

# Financial Highlights

For The Year Ended December 31,

(Dollars in thousands, except per share data)	2012	2011	% Change	
_				
Income Data				
Net Interest Income Net Interest Income (TE) (1) Net Income Earnings Available to Common Shareholders - Basic Earnings Available to Common Shareholders - Diluted	\$381,750 391,409 76,395 76,395 74,958	\$338,258 346,436 53,538 53,538 52,571	13% 13% 43% 43% 43%	
Per Share Data				
Earnings Available to Common Shareholders - Basic Earnings Available to Common Shareholders - Diluted Book Value Per Common Share Tangible Book Value Per Common Share (2) Cash Dividends	\$2.59 2.59 51.88 37.34 1.36	\$1.88 1.87 50.48 36.80 1.36	38% 39% 3% 1%	
Number of Shares Outstanding				
Basic Shares (Average) Diluted Shares (Average) Book Value Shares (Period End) (3)	29,454,084 28,957,696 29,489,745	28,500,420 28,141,300 29,373,905	3% 3% 0%	
Key Ratios (4)				
Return on Average Assets Return on Average Common Equity Return on Average Tangible Common Equity Net Interest Margin (TE) (1) Efficiency Ratio Tangible Efficiency Ratio (TE) (1) (2) Average Loans to Average Deposits Nonperforming Assets to Total Assets (5) Allowance for Loan Losses to Loans Net Charge-offs to Average Loans Average Equity to Average Total Assets Tier 1 Leverage Ratio Common Stock Dividend Payout Ratio Tangible Common Equity to Risk-Weighted Assets	0.63% 5.05% 7.21% 3.58% 77.5% 74.9% 80.7% 5.08% 2.96% 0.06% 12.51% 9.70% 52.1% 8.66% 12.01%	0.49% 3.77% 5.30% 3.51% 79.5% 76.7% 77.9% 7.43% 2.62% 0.12% 13.06% 10.45% 73.6% 9.52% 13.86%		

<sup>(1)</sup> Fully taxable equivalent (TE) calculations include the tax benefit associated with related income sources that are tax-exempt using a marginal tax rate of 35%.

Directors of IBERIABANK Corporation are: Elaine D. Abell; Harry V. Barton, Jr.; Ernest P. Breaux, Jr.; Daryl G. Byrd; John N. Casbon; Angus R. Cooper II; William H. Fenstermaker; John E. Koerner III; O. Miles Pollard, Jr.; E. Stewart Shea III; and David H. Welch, Ph.D.

IBERIABANK Corporation is a financial holding company with consolidated assets at December 31, 2012 of \$13.1 billion. IBERIABANK Corporation and its predecessor organizations have served clients for 126 years. The Corporation's subsidiaries include IBERIABANK, Lenders Title Company, IBERIA Wealth Advisors, IBERIA Capital Partners, IB Aircraft Holdings, and IBERIA CDE.

<sup>(2)</sup> Tangible calculations eliminate the effect of goodwill and acquisition-related intangible assets and the corresponding amortization expense on a tax-effected basis where applicable.

<sup>(3)</sup> Shares used for book value purposes exclude shares held in treasury at the end of the period.

<sup>(4)</sup> All ratios are calculated on an annualized basis for the period indicated.

<sup>(5)</sup> Nonperforming assets consist of nonaccruing loans, accruing loans 90 days or more past due, and other real estate owned, including repossessed assets.

# Compounded Interest

For the last decade, an integral part of our story has been our ongoing investment in strategic opportunities. Despite economic uncertainty and industry headwinds, we have sustained our commitment to making short-term investments to deliver long-term value. This year's report focuses on the cumulative impact of the investments we have made. Investments range from new branches to enhanced technology to our most essential asset – our people.

Certainly we recognize that the talent and knowledge of our most experienced associates create the foundation from which we prosper. We also know that investing in our youth today guarantees a more promising future for our organization. Comprehensive training and exposure to the various facets of our business, combined with the inquisitive nature of our younger associates, help to build an extraordinarily strong team. We are proud to introduce you to a few of our young associates featured on the cover pages of this year's report. Their contributions are as varied as their backgrounds, and we are confident that will you hear more about them as they surface as leaders in our Company in the years to come.

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## President's

#### Letter to Shareholders

#### Dear Shareholders,

We completed a year of exciting growth and opportunity and continue to improve our "client experience." We recognize the importance of a solid business model and the vital role our people serve in meeting the financial needs of our clients. Our "secret sauce" is simply maintaining close contact with client needs and having great people doing thoughtful work. We believe this year's achievements are the result of the compounded interest of our strategic investments in our people and in our communities as well as service to our clients.

Over the last 13 years, our franchise growth was the result of the energy and enthusiasm of our nearly 2,800 associates, favorable market selection, and the maturation of thoughtful investments. Over that period, we doubled our asset size, on average, every five years. This growth has also been well balanced. For example, over the last five years our total period-end assets, loans, deposits, shareholders' equity, and total revenues each grew at compounded annual rates of between 20% and 28%. Those are phenomenal rates of growth in an industry experiencing very modest growth. To place this growth in perspective, consider if the world's current population were to increase from its current 1% growth rate to growth in the range of 20% to 28%. Instead of the population doubling in 64 years, the population would double in four years. Truly, compounded growth rates have an amazing impact.

Growth throughout our franchise just within the last year has been very compelling as well. In 2012, our total loans grew \$1.1 billion, or 15%; total deposits climbed \$1.5 billion, or 16%; and total revenues increased \$88 million, or 19%. During the same period, aggregate loans in the U.S. banking industry experienced growth of only 3%, deposits grew 6%, and revenues increased only 2% over that period. This is evidence that our business model continues to demonstrate success in this very challenging operating environment.

In summary, our business model focuses on local decision making, made by exceptionally talented bankers, serving high-quality clients who are willing to pay for value-added financial products and services. Our local decision-makers work closely with segment and support functions to ensure consistency, continuity, and efficiency. While many banks are built with "vertical" silos to improve efficiency at the expense of client service, we strive to operate "horizontally" and keep decision making close to our clients without burdensome bureaucracy.

We launched our commercial banking business model in diverse locations throughout our southeastern U.S. footprint over the last 13 years with great success. While nearly all of our markets experienced favorable growth characteristics in 2012, a number of our newer markets demonstrated exceptional strength. Among our fastest growing loan markets in 2012 were Houston, Birmingham, Memphis, New Orleans, and Mobile. Our fastest growing deposit markets in 2012 were Houston, New Orleans, Lafayette, Baton Rouge, and Birmingham.

Another significant endeavor launched in 2012 was our small business and retail lending initiative. Bob Kottler, whose accomplishments we admired for many years, joined us in late 2011 to lead this effort. Bob was recently named Chairman of the national Consumer Bankers Association. He has rebuilt our small business lending platform and retooled retail sales and incentive systems to fully utilize our growing branch distribution system. As early evidence of success, our small business loan originations increased more than threefold in 2012 compared to the prior year. We believe our small business and retail programs offer exciting opportunities for both our clients and shareholders.

While great progress was achieved in balance sheet growth in 2012, the challenging interest rate environment has compressed interest rates and spreads to historically low levels. As a result, we believe the full financial benefit of our strong growth in clients, loans, and deposits has been partially masked. We expect that as interest rates and spreads migrate back to historic norms, the full earnings potential of our balance sheet growth will be realized. We are very proud of our high-quality client expansion, exceptional loan and deposit growth, and the development of our fee income businesses.

We invested heavily in our fee income businesses – residential mortgage lending, title insurance agency, treasury management, trust, wealth management, and energy capital markets – over the last several years. In 2012, these businesses contributed \$115 million in revenues and \$32 million in pre-tax income. Each of these businesses exhibited favorable revenue growth and income trends as well. We believe these investments are showing great promise.

In 2012, we demonstrated renewed focus on extracting efficiencies and process improvements in many of our businesses. During 2012:

- We improved the efficiency of our distribution system through the closure or consolidation of 11 bank branch locations, including our exit of the Jacksonville, Florida, market;
- We opened 14 new bank branches, acquired eight bank branches, and relocated one bank branch;
- We rolled out check capture at 193 of our 215 ATMs, launched our mobile banking product and
  online account opening for consumer checking accounts, and improved our social media
  connectivity to better serve the needs of our clients. In the very brief period since these launches,
  our mobile banking product services 30,000 clients 24 hours a day, and we exceeded 11,000
  "likes" on Facebook; and
- We also launched new premium deposit products with great success during the year.

These actions are expected to improve our risk-adjusted profitability and the long-term value of our franchise.

We are focused on both efficiency and effectiveness. As management consultant Peter Drucker once said, "Efficiency is doing things right; effectiveness is doing the right things." In addition to investing in our markets and client-contact positions and gaining efficiencies, we also strengthened our support functions considerably in 2012 to improve our effectiveness. Three executive officers joined our Company in 2012: Randy Bryan, who serves as our Chief Risk Officer; Rob Worley as General Counsel; and Joe Caruso as Director of Internal Audit. We recognize the importance of maintaining balance and discipline as our Company continues to grow and as we continue to strive to be a high-performing financial institution.

Our unique strategy, team, and business model are well seasoned. Our balance sheet strength, superior asset quality, and compounding growth characteristics place us in an interesting position to embrace future opportunities to enhance shareholder value in a rapidly changing operating environment.

It has been said that Albert Einstein was once asked what he believed to be the greatest invention in human history. Einstein simply replied, "Compound interest." Relatively speaking, it is hard to disagree.

Thank you for your continued support of our organization as we stay true to our mission.

Sincerely,

Daryi G. Byrd

President and Chief Executive Officer

#### Chairman's Letter to Shareholders

#### Dear Shareholders,

Your Board of Directors has worked very hard to ensure that the constituencies of this Company are well served and that our Company operates in a safe and sound manner. The Board is also intimately involved in the strategic direction of the organization and monitors financial results judiciously. We are very proud of the financial performance and positioning of the Company, but also mindful of the role that we serve as your representatives.

We added a new member to the IBERIABANK Corporation Board of Directors in August 2012. We welcome to the Board Angus R. Cooper II, Chairman and CEO of Cooper/T. Smith Corporation, which is headquartered in Mobile, Alabama. Cooper/T. Smith Corporation is one of America's oldest and largest stevedoring and maritime-related firms with operations on all three U.S. coasts, including the ports of New Orleans, Mobile, and Houston, as well as foreign operations in Central and South America. We are delighted and honored to have Angus as a member of our Board of Directors.

Our market-level advisory boards provide keen insight into local market conditions, opportunities, and feedback. During 2012, 24 new members joined our local market advisory boards. We formed our first advisory board in 2002, and our advisory boards have expanded rapidly since then. In aggregate, we currently have 149 advisory board members in 12 markets stretching from Texas to Florida, including our recently formed advisory boards in southwestern Louisiana and Lee County, Florida. We welcome these new advisory board members to our organization.

In 2012, we crossed the \$13 billion threshold in total assets, and our market capitalization exceeded \$1.5 billion. The Company's balance sheet growth and position of strength are closely monitored by the corporate Board to ensure regulatory compliance and consistency with our corporate culture of conservatism, shareholder focus, and "doing what is right." I am very proud of the manner in which our Company anticipated and proactively addressed the current unprecedented industry challenges and opportunities.

The banking industry has undergone well-documented regulatory and structural changes over the last several years. These changes were due, in part, to the loss of client focus, poor oversight, and misguided attention on near-term financial results with disregard for future consequences. As a result, some banks concentrated on acquiring or financing risky assets, and subsequently crashed violently to the surprise and chagrin of many investors, clients, and employees. Shelby Davis, a former renowned value investor who invested successfully in companies he called "compounding machines," once stated, "The hangover is worst where the party was the wildest." That statement holds merit in some aspects of the banking industry. Fortunately, we have historically operated on the lower end of the risk spectrum and with a longer term, conservative focus. In fact, our actions and relatively favorable positioning had the opposite effect. We were provided exceptional recruiting, acquisition, and capital raising opportunities. Our Board and leadership team recognized our enhanced competitive position and moved assertively to the benefit of our constituents. Thus, much of our growth has been the result of opportunistic growth, not careless abandon.

While carefully monitored and managed, the challenging economic and regulatory environments bring heightened risks to our industry and Company. Under the oversight of our Board of Directors, our leadership team significantly improved the Company's liquidity position and enhanced our enterprise-wide risk management activities in 2012 to ensure comprehensive identification, monitoring, and proactive mitigation of potential risk factors facing our Company. Primary industry risks are credit, interest rate, liquidity, and operating risk, among others. Specific actions included the development of a more robust risk rating system, refinement of loan loss reserve determination, and enhanced risk management tools and processes.

These risk management efforts also enhanced our positioning for future industry consolidation. Within the last 30 years, the number of banks in the U.S. was reduced by half. At the current rate of decline, another 2,000 to 4,000 banks are expected to disappear within the next 10 years. We believe the current challenging interest rate environment and regulatory pressures may accelerate this trend. We have been an active, but selective, acquirer over the last decade and expect to continue to be so in the future.

Over the last 13 years, approximately two-thirds of our asset growth was related to acquisitions and one-third was originated internally, or "organic," in nature. In 2012, about one-quarter of the asset growth was associated with acquisitions and three-quarters was organic growth in nature. On July 31, 2012, we joined forces with Fort Myers-based Florida Gulf Bancorp, Inc., led by Bill Valenti. Many former board members of Florida Gulf formed the nucleus of our Lee County Advisory Board. We welcome the executive team, advisory board members, associates, and shareholders of Florida Gulf to our Company. I am pleased to report that loan, deposit, and expense savings were in-line or better than our expectations at the time our deal was announced.

We are pleased with the development of our franchise, which is consistent with our long-range strategic plans. We remain optimistic of our continued growth opportunities and fundamental performance. We recognize the importance of dividend consistency and earnings growth to our shareholders, along with making solid investments in our future and long-term shareholder value creation.

Thank you for giving me, and the rest of our Board of Directors, the opportunity to proudly serve you and our other constituents of this great Company.

Sincerely,

William H. Fenstermaker Chairman of the Board



# Origination Points

Beginnings

The effect of compounding is truly amazing. To illustrate this point, if it were possible to fold a very large piece of paper over on itself 50 times, the stack of paper created would be over 70 million miles high. That is the equivalent to the distance of traveling to the moon and back 147 times. While this is impossible to prove, it is mathematically correct.

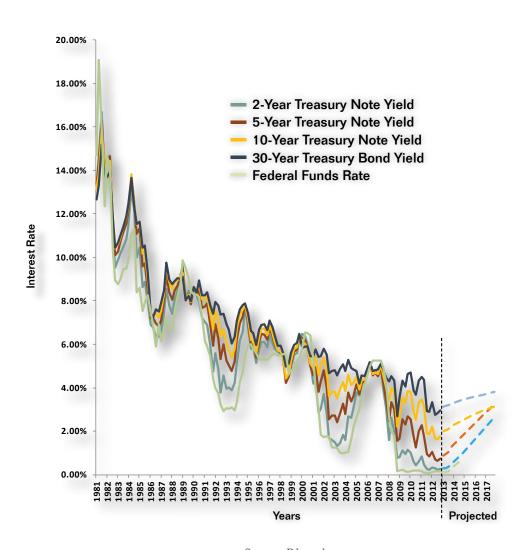
Compounding from a banking perspective provides strength and value creation, if performed in a high-quality manner.

The progression of time, a high growth rate, and consistency are the primary drivers of favorable compounded growth. The Company's growth has benefitted from all three factors.

From a perspective of time, the Company's longevity benefitted its compounded growth. In March 2012, the Company celebrated the 125th anniversary of IBERIABANK's founding in 1887. To place this in perspective, fewer than 3% of banks headquartered in the southeastern U.S. have attained this distinction. As a reminder, our bank lineage preceded the advent of the automobile, light bulbs, and even matchbooks. In 1999, the Company changed its strategic direction to strive to become a high-performing commercial bank. Since year-end 1999, total assets, loans, and deposits each grew at a compounded annual rate of 19%, shareholders' equity grew at a 22% compounded rate, and total revenues at an 18% compounded annual rate. These growth rates were consistently favorable throughout this period of rapid economic change and particularly so in 2012.

Beginning in the fall of 2007, U.S. economic production stalled, housing prices tumbled, unemployment rates elevated, and the banking system was on the brink of collapse. Economic conditions in 2012 showed some signs of modest improvement primed by unprecedented monetary and fiscal stimulus. Aggressive monetary policy by the Federal Reserve pushed short-term and long-term interest rates to historically low levels (to the benefit of borrowers and to the detriment of savers). The difference between short-term and long-term interest rates is extremely small, particularly for interest rates less than five years in duration. This "yield curve" remains extraordinarily flat, which can be financially stressful for many banks that depend on lending to clients on a long-term basis and borrowing from clients on a short-term basis.

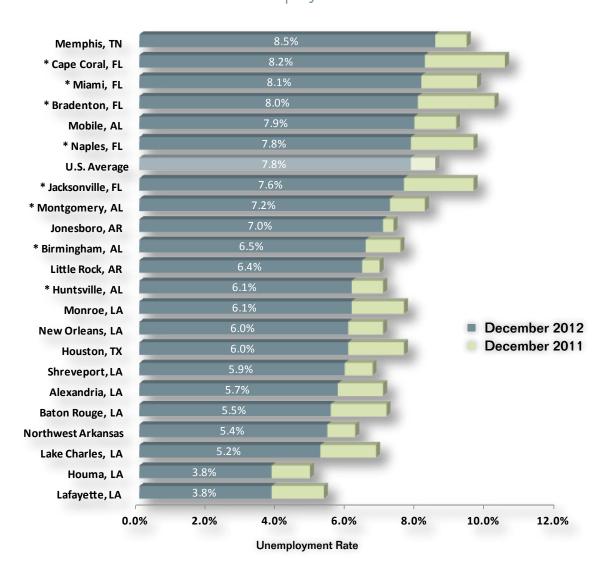
#### Interest Rate Trends



Source: Bloomberg

Many of the local markets in which the Company operates demonstrated relative strength throughout this time period of financial stress. In addition, proactive actions taken by the Company served to strengthen its position in those markets. As a result, the Company was spared many of the severe challenges faced by other financial institutions. More recently, the national economy began to mend, but national unemployment and underemployment rates remain stubbornly high. As evidenced in the unemployment rate chart below, many of the Company's local markets were comparatively strong and improved considerably over the last year. Finally, the Company was well positioned to gain high-quality clients, associates, and banking franchises that reinforce future growth opportunities. This compounding effect truly is amazing.

#### MSA Unemployment Rate



Source: Bureau of Labor Statistics
\* Indicates markets in which we acquired FDIC-covered assets

## Special Assets

## People and Locations

Advances in technology and automation brought improved convenience and functionality to the Company's client base. Despite those enhancements, banking remains a client focused sales and servicing business. Therefore, the greatest assets and revenue-generating sources of any financial services company are likely to be its people. On the cost side of the equation, people-related expenses in the banking sector typically account for approximately half of a financial institution's total expense base, and are, therefore, an important component of costs. The margin of profitability in the banking business is also quite narrow, so the room for error is small. In addition, the highly layered nature of the banking industry requires great operating skill. For example, the differential between well-capitalized banks and severely financial institution's long-term profitability and ongoing operating success will be driven Company has successfully recruited banking and support talent and has retention rates well above industry norms.

The Company has invested heavily in people as a primary driver of its successful growth. While the Company has approximately 2,800 associates, about half of these individuals joined within the last five years. The Company added 127 full-time equivalent associates associate additions in 2012 included, on a net basis, 27 people in Houston, 16 people in Baton Rouge, 12 people in New Orleans, 31 people in Florida (primarily due to the completion of the Florida Gulf acquisition), and 41 people in the mortgage lending business.



The Company strives to maintain a strong workforce with a favorable blend of youthful energy and battle-tested experience. In aggregate, the Company has nearly 500 associates under the age of 30 years old, and approximately 1,000 associates over the age of 50. The cover of this annual report provides a collage of some of our young associates, many who have participated in the Company's Management Development Program ("MDP"). To date, 47 individuals successfully completed or are currently participating in the MDP. The MDP is an extensive training program that provides selected associates an opportunity to gain in-depth knowledge of the Company, while honing their credit and other banking skills to the long-term benefit of the MDP participant and the Company. This is invaluable experience for potential future leaders within the Company.

The Company's distribution system and other client touchpoints provide a unique asset through which clients are served. The Company's client touchpoints include:

- 184 bank branch offices and one bank loan production office in Louisiana, Arkansas, Tennessee, Alabama, Texas, and Florida:
- 21 title insurance offices in Arkansas and Louisiana;
- 62 mortgage locations in 12 states;
- Nine IBERIA Wealth Advisor locations in Alabama, Arkansas, Florida, Arkansas, and Texas;
- One IBERIA Capital Partners office in Louisiana;
- 215 ATMs in six states;
- One call center in Arkansas:
- Websites for IBERIABANK, IBERIABANK Mortgage, Lenders Title Company, United Title Company, IBERIA Capital Partners, and IBERIA Wealth Advisors;
- 24-hour telephone banking;
- 24-hour online banking and bill pay service; and
- 24-hour mobile banking.

The purpose of this broad distribution system and comprehensive client touchpoints is to serve clients' needs in a convenient manner. As the clients' needs change, the Company's distribution system and touchpoints change in a targeted manner. In 2012, the Company embarked upon a process improvement initiative to enhance the long-term profitability of the Company and to better serve clients' needs. That initiative resulted in 14 bank branch openings, 11 bank branch consolidations and closures, and one bank branch relocation in 2012. The Company also acquired eight bank branches as part of the Florida Gulf acquisition. Many of the bank branches opened in 2012 targeted particular client segments and are anticipated to generate greater profits, improved market coverage, and better growth opportunities than the branches that were consolidated or closed during the year.



Birmingham, AL • Crestline Branch

## New Branches Opened In 2012



Birmingham, AL • Downtown Branch



Huntsville, AL • Downtown Branch



Little Rock, AR • Center Street Branch



Naples, FL • Golden Gate Branch



Baton Rouge, LA • Acadian Branch





Baton Rouge, LA • Airline Pecue Branch Denham Springs, LA • South Range Branch New Orleans, LA • Claiborne Branch





New Orleans, LA . Palmetto Branch



New Orleans, LA • St. Charles Branch



Slidell, LA • Village Northshore Branch



Houston, TX • I-10 East Branch



Houston, TX • Sugarland Branch



# Community Reivestment

## Community Commitment

The Company's mission statement recognizes the importance of community commitment as a core part of its ability to achieve success for the Company and its clients. Investments in communities take many different forms, including contributions, sponsorships, partnerships, direct investments, and associate involvement in non-profit and civic-related activities.

During 2012, the Company strategically invested \$4 million in the communities it serves—an increase of 52% compared to the prior year. Some of the initiatives included partnerships with organizations such as Habitat for Humanity, United Way, National Urban League, Junior Achievement, many local housing authorities, social service organizations, schools, and organizations committed to youth and entrepreneurial development.

The Company opened five new bank branches with ATMs in areas of New Orleans, Houston, Birmingham, and Naples that were underserved by other banks. During the year, the Company initiated new programs with nine not-for-profit organizations to reach low-to-moderate income borrowers to assist with home purchase finance opportunities by providing grants and financial literacy.

In 2012, associates donated more than 13,000 hours of service to nonprofit and civic organizations. Activities included financial literacy education, first-time homebuyer counseling, and board and committee service to numerous community organizations. The Company remains very market and client-focused in all aspects of its business.

As demonstrated over the last 13 years, certain target markets throughout the southeastern U.S. provide excellent opportunities for the Company to deploy its business model and grow its franchise. The Company's business model focuses on attracting and retaining high-quality associates who service high-quality clients in manners consistent with the Company's mission statement and culture, to the long-term benefit of shareholders. The Company operates a decentralized business model with local decision making made close to clients by exceptionally talented associates, with segment and back office support to ensure consistency, quality of service, and to adhere to regulatory requirements.

The Company's business model is built around organic expansion of the commercial franchise based on commercial and industrial ("C&I") and private banking clients, combined with strategic acquisitions of banks that have retail and small business clients and distribution systems that complement our commercial franchise. Our organic growth predominately emanated from very large banks, where clients have often been underserved and underappreciated. In contrast, acquisitions have targeted community banks, FDIC-assisted failed bank transactions, and branch acquisitions. These organizations have business models that remain in a state of flux and distribution systems that remain underutilized. The Company believes the deployment of its business model can make those distribution systems more effective and profitable. As shown below, the Company's market entrance methods and subsequent market expansion varied considerably by market. In many of these circumstances, growth accelerated after assimilation was completed.

Market		er of Loca Non-Ban		Method of Market Entrance	Subsequent Market Expansion	Acquisition(s) in Market	Acquisition Type	Acquisition Year(s)
New Orleans	24	11	37	Acquisition	Organic & Acquisition	Jefferson, OMNI	Live Bank	1996, 2011
Lafayette	21	2	25	Acquisition	Organic & Acquisition	Royal, FCOM Branches, Acadiana	Live Bank	1996, 1998, 2003
Houston	6	2	10	De novo	Organic			
Baton Rouge	8	4	12	Acquisition	Organic & Acquisition	Alliance, OMNI	Live Bank	2004, 2011
Birmingham	8	2	11	Acquisition	Organic	CapitalSouth	FDIC	2009
Memphis	3	2	5	Acquisition	Organic	Pulaski	Live Bank	2007
Little Rock	11	8	30	Acquisition	Organic	Pulaski	Live Bank	2007
Mobile	3	1	5	De novo	Organic			
Southwest Louisiana	18	1	19	Acquisition	Organic	Cameron State	Live Bank	2011
Northeast Arkansas	16	2	20	Acquisition	Organic	Pocahontas	Live Bank	2007
Shreveport	11	3	18	De novo	Organic			
Fort Myers-Cape Coral	11	1	12	Acquisition	Organic & Acquisition	Orion, Florida Gulf	FDIC, Live Bank	2009, 2012
Huntsville	3	1	4	Acquisition	Organic	CapitalSouth	FDIC	2009
Naples	8	1	11	Acquisition	Organic	Orion	FDIC	2009
Northwest Arkansas	7	2	13	Acquisition	Organic	ANB	FDIC	2008
Montgomery	2	2	4	Acquisition	Organic	CapitalSouth	FDIC	2009
Southeast Florida	10	1	12	Acquisition	Organic & Acquisition	Orion, Century, Sterling	FDIC	2009, 2010
Sarasota-Bradenton	10	1	11	Acquisition	Organic	Century, Orion	FDIC	2009
Florida Keys	4	1	5	Acquisition	Organic	Orion	FDIC	2009
All Other Markets	-	14	14	·				
ICP, IWA, LPO	-	11	-					
Total Locations	184	94	278					

# Cumulative Interest

Market Growth

In aggregate since year-end 1999, half of the Company's asset growth was due to acquisitions and half due to organic growth. In 2012, 27% was due to acquisitions, and 73% was due to organic growth. The Company experienced phenomenal loan and deposit growth in 2012 compared to both prior years and peer results.

#### Loans

In 2012, the Company originated \$2.8 billion in loans, up 47% compared to the prior year. By year-end 2012, unfunded commitments totaled \$2.4 billion, up \$599 million, or 34% compared to year-end 2011. Loan volume, which included funded loans less loan amortization and pay-downs, grew \$1.1 billion in 2012, up 15% compared to the prior year. As shown in the chart on the next page, significant loan growth was achieved in Houston, Fort Myers (due to the Florida Gulf acquisition), New Orleans, Birmingham, and Memphis. Excluding acquisitions, loan volume grew at a compounded annual rate of 13% since year-end 1999, and 12% over the last year.

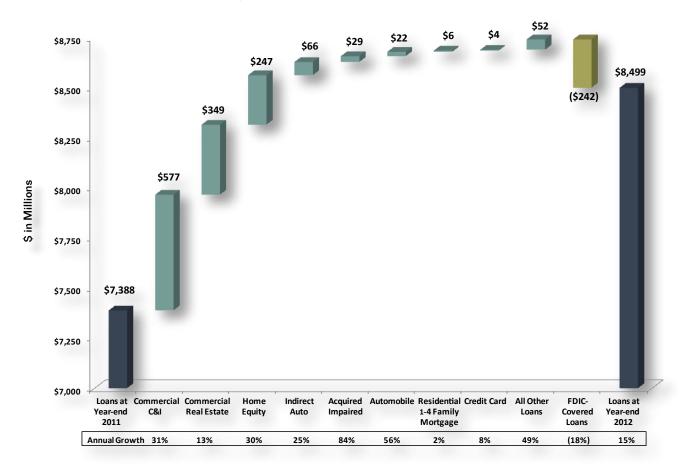
#### Loan And Deposit Growth in 2012



Growth Between Year-Ends 2011 and 2012 (\$ in Millions)

The loan type and geographic mix of the loan portfolio continued to diversify in 2012. The majority of the 15% growth in total loan volume in 2012 was related to C&l loans (up 31% compared to 2011), commercial real estate loans (up 13%), and home equity loans and funded lines of credit (up 30%). As shown in the chart on the following page, growth in non FDIC-covered loan volume vastly exceeded the decline in FDIC-covered loan volume. The waterfall chart is designed to show the buildup of the different types of loan growth between year-end 2011 and year-end 2012.

#### Components Of Loan Growth In 2012



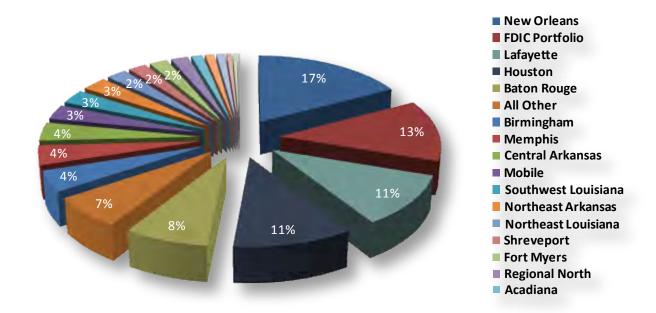
C&I loans increased 31% between year-ends 2011 and 2012, after climbing 39% the prior year. As a result, C&I loans accounted for 29% of total loans at year-end 2012, up from 22% just two years ago. Included in the C&I category are loans to the energy sector. Energy loans increased from 3% of loans at year-end 2010 to approximately 7% at year-end 2012. The Company's energy lending focused on exploration and production ("E&P") loans, which are historically on the lower-end of the risk spectrum due to the proven liquidating oil and gas reserves upon which the loans are based. E&P loans accounted for approximately 60% of the Company's energy-related loans at year-end 2012, while service company energy loans were 29%, and midstream loans, those supporting energy gathering systems, processing plants, compression or treating units and refined product pipelines, were 11% of energy related loans.

Home equity loans exhibited strong growth in 2012 due to targeted home equity campaigns, continued strength of local legacy residential housing markets, and the loans acquired through the Florida Gulf acquisition. In aggregate, direct consumer loan originations, which include home equity loans and lines of credit, increased 42% in 2012 compared to the prior year.

Indirect automobile lending also expanded in 2012 as the Company extended its Louisiana lending footprint to a few select automobile dealers with which it has had favorable experience over many years. Indirect automobile loan originations grew 83% in 2012 compared to 2011, and loans outstanding climbed 25% between year-ends 2011 and 2012. Losses on indirect automobile lending remain extremely low compared to peers.

From a geographic perspective, the Company has a diverse composition of lending opportunities. The chart below shows the distribution of the Company's loan portfolio by markets. The four largest markets accounted for approximately half of loans outstanding at year-end 2012. Each of the Company's markets has different economic drivers, competitive dynamics, and growth characteristics. As a result, there is substantial diversification across these markets.

Loans - Market Composition (% of Total Loans at December 31, 2012)



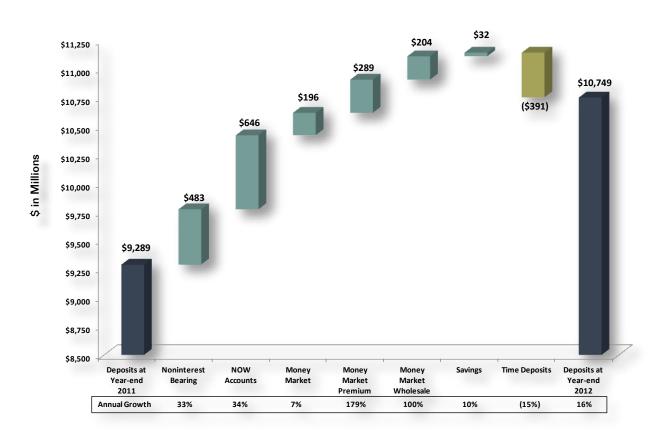
#### **Deposits**

Total deposits increased \$1.5 billion, or 16%, between year-ends 2011 and 2012, and \$1.2 billion, or 13%, excluding acquisitions. Much of the deposit growth was associated with transaction accounts as opposed to savings or time deposit accounts. Approximately 77% of the total deposit growth during the year was in noninterest bearing and interest bearing transaction accounts. Over the last two years, noninterest bearing deposits climbed \$1.1 billion, or 124%. These deposits accounted for 18% of total deposits in the fourth quarter of 2012, up from 11% of total deposits two years earlier.

On October 14, 2008, the FDIC implemented the Temporary Liquidity Guarantee Program, of which one component, the Transaction Account Guarantee Program ("TAG program"), provided U.S. depositors the full guarantee of noninterest bearing deposits (total of approximately \$1.3 trillion in deposits were covered under the TAG program). The TAG program expired at year-end 2012. Given the relative balance sheet strength of the Company and the growth in noninterest bearing deposits exhibited in the last quarter of 2012, the Company believes that the expiration of the TAG program had little impact on the Company's depositors.

Aggregate money market deposit accounts increased \$689 million during 2012, partially offset by a \$391 million decline in time deposits. The Company lowered time deposit rates throughout 2012 consistent with declines in the local and national markets. The cost of interest bearing deposits declined from 0.95% in the full year 2011 to 0.62% in full year 2012 and 0.53% in the fourth quarter of 2012.

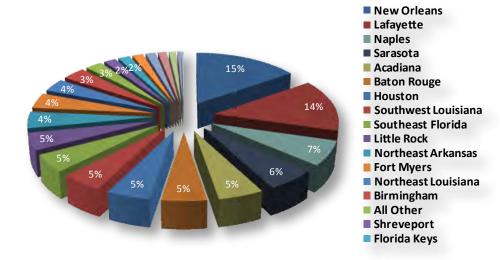
#### Components Of Deposit Growth In 2012



As shown in the chart to the right, the six largest deposit markets account for approximately half of the Company's total deposits.

Overall, the Company continued to grow loans and deposits on a balanced basis. Between year-ends 2011 and 2012, total loans and total deposits expanded 15% and 16%, respectively. Since year-end 1999, total loans grew ninefold, from \$843 million to \$8.5 billion. Similarly, total deposits grew ninefold over that period, from \$1.1 billion to \$10.7 billion. The mix between commercial and retail deposits was also fairly balanced during this period.

Deposits - Market Composition (% of Total Loans at December 31, 2012)



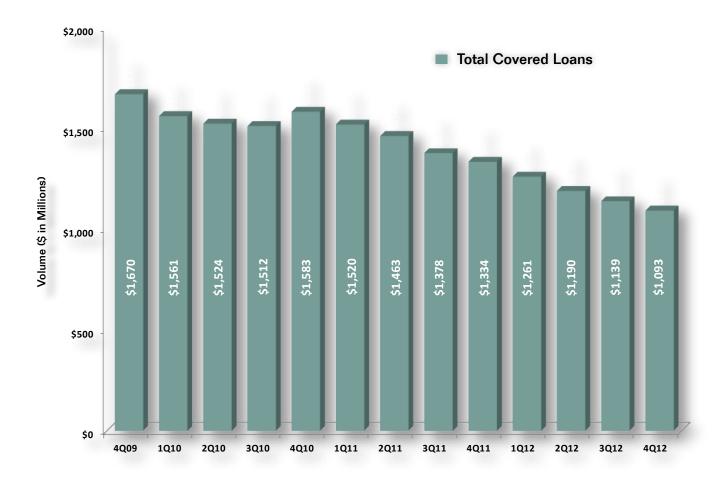


# Credit Report

Asset Quality

In 2012, the Company experienced continued success working out assets acquired at significant discounts from the FDIC. Loans covered under FDIC loss-share agreements declined by \$242 million, or 18%, during 2012, compared to 2011 results. At year-end 2012, these loans accounted for approximately 13% of total loans, down from 26% two years prior. The steady decline in FDIC-covered loan volume was paired with a 22 basis point increase in the quarterly loan yield on those covered assets during 2012.

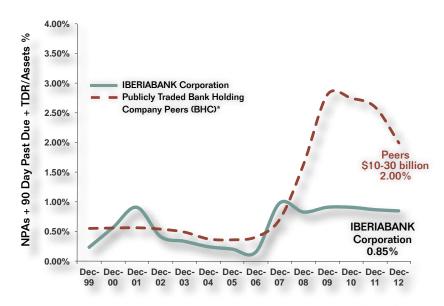
#### Quarterly Trends In FDIC-Covered Loans



The FDIC loss-share programs incorporated contractual five-year coverage periods for commercial loss-share protection and 10-year coverage for residential mortgage loss-share protection. FDIC loss-share protection for commercial loss-share agreements for CapitalSouth Bank, Orion Bank, Century Bank, and Sterling Bank are scheduled to expire in August 2014, November 2014, November 2014, and July 2015, respectively. The potential loss of FDIC protection on assets acquired is mitigated by three factors:

- First, commercial assets are only a subset of assets acquired (mortgage loans have a 10-year loss-share period);
- Second, the Company worked aggressively to resolve, or reduce exposure to, many of the most challenging commercial problem credits that were acquired from the FDIC, so the volume of FDIC assets declined rapidly; and
- Finally, a substantial portion of assets acquired are likely to be good credits, and therefore, loss-share protection may not ultimately be needed on those loans.

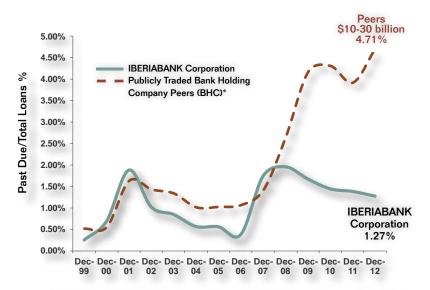
## Adjusted Nonperforming Assets To Total Adjusted Assets



\*Publicly Traded Bank Holding Company Peers With Total Assets Between \$10-30 Billion.

Source: Company and SNL Financial

## Loans Past Due 30+ Days (Including Non-accruals) To Total Loans



\*Publicly Traded Bank Holding Company Peers With Total Assets Between \$10-30 Billion.

Source: Company and SNL Financial

The workout effort was spread across all of the Company's FDIC-assisted transactions. Between the acquisition date and year-end 2012, the acquired loan and OREO balance was reduced by 64% at CapitalSouth, 53% at Orion Bank, 58% at Century Bank, and 52% at Sterling Bank. The credit quality of assets acquired from the FDIC was significantly better than initial estimates made at the time of acquisition. At year-end 2012, approximately half of the remaining FDIC loans acquired were rated "pass watch" or better.

The Company's overall asset quality condition was stellar in 2012 and consistent with performance over the last 13 years. Common industry measures of asset quality include nonperforming assets, loans past due, classified assets, and net charge-offs. The Company's measurements of asset quality were adjusted to exclude assets acquired in FDIC-assisted transactions (due to loss-share protection on those assets) and acquired impaired loans (the assets of which were marked to fair value at acquisition). On that basis, nonperforming assets ("NPAs") were \$98 million, or 0.85% of total assets at year-end 2012, an improvement from 0.86% at year-end 2011. Loans past due 30 days or more totaled \$93 million at year-end 2012, equal to 1.27% of total loans, which was an improvement from 1.38% of total loans at year-end 2011. Classified assets were \$232 million at year-end 2012, or 3.05% of total assets, an improvement compared to 3.62% of total assets one year ago. Finally, net charge-offs for the year totaled \$20 million, or 0.07% of average loans in 2012, an improvement from 0.13% in 2011. As shown in the charts here. the Company's asset quality trends compare very favorably to peers.

## Returns C nvestments

#### Our Investments

The Company's stellar asset quality, liquidity position, consistent business model results, and favorable investment opportunities throughout the challenging credit cycle placed the Company in a unique position within the industry. The Company invested heavily in specific markets and fee-based businesses, which are ancillary to the traditional banking business. The markets in which significant investments were made in 2012 were also some of the Company's faster growing markets, including Houston, New Orleans, and Birmingham. Investments in these markets included recruiting relationship managers, sales and service support personnel, and branch and ATM infrastructure improvements.

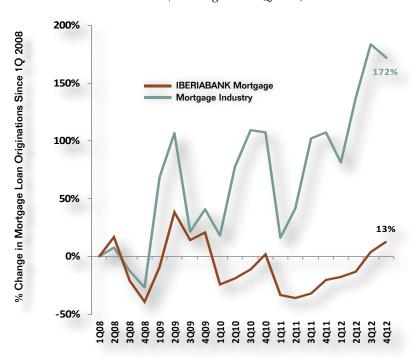
benefits, with limited capital required. In aggregate, the Company's noninterest income grew \$44 million, or 33%, in 2012 compared to 2011. By comparison, the banking industry aggregate noninterest income growth was 8%. Noninterest income at the Company equated to 31% of total revenues in 2012, up from 28% in the prior year, and 22% of total revenues 13 years ago.

IBERIABANK Mortgage Company ("IMC") is the Company's mortgage loan origination business. IMC is based in Little Rock, Arkansas, and serves clients through 62 locations in 12 states. IMC originated \$2.4 billion in residential mortgage loans in 2012, up 46% compared to the prior year, while the mortgage industry increased 39% over that period. As shown in the chart on page 28, IMC's mortgage loan origination volumes consistently exceeded industry performance, and IMC's loan origination growth has been less dependent on loan refinancing opportunities than the industry average.

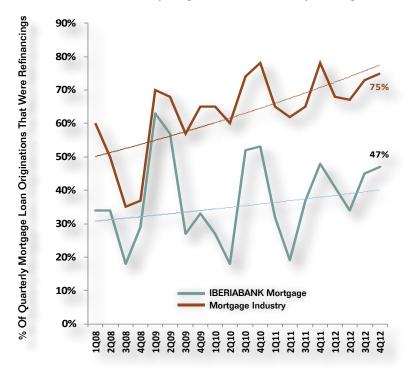


#### Quarterly Trends In Mortgage Origination Volumes And Refinancings

Quarterly Mortgage Loan Origination Growth (% Change Since 1Q 2008)



Quarterly Mortgage Loan Refinancings (% Quarterly Originations That Were Refinancings)



Source: Company and Mortgage Bankers Association

Lenders Title Company ("LTC") is based in Little Rock, Arkansas, and serves clients through 21 locations in Arkansas and Louisiana. LTC's total revenues increased \$3 million, or 16%, in 2012, but more importantly, profitability improved twelvefold over the prior year.

IBERIA Capital Partners ("ICP"), based in New Orleans, provides sell-side research, sales, trading, and investment banking activities for institutional clients serving the energy sector. ICP was launched approximately two years ago and turned profitable in the fourth quarter of 2012. At year-end 2012, ICP provided research coverage on 62 energy-related companies and, to date, successfully assisted clients in the completion of 17 equity and fixed income investment banking transactions. In addition, during 2012, ICP completed more than 50 company management exposure events, including conferences, company meetings and visits, and buy-side meetings. In two short years, ICP quickly became an active participant in the energy markets arena.

IBERIA Wealth Advisors ("IWA"), based in Birmingham, Alabama, provides trust and wealth management services to high net worth individuals, businesses, charities and governmental clients through nine locations in five states. Shortly after year-end 2012, IWA's assets under management crossed the \$1 billion threshold.

IBERIA Financial Services ("IFS"), based in Lafayette, provides retail brokerage services throughout the Company's retail footprint through a third party broker dealer model. As the bank's footprint has expanded over the last few years, IFS has extended coverage to new markets via both de novo entry and acquisition. Last year, IFS contributed \$9 million in noninterest revenue.

One significant initiative in 2012, business banking, is a spread-based business, not a fee-based business. Historically, the Company did not place great emphasis on small business lending as a major driver of growth. That situation changed in 2012 as the small business approval process was retooled, incentives were changed, and individuals with skill sets targeted at the small business segment were recruited. By year-end 2012, 45 business bankers were in place, and centralized lending support was fully operational. As a result of these changes, small business loan originations increased 242% in 2012, compared to the prior year. As evidence of the significant ramp-up of this business, the Company originated \$81 million in business banking loans in the fourth quarter of 2012, compared to \$15 million one year prior. On the deposit side of the equation, the number of small business checking accounts grew 55% in 2012, compared to one year ago. The Company expects that its small business initiative will lead to enhanced loan and deposit growth and improved profitability.



## Return

### Profitability and Shareholder Focus

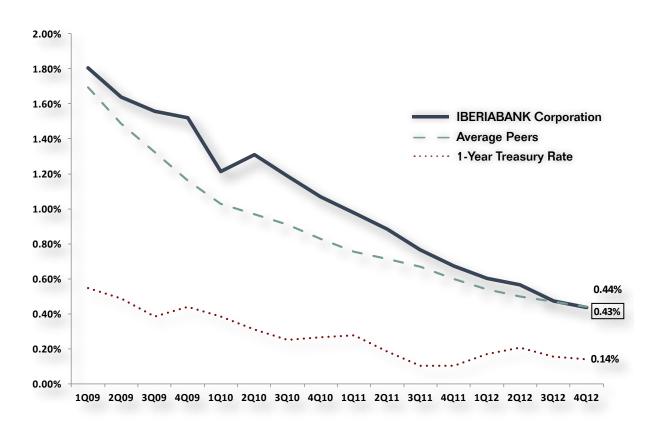
From a rate perspective, the banking industry faced compressed margins over the last several years as Federal Reserve monetary policies kept interest rates low for a sustained period of time. The yield on loans and investments continued to re-price lower in 2012. Yields declined as loans matured and investments faced accelerated amortization due to increased refinancing activities and the proceeds of which were reinvested at significantly lower yields. While deposit rates declined for the banking industry in 2012, the magnitude of the decline was limited due to the absolute low level of interest rates. In other words, as those deposit rates approach zero, a practical floor becomes apparent. As a result, the banking industry faced sustained net interest margin pressure in 2012.

The banking industry faced pressures from a volume perspective as well. Banks became reliant on real estate lending for much of its growth over the last two decades. Continued suppression of real estate values in 2012 limited the loan growth for many participants in the banking industry. Net interest margin compression, combined with little growth in earning asset volumes, such as loans and investments, resulted in anemic net interest income growth. Aggregate net interest income growth for the banking industry was only 2% in 2012. In contrast, the Company's net interest income grew \$43 million, or 13%, between 2011 and 2012.

The Company faced less margin and net interest income pressure than the industry due to three primary factors:

- First, earning asset yields at the Company exhibited a more tempered decline trend than peers. While the Company's yield on non-covered loans declined, the yield on FDIC loss-share assets improved in each of the last six quarters, providing a partial offset to the lower non-covered loan yield;
- Second, deposit rates at FDIC-assisted acquisitions were higher than local competitors at
  the time of the acquisitions, and thus provided the Company greater latitude in reducing
  deposit rates. As shown in the chart below, the Company's cost of interest bearing deposits
  declined significantly throughout the period, and only recently equated to peer levels; and
- Finally, the Company's strong loan growth over the last few years provided average earning asset growth well in excess of the industry average.

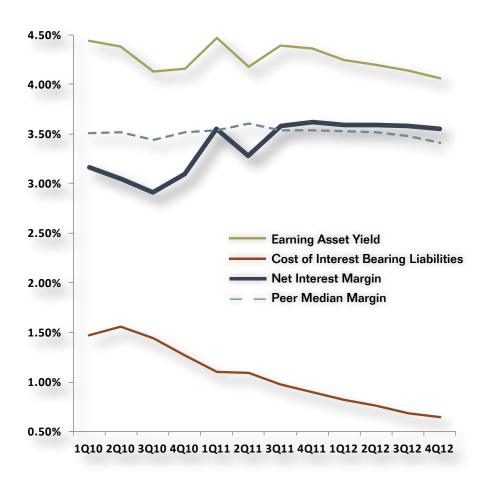
#### Total Cost Of Deposits



The decrease in 1Q10 cost of deposits reflects market value adjustments associated with the acquisition of Orion Bank and Century Bank.

As a result of relatively strong loan volume growth, which improved the earning assets yield due to mix of loans, benefits of higher yields on FDIC-covered assets, and greater deposit cost reductions, the Company's net interest margin generally improved in 2010 and 2011, and held fairly steady in 2012. In fact, the Company's net interest margin remained within a narrow seven-basis-point band in seven out of the last eight quarters. In contrast, the peer median margin peaked in mid-2011, followed by gradual declines. Sustained low interest rates may place additional pressure on net interest margin for the Company and industry in future periods.

#### Net Interest Margin Trends

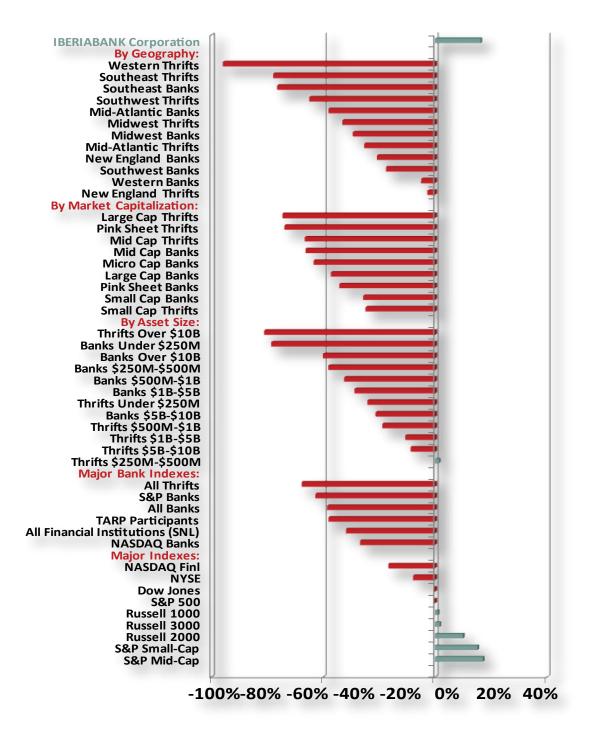


Source: Company and SNL Financial

Total tax-equivalent revenues for the Company increased \$89 million, or 19%, in 2012, while total expenses increased \$58 million, or 16%, compared to 2011. The increase in expenses was primarily the result of additional regulatory costs and investments in people and infrastructure improvements. The Company incurred \$5 million in one-time acquisition and conversion-related costs associated with the Florida Gulf acquisition in 2012. In addition, \$8 million in upfront costs were incurred associated with a process improvement initiative launched in the second guarter of 2012. Exclusive of those costs, total expenses increased \$63 million, or 18%, in 2012, compared to 2011. As a result of improvements in operating leverage, net income increased \$23 million, or 43%, in 2012 compared to the prior year. Fully diluted earnings per share increased from \$1.87 in 2011 to \$2.59 in 2012, or an increase of 38%. The Company's leadership team recognizes the importance of striving to increase operating leverage in future years as new businesses mature and mature businesses gain efficiency.

In October 2011, the Company announced a share repurchase program, authorized by the Board of Directors, for the purchase of up to 900,000 shares of common stock. The Company repurchased a total of 853,308 shares at a weighted average cost of \$47.38 per share. This \$40 million investment in the Company was considered a preferred investment at the time, given the progress and growth prospects of the Company and investment alternatives.

#### Common Stock Returns Since August 4, 2007



Source: Company and SNL Financial

# Capital

## Strength

The Company's enhanced profitability and earnings per share in 2012 emanated from the continued maturation of investments made over the last few years and improved operating leverage of the legacy franchise. Earnings per share increased 38% in 2012 to \$2.59 per share. The annual cash dividends per share remained stable at \$1.36 per share, resulting in a dividend payout ratio of 53% for 2012 (the payout ratio declined further to 46% in the fourth quarter of 2012). The Company's common stock averaged \$49.75 per share in 2012, down 7% compared to 2011. Based on the Company's stable annual cash dividend of \$1.36 per share, the average dividend yield to investors was 2.53% in 2011 and 2.73% in 2012.

The Company raised \$603 million in common stock in three separate public underwritten common stock sales. The most recent offering was completed in March 2010, at which time the Company issued and sold approximately six million shares at \$57.75 per share with net proceeds of \$329 million. While a portion of the capital raised in the third common stock offering has been deployed to support organic balance sheet growth, the Florida Gulf acquisition, and share repurchases, a considerable amount of that capital remains to be deployed. The Company's regulatory capital ratios remain very strong compared to peers.

The Company's common stock is traded on the NASDAQ Global Select Market under the symbol "IBKC." During 2012, the average trading volume in the common stock was 157,000 shares, with an average daily trading value of nearly \$8 million.

In addition to balance sheet strength, the Company has a sizable amount of liquidity. At year-end 2012, the Company's investment portfolio totaled approximately \$2 billion, or approximately 15% of total assets. The investments are primarily liquid marketable mortgage-backed and municipal securities. The average duration of the investment portfolio at year-end 2012 was approximately 2.7 years with an unrealized gain of approximately \$44 million. In addition, the Company held approximately \$1 billion in cash and equivalents on its balance sheet at year-end 2012, or approximately 7% of total assets, and \$423 million in receivables from the FDIC for estimated losses covered under the FDIC loss-share programs (about 3% of total assets). In aggregate, those three low-risk categories totaled \$3.3 billion, or 25% of total assets at year-end 2012.





## Arrears

## Summary Conclusion

The Company maintained capital strength, liquidity, and excellent asset quality in 2012. Favorable loan and deposit growth and margin stability ran counter to industry trends. Opportunities for future organic growth continue to be favorable given the fact that the larger banks, from which the Company has historically attracted clients and associates, remain stressed. Acquisition growth opportunities remain very strong, as smaller banks continue to work out their troubled assets and many continue to look for a good partner with which they can be associated.

In aggregate, there were approximately 1,800 banks and thrifts in the Company's 11-state target footprint at year-end 2012. Only 265 of those institutions were publicly traded financial institutions. Smaller private companies have found it difficult to raise capital in the current environment, so approximately four-fifths of them may have difficulty raising capital to fund future growth.

The Company remains strategically focused on solid organic loan and deposit growth supplemented with acquisitions that complement the market-centric approach and culture of the Company.

In 2000, the Company laid out a significant change in direction and launched a mission statement to guide the revised strategic direction of the Company and its constituents. Twelve years later, the mission statement still holds true. These guiding principles drive the Company's unique culture, operating style, strategic focus, and business model. While it is said that "success begets success," our high-quality people drive the compounding of that success.

#### Mission Statement

- Provide exceptional value-based client service
- Great place to work
- Growth that is consistent with high performance
- Shareholder focused
- Strong sense of community

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### MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion and analysis is intended to assist readers in understanding the consolidated financial condition and results of operations of IBERIABANK Corporation and its wholly owned subsidiaries (collectively, the "Company"), as of December 31, 2012 and 2011 and for the years ended December 31, 2012 through 2010. This discussion should be read in conjunction with the audited consolidated financial statements, accompanying footnotes and supplemental financial data included herein.

To the extent that statements in this Report relate to future plans, objectives, financial results or performance of the Company, these statements are deemed to be forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Such statements, which are based on management's current information, estimates and assumptions and the current economic environment, are generally identified by the use of the words "plan", "believe", "expect", "intend", "anticipate", "estimate", "project" or similar expressions. The Company's actual strategies and results in future periods may differ materially from those currently expected due to various risks and uncertainties.

Factors that may cause actual results to differ materially from these forward-looking statements are discussed in the Company's Annual Report on Form 10-K and other filings with the Securities and Exchange Commission (the "SEC"), available at the SEC's website, <a href="http://www.sec.gov">http://www.sec.gov</a>, and the Company's website, <a href="http://www.iberiabank.com">http://www.iberiabank.com</a>, under the heading "Investor Information." All information in this discussion is as of the date of this Report. The Company undertakes no duty to update any forward-looking statement to conform the statement to actual results or changes in the Company's expectations.

Included in this discussion and analysis are descriptions of the composition, performance, and credit quality of the Company's loan portfolio. The Company has three descriptions of loans that are used to categorize the portfolio into its distinct risks and rewards to consolidated financial statements. "Acquired loans" refer to all loans acquired in a business combination. Because of the loss protection provided by the FDIC, the risks of the loans and foreclosed real estate acquired in the CapitalSouth Bank ("CSB"), Orion Bank ("Orion"), Century Bank ("Century"), and Sterling Bank ("Sterling") acquisitions, which are covered by loss share agreements with the Federal Deposit Insurance Corporation (the "FDIC"), are significantly different from those assets not similarly covered. Accordingly, the Company reports loans subject to the loss share agreements as "covered loans" in the information below and loans that are not subject to the loss share agreement as "non-covered loans." The subset of acquired loans that is not subject to loss share agreements are referred to as "non-covered acquired loans." Loans that are neither subject to loss share agreements nor acquired in a business combination are referred to as "legacy loans" or "organic loans."

