

Lee Enterprises owns 23 daily newspapers and more than 100 weekly, classified, shopper and specialty publications, along with associated Internet services, primarily from the Midwest to the Pacific Northwest. Lee also jointly owns five daily newspapers and more than a dozen other publications operated by Madison Newspapers Inc. in Wisconsin.

In 2001, Lee Enterprises completed the sale of its television stations in order to focus on growing in newspaper publishing and related online services.

Lee has more than 4,800 employees and is based in Davenport, lowa.

Lee's stock is traded on the New York Stock Exchange under the symbol LEE.

## Table of Contents

1 Summary Financial Information

## 2-5 Letter to Stockholders

6-7 Operations and Markets
8 Excellence in News

- Form 10-K

Inside Back Cover
Officers and Directors
Stockholder Directory

## Summary Financial Information




Mary E. Junck
President and Chief Executive Officer

## To Our Stockholders

The strength of Lee Enterprises, the importance of our top priorities and the vitality of our business became even more apparent in 2001.

Despite a year-long economic slowdown, we delivered strong cash flow, a 27 percent EBITDA margin and record dividends, along with a powerful balance sheet. Our stock performed at the top of our industry and considerably above the market as a whole.

One reason we did so well is that our midsize markets have continued to prove less vulnerable than large metro markets to sharp swings in the national economy. We've earned a strong position in our markets, which has given us an advantage during the slowdown and should position us well for the rebound.

Another reason we did well is that we have remained focused on five top priorities - pushing revenue, improving readership and circulation, emphasizing strong local news, driving our Internet sites, and minding our costs.

## KEY ACTION STEPS

$\checkmark$ Improve readership and circulation.

1. On-time delivery - Meet doadines and get. 2 than mentime

## Top Priorities for 2002

$\checkmark$ Grow revenue creatively and rapidly.
$\checkmark$ Improve readership and circulation.
$\checkmark$ Emphasize strong local news.
Build our online future.

- Exercise careful cost controls.

Build ou

1. Vertica
or nas $t$
2. Local 8
online pe
3. News up
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Here are a few highlights:

## REVENUE

We've increased sales pressure in every Lee market through sales blitzes, intensive training, promotions, innovation and overall aggressiveness.

Last February, for example, we set out to add 12,500 new local accounts by the end of our fiscal year in September. We finished with more than 21,000 .

Meanwhile, our blitz teams, consisting of local reps paired with veteran sellers from corporate and other markets in Lee, sold contracts totaling $\$ 6.9$ million of new revenue for the year, beating their goal by a million and a half.

People throughout Lee carry a fold-over card showing our five top priorities and key action steps for 2002.

In August, we integrated our sales staff in
Wisconsin, with outstanding results. Every Madison and Central Wisconsin, with outstanding results. Every
rep now sells 16 publications rather than only one or two. Our sales people in Madison now also sell the Baraboo News Republic, the Portage Daily Register, the Sauk Prairie Eagle, the Shopper Stopper and Wisconsin Dells Events, among others. In Baraboo and the others, reps now also represent the Wisconsin

State Journal, The Capital Times, other publications based in Madison, and all the rest in Central Wisconsin. Advertisers love it. We've begun integrating sales in the La Crosse/Winona region, and we plan to expand on this successful model throughout Lee.

Because of all we did and despite the economy, our retail advertising revenue grew 0.7 percent on a same property basis. In classified, we almost held our own, down only 4.5 percent, in the face of a 12.5 percent loss in employment advertising. Total advertising revenue declined only $1.4 \%$, a showing that puts us in the top tier of our industry.

## READERSHIP AND CIRCULATION

A year ago, in the Audit Bureau of Circulations report for the six months that ended September 30, our daily circulation declined $2.6 \%$, following the trend of the previous nine years.

This year daily circulation increased 0.7 percent, our best showing in 10 years. On Sunday we finished almost flat, down less than 0.2 percent, for our best performance in six years.

We're pushing hard on sales, promotion, service and retention.
In Helena, Montana, publisher Brad Hurd rallied the whole staff in a sales campaign called "Friends \& Family." Editors, reporters, ad reps, press operators and others went door to door selling subscriptions. With that campaign and a lot of hustle in other selling efforts, Helena's circulation climbed nearly 2 percent daily.

In Carbondale, Illinois, circulation manager Rhonda Zuraff was honored by the Newspaper Association of America as one of the nation's best circulation marketers. She has since been promoted to our newspaper in Missoula, Montana. Carbondale's circulation rose 4.4 percent daily and 3.5 percent Sunday.

In Albany and Corvallis, Oregon, circulation jumped 3.4 and 3.7 percent daily, and combined Sunday circulation rose 4.6 percent.

Circulation is also up daily and Sunday in Billings, Montana; Bismarck, North Dakota; Lincoln, Nebraska; and La Crosse and Racine, Wisconsin. It's also up daily in Ashland, Oregon; Davenport, lowa; and Baraboo, Madison and Portage, Wisconsin.

## STRONG LOCAL NEWS

Of course, a good deal of the credit also goes to our newsrooms and to our emphasis on strong local news.

For a glimpse at some of our outstanding news coverage, please turn to Page 8.

People in our communities rely on us for the great expanse and depth of news, information and advertising that they can't get

Newspapers are a
wonderful, vibrant
business. We
believe that with
our heads and our
hearts, and we
think the future is
especially bright for
daily newspapers
in midsize markets
like ours.

The dournal Times


Bismabck Tribune nin Under attack W Tinies Tit BEYOND BELIEF Hontic sequenos of ternotat atachs tis Amarica; nousands feered dead
anywhere else. They also count on us for perspective and leadership, especially in times of crisis.

On September 11, every one of our morning newspapers produced an extra edition that afternoon and began updating its website immediately. We carried not only the horrible news of the attacks, but also the stunning range of local-impact stories.

Readers snapped up the extras, and actually lined up outside our offices and at newsstands. In Missoula and elsewhere, the publisher and all but a few employees took to the streets with the extras. In several markets, we actually had to restart the press to satisfy demand.

Across Lee, our newspapers helped launch relief efforts and rallies, and printed full-page U.S. flags for people to display in their windows. Through the Lee Foundation, we made an initial contribution of $\$ 50,000$ to the relief effort and are matching donations by employees.

In order to give our editors more support as they continue raising our standards of excellence, we have added the position of vice president for news. Filling the role is David Stoeffler, formerly our editor in Lincoln and chair of our readership team for the past several years.

## ONLINE

Online revenues in 2001 grew 37\% on a same property basis, as we've continued to improve content and advertising services.

Our Flood 2001.com site became the national link for information concerning the floods along the Mississippi River last spring. It won the NAA's Digital Edge award for innovation in news coverage.

All our newspapers update their websites throughout the day, and we promote the next day's newspaper.

Meanwhile, our online subsidiary, Townnews.com, has expanded its reach through internal growth and an acquisition.
Townnews.com now provides Internet services for more than 550 newspapers in the United States and Canada.

## COST CONTROLS

Even though we've always maintained lean operations and high margins, we moved early on expenses, making tough decisions for both the short and long term.

We reduced our workforce, curtailed hiring, froze executive pay, trimmed benefits, chopped into corporate expense and attacked costs in all categories. We should see the results in 2002.

## ACQUISITION EFFORTS

Newspapers are a wonderful, vibrant business. We believe that with our heads and our hearts, and we think the future is especially bright for daily newspapers in midsize markets like
ours.

That's why we sold our television stations a year ago - to use the proceeds for newspaper acquisitions.

We're actively pursuing newspapers with circulation of 30,000 to 125,000 in growing markets. Based on our strong track record, we believe we can grow such acquisitions at rates that exceed industry averages. We have analyzed hundreds of markets and have identified several dozen that fit our criteria especially well. We are working hard to find the right deals.

Because of our faith in the future of newspapers in midsize markets, as well as in our ability to operate them well, we're willing to pay good prices for good properties. Obviously, we intend to make sure that any deal is in your best interest as a stockholder.


Dick Gottlieb leaves a lasting legacy of vision and values - as well as many delightful memories.

## Gottlieb Years

1964 - Joined formerTimes-Democrat advertising department in Davenport, lowa.
1965 - Joined Madison Newspapers Inc. in Madison.
1968 - Production Coordinator, MNI.
1972 - Treasurer and director, MNI.
1973 - General Manager, MNI.
1980 - Publisher of The Journal Times in Racine, Wisconsin.
1985 - Lee Enterprises Vice President, Newspapers.

With best wishes for the new year,


Mary E. Junck
President and Chief Executive Officer
December 2001

## Operations and Markets

## ILLINOIS

Southern Illinoisan
Carbondale, Marion, Herrin 26,944 daily, 36,361 Sunday www.southernillinoisan.com
\$. Flipside, 32,000 Thurs. www.flipsideonline.com
\$ Southern Business Journal, 6,000 twice-monthly www.southernbusinessjournal.com
\$ SI Real Estate, 10,000 monthly www.sirealestateonline.com
\$ Star Watch, 35,100 Tues. www.southernstarwatch.com
I Wheels For You, 5,000 bi-weekly www.siwheels4u.com

Herald \& Review
Decatur
33,864 daily, 40,903 Sunday www.herald-review.com
1 Business Journal, 8,300 monthly
\$ Homes, 18,100 monthly
\$ Prairie Shopper, 27,300 Tues. www.theprairieshopper.com

IOWA
Quad-City Times
Davenport
50,604 daily, 71,030 Sunday www.qctimes.com
I Bettendorf News, 10,000 Thurs.
\$ Quad-City Advertiser, 23,000 Wed.
I. Wheels For You, 14,000 bi-weekly www.qcwheels.com
I Work For You, 3,000 Tues.
\$ The Thrifty Nickel, 15,200 Thurs. www.qcthriftynickel.com

Muscatine Journal
7,978 daily
www.muscatinejournal.com
1 Classic Images, 5,700 monthly www.classicimages.com
1 Films of the Golden Age, 6,500 qtrly. www.filmsofthegoldenage.com
I The Post, 20,500 Tues. www.muscatinepost.com
1 Sunday Express, 4,200 Sun.

## Globe-Gazette

Mason City
18,962 daily, 23,121 Sunday www.globegazette.com
Globe Advertiser, 4,300 Tues.
I Mason City Shopper, 28,200 Tues. www.masoncityshopper.com
\$ Summit Advertiser, Forest City, 5,800 Wed
2 Britt Tribune News, 1,400 Wed. www.northiowanews.com

1. Town \& Country Advertiser, Britt, 2,800 Tues.
2. Forest City Summit, 2,800 Tues. www.northiowanews.com

MINNESOTA
Winona Daily News
11,546 daily, 12,663 Sunday
www.winonadailynews.com
I Neighbors Extra, 9,500 Sat.

## MONTANA

Billings Gazette
46,802 daily, 53,166 Sunday www.billingsgazette.com
I TV Focus, 1,400 Sat.
I Thrifty Nickel, 30,000 Thurs. www.billingsthriftynickel.com
1 Western Business, 6,000 monthly
I Work For You, 28,000 Thurs.
I. Yellowstone Shopper, 18,000 Thurs.

The Montana Standard
Butte
14,020 daily, 14,256 Sunday www.montanastandard.com
I. Mini Nickel, Bozeman, 26,000 Thurs. www.mininickel.com
1 Celebrity, 25,400 Thurs.
\$ Work For You, 12,000 Wed.
In Business, 8000 quarterly

1. Western Shopper, Deer Lodge, 4,000 Thurs.
2. Three Rivers Edition, Dillon, 5,750 Thurs.

Independent Record
Helena
13,479 daily, 14,300 Sunday
www.helenair.com
I The Adit, 25,000 Wed. www.adit.com
I Montana Magazine, 42,000 bi-monthly www.montanamagazine.com

## Missoulian

Missoula
29,787 daily, 36,728 Sunday www.missoulian.com
I Entertainer, 35,000 Thurs.
ITe Autofinder, 17,000 bi-weekly
1 The Messenger, 33,000 Wed.

Ravalli Republic
Hamilton
5,814 daily
www.ravallinews.com
I Ravalli Wrapper, 8,800 Wed.
I Bigfork Eagle, 1,600 Wed. www.bigforkeagle.com

1. Hungry Horse News, Columbia Falls, 6,500 Thurs. www.hungryhorsenews.com
I. Clark Fork Valley Press, Plains, 1,500 Thurs.
Lake County Leader, Polson, 5,800 Thurs.
Ihe Advertiser, Polson, 29,500 Wed.
1 Westshore News, Polson, 3,700 Wed.
\$ Mineral County Independent, St. Regis,
2. Winnebago/Hancock Shopper, Forest City, 10,000 Mon. www.winnebagoshopper.com

- Mitchell County Press, Osage, 3,200 Tues. www.mcpress.com

1. Town \& Country Shopper, Osage, 3,300 Tues.

1,100 Thurs.

1. Whitefish Pilot, 4000 Thurs. www.whitefishpilot.com
\$ Consumers Press, Great Falls, 32,750 Thurs. www.consumerspress.com
2. Prairie Star, Great Falls, 18,000 bi-weekly www.theprairiestar.com

NEBRASKA
Beatrice Daily Sun
7,893 daily
www.beatricedailysun.com
$\$$ Penny Press, 20,500 Wed.
I Sunland Home Showcase, 2,000 monthly
I Sunland Mid-Week, 5,400 Wed.
\$ Weekender, 13,150 Sat.

