefits to be paid during the year. Substantial portions of the health care benefits for domestic retirees are not insured and are paid by Goodyear. Benefit payments are funded from operations.

Net periodic benefit cost follows:

(In millions)	<u>2002</u>	<u>2001</u>	<u>2000</u>
Service cost — benefits earned during the period . . . . .	\$ 18.0	\$ 17.8	\$ 19.5
Interest cost on accumulated benefit obligation . . . . .	191.2	183.2	164.2
Amortization of unrecognized: — net losses . . . . .	20.2	13.6	14.7
— prior service cost . . . . .	<u>19.4</u>	<u>10.4</u>	<u>(2.2)</u>
	<u>\$248.8</u>	<u>\$225.0</u>	<u>\$196.2</u>

As a result of rationalization actions, Goodyear recognized a curtailment gain of \$.2 million and a special termination loss of \$6.5 million in 2001. Refer to Note 2.

The following table sets forth changes in the accumulated benefit obligation and amounts recognized on Goodyear's Consolidated Balance Sheet at December 31, 2002 and 2001:

(In millions)	<u>2002</u>	<u>2001</u>
<b>Accumulated benefit obligation:</b>		
Beginning balance . . . . .	\$(2,383.7)	\$(2,153.7)
Service cost — benefits earned . . . . .	(18.0)	(17.8)
Interest cost . . . . .	(191.2)	(183.2)
Plan amendments . . . . .	(127.0)	(150.1)
Actuarial loss . . . . .	(177.1)	(138.0)
Associate contributions . . . . .	(4.8)	(4.2)
Curtailements/settlements . . . . .	—	(6.4)
Foreign currency translation . . . . .	1.8	11.6
Benefit payments . . . . .	<u>289.6</u>	<u>258.1</u>
<b>Ending balance . . . . .</b>	<b>(2,610.4)</b>	<b>(2,383.7)</b>
Unrecognized net loss . . . . .	595.0	440.5
Unrecognized prior service cost . . . . .	<u>229.3</u>	<u>119.0</u>
<b>Accrued benefit liability recognized on the Consolidated Balance Sheet . . . . .</b>	<b><u>\$(1,786.1)</u></b>	<b><u>\$(1,824.2)</u></b>

Of the accrued benefit liability recognized, \$304.7 million and \$266.7 million was included in current liabilities at December 31, 2002 and 2001, respectively.

The following table presents significant assumptions used:

	<u>2002</u>		<u>2001</u>		<u>2000</u>	
	<u>U.S.</u>	<u>International</u>	<u>U.S.</u>	<u>International</u>	<u>U.S.</u>	<u>International</u>
Discount rate . . . . .	7.25%	7.48%	7.75%	7.5%	8.0%	7.7%
Rate of increase in compensation levels . . . . .	4.0	4.8	4.0	4.5	4.0	4.6

**THE GOODYEAR TIRE & RUBBER COMPANY AND SUBSIDIARIES**

**NOTES TO FINANCIAL STATEMENTS — (Continued)**

**Note 13. Postretirement Health Care and Life Insurance Benefits (continued)**

A 7.0% annual rate of increase in the cost of health care benefits for retirees under age 65 and a 7.0% annual rate of increase for retirees 65 years and older is assumed in respect of 2003. These rates gradually decrease to 5.0% in 2007 and remain at that level thereafter. A 1% change in the assumed health care cost trend would have increased (decreased) the accumulated benefit obligation at December 31, 2002 and the aggregate service and interest cost for the year then ended as follows:

(In millions)	<u>1% Increase</u>	<u>1% Decrease</u>
Accumulated benefit obligation . . . . .	\$21.2	\$(18.4)
Aggregate service and interest cost . . . . .	2.2	(1.8)

**Note 14. Pensions**

Goodyear and its subsidiaries provide substantially all associates with pension benefits. The principal domestic hourly plan provides benefits based on length of service. The principal domestic plans covering salaried associates provide benefits based on final five-year average earnings formulas. Associates making voluntary contributions to these plans receive higher benefits. Other plans provide benefits similar to the principal domestic plans as well as termination indemnity plans at certain international subsidiaries.

Net periodic pension cost follows:

(In millions)	<u>2002</u>	<u>2001</u>	<u>2000</u>
Service cost — benefits earned during the period . . . . .	\$109.8	\$110.3	\$119.6
Interest cost on projected benefit obligation . . . . .	390.5	377.4	353.0
Expected return on plan assets . . . . .	(391.1)	(441.0)	(470.7)
Amortization of unrecognized: — prior service cost . . . . .	81.6	84.1	69.1
— net (gains) losses . . . . .	25.0	6.8	(7.1)
— transition amount . . . . .	<u>.6</u>	<u>.6</u>	<u>.4</u>
	<u>\$216.4</u>	<u>\$138.2</u>	<u>\$ 64.3</u>

Goodyear recognized a curtailment loss of \$.3 million and a special termination loss of \$.8 million during 2002. During 2001, Goodyear recognized a settlement gain of \$1.1 million, a curtailment gain of \$.8 million and a special termination loss of \$25.1 million. During 2000, Goodyear recognized a settlement loss of \$1.4 million, a curtailment loss of \$1.5 million and a special termination loss of \$6.4 million. Refer to Note 2.

The following table sets forth the funded status and amounts recognized on Goodyear's Consolidated Balance Sheet at December 31, 2002 and 2001. At the end of 2002 and 2001, assets exceeded accumulated

**THE GOODYEAR TIRE & RUBBER COMPANY AND SUBSIDIARIES**  
**NOTES TO FINANCIAL STATEMENTS — (Continued)**

**Note 14. Pensions (continued)**

benefits in certain plans and accumulated benefits exceeded assets in others. Plan assets are invested primarily in common stocks and fixed income securities.

(In millions)	<u>2002</u>	<u>2001</u>
<b>Projected benefit obligation:</b>		
Beginning balance . . . . .	\$(5,215.0)	\$(5,051.4)
Service cost – benefits earned . . . . .	(109.8)	(110.3)
Interest cost . . . . .	(390.5)	(377.4)
Plan amendments . . . . .	(5.4)	(11.1)
Actuarial loss . . . . .	(323.8)	(157.6)
Associate contributions . . . . .	(19.7)	(20.2)
Divestitures . . . . .	—	2.1
Curtailments/settlements . . . . .	1.6	(1.1)
Foreign currency translation . . . . .	(126.6)	63.6
Benefit payments . . . . .	<u>359.0</u>	<u>448.4</u>
<b>Ending balance . . . . .</b>	<b>(5,830.2)</b>	<b>(5,215.0)</b>
Plan assets . . . . .	<u>3,602.4</u>	<u>4,176.2</u>
Projected benefit obligation in excess of plan assets . . . . .	(2,227.8)	(1,038.8)
Unrecognized prior service cost . . . . .	492.3	573.4
Unrecognized net loss . . . . .	2,066.4	798.3
Unrecognized net obligation at transition . . . . .	<u>4.4</u>	<u>4.7</u>
<b>Net benefit cost recognized on the Consolidated Balance Sheet . . . . .</b>	<b><u>\$ 335.3</u></b>	<b><u>\$ 337.6</u></b>

The following table presents significant assumptions used:

	<u>2002</u>		<u>2001</u>		<u>2000</u>	
	<u>U.S.</u>	<u>International</u>	<u>U.S.</u>	<u>International</u>	<u>U.S.</u>	<u>International</u>
Discount rate . . . . .	7.25%	6.2%	7.75%	6.5%	8.0%	6.7%
Rate of increase in compensation levels . . . . .	4.0	3.5	4.0	3.5	4.0	3.6
Expected long term rate of return on plan assets . . . . .	9.5	8.4	10.0	8.5	9.5	8.6

The following table presents amounts recognized on the Consolidated Balance Sheet:

(In millions)	<u>2002</u>	<u>2001</u>
Prepaid benefit cost — current . . . . .	\$ 301.9	\$ 159.4
— long term . . . . .	368.2	474.2
Accrued benefit cost — current . . . . .	(78.2)	(69.1)
— long term . . . . .	(2,568.9)	(1,146.0)
Intangible asset . . . . .	499.5	504.9
Deferred income taxes . . . . .	178.6	136.2
Minority shareholders' equity . . . . .	117.3	20.7
Accumulated other comprehensive income . . . . .	<u>1,516.9</u>	<u>257.3</u>
<b>Net benefit cost recognized on the Consolidated Balance Sheet . . . . .</b>	<b><u>\$ 335.3</u></b>	<b><u>\$ 337.6</u></b>

**THE GOODYEAR TIRE & RUBBER COMPANY AND SUBSIDIARIES**  
**NOTES TO FINANCIAL STATEMENTS — (Continued)**

**Note 14. Pensions (continued)**

The following table presents changes in plan assets:

(In millions)	<u>2002</u>	<u>2001</u>
Beginning balance . . . . .	\$4,176.2	\$4,749.6
Actual return on plan assets . . . . .	(535.7)	(230.6)
Company contributions . . . . .	226.9	186.5
Associate contributions . . . . .	19.7	20.2
Settlements . . . . .	—	(48.3)
Foreign currency translation . . . . .	74.3	(52.8)
Benefit payments . . . . .	<u>(359.0)</u>	<u>(448.4)</u>
<b>Ending balance . . . . .</b>	<b><u>\$3,602.4</u></b>	<b><u>\$4,176.2</u></b>

For plans that are not fully funded:

(In millions)	<u>2002</u>	<u>2001</u>
Projected benefit obligation . . . . .	\$5,795.6	\$4,367.1
Accumulated benefit obligation . . . . .	5,523.0	4,177.2
Plan assets . . . . .	3,566.4	3,378.2

Certain international subsidiaries maintain unfunded plans consistent with local practices and requirements. At December 31, 2002, these plans accounted for \$177.0 million of Goodyear's accumulated benefit obligation, \$187.2 million of its projected benefit obligation and \$16.9 million of its minimum pension liability adjustment (\$153.1 million, \$162.4 million and \$13.4 million, respectively, at December 31, 2001).