#### **EXECUTIVE OVERVIEW**

The Company offers commercial and retail banking products and services to customers in locations in six states through IBERIABANK. The Company also operates mortgage production offices in 12 states through IBERIABANK's subsidiary, IBERIABANK Mortgage Company ("IMC"), and offers a full line of title insurance and closing services throughout Arkansas and Louisiana through Lenders Title Company ("LTC") and its subsidiaries. IBERIA Capital Partners L.L.C. ("ICP") provides equity research, institutional sales and trading, and corporate finance services. IB Aircraft Holdings, LLC owns a fractional share of an aircraft used by management of the Company and its subsidiaries. IBERIA Asset Management Inc. ("IAM") provides wealth management and trust services for commercial and private banking clients. IBERIA CDE, L.L.C. is engaged in the purchase of tax credits. Selected financial and other data for the past five years is shown in the following tables.

TABLE 1 - SELECTED CONSOLIDATED FINANCIAL AND OTHER DATA  $^{(1)}$ 

	Years Ended December 31,							
(Dollars in thousands, except per share								
data)	2012	2011	2010	2009	2008			
<b>Balance Sheet Data</b>								
Total assets	\$ 13,129,678	\$ 11,757,928	\$ 10,026,766	\$ 9,695,955	\$ 5,583,226			
Cash and cash equivalents	970,977	573,296	337,778	175,397	345,865			
Loans	8,498,580	7,388,037	6,035,332	5,784,365	3,744,402			
Investment securities	1,950,066	1,997,969	2,019,814	1,580,837	889,476			
Goodwill and other intangibles	428,654	401,743	263,925	260,144	259,683			
Deposit accounts	10,748,277	9,289,013	7,915,106	7,556,148	3,995,816			
Borrowings	726,422	848,276	652,579	1,009,215	776,692			
Shareholders' equity	1,529,868	1,482,661 1,303,457		961,318	734,208			
Book value per share (2)	\$ 51.88	\$ 50.48	\$ 48.50	\$ 46.38	\$ 40.53			
Tangible book value per share (2) (4)	37.34	36.80	38.68	33.88	24.20			

		Year	rs Ended December	31,	
(Dollars in thousands, except per share					
data)	2012	2011	2010	2009	2008
Income Statement Data					
Interest income	\$ 445,200	\$ 420,327	\$ 396,371	\$ 270,387	\$ 263,827
Interest expense	63,450	82,069	114,744	97,602	126,183
Net interest income	381,750	338,258	281,627	172,785	137,644
Provision for credit losses	20,671	25,867	42,451	45,370	12,568
Net interest income after provision for					
credit losses	361,079	312,391	239,176	127,415	125,076
Noninterest income	175,997	131,859	133,890	344,537	91,932
Noninterest expense	432,185	373,731	304,249	223,260	161,226
Income before income taxes	104,891	70,519	68,817	248,692	55,782
Income taxes	28,496	16,981	19,991	90,338	15,870
Net income	76,395	53,538	48,826	158,354	39,912
Earnings per share – basic	\$ 2.59	\$ 1.88	\$ 1.90	\$ 8.49	\$ 3.04
Earnings per share – diluted	2.59	1.87	1.88	8.41	2.97
Cash earnings per share – diluted	2.70	1.98	2.01	8.52	3.09
Cash dividends per share	1.36	1.36	1.36	1.36	1.36

		At or For tl	he Years Ended De	cember 31,	
	2012	2011	2010	2009	2008
Key Ratios (3)					
Return on average assets	0.63%	0.49%	0.47%	2.48%	0.77%
Return on average common equity	5.05	3.77	3.91	20.08	7.59
Return on average tangible common equity (4)	7.21	5.30	5.27	30.66	15.64
Equity to assets at end of period	11.65	12.61	13.00	9.91	13.15
Earning assets to interest-bearing liabilities	127.62	121.74	119.27	118.34	113.14
Interest rate spread (5)	3.43	3.34	2.84	2.78	2.67
Net interest margin (TE) (5) (6)	3.58	3.51	3.05	3.09	3.03
Noninterest expense to average assets	3.57	3.43	2.95	3.49	3.10
Efficiency ratio (7)	77.49	79.50	73.22	43.16	70.23
Tangible efficiency ratio (TE) (6) (7)	74.91	76.71	70.43	41.96	67.27
Common stock dividend payout ratio	52.50	73.61	74.75	16.13	46.98
Asset Quality Data					
Nonperforming assets to total assets					
at end of period (8)	0.69%	0.86%	0.91%	0.91%	0.83%
Allowance for credit losses to nonperforming					
loans at end of period (8)	150.57	132.98	122.59	124.14	134.87
Allowance for credit losses to total loans					
at end of period	1.10	1.40	1.40	1.36	1.09
Consolidated Capital Ratios					
Tier 1 leverage capital ratio	9.70%	10.45%	11.24%	9.99%	11.27%
Tier 1 risk-based capital ratio	12.92	14.94	18.48	13.34	14.07
Total risk-based capital ratio	14.19	16.20	19.74	14.71	15.69

- (1) 2009 Balance Sheet, Income Statement, and Asset Quality Data, as well as Key Ratios and Capital Ratios, are impacted by the Company's acquisitions of CSB on August 21, 2009 and Orion and Century on November 13, 2009. 2010 Balance Sheet, Income Statement, and Asset Quality Data, as well as Key Ratios and Capital Ratios, are impacted by the Company's acquisitions of Sterling on July 23, 2010. 2011 Balance Sheet, Income Statement, and Asset Quality Data, as well as Key Ratios and Capital Ratios, are impacted by the Company's acquisitions of OMNI Bancshares, Inc. ("OMNI") and Cameron Bancshares, Inc. ("Cameron") on May 31, 2011 and Florida Trust Company ("FTC") on June 14, 2011. 2012 Balance Sheet, Income Statement, and Asset Quality Data, as well as Key Ratios and Capital Ratios, are impacted by the Company's acquisition of Florida Gulf Bancorp, Inc. ("Florida Gulf") on July 31, 2012.
- (2) Shares used for book value purposes are net of shares held in treasury at the end of the period.
- (3) With the exception of end-of-period ratios, all ratios are based on average daily balances during the respective periods.
- (4) Tangible calculations eliminate the effect of goodwill and acquisition related intangible assets and the corresponding amortization expense on a tax-effected basis where applicable.
- (5) Interest rate spread represents the difference between the weighted average yield on earning assets and the weighted average cost of interest-bearing liabilities. Net interest margin represents net interest income as a percentage of average earning assets.
- (6) Fully taxable equivalent (TE) calculations include the tax benefit associated with related income sources that are tax-exempt using a marginal tax rate of 35%.
- (7) The efficiency ratio represents noninterest expense as a percentage of total revenues. Total revenues are the sum of net interest income and noninterest income.
- (8) Nonperforming loans consist of nonaccruing loans and loans 90 days or more past due. Nonperforming assets consist of nonperforming loans and repossessed assets.

The Company's focus is that of a high performing institution. Management believes that improvement in core earnings drives shareholder value, and the Company has adopted a mission statement that is designed to provide guidance for our management, associates and Board of Directors regarding the sense of purpose and direction of the Company. We are shareholder- and client-focused, expect high performance from our associates, believe in a strong sense of community and strive to make the Company a great place to work

During 2012, the Company continued to execute its business model successfully, as evidenced by solid organic loan and deposit growth during the year, despite the challenges of the current operating environment, which include enhanced regulatory scrutiny and continued interest rate pressure. The Company also continued to develop its noninterest revenue streams, particularly from its wealth management and mortgage production subsidiaries. The Company believes it remains well positioned for future growth opportunities, as evidenced by the strength in its liquidity, core funding, and capitalization levels.

In the past year, the Company continued to experience substantial growth in both income statement and balance sheet metrics. These areas of growth were driven by investments in markets and business lines. For the year ended December 31, 2012 these investments contributed to net interest income growth of \$43.5 million to \$381.8 million and noninterest income growth of \$44.1 million to \$176.0 million. Legacy loans grew by \$1.4 billion, or 26.1% during 2012 to \$6.7 billion at December 31, 2012 and total deposits grew by \$1.5 billion, or 15.7%, to \$10.7 billion for and as of the same periods, while acquired loans decreased by \$45.8 million. The mix of deposits shifted significantly to noninterest-bearing, which represented 18.3% of total deposits as of December 31, 2012, up from 16.0% from the prior year end. Throughout 2012, the Company's liquidity, both on balance sheet and off balance sheet, continued to be favorable, exhibited by liquidity ratios that exceeded peer levels. The Company's cash position continued to grow in 2012, and the Company has funding availability from the Federal Home Loan Bank (the "FHLB") and correspondent bank lines to continue to meet cash flow needs. Additionally, its capital ratios were considerably in excess of "well capitalized" from a regulatory perspective and above peer levels, and its primary risk measures remained favorable. All of these factors allowed the Company to maintain its strategic positioning within the challenging banking environment and provided a strong base from which to continue to grow its balance sheet and remain positioned to provide anticipated increases in shareholder value in 2013.

During 2012, the Company's mortgage origination and title businesses delivered record years for the Company, and helped to drive noninterest income growth over 2011. Specifically, mortgage origination volume and an improved margin on the sales of these loans led to a 72.8% increase in mortgage income over the previous year. Title income was \$2.9 million, or 16.3%, higher than in 2011. The Company's trust and wealth management businesses also began to see the Company's investment in these businesses pay off, as broker commissions increased 31.5% over 2011.

During the past year, noninterest income increased as the Company began realizing better returns on its investments as compared to prior years. Noninterest expense also increased. On a basis consistent with generally accepted accounting principles ("GAAP"), noninterest expense was \$432.2 million for the year ended December 31, 2012, an increase of \$58.5 million versus the prior year. Noninterest expense, excluding non-operating items ("non-GAAP", see table 4 below) was \$418.2 million for the same period, which represented an increase of \$65.8 million versus the prior year. The increase in operating noninterest expense was a result of higher employee-related expenses as the Company increased headcount during 2012, both from the Florida Gulf acquisition and from strategic hires to continue growing its business lines. Noninterest expense was also driven higher in 2012 by the full weight of the OMNI and Cameron acquisitions, as well as five months of expenses from the branches acquired from Florida Gulf. On a GAAP basis, noninterest expense increased due to the factors contributing to the increase in non-GAAP noninterest expense, but was offset by a reduction in merger-related expenses of \$10.9 million. The reduction in merger-related expenses was a result of an improvement in the efficiency of merger-related activity, including system conversion costs, but was also the result of one less acquisition than in 2011.

The provision for credit losses decreased \$5.2 million due to an improvement in asset quality in the legacy portfolio over the past 12 months, but was partially offset by additional expected losses in the acquired loan and covered loan portfolios.

All of these factors led net income available to common shareholders for the year ended December 31, 2012 to increase \$22.9 million to \$76.4 million or \$2.59 per diluted share. Pre-provision operating earnings (non-GAAP) increased \$13.1 million to \$95.1 million or \$3.19 on a per share basis.

During 2011, the Company grew its balance sheet and increased its overall capital position through acquisitions, the opening of new branch locations, and organic growth at many of the Company's existing branches. The Company completed the OMNI and Cameron acquisitions on May 31, 2011 and the FTC asset acquisition on June 14, 2011. In addition, the Company increased its small business lending efforts with the addition of personnel experienced in successfully developing and implementing credit programs focused on small businesses. The Company also diversified its revenue stream through expansion of its fee-based businesses, primarily IMC, LTC, and ICP.

#### **Acquisition Activity during 2012**

Over the past 13 years, the Company's growth has included growth from targeted acquisitions the Company determined would provide additional shareholder value to existing shareholders and be a strong strategic fit with the Company.

During the third quarter of 2012, the Company completed the acquisition of Florida Gulf, the holding company of Florida Gulf Bank, headquartered in Fort Myers, Florida. The acquisition expanded the Company's presence in southwest Florida. The acquisition was consummated after the close of business on July 31, 2012.

A summary of the major categories of assets acquired and liabilities assumed (all recorded at fair value at the time of acquisition), as well as the goodwill created, in the Florida Gulf acquisition is shown in the following table.

TABLE 2 – SUMMARY OF FLORIDA GULF ACQUISITION

(Dollars in thousands)	
Assets	
Cash	\$ 37,050
Investment securities	56,841
Loans	215,751
Other real estate owned	554
Core deposit intangible	-
Goodwill	32,420
Other assets	29,470
<b>Total Assets</b>	\$ 372,086
Liabilities	
Interest-bearing deposits Noninterest-bearing	\$ 228,455
deposits	57,578
Borrowings	40,227
Other liabilities	487
Total Liabilities	\$ 326,747

As part of the Florida Gulf acquisition, the Company issued 754,334 shares of its common stock during the third quarter of 2012, resulting in additional equity of \$37.2 million. Other equity consideration included the issuance of stock options to purchase 32,863 shares of the Company's common stock for a fair value of \$0.7 million. Non-equity consideration included in the acquisition totaled \$7.5 million, which included cash paid for fractional shares, severance payments under change in control agreements, and contingent consideration. Of the \$7.5 million, \$4.6 million was paid in cash during the year, with the difference recorded as an adjustment to net assets acquired. See Note 4 to the consolidated financial statements for additional information on the acquisitions.

#### **Other Acquisition Activity**

In addition to the Florida Gulf acquisition completed during 2012, the Company has been an active acquirer over the previous nine years. From 2003 through 2011, the Company completed the following acquisitions, presented with intangible assets created and selected assets and liabilities acquired for each acquisition:

TABLE 3 - SUMMARY OF ACQUISITION ACTIVITY FROM 2003 TO 2011

(Dollars in millions)						
Acquisition	Acquisition Date	Total Assets Acquired	Total Loans Acquired	Total Deposits Acquired	Goodwill	Other Intangible Assets
Acadiana Bancshares, Inc.	2003	\$ 308.1	\$ 189.6	\$ 210.0	\$ 24.1	\$ 4.4
Alliance Bank of Baton Rouge	2004	71.7	53.1	61.8	5.2	1.2
American Horizons Bancorp, Inc.	2005	243.8	194.7	192.7	28.1	5.0
Pulaski Investment Corporation	2007	477.2	367.7	422.6	92.4	10.9
Pocahontas Bancorp, Inc.	2007	700.2	409.9	582.4	42.0	7.0
United Title of Louisiana, Inc.	2007	0.4	-	-	4.2	1.2
Kingdom Capital Management, Inc.	2008	0.7	-	-	0.6	-
American Abstract and Title Company	2008	5.1	-	-	5.0	-
ANB Financial, N.A.	2008	239.9	1.9	189.7	-	1.9
CapitalSouth Bank	2009	610.7	363.1	517.9	-	0.4
Orion Bank	2009	2,377.3	961.1	1,883.1	-	10.4
Century Bank, FSB	2009	812.0	417.6	615.8	-	2.2
Sterling Bank	2010	314.2	151.3	287.0	7.1	1.6
OMNI BANCSHARES, Inc.	2011	745.3	441.4	635.6	63.8	0.8
Cameron Bancshares, Inc.	2011	761.6	382.1	567.3	71.4	5.2
Florida Trust Company	2011	1.4	-	-	0.1	1.3
Total Acquisitions, 2003-2011		\$ 7,669.6	\$ 3,933.5	\$ 6,165.9	\$ 344.0	\$ 53.5

#### **Balance Sheet Position and Results of Operations**

During 2012, the Company's income available to common shareholders totaled \$76.4 million, or \$2.59 per share on a diluted basis, a 42.7% increase compared to the \$53.5 million earned in 2011. On a per share basis, this represents an increase of 38.5% from the \$1.87 per diluted share earned in 2011. On an operating basis (non-GAAP), per share earnings increased \$0.47 to \$2.74 in 2012. Primary drivers of the increase in earnings over the prior year include the earnings from the net assets acquired from Florida Gulf and a decrease in merger-related noninterest expenses. Key components of the Company's 2012 performance are summarized below.

Total assets at December 31, 2012 were \$13.1 billion, up \$1.4 million, or 11.7%, from December 31, 2011. The increase was primarily the result of the Florida Gulf acquisition, which added \$372.1 million in assets. Excluding the acquired assets, growth in the Company's loan portfolio was a result of organic growth in many of the Company's markets. The Company's balance sheet growth was affected by a decrease in both the Company's loan portfolio covered by FDIC reimbursement agreements and the related receipt of funds from the FDIC.

Total loans at December 31, 2012 were \$8.5 billion, an increase of \$1.1 billion, or 15.0%, from \$7.4 billion at December 31, 2011. Loan growth during 2012 was driven by an increase in non-covered loans. Total non-covered loans increased \$1.4 billion, or 22.3%, during 2012. \$215.8 million, or 16.0%, of that growth was from the Florida Gulf acquisition. Covered loans decreased \$241.7 million, or 18.1%, from December 31, 2011, as covered loans were paid down or charged off and submitted for reimbursement.

Total customer deposits increased \$1.5 billion, or 15.7%, from \$9.3 billion at December 31, 2011 to \$10.7 billion at December 31, 2012. By product type, the Company's noninterest-bearing deposits increased \$482.6 million, or 32.5%, while interest-bearing deposits increased \$976.7 million, or 12.5%. Acquired deposits from Florida Gulf accounted for 19.6% of the total growth. The increase in the Company's interest-bearing demand deposits was partially offset by the decrease in time deposits of 15.4% from December 31, 2011. The decline in time deposits is the result of the Company's effort to prudently manage the profitability of the deposit base with liquidity needs. Although deposit competition remained intense throughout 2012, the Company was able to generate strong growth across its many other deposit products. Organic deposit growth was driven by growth in the Company's Houston, Texas, New Orleans, Louisiana, Lafayette, Louisiana, and Baton Rouge, Louisiana markets.

Shareholders' equity increased \$47.2 million, or 3.2%, to \$1.5 billion at December 31, 2012. The increase was the result of net income of \$76.4 million and additional common stock issued in the Florida Gulf acquisition of \$39.2 million. Growth in shareholders' equity was offset partially by \$40.1 million in dividends paid on the Company's common stock during the period and treasury share repurchases of \$40.4 million.

Net interest income increased \$43.5 million, or 12.9%, in 2012 when compared to 2011. This increase was attributable to a \$24.9 million increase in interest income and an \$18.6 million, or 22.7%, decrease in interest expense. Interest income was positively affected by a \$1.1 billion increase in average earning assets, due to both the inclusion of Florida Gulf earning assets in the current year and the organic growth in loans since December 2011. The increase in income due to growth in the Company's earning asset base was offset by a 19 basis point decline in the yield earned on these assets. Compared to 2011, the Company's net interest margin ratio on a tax-equivalent basis increased to 3.58% from 3.51% due to changes in the volume and mix of the Company's assets and liabilities and rate decreases driven by federal funds, Treasury, and other Company borrowing rate decreases during 2012.

Noninterest income increased \$44.1 million, or 33.5%, in 2012 when compared to the same 2011 period. The increase was primarily driven by a \$32.9 million increase in mortgage income. Increases of \$2.9 million in title insurance income and \$3.2 million in broker commissions also contributed to the total increase from 2011.

Additional expenses incurred due to the expanded size of the Company drove the increase in noninterest expenses in 2012 over 2011. Noninterest expense in 2012 was also higher as a result of various projects designed to enhance the Company's operational efficiency and improve profitability that led to elevated levels of professional fees. Noninterest expense increased \$58.5 million, or 15.6%, when compared to 2011. The increase in total noninterest expense was attributable to higher salary and employee benefit costs of \$40.0 million, as well as increased occupancy, equipment, and other branch expenses resulting from the Company's expanded footprint. In addition to personnel and other costs related to the expanding size of the Company, noninterest expenses were driven higher in 2012 by professional services expenses, as well as increased data processing expenses as the Company expands its business operations.

During the second, third, and fourth quarters of 2012, the Company incurred costs associated with the acquisition of Florida Gulf, conversions, branch closures, severance, and process improvements that affected the Company's net income and per-share earnings for the year ended December 31, 2012. The Company incurred these costs to improve its long-term operating efficiency, risk-adjusted profitability, and long-term growth prospects. The Company also announced plans to consolidate and enhance underperforming branches, elevate sales effectiveness and improve efficiency. The total cost of these initiatives affected total noninterest expense and is discussed in further detail in the "Noninterest expense" section below.

The Company recorded a provision for credit losses of \$20.7 million during 2012, 20.1% lower than the \$25.9 million provision recorded in 2011. The provision in 2012 was primarily the result of loan growth from December 31, 2011 and provisions recorded on the Company's covered and acquired loan portfolios, as the Company had legacy net charge-offs of only \$4.5 million during 2012. The improvement in asset quality from December 31, 2011 has offset the need for a higher allowance for credit losses as a result of loan growth in 2012. As of December 31, 2012, the allowance for credit losses as a percent of total loans was 2.96%, compared to 2.62% at December 31, 2011.

The Company paid a quarterly cash dividend of \$0.34 per common share in each quarter of 2012, consistent with the dividends paid in 2011. The Company's dividend payout ratio to common shareholders was 52.5% and 73.6% for the years ended December 31, 2012 and 2011, respectively.

This discussion and analysis contains financial information determined by methods other than in accordance with GAAP. The Company's management uses these non-GAAP financial measures in their analysis of the Company's performance. These measures typically adjust GAAP performance measures to exclude the effects of the amortization of intangibles and include the tax benefit associated with revenue items that are tax-exempt, as well as adjust income available to common shareholders for certain significant activities or transactions that, in management's opinion, distort period-to-period comparisons of the Company's performance. Since the presentation of these GAAP performance measures and their impact differ between companies, management believes presentations of these non-GAAP financial measures provide useful supplemental information that is essential to a proper understanding of the operating results of the Company's core businesses. These non-GAAP disclosures should not be viewed as a substitute for operating results determined in accordance with GAAP, nor are they necessarily comparable to non-GAAP performance measures that may be presented by other companies. Reconciliations of GAAP to non-GAAP disclosures are included in the table below.

TABLE 4 - RECONCILIATION OF NON-GAAP FINANCIAL MEASURES

		2012			2011			2010	
	Dollar	Amount		Dollar A	Amount		Dollar .	Amount	
(In thousands, except per share amounts)	Pre-tax	After-tax	Per share (1)	Pre-tax	After-tax	Per share (1)	Pre-tax	After-tax	Per share (1)
Net income (GAAP)	\$ 104,891	\$ 76,395	\$ 2.59	\$ 70,519	\$ 53,538	\$ 1.87	\$ 68,817	\$ 48,826	\$ 1.88
Merger-related expenses	5,123	3,330	0.10	15,975	10,383	0.36	8,626	5,607	0.22
Severance expenses	2,355	1,530	0.05	2,332	1,516	0.05	330	214	0.01
Occupancy and branch	_,	-,		_,	-,				
closure expenses	3,738	2,430	0.07	-	-	-	-	-	-
Professional expenses									
and litigation									
settlement	2,795	1,816	0.06	3,090	2,009	0.07	-	-	-
Other noninterest	(2.106)	(1.407)	(0.05)						
income	(2,196)	(1,427)	(0.05)	-	-	-	-	-	-
(Gain) loss on sale of	(2.775)	(0.452)	(0.00)	(2.475)	(2.250)	(0,00)	(5.051)	(2.412)	(0.12)
investments	(3,775)	(2,453)	(0.08)	(3,475)	(2,259)	(0.08)	(5,251)	(3,413)	(0.13)
Operating earnings (non-GAAP)	112,931	81,621	2.74	88,441	65,187	2,27	72,522	51,234	1.98
Covered loan provision	112,931	01,021	2.74	00,441	05,167	2.21	12,322	31,234	1.90
for credit losses	7,068	4,594	0.15	5,893	3,830	0.13	8,897	5,783	0.22
Acquired loan provision	7,000	7,577	0.13	3,073	3,030	0.13	0,077	3,703	0.22
for credit losses	9,799	6,370	0.22	_	_	_	_	_	_
Other provision for	2,.22	0,270	V.22						
credit losses	3,804	2,472	0.08	19,974	12,983	0.45	33,554	21,810	0.84
Pre-provision operating		· ·						,	
earnings (non-GAAP)	\$ 133,602	\$ 95,057	\$ 3.19	\$ 114,308	\$ 82,000	\$ 2.86	\$ 114,973	\$ 78,827	\$ 3.04

<sup>(1)</sup> Per share amounts may not appear to foot due to rounding.

(Dollars in thousands)			
( 1 m 1 m 1 m 1 m 1 m 1 m 1 m 1 m 1 m 1	2012	2011	2010
Net interest income	\$ 381,750	\$ 338,258	\$ 281,627
Add: Effect of tax benefit on interest income	9,659	8,178	7,778
Net interest income (TE) (Non-GAAP)	391,409	346,436	289,405
Noninterest income	175,997	131,859	133,890
Add: Effect of tax benefit on noninterest income	1,981	1,775	1,669
Noninterest income (TE) (Non-GAAP)	177,978	133,634	135,559
Noninterest expense	432,185	373,731	304,249
Add: Intangible amortization expense	5,150	5,121	4,935
Tangible noninterest expense (Non-GAAP)	427,035	368,610	299,314
Net income	76,395	53,538	48,826
Add: Effect of intangible amortization, net of tax	3,348	3,328	3,208
Cash earnings (Non-GAAP)	79,743	56,866	52,034
Total assets	13,129,678	11,757,928	10,026,766
Less: Intangible assets	429,584	401,889	264,100
Total tangible assets (Non-GAAP)	12,700,094	11,356,039	9,762,666
Average assets	12,096,972	10,890,190	10,303,142
Less: Average intangible assets	407,672	348,927	261,889
Total average tangible assets (Non-GAAP)	11,689,300	10,541,263	10,041,253
Total shareholders' equity	1,529,868	1,482,661	1,303,457
Less: Intangible assets	429,584	401,889	264,100
Total tangible shareholders' equity (Non-GAAP)	1,100,284	1,080,772	1,039,357
Average shareholders' equity	1,513,517	1,422,256	1,249,765
Less: Average intangible assets	407,672	348,927	261,889
Average tangible shareholders' equity (Non-GAAP)	1,105,845	1,073,329	987,876
Net income per common share – diluted	\$ 2.59	\$ 1.87	\$ 1.88
Add: Effect of intangible amortization, net of tax	<u>0.11</u> \$ 2.70	<u>0.11</u> \$ 1.98	0.13
Cash earnings per share – diluted (Non-GAAP)	\$ 2.70	\$ 1.98	\$ 2.01
Return on average common equity	5.05%	3.77%	3.91%
Add: Effect of intangibles	2.16	1.53	1.36
Return on average tangible common equity (Non-GAAP)	7.21	5.30	5.27
Efficiency ratio	77.5%	79.5%	73.2%
Less: Effect of tax benefit related to tax-exempt income	(1.6)	(1.7)	(1.6)
Efficiency ratio (TE) (Non-GAAP) Less: Effect of amortization of intangibles	75.9 (1.0)	77.8	71.6
Tangible efficiency ratio (TE) (Non-GAAP)	74.9%	76.7%	70.4%
Tample of thereing fano (12) (1011 Offitt)	77.270	70.770	70.470

#### APPLICATION OF CRITICAL ACCOUNTING POLICIES AND ESTIMATES

In preparing financial reports, management is required to apply significant judgment to various accounting, reporting and disclosure matters. Management must use assumptions and estimates to apply these principles where actual measurement is not possible or practical. The accounting principles and methods used by the Company conform with accounting principles generally accepted in the United States and general bank accounting practices. Estimates and assumptions most significant to the Company relate primarily to the calculation of the allowance for credit losses, the accounting for acquired loans and the related FDIC loss share receivable on covered loans, the valuation of goodwill, intangible assets and other purchase accounting adjustments, and the valuation of share-based compensation. These significant estimates and assumptions are summarized in the following discussion and are further analyzed in the footnotes to the consolidated financial statements.

#### **Allowance for Credit Losses**

The determination of the allowance for credit losses has two components, the allowance for legacy credit losses and the allowance for acquired credit losses. The allowance for acquired credit losses is calculated as described in the Accounting for Acquired Loans and Related FDIC Loss Share Receivable section below. The allowance for legacy credit losses, which represents management's estimate of probable losses inherent in the Company's loan portfolio, involves a high degree of judgment and complexity. The Company's policy is to establish reserves through provisions for credit losses on the consolidated statements of comprehensive income for estimated losses on delinquent and other problem loans when it is determined that losses are expected to be incurred on such loans. Management's determination of the appropriateness of the allowance is based on various factors requiring judgments and estimates, including management's evaluation of the credit quality of the portfolio (determined through the assignment risk ratings and assessments of past due status), past loss experience, current economic conditions, the volume and type of lending conducted by the Company, composition of the portfolio, the amount of the Company's classified assets, seasoning of the loan portfolio, the status of past due principal and interest payments, and other relevant factors. Two areas in which management exercises judgment are the assessment of risk ratings on the Company's commercial loan portfolio and the application of qualitative adjustments to the quantitative measurements across all portfolios. A one risk rating, instantaneous shift upwards (improvement) and downwards (degradation) would decrease the allowance for credit losses by \$19.0 million and increase the allowance for credit losses by \$29.0 million, respectively. Similarly, a 10% change in the qualitative adjustments estimated by management would result in a \$1.6 million change in the allowance for credit losses. Other changes in estimates may also have a significant impact on the consolidated financial statements. For further discussion of the allowance for credit losses, see the Asset Quality and Allowance for Credit Losses sections of this analysis and Note 1 and Note 7 of the footnotes to the consolidated financial statements.

#### Accounting for Acquired Loans, the Allowance for Acquired Credit Losses, and Related FDIC Loss Share Receivable

The Company accounts for its acquisitions under ASC Topic No. 805, *Business Combinations*, which requires the use of the purchase method of accounting. All identifiable assets acquired, including loans, are recorded at fair value. No allowance for credit losses related to the acquired loans is recorded on the acquisition date as the fair value of the loans acquired incorporates assumptions regarding credit risk. Loans acquired are recorded on the date of acquisition at fair value in accordance with the fair value methodology prescribed in ASC Topic No. 820, exclusive of the shared-loss agreements with the FDIC. These fair value estimates associated with acquired loans include estimates related to market interest rates and undiscounted projections of future cash flows that incorporate expectations of prepayments and the amount and timing of principal, interest and other cash flows, as well as any shortfalls thereof.

Over the life of the acquired loans, the Company continues to estimate the amount and timing of cash flows expected to be collected on individual loans or on pools of loans sharing common risk characteristics. These expected cash flow estimates are updated for new information on a quarterly basis. The Company performs a detailed credit review on a semi-annual basis. The Company evaluates quarterly whether the present value of estimated future cash flows of its loans determined using effective interest rates have decreased and if so, recognizes provisions for credit losses in its consolidated statement of comprehensive income. For any increases in cash flows expected to be collected, the Company adjusts the amount of accretable yield recognized on a prospective basis over the respective loan's or pool's remaining life.

Because the FDIC will reimburse the Company for certain loans acquired from CSB, Orion, Century, and Sterling should the Company experience a loss, an indemnification asset, the FDIC loss share receivable, is recorded at fair value at the acquisition date. The indemnification asset is recognized at the same time as the indemnified loans, and measured on the same basis, subject to collectability or contractual limitations. The shared loss agreements on the acquisition date reflect the reimbursements expected to be received from the FDIC, using an appropriate discount rate, which reflects counterparty credit risk and other uncertainties.

The shared loss agreements continue to be re-measured on the same basis as the related indemnified loans. Because the acquired loans are subject to the accounting prescribed by ASC Topic 310, subsequent changes in estimates underlying the basis of the shared loss agreements also follow that model. Deterioration in actual results from prior estimates of the credit quality of the loans is immediately recorded as an adjustment to the allowance for credit losses and would immediately increase the basis of the shared loss agreements, with the offset recorded through the consolidated statement of comprehensive income. Improvements in the credit quality or cash flows of loans (reflected as an adjustment to yield and accreted into income over the remaining life of the loans) decrease the basis of the shared loss agreements, with such decrease being amortized into income. Loss assumptions used in the basis of the indemnified loans

are consistent with the loss assumptions used to measure the indemnification asset. Fair value accounting incorporates into the fair value of the indemnification asset an element of the time value of money, which is accreted back into income over the life of the shared loss agreements.

Upon the determination of an incurred loss the indemnification asset will be reduced by the amount owed by the FDIC. A corresponding claim receivable is recorded until cash is received from the FDIC.

If expected loss severities for all acquired loans were to increase by 10% and 20%, the Company would recognize a gross expense to the provision for credit losses of \$21.7 million and \$43.3 million, respectively, which would be offset by an increase of \$15.4 million and \$31.4 million, respectively in the FDIC loss share receivable, respectively.

For further discussion of the Company's acquisition and loan accounting, see Note 4 and Note 6 of the footnotes to the consolidated financial statements.

#### Valuation of Goodwill, Intangible Assets and Other Purchase Accounting Adjustments

The Company accounts for acquisitions in accordance with ASC Topic No. 805, which requires the use of the purchase method of accounting. For purchase acquisitions, the Company is required to record the assets acquired, including identified intangible assets, and liabilities assumed, at their fair value, which in many instances involves estimates based on third party valuations, such as appraisals, or internal valuations based on discounted cash flow analyses or other valuation techniques. The determination of the useful lives of intangible assets is subjective, as is the appropriate amortization period for such intangible assets. In addition, purchase acquisitions typically result in recording goodwill.

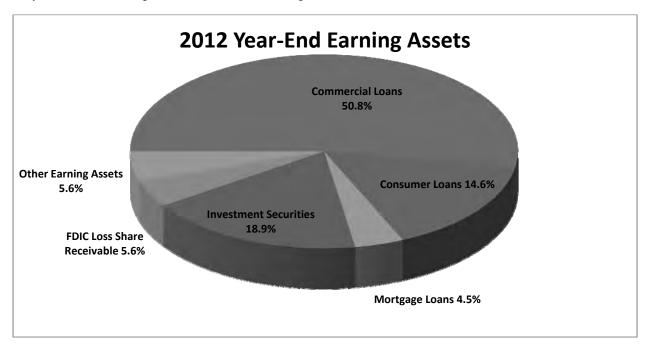
The Company performs a goodwill evaluation at least annually. As part of its testing, the Company first assesses qualitative factors to determine whether it is more likely than not that the fair value of a reporting unit is less than its carrying amount. If the Company determines the fair value of a reporting unit is less than its carrying amount using these qualitative factors, the Company then compares the fair value of goodwill with its carrying amount, and then measures impairment loss by comparing the implied fair value of goodwill with the carrying amount of that goodwill. Based on management's assessment of the qualitative factors in its goodwill impairment tests, the Company concluded that the fair value of the Company's reporting unit was more likely than not above its carrying amount and accordingly did not recognize impairment in its tests of goodwill at October 1, 2012 or 2011. For additional information on goodwill and intangible assets, see Note 1 and Note 10 of the footnotes to the consolidated financial statements.

#### FINANCIAL CONDITION

#### **EARNING ASSETS**

Interest income associated with earning assets is the Company's primary source of income. Earning assets are composed of interest or dividend-earning assets, including loans, securities, short-term investments and loans held for sale. Earning assets averaged \$10.8 billion during 2012, a \$1.1 billion, or 10.8%, increase when compared to 2011. The increase from the prior year was primarily the result of earning assets acquired during 2012. The following discussion highlights the Company's major categories of earning assets.

The year-end mix of earning assets is shown in the following chart.



#### Loans and Leases

The Company's total loan portfolio increased \$1.1 billion, or 15.0%, to \$8.5 billion at December 31, 2012, compared to \$7.4 billion at December 31, 2011. The increase was driven by non-covered loan growth of \$1.4 billion during the year, but was tempered by a decrease in loans covered by loss share agreements of \$241.7 million, or 18.1%. Non-covered loan growth included loans acquired from Florida Gulf of \$215.7 million and organic growth of \$1.1 billion, or 18.8%. By loan type, the increase was primarily from commercial loan growth of \$800.6 million and consumer loan growth of \$371.6 million during 2012, 14.9% and 25.1% higher, respectively, than at the end of 2011.

The major categories of loans outstanding at December 31, 2012 and 2011 are presented in the following tables, segregated into covered loans and non-covered loans, including non-covered loans acquired from OMNI, Cameron, and Florida Gulf. The carrying amount of the covered loans and loans acquired from OMNI, Cameron, and Florida Gulf consisted of loans accounted for in accordance with ASC Topic 310-30 (i.e., loans impaired at the time of acquisition) and loans subject to ASC Topic 310-30 by analogy only (i.e., loans performing at the time of acquisition) as detailed in the following table.

TABLE 5 – SUMMARY OF LOANS

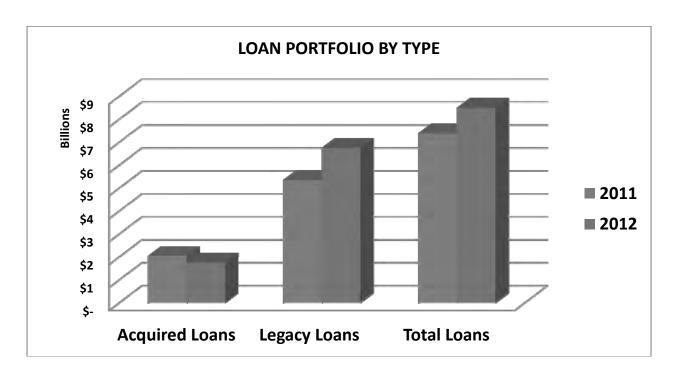
(In thousands)	Comm	ercial	Moi	rtgage	Commercial Mortgage Con				
						Home	Credit		
December 31, 2012	Real Estate	Business	1-4 Family	Construction	Indirect	Equity	Card	Other	Total
Covered loans									
Impaired (1)	\$ 167,742	\$ 2,757	\$ 20,232	\$ -	\$ -	\$ 22,094	\$ -	\$ 820	\$ 213,645
Performing (1)	473,101	84,294	166,932			152,117	906	1,761	879,111
Total covered loans	640,843	87,051	187,164	-	-	174,211	906	2,581	1,092,756
Non-covered loans									
Acquired loans									
Impaired (1)	55,363	3,470	330	-	68	4,649	-	318	64,198
Performing (1)	390,017	79,763	32,427		4,951	71,626	-	15,337	594,121
Total non-covered									
acquired loans	445,380	83,233	32,757	-	5,019	76,275	-	15,655	658,319
Other non-covered									
loans (Legacy loans)	2,545,320	2,367,434	251,262	6,021	322,966	1,000,638	51,722	202,142	6,747,505
Total non-covered loans	2,990,700	2,450,667	284,019	6,021	327,985	1,076,913	51,722	217,797	7,405,824
Total	\$ 3,631,543	\$ 2,537,718	\$ 471,183	\$ 6,021	\$ 327,985	\$ 1,251,125	\$ 52,628	\$ 220,377	\$ 8,498,580

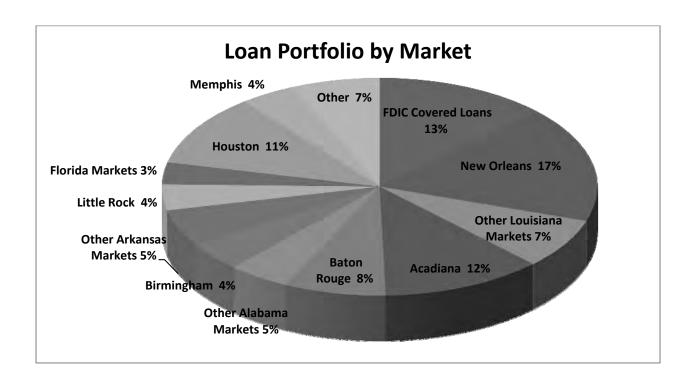
(In thousands)	Comn	nercial	Мо	rtgage		Consumer a	nd Other		
						Home	Credit		
<b>December 31, 2011</b>	Real Estate	Business	1-4 Family	Construction	Indirect	Equity	Card	Other	Total
Covered loans									
Impaired (1)	\$ 54,691	\$ 4,169	\$ 35,794	\$ -	\$ -	\$ 29,473	\$ -	\$ -	\$ 124,127
Performing (1)	718,186	104,569	219,593	<u>-</u> _		163,174	969	3,831	1,210,322
Total covered loans	772,877	108,738	255,387	-	-	192,647	969	3,831	1,334,449
Non-covered loans									
Acquired loans									
Impaired (1)	4,320	26,531	-	-	17	1,247	-	2,865	34,980
Performing (1)	496,766	68,785	4,514	-	11,424	74,474	-	13,219	669,182
Total non-covered									
acquired loans	501,086	95,316	4,514	-	11,441	75,721	-	16,084	704,162
Other non-covered									
loans (Legacy loans)	2,089,928	1,801,180	262,456	16,143	250,455	750,742	47,763	130,759	5,349,426
Total non-covered loans	2,591,014	1,896,496	266,970	16,143	261,896	826,463	47,763	146,843	6,053,588
Total	\$ 3,363,891	\$ 2,005,234	\$ 522,357	\$ 16,143	\$ 261,896	\$ 1,019,110	\$ 48,732	\$ 150,674	\$ 7,388,037

<sup>(1)</sup> Loans in these categories were acquired with evidence of credit deterioration since origination. Accordingly, assumed credit losses at the purchase date were included in the balance acquired.

#### Loan Portfolio Components

The Company's year-end loan portfolio is segregated into various components and markets in the following charts.





The Company's loan to deposit ratio at December 31, 2012 and 2011 was 79.1% and 79.5%, respectively. The percentage of fixed rate loans to total loans increased from 49.1% at the end of 2011 to 50.7% as of December 31, 2012. The table below sets forth the composition of the Company's loan portfolio as of December 31 for the years indicated, with a discussion of activity by major loan types following.

TABLE 6 - TOTAL LOANS BY LOAN TYPE

(Dollars in thousands)	2012		2011		2010		2009		2008	
Commercial loans:										
Real estate	\$ 3,631,543	43%	\$ 3,363,891	46%	\$ 2,647,107	44%	\$ 2,500,433	43%	\$ 1,522,965	41%
Business	2,537,718	30	2,005,234	27	1,515,856	25	1,217,326	21	775,625	21
Total commercial loans	6,169,261	73	5,369,125	73	4,162,963	69	3,717,759	64	2,298,590	62
Mortgage loans:										
Residential 1-4 family Construction/Owner-	471,183	5	522,357	7	616,550	10	975,395	17	498,740	13
occupied	6,021	-	16,143	-	14,822	-	32,857	1	36,693	1
Total mortgage loans	477,204	5	538,500	7	631,372	10	1,008,252	18	535,433	14
Loans to individuals:										
Indirect automobile	327,985	4	261,896	3	255,322	4	259,339	4	265,722	7
Home equity	1,251,125	15	1,019,110	14	834,840	14	649,821	11	501,036	13
Other	273,005	3	199,406	3	150,835	3	149,194	3	143,621	4
Total consumer loans	1,852,115	22	1,480,412	20	1,240,997	21	1,058,354	18	910,379	24
Total loans receivable	\$ 8,498,580	100%	\$ 7,388,037	100%	\$ 6,035,332	100%	\$ 5,784,365	100%	\$ 3,744,402	100%

#### Commercial Loans

Commercial real estate and commercial business loans generally have shorter repayment periods and more frequent repricing opportunities than consumer and mortgage loans. Total commercial loans increased \$800.1 million, or 14.9%, during 2012, with \$953.8 million in non-covered loan growth and a decrease in covered commercial loans of \$153.7 million, or 17.4%. The Company continued to attract and retain commercial customers in 2012 as commercial loans were 73% of the total loan portfolio at December 31, 2012. Unfunded commitments on commercial loans were \$1.8 billion at December 31, 2012, an increase of \$404.5 million when compared to the prior year.

The Company's investment in commercial real estate loans increased by \$267.7 million during 2012, and was primarily the result of acquired commercial loans of \$144.5 million. Growth, however, was tempered by a decrease in covered commercial real estate loans of \$132.0 million. At December 31, 2012, commercial real estate loans totaled \$3.6 billion, or 42.7% of the total loan portfolio, compared to 45.5% at December 31, 2011. The Company's underwriting standards generally provide for loan terms of three to five years, with amortization schedules of generally no more than twenty years. Low loan-to-value ratios are maintained and usually limited to no more than 80% at the time of origination. In addition, the Company obtains personal guarantees of the principals as additional security for most commercial real estate loans.

As of December 31, 2012, the Company's commercial business loans totaled \$2.5 billion, or 29.9% of the Company's total loan portfolio. This represents a \$532.5 million, or 26.6%, increase from December 31, 2011, and is the result of loans acquired in 2012, but also the Company's focused efforts to grow its small business loan portfolio. The Company originates commercial business loans on a secured and, to a lesser extent, unsecured basis. The Company's commercial business loans may be term loans or revolving lines of credit. Term loans are generally structured with terms of no more than three to five years, with amortization schedules of generally no more than seven years. The Company's commercial business term loans are generally secured by equipment, machinery or other corporate assets. The Company also provides for revolving lines of credit generally structured as advances upon perfected security interests in accounts receivable and inventory. Revolving lines of credit generally have an annual maturity. The Company obtains personal guarantees of the principals as additional security for most commercial business loans.

Non-covered commercial loans increased \$809.4 million, or 18.0%, excluding the loans acquired from Florida Gulf. The Lafayette, Louisiana, Birmingham, Alabama, and Houston, Texas markets experienced the largest growth in their commercial loan portfolios, but that growth was partially offset by a decrease in balances in some of the Company's other markets, the result primarily of payments on existing loans. On a market basis, growth in the non-covered portfolio was driven by the Company's newer markets, including Mobile, Alabama, which grew its commercial loan portfolio \$46.1 million, or 32.8%, since the end of 2011, and Houston, Texas, which increased its commercial loan portfolio 62.1%, or \$328.8 million, in 2012. Birmingham, Alabama's commercial loans grew \$102.1 million, or

47.9%, while the Huntsville, Alabama market contributed loan growth of \$50.4 million since December 31, 2011. In the Company's more mature markets, New Orleans, Louisiana's commercial loans grew \$84.1 million, or 7.7%, during 2012. Offsetting these increases were decreases in the Northeast Arkansas and Southwest Louisiana markets, due primarily to loan payments.

#### Mortgage Loans

Residential 1-4 family loans comprise most of the Company's mortgage loans. The vast majority of the Company's residential 1-4 family mortgage loan portfolio is secured by properties located in its market areas and originated under terms and documentation which permit their sale in the secondary market. Larger mortgage loans of private banking clients and prospects are generally retained to enhance relationships, and also due to the expected shorter durations and relatively lower servicing costs associated with loans of this size. The Company does not originate or hold high loan to value, negative amortization, option ARM, or other exotic mortgage loans in its portfolio. Beginning in the third quarter of 2012, the Company began to invest in loans that would be considered subprime (e.g. loans with a FICO score of less than 620) in order to ensure compliance with relevant regulations. The Company expects to continue to invest in subprime loans through additional secondary market purchases, as well as direct originations, in 2013, albeit up to a limited amount. The total amount of subprime loans purchased or originated in the last six months of 2012 was \$60.5 million, of which \$44.9 million is either directly or indirectly guaranteed by a United States Government Agency.

The Company continues to sell the majority of conforming mortgage loan originations in the secondary market on a servicing-released basis and recognize the associated fee income rather than assume the interest rate risk associated with these longer term assets. The Company retains servicing on a limited portion of these loans upon sale. Total residential mortgage loans decreased \$61.3 million, or 11.4%, compared to December 31, 2011. Of the total mortgage loan decrease since December 31, 2011, \$68.2 million was a result of a decrease in covered mortgage loans and \$21.3 million was a result of a decrease in non-acquired mortgage loans as existing loans were paid down and most of the new mortgage loan originations were sold. Acquired mortgage loans from Florida Gulf offset the decreases in the current year. The total decrease in mortgage loans was also offset partially by the \$60.5 million in subprime loans the Company purchased from the secondary market during the third and fourth quarters of 2012.

#### Consumer and Credit Card Loans

The Company offers consumer loans in order to provide a full range of retail financial services to its customers. The Company originates substantially all of such loans in its primary market areas. At December 31, 2012, \$1.9 billion, or 21.8%, of the Company's total loan portfolio was comprised of consumer loans, compared to \$1.5 billion, or 20.0%, at the end of 2011. The \$371.7 million increase in total consumer loans compared to December 31, 2011 was primarily driven by home equity loan growth of \$232.0 million and indirect automobile loan growth of \$66.1 million.

Consistent with 2011, home equity loans comprised the largest component of the Company's consumer loan portfolio at December 31, 2012. The balance of home equity loans increased 22.8% during 2012 to \$1.3 billion at December 31, 2012. Non-covered home equity loans increased \$250.5 million during 2012, a result of acquired loans from Florida Gulf, but also a result of the Company's continued focus on expanding its total consumer portfolio through its additional investment in its consumer business, as well as increased activity from its existing clients. The Company's sales and marketing efforts in 2012 have contributed to the growth in non-covered home equity loans since December 31, 2011. Unfunded commitments related to home equity loans and lines were \$341.2 million at December 31, 2012, an increase of \$105.0 million versus the prior year. The Company has approximately \$384.7 million of loans with junior liens where the Company does not hold or service the respective loan holding senior lien. The Company believes it has addressed the risks associated with these loans in its allowance for credit losses, which is discussed below.

Indirect automobile loans comprised the second largest component of the Company's consumer loan portfolio. Independent automobile dealerships originate these loans based upon the Company's credit decisioning. The Company relies on the dealerships, in part, for loan qualifying information. To that extent, there is risk inherent in indirect automobile loans associated with fraud or negligence by the automobile dealership. To limit this risk, an emphasis is placed on established dealerships that have demonstrated reputable behavior, both within the communities we serve and through long-term relationships with the Company. The balance of indirect automobile loans increased 25.2% during the year, from \$261.9 million at December 31, 2011 to \$328.0 million at December 31, 2012, as the Company retained its focus on prime or low risk paper. The indirect portfolio increased to 3.9% of the total loan portfolio. The organic growth in the Company's indirect automobile portfolio can be attributed to a couple of primary factors. During the latter part of 2011 and into 2012, the Company began to sign new dealers after limiting new business during the previous years due to a weakened economy. In addition, the Company has adjusted its interest rates on these loans to be more aligned with its competitors, which has provided the Company an opportunity to recapture some market share.

The Company's credit card loans totaled \$52.6 million at December 31, 2012, an 8.0% increase from December 31, 2011. The increase in credit card loans was a result of an increase in usage by customers during the year. Quarter-to-date average credit card balances have increased from \$47.5 million in the fourth quarter of 2011 to \$50.1 million in the fourth quarter of 2012.

The remainder of the consumer loan portfolio at December 31, 2012 was composed of direct automobile loans and other personal loans, and comprised 2.6% of the overall loan portfolio. At the end of 2012, the Company's direct automobile loans totaled \$60.2 million, a \$21.6 million increase over December 31, 2011, and the Company's other personal consumer loans were \$160.1 million, a 42.9% increase from December 31, 2011, primarily a result of acquired Florida Gulf loans.

#### Loan Maturities

The following table sets forth the scheduled contractual maturities of the Company's loan portfolio at December 31, 2011, unadjusted for scheduled principal reductions, prepayments or repricing opportunities. Demand loans, loans having no stated schedule of repayments and no stated maturity and overdraft loans are reported as due in one year or less. The average life of a loan may be substantially less than the contractual terms because of prepayments. As a result, scheduled contractual amortization of loans is not reflective of the expected term of the Company's loan portfolio. Of the loans with maturities greater than one year, approximately 77.8% of the balance of these loans bears a fixed rate of interest.

TABLE 7 - LOAN MATURITIES BY LOAN TYPE

(Dollars in thousands)	One Year Or Less	One Through Five Years	After Five Years	Total
Commercial real estate	\$ 1,715,933	\$ 1,361,372	\$ 554,238	\$ 3,631,543
Commercial business	1,215,311	922,088	400,319	2,537,718
Mortgage	148,121	86,715	242,368	477,204
Consumer	764,346	440,696	647,073	1,852,115
Total loans	\$ 3,843,711	\$ 2,810,871	\$ 1,843,998	\$ 8,498,580

#### Mortgage Loans Held for Sale

Loans held for sale increased \$114.5 million, or 74.8%, to \$267.5 million at December 31, 2012, compared to \$153.0 million at December 31, 2011. The increase in the balance during 2012 was a result of an increase in origination activity during the year. The Company has originated \$2.4 billion in mortgage loans during 2012.

Loans held for sale have primarily been fixed-rate single-family residential mortgage loans under contracts to be sold in the secondary market. In most cases, loans in this category are sold within thirty days of closing. Buyers generally have recourse to return a purchased loan to the Company under limited circumstances. Recourse conditions may include fraud in the origination, breach of representations or warranties, and documentation deficiencies. At December 31, 2012, the Company had \$5.1 million in loans that have recourse conditions for which buyers have notified the Company of potential recourse action. The Company has recorded a reserve of \$2.4 million for potential repurchases at December 31, 2012. During 2012, an insignificant number of loans were returned to the Company.

#### Asset Quality

The Company's loan portfolio has gradually transitioned from that of a thrift to resemble portfolios held by commercial banks. This transition brings the potential for increased risks in the form of potentially higher levels of charge-offs and nonperforming assets, and increase rewards in the form of potentially increased levels of shareholder returns. Management has responded, as the risks present within the Company's loan portfolio have evolved by tightening underwriting guidelines and procedures, implementing more conservative loan charge-off and nonaccrual guidelines, revising loan policies and developing an internal loan review function. As a result of management's enhancements to underwriting loan risk/return dynamics, the credit quality of the Company's loan portfolio has remained favorable when compared to peers. Management believes that it has demonstrated proficiency in managing credit risk through timely identification of significant problem loans, prompt corrective action, and transparent disclosure. Overall asset quality improved during 2012, primarily as a result of decreases in the number and amount of past due loans and nonperforming assets. Consistent with prior years, the assets and liabilities purchased and assumed through the Company's four failed bank acquisitions continue to have a disproportionate impact on overall asset quality. The Company continues to closely monitor the risk-adjusted level of return within the loan portfolio.

Written underwriting standards established by the Board of Directors and management govern the lending activities of the Company. The commercial credit department, in conjunction with senior lending personnel, underwrites all commercial business and commercial real estate loans. The Company provides centralized underwriting of all residential mortgage, construction and consumer loans. Established loan origination procedures require appropriate documentation, including financial data and credit reports. For loans secured by real property, the Company generally requires property appraisals, title insurance or a title opinion, hazard insurance, and flood insurance, where appropriate.

Loan payment performance is monitored and late charges are assessed on past due accounts. A centralized department administers delinquent loans. Every effort is made to minimize any potential loss, including instituting legal proceedings as necessary. Commercial loans of the Company are periodically reviewed through a loan review process to provide an independent assessment of a loan's risks. All other loans are also subject to loan review through a periodic sampling process. The Company exercises significant judgment in determining the risk classification of its commercial loans.

The Company utilizes an asset risk classification system in accordance with guidelines established by the Federal Reserve Board as part of its efforts to monitor commercial asset quality. In connection with examinations of insured institutions, both federal and state examiners also have the authority to identify problem assets and, if appropriate, classify them. There are three classifications for problem assets: "substandard," "doubtful" and "loss", all of which are considered adverse classifications. Substandard assets have one or more defined weaknesses and are characterized by the distinct possibility that the Company will sustain some loss if the deficiencies are not corrected. Doubtful assets have the weaknesses of substandard assets with the additional characteristic that the weaknesses make collection or liquidation in full questionable, and there is a high probability of loss based on currently existing facts, conditions and values. An asset classified as loss is considered not collectable and of such little value that continuance as an asset of the Company is not warranted. Commercial loans with adverse classifications are reviewed by the Board Risk Committee of the Board of Directors at least monthly. Loans are placed on nonaccrual status when they are 90 days or more past due unless, in the judgment of management, the probability of timely collection of interest is deemed to be sufficient to warrant further accrual. When a loan is placed on nonaccrual status, the accrual of interest income ceases and accrued but unpaid interest attributable to the current year is reversed against interest income. Accrued interest receivable attributable to the prior year is recorded as a charge-off to the allowance for credit losses.

Real estate acquired by the Company through foreclosure or by deed-in-lieu of foreclosure is classified as other real estate owned ("OREO"), and is recorded at the lesser of the related loan balance (the pro-rata carrying value for acquired loans) or estimated fair value less estimated costs to sell.

Under generally accepted accounting principles, certain loan modifications or restructurings are designated as troubled debt restructurings ("TDRs"). In general, the modification or restructuring of a debt constitutes a TDR if the Company, for economic or legal reasons related to the borrower's financial difficulties, grants a concession to the borrower that the Company would not otherwise consider under current market conditions.

#### Nonperforming Assets

The Company defines nonperforming assets as nonaccrual loans, accruing loans more than 90 days past due, OREO and foreclosed property. Management continually monitors loans and transfers loans to nonaccrual status when warranted.