Columbus Telegram
9,481 daily, 10,300 Sunday www.columbustelegram.com
1 Columbus Choice, 25,000 Tues.
I Scout Shopper, 13,500 Tues.
David City Banner Press, 3,800 Thurs.
Fremont Tribune
9,213 daily
www.fremontneb.com
\$ Homefront Buyers Guide, 19,500 Thurs.
\$ Tribune Marketplace, 21,000 Tues.
Lincoln Journal Star
75,292 daily, 82,957 Sunday
www.journalstar.com
www.discoverlincoln.com
www.huskerfootball.com
I Home Showcase, 63,500 monthly
I Neighborhood Extra, 62,000 Sat.
Lincoln Real Estate, 7,500 monthly
Rentals For You, 7,500 weekly
\$ Star Express, 30,000 weekly
I Wheels For You, East, 25,000 bi-weekly
West, 25,000 bi-weekly
North Kansas, 25,000 bi-weekly
South Kansas, 25,000 bi-weekly
Work For You, 4,000 bi-weekly
\$ Plattsmouth Journal, 5,300 Thurs.
$\$$ Consumer Connection, Plattsmouth, 16,000 Tues.
I Schuyler Sun, 2,950 Wed.
I Burt County Plaindealer, Tekamah, 2000 Thurs.
1 Midwest Messenger, Tekamah, 157,600 bi-weekly www.midwestmessenger.com

## NEVADA/UTAH

I Nifty Nickel, Las Vegas, NV, 49,500 Fri. www.niftynickel.com
I Pioneer Shopper, St. George, UT, 28,500 Thurs. www.pioneershopper.com

## NORTH DAKOTA

The Bismarck Tribune
26,865 daily, 30,153 Sunday www.ndonline.com
\& Farm \& Ranch Guide, 36,000 bi-weekly
I The Finder, 39,000 Wed.
www.finderads.com
$\$$ Minot Finder, 25,000 Thurs.
Dickinson Finder, 6,700 Thurs.
I Mandan News, 1,700 Thurs.

OREGON
Democrat-Herald
Albany
18,541 daily, 32,218 Sunday*
www.dhonline.com
www.mvonline.com
Corvallis Gazette-Times
'12,265 daily, 32,218 Sunday*
www.gtconnect.com
*Joint Sunday publication
I This Week, 19,000 Wed.
I Lebanon Express, 2,800 Wed. www.lebanon-express.com
Newport News-Times, 10,000 Wed./Fri.
I Coast On Over, Newport, 40,000 monthly
\$ This Week, Newport, 10,500 Tues.

## Ashland Daily Tidings <br> 5,133 daily

www.dailytidings.com
I The Weekly Advertiser, 6,000 Tues.
\$ Nickel Want Ad Newspapers Klamath Falls, OR, 19,000 Thurs. www.klamathfallsnickel.com
I Medford, OR, 30,000 Thurs. www.medfordnickel.com
I Redding, CA, 29,000 Thurs. www.reddingnickel.com
I Nickel Ads, Portland, 173,000 Wed. www.nickelads.com
I The Springfield News, 11,000 Wed./Sat. www.springfieldnews.com
Cottage Grove Sentinel, 4,500 Wed.

## SOUTH DAKOTA

Rapid City Journal 29,726 daily, 33,730 Sunday www.rapidcityiournal.com
I Black Hills Bandit, 7,000 Fri. www.blackhillsbandit.com
1 Rapid City Advertiser, 14,660 Wed.
I Northern Hills Journal, 6,600 Wed.
\$ Northern Hills Advertiser, Spearfish, 19,900 Wed.
\$Tri-State Neighbor, Sioux Falls, 29,000 bi-weekly www.tristateneighbor.com

## WASHINGTON

Little Nickel, Lynnwood
320,000 Wed.-Thurs.
www.littlenickel.com
I Wheel Deals, Kennewick, 22,000 Fri.
I Homes, Moses Lake, 22,000 monthly \$ Driveline, Spokane, 23,000 Fri.
1 Home Buyers, Spokane, 17,500 monthly
I Nickel Nik, Spokane, 28,000 Fri. www.nickelnik.com
I. Nickel Nik Wheel Deals, Spokane, 44,000 Fri.
I Nickel Nik RV Wheel Deals, Spokane,
33,000 Fri. www.wheeldeals.com
I Nickel Nik Classifieds, Kennewick, 30,000 Thurs.
I Nickel Saver, Moses Lake, 20,000 Thurs.
1 NCW Nickel Ads, Wenatchee, 25,000
Thurs. www.nickelads.com
I NCW Real Estate Guide, Wenatchee,
22,000 monthly
Buyline, Walla Walla, 20,000 Thurs.



Asarco shutting down


INDEPENDENT RECORD, Helena, Montana - For sensitive and thorough coverage of the loss of a major employer, an ore processing plant. "The staff did an amazing amount of reporting over many months," the judges said. "This was truly excellence in journalism." From left: Laura Tode, Martin Kidston, Leah Gillman, Carolyn McCluskey, Eve Byron, Rich Myers, Darci Goodrich, Joe Menden, Christina Quinn, Dave Shors, Shelia Habeck, Bil Skidmore, Wayne Klinkle, Jon Ebelt.
 retelling of a ascinating and important event in American history" marking the 125th anniversary of the Battle of the Little Bighorn. From left: Mary Pickett, Larry Mayer, Tom Tollefson, James Hagengruber, Lorna Thackeray Jim Gransbery, Dan Carter, editor Steve Prosinski, Bob Zellar, Ed Kemmick.

Not pictured: John Warner and James Woodcock.
 state employees and resources for partisan political campaigning. Front row, from left: Phil Glende, Pat Reardon, Teryl Franklin, Phil Brinkman, Dee Hall, Joyce Dehli, Laura Sparks. Back row: John Pluym, Tom Still, Mike Rott, Meg Theno, Steve Apps, Joe Jackson. Not pictured: editor Frank Denton.

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

FORM 10-K
[X] ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

## For the Fiscal Year Ended September 30, 2001

OR<br>[ ] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934<br>Commission File Number 1-6227

## LEE ENTERPRISES, INCORPORATED

(Exact name of Registrant as specified in its charter)

Delaware
(State of Incorporation)
215 N. Main Street, Davenport, lowa 52801
(Address of Principal Executive Offices)
(563) 383-2100

Registrant's telephone number, including area code
Title of Each Class
Name of Each Exchange On Which Registered
Securities registered pursuant to Section 12(b) of the Act: Common Stock - $\$ 2.00$ par value Preferred Share Purchase Rights

New York Stock Exchange
New York Stock Exchange

Securities registered pursuant to Section 12(g) of the Act: Class B Common Stock - $\$ 2.00$ par value

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or $15(\mathrm{~d})$ of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes [X] No [ ]

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of Registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K. [ ]

State the aggregate market value of voting stock held by nonaffiliates of the Registrant as of November 30, 2001. Common Stock and Class B Common Stock, $\$ 2.00$ par value, $\$ 1,515,200,000$.

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of November 30, 2001. Common Stock, $\$ 2.00$ par value, $33,920,305$ shares and Class B Common Stock, $\$ 2.00$ par value, 10,210,918 shares.

DOCUMENTS INCORPORATED BY REFERENCE
Portions of the Lee Enterprises, Incorporated Definitive Proxy Statement dated December 27, 2001 are incorporated by reference in Part III of this Form 10-K.
Business ..... 1
Properties ..... 5
Legal Proceedings ..... 5
Submission of Matters to a Vote of Security Holders ..... 5
Market for Registrant's Common Equity and Related Stockholder Matters ..... 6
Selected Financial Data ..... 7
Management's Discussion and Analysis of Financial Condition ..... 8 and Results of Operations
Quantitative and Qualitative Disclosures about Market Risk ..... 14
Financial Statements and Supplementary Data ..... 14
Changes in and Disagreements with Accountants on Accounting ..... 14 and Financial Disclosure
Directors and Executive Officers of the Registrant ..... 14
Executive Compensation ..... 14
Security Ownership of Certain Beneficial Owners and Management ..... 14
Certain Relationships and Related Transactions ..... 14
Exhibits, Financial Statement Schedules and Reports on Form 8-K ..... 15
Signatures ..... 16
Consolidated Financial Statements ..... 17

## FORWARD-LOOKING STATEMENTS

The Private Securities Litigation Reform Act of 1995 provides a "Safe Harbor" for forward-looking statements. This report contains certain information which may be deemed forward-looking that is based largely on the Company's current expectations and is subject to certain risks, trends, and uncertainties that could cause actual results to differ materially from those anticipated. Among such risks, trends, and uncertainties are changes in advertising demand, newsprint prices, interest rates, regulatory rulings, other economic conditions, and the effect of acquisitions, investments, and dispositions on the Company's results of operations or financial condition. The words "believes," "expects," "anticipates," "intends," "plans," "projects," "considers," and similar expressions generally identify forward-looking statements. Readers are cautioned not to place undue reliance on such forward-looking statements, which are made as of the date of this report. The Company does not undertake to publicly update or revise its forwardlooking statements.

## PART I

## Item 1. Business

The Company directly, and through its ownership of associated companies, publishes 28 daily newspapers and more than 100 other weekly, classified and specialty publications, along with associated online services. Many of the Company's businesses operate in geographic "clusters," which provide operational efficiencies and extend sales penetration. The Company was founded in 1890, incorporated in 1950, and listed on the New York Stock Exchange in 1978. Before 2001, the Company also operated a number of network-affiliated and satellite television stations.

## Advertising

More than one-half of the Company's revenue is derived from advertising. The Company's strategies are to increase its share of local advertising through increased sales pressure in its existing markets and, over time, to increase circulation through internal expansion into contiguous markets, as well as make selective acquisitions. Acquisition efforts are focused on newspapers with circulation from 30,000 to 125,000 and other publications that expand the Company's operating clusters.

The Company's newspapers, and classified and specialty publications compete with newspapers having national or regional circulation, magazines, radio, television, other advertising media such as billboards, classified and specialty publications and direct mail, as well as other information content providers such as online services. In addition, several of the Company's daily and Sunday newspapers compete with other local newspapers in nearby cities and towns. The Company estimates that it captures more than one-half of advertising dollars spent in its markets on print, broadcast and online.

Classified publications are weekly advertising publications available in racks or delivered free by carriers or third-class mail to all households in a particular geographic area. Classified publications offer advertisers a cost-effective local advertising system and are particularly effective in larger markets with high media fragmentation in which metropolitan newspapers generally have low penetration.

In late 2000, the newspaper industry began to experience declining advertising revenue demand for the first time in several years. The Company's enterprises are located in mid-size and smaller markets from the Midwest to the Pacific Northwest. These markets have been more stable than major metropolitan markets during the current downturn in advertising spending.

## Circulation

After advertising, circulation is the Company's largest source of revenue. The Company estimates that its products are sold to approximately one-half, and read by approximately three-fourths, of adults in its markets. For the six months ended September 30, 2001, daily circulation improved over the prior year comparative amount, the Company's best performance in the last 10 years. Growth in circulation can, over time, also positively impact advertising revenue. The Company's strategies to improve readership and circulation include continuous improvement of content, including local news, and promotional efforts.

The Company and its affiliates publish the following daily newspapers:

|  |  |  | Circulation |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Newspaper | City | State | Daily (M-F) |  | Sunday |
| Southern Illinoisan | Carbondale | Illinois | 26,944 | (1) | 36,361 |
| Herald \& Review | Decatur | Illinois | 33,864 | (1) | 40,903 |
| Quad City Times | Davenport | Iowa | 50,604 | (1) | 71,030 |
| Globe Gazette | Mason City | Iowa | 18,962 | (1) | 23,121 |
| Muscatine Journal | Muscatine | Iowa | 7,978 | (1) |  |
| Winona Daily News | Winona | Minnesota | 11,546 | (1) | 12,663 |
| Billings Gazette | Billings | Montana | 46,802 | (1) | 53,166 |
| The Montana Standard | Butte | Montana | 14,020 | (1) | 14,256 |
| Ravalli Republic | Hamilton | Montana | 5,814 | (2) |  |
| Independent Record | Helena | Montana | 13,479 | (1) | 14,300 |
| Missoulian | Missoula | Montana | 29,787 | (1) | 36,728 |
| Beatrice Daily Sun | Beatrice | Nebraska | 7,893 | (1) |  |
| Columbus Telegram | Columbus | Nebraska | 9,481 | (1) | 10,300 |
| Fremont Tribune | Fremont | Nebraska | 9,213 | (2) |  |
| Lincoln Journal Star | Lincoln | Nebraska | 75,292 | (1) | 82,957 |
| The Bismarck Tribune | Bismarck | North Dakota | 26,865 | (1) | 30,153 |
| Democrat-Herald | Albany | Oregon | 18,541 | (1) | 32,218 |
| Ashland Daily Tidings | Ashland | Oregon | 5,133 | (1) | - |
| Corvallis Gazette-Times | Corvallis | Oregon | 12,265 | (1) |  |
| Rapid City Journal | Rapid City | South Dakota | 29,726 | (1) | 33,730 |
| Baraboo News Republic (4) | Baraboo | Wisconsin | 4,021 | (2) | - |
| Chippewa Herald | Chippewa Falls | Wisconsin | 7,100 | (2) | - |
| LaCrosse Tribune | LaCrosse | Wisconsin | 31,009 | (1) | 40,531 |
| The Capital Times (4) | Madison | Wisconsin | 19,871 | (1) | - |
| Wisconsin State Journal (4) | Madison | Wisconsin | 87,871 | (1) | 155,562 |
| Portage Daily Register (4) | Portage | Wisconsin | 4,801 | (2) | - |
| The Journal Times | Racine | Wisconsin | 29,136 | (1) | 30,039 |
| Shawano Leader (4) | Shawano | Wisconsin | 5,735 | (1) | 6,095 |
| Total paid daily and Sunday circulation |  |  | 643,753 |  | 724,113 |

(1) Source: Audit Bureau of Circulations (ABC): Six months ended September 2001.
(2) Source: Company statistics.
(3) Combined edition.
(4) Published by Madison Newspapers, Inc. (MNI). The Company owns 50\% of the capital stock of MNI and $17 \%$ of the nonvoting common stock of The Capital Times Company. The Capital Times Company owns the remaining $50 \%$ of the capital stock of MNI. The Company has a contract to furnish the editorial and news content for the Wisconsin State Journal. The Wisconsin State Journal is classified as one of the Lee group of newspapers in the newspaper field and in the rating services.