**Note 15. Income Taxes**

The components of Income (Loss) before Income Taxes, adjusted for Minority Interest in Net Income (Loss) of Subsidiaries, follow:

(In millions)	<u>2002</u>	<u>2001</u>	<u>2000</u>
U.S. . . . .	\$(425.0)	\$(341.2)	\$(142.3)
Foreign . . . . .	<u>407.1</u>	<u>68.2</u>	<u>201.1</u>
	(17.9)	(273.0)	58.8
Minority Interest in Net Income (Loss) of Subsidiaries . . . . .	<u>55.8</u>	<u>.2</u>	<u>33.5</u>
	<b><u>\$ 37.9</u></b>	<b><u>\$(272.8)</u></b>	<b><u>\$ 92.3</u></b>

**THE GOODYEAR TIRE & RUBBER COMPANY AND SUBSIDIARIES**  
**NOTES TO FINANCIAL STATEMENTS — (Continued)**

**Note 15. Income Taxes (continued)**

A reconciliation of Federal income taxes at the U.S. statutory rate to income taxes provided follows:

(In millions)	<u>2002</u>	<u>2001</u>	<u>2000</u>
U.S. Federal income tax at the statutory rate of 35% . . . . .	\$ 13.3	\$(95.5)	\$32.3
Adjustment for foreign income taxed at different rates . . . . .	(20.7)	(17.3)	(26.0)
Valuation allowance for U.S. tax assets . . . . .	1,081.5	—	—
State income taxes, net of Federal benefit . . . . .	(4.4)	(21.1)	(7.4)
Foreign operating loss with no tax benefit provided . . . . .	5.2	69.4	24.8
Settlement of prior years liabilities . . . . .	(33.2)	—	—
Provision for repatriation of foreign earnings . . . . .	50.2	.1	1.3
Other . . . . .	<u>(4.0)</u>	<u>(5.0)</u>	<u>(6.5)</u>
United States and Foreign Taxes on Income (Loss) . . . . .	<u>\$1,087.9</u>	<u>\$(69.4)</u>	<u>\$18.5</u>

The components of the provision for income taxes by taxing jurisdiction follow:

(In millions)	<u>2002</u>	<u>2001</u>	<u>2000</u>
Current:			
Federal . . . . .	\$ (46.5)	\$ 45.9	\$ 2.3
Foreign income and withholding taxes . . . . .	154.1	134.5	151.4
State . . . . .	<u>(7.6)</u>	<u>2.2</u>	<u>3.7</u>
	100.0	182.6	157.4
Deferred:			
Federal . . . . .	890.2	(184.4)	(101.4)
Foreign . . . . .	(20.8)	(32.9)	(22.6)
State . . . . .	<u>118.5</u>	<u>(34.7)</u>	<u>(14.9)</u>
	<u>987.9</u>	<u>(252.0)</u>	<u>(138.9)</u>
United States and Foreign Taxes on Income (Loss) . . . . .	<u>\$1,087.9</u>	<u>\$(69.4)</u>	<u>\$ 18.5</u>

**THE GOODYEAR TIRE & RUBBER COMPANY AND SUBSIDIARIES**  
**NOTES TO FINANCIAL STATEMENTS — (Continued)**

**Note 15. Income Taxes (continued)**

Temporary differences and carryforwards giving rise to deferred tax assets and liabilities at December 31, 2002 and 2001 follow:

(In millions)	<u>2002</u>	<u>2001</u>
Postretirement benefits and pensions . . . . .	\$ 929.8	\$ 620.9
Capitalized expenditures for tax reporting . . . . .	457.0	341.3
Tax credit and operating loss carryforwards . . . . .	256.3	206.9
Accrued expenses deductible as paid . . . . .	130.2	172.0
Vacation and sick pay . . . . .	70.4	68.6
Alternative minimum tax credit carryforwards . . . . .	68.2	20.0
Rationalizations and other provisions . . . . .	14.6	43.3
Other . . . . .	<u>103.6</u>	<u>138.5</u>
	2,030.1	1,611.5
Valuation allowance . . . . .	<u>(1,646.1)</u>	<u>(257.9)</u>
Total deferred tax assets . . . . .	384.0	1,353.6
Total deferred tax liabilities:		
— property basis differences . . . . .	(473.3)	(444.7)
— inventory . . . . .	(31.0)	(61.0)
— tax on undistributed subsidiary earnings . . . . .	<u>(13.9)</u>	<u>(11.6)</u>
Total deferred tax assets (liabilities) . . . . .	<u>\$ (134.2)</u>	<u>\$ 836.3</u>

In the fourth quarter of 2002, Goodyear recorded a non-cash charge of \$1.08 billion, or \$6.17 per share (\$6.48 per share on a year to date basis), to establish a valuation allowance against net Federal and state deferred tax assets. In addition, a valuation allowance of \$337.2 million was established against tax benefits that were recorded in OCI in 2002. The valuation allowance is determined in accordance with the provisions of Statement of Financial Accounting Standards No. 109 (SFAS 109), "Accounting for Income Taxes," which requires an assessment of both negative and positive evidence when measuring the need for a valuation allowance. Goodyear's U.S. losses in recent periods represented sufficient negative evidence to require a valuation allowance under SFAS 109. Goodyear intends to maintain a valuation allowance until sufficient positive evidence exists to support realization of the Federal and state deferred tax assets.

At December 31, 2002, Goodyear had \$251.4 million of tax assets for net operating loss carryforwards related to certain international subsidiaries, some of which are subject to expiration beginning in 2003. A valuation allowance totaling \$227.4 million has been recorded against these and other deferred tax assets where recovery of the asset or carryforward is uncertain.

In 2002, Goodyear determined that earnings of certain international subsidiaries would no longer be permanently reinvested in working capital. Accordingly, Goodyear recorded a provision of \$50.2 million for the incremental taxes incurred or to be incurred upon inclusion of such earnings in Federal taxable income.

No provision for Federal income tax or foreign withholding tax on undistributed earnings of international subsidiaries of \$1.64 billion is required because the amount has been or will be reinvested in properties and plants and working capital. It is not practicable to calculate the deferred taxes associated with the remittance of these investments.

Goodyear made net cash payments for income taxes in 2002, 2001 and 2000 of \$125.9 million, \$50.8 million and \$152.7 million, respectively.

**THE GOODYEAR TIRE & RUBBER COMPANY AND SUBSIDIARIES**  
**NOTES TO FINANCIAL STATEMENTS — (Continued)**

**Note 16. Interest Expense**

Interest expense includes interest and amortization of debt discounts and issuance costs, less amounts capitalized as follows:

(In millions)	<u>2002</u>	<u>2001</u>	<u>2000</u>
Interest expense before capitalization . . . . .	\$248.8	\$298.8	\$294.6
Capitalized interest . . . . .	<u>(7.5)</u>	<u>(6.4)</u>	<u>(12.0)</u>
	<u>\$241.3</u>	<u>\$292.4</u>	<u>\$282.6</u>

Goodyear made cash payments for interest in 2002, 2001 and 2000 of \$260.6 million, \$292.6 million and \$261.0 million, respectively.

**Note 17. Research and Development**

Research and development costs for 2002, 2001 and 2000 were \$380.0 million, \$375.5 million and \$423.1 million, respectively.

**Note 18. Advertising Costs**

Advertising costs, including costs for Goodyear's cooperative advertising programs with dealers and franchisees, for 2002, 2001 and 2000 were \$281.7 million, \$294.3 million and \$266.7 million, respectively.

**Note 19. Business Segments**

Segment information reflects the strategic business units of Goodyear (SBUs), which are organized to meet customer requirements and global competition.

The Tire business is comprised of five regional SBUs. The Engineered Products and Chemical Products businesses are each managed on a global basis. Segment information is reported on the basis used for reporting to Goodyear's President and Chief Executive Officer.

Each of the five regional tire business segments is involved in the development, manufacture, distribution and sale of tires. Certain of the tire business segments also provide related products and services, which include retreads, automotive repair services and merchandise purchased for resale.

North American Tire provides original equipment and replacement tires for autos, motorcycles, trucks, farm, aircraft and construction applications in the United States, Canada and export markets. North American Tire also provides related products and services including tread rubber, tubes, retreaded tires, automotive repair services and merchandise purchased for resale.

European Union Tire provides original equipment and replacement tires for autos, motorcycles, trucks, farm and construction applications in the European Union, Norway, Switzerland and export markets. European Union Tire also retreads truck and aircraft tires.

Eastern Europe, Africa and Middle East Tire provides original equipment and replacement tires for autos, trucks, farm, construction and mining applications in Eastern Europe, Africa, the Middle East and export markets.

Latin American Tire provides original equipment and replacement tires for autos, trucks, tractors, aircraft and construction applications in Central and South America, Mexico and export markets. Latin American Tire also manufactures materials for tire retreading.

**THE GOODYEAR TIRE & RUBBER COMPANY AND SUBSIDIARIES**

**NOTES TO FINANCIAL STATEMENTS — (Continued)**

**Note 19. Business Segments (continued)**

Asia Tire provides original equipment and replacement tires for autos, trucks, farm, aircraft and construction applications in Asia, the Western Pacific and export markets. Asia Tire also retreads truck, construction equipment and aircraft tires and provides automotive repair services.

Engineered Products develops, manufactures and sells belts, hoses, molded products, airsprings, tank tracks and other products for original equipment and replacement transportation applications and industrial markets worldwide.

Chemical Products develops, manufactures and sells synthetic rubber and rubber latices, synthetic resins, and other organic chemical products for internal and external customers worldwide. Chemical Products also engages in plantation and natural rubber purchasing operations.

(In millions)	<u>2002</u>	<u>2001</u>	<u>2000</u>
<b>Sales</b>			
North American Tire .....	\$ 6,703.3	\$ 7,152.3	\$ 7,111.3
European Union Tire .....	3,314.9	3,128.0	3,198.1
Eastern Europe, Africa and Middle East Tire .....	807.1	703.1	793.0
Latin American Tire .....	947.6	1,012.6	1,047.9
Asia Tire .....	<u>531.7</u>	<u>493.9</u>	<u>524.6</u>
<b>Total Tires</b> .....	12,304.6	12,489.9	12,674.9
Engineered Products .....	1,126.5	1,122.3	1,174.2
Chemical Products .....	<u>937.9</u>	<u>1,037.3</u>	<u>1,129.7</u>
<b>Total Segment Sales</b> .....	14,369.0	14,649.5	14,978.8
Inter-SBU Sales .....	(545.5)	(521.0)	(567.1)
Other .....	<u>26.5</u>	<u>18.7</u>	<u>5.4</u>
<b>Net Sales</b> .....	<u><u>\$13,850.0</u></u>	<u><u>\$14,147.2</u></u>	<u><u>\$14,417.1</u></u>