Loans acquired through failed bank acquisitions, referred to as covered loans, are covered by loss sharing agreements with the FDIC, whereby the FDIC reimburses the Company for the majority of the losses incurred during the loss share claim period. Acquisition date fair values of loans covered by loss sharing agreements were determined without regard to the loss sharing agreements. In addition to covered loans, the Company also accounts for other loans acquired with deteriorated credit quality, as well as all loans acquired with significant discounts that did not exhibit deteriorated credit quality at acquisition, in accordance with ASC 310-30. Collectively, all loans accounted for under ASC 310-30 are referred to as purchased impaired loans. Application of ASC 310-30 results in significant accounting differences, compared to loans originated or acquired by the Company that are not accounted for under ASC 310-30. At acquisition, purchased impaired loans were individually evaluated and assigned to loan pools based on common risk characteristics, which included loan performance at the time of acquisition, loan type based on regulatory reporting guidelines, and/or the nature of collateral. The acquisition date fair values of each pool were estimated based on the expected cash flows of the underlying loans. Certain loan level information, including outstanding principal balance, maturity, term to re-price (if a variable rate loan), and interest rate were used to estimate the expected cash flows for each loan pool. ASC 310-30 does not permit carry over or recognition of an allowance for credit losses at acquisition. Credit quality deterioration, also referred to as credit losses, evident at acquisition with individual loans was reflected in the acquisition date fair value through the reduction of cash flows expected to be received over the life of loans. A provision for credit losses is recognized and an allowance for credit losses is recorded subsequent to acquisition to the event that re-estimated expected losses exceed losses estimated at acquisition. Purchased impaired loans were considered to be performing as of the acquisition date regardless of their past due status based on their contractual terms. In accordance with regulatory reporting guidelines, purchased impaired loans that are contractually past due are reported as past due and accruing based on the number of days past due.

Due to the significant difference in the accounting for covered loans and the related FDIC loss sharing agreements, as well as non-covered acquired loans accounted for as purchased impaired loans, and given the significant amount of acquired impaired loans that are past due but still accruing, the Company believes inclusion of these loans in certain asset quality ratios that reflect nonperforming assets in the numerator or denominator (or both) results in significant distortion to these ratios. In addition, because loan level charge-offs related to purchased impaired loans are not recognized in the financial statements until the cumulative amounts exceed the original loss projections on a pool basis, the net charge-off ratio for acquired loans is not consistent with the net charge-off ratio for other loan portfolios. The inclusion of these loans in certain asset quality ratios could result in a lack of comparability across quarters or years, and could impact comparability with other portfolios that were not impacted by purchased impaired loan accounting. The Company believes that the presentation of certain asset quality measures excluding either covered loans or all purchased impaired loans, as indicated below, and related amounts from both the numerator and denominator provides better perspective into underlying trends related to the quality of its loan portfolio. Accordingly, the asset quality measures in the tables below present asset quality information excluding either covered loans or all purchased impaired loans, as indicated within each table, and related amounts.

Nonperforming assets excluding purchased impaired loans decreased \$2.0 million, or 2.6%, as compared to December 31, 2011. The decrease resulted from a \$7.0 million decrease in nonperforming loans, primarily attributable to a decrease in nonaccrual loans, which was partially offset by a \$5.0 million increase in OREO. The Company's ongoing business strategy of maximizing shareholder return includes periodic review of the branch network. This periodic review resulted in the closure of ten branches during 2012, resulting in \$4.2 million of the total \$5.0 million increase in OREO. The remaining \$0.8 million increase represents real estate acquired through foreclosure.

The following table sets forth the composition of the Company's non-covered nonperforming assets, including accruing loans past due 90 or more days and TDRs, as of December 31, 2012 and December 31, 2011.

TABLE 8 - NONPERFORMING ASSETS AND TROUBLED DEBT RESTRUCTURINGS (EXCLUDING ACQUIRED LOANS)

(Dollars in thousands)	<b>December 31, 2012</b>	<b>December 31, 2011</b>	Increase/ (Decrease)		
Nonaccrual loans:					
Commercial and business banking	\$ 32,312	\$ 42,655	\$ (10,343)	(24.2)%	
Mortgage	8,367	4,910	3,457	70.4	
Consumer and credit card	7,237	6,889	348	5.1	
Total nonaccrual loans	47,916	54,454	(6,538)	(12.0)	
Accruing loans 90 days or more past due	1,371	1,841	(470)	(25.5)	
Total nonperforming loans (1)	49,287	56,295	(7,008)	(12.4)	
OREO and foreclosed property <sup>(2)</sup>	26,380	21,382	4,998	23.4	
Total nonperforming assets (1)	75,667	77,677	(2,010)	(2.6)	
Troubled debt restructurings in compliance with modified terms <sup>(3)</sup>	2,354	55	2,299	4,211.9	
Total nonperforming assets and troubled debt restructurings (1)	\$ 78,021	\$ 77,732	\$ 289	0.4%	
Nonperforming loans to total loans (1)(4)	0.73%	1.05%			
Nonperforming assets to total assets (1)(4)	0.69%	0.86%			
Nonperforming assets and troubled					
debt restructurings to total assets (1)(4)	0.71%	0.86%			
Allowance for credit losses to nonperforming loans (4)(5)	150.57%	132.98%			
Allowance for credit losses to total loans (4)(5)	1.10%	1.40%			

Nonperforming loans and assets include accruing loans 90 days or more past due.

OREO and foreclosed property at December 31, 2012 and 2011 include \$9,199,000 and \$5,722,000, respectively, of former bank properties held for development or resale.

<sup>(3)</sup> Troubled debt restructurings in compliance with modified terms for December 31, 2012 and December 31, 2011 above do not include \$15,356,000 and \$23,898,000 in troubled debt restructurings included in total nonaccrual loans above.

<sup>(4)</sup> Total loans and total assets exclude loans and assets covered by FDIC loss share agreements and acquired loans discussed below.

<sup>(5)</sup> The allowance for credit losses excludes the portion of the allowance related to covered loans and acquired non-covered loans discussed below.

(Dollars in thousands)	2012	2011	2010	2009	2008
Nonaccrual loans:					
Commercial and business banking	\$ 32,312	\$ 42,655	\$ 35,457	\$ 31,029	\$ 21,433
Mortgage	8,367	4,910	5,917	3,314	2,423
Consumer	7,237	6,889	8,122	5,504	3,969
Total nonaccrual loans	47,916	54,454	49,496	39,847	27,825
Accruing loans 90 days or more past due	1,371	1,841	1,455	4,960	2,481
Total nonperforming loans	49,287	56,295	50,951	44,807	30,306
Foreclosed property	26,380	21,382	18,496	15,281	16,312
Total nonperforming assets	75,667	77,677	69,447	60,088	46,618
Troubled debt restructurings in compliance with modified terms	2,354	55	14,968		
Total nonperforming assets and troubled debt restructurings	\$ 78,021	\$ 77,732	\$ 84,415	\$ 60,088	\$ 46,618
Nonperforming loans to total loans	0.73%	1.05%	1.14%	1.09%	0.81%
Nonperforming assets to total assets	0.69%	0.86%	0.91%	0.91%	0.83%
Nonperforming assets and troubled					
debt restructurings to total assets Allowance for credit losses to nonperforming	0.71%	0.86%	1.10%	0.91%	0.83%
loans	150.57%	132.98%	122.59%	124.14%	134.87%
Allowance for credit losses to total loans	1.10%	1.40%	1.40%	1.36%	1.09%

Nonperforming loans were 0.73% of total legacy loans at December 31, 2012, 32 basis points lower than at December 31, 2011. If covered loans and acquired loans accounted for in pools that meet nonperforming criteria are included, nonperforming loans were 6.42% of total loans at December 31, 2012 and 10.13% at December 31, 2011. The allowance for credit losses as a percentage of nonperforming loans was 150.6% at December 31, 2012 and 133.0% at December 31, 2011. Including covered loans and pooled loans, the allowance coverage of total loans was 2.96% at December 31, 2012 and 2.62% at December 31, 2011.

Nonperforming asset balances as a percentage of total assets have remained at relatively low levels. Total nonperforming assets were 0.69% of non-covered assets at December 31, 2012, 17 basis points below December 31, 2011. Consistent with the improvement in asset quality, the Company's reserve for credit losses as a percentage of loans excluding reserves for acquired loans decreased 30 basis points to 1.10% at December 31, 2012.

Loans defined as TDRs not included in nonperforming assets increased to \$2.4 million at the end of 2012. Total TDRs not covered by loss share agreements totaled \$17.7 million at December 31, 2012, \$6.2 million, or 26.1%, lower than December 31, 2011. 20 credits totaling \$4.6 million were added as TDRs in 2012, but these additions were offset by loan payments and charge-offs in 2012.

The Company had gross charge-offs on non-covered loans of \$9.9 million during the twelve months ended December 31, 2012. Offsetting these charge-offs were recoveries of \$5.3 million. As a result, net charge-offs on non-covered loans during the year were \$4.6 million, or 0.07% of average loans, as compared to net charge-offs of \$7.6 million, or 0.13%, in 2011.

At December 31, 2012, excluding loans covered by the FDIC loss share agreements, the Company had \$228.7 million of assets classified as substandard, \$2.9 million of assets classified as doubtful, and no assets classified as loss (before the application of loan discounts to acquired loans). At such date, the aggregate of the Company's classified assets was 1.98% of total assets, 2.72% of total loans, and 3.13% of non-covered loans. At December 31, 2011, the aggregate of the Company's classified assets, \$199.9 million, was 1.75% of total assets, 2.79% of total loans, and 3.40% of non-covered loans. The increase in total classified assets was a result of Florida Gulf loans acquired during the current year. A reserve for credit losses has been recorded for all substandard loans at December 31, 2012 according to the Company's allowance policy. Excluding purchased impaired loans, the Company's classified assets totaled \$176.0 million, compared to \$157.0 million at December 31, 2011. The \$19.0 million increase was a result primarily of 8 credits added during the current year for \$29.5 million and was not an indicator of overall asset quality deterioration.

In addition to the problem loans described above, excluding covered loans, there were \$122.1 million of loans classified special mention at December 31, 2012, which in management's opinion were subject to potential future rating downgrades. Special mention loans are defined as loans where known information about possible credit problems of the borrowers cause management to have some doubt as to the ability of these borrowers to comply with the present loan repayment terms and which may result in future disclosure of these loans

as nonperforming. Special mention loans decreased \$84.3 million, or 40.8%, from December 31, 2011, many of which moved to substandard status noted above.

#### Past Due Loans

Past due status is based on the contractual terms of loans. The majority of the Company's non-covered portfolio exhibited an improvement in past due status from the end of the previous year.

At December 31, 2012, total past due loans excluding covered loans were 1.71% of total loans, a decrease of 26 basis points from December 31, 2011. Including covered loans, loans past due 30 days or more were 6.76% of total loans before discount adjustments at December 31, 2012 and 10.57% at December 31, 2011. Past due non-covered loans (including nonaccrual loans) increased \$7.1 million, or 5.9%, from December 31, 2011, and can be attributed to the \$13.3 million in past due loans acquired from Florida Gulf during 2012. Additional information on the Company's non-covered past due loans is presented in the following table.

TABLE 9 - PAST DUE NON-COVERED LOAN SEGREGATION

(Dollars in thousands)	December 31, 2012								
	Non-a	cquired	Acqu	ired	To	otal			
		% of		% of		% of			
		Outstanding		Outstanding		Outstanding			
	Amount	Balance	Amount	Balance	Amount	Balance			
Accruing loans									
30-59 days past due	\$ 10,349	0.15%	\$ 10,502	1.42%	\$ 20,851	0.28%			
60-89 days past due	2,447	0.04	2,499	0.34	4,946	0.07			
90-119 days past due	489	0.01	82	0.01	571	0.01			
120 days past due or more	882	0.01	323	0.04	1,205	0.02			
Total Accruing Loans	14,167	0.21	13,406	1.81	27,573	0.37			
Nonaccrual loans (1)	47,917	0.71	52,376	7.06	100,293	1.34			
Total past due loans	\$ 62,084	0.92%	\$ 65,782	8.87%	\$ 127,866	1.71%			

(Dollars in thousands)	December 31, 2011								
	Non-a	cquired	Acqu	ired	Total				
	Amount	% of Outstanding Balance	Amount	% of Outstanding Balance	Amount	% of Outstanding Balance			
Accruing loans	rinount	Dulunee	mount	Dulunee	Timount	Dulunce			
30-59 days past due	\$ 7,329	0.14%	\$ 11,242	1.45%	\$ 18,571	0.30%			
60-89 days past due	1,786	0.03	4,844	0.62	6,630	0.11			
90-119 days past due	1,017	0.02	1,270	0.17	2,287	0.04			
120 days past due or more	824	0.01	644	0.08	1,468	0.02			
Total Accruing Loans	10,956	0.20	18,000	2.32	28,956	0.47			
Nonaccrual loans (1)	54,454	1.02	37,323	4.81	91,777	1.50			
Total past due loans	\$ 65,410	1.22%	\$ 55,323	7.13%	\$ 120,733	1.97%			

<sup>(1)</sup> For acquired loans, balance represents the outstanding balance of loans that would otherwise meet the Company's definition of nonaccrual loans.

The \$7.1 million increase in non-covered past due loans was the result of an \$8.5 million increase in nonaccrual loans, offset by a \$1.4 million decrease in accruing loans past due from 2011. Loans past due at December 31, 2012 that were acquired from Florida Gulf totaled \$13.3 million. Excluding these acquired loans, non-covered loans past due were \$114.6 million, a decrease of \$6.2 million, or 5.1% from December 31, 2011.

Commercial nonaccrual loans increased \$3.3 million, or 4.3%, and mortgage nonaccrual loans increased \$4.2 million, while consumer nonaccrual loans increased \$1.0 million since December 31, 2011. The increase in consumer nonaccrual loans was a result of the placement of past due consumer loans on nonaccrual status during 2012 in response to their continued past due status. The movement of these loans to nonaccrual status in the current year helped to drive the decrease in accruing consumer loans past due (excluding past due loans acquired from OMNI, Cameron, and Florida Gulf) from December 31, 2011, from \$6.4 million to \$6.0 million, a 5.1% decrease.

In the Company's non-covered commercial loan portfolio, total accruing loans past due increased \$0.1 million, or 0.3%, from December 31, 2011. The total increase was a result of a limited number of past due loans in the Company's legacy portfolio, as past due commercial loans acquired in 2011 and 2012 decreased \$3.0 million, or 22.8%. The \$3.1 million increase in legacy commercial loans was driven by a \$3.3 million increase in commercial loans past due less than 60 days, which the Company does not consider a significant indicator of a decline in overall commercial loan credit quality. Total commercial loans past due less than 60 days were 0.10% of non-acquired commercial loans at December 31, 2012.

Total non-covered mortgage loans past due increased \$0.1 million, or 3.8%, during 2012. Although asset quality has declined in the mortgage portfolio, 69.4% of the past due loans were past due less than 90 days, including 25.3% past due less than 60 days. At December 31, 2011, those percentages were 49.1% and 33.9%, respectively. Management is continually monitoring the past due status of these mortgage loans for indicators of overall asset quality issues. Past due loans in the acquired mortgage loan portfolio decreased \$0.4 million from December 31, 2011.

#### Covered Loans

The loans and foreclosed real estate that were acquired in the CSB, Orion, Century, and Sterling acquisitions in 2009 and 2010 are covered by loss share agreements between the FDIC and IBERIABANK, which afford IBERIABANK significant loss protection. As a result of the loss protection provided by the FDIC, the risk of loss on the acquired loans and foreclosed real estate is significantly different from those assets not covered under the loss share agreements.

As described above, covered assets were recorded at their acquisition date fair values.

Although covered loans are not included in the Company's nonperforming assets, in accordance with bank regulatory reporting standards, both acquired loans considered impaired at the time of acquisition and those performing at the time of acquisition that meet the Company's definition of a nonperforming loan at each balance sheet date are discussed below. Included in the discussion are all covered loans that are contractually past due based on the number of days past due. Certain measures of the asset quality of covered loans are discussed below. Loan balances are reported before consideration of applied loan discounts, as these discounts were recorded based on the estimated cash flow of the total loan pool and not on a specific loan basis. The loss share agreements with the FDIC limit the Company's exposure to loss during the loss claim period to no more than 20% of incurred losses for all covered loans and as little as 5% of incurred losses for certain loans. Therefore, balances discussed below are for general comparative purposes only and do not represent the Company's risk of loss on covered assets.

TABLE 10 – PAST DUE COVERED LOAN SEGREGATION

(Dollars in thousands)	December	r 31, 2012	December 31, 2011		
	Amount	% of Outstanding Balance	Amount	% of Outstanding Balance	
Accruing loans					
30-59 days past due	\$ 14,799	1.16%	\$ 48,903	2.76%	
60-89 days past due	7,303	0.57	12,362	0.70	
90-119 days past due	2,376	0.18	9,306	0.52	
120 days past due or more	252	0.02	15,942	0.90	
Total Accruing Loans	24,730	1.93	86,513	4.88	
Nonaccrual loans (1)	440,575	34.40	627,459	35.37	
Total past due loans	\$ 465,305	36.33%	\$ 713,972	40.25%	

<sup>(1)</sup> For covered loans, balance represents the outstanding balance of loans that would otherwise meet the Company's definition of nonaccrual loans.

Total covered loans past due at December 31, 2012 totaled \$465.3 million before discounts, a decrease of \$248.7 million, or 34.8%, from December 31, 2011. Past due loans at the end of 2012 included \$440.6 million in loans that would otherwise meet the Company's definition of nonaccrual loans and \$24.7 million in accruing loans past due greater than 30 days. Of the \$24.7 million in accruing loans past due, \$22.1 million, or 89.4%, were past due less than 90 days. The indemnification agreements on covered assets include a provision for recapture of a portion of interest if the interest is included in total losses on the covered asset.

Of the \$248.7 million decrease in covered loans past due, loans past due 30 to 89 days decreased \$39.2 million, or 63.9%, while nonperforming loans (defined as accruing loans greater than 90 days past due and loans that meet the definition of nonaccrual loans) decreased \$209.5 million, or 32.1%. These decreases were a result primarily of payments on the loan balances during the current year.

#### Allowance for Credit Losses

The allowance for credit losses represents management's best estimate of probable credit losses inherent at the balance sheet date. Determination of the allowance for credit losses involves a high degree of complexity and requires significant judgment. Several factors are taken into consideration in the determination of the overall allowance for credit losses, including a qualitative component. These factors include, but are not limited to, the overall risk profiles of the loan portfolios, net charge-off experience, the extent of impaired loans, the level of nonaccrual loans, the level of 90 days past due loans and the overall percentage level of the allowance. The Company also considers overall asset quality trends, changes in lending and risk management practices and procedures, trends in the nature and volume of the loan portfolio, including the existence and effect of any portfolio concentrations, changes in experience and depth of lending staff, legal, regulatory and competitive environment, national and regional economic trends, and data availability and

applicability that might impact the portfolio. See the "Application of Critical Account Policies and Estimates" section for more information.

During 2012, the Company did not substantively change any material aspect of its overall approach in the determination of the allowance for credit losses and there have been no material changes in assumptions or estimation techniques as compared to prior periods that impacted the determination of the current period allowance.

Certain inherent, but unconfirmed losses are probable within the loan portfolio. The Company's current methodology for determining the level of losses is based on historical loss rates, current credit grades, specific allocation and other qualitative adjustments. In a stable or deteriorating credit environment, heavy reliance on historical loss rates and the credit grade rating process, results in model-derived required reserves that tend to slightly lag behind portfolio deterioration. Similar lags can occur in an improving credit environment whereby required reserves can lag slightly behind portfolio improvement. Given these model limitations, qualitative adjustment factors may be incremental or decremental to the quantitative model results.

The manner in which the allowance for credit losses is determined is based on the accounting method applied to the underlying loans. The Company delineates between loans accounted for under the contractual yield method, primarily legacy loans, and loans accounted for as purchased impaired loans, primarily acquired loans.

#### Legacy Loans

Legacy loans represent loans accounted for under the contractual yield method. The Company's legacy loans include loans originated by the Company and acquired loans that are not accounted for as acquired credit impaired loans. See the "Application of Critical Account Policies and Estimates" for more information.

#### Acquired Loans

Acquired loans, which include covered loans and certain non-covered loans, represent loans acquired by the Company that are accounted for in accordance with ASC 310-30. See discussion above, as well as the "Application of Critical Account Policies and Estimates" section for more information.

Loans acquired in business combinations were recorded at their acquisition date fair values, which were based on expected cash flows and included estimates of expected future credit losses. Under current accounting principles, information regarding the Company's estimates of loan fair values may be adjusted for a period of up to one year as the Company continues to refine its estimate of expected future cash flows in the acquired portfolio. Within a one-year period, if the Company discovers that it has materially underestimated the credit losses expected in the loan portfolio based on information available at the acquisition date, it will retroactively reduce or eliminate the gain and/or increase goodwill recorded on the acquisition. If the Company determines that losses arose after the acquisition date, the additional losses will be reflected as a provision for credit losses.

At December 31, 2012, the Company had an allowance for credit losses of \$168.6 million to reserve for probable losses currently in the covered loan portfolio arising after the losses estimated at the respective acquisition dates. In addition, during the year ended December 31, 2012, the Company recorded an allowance for credit losses of \$8.8 million to reserve for expected losses currently in the non-covered acquired loan portfolios that have arisen after the losses estimated at the respective acquisition dates.

Based on facts and circumstances available, management of the Company believes that the allowance for credit losses was appropriate at December 31, 2012 to cover probable losses in the Company's loan portfolio. However, future adjustments to the allowance may be necessary, and the Company's results of operations could be adversely affected, if circumstances differ substantially from the assumptions used by management in determining the allowance for credit losses.

The following tables set forth the activity in the Company's allowance for credit losses for the periods indicated.

TABLE 11 - SUMMARY OF ACTIVITY IN THE ALLOWANCE FOR CREDIT LOSSES

(Dollars in thousands)	2012	2011	2010	2009	2008
Balance, beginning of year	\$ 193,761	\$ 136,100	\$ 55,768	\$ 40,872	\$ 38,285
Transfer of balance to OREO	(27,169)	(17,143)	-	-	-
Provision charged to operations	20,671	25,867	42,451	45,370	12,568
Provision recorded through the FDIC loss share receivable	84,085	57,121	64,922	147	-
Charge-offs:					
Commercial and business banking	16,747	9,200	23,634	25,204	7,696
Mortgage	2,376	244	1,068	311	128
Consumer	5,937	6,715	9,156	7,752	5,057
Total charge-offs	25,060	16,159	33,858	33,267	12,881
Recoveries:					
Commercial and business banking	3,293	5,516	4,863	1,016	1,164
Mortgage	38	170	77	67	56
Consumer	1,984	2,289	1,877	1,563	1,680
Total recoveries	5,315	7,975	6,817	2,646	2,900
Net charge-offs	19,745	8,184	27,041	30,621	9,981
Balance, end of year	\$ 251,603	\$ 193,761	\$ 136,100	\$ 55,768	\$ 40,872
Allowance for credit losses to nonperforming assets (1)(2)	88.3%	96.4%	89.9%	92.6%	87.7%
Allowance for credit losses to total loans at end of period <sup>(2)</sup>	1.12%	1.24%	1.40%	0.96%	1.09%
Net charge-offs to average loans (3)	0.07%	0.13%	0.47%	0.73%	0.28%

<sup>(1)</sup> Nonperforming assets include accruing loans 90 days or more past due.
(2) For December 31, 2012, 2011, 2010 and 2009, the allowance for credit losses in the calculation does not include the allowance allocated to covered assets.
(3) Net charge-offs exclude charge-offs and recoveries on covered loans.

TABLE 12 - SUMMARY OF ACTIVITY BY LOAN TYPE

(In thousands)	-	December	31, 2012	
	Covered Loans	Legacy Loans	Acquired Loans	Total
Balance, beginning of year Provision for credit losses before benefit attributable to	\$ 118,900	\$ 74,861	\$ -	\$ 193,761
FDIC loss share agreements Benefit attributable to FDIC	91,153	3,804	9,799	104,756
loss share agreements	(84,085)			(84,085)
Net provision for credit losses	7,068	3,804	9,799	20,671
Increase in FDIC loss share				
receivable	84,085	-	-	84,085
Transfer of balance to OREO	(26,343)	-	(826)	(27,169)
Loan charge-offs	(15,153)	(9,728)	(179)	(25,060)
Recoveries	19	5,274	22	5,315
Balance, end of year	\$ 168,576	\$ 74,211	\$ 8,816	\$ 251,603

(In thousands)		December	31, 2011				
	Non-covered loans						
	Covered Loans	Legacy Loans	Acquired Loans	Total			
Balance, beginning of year Provision for credit losses before benefit attributable to FDIC loss share	\$ 73,640	\$ 62,460	\$ -	\$ 136,100			
agreements Benefit attributable to FDIC	63,014	19,974	-	82,988			
loss share agreements	(57,121)			(57,121)			
Net provision for credit losses	5,893	19,974	-	25,867			
Increase in FDIC loss share							
receivable	57,121		-	57,121			
Transfer of balance to OREO	(17,143)	-	-	(17,143)			
Loan charge-offs	(1,137)	(15,022)	-	(16,159)			
Recoveries	526	7,449		7,975			
Balance, end of year	\$ 118,900	\$ 74,861	\$ -	\$ 193,761			

The following table presents the allocation of the allowance for credit losses and the percentage of the total amount of loans in each loan category listed as of the year indicated.

TABLE 13 - ALLOCATION OF THE ALLOWANCE FOR CREDIT LOSSES

	201	2	201	1	201	10	200	)9	200	08
	Reserve	% of Loans								
Commercial	71%	73%	73%	73%	59%	69%	78%	65%	78%	63%
Mortgage	10	5	11	7	22	10	3	17	3	13
Consumer	19	22	16	20	19	21	19	18	19	24
Unallocated	-	-	-	-	-	-	-	-	-	-
Total allowance for credit losses	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%

The allowance for credit losses was \$251.6 million at December 31, 2012, or 2.96% of total loans, \$57.8 million higher than at December 31, 2011. The allowance as a percentage of loans was 34 basis points above the 2.62% at December 31, 2011.

The increase in the allowance was primarily related to increased reserves on the covered and acquired loan portfolios, but was also a result of reserves on loan growth for non-acquired loans at December 31, 2012. The allowance for credit losses on the non-covered portion of the Company's loan portfolio increased primarily due to loan growth during 2012, as asset quality improved over the prior year as evidenced by continued lower levels of net charge-offs and past due loans. The non-covered allowance for credit losses also includes a reserve of \$8.8 million on the Company's non-covered acquired loans to reserve for losses probable in those portfolios at December 31, 2012 above estimated expected credit losses at acquisition.

The allowance for credit losses on covered loans increased \$49.7 million, or 41.8%, from December 31, 2011 and was primarily the result of a change in expected cash flows on certain of the Company's acquired loan pools during 2012. The reserve was adjusted during the year to cover the additional expected losses in these pools. The increase in the allowance on covered loans was tempered partially by the closure of a limited number of commercial and mortgage loan pools. With the closure of the loan pools, the remaining recorded investment in the loan pools was charged off against the allowance recorded for the loan pools and certain previously established reserves were reversed. On a gross basis, the Company recorded an additional \$91.2 million in the current year to reserve for these estimated cash flow changes. The allowance on covered loans was reduced, however, by \$26.3 million when loan collateral was moved to OREO during 2012 and by \$15.1 million for net charge-off activity.

At December 31, 2012, excluding the acquired loan portfolios, the allowance for credit losses covers nonperforming loans 1.5 times. On that same basis, the allowance for credit losses on non-covered loans covers total past due loans 1.2 times at December 31, 2012. Including acquired loans, the allowance for credit losses covers 64.9% of total past due and nonaccrual loans, an increase compared to the December 31, 2011 coverage of 62.0%.

#### FDIC Loss Share Receivable

As part of the FDIC-assisted acquisitions in 2009 and 2010, the Company recorded a \$1.0 billion receivable from the FDIC, which represents the fair value of the expected reimbursable losses covered by the loss share agreements. The FDIC loss share receivable decreased \$168.8 million, or 28.5%, during 2012 as the Company claimed reimbursements from the FDIC resulting from loan charge-offs, OREO sales, and OREO write-downs, included in other assets discussed below. The loss share receivable also decreased as a result of amortization during the year. Offsetting the decreases was an \$84.1 million increase to account for either a decrease in expected cash flows from original loss estimates or additional losses on revised estimates on some of the Company's covered loan pools.

The following table sets forth the activity in the FDIC loss share receivable asset for the periods indicated.

TABLE 14 - FDIC LOSS SHARE RECEIVABLE ACTIVITY

(In thousands)	For the Year Ende	d December 31,
	2012	2011
Balance, beginning of period Increase due to credit loss provision recorded on FDIC	\$ 591,844	\$ 726,871
covered loans	84,085	57,121
Amortization Submission of reimbursable	(118,100)	(72,086)
losses to the FDIC	(123,986)	(117,939)
Other	(10,774)	(2,123)
Balance, end of period	\$ 423,069	\$ 591,844

The Company does not anticipate owing any consideration previously received under indemnification agreements to the FDIC under the "clawback" provisions of these agreements. Of the three agreements with the FDIC that contain clawback provisions, cumulative losses to date under two of these agreements have exceeded the calculated loss amounts which would result in clawback if not incurred. The sum of the historical and remaining projected losses under the remaining agreement is in excess of the clawback amount stated in that agreement.

Refer to the "Other Assets" discussion below for additional amounts due from the FDIC related to loss share agreements.

#### **Investment Securities**

Investment securities decreased by \$47.9 million to \$2.0 billion at December 31, 2012. The decrease was due to sales of available for sale investments and maturities and calls of both available for sale and held to maturity investments during the year. These sales and maturities were offset partially by purchases of investment securities during 2012 and acquired securities of \$56.8 million from Florida Gulf. As a percentage of total assets, investment securities decreased to 14.9% of total assets at December 31, 2012, from 17.0% at December 31, 2011. Investment securities were 18.1% of average earnings assets in the current year and 20.8% in 2011.

The following table shows the carrying values of securities by category as of December 31st for the years indicated.

**TABLE 15 - CARRYING VALUE OF SECURITIES** 

(In thousands)										
	2012		2011		2010		2009		2008	
Securities available for sale: U.S. Government- sponsored enterprise obligations	\$ 285,724	15%	\$ 342,488	17%	\$ 422,800	21%	\$ 241,168	15%	\$ 76,617	9%
Obligations of state and										
political subdivisions	127,075	7	143,805	7	40,169	2	50,460	3	44,681	5
Mortgage backed securities	1,330,656	68	1,317,374	66	1,263,869	63	1,020,939	65	706,472	79
Other securities	1,549	-	1,538		2,956		7,909	_	973	-
Total securities available for sale	1,745,004	90	1,805,205	90	1,729,794	86	1,320,476	83	828,743	93
Securities held to maturity: U.S. Government- sponsored enterprise obligations	69,949	4	85,172	4	180,479	9	155,713	10	5,031	1
Obligations of state and										
political subdivisions	88,909	4	81,053	4	75,768	4	65,540	4	52,745	6
Mortgage backed securities	46,204	2	26,539	2	33,773	1	39,108	3	2,957	-
Total securities held to maturity	205,062	10	192,764	10	290,020	14	260,361	17	60,733	7
Total investment securities	\$ 1,950,066	100%	\$ 1,997,969	100%	\$ 2,019,814	100%	\$ 1,580,837	100%	\$ 889,476	100%

All of the Company's mortgage-backed securities are agency securities. The Company does not hold any Fannie Mae or Freddie Mac preferred stock, corporate equity, collateralized debt obligations, collateralized loan obligations, or structured investment vehicles, nor does it hold any private label collateralized mortgage obligations, sub-prime, Alt-A, or second lien elements in its investment portfolio. At December 31, 2012, the Company's investment portfolio did not contain any securities that are directly backed by subprime or Alt-A mortgages.

The following table summarizes activity in the Company's investment securities portfolio during 2012. There were no transfers of securities between investment categories during the year.

TABLE 16- INVESTMENT PORTFOLIO ACTIVITY

(In thousands)	Available for Sale	Held to Maturity
Balance, beginning of year	\$ 1,805,205	\$ 192,764
Purchases	935,164	57,075
Acquisitions	56,841	-
Sales, net of gains	(150,483)	-
Principal maturities, prepayments and calls, net of gains	(880,425)	(43,500)
Amortization of premiums and accretion of discounts	(19,736)	(1,277)
Change in market value	(1,562)	-
Other-than-temporary impairment	<u> </u>	
Balance, end of year	\$ 1,745,004	\$ 205,062

Funds generated as a result of sales and prepayments are used to fund loan growth and purchase other securities. The Company continues to monitor market conditions and take advantage of market opportunities with appropriate risk and return elements.

The Company assesses the nature of the losses in its investment portfolio periodically to determine if there are losses that are deemed other-than-temporary. In its analysis of these securities, management considers numerous factors to determine whether there are instances where the amortized cost basis of the debt securities would not be fully recoverable, including, but not limited to:

the length of time and extent to which the fair value of the securities was less than their amortized cost, whether adverse conditions were present in the operations, geographic area, or industry of the issuer, the payment structure of the security, including scheduled interest and principal payments, including the issuer's failures to make scheduled payments, if any, and the likelihood of failure to make scheduled payments in the future, changes to the rating of the security by a rating agency, and subsequent recoveries or additional declines in fair value after the balance sheet date.

Management believes it has considered these factors, as well as all relevant information available, when determining the expected future cash flows of the securities in question. Based on its analysis at December 31, 2011, the Company recorded an other-than-temporary impairment charge of \$0.5 million during the fourth quarter of 2011 on one unrated municipal revenue bond. During the year, management assessed the operating environment of the bond issuer as adverse and thus concluded the other-than-temporary impairment charge was warranted. The specific impairment was related to the loss of the contracted revenue source required for bond repayment. The additional charge in 2011 brought the total impairment to 50% of the par value of the bond and provided a fair value of the bonds that was consistent with current market pricing. Because adverse conditions were noted in the operations of the bond issuer, the Company recorded the other-than-temporary impairment, but noted no further deterioration in the operating environment of the bond issuer. No other declines in the market value of the Company's investment securities are deemed to be other-than-temporary at December 31, 2012 and December 31, 2011.

Note 5 of the footnotes to the consolidated financial statements provides further information on the Company's investment securities.

#### Short-term Investments

Short-term investments result from excess funds that fluctuate daily depending on the funding needs of the Company and are currently invested overnight in interest-bearing deposit accounts at the FHLB of Dallas and Atlanta, the total balance of which earns interest at the current FHLB discount rate. The balance in interest-bearing deposits at other institutions increased \$343.7 million, or 90.6%, from \$379.1 million at December 31, 2011 to \$722.8 million at December 31, 2012. The primary cause of the increase was deposit growth during 2012 providing available funds to the Company to fund loan growth and pay down its long-term debt, all in an attempt to improve its net interest margin. The Company's cash activity is further discussed in the "Liquidity" section below.

## Other Assets

The following table details the changes in other asset balances as of December 31st for the year indicated.

## **TABLE 17 - OTHER ASSETS COMPOSITION**

(In thousands)					
_	2012	2011	2010	2009	2008
Other earning assets					
FHLB and FRB stock	\$ 46,216	\$ 60,155	\$ 57,280	\$ 61,716	\$ 29,673
Fed funds sold and financing transactions	4,875	-	9,038	261,421	9,866
Other interest-bearing assets (1)	3,412	3,412	3,358	3,358	3,358
Total earning assets	54,503	63,567	69,676	326,495	42,897
Non-earning assets					
Premises and equipment	303,523	285,607	208,403	137,426	131,404
Bank-owned life insurance	100,556	96,876	72,536	70,813	67,921
Goodwill	401,872	369,811	234,228	227,080	236,761
Core deposit intangibles	19,122	24,021	22,975	26,342	16,193
Title plant and other intangible assets	7,660	7,911	6,722	6,722	6,729
Accrued interest receivable	32,183	36,006	34,250	32,869	19,633
Other real estate owned	121,536	125,046	69,218	74,092	16,312
Derivative assets	42,119	33,026	37,320	32,697	20,559
Receivable due from the FDIC	3,259	11,363	42,494	6,817	-
Investment in new market tax credit entities	135,793	118,247	112,296	104,200	-
Other	48,988	76,049	49,049	68,836	22,153
Total other assets	\$ 1,271,114	\$ 1,247,530	\$ 959,167	\$ 1,114,389	\$ 580,562

<sup>(1)</sup> Other interest-bearing assets are composed primarily of trust preferred common securities.

The \$13.9 million decrease in FHLB and FRB stock was the result of \$35.4 million in stock repurchases in 2012. The repurchases are mandatory for eligible stock based on FHLB regulations. The repurchases were partially offset by \$19.8 million in purchases of stock and \$1.6 million of acquired stock from Florida Gulf during 2012.

Fed funds sold and financing transactions represent short-term excess liquidity, and the balance varies based on the daily requirements of short-term liquidity needed by the Company and its subsidiaries for loan growth and other operating activities. The Company had \$4.9 million in financing transactions outstanding at the end of 2012, whereas there were no fed funds sold or financing transactions at December 31, 2011. There was no change to the balance of other interest-bearing assets from 2011.

The \$17.9 million increase in premises and equipment in 2012 was a result of acquired assets of \$13.6 million from Florida Gulf, as well as additional capitalized expenditures at the Company's branches during the current year. The investment in additional branch property is part of the Company's growth strategy and expansion into new markets. Total additions from the acquisition and new branch assets were offset by movement of branches closed during 2012 to OREO and the current year depreciation taken on the assets in service.

The \$3.7 million increase in the Company's bank-owned life insurance balance was a result of the income earned on policies during 2012.

The \$32.1 million increase in goodwill was a result of \$32.4 million in goodwill resulting from the Florida Gulf acquisition during the third quarter of 2012, but was offset partially by adjustments recorded to the acquired goodwill from the OMNI and Cameron acquisitions during the second quarter of 2011. The goodwill adjustment was recorded to offset the fair value adjustments recorded on the acquired deferred tax asset and property balances. See Note 10 to these consolidated financial statements for additional information on the changes in goodwill.

The \$4.9 million decrease in core deposit intangibles was due to amortization expense during the current year. There was no core deposit intangible asset created in the Florida Gulf acquisition in the current year due to the current and projected low interest rate environment.

The \$3.8 million decrease in accrued interest receivable from December 31, 2011 was attributable to both the timing of interest payments during the year and the decrease in the yields on variable-rate earning assets. Partially offsetting these decreases was an increase in accrued interest from the growth of the Company's interest-earning assets during 2012.

Other real estate includes all real estate, other than bank premises used in bank operations, that is owned or controlled by the Company, including real estate acquired in settlement of loans and former bank premises no longer used. The \$3.5 million decrease in the Company's OREO balance from December 31, 2011 was a result of the sale of numerous OREO properties during 2012, but was offset partially by the movement of \$4.2 million in former bank properties to OREO. Covered OREO properties were \$77.2 million and \$84.6 million at December 31, 2012 and 2011, respectively, which represented a decrease of \$7.3 million, or 8.8%, during the current year. Non-covered OREO increased \$3.8 million, or 9.4%, and was primarily a result of the former bank properties noted above.

The \$9.1 million increase in the market value of the Company's derivatives was primarily attributable to additional derivatives from the Company's interest rate lock commitments and forward sales contracts during the current year. The total change in market value was also a result of additional customer derivative and equity-indexed CD derivative product agreements.

The balance due to the Company from the FDIC from claims associated with the loss share agreements decreased \$8.1 million during the current year. The decrease in the balance was a result of the timing of repayment from the FDIC of losses submitted and timing of losses incurred. The Company's submission of losses has remained steady compared to 2011 as the Company continues to manage the covered assets to ultimate disposition in a manner that is least loss to the FDIC. The balance due from the FDIC includes the reimbursable portion of incurred losses, net of recoveries (as those terms are defined in the respective loss share agreements) and reimbursable expenses, which were approximately \$3.3 million and \$5.8 million at December 31, 2012 and 2011, respectively.

The \$17.5 million increase in the Company's investments in new market tax credits is a result of additional investments in tax credit entities of \$21.4 million during the third and fourth quarters of 2012, but was offset partially by the amortization of the tax credits as they are recognized in the Company's income tax provision calculation.

The \$27.1 million decrease in other assets since December 31, 2011 was primarily the result of a decrease of \$29.2 million in the Company's current income tax receivable as a result of the income earned during the year. Increases in the Company's other assets since December 31, 2011 were driven by the assets acquired from Florida Gulf, as the Company's prepaid assets decreased \$9.3 million, with the largest decrease coming in the Company's prepaid FDIC insurance assessment of \$7.9 million as the Company incurred additional insurance expense during the year.

There was no significant change in the Company's title plant balance since December 31, 2011.

#### **FUNDING SOURCES**

Deposits obtained from clients in its primary market areas are the Company's principal source of funds for use in lending and other business purposes. The Company attracts local deposit accounts by offering a wide variety of accounts, competitive interest rates and convenient branch office locations and service hours. Increasing core deposits through acquisitions and the development of client relationships is a continuing focus of the Company. Borrowings have become an important funding source as the Company has grown. Other funding sources include short-term and long-term borrowings, subordinated debt and shareholders' equity. Refer to the "Liquidity" section below for further discussion of the Company's sources and uses of funding sources. The following discussion highlights the major changes in the mix of deposits and other funding sources during 2012.

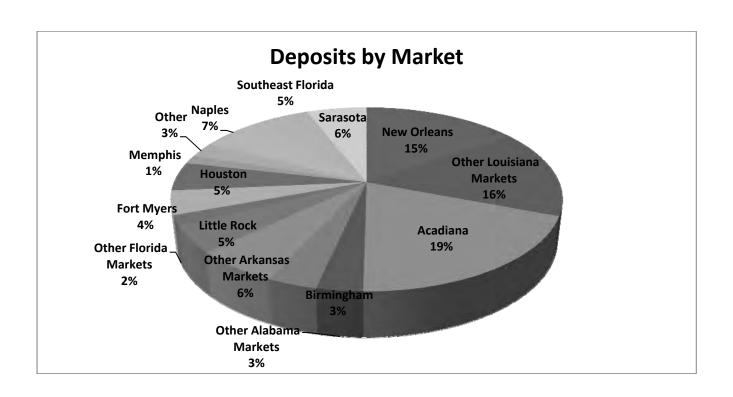
## **Deposits**

The Company's ability to attract and retain customer deposits is critical to the Company's continued success. During 2012, total deposits increased \$1.5 billion, or 15.7%, totaling \$10.7 billion at December 31, 2012, as total noninterest-bearing deposits increased \$482.6 million and interest-bearing deposits increased \$976.7 million, or 12.5%, from December 31, 2011. Acquired Florida Gulf deposits of \$286.0 million accounted for 19.6% of the total growth since the end of 2011. Increases in the Company's core deposit products were offset by a continued decline in total time deposits, as higher-priced certificates of deposit ("CDs") matured and were not renewed due to continued rate reductions.

The following table and chart sets forth the composition of the Company's deposits as of December 31st of the years indicated.

TABLE 18 - DEPOSIT COMPOSITION BY PRODUCT

(Dollars in thousands)										
	2012		2011		2010		2009		2008	
Noninterest-bearing										
deposits	\$ 1,967,662	18%	\$ 1,485,058	16%	\$ 878,768	11%	\$ 874,885	11%	\$ 620,637	16 %
NOW accounts	2,523,252	24	1,876,797	20	1,281,825	16	1,351,609	18	821,649	20
Money market accounts	3,738,480	35	3,049,151	33	2,660,702	34	1,954,155	26	671,129	17
Savings accounts	364,703	3	332,351	3	249,412	3	298,910	4	283,279	7
Certificates of deposit	2,154,180	20	2,545,656	28	2,844,399	36	3,076,589	41	1,599,122	40
Total deposits	\$ 10,748,277	100%	\$ 9,289,013	100%	\$ 7,915,106	100%	\$ 7,556,148	100%	\$ 3,995,816	100%



From a product perspective, interest-bearing deposits increased \$976.7 million, or 12.5%, driven by acquired Florida Gulf deposits of \$228.5 million. Excluding these acquired deposits, interest-bearing deposits increased \$748.2 million, or 9.6%. Growth of \$1.4 billion, or 26.0%, in transaction and limited transaction accounts more than offset the deposit losses from time deposits of \$391.5 million. The decrease was seen in many of the Company's markets, including the New Orleans, Lafayette, and Southwest Louisiana markets, as well as Southeast Florida, where higher-priced certificates of deposit matured and were either not renewed or renewed at lower interest rates. The 32.5% increase in noninterest-bearing deposits provided the Company with a good source of available funds for continued asset growth. Noninterest-bearing deposits increased \$482.6 million from December 31, 2011. \$57.6 million, or only 11.9%, of the year-to-date growth was a result of acquired deposits from Florida Gulf.

Total time deposits decreased \$391.5 million, or 15.4%, during the current year. Certificates of deposit in denominations of \$100,000 and over decreased \$231.1 million, or 16.8%, from \$1.4 billion at December 31, 2011 to \$1.1 billion at December 31, 2012. The following table details large-denomination certificates of deposit by remaining maturities at December 31<sup>st</sup> of the years indicated.

TABLE 19 - REMAINING MATURITY OF CDS \$100,000 AND OVER

(In thousands)			
	2012	2011	2010
3 months or less	\$ 265,558	\$ 316,771	\$ 361,761
Over $3 - 12$ months	572,734	731,996	764,771
Over 12 – 36 months	227,072	213,865	305,257
More than 36 months	81,151	114,999	82,245
Total	\$ 1,146,515	\$ 1,377,631	\$ 1,514,034

Additional information regarding deposits is provided in Note 12 of the footnotes to the consolidated financial statements.

From a market perspective, total deposit growth was seen primarily in the Company's newer Houston, Texas and Mobile, Alabama markets, as well as the New Orleans, Lafayette, and Baton Rouge, Louisiana markets. Houston experienced growth of \$277.8 million, 106.6% above December 31, 2011 deposit levels. Mobile's total deposits increased \$45.7 million, or 36.0%. The New Orleans market increased total deposits 12.5%, or \$182.3 million, during the current year. The Lafayette and Baton Rouge, Louisiana markets contributed total deposit growth of \$164.9 million and \$108.8 million, respectively, during 2012. Total deposit growth was offset by deposit runoff in two of the five primary Florida markets, Sarasota (\$29.6 million, or 4.5%) and Southeast Florida (\$11.7 million, or

2.2%). Deposit runoff was also noted in the Northeast and Southwest Louisiana markets, as total deposits decreased 5.2% and 12.6%, respectively, also a result of time deposit runoff.

# Short-term Borrowings

The Company may obtain advances from the FHLB of Dallas based upon the common stock it owns in the FHLB of Dallas and certain of its real estate loans and investment securities, provided certain standards related to the Company's creditworthiness have been met. These advances are made pursuant to several credit programs, each of which has its own interest rate and range of maturities. The level of short-term borrowings can fluctuate significantly on a daily basis depending on funding needs and the source of funds chosen to satisfy those needs.

The Company also enters into repurchase agreements to facilitate customer transactions that are accounted for as secured borrowings. These transactions typically involve the receipt of deposits from customers that the Company collateralizes with its investment portfolio and have rates ranging from 0.09% to 0.80%. The following table details the average and ending balances of repurchase transactions as of and for the years ending December 31:

TABLE 20 – REPURCHASE TRANSACTIONS

(In thousands)						
	20	12	20	)11	2	010
Average balance	\$	243,248	\$	213,588	\$	198,355
Ending balance		303,045		203,543		220,328

Since December 31, 2011, total short-term borrowings decreased \$92.5 million, or 23.4%, to \$303.0 million at December 31, 2012. The decrease was a result of the payoff of \$192.0 million in short-term FHLB advances during the year, but was partially offset by an increase of \$99.5 million in the Company's securities sold under agreements to repurchase (\$9.8 million of which was acquired from Florida Gulf). On an average basis, short-term borrowings increased 29.1% from 2011. The increase in the average outstanding balance was largely due to management's decision to take advantage of lower-cost funding sources during the current year. Short-term FHLB advances averaged \$40.8 million in 2012, an increase of \$34.5 million from 2011.

Total short-term debt was 2.6% of total liabilities and 41.7% of total borrowings at December 31, 2012 compared to 3.8% and 46.6%, respectively, at December 31, 2011. On an average basis, short-term borrowings were 2.7% of total liabilities and 39.7% of total borrowings in the current year, compared to 2.3% and 33.3%, respectively, during 2011.

The weighted average rate paid on short-term borrowings was 0.22% for 2012, compared to 0.26% for 2011. For additional information regarding short-term borrowings, see Note 13 of the consolidated financial statements.

## Long-term Debt

The Company's long-term borrowings decreased \$29.4 million, or 6.5%, to \$423.4 million at December 31, 2012, compared to \$452.7 million at December 31, 2011. The decrease in borrowings from December 31, 2011 is a result of the scheduled repayment of a portion of the Company's long-term advances from the FHLB during 2012.

On average, the Company's long-term debt decreased to \$431.1 million for 2012. Average long-term debt was 4.1% of total liabilities during 2012, lower than the year-to-date average during 2011 of 4.6%. On a period-end basis, long-term debt was 3.6% of total liabilities at December 31, 2012, also a decrease from 4.4% at December 31, 2011.

The Company's long-term borrowings at December 31, 2012 included \$233.8 million in fixed-rate advances from the FHLB of Dallas and Atlanta which cannot be paid off without incurring substantial prepayment penalties. The Company's remaining debt consists of \$111.9 million of junior subordinated deferrable interest debentures of the Company and \$77.7 million in notes payable on investments in the Company's new market tax credit entities. The debentures are issued to statutory trusts that were funded by the issuance of floating rate capital securities of the trusts and qualify as Tier 1 Capital for regulatory purposes. Interest is payable quarterly and may be deferred at any time at the election of the Company for up to 20 consecutive quarterly periods. During any deferral period, the Company is subject to certain restrictions, including being prohibited from declaring dividends to its common shareholders. The securities are redeemable by the Company in whole or in part after five years, or earlier under certain circumstances.

The following table summarizes each outstanding issue of junior subordinated debt. For additional information, see Note 14 of the footnotes to the consolidated financial statements.

TABLE 21 - JUNIOR SUBORDINATED DEBT COMPOSITION

(Dollars in thousands)				
Date Issued	Term	Callable After(3)	Interest Rate <sup>(4)</sup>	Amount
Junior subordinated debt	-			
July 2001 <sup>(1)</sup>	30 years	10 years	LIBOR plus 3.300%	\$ 8,248
November 2002	30 years	5 years	LIBOR plus 3.250%	10,310
June 2003	30 years	5 years	LIBOR plus 3.150%	10,310
March 2003 (2)	30 years	5 years	LIBOR plus 3.150%	6,186
March 2004 <sup>(1)</sup>	30 years	10 years	LIBOR plus 2.790%	7,732
September 2004	30 years	5 years	LIBOR plus 2.000%	10,310
October 2006	30 years	5 years	LIBOR plus 1.600%	15,464
June 2007	30 years	5 years	LIBOR plus 1.435%	10,310
November 2007	30 years	5 years	LIBOR plus 2.750%	12,372
November 2007	30 years	5 years	LIBOR plus 2.540%	13,403
March 2008	30 years	5 years	LIBOR plus 3.500%	7,217
Balance, December 31, 2012				\$ 111,862

<sup>(1)</sup> Obtained via the OMNI acquisition.

## Shareholders' Equity

Shareholders' equity provides a source of permanent funding, allows for future growth and provides the Company with a cushion to withstand unforeseen adverse developments. At December 31, 2012, shareholders' equity totaled \$1.5 billion, an increase of \$47.2 million, or 3.2%, compared to December 31, 2011. The following table details the changes in shareholders' equity during the twelve months ended December 31, 2012.

TABLE 22 - CHANGES IN SHAREHOLDERS' EQUITY

(In thousands)	Amount
Balance, beginning of period	\$ 1,482,661
Net income	76,395
Other comprehensive income	20
Common stock issued	39,203
Treasury stock repurchased	(40,433)
Reissuance of treasury stock under	
management incentive plans, net of shares	
surrendered	2,222
Cash dividends declared	(40,107)
Share-based compensation cost	9,907
Balance, end of period	\$ 1,529,868

In addition to the total comprehensive income earned during 2012 of \$76.4 million, the increase in total shareholders' equity was a result of the issuance of 754,334 shares of the Company's common stock on July 31, 2012 to acquire all of the outstanding common stock of the former Florida Gulf shareholders. The increases were partially offset by dividend payments to common shareholders of \$40.1 million in the current period, or \$1.36 per common share. The Company paid dividends in all four quarters of 2012 that resulted in a payout to shareholders of over 52% of net income earned during the year.

In October 2011, the Board of Directors authorized the repurchase of up to 900,000 shares of common stock. The following table details these purchases during 2012 and is based on the settlement date of the transactions. The average price paid per share includes commissions paid. No shares were repurchased during the months not presented in the table.

<sup>(2)</sup> Obtained via the American Horizons acquisition.

<sup>(3)</sup> Subject to regulatory requirements.

<sup>(4)</sup> The interest rate on the Company's junior subordinated debt is indexed to LIBOR and is based on the 3-month LIBOR rate. At December 31, 2012, the 3-month LIBOR rate was 0.31%.

TABLE 23 - TREASURY SHARE REPURCHASES DURING 2012

Period	Total Number of Shares Purchased	Average Price Paid Per Share	Total Number of Shares Purchased as Part of Publicly Announced Plan	Maximum Number of Shares Available for Purchase Pursuant to Publicly Announced Plan
June 1-30	48,188	\$ 47.93	48,188	851,812
August 1-31	748,488	47.38	796,676	103,324
September 1-30	56,632	46.97	853,308	46,692
Total	853,308	\$ 47.38	853,308	46,692

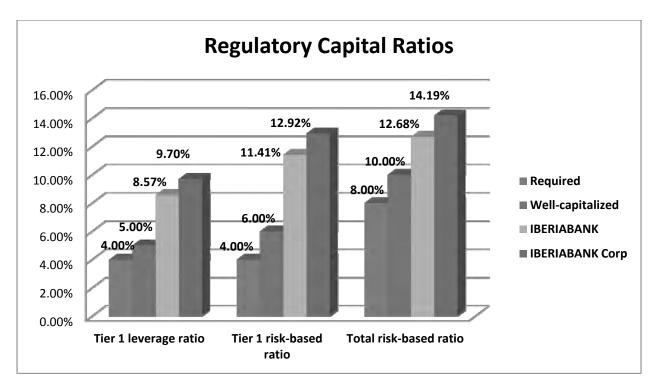
# **CAPITAL RESOURCES**

Federal regulations impose minimum regulatory capital requirements on all institutions with deposits insured by the Federal Deposit Insurance Corporation. The Federal Reserve Board ("FRB") imposes similar capital regulations on bank holding companies. Compliance with bank and bank holding company regulatory capital requirements, which include leverage and risk-based capital guidelines, are monitored by the Company on an ongoing basis. Under the risk-based capital method, a risk weight is assigned to balance sheet and off-balance sheet items based on regulatory guidelines. At December 31, 2012, the Company exceeded all regulatory capital ratios.

At the end of 2012, the Company's regulatory capital ratios and those of IBERIABANK were in excess of the levels established for "well-capitalized" institutions as well, as shown in the following table and chart.

**TABLE 24 - REGULATORY CAPITAL RATIOS** 

Entity	Capitalized" Minimums	A 4 . 1	
		Actual	Excess Capital
nsolidated	5.00%	9.70%	\$ 574,140
ERIABANK	5.00	8.57	433,657
nsolidated	6.00	12.92	634,956
ERIABANK	6.00	11.41	493,695
nsolidated	10.00	14.19	384,518
ERIABANK	10.00	12.68	244,337
	nsolidated ERIABANK nsolidated ERIABANK nsolidated ERIABANK	ERIABANK 5.00  nsolidated 6.00 ERIABANK 6.00  nsolidated 10.00	ERIABANK 5.00 8.57  nsolidated 6.00 12.92 ERIABANK 6.00 11.41  nsolidated 10.00 14.19



In June 2012, the FRB approved three related notices of proposed rulemaking (the "NPRs") relating to implementation of minimum capital requirements and a capital conservation buffer reflecting requirements of the Dodd-Frank Wall Street Reform and Consumer Protection Act ("Dodd-Frank Act") and the Basel III international capital standards. The three NPRs are expected to be published jointly by the Federal Reserve, the FDIC, and the Office of the Comptroller of Currency after each agency has completed its approval process. If approved as proposed, the NPRs would be effective over a phased-in period from 2013 to 2019. The Company is in the process of evaluating the impact of the proposed rules on the Company and IBERIABANK.

For additional information on the Company's capital ratios, see Note 18 to the consolidated financial statements.

# RESULTS OF OPERATIONS

The Company reported income available to common shareholders of \$76.4 million, \$53.5 million, and \$48.8 million for the years ended December 31, 2012, 2011, and 2010, respectively. Earnings per share ("EPS") on a diluted basis were \$2.59 for 2012, \$1.87 for 2011, and \$1.88 for 2010. During 2012, net interest income increased \$43.5 million, or 12.9%, over 2011, as interest income increased \$24.9 million or 5.9%, and interest expense decreased \$18.6 million, or 22.7%. Net interest income increased as a result of additional customer loan volume in 2012, resulting from both acquisition and organic growth. Income available to common shareholders was also positively impacted by a \$5.2 million decrease in the Company's provision for credit losses, but was negatively impacted by a \$58.5 million increase in noninterest expenses, the drivers of which are discussed below in the "Noninterest Expense" section of the discussion.