## Commercial Printing

The Company offers commercial printing services through the following entities:

|  | City | State |
| :--- | :--- | :--- |
| William Street Press | Decatur |  |
| Hawkeye Printing | Davenport | Illinois |
| Platen Press | Deer Lodge | lowa |
| Farcountry Press | Helena | Montana |
| Broadwater Printing | Townsend | Montana |
| Oak Creek Printing | Lincoln | Montana |
| Little Nickel Quik Print | Lynnwood | Nebraska |
| Spokane Print and Mail | Spokane | Washington |

## Online Services

The Company's Internet activities are comprised of websites supporting each of its daily newspapers and investments in, or loans to, three Internet service companies, which provide web solutions for small daily and weekly newspapers and shoppers, provide integrated online classified solutions for the newspaper industry, or integrate online editorial content with transactional and promotional opportunities. The Internet activities of the newspapers are reported and managed as a part of the Company's publishing operations.

## Newsprint

The basic raw material of newspapers, and classified and specialty publications, is newsprint. The Company and its subsidiaries purchase newsprint from U.S. and Canadian producers. The Company believes it will continue to receive a supply of newsprint adequate to its needs. Newsprint prices are volatile and fluctuate based upon factors that include both the foreign and domestic production capacity and consumption. The price fluctuations can have a significant effect on the results of operations. For the quantitative impacts of these fluctuations, se "Management Discussion and Analysis of Financial Condition and Results of Operations" under Item 7, included herein.

## Officers

The following table lists officers of the Company as of December 1, 2001:

| Name | Age | Service With The Company | Named To Present Office | Present Office |
| :---: | :---: | :---: | :---: | :---: |
| Mary E. Junck | 54 | June 1999 | January 2001 | President and Chief Executive Officer |
| James W. Hopson | 55 | August 2000 | August 2000 | Vice President - Publishing |
| Brian E. Kardell | 38 | January 1991 | January 2001 | Vice President - Information Systems/Chief Information Officer |
| Vytenis P. Kuraitis | 53 | August 1994 | January 1997 | Vice President - Human Resources |
| Michael E. Phelps | 55 | February 2000 | February 2000 | Vice President - Sales \& Marketing |
| Gregory P. Schermer | 47 | February 1989 | November 1997 | Vice President - Interactive Media and Corporate Counsel |
| Carl G. Schmidt | 45 | May 2001 | May 2001 | Vice President, Chief Financial Officer and Treasurer |
| David B. Stoeffler | 42 | June 1981 | December 2001 | Vice President for News |
| John VanStrydonck | 48 | March 1981 | June 2000 | Vice President - Publishing |
| Greg R. Veon | 49 | April 1976 | November 1999 | Vice President - Publishing |

Mary E. Junck was elected President and Chief Executive Officer of the Company in January 2001. Ms. Junck was elected Executive Vice President and Chief Operating Officer in May 1999 and President in January 2000. From May 1996 to April 1999 she was Executive Vice President of The Times Mirror Company and President of Eastern Newspapers. She was named Publisher and Chief Executive Officer of The Baltimore Sun in 1993.

James W. Hopson was elected Vice President - Publishing and publisher of the Wisconsin State Journal in July 2000. For more than the past five years prior to July 2000, he was Chief Executive Officer of Thomson Newspapers Central Ohio Strategic Marketing Group.

Brian E. Kardell was appointed Vice President - Information Systems/Chief Information Officer in January 2001. From 1997 to 2001, Mr. Kardell was Chief Information Officer. Prior to 2001, he was Director of Information Services.

Vytenis P. Kuraitis was elected Vice President - Human Resources in January 1997. From August 1994 through January 1997 he was Director of Human Resources.

Michael E. Phelps was elected Vice President - Sales and Marketing in February 2000. For more than the past five years prior to February 2000, he was managing principal of Phelps, Cutler \& Associates, newspaper management consultants.

Gregory P. Schermer was elected Vice President - Interactive Media in November 1997. From 1989 through November 1997 he was, and continues to serve as, Corporate Counsel for the Company.

Carl G. Schmidt was elected Vice President, Chief Financial Officer and Treasurer in May 2001. From July 1994 until September 2000, Mr. Schmidt was Senior Vice President and Chief Financial Officer of Johnson Outdoors Inc. From 1988 to 1994 he was a partner of KPMG, LLP.

David B. Stoeffler was appointed Vice President for News in December 2001. From 1997 to December 2001, Mr. Stoeffler was Editor of the Lincoln Journal Star. From 1995 to 1997, he was Editor of the La Crosse Tribune.

John VanStrydonck was elected Vice President - Publishing in June 2000. From September 1994 to June 2000 he was Publisher of the Rapid City Journal and was Chairman and Chief Operating Officer of NAPP Systems from September 1994 until its sale by Lee in January 1997.

Greg R. Veon was elected Vice President - Publishing in November 1999; from November 1995 through November 1999 he was Vice President - Marketing.

## Other Matters

In the opinion of management, compliance with present statutory and regulatory requirements respecting environmental quality will not necessitate significant capital outlays, or materially affect the earning power of the business of the Company, or cause material changes in the Company's business, whether present or intended.

At September 30, 2001, the Company had approximately 4,900 employees, including approximately 1,300 part-time employees, exclusive of MNI. The Company considers its relationship with employees to be good.

## Item 2. Properties

The Company's executive offices are located in leased facilities at 215 North Main Street, Davenport, lowa.

All of the Company's printing facilities (except Madison, Wisconsin, which is owned by MNI, and a leased plant in Spokane, Washington) are owned. All facilities are well maintained, in good condition, suitable for existing office and publishing operations and adequately equipped with typesetting, printing and other required equipment.

## Item 3. Legal Proceedings

Not applicable.

## Item 4. Submission of Matters to a Vote of Security Holders

Not applicable.

## PART II

## Item 5. Market for the Registrant's Common Stock and Related Stockholder Matters

Common Stock of the Company is listed on the New York Stock Exchange. Class B Common Stock was issued to stockholders of record of the Company in 1986 pursuant to a $100 \%$ stock dividend and is converted at sale or the option of the holder into Common Stock. The table below shows the high and low prices of Common Stock for each quarter during the past three years, the closing price at the end of each quarter and the dividends paid per share.


## DIVIDENDS

| 2001 | $\$$ | 0.17 | $\$$ | 0.17 |  | $\$$ | 0.17 |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| 2000 |  | 0.16 |  | 0.16 |  | 0.16 |  | 0.17 |
| 1999 |  | 0.15 |  | 0.15 |  | 0.15 |  | 0.15 |

For a description of the relative rights of Common Stock and Class B Common Stock, see Note 6 of the Notes to Consolidated Financial Statements, included herein.

At September 30, 2001, the Company had 2,954 holders of Common Stock and 1,954 holders of Class B Common Stock.

On November 15, 2001, the Board of Directors declared a dividend in the amount of 17ф per share on the issued and outstanding Common Stock of the Company, and a dividend in the amount of $17 \phi$ per share on the issued and outstanding Class B Common Stock of the Company, be paid on January 2, 2002, to stockholders of record on December 3, 2001.

Item 6. Selected Financial Data

|  | Year Ended September 30 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (Thousands, Except Per Common Share Data) |  | 2001 | 2000 | 1999 | 1998 | 1997 |
| OPERATING RESULTS |  |  |  |  |  |  |
| Operating revenue | \$ | 441,153 | \$ 431,513 | \$ 413,846 | \$ 391,261 | \$ 326,197 |
| Operating income |  | 86,016 | 102,467 | 97,369 | 87,899 | 81,889 |
| Income from continuing operations | \$ | 59,457 | \$ 69,875 | \$ 56,821 | \$ 47,674 | \$ 49,879 |
| Discontinued operations |  | 254,771 | 13,788 | 11,152 | 14,559 | 14,351 |
| Net income | \$ | 314,228 | \$ 83,663 | \$ 67,973 | \$ 62,233 | \$ 64,230 |
| EARNINGS PER COMMON SHARE |  |  |  |  |  |  |
| Basic: |  |  |  |  |  |  |
| Continuing operations | \$ | 1.36 | \$ 1.59 | \$ 1.29 | \$ 1.07 | \$ 1.07 |
| Discontinued operations |  | 5.82 | 0.31 | 0.25 | 0.32 | 0.31 |
| Net income | \$ | 7.18 | \$ 1.90 | \$ 1.54 | \$ 1.39 | \$ 1.38 |
| Diluted: |  |  |  |  |  |  |
| Continuing operations | \$ | 1.35 | \$ 1.58 | \$ 1.27 | \$ 1.05 | \$ 1.06 |
| Discontinued operations |  | 5.78 | 0.31 | 0.25 | 0.32 | 0.30 |
| Net income | \$ | 7.13 | \$ 1.89 | \$ 1.52 | \$ 1.37 | \$ 1.36 |
| Weighted average common shares outstanding: |  |  |  |  |  |  |
| Basic |  | 43,784 | 44,005 | 44,273 | 44,829 | 46,393 |
| Diluted |  | 44,089 | 44,360 | 44,861 | 45,557 | 47,243 |
| Dividends | \$ | 0.68 | \$ 0.64 | \$ 0.60 | \$ 0.56 | \$ 0.52 |
| BALANCE SHEET INFORMATION |  |  |  |  |  |  |
| Total assets |  | 1,000,397 | \$ 746,233 | \$ 679,513 | \$ 660,585 | \$ 650,963 |
| Debt, including current maturities |  | 173,400 | 222,932 | 204,625 | 219,481 | 203,735 |
| Stockholders' equity |  | 681,944 | 395,167 | 354,329 | 319,759 | 319,390 |
| OTHER INFORMATION |  |  |  |  |  |  |
| EBITDA/revenue |  | 26.8\% | 30.5\% | 30.2\% | 29.1\% | 30.2\% |
| Operating income/revenue |  | 19.5 | 23.7 | 23.5 | 22.5 | 25.1 |
| Income from continuing operations/ revenue |  | 13.5 | 16.2 | 13.7 | 12.2 | 15.2 |
| Dividends/income from continuing operations |  | 50.1 | 40.5 | 46.9 | 52.8 | 48.5 |

## Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following discussion includes comments and analysis relating to the Company's results of operations and financial condition as of and for the three years ended September 30, 2001. This discussion should be read in conjunction with the Consolidated Financial Statements and related Notes thereto.

## FORWARD-LOOKING STATEMENTS

The Private Securities Litigation Reform Act of 1995 provides a "Safe Harbor" for forward-looking statements. This report contains certain information which may be deemed forward-looking that is based largely on the Company's current expectations and is subject to certain risks, trends, and uncertainties that could cause actual results to differ materially from those anticipated. Among such risks, trends, and uncertainties are changes in advertising demand, newsprint prices, interest rates, regulatory rulings, other economic conditions, and the effect of acquisitions, investments, and dispositions on the Company's results of operations or financial condition. The words "believes," "expects," "anticipates," "intends," "plans," "projects," "considers," and similar expressions generally identify forward-looking statements. Readers are cautioned not to place undue reliance on such forward-looking statements, which are made as of the date of this report. The Company does not undertake to publicly update or revise its forwardlooking statements.