**THE GOODYEAR TIRE & RUBBER COMPANY AND SUBSIDIARIES**  
**NOTES TO FINANCIAL STATEMENTS — (Continued)**

**Note 19. Business Segments (continued)**

(In millions)	<u>2002</u>	<u>2001</u>	<u>2000</u>
<b>Segment Operating Income</b>			
North American Tire . . . . .	\$ (35.5)	\$ 107.8	\$ 260.7
European Union Tire . . . . .	102.6	57.2	88.7
Eastern Europe, Africa and Middle East Tire . . . . .	91.9	20.2	54.6
Latin American Tire . . . . .	102.4	89.8	69.8
Asia Tire . . . . .	<u>43.9</u>	<u>19.9</u>	<u>17.9</u>
<b>Total Tires</b> . . . . .	305.3	294.9	491.7
Engineered Products . . . . .	45.6	11.6	43.1
Chemical Products . . . . .	<u>69.4</u>	<u>60.2</u>	<u>64.2</u>
<b>Total Segment Operating Income</b> . . . . .	420.3	366.7	599.0
Rationalizations and asset sales . . . . .	17.1	(162.4)	(119.1)
Interest expense . . . . .	(241.3)	(292.4)	(282.6)
Foreign currency exchange . . . . .	10.2	(.1)	6.7
Minority interest in net income of subsidiaries . . . . .	(55.8)	(.2)	(33.5)
Inter-SBU income . . . . .	(54.7)	(32.3)	(28.8)
Financing fees and financial instruments . . . . .	(48.4)	(50.1)	(44.8)
Equity in earnings (losses) of corporate affiliates . . . . .	(10.3)	(44.3)	(28.4)
Corporate goodwill amortization . . . . .	—	(5.6)	(5.6)
Other . . . . .	<u>(55.0)</u>	<u>(52.3)</u>	<u>(4.1)</u>
<b>Income (Loss) before Income Taxes</b> . . . . .	<u>\$ (17.9)</u>	<u>\$ (273.0)</u>	<u>\$ 58.8</u>
<b>Assets</b>			
North American Tire . . . . .	\$ 4,594.8	\$ 4,856.7	\$ 5,268.5
European Union Tire . . . . .	3,124.4	2,836.9	3,088.1
Eastern Europe, Africa and Middle East Tire . . . . .	899.4	747.7	903.6
Latin American Tire . . . . .	642.8	753.9	796.5
Asia Tire . . . . .	<u>604.0</u>	<u>600.9</u>	<u>668.5</u>
<b>Total Tires</b> . . . . .	9,865.4	9,796.1	10,725.2
Engineered Products . . . . .	678.2	681.3	736.8
Chemical Products . . . . .	<u>636.9</u>	<u>601.6</u>	<u>742.9</u>
<b>Total Segment Assets</b> . . . . .	11,180.5	11,079.0	12,204.9
Corporate . . . . .	<u>1,966.1</u>	<u>2,704.4</u>	<u>1,363.1</u>
<b>Assets</b> . . . . .	<u>\$13,146.6</u>	<u>\$13,783.4</u>	<u>\$13,568.0</u>

Results of operations in the Tire and Engineered Products Segments were measured based on net sales to unaffiliated customers and segment operating income. Results of operations of the Chemical Products Segment were measured based on net sales (including sales to other SBUs) and segment operating income. Segment operating income included transfers to other SBUs. Segment operating income was computed as follows: net sales less cost of goods sold and selling, administrative and general expense (excluding corporate administrative expenses). Segment operating income also included equity (earnings) losses in affiliates. Inter-SBU sales by

**THE GOODYEAR TIRE & RUBBER COMPANY AND SUBSIDIARIES**

**NOTES TO FINANCIAL STATEMENTS — (Continued)**

**Note 19. Business Segments (continued)**

Chemical Products were at a formulated price or market. Purchases from Chemical Products were included in the purchasing SBU's segment operating income at Chemical Products cost. Segment assets included those assets under the management of the SBU.

(In millions)	<u>2002</u>	<u>2001</u>	<u>2000</u>
<b>Investments in Affiliates</b>			
North American Tire .....	\$ 66.5	\$ 49.6	\$31.0
European Union Tire .....	12.2	17.2	15.5
Eastern Europe, Africa and Middle East Tire .....	1.8	.4	.4
Latin American Tire .....	—	—	—
Asia Tire .....	<u>8.1</u>	<u>7.2</u>	<u>7.4</u>
<b>Total Tires</b> .....	88.6	74.4	54.3
Engineered Products .....	—	—	—
Chemical Products .....	<u>—</u>	<u>—</u>	<u>—</u>
<b>Total Segment Investments in Affiliates</b> .....	88.6	74.4	54.3
Corporate .....	<u>53.1</u>	<u>26.8</u>	<u>43.1</u>
<b>Investments in Affiliates</b> .....	<u>\$141.7</u>	<u>\$101.2</u>	<u>\$97.4</u>

Sales and segment operating income of the Asia Tire Segment reflect the results of Goodyear's majority-owned tire business in the region. In addition, Goodyear owns a 50% interest in SPT, a tire manufacturer in Australia and New Zealand. Results of operations of SPT are not reported in segment results, but are reflected in Goodyear's Consolidated Statement of Income using the equity method.

The following table presents the sales and segment operating income of Goodyear's Asia Tire Segment together with 100% of the sales and operating income of SPT:

(In millions)	<u>2002</u>	<u>2001</u>	<u>2000</u>
<b>Net Sales:</b>			
Asia Tire Segment .....	\$ 531.7	\$493.9	\$ 524.6
SPT .....	<u>523.6</u>	<u>481.3</u>	<u>563.6</u>
	<u>\$1,055.3</u>	<u>\$975.2</u>	<u>\$1,088.2</u>
<b>Operating Income (Loss):</b>			
Asia Tire Segment .....	\$ 43.9	\$ 19.9	\$ 17.9
SPT .....	<u>(3.7)</u>	<u>(25.4)</u>	<u>(11.1)</u>
	<u>\$ 40.2</u>	<u>\$ (5.5)</u>	<u>\$ 6.8</u>

SPT operating losses did not include net rationalization charges (credits) of approximately \$(2.1) million in 2002, \$48.0 million in 2001 and \$32.2 million in 2000. SPT debt totaled \$131.3 million at December 31, 2002, of which \$26.3 million was payable to Goodyear. At December 31, 2001, SPT debt totaled \$67.4 million.

Refer to Note 20 for further information on SPT.

**THE GOODYEAR TIRE & RUBBER COMPANY AND SUBSIDIARIES**  
**NOTES TO FINANCIAL STATEMENTS — (Continued)**

**Note 19. Business Segments (continued)**

Portions of the items described in Note 2, Rationalizations, and Note 3, Other (Income) and Expense, were not charged (credited) to the SBUs for performance evaluation purposes but were attributable to the SBUs as follows:

(In millions)	<u>2002</u>	<u>2001</u>	<u>2000</u>
<b>Rationalizations</b>			
North American Tire . . . . .	\$ (1.9)	\$ 31.6	\$ (.7)
European Union Tire . . . . .	2.7	81.5	23.3
Eastern Europe, Africa and Middle East Tire . . . . .	(.4)	11.2	9.6
Latin American Tire . . . . .	—	.2	65.7
Asia Tire . . . . .	<u>(1.7)</u>	<u>45.4</u>	<u>3.3</u>
<b>Total Tires</b> . . . . .	(1.3)	169.9	101.2
Engineered Products . . . . .	4.6	1.5	3.8
Chemical Products . . . . .	<u>—</u>	<u>—</u>	<u>—</u>
<b>Total Segments</b> . . . . .	3.3	171.4	105.0
Corporate . . . . .	<u>5.3</u>	<u>35.4</u>	<u>19.1</u>
<b>Rationalizations</b> . . . . .	<u>\$ 8.6</u>	<u>\$206.8</u>	<u>\$124.1</u>
<b>Other (Income) and Expense</b>			
North American Tire . . . . .	\$ 4.1	\$ —	\$ —
European Union Tire . . . . .	(11.4)	(17.0)	—
Eastern Europe, Africa and Middle East Tire . . . . .	—	—	—
Latin American Tire . . . . .	(13.7)	—	(5.0)
Asia Tire . . . . .	<u>—</u>	<u>—</u>	<u>—</u>
<b>Total Tires</b> . . . . .	(21.0)	(17.0)	(5.0)
Engineered Products . . . . .	(.6)	—	—
Chemical Products . . . . .	<u>—</u>	<u>(27.4)</u>	<u>—</u>
<b>Total Segments</b> . . . . .	(21.6)	(44.4)	(5.0)
Corporate . . . . .	<u>47.4</u>	<u>56.2</u>	<u>32.8</u>
<b>Other (Income) and Expense</b> . . . . .	<u>\$ 25.8</u>	<u>\$ 11.8</u>	<u>\$ 27.8</u>

**THE GOODYEAR TIRE & RUBBER COMPANY AND SUBSIDIARIES**

**NOTES TO FINANCIAL STATEMENTS — (Continued)**

**Note 19. Business Segments (continued)**

(In millions)	<u>2002</u>	<u>2001</u>	<u>2000</u>
<b>Capital Expenditures</b>			
North American Tire . . . . .	\$229.2	\$198.5	\$235.4
European Union Tire . . . . .	84.6	71.4	94.0
Eastern Europe, Africa and Middle East Tire . . . . .	20.2	37.7	43.4
Latin American Tire . . . . .	19.3	24.8	36.6
Asia Tire . . . . .	<u>30.2</u>	<u>16.1</u>	<u>35.3</u>
<b>Total Tires</b> . . . . .	383.5	348.5	444.7
Engineered Products . . . . .	21.3	29.0	36.7
Chemical Products . . . . .	<u>21.3</u>	<u>26.9</u>	<u>76.7</u>
<b>Total Segment Capital Expenditures</b> . . . . .	426.1	404.4	558.1
Corporate . . . . .	<u>31.8</u>	<u>31.0</u>	<u>56.4</u>
<b>Capital Expenditures</b> . . . . .	<u>\$457.9</u>	<u>\$435.4</u>	<u>\$614.5</u>
<b>Depreciation and Amortization</b>			
North American Tire . . . . .	\$274.8	\$286.0	\$270.0
European Union Tire . . . . .	120.4	116.5	111.7
Eastern Europe, Africa and Middle East Tire . . . . .	44.2	53.3	49.3
Latin American Tire . . . . .	22.3	28.2	35.9
Asia Tire . . . . .	<u>29.4</u>	<u>34.0</u>	<u>38.2</u>
<b>Total Tires</b> . . . . .	491.1	518.0	505.1
Engineered Products . . . . .	32.8	34.3	34.4
Chemical Products . . . . .	<u>34.9</u>	<u>38.7</u>	<u>39.4</u>
<b>Total Segment Depreciation and Amortization</b> . . . . .	558.8	591.0	578.9
Corporate . . . . .	<u>44.0</u>	<u>45.7</u>	<u>51.4</u>
<b>Depreciation and Amortization</b> . . . . .	<u>\$602.8</u>	<u>\$636.7</u>	<u>\$630.3</u>

**THE GOODYEAR TIRE & RUBBER COMPANY AND SUBSIDIARIES**

**NOTES TO FINANCIAL STATEMENTS — (Continued)**

**Note 19. Business Segments (continued)**

Segment operating income in 2002, compared to 2001, benefited from the non-amortization of goodwill and intangible assets with indefinite useful lives under the provisions of SFAS 142. Segment operating income in 2001 and 2000 included amortization expense for goodwill and intangible assets with indefinite useful lives as follows:

(In millions)	<u>2001</u>	<u>2000</u>
North American Tire .....	\$ 3.5	\$ 3.4
European Union Tire .....	13.0	12.6
Eastern Europe, Africa and Middle East Tire .....	4.2	4.3
Latin American Tire .....	.1	—
Asia Tire .....	<u>1.6</u>	<u>2.4</u>
<b>Total Tires</b> .....	22.4	22.7
Engineered Products .....	1.0	—
Chemical Products .....	<u>—</u>	<u>—</u>
<b>Total Segments</b> .....	23.4	22.7
Corporate .....	<u>5.6</u>	<u>5.6</u>
<b>Amortization Expense of Goodwill and Intangible Assets with Indefinite Useful Lives</b> .....	<u>\$29.0</u>	<u>\$28.3</u>

The following table presents geographic information. Net sales by country were determined based on the location of the selling subsidiary. Long-lived assets consisted primarily of properties and plants, deferred charges and other miscellaneous assets. Management did not consider the net sales or long-lived assets of individual countries outside the United States to be significant to the consolidated financial statements.