The increase in income before income taxes contributed to an increase in income tax expense of \$11.5 million in 2012 over 2011. Cash earnings, defined as net income before the net of tax amortization of acquisition intangibles, amounted to \$79.7 million, \$56.9 million, and \$52.0 million for the years ended December 31, 2012, 2011, and 2010, respectively.

The following discussion provides additional information on the Company's operating results for the years ended December 31, 2012, 2011, and 2010, segregated by major income statement caption.

## Net Interest Income

Net interest income is the difference between interest realized on earning assets and interest paid on interest-bearing liabilities and is also the driver of core earnings. As such, it is subject to constant scrutiny by management. The rate of return and relative risk associated with earning assets are weighed to determine the appropriateness and mix of earning assets. Additionally, the need for lower cost funding sources is weighed against relationships with clients and future growth requirements. The Company's net interest spread, which is the difference between the yields earned on average earning assets and the rates paid on average interest-bearing liabilities, was 3.43%, 3.34%, and 2.84% during the years ended December 31, 2012, 2011, and 2010, respectively. The Company's net interest margin on a taxable equivalent ("TE") basis, which is net interest income (TE) as a percentage of average earning assets, was 3.58%, 3.51%, and 3.05% for the same periods.

Net interest income increased \$43.5 million, or 12.9%, in 2012 when compared to 2011, to \$381.8 million from \$338.3 million. The improvement in net interest income was the result of a \$1.1 billion increase in average earning assets and a decrease in the average cost of interest-bearing liabilities of 28 basis points, but was offset by a 7.6% increase in the average balance of interest-bearing liabilities and a 19 basis point decrease in earning asset yield. The average balance sheet growth over the past twelve months is primarily a result of growth in both the Company's earning assets and noninterest-bearing deposits, due to both acquisition-related growth from Florida Gulf in the third quarter of 2012 and organic growth in the Company's balance sheet.

Net interest income increased \$56.6 million, or 20.1%, in 2011 to \$338.3 million from \$281.6 million in 2010. The improvement in net interest income was the result of a \$403.9 million increase in average earning assets, an eight basis point increase in the yield on average earning assets, and a decrease in the average rate paid on interest-bearing liabilities of 42 basis points. Balance sheet growth in 2011 was primarily a result of the Company's OMNI and Cameron acquisitions.

Average loans made up 72.4% and 68.9% of average earning assets in 2012 and 2011, respectively. Average loans increased \$1.1 billion, or 16.4%, since December 31, 2011, and was the result of loan growth in the Company's non-covered loan portfolio. Investment securities made up 18.1% of average earning assets during 2012, compared to 20.8% during 2011. Over the past year, management has focused efforts to reduce its lower-yielding excess liquidity (defined as fed funds sold and interest-bearing cash) by investing in higher-yielding loans and investment securities, as well as paying down its short- and long-term debt in efforts to improve net interest income. Other significant components of earning assets during 2012 included the Company's FDIC loss share receivable (4.5% of average earning assets) and excess liquidity (3.0% of average earning assets). During 2011, the Company's FDIC loss share receivable was 6.6% of average earning assets, with excess liquidity accounting for 2.2% of average earning assets.

Average interest-bearing deposits made up 91.8% of average interest-bearing liabilities during 2012, down from 91.9% during 2011. Average short- and long-term borrowings made up 3.3% and 4.9% of average interest-bearing liabilities in 2012, respectively, compared to 2.7% and 5.4% during the year ended December 31, 2011.

The following table sets forth, for the periods indicated, information regarding (i) the total dollar amount of interest income of the Company from earning assets and the resultant average yields; (ii) the total dollar amount of interest expense on interest-bearing liabilities and the resultant average rates; (iii) net interest income; (iv) net interest spread; and (v) net interest margin. Information is based on average daily balances during the indicated periods. Investment security market value adjustments and trade-date accounting adjustments are not considered to be earning assets and, as such, the net effect is included in nonearning assets. Taxable equivalent yields are calculated using a marginal tax rate of 35%.

TABLE 25 - AVERAGE BALANCES, NET INTEREST INCOME AND INTEREST YIELDS / RATES

(Dollars in thousands)		2012			2011			2010	
			Average			Average			Average
	Average		Yield/	Average		Yield/	Average		Yield/
	Balance	Interest	Rate	Balance	Interest	Rate	Balance	Interest	Rate
Earning assets:									
Loans receivable:									
Mortgage loans	\$ 442,088	\$ 33,247	7.52%	\$ 550,361	\$ 38,379	6.97%	\$ 809,515	\$ 55,267	6.83%
Commercial loans (TE)	5,703,163	373,497	6.54	4,787,680	306,089	6.41	3,798,264	222,151	5.93
Consumer and other loans	1,700,427	107,192	6.30	1,399,953	91,704	6.55	1,139,275	75,810	6.65
Total loans	7,845,678	513,936	6.54	6,737,994	436,172	6.49	5,747,054	352,228	6.20
Loans held for sale	162,053	5,318	3.28	81,304	3,479	4.28	98,548	3,945	4.00
Investment securities (TE)	1,959,754	41,265	2.31	2,036,071	50,716	2.65	1,727,531	49,407	3.00
FDIC loss share receivable	485,270	(118,100)	(23.94)	648,248	(72,086)	(10.97)	927,758	(13,024)	(1.38)
Other earning assets	379,660	2,781	0.73	277,152	2,046	0.74	875,937	2,815	0.32
Total earning assets	10,832,415	445,200	4.16	9,780,769	420,327	4.35	9,376,828	396,371	4.27
Allowance for credit losses	(184,127)			(155,851)			(85,231)		
Nonearning assets	1,448,684			1,265,272			1,011,545		
Total assets	\$ 12,096,972	_		\$ 10,890,190			\$ 10,303,142		
Interest-bearing liabilities: Deposits: NOW accounts	\$ 2,035,544	\$ 7,475	0.37%	\$ 1,554,368	\$ 7,579	0.49%	\$ 1,323,367	\$ 9,148	0.69%
Savings and money market				. , ,					
accounts	3,661,697	17,034	0.47	3,186,508	21,991	0.69	2,759,442	35,641	1.29
Certificates of deposit	2,302,081	24,855	1.08	2,699,279	40,984	1.52	3,096,524	50,968	1.65
Total interest-bearing deposits	7,999,322	49,364	0.62	7,440,155	70,554	0.95	7,179,333	95,757	1.33
Short-term borrowings	284,201	650	0.22	220,146	577	0.26	216,116	814	0.37
Long-term debt	431,133	13,436	3.07	440,077	10,938	2.45	593,942	18,173	3.02
Total interest-bearing liabilities	8,714,656	63,450	0.73	8,100,378	82,069	1.01	7,989,391	114,744	1.43
Noninterest-bearing demand deposits	1,718,849			1,205,697			841,739		
Noninterest-bearing liabilities	149,950	_		161,859			222,247		
Total liabilities	10,583,455	_		9,467,934			9,053,377		
Shareholders' equity	1,513,517			1,422,256			1,249,765		
Total liabilities and shareholders' equity	\$ 12,096,972	_		\$ 10,890,190			\$ 10,303,142	•	
Net earning assets Net interest spread	\$ 2,117,759	\$ 381,750	3.43%	\$ 1,680,391	\$ 338,258	3.34%	\$ 1,387,437	\$ 281,627	2.84%
Net interest income (TE) / Net interest margin (TE)		\$ 391,409	3.58%		\$ 346,436	3.51%		\$ 289,405	3.05%

The following table sets forth, for the periods indicated, information regarding the Company's average loan balance and average yields, segregated into the covered and non-covered portfolio. Information on the Company's covered loan portfolio is presented both with and without the yield on the FDIC loss share receivable.

TABLE 26 - AVERAGE LOAN BALANCE AND YIELDS

			Year Ended I	December 31,		
(Dollars in thousands)	2012	2	201	1	201	0
	Average Balance	Average Yield	Average Balance	Average Yield	Average Balance	Average Yield
Non-covered loans (TE) (1)	\$ 6,651,484	4.63%	\$ 5,286,597	4.93%	\$ 4,232,013	5.05%
Covered loans (TE) (1)	1,194,194	17.22	1,451,397	12.16	1,515,041	9.32
FDIC loss share receivable	485,270	-23.94	648,248	-10.97	927,758	-1.38
Net covered loans (TE) (1)	1,679,464	5.32	2,099,645	5.02	2,442,799	5.25
Total loan portfolio (TE) (1)	\$ 8,330,948	4.77%	\$ 7,386,242	4.96%	\$ 6,674,812	5.13%

<sup>(1)</sup> Taxable equivalent yields are calculated using a marginal tax rate of 35%.

The following table displays the dollar amount of changes in interest income and interest expense for major components of earning assets and interest-bearing liabilities. The table distinguishes between (i) changes attributable to volume (changes in average volume between periods times the average yield/rate for the two periods), (ii) changes attributable to rate (changes in average rate between periods times the average volume for the two periods), and (iii) total increase (decrease). Changes attributable to both volume and rate are allocated ratably between the volume and rate categories.

TABLE 27 - SUMMARY OF CHANGES IN NET INTEREST INCOME

	Cha	2012 / 2011 ange Attributable	е То	Cha	2011 / 2010 nge Attributable T	Γ <b>ο</b>
(In thousands)	Volume	Rate	Total Increase (Decrease)	Volume	Rate	Total Increase (Decrease)
Earning assets:	Volume	Kate	(Decrease)	volume	Kate	(Decrease)
Loans receivable:						
Mortgage loans	\$ (7,983)	\$ 2,851	\$ (5,132)	\$ (18,048)	\$ 1,160	\$ (16,888)
Commercial loans (TE)	60,138	7,270	67,408	66,153	17,785	83,938
Consumer and other loans	18,386	(2,898)	15,488	18,035	(2,141)	15,894
Loans held for sale	2,803	(964)	1,839	(724)	258	(466)
Investment securities (TE)	(1,136)	(8,315)	(9,451)	8,527	(7,218)	1,309
FDIC loss share receivable	21,881	(67,895)	(46,014)	5,057	(64,119)	(59,062)
Other earning assets	181	554	735	(1,471)	702	(769)
Total net change in income on earning assets	94,270	(69,397)	24,873	77,529	(53,573)	23,956
Interest-bearing liabilities:						
Deposits:						
NOW accounts	2,024	(2,128)	(104)	1,422	(2,991)	(1,569)
Savings and money market accounts	2,771	(7,728)	(4,957)	5,645	(19,295)	(13,650)
Certificates of deposit	(5,443)	(10,686)	(16,129)	(6,222)	(3,762)	(9,984)
Borrowings	(95)	2,666	2,571	(4,172)	(3,300)	(7,472)
Total net change in expense on interest- bearing liabilities	(743)	(17,876)	(18,619)	(3,327)	(29,348)	(32,675)
Change in net interest spread	\$ 95,013	\$ (51,521)	\$ 43,492	\$ 80,856	\$ (24,225)	\$ 56,631

Interest income includes interest income earned on earning assets as well as applicable loan fees earned. Interest income that would have been earned on nonaccrual loans had they been on accrual status is not included in the data reported above.

The decrease in yield on total earning assets between 2012 and 2011 was driven by lower yields on the Company's consumer loan and investment security portfolios, as well as a higher amortization of the Company's FDIC loss share receivable (that results in a negative yield for this asset).

For the year ended December 31, 2012, the increase in the average balance of the Company's earning assets drove the \$24.9 million increase in interest income, as average balance increases in the largest components of earning assets offset rate decreases. Average loan balances increased \$1.1 billion, or 16.4%, over 2011 and can be attributed to the non-covered loan growth since December 31, 2011, both from the Florida Gulf acquisition and organic non-covered loan growth. Covered loan yields increased 30 basis points and also contributed to the additional income generated during the current year. The amortization of the loss share receivable was \$118.1 million in 2012, an increase of \$46.0 million that can be attributed to the related increase in expected cash flow from the covered assets. As expected cash flow on the covered loan and OREO portfolios increases, the carrying value of the FDIC loss share receivable decreases, with the difference recorded as an adjustment to earnings. Interest income growth, however, was slowed in the current year by a decrease in the yield on the Company's non-covered loan portfolio of 30 basis points to 4.63%. The total yield of the loan portfolio when including the loss share receivable was 4.77%, 19 basis points lower than the same period of 2011, and offset the income earned on loan volume increases over 2011.

Interest income growth was also slowed by a 34 basis point decrease in the yield on the Company's investment securities. Average investment securities also decreased \$76.3 million during the years ended December 31, 2012 when compared to the same period of 2011, as the Company offset the acquired investments from Florida Gulf with sales of investment securities and generally did not invest the funds received from sales and maturities in additional investment securities. Despite the decrease in yield, investment securities yielded 2.31% during the current year, well above the yield on interest-bearing cash and fed funds sold of 0.25% for the same period.

Driven by a decrease of 28 basis points in the rate paid on interest-bearing liabilities during the current year, interest expense decreased \$18.6 million, or 22.7%, from 2011. Despite an increase of \$559.2 million in average interest-bearing deposits (mostly a result of acquired Florida Gulf deposits), interest expense on the Company's deposits decreased 30.0%, or \$21.2 million, from 2011, as the average rate paid on these deposits decreased to 0.62% for 2012, a 33 basis point drop. Higher-yielding time deposits across many markets either matured or were repriced during 2012, driving the expense and rate decreases. The \$2.5 million increase in interest expense on the Company's long-term debt was a result of a rate increase of 62 basis points, as average long-term debt decreased \$8.9 million, or 2.0%, from 2011.

In 2011, the increase in the Company's average earning assets drove the increase in interest income over 2010, as average balance increases in the commercial and consumer loan portfolios, as well as a balance increase in the investment portfolio, offset rate decreases across multiple portfolios. Average loan balances increased 17.2% over 2010 and can be attributed to the non-covered loan growth, both from the OMNI and Cameron acquisitions and organic non-covered loan growth. Loan yields improved 29 basis points, which also contributed to the increase in interest income over 2010.

Average investment securities increased \$308.5 million during 2011 when compared to the same period of 2010, as the Company acquired investments from OMNI and Cameron and purchased higher-yielding investment securities with available cash to improve earning asset yields.

Driven by a decrease of 42 basis points in the rate paid on interest-bearing liabilities during 2011, interest expense decreased 28.5% from 2010. Despite an increase of \$260.8 million in average interest-bearing deposits, interest expense on the Company's deposits decreased \$25.2 million from 2010, as the average rate paid on these deposits decreased 38 basis points to 0.95% for the twelve months of 2011. Higher-yielding deposits acquired from the 2009 and 2010 Alabama and Florida acquisitions either matured or were repriced during 2011, contributing to the basis point decrease. The decrease in interest expense on the Company's long-term debt was a result of a \$153.9 million decrease in average long-term debt from 2010 and a rate decrease of 57 basis points.

#### **Provision for Credit Losses**

Management of the Company assesses the allowance for credit losses monthly and will make provisions for credit losses as deemed appropriate in order to maintain the appropriateness of the allowance for credit losses. Increases in the allowance for credit losses are achieved through provisions for credit losses that are charged against income. Adjustments to the allowance may also result from credit quality changes associated with loans acquired.

On a consolidated basis, the Company recorded a provision for credit losses of \$20.7 million for the year ended December 31, 2012, a \$5.2 million, or 20.1%, decrease from the provision recorded for the same period of 2011. The Company's provision in 2012 primarily included a provision related to non-acquisition loan growth and provisions for changes in expected cash flows on the Company's acquired loan and covered loan portfolios of \$9.8 million and \$7.1 million, respectively. The Company's total provision was limited in

2012 by an improvement in legacy portfolio asset quality over the past 12 months, as multi-year net charge-off trends in this portfolio continue to show signs of improvement.

Non-covered loans past due totaled \$127.9 million at December 31, 2012, an increase of \$7.1 million from December 31, 2011. However, excluding the past due loans acquired from Florida Gulf, total non-covered past due loans decreased \$6.2 million, or 5.1%. Past due loans, including nonaccrual loans, were 1.71% of total loans (before acquired loan discount adjustments) at the end of 2012, a 26 basis point decrease from December 31, 2011. Excluding the acquired loans, loans past due were 0.92% of total loans at December 31, 2012, an improvement of 30 basis points from year-end 2011.

Net charge-offs on the consolidated portfolio were \$4.8 million year-to-date excluding \$14.9 million recorded in 2012 on a limited number of loan pool closures, a net charge-off percentage of 0.06%, six basis points lower than the 0.12% in 2011. The net charge-offs were a result of \$10.1 million in charge-offs and \$5.3 million in recoveries.

The Company believes the allowance was appropriate at December 31, 2012 and 2011 to cover probable losses in the Company's loan portfolio. The allowance for credit losses as a percentage of outstanding loans, net of unearned income, increased 34 basis points from 2.62% at December 31, 2011 to 2.96% at December 31, 2012.

The Company's allowance for the non-covered portfolio was 1.12% of non-covered loans at December 31, 2012 and 1.40% at December 31, 2011. On the same basis, the Company's allowance at December 31, 2012 was 81.3% of total nonperforming loans, which compares favorably to 80.3% of nonperforming loans at the end of 2011. The Company's provision for credit losses covered net charge-offs 2.9 times in 2012.

#### Noninterest Income

The Company's operating results included noninterest income of \$176.0 million in 2012, \$131.9 million in 2011, and \$133.9 million in 2010. The growth of the Company's noninterest income has been a management focus in the current year in response to a challenging interest rate environment. As a result, the Company has continued to increase its investment in these revenue streams, primarily its wealth management, trust, and brokerage businesses, in order to improve its noninterest income. Noninterest income as a percentage of total gross revenue (defined as total interest and noninterest income) during 2012 increased to 28.3% compared to 23.9% of total gross revenue in 2011 and 25.2% in 2010.

The following table illustrates the primary components of noninterest income for the years indicated.

**TABLE 28 - NONINTEREST INCOME** 

(Dollars in thousands)			Percent Increase		Percent Increase
,	2012	2011	(Decrease)	2010	(Decrease)
Service charges on deposit accounts	\$ 26,852	\$ 25,915	3.6%	\$ 24,375	6.3%
ATM/debit card fee income	8,978	11,008	(18.4)	10,117	8.8
Income from bank owned life insurance	3,680	3,296	11.6	3,100	6.3
Mortgage income	78,053	45,177	72.8	48,007	(5.9)
Gain (loss) on sale of assets	42	943	(95.6)	(76)	1,344.3
Gain on sale of investments, net (1)	3,775	3,475	8.6	5,251	(33.8)
Gain on acquisitions	-	-	-	3,781	(100.0)
Impairment of investment securities	-	(509)	(100.0)	(517)	(1.5)
Title revenue	20,987	18,048	16.3	18,083	(0.2)
Broker commission income	13,446	10,224	31.5	7,530	35.8
Other income	20,184	14,282	41.3	14,239	2.3
Total noninterest income	\$ 175,997	\$ 131,859	33.5%	\$ 133,890	(1.5)%

<sup>(1)</sup> Gain on sale of investments includes gains on the calls of held to maturity securities of \$35,000, \$53,000, and \$80,000 for the years ended December 31, 2012, 2011, and 2010, respectively.

Service charges on deposit accounts increased \$0.9 million in 2012 from the prior year, and \$1.5 million between 2010 and 2011, due primarily to an increase in service charge fees and analysis service charges. Customers increased as a result of the Florida Gulf acquisition and new branch openings since 2011, as well as the OMNI and Cameron acquisitions in 2011.

ATM/debit card fee income decreased \$2.0 million in 2012 from 2011 primarily due to a decrease in interchange fee income. Card income was negatively impacted in 2012 by the reordering of the posting sequence for electronic debit transactions associated with the settlement of the Company's class action lawsuit and the implementation of Durbin amendment provisions of the Dodd-Frank Act.

Offsetting these negative factors were increases in transaction volume from the expanded cardholder base and in usage by customers. ATM/debit card fee income increased \$0.9 million in 2011 over 2010 and was also primarily the result of the Company's expanded cardholder base and customer usage.

Income earned from bank owned life insurance increased \$0.4 million in 2012 when compared to 2011 and increased \$0.2 million from 2010 to 2011, consistent with market performance and current yields. The additional policies acquired from OMNI and Cameron in the second quarter of 2011 contributed to higher revenue over 2010.

IMC had its most successful year to-date in terms of production and sales volume, which drove the \$32.9 million increase in mortgage loan income over 2011. Sales proceeds increased \$751.3 million, or 45.9%, in the current year. In addition to the volume increase, a higher margin on the sales of mortgage loans led to higher income in 2012. Average margin on the sale of mortgage loans was 3.05% during 2012, a 28 basis point increase over the average margin in 2011. Gains on the sales of mortgage loans decreased \$2.8 million in 2011 from 2010 as a result of a decrease in overall sales volume. Sales proceeds decreased \$165.8 million, or 9.2%, from 2010. Partially offsetting the volume decrease was improved margin on the sales of mortgage loan originations, fueled in part by loan refinancing.

The Company recorded a net gain on the sale of assets during 2012 of less than \$0.1 million as a result of the disposal of equipment no longer in use. The \$0.9 million gain on the sale of assets during 2011 was a result of the sale of tax credits and the disposal of former bank property and equipment no longer in use. A \$0.1 million loss on sales of assets was recorded in 2010. The loss in 2010 was primarily from the disposal of automobiles at the former Orion branches, as well as the sale of a modular branch building.

Changes in the sales volume of investment securities primarily drove the change in the gains recorded on these sales. Gains on investment sales increased \$0.3 million in 2012 when compared to 2011, but decreased \$1.8 million between 2010 and 2011. Gains were recorded on the sale of \$150.5 million in available-for-sale securities and the call of \$43.5 million of held-to-maturity investments for the twelve months of 2012, compared to the sale of \$126.9 million in securities during 2011 and \$243.8 million during 2010.

Title income increased \$2.9 million during 2012 when compared to the prior year and was the result of a favorable mortgage business environment, fueled by low mortgage interest rates. Title income remained steady between 2011 and 2010.

Similar to IMC, the Company's wealth management subsidiaries had very successful revenue growth, as total broker commissions increased \$3.2 million compared to 2011, a result of the Company's expanded client base and service offering. The Company's other wealth management income, which includes research income, syndicate deals, and investment banking management and underwriting fees, increased \$0.8 million, or 8.4%, over the comparable 2011 period. Sales and trading commissions increased \$2.4 million, or 348.3%, from 2011. Broker commissions increased \$2.7 million, or 35.8%, from 2010 to 2011, a result of the Company's expanded client base, including the Company's expansion in Arkansas and Florida in 2011.

Other noninterest income increased \$5.9 million in 2012 when compared to 2011. Other noninterest income in 2012 was positively impacted by higher trust department income (an increase of \$1.9 million, or 75.7%), which can be attributed to the increased customer base and growth of the business. Income was also positively affected by additional earnings on the Company's deferred compensation assets and earnings on the Company's investment in new market tax credits. Deferred compensation earnings increased \$0.7 million during 2012, while income from new market tax credits increased \$0.5 million, or 18.2%, from 2011. The Company also recorded a \$2.2 million gain on the redemption of a business investment acquired from OMNI in 2011. Other noninterest income remained consistent for the twelve months of 2011 when compared to the same period of 2010. Other noninterest income in 2011 was positively impacted by higher trust department income, also a result of the increased customer base and growth of the business during that year, but was negatively affected by lower earnings on the Company's deferred compensation assets.

## Noninterest Expense

The Company's results included noninterest expenses of \$432.2 million, \$373.7 million, and \$304.2 million for 2012, 2011, and 2010, respectively. Ongoing attention to expense control is part of the Company's corporate culture. However, the Company's continued focus on growth through new branches, acquisitions, product expansion, and operational investments have caused related increases in several components of noninterest expense. Since the end of 2011, the Company acquired eight branches in the Florida Gulf acquisition and opened an additional 14 branches. These additions were offset by the closing or consolidation of 11 branches.

Also affecting noninterest expense during the current year were the Company's expenses incurred as part of merger-related activities and expenses incurred as part of multiple ongoing process improvement projects that are designed to enhance the operational effectiveness and profitability of the Company. The projects' costs have been incurred in the current year to improve overall organizational profitability across multiple markets, product lines, and departments, the benefits of which the Company expects to realize in future periods.

The following table illustrates the primary components of noninterest expense for the years indicated.

**TABLE 29 - NONINTEREST EXPENSE** 

(Dollars in thousands)	2012	2011	Percent Increase (Decrease)	2010	Percent Increase (Decrease)
Calarias and annulassa banafika	¢ 222.777	¢ 102.772	20.6%	¢ 161 492	20.00/
Salaries and employee benefits	\$ 233,777	\$ 193,773	20.6%	\$ 161,482	20.0%
Occupancy and equipment	54,672	49,600	10.2	33,837	46.6
Franchise and shares tax	3,809	4,243	(10.2)	2,718	56.1
Communication and delivery	12,671	11,510	10.1	9,643	19.4
Marketing and business development	12,546	9,754	28.6	6,288	55.1
Data processing	15,590	14,531	7.3	12,133	19.8
Printing, stationery and supplies Amortization of acquisition	3,298	3,298	-	2,987	10.4
intangibles	5,150	5,121	0.6	4,935	3.8
Professional services	21,095	15,085	39.8	13,473	12.0
Net costs of OREO	6,352	10,029	(36.7)	3,201	213.3
Credit and other loan related expense	18,095	15,348	17.9	12,729	20.6
Insurance	10,771	10,022	7.5	12,469	(19.6)
Travel and entertainment	9,563	7,615	25.6	6,974	9.2
Other expenses	24,796	23,802	4.2	21,380	11.3
Total noninterest expense	\$ 432,185	\$ 373,731	15.6%	\$ 304,249	22.8%

Salaries and employee benefits increased \$40.0 million in 2012 when compared to 2011. The increase was primarily the result of increased staffing due to the growth of the Company. Current year expenses include the full year impact of additional OMNI and Cameron personnel, as well as personnel from Florida Gulf and the Company's new branches for a portion of the year. Full-time equivalent employees increased to almost 2,700 at the end of 2012, a 4.5% increase from the end of 2011. The Company added these employees as part of the Florida Gulf acquisition, but the increase includes additional revenue-producing positions at IBERIABANK and its mortgage origination subsidiary.

Total employee compensation increased \$35.5 million, or 20.5%, while related employee benefits increased 20.6% to \$29.3 million for the year ended December 31, 2012. The increase in compensation is a result of the increase in headcount due to the growth of the Company, but is also a result of a full year of compensation expense from OMNI and Cameron employees in 2012. Employee compensation in 2012 included \$2.1 million of additional share-based incentive compensation due to additional restricted stock, phantom stock, and option grants in 2012. Employee compensation also includes commissions and production-related bonuses which increased \$2.3 million, or 79.3% from 2011, consistent with the increases in income from these product lines.

Employee benefits include payroll taxes, medical and dental insurance expenses, and retirement contributions. The increase in these benefits was a result of \$2.7 million in additional hospitalization expense during 2012, partially from an increase in headcount and partially from higher claims processed in the current year. Employee benefits also included a \$2.1 million, or 20.5%, increase in total payroll taxes in 2012.

From 2010 to 2011, salaries and employee benefits increased \$32.3 million. Similar to the change in the current year, the increase was primarily the result of increased staffing due to the growth of the Company. Expenses in 2011 included the full impact of additional Sterling personnel, as well as salaries and employee benefits expense and severance expense from the former OMNI and Cameron employees. Salaries and employee benefits in 2011 also included increased share-based incentive compensation due to additional restricted stock, phantom stock, and option grants in 2011.

Occupancy and equipment expenses were up \$5.1 million, or 10.2%, from 2011. These increased costs include repairs and maintenance on branches, depreciation, utilities, rentals and property taxes. Merger-related expenses from the Florida Gulf acquisition in 2012 were \$0.2 million. Excluding the merger-related occupancy and equipment costs, occupancy and equipment expense was \$10.0 million, or 22.5%, higher than in 2011, which is consistent with the increase in the size of the Company. Depreciation expense increased \$4.9 million, or 36.1%. The higher depreciation expense is a result of additional branches opened and the Florida Gulf branches, but also includes accelerated depreciation on the Company's ten branches that closed in 2012. Equipment rental (mostly ATMs), building rent, and property taxes increased \$1.5 million, \$0.8 million, and \$0.8 million, respectively, and account for most of the remaining increase over 2011.

Occupancy and equipment expense increased \$15.8 million for the twelve months of 2011 over the comparable 2010 period due primarily to the cost of facilities associated with the Company's expansion. Occupancy expense for 2011 include \$5.2 million of acquisition-related expenses during 2011, which include the full expensing of vacated lease liabilities acquired from OMNI and Cameron. Similar expenses were only \$0.5 million in 2010.

Franchise and shares tax expense decreased \$0.4 million as a result of a \$0.6 million decrease in share tax expense in 2012 based on the Company's equity split between the states it operates in. As the Company's footprint expands, the assessment base for Louisiana shares tax decreases. Franchise and shares tax expense increased \$1.5 million during 2011 over 2010, a result of a higher assessment base for the shares tax calculation for IBERIABANK. The higher assessment resulted from increased equity at IBERIABANK at the end of December.

The Company's expansion from the OMNI, Cameron, and Florida Gulf acquisitions, as well as new branches opened since the end of 2011, led to a \$1.2 million increase in communication and delivery expenses. The increase was the result of an increase in data line and telephone expenses. The increase was consistent with the expansion of the Company's footprint.

In 2012, marketing and business development expenses increased \$2.8 million over 2011 as a result of additional expenses associated with business development and community relations. The Company continues to aggressively market itself in its newer markets, including those in Florida, Alabama, and Texas. Advertising and related expenses increased \$1.6 million, or 36.4%, from the prior year as a result of additional direct mail, digital media, and newspaper advertising. In addition to the Company's general advertising in its core markets, additional advertising expenses during 2012 focused on the Company's 125<sup>th</sup> anniversary campaign and included promotional giveaways and focused branch events. In 2012, business development expenses increased \$1.2 million, or 22.6%, with the increase not only the result of the Company's anniversary campaign, but also its focused efforts in community reinvestment activities. From 2010 to 2011, marketing and business development expenses increased \$3.5 million as a result of additional expenses associated with business development and community relations in the Company's Florida and Alabama markets. During 2011, the Company incurred acquisition-related costs of \$0.8 million related to the Company's OMNI and Cameron acquisitions. The \$0.8 million is an increase of \$0.4 million, or 89.3%, from the same twelve months of 2010.

Data processing expenses increased \$1.1 million in 2012 as the Company incurred additional processing charges during 2012 as the Company increases its branch network and system capabilities and software amortization from system enhancements and upgrades. Merger-related data processing expenses, however, decreased \$2.7 million, or 66.4%, from 2011. The Company's merger-related expenses in 2011 included two system conversions (OMNI and Cameron). Excluding these merger-related expenses, data processing expenses, which include computer maintenance and software amortization, increased \$3.8 million, or 36.2% between years.

The core deposit intangible assets created in the OMNI and Cameron acquisitions in 2011 contributed to the minimal increase in the Company's amortization expense over the prior year. The core deposit intangible assets created in the Sterling, OMNI, and Cameron acquisitions in 2010 and 2011 contributed to the \$0.2 million increase in amortization expense of the Company's intangible assets in 2011 when compared to 2010.

Due to the growth of the Company over the past 12 months, professional services expense in 2012 was \$6.0 million higher than in 2011. The continued expansion of the size and breadth of Company's operations requires additional expenditures for legal services, consulting engagements, exam and supervisory review, and audit services. More specifically, legal expenses increased \$1.8 million in the current year. Legal expenses include those around general matters, litigation, settlement, and collection efforts. The Company also incurred merger-related legal expenses of \$0.5 million during 2012.

The Company's efforts to improve various Company and business-line specific processes drove the increase in total consulting expenses of \$4.7 million over 2011. The Company expects to see the benefit of these improvements in future periods. Offsetting the increase was a decrease in other merger-related professional services, which include exam, audit, and other professional services, of \$2.4 million in 2012 when compared to 2011.

From 2010 to 2011, professional services expenses increased \$1.6 million, the result of legal, audit and consulting expenses incurred as part of the Company's OMNI and Cameron acquisitions during 2011. Merger-related professional services were \$3.4 million during 2011.

Net costs of OREO properties decreased \$3.7 million in 2012 from 2011, as write-downs taken on OREO properties decreased \$0.8 million, or 11.6%, the gains on the sale of properties increased \$3.5 million, and property taxes paid on held properties decreased \$0.2 million, or 12.9%. Offsetting these changes were additional insurance and other expenses on these properties, driven primarily by the additional properties in the portfolio during the current year. The increased expenses were offset partially by an increase in the income earned on the properties during 2012. From 2010 to 2011, net costs of OREO properties increased \$6.8 million, as write-downs taken on OREO properties increased \$4.3 million while gains on the sale of OREO properties for 2011 decreased \$1.0 million, or 41.5%, from the comparable twelve months of 2010.

Credit and loan related expenses increased \$2.7 million from 2011 to 2012, and \$2.6 million between 2010 and 2011. With the expansion of the Company's loan portfolio, expenses incurred for appraisal, inspection, underwriting, certification, and collections have also increased. Between 2010 and 2011, the increase was also due to the expanded size of the loan portfolio and the number of loans with noted credit issues. The increase in credit-related expenses stemmed primarily from the Company's covered loan portfolio. The credit quality issues inherent in the portfolio covered by loss share agreements with the FDIC drove appraisal and inspection, collections, and credit bureau expenses higher.

Insurance expenses increased \$0.7 million in 2012, primarily as a result of additional deposit insurance in the current year. As the Company's deposit base grows, the Company's assessment of deposit insurance from the FDIC will also increase. The increase in the assessment in 2012 stemmed from deposit growth, and was not a result of a change in the Company's assessment rate used by the FDIC to calculate deposit insurance.

In 2012, travel and entertainment expenses increased \$1.9 million from 2011 and \$0.6 million between 2010 and 2011. Travel costs have increased steadily as the Company expands its branch network and number of locations. Travel expenses drove the increase over 2011, as mileage, lodging, and flight costs have increased due to the number of employees traveling, the expanded size of the Company's footprint, and a general increase in the cost of travel.

Other noninterest expenses in 2012 increased \$1.0 million over the twelve months of 2011 and was primarily the result of an increase in employee development and credit card expenses for the year. The additional costs were a result of the increased employee and client base. Other noninterest expenses in 2012 include impairment write-downs of \$3.5 million on certain branch buildings and equipment based on updated appraisals on the properties. The branches were reviewed for impairment as part of the Company's announced branch closures and written down to their estimated fair values during the second and third quarters of 2012.

In 2011, other noninterest expenses increased \$2.4 million over 2010. Outsourced operations increased \$1.6 million from 2010 to 2011 at the Company's wealth management subsidiary as operating activities increased in the latter part of 2010 and into 2011. The most significant reason for the increase in other operating expenses over 2010 was a result of a \$2.6 million settlement liability recorded in the Company's consolidated financial statements for the year ended December 31, 2011, which led to the \$1.0 million increase in the total costs of errors, fines, and losses over 2010. The settlement was related to two class action lawsuits related to overdraft fees for electronic transfers in a high to low processing sequence on the posting of items for processing. Offsetting these increases was a reduction in credit card expenses of \$0.8 million.

# Income Taxes

For the years ended December 31, 2012, 2011, and 2010, the Company incurred income tax expense of \$28.5 million, \$17.0 million, and \$20.0 million, respectively. The Company's effective tax rate for those periods was 27.2%, 24.1%, and 29.1%, respectively. The difference between the effective tax rate and the statutory tax rate primarily relates to variances in items that are non-taxable or non-deductible, primarily the effect of tax-exempt income, the non-deductibility of part of the amortization of acquisition intangibles, and various tax credits. The Company's consolidated effective tax rates were also positively impacted by the Company's ICP subsidiary, as well as the holding company, as these entities had income tax benefits during the three years from net losses. The effective tax rate on these entities is higher than IBERIABANK's effective tax rate (which is affected by the various tax credits).

The consolidated effective tax rate in 2012 has increased when compared to the prior year. The difference in the effective tax rates for the periods presented is primarily the result of the relative tax-exempt interest income levels during the respective periods for each of the Company's subsidiaries. The tax rate for the current year is higher than in 2011 as a result of the effect of the change in IBERIABANK's effective tax rate. The increase in income before taxes at IBERIABANK in the current year results in a higher effective tax rate, as the effect of nontaxable income and other temporary tax differences is diluted. In addition, in the current year, a larger percentage of the year-to-date income before taxes was generated in Alabama, Florida, and Arkansas, which have higher effective rates than Louisiana and Texas, the Company's other primary states with business operations. IBERIABANK's effective tax rate was 30.9% and 29.8% for 2012 and 2011, respectively.

For more information on the Company's income taxes and effective tax rates, see Note 16 of the consolidated financial statements.

## LIQUIDITY AND OTHER OFF-BALANCE SHEET ACTIVITIES

The Company's liquidity, represented by cash and cash equivalents, as well as available off balance sheet borrowing sources, is a product of its operating, investing and financing activities. The Company manages its liquidity with the objective of maintaining sufficient funds to respond to the predicted needs of depositors and borrowers and to take advantage of investments in earning assets and other earnings enhancement opportunities. The primary sources of funds for the Company are deposits, borrowings, repayments and maturities of loans and investment securities, securities sold under agreements to repurchase, as well as funds provided from operations and to a lesser extent off balance sheet borrowing sources. Certificates of deposit scheduled to mature in one year or less at December 31, 2012 totaled \$1.5 billion. Based on past experience, management believes that a significant portion of maturing deposits will remain with the Company. Additionally, the majority of the investment security portfolio is classified by the Company as available-for-sale which

provides the ability to liquidate unencumbered securities as needed. Of the \$2.0 billion in the investment securities portfolio, \$237.2 million is unencumbered and \$1.7 billion has been pledged to support repurchase transactions, public funds deposits and certain long term borrowings. Due to the relatively short implied duration of the investment security portfolio, the Company continues to experience significant cash inflows on a regular basis.

Net cash inflows totaled \$397.7 million during 2012, an increase of \$162.2 million from net cash inflows of \$235.5 million during the year ended December 31, 2011.

The following table summarizes the Company's cash flows for the years ended December 31<sup>st</sup> for the periods indicated. For the 2011 and 2010 periods, cash flows from operations and investing activities have been restated from previously issued amounts to reflect the correction of an error in these line items. For a description of the Company's determination to correct its consolidated statements of cash flows for those years, see Note 1 to the consolidated financial statements, which provides more information on the nature of these corrections.

TABLE 30 - CASH FLOW ACTIVITY BY TYPE

(Dollars in thousands)	2012	2011	2010		
Cash flow (used in) provided by operations Cash flow (used in) provided by investing activities Cash flow provided by financing activities	\$ (12,188) (527,676) 937,545	\$ 15,758 25,732 194,028	\$ 214,646 (57,305) 5,040		
Net increase in cash and cash equivalents	\$ 397,681	\$ 235,518	\$ 162,381		

The Company had operating cash outflow of \$12.2 million for the year ended December 31, 2012, \$27.9 million more than cash provided by operations for the same period of 2011. Operating cash flow in the current year was negatively impacted by an increase in mortgage loan origination activity in the current year.

Cash flow from investing activities decreased \$553.4 million during 2012 when compared to 2011. Funding loan growth and a decrease in net cash flow from investment securities drove the decrease in cash flow from 2011. Net cash flow from investment security activity decreased \$267.7 million in 2012 as a result of a higher level of security purchases in 2012. Cash flow used to fund loan growth increased \$309.9 million and also had a negative impact on the current period cash flow. Positively affecting cash flow in 2011 was the acquisition of \$79.3 million in cash as part of the OMNI and Cameron acquisitions, \$46.9 million higher than the net cash acquired from Florida Gulf in 2012.

Net financing cash flows, however, increased \$743.5 million during the current year when compared to 2011, primarily due to an increase in cash from customer deposits that results in a \$1.0 billion difference in net deposit cash flow between the two periods. Net cash outflow of \$159.0 million from short-term borrowings and long-term debt in 2012 offset the cash inflow from deposits in the current year.

From 2010 to 2011, operating cash inflow of \$15.8 million was \$198.9 million less than for the twelve months of 2010. Operating cash flow in 2010 was negatively impacted by a decrease in net cash provided by mortgage loan sales. The operating cash flow in 2010 was positively affected by a decrease in other assets (primarily fed funds sold) from the prior year.

Cash flow from investing activities increased \$83.0 million during 2011 when compared to 2010. Positively affecting cash flow was net cash received in excess of cash paid for acquisitions of \$79.3 million, \$55.2 million higher than in 2010, as well as proceeds from the disposition of OREO properties. Operating cash flow in 2011 was also positively affected by net cash inflow for investment security activity. 2011 net cash inflow from investment security activity was \$353.7 million, \$757.7 million higher than in 2010. Investing cash flow in 2011 was also negatively impacted by a decrease in reimbursements from the FDIC on assets covered by loss share agreements. Net cash flow from FDIC reimbursements decreased to \$139.9 million in 2011, \$299.0 million lower than the same period of 2010.

Net financing cash flows increased \$189.0 million during 2011 when compared to 2010, primarily due to an increase in cash from customer deposits that results in an \$87.3 million difference in net deposit cash flow between the two periods. Also contributing to the difference in financing cash flows between 2011 and 2010 was net cash received from short-term borrowings of \$136.8 million in the current year, mostly from \$192 million in FHLB advances outstanding at December 31, 2011. During 2010, the Company used available cash to significantly pay down outstanding short- and long-term debt. Total net repayments of debt in 2010 were \$377.8 million, compared to net cash advances of \$92.7 million in the twelve months of 2011.

Based on its available cash at December 31, 2012, the Company believes it has adequate liquidity to fund ongoing operations. The Company has adequate availability of funds from deposits, borrowings, repayments and maturities of loans and investment securities to provide the Company additional working capital if needed.

While scheduled cash flows from the amortization and maturities of loans and securities are relatively predictable sources of funds, deposit flows, prepayments of loan and investment securities, and draws on customer letters and lines of credit are greatly influenced by general interest rates, economic conditions, competition, and customer demand. The FHLB of Dallas provides an additional source of liquidity to make funds available for general requirements and also to assist with the variability of less predictable funding sources. At December 31, 2012, the Company had \$233.8 million of outstanding long-term advances from the FHLB. There were no short-term FHLB advances outstanding at December 31, 2012. Additional advances available at December 31, 2012 from the FHLB amounted to \$1.4 billion. The Company and IBERIABANK also have various funding arrangements with commercial banks providing up to \$130.0 million in the form of federal funds and other lines of credit, and at December 31, 2012, there were no balances outstanding on these lines, and all of the funding was available to the Company.

Liquidity management is both a daily and long-term function of business management. Excess liquidity is generally invested in short-term investments such as overnight deposits. On a longer-term basis, the Company maintains a strategy of investing in various lending and investment security products. The Company uses its sources of funds primarily to meet its ongoing commitments and fund loan commitments. The Company has been able to generate sufficient cash through its deposits, as well as borrowings, and anticipates it will continue to have sufficient funds to meet its ongoing liquidity requirements.

In the normal course of business, the Company is a party to a number of activities that contain credit, market and operational risk that are not reflected in whole or in part in the Company's consolidated financial statements. Such activities include traditional off-balance sheet credit-related financial instruments, commitments under operating leases and long-term debt. The Company provides customers with off-balance sheet credit support through loan commitments, lines of credit and standby letters of credit. Many of the unused commitments are expected to expire unused or be only partially used; therefore, the total amount of unused commitments does not necessarily represent future cash requirements. The Company anticipates it will continue to have sufficient funds together with available borrowings to meet its current commitments. At December 31, 2012, the Company's approved loan commitments outstanding totaled \$192.3 million. At the same date, commitments under unused lines of credit, including credit card lines, amounted to \$2.4 billion. Included in these totals are commercial commitments amounting to \$1.8 billion as shown in the following table.

TABLE 31 - COMMERCIAL COMMITMENT EXPIRATION PER PERIOD

(Dollars in thousands)	Less Than 1 Year	1 - 3 Years	3 - 5 Years	Over 5 Years	Total
Unused commercial lines of credit	\$ 973,791	\$ 417,998	\$ 341,408	\$ 60,804	\$ 1,794,001
Unfunded loan commitments	192,295	-	-	-	192,295
Standby letters of credit	42,854	16,570	2,783		62,207
Total	\$ 1,208,940	\$ 434,568	\$ 344,191	\$ 60,804	\$ 2,048,503

The Company has entered into a number of long-term leasing arrangements to support the ongoing activities of the Company. The required payments under such commitments and other debt commitments at December 31, 2012 are shown in the following table.

TABLE 32 - CONTRACTUAL OBLIGATIONS AND OTHER DEBT COMMITMENTS

(Dollars in thousands)	2013	2014	2015	2016	2017	2018 and After	Total
Operating leases	\$ 10,830	\$ 9,535	\$ 8,807	\$ 7,601	\$ 6,332	\$ 39,671	\$ 82,776
Certificates of deposit	1,538,582	284,154	152,020	114,232	37,387	27,805	2,154,180
Short-term borrowings	303,045	-	-	-	-	-	303,045
Long-term debt	30,914	111,329	1,220	26,276	50,567	203,071	423,377
Total	\$ 1,883,371	\$ 405,018	\$ 162,047	\$ 148,109	\$ 94,286	\$ 272,547	\$2,963,378

## ASSET/ LIABILITY MANAGEMENT, MARKET RISK AND COUNTERPARTY CREDIT RISK

The principal objective of the Company's asset and liability management function is to evaluate the interest rate risk included in certain balance sheet accounts, determine the appropriate level of risk given the Company's business focus, operating environment, capital and liquidity requirements and performance objectives, establish prudent asset concentration guidelines and manage the risk consistent with Board approved guidelines. Through such management, the Company seeks to reduce the vulnerability of its operations to changes in interest rates. The Company's actions in this regard are taken under the guidance of the Senior Management Planning Committee. The Senior Management Planning Committee normally meets monthly to review, among other things, the sensitivity of the Company's assets and liabilities to interest rate changes, local and national market conditions and interest rates. In connection therewith, the Senior Management Planning Committee generally reviews the Company's liquidity, cash flow needs, maturities of investments, deposits, borrowings and capital position.

The objective of interest rate risk management is to control the effects that interest rate fluctuations have on net interest income and on the net present value of the Company's earning assets and interest-bearing liabilities. Management and the Board are responsible for managing interest rate risk and employing risk management policies that monitor and limit this exposure. Interest rate risk is measured using net interest income simulation and asset/liability net present value sensitivity analyses. The Company uses financial modeling to measure the impact of changes in interest rates on the net interest margin and predict market risk. Estimates are based upon numerous assumptions including the nature and timing of interest rate levels including yield curve shape, prepayments on loans and securities, deposit decay rates, pricing decisions on loans and deposits, reinvestment/replacement of asset and liability cash flows and others. These analyses provide a range of potential impacts on net interest income and portfolio equity caused by interest rate movements.

Included in the modeling are instantaneous parallel rate shift scenarios, which are utilized to establish exposure limits. These scenarios are known as "rate shocks" because all rates are modeled to change instantaneously by the indicated shock amount, rather than a gradual rate shift over a period of time that has traditionally been more realistic.

The Company's interest rate risk model indicated that the Company was asset sensitive in terms of interest rate sensitivity. Based on the Company's interest rate risk model at December 31, 2012, the table below illustrates the impact of an immediate and sustained 100 and 200 basis point increase or decrease in interest rates on net interest income.

TABLE 33 - CHANGE IN NET INTEREST INCOME FROM INTEREST RATE CHANGES

Shift in Interest Rates (in bps)	% Change in Projected Net Interest Income
+200	7.9%
+100	3.8
- 100	-0.8
- 200	-1.7

The influence of using the forward curve as of December 31, 2012 as a basis for projecting the interest rate environment would approximate a 0.6% increase in net interest income. The computations of interest rate risk shown above do not necessarily include certain actions that management may undertake to manage this risk in response to anticipated changes in interest rates and other factors.

The interest rate environment is primarily a function of the monetary policy of the FRB. The principal tools of the FRB for implementing monetary policy are open market operations, or the purchases and sales of U.S. Treasury and federal agency securities. The FRB's objective for open market operations has varied over the years, but the focus has gradually shifted toward attaining a specified level of the federal funds rate to achieve the long-run goals of price stability and sustainable economic growth. The federal funds rate is the basis for overnight funding and drives the short end of the yield curve. Longer maturities are influenced by FRB purchases and sales and also expectations of monetary policy going forward. In response to growing concerns about the banking industry and customer liquidity, the federal funds rate decreased seven times to a new all-time low of 0.25% at the end of 2008. The federal funds rate remained at 0.25% through 2012 and will remain at that rate through at least late 2014. The Company's commercial loan portfolio is also impacted by fluctuations in the level of the London Interbank Borrowing Offered Rate (LIBOR), as a large portion of this portfolio reprices based on this index. The decrease in the federal funds, LIBOR, and U.S. Treasury rates have resulted in compressed net interest margin for the Company, as assets have repriced more quickly than the Company's liabilities. Although management believes that the Company is not significantly affected by changes in interest rates over an extended period of time, any continued flattening of the yield curve will exert downward pressure on the net interest margin and net interest income. The table below presents the Company's anticipated loan repricing over the next four quarters of 2013.

TABLE 34 - LOAN REPRICING BY LOAN TYPE

(Dollars in thousands)	nds) 1Q 2013 2Q 2013 3Q 2013		4Q 2013	Total less than one year	
Covered loans	\$ 385,323	\$ 90,563	\$ 86,005	\$ 72,134	\$ 634,025
Non-covered loans					
Commercial loans	3,046,750	206,349	180,066	145,899	3,579,064
Mortgage loans	50,574	36,786	30,021	28,609	145,990
Consumer loans	682,019	91,932	82,111	74,711	930,773
Total non-covered loans	3,779,343	335,067	292,198	249,219	4,655,827
Total loans receivable	\$ 4,164,666	\$ 425,630	\$ 378,203	\$ 321,353	\$ 5,289,852

As part of its asset/liability management strategy, the Company has emphasized the origination of commercial and consumer loans, which typically have shorter terms than residential mortgage loans and/or adjustable or variable rates of interest. The majority of fixed-rate, long-term residential loans are sold in the secondary market to avoid assumption of the interest rate risk associated with longer duration assets in the current low rate environment. As of December 31, 2012, \$4.2 billion, or 49.3%, of the Company's total loan portfolio had adjustable interest rates. IBERIABANK had no significant concentration to any single loan component or industry segment.

The Company's strategy with respect to liabilities in recent periods has been to emphasize transaction accounts, particularly noninterest or low interest-bearing transaction accounts, which are significantly less sensitive to changes in interest rates. At December 31, 2012, 80.0% of the Company's deposits were in transaction and limited-transaction accounts, compared to 72.6% at December 31, 2011. Noninterest bearing transaction accounts totaled 18.3% of total deposits at December 31, 2012, compared to 16.0% of total deposits at December 31, 2011.

The table below presents the Company's anticipated time deposit repricing over the next four quarters of 2013.

TABLE 35 – TIME DEPOSIT REPRICING

(Dollars in thousands)	1Q 2013	2Q 2013	3Q 2013	4Q 2013	Total less than one year
Certificates of deposit	\$ 343,395	\$ 325,221	\$ 289,992	\$ 245,289	\$ 1,203,897
Individual retirement accounts	34,723	39,416	31,273	27,581	132,993
Brokered deposits	72,714	61,217	47,023	19,935	200,889
Total time deposits	\$ 450,832	\$ 425,854	\$ 368,288	\$ 292,805	\$ 1,537,779

As part of an overall interest rate risk management strategy, derivative instruments may also be used as an efficient way to modify the repricing or maturity characteristics of on-balance sheet assets and liabilities. Management may from time to time engage in interest rate swaps to effectively manage interest rate risk. The interest rate swaps of the Company were executed to modify net interest sensitivity to levels deemed appropriate.

#### IMPACT OF INFLATION AND CHANGING PRICES

The consolidated financial statements and related financial data presented herein have been prepared in accordance with generally accepted accounting principles, which generally require the measurement of financial position and operating results in terms of historical dollars, without considering changes in relative purchasing power over time due to inflation. Unlike most industrial companies, the majority of the Company's assets and liabilities are monetary in nature. As a result, interest rates generally have a more significant impact on the Company's performance than does the effect of inflation. Although fluctuations in interest rates are neither completely predictable nor controllable, the Company regularly monitors its interest rate position and oversees its financial risk management by establishing policies and operating limits. Interest rates do not necessarily move in the same direction or in the same magnitude as the prices of goods and services, since such prices are affected by inflation to a larger extent than interest rates. Although not as critical to the banking industry as to other industries, inflationary factors may have some impact on the Company's growth, earnings, total assets and capital levels. Management does not expect inflation to be a significant factor in 2013.

#### MANAGEMENT REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING

## <u>To the Board of Directors of</u> <u>IBERIABANK Corporation</u>

The management of IBERIABANK Corporation (the "Company") is responsible for establishing and maintaining adequate internal control over financial reporting. The Company's internal control system was designed to provide reasonable assurance to the Company's management and board of directors regarding the preparation and fair presentation of published financial statements.

All internal control systems, no matter how well designed, have inherent limitations. Therefore, even those systems determined to be effective can provide only reasonable assurance with respect to financial statement preparation and presentation.

The Company's management assessed the effectiveness of the Company's internal control over financial reporting as of December 31, 2012. In making this assessment, it used the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission (COSO) in *Internal Control—Integrated Framework*. Based on our assessment, management believes that, as of December 31, 2012, the Company's internal control over financial reporting is effective based on those criteria.

The Company's independent registered public accounting firm has also issued an attestation report on the effectiveness of the Company's internal control over financial reporting as of December 31, 2012.

Daryl G. Byrd

President and Chief Executive Officer

Anthony J. Restel

Arthory J Keste

Senior Executive Vice President and Chief Financial Officer

#### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

The Board of Directors and Shareholders IBERIABANK Corporation

We have audited IBERIABANK Corporation's internal control over financial reporting as of December 31, 2012, based on criteria established in Internal Control—Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (the COSO criteria). IBERIABANK Corporation's management is responsible for maintaining effective internal control over financial reporting, and for its assessment of the effectiveness of internal control over financial reporting included in the accompanying Management Report on Internal Control Over Financial Reporting. Our responsibility is to express an opinion on the Company's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, IBERIABANK Corporation maintained, in all material respects, effective internal control over financial reporting as of December 31, 2012, based on the COSO criteria.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheets of IBERIABANK Corporation as of December 31, 2012 and 2011, and the related consolidated statements of comprehensive income, shareholders' equity, and cash flows for each of the three years in the period ended December 31, 2012 and our report dated March 1, 2013, expressed an unqualified opinion thereon.

Ernst + Young LLP

New Orleans, Louisiana March 1, 2013

#### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

The Board of Directors and Shareholders IBERIABANK Corporation

We have audited the accompanying consolidated balance sheets of IBERIABANK Corporation as of December 31, 2012 and 2011, and the related consolidated statements of comprehensive income, shareholders' equity, and cash flows for each of the three years in the period ended December 31, 2012. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of IBERIABANK Corporation at December 31, 2012 and 2011, and the consolidated results of its operations and its cash flows for each of the three years in the period ended December 31, 2012 in conformity with U.S. generally accepted accounting principles.

As described in Note 1 to the consolidated financial statements, the 2011 and 2010 financial statements have been restated to correct an error in the consolidated statement of cash flows.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), IBERIABANK Corporation's internal control over financial reporting as of December 31, 2012, based on criteria established in Internal Control-Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission and our report dated March 1, 2013, expressed an unqualified opinion thereon.

Ernst + Young LLP

New Orleans, Louisiana March 1, 2013

# IBERIABANK CORPORATION AND SUBSIDIARIES Consolidated Balance Sheets December 31, 2012 and 2011

(Dollars in thousands, except share data)	 2012	2011		
Assets				
Cash and due from banks	\$ 248,214	\$	194,171	
Interest-bearing deposits in banks	722,763		379,125	
Total cash and cash equivalents	970,977		573,296	
Securities available for sale, at fair value	1,745,004		1,805,205	
Securities held to maturity, fair values of \$211,498 and \$199,100, respectively	205,062		192,764	
Mortgage loans held for sale	267,475		153,013	
Loans covered by loss share agreements	1,092,756		1,334,449	
Non-covered loans, net of unearned income	7,405,824		6,053,588	
Total loans, net of unearned income	8,498,580		7,388,037	
Allowance for credit losses	(251,603)		(193,761)	
Loans, net	 8,246,977	<u></u>	7,194,276	
FDIC loss share receivables	423,069		591,844	
Premises and equipment, net	303,523		285,607	
Goodwill	401,872		369,811	
Other assets	 565,719		592,112	
Total Assets	\$ 13,129,678	\$	11,757,928	
Liabilities Deposits:				
Noninterest-bearing	\$ 1,967,662	\$	1,485,058	
Interest-bearing	8,780,615		7,803,955	
Total deposits	 10,748,277	-	9,289,013	
Short-term borrowings	303,045		395,543	
Long-term debt	423,377		452,733	
Other liabilities	125,111		137,978	
Total Liabilities	11,599,810		10,275,267	
Shareholders' Equity				
Common stock, \$1 par value - 50,000,000 shares authorized;				
31,917,385 and 31,163,070 shares issued, respectively	31,917		31,163	
Additional paid-in capital	1,176,180		1,135,880	
Retained earnings	411,472		375,184	
Accumulated other comprehensive income	24,477		24,457	
Treasury stock at cost - 2,427,640 and 1,789,165 shares, respectively	(114,178)		(84,023)	
Total Shareholders' Equity	1,529,869		1,482,661	
Total Liabilities and Shareholders' Equity	\$ 13,129,678	\$	11,757,928	

The accompanying Notes are an integral part of these Consolidated Financial Statements.