## CONTINUING OPERATIONS

Operating results are summarized below:

|  | Year Ended September 30 |  |  | Percent Change |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| (Thousands, Except Per Common Share Data) | 2001 | 2000 | 1999 | $\begin{gathered} 2001 \\ \text { vs } \\ 2000 \end{gathered}$ | $\begin{gathered} 2000 \\ \text { vs } \\ 1999 \end{gathered}$ |
| Operating revenue | \$ 441,153 | \$ 431,513 | \$ 413,846 | 2.2\% | 4.3\% |
| Income before interest, taxes, depreciation and amortization (EBITDA)(1) | 118,174 | 131,793 | 124,955 | (10.3) | 5.5 |
| Operating income | 86,016 | 102,467 | 97,369 | (16.1) | 5.2 |
| Nonoperating (income) expense, net | $(6,418)$ | $(7,748)$ | 10,205 | (17.2) | NM |
| Income from continuing operations | 59,457 | 69,875 | 56,821 | (14.9) | 23.0 |
| Earnings per common share: |  |  |  |  |  |
| Basic | \$ 1.36 | \$ 1.59 | \$ 1.29 | (14.5) | 23.3 |
| Diluted | 1.35 | 1.58 | 1.27 | (14.6) | 24.4 |

(1) EBITDA is not a financial performance measurement under United States generally accepted accounting principles (GAAP), and should not be considered in isolation or as a substitute for GAAP performance measurements. EBITDA is also not reflected in the consolidated statements of cash Flows, but it is a common and meaningful alternative performance measurement for comparison to other companies in the newspaper publishing industry. The computation excludes other nonoperating items, primarily the gains and losses on sales of businesses and losses related to other ventures.

Revenue, as reported in the Consolidated Financial Statements, consists of the following:

|  | Year Ended September 30 |  |  |
| :--- | ---: | ---: | ---: |
| (Thousands) |  |  | Percent <br> Change |
| Advertising revenue: | 2001 | 2000 |  |
| Retail | $\$ 169,790$ | $\$ 160,766$ | $5.6 \%$ |
| National | 10,345 | 9,317 | 11.0 |
| Classified: |  |  |  |
| $\quad$ Employment | 28,200 | 31,234 | $(9.7)$ |
| $\quad$ Automotive | 20,971 | 21,990 | $(4.6)$ |
| Real estate | 16,091 | 15,614 | 3.1 |
| All other | 38,727 | 37,292 | 3.8 |
| Total classified | 103,989 | 106,130 | $(2.0)$ |
| Total advertising | 284,124 | 276,213 | 2.9 |
| Circulation | 82,128 | 80,468 | 2.1 |
| Other: |  |  |  |
| Commercial printing | 26,767 | 26,652 | 0.4 |
| Internet/online | 4,380 | 3,250 | 34.8 |
| Niche publications and other | 25,843 | 26,609 | $(2.9)$ |
| Editorial service contracts, Internet service fees and other | 10,260 | 8,944 | 14.7 |
|  | 67,250 | 65,455 | 2.7 |
| Equity in net income of associated companies | 7,651 | 9,377 | $(18.4)$ |
| Total operating revenue | $\$ 441,153$ | $\$ 431,513$ | $2.2 \%$ |

The following discussion of revenue and operating expenses is presented on an operations basis, which includes $100 \%$ of the revenue and expenses of MNI, which is owned $50 \%$ by the Company and accounted for in the Consolidated Financial Statements using the equity method. It is also exclusive of acquisitions, divestitures and corporate expenses. The Company believes such comparisons provide the most meaningful information for an understanding of its business.

In 2001, total advertising revenue decreased $\$ 4,527,000$, or $1.4 \%$. Retail revenue in the Company's markets was not as adversely impacted by the slowing economy as major metropolitan markets, and increased $\$ 1,305,000$, or $0.7 \%$, in 2001. Increased emphasis on rate discipline and new accounts helped offset declines in advertising volume. Retail rates increased 3.0\% in 2001.

Classified advertising revenue decreased approximately $\$ 5,963,000$, or $4.5 \%$, in 2001 . Higher margin employment advertising at the caily newspapers accounted for approximately $96 \%$ of the decrease and declined $12.5 \%$ for the year. Unit declines in employment classified advertising compare favorably to national survey amounts. The automotive category decreased to a lesser extent (6.1\%) and other categories were flat.

Circulation revenue decreased $\$ 1,038,000$, or $1.1 \%$. The Company's daily newspaper circulation increased $0.7 \%$ and Sunday circulation declined $0.2 \%$ for the six months ended September 30, 2001, the first upward movement in circulation since 1998, and the Company's best performance in the last 10 years. The Company is focused on growing circulation through a number of initiatives.

Other revenue increased $\$ 986,000$, or 1.4\%. Internet/online revenue increased $\$ 1,299,000$, or $36.7 \%$, due to growth in advertising revenue and cross selling with the Company's newspapers.

The following table sets forth the percentage of revenue of the Company's operating expenses:

|  | Year Ended September 30 |  |
| :--- | :---: | :---: |
|  | 2001 | 2000 |
| Compensation | $35.5 \%$ | $34.3 \%$ |
| Newsprint and ink | 10.4 | 9.5 |
| Other operating expenses | 22.5 | 21.6 |
|  | 68.4 | 65.4 |
| EBITDA | 31.6 | 34.6 |
| Depreciation and amortization | 5.9 | 5.7 |
| Operating margin | $25.7 \%$ | $28.9 \%$ |

Costs other than depreciation and amortization increased $\$ 11,888,000$, or $3.7 \%$. Compensation expense increased $\$ 4,339,000$, or $2.5 \%$, due to additional sales personnel to drive local ad revenue, increases in medical costs, and one-time costs related to workforce reductions totaling approximately $\$ 500,000$. Overall, full-time equivalent personnel declined $0.4 \%$, $2.6 \%$ in the fourth quarter of 2001, which will mitigate normal increases in compensation costs in 2002. Newsprint and ink costs increased \$4,169,000, or $8.8 \%$, as the result of price increases offset in part by conservation efforts that decreased consumption by $4.5 \%$. Other operating costs, exclusive of depreciation and amortization, increased $\$ 3,380,000$, or $3.1 \%$. Increases in provisions for doubtful accounts accounted for approximately one-third of the increase.

Included in corporate expenses, but not in the comparison above, is \$1,700,000 of one-time costs in 2001 related to exiting certain benefit programs and workforce reductions.

## Nonoperating Income and Income Taxes

Financial income increased $\$ 25,289,000$ to $\$ 28,548,000$ in 2001, due primarily to income earned on invested net proceeds from the sale of the Company's broadcast properties in October 2000. The Company expects a significant decline in financial income in 2002 as reinvestment rates for its investment portfolio have decreased substantially. Further, the Company's invested balances have decreased due to required income tax payments, offset to some extent by funds generated from operations.

In 2001, other nonoperating income consists primarily of realized and unrealized losses on the sale of several small publishing operations and the writedown of certain nonoperating assets. In 2000, other nonoperating income consists primarily of gains from the sale of publishing properties.

Income taxes were $35.7 \%$ and $36.6 \%$ of pretax income from continuing operations for 2001 and 2000, respectively. Income taxes were reduced in 2001 due to tax-exempt interest income and a lower effective state income tax rate.

Revenue, as reported in the Consolidated Financial Statements, consists of the following:

|  | Year Ended September 30 |  |  |
| :--- | ---: | ---: | ---: |
| (Thousands) |  |  | Percent <br> Change |
| Advertising revenue: | 2000 | 1999 |  |
| Retail |  |  |  |
| National | 160,766 | $\$ 155,379$ | $3.5 \%$ |
| Classified: | 9,317 | 8,736 | 6.7 |
| Employment |  |  |  |
| Automotive | 31,234 | 26,390 | 18.4 |
| Real estate | 21,990 | 20,330 | 8.2 |
| All other | 15,614 | 13,318 | 17.2 |
| Total classified | 37,292 | 40,239 | $(7.3)$ |
| Total advertising | 106,130 | 100,277 | 5.8 |
| Circulation revenue | 276,213 | 264,392 | 4.5 |
| Other: | 80,468 | 83,102 | $(3.2)$ |
| Commercial printing |  |  |  |
| Internet/online | 26,652 | 23,775 | 12.1 |
| Niche publications and other | 3,250 | 1,598 | 103.4 |
| Editorial service contracts, Internet service fees and other | 26,609 | 22,997 | 15.7 |
|  | 8,944 | 8,744 | 2.3 |
| Equity in net income of associated companies | 65,455 | 57,114 | 14.6 |
| Total operating revenue | 9,377 | 9,238 | 1.5 |

The following discussion of revenue and operating expenses is presented on an operations basis, which includes $100 \%$ of the revenue and expenses of MNI, which is owned $50 \%$ by the Company and accounted for in the Consolidated Financial Statements using the equity method. It is also exclusive of acquisitions, divestitures and corporate expenses. The Company believes such comparisons provide the most meaningful information for an understanding of its business.

In 2000, total advertising revenue increased $\$ 10,003,000$, or $3.2 \%$. Retail revenue in the Company's markets increased $\$ 3,702,000$, or $2.1 \%$, in 2000 . Volume increases resulting from emphasis on price incentives drove the increase.

Classified advertising revenue increased approximately $\$ 5,177,000$, or $4.1 \%$, in 2000. Employment, automotive and real estate advertising all increased.

Circulation revenue decreased $\$ 1,874,000$, or $1.9 \%$, primarily due to a decrease in units. Daily newspaper circulation declined $2.7 \%$ and Sunday circulation declined $1.6 \%$ for the six months ended September 30, 2001.

Other revenue increased $\$ 1,176,000$, or $1.7 \%$. Niche publications and other revenue increased $\$ 2,915,000$, or $10.5 \%$, with the introduction of new products. Internet/online revenue increased $\$ 1,690,000$, or $91.3 \%$, due to growth in advertising revenue. Commercial printing declined $\$ 3,859,000$, offsetting other increases.

The following table sets forth the percentage of revenue of the Company's operating expenses:

|  | Year Ended September 30 |  |
| :--- | :---: | :---: |
|  | 2000 | 1999 |
| Compensation | $34.3 \%$ | $33.6 \%$ |
| Newsprint and ink | 9.5 | 9.6 |
| Other operating expenses | 21.9 | 22.3 |
|  | 65.7 | 65.5 |
| EBITDA | 34.3 | 34.5 |
| Depreciation and amortization | 5.5 | 5.8 |
| Operating margin | $28.8 \%$ | $28.7 \%$ |

Costs other than depreciation and amortization increased $\$ 6,792,000$, or $2.1 \%$. Compensation expense increased $\$ 6,572,000$, or $4.0 \%$, due to normal increases in rates. Newsprint and ink costs were flat as price increases were offset by a $3.7 \%$ decline in volume. Other operating costs, exclusive of depreciation and amortization, increased $\$ 202,000$, or $0.2 \%$.

## Nonoperating Income and Income Taxes

In 2000, other nonoperating income consists primarily of gains from the sale of publishing properties.
Income taxes were $3.6 \%$ and $34.8 \%$ of pretax income from continuing operations for 2000 and 1999, respectively. Income taxes were reduced by $\$ 1,500,000$ in 1999 due to favorable settlement of a contested matter.

## DISCONTINUED OPERATIONS

In March 2000, the Board of Directors of the Company made a determination to sell its broadcast properties. In May 2000 the Company entered into an agreement to sell substantially all of its broadcasting operations, consisting of eight network-affiliated and seven satellite television stations, to Emmis Communications Corporation and consummated the transaction in October 2000. The net proceeds of approximately $\$ 565,000,000$ resulted in an after-tax gain for financial reporting purposes of approximately $\$ 251,000,000$. The results for the broadcast properties have been classified as discontinued operations for all periods presented.

In July 2001, the Company completed the sale of its last broadcasting property. Net proceeds of the sale totaled approximately $\$ 7,000,000$. The after-tax gain of approximately $\$ 4,000,000$ on the sale is reflected in discontinued operations.

Operating revenue of the broadcast properties for 2001, 2000 and 1999 was $\$ 647,000, \$ 122,857,000$ and $\$ 122,487,000$, respectively.

## LIQUIDITY AND CAPITAL RESOURCES

Cash provided by continuing operations was $\$ 107,164,000$ for 2001, $\$ 103,198,000$ in 2000 and \$77,220,000 in 1999.

The Company anticipates that funds necessary for capital expenditures, which are expected to total approximately $\$ 12,000,000$ in 2002 , and other requirements will be available from internally generated funds, its investment portfolio and, if necessary, by accessing the capital markets. The Company has substantial liquidity and unused borrowing capacity, including a \$50,000,000 unsecured revolving credit agreement that expires in 2003.

Under the terms of its 1998 note purchase agreement, the Company will be required to repay the then outstanding balance of $\$ 161,800,000$ on October 1, 2002, unless the Company reinvests the net proceeds of the sale of broadcast operations or obtains a waiver of that provision of the agreement. If the

Company is required to repay the debt prior to the original maturity date, a prepayment penalty based on interest rates at the time of repayment will be required. If the debt is required to be repaid on October 1, 2002, the prepayment penalty would be approximately $\$ 14,200,000$, based on interest rates at September 30, 2001.

Other covenants under this agreement are not considered restrictive to normal operations or historical amounts of stockholder dividends.

## SEASONALITY

The Company's largest source of publishing revenue, retail advertising, is seasonal and tends to fluctuate with retail sales in markets served. Historically, retail run-of-press advertising is higher in the frst and third fiscal quarters. Newspaper classified advertising revenue is lowest in the second fiscal quarter.