(In millions)	<u>2002</u>	<u>2001</u>	<u>2000</u>
<b>Net Sales</b>			
United States .....	\$ 7,142.5	\$ 7,655.8	\$ 7,611.1
International .....	<u>6,707.5</u>	<u>6,491.4</u>	<u>6,806.0</u>
	<u>\$13,850.0</u>	<u>\$14,147.2</u>	<u>\$14,417.1</u>
<b>Long-Lived Assets</b>			
United States .....	\$ 4,007.9	\$ 4,118.7	\$ 3,937.2
International .....	<u>3,217.5</u>	<u>3,134.7</u>	<u>3,425.8</u>
	<u>\$ 7,225.4</u>	<u>\$ 7,253.4</u>	<u>\$ 7,363.0</u>

**THE GOODYEAR TIRE & RUBBER COMPANY AND SUBSIDIARIES**  
**NOTES TO FINANCIAL STATEMENTS — (Continued)**

**Note 20. Investment in Unconsolidated Affiliates**

The following summarizes the financial information, at 100%, for SPT and RubberNetwork.com LLC (RNC), a purchasing consortium of which Goodyear owned 27.75%, at December 31, 2002 and 2001.

(In millions)	December 31,	
	2002	2001
<b>SPT:</b>		
Current assets .....	\$147.8	\$134.3
Noncurrent assets .....	209.0	180.5
Current liabilities .....	214.0	204.0
Noncurrent liabilities .....	60.0	28.8
<b>RNC:</b>		
Current assets .....	\$ 13.5	\$ 14.4
Noncurrent assets .....	21.8	25.6
Current liabilities .....	9.8	11.7
Noncurrent liabilities .....	21.2	26.6

The following summarizes financial information for SPT and RNC for the years ended December 31, 2002, 2001 and 2000. The amounts below for RNC for 2000 are for the period October 13, 2000 (date of inception) to December 31, 2000.

(In millions)	2002	2001	2000
	<b>SPT:</b>		
Net sales .....	\$523.6	\$481.3	\$563.6
Gross profit .....	141.3	109.7	141.6
Net loss .....	(9.5)	(55.5)	(36.9)
<b>RNC:</b>			
Net sales .....	\$ 9.0	\$ .2	\$ —
Operating loss .....	(13.4)	(25.0)	(2.8)
Net loss .....	(15.3)	(28.1)	(3.1)

Refer to Note 19 for additional information on SPT.

**Note 21. Accumulated Other Comprehensive Income**

The components of Accumulated Other Comprehensive Income follow:

(In millions)	2002	2001
	Foreign currency translation adjustment .....	\$(1,389.1)
Minimum pension liability adjustment .....	(1,516.9)	(257.3)
Unrealized investment loss .....	(9.3)	(16.6)
Deferred derivative loss .....	(6.8)	(13.2)
	\$(2,922.1)	\$(1,737.3)

**THE GOODYEAR TIRE & RUBBER COMPANY AND SUBSIDIARIES**

**NOTES TO FINANCIAL STATEMENTS — (Continued)**

**Note 22. Commitments and Contingent Liabilities**

At December 31, 2002, Goodyear had binding commitments for raw materials and investments in land, buildings and equipment of \$440.3 million, and off-balance-sheet financial guarantees written and other commitments totaling \$77.4 million.

Binding commitments include \$276.2 million related to raw materials purchased through short term supply contracts at fixed prices or at formula prices related to market prices or negotiated prices. The fair value of these contracts was \$.6 million unfavorable at December 31, 2002.

***Warranty***

At December 31, 2002, Goodyear had recorded liabilities, included in other current liabilities, totaling \$10.0 million (\$5.6 million at December 31, 2001) for potential claims under warranties offered by the Company. Tire replacement under most of the warranties offered by Goodyear is on a prorated basis. Warranty reserves are based on past claims experience, sales history and other considerations. The amount of Goodyear's ultimate liability in respect of these matters may differ from these estimates. Refer to Warranty at Note 1.

The following table presents changes in the warranty reserve during 2002:

<b>(In millions)</b>	<b><u>2002</u></b>
Balance at December 31, 2001 . . . . .	\$ 5.6
Settlements made during the period . . . . .	(9.7)
Additional accrual for warranties issued during the period . . . . .	<u>14.1</u>
Balance at December 31, 2002 . . . . .	<u><u>\$10.0</u></u>

***Environmental Matters***

Goodyear had recorded liabilities totaling \$53.5 million and \$66.5 million for anticipated costs related to various environmental matters, primarily the remediation of numerous waste disposal sites and certain properties sold by Goodyear, at December 31, 2002 and 2001, respectively. Of these amounts, \$21.4 million and \$19.6 million were included in Other current liabilities at December 31, 2002 and 2001, respectively. The costs include legal and consulting fees, site studies, the design and implementation of remediation plans, post-remediation monitoring and related activities and will be paid over several years. The amount of Goodyear's ultimate liability in respect of these matters may be affected by several uncertainties, primarily the ultimate cost of required remediation and the extent to which other responsible parties contribute. Refer to Environmental Cleanup Matters at Note 1.

***Workers' Compensation***

Goodyear had recorded liabilities totaling \$136.7 million and \$124.5 million for anticipated costs related to workers' compensation at December 31, 2002 and 2001, respectively. Of these amounts, \$50.7 million and \$38.5 million were included in Current Liabilities as part of Compensation and benefits at December 31, 2002 and 2001, respectively. The costs include an estimate of expected settlements on pending claims, defense costs and a provision for claims incurred but not reported. These estimates are based on Goodyear's assessment of potential liability using an analysis of available information with respect to pending claims, historical experience and current cost trends. The amount of Goodyear's ultimate liability in respect of these matters may differ from these estimates.

***General and Product Liability and Other Litigation***

Goodyear had recorded liabilities totaling \$229.1 million and \$218.7 million for potential product liability and other tort claims, including related legal fees expected to be incurred, presently asserted against Goodyear, at

**THE GOODYEAR TIRE & RUBBER COMPANY AND SUBSIDIARIES**  
**NOTES TO FINANCIAL STATEMENTS — (Continued)**

**Note 22. Commitments and Contingent Liabilities (continued)**

December 31, 2002 and 2001, respectively. Of these amounts, \$70.0 million and \$83.5 million were included in Other current liabilities at December 31, 2002 and 2001, respectively. The amount recorded was determined on the basis of an assessment of potential liability using an analysis of available information with respect to pending claims, historical experience and, where available, current trends.

Goodyear is a defendant in numerous lawsuits involving, at December 31, 2002, approximately 97,000 claimants (approximately 62,000 claimants at December 31, 2001) alleging various asbestos related personal injuries purported to result from alleged exposure to asbestos in certain rubber coated products manufactured by Goodyear in the past or to asbestos in certain Goodyear facilities. Typically, these lawsuits have been brought against multiple defendants in state and Federal courts. In the past, Goodyear has disposed of approximately 23,500 cases by defending and obtaining the dismissal thereof or by entering into a settlement. Goodyear has policies and coverage-in-place agreements with certain of its insurance carriers that cover a substantial portion of estimated indemnity payments and legal fees in respect of the pending claims. At December 31, 2002, Goodyear has recorded an asset in the amount it expects to collect under coverage-in-place agreements with certain carriers related to its estimated asbestos liability. Goodyear has also commenced discussions with certain of its excess coverage insurance carriers to establish arrangements in respect of their policies.

The portion of the recorded liabilities for potential product liability and other tort claims relating to asbestos claims is based on pending claims. The amount recorded reflects an estimate of the cost of defending and resolving pending claims, based on available information and our experience in disposing of asbestos claims in the past. No liability has been recorded for unknown asbestos claims, and Goodyear cannot predict the number of future claims, the ultimate cost of disposing of existing and future claims, or the future ability to recover from insurance carriers.

The Company appealed judgments of \$22.7 million and \$1.3 million in civil actions in Colorado State Court on February 25, 2002 and May 16, 2002, respectively. These cases relate to alleged breaches of warranties and defects in the Company's Entran II hose installed as a part of Heatway radiant heating systems in property of the claimants. The Company believes the verdicts were based on material errors of fact and law. The Company is also a defendant in eight class actions and five other civil actions in various Federal and state courts related to the Company's Entran II hose installed as a part of Heatway radiant heating systems in the homes or other structures of the claimants. The Company is also party to actions relating to alleged breaches of warranty or product defects relating to certain of Goodyear's Load Range D and E light truck tires.

Subject to the uncertainties referred to above, Goodyear has concluded that in respect of any of the above described liabilities, it is not reasonably possible that it would incur a loss exceeding the amount currently accrued for at December 31, 2002, with respect thereto that would be material relative to the consolidated financial position, results of operations or liquidity of Goodyear at December 31, 2002.

Various other legal actions, claims and governmental investigations and proceedings covering a wide range of matters are pending against Goodyear and its subsidiaries. Management, after reviewing available information relating to such matters and consulting with Goodyear's General Counsel, has determined with respect to each such matter either that it is not reasonably possible that Goodyear has incurred any liability in respect thereof or that any liability ultimately incurred will not exceed the amount, if any, recorded at December 31, 2002 in respect thereof that would be material relative to the consolidated financial position, results of operations or liquidity of Goodyear. However, in the event of an unanticipated adverse final determination in respect of certain matters, Goodyear's consolidated financial position, results of operations or liquidity for the period in which such determination occurs could be materially affected.

**THE GOODYEAR TIRE & RUBBER COMPANY AND SUBSIDIARIES**  
**NOTES TO FINANCIAL STATEMENTS — (Continued)**

**Note 22. Commitments and Contingent Liabilities (continued)**

*Concentrations of Labor*

At December 31, 2002, approximately 57% of the Company's employees were covered by collective bargaining agreements. 45% of the Company's employees were covered by collective bargaining agreements that will expire in 2003. It is uncertain at this time whether agreements will be reached without interruption of production, and the terms of the agreements ultimately reached could result in higher wage and benefit costs.