## IBERIABANK CORPORATION AND SUBSIDIARIES Consolidated Statements of Comprehensive Income Years Ended December 31, 2012, 2011, and 2010

Interest and Dividend Income           Loans, including fees         \$ 513,936         \$ 436,172           Mortgage loans held for sale, including fees         5,318         3,479           Investment securities:         \$ 33,890         44,760           Tax-exempt interest         7,375         5,956           Accretion (Amortization) of FDIC loss share receivable         (118,100)         (72,086)           Other         2,781         2,046           Total interest and dividend income         445,200         420,327           Interest Expense           Deposits:         \$ 23,936         28,914           Savings         573         566           Time deposits         24,855         40,984           Short-term borrowings         650         577           Long-term debt         13,436         10,938           Total interest expense         63,450         82,069           Net interest income         381,750         338,258           Provision for credit losses         20,671         25,867	\$	353,228 3,945 44,936 4,471 (13,024) 2,815 396,371 43,247 1,542 50,968 814 18,173 114,744 281,627
Mortgage loans held for sale, including fees         5,318         3,479           Investment securities:         33,890         44,760           Tax-exempt interest         7,375         5,956           Accretion (Amortization) of FDIC loss share receivable         (118,100)         (72,086)           Other         2,781         2,046           Total interest and dividend income         445,200         420,327           Interest Expense           Deposits:         Savings         573         656           Time deposits         573         656           Time deposits         24,855         40,984           Short-term borrowings         650         577           Long-term debt         13,436         10,938           Total interest expense         63,450         82,069           Net interest income         381,750         338,258           Provision for credit losses         20,671         25,867		3,945 44,936 4,471 (13,024) 2,815 396,371  43,247 1,542 50,968 814 18,173 114,744 281,627
Investment securities:         33,890         44,760           Taxa-ble interest         7,375         5,956           Accretion (Amortization) of FDIC loss share receivable         (118,100)         (72,086)           Other         2,781         2,046           Total interest and dividend income         445,200         420,327           Interest Expense           Deposits:         Savings         573         656           Time deposits         24,855         40,984           Short-term borrowings         650         577           Long-term debt         13,436         10,938           Total interest expense         63,450         82,069           Net interest income         381,750         338,258           Provision for credit losses         20,671         25,867	_	44,936 4,471 (13,024) 2,815 396,371 43,247 1,542 50,968 814 18,173 114,744 281,627
Taxable interest         33,890         44,760           Tax-exempt interest         7,375         5,956           Accretion (Amortization) of FDIC loss share receivable Other         (118,100)         (72,086)           Other         2,781         2,046           Total interest and dividend income         445,200         420,327           Interest Expense           Deposits:         23,936         28,914           Savings         573         656           Time deposits         24,855         40,984           Short-term borrowings         650         577           Long-term debt         13,436         10,938           Total interest expense         63,450         82,069           Net interest income         381,750         338,258           Provision for credit losses         20,671         25,867	_	4,471 (13,024) 2,815 396,371 43,247 1,542 50,968 814 18,173 114,744 281,627
Tax-exempt interest         7,375         5,956           Accretion (Amortization) of FDIC loss share receivable         (118,100)         (72,086)           Other         2,781         2,046           Total interest and dividend income         445,200         420,327           Interest Expense           Deposits:         8         23,936         28,914           Savings         573         656         56           Time deposits         24,855         40,984           Short-term borrowings         650         577           Long-term debt         13,436         10,938           Total interest expense         63,450         82,069           Net interest income         381,750         338,258           Provision for credit losses         20,671         25,867	=	4,471 (13,024) 2,815 396,371 43,247 1,542 50,968 814 18,173 114,744 281,627
Accretion (Amortization) of FDIC loss share receivable Other         (118,100)         (72,086)           Other         2,781         2,046           Total interest and dividend income         445,200         420,327           Interest Expense         Special Survivasion of Control of	_ = _	(13,024) 2,815 396,371 43,247 1,542 50,968 814 18,173 114,744 281,627
Other         2,781         2,046           Total interest and dividend income         445,200         420,327           Interest Expense         Seposits:           Deposits:         Seposits:           NOW and MMDA         23,936         28,914           Savings         573         656           Time deposits         24,855         40,984           Short-term borrowings         650         577           Long-term debt         13,436         10,938           Total interest expense         63,450         82,069           Net interest income         381,750         338,258           Provision for credit losses         20,671         25,867	_ 	2,815 396,371 43,247 1,542 50,968 814 18,173 114,744 281,627
Deposits:   NOW and MMDA   23,936   28,914     Savings   573   656     Time deposits   24,855   40,984     Short-term borrowings   650   577     Long-term debt   13,436   10,938     Total interest expense   63,450   82,069     Provision for credit losses   20,671   25,867		43,247 1,542 50,968 814 18,173 114,744 281,627
Deposits:         3,936         28,914           NOW and MMDA         23,936         28,914           Savings         573         656           Time deposits         24,855         40,984           Short-term borrowings         650         577           Long-term debt         13,436         10,938           Total interest expense         63,450         82,069           Net interest income         381,750         338,258           Provision for credit losses         20,671         25,867		1,542 50,968 814 18,173 114,744 281,627
NOW and MMDA         23,936         28,914           Savings         573         656           Time deposits         24,855         40,984           Short-term borrowings         650         577           Long-term debt         13,436         10,938           Total interest expense         63,450         82,069           Net interest income         381,750         338,258           Provision for credit losses         20,671         25,867	_	1,542 50,968 814 18,173 114,744 281,627
Savings         573         656           Time deposits         24,855         40,984           Short-term borrowings         650         577           Long-term debt         13,436         10,938           Total interest expense         63,450         82,069           Net interest income         381,750         338,258           Provision for credit losses         20,671         25,867	<u>=</u>	1,542 50,968 814 18,173 114,744 281,627
Time deposits         24,855         40,984           Short-term borrowings         650         577           Long-term debt         13,436         10,938           Total interest expense         63,450         82,069           Net interest income         381,750         338,258           Provision for credit losses         20,671         25,867		50,968 814 18,173 114,744 281,627
Short-term borrowings         650         577           Long-term debt         13,436         10,938           Total interest expense         63,450         82,069           Net interest income         381,750         338,258           Provision for credit losses         20,671         25,867	<u>=</u>	18,173 114,744 281,627
Total interest expense         63,450         82,069           Net interest income         381,750         338,258           Provision for credit losses         20,671         25,867		114,744 281,627
Net interest income         381,750         338,258           Provision for credit losses         20,671         25,867		281,627
Provision for credit losses 20,671 25,867		
		42,451
Net interest income after provision for credit losses 361,079 312,391		239,176
Noninterest Income		
Service charges on deposit accounts 26,852 25,915		24,375
Mortgage income 78,053 45,177		48,007
Title revenue 20,987 18,048		18,083
ATM/debit card fee income 8,978 11,008		10,117
Income from bank owned life insurance 3,680 3,296		3,100
Gain (loss) on sale of assets 42 943 Gain on acquisition		(76) 3,781
Gain on sale of available for sale investments 3,739 3,422		5,172
Derivative losses reclassified from other comprehensive income (1.618) (1.723)		(1,643)
Broker commissions 13,446 10,224		7,530
Other income         21,838         15,549		15,444
Total noninterest income 175,997 131,859		133,890
Noninterest Expense		161.402
Salaries and employee benefits         233,777         193,773           Net occupancy and equipment         54,672         49,600		161,482 33,837
Franchise and shares tax 3,809 4,243		2,718
Communication and delivery 12,671 11,510		9,643
Marketing and business development 12,546 9,754		6,288
Data processing 15,590 14,531		12,133
Printing, stationery and supplies 3,298 3,298		2,987
Amortization of acquisition intangibles 5,150 5,121		4,935
Professional services         21,095         15,085           Net costs of OREO property         6,352         10,029		13,473 3,201
Net costs of OREO property 6,352 10,029 Credit and other loan related expense 18,095 15,348		12,729
Insurance 10,771 10,022		12,469
Travel and entertainment 9,563 7,615		6,974
Other expenses         24,796         23,802		21,380
Total noninterest expense 432,185 373,731		304,249
Income before income tax expense 104,891 70,519		68,817
Income tax expense         28,496         16,981           Net Income         76,395         53,538		19,991 <b>48,826</b>
income Available to Common Shareholders - Basic \$ 76,395 \$ 53,538	\$	48,826
Earnings Allocated to Unvested Restricted Stock (1,437) (967)		(971)
Earnings Available to Common Shareholders - Diluted 74,958 52,571		47,855
Earnings per common share - Basic \$ 2.59 \$ 1.88	\$	1.90
Earnings per common share - Diluted 2.59 1.87 Cash dividends declared per common share 1.36 1.36		1.88 1.36
Other comprehensive income		
Unrealized gains on securities:		(2.400)
Unrealized holding gains (losses) arising during the period \$ 2,174 \$ 36,328  Other than temporary impairment realized in net income - (509)	\$	(2,103) (517)
Less: reclassification adjustment for gains included in net income (3,739) (3,422)		(5,172)
Unrealized (loss) gain on securities, before tax $(1,565)$ $32,397$		(7,792)
		( , , , ,
Fair value of derivative instruments designated as cash flow hedges:		
Change in fair value of derivative instruments designated as cash flow hedges during the period (22) (19,078)		(5,751)
Less: reclassification adjustment for losses (gains) included in net income 1,618 1,723		1,643
Fair value of derivative instruments designated as cash flow hedges, before tax 1,596 (17,355)		(4,108)
Other comprehensive income (loss), before tax 31 15,042		(11,900)
Income tax expense (benefit) related to items of other comprehensive income 11 5,265		(4,164)
Other comprehensive income (loss), net of tax 20 9,777		(7,736)
Comprehensive income \$ 76,415 \$ 63,315	\$	41,090

# IBERIABANK CORPORATION AND SUBSIDIARIES Consolidated Statements of Shareholders' Equity

Years Ended December 31, 2012, 2011, and 2010

	C	ommon	A	Additional Paid-In	Retained		ccumulated Other mprehensive	,	Pagaganan	
(Dollars in thousands, except share and per share data)	_	Stock		Capital	Earnings	Co	Income		Freasury Stock	Total
( · · · · · · · · · · · · · · · · · · ·										
Balance, December 31, 2009	\$	22,107	\$	632,086	\$ 348,724	\$	22,416	\$	(64,015) \$	961,318
Net income		-		-	48,826		-		-	48,826
Other comprehensive income (loss)		-		-	-		(7,736)		-	(7,736)
Cash dividends declared, \$1.36 per share		-		-	(36,495)		-		-	(36,495)
Reissuance of treasury stock under incentive plan,		-		-	-		-		-	-
net of shares surrendered in payment, including		-		-	-		-		-	-
tax benefit, 154,183 shares		-		(611)	-		-		1,378	767
Common stock issued, 5,973,182 shares		5,973		323,007	-		-		-	328,980
Common stock issued for recognition and retention plan		-		(5,415)	-		-		5,415	-
Share-based compensation cost		-		7,797	-		-		-	7,797
Balance, December 31, 2010	\$	28,080	\$	956,864	\$ 361,055	\$	14,680	\$	(57,222) \$	1,303,457
Net income		-		-	53,538		-		-	53,538
Other comprehensive income (loss)		-		-	-		9,777		-	9,777
Cash dividends declared, \$1.36 per share		-		-	(39,409)		-		-	(39,409)
Reissuance of treasury stock under incentive plan,		-		-	-		-		-	-
net of shares surrendered in payment, including		-		-	-		-		-	-
tax benefit, 316,063 shares		-		(2,596)	-		-		9,026	6,430
Common stock issued for acquisitions, 3,083,229 shares		3,083		178,057	-		-		-	181,140
Common stock issued for recognition and retention plan		-		(5,559)	-		-		5,559	-
Share-based compensation cost		-		9,114	-		-		-	9,114
Treasury stock acquired at cost, 900,000 shares		-		-	-		-		(41,386)	(41,386)
Balance, December 31, 2011	\$	31,163	\$	1,135,880	\$ 375,184	\$	24,457	\$	(84,023) \$	1,482,661
Net income		_		_	76,395		_		_	76,395
Other comprehensive income (loss)		_		_	-		20		_	20
Cash dividends declared, \$1.36 per share		_		_	(40,107)		-		_	(40,107)
Reissuance of treasury stock under incentive plan,		_		_	-		_		_	-
net of shares surrendered in payment, including		_		_	_		_		_	_
tax benefit, 214,833 shares		-		(354)	_		_		2,576	2,222
Common stock issued for acquisitions, 754,334 shares		754		38,449	-		_		´-	39,203
Common stock issued for recognition and retention plan		_		(7,702)	-		_		7,702	-
Share-based compensation cost		-		9,907	-		-		-	9,907
Treasury stock acquired at cost, 853,308 shares		-		<u>-</u>	-		-		(40,433)	(40,433)
Balance, December 31, 2012	\$	31,917	\$	1,176,180	\$ 411,472	\$	24,477	\$	(114,178) \$	1,529,868

The accompanying Notes are an integral part of these Consolidated Financial Statements.

# IBERIABANK CORPORATION AND SUBSIDIARIES

**Consolidated Statements of Cash Flows** 

Years Ended December 31, 2012, 2011, and 2010

Cash Flows from Operating Activities  Net income  Adjustments to reconcile net income to net cash provided by operating activities:  Depreciation and amortization  Amortization of purchase accounting adjustments  Provision for credit losses  Noncash compensation expense (Gain) loss on sale of assets  Loss on impaired securities  Gain on sale of available for sale investments Gain on sale of OREO  Gain on acquisition  Loss on abandonment of fixed assets  Amortization of premium/discount on investments  Derivative losses (gains) on swaps (Benefit) provision for deferred income taxes  Mortgage loans held for sale  Originations  Proceeds from sales  Gain on sale of loans, net  Cash retained from tax benefit associated with share-based payment arrangements  Decrease in other assets  Other operating activities, net  Net Cash (Used in) Provided by Operating Activities  Cash Flows from Investing Activities  Proceeds from sales of securities available for sale  Proceeds from maturities, prepayments and calls of securities available for sale  Proceeds from maturities, prepayments and calls of securities held to maturity  Purchases of securities held to maturity  FDIC reimbursement of recoverable covered asset losses  Increase in loans receivable, net, excluding loans acquired  Proceeds from sale of premises and equipment  Purchases of premises and equipment  Purchases of premises and equipment  Proceeds from disposition of real estate owned	76,395 21,685	\$	<b>2011</b> 53,538		2010
Net income  Adjustments to reconcile net income to net cash provided by operating activities:  Depreciation and amortization Amortization of purchase accounting adjustments Provision for credit losses Noncash compensation expense (Gain) loss on sale of assets Loss on impaired securities Gain on sale of available for sale investments Gain on sale of OREO Gain on acquisition Loss on abandonment of fixed assets Amortization of premium/discount on investments Derivative losses (gains) on swaps (Benefit) provision for deferred income taxes Mortgage loans held for sale Originations Proceeds from sales Gain on sale of loans, net Cash retained from tax benefit associated with share-based payment arrangements Decrease in other assets Other operating activities, net  Net Cash (Used in) Provided by Operating Activities  Cash Flows from Investing Activities Proceeds from maturities, prepayments and calls of securities available for sale Proceeds from maturities, prepayments and calls of securities held to maturity Purchases of securities held to maturity FDIC reimbursement of recoverable covered asset losses Increase in loans receivable, net, excluding loans acquired Proceeds from sale of premises and equipment Purchases of premises and equipment Purchases of premises and equipment	21,685	\$	53 538		
Adjustments to reconcile net income to net cash provided by operating activities:  Depreciation and amortization Amortization of purchase accounting adjustments Provision for credit losses Noncash compensation expense (Gain) loss on sale of assets Loss on impaired securities Gain on sale of available for sale investments Gain on sale of available for sale investments Gain on acquisition Loss on abandonment of fixed assets Amortization of premium/discount on investments Derivative losses (gains) on swaps (Benefit) provision for deferred income taxes Mortgage loans held for sale Originations Proceeds from sales Gain on sale of loans, net Cash retained from tax benefit associated with share-based payment arrangements Decrease in other assets Other operating activities, net  Net Cash (Used in) Provided by Operating Activities  Proceeds from Investing Activities Proceeds from maturities, prepayments and calls of securities available for sale Proceeds from maturities, prepayments and calls of securities held to maturity Purchases of securities held to maturity FDIC reimbursement of recoverable covered asset losses Increase in loans receivable, net, excluding loans acquired Proceeds from sale of premises and equipment Purchases of premises and equipment	21,685	\$	53 538		
Depreciation and amortization Amortization of purchase accounting adjustments Provision for credit losses Noncash compensation expense (Gain) loss on sale of assets Loss on impaired securities Gain on sale of available for sale investments Gain on sale of OREO Gain on acquisition Loss on abandonment of fixed assets Amortization of premium/discount on investments Derivative losses (gains) on swaps (Benefit) provision for deferred income taxes Mortgage loans held for sale Originations Proceeds from sales Gain on sale of loans, net Cash retained from tax benefit associated with share-based payment arrangements Decrease in other assets Other operating activities, net  Net Cash (Used in) Provided by Operating Activities  Cash Flows from Investing Activities Proceeds from sales of securities available for sale Proceeds from maturities, prepayments and calls of securities available for sale Proceeds from maturities, prepayments and calls of securities held to maturity Purchases of securities available for sale Proceeds from maturities, prepayments and calls of securities held to maturity Purchases of securities available covered asset losses Increase in loans receivable, net, excluding loans acquired Proceeds from sale of premises and equipment Purchases of premises and equipment	,		23,330	\$	48,826
Amortization of purchase accounting adjustments Provision for credit losses Noncash compensation expense (Gain) loss on sale of assets Loss on impaired securities Gain on sale of available for sale investments Gain on sale of OREO Gain on acquisition Loss on abandonment of fixed assets Amortization of premium/discount on investments Derivative losses (gains) on swaps (Benefit) provision for deferred income taxes Mortgage loans held for sale Originations Proceeds from sales Gain on sale of loans, net Cash retained from tax benefit associated with share-based payment arrangements Decrease in other assets Other operating activities, net  Net Cash (Used in) Provided by Operating Activities  Cash Flows from Investing Activities Proceeds from sales of securities available for sale Proceeds from maturities, prepayments and calls of securities available for sale Proceeds from maturities, prepayments and calls of securities held to maturity Purchases of securities held to maturity FDIC reimbursement of recoverable covered asset losses Increase in loans receivable, net, excluding loans acquired Proceeds from sale of premises and equipment Purchases of premises and equipment	,		1 ( 772		11.042
Provision for credit losses Noncash compensation expense (Gain) loss on sale of assets Loss on impaired securities Gain on sale of available for sale investments Gain on sale of available for sale investments Gain on sale of OREO Gain on acquisition Loss on abandonment of fixed assets Amortization of premium/discount on investments Derivative losses (gains) on swaps (Benefit) provision for deferred income taxes Mortgage loans held for sale Originations Proceeds from sales Gain on sale of loans, net Cash retained from tax benefit associated with share-based payment arrangements Decrease in other assets Other operating activities, net  Net Cash (Used in) Provided by Operating Activities  Cash Flows from Investing Activities Proceeds from sales of securities available for sale Purchases of securities available for sale Proceeds from maturities, prepayments and calls of securities available for sale Proceeds from maturities, prepayments and calls of securities held to maturity Purchases of securities held to maturity FDIC reimbursement of recoverable covered asset losses Increase in loans receivable, net, excluding loans acquired Proceeds from sale of premises and equipment Purchases of premises and equipment			16,772		11,042
Noncash compensation expense (Gain) loss on sale of assets Loss on impaired securities Gain on sale of available for sale investments Gain on sale of OREO Gain on acquisition Loss on abandonment of fixed assets Amortization of premium/discount on investments Derivative losses (gains) on swaps (Benefit) provision for deferred income taxes Mortgage loans held for sale Originations Proceeds from sales Gain on sale of loans, net Cash retained from tax benefit associated with share-based payment arrangements Decrease in other assets Other operating activities, net  Net Cash (Used in) Provided by Operating Activities  Cash Flows from Investing Activities Proceeds from sales of securities available for sale Purchases of securities available for sale Proceeds from maturities, prepayments and calls of securities available for sale Proceeds from maturities, prepayments and calls of securities held to maturity Purchases of securities held to maturity FDIC reimbursement of recoverable covered asset losses Increase in loans receivable, net, excluding loans acquired Proceeds from sale of premises and equipment Purchases of premises and equipment	(47,383)		(30,653)		(52,850)
(Gain) loss on sale of assets Loss on impaired securities Gain on sale of available for sale investments Gain on sale of OREO Gain on acquisition Loss on abandonment of fixed assets Amortization of premium/discount on investments Derivative losses (gains) on swaps (Benefit) provision for deferred income taxes Mortgage loans held for sale Originations Proceeds from sales Gain on sale of loans, net Cash retained from tax benefit associated with share-based payment arrangements Decrease in other assets Other operating activities, net  Net Cash (Used in) Provided by Operating Activities  Proceeds from sales of securities available for sale Proceeds from maturities, prepayments and calls of securities available for sale Proceeds from maturities, prepayments and calls of securities held to maturity Purchases of securities held to maturity FDIC reimbursement of recoverable covered asset losses Increase in loans receivable, net, excluding loans acquired Proceeds from sale of premises and equipment Purchases of premises and equipment	20,671		25,867		42,451
Loss on impaired securities Gain on sale of available for sale investments Gain on sale of OREO Gain on acquisition Loss on abandonment of fixed assets Amortization of premium/discount on investments Derivative losses (gains) on swaps (Benefit) provision for deferred income taxes Mortgage loans held for sale Originations Proceeds from sales Gain on sale of loans, net Cash retained from tax benefit associated with share-based payment arrangements Decrease in other assets Other operating activities, net  Net Cash (Used in) Provided by Operating Activities  Cash Flows from Investing Activities Proceeds from sales of securities available for sale Proceeds from maturities, prepayments and calls of securities available for sale Proceeds from maturities, prepayments and calls of securities held to maturity Purchases of securities held to maturity FDIC reimbursement of recoverable covered asset losses Increase in loans receivable, net, excluding loans acquired Proceeds from sale of premises and equipment Purchases of premises and equipment	9,907		9,114		7,797
Gain on sale of available for sale investments Gain on sale of OREO Gain on acquisition Loss on abandonment of fixed assets Amortization of premium/discount on investments Derivative losses (gains) on swaps (Benefit) provision for deferred income taxes Mortgage loans held for sale Originations Proceeds from sales Gain on sale of loans, net Cash retained from tax benefit associated with share-based payment arrangements Decrease in other assets Other operating activities, net  Net Cash (Used in) Provided by Operating Activities  Cash Flows from Investing Activities Proceeds from sales of securities available for sale Proceeds from maturities, prepayments and calls of securities available for sale Proceeds from maturities, prepayments and calls of securities held to maturity Purchases of securities held to maturity FDIC reimbursement of recoverable covered asset losses Increase in loans receivable, net, excluding loans acquired Proceeds from sale of premises and equipment Purchases of premises and equipment	(42)		(943) 509		76 517
Gain on sale of OREO Gain on acquisition Loss on abandonment of fixed assets Amortization of premium/discount on investments Derivative losses (gains) on swaps (Benefit) provision for deferred income taxes Mortgage loans held for sale Originations Proceeds from sales Gain on sale of loans, net Cash retained from tax benefit associated with share-based payment arrangements Decrease in other assets Other operating activities, net  Net Cash (Used in) Provided by Operating Activities  Cash Flows from Investing Activities Proceeds from sales of securities available for sale Proceeds from maturities, prepayments and calls of securities available for sale Purchases of securities available for sale Proceeds from maturities, prepayments and calls of securities held to maturity Purchases of securities held to maturity FDIC reimbursement of recoverable covered asset losses Increase in loans receivable, net, excluding loans acquired Proceeds from sale of premises and equipment Purchases of premises and equipment	(3,739)		(3,422)		(5,172)
Gain on acquisition Loss on abandonment of fixed assets Amortization of premium/discount on investments Derivative losses (gains) on swaps (Benefit) provision for deferred income taxes Mortgage loans held for sale Originations Proceeds from sales Gain on sale of loans, net Cash retained from tax benefit associated with share-based payment arrangements Decrease in other assets Other operating activities, net  Net Cash (Used in) Provided by Operating Activities  Cash Flows from Investing Activities Proceeds from sales of securities available for sale Proceeds from maturities, prepayments and calls of securities available for sale Purchases of securities available for sale Proceeds from maturities, prepayments and calls of securities held to maturity Purchases of securities held to maturity FDIC reimbursement of recoverable covered asset losses Increase in loans receivable, net, excluding loans acquired Proceeds from sale of premises and equipment Purchases of premises and equipment	(4,985)		(1,476)		(2,524)
Loss on abandonment of fixed assets Amortization of premium/discount on investments Derivative losses (gains) on swaps (Benefit) provision for deferred income taxes Mortgage loans held for sale Originations Proceeds from sales Gain on sale of loans, net Cash retained from tax benefit associated with share-based payment arrangements Decrease in other assets Other operating activities, net  Net Cash (Used in) Provided by Operating Activities  Proceeds from sales of securities available for sale Proceeds from maturities, prepayments and calls of securities available for sale Proceeds from maturities, prepayments and calls of securities held to maturity Purchases of securities held to maturity FDIC reimbursement of recoverable covered asset losses Increase in loans receivable, net, excluding loans acquired Proceeds from sale of premises and equipment Purchases of premises and equipment	(4,963)		(1,470)		(3,781)
Amortization of premium/discount on investments Derivative losses (gains) on swaps (Benefit) provision for deferred income taxes Mortgage loans held for sale Originations Proceeds from sales Gain on sale of loans, net Cash retained from tax benefit associated with share-based payment arrangements Decrease in other assets Other operating activities, net  Net Cash (Used in) Provided by Operating Activities  Proceeds from Investing Activities Proceeds from sales of securities available for sale Proceeds from maturities, prepayments and calls of securities available for sale Proceeds from maturities, prepayments and calls of securities held to maturity Purchases of securities held to maturity FDIC reimbursement of recoverable covered asset losses Increase in loans receivable, net, excluding loans acquired Proceeds from sale of premises and equipment Purchases of premises and equipment	2,743		-		(3,761)
Derivative losses (gains) on swaps (Benefit) provision for deferred income taxes Mortgage loans held for sale Originations Proceeds from sales Gain on sale of loans, net Cash retained from tax benefit associated with share-based payment arrangements Decrease in other assets Other operating activities, net  Net Cash (Used in) Provided by Operating Activities  Cash Flows from Investing Activities Proceeds from sales of securities available for sale Proceeds from maturities, prepayments and calls of securities available for sale Purchases of securities available for sale Proceeds from maturities, prepayments and calls of securities held to maturity Purchases of securities held to maturity FDIC reimbursement of recoverable covered asset losses Increase in loans receivable, net, excluding loans acquired Proceeds from sale of premises and equipment Purchases of premises and equipment	21,013		18,233		15,050
(Benefit) provision for deferred income taxes  Mortgage loans held for sale Originations Proceeds from sales Gain on sale of loans, net Cash retained from tax benefit associated with share-based payment arrangements Decrease in other assets Other operating activities, net  Net Cash (Used in) Provided by Operating Activities  Cash Flows from Investing Activities Proceeds from sales of securities available for sale Proceeds from maturities, prepayments and calls of securities available for sale Purchases of securities available for sale Proceeds from maturities, prepayments and calls of securities held to maturity Purchases of securities held to maturity FDIC reimbursement of recoverable covered asset losses Increase in loans receivable, net, excluding loans acquired Proceeds from sale of premises and equipment Purchases of premises and equipment	1		2		(3)
Mortgage loans held for sale Originations Proceeds from sales Gain on sale of loans, net Cash retained from tax benefit associated with share-based payment arrangements Decrease in other assets Other operating activities, net  Net Cash (Used in) Provided by Operating Activities  Cash Flows from Investing Activities Proceeds from sales of securities available for sale Proceeds from maturities, prepayments and calls of securities available for sale Purchases of securities available for sale Proceeds from maturities, prepayments and calls of securities held to maturity Purchases of securities held to maturity FDIC reimbursement of recoverable covered asset losses Increase in loans receivable, net, excluding loans acquired Proceeds from sale of premises and equipment Purchases of premises and equipment	(7,527)		(11,750)		(3,607)
Originations Proceeds from sales Gain on sale of loans, net Cash retained from tax benefit associated with share-based payment arrangements Decrease in other assets Other operating activities, net  Net Cash (Used in) Provided by Operating Activities  Cash Flows from Investing Activities  Proceeds from sales of securities available for sale Proceeds from maturities, prepayments and calls of securities available for sale Purchases of securities available for sale Proceeds from maturities, prepayments and calls of securities held to maturity Purchases of securities held to maturity FDIC reimbursement of recoverable covered asset losses Increase in loans receivable, net, excluding loans acquired Proceeds from sale of premises and equipment Purchases of premises and equipment	(7,327)		(11,750)		(3,007)
Proceeds from sales Gain on sale of loans, net Cash retained from tax benefit associated with share-based payment arrangements Decrease in other assets Other operating activities, net  Net Cash (Used in) Provided by Operating Activities  Cash Flows from Investing Activities  Proceeds from sales of securities available for sale Proceeds from maturities, prepayments and calls of securities available for sale Purchases of securities available for sale Proceeds from maturities, prepayments and calls of securities held to maturity Purchases of securities held to maturity FDIC reimbursement of recoverable covered asset losses Increase in loans receivable, net, excluding loans acquired Proceeds from sale of premises and equipment Purchases of premises and equipment	(2,432,367)		(1,659,226)		(1,772,486)
Gain on sale of loans, net Cash retained from tax benefit associated with share-based payment arrangements Decrease in other assets Other operating activities, net  Net Cash (Used in) Provided by Operating Activities  Cash Flows from Investing Activities Proceeds from sales of securities available for sale Proceeds from maturities, prepayments and calls of securities available for sale Purchases of securities available for sale Proceeds from maturities, prepayments and calls of securities held to maturity Purchases of securities held to maturity FDIC reimbursement of recoverable covered asset losses Increase in loans receivable, net, excluding loans acquired Proceeds from sale of premises and equipment Purchases of premises and equipment	2,388,716		1,637,458		1,803,214
Cash retained from tax benefit associated with share-based payment arrangements Decrease in other assets Other operating activities, net  Net Cash (Used in) Provided by Operating Activities  Cash Flows from Investing Activities Proceeds from sales of securities available for sale Proceeds from maturities, prepayments and calls of securities available for sale Purchases of securities available for sale Proceeds from maturities, prepayments and calls of securities held to maturity Purchases of securities held to maturity FDIC reimbursement of recoverable covered asset losses Increase in loans receivable, net, excluding loans acquired Proceeds from sale of premises and equipment Purchases of premises and equipment	(70,811)		(43,955)		(47,689)
Decrease in other assets Other operating activities, net  Net Cash (Used in) Provided by Operating Activities  Cash Flows from Investing Activities Proceeds from sales of securities available for sale Proceeds from maturities, prepayments and calls of securities available for sale Purchases of securities available for sale Proceeds from maturities, prepayments and calls of securities held to maturity Purchases of securities held to maturity FDIC reimbursement of recoverable covered asset losses Increase in loans receivable, net, excluding loans acquired Proceeds from sale of premises and equipment Purchases of premises and equipment	(1,221)		(1,454)		(637)
Other operating activities, net  Net Cash (Used in) Provided by Operating Activities  Cash Flows from Investing Activities  Proceeds from sales of securities available for sale Proceeds from maturities, prepayments and calls of securities available for sale Purchases of securities available for sale Proceeds from maturities, prepayments and calls of securities held to maturity Purchases of securities held to maturity FDIC reimbursement of recoverable covered asset losses Increase in loans receivable, net, excluding loans acquired Proceeds from sale of premises and equipment Purchases of premises and equipment	7,437		5,572		228,663
Net Cash (Used in) Provided by Operating Activities  Cash Flows from Investing Activities  Proceeds from sales of securities available for sale  Proceeds from maturities, prepayments and calls of securities available for sale  Purchases of securities available for sale  Proceeds from maturities, prepayments and calls of securities held to maturity  Purchases of securities held to maturity  FDIC reimbursement of recoverable covered asset losses  Increase in loans receivable, net, excluding loans acquired  Proceeds from sale of premises and equipment  Purchases of premises and equipment	7,319		1,572		(54,241)
Cash Flows from Investing Activities  Proceeds from sales of securities available for sale  Proceeds from maturities, prepayments and calls of securities available for sale  Purchases of securities available for sale  Proceeds from maturities, prepayments and calls of securities held to maturity  Purchases of securities held to maturity  FDIC reimbursement of recoverable covered asset losses  Increase in loans receivable, net, excluding loans acquired  Proceeds from sale of premises and equipment  Purchases of premises and equipment	(12,188)		15,758	-	214,646
Proceeds from sales of securities available for sale Proceeds from maturities, prepayments and calls of securities available for sale Purchases of securities available for sale Proceeds from maturities, prepayments and calls of securities held to maturity Purchases of securities held to maturity FDIC reimbursement of recoverable covered asset losses Increase in loans receivable, net, excluding loans acquired Proceeds from sale of premises and equipment Purchases of premises and equipment	(,,		,		,
Proceeds from maturities, prepayments and calls of securities available for sale Purchases of securities available for sale Proceeds from maturities, prepayments and calls of securities held to maturity Purchases of securities held to maturity FDIC reimbursement of recoverable covered asset losses Increase in loans receivable, net, excluding loans acquired Proceeds from sale of premises and equipment Purchases of premises and equipment	154 222		120 205		240,000
Purchases of securities available for sale Proceeds from maturities, prepayments and calls of securities held to maturity Purchases of securities held to maturity FDIC reimbursement of recoverable covered asset losses Increase in loans receivable, net, excluding loans acquired Proceeds from sale of premises and equipment Purchases of premises and equipment	154,222 880,425		130,305 626,004		249,008 576,139
Proceeds from maturities, prepayments and calls of securities held to maturity Purchases of securities held to maturity FDIC reimbursement of recoverable covered asset losses Increase in loans receivable, net, excluding loans acquired Proceeds from sale of premises and equipment Purchases of premises and equipment	(935,164)		(499,899)		(1,198,853)
Purchases of securities held to maturity FDIC reimbursement of recoverable covered asset losses Increase in loans receivable, net, excluding loans acquired Proceeds from sale of premises and equipment Purchases of premises and equipment	43,535		120,075		66,091
FDIC reimbursement of recoverable covered asset losses Increase in loans receivable, net, excluding loans acquired Proceeds from sale of premises and equipment Purchases of premises and equipment	(57,075)		(22,803)		(96,375)
Increase in loans receivable, net, excluding loans acquired Proceeds from sale of premises and equipment Purchases of premises and equipment	157,694		139,852		438,870
Proceeds from sale of premises and equipment Purchases of premises and equipment	(870,577)		(560,635)		(123,295)
Purchases of premises and equipment	1,274		3,227		1,324
	(32,825)		(44,055)		(38,063)
	109,067		61,713		49,072
Investment in new market tax credit entities	(21,368)		(9,425)		(11,875)
Cash received in excess of cash paid for acquisition	32,425		79,288		24,134
Other investing activities, net	10,691		2,085		6,518
Net Cash (Used in) Provided by Investing Activities	(527,676)		25,732	-	(57,305)
Cash Flows from Financing Activities					
Increase in deposits, net of deposits acquired	1,174,829		174,809		87,498
Net change in short-term borrowings, net of borrowings acquired	(102,320)		136,786		(43,023)
Proceeds from long-term debt	24,086		3,176		45,233
Repayments of long-term debt	(80,770)		(47,227)		(380,004)
Dividends paid to shareholders	(40,069)		(38,558)		(34,412)
Proceeds from sale of treasury stock for stock options exercised	2,813		6,807		1,631
Payments to repurchase common stock	(42,245)		(43,219)		(1,500)
Common stock issued	-		-		328,980
Cash retained from tax benefit associated with share-based payment arrangements	1,221		1,454		637
Net Cash Provided by Financing Activities	937,545		194,028		5,040
Net Increase In Cash and Cash Equivalents	397,681		235,518		162,381
Cash and Cash Equivalents at Beginning of Period	573,296		337,778		175,397
Cash and Cash Equivalents at End of Period \$	970,977	\$	573,296	\$	337,778
Supplemental Schedule of Noncash Activities					
Acquisition of real estate in settlement of loans \$	99,134	\$	104,855	\$	49,886
Common stock issued in acquisition \$	39,203	\$	181,140	\$	-
Transfers of property into Other Real Estate \$	106,427	\$	104,855	\$	49,886
Exercise of stock options with payment in company stock \$	16	\$	-	\$	-
Supplemental Disclosures		*		7	
Cash paid for:					
Interest on deposits and borrowings \$	63,984	¢	04 473	Φ.	117 010
Income taxes, net \$	15,957	\$ \$	84,452 41,594	\$ \$	117,810 24,494

## IBERIABANK CORPORATION AND SUBSIDIARIES

# **Notes to Consolidated Financial Statements**

## NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### PRINCIPLES OF CONSOLIDATION

The consolidated financial statements include the accounts of IBERIABANK Corporation (the "Company") and its wholly owned subsidiaries, IBERIABANK, Lenders Title Company ("LTC"), IBERIA Capital Partners LLC ("ICP"), IB Aircraft Holdings, LLC, IBERIA Asset Management Inc. ("IAM"), and IBERIA CDE, LLC ("CDE"). All significant intercompany balances and transactions have been eliminated in consolidation. All normal, recurring adjustments which, in the opinion of management are necessary for a fair presentation of the financial statements, have been included. Certain amounts reported in prior periods have been reclassified to conform to the current period presentation.

#### NATURE OF OPERATIONS

The Company offers commercial and retail banking products and services to customers throughout locations in six states through IBERIABANK. The Company also operates mortgage production offices in twelve states through IBERIABANK Mortgage Company ("IMC"), and offers a full line of title insurance and closing services throughout Arkansas and Louisiana through LTC and its subsidiaries. ICP provides equity research, institutional sales and trading, and corporate finance services. IB Aircraft Holdings, LLC owns a fractional share of an aircraft used by management of the Company and its subsidiaries. IAM provides wealth management and trust services for commercial and private banking clients. CDE is engaged in the purchase of tax credits.

## CORRECTION OF AN ERROR IN THE FINANCIAL STATEMENTS

The Company has corrected its historical consolidated statements of cash flows for the years ended December 31, 2011 and 2010 for the impact of an error in reporting certain non-cash activity related to the FDIC loss share receivables between its operating and investing cash flows. The correction did not have an effect on the Company's consolidated balance sheets, statements of comprehensive income, or statements of shareholders' equity for those years. The error was identified in 2012 through the operation of the Company's internal controls over financial reporting. Using accounting guidance provided in Accounting Standards Codification ("ASC") Topic 250, the Company assessed these items and determined the error would be considered material to the consolidated statements of cash flows for the years ended December 31, 2011 and 2010. The error also impacts the consolidated statements of cash flows for each quarter in 2012 and 2011 as described in Note 26. As a result, the information included in these consolidated financial statements and footnotes includes the effect this correction has on the previously reported financial statements for those years.

The following table presents the effect this correction has on the Consolidated Statements of Cash Flows for the years ended December 31, 2011 and 2010.

(Dollars in thousands) Selected Cash Flow Data	As Previously Reported	Adjustment	As Adjusted		
2011					
(Increase) decrease in other assets	\$ (51,549)	\$ 57,121	\$ 5,572		
Net Cash (Used in) Provided by Operating Activities	(41,363)	57,121	15,758		
Increase in loans receivable, net, excluding loans acquired	(503,514)	(57,121)	(560,635)		
Net Cash (Used in) Provided by Investing Activities	\$ 82,853	\$ (57,121)	\$ 25,732		
2010					
(Increase) decrease in other assets	\$ 163,741	\$ 64,922	\$ 228,663		
Net Cash (Used in) Provided by Operating Activities	149,724	64,922	214,646		
Increase in loans receivable, net, excluding loans acquired	(58,373)	(64,922)	(123,295)		
Net Cash (Used in) Provided by Investing Activities	\$ 7,617	\$ (64,922)	\$ (57,305)		

## **USE OF ESTIMATES**

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the amounts reported in the consolidated financial statements and accompanying notes. Actual results could differ from those estimates. Material estimates that are susceptible to significant change in the near term are the allowance for credit losses, valuation of and accounting for loans covered by loss sharing arrangements with the FDIC and the related loss share receivable, valuation of and accounting for acquired loans, valuation of goodwill, intangible assets and other purchase accounting adjustments, and share-based compensation.

## CONCENTRATION OF CREDIT RISKS

Most of the Company's business activity is with customers located within the States of Louisiana, Florida, Arkansas, Alabama, Texas, and Tennessee. The Company's lending activity is concentrated in its market areas in those states. The Company has emphasized originations of commercial loans and private banking loans, defined as loans to larger consumer clients. Repayments on loans are expected to come

from cash flows of the borrower and/or guarantor. Losses on secured loans are limited by the value of the collateral upon default of the borrowers. The Company does not have any significant concentrations to any one industry or customer.

## CASH AND CASH EQUIVALENTS

For purposes of presentation in the consolidated statements of cash flows, cash and cash equivalents are defined as cash, interest-bearing deposits and noninterest-bearing demand deposits at other financial institutions with original maturities less than three months. IBERIABANK may be required to maintain average balances on hand or with the Federal Reserve Bank to meet regulatory reserve and clearing requirements. At December 31, 2012 and 2011, the required reserve balances were \$2,555,000 and \$25,000, respectively. IBERIABANK had enough cash deposited with the Federal Reserve at December 31, 2012 and 2011 to cover the required reserve balance.

## INVESTMENT SECURITIES

Debt securities that management has the ability and intent to hold to maturity are classified as held to maturity and carried at cost, adjusted for amortization of premiums and accretion of discounts using methods approximating the interest method. Securities not classified as held to maturity or trading, including equity securities with readily determinable fair values, are classified as available for sale and recorded at fair value, with unrealized gains and losses excluded from earnings and reported in other comprehensive income. Declines in the value of individual held to maturity and available for sale securities below their cost that are other than temporary are included in earnings as realized losses. In estimating other than temporary impairment losses, management considers 1) the length of time and the extent to which the fair value has been less than cost, 2) the financial condition and near-term prospects of the issuer, 3) the intent and ability of the Company to retain its investment in the issuer for a period of time sufficient to allow for any anticipated recovery in fair value, and 4) for debt securities, the recovery of contractual principal and interest. Gains or losses on securities sold are recorded on the trade date, using the specific identification method.

#### LOANS HELD FOR SALE

Mortgage loans originated and intended for sale in the secondary market are carried at the lower of cost or estimated fair value. Net unrealized losses, if any, are recognized through a valuation allowance that is recorded as a charge to income. Loans held for sale have primarily been fixed rate single-family residential mortgage loans under contract to be sold in the secondary market. In most cases, loans in this category are sold within thirty days. These loans are generally sold with the mortgage servicing rights released. Buyers generally have recourse to return a purchased loan to the Company under limited circumstances. Recourse conditions may include early payment default, breach of representations or warranties, and documentation deficiencies. During 2012 and 2011, an insignificant number of loans were returned to the Company.

#### LOANS (EXCLUDING ACQUIRED LOANS)

The Company grants mortgage, commercial and consumer loans to customers. Except for loans acquired, loans receivable that management has the intent and ability to hold for the foreseeable future or until maturity or payoff are stated at the unpaid principal balances, less the allowance for credit losses and net deferred loan origination fees and unearned discounts.

Interest income on loans is accrued over the term of the loans based on the principal balance outstanding. Loan origination fees, net of certain direct origination costs, are deferred and recognized as an adjustment of the related loan yield, using the effective interest method.

The accrual of interest on loans is discontinued at the time the loan is 90 days delinquent unless the credit is well-secured and in process of collection. Mortgage, credit card and other personal loans are typically charged down to net collateral value, less cost to sell, no later than 180 days past due. Past due status is based on the contractual terms of loans. In all cases, loans are placed on nonaccrual status or charged off at an earlier date if collection of principal or interest is considered doubtful.

The Company's covered loan portfolio and non-covered loan portfolio, which are delineated between a) non-covered loans, excluding acquired loans and b) acquired loans, are disaggregated into portfolio segments for purposes of determining the allowance for credit losses. The Company's portfolio segments include commercial real estate, commercial business, mortgage, and consumer. The Company further disaggregates each commercial real estate, mortgage, and consumer portfolio segment into classes for purposes of monitoring and assessing credit quality based on certain risk characteristics. Classes within each commercial real estate portfolio segment include commercial real estate construction and commercial real estate – other. Classes within each mortgage portfolio segment include mortgage – prime and mortgage – subprime. Classes within each consumer portfolio segment include indirect auto, credit card, home equity, and consumer – other. Each commercial business portfolio segment is also considered a class.

## **Credit Quality**

The Company utilizes an asset risk classification system in accordance with guidelines established by the Federal Reserve Board as part of its efforts to monitor commercial asset quality. "Special mention" loans are defined as loans where known information about possible credit problems of the borrower cause management to have some doubt as to the ability of these borrowers to comply with the present loan repayment terms and which may result in future disclosure of these loans as nonperforming. For assets with identified credit issues, the Company has two primary classifications for problem assets: "substandard" and "doubtful." Substandard assets have one or more defined weaknesses and are characterized by the distinct possibility that the Company will sustain some loss if the deficiencies are not corrected. Doubtful assets have the weaknesses of substandard assets with the additional characteristic that the weaknesses make collection or liquidation in full satisfaction of the loan balance outstanding questionable and there is a high probability of loss based on currently existing facts, conditions and values. Loans classified as "Pass" do not meet the criteria set forth for special mention, substandard, or doubtful classification and are not considered criticized. Asset risk classifications are periodically reviewed and changed if, in the opinion of management, the risk profile of the customer has changed since the last review of the loan relationship.

A loan is considered impaired when, based on current information and events, it is probable that the Company will be unable to collect the scheduled payments of principal or interest when due according to the contractual terms of the loan agreement. Factors considered by management in determining impairment include payment status, collateral value, and the probability of collecting scheduled principal and interest payments when due. Loans that experience insignificant payment delays and payment shortfalls generally are not classified as impaired. The impairment loss is measured on a loan by loan basis for commercial and construction loans by either the present value of expected future cash flows discounted at the loan's effective interest rate, the loan's obtainable market price, or the fair value of the collateral if the loan is collateral dependent.

In general, all interest accrued but not collected for loans that are placed on nonaccrual status or charged off is reversed against interest income. The interest on these loans is accounted for on the cash-basis method or cost-recovery method, until qualifying for a return to accrual status. Loans are returned to accrual status when all principal and interest amounts contractually due are brought current and future payments are reasonably assured.

#### **Troubled Debt Restructurings**

During the course of its lending operations, the Company periodically grants concessions to its customers in an attempt to protect as much of its investment as possible and minimize risk of loss. These concessions may include restructuring the terms of a customer loan to alleviate the burden of the customer's near-term cash requirements. In order to be considered a troubled debt restructuring ("TDR"), the Company must conclude that the restructuring constitutes a concession and the customer is experiencing financial difficulties. The Company defines a concession to the customer as a modification of existing terms for economic or legal reasons that it would otherwise not consider. The concession is either granted through an agreement with the customer or is imposed by a court or law. Concessions include modifying original loan terms to reduce or defer cash payments required as part of the loan agreement, including but not limited to:

a reduction of the stated interest rate for the remaining original life of the debt,

extension of the maturity date or dates at a stated interest rate lower than the current market rate for new debt with similar risk characteristics.

reduction of the face amount or maturity amount of the debt as stated in the agreement, or

reduction of accrued interest receivable on the debt.

In its determination of whether the customer is experiencing financial difficulties, the Company considers numerous indicators, including, but not limited to:

whether the customer is currently in default on its existing loan, or is in an economic position where it is probable the customer will be in default on its loan in the foreseeable future without a modification.

whether the customer has declared or is in the process of declaring bankruptcy,

whether there is substantial doubt about the customer's ability to continue as a going concern,

whether, based on its projections of the customer's current capabilities, the Company believes the customer's future cash flows will be insufficient to service the debt, including interest, in accordance with the contractual terms of the existing agreement for the foreseeable future, and

whether, without modification, the customer cannot obtain sufficient funds from other sources at an effective interest rate equal to the current market rate for similar debt for a nontroubled debtor.

If the Company concludes that both a concession has been granted and the concession was granted to a customer experiencing financial difficulties, the Company identifies the loan as a TDR. For purposes of the determination of an allowance for credit losses for TDRs, the Company considers a loss probable on the loan, which is reviewed for specific impairment in accordance with the Company's allowance for loan loss methodology. If it is determined that losses are probable on such TDRs, either because of delinquency or other credit quality indicator, the Company establishes specific reserves for these loans. For additional information on the Company's allowance for credit losses, see Note 7 to these consolidated financial statements.

## ACQUIRED LOANS AND RELATED FDIC LOSS SHARE RECEIVABLE

The Company accounts for its acquisitions under the purchase method, where all identifiable assets acquired, including loans, are recorded at fair value. No allowance for credit losses related to the acquired loans is recorded on the acquisition date as the fair value of the loans acquired incorporates assumptions regarding credit risk.

Loans acquired are recorded at fair value in accordance with the fair value methodology consistent with the exit price concept and exclusive of the shared-loss agreements with the FDIC from certain of the Company's acquisitions in 2010 and 2009. The fair value estimates associated with the loans include estimates related to discount rates, expected prepayments and the amount and timing of undiscounted expected principal, interest and other cash flows. Credit discounts are included in the determination of fair value: therefore, an allowance for credit losses is not recorded at the acquisition date. At the time of acquisition, the Company estimated the fair value of the total acquired loan portfolio by segregating the total portfolio into loan pools with similar characteristics, which included:

- whether the loan was performing according to contractual terms at the time of acquisition,
- the loan type based on regulatory reporting guidelines, namely whether the loan was a mortgage, consumer, or commercial loan
- the nature of collateral,
- the interest rate type, whether fixed or variable rate, and
- the loan payment type, primarily whether the loan was amortizing or interest-only.

From these pools, the Company used certain loan information, including outstanding principal balance, estimated expected losses, weighted average maturity, weighted average term to re-price (if a variable rate loan), weighted average margin, and weighted average interest rate to estimate the expected cash flow for each loan pool.

Acquired loans are evaluated at acquisition and classified as purchase impaired or purchased non-impaired. Purchased impaired loans reflect credit deterioration since origination to the extent that it is probable at the time of acquisition that the Company will be unable to collect all contractually required payments. For purchased impaired loans, expected cash flows at the acquisition date in excess of the fair value of loans are recorded as interest income over the life of the loans using a level yield method if the timing and amount of future cash flows is reasonably estimable.

Subsequent to acquisition, the Company performs cash flow re-estimations at least quarterly for each purchased impaired loan and/or loan pool. Increases in estimated cash flows above those expected at acquisition are recognized on a prospective basis as interest income over the remaining life of the pool. Decreases in expected cash flows subsequent to acquisition result in recognition of a provision for credit loss.

Acquired loans are placed on nonaccrual status when the Company cannot reasonably estimate cash flows on a loan or loan pool.

Pursuant to an AICPA letter dated December 18, 2009, the AICPA summarized the SEC staff's view regarding the accounting in subsequent periods for discount accretion associated with loan receivables acquired in a business combination or asset purchase. Regarding the accounting for such loan receivables that, in the absence of further standard setting, the AICPA understands the SEC staff would not object to an accounting policy based on contractual cash flows (ASC Topic 310-20 approach) or an accounting policy based on expected cash flows (ASC 310-30 approach). The Company believes analogizing to ASC Topic 310-30 is the more appropriate option to follow in accounting for the fair value discount. However, in cases where a loan is acquired at a premium or slight discount, the Company believes that the contractual yield approach outlined in ASC Topic 310-20 is the more appropriate approach to apply.

#### FDIC loss share receivable

Because the FDIC will reimburse the Company for certain loans acquired in 2009 and 2010 should the Company experience a loss, an indemnification asset is recorded at fair value at the acquisition date. The indemnification asset is recognized at the same time as the indemnified loans, and measured on the same basis, subject to collectability or contractual limitations. The shared loss agreements on the acquisition date reflect the reimbursements expected to be received from the FDIC, using an appropriate discount rate, which reflects counterparty credit risk and other uncertainties.

The shared loss agreements continue to be measured on the same basis as the related indemnified loans, and the loss share receivable is impacted by changes in estimated cash flows associated with these loans. Deterioration in the credit quality of the acquired loans and related expected cash flows (immediately recorded as an adjustment to the allowance for credit losses) would immediately increase the loss share receivable, with the offset recorded through the consolidated statement of income. Increases in the credit quality of the acquired loans and related cash flows (reflected as an adjustment to yield and accreted into income over the remaining life of the loans) decrease the basis of the shared loss agreements, with such decrease being amortized into income over 1) the life of the loan or 2) the life of the shared loss agreements, whichever is shorter. Loss assumptions used to measure the basis of the indemnified loans are consistent with the loss assumptions used to measure the indemnification asset. Fair value accounting incorporates into the fair value of the indemnification asset an element of the time value of money, which is accreted back into income over the life of the shared loss agreements.

Upon the collection from the FDIC of an incurred loss the indemnification asset will be reduced by the amount owed by the FDIC. A corresponding claim receivable is established when a loss is incurred and recorded in other assets until cash is received from the FDIC.

For further discussion of the Company's acquisitions and loan accounting, see Note 4 and Note 6 to the consolidated financial statements.

## ALLOWANCE FOR CREDIT LOSSES

The allowance for credit losses represents management's best estimate of probable credit losses inherent in the loan portfolios and off-balance sheet lending commitments at the balance-sheet date. The allowance for credit losses is maintained at a level the Company considers appropriate and is based on quarterly assessments and evaluations of the collectability and historical loss experience, including both industry and Company specific considerations. While management uses the best information available to establish the allowance for credit losses, future adjustments may be necessary if economic conditions differ substantially from the assumptions used in determining the allowance or, if required by regulators, based upon information available to them at the time of their examinations, or if mandated by revisions to, new interpretations of, or issuance of new accounting standards. See Note 7 for an analysis of the Company's allowance for credit losses by portfolio and portfolio segment, and credit quality information by class. The entire amount of the allowance for credit losses is available to absorb losses on any category or lending-related commitment for non-acquired loans. The allowance related to acquired loans represents management's best estimate of cumulative impairment as described further in "Purchase Impaired Loans (Acquired Loans)".

The Company's strategy for credit risk management includes a combination of conservative exposure limits, which are significantly below legal lending limits and conservative underwriting, documentation and collection standards. The strategy emphasizes geographic, industry, and customer diversification within the Company's operating footprint, regular credit examinations, and regular management reviews of large credit exposures and loans experiencing credit quality deterioration.

The Company has not substantively changed any material aspect in its overall approach of determining the current year allowance for credit losses. There have been no material changes in criteria or estimation techniques as compared to prior periods that impacted the determination of the current allowance for credit losses.

Allowance for credit losses discussion below includes discussion specific to loans accounted for under the contractual yield method, referred to as "contractual loans", and loans accounted for as acquired credit impaired loans.

## **Contractual Loans (Excluding Acquired Loans)**

Contractual loans represent loans accounted for under the contractual yield method. The Company's contractual loans include loans originated by the Company and acquired loans that are not accounted for as acquired credit impaired loans, typically referred to as legacy loans. Credit losses on contractual loans are charged and recoveries are credited to the allowance for credit losses. Provisions for loan losses are based on the Company's review of historical industry and Company specific loss experience, and factors that management determines should be considered in estimating probable credit losses.

Loans identified as impaired are subject to individual quarterly review for potential loss. The Company considers the current value of collateral, credit quality of any guarantees, the guarantor's liquidity and willingness to cooperate, and other factors when evaluating whether an individual loan is impaired. Other factors may include the industry and geographic location of the borrower, size and financial condition of the borrower, cash flow and leverage of the borrower, and evaluation of the borrower's management. When individual loans are impaired, allowances are estimated based on management's assessment of the borrower's ability to repay the loan given the availability of collateral and other sources of cash flow, including evaluation of available legal options. Allowances for individually impaired loans are estimated based on the present value of expected future cash flows discounted at the loan's effective interest rate, fair value of the underlying collateral or readily observable secondary market values. Collectability of principal and interest is evaluated in assessing the need for a loss accrual.