Quarterly results of operations are summarized in Note 13 to the Consolidated Financial Statements, included herein.

## OTHER FACTORS

The Company has not been significantly impacted by inflationary pressures over the last several years.
The Company anticipates that changing costs of newsprint, its basic raw material, may impact future operating costs. Price increases (or decreases) for the Company's products are implemented when deemed appropriate by management. The Company continuously evaluates price increases, productivity improvements and cost reductions to mitigate the impact of inflation.

## MARKET RISK MANAGEMENT

The Company is exposed to market risk stemming from changes in interest rates and commodity prices. Changes in these factors could cause fluctuations in earnings and cash flows. In the normal course of business, exposure to certain of these market risks is managed as described below.

## Interest Rates

Interest rate risk in the Company's investment portfolio is managed by investing only in securities with a maturity at date of acquisition of 180 days or less. The average maturity of the investment portfolio is 57 days at September 30, 2001. Only high-quality investments are considered.

The Company's debt structure and interest rate risk are managed through the use of fixed and floating rate debt. The Company's primary exposure is to United States interest rates.

## Commodities

Certain materials used by the Company are exposed to commodity price changes. The Company manages this risk through instruments such as purchase orders and non-cancelable supply contracts. The Company is also involved in continuing programs to mitigate the impact of cost increases through identification of sourcing and operating efficiencies. Primary commodity price exposures are newsprint and, to a lesser extent, ink.

A $\$ 10$ per ton newsprint price increase would result in a reduction in income from continuing operations before income taxes of approximately $\$ 660,000$, excluding MNI.

## Sensitivity to Changes in Value

The estimates that follow are intended to measure the maximum potential fair value or earnings the Company could lose in one year from adverse changes in market interest rates under normal market conditions. The calculations are not intended to represent actual losses in fair value or earnings that the Company expects to incur. The estimates do not consider favorable changes in market rates. The positions included in the calculations are temporary cash investments, which total $\$ 211,221,000$ at September 30, 2001, and fixed-rate debt, which totals $\$ 173,400,000$.

The table below presents the estimated maximum potential one-year loss in fair value and earnings before income taxes from a 100 basis point movement in interest rates on market risk sensitive instruments outstanding at September 30, 2001:

| (Thousands) | Estimated Impact on |  |
| :--- | :---: | :---: |
|  | Fair Value | Income from <br> Continuing <br> Operations Before <br> Income Taxes |
| Temporary cash investments | $\$(330)$ | $\$(1,780)$ |
| Fixed rate debt | $(7,800)$ | - |

## Item 7A. Quantitative and Qualitative Disclosures About Market Risk

Information with respect to this Item is included in Management's Discussion and Analysis of Financial Condition and Results of Operations under the heading "Market Risk Management."

Item 8. Financial Statements and Supplementary Data
Information with respect to this Item is included herein on pages 17 to 38 , immediately following Part IV.

## Item 9. Changes In and Disagreements With Accountants on Accounting and Financial Disclosure

Not applicable.

## PART III

## Item 10. Directors and Executive Officers of the Registrant

Information with respect to this Item, except for certain information included under the heading "Officers" in Part I of this Form 10-K, is included in the Company's Proxy Statement dated December 27, 2001, which is incorporated herein reference, under the headings "Proposal One - Election of Directors" and "Section 16(a) Beneficial Ownership Reporting Compliance."

## Item 11. Executive Compensation

Information with respect to this Item is included in the Company's Proxy Statement dated December 27, 2001, which is incorporated herein by reference, under the headings "Proposal One - Election of Directors," "Compensation of Directors" and "Executive Compensation;" provided, however, that the subsection entitled "Executive Compensation - Report of the Executive Compensation Committee of the Board of Directors on Executive Compensation" shall not be deemed to be incorporated by reference.

## Item 12. Security Ownership of Certain Beneficial Owners and Management

Information with respect to this Item is included in the Company's Proxy Statement dated December 27, 2001, which is incorporated herein by reference, under the heading "Voting Securities and Principal Holders Thereof."

## Item 13. Certain Relationships and Related Transactions

Not applicable.

## PART IV

## Item 14. Exhibits, Financial Statement Schedules, and Reports on Form 8-K

The following documents are filed as part of this Form 10-K:
Financial Statements
Consolidated Balance Sheets - September 30, 2001 and 2000
Consolidated Statements of Income - Years ended
September 30, 2001, 2000 and 1999
Consolidated Statements of Stockholders' Equity -
Years ended September 30, 2001, 2000 and 1999
Consolidated Statements of Cash Flows - Years ended
September 30, 2001, 2000 and 1999
Notes to Consolidated Financial Statements
Independent Auditor's Report
Report of Management
Financial Statement Schedules
II - Valuation and Qualifying Accounts - Years ended
September 30, 2001, 2000 and 1999
All other schedules have been omitted as not required, not applicable, not deemed material or because the information is included in the Notes to Consolidated Financial Statements.

## Exhibits

21 Subsidiaries
23 Consent of McGladrey \& Pullen, LLP
24 Power of Attorney

## Reports on Form 8-K

The Company filed a report on Form 8-K dated September 5, 2001. The Company reported under Item 5 that it has amended its 1998 Note Purchase Agreement, extending the period for required reinvestment of proceeds from the sale of its broadcast properties to October 1, 2002.

## SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this Annual Report on Form 10-K to be signed on its behalf by the undersigned, thereunto duly authorized on the 27th day of December 2001.

LEE ENTERPRISES, INCORPORATED
/s/ Mary E. Junck
Mary E. Junck
President and Chief Executive Officer

## /s/ Carl G. Schmidt

## Carl G. Schmidt

Vice President, Chief Financial Officer and Treasurer

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the Registrant and in their respective capacities on the $15^{\text {th }}$ day of November, 2001.

## Signature

| /s/ Rance E. Crain | Director |
| :---: | :---: |
| Rance E. Crain |  |
| /s/ Richard D. Gottlieb | Chairman of the Board and Director |
| Richard D. Gottlieb |  |
| /s/ J. P. Guerin | Director |
| J. P. Guerin |  |
| /s/ Mary E. Junck | President and Chief Executive Officer |
| Mary E. Junck and Director |  |
| /s/ William E. Mayer | Director |
| William E. Mayer |  |
| Is/ Herbert W. Moloney III | Director |
| Herbert W. Moloney III |  |
| /s/ Andrew E. Newman | Director |
| Andrew E. Newman |  |
| /s/ Gordon D. Prichett | Director |
| Gordon D. Prichett |  |
| /s/ Gregory P. Schermer | Vice President - Interactive Media |
| Gregory P. Schermer and Corporate Counsel and Director |  |
| /s/ Phyllis Sewell | Director |
| Phyllis Sewell |  |
| /s/ Mark Vittert | Director |
| Mark Vittert |  |

Consolidated Balance Sheets ..... 18
Consolidated Statements of Income ..... 20
Consolidated Statements of Stockholders' Equity ..... 21
Consolidated Statements of Cash Flows ..... 22
Notes to Consolidated Financial Statements ..... 23
Independent Auditor's Report ..... 36
Report of Management ..... 37

$\$ 1,000,397$
$\$ 746,233$

The accompanying Notes are an integral part of the Consolidated Financial Statements.

|  | September 30 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2001 |  | 2000 |  |
| LIABILITIES AND STOCKHOLDERS' EQUITY |  |  |  |  |
| Current liabilities: |  |  |  |  |
| Notes payable and current maturities of long-term debt | \$ | 11,600 |  | 49,532 |
| Accounts payable |  | 10,825 |  | 14,242 |
| Compensation and other accrued liabilities |  | 27,232 |  | 27,603 |
| Income taxes payable |  | 57,281 |  | 7,799 |
| Unearned income |  | 18,201 |  | 18,451 |
|  |  | 125,139 |  | 117,627 |
| Long-term debt, net of current maturities |  | 161,800 |  | 173,400 |
| Deferred items: |  |  |  |  |
| Retirement and compensation |  | 13,178 |  | 13,418 |
| Income taxes |  | 18,336 |  | 46,621 |
|  |  | 31,514 |  | 60,039 |
| Stockholders' equity: |  |  |  |  |
| Serial convertible preferred, no par value; authorized 500 shares; issued none |  |  |  |  |
| Common Stock, $\$ 2$ par value; authorized 60,000 shares; issued and outstanding: 2001 33,659 shares; 2000 33,070 shares |  | 67,318 |  | 66,140 |
| Class B Common Stock, \$2 par value; authorized 30,000 shares; issued and outstanding: 2001 10,379 shares; 2000 10,740 shares |  | 20,758 |  | 21,480 |
| Additional paid-in capital |  | 48,164 |  | 37,330 |
| Unearned compensation |  | $(1,130)$ |  | $(1,227)$ |
| Retained earnings |  | 546,834 |  | 271,444 |
|  |  | 681,944 |  | 395,167 |
|  | \$ | ,000,397 |  | 746,233 |

## CONSOLIDATED STATEMENTS OF INCOME

| (Thousands, Except Per Common Share Data) | Year Ended September 30 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2001 |  | 2000 |  | 1999 |  |
| Operating revenue: |  |  |  |  |  |  |
| Advertising | \$ | 284,124 | \$ | 276,213 | \$ | 264,392 |
| Circulation |  | 82,128 |  | 80,468 |  | 83,102 |
| Other |  | 67,250 |  | 65,455 |  | 57,114 |
| Equity in net income of associated companies |  | 7,651 |  | 9,377 |  | 9,238 |
|  |  | 441,153 |  | 431,513 |  | 413.846 |
| Operating expenses: |  |  |  |  |  |  |
| Compensation |  | 170,726 |  | 158,884 |  | 150,462 |
| Newsprint and ink |  | 43,011 |  | 38,625 |  | 37,447 |
| Depreciation |  | 16,398 |  | 14,546 |  | 13,766 |
| Amortization of intangible assets |  | 15,760 |  | 14,780 |  | 13,820 |
| Other |  | 109.242 |  | 102.211 |  | 100,982 |
|  |  | 355,137 |  | 329,046 |  | 316,477 |
| Operating income |  | 86,016 |  | 102,467 |  | 97,369 |
| Non-operating (income) expense, net: |  |  |  |  |  |  |
| Financial income |  | $(28,548)$ |  | $(3,259)$ |  | $(1,920)$ |
| Financial expense |  | 11,963 |  | 12,643 |  | 12,863 |
| Other, net |  | 10,167 |  | $(17,132)$ |  | (738) |
|  |  | $(6,418)$ |  | $(7,748)$ |  | 10,205 |
| Income from continuing operations before income taxes |  | 92,434 |  | 110,215 |  | 87,164 |
| Income tax expense |  | 32,977 |  | 40,340 |  | 30,343 |
| Income from continuing operations |  | 59,457 |  | 69,875 |  | 56,821 |
| Discontinued operations: |  |  |  |  |  |  |
| Income from discontinued operations, net of income tax effect - $\quad 4,738 \quad 11,152$ |  |  |  |  |  |  |
| Gain on disposition, net of income tax effect |  | 254,771 |  | 9,050 |  | - |
|  |  | 254,771 |  | 13,788 |  | 11,152 |
| Net income | \$ | 314,228 | \$ | 83,663 | \$ | 67,973 |
| Earnings per common share: |  |  |  |  |  |  |
| Basic: |  |  |  |  |  |  |
| Continuing operations | \$ | 1.36 | \$ | 1.59 | \$ | 1.29 |
| Discontinued operations |  | 5.82 |  | 0.31 |  | 0.25 |
| Net income | \$ | 7.18 | \$ | 1.90 | \$ | 1.54 |
| Diluted: |  |  |  |  |  |  |
| Continuing operations | \$ | 1.35 | \$ | 1.58 | \$ | 1.27 |
| Discontinued operations |  | 5.78 |  | 0.31 |  | 0.25 |
| Net income | \$ | 7.13 | \$ | 1.89 | \$ | 1.52 |

The accompanying Notes are an integral part of the Consolidated Financial Statements.

CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY


Additional Paid-In Capital:

| Balance, beginning of year | 37,330 | 32,641 | 28,715 |
| :--- | ---: | ---: | ---: |
| Shares issued | 10,834 | 4,689 | 3,926 |
| Balance, end of year | 48,164 | 37,330 | 32,641 |


| Unearned Compensation: |  |  |  |
| :--- | ---: | ---: | ---: |
| Balance, beginning of year | $(1,227)$ | $(961)$ | $(650)$ |
| Restricted shares issued | $(1,136)$ | $(1,364)$ | $(1,081)$ |
| Restricted shares canceled | 251 | 283 | 45 |
| Amortization | 982 | 815 | 725 |
| Balance, end of year | $(1,130)$ | $(1,227)$ | $(961)$ |


| Retained Earnings: |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance, beginning of year | 271,444 | 234,131 | 202,994 |  |  |  |
| Net income | 314,228 | 83,663 | 67,973 |  |  |  |
| Cash dividends per |  |  |  |  |  |  |
| common share: | $(29,797)$ | $(28,288)$ | $(26,623)$ |  |  |  |
| 2001 \$0.68; |  |  |  |  |  |  |
| 2000 \$0.64; |  |  |  |  |  |  |
| 1999 \$0.60 |  |  |  |  |  |  |
| Shares reacquired | $(9,041)$ | $(18,062)$ | $(10,213)$ |  |  |  |
| Balance, end of year | 546,834 | 271,444 | 234,131 |  |  |  |
| Total stockholders' equity | \$ 681,944 | \$ 395,167 | \$ 354,329 | 44,038 | 43,810 | 44,259 |

The accompanying Notes are an integral part of the Consolidated Financial Statements.