*Guarantees*

The Company is a party to various agreements under which it has undertaken obligations resulting from the issuance of certain guarantees. The guarantees have been issued on behalf of the Company's affiliates or customers of the Company. The guaranteed party is typically a financial institution that has extended credit to these parties. Normally there is no separate premium received by the Company as consideration for the issuance of guarantees.

*Customer Financing*

In the normal course of business, the Company will from time to time issue guarantees to financial institutions on behalf of its customers. The Company normally issues these guarantees in connection with the arrangement of financing by the customer. The Company generally does not require collateral in connection with the issuance of these guarantees. In the event of non-payment by a customer, the Company is obligated to make payment to the financial institution, and will typically have recourse to the assets of that customer. At December 31, 2002, the Company had guarantees outstanding under which the maximum potential amount of payments totaled \$14.0 million, and which expire at various times through 2011. The Company cannot estimate the extent to which its customers' assets, in the aggregate, would be adequate to recover the maximum amount of potential payments. The Company has not recorded any liabilities associated with these guarantees on the Consolidated Balance Sheet as of December 31, 2002 or 2001.

*Affiliate Financing*

The Company will from time to time issue guarantees to financial institutions on behalf of certain of its affiliates, which are accounted for using the equity method. The financing arrangements of the affiliates may be for either working capital or capital expenditures. The Company generally does not require collateral in connection with the issuance of these guarantees. In the event of non-payment by an affiliate, the Company is obligated to make payment to the financial institution, and will typically have recourse to the assets of that affiliate. At December 31, 2002, the Company had guarantees outstanding under which the maximum potential amount of payments totaled \$19.2 million, and which expire at various times through 2011. The Company cannot estimate the extent to which its affiliates' assets would be adequate to recover the maximum amount of potential payments associated with that affiliate.

The Company holds a 50% equity interest in SPT, a partnership in Australia that manufactures and distributes tires. The terms of the partnership agreement provide that the Company is jointly and severally liable for all liabilities of the partnership. At December 31, 2002, SPT had debt totaling \$131.3 million, of which \$26.3 million was payable to Goodyear. The Company also owns, jointly and severally, all of the assets of the partnership.

The Company's percentage ownership of the net assets of the above affiliates is included on the Consolidated Balance Sheet as Investments in Affiliates.

**THE GOODYEAR TIRE & RUBBER COMPANY AND SUBSIDIARIES**  
**NOTES TO FINANCIAL STATEMENTS — (Continued)**

**Note 23. Preferred Stock Purchase Rights Plan**

In June 1996, the Company authorized 7,000,000 shares of Series B Preferred Stock (“Series B Preferred”) issuable only upon the exercise of rights (“Rights”) issued under the Preferred Stock Purchase Rights Plan adopted on, and set forth in the Rights Agreement dated, June 4, 1996. Each share of Series B Preferred issued would be non-redeemable, non-voting and entitled to (i) cumulative quarterly dividends equal to the greater of \$25.00 or, subject to adjustment, 100 times the per year amount of dividends declared on Goodyear Common Stock (“the Common Stock”) during the preceding quarter and (ii) a liquidation preference.

Under the Rights Plan, each shareholder of record on July 29, 1996 received a dividend of one Right per share of the Common Stock. Each Right, when exercisable, will entitle the registered holder thereof to purchase from the Company one one-hundredth of a share of Series B Preferred Stock at a price of \$250 (the “Purchase Price”), subject to adjustment. The Rights will expire on July 29, 2006, unless earlier redeemed at \$.001 per Right. The Rights will be exercisable only in the event that an acquiring person or group purchases, or makes — or announces its intention to make — a tender offer for, 15% or more of the Common Stock. In the event that any acquiring person or group acquires 15% or more of the Common Stock, each Right will entitle the holder to purchase that number of shares of Common Stock (or in certain circumstances, other securities, cash or property) which at the time of such transaction would have a market value of two times the Purchase Price.

If the Company is acquired or a sale or transfer of 50% or more of the Company’s assets or earnings power is made after the Rights become exercisable, each Right (except those held by an acquiring person or group) will entitle the holder to purchase common stock of the acquiring entity having a market value then equal to two times the Purchase Price. In addition, when exercisable the Rights under certain circumstances may be exchanged by the Company at the ratio of one share of Common Stock (or the equivalent thereof in other securities, property or cash) per Right, subject to adjustment.

**Note 24. Subsequent Events**

***First Quarter 2003 Rationalization Actions***

Goodyear expects to record a rationalization charge of approximately \$62 million to \$68 million in the first quarter of 2003. These actions consist of retail and administrative consolidations in North America and Europe and provide for the release of approximately 900 associates. Of the estimated charge, approximately \$36 million to \$40 million relates to future cash outflows, primarily associate severance costs, and \$26 million to \$28 million are non-cash charges, primarily the writeoff of equipment taken out of service and pension curtailments. The Company is in the process of finalizing the costs of these plans.

***Restructuring and Refinancing of Credit Facilities***

On April 1, 2003, the Company completed a comprehensive restructuring and refinancing of its bank credit and receivables securitization facilities. After completing the restructuring and refinancing, the Company replaced a total of \$2,938 million in finance facilities with a total of \$3,345 million of finance facilities including:

- \$750 million Senior Secured U.S. Revolving Credit Facility due April 2005;
- \$645 million Senior Secured U.S. Term Facility due April 2005;
- \$650 million Senior Secured European Facilities due April 2005; and
- \$1.30 billion Senior Secured Asset-Backed Facilities due March 2006.

With the exception of approximately \$700 million in domestic accounts receivable securitizations and \$63 million in Canadian accounts receivable securitizations, each of the replaced finance facilities was unsecured. In addition to the restructured facilities, at April 1, 2003, various international subsidiaries of Goodyear had

## THE GOODYEAR TIRE & RUBBER COMPANY AND SUBSIDIARIES

### NOTES TO FINANCIAL STATEMENTS — (Continued)

#### **Note 24. Subsequent Events (continued)**

approximately \$346 million of available borrowings under non-domestic accounts receivable securitization facilities.

As of April 1, 2003, the Company estimates that the total fees and expenses incurred for the restructuring and refinancing will be approximately \$120 million. In addition, the Company will pay a termination fee on the senior secured asset-backed facilities at termination estimated to be equal to 100 basis points of the aggregate principal amount. Of these costs, the Company estimates that approximately \$15 million will be charged against income in the first quarter of 2003, and the remainder will be charged against income over the term of the agreements.

The accounts receivable and debt that are subject to the new \$1.30 billion asset-backed facilities will be included on Goodyear's consolidated balance sheet. Accounts receivable subject to the terminated \$763 million domestic and Canadian accounts receivable programs were not included on the consolidated balance sheet at December 31, 2002.

#### *\$750 Million Senior Secured U.S. Revolving Credit Facility*

The Company's amended and restated senior secured \$750 million five-year revolving credit facility is with 26 domestic and international banks and provides for borrowing up to the \$750 million commitment at any time until April 30, 2005. Up to \$600 million of the facility is available for the issuance of letters of credit. The Company pays an annual commitment fee of 75 basis points on the undrawn portion of the commitment under the U.S. five-year revolving credit facility.

#### *\$645 Million Senior Secured U.S. Term Facility*

The \$645 million U.S. term facility is with 33 domestic and international banks and matures on April 30, 2005.

The Company may obtain loans under the U.S. five-year revolving credit facility and the U.S. term facility (collectively, the "U.S. facilities") bearing interest at LIBOR plus 400 basis points or an alternative base rate (the higher of JPMorgan's prime rate or the federal funds rate plus 5 basis points) plus 300 basis points. If loans under the \$645 million term facility remain outstanding on April 30, 2004, fees equal to 100 basis points (or 75 basis points if such facility has been reduced to not more than \$200 million) shall be paid to each lender on its ratable portion of the amount outstanding under the U.S. facilities.

The collateral pledged under the U.S. facilities includes:

- subject to certain exceptions, all of the capital stock of the Company's domestic subsidiaries and 65% of the capital stock of its foreign subsidiaries;
- perfected first-priority security interests in and mortgages on certain property, plant and equipment with a book value of at least \$1.00 billion;
- perfected first-priority security interests in and mortgages on substantially all of Goodyear's other tangible and intangible assets including real property, equipment, contract rights and intellectual property; and
- perfected second-priority security interests in all accounts receivable and inventory pledged as security under the Company's \$1.30 billion senior secured asset-backed facilities, cash and cash accounts, and 65% of the capital stock of Goodyear Finance Holding S.A.

The indentures for the Company's Swiss franc denominated bonds limit its ability to use its domestic tire and automotive parts manufacturing facilities as collateral for secured debt without triggering a requirement that bond holders be secured on an equal and ratable basis. The manufacturing facilities indicated above will be pledged to ratably secure the Company's Swiss franc denominated bonds to the extent required under the applicable indenture. However, the aggregate amount collateralized by these manufacturing facilities will be

**THE GOODYEAR TIRE & RUBBER COMPANY AND SUBSIDIARIES**  
**NOTES TO FINANCIAL STATEMENTS — (Continued)**

**Note 24. Subsequent Events (continued)**

limited to 15% of the Company's shareholders' equity, in order that the security interests granted to the lenders under the restructured facilities will not be required to be shared with the holders of indebtedness outstanding under the Company's other existing bond indentures.

The U.S. facilities contain certain covenants that, among other things, limit the Company's ability to incur additional secured indebtedness (including a limit of \$275 million in accounts receivable transactions), make investments, and sell assets beyond specified limits. The facilities prohibit Goodyear from paying dividends on its common stock. Goodyear must also maintain a minimum consolidated net worth (as such term is defined in the U.S. facilities) of at least \$2.80 billion and \$2.50 billion for quarters ending in 2003 and 2004, respectively, and \$2.00 billion for the quarter ending March 31, 2005. Goodyear also is not permitted to fall below a ratio of 2.25 to 1.00 of consolidated EBITDA to consolidated interest expense (as such terms are defined in the U.S. facilities) for any period of four consecutive fiscal quarters. In addition, Goodyear's ratio of consolidated senior secured indebtedness to consolidated EBITDA (as such terms are defined in the U.S. facilities) is not permitted to be greater than 4.00 to 1.00 at any time.

In addition, the U.S. term facility requires that any amount outstanding under the facility be prepaid with:

- 75% of the net cash proceeds of any asset sales or dispositions greater than \$5.0 million;
- 50% of net cash proceeds of any sale of the Engineered Products Segment; and
- 50% of the net cash proceeds of any debt or equity issuances.