The Company also estimates reserves for collective impairment that reflect an estimated measurement of losses related to loans not subject to individual review as of the balance sheet date. Such loans are grouped in homogenous pools or segments, which are consistent with the segments and classes described above. Embedded loss rates are derived from migration analyses, which track net charge-off experience sustained on loans according to their risk grade, and may be adjusted for Company-specific and/or industry factors. Loss rates are reviewed quarterly and adjusted as management deems necessary based on changing borrower and/or collateral conditions and actual collections and charge-off experience.

Based on observations made through a qualitative review, management may apply qualitative adjustments to the quantitatively determined loss estimates at a pool and/or portfolio segment level as deemed appropriate. Primary qualitative and environmental factors that may not be directly reflected in quantitative estimates include:

asset quality trends,

changes in lending and risk management practices and procedures
trends in the nature and volume of the loan portfolio, including the existence and effect of any portfolio concentrations
changes in experience and depth of lending staff
legal, regulatory and competitive environment
national and regional economic trends
data availability and applicability

Changes in these factors are considered in determining the directional consistency of changes in the allowance for credit losses. The impact of these factors on the Company's qualitative assessment of the allowance for credit losses can change from period to period based on management's assessment of the extent to which these factors are already reflected in historic loss rates. The uncertainty inherent in the estimation process is also considered in evaluating the allowance for credit losses.

## **Purchased Impaired Loans (Acquired Loans)**

Purchased impaired loans represent loans acquired by the Company, which are accounted in accordance with ASC 310-30. Credit losses incurred subsequent to acquisition are charged to the allowance for credit losses. Recoveries are credited to the allowance for credit losses to the extent the losses were incurred subsequent to acquisition. Recoveries related to credit losses incurred prior to acquisition are reflected as prospective adjustments to yield, which are accreted to income over the remaining life of the associated pool of loans. Provisions for credit losses are based on the Company's determination of the timing and amount of expected cash flows. Provisions for credit losses associated with loans covered by loss share agreements with the FDIC are partially offset by increases in the FDIC loss share receivable.

The allowance for credit losses related to loans accounted for as purchased impaired loans is based on management's re-estimation of expected cash flows for each loan pool. An allowance for credit losses is established to the extent that the expected cash flows of a loan pool have decreased since acquisition.

## OFF-BALANCE SHEET CREDIT RELATED FINANCIAL INSTRUMENTS

The Company accounts for its guarantees in accordance with the provisions of ASC Topic 460. In the ordinary course of business, the Company has entered into commitments to extend credit, including commitments under credit card arrangements, commercial letters of credit and standby letters of credit. Such financial instruments are recorded when they are funded.

#### DERIVATIVE FINANCIAL INSTRUMENTS

ASC Topic 815 requires that all derivatives be recognized as assets or liabilities in the balance sheet at fair value. The Company may enter

into derivative contracts to manage exposure to interest rate risk or to meet the financing and/or investing needs of its customers.

In the course of its business operations, the Company is exposed to certain risks, including interest rate, liquidity, and credit risk. The Company manages its risks through the use of derivative financial instruments, primarily through management of exposure due to the receipt or payment of future cash amounts based on interest rates. The Company's derivative financial instruments manage the differences in the timing, amount, and duration of expected cash receipts and payments.

The primary types of derivatives used by the Company include interest rate swap agreements, forward sales contracts, interest rate lock commitments, and written and purchased options.

#### **Hedging Activities**

As part of its activities to manage interest rate risk due to interest rate movements, the Company has engaged in interest rate swap transactions to manage exposure to interest rate risk through modification of the Company's net interest sensitivity to levels deemed to be appropriate. The Company utilizes these interest rate swap agreements to convert a portion of its variable-rate debt to a fixed rate (cash flow hedge). Interest rate swaps are contracts in which a series of interest rate flows are exchanged over a prescribed period. The notional amount on which the interest payments are based is not exchanged.

Because the swap agreements used to manage interest rate risk have been designated as hedging exposure to variable cash flows of a forecasted transaction, the effective portion of the derivative's gain or loss is initially reported as a component of other comprehensive income and subsequently reclassified into earnings when the forecasted transaction affects earnings or when the hedge is terminated. The ineffective portion of the gain or loss is reported in earnings immediately.

In applying hedge accounting for derivatives, the Company establishes a method for assessing the effectiveness of the hedging derivative and a measurement approach for determining the ineffective aspect of the hedge upon the inception of the hedge. These methods are consistent with the Company's approach to managing risk.

## **Other Derivative Instruments**

Interest rate swap agreements

In addition to using derivative instruments as an interest rate risk management tool, the Company also enters into derivative instruments to help its commercial customers manage their exposure to interest rate fluctuations. To mitigate the interest rate risk associated with these customer contracts, the Company enters into offsetting derivative contract positions. The Company manages its credit risk, or potential risk of default by its commercial customers, through credit limit approval and monitoring procedures.

For interest rate swap agreements that are not designated as hedging instruments, changes in the fair value of the derivatives are recognized in earnings immediately.

#### Rate lock commitments

The Company enters into commitments to originate loans intended for sale whereby the interest rate on the prospective loan is determined prior to funding ("rate lock commitments"). A rate lock is given to a borrower, subject to conditional performance obligations, for a specified period of time that typically does not exceed 60 days. Simultaneously with the issuance of the rate lock to the borrower, a rate lock is received from an investor for a best efforts or mandatory delivery of the loan. Under the terms of the best efforts delivery lock, the investor commits to purchase the loan at a specified price, provided the loan is funded and delivered prior to a specified date and provided that the credit and loan characteristics meet pre-established criteria for such loans. Rate lock commitments on mortgage loans that are intended to be sold are considered to be derivatives. Accordingly, such commitments are recorded at fair value as derivative assets or liabilities, with changes in fair value recorded in mortgage income.

# Equity-indexed certificates of deposit

IBERIABANK offers its customers a certificate of deposit that provides the purchaser a guaranteed return of principal at maturity plus potential return, which allows IBERIABANK to identify a known cost of funds. The rate of return is based on the performance of a basket of publically traded stocks that represent a variety of industry segments. Because it is based on an equity index, the rate of return represents an embedded derivative that is not clearly and closely related to the host instrument and is to be accounted for separately. Accordingly, the certificate of deposit is separated into two components: a zero coupon certificate of deposit (the host instrument) and a written option purchased by the depositor (an embedded derivative). The discount on the zero coupon deposit is amortized over the life of the deposit, and the written option is carried at fair value on the Company's consolidated balance sheet, with changes in fair value recorded through earnings. IBERIABANK offsets the risks of the written option by purchasing an option with terms that mirror the written option and that is also carried at fair value on the Company's consolidated balance sheet.

#### PREMISES AND EQUIPMENT

Land is carried at cost. Buildings, furniture, fixtures, and equipment are carried at cost, less accumulated depreciation computed on a straight line basis over the estimated useful lives of 10 to 40 years for buildings and 3 to 15 years for furniture, fixtures and equipment. Capitalized leasehold improvements are amortized over the length of the initial lease agreement or their useful life, whichever is shorter.

## OTHER REAL ESTATE

Other real estate includes all real estate, other than bank premises used in bank operations, owned or controlled by the Company, including real estate acquired in settlement of loans. Properties are recorded at the balance of the loan (which is the pro-rata carrying value of loans accounted for in accordance with ASC 310-30) or at estimated fair value less estimated selling costs, whichever is less, at the date acquired. Subsequent to foreclosure, management periodically performs valuations and the assets are carried at the lower of cost or fair value less

estimated selling costs. Revenue and expenses from operations, gain or loss on sale and changes in the valuation allowance are included in net expenses from foreclosed assets.

For further discussion of the Company's other real estate owned, see Note 11 to the consolidated financial statements.

#### GOODWILL AND OTHER INTANGIBLE ASSETS

#### Goodwill

Goodwill is accounted for in accordance with ASC Topic 350, and accordingly is not amortized but is evaluated at least annually for impairment. As part of its testing, the Company first assesses qualitative factors to determine whether it is more likely than not that the fair value of a reporting unit is less than its carrying amount. If the Company determines the fair value of a reporting unit is less than its carrying amount using these qualitative factors, the Company compares the fair value of goodwill with its carrying amount, and then measures impairment loss by comparing the implied fair value of goodwill with the carrying amount of that goodwill.

#### Title Plant

The Company records its title plant assets in accordance with ASC Topic 950. Under ASC Topic 950, costs incurred to construct a title plant, including the costs incurred to obtain, organize, and summarize historical information, are capitalized until the title plant can be used to perform title searches. Purchased title plant, including a purchased undivided interest in title plant, is recorded at cost at the date of acquisition. For title plant acquired separately or as part of a company acquisition, cost is measured as the fair value of the consideration given. Capitalized costs of title plant are not depreciated or charged to income unless circumstances indicate that the carrying amount of the title plant has been impaired. Impairment identifiers include a change in legal requirements or statutory practices, identification of obsolescence, and abandonment of the title plant, among other identifiers.

#### Intangible assets subject to amortization

The Company's acquired intangible assets that are subject to amortization include core deposit intangibles, amortized on a straight line or accelerated basis over a 10 year average life and a customer relationship intangible asset, amortized on an accelerated basis over a 9.5 year life

#### TRANSFERS OF FINANCIAL ASSETS

Transfers of financial assets are accounted for as sales when control over the assets has been surrendered. Control over transferred assets is deemed to be surrendered when 1) the assets have been isolated from the Company, 2) the transferred obtains the right, free of conditions that constrain it from taking advantage of that right, to pledge or exchange the transferred assets, and 3) the Company does not maintain effective control over the transferred assets through an agreement to repurchase them before their maturity. Should the transfer not meet these three criteria, the transaction is treated as a secured financing.

## INCOME TAXES

The Company and all subsidiaries file a consolidated federal income tax return on a calendar year basis. The Company files income tax returns in the U.S. federal jurisdiction and various state jurisdictions through IBERIABANK, LTC and their subsidiaries. In lieu of Louisiana state income tax, IBERIABANK is subject to the Louisiana bank shares tax, which is included in noninterest expense or income tax expense in the Company's consolidated financial statements. With few exceptions, the Company is no longer subject to U.S. federal, state or local income tax examinations for years before 2009.

Deferred income tax assets and liabilities are determined using the liability (or balance sheet) method. Under this method, the net deferred tax asset or liability is determined based on the tax effects of the temporary differences between the book and tax bases of the various balance sheet assets and liabilities and gives current recognition to changes in tax rates and laws. The measurement of deferred tax assets is reduced, if necessary, by the amount of any tax benefits that, based on available evidence, are not expected to be realized.

The Company recognizes interest and penalties accrued related to unrecognized tax benefits, if applicable, in noninterest expense.

## STOCK COMPENSATION PLANS

The Company issues stock options and restricted stock under various plans to directors, officers and other key employees. The Company accounts for its stock compensation plans in accordance with ASC Topics 718 and 505. Under those provisions, the Company has adopted a fair value based method of accounting for employee stock compensation plans, whereby compensation cost is measured at the grant date based on the value of the award and is recognized on a straight-line basis over the service period, which is usually the vesting period, taking into account retirement eligibility. As a result, compensation expense relating to stock options and restricted stock is reflected in net income as part of "Salaries and employee benefits" on the consolidated statements of income. The Company's practice has been to grant options at no less than the fair market value of the stock at the grant date.

See Note 19 for additional information on the Company's share-based compensation plans.

## **EARNINGS PER COMMON SHARE**

Basic earnings per share represents income available to common shareholders divided by the weighted average number of common shares outstanding during the period. Diluted earnings per share reflect additional common shares that would have been outstanding if dilutive potential common shares, in the form of stock options, had been issued, as well as any adjustment to income that would result from the assumed issuance. Participating common shares issued by the Company relate to unvested outstanding restricted stock awards, the earnings allocated to which are used in determining income available to common shareholders under the two-class method.

See Note 3 for additional information on the Company's calculation of earnings per share.

#### TREASURY STOCK

The purchase of the Company's common stock is recorded at cost. At the date of retirement or subsequent reissuance, treasury stock is reduced by the cost of such stock with differences recorded in additional paid-in capital or retained earnings, as applicable.

#### COMPREHENSIVE INCOME

Accounting principles generally require that recognized revenue, expenses, gains and losses be included in net income. Although certain changes in assets and liabilities, such as unrealized gains and losses on available for sale securities and cash flow hedges, are reported as a separate component of the equity section of the balance sheet, such items, along with net income, are components of comprehensive income.

#### **SEGMENTS**

All of the Company's banking operations are considered by management to be aggregated in one reportable operating segment. Because the overall banking operations comprise substantially all of the consolidated operations and none of the Company's other subsidiaries, either individually or in the aggregate, meet quantitative materiality thresholds, no separate segment disclosures are presented in these consolidated financial statements. The Company has invested in its financial reporting infrastructure to report financial information associated with performance of lines of business within the banking operating segment. The Company anticipates reporting this information sometime in 2013.

#### FAIR VALUE MEASUREMENTS

The Company estimates fair value based on the assumptions market participants would use when selling an asset or transferring a liability and characterizes such measurements within the fair value hierarchy based on the inputs used to develop those assumptions and measure fair value. The hierarchy requires the Company to maximize the use of observable inputs and minimize the use of unobservable inputs. The three levels of inputs used to measure fair value are as follows:

- Level 1 Quoted prices in active markets for identical assets or liabilities.
- 2 Observable inputs other than quoted prices included in Level 1, such as quoted prices for similar assets and liabilities in active markets; quoted prices for identical or similar assets and liabilities in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.
- **3** Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities. This includes certain pricing models, discounted cash flow methodologies and similar techniques that use significant unobservable inputs.

A description of the valuation methodologies used for instruments measured at fair value follows, as well as the classification of such instruments within the valuation hierarchy.

## Securities available for sale

Securities are classified within Level 1 where quoted market prices are available in an active market. Inputs include securities that have quoted prices in active markets for identical assets. If quoted market prices are unavailable, fair value is estimated using quoted prices of securities with similar characteristics, at which point the securities would be classified within Level 2 of the hierarchy. Examples may include certain collateralized mortgage and debt obligations.

## Mortgage loans held for sale

December 31, 2012, the Company has \$267,475,000 of conforming mortgage loans held for sale. Mortgage loans originated and held for sale are carried at the lower of cost or estimated fair value. The Company obtains quotes or bids on these loans directly from purchasing financial institutions. Mortgage loans held for sale that were recorded at estimated fair value are included in the table in Note 22.

#### **Impaired loans**

Loans are measured for impairment using the methods permitted by ASC Topic 310. Fair value measurements are used in determining impairment using either the loan's obtainable market price, if available (Level 1) or the fair value of the collateral if the loan is collateral dependent (Level 2). Measuring the impairment of loans using the present value of expected future cash flows, discounted at the loan's effective interest rate, is not considered a fair value measurement. Fair value of the collateral is determined by appraisals or independent valuation.

## Other real estate owned

Fair values of OREO at December 31, 2012 are determined by sales agreement or appraisal, and costs to sell are based on estimation per the terms and conditions of the sales agreement or amounts commonly used in real estate transactions. Inputs include appraisal values on the properties or recent sales activity for similar assets in the property's market, and thus OREO measured at fair value would be classified within Level 2 of the hierarchy. The Company included property write-downs of \$6,409,000, \$7,250,000, and \$2,943,000 in earnings for the years ended December 31, 2012, 2011, and 2010, respectively.

#### **Derivative financial instruments**

The Company utilizes interest rate swap agreements to convert a portion of its variable-rate debt to a fixed rate (cash flow hedge). The Company also enters into commitments to originate loans whereby the interest rate on the prospective loan is determined prior to funding ("rate lock commitments"). Rate lock commitments on mortgage loans that are intended to be sold are considered to be derivatives. The Company offers its customers a certificate of deposit that provides the purchaser a guaranteed return of principal at maturity plus potential return, which allows the Company to identify a known cost of funds. The rate of return is based on an equity index, and as such represents an embedded derivative. Fair value of interest rate swaps, interest rate lock commitments, and equity-linked written and purchased options are estimated using prices of financial instruments with similar characteristics, and thus are classified within Level 2 of the fair value hierarchy.

# NOTE 2 – RECENT ACCOUNTING PRONOUNCEMENTS

#### ASU No. 2011-04

In 2012, the Company adopted the provisions of ASU No. 2011-04, Fair Value Measurement (Topic 820): Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in US GAAP and IFRSs, which changes the wording used to describe many of the requirements in U.S. GAAP for measuring fair value and for disclosing information about fair value measurements. The amendments clarify that the Company should disclose quantitative information about the unobservable inputs used in a fair value measurement that is categorized within Level 3 of the fair value hierarchy. Requiring quantitative information does not change the objective of the requirement but increases the comparability of disclosures between disclosures under U.S. GAAP and IFRSs.

The disclosures required by this ASU are incorporated in Notes 22 and 23 in these consolidated financial statements.

#### ASU No. 2011-05

In 2012, the Company adopted the provisions of Accounting Standards Update ("ASU") No. 2011-05, Comprehensive Income (Topic 220): Presentation of Comprehensive Income, which increases the prominence of items reported in other comprehensive income and eliminates the option to report other comprehensive income as part of the statement of shareholders' equity. The ASU requires that all nonowner changes in shareholders' equity be presented in either a single continuous statement of comprehensive income or in two separate but consecutive statements. The adoption of this ASU did not change the items that are reported in other comprehensive income or when an item of other comprehensive income must be reclassified to net income. The adoption also did not change the option to present components of other comprehensive income either net of related tax effects or before related tax effects. The tax effect for each component must be disclosed in the notes to the consolidated financial statements or presented in the statement in which other comprehensive income is presented. The amendments also do not affect how earnings per share is calculated or presented.

The Company has chosen to present the nonowner changes in shareholders' equity in a single continuous statement of comprehensive income in its consolidated financial statements. The adoption of the ASU in the current year affects the format and presentation of its consolidated financial statements but does not represent a departure from currently adopted accounting principles and thus the adoption did not have an effect on the Company's operating results, financial position, or liquidity. The financial statements for the comparative prior period have been revised to conform to current period presentation.

## ASU No. 2012-02

In 2012, the Company adopted the provisions of ASU No. 2012-02, *Intangibles – Goodwill and Other (Topic 350): Testing Indefinite-Lived Intangible Assets for Impairment*, which provides the Company with the option to make a qualitative assessment about the likelihood that an indefinite-lived intangible asset is impaired to determine whether it should perform a quantitative impairment test. The ASU also enhances the consistency of impairment testing guidance among long-lived asset categories by permitting the Company to assess qualitative factors to determine whether it is necessary to calculate the asset's fair value when testing an indefinite-lived intangible asset for impairment, which is equivalent to the impairment testing requirements for other long-lived assets. In accordance with the amendments in this Update, an entity will have an option not to calculate annually the fair value of an indefinite-lived intangible asset if the entity determines that it is not more likely than not that the asset is impaired. Permitting the Company to assess qualitative factors when testing indefinite-lived intangible assets for impairment results in guidance that is similar to the goodwill impairment testing guidance in ASU No. 2011-08. The adoption of the ASU in the current year does not represent a departure from currently adopted accounting principles and thus the adoption did not have an effect on the Company's operating results, financial position, or liquidity.

# ASU No. 2012-06

In 2012, the Financial Accounting Standards Board ("FASB") issued ASU No. 2012-06, Business Combinations (Topic 805): Subsequent Accounting for an Indemnification Asset Recognized at the Acquisition Date as a Result of a Government-Assisted Acquisition of a Financial Institution, which clarifies the applicable guidance for subsequently measuring an indemnification asset recognized in a government-assisted acquisition of a financial institution that includes a loss-sharing agreement. The ASU addresses the diversity in practice in the interpretation of the terms "on the same basis" and "contractual limitations" used in accounting guidance. Accounting principles require that an indemnification asset recognized at the acquisition date as a result of a government-assisted acquisition of a financial institution involving an indemnification agreement shall be subsequently measured on the same basis as the indemnified item. The provisions of ASU No. 2012-06 clarify that, upon subsequent remeasurement of an indemnification asset, the effect of the change in expected cash flows of the indemnification agreement shall be amortized. Any amortization of changes in value is limited to the lesser of the contractual term of the indemnification agreement and the remaining life of the indemnified assets. The ASU does not affect the guidance relating to the recognition or initial measurement of an indemnification asset.

The provisions in this ASU are effective beginning with the Company's first quarter of 2013, with early adoption permitted. Because the estimated lives of indemnification assets are an accounting estimate, the impact of the adoption of ASU No. 2012-06 will be prospective, meaning that changes in the estimated life will impact the future earnings of the Company. The rate of amortization of the indemnification assets by the Company has been estimated over the life of the underlying covered loans using a static spread to the rate earned on the covered loans. The adoption of ASU No. 2012-06 will change how the Company amortizes its indemnification assets. The Company currently expects to have higher future amortization in the near term and does not expect a material impact on its financial position and liquidity resulting from the adoption of this ASU.

#### ASU No. 2013-02

In February 2013, the FASB issued ASU No. 2013-06, Comprehensive Income (Topic 220): Reporting of Amounts Reclassified Out of Accumulated Other Comprehensive Income, which requires the Company to report the effect of significant reclassifications out of accumulated other comprehensive income on the respective line items in net income on the Company's consolidated statement of comprehensive income if the amount being reclassified is required under US GAAP to be reclassified in its entirety to net income. The ASU does not change the current requirements for reporting net income or other comprehensive income in the consolidated financial statements of the Company, but does require the Company to provide information about the amounts reclassified out of accumulated other comprehensive income by component.

The provisions in the ASU are effective prospectively beginning with the Company's first quarter of 2013, with early adoption permitted. The adoption of the ASU affects the format and presentation of its consolidated financial statements and the footnotes to the consolidated financial statements, but does not represent a departure from currently adopted accounting principles and thus the adoption will not have an effect on the Company's operating results, financial position, or liquidity.

## **NOTE 3 –EARNINGS PER SHARE**

Share-based payment awards that entitle holders to receive non-forfeitable dividends before vesting are considered participating securities and thus included in the calculation of basic earnings per share. These awards are included in the calculation of basic earnings per share under the two-class method. The two-class method allocates earnings for the period between common shareholders and other security holders. The participating awards receiving dividends will be allocated the same amount of income as if they were outstanding shares.

The following table presents the calculation of basic and diluted earnings per share for the years ended December 31, 2012, 2011, and 2010

	For the Years Ended December 31,						
(Dollars in thousands, except per share data)	2	2012	2011		2010		
Income available to common shareholders	\$	76,395	\$ :	53,538	\$ 4	18,826	
Distributed and undistributed earnings to unvested restricted stock		(1,443)		(988)		(981)	
Distributed and undistributed earnings to common shareholders – Basic		74,952		52,550	4	17,845	
Undistributed earnings reallocated to unvested restricted stock		6		21		10	
Distributed and undistributed earnings to common shareholders – Diluted	\$	74,958	\$	52,571	\$ 4	17,855	
Weighted average shares outstanding - Basic (1)		29,454,084	28,5	500,420	25,68	31,266	
Weighted average shares outstanding - Diluted	28,957,696		28,141,300		25,394,120		
Earnings per common share – Basic		\$ 2.59	\$	1.88	\$	1.90	
Earnings per common share - Diluted		\$ 2.59	\$	1.87	\$	1.88	
Earnings per unvested restricted stock share - Basic		\$ 2.61	\$	2.04	\$	1.97	
Earnings per unvested restricted stock share - Diluted		\$ 2.60	\$	2.00	\$	1.95	

<sup>(1)</sup> Weighted average basic shares outstanding include 552,609, 484,361, and 498,692 shares of unvested restricted stock for the years ended December 31, 2012, 2011, and 2010, respectively.

Additional information on the Company's basic earnings per common share is shown in the following table.

	For the Years Ended December 31,					
(Dollars in thousands, except per share data)	2012	2011	2010			
Distributed earnings to common shareholders Undistributed earnings to common	\$ 39,349	\$ 38,681	\$ 35,772			
shareholders	35,603	13,869	12,073			
Total earnings to common shareholders	\$ 74,952	\$ 52,550	\$ 47,845			
Distributed earnings to unvested restricted stock	\$ 758	\$ 727	\$ 733			
Undistributed earnings to unvested restricted stock	685	261	248			
Total earnings allocated to restricted stock	\$ 1,443	\$ 988	\$ 981			
Distributed earnings per common share	\$ 1.36	\$ 1.38	\$ 1.42			
Undistributed earnings per common share	1.23	.50	.48			
Total earnings per common share - Basic	\$ 2.59	\$ 1.88	\$ 1.90			
Distributed earnings per unvested restricted stock share	\$ 1.37	\$ 1.50	\$ 1.47			
Undistributed earnings per unvested restricted stock share	1.24	0.54	0.50			
Total earnings per unvested restricted stock share - Basic	\$ 2.61	\$ 2.04	\$ 1.97			

For the years ended December 31, 2012, 2011, and 2010, the calculations for basic shares outstanding exclude: (1) the weighted average shares owned by the Recognition and Retention Plan ("RRP") of 612,097, 571,262 and 560,767, respectively, and (2) the weighted average shares in treasury stock of 1,964,825, 1,300,222, and 1,256,418, respectively.

The effect from the assumed exercise of 752,188, 542,716, and 477,665 stock options was not included in the computation of diluted earnings per share for years ended December 31, 2012, 2011, and 2010, respectively, because such amounts would have had an antidilutive effect on earnings per share.

# NOTE 4 – ACQUISITION AND DISPOSITION ACTIVITY

## Acquisition of Florida Gulf Bancorp, Inc.

On July 31, 2012, the Company acquired Florida Gulf Bancorp, Inc. ("Florida Gulf"), the holding company of Florida Gulf Bank, headquartered in Fort Myers, Florida with 8 branches in the Fort Myers-Cape Coral, FL market. The Company acquired Florida Gulf in order to further expand its banking operations in the Fort Myers Metropolitan area. Under terms of the agreement, for each share of Florida Gulf stock outstanding, Florida Gulf shareholders received shares of the Company's common stock equal to \$23.00 and a cash payment for any fractional share. In addition, the agreement provides for potential additional cash consideration based on the resolution of certain identified loans over a three-year period after the acquisition. The Company acquired all of the outstanding common stock of the former Florida Gulf shareholders for total consideration of \$45,339,000, which included the fair value of options granted and non-equity consideration paid, which resulted in goodwill of \$32,420,000, as shown in the following table:

(Dollars in thousands)	Number of Shares	Amount		
<b>Equity Consideration</b>				
Common Stock issued	754,334	\$	37,210	
Options issued	32,863		651	
Total Equity Consideration			37,861	
Non-Equity Consideration				
Change in Control Payments			1,342	
Cash			4,625	
Contingent Consideration	_		1,511	
<b>Total Non-Equity Consideration</b>			7,478	
Total Consideration Paid			45,339	
Fair Value of Net Assets Assumed including Identifiable Intangible Assets			(12,919)	
Goodwill	•	\$	32,420	

The acquisition was accounted for under the purchase method of accounting in accordance with ASC Topic 805. Both the purchased assets and liabilities assumed were recorded at their respective acquisition date fair values. Identifiable intangible assets, including core deposit intangible assets, if any, were recorded at fair value. Because the consideration paid was greater than the net fair value of the acquired assets and liabilities, the Company recorded goodwill as part of the acquisition. The goodwill recognized was the result of the combined Companies' expanded presence in the Fort Myers, Florida Metropolitan Statistical Area ("MSA") through the addition of eight branches and an experienced in-market team that enhances the Company's ability to compete in that market. Additionally, goodwill was also created by the expected cost savings that will be recognized in future periods through the elimination of redundant operations. Goodwill created in the acquisition in not deductible for income tax purposes.

In accordance with ASC Topic 805, estimated fair values are subject to change up to one year after the acquisition date. This allows for adjustments to the initial purchase entries if additional information relative to closing date fair values becomes available. Material adjustments to acquisition date estimated fair values would be recorded in the period in which the acquisition occurred, and as a result, previously reported results are subject to change. Information regarding the Company's loan discount and related deferred tax asset, as well as income taxes payable and the related deferred tax balances, recorded in the acquisition may be adjusted as the Company refines its estimates of the current and deferred tax balances acquired, as well as the fair values of loans acquired and the deferred tax assets created from the acquisition. Determining the fair value of assets and liabilities, particularly illiquid assets and liabilities, is a complicated process involving significant judgment regarding estimates and assumptions used to calculate estimated fair value. The Company may incur losses on the acquired loans that are materially different from losses the Company originally projected. Fair value adjustments based on updated estimates could materially affect the goodwill recorded on the acquisition.

The acquired assets and liabilities, as well as the adjustments to record the assets and liabilities at their estimated fair values, are presented in the following table.

(Dollars in thousands)		Preliminary Fair Value			
	As Acquired	Adjustments	<u> </u>	IBERI	ABANK
Assets					
Cash and cash equivalents	\$ 37,050	\$ -		\$	37,050
Investment securities	57,162	(321)	(1)		56,841
Loans	244,485	(28,734)	(2)		215,751
Other real estate owned	770	(216)	(3)		554
Deferred tax asset	1,446	11,454	(4)		12,900
Other assets	19,871	(3,301)	(5)		16,570
Total Assets	\$ 360,784	\$ (21,118)		\$	339,666
Liabilities					
Interest-bearing deposits	228,050	405	(6)		228,455
Noninterest-bearing deposits	57,578	-			57,578
Borrowings	39,188	1,039	(7)		40,227
Other liabilities	487	-			487
<b>Total Liabilities</b>	\$ 325,303	\$ 1,444		\$	326,747

#### **Explanation of Certain Fair Value Adjustments**

- (1) The adjustment represents the write down of the book value of Florida Gulf's investments to their estimated fair value based on fair values on the date of acquisition.
- (2) The adjustment represents the write down of the book value of Florida Gulf's loans to their estimated fair value based on current interest rates and expected cash flows which includes estimates of expected credit losses inherent in the portfolio.
- (3) The adjustment represents the write down of the book value of Florida Gulf's OREO properties to their estimated fair value at the acquisition date based on their appraised value, as adjusted for costs to sell.
- (4) The adjustment represents the deferred tax asset recognized on the fair value adjustments of Florida Gulf's acquired assets and assumed liabilities.
- (5) The adjustment represents the write down of the book value of Florida Gulf's property, equipment, and other assets to their estimated fair value at the acquisition date based on their appraised value.
- (6) The adjustment is necessary because the weighted average interest rate of Florida Gulf's CDs exceeded the cost of similar funding at the time of acquisition. The fair value adjustment will be amortized to reduce interest expense over the life of the portfolio, which is estimated at 60 months.
- (7) The adjustment is necessary because the interest rate of Florida Gulf's fixed rate borrowings exceeded current interest rates on similar borrowings.

The Company's consolidated financial statements as of and for the year ended December 31, 2012 include the operating results of the acquired assets and assumed liabilities for the 153 days subsequent to the July 31, 2012 acquisition date. Due to the system conversion of the acquired entity in August 2012 and subsequent integration of the operating activities of the acquired branches into existing Company markets, historical reporting for the former Florida Gulf branches is impracticable and thus disclosure of the revenue from the assets acquired and income before income taxes is impracticable for the 153-day period.

#### Supplemental pro forma information

The following pro forma information for the years ended December 31, 2012 and 2011 reflects the Company's estimated consolidated results of operations as if the acquisition of Florida Gulf occurred at January 1, 2011, unadjusted for potential cost savings.

-	2012	2011	
\$	630,776	\$	568,689
	77,372		54,800
	2.59		1.87
	2.58		1.86
	\$	\$ 630,776 77,372 2.59	\$ 630,776 \$ 77,372 2.59

## Acquisitions of OMNI BANCSHARES, Inc., Cameron Bancshares, Inc., and certain assets of Florida Trust Company

On May 31, 2011, the Company acquired OMNI BANCSHARES, Inc. ("OMNI"), the holding company of OMNI BANK, headquartered in Metairie, Louisiana with 14 offices in the New Orleans and Baton Rouge, LA markets. The Company acquired all of the outstanding common stock of the former OMNI shareholders for total consideration of \$46,407,000, which resulted in goodwill of \$63,756,000.

Also on May 31, 2011, the Company acquired Cameron Bancshares, Inc. ("Cameron"), the holding company of Cameron State Bank, headquartered in Lake Charles, Louisiana, with 22 offices and 48 ATMs in the Lake Charles region, in order to expand its banking operations into the Lake Charles, Louisiana area. The Company acquired all of the outstanding common stock of the former Cameron shareholders for total consideration of \$143,241,000, which resulted in goodwill of \$71,417,000.

On June 14, 2011, the Company purchased certain assets of the Florida Trust Company, a wholly-owned subsidiary of the Bank of Florida Corporation. Florida Trust Company operated offices in Naples and Ft. Lauderdale, Florida. Upon acquisition, the Florida Trust Company became part of the trust and asset management division of IBERIABANK. Under terms of the agreement, IBERIABANK paid the Bank of Florida Corporation \$700,000 and a contingent payment of \$670,000 for the acquisition of substantially all of the assets of Florida Trust Company. The acquisition resulted in additional intangible assets of \$1,400,000 included in the Company's consolidated balance sheet as of December 31, 2011, of which \$52,000 was goodwill.

The acquisitions were accounted for under the purchase method of accounting in accordance with ASC Topic 805. Both the purchased assets and liabilities assumed were recorded at their respective acquisition date fair values. Identifiable intangible assets, including core deposit intangible assets, were recorded at fair value. Because the consideration paid was greater than the net fair value of the acquired assets and liabilities, the Company recorded goodwill as part of the acquisitions.

The acquired assets and liabilities are presented in the following table at fair value at each entity's respective acquisition date. The table also includes intangible assets other than goodwill created in the acquisition, namely, core deposit intangible assets and a customer relationship intangible asset.

			Florida Trust		
(Dollars in thousands)	OMNI	Cameron	Company	Total	
Assets					
Cash and cash equivalents	\$ 54,683	\$ 29,191	\$ -	\$ 83,874	
Investment securities	91,019	223,685	-	314,704	
Loans	441,447	382,074	-	823,521	
Other real estate owned	16,253	395	-	16,648	
Core deposit intangible	829	5,178	-	6,007	
Deferred tax asset	33,625	11,116	-	44,741	
Other assets	43,641	38,582	1,348	83,571	
Total Assets	\$ 681,497	\$ 690,221	\$ 1,348	\$ 1,373,066	
Liabilities					
Interest-bearing deposits	506,427	402,908	-	909,335	
Noninterest-bearing deposits	129,181	164,363	-	293,544	
Borrowings	58,364	49,002	-	107,366	
Other liabilities	4,874	2,124	-	6,998	
Total Liabilities	\$ 698,846	\$ 618,397	<u> </u>	\$ 1,317,243	

## **Branch Dispositions**

During the second quarter of 2012, the Company announced plans to close ten branches during 2012 as part of its ongoing business strategy, which includes a periodic review of its branch network to maximize shareholder return. The Company closed two branches during the third quarter of 2012 and closed eight branches during the fourth quarter of 2012. In addition, the Company announced during the fourth quarter of 2012 that four additional branches would be closed during the first quarter of 2013. As part of these branch closures, the Company incurred various disposal costs during the third and fourth quarters of 2012 and expects to incur additional costs in the first quarter of 2013, including personnel termination costs, contract termination costs, and fixed asset disposals. The following table shows the costs the Company incurred that are included in its statement of comprehensive income for the year ended December 31, 2012.

(Dollars in thousands, except per share data)	2012
Employee termination	\$ 477
Lease and contract termination	20
Property and equipment impairment	2,743
Accelerated depreciation	576
Total	\$ 3,816

The Company has included former bank properties with a book value of \$4,214,000 in OREO as of December 31, 2012. The Company estimates future exit costs, which would include additional employee termination costs, fixed asset disposals, and lease termination costs, will not be material.

# NOTE 5 – INVESTMENT SECURITIES

The amortized cost and fair values of investment securities, with gross unrealized gains and losses, consist of the following:

(Dollars in thousands)	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Estimated Fair Value	
December 31, 2012					
Securities available for sale:					
U.S. Government-sponsored enterprise					
obligations	\$ 281,746	\$ 4,364	\$ (386)	\$ 285,724	
Obligations of state and political					
subdivisions	120,680	6,573	(178)	127,075	
Mortgage backed securities	1,303,030	29,108	(1,482)	1,330,656	
Other securities	1,460	89	-	1,549	
Total securities available for sale	\$ 1,706,916	\$ 40,134	\$ (2,046)	\$ 1,745,004	
Securities held to maturity:					
U.S. Government-sponsored enterprise					
obligations	\$ 69,949	\$ 1,244	\$ -	\$ 71,193	
Obligations of state and political					
subdivisions	88,909	4,730	(113)	93,526	
Mortgage backed securities	46,204	728	(153)	46,779	
Total securities held to maturity	\$ 205,062	\$ 6,702	\$ (266)	\$ 211,498	
December 31, 2011					
Securities available for sale:					
U.S. Government-sponsored enterprise					
obligations	\$ 336,859	\$ 5,633	\$ (4)	\$ 342,488	
Obligations of state and political	,		,		
subdivisions	137,503	6,500	(198)	143,805	
Mortgage backed securities	1,289,775	28,317	(718)	1,317,374	
Other securities	1,460	78	· · ·	1,538	
Total securities available for sale	\$ 1,765,597	\$ 40,528	\$ (920)	\$ 1,805,205	
Securities held to maturity:					
U.S. Government-sponsored enterprise					
obligations	\$ 85,172	\$ 1,921	\$ -	\$ 87,093	
Obligations of state and political					
subdivisions	81,053	3,682	(57)	84,678	
Mortgage backed securities	26,539	800		27,339	
Total securities held to maturity	\$ 192,764	\$ 6,403	\$ (57)	\$ 199,110	

At December 31, 2012, the Company's exposure to three investment security issuers individually exceeded 10% of shareholders' equity:

(Dollars in thousands)	Amortized Cost	Market Value		
Federal National Mortgage Association (Fannie Mae)	\$ 911,752	\$ 930,452		
Government National Mortgage Association (Ginnie Mae)	205,389	209,692		
Federal Home Loan Mortgage Corporation (Freddie Mac)	503,417	511,348		
Total	\$ 1,620,558	\$ 1,651,492		

Securities with carrying values of \$1,712,860,000 and \$1,698,943,000 were pledged to secure public deposits and other borrowings at December 31, 2012 and December 31, 2011, respectively.

Management evaluates securities for other-than-temporary impairment at least quarterly, and more frequently when economic or market concerns warrant such evaluation. Consideration is given to 1) the length of time and the extent to which the estimated fair value has been less than amortized cost, 2) the financial condition and near-term prospects of the issuer, and 3) the intent and ability of the Company to retain its investment in the issuer for a period of time sufficient to allow for any anticipated recovery in estimated fair value above amortized cost. In analyzing an issuer's financial condition, management considers whether the securities are issued by the federal government or its agencies and whether downgrades by bond rating agencies have occurred, as well as review of issuer financial statements and industry analysts' reports.

Information pertaining to securities with gross unrealized losses at December 31, 2012 and 2011 aggregated by investment category and length of time that individual securities have been in a continuous loss position, follows:

	Le	ss Than Tv	velve N	Months	O	ver Twel	ve Mont	hs		To	tal	
	G	Fross	Es	timated	Gro	oss	Esti	mated	(	Gross	Esti	imated
(Dollars in thousands)	Unr	ealized		Fair	Unrea	lized	F	'air	Un	realized	]	Fair
	L	osses		Value	Los	ses	Va	alue	I	osses	V	alue
December 31, 2012												
Securities available for sale:												
U.S. Government-sponsored enterprise obligations	\$	(386)	\$	59,741	\$	-	\$	-	\$	(386)	\$	59,741
Obligations of state and political subdivisions		-		-		(178)		1,094		(178)		1,094
Mortgage backed securities		(1,473)		180,027		(9)		3,919		(1,482)		183,946
Total securities available for sale	\$	(1,859)	\$	239,768	\$	(187)	\$	5,013	\$	(2,046)	\$	244,781
Securities held to maturity:												
U.S. Government-sponsored enterprise obligations	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-
Obligations of state and political subdivisions		(113)		8,242		-		-		(113)		8,242
Mortgage backed securities		(153)		16,262		-		-		(153)		16,262
Total securities held to maturity	\$	(266)	\$	24,504	\$	-	\$	-	\$	(266)	\$	24,504
December 31, 2011												
Securities available for sale:												
U.S. Government-sponsored enterprise obligations	\$	(4)	\$	9,996	\$	-	\$	-	\$	(4)	\$	9,996
Obligations of state and political subdivisions		(11)		1,104		(187)		1,085		(198)		2,189
Mortgage backed securities		(545)		147,803		(173)	2	21,679		(718)		169,482
Total securities available for sale	\$	(560)	\$	158,903	\$	(360)	\$ 22	2,764		\$ (920)	\$	181,667
Securities held to maturity:												
U.S. Government-sponsored enterprise obligations	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-
Obligations of state and political subdivisions		(26)		2,354		(31)		1,297		(57)		3,651
Mortgage backed securities		-		-		-		-		-		-
Total securities held to maturity	\$	(26)	\$	2,354	\$	(31)	<u> </u>	1,297	\$	(57)	<u> </u>	3,651

The Company assessed the nature of the losses in its portfolio as of December 31, 2012 and 2011 to determine if there are losses that are deemed other-than-temporary. In its analysis of these securities, management considered numerous factors to determine whether there were instances where the amortized cost basis of the debt securities would not be fully recoverable, including, but not limited to:

the length of time and extent to which the estimated fair value of the securities was less than their amortized cost, whether adverse conditions were present in the operations, geographic area, or industry of the issuer, the payment structure of the security, including scheduled interest and principal payments, including the issuer's failures to make scheduled payments, if any, and the likelihood of failure to make scheduled payments in the future, changes to the rating of the security by a rating agency, and subsequent recoveries or additional declines in fair value after the balance sheet date.

Management believes it has considered these factors, as well as all relevant information available, when determining the expected future cash flows of the securities in question. Except for the bond discussed below, in each instance, management has determined the cost basis of the securities would be fully recoverable. Management also has the intent and ability to hold debt securities until their maturity or anticipated recovery if the security is classified as available for sale. In addition, management does not believe the Company will be required to sell debt securities before the anticipated recovery of the amortized cost basis of the security.

At December 31, 2012, 49 debt securities had unrealized losses of 0.85% of the securities' amortized cost basis and 0.12% of the Company's total amortized cost basis. The unrealized losses for each of the 49 securities relate to market interest rate changes. Three of the 49 securities have been in a continuous loss position for over twelve months at December 31, 2012. These three securities had an aggregate amortized cost basis and unrealized loss of \$5,200,000 and \$187,000, respectively. Two of the three securities were issued by either the Federal National Mortgage Association (Fannie Mae), Federal Home Loan Mortgage Corporation (Freddie Mac), or the Government National Mortgage Association (Ginnie Mae). The Fannie Mae, Freddie Mac, and Ginnie Mae securities are rated AA+ by S&P and Aaa by Moodys. One of the securities in a continuous unrealized loss position for over twelve months was issued by a political subdivision and discussed in further detail below.

At December 31, 2011, 50 debt securities had unrealized losses of 0.5% of the securities' amortized cost basis and 0.1% of the Company's total amortized cost basis. The unrealized losses for each of the 50 securities relate to market interest rate changes. 12 of the 50 securities had been in a continuous loss position for over twelve months at December 31, 2011. These 12 securities had an aggregate amortized cost basis and unrealized loss of \$24,453,000 and \$391,000 respectively. The 12 securities were issued by either Federal National Mortgage Association (Fannie Mae), Federal Home Loan Mortgage Corporation (Freddie Mac) or by state and political subdivisions. The Fannie Mae and Freddie Mac securities were rated AA+ by S&P and Aaa by Moodys.

During 2011, management assessed the operating environment of a bond issuer as adverse and thus concluded that the Company had one unrated revenue municipal bond that warranted an other-than-temporary impairment charge during the year ended December 31, 2011. The specific impairment was related to the loss of the contracted revenue source required for bond repayment. The Company determined the impairment charge using observable market data for similar assets, including third party valuation of the security, as well as information from unobservable inputs, including its best estimate of the recoverability of the amortized cost of the security as outlined above. Changes to the unobservable inputs used by the Company would have resulted in a higher or lower impairment charge, but the unobservable inputs were not highly sensitive and would not result in a material difference in the impairment charge recorded for the year ended December 31, 2011. The impairment recorded in 2011 brought the total impairment to 50% of the par value of the bond and provided a fair value of the bonds that was consistent with current market pricing. Because adverse conditions were noted in the operations of the bond issuer, the Company recorded the other-than-temporary impairment. During the year ended December 31, 2012, the Company continued to analyze the operating environment of the bond as it did in 2011 and noted no further deterioration in the operating environment of the bond issuer.

The following table reflects activity during the years ended December 31, 2012, 2011, and 2010 related to credit losses on the other-than-temporarily impaired investment security where a portion of the unrealized loss was recognized in other comprehensive income.

(Dollars in thousands)	December 31,					
	2012	2011	2010			
Balance, beginning of period Credit losses on securities not previously	\$ (1,273)	\$ (764)	\$ (247)			
considered other-than-temporarily impaired Credit losses on securities for which OTTI was	-	-	(517)			
previously recognized	-	(509)	-			
Reduction for securities sold/settle during the period	<u> </u>	<u>-</u>	-			
Balance, end of period	\$ (1,273)	\$ (1,273)	\$ (764)			

As a result of the Company's analysis, no other declines in the estimated fair value of the Company's investment securities were deemed to be other-than-temporary at December 31, 2012 or December 31, 2011 except where noted above.

The amortized cost and estimated fair value by maturity of investment securities at December 31, 2012 are shown in the following table. Securities are classified according to their contractual maturities without consideration of principal amortization, potential prepayments or call options. Accordingly, actual maturities may differ from contractual maturities.

		Securities Available for Sale			Securities Held to Maturity				
(Dollars in thousands)	Weighted Average Yield	Amortized Cost	Estimated Fair Value	Weighted Average Yield	Amortized Cost	Estimated Fair Value			
Within one year or less	1.52%	\$ 18,409	\$ 18,541	1.61%	\$ 20,797	\$ 20,916			
One through five years	1.85	138,725	141,448	2.04	56,358	57,708			
After five through ten years	2.14	518,218	532,684	2.50	26,215	27,500			
Over ten years	1.78	1,031,564	1,052,331	2.98	101,692	105,374			
Totals	1.89%	\$ 1,706,916	\$ 1,745,004	2.52%	\$ 205,062	\$ 211,498			

The following is a summary of realized gains and losses from the sale of securities classified as available for sale.

	Years Ended December 31,							
(Dollars in thousands)	2012		2011		2010			
Realized gains	\$	3,754	\$	3,429	\$	5,172		
Realized losses	-	(15)		(7)		-		
Net realized gains	\$	3,739	\$	3,422	\$	5,172		

In addition to the gains above, the Company realized certain immaterial gains on the calls of held to maturity securities.

## **Other Equity Securities**

At December 31, 2012 and 2011, the Company included the following securities in "Other assets" on the Company's consolidated balance sheets:

(Dollars in thousands)	2012	2011
Federal Home Loan Bank (FHLB) stock	\$ 16,860	\$ 32,145
Federal Reserve Bank (FRB) stock	28,155	26,809
First National Bankers Bankshares, Inc. (FNBB) stock	899	899
Other investments	302	302
Total equity securities	\$ 46,216	\$ 60,155

# NOTE 6 - LOANS RECEIVABLE

Loans receivable at December 31, 2012 and December 31, 2011 consist of the following:

(Dollars in thousands)		
	2012	2011
Residential mortgage loans:		
Residential 1-4 family	\$ 471,183	\$ 522,357
Construction/ Owner Occupied	6,021	16,143
Total residential mortgage loans	477,204	538,500
Commercial loans:		
Real estate	3,631,543	3,363,891
Business	2,537,718	2,005,234
Total commercial loans	6,169,261	5,369,125
Consumer and other loans:		
Indirect automobile	327,985	261,896
Home equity	1,251,125	1,019,110
Other	273,005	199,406
Total consumer and other loans	1,852,115	1,480,412
Total loans receivable	\$ 8,498,580	\$ 7,388,037

In 2009, the Company acquired substantially all of the assets and liabilities of CapitalSouth Bank ("CSB"), and certain assets and assumed certain deposit and other liabilities of Orion Bank ("Orion") and Century Bank ("Century"). In 2010, the Company acquired certain assets and assumed certain deposit and other liabilities of Sterling Bank. The loans and foreclosed real estate that were acquired in these transactions are covered by loss share agreements between the FDIC and IBERIABANK, which afford IBERIABANK significant loss protection. Under the loss share agreements, the FDIC will cover 80% of covered loan and foreclosed real estate losses up to certain thresholds for all four acquisitions, 80% of losses that exceed the thresholds for Sterling Bank, and 95% of losses that exceed those thresholds for CSB, Orion, and Century only.

Because of the loss protection provided by the FDIC, the risks of the CSB, Orion, Century, and Sterling loans and foreclosed real estate are significantly different from those assets not covered under the loss share agreement. Accordingly, the Company presents loans subject to the loss share agreements as "covered loans" in the information below and loans that are not subject to the loss share agreement as "non-covered loans."

Deferred loan origination fees were \$14,040,000 and \$9,422,000 and deferred loan expenses were \$5,270,000 and \$4,828,000 at December 31, 2012 and 2011, respectively. In addition to loans issued in the normal course of business, the Company considers overdrafts on customer deposit accounts to be loans and reclassifies these overdrafts as loans in its consolidated balance sheets. At December 31, 2012 and 2011, overdrafts of \$3,231,000 and \$1,646,000, respectively, have been reclassified to loans receivable.

Loans with carrying values of \$1,504,512,000 and \$1,112,214,000 were pledged to secure public deposits and other borrowings at December 31, 2012 and December 31, 2011, respectively.

## **Non-covered Loans**

The following is a summary of the major categories of non-covered loans outstanding as of December 31, 2012 and 2011:

(Dollars in thousands)		
Non-covered Loans:	2012	2011
Residential mortgage loans:		
Residential 1-4 family	\$ 284,019	\$ 266,970
Construction/ Owner Occupied	6,021	16,143
Total residential mortgage loans	290,040	283,113
Commercial loans:		
Real estate	2,990,700	2,591,014
Business	2,450,667	1,896,496
Total commercial loans	5,441,367	4,487,510
Consumer and other loans:		
Indirect automobile	327,985	261,896
Home equity	1,076,913	826,463
Other	269,519	194,606
Total consumer and other loans	1,674,417	1,282,965
Total non-covered loans receivable	\$ 7,405,824	\$ 6,053,588

The following tables provide an analysis of the aging of non-covered loans as of December 31, 2012 and 2011. Because of the difference in the accounting for acquired loans, the tables below further segregate the Company's non-covered loans receivable between loans acquired from Florida Gulf in 2012, as well as those acquired in 2011, and loans originated by the Company. For purposes of the following tables, subprime mortgage loans are defined as the Company's loans that have FICO scores that are less than 620 at the time of origination or were purchased outside of a business combination.

			Non-o	covered loans ex	cluding acquired	loans	
(Dollars in thousands)		Past Due (1)					
December 31, 2012	30-59 days	60-89 days	Greater than 90 days	Total past due	Current	Total non- covered loans, net of unearned income	Recorded investment > 90 days and accruing
Residential							
Prime	\$ 662	\$ 1,156	\$ 9,168	\$ 10,986	\$ 185,843	\$ 196,829	\$ 801
Subprime	-	-	-	-	60,454	60,454	-
Commercial							
Real Estate -							
Construction	60	-	5,479	5,539	288,137	293,676	-
Real Estate- Other	3,590	-	23,559	27,149	2,224,495	2,251,644	83
Commercial							
Business	1,430	13	3,687	5,130	2,362,304	2,367,434	329
<b>Consumer and Other</b>							
Indirect Automobile	1,624	326	868	2,818	320,148	322,966	-
Home Equity	2,283	796	5,793	8,872	991,766	1,000,638	158
Credit Card	130	51	424	605	51,117	51,722	-
Other	566	105	310	981	201,161	202,142	
Total	\$ 10,345	\$ 2,447	\$ 49,288	\$ 62,080	\$ 6,685,425	\$ 6,747,505	\$ 1,371

(Dollars in thousands)	Non-covered loans excluding acquired loans						
(Donars in thousands)		Past Due (1)					
December 31, 2011	30-59 days	60-89 days	Greater than 90 days	Total past due	Current	Total loans, net of unearned income	Recorded investment > 90 days and accruing
Residential							
Prime	\$ 731	\$ 325	\$ 6,009	\$ 7,065	\$ 271,534	\$ 278,599	\$ 1,099
Subprime	-	-	-	-	-	-	-
Commercial							
Real Estate -							
Construction	266	-	2,582	2,848	273,824	276,672	-
Real Estate- Other	880	54	34,087	35,021	1,778,235	1,813,256	636
Commercial							
Business	302	277	6,642	7,221	1,793,959	1,801,180	20
Consumer and Other							
Indirect Automobile	1,232	159	994	2,385	248,070	250,455	-
Home Equity	3,102	717	4,955	8,774	741,968	750,742	82
Credit Card	467	107	403	977	46,786	47,763	-
Other	349	147	623	1,119	129,640	130,759	4
Total	\$ 7,329	\$ 1,786	\$ 56,295	\$ 65,410	\$ 5,284,016	\$ 5,349,426	\$ 1,841

<sup>(1)</sup> Past due loans include loans on nonaccrual status as of the period indicated. Nonaccrual loans are presented separately in the "Nonaccrual Loans" section below.

(Dollars in thousands)				Non-cove	ered acquired loan	ıs		
		Past Due (1)						
December 31, 2012	30-59 days	60-89 days	Greater than 90 days	Total past due	Current	Discount	Total non- covered loans, net of unearned income	Recorded investment > 90 days and accruing (1)
Residential								
Prime	\$ -	\$ -	\$ 779	\$ 779	\$ 30,663	\$ 1,315	\$ 32,757	\$ 779
Subprime	-	-	-	-	-	-	-	-
Commercial								
Real Estate -								
Construction	369	-	4,067	4,436	29,098	(3,968)	29,566	4,067
Real Estate-								
Other	5,971	1,572	38,987	46,530	426,339	(57,055)	415,814	38,987
Commercial								
Business	1,410	524	3,953	5,887	89,490	(12,144)	83,233	3,953
Consumer and								
Other								
Indirect								
Automobile	171	4	146	321	4,698	-	5,019	146
Home Equity	2,379	382	4,354	7,115	73,658	(4,498)	76,275	4,354
Credit Card	-	-	-	-	-	-	-	-
Other	202	17	495	714	21,746	(6,805)	15,655	495
Total	\$ 10,502	\$ 2,499	\$ 52,781	\$ 65,782	\$ 675,692	\$ (83,155)	\$ 658,319	\$ 52,781

(Dollars in thousands)				Non-cove	red acquired loan	ns		
(		Past Due (1)			1			
December 31, 2011	30-59 days	60-89 days	Greater than 90 days	Total past due	Current	Discount	Total non- covered loans, net of unearned income	Recorded investment > 90 days and accruing (1)
Residential								
Prime	\$ 124	\$ 60	\$ 185	\$ 369	\$ 4,145	\$ -	\$ 4,514	\$ 185
Subprime	-	-	-	-	-	-	-	-
Commercial								
Real Estate -								
Construction	629	-	3,755	4,384	61,705	(6,458)	59,631	3,755
Real Estate-								
Other	7,213	4,036	29,725	40,974	448,288	(47,808)	441,454	29,725
Commercial								
Business	183	69	639	891	105,796	(11,371)	95,316	639
Consumer and								
Other								
Indirect								
Automobile	171	10	258	439	10,813	189	11,441	258
Home Equity	2,509	125	4,104	6,738	73,822	(4,839)	75,721	4,104
Credit Card	-	-	-	-	-	-	-	-
Other	413	545	571	1,529	16,067	(1,511)	16,085	571
Total	\$ 11,242	\$ 4,845	\$ 39,237	\$ 55,324	\$ 720,636	<b>\$</b> (71,798)	\$ 704,162	\$ 39,237

Past due information includes loans acquired from OMNI, Cameron, and Florida Gulf at the gross loan balance, prior to application of discounts, at December 31, 2012 and OMNI and Cameron at December 31, 2011.

# **Nonaccrual Loans**

The following table provides the recorded investment of non-covered loans on nonaccrual status at December 31, 2012 and 2011. Nonaccrual loans in the table exclude loans acquired.

(Dollars in thousands)		
_	2012	2011
Residential		
Prime	\$ 8,367	\$ 4,910
Subprime	-	-
Commercial		
Real Estate - Construction	5,479	2,582
Real Estate- Other	23,475	33,451
Business	3,358	6,622
Consumer and Other		
Indirect Automobile	868	994
Home Equity	5,635	4,873
Credit Card	424	403
Other	310	619
Total	\$ 47,916	\$ 54,454

The amount of interest income that would have been recorded in 2012, 2011, and 2010 if total nonaccrual loans had been current in accordance with their original terms was approximately \$3,193,000, \$4,113,000, and \$2,198,000, respectively.