CONSOLIDATED STATEMENTS OF CASH FLOWS

| (Thousands) | Year Ended September 30 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2001 |  | 2000 |  | 1999 |  |
| Cash provided by operating activities: |  |  |  |  |  |  |
| Net income | \$ | 314,228 | \$ | 83,663 | \$ | 67,973 |
| Less: discontinued operations |  | 254,771 |  | 13,788 |  | 11,152 |
| Income from continuing operations |  | 59,457 |  | 69,875 |  | 56,821 |
| Adjustments to reconcile income from continuing operations to net cash provided by operating activities of continuing operations: |  |  |  |  |  |  |
| Depreciation and amortization |  | 32,158 |  | 29,326 |  | 27,586 |
| Losses (gains) on sales, or expected sales, of assets |  | 6,233 |  | $(18,439)$ |  | (738) |
| Distributions less than earnings of associated companies |  | (552) |  | $(2,891)$ |  | $(2,220)$ |
| Change in assets and liabilities, net of effects from business acquisitions: |  |  |  |  |  |  |
| Decrease (increase) in receivables |  | (654) |  | 2,422 |  | $(3,491)$ |
| Decrease (increase) in inventories and other |  | 113 |  | 3,751 |  | $(1,218)$ |
| Increase (decrease) in accounts payable, accrued expenses and unearned income |  | $(5,232)$ |  | 8,357 |  | $(1,620)$ |
| Increase (decrease) in income taxes payable |  | 6,449 |  | 2,421 |  | $(1,097)$ |
| Other |  | 9.192 |  | 8.376 |  | 3.197 |
| Net cash provided by operating activities |  | 107,164 |  | 103,198 |  | 77,220 |
| Cash required for investing activities: |  |  |  |  |  |  |
| Purchases of temporary cash investments |  | $(872,836)$ |  | - |  |  |
| Proceeds from sales of temporary cash investments |  | 661,615 |  | - |  |  |
| Purchases of property and equipment |  | $(9,904)$ |  | $(25,392)$ |  | $(24,938)$ |
| Acquisitions, net |  | $(4,518)$ |  | $(71,609)$ |  | $(15,416)$ |
| Proceeds from sales of assets |  | 5,341 |  | 8,775 |  | 492 |
| Other |  | $(3,002)$ |  | 929 |  | $(3,867)$ |
| Net cash required for investing activities |  | $(223,304)$ |  | $(87,297)$ |  | $(43,729)$ |
| Cash required for financing activities: |  |  |  |  |  |  |
| Proceeds from (payments on) short-term notes payable, net |  | $(37,937)$ |  | 30,500 |  | 6,000 |
| Payments on long-term debt |  | $(11,600)$ |  | - |  | $(25,000)$ |
| Purchases of common stock |  | $(10,050)$ |  | $(20,021)$ |  | $(11,830)$ |
| Cash dividends paid |  | $(29,797)$ |  | $(28,288)$ |  | $(26,623)$ |
| Other, primarily issuance of common stock |  | 11,358 |  | 4,210 |  | 4,418 |
| Net cash required for financing activities |  | $(78,026)$ |  | $(13,599)$ |  | $(53,035)$ |
| Net cash provided by discontinued operations |  | 436,908 |  | 16,589 |  | 13,139 |
| Net increase (decrease) in cash and cash equivalents |  | 242,742 |  | 18,891 |  | $(6,405)$ |
| Cash and cash equivalents: |  |  |  |  |  |  |
| Beginning of year |  | 29,427 |  | 10,536 |  | 16,941 |
| End of year | \$ | 272,169 | \$ | 29,427 | \$ | 10,536 |

The accompanying Notes are an integral part of the Consolidated Financial Statements.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

The Company directly, and through its ownership of associated companies, publishes 28 daily newspapers and more than 100 other weekly, classified and specialty publications, along with associated online services.

SIGNIFICANT ACCOUNTING POLICIES

## Basis of presentation

Certain amounts as previously reported have been reclassified to conform with the current year presentation.

## Accounting estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amount of assets and liabilities, revenue and expenses during the reporting period. Actual results could differ from those estimates.

## Principles of consolidation

The consolidated financial statements include the accounts of the Company and its wholly, or majorityowned, subsidiaries. All significant intercompany transactions have been eliminated.

## Cash and cash equivalents

For the purpose of reporting cash flows, the Company considers all highly liquid debt instruments purchased with an original maturity of three months or less at date of acquisition to be cash equivalents.

## Investments

All temporary cash investments, consisting of municipal and corporate debt securities, are classified as held to maturity, as the Company has the ability and the positive intent to do so. Such securities are stated at amortized cost, adjusted for amortization of premium and accretion of discount. Due to the short term nature of these investments, carrying value approximates fair value.

Investments in the common stock of associated companies are reported at cost plus the Company's share of undistributed earnings since acquisition, less amortization of intangible assets.

Other investments primarily consist of marketable securities held in trust under a deferred compensation arrangement. These investments are classified as trading securities and carried at fair value with gains and losses reported in the Consolidated Statements of Income.

## Inventories

Newsprint inventories are priced at the lower of cost or market with cost being determined primarily by the last-in, first-out method. Newsprint inventories at September 30, 2001 and 2000 were less than replacement cost by $\$ 2,954,000$ and $\$ 4,481,000$, respectively.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## Property and equipment

Property and equipment are carried at cost. Equipment, except for printing presses, is depreciated primarily by declining-balance methods. The straight-line method is used for all other assets. The estimated useful lives are as follows:

|  | Years |
| :--- | :---: |
| Buildings and improvements | $5-25$ |
| Publishing: | $15-20$ |
| Printing presses | $3-11$ |
| Other major equipment |  |

The Company capitalizes interest as a component of the cost of constructing major facilities.

## Intangible assets

Intangible assets include covenants not to compete, consulting agreements, customer lists, newspaper subscriber lists, and the excess cost over fair value of net assets of businesses acquired.

The excess cost over fair value of net tangible assets include $\$ 6,493,000$ incurred prior to October 31, 1970, which is not being amortized. Excess cost related to specialty publications is being amortized over 10 to 15 years. Intangible assets representing non-compete covenants, consulting agreements, customer lists, and newspaper subscriber lists are being amortized over periods of 3 to 40 years. The remaining costs are being amortized over a period of 40 years. All intangible assets are amortized by the straightline method.

The Company annually reviews its intangibles and other long-lived assets to determine potential impairment. In performing the review, the Company estimates the future cash flows expected to result from the use of the asset and its eventual disposition. If the sum of the expected future cash flows (undiscounted and without interest charges) is less than the carrying amount of the asset, an impairment is recognized. The amount of impairment is measured based upon projected discounted future cash flows using a discount rate reflecting the Company's average cost of capital.

In 2001 the Company reduced the carrying value of certain of its intangible assets by $\$ 4,775,000$. This amount is classified as non-operating expense in the Consolidated Statements of Income.

## Revenue recognition

Advertising and circulation revenue is recognized based on date of publication.

## Unearned income

Unearned income arises in the ordinary course of business from advance subscription payments for newspapers. Revenue is recognized in the period in which it is earned.

## Advertising costs

Advertising costs, which are not material, are expensed as incurred.

## Income taxes

Deferred taxes are provided using the liability method, whereby deferred tax assets are recognized for deductible temporary differences and loss carryforwards and deferred tax liabilities are recognized for taxable temporary differences. Temporary differences are the difference between the reported amounts of assets and liabilities and their tax basis. Deferred tax assets are reduced by a valuation allowance when, in the opinion of management, it is more likely than not that some portion or all of the deferred tax assets will not be realized. Deferred tax assets and liabilities are adjusted for the effects of changes in tax laws and rates on the date of enactment.

## Restricted stock

The Company amortizes as compensation expense the value of restricted stock, issued under a longterm incentive plan, by the straight-line method over the three-year restriction period.

## 2 ACQUISITIONS AND DIVESTITURES

In March 2000, the Board of Directors of the Company made a determination to sell its broadcast properties. In May 2000 the Company entered into an agreement to sell substantially all of its broadcasting operations, consisting of eight network-affiliated and seven satellite television stations, to Emmis Communications Corporation and consummated the transaction in October 2000. The net proceeds of approximately $\$ 565,000,000$ resulted in an after-tax gain for financial reporting purposes of approximately $\$ 251,000,000$. The results for the broadcast properties have been classified as discontinued operations for all periods presented.

In July 2001, the Company completed the sale of its last broadcasting property. Net proceeds of the sale totaled approximately $\$ 7,000,000$. The after-tax gain of approximately $\$ 4,000,000$ on the sale is reflected in discontinued operations.

Income from discontinued operations consists of the following:

|  | Year Ended September 30 |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| (Thousands) |  | 2001 |  | 2000 |  | 1999 |
| Operating revenue | $\$$ | 647 | $\$$ | 122,857 | $\$$ | 122,487 |
| Income from, or gain on sale of, discontinued operations | $\$$ | 402,697 | $\$$ | 23,620 | $\$$ | 19,371 |
| Income tax expense |  | 147,926 |  | 9,832 |  |  |
|  | $\$$ | 254,771 | $\$$ | 13,788 | $\$$ | 11,152 |

At September 30, 2000, the assets and liabilities of discontinued operations consisted of the following:

| (Thousands) |  |
| :--- | ---: |
| Assets: |  |
| Accounts receivable, net | 23,493 |
| Program rights and other | 8,190 |
| Property and equipment, net | 29,775 |
| Intangible and other assets | 122,310 |
|  | 183,768 |
| Liabilities: |  |
| Current liabilities | 13,072 |
| Deferred items and other | $\mathbf{2 , 9 2 9}$ |
|  | 16,001 |
| Net assets of discontinued operations | 167,767 |

In 2000, the Company acquired a daily newspaper and specialty publications and received $\$ 9,300,000$ of cash in exchange for all the assets and liabilities of two of its daily newspapers and the related specialty and classified publications. In connection with this transaction, the Company recognized a gain on sale of \$18,439,000.

In addition, the Company acquired six weekly newspapers or specialty publications and increased its ownership in an Internet venture in 2001; acquired three daily newspapers, and several weekly newspapers and classified or specialty publications in 2000; and one daily newspaper, two weekly newspapers, and several classified or specialty publications in 1999.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

All acquisitions were accounted for as purchases and, accordingly, the results of operations since the respective dates of acquisition are included in the Consolidated Financial Statements. Acquisitions and dispositions in 2001 did not have a significant effect on operating results.

The purchase prices of businesses acquired or exchanged were allocated as follows:

|  | Year Ended September 30 |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
| (Thousands) | 2001 | 2000 | 1999 |  |
| Noncash working capital | $\$$ | $(301)$ | $\$$ | 1,475 |
| Property and equipment | 1,049 | $\$ 197$ | $(100)$ |  |
| Intangible assets | 3,770 | 74,745 | 16,048 |  |
| Other long-term assets | - | 54 | - |  |
| Issuance of note payable | - | $(432)$ | $(1,000)$ |  |
| Deferred items | - | $(1,170)$ | $(739)$ |  |
|  |  | 4,518 | 82,869 | 15,416 |
| Less fair value of assets exchanged | - | 11,260 | - |  |
| Total cash purchase price | $\$$ | 4,518 | $\$$ | 71,609 |

In 2001, the Company sold several weekly and specialty publications. Proceeds from sales of properties or exchanges consisted of the following:

|  | Year Ended September 30 |  |  |
| :--- | ---: | ---: | ---: |
| (Thousands) | 2001 | 2000 |  |
| Noncash working capital | $\$$ | 519 | $\$$ |
| Property and equipment | 1,319 | 711 |  |
| Intangible assets | 4,961 | 764 |  |
|  | 6,799 | 1,596 |  |
| Gain (loss) recognized on sales of properties | $(1,458)$ | 18,439 |  |
|  | 5,341 | 20,035 |  |
| Less fair value of assets exchanged | - | 11,260 |  |
| Proceeds from sales of properties | $\$$ | 5,341 | $\$$ |

## 3 INVESTMENTS IN ASSOCIATED COMPANIES

The Company has a $50 \%$ ownership interest in Madison Newspapers, Inc. (MNI), a company that publishes daily and Sunday newspapers, and other publications in Madison, three other daily newspapers and various other publications in Wisconsin; and also holds interests in Internet service ventures.