The U.S. facilities also limit the amount of capital expenditures the Company may make to \$360 million, \$500 million, and \$200 million in 2003, 2004 and 2005 (through April 30), respectively. The amounts of permitted capital expenditures may be increased by the amount of net proceeds retained by the Company from permitted asset sales and equity and debt issuances after application of the prepayment requirement in the U.S. term facility described above. In addition, to the extent the Company does not reach the limit of permitted capital expenditures in any given year, such shortfall may be carried over into the next year.

*\$650 Million Senior Secured European Facilities*

Goodyear Dunlop Tires Europe B.V. ("GDTE") has entered into a \$250 million senior secured revolving credit facility and a \$400 million senior secured term loan facility (collectively, the "European facilities"). These facilities are with 33 domestic and international banks and mature on April 30, 2005.

GDTE pays an annual commitment fee of 75 basis points on the undrawn portion of the commitments under the European revolving facility. GDTE may obtain loans under the European facilities bearing interest at LIBOR plus 400 basis points or an alternative base rate (the higher of JPMorgan's prime rate or the federal funds rate plus 5 basis points) plus 300 basis points. If loans under the \$645 million U.S. term facility remain outstanding on April 30, 2004, fees equal to 100 basis points (or 75 basis points if such facility has been reduced to not more than \$200 million) shall be paid to each lender on its ratable portion of the amount outstanding under each of the European facilities.

The collateral pledged under the European facilities includes:

- all of the capital stock of Goodyear Finance Holding S.A. and certain subsidiaries of GDTE; and
- a perfected first-priority interest in and mortgages on substantially all the tangible and intangible assets of GDTE in the United Kingdom, Luxembourg, France and Germany (and Slovenia if Sava Tires Joint Venture Holding d.o.o. becomes a wholly-owned subsidiary of GDTE), including certain accounts receivable, inventory, real property, equipment, contract rights and cash and cash accounts, but excluding certain accounts receivable used in securitization programs.

**THE GOODYEAR TIRE & RUBBER COMPANY AND SUBSIDIARIES**  
**NOTES TO FINANCIAL STATEMENTS — (Continued)**

**Note 24. Subsequent Events (continued)**

Consistent with the covenants applicable to Goodyear in the U.S. facilities, the European facilities contain certain covenants applicable to GDTE and its subsidiaries which, among other things, limit GDTE's ability to incur additional indebtedness (including a limit of \$275 million in accounts receivable transactions), make investments, sell assets beyond specified limits, pay dividends and make loans or advances to Goodyear companies that are not subsidiaries of GDTE. The European facilities also contain certain covenants applicable to the Company identical to those in the U.S. facilities. The European facilities also limit the amount of capital expenditures that GDTE may make to \$180 million, \$250 million and \$100 million in 2003, 2004 and 2005 (through April 30), respectively.

Subject to the provisions in the European facilities and agreements with Goodyear's joint venture partner, Sumitomo Rubber Industries, Ltd. (which include limitations on loans and advances from GDTE to Goodyear and a requirement that transactions with affiliates be consistent with past practices or on arms-length terms), GDTE is permitted to transfer funds to Goodyear.

Any amount outstanding under the term facility is required to be prepaid with:

- 75% of the net cash proceeds of all sales and dispositions of assets by GDTE and its subsidiaries greater than \$5 million; and
- 50% of the net cash proceeds of debt and equity issuances by GDTE and its subsidiaries.

The U.S. and European facilities can be used, if necessary, to fund ordinary course of business needs, to repay maturing debt, and for other needs as they arise.

*\$1.30 Billion Senior Secured Asset-Backed Credit Facilities*

The Company has also entered into senior secured asset-backed credit facilities in an aggregate principal amount of \$1.30 billion, consisting of a \$500 million revolving credit facility and an \$800 million term loan facility. These facilities may be increased to not more than \$1.60 billion through extensions of, or increases in, commitments by new or existing creditors. The facilities mature on March 31, 2006. Availability under the facilities is limited by a borrowing base equal to the sum of (a) 85% of adjusted eligible accounts receivable and (b) (i) if the effective advance rate for inventory is equal to or greater than 85% of the recovery rate (as determined by a third party appraisal) of such inventory, 85% of the recovery rate of such inventory, or (ii) if the effective advance rate for inventory is less than 85% of the recovery rate, (A) the sum of 35% of eligible raw materials, 65% of adjusted eligible finished goods relating to the retail division, Engineered Products Segment and Chemical Products Segment minus (B) a rent reserve equal to three months' rent and warehouse charges at facilities where inventory is stored. The calculation of the borrowing base and reserves against inventory and accounts receivable included in the borrowing base are subject to adjustment from time to time by the administrative agent and the majority lenders in their discretion (not to be exercised unreasonably), based on the results of ongoing collateral and borrowing base evaluations and appraisals. Availability under the facilities is further limited by a \$50 million availability block. If at any time the amount of outstanding borrowings under the facilities exceeds the borrowing base, the Company will be required to prepay borrowings sufficient to eliminate the excess or maintain compensating deposits with the agent bank. The facilities are collateralized by a first-priority security interest in all accounts receivable and inventory of Goodyear and its domestic and Canadian subsidiaries (excluding accounts receivable and inventory related to the Company's North American joint venture with Sumitomo and Wingfoot Commercial Systems). The facilities contain certain covenants which are materially the same as those in the U.S. facilities, with capital expenditures of \$500 million and \$150 million permitted in 2005 and 2006 (through March 31), respectively.

**THE GOODYEAR TIRE & RUBBER COMPANY AND SUBSIDIARIES**  
**NOTES TO FINANCIAL STATEMENTS — (Continued)**

**Note 24. Subsequent Events (continued)**

**Terminated or Amended Facilities**

Until April 1, 2003, the Company was a party to two revolving credit facilities, consisting of a \$750 million five-year revolving credit facility and a \$575 million 364-day revolving credit facility. The Company was also a party to an \$800 million term loan agreement, a \$50 million term loan agreement, a \$700 million accounts receivable facility with respect to its domestic trade accounts receivable and an aggregate of \$346 million of non-domestic accounts receivable facilities. With the exception of (i) the non-domestic accounts receivable facilities, which remain in place as of April 1, 2003, and (ii) the \$750 million five-year revolving credit facility, which was amended and restated, each of these arrangements was terminated as of April 1, 2003, in connection with the restructuring and refinancing.

As of April 1, 2003, there were borrowings of \$600 million under the revolving facilities.

Refer to Note 4 for further information on the accounts receivable facilities and Note 10 for further information on the credit facilities and term loan agreements.

***Wingfoot Commercial Tire Systems LLC***

In October 2000, Goodyear and Arkansas Best Corporation formed a joint venture company, Wingfoot Commercial Tire Systems LLC (“Wingfoot”) to engage in selling and servicing commercial truck tires, providing retread services and conducting related businesses. Goodyear transferred its commercial truck tire outlets and related assets in exchange for 81% of the equity of the joint venture and Arkansas Best Corporation’s subsidiary, Treadco Inc., contributed substantially all of its assets to Wingfoot in exchange for 19% of Wingfoot. On March 19, 2003, Arkansas Best Corporation notified Goodyear of its intention to exercise its right to put its 19% ownership interest to Goodyear for a cash price of approximately \$71.3 million. The transaction is expected to close on or about April 28, 2003 after which Goodyear will own 100% of Wingfoot. At December 31, 2002, Goodyear had recorded a liability of \$71.2 million for the expected future payment.

## REPORT OF MANAGEMENT

The financial statements of The Goodyear Tire & Rubber Company and Subsidiaries were prepared in conformity with accounting principles generally accepted in the United States of America. Management is responsible for the selection of appropriate accounting principles and the objectivity and integrity of the data, estimates and judgments that are the basis for the financial statements.

Goodyear has established and maintains a system of internal controls designed to provide reasonable assurance that the books and records reflect the transactions of the Company and that its established policies and procedures are carefully followed. This system is based upon the worldwide communication and implementation of written procedures, policies and guidelines, organizational structures that provide an appropriate division of responsibility, a program of internal audit and the careful selection, training and development of operating and financial management.

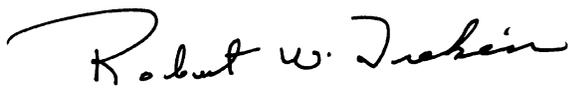
Goodyear regularly evaluates the design and operation of its disclosure controls and procedures to determine that they are effective in ensuring that the disclosure of required information is timely, in accordance with the rules and regulations of the Securities and Exchange Commission and with accounting principles generally accepted in the United States of America and that will result in financial statements that contain no material misstatements or omit material information. This evaluation is made under the supervision and with the participation of management, including its principal executive officer and principal financial officer.

PricewaterhouseCoopers LLP, independent accountants, examined the financial statements and their report is presented on the next page. Their opinion is based on an examination that provides an independent, objective review of the way Goodyear fulfills its responsibility to publish statements that present fairly the financial position and operating results. They obtain and maintain an understanding of the Company's internal accounting and reporting controls, test transactions and perform related auditing procedures as they consider necessary to arrive at an opinion on the fairness of the financial statements, and not to provide assurance on the internal control structure. While the independent accountants make extensive reviews of procedures, it is neither practicable nor necessary for them to test a large portion of the daily transactions.

The Board of Directors pursues its oversight responsibility for the financial statements through its Audit Committee, composed of Directors who are not associates of the Company. The Committee meets periodically with the independent accountants, representatives of management and internal auditors to assure that all are carrying out their responsibilities. To assure independence, PricewaterhouseCoopers LLP and the internal auditors have full and free access to the Audit Committee, without Company representatives present, to discuss the results of their examinations and their opinions on the adequacy of internal controls and the quality of financial reporting.



Robert J. Keegan  
President and Chief Executive Officer



Robert W. Tiekens  
Executive Vice President and Chief Financial Officer

## REPORT OF INDEPENDENT ACCOUNTANTS

To the Board of Directors and Shareholders  
of The Goodyear Tire & Rubber Company

In our opinion, the accompanying consolidated balance sheets and the related consolidated statements of income, shareholders' equity and cash flows present fairly, in all material respects, the financial position of The Goodyear Tire & Rubber Company and Subsidiaries at December 31, 2002 and 2001, and the results of their operations and their cash flows for each of the three years in the period ended December 31, 2002 in conformity with accounting principles generally accepted in the United States of America. These financial statements are the responsibility of the Company's management; our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits of these statements in accordance with auditing standards generally accepted in the United States of America, which require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

As discussed in Note 6 to the consolidated financial statements, the Company adopted the provisions of Statement of Financial Accounting Standards No. 142, "Goodwill and Other Intangible Assets," as of January 1, 2002.