## **Covered Loans**

The carrying amount of the acquired covered loans at December 31, 2012 and 2011 consisted of loans determined to be impaired at the time of acquisition, which are accounted for in accordance with ASC Topic 310-30, and loans that were considered to be performing at the acquisition date, accounted for by analogy to ASC Topic 310-30, as detailed in the following tables.

(Dollars in thousands)	December 31, 2012					
Covered loans	Acquired Impaired Loans	Acquired Performing Loans	Total Covered Loans			
Residential mortgage loans:						
Residential 1-4 family	\$ 20,232	\$ 166,932	\$ 187,164			
Total residential mortgage loans	20,232	166,932	187,164			
Commercial loans:						
Real estate	167,742	473,101	640,843			
Business	2,757	84,294	87,051			
Total commercial loans	170,499	557,395	727,894			
Consumer and other loans:						
Home equity	22,094	152,117	174,211			
Other	820	2,667	3,487			
Total consumer and other loans	22,914	154,784	177,698			
Total covered loans receivable	\$ 213,645	\$ 879,111	\$ 1,092,756			

The Company has corrected its disclosure of historical covered loan balances by portfolio type for December 31, 2011 for the impact of an error in the allocation of loan discounts in its covered loan portfolio. The correction had no effect on the balance of total covered loans, total loans, total assets, or net income for the periods presented. The error was identified in 2012 through the operation of the Company's internal controls over financial reporting as it related to the Company's loan accounting. Using accounting guidance provided in ASC Topic 250, the Company assessed these items and determined the error, although immaterial to the consolidated financial statements for the year ended December 31, 2012, and immaterial to the overall financial statement presentation at December 31, 2011, would affect the comparability of the disclosures provided in these consolidated financial statements. As a result, the information included in these footnotes includes the effect this correction has on the previously reported disclosures for the December 31, 2011 period.

The following table presents the effect of this correction for the December 31, 2011 period.

(Dollars in thousands)				December 31, 20	11				
Covered loans	Acquired Impaired Loans			Acqui	Acquired Performing Loans			Total Covered Loans	
	As Previously Reported	Adjustment	As Adjusted	As Previously Reported	Adjustment	As Adjusted			
Residential mortgage loans:									
Residential 1-4 family	\$ 31,809	\$ 3,985	\$ 35,794	\$ 184,465	35,128	\$ 219,593	\$	255,387	
Total residential mortgage loans	31,809	3,985	35,794	184,465	35,128	219,593		255,387	
Commercial loans:									
Real estate	23,127	31,564	54,691	704,841	13,345	718,186		772,877	
Business	4,053	116	4,169	144,825	(40,256)	104,569		108,738	
Total commercial loans	27,180	31,680	58,860	849,666	(26,911)	822,755		881,615	
Consumer and other loans:									
Home equity	30,267	(794)	29,473	204,707	(41,533)	163,174		192,647	
Other	116	(116)	<u>-</u>	6,239	(1,439)	4,800		4,800	
Total consumer and other loans	30,383	(910)	29,473	210,946	(42,972)	167,974		197,447	
Total covered loans receivable	\$ 89,372	\$ 34,755	\$ 124,127	\$ 1,245,077	(34,755)	\$ 1,210,322	\$	1,334,449	

## FDIC loss share receivable

The following is a summary of the year-to-date activity in the FDIC loss share receivable for the periods indicated.

(Dollars in thousands)	December 31,				
	2012	2011			
Balance, beginning of period Increase due to loan loss provision recorded on	\$ 591,844	\$ 726,871			
FDIC covered loans	84,085	57,121			
Amortization	(118,100)	(72,086)			
Submission of reimbursable losses to the FDIC	(123,986)	(117,939)			
Changes due to a change in cash flow					
assumptions on OREO	(10,774)	781			
Other		(2,904)			
Balance, end of period	\$ 423,069	\$ 591,844			

The Company does not anticipate owing any consideration previously received under indemnification agreements to the FDIC under the "clawback" provisions of these agreements. Of the three agreements with the FDIC that contain clawback provisions, cumulative losses to date under two of these agreements have exceeded the calculated loss amounts which would result in clawback if not incurred. The sum of the historical and remaining projected losses under the remaining agreement is in excess of the clawback amount stated in that agreement.

## **ASC 310-30 loans**

The Company acquired loans (both covered and non-covered) through previous acquisitions which are subject to ASC Topic 310-30.

The carrying amounts of the loans acquired from Florida Gulf in 2012 and OMNI and Cameron during 2011 are detailed in the following tables as of the purchase date.

(Dollars in thousands)	Acquired					
	Acquired	Performing	<b>Total Acquired</b>			
2012	Impaired Loans	Loans	Loan Portfolio			
Contractually required principal and interest at acquisition	\$ 10,203	\$ 231,695	\$ 241,898			
Nonaccretable difference (expected losses and foregone						
interest)	(5,239)	(40,431)	(45,670)			
Cash flows expected to be collected at acquisition	4,964	191,264	196,228			
Accretable yield	(1,190)	(22,899)	(24,089)			
Basis in acquired loans at acquisition	\$ 3,774	\$ 168,365	\$ 172,139			

(Dollars in thousands)	Acquired				
	Acquired	Performing	<b>Total Acquired</b>		
2011	Impaired Loans	Loans	Loan Portfolio		
Contractually required principal and interest at acquisition	\$ 88,556	\$ 975,870	\$ 1,064,426		
Nonaccretable difference (expected losses and foregone					
interest)	(34,824)	(72,827)	(107,651)		
Cash flows expected to be collected at acquisition	53,732	903,043	956,775		
Accretable yield	(7,346)	(139,163)	(146,509)		
Basis in acquired loans at acquisition	\$ 46,386	\$ 763,880	\$ 810,226 <sup>(1)</sup>		

<sup>(1)</sup> Excludes overdraft balances, credit card loans, and in-process accounts included in total loans at the acquisition date.

The following is a summary of changes in the accretable yields of acquired loans during the years ended December 31, 2012 and 2011.

(Dollars in thousands)							
	Acquired	Acquired	<b>Total Acquired</b>				
December 31, 2012	Impaired Loans	Performing Loans	Loan Portfolio				
Balance, beginning of period	\$ 83,834	\$ 386,977	\$ 470,811				
Acquisition	1,190	22,899	24,089				
Net transfers from (to) nonaccretable difference to							
(from) accretable yield	22,016	88,786	110,802				
Accretion	(30,417)	(218,892)	(249,309)				
Balance, end of period	\$ 76,623	\$ 279,770	\$ 356,393				

(Dollars in thousands)			
	Acquired	Acquired	<b>Total Acquired</b>
December 31, 2011	Impaired Loans	Performing Loans	Loan Portfolio
Balance, beginning of period	\$ 82,381	\$ 626,190	\$ 708,571
Acquisition	7,346	139,163	146,509
Net transfers from (to) nonaccretable difference to			
(from) accretable yield	37,687	(216,551)	(178,864)
Accretion	(43,580)	(161,825)	(205,405)
Balance, end of period	\$ 83,834	\$ 386,977	\$ 470,811

Accretable yield during 2012 decreased primarily as a result of the accretion recognized. Accretable yield during 2011 decreased primarily as a result of a change in expected cash flows on the Company's covered loans during 2011.

# **Troubled Debt Restructurings**

Information about the Company's TDRs at December 31, 2012 and 2011 is presented in the following tables. The Company excludes as TDRs modifications of loans that are accounted for within a pool under Subtopic 310-30, which include the covered loans above, as well as the loans acquired in the OMNI and Cameron acquisitions completed during 2011 and those acquired from Florida Gulf in 2012. Accordingly, such modifications do not result in the removal of those loans from the pool, even if the modification of those loans would otherwise be considered a TDR. As a result, all covered loans and loans acquired from OMNI, Cameron, and Florida Gulf that would otherwise meet the criteria for classification as a troubled debt restructuring are excluded from the tables below.

	Total TDRs					
(Dollars in thousands)	Accruing	Loans				
(=		Past Due Greater				
	Current	than 30 Days	Nonaccrual TDRs	Total TDRs		
December 31, 2012						
Residential						
Prime	\$ -	\$ -	\$ -	\$ -		
Commercial						
Real Estate	1,057	-	14,853	15,910		
Business	1,204	-	281	1,485		
Consumer and Other						
Indirect Automobile	-	-	-	-		
Home Equity	93	-	222	315		
Credit Card	-	-	-	-		
Other	-	-	-	-		
Total	\$ 2,354	\$ -	\$ 15,356	\$ 17,710		
December 31, 2011						
Residential						
Prime	\$ -	\$ -	\$ -	\$ -		
Commercial						
Real Estate	55	-	21,696	21,751		
Business	-	-	1,971	1,971		
Consumer and Other						
Indirect Automobile	-	-	-	-		
Home Equity	-	-	231	231		
Credit Card	-	-	-	-		
Other						
Total	\$ 55	<b>\$</b> -	\$ 23,898	\$ 23,953		

Of the \$17,710,000 in total TDRs, \$4,649,000 occurred during the current year through modification of the original loan terms. Total TDRs of \$23,953,000 at December 31, 2011 included \$10,567,000 of TDRs that occurred during the year ended December 31, 2011. The following table provides information on how the TDRs were modified during the years ended December 31, 2012 and 2011.

(Dollars in thousands)	2012	2011
Extended maturities	\$ 412	\$ -
Interest rate adjustment	277	231
Maturity and interest rate adjustment	1,249	-
Movement to or extension of interest-rate only payments	2,543	2,955
Forbearance	168	7,381
Covenant modifications	-	-
Other concession(s) <sup>(1)</sup>	<u> </u>	-
Total	\$ 4,649	\$ 10,567

<sup>(1)</sup> Other concessions include concessions or a combination of concessions that do not consist of maturity extensions, interest rate adjustments, forbearance, and covenant modifications.

Information about the Company's non-covered TDRs occurring in these periods, as well as non-covered TDRs that subsequently defaulted during the previous twelve months, is presented in the following tables. The Company has defined a default as any loan with a loan payment that is currently past due greater than 30 days, or was past due greater than 30 days at any point during the previous twelve months.

		December 31, 201	2		December 31, 202	11
(In thousands, except number of loans)	Number of Loans	Pre- modification Outstanding Recorded Investment	Post- modification Outstanding Recorded Investment (1)	Number of Loans	Pre- modification Outstanding Recorded Investment	Post- modification Outstanding Recorded Investment (1)
TDRs occurring during the						
year						
Residential						
Prime	-	\$ -	\$ -	-	\$ -	\$ -
Commercial		2.052	2.212	_	0.045	0.055
Real Estate	14	3,852	3,312	7	9,265	8,365
Business  Consumer and Other	4	1,215	1,188	5	3,001	1,971
Indirect Automobile	_	_	_	_	_	_
Home Equity	1	94	51	1	238	231
Credit Card	-	-	-	-	-	-
Other	1	-	-	-	-	-
Total	20	\$ 5,161	\$ 4,551	13	\$ 12,504	\$ 10,567
	Decembe	er 31, 2012		December 31, 2011		
Total TDRs that subsequently defaulted in the past 12 months	Number of Loans	Recorded Investment		Number of Loans	Recorded Investment	
Residential						
Prime	-	\$ -		-	\$ -	
Commercial						
Real Estate	44	14,615		30	21,107	
Business	9	1,469		6	1,877	
Consumer and Other						
Indirect Automobile	-	-		-	-	
Home Equity	2	273		-	-	
Credit Card	-	-		-	-	
Other	1	_		-	-	
Other						

<sup>(1)</sup> Recorded investment includes any allowance for credit losses recorded on the TDRs at the dates indicated.

# NOTE 7 – ALLOWANCE FOR CREDIT LOSSES AND CREDIT QUALITY

A summary of changes in the allowance for credit losses for the covered loan and non-covered loan portfolios for the years ended December 31, 2012, 2011, and 2010 follows.

(Dollars in thousands)		Decembe	er 31, 2012	
	Non-cover	ed loans		
	Excluding Acquired Loans	Acquired Loans	Covered loans	Total
Balance, beginning of period	\$ 74,861	\$ -	\$ 118,900	\$ 193,761
Provision for credit losses before benefit attributable to FDIC loss share agreements	3,804	9,799	91,153	104,756
Benefit attributable to FDIC loss share agreements	_	_	(84,085)	(84,085)
Net provision for credit losses	3,804	9,799	7,068	20,671
Increase in FDIC loss share receivable	-	-	84,085	84,085
Transfer of balance to OREO	-	(826)	(26,343)	(27,169)
Loans charged-off	(9,728)	(179)	(15,153)	(25,060)
Recoveries	5,274	22	19	5,315
Balance, end of period	\$ 74,211	\$ 8,816	\$ 168,576	\$ 251,603

(Dollars in thousands)		Decembe	r 31, 2011	
	Non-cover	ed loans		
	Excluding Acquired Loans	Acquired Loans	Covered loans	Total
Balance, beginning of period	\$ 62,460	\$ -	\$ 73,640	\$ 136,100
Provision for credit losses before benefit attributable to FDIC loss share agreements	19,974	-	63,014	82,988
Benefit attributable to FDIC loss share agreements			(57,121)	(57,121)
Net provision for credit losses	19,974	-	5,893	25,867
Increase in FDIC loss share receivable Transfer of balance to OREO	-	-	57,121	57,121
	(15.000)	-	(17,143)	(17,143)
Loans charged-off	(15,022)	-	(1,137)	(16,159)
Recoveries	7,449		526	7,975
Balance, end of period	\$ 74,861	\$ -	\$ 118,900	\$ 193,761

(Dollars in thousands)		Decembe	er 31, 2010	
	Non-cover	ed loans		
	Excluding Acquired Loans	Acquired Loans	Covered loans	Total
Balance, beginning of period	\$ 55,623	\$ -	\$ 145	\$ 55,768
Provision for credit losses before benefit attributable to				
FDIC loss share agreements	33,554	-	73,819	107,373
Benefit attributable to FDIC loss share agreements	-	-	(64,922)	(64,922)
Net provision for credit losses	33,554	-	8,897	42,451
Increase in FDIC loss share receivable Transfer of balance to OREO	-	-	64,922	64,922
Loans charged-off	(33,533)	-	(325)	(33,858)
Recoveries	6,816		1	6,817
Balance, end of period	\$ 62,460	<b>\$</b> -	\$ 73,640	\$ 136,100

A summary of changes in the allowance for credit losses for non-covered loans, by loan portfolio type, for the years ended December 31, 2012 and 2011 is as follows:

(Dollars in thousands)	Commercial	Commercial				
	Real Estate	Business	Consumer	Mortgage	Unallocated	Total
December 31, 2012	-		-			
Allowance for credit losses						
Balance, beginning of period	\$ 35,604	\$ 25,705	\$ 12,655	\$ 897	\$ -	\$ 74,861
(Reversal of) Provision for						
loan losses	1,786	4,021	5,218	2,578	-	13,603
Transfer of balance to OREO	(292)	-	(9)	(525)	-	(826)
Loans charged off	(2,000)	(1,116)	(5,928)	(863)	-	(9,907)
Recoveries	3,166	111	1,981	38	-	5,296
Balance, end of period	\$ 38,264	\$ 28,721	\$ 13,917	\$ 2,125	\$ -	\$ 83,027
Allowance on loans						
individually evaluated for						
impairment	\$ 226	\$ 449	\$ 42	\$ 163	\$ -	\$ 880
Allowance on loans						
collectively evaluated for						
impairment	38,038	28,272	13,875	1,962	-	82,147
Loans, net of unearned						
income						
Balance, end of period	\$ 2,990,700	\$ 2,450,667	\$ 1,674,417	\$ 290,040	\$ -	\$ 7,405,824
Balance, end of period: Loans						
individually evaluated for						
impairment	28,052	4,401	315	1,703	-	34,471
Balance, end of period: Loans						
collectively evaluated for						
impairment	2,962,648	2,446,266	1,673,102	288,337	-	7,371,353
Balance, end of period: Loans						
acquired with deteriorated						
credit quality	55,856	3,470	5,035	330	-	64,691

(Dollars in thousands)						
	Commercial	Commercial				m
	Real Estate	Business	Consumer	Mortgage	Unallocated	Total
December 31, 2011						
Allowance for credit losses						
Balance, beginning of period	\$ 31,390	\$ 16,473	\$ 13,332	\$ 1,265	\$ -	\$ 62,460
(Reversal of) Provision for						
credit losses	6,809	9,533	3,847	(215)	-	19,974
Loans charged off	(7,656)	(471)	(6,673)	(222)	-	(15,022)
Recoveries	5,061	170	2,149	69		7,449
Balance, end of period	\$ 35,604	\$ 25,705	\$ 12,655	\$ 897	\$ -	\$ 74,861
Allowance on loans						
individually evaluated for						
impairment	\$ 1,874	\$ 179	\$ -	\$ 133	\$ -	\$ 2,186
Allowance on loans						
collectively evaluated for						
impairment	33,730	25,526	12,655	764	-	72,675
Loans, net of unearned						
income						
Balance, end of period	\$ 2,591,013	\$ 1,896,496	\$ 1,282,966	\$ 283,113	\$ -	\$ 6,053,588
Balance, end of period: Loans						
individually evaluated for						
impairment	34,541	6,530	231	1,009	-	42,311
Balance, end of period: Loans						
collectively evaluated for						
impairment	2,556,472	1,889,966	1,282,735	282,104	-	6,011,277
Balance, end of period: Loans						
acquired with deteriorated						
credit quality	4,835	26,531	4,129	-	-	35,495

A summary of changes in the allowance for credit losses for covered loans, by loan portfolio type, for the years ended December 31,2012 and 2011 is as follows:

(Dollars in thousands)	Commercial	Commercial				
	Real Estate	Business	Consumer	Mortgage	Unallocated	Total
December 31, 2012						
Allowance for credit losses						
Balance, beginning of period	\$ 69,175	\$ 9,788	\$ 18,753	\$ 21,184	\$ -	\$ 118,900
(Reversal of) Provision for						
credit losses	4,970	964	811	323	-	7,068
Increase in FDIC loss share						
receivable	51,543	3,616	15,031	13,895	-	84,085
Transfer of balance to OREO	(11,202)	(2,993)	(825)	(11,323)	-	(26,343
Loans charged off	(13,631)	-	(9)	(1,513)	-	(15,153
Recoveries	16	-	3	-	-	19
Balance, end of period	\$ 100,871	\$ 11,375	\$ 33,764	\$ 22,566	\$ -	\$ 168,576
Allowance on loans individually						
evaluated for impairment	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Allowance on loans collectively						
evaluated for impairment	100,871	11,375	33,764	22,566	-	168,576
Loans, net of unearned income						
Balance, end of period	\$ 640,843	\$ 87,051	\$ 177,698	\$ 187,164	\$ -	\$ 1,092,756
Balance, end of period: Loans						
individually evaluated for						
impairment	-	-	-	-	-	-
Balance, end of period: Loans						
collectively evaluated for						
impairment	640,843	87,051	177,698	187,164	-	1,092,756
Balance, end of period: Loans						
acquired with deteriorated						
credit quality	167,742	2,757	22,914	20,232	-	213,645

(Dollars in thousands)						
	Commercial	Commercial	~			
	Real Estate	Business	Consumer	Mortgage	Unallocated	Total
December 31, 2011						
Allowance for credit losses						
Balance, beginning of period	\$ 26,439	\$ 6,657	\$ 12,201	\$ 28,343	\$ -	\$ 73,640
(Reversal of) Provision for						
credit losses	6,762	392	971	(2,232)	-	5,893
Increase (decrease) in FDIC						
loss share receivable	50,079	2,899	7,188	(3,045)	-	57,121
Transfer of balance to OREO	(13,316)	(160)	(1,705)	(1,962)	-	(17,143)
Loans charged off	(1,073)	-	(42)	(22)	-	(1,137)
Recoveries	284		140	102		526
Balance, end of period	\$ 69,175	\$ 9,788	\$ 18,753	\$ 21,184	\$ -	\$ 118,900
Allowance on loans						
individually evaluated for						
impairment	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Allowance on loans						
collectively evaluated for						
impairment	69,175	9,788	18,753	21,184	-	118,900
Loans, net of unearned						
income						
Balance, end of period	\$ 772,877	\$ 108,738	\$ 197,447	\$ 255,387	\$ -	\$ 1,334,449
Balance, end of period: Loans						
individually evaluated for						
impairment	-	-	-	-	-	-
Balance, end of period: Loans						
collectively evaluated for						
impairment	772,877	108,738	197,447	255,387	-	1,334,449
Balance, end of period: Loans						
acquired with deteriorated						
credit quality	54,691	4,169	29,473	35,794	_	124,127

# **Credit Quality**

The Company's investment in non-covered loans by credit quality indicator as of December 31, 2012 and 2011 is presented in the following tables. Because of the difference in the accounting for acquired loans, the tables below further segregate the Company's non-covered loans receivable between loans acquired and loans that were not acquired. Loan discounts in the table below represent the adjustment of non-covered acquired loans to fair value at the time of acquisition, as adjusted for income accretion and changes in cash flow estimates in subsequent periods. Asset risk classifications for commercial loans reflect the classification as of December 31, 2012 and 2011.

(Dollars in thousands)	Non-covered loans excluding acquired loans					
	Commercial Real Estate Construction		Commercial Real Estate- Other		Commercial Business	
Credit quality indicator by						
asset risk classification	2012	2011	2012	2011	2012	2011
Pass	\$ 269,842	\$ 249,669	\$ 2,162,989	\$ 1,689,455	\$ 2,295,788	\$ 1,729,279
Special Mention	16,767	18,274	40,547	62,868	21,640	46,225
Substandard	7,067	8,559	47,710	55,236	49,958	25,477
Doubtful		170	398	5,697	48	199
Total	293,676	276,672	2,251,644	1,813,256	2,367,434	1,801,180
Discount	-	-	-	-	-	-
Non-covered commercial						
loans, net	\$ 293,676	\$ 276,672	\$ 2,251,644	\$ 1,813,256	\$ 2,367,434	\$ 1,801,180
	Mortgage	– Prime	Mortgage- S	Subprime		
Credit risk by payment status	2012	2011	2012	2011		
Current	\$ 185,843	\$ 271,534	\$ 60,454	\$ -		
Past due greater than 30 days	10,986	7,065	-	-		
Total	196,829	278,599	60,454	-		
Discount	-	-	-	-		
Non-covered mortgage						
loans, net	\$ 196,829	\$ 278,599	\$ 60,454	\$ -		
	Indirect Au	tomobile	Credit	Card		
Credit risk by payment status	2012	2011	2012	2011		
Current	\$ 320,148	\$ 248,070	\$ 51,117	\$ 46,786		
Past due greater than 30 days	2,818	2,385	605	977		
Total	\$ 322,966	\$ 250,455	\$ 51,722	\$ 47,763		
	Home E	quity	Consumer	- Other		
Credit risk by payment status	2012	2011	2012	2011		
Current	\$ 991,766	\$ 741,968	\$ 201,161	\$ 129,640		
Past due greater than 30 days	8,872	8,774	981	1,119		
Total	1,000,638	750,742	202,142	130,759		
Discount	-	· -	-	· -		
Non-covered consumer						
loans, net	\$ 1,000.638	\$ 750,742	\$ 202,142	\$ 130,759		

(Dollars in thousands)			Non-covered ac	quired loans		
	Commercial Real Es	tate Construction	Commercial Real	Estate- Other	Commercial	Business
Credit quality indicator by						
asset risk classification	2012	2011	2012	2011	2012	2011
Pass	\$ 25,896	\$ 51,510	\$ 359,046	\$ 360,598	\$ 86,201	\$ 94,760
Special Mention	2,410	9,138	28,185	53,503	2,159	7,870
Substandard	5,228	5,441	85,420	75,161	4,808	4,057
Doubtful	-	-	218	-	2,209	-
Total	33,534	66,089	472,869	489,262	95,377	106,687
Discount	(3,968)	(6,458)	(57,055)	(47,808)	(12,144)	(11,371)
Non-covered commercial		_				
loans, net	\$ 29,566	\$ 59,631	\$ 415,814	\$ 441,454	\$ 83,233	\$ 95,316
	Mortgage -	- Prime	Mortgage- S	ubprime		
Credit risk by payment status	2012	2011	2012	2011		
Current	\$ 30,663	\$ 4,145	\$ -	\$ -		
Past due greater than 30 days	779	369	-	-		
Total	31,442	4,514	-	-		
Premium (discount)	1,315	-	-	-		
Non-covered mortgage						
loans, net	\$ 32,757	\$ 4,514	\$ -	\$ -		
	Indirect Au	tomobile	Credit C	Card		
Credit risk by payment status	2012	2011	2012	2011		
Current	\$ 4,698	\$ 10,813	\$ -	\$ -		
Past due greater than 30 days	321	439	-	-		
Total	5,019	11,252				
Premium (discount)		189	<u>-</u>			
Non-covered consumer						
loans, net	\$ 5,019	\$ 11,441	\$ -	\$ -		
	Home E	quity	Consumer -	- Other		
Credit risk by payment status	2012	2011	2012	2011		
Current	\$ 73,658	\$ 73,822	\$ 21,746	\$ 16,067		
Past due greater than 30 days	7,115	6,738	714	1,529		
Total	80,773	80,560	22,460	17,596		
Discount	(4,498)	(4,839)	(6,805)	(1,511)		
Non-covered consumer		_	_	_		
loans, net	\$ 76,275	\$ 75,721	\$ 15,655	\$ 16,085		

Credit quality information in the table above includes loans acquired at the gross loan balance, prior to the application of discounts, at December 31, 2012 and 2011.

The Company's investment in covered loans by credit quality indicator as of December 31, 2012 and 2011 is presented in the following table. Loan discounts in the table below represent the adjustment of covered loans to fair value at the time of acquisition, as adjusted for income accretion and changes in cash flow estimates in subsequent periods. The discounts for the December 31, 2011 period have been restated below to reflect the correction of the error discussed in Note 6 to these consolidated financial statements.

(Dollars in thousands)			Covered loans		
December 31, 2012		Commer	cial		
Credit quality indicator by asset	Real Estate-	Real Estate-			
risk classification	Construction	Other	Business	Total	
Pass	\$ 46,201	\$ 201,261	\$ 38,552	\$ 286,014	
Special Mention	9,888	65,498	8,600	83,986	
Substandard	97,315	279,171	50,018	426,504	
Doubtful	607	8,530	451	9,588	
Total	\$ 154,011	\$ 554,460	\$ 97,621	\$ 806,092	
			Discount	(78,198)	
		Covered con	nmercial loans, net	\$ 727,894	
		Mortgage			
Credit risk by payment status	Prime	Subprime	Total		
Current	\$ 183,795	\$ -	\$ 183,795		
Past due greater than 30 days	52,379		52,379		
Total	\$ 236,174	\$ -	\$ 236,174		
		Discoun	et (49,010)		
	Cover	red mortgage loans, n	et \$ 187,164		
		C	Consumer and Other		
	Indirect		Home		_
Credit risk by payment status	Automobile	Credit Card	Equity	Other	Total
Current	\$ -	\$ 841	\$ 168,728	\$ 1,155	\$ 170,724
Past due greater than 30 days		65	65,997	1,523	67,585
Total	\$ -	\$ 906	\$ 234,725	\$ 2,678	\$ 238,309
				Discount	(60,611)
			Covered consum	ner loans, net	\$ 177,698

(Dollars in thousands)			Covered loans		
December 31, 2011		Commerc	ial		
Credit quality indicator by asset	Real Estate-	Real Estate-			
risk classification	Construction	Other	Business	Total	
Pass	\$ 59,936	\$ 282,974	\$ 72,563	\$ 415,473	
Special Mention	17,336	87,409	10,965	115,710	
Substandard	169,726	349,155	61,268	580,149	
Doubtful	705	22,636	4,082	27,423	
Total	\$ 247,703	\$ 742,174	\$ 148,878	\$ 1,138,755	
			Discount	(257,140)	
		Covered comm	nercial loans, net	\$ 881,615	
		Mortgage			
Credit risk by payment status	Prime	Subprime	Total		
Current	\$ 233,305	\$ -	\$ 233,305		
Past Due greater than 30 days	94,553	<u> </u>	94,553		
Total	\$ 327,858	\$ -	\$ 327,858		
		Discount	(72,471)		
	Cover	ed mortgage loans, net	\$ 255,387		
		Co	onsumer and Other	•	
	Indirect		Home		
Credit risk by payment status	Automobile	Credit Card	Equity	Other	Total
Current	\$ -	\$ 875	\$ 193,366	\$ 4,880	\$ 199,121
Past Due greater than 30 days		94	107,520	534	108,148
Total	\$ -	\$ 969	\$ 300,886	\$ 5,414	\$ 307,269
				Discount	(109,822)
			Covered consu	mer loans, net	\$ 197,447

**Impaired Loans**Information on the Company's investment in impaired loans is presented in the following tables as of and for the periods indicated.

(Dollars in thousands)					
		Unpaid		Average	Interest
	Recorded	Principal	Related	Recorded	Income
December 31, 2012	Investment	Balance	Allowance	Investment	Recognized
With no related allowance recorded					
Commercial Loans					
Real Estate	\$ 26,151	\$ 26,151	\$ -	\$ 34,682	\$ 168
Business	1,824	1,824	-	2,621	33
With an allowance recorded					
Mortgage Loans					
Residential – Prime	\$ 9,861	\$ 10,070	\$ (209)	\$ 7,955	\$ 131
Residential – Subprime	-	-	-	-	-
Commercial Loans					
Real Estate	3,464	3,663	(199)	3,678	123
Business	1,334	1,810	(476)	1,889	47
Consumer Loans					
Indirect automobile	865	868	(3)	1,514	28
Credit card	413	424	(11)	372	-
Home equity	5,860	5,951	(91)	6,713	51
Other	307	310	(3)	601	5
Total					
Mortgage Loans	\$ 9,861	\$ 10,070	(209)	\$ 7,955	\$ 131
Commercial Loans	32,773	33,448	(675)	42,870	371
Consumer Loans	7,445	7,553	(108)	9,200	84

(Dollars in thousands)					
		Unpaid		Average	Interest
	Recorded	Principal	Related	Recorded	Income
December 31, 2011	Investment	Balance	Allowance	Investment	Recognized
With no related allowance recorded					
Commercial Loans					
Real Estate	\$ 32,267	\$ 32,267	\$ -	\$ 35,673	\$ 173
Business	6,403	6,403	-	8,642	144
With an allowance recorded					
Mortgage Loans					
Residential – Prime	\$ 4,763	\$ 4,910	\$ (147)	\$ 6,163	\$ 30
Residential – Subprime	-	-	-	-	-
Commercial Loans					
Real Estate	1,430	3,304	(1,874)	3,315	26
Business	40	219	(179)	423	5
Consumer Loans					
Indirect automobile	987	994	(7)	1,399	40
Credit card	391	403	(12)	440	-
Home equity	4,826	4,873	(47)	5,014	59
Other	608	619	(11)	797	8
Total					
Mortgage Loans	\$ 4,763	\$ 4,910	(147)	\$ 6,163	\$ 30
Commercial Loans	40,140	42,193	(2,053)	48,053	348
Consumer Loans	6,812	6,889	(77)	7,650	107

As of December 31, 2012 and 2011, the Company was not committed to lend additional funds to any customer whose loan was classified

# NOTE 8 -TRANSFERS AND SERVICING OF FINANCIAL ASSETS (INCLUDING MORTGAGE BANKING ACTIVITY)

# **Commercial Banking Activity**

Loans serviced for others, consisting primarily of commercial loan participations sold, are not included in the accompanying consolidated balance sheets. The unpaid principal balances of loans serviced for others were \$257,883,000 and \$198,860,000 at December 31, 2012 and 2011, respectively. Custodial escrow balances maintained in connection with the foregoing portfolio of loans serviced for others, and included in demand deposits, were immaterial at December 31, 2012 and 2011.

# **Mortgage Banking Activity**

The Company through its subsidiary, IMC, originates mortgage loans for sale into the secondary market. The loans originated primarily consist of residential first mortgages that conform to standards established by the GSEs, but can also consist of junior lien loans secured by residential property. These sales are primarily to private companies that are unaffiliated with the GSEs on a servicing released basis. The following table details the mortgage banking activity as of and for the years ended December 31:

(Dollars in thousands)						
Mortgage loans held for sale	:	2012		2011	:	2010
Balance, beginning of period	\$	153,013	\$	83,905	\$	66,945
Balance acquired during the period		-		3,385		-
Originations	2	,432,367	1	,659,226		1,772,486
Sales	(2	2,317,905)	(1	,593,503)	(1	1,755,526)
Balance, end of period	\$	267,475	\$	153,013	\$	83,905
(Dollars in thousands)  Detail of mortgage income		2012		2011		2010
	<u> </u>	<b>2012</b> 6,772	\$	<b>2011</b> 937	\$	2010
Detail of mortgage income Fair value changes of derivatives and						<b>2010</b> - 47,689
Detail of mortgage income  Fair value changes of derivatives and mortgage loans held for sale, net		6,772		937		-

For the years ended December 31, 2012, 2011 and 2010, the Company did not actively hedge its mortgage banking activities.

# **Mortgage Servicing Rights**

Mortgage servicing rights are amortized over the remaining servicing life of the loans, with consideration given to prepayment assumptions. Mortgage servicing rights had the following carrying values at December 31:

	2012					
(Dollars in thousands)	Gross Carrying Amount	Accumulated Amortization	Net Carrying Amount	Gross Carrying Amount	Accumulated Amortization	Net Carrying Amount
Mortgage servicing rights	\$ 1,234	\$ (304)	\$ 930	\$ 340	\$ (194)	\$ 146

The related amortization expense of mortgage servicing intangible assets is as follows:

(Dollars in thousands)	Amount
Aggregate amortization expense for	
the year ended December 31:	
2010	\$ 125
2011	115
2012	225
Estimated amortization expense for the year ended December 31:	
2013	\$ 282
2014	230
2015	180
2016	130
2017	83
2018 and thereafter	25

# NOTE 9 – PREMISES AND EQUIPMENT

Premises and equipment at December 31, 2012 and 2011 consists of the following:

(Dollars in thousands)	2012	2011	
Land	\$ 81,761	\$ 70,022	
Buildings	221,022	211,521	
Furniture, fixtures and equipment	101,907	89,283	
Total premises and equipment	404,690	370,826	
Accumulated depreciation	(101,167)	(85,219)	
Total premises and equipment, net	\$ 303,523	\$ 285,607	

Depreciation expense was \$18,286,000, \$13,431,000, and \$10,359,000 for the years ended December 31, 2012, 2011, and 2010, respectively.

The Company actively engages in leasing office space available in buildings it owns. Leases have different terms ranging from monthly rental to five-year leases. At December 31, 2012, income from these leases averaged \$131,000 per month. Total lease income for the years ended December 31, 2012, 2011, and 2010 was \$1,572,000, \$1,542,000, and \$1,574,000, respectively. Income from leases is reported as a reduction in occupancy and equipment expense. The total allocated cost of the portion of the buildings held for lease at December 31, 2012 and 2011 was \$9,992,000 and \$8,942,000, respectively, with related accumulated depreciation of \$2,497,000 and \$2,168,000, respectively.

The Company leases certain branch and corporate offices, land and ATM facilities through non-cancelable operating leases with terms that range from one to thirty years, with renewal options thereafter. Certain of the leases have escalation clauses and renewal options ranging from monthly renewal to 30 years. Total rent expense for the years ended December 31, 2012, 2011, and 2010 totaled \$10,614,000, \$9,803,000, and \$7,108,000, respectively.

Minimum future annual rent commitments under these agreements for the indicated periods follow:

(Dollars in thousands)			
Year ending December 31,	A	mount	
2013	\$	10,830	
2014		9,535	
2015		8,807	
2016		7,601	
2017		6,332	
2018 and thereafter		39,671	
Total	\$	82,776	

# NOTE 10 - GOODWILL AND OTHER ACQUIRED INTANGIBLE ASSETS

#### Goodwill

Changes to the carrying amount of goodwill for the years ended December 31, 2012 and 2011 are provided in the following table.

(Dollars in thousands)	Amount	
Balance, December 31, 2010	\$ 234,228	
Goodwill acquired during the year	135,583	
Balance, December 31, 2011	369,811	
Goodwill acquired during the period	32,420	
Goodwill adjustment to correct an immaterial		
error	(359)	
Balance, December 31, 2012	\$ 401,872	

The goodwill acquired during the year ended December 31, 2011 was a result of the OMNI, Cameron, and Florida Trust Company acquisitions, and the goodwill acquired during the year ended December 31, 2012 was a result of the Florida Gulf acquisition discussed further in Note 4.

The goodwill adjustment in 2012 is a result of the Company's revised goodwill recorded on its OMNI and Cameron acquisitions. The Company has recorded the adjustment to account for the impact of an immaterial error in accounting for its OMNI and Cameron acquisitions that resulted in a decrease in goodwill of \$359,000. The Company revised its valuation of acquired deferred tax assets and property during the first quarter of 2012 as a result of information that existed at the acquisition date but was not available during the prior period. The error was identified in 2012 through the operation of the Company's internal controls over financial reporting as it related to the Company's acquisition accounting.

The Company performed the required annual impairment test of goodwill as of October 1, 2012. The Company's annual impairment test did not indicate impairment at any of the Company's reporting units as of the testing date, and subsequent to that date, management is not aware of any events or changes in circumstances since the impairment test that would indicate that goodwill might be impaired.

Prior to 2010, the Company recognized goodwill impairment of \$9,681,000 at the Company's LTC subsidiary based on a decrease in operating revenue and income, which resulted in the conclusion that the fair value of LTC may have been reduced below its carrying amount.

#### Title plant

The Company had title plant assets totaling \$6,722,000 at December 31, 2012 and 2011, respectively. No events or changes in circumstances occurred during 2012 or 2011 to suggest the carrying value of the title plant was not recoverable.

#### Intangible assets subject to amortization

Definite-lived intangible assets had the following carrying values at December 31:

		2012			2011	
(Dollars in thousands)	Gross Carrying Amount	Accumulated Amortization	Net Carrying Amount	Gross Carrying Amount	Accumulated Amortization	Net Carrying Amount
Core deposit intangibles Customer relationship	\$ 45,406	\$ (26,284)	\$ 19,122	\$ 45,406	\$ (21,385)	\$ 24,021
intangible asset	1,348	(410)	938	1,348	(160)	1,188
Total	\$ 46,754	\$ (26,694)	\$ 20,060	\$ 46,754	\$ (21,545)	\$ 25,209

The related amortization expense of purchase accounting intangible assets is as follows:

(Dollars in thousands)	Amount	
Aggregate amortization expense for		
the year ended December 31:		
2010	\$ 4,935	
2011	5,121	
2012	5,150	
Estimated amortization expense for the year ended December 31:		
2013	\$ 4,721	
2014	4,346	
2015	3,546	
2016	3,177	
2017	1,694	
2018 and thereafter	2,576	

# NOTE 11 - OTHER REAL ESTATE OWNED

Other real estate owned consists of the following at December 31:

(Dollars in thousands)	2012	2011	
Real estate owned acquired by foreclosure	\$ 110,864	\$ 119,320	
Real estate acquired for development or resale	9,199	5,722	
Other foreclosed property	1,473	4	
Total other real estate owned and foreclosed property	\$ 121,536	\$ 125,046	

At December 31, 2012 and 2011, other real estate is segregated into covered and non-covered properties as follows:

(Dollars in thousands)			
	Non-covered	Covered	
December 31, 2012	properties	properties	Total
Real estate owned acquired by foreclosure	\$ 35,080	\$ 75,784	\$ 110,864
Real estate acquired for development or resale	9,199	-	9,199
Other foreclosed property	14	1,459	1,473
Total other real estate owned and foreclosed property	\$ 44,293	\$ 77,243	\$ 121,536
(Dollars in thousands)			
December 31, 2011	Non-covered properties	Covered properties	Total
,	properties	properties	<b>Total</b>
Real estate owned acquired by foreclosure			
December 31, 2011  Real estate owned acquired by foreclosure  Real estate acquired for development or resale  Other foreclosed property	<b>properties</b> \$ 34,770	properties	\$ 119,320

# **NOTE 12 – DEPOSITS**

Deposits at December 31, 2012 and 2011 are summarized as follows:

(Dollars in thousands)	2012	2011
Negotiable order of withdrawal (NOW)	\$ 4,490,914	\$ 3,361,855
Money market deposits accounts (MMDA)	3,738,480	3,049,151
Savings deposits	364,703	332,351
Certificates of deposit and other time deposits	2,154,180	2,545,656
Total deposits	\$ 10,748,277	\$ 9,289,013

Total time deposits summarized by denomination at December 31, 2012 and 2011 are as follows:

(Dollars in thousands)	2012	2011
Time deposits less than \$100,000	\$ 1,007,665	\$ 1,168,025
Time deposits greater than \$100,000	1,146,515	1,377,631
Total certificates of deposit and other time deposits	\$ 2,154,180	\$ 2,545,656

A schedule of maturities of all certificates of deposit as of December 31, 2012 is as follows:

(Dollars in thousands)	Amount		
Year ending December 31,			
2013	\$ 1,538,582		
2014	284,154		
2015	152,020		
2016	114,232		
2017	37,387		
2018 and thereafter	27,805		
Total certificates of deposit	\$ 2,154,180		
and other time deposits			

#### **NOTE 13 – SHORT-TERM BORROWINGS**

Short-term borrowings at December 31, 2012 and 2011 are summarized as follows:

(Dollars in thousands)	20	12	2011
Federal Home Loan Bank advances	\$		\$ 192,000
Securities sold under agreements to repurchase	303	3,045	203,543
Total short-term borrowings	\$ 300	3,045	\$ 395,543

Securities sold under agreements to repurchase, which are classified as secured borrowings, generally mature daily. Securities sold under agreements to repurchase are reflected at the amount of cash received in connection with the transaction. The Company may be required to provide additional collateral based on the fair value of the underlying securities.

The short-term borrowings at December 31, 2011 consisted of one FHLB advance with a maturity of 2 days at a fixed interest rate of 0.140%.

Additional information on the Company's short-term borrowings for the years indicated is as follows:

(Dollars in thousands)	 2012	 2011	 2010
Outstanding at December 31st	\$ 303,045	\$ 395,543	\$ 220,328
Maximum month-end outstanding balance	640,768	395,543	289,248
Average daily outstanding balance	284,201	220,146	216,116
Average rate during the year	0.22%	0.26%	0.38%
Average rate at year end	0.22%	0.27%	0.24%

#### **NOTE 14 – LONG-TERM DEBT**

Long-term debt at December 31, 2012 and 2011 is summarized as follows:

(Dollars in thousands)	2012	2011
Federal Home Loan Bank notes (IBERIABANK) at:		
2.273 to 7.040% fixed	\$ 233,812	\$ 285,930
Notes payable – Investment fund contributions (IBERIABANK):		
7 to 40 year term, 0.50 to 5.00% fixed	77,703	54,941
Junior subordinated debt (IBERIABANK Corporation):		
Statutory Trust I, 3 month LIBOR <sup>(1)</sup> plus 3.25%	10,310	10,310
Statutory Trust II, 3 month LIBOR <sup>(1)</sup> plus 3.15%	10,310	10,310
Statutory Trust III, 3 month LIBOR <sup>(1)</sup> plus 2.00%	10,310	10,310
Statutory Trust IV, 3 month LIBOR <sup>(1)</sup> plus 1.60%	15,464	15,464
American Horizons Statutory Trust I, 3 month LIBOR <sup>(1)</sup> plus 3.15%	6,186	6,186
Statutory Trust V, 3 month LIBOR <sup>(1)</sup> plus 1.435%	10,310	10,310
Statutory Trust VI, 3 month LIBOR <sup>(1)</sup> plus 2.75%	12,372	12,372
Statutory Trust VII, 3 month LIBOR <sup>(1)</sup> plus 2.54%	13,403	13,403
Statutory Trust VIII, 3 month LIBOR <sup>(1)</sup> plus 3.50%	7,217	7,217
OMNI Trust I, 3 month LIBOR <sup>(1)</sup> plus 3.30%	8,248	8,248
OMNI Trust II, 3 month LIBOR <sup>(1)</sup> plus 2.79%	7,732	7,732
Total long-term debt	\$ 423,377	\$ 452,733

<sup>(1)</sup> The interest rate on the Company's long-term debt indexed to LIBOR is based on the 3-month LIBOR rate. At December 31, 2012, the 3-month LIBOR rate was 0.31%.

FHLB advance repayments are amortized over periods ranging from two to 30 years, and have a balloon feature at maturity. Advances are collateralized by a blanket pledge of eligible loans, subject to contractual adjustments which reduce the borrowing base, as well as a secondary pledge of FHLB stock and FHLB demand deposits, the amount of which can exceed the amounts borrowed based on contractually required adjustments. Total additional advances available from the FHLB at December 31, 2012 were \$1,350,424,000 under the blanket floating lien and an additional \$79,539,000 with a pledge of investment securities. The weighted average advance rate at December 31, 2012 was 4.31%.

The Company has various funding arrangements with commercial banks providing up to \$130,000,000 in the form of federal funds and other lines of credit. At December 31, 2012, there were no balances outstanding on these lines and all of the funding was available to the Company.

Junior subordinated debt consists of a total of \$111,862,000 in Junior Subordinated Deferrable Interest Debentures of the Company issued to statutory trusts that were funded by the issuance of floating rate capital securities of the trusts. Issuances of \$10,310,000 each were completed in November 2002, June 2003, September 2004, and June 2007 and an issuance of \$15,464,000 was completed in October 2006. The issue of \$6,186,000 completed in March 2003 was assumed in the American Horizons acquisition. The Company issued \$25,775,000 in November 2007 and \$7,217,000 in March 2008 to provide funding for various business activities, primarily loan growth. Issuances of \$8,248,000 and \$7,732,000 were assumed in the OMNI acquisition during 2011.

The term of the securities is 30 years, and they are callable at par by the Company anytime after 5 years. Interest is payable quarterly and may be deferred at any time at the election of the Company for up to 20 consecutive quarterly periods. During a deferral period, the Company is subject to certain restrictions, including being prohibited from declaring and paying dividends to its common shareholders.

The debentures qualify as Tier 1 Capital and the capital note qualifies as Tier 2 capital for regulatory purposes.

Advances and long-term debt at December 31, 2012 have maturities or call dates in future years as follows:

(Dollars in thousands)	Amount
Year ending December 31,	
2013	\$ 30,914
2014	111,329
2015	1,220
2016	26,276
2017	50,567
2018 and thereafter	203,071
Total	\$ 423,377

#### NOTE 15 - DERIVATIVE INSTRUMENTS AND OTHER HEDGING ACTIVITIES

At December 31, 2012 and 2011, the information pertaining to outstanding derivative instruments is as follows.

(Dollars in thousands)	Asset Derivatives Fair Value				Liability Derivatives Fair Value	
(= 0,	Balance Sheet - Location	2012	2011	Balance Sheet - Location	2012	2011
Derivatives designated as hedging instruments under ASC Topic 815						
Interest rate contracts	Other assets	\$ 499	\$ 71	Other liabilities	\$ 1,843	\$ 3,010
Total derivatives designated as hedging instruments under ASC Topic 815		\$ 499	<b>\$</b> 71		\$ 1,843	\$ 3,010
Derivatives not designated as hedging instruments under ASC Topic 815						
Interest rate contracts	Other assets	\$ 25,940	\$ 25,391	Other liabilities	\$ 25,940	\$ 25,391
Forward sales contracts	Other assets	2,774	-	Other liabilities	343	-
Written and purchased options	Other assets	12,906	7,564	Other liabilities	8,764	6,609
Total derivatives not designated as hedging instruments under ASC Topic 815		\$ 41,620	\$ 32,955		\$ 35,047	\$ 32,000

(Dollars in thousands)	Asset Der		Liability Derivatives Notional Amount		
(Donars in thousands)	Notional Amount				
Derivatives designated as hedging instruments under ASC Topic 815	2012	2011	2012	2011	
Interest rate contracts	\$ 35,000	\$ 10,000	\$ 35,000	\$ 60,000	
Total derivatives designated as hedging instruments under ASC Topic 815	\$ 35,000	\$ 10,000	\$ 35,000	\$ 60,000	
Derivatives not designated as hedging instruments under ASC Topic 815					
Interest rate contracts	\$ 374,536	\$ 293,794	\$ 374,536	\$ 293,794	
Forward sales contracts	212,028	-	53,269	-	
Written and purchased options	388,793	158,164	185,885	158,164	
Total derivatives not designated as hedging instruments under ASC Topic 815	\$ 975,357	\$ 451,958	\$ 613,690	\$ 451,958	

At December 31, 2012 and 2011, the Company was required to post \$2,650,000 and \$1,210,000 in cash as collateral for its derivative transactions, which is included in interest-bearing deposits in banks on the Company's consolidated balance sheets. The Company does not anticipate additional assets will be required to be posted as collateral, nor does it believe additional assets would be required to settle its derivative instruments immediately if contingent features were triggered at December 31, 2012. As permitted by generally-accepted accounting principles, the Company does not offset fair value amounts recognized for the right to reclaim cash collateral or the obligation to return cash collateral against recognized fair value amounts of derivatives executed with the same counterparty under a master netting agreement.

During the years ended December 31, 2012 and 2011, the Company has not reclassified into earnings any gain or loss as a result of the discontinuance of cash flow hedges because it was probable the original forecasted transaction would not occur by the end of the originally specified term.

At December 31, 2012, the fair value of derivatives that will mature within the next twelve months is \$788,000. The Company does not expect to reclassify any amount from accumulated other comprehensive income into interest income over the next twelve months for derivatives that will be settled.

At December 31, 2012 and 2011, and for the years then ended, the information pertaining to the effect of the hedging instruments on the consolidated financial statements is as follows.

(Dollars in thousands)	Amount of C Recognized in tax (Effective	OCI, net of	Location of Gain (Loss) Reclassified from Accumulated OCI into Income (Effective Portion)	Reclass Accumula	f Gain (Loss) ified from ted OCI into ective Portion)	Location of Gain (Loss) Recognized in Income on Derivative (Ineffective Portion and Amount Excluded from Effectiveness Testing)	Income on (Ineffective and Amount from Effe	ognized in Derivative re Portion at Excluded
Derivatives in ASC Topic 815 Cash Flow Hedging Relationships	2012	2011	(======================================	2012	2011	<b>g</b> /	2012	2011
Interest rate contracts  Total	\$ (874) \$ (874)	\$ (1,911) <b>\$</b> (1.911)	Other income (expense)	\$ (1,618) \$ (1,618)	\$ (1,723) <b>\$ (1.723</b> )	Other income (expense)	\$ -	\$ -

(Dollars in thousands)	Location of Gain (Loss) Recognized in Income on Derivatives	Amount of Gain (Lo in Income on D	, .		
Derivatives Not Designated as Hedging Instruments under ASC Topic 815		2012	2011		
Interest rate contracts	Other income (expense)	\$ (1)	\$ (2)		
Forward sales contracts	Mortgage income	2,431	-		
Written and purchased options	Mortgage income	7,119	937		
Total		\$ 9,549	\$ 935		

At December 31, 2012 and 2011, additional information pertaining to outstanding interest rate swap agreements is as follows:

(Dollars in thousands)	2012	2011
Weighted average pay rate	3.3%	3.8%
Weighted average receive rate	0.3%	0.3%
Weighted average maturity in years	7.1	6.8
Unrealized gain (loss) relating to interest rate swaps	\$ (1,344)	\$ (2,939)

#### **NOTE 16 – INCOME TAXES**

The provision for income tax expense consists of the following for the years ended December 31:

(Dollars in thousands)	2012	2011	2010
Current expense	\$ 44,125	\$ 33,116	\$ 28,562
Deferred benefit	(7,527)	(11,750)	(3,607)
Tax credits	(8,756)	(6,734)	(6,214)
Tax benefits attributable to items charged to equity and goodwill	654	2,349	1,250
Total income tax expense	\$ 28,496	\$ 16,981	\$ 19,991

There was a balance receivable of \$7,830,000 and \$21,580,000 for federal and state income taxes at December 31, 2012 and 2011, respectively. The provision for federal income taxes differs from the amount computed by applying the federal income tax statutory rate of 35 percent on income from operations as indicated in the following analysis for the years ended December 31:

(Dollars in thousands)	2012	2011	2010
Federal tax based on statutory rate	\$ 36,712	\$ 24,682	\$ 24,086
Increase (decrease) resulting from:			
Effect of tax-exempt income	(7,558)	(6,633)	(5,935)
Interest and other nondeductible			
expenses	1,847	1,487	1,295
State taxes	4,938	3,034	3,615
Tax credits	(8,756)	(6,734)	(6,214)
Other	1,313	1,145	3,144
Total income tax expense	\$ 28,496	\$ 16,981	\$ 19,991
Effective rate	27.2%	24.1%	29.1%

The net deferred tax liability at December 31, 2012 and 2011 is as follows:

(Dollars in thousands)	2012	2011
Deferred tax asset:		
Allowance for credit losses	\$ 78,817	\$ 56,684
Discount on purchased loans	158	153
Deferred compensation	5,193	1,727
Investments acquired	-	395
Unrealized loss on cash flow hedges	471	1,029
Other	38,886	25,381
Subtotal	123,525	85,369
Deferred tax liability:		
Basis difference in acquired assets	(82,605)	(63,140)
FHLB stock	(19)	(111)
Premises and equipment	(13,050)	(15,580)
Acquisition intangibles	(11,267)	(7,310)
Deferred loan costs	(3,405)	(1,732)
Unrealized gain on investments classified as available for sale	(13,650)	(14,197)
Investments acquired	(224)	-
Swap gain	(2)	-
Other	(14,300)	(11,584)
Subtotal	(138,522)	(113,654)
Deferred tax liability, net	<b>\$</b> (14,997)	\$ (28,285)

Retained earnings at December 31, 2012 and 2011 included approximately \$21,864,000 accumulated prior to January 1, 1987 for which no provision for federal income taxes has been made. If this portion of retained earnings is used in the future for any purpose other than to absorb bad debts, it will be added to future taxable income.

The Company does not believe it has any unrecognized tax benefits included in its consolidated financial statements. The Company has not had any settlements in the current period with taxing authorities, nor has it recognized tax benefits as a result of a lapse of the applicable statute of limitations.

During the years ended December 31, 2012, 2011, and 2010, the Company did not recognize any interest or penalties in its consolidated financial statements, nor has it recorded an accrued liability for interest or penalty payments.

# NOTE 17 – SHAREHOLDERS' EQUITY AND OTHER COMPREHENSIVE INCOME

#### Other Comprehensive income

The following is a summary of the tax effects of each component of other comprehensive income for the years ended December 31 for the periods indicated:

		2012	
(Dollars in thousands)	Before-Tax Amount	Tax (Expense) Benefit	Net-of-Tax Amount
Unrealized gain on securities:			
Unrealized holding losses arising during the period	\$ 2,174	\$ (761)	\$ 1,413
Other-than-temporary impairment realized in net income	-	=	-
Less: reclassification adjustment for gains included in net income	(3,739)	1,308	(2,431)
Net unrealized losses	(1,565)	547	(1,018)
Fair value of derivative instruments designated as cash flow hedges			
Change in fair value of derivative instruments designated as cash			
flow hedges during the period	\$ (22)	\$ 8	\$ (14)
Less: reclassification adjustment for losses included in net income	1,618	(566)	1,052
Fair value of derivative instruments designated as cash flow hedges	1,596	(558)	1,038
Total other comprehensive income	\$ 31	<b>\$</b> (11)	\$ 20
(Dollars in thousands)	Before-Tax Amount	Tax (Expense) Benefit	Net-of-Tax Amount
Unrealized gain on securities:	rimount	Denent	- Amount
Unrealized holding gains arising during the period	\$ 36,328	\$ (12,714)	\$ 23,613
Other-than-temporary impairment realized in net income	(509)	178	(331)
Less: reclassification adjustment for gains included in net income	(3,422)	1,198	(2,224)
Net unrealized gains	32,397	(11,339)	21,058
Fair value of derivative instruments designated as cash flow hedges			
Change in fair value of derivative instruments designated as cash			
flow hedges during the period	\$ (19,078)	\$ 6,677	\$ (12,401)
Less: reclassification adjustment for losses (gains) included in net			
income	1,723	(603)	1,120
Fair value of derivative instruments designated as cash flow hedges	(17,355)	6,074	(11,281)
Total other comprehensive income	\$ 15,042	\$ (5,265)	\$ 9,777

(Dollars in thousands)	Before-Tax Amount	(Expense) Benefit	Net-of-Tax Amount	
Unrealized gain on securities:				
Unrealized holding losses arising during the period	\$ (2,103)	\$ 736	\$ (1,367)	
Other-than-temporary impairment realized in net income	(517)	180	(337)	
Less: reclassification adjustment for gains included in net income	(5,172)	1,810	(3,362)	
Net unrealized losses	(7,792)	2,726	(5,066)	
Fair value of derivative instruments designated as cash flow hedges				
Change in fair value of derivative instruments designated as cash				
flow hedges during the period	\$ (5,751)	\$ 2,013	\$ (3,738)	
Less: reclassification adjustment for losses (gains) included in net				
income	1,643	(575)	1,068	
Fair value of derivative instruments designated as cash flow hedges	(4,108)	1,438	(2,670)	
Total other comprehensive income	<b>\$</b> (11,900)	\$ 4,164	<b>\$</b> (7,736)	

#### Treasury share repurchases

Share repurchases may be made from time to time, on the open market or in privately negotiated transactions. Such repurchases are authorized by the Board of Directors through a share repurchase program and are executed at the discretion of the management of the Company. The approved share repurchase program does not obligate the Company to repurchase any dollar amount or number of shares, and the program may be extended, modified, suspended, or discontinued at any time. Stock repurchases generally are affected through open market purchases, and may be made through unsolicited negotiated transactions. The timing of these repurchases will depend on market conditions and other requirements.