Summarized financial information of MNI is as follows:


Accounts receivable from associated companies consist of dividends from MNI. Fees for editorial services provided to MNI by the Company are included in other revenue and totaled $\$ 8,929,000$, $\$ 8,944,000$, and $\$ 8,744,000$ in 2001, 2000 and 1999, respectively. Certain other information relating to the Company's investment in MNI is as follows:

|  | September 30 |  |
| :--- | :--- | :--- |
| (Thousands) | 2001 | 2000 |
|  |  |  |
| Company's share of: | $\$ 18,940$ | $\$$ |
| Stockholders' equity | 18,388 |  |
| Undistributed earnings | 18,690 | 18,164 |

## 4

DEBT

The Company has a $\$ 50,000,000$ unsecured revolving credit agreement with a bank group that expires in 2003. Interest rates float at rates specified in the agreement. The Company had borrowings of $\$ 37,500,000$ under this agreement at September 30, 2000.

Long-term debt consists of the following:

|  | September 30 |  |  |
| :--- | ---: | ---: | ---: |
| (Thousands) | 2001 | 2000 |  |
| 1998 note purchase agreement, 6.14\% to $6.64 \%$, |  |  |  |
| due in varying amounts from 2002 to 2013 | $\$ 173,400$ | $\$$ | 185,000 |
| Less current maturities | 11,600 | 11,600 |  |

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Aggregate maturities during the next five years are $\$ 11,600,000, \$ 11,600,000, \$ 36,600,000$, $\$ 11,600,000$, and $\$ 12,400,000$, respectively. Under the terms of its 1998 note purchase agreement, the Company will be required to repay the then outstanding balance of $\$ 161,800,000$ on October 1, 2002 unless the Company reinvests the net proceeds of sale of broadcast operations or obtains a waiver of that provision of the agreement. If the Company is required to repay the debt prior to the original maturity date, a prepayment penalty based on interest rates at the time of repayment will be required. If the debt were required to be repaid on October 1, 2002, the prepayment penalty would be approximately $\$ 14,200,000$, based on interest rates as of September 30, 2001. Covenants under these agreements are not considered restrictive to normal operations or historical amounts of stockholder dividends.

RETIREMENT PLANS

Substantially all the Company's employees are eligible to participate in a qualified defined contribution retirement plan. The Company has other retirement and compensation plans for executives and others. Retirement and compensation plan costs, including interest on deferred compensation costs, charged to continuing operations were $\$ 9,800,000$ in 2001, $\$ 10,200,000$ in 2000 and $\$ 10,800,000$ in 1999.

COMMON STOCK, CLASS B COMMON STOCK, AND PREFERRED SHARE PURCHASE RIGHTS
Class B Common Stock has ten votes per share on all matters and generally votes as a class with Common Stock (which has one vote per share). The transfer of Class B Common Stock is restricted. Class B Common Stock is at all times convertible into shares of Common Stock on a share-for-share basis. Common Stock and Class B Common Stock have identical rights with respect to cash dividends and upon liquidation. All outstanding Class B Common Stock converts to Common Stock when the shares of Class B Common Stock outstanding total less than $5,600,000$ shares.

In 1998, the Board of Directors adopted a Shareholder Rights Plan ("Plan"). Under the Plan, the Board declared a dividend of one Preferred Share Purchase Right ("Right") for each outstanding share of Common Stock and Class B Common Stock (collectively "Common Shares") of the Company. Rights are attached to and automatically trade with the Company's Common Shares.

Rights become exercisable only in the event that any person or group of affiliated persons becomes a holder of $20 \%$ or more of the Company's outstanding Common Shares, or commences a tender or exchange offer which, if consummated, would result in that person or group of affiliated persons owning at least $20 \%$ of the Company's outstanding Common Shares. Once the Rights become exercisable, they entitle all other shareholders to purchase, by payment of a $\$ 150$ exercise price, one one-thousandth of a share of Series A Participating Preferred Stock, subject to adjustment, with a value of twice the exercise price. In addition, at any time after a $20 \%$ position is acquired and prior to the acquisition of a $50 \%$ position, the Board of Directors may require, in whole or in part, each outstanding Right (other than Rights held by the acquiring person or group of ffiliated persons) to be exchanged for one share of Common Stock or one one-thousandth of a share of Series A Preferred Stock. The Rights may be redeemed at a price of $\$ 0.001$ per Right at any time prior to their expiration on May 31, 2008.

## STOCK OWNERSHIP PLANS

At September 30, 2001, the Company has three stock-based compensation plans. As permitted under generally accepted accounting principles, grants under those plans are accounted for following APB Opinion No. 25 and related interpretations. Accordingly, no compensation cost has been recognized for grants under the stock option or stock purchase plans.

Had compensation costs for all of the stock-based compensation plans been determined based on the grant date fair values of awards (the method described in FASB Statement No. 123), reported net income and earnings per common share would have been reduced to the pro forma amounts shown below:

| (Thousands, Except Per Common Share Data) | 2001 | 2000 | 1999 |  |
| :--- | :--- | :--- | :--- | :--- |
| Net income: | $\$ 14,228$ | $\$$ | 83,663 | $\$$ |
| As reported | 312,470 |  | 67,973 |  |
| Pro forma |  |  |  |  |
| Earnings per common share: |  |  |  |  |
| Basic: | $\$$ | 7.18 | $\$$ | 1.90 |
| As reported | 7.14 | $\$ 1.86$ | 1.54 |  |
| Pro forma |  |  | 1.50 |  |
| Diluted: | 7.13 | 1.89 |  |  |
| As reported | 7.09 | 1.85 | 1.52 |  |
| Pro forma |  |  |  | 1.49 |

## Stock options and restricted stock

The Company has reserved $4,319,000$ shares of Common Stock for issuance to key employees under an incentive and nonstatutory stock option and restricted stock plan approved by stockholders. Options have been granted at a price equal to the fair market value on the date of grant, and are exercisable in cumulative installments over a ten-year period. The fair value of each grant is estimated at the grant date using the Black-Scholes option-pricing model with the following weighted-average assumptions for grants: dividend rates of $2.0 \%$ to $2.6 \%$; price volatility of $18.5 \%$ to $21.0 \%$; risk-free interest rates based upon the life of the option ranging from $4.4 \%$ to $6.7 \%$; and expected lives based upon the life of the option ranging from 0.7 to 8 years.

A summary of stock option activity is as follows:

|  | Number of Shares |  |  |
| :--- | :---: | :---: | :---: |
| (Thousands) | 2001 | 2000 | 1999 |
| Under option, beginning of year | 1,178 | 1,258 | 1,491 |
| Granted | 355 | 282 | 185 |
| Exercised | $(547)$ | $(336)$ | $(397)$ |
| Terminated and canceled | $(19)$ | $(26)$ | $(21)$ |
| Under option, end of year | 967 | 1,178 | 1,258 |
| Exercisable, end of year | 467 | 767 | 945 |

Average prices of options are as follows:

|  |  | 2001 |  | 2000 |  | 1999 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Granted | $\$$ | 27.24 | $\$$ | 29.11 | $\$$ | 27.62 |
| Exercised |  | 18.83 |  | 14.15 |  | 15.45 |
| Under option, end of year |  | 26.44 |  | 22.72 | 19.09 |  |
| Weighted-average fair value of options granted |  | 6.97 |  | 7.75 | 6.55 |  |

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

A summary of options outstanding at September 30, 2001 is as follows:

|  | Options Outstanding |  |  | Options Exercisable |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Range of Exercise Prices | Number Outstanding | Weighted- <br> Average <br> Remaining <br> Contractual <br> Life <br> (In Years) | WeightedAverage Exercise Price | Number Exercisable | Weighted- <br> Average Exercise Price |
| \$15 to \$20 | 100,000 | 2.9 | \$ 17.48 | 100,000 | \$ 17.48 |
| 20 to 25 | 59,000 | 5.5 | 21.64 | 53,000 | 21.55 |
| 25 to 30 | 720,000 | 7.9 | 27.41 | 263,000 | 27.61 |
| 30 to 34 | 88,000 | 6.2 | 31.86 | 51,000 | 32.11 |
|  | 967,000 | 7.1 | \$ 26.44 | 467,000 | \$ 25.24 |

Restricted stock is subject to an agreement requiring forfeiture by the employee in the event of termination of employment within three years of the grant date for reasons other than normal retirement, death or disability. In 2001, 2000 and 1999, the Company granted 44,000, 46,000 and 39,000 shares, respectively, of restricted stock to employees. At September 30, 2001, 84,000 shares of restricted stock were outstanding.

At September 30, 2001, 3,352,000 shares were available for granting of stock options or issuance of restricted stock.

## Stock purchase plan

The Company has $1,072,000$ shares of Common Stock available for issuance pursuant to an employee stock purchase plan. April 30, 2002 is the exercise date for the current offering. The purchase price is the lower of $85 \%$ of the fair market value at the date of grant or the exercise date, which is one year from the date of grant. The weighted-average fair value of purchase rights granted in 2001, 2000 and 1999, computed using the Black-Scholes option-pricing model, were $\$ 6.97, \$ 5.32$ and $\$ 6.34$, respectively.

In 2001, 2000 and 1999 employees purchased $85,000,124,000$ and 97,000 shares, respectively, at a price of \$19.20 in 2001, \$19.31 in 2000 and \$24.78 in 1999.

## 8

INCOME TAXES
Income tax expense consists of the following:

|  | Year Ended September 30 |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| (Thousands) | 2001 | 2000 |  | 1999 |  |
| Current: |  |  |  |  |  |
| Federal | 181,412 | $\$$ | 36,036 | $\$$ | 30,633 |
| State | 28,937 | 6,612 | 5,652 |  |  |
| Deferred | $(29,446)$ | 7,524 | 2,277 |  |  |
|  | $\$ 180,903$ | $\$$ | 50,172 | $\$$ | 38,562 |

Income tax expense related to continuing operations differs from the amounts computed by applying the U.S. federal income tax rate to income before income taxes. The reasons for these differences are as follows:

|  | 2001 | 2000 | 1999 |
| :--- | :---: | :---: | :---: |
| Computed "expected" income tax expense | $35.0 \%$ | $35.0 \%$ | $35.0 \%$ |
| State income taxes, net of federal tax benefit | 4.0 | 4.0 | 3.9 |
| State income tax credits | $(2.4)$ | - | - |
| Net income of associated companies taxed |  |  |  |
| at dividend rates <br> Goodwill amortization | $(2.2)$ | $(2.3)$ | $(2.9)$ |
| Other | 1.2 | 1.0 | 1.2 |
|  | 0.1 | $(1.1)$ | $(2.4)$ |

Net deferred tax liabilities consist of the following components:

|  | September 30 |  |  |
| :--- | ---: | ---: | ---: |
| (Thousands) | 2001 | 2000 |  |
| Deferred tax liabilities: |  |  |  |
| Property and equipment | 10,374 | $\$$ | 10,190 |
| Equity in undistributed earnings of affiliates | 1,238 | 1,457 |  |
| Deferred gain on sale of broadcast properties | - | 3,266 |  |
| Identifiable intangible assets | 13,093 | 38,168 |  |
| Other | 185 | 178 |  |
|  | 24,890 | 53,259 |  |
| Deferred tax assets: |  |  |  |
| Accrued compensation | 6,644 | 8,181 |  |
| Allowance for doubtful accounts | 2,707 | 1,341 |  |
| Capital loss carryforward | - | 4,161 |  |
| Other | 2,691 | 1,443 |  |
|  | 12,042 | 15,126 |  |
| Less valuation allowance | - | 4,161 |  |
|  | 12,042 | 10,965 |  |

Net deferred tax liabilities have been included in the accompanying Consolidated Balance Sheets as follows:

|  |  |  |  |
| :--- | :---: | :---: | :---: |
| (Thousands) | September 30 |  |  |
| Other current assets | $\$$ | 5,488 | $\$$ |
| Noncurrent liabilities |  | $(18,336)$ | 4,327 |
|  | $\$(12,848)$ | $\$(42,621)$ |  |

The Company established a valuation allowance for deferred tax assets due to limitations imposed by the tax laws on the ability to realize the benefit of capital loss and acquired net operating loss carryforwards. Deferred tax assets relating to the carryforwards were reduced in 2001, 2000 and 1999 as the Company utilized the loss carryforwards on its income tax returns. The amounts relating to these reductions in

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

deferred tax assets were reclassified to income taxes payable with no effect on income tax expense. The acquired net operating loss carryforwards were associated with discontinued operations sold in October 2000. The sale also resulted in a reduction of the income taxes payable related to acquired net operating loss carryforwards and a corresponding \$2,467,000 reduction of goodwill.

## 9 FAIR VALUE OF FINANCIAL INSTRUMENTS

The following methods and assumptions were used to estimate the fair value of each class of financial instruments for which it is practicable to estimate that value.

The carrying amounts of cash and cash equivalents, temporary cash investments, accounts receivable, and accounts payable approximate fair value because of the short maturity of those instruments. The carrying value of other investments, consisting of debt and equity securities in a deferred compensation trust, is carried at fair value based upon quoted market prices. Equity securities totaling $\$ 3,927,000$, consisting primarily of the Company's $17 \%$ ownership of the nonvoting common stock of The Capital Times Company, are carried at cost, as the fair value is not readily determinable.