*PricewaterhouseCoopers LLP*

PRICEWATERHOUSECOOPERS LLP

Cleveland, Ohio  
April 1, 2003

**THE GOODYEAR TIRE & RUBBER COMPANY AND SUBSIDIARIES**

**Supplementary Data**

(Unaudited)

**Quarterly Data and Market Price Information**

(In millions, except per share)	Quarter				Year
	First	Second	Third	Fourth	
<b>2002</b>					
Net Sales .....	\$3,311.2	\$3,478.8	\$3,529.6	\$ 3,530.4	\$13,850.0
Gross Profit .....	550.1	691.4	674.7	619.9	2,536.1
Net Income (Loss) .....	<u>\$ (63.2)</u>	<u>\$ 28.9</u>	<u>\$ 33.7</u>	<u>\$(1,105.2)</u>	<u>\$(1,105.8)</u>
Net Income (Loss) Per Share — Basic .....	<u>\$ (.39)</u>	<u>\$ .18</u>	<u>\$ .20</u>	<u>\$ (6.30)</u>	<u>\$ (6.62)</u>
— Diluted .....	<u>\$ (.39)</u>	<u>\$ .18</u>	<u>\$ .20</u>	<u>\$ (6.30)</u>	<u>\$ (6.62)</u>
Average Shares Outstanding — Basic .....	163.2	163.3	166.5	175.3	167.0
— Diluted .....	163.2	164.3	166.5	175.3	167.0
Price Range of Common Stock:*					
High .....	\$ 28.31	\$ 23.70	\$ 18.52	\$ 9.36	\$ 28.31
Low .....	21.29	18.50	8.49	6.60	6.60
Dividends Per Share .....	\$ .12	\$ .12	\$ .12	\$ .12	\$ .48

The third quarter included a net after-tax gain of \$10.7 million resulting from asset sales and a net after-tax charge of \$8.9 million for rationalizations. The third quarter also included the writeoff of a miscellaneous investment of \$2.5 million after tax. The fourth quarter included a net after-tax gain of \$11.1 million resulting from asset sales and a net after-tax benefit of \$1.4 million from rationalization actions and reversals. The fourth quarter also included a non-cash charge of \$1.08 billion to establish a valuation allowance against net Federal and state deferred tax assets.

Quarterly per share amounts do not add to the year 2002 per share amount due to issuance of 11.3 million shares of common stock in the third quarter.

(In millions, except per share)	Quarter				Year
	First	Second	Third	Fourth	
<b>2001</b>					
Net Sales .....	\$3,414.2	\$3,582.5	\$3,677.9	\$3,472.6	\$14,147.2
Gross Profit .....	628.6	670.4	683.6	545.1	2,527.7
Net Income (Loss) .....	<u>\$ (46.7)</u>	<u>\$ 7.8</u>	<u>\$ 9.3</u>	<u>\$(174.0)</u>	<u>\$(203.6)</u>
Net Income (Loss) Per Share — Basic .....	<u>\$ (.30)</u>	<u>\$ .05</u>	<u>\$ .06</u>	<u>\$(1.07)</u>	<u>\$(1.27)</u>
— Diluted .....	<u>\$ (.30)</u>	<u>\$ .05</u>	<u>\$ .06</u>	<u>\$(1.07)</u>	<u>\$(1.27)</u>
Average Shares Outstanding — Basic .....	158.2	158.8	159.9	163.1	160.0
— Diluted .....	158.2	161.2	161.6	163.1	160.0
Price Range of Common Stock:*					
High .....	\$ 27.32	\$ 30.40	\$ 31.64	\$ 25.28	\$ 31.64
Low .....	22.72	22.80	17.72	17.85	17.72
Dividends Per Share .....	\$ .30	\$ .30	\$ .30	\$ .12	\$ 1.02

The first quarter included a net after-tax charge of \$57.1 million for rationalizations and an after-tax gain of \$13.9 million from asset sales. The fourth quarter included a net after-tax charge of \$101.2 million for rationalizations and an after-tax gain of \$16.9 million from asset sales. The year included amortization expense for goodwill and intangible assets with indefinite useful lives totaling \$27.4 million after tax.

Quarterly per share amounts do not add to the year 2001 per share amount due to issuance of 4.3 million shares of common stock in the third quarter.

\*New York Stock Exchange — Composite Transactions

## COMPARISON WITH PRIOR YEARS

(In millions, except per share)	Year Ended December 31,				
	2002	2001	2000	1999	1998
Net Sales . . . . .	\$13,850.0	\$14,147.2	\$14,417.1	\$13,355.4	\$13,081.6
Income (Loss) from Continuing Operations	(1,105.8)	(203.6)	40.3	243.2	672.2
Discontinued Operations . . . . .	—	—	—	—	(34.7)
Net Income (Loss) . . . . .	<u>\$ (1,105.8)</u>	<u>\$ (203.6)</u>	<u>\$ 40.3</u>	<u>\$ 243.2</u>	<u>\$ 637.5</u>
Per Share of Common Stock:					
Income (Loss) Per Share — Basic:					
Income (Loss) from Continuing Operations	\$ (6.62)	\$ (1.27)	\$ .26	\$ 1.55	\$ 4.29
Discontinued Operations . . . . .	—	—	—	—	(.22)
Net Income (Loss) — Basic . . . . .	<u>\$ (6.62)</u>	<u>\$ (1.27)</u>	<u>\$ .26</u>	<u>\$ 1.55</u>	<u>\$ 4.07</u>
Income (Loss) Per Share — Diluted:					
Income (Loss) from Continuing Operations	\$ (6.62)	\$ (1.27)	\$ .25	\$ 1.53	\$ 4.25
Discontinued Operations . . . . .	—	—	—	—	(.22)
Net Income (Loss) — Diluted . . . . .	<u>\$ (6.62)</u>	<u>\$ (1.27)</u>	<u>\$ .25</u>	<u>\$ 1.53</u>	<u>\$ 4.03</u>
Dividends Per Share . . . . .	\$ .48	\$ 1.02	\$ 1.20	\$ 1.20	\$ 1.20
Total Assets . . . . .	\$13,146.6	\$13,783.4	\$13,568.0	\$13,278.1	\$10,762.7
Long Term Debt . . . . .	\$ 2,989.0	\$ 3,203.6	\$ 2,349.6	\$ 2,347.9	\$ 1,186.5
Shareholders' Equity . . . . .	\$ 650.6	\$ 2,864.0	\$ 3,503.0	\$ 3,792.6	\$ 3,919.2

### Notes:

- (1) See “Principles of Consolidation” at Note 1 (“Accounting Policies”) to the Financial Statements.
- (2) Net Income in 2002 included net after-tax benefit of \$10.2 million, or \$.06 per share-diluted for rationalizations, asset sales, writeoff of a miscellaneous investment and a net rationalization reversal at Goodyear’s SPT equity investment. Net income in 2002 also included a non-cash charge of \$1,081.5 million, or \$6.48 per share-diluted to establish a valuation allowance against its net federal and state deferred tax assets.
- (3) Net Income in 2001 included net after-tax charges of \$170.1 million, or \$1.06 per share-diluted, for rationalizations, the sale of the Specialty Chemical Business and other asset sales, costs related to a tire replacement program and rationalization costs at Goodyear’s SPT equity investment.
- (4) Net Income in 2000 included a net after-tax charge of \$63.0 million, or \$.40 per share-diluted, for rationalizations and asset sales, change in Goodyear’s domestic inventory costing method from LIFO to FIFO and rationalization costs at Goodyear’s SPT equity investment.
- (5) Net Income in 1999 included net after-tax benefit of \$22.3 million, or \$.13 per share-diluted, resulting from the net after-tax gains of \$154.8 million, or \$.97 per share-diluted, from the change in control of the businesses contributed by the Company to the Goodyear Dunlop joint venture in Europe and the sale of certain rubber chemical assets and net rationalization charges of \$132.5 million after tax, or \$.84 per share-diluted.
- (6) Net Income in 1998 included a net after-tax gain of \$61.3 million, or \$.38 per share-diluted, from the sale of the All American Pipeline System and related assets, rationalizations and the sale of other assets.

## BOARD OF DIRECTORS AND OFFICERS

### BOARD OF DIRECTORS

#### **Susan E. Arnold**

President, Global Personal Beauty Care  
& Global Feminine Care,  
The Procter & Gamble Company  
*Elected 2003* 3, 5, 6

#### **James C. Boland**

Vice Chairman,  
CAVS/Gund Arena Company  
Retired Vice Chairman,  
Ernst & Young  
*Elected 2002* 1, 2, 4, 5

#### **John G. Breen**

Retired Chairman of the Board,  
The Sherwin Williams Company  
*Elected 1992* 1, 2, 4, 5

#### **Edward T. Fogarty**

Retired Chairman of the Board,  
President & Chief Executive Officer,  
Tambrands Inc.  
*Elected 2000* 1, 3, 6

#### **Gary D. Forsee**

Chief Executive Officer,  
Sprint Corporation  
*Elected 2002* 1, 2, 3

#### **Samir G. Gibara**

Chairman of the Board,  
The Goodyear Tire & Rubber Company  
*Elected 1995* 4

#### **William J. Hudson Jr.**

Retired Vice Chairman of the Board,  
AMP Incorporated  
*Elected 1995* 1, 2, 4, 5

#### **Robert J. Keegan**

President & Chief Executive Officer,  
The Goodyear Tire & Rubber Company  
*Elected 2000*

#### **Steven A. Minter**

Executive Director & President,  
The Cleveland Foundation  
*Elected 1985* 3, 4, 6

#### **Agnar Pytte**

Retired President,  
Case Western Reserve University  
*Elected 1988* 2, 3, 6

#### **Martin D. Walker**

Principal, MORWAL Investments  
*Elected 1997* 1, 2, 6

#### **Kathryn D. Wriston**

Director or Trustee of various organizations  
*Elected 2002* 3, 5, 6

#### **James M. Zimmerman**

Chairman of the Board,  
Federated Department Stores  
*Elected 2001* 2, 4, 5, 6

### CORPORATE OFFICERS

#### **Robert J. Keegan, 55\***

President & Chief Executive Officer,  
*Two years of service, officer since 2000*

#### **Robert W. Tieken, 63**

Executive Vice President  
& Chief Financial Officer  
*Eight years of service, officer since 1994*

### SENIOR VICE PRESIDENTS

#### **Stephanie W. Bergeron, 49**

Senior Vice President,  
Corporate Financial Operations  
*Four years of service, officer since 1999*

#### **Vernon L. Dunkel, 64**

Senior Vice President,  
Global Product Supply  
*41 years of service, officer since 1999*

#### **Kathleen T. Geier, 46**

Senior Vice President,  
Human Resources  
*24 years of service, officer since 2002*

#### **Joseph M. Gingo, 58**

Senior Vice President,  
Technology & Global Products Planning  
*36 years of service, officer since 1996*

#### **C. Thomas Harvie, 60**

Senior Vice President,  
General Counsel & Secretary  
*Seven years of service, officer since 1995*