In October 2011, the Board of Directors authorized the repurchase of up to 900,000 shares of common stock. The following table details these purchases during 2012 and is based on the settlement date of the transactions. The average price paid per share includes commissions paid. No shares were repurchased during the months not presented in the table.

Period	Total Number of Shares Purchased	Average Price Paid Per Share	Total Number of Shares Purchased as Part of Publicly Announced Plan	Maximum Number of Shares Available for Purchase Pursuant to Publicly Announced Plan
June 1-30	48,188	\$ 47.93	48,188	851,812
August 1-31	748,488	47.38	796,676	103,324
September 1-30	56,632	46.97	853,308	46,692
Total	853,308	\$ 47.38	853,308	46,692

#### NOTE 18 - CAPITAL REQUIREMENTS AND OTHER REGULATORY MATTERS

The Company and IBERIABANK are subject to various regulatory capital requirements administered by the federal and state banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a direct material effect on the Company's financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Company and IBERIABANK must meet specific capital guidelines that involve quantitative measures of their assets, liabilities and certain off-balance sheet items as calculated under regulatory accounting practices. The capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings and other factors. Prompt corrective action provisions are not applicable to bank holding companies.

Quantitative measures established by regulation to ensure capital adequacy require the Company and IBERIABANK to maintain minimum amounts and ratios of total and Tier 1 capital to risk-weighted assets and of Tier 1 capital to average assets. Management believes, as of December 31, 2012 and 2011, that the Company and IBERIABANK met all capital adequacy requirements to which they are subject.

As of December 31, 2012, the most recent notification from the Federal Deposit Insurance Corporation categorized IBERIABANK as well capitalized under the regulatory framework for prompt corrective action. To be categorized as well capitalized, an institution must maintain minimum total risk-based, Tier 1 risk-based and Tier 1 leverage ratios as set forth in the following table. There are no conditions or events since the notification that management believes have changed either entity's category. The Company's and IBERIABANK's actual capital amounts and ratios as of December 31, 2012 and 2011 are presented in the following table.

	Actu	al	Mini	mum	Well Capi	talized
(Dollars in thousands)	Amount	Ratio	Amount	Ratio	Amount	Ratio
December 31, 2012						
Tier 1 leverage capital:						
IBERIABANK Corporation	\$ 1,185,144	9.70%	\$ 488,803	4.00%	\$ N/A	N/A%
IBERIABANK	1,041,540	8.57	486,307	4.00	607,884	5.00
Tier 1 risk-based capital:						
IBERIABANK Corporation	1,185,144	12.92	366,792	4.00	N/A	N/A
IBERIABANK	1,041,540	11.41	365,230	4.00	547,845	6.00
Total risk-based capital:						
IBERIABANK Corporation	1,301,498	14.19	733,583	8.00	N/A	N/A
IBERIABANK	1,157,412	12.68	730,461	8.00	913,076	10.00
December 31, 2011						
Tier 1 leverage capital:						
IBERIABANK Corporation	\$ 1,164,801	10.45%	\$ 445,905	4.00%	\$ N/A	N/A%
IBERIABANK	997,277	9.00	443,165	4.00	553,956	5.00
Tier 1 risk-based capital:						
IBERIABANK Corporation	1,164,801	14.94	311,908	4.00	N/A	N/A
IBERIABANK	997,277	12.88	309,802	4.00	464,703	6.00
Total risk-based capital:						
IBERIABANK Corporation	1,263,496	16.20	623,816	8.00	N/A	N/A
IBERIABANK	1,095,322	14.14	619,604	8.00	774,505	10.00

In June 2012, the Board of Governors of the Federal Reserve System (the "Federal Reserve") approved three related notices of proposed rulemaking (the "NPRs") relating to implementation of minimum capital requirements and a capital conservation buffer reflecting requirements of the Dodd-Frank Wall Street Reform and Consumer Protection Act ("Dodd-Frank Act") and the Basel III international capital standards. The three NPRs are expected to be published jointly by the Federal Reserve, the FDIC, and the Office of the Comptroller of Currency after each agency has completed its approval process. If approved as proposed, the NPRs would be effective over a phased-in period from 2013 to 2019. The Company is in the process of evaluating the impact of the proposed rules on the Company and IBERIABANK.

#### NOTE 19 – SHARE-BASED COMPENSATION

The Company has various types of share-based compensation plans. These plans are administered by the Compensation Committee of the Board of Directors, which selects persons eligible to receive awards and determines the number of shares and/or options subject to each award, the terms, conditions and other provisions of the awards. During the years ended December 31, 2012, 2011, and 2010, the Company did not have any equity awards that were settled in cash.

#### Stock option plans

The Company issues stock options under various plans to directors, officers and other key employees. The option exercise price cannot be less than the fair value of the underlying common stock as of the date of the option grant and the maximum option term cannot exceed ten years. The stock options granted were issued with vesting periods ranging from one-and-a half to seven years. At December 31, 2012, future option or restricted stock awards of 688,943 shares could be made under approved incentive compensation plans.

The following table represents the compensation expense that is included in salaries and employee benefits expense and related income tax benefits in the accompanying consolidated statements of comprehensive income related to stock options for the years indicated below.

(Dollars in thousands, except per share data)			
	2012	2011	2010
Compensation expense related to stock options Income tax benefit related to	\$ 1,873	\$ 1,343	\$ 1,301
stock options	656	470	455
Impact on basic earnings per share	0.04	0.03	0.03
Impact on diluted earnings per share	0.04	0.03	0.03

The Company reported \$1,221,000, \$1,454,000 and \$637,000 of excess tax benefits as financing cash inflows during the years ended December 31, 2012, 2011, and 2010, respectively, related to the exercise and vesting of stock option exercises. Net cash proceeds from the exercise of stock options were \$2,813,000, \$6,807,000 and \$1,631,000 for the years ended December 31, 2012, 2011, and 2010, respectively.

The Company uses the Black-Scholes option pricing model to estimate the fair value of share-based awards. The following weighted-average assumptions were used for option awards granted during the years ended December 31st of the periods indicated:

	2012	2011	2010
Expected dividends	2.7%	2.4%	2.3%
Expected volatility	40.1%	35.5%	39.3%
Risk-free interest rate	0.8%	1.5%	2.3%
Expected term (in years)	5.0	4.0	5.0
Weighted-average grant-date fair value	\$ 14.50	\$ 12.83	\$ 18.11

The assumptions above are based on multiple factors, including historical stock option exercise patterns and post-vesting employment termination behaviors, expected future exercise patterns and the expected volatility of the Company's stock price.

At December 31, 2012, there was \$5,174,000 of unrecognized compensation cost related to stock options which is expected to be recognized over a weighted-average period of 4.7 years.

The following table represents the activity related to stock options during the periods indicated.

	Number of shares	Weighted average exercise price	Weighted average remaining contract life
Outstanding options, December 31, 2009	1,259,874	\$ 43.05	
Granted	120,866	59.67	
Exercised	(69,057)	23.62	
Forfeited or expired	(10,144)	56.57	
Outstanding options, December 31, 2010	1,301,539	\$ 45.52	
Granted	55,121	55.15	
Issued in connection with acquisition	41,975	72.35	
Exercised	(264,647)	30.99	
Forfeited or expired	(36,368)	57.51	
Outstanding options, December 31, 2011	1,097,620	\$ 50.14	
Granted	230,665	51.69	
Issued in connection with acquisition	32,863	41.30	
Exercised	(92,092)	30.43	
Forfeited or expired	(32,981)	56.79	
Outstanding options, December 31, 2012	1,236,075	\$ 51.48	4.7 Years
Outstanding exercisable at December 31, 2010	938,532	\$ 41.12	
Outstanding exercisable at December 31, 2011	789,952	\$ 47.64	
Outstanding exercisable at December 31, 2012	792,444	\$ 50.05	3.0 Years

The following table presents weighted average remaining life as of December 31, 2012 for options outstanding within the stated exercise prices:

		<b>Options Outstanding</b>		Options	Exercisable
Exercise Price Range Per Share	Number of Options	Weighted Average Exercise Price	Weighted Average Remaining Life	Number of Options	Weighted Average Exercise Price
\$26.82 to \$45.58	207,728	\$ 38.74	1.5 years	205,871	\$ 38.71
\$45.59 to \$48.35	202,608	46.85	2.4 years	188,217	46.85
\$48.36 to \$51.69	188,368	50.13	6.0 years	81,276	49.08
\$51.70 to \$55.42	212,953	53.22	8.2 years	51,946	54.43
\$55.43 to \$58.34	209,705	56.97	4.9 years	130,710	57.28
\$58.35 to \$111.71	214,713	62.30	5.4 years	134,424	63.74
Total options	1,236,075	\$ 51.48	4.7 years	792,444	\$ 50.05

At December 31, 2012, the aggregate intrinsic value of shares underlying outstanding stock options and underlying exercisable stock options was \$2,647,000 and \$2,600,000. Total intrinsic value of options exercised was \$1,765,000, \$6,783,000 and \$2,314,000 for the years ended December 31, 2012, 2011, and 2010, respectively.

#### Restricted stock plans

The Company issues restricted stock under various plans for certain officers and directors. A supplemental stock benefit plan adopted in 1999 and the 2001, 2005, 2008, and 2010 Incentive Plans allow grants of restricted stock. The plans allow for the issuance of restricted stock awards that may not be sold or otherwise transferred until certain restrictions have lapsed. The holders of the restricted stock receive dividends and have the right to vote the shares. The fair value of the restricted stock shares awarded under these plans is recorded as unearned share-based compensation, a contra-equity account. The unearned compensation related to these awards is amortized to compensation expense over the vesting period (generally three to seven years). The total share-based compensation expense for these awards is determined based on the market price of the Company's common stock at the date of grant applied to the total number of shares granted and is amortized over the vesting period. As of December 31, 2012, unearned share-based compensation associated with these awards totaled \$22,421,000.

The following table represents the compensation expense that was included in salaries and employee benefits expense in the accompanying consolidated statements of income related to restricted stock grants for the years ended December 31:

(Dollars in thousands)			
	2012	2011	2010
Compensation expense related to restricted stock	\$ 7,582	\$ 6,784	\$ 6,187

The following table represents unvested restricted stock award activity for the years ended December 31:

	2012	2011	2010
Balance, beginning of year	512,112	539,195	550,518
Granted	176,669	139,509	122,123
Forfeited	(13,164)	(35,823)	(8,933)
Earned and issued	(137,415)	(130,769)	(124,513)
Balance, end of year	538,202	512,112	539,195

#### Phantom stock awards

As part of the 2008 Incentive Compensation Plan and 2009 Phantom Stock Plan, the Company issues phantom stock awards to certain key officers and employees. The award is subject to a vesting period of five to seven years and is paid out in cash upon vesting. The amount paid per vesting period is calculated as the number of vested "share equivalents" multiplied by the closing market price of a share of the Company's common stock on the vesting date. Share equivalents are calculated on the date of grant as the total award's dollar value divided by the closing market price of a share of the Company's common stock on the grant date. Award recipients are also entitled to a "dividend equivalent" on each unvested share equivalent held by the award recipient. A dividend equivalent is a dollar amount equal to the cash dividends that the participant would have been entitled to receive if the participant's share equivalents were issued in shares of common stock. Dividend equivalents will be deemed to be reinvested as share equivalents that will vest and be paid out on the same date as the underlying share equivalents on which the dividend equivalents were paid. The number of share equivalents acquired with a dividend equivalent is determined by dividing the aggregate of dividend equivalents paid on the unvested share equivalents by the closing price of a share of the Company's common stock on the dividend payment date.

The following table represents phantom stock award activity during the periods indicated. During the years ended December 31, 2012, 2011, and 2010, the Company recorded \$2,185,000, \$1,368,000 and \$381,000, respectively, in compensation expense based on the number of share equivalents vested at the end of the period and the current market price of the Company's stock.

	Number of share equivalents	Dividend equivalents	Total share equivalents	Value of share equivalents <sup>(1)</sup>
Balance, December 31, 2009	67,361	1,886	69,247	\$ 3,726,000
Granted	58,124	2,847	60,971	3,605,000
Forfeited share equivalents	(1,250)	(9)	(1,259)	74,000
Vested share equivalents	(5,041)	(983)	(6,024)	356,000
Balance, December 31, 2010	119,194	3,741	122,935	\$ 7,269,000
Granted	131,099	6,152	137,251	6,766,000
Forfeited share equivalents	(5,917)	(179)	(6,096)	301,000
Vested share equivalents	(11,455)	(772)	(12,227)	622,000
Balance, December 31, 2011	232,921	8,942	241,863	\$ 11,924,000
Granted	119,038	9,152	128,190	6,297,000
Forfeited share equivalents	(10,949)	(367)	(11,316)	556,000
Vested share equivalents	(22,281)	(1,692)	(23,973)	1,180,000
Balance, December 31, 2012	318,729	16,035	334,764	\$ 16,444,000

<sup>(1)</sup> Except for vested share payments, which are based on the cash paid at the time of vesting, the value of share equivalents is calculated based on the market price of the Company's stock at the end of the respective periods. The market price of the Company's stock was \$49.12, \$49.30, and \$59.13 on December 31, 2012, 2011, and 2010, respectively.

#### 401(k) profit sharing plan

The Company has a 401(k) Profit Sharing Plan covering substantially all of its employees. Annual employer contributions to the plan are set by the Board of Directors. The Company made contributions of \$1,299,000, \$1,177,000, and \$739,000 for the years ended December 31, 2012, 2011, and 2010, respectively. The Plan provides, among other things, that participants in the Plan be able to direct the investment of their account balances within the Profit Sharing Plan into alternative investment funds. Participant deferrals under the salary reduction election may be matched by the employer based on a percentage to be determined annually by the employer.

#### NOTE 20 – COMMITMENTS AND CONTINGENCIES

#### **Off-balance sheet commitments**

The Company is a party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include commitments to extend credit and standby letters of credit. Such commitments involve, to varying degrees, elements of credit and interest rate risk in excess of the amount recognized in the consolidated balance sheets. The same credit policies are used in these commitments as for on-balance sheet instruments. The Company's exposure to credit loss in the event of nonperformance by the other parties is represented by the contractual amount of the financial instruments. At December 31, 2012, the fair value of guarantees under commercial and standby letters of credit was \$622,000. This amount represents the unamortized fee associated with these guarantees and is included in the consolidated balance sheet of the Company. This fair value will decrease over time as the existing commercial and standby letters of credit approach their expiration dates.

At December 31, 2012 and 2011, the Company had the following financial instruments outstanding, whose contract amounts represent credit risk:

	Contract Amount		
(Dollars in thousands)	2012	2011	
Commitments to grant loans	\$ 192,295	\$ 243,458	
Unfunded commitments under lines of credit	2,372,971	1,773,601	
Commercial and standby letters of credit	62,207	49,530	

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since many of the commitments are expected to be drawn upon, the total commitment amounts generally represent future cash requirements. The Company evaluates each customer's creditworthiness on a case-by-case basis. The amount of collateral, if deemed necessary by the Company upon extension of credit, is based on management's credit evaluation of the counterparty.

Unfunded commitments under commercial lines-of-credit, revolving credit lines and overdraft protection agreements are commitments for possible future extensions of credit to existing customers. Many of these types of commitments do not contain a specified maturity date and may not be drawn upon to the total extent to which the Company is committed.

Commercial and standby letters of credit are conditional commitments issued by the Company to guarantee the performance of a customer to a third party. These guarantees are primarily issued to support public and private borrowing arrangements, including commercial paper issuance, bond financing, and similar transactions. The credit risk involved in issuing letters or credit is essentially the same as that involved in extending loan facilities to customers and as such, are collateralized when necessary, generally in the form of marketable securities and cash equivalents.

#### Legal proceedings

The nature of the business of the Company's banking and other subsidiaries ordinarily results in a certain amount of claims, litigation, investigations and legal and administrative cases and proceedings, all of which are considered incidental to the normal conduct of business. Some of these claims are against entities or assets of which the Company is a successor or acquired in business acquisitions, and certain of these claims will be covered by loss sharing agreements with the FDIC. The Company has asserted defenses to these litigation and, with respect to such legal proceedings, intends to continue to defend itself vigorously, litigating or settling cases according to management's judgment as to what is in the best interest of the Company and its shareholders.

The Company assesses its liabilities and contingencies in connection with outstanding legal proceedings utilizing the latest information available. Where it is probable that the Company will incur a loss and the amount of the loss can be reasonably estimated, the Company records a liability in its consolidated financial statements. These legal reserves may be increased or decreased to reflect any relevant developments on a quarterly basis. Where a loss is not probable or the amount of loss is not estimable, the Company does not accrue legal reserves. While the outcome of legal proceedings is inherently uncertain, based on information currently available, advice of counsel and available insurance coverage, the Company's management believes that it has established appropriate legal reserves. Any liabilities arising from pending legal proceedings are not expected to have a material adverse effect on the Company's consolidated financial position, consolidated results of operations or consolidated cash flows. However, in the event of unexpected future developments, it is possible that the ultimate resolution of these matters, if unfavorable, may be material to the Company's consolidated financial position, consolidated results of operations or consolidated cash flows.

#### **NOTE 21 – RELATED PARTY TRANSACTIONS**

In the ordinary course of business, the Company has granted loans to executive officers and directors and their affiliates amounting to \$750,000 and \$1,381,000 at December 31, 2012 and 2011, respectively. During the years ended December 31, 2012, 2011, and 2010, total principal additions were \$252,000, \$931,000, and \$67,000, respectively. Total principal payments were \$883,000, \$317,000, and \$444,000 for the years ended December 31, 2012, 2011, and 2010, respectively. Unfunded commitments to executive officers and directors and their

affiliates totaled \$390,000 and \$131,000 at December 31, 2012 and 2011, respectively. None of the related party loans were classified as nonaccrual, past due, restructured or potential problem loans at December 31, 2012 or 2011.

Deposits from related parties held by the Company through IBERIABANK at December 31, 2012 and 2011 amounted to \$6,155,000 and \$5,070,000, respectively.

#### **NOTE 22 – FAIR VALUE MEASUREMENTS**

(Dollars in thousands)		Fa	air Value Measurements Using	
Recurring Basis		Quoted Prices in Active Markets for Identical Assets	Significant Other Observable Inputs	Significant Unobservable Inputs
Description	December 31, 2012	(Level 1)	(Level 2)	(Level 3)
Assets				
Available -for-sale securities	\$ 1,745,004	\$ -	\$ 1,745,004	\$ -
Derivative instruments	42,119	<u> </u>	42,119	
Total	\$ 1,787,123	<u> </u>	\$ 1,787,123	<u> </u>
Liabilities				
Derivative instruments	36,890		36,890	
Total	\$ 36,890	\$ -	\$ 36,890	\$ -

(Dollars in thousands)		Fa	air Value Measurements Using	
		<b>Quoted Prices in</b>	Significant	Significant
Recurring Basis		Active Markets for Identical Assets	Other Observable	Unobservable
Description	December 31, 2011	(Level 1)	Inputs (Level 2)	Inputs (Level 3)
Assets				
Available -for-sale securities	\$ 1,805,205	\$ -	\$ 1,804,120	\$ 1,085
Derivative instruments	33,026		33,026	
Total	\$ 1,838,231	\$ -	\$ 1,837,146	\$ 1,085
Liabilities				
Derivative instruments	35,010	<u> </u>	35,010	=
Total	\$ 35,010	\$ -	\$ 35,010	\$ -

During 2012, available for sale securities with a market value of \$1,085,000 at December 31, 2011 were transferred into the Level 2 fair value measurement category in the table above from the Level 3 category as disclosed at December 31, 2011. The security was issued by a municipal entity and was included in the Level 3 category at December 31, 2011 because their fair value was based on management's estimate of the security's fair value after recording an other-than-temporary impairment during the year ended December 31, 2011. At December 31, 2012, the fair value of this security was based on a trade price for similar assets, namely a similar security.

Gains and losses (realized and unrealized) included in earnings (or changes in net assets) during 2012 related to assets and liabilities measured at fair value on a recurring basis are reported in noninterest income or other comprehensive income as follows:

(Dollars in thousands)	Noninterest income	Other comprehensive income
Total gains (losses) included in earnings (or changes in net assets)	\$ 11,670	\$ -
Change in unrealized gains (losses) relating to assets still held at December 31, 2012	-	20

(Dollars in thousands) Fair Value Measurements Using				ţ
		Quoted Prices in	Significant	Significant
Nonrecurring Basis		Active Markets for Identical Assets	Other Observable Inputs	Unobservable Inputs
Description	December 31, 2012	(Level 1)	(Level 2)	(Level 3)
Assets				
Loans	\$ 6,388	\$ -	\$ 6,388	\$
Mortgage loans held for sale	32,753	-	32,753	
OREO	20,427		20,427	
Total	\$ 59,568	\$ -	\$ 59,568	\$

(Dollars in thousands)	(Dollars in thousands) Fair Value Measurements Using				
Nonrecurring Basis		Quoted Prices in Active Markets for Identical Assets	Significant Other Observable Inputs	Significant Unobservable Inputs	
Description	December 31, 2011	(Level 1)	(Level 2)	(Level 3)	
Assets					
Loans	\$ 2,346	\$ -	\$ 2,346	\$ -	
OREO	14,930		14,930		
Total	\$ 17,276	\$ -	\$ 17,276	\$ -	

The tables above exclude the initial measurement of assets and liabilities that were acquired as part of the Florida Gulf, OMNI, Cameron, and Florida Trust Company acquisitions completed in 2012 and 2011. These assets and liabilities were recorded at their fair value upon acquisition in accordance with generally-accepted accounting principles and were not re-measured during the periods presented unless specifically required by generally accepted accounting principles. Acquisition date fair values represent either Level 2 fair value measurements (investment securities, OREO, property, equipment, and debt) or Level 3 fair value measurements (loans, deposits, and core deposit intangible asset).

In accordance with the provisions of ASC Topic 310, the Company records loans considered impaired at their estimated fair value. A loan is considered impaired if it is probable the Company will be unable to collect all amounts due according to the contractual terms of the loan agreement. Fair value is measured at the estimated fair value of the collateral for collateral-dependent loans. Impaired non-covered loans with an outstanding balance of \$7,269,000 were recorded at their fair value at December 31, 2012. These loans include a reserve of \$880,000 included in the Company's allowance for credit losses at December 31, 2012. Impaired non-covered loans with an outstanding balance of \$4,532,000 were recorded at their fair value at December 31, 2011. These loans include a reserve of \$2,186,000 included in the Company's allowance for credit losses at December 31, 2011.

During the second quarter of 2012, the Company announced plans to close ten branches during the third and fourth quarters of 2012 as part of its business strategy. The Company has notified customers of these branches and has received the required regulatory approvals to proceed with closure. Seven of the branches are located in Florida, two in Louisiana, and one in Arkansas. Five of these branches are owned by the Company, and five of the branches are leased under operating lease agreements. The five branches owned by the Company had a book value of \$7,778,000 at the time of the announcement. The Company reviewed the carrying amount of the owned properties and concluded it exceeded the fair value of these branches at that date. As a result, the Company recorded an impairment loss in other noninterest expense of \$2,743,000 in its consolidated statement of comprehensive income for year ended December 31, 2012. After the

impairment loss, the carrying value of the branches was \$4,214,000 and is included in other real estate owned (as real estate acquired for development or resale), a component of other assets on the consolidated balance sheet.

Fair value of the branches was based on a third-party broker opinion of value using both a comparable sales and cash flow approach. The Company did not modify the third-party pricing information for unobservable inputs.

The Company did not record any liabilities at fair value for which measurement of the fair value was made on a nonrecurring basis during the years ended December 31, 2012 and 2011.

The Company may elect the fair value option, which permits the Company to choose to measure eligible financial assets and liabilities at fair value at specified election dates and recognize prospective changes in unrealized gains and losses on items for which the fair value option has been elected in earnings at each reporting date.

has not included any gains or losses in earnings for years ended December 31, 2012 and 2011.

#### NOTE 23 – FAIR VALUE OF FINANCIAL INSTRUMENTS

The estimated fair value of a financial instrument is the current amount that would be exchanged between willing parties, other than in a forced liquidation. Fair value is best determined based upon quoted market prices. However, in many instances, there are no quoted market prices for the Company's various financial instruments. In cases where quoted market prices are not available, fair values are based on estimates using present value or other valuation techniques. Those techniques are significantly affected by the assumptions used, including the discount rate and estimates of future cash flows. Accordingly, the fair value estimates may not be realized in an immediate settlement of the instrument. ASC Topic 825 excludes certain financial instruments and all non-financial instruments from its disclosure requirements. Accordingly, the aggregate fair value amounts presented may not necessarily represent the underlying fair value of the Company.

The following methods and assumptions were used to estimate the fair value of each class of financial instruments for which it is practicable to estimate that value:

#### Cash and cash equivalents

The carrying amounts of cash and cash equivalents approximate their fair value.

#### **Investment securities**

#### Loans

The fair values of non-covered mortgage loans receivable are estimated based on present values using entry-value rates (the interest rate that would be charged for a similar loan to a borrower with similar risk at the indicated balance sheet date) at December 31, 2012 and 2011, weighted for varying maturity dates. Other non-covered loans receivable are valued based on present values using entry-value interest rates at December 31, 2012 and 2011 applicable to each category of loans, which would be classified within Level 3 of the hierarchy. Fair values of mortgage loans held for sale are based on commitments on hand from investors or prevailing market prices. Covered loans are measured using projections of expected cash flows, exclusive of the shared-loss agreements with the FDIC. Fair value of the covered loans included in the table below reflects the current fair value of these loans, which is based on an updated estimate of the projected cash flow as of the dates indicated. The fair value associated with the loans include estimates related to expected prepayments and the amount and timing of undiscounted expected principal, interest and other cash flows, which also would be classified within Level 3 of the hierarchy.

Accrued Interest Receivable and Accrued Interest Payable: The carrying amount of accrued interest approximates fair value because of the short maturity of these financial instruments.

**FDIC Loss Share Receivable:** The fair value is determined using projected cash flows from loss sharing agreements based on expected reimbursements for losses at the applicable loss sharing percentages based on the terms of the loss share agreements. Cash flows are discounted to reflect the timing and receipt of the loss sharing reimbursements from the FDIC. The fair value of the Company's FDIC loss share receivable would be categorized within Level 3 of the hierarchy.

#### **Deposits**

The fair values of NOW accounts, money market deposits and savings accounts are the amounts payable on demand at the reporting date. Certificates of deposit were valued using a discounted cash flow model based on the weighted-average rate at December 31, 2012 and 2011 for deposits of similar remaining maturities. The fair value of the Company's deposits would therefore be categorized within Level 3 of the fair value hierarchy.

#### **Short-term borrowings**

The carrying amounts of short-term borrowings maturing within ninety days approximate their fair values.

#### Long-term debt

The fair values of long-term debt are estimated using discounted cash flow analyses based on the Company's current incremental borrowing rates for similar types of borrowing arrangements. The fair value of the Company's long-term debt would therefore be categorized within Level 3 of the fair value hierarchy.

#### **Derivative instruments**

Fair values for interest rate swap agreements are based upon the amounts required to settle the contracts. Fair values of the derivative instruments are estimated using prices of financial instruments with similar characteristics, and thus the instruments are classified within Level 2 of the fair value hierarchy.

#### **Off-balance sheet items**

The Company has outstanding commitments to extend credit and standby letters of credit. These off-balance sheet financial instruments are generally exercisable at the market rate prevailing at the date the underlying transaction will be completed. At December 31, 2012 and 2011, the fair value of guarantees under commercial and standby letters of credit was immaterial.

The estimated fair values and carrying amounts of the Company's financial instruments are as follows at December 31:

	201	12	20:	11	
	Carrying	Fair	Carrying	Fair	
(Dollars in thousands)	Amount	Value	Amount	Value	
Financial Assets					
Cash and cash equivalents	\$ 970,977	\$ 970,977	\$ 573,296	\$ 573,296	
Investment securities	1,950,067	1,956,502	1,997,969	2,004,305	
Loans and loans held for sale	8,766,055	8,800,563	7,541,050	7,916,049	
FDIC loss share receivable	423,069	207,222	591,844	331,946	
Derivative instruments	42,119	42,119	33,026	33,026	
Accrued interest receivable	32,183	32,183	36,006	36,006	
Financial Liabilities					
Deposits	\$ 10,748,277	\$ 10,594,885	\$ 9,289,013	\$ 9,262,698	
Short-term borrowings	303,045	303,045	395,543	395,543	
Long-term debt	423,377	394,490	452,733	418,069	
Derivative instruments	36,890	36,890	35,010	35,010	
Accrued interest payable	6,615	6,615	6,978	6,978	

The fair value estimates presented herein are based upon pertinent information available to management as of December 31, 2012 and 2011. Although management is not aware of any factors that would significantly affect the estimated fair value amounts, such amounts have not been comprehensively revalued for purposes of these financial statements since that date and, therefore, current estimates of fair value may differ significantly from the amounts presented herein.

#### NOTE 24 – RESTRICTIONS ON DIVIDENDS, LOANS AND ADVANCES

IBERIABANK is restricted under applicable laws in the payment of dividends to an amount equal to current year earnings plus undistributed earnings for the immediately preceding year, unless prior permission is received from the Commissioner of Financial Institutions for the State of Louisiana. Dividends payable by IBERIABANK in 2013 without permission will be limited to 2013 earnings plus an additional \$28,120,000.

Funds available for loans or advances by IBERIABANK to the Company amounted to \$129,318,000. In addition, any dividends that may be paid by IBERIABANK to the Company would be prohibited if the effect thereof would cause IBERIABANK's capital to be reduced below applicable minimum capital requirements.

During any deferral period under the Company's junior subordinated debt, the Company would be prohibited from declaring and paying dividends to common shareholders. See Note 14 to the consolidated financial statements for additional information.

## NOTE 25 – CONDENSED PARENT COMPANY ONLY FINANCIAL STATEMENTS

Condensed financial statements of IBERIABANK Corporation (parent company only) are shown below. The parent company has no significant operating activities.

#### Condensed Balance Sheets December 31, 2012 and 2011

(Dollars in thousands)	2012	2011	
Assets			
Cash in bank	\$ 63,207	\$ 98,390	
Investment in subsidiaries	1,506,671	1,434,101	
Other assets	89,966	75,061	
Total assets	\$ 1,659,844	\$ 1,607,552	
Liabilities and Shareholders' Equity			
Liabilities	\$ 129,976	\$ 124,891	
Shareholders' equity	1,529,868	1,482,661	
Total liabilities and shareholders' equity	\$ 1,659,844	\$ 1,607,552	

#### Condensed Statements of Income Years Ended December 31, 2012, 2011 and 2010

(Dollars in thousands)	2012	2011	2010
Operating income			
Dividends from bank subsidiary	\$ 70,000	\$ -	\$ -
Reimbursement of management expenses	94,053	74,664	41,313
Other income	(836)	(1,176)	1,209
Total operating income	163,217	73,488	42,522
Operating expenses			
Interest expense	3,427	2,101	3,865
Salaries and employee benefits expense	76,527	63,505	49,816
Other expenses	47,309	33,546	24,744
Total operating expenses	127,263	99,152	78,425
Income (loss) before income tax (expense) benefit and			
increase in equity in undistributed earnings of subsidiaries	35,954	(25,664)	(35,903)
Income tax benefit	11,842	8,219	12,113
Income (loss) before equity in undistributed			
earnings of subsidiaries	47,796	(17,445)	(23,790)
Equity in undistributed earnings of subsidiaries	28,599	70,983	72,616
Net income	76,395	53,538	48,826
Preferred stock dividends	<u> </u>	<u> </u>	
Income available to common shareholders	\$ 76,395	\$ 53,538	\$ 48,826

# Condensed Statements of Cash Flows Years Ended December 31, 2012, 2011, and 2010

(Dollars in thousands)	2012	2011	2010
Cash flows from operating activities			
Net income	\$ 76,395	\$ 53,538	\$ 48,826
Adjustments to reconcile net income to net cash			
provided by operating activities:			
Depreciation and amortization	4,926	1,071	(892)
Net income of subsidiaries	(28,599)	(70,983)	(72,616)
Noncash compensation expense	9,907	9,114	7,797
Loss (gain) on sale of assets	7	-	(3)
Derivative (gains) losses on swaps	2	-	-
Cash retained from tax benefit associated with			
share-based payment arrangements	(1,221)	(1,454)	(637)
Other, net	(10,557)	(23,278)	(5,953)
Net cash provided by (used in) operating activities	50,860	(31,992)	(23,478)
Cash flows from investing activities			
Cash received in excess of cash paid in acquisition	1,272	_	_
Proceeds from sale of premises and equipment	5	10	3
Purchases of premises and equipment	(4,173)	(3,655)	(4,586)
Capital contributed to subsidiary	(2,000)	(12,963)	(94,561)
Acquisition			(733)
Net cash used in investing activities	(4,896)	(16,608)	(99,877)
Cash flows from financing activities			
Dividends paid to shareholders	(40,069)	(38,558)	(34,412)
Proceeds from long-term debt	=	-	-
Common stock issued	-	-	328,980
Repayments of long-term debt	(2,867)	(13,500)	-
Costs of issuance of common stock	-	-	-
Payments to repurchase common stock	(42,245)	(43,219)	(1,500)
Proceeds from sale of treasury stock for stock options exercised	2,813	6,807	1,631
Cash retained from tax benefit associated with			
share-based payment arrangements	1,221	1,454	637
Net cash (used in) provided by financing activities	(81,147)	(87,016)	295,336
Net (decrease) increase in cash and cash equivalents	(35,183)	(135,616)	171,981
Cash and cash equivalents at beginning of period	98,390	234,006	62,025
Cash and cash equivalents at end of period	\$ 63,207	\$ 98,390	\$ 234,006

# NOTE 26 – QUARTERLY RESULTS OF OPERATIONS AND SELECTED CASH FLOW DATA (UNAUDITED)

(Dollars in thousands, except per share data)	First Ouarter	Second Quarter	Third Quarter	Fourth Quarter
	Quarter	Quarter	Quarter	Quarter
Year Ended December 31, 2012				
Total interest income	\$ 109,187	\$ 109,283	\$ 111,951	\$ 114,779
Total interest expense	17,326	16,111	15,225	14,789
Net interest income	91,861	93,172	96,726	99,990
Provision for credit losses	2,857	8,895	4,053	4,866
Net interest income after provision for loan	,			
losses	89,004	84,277	92,673	95,124
Gain (loss) on sale of investments, net	2,836	901	41	(4)
Other noninterest income	34,560	40,793	46,512	50,358
Noninterest expense	99,873	109,022	109,848	113,441
Income before income taxes	26,527	16,949	29,378	32,037
Income tax expense	7,134	4,389	8,144	8,829
Net income	\$ 19,393	\$ 12,560	21,234	\$ 23,208
Preferred stock dividends		·		<u> </u>
Income available to common shareholders	\$ 19,393	\$ 12,560	\$ 21,234	\$ 23,208
Earnings allocated to unvested restricted stock	(364)	(240)	(406)	(428)
Earnings available to common shareholders - Diluted	\$ 19,029	\$ 12,320	\$ 20,828	\$ 22,780
Earnings per share – basic	\$ 0.66	\$ 0.43	\$ 0.73	\$ 0.79
Earnings per share – dasic  Earnings per share – diluted	0.66	0.43	0.73	0.79

(Dollars in thousands, except per share data)	First Quarter	Second Quarter	Third Quarter	Fourth Quarter
Year ended December 31, 2011				
Total interest income	\$ 99,434	\$ 97,127	\$ 111,966	\$ 111,799
Total interest expense	20,686	21,162	20,995	19,226
Net interest income	78,748	75,965	90,971	92,573
Provision for credit losses	5,471	9,990	6,127	4,278
Net interest income after provision for loan				
losses	73,277	65,975	84,844	88,295
Gain (Loss) on sale of investments, net	47	1,428	1,206	793
Other noninterest income	28,248	29,560	35,914	34,662
Noninterest expense	81,732	92,706	99,566	99,726
Income before income taxes	19,840	4,257	22,398	24,024
Income tax expense	5,193	(929)	6,051	6,667
Net income	\$ 14,647	\$ 5,186	16,347	\$ 17,357
Preferred stock dividends				
Income available to common shareholders	\$ 14,647	\$ 5,186	\$ 16,347	\$ 17,357
Earnings allocated to unvested restricted stock	(291)	(87)	(290)	(307)
Earnings available to common shareholders - Diluted	\$ 14,356	\$ 5,099	\$ 16,057	\$ 17,050
Earnings per share – basic	\$ 0.54	\$ 0.19	\$ 0.55	\$ 0.59
Earnings per share – diluted	0.54	0.18	0.54	0.59

As discussed further in Note 1, the Company has corrected its historical consolidated statements of cash flows for the years ended December 31, 2011 and 2010 for the impact of an error in reporting certain non-cash activity between its operating and investing cash flows. The following table presents the effect of these corrections on the Company's Statements of Cash Flows for the year-to-date periods ended March 31, June 30, and September 30 for the years indicated.

(Dollars in thousands) Selected Cash Flow Data	As Previously Reported	Adjustment	As Adjusted
2012			
For the Three Months Ended March 31, 2012			
(Increase) decrease in other assets	\$ 4,200	\$ 684	\$ 4,884
Net Cash (Used in) Provided by Operating Activities	54,243	684	54,927
Increase in loans receivable, net, excluding loans acquired	(101,618)	(684)	(102,302)
Net Cash (Used in) Provided by Investing Activities	\$ (46,994)	\$ (684)	\$ (47,678)
For the Six Months Ended June 30, 2012			
(Increase) decrease in other assets	\$ (11,609)	\$ 10,633	\$ (976)
Net Cash (Used in) Provided by Operating Activities	19,303	10,633	29,936
Increase in loans receivable, net, excluding loans acquired	(351,982)	(10,633)	(362,615)
Net Cash (Used in) Provided by Investing Activities	\$ (310,258)	\$ (10,633)	\$ (320,891)
For the Nine Months Ended September 30, 2012			
(Increase) decrease in other assets	\$ (23,963)	\$ 33,786	\$ 9,823
Net Cash (Used in) Provided by Operating Activities	10,239	33,786	44,025
Increase in loans receivable, net, excluding loans acquired	(596,443)	(33,786)	(630,229)
Net Cash (Used in) Provided by Investing Activities	\$ (304,863)	\$ (33,786)	\$ (338,649)
2011			
For the Three Months Ended March 31, 2011			
(Increase) decrease in other assets	\$ 4,918	\$ 6,784	\$ 11,702
Net Cash (Used in) Provided by Operating Activities	51,884	6,784	58,668
Increase in loans receivable, net, excluding loans acquired	(72,086)	(6,784)	(78,870)
Net Cash (Used in) Provided by Investing Activities	\$ (1,201)	\$ (6,784)	\$ (7,985)
For the Six Months Ended June 30, 2011			
(Increase) decrease in other assets	\$ (23,018)	\$ 26,706	\$ 3,688
Net Cash (Used in) Provided by Operating Activities	42,598	26,706	69,304
Increase in loans receivable, net, excluding loans acquired	(275,961)	(26,706)	(302,667)
Net Cash (Used in) Provided by Investing Activities	\$ 19,338	\$ (26,706)	\$ (7,368)
For the Nine Months Ended September 30, 2011			
(Increase) decrease in other assets	\$ (29,742)	\$ 30,184	\$ 442
Net Cash (Used in) Provided by Operating Activities	(14,066)	30,184	16,118
Increase in loans receivable, net, excluding loans acquired	(322,254)	(30,184)	(352,438)
Net Cash (Used in) Provided by Investing Activities	\$ 215,382	\$ (30,184)	\$ 185,198

# **Corporate**Information

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Chairman of the Board, IBERIABANK Corporation; Chairman and Chief Executive Officer, C.H. Fenstermaker and Associates, Inc.

#### E. Stewart Shea III

Vice Chairman of the Board, IBERIABANK Corporation; Managing Director, Bayou Holdings, L.L.C. Private Investor

#### Elaine D. Abell

Attorney-at-Law; President, Fountain Memorial Funeral Home and Cemetery

# Harry V. Barton, Jr.

Certified Public Accountant

#### Ernest P. Breaux, Jr.

Retired, Iberia Investment Group, L.L.C.; Ernest P. Breaux Electrical, Inc., Equipment Tool Rental & Supply

#### Daryl G. Byrd

President and Chief Executive Officer, IBERIABANK Corporation and IBERIABANK

#### John N. Casbon

Executive Vice President, First American Title Insurance Company; Chief Executive Officer and President, First American Transportation Title Insurance Company

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#### John E. Koerner III

Managing Member of Koerner Capital, L.L.C.

#### O. Miles Pollard, Jr.

Private Investor

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Senior Executive Vice President, Director of Financial Strategy and Mortgage

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Senior Executive Vice President, Chief Financial Officer and Treasurer

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Executive Vice President, Chief Risk Officer

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Executive Vice President, Director of Retail and Small Business

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Executive Vice President, Executive Credit Officer

#### H. Gregg Strader

Executive Vice President, Chief Credit Officer

#### Robert B. Worley, Jr.

Executive Vice President, Corporate Secretary and General Counsel

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James Phillip Jett, Jr. Central Arkansas

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Paul H. Flower

Ruth "Ruthie" J. Frierson

**Howard Gaines** John D. Georges William F. Grace. Jr. John "Jack" P. Laborde William H. Langenstein III Patricia "Pat" S. LeBlanc E. Archie Manning III Frank Maselli William M. Metcalf, Jr. Jefferson G. Parker R. Hunter Pierson, Jr. Patrick J. Quinlan, M.D. J.C. Rathborne James J. Reiss, Jr. William Henry Shane J. Benton Smallpage, Jr. Robert M. Steeg John "Jack" F. Stumpf, Jr. Stephen F. Stumpf Carroll Suggs Phyllis M. Taylor Ben Tiller Steven W. Usdin

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#### **TEXAS**

# Houston

# Kevin P. Rafferty,

Market President

Jon C. Biro A.J. Brass David L. Ducote Michael R. Dumas Frank S. Goldberg Bethany Haley Sanjay Rao H. Benjamin "Ben" Samuels

Jerold "Jerry" Winograd Ken Yang

# Corporate Information

# Corporate Headquarters

IBERIABANK Corporation 200 West Congress Street Lafayette, LA 70501 337.521.4012

# **Corporate Mailing Address**

P.O. Box 52747 Lafayette, LA 70505-2747

# **Annual Meeting**

IBERIABANK Corporation Annual Meeting of Shareholders will be held on Monday, May 6, 2013, at 4:00 p.m. at the InterContinental New Orleans Hotel (Cabildo Room), 444 St. Charles Avenue, New Orleans, Louisiana.

#### **Shareholders Assistance**

Shareholders requesting a change of address, records, or information about the Dividend Reinvestment Plan or lost certificates should contact:

Investor Relations
Registrar and Transfer Company
10 Commerce Drive
Cranford, NJ 07016
800.368.5948
invrelations@RTCO.com

# **Dividend Reinvestment Plan**

IBERIABANK Corporation shareholders may take advantage of our Dividend Reinvestment Plan. This program provides a convenient, economical way for shareholders to increase their holdings of the Company's common stock. The shareholder pays no brokerage commissions or service charges while participating in the plan. A nominal fee is charged at the time that an individual terminates plan participation. This plan does not currently offer participants the ability to purchase additional shares with optional cash payments.

To enroll in the IBERIABANK Corporation Dividend Reinvestment Plan, shareholders must complete an enrollment form. A summary of the plan and enrollment forms are available from the Registrar and Transfer Company at the address provided under Shareholders Assistance.

# **Internet Addresses**

www.iberiabank.com www.iberiabankmortgage.com www.iberiacapitalpartners.com www.iberiawealth.com www.lenderstitlegroup.com www.utla.com

#### For Information

Copies of the Company's Annual Report on Form 10-K, including financial statements and financial statement schedules, will be furnished to Shareholders without cost by sending a written request to Robert B. Worley, Jr., Secretary, IBERIABANK Corporation, 200 West Congress Street, 12th Floor, Lafayette, Louisiana 70501. This and other information regarding IBERIABANK Corporation and its subsidiaries may be accessed from our websites.

In addition, shareholders may contact: Daryl G. Byrd, President and CEO 337.521.4003

John R. Davis, Senior Executive Vice President 337.521.4005

# Stock Information

At February 21, 2013, IBERIABANK Corporation had approximately 2,487 shareholders of record. This total does not reflect shares held in nominee or "street name" accounts through various firms. The table below is a summary of regular quarterly cash dividends on and market prices for the Company's common stock in the last two years. These market prices do not reflect retail mark-ups, mark-downs, or commissions.

2011	Market Price			Dividends	
	High	Low	Closing	Declared	
First Quarter	\$60.90	\$54.82	\$60.13	\$0.34	
Second Quarter	\$60.96	\$54.46	\$57.64	\$0.34	
Third Quarter	\$59.64	\$42.51	\$47.06	\$0.34	
Fourth Quarter	\$54.06	\$45.40	\$49.30	\$0.34	

2012	Market Price			Dividends	
	High	Low	Closing	Declared	
First Quarter	\$55.67	\$49.83	\$53.47	\$0.34	
Second Quarter	\$54.03	\$45.53	\$50.45	\$0.34	
Third Quarter	\$51.87	\$44.46	\$45.80	\$0.34	
Fourth Quarter	\$50.55	\$44.28	\$49.12	\$0.34	

#### Securities Listing

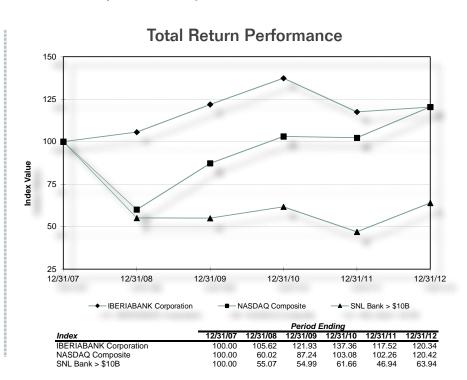
IBERIABANK Corporation's common stock trades on the NASDAQ Global Select Market under the symbol "IBKC." In local and national newspapers, the Company is listed under "IBERIABANK."

#### **Dividend and Repurchase Restrictions**

The majority of the Company's revenue is from dividends declared and paid to the Company by IBERIABANK, which is subject to laws and regulations that limit the amount of dividends and other distributions it can pay. In addition, the Company and IBERIABANK are required to maintain capital at or above regulatory minimums and to remain "well-capitalized" under prompt corrective action regulations. The declaration and payment of dividends on the Company's capital stock also is subject to contractual restrictions. See Note 14- Long-Term Debt, Note 18- Capital Requirements and Other Regulatory Matters and Note 24- Restrictions on Dividends, Loans and Advances to the Consolidated Financial Statements and Management's Discussion and Analysis of Financial Condition and Results of Operations - Long-term Debt.

# Stock Performance Graph

The graph and table shown here, which were prepared by SNL Financial LC ("SNL"), compares the cumulative total return on our Common Stock over a measurement period beginning December 31, 2006 with (i) the cumulative total return on the stocks included in the National Association of Securities Dealers, Inc. Quotation ("NASDAQ") Automated Composite Index and (ii) the cumulative total return on the stocks included in the SNL greater than \$10 billion Bank Index. All of these cumulative returns are computed assuming the quarterly reinvestment of dividends paid during the applicable period.



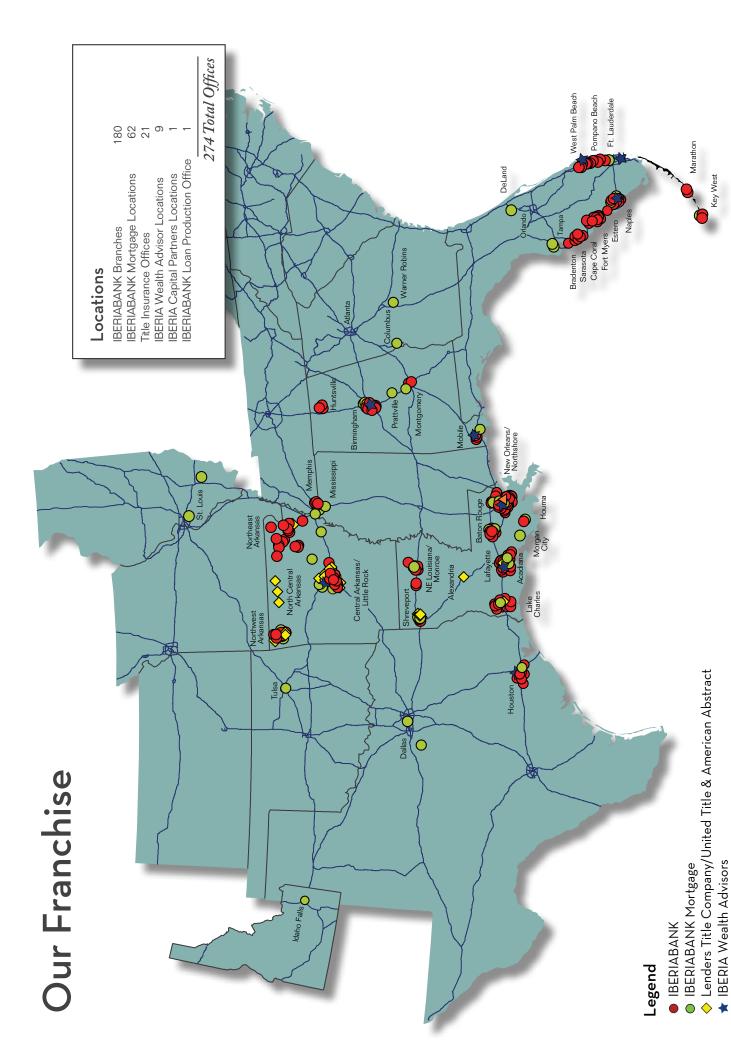
# Banking On Our Future

Below is a list of the talented young associates featured on the front and back covers of this year's report. These associates are just a few of the much broader group of extraordinarily gifted individuals who make up the dynamic IBERIABANK Corporation family.



William Alexander, New Orleans, LA, Business Lending Center, Underwriter Byron Badger, New Orleans, LA, Financial Analyst Theron Batie, New Orleans, LA, Portfolio Manager, IBERIA Wealth Advisors Warren Beau, Houston, TX, Commercial Underwriter David Blouin, New Orleans, LA, Regional Underwriting Manager for New Orleans and South Alabama Jenn Doyle Bordelon, Lafayette, LA, Commercial Underwriter Robert Bories, New Orleans, LA, Financial Analyst Simone Boustead, New Orleans, LA, Staff Attorney Brandon Box, Naples, FL, Commercial Relationship Manager Beth Brantley, New Orleans, LA, Management Associate Kirk Brinkley, Northeast AR, Paragould Branch Manager Barry Brown, Southwest LA, Commercial Relationship Manager Todd Brown, New Orleans, LA, Management Associate Russell Bruce, New Orleans, LA, Real Estate Analyst Russ Cantrelle, New Iberia, LA, Admiral Doyle Branch Manager Park Carrere, New Orleans, LA, Equity Analyst Phil Carroll, New Orleans, LA, Management Associate Michael Colston, Baton Rouge, LA, Relationship Banker Jonathon Cross, Little Rock, AR, Call Center/Customer Service Ryan Dagley, Northwest AR, Bentonville Branch Manager Kristin, Dilorio, Fort Myers, FL, Colonial 6 Mile Branch Manager Meghan Donelon, New Orleans, LA, Commercial Portfolio Manager Jakob Dworaczyk, New Iberia, LA, Jr. Investment Representative Michael Eastman, New Orleans, LA, Commercial Portfolio Manager Megan Edmonston, Northwest AR, Mission Boulevard Branch Manager Shametra Fields, Baton Rouge, LA, Airline-Pecue Universal Banker Kelli Fitzgerald, New Orleans, LA, Accounting Dottie French, Birmingham, AL, IBERIA Wealth Advisors Harrison Frampton, New Orleans, LA, Business Banking Underwriter Meg Francez, New Orleans, LA, Management Associate Cameron Garner, New Orleans, LA, Commercial Relationship Manager Andy Gaines, Houston, TX, Commercial Relationship Manager Charles Gaspard, New Orleans, LA, Commercial Underwriter Leo Gilliland, Huntsville, AL, Madison Branch Manager Fernando Gomes, Cape Coral, FL, Sandoval Branch Manager Sheridan Grace, New Orleans, LA, IBERIA Capital Partners Devon Graham, Houston, TX, Commercial Underwriter Jose Gutierrez, Little Rock, AR. Call Center/Customer Service Will Hales, New Orleans, LA, Commercial Relationship Manager Michael Hallmark, Northeast AR, Commercial Relationship Manager Abbie Hardy, New Orleans, LA, Management Associate Corey Hargrove, Baton Rouge, LA, Commercial Underwriter Ginger Harper, Huntsville, AL, Private Banker Team Leader Alex Hebert, Lafayette, LA, Jr. Investment Representative Bianca Hodges, Southhaven, MS, Loan Processor/Underwriter Shaquita Hubbard, Southwest, LA, McNeese Head Teller Fielding James, Lafayette, LA, Commercial Relationship Manager

Emily Jensen, Birmingham, AL, Crestline Village Branch Manager Cameron Jones, Houston, TX, Energy Lending Relationship Manager Paige Jones, Lafayette, LA, Treasury Management Product Officer Jonathan Joyner, New Orleans, LA, Analyst, Enterprise Risk Management Ben Kennemer, Mobile, AL, Commercial Relationship Manager Riley Landry, Baton Rouge, LA, Commercial Portfolio Manager Marguerite Lucas, New Orleans, LA, Assistant Director of Management Develpment Program Eddie Ludwig, Baton Rouge, LA, Commercial Banking Group Kyle Lutkewitte, New Orleans, LA, Research Analyst, IBERIA Capital Partners Melissa Manning, Lafayette, LA, Asset Liability Manager Ashley May, New Orleans, LA, Commercial Underwriter John Marshall, New Orleans, LA, IBERIA Financial Services Michael McGeough, New Orleans, LA, Management Associate Elizabeth McStravick, New Orleans, LA, IBERIA Capital Partners Stephen Miller, New Orleans, LA, Management Associate Andrew Mills, Birmingham, AL, Commercial Underwriter Lee Ann Moffett, Little Rock, AR, Regional Underwriting Manager Veronica Morales, Ft Myers, FL, Daniels Road Assistant Branch Manager Ashley Morgan, New Orleans, LA, PR Coordinator James Montgomery, Mobile, AL, Commercial Underwriter Millard Morrison, New Orleans, LA, Business Banking Underwriter Sam Nevitt, Lafayette, LA, Financial Analyst James Newman, New Orleans, LA, Management Associate Jacque Noel, New Orleans, LA, Management Associate Kelly Nolan, New Orleans, LA, Management Associate Tamara Palmer, Baton Rouge, LA, Acadian Village Assistant Branch Manager William Patton, New Orleans, LA, Management Associate Natalie Peranio, New Orleans, LA, Business Continuity Planner Malika Phillips, Houston, TX, Medical Center Head Teller Tyler Pierret, Lafayette, LA, Credit Analyst C. Davis Prescott, Baton Rouge, LA, Private Banker William Prieur, New Orleans, LA, IBERIA Capital Partners Amber Puryear, Memphis, TN, Cordova Universal Banker Matthew Roniger, New Orleans, LA, Business Continuity Planner Chad Rounder, Memphis, TN, Business Banking Relationship Manager Leslie Rouse, Birmingham, AL, Treasury Management Sales Officer Sophie Ryan, New Orleans, LA, Commercial Underwriter Amanda Smith, New Orleans, LA, Management Associate Keaton Smith, Northeast AR, Elm Springs Branch Manager Sarah Smith, New Orleans, LA, Financial Analyst Kasey Stelly, New Orleans, LA, Management Associate Mickey Stelly, Lafayette, LA, Indirect Lending Lauren Tylock, Lafayette, LA, Oil Center Assistant Branch Manager Janetta Uchendu, Little Rock, AR, Call Center/Customer Service Beau Warren, New Orleans, LA, Management Associate Christi Weaver, Hernando, MS, Mortgage Executive Jennifer Willings, Birmingham, AL, Private Banker



As of March 2013

▲ IBERIA Capital Partners