The fair value of the Company's debt is estimated based on the quoted market prices for the same or similar issues or on the current rates offered to the Company for debt of the same remaining maturities. The estimated fair values of the Company's debt instruments are as follows:

|  | Carrying |  |
| :--- | :--- | ---: |
| (Thousands) | Amount | Fair Value |
|  |  |  |
|  |  |  |
| September 30: | $\$ 173,400$ | $\$ 178,100$ |
| 2001 | 222,932 | 216,300 |

## 10 EARNINGS PER COMMON SHARE

The following table sets forth the computation of basic and diluted earnings per common share:

|  | Year Ended September 30 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (Thousands, Except Per Common Share Data) | 2001 |  | 2000 |  | 1999 |  |
| Income applicable to common stock: |  |  |  |  |  |  |
| Continuing operations | \$ | 59,457 | \$ | 69,875 | \$ | 56,821 |
| Discontinued operations |  | 254,771 |  | 13,788 |  | 11,152 |
| Net income | \$ | 314,228 | \$ | 83,663 | \$ | 67,973 |
| Weighted average common shares oustanding |  | 43,873 |  | 44,099 |  | 44,347 |
| Less non-vested restricted stock |  | 89 |  | 94 |  | 74 |
| Basic average common shares outstanding |  | 43,784 |  | 44,005 |  | 44,273 |
| Dilutive stock options and restricted stock |  | 305 |  | 355 |  | 588 |
| Diluted average common shares |  | 44,089 |  | 44,360 |  | 44,861 |
| Earnings per common share: |  |  |  |  |  |  |
| Basic: |  |  |  |  |  |  |
| Continuing operations | \$ | 1.36 | \$ | 1.59 | \$ | 1.29 |
| Discontinued operations |  | 5.82 |  | 0.31 |  | 0.25 |
| Net income | \$ | 7.18 | \$ | 1.90 | \$ | 1.54 |
| Diluted: |  |  |  |  |  |  |
| Continuing operations | \$ | 1.35 | \$ | 1.58 | \$ | 1.27 |
| Discontinued operations |  | 5.78 |  | 0.31 |  | 0.25 |
| Net income | \$ | 7.13 | \$ | 1.89 | S | 1.52 |

## 11 OTHER INFORMATION

Intangible assets related to continuing operations consist of the following:

|  | September 30 |  |  |
| :--- | ---: | ---: | ---: |
| (Thousands) | 2001 | 2000 |  |
| Goodwill | $\$ 296,280$ | $\$$ | 296,130 |
| Less accumulated amortization | 66,049 | 54,170 |  |
|  | 230,231 | 241,960 |  |
| Noncompete covenants and consulting |  |  |  |
| agreements | 22,805 | 23,878 |  |
| Less accumulated amortization | 21,692 | 22,552 |  |
|  | 1,113 | 1,326 |  |
| Customer and subscriber lists | 109,831 | 113,084 |  |
| Less accumulated amortization | 30,585 | 23,850 |  |
|  | 79,246 | 89,234 |  |

Compensation and other accrued liabilities related to continuing operations consist of the following:

|  | September 30 |  |  |
| :--- | ---: | ---: | ---: |
| (Thousands) | 2001 | 2000 |  |
| Compensation | $\$ 13,698$ | $\$$ | 13,831 |
| Retirement and stock purchase plans | 4,615 | 4,915 |  |
| Interest | 5,537 | 6,022 |  |
| Other | 3,382 | 2,835 |  |
|  | $\$$ | 27,232 | $\$$ |

Cash flows information is as follows:

|  | Year Ended September 30 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (Thousands) | 2001 |  | 2000 |  | 1999 |  |
| Cash payments for: |  |  |  |  |  |  |
| Interest, net of capitalized interest : $2000 \text { \$1,389; } 1999 \$ 703$ | \$ | 13,025 | \$ | 5,783 | \$ | 12,881 |
| Income taxes |  | 165,028 |  | 42,345 |  | 39,528 |
| Program rights acquired by issuing long-term contracts |  | - |  | 7,794 |  | 12,417 |
| Capital expenditures related to discontinued operations |  | - |  | 7,102 |  | 7,493 |

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## 12 IMPACT OF RECENTLY ISSUED ACCOUNTING STANDARDS

In July 2001, the FASB issued Statement No. 141, Business Combinations, and Statement No. 142, Goodwill and Other Intangible Assets. Statement 141 requires that the purchase method of accounting be used for all business combinations initiated or completed after June 30, 2001. Statement 141 also specifies criteria intangible assets acquired in a purchase method business combination must meet to be recognized and reported apart from goodwill. Statement 142 will require that goodwill and intangible assets with indefinite useful lives no longer be amortized, but instead tested for impairment at least annually. Statement 142 will also equire that intangible assets with definite useful lives be amortized over their respective estimated useful lives to their estimated residual values, and reviewed for impairment in accordance with Statement 121, Accounting for the Impairment of Long-Lived Assets and for Long-Lived Assets to be Disposed Of.

The Company is required to adopt the provisions of Statement 141 immediately, except with regard to business combinations initiated prior to July 1, 2001, and Statement 142 effective October 1, 2002.
Furthermore, any goodwill and any intangible asset determined to have an indefinite useful life that are acquired in a purchase business combination completed after June 30, 2001 will not be amortized, but will continue to be evaluated for impairment in accordance with the appropriate pre-Statement 142 accounting literature. Goodwill and intangible assets acquired in business combinations completed before July 1, 2001 will continue to be amortized prior to the adoption of Statement 142.

Statement 141 will require, upon adoption of Statement 142, that the Company evaluate its existing intangible assets and goodwill that were acquired in a prior purchase business combination, and make any necessary reclassifications in order to conform with the new criteria in Statement 141 for recognition apart from goodwill. Upon adoption of Statement 142, the Company will be required to reassess the useful lives and residual values of all intangible assets acquired in purchase business combinations, and make any necessary amortization period adjustments by the end of the first interim period after adoption. In addition, to the extent an intangible asset is identified as having an indefinite useful life, the Company will be required to test the intangible asset for impairment in accordance with the provisions of Statement 142 within the first interim period. Any impairment loss will be measured as of the date of adoption and recognized as the cumulative effect of a change in accounting principle in the first interim period.

As of October 1, 2001, the date of adoption, the Company expects to have unamortized goodwill in the amount of approximately $\$ 230,000,000$, and unamortized identifiable intangible assets in the amount of approximately $\$ 80,000,000$, which will be subject to the transition provisions of Statements 141 and 142. Amortization expense related to goodwill was $\$ 7,936,000, \$ 6,936,000$ and $\$ 6,380,000$ for the years ended September 30, 2001, 2000 and 1999, respectively.

Because of the extensive effort needed to comply with adopting Statements 141 and 142, it is not practicable to reasonably estimate the impact of adopting these Statements on the Company's financial statements at the date of this report. The Company does not expect any transitional impairment losses will be required to be recognized as the cumulative effect of a change in accounting principle.

## 13 QUARTERLY FINANCIAL DATA (UNAUDITED)

| (Thousands, Except Per Common Share Data) |  | 1st |  | 2nd |  | 3rd |  | 4th |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2001: |  |  |  |  |  |  |  |  |
| Operating revenue | \$ | 118,625 | \$ | 102,197 | \$ | 111,001 | \$ | 109,330 |
| Income from continuing operations |  | 21,015 |  | 13,141 |  | 15,736 |  | 9,565 |
| Income (loss) from discontinued operations |  | 250,887 |  | (85) |  | (34) |  | 4,003 |
| Net income |  | 271,902 |  | 13,056 |  | 15,702 |  | 13,568 |
| Earnings per common share: |  |  |  |  |  |  |  |  |
| Basic: |  |  |  |  |  |  |  |  |
| Income from continuing operations | \$ | 0.48 | \$ | 0.30 | \$ | 0.36 | \$ | 0.22 |
| Income from discontinued operations |  | 5.75 |  | - |  | - |  | 0.09 |
| Net income | \$ | 6.23 | \$ | 0.30 | \$ | 0.36 | \$ | 0.31 |
| Diluted: |  |  |  |  |  |  |  |  |
| Income from continuing operations | \$ | 0.48 | \$ | 0.30 | \$ | 0.36 | \$ | 0.22 |
| Income from discontinued operations |  | 5.71 |  | - |  | - |  | 0.09 |
| Net income | \$ | 6.19 | \$ | 0.30 | \$ | 0.36 | \$ | 0.31 |

2000:

| Operating revenue | $\$$ | 108,687 | $\$$ | 100,973 | $\$$ | 109,925 | $\$$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Income from continuing operations | 26,396 |  | 11,737 |  | 15,955 |  | 15,787 |
| Income from discontinued operations |  | 4,148 |  | 1,864 |  | 4,218 |  |
| Net income | 30,544 |  | 13,601 |  | 20,173 |  | 19,345 |

Earnings per common share:

| Basic: |  |  |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| $\quad$ Income from continuing operations | $\$$ | 0.60 | $\$$ | 0.27 | $\$$ | 0.36 | $\$$ | 0.36 |
| $\quad$ Income from discontinued operations |  | 0.09 |  | 0.04 |  | 0.10 |  | 0.08 |
| Net income | $\$$ | 0.69 | $\$$ | 0.31 | $\$$ | 0.46 | $\$$ | 0.44 |
| Diluted: |  |  |  |  |  |  |  |  |
| $\quad$ Income from continuing operations | $\$$ | 0.59 | $\$$ | 0.27 | $\$$ | 0.36 | $\$$ | 0.36 |
| Income from discontinued operations |  | 0.09 |  | 0.04 |  | 0.10 |  | 0.08 |
| Net income | $\$$ | 0.68 | $\$$ | 0.31 | $\$$ | 0.46 | $\$$ | 0.44 |

## INDEPENDENT AUDITOR'S REPORT

To the Stockholders<br>Lee Enterprises, Incorporated and subsidiaries<br>Davenport, Iowa

We have audited the accompanying consolidated balance sheets of Lee Enterprises, Incorporated and subsidiaries as of September 30, 2001 and 2000 and the related consolidated statements of income, stockholders' equity, and cash flows for the years ended September 30, 2001, 2000 and 1999. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Lee Enterprises, Incorporated and subsidiaries as of September 30, 2001 and 2000 and the results of their operations and their cash flows for the years ended September 30, 2001, 2000 and 1999 in conformity with accounting principles generally accepted in the United States of America.

In our opinion, Schedule II included in this Annual Report on Form 10-K for the year ended September 30, 2001, presents fairly the information set forth therein, in conformity with accounting principles generally accepted in the United States of America.


Davenport, Iowa
November 9, 2001

## REPORT OF MANAGEMENT

The management of Lee Enterprises, Incorporated is responsible for the preparation and integrity of all financial statements and other information contained in this Form 10-K. We rely on a system of internal financial controls to meet the responsibility of providing accurate financial statements. These controls provide reasonable assurance that assets are safeguarded, that transactions are executed in accordance with management's authorization and that the financial statements are prepared in accordance with accounting principles generally accepted in the United States.

The financial statements for each of the years covered in this Form 10-K have been audited by independent auditors, who have provided an independent assessment as to the fairness of the financial statements, after obtaining an understanding of the Company's systems and procedures and performing such other tests as deemed necessary.

The Audit Committee of the Board of Directors, which is composed solely of directors who are not officers of the Company, meets with management and the independent auditors to review the results of their work and to satisfy itself that their respective responsibilities are being properly discharged. The independent auditors have full and free access to the Audit Committee and have regular discussions with the Committee regarding appropriate auditing and financial reporting matters.


Mary E. Junck
President and Chief Executive Officer


Carl G. Schmidt
Vice President, Chief Financial Officer and Treasurer

## LEE ENTERPRISES, INCORPORATED AND SUBSIDIARIES

SCHEDULE II - VALUATION AND QUALIFYING ACCOUNTS

|  | Balance, | Additions | Charged | Deductions | Balance, |
| :--- | :---: | :---: | :---: | :---: | :---: |
| (Thousands) | Beginning <br> of Year | Charged <br> to Income | to Other | Accounts | Reserves | | End |
| :---: |
| of Year |

Allowance for doubtful accounts:

Year ended September 30:

2001
2000
1999
\$ 3,344 \$ 4,400 \$
$4,460 \quad 3,445 \quad(1,203)$
4,110
3,776
\$ 3,325
\$ 4,419
3,344
4,460

Allowance for loss on loans:

Year ended September 30, 2001 \$ $\quad$ - $\$ 2,522 \quad \$ \quad-\quad \$ \quad-\quad \$ 2,522$
(1) Represents accounts written off as uncollectible, net of recoveries, which are immaterial.
(2) September 30, 1999 balance for discontinued operations.

## Executive Officers

Mary E. Junck
President and Chief Executive Officer

## James W. Hopson

Vice President - Publishing;
Publisher, Wisconsin State Journal
Brian E. Kardell
Vice President - Information Systems, and Chief Information Officer

Vytenis P. Kuraitis
Vice President - Human Resources

## Michael E. Phelps

Vice President - Sales \& Marketing
Gregory P. Schermer
Vice President - Interactive Media

## Carl G. Schmidt

Vice President, Chief Financial Officer and Treasurer

David B. Stoeffler
Vice President - News
John VanStrydonck
Vice President - Publishing

## Greg R. Veon

Vice President - Publishing

## Board of Directors

Richard D. Gottlieb
Chairman of the Board Retired Chief Executive Officer Director since 1986; retiring from the Board in January 2002

## Rance