#### **Robert J. O'Leary, 52**

Senior Vice President,  
Global Communications  
*One year of service, officer since 2002*

#### **Clark E. Sprang, 60**

Senior Vice President,  
Business Development & Integration  
*36 years of service, officer since 1996*

### VICE PRESIDENTS

#### **Eric A. Berg, 40**

Vice President, E-Commerce  
& Chief Information Officer  
*Three years of service, officer since 2000*

#### **Cathryn M. Fischer, 41**

Vice President & Chief Marketing Officer  
*Two years of service, officer since 2001*

#### **Donald D. Harper, 56**

Vice President,  
Global Human Resources Services  
*34 years of service, officer since 1998*

#### **William M. Hopkins, 58**

Vice President, Global Product  
Marketing & Technology Planning  
*35 years of service, officer since 1998*

#### **Isabel H. Jasinowski, 54**

Vice President, Government Relations  
*21 years of service, officer since 2001*

#### **Gary A. Miller, 56**

Vice President, Purchasing  
*35 years of service, officer since 1992*

#### **Darren R. Wells, 37**

Vice President & Treasurer  
*Eight months of service, officer since 2002*

#### **Bertram Bell, 51**

Assistant Secretary & Associate  
General Counsel  
*20 years of service, officer since 2000*

#### **Anthony E. Miller, 52**

Assistant Secretary & Associate  
General Counsel  
*17 years of service, officer since 2000*

### Business Unit Officers

#### **Christopher W. Clark, 51**

President, Latin America Region  
*29 years of service, officer since 2000*

#### **M. Joseph Copeland, 41**

President, Chemical Products  
*Two years of service, officer since 2002*

#### **Jarro F. Kaplan, 55**

President, Eastern Europe,  
Africa & Middle East Region  
*33 years of service, officer since 2001*

#### **Richard J. Kramer, 39**

Vice President, Finance,  
North American Tire  
*Three years of service, officer since 2000*

#### **John G. Loulan, 56**

Vice President, Tire Manufacturing,  
North American Tire  
*34 years of service, officer since 2002*

#### **Hugh D. Pace, 51**

President, Asia Region  
*28 years of service, officer since 1998*

#### **Jonathan D. Rich, 47**

President, North American Tire  
*Two years of service, officer since 2001*

#### **Michael J. Roney, 48**

President, European Union Region  
*21 years of service, officer since 1999*

#### **Timothy R. Toppen, 47**

President, Engineered Products  
*24 years of service, officer since 2000*

1 Audit Committee

2 Compensation Committee

3 Committee on Corporate Responsibility

4 Executive Committee

5 Finance Committee

6 Nominating and Board Governance Committee

\* Also a director

## GOODYEAR WORLDWIDE

### NORTH AMERICA

#### United States

Akron, Ohio

*World headquarters, North American Tire headquarters, Asia Tire headquarters, Latin America Tire headquarters, Chemical Products headquarters, Engineered Products headquarters, technical center, racing tires, chemicals, tire proving grounds, global purchasing, airship operations, research and development facilities*

Asheboro, North Carolina *Steel tire cord*

Bayport, Texas *Chemicals*

Beaumont, Texas *Synthetic rubber, hydrocarbon resins*

Carson, California *Airship operations*

Cartersville, Georgia *Textiles*

Danville, Virginia *Tires*

Decatur, Alabama *Textiles*

Fayetteville, North Carolina *Tires*

Freeport, Illinois *Tires*

Gadsden, Alabama *Tires*

Green, Ohio *Technical center*

Hannibal, Missouri *Hose products*

Houston, Texas *Synthetic rubber*

Huntsville, Alabama *Tires, tire proving grounds*

Lawton, Oklahoma *Tires*

Lincoln, Nebraska *Power transmission belts, hose products, technical center*

Marysville, Ohio *Conveyor belts, technical center*

Mount Pleasant, Iowa *Hose products*

Niagara Falls, New York *Chemicals*

Norfolk, Nebraska *Hose products*

Pompano Beach, Florida *Airship operations*

Radford, Virginia *Tread rubber*

St. Marys, Ohio *Molded rubber products, military track, rubber track, technical center*

San Angelo, Texas *Tire proving grounds*

Social Circle, Georgia *Tread rubber*

Spartanburg, South Carolina *Tread rubber*

Spring Hope, North Carolina *Conveyor belts*

Statesville, North Carolina *Tire molds*

Sun Prairie, Wisconsin *Hose products*

Tonawanda, New York *Tires*

Topeka, Kansas *Tires*

Tyler, Texas *Tires*

Union City, Tennessee *Tires*

Utica, New York *Textiles*

West Amherst, New York *Goodyear Dunlop, Tires North America headquarters*

### CANADA

Bowmanville, Ontario *Conveyor belts*

Collingwood, Ontario *Hose products*

Granby, Quebec *Hose products*

Medicine Hat, Alberta *Tires*

Napanee, Ontario *Tires*

Owen Sound, Ontario *Power transmission belts*

Quebec City, Quebec *Molded rubber products*

Valleyfield, Quebec *Tires*

### EUROPE

#### Belgium

Brussels *Goodyear Dunlop Tires*

*Europe headquarters; European Union*

*Tire headquarters; Eastern Europe, Africa & Middle East Tire headquarters*

#### France

Amiens *Tires*

Mireval *Tire proving grounds*

Montlucon *Tires, air springs*

#### Germany

Fulda *Tires*

Fuerstenwalde *Tires*

Hanau *Tires*

Philippsburg *Tires*

Riesa *Tires*

Wittlich *Tires, tire proving grounds*

#### Luxembourg

Colmar-Berg *Tires, textiles, steel tire cord, tire molds, technical center, tire proving grounds*

#### Poland

Debica *Tires, tubes*

#### Slovenia

Kranj *Tires, power transmission belts, air springs*

#### Turkey

Adapazari *Tires*

Izmit *Tires*

#### United Kingdom

Birmingham *Racing tires*

Washington *Tires*

Wolverhampton *Tires*

### LATIN AMERICA

#### Brazil

Americana *Tires, textile preparation, films, tire proving grounds*

Osasco *Hose products*

Santa Barbara *Tread rubber*

Sao Paulo *Tires, tire molds, conveyor belts, power transmission belts*

Sertaozinho *Air springs*

#### Chile

Santiago *Tires, batteries, conveyor belts, hose products*

### Colombia

Cali *Tires*

### Guatemala

Guatemala City *Tires*

### Mexico

Chihuahua *Molded rubber products, power transmission belts*

San Luis Potosi *Air springs, hose products*

### Peru

Lima *Tires*

### Venezuela

Tinaquillo *Hose products, power transmission belts*

Valencia *Tires*

### AFRICA

#### Morocco

Casablanca *Tires*

#### South Africa

Uitenhage *Tires, conveyor belts, power transmission belts*

#### United Arab Emirates

Dubai *Regional tire sales and distribution*

### ASIA

#### China

Dalian *Tires*

Qingdao *Hose products*

#### India

Aurangabad *Tires*

Ballabgarh *Tires*

#### Indonesia

Aek Tarum Estate *Rubber plantation operations*

Bogor *Tires*

Dolok Merangir Estate *Rubber plantation operations*

#### Japan

Tatsuno *Tires*

#### Malaysia

Kuala Lumpur *Tires*

#### New Zealand

Upper Hutt *Tires\**

#### Philippines

Las Pinas *Tires*

#### Singapore

Singapore *Natural rubber purchasing, testing and research laboratory*

#### Taiwan

Taipei *Tires*

#### Thailand

Bangkok *Tires*

### AUSTRALIA

Bayswater *Conveyor belts*

Somerton *Tires\**

\* 50-50 Joint Ventures

## SHAREHOLDER INFORMATION

### CORPORATE OFFICES

The Goodyear Tire & Rubber Company  
1144 East Market Street  
Akron, Ohio 44316-0001  
(330) 796-2121  
www.goodyear.com

### GOODYEAR COMMON STOCK

The principal market for Goodyear common stock is the New York Stock Exchange (symbol GT). The stock is also listed on the Chicago Stock Exchange and The Pacific Exchange.

On March 10, 2003, there were 29,356 shareholders of record of Goodyear common stock. The closing price of Goodyear common stock on the NYSE composite transactions tape on March 10, 2003, was \$3.90. Certain of its loan agreements prohibit Goodyear from paying dividends on its common stock.

### ANNUAL MEETING

10 a.m., Wednesday, May 7, 2003, at the Corporate Offices.

### SHAREHOLDER INQUIRIES

Transfer Agent and Registrar:  
EquiServe Trust Company, N.A.  
P.O. Box 43069  
Providence, RI 02940-2500  
(800) 317-4445  
www.equiserve.com

Inquiries concerning the issuance or transfer of stock certificates or share account information should be directed to EquiServe Trust Company, N.A. Provide Social Security number, account number and Goodyear's ID number, 5721.

Hearing-impaired shareholders can communicate directly with EquiServe via a TDD by calling (201) 222-4955. Other shareholder inquiries should be directed to:

Investor Relations,  
Dept. 635  
The Goodyear Tire & Rubber Company  
1144 East Market Street  
Akron, Ohio 44316-0001  
(330) 796-3751  
E-mail: goodyear.investor.relations@goodyear.com

### PUBLICATIONS

The Company's Form 10-K Annual Report to the Securities and Exchange Commission for 2002 is available in April. The Form 10-Q Quarterly Reports to the Securities and Exchange Commission during 2003 will be available in May, August and November.

Copies of any of the above or the Company's Proxy Statement may be obtained without charge by writing:

Investor Relations, Dept. 635  
The Goodyear Tire & Rubber Company  
1144 East Market Street  
Akron, Ohio 44316-0001  
or by calling our Financial Report Distribution Center at:  
(515) 263-6408

### CASSETTE RECORDING

An audiocassette recording of the 2002 Annual Report is available for visually impaired shareholders by contacting Goodyear Investor Relations at (330) 796-7142.

### DIRECTSERVICE™ INVESTMENT PROGRAM

EquiServe Trust Company, N.A. sponsors and administers a DirectSERVICE Investment Program for current shareholders and new investors in Goodyear common stock. A brochure explaining the program may be obtained by contacting:

The DirectSERVICE Investment Program —  
For Goodyear Shareholders  
EquiServe Trust Company, N.A.  
P. O. Box 43081  
Providence, RI 02940-3081  
(800) 317-4445

### INDEPENDENT ACCOUNTANTS

PricewaterhouseCoopers LLP  
BP Tower  
200 Public Square, 27th Floor  
Cleveland, Ohio 44114-2301

### ENVIRONMENTAL REPORT

A report pertaining to Goodyear's environmental policies and activities may be obtained by contacting Goodyear Corporate Environmental Engineering at (330) 796-7377.



[WWW.GODYEAR.COM](http://WWW.GODYEAR.COM)

700-862-928-63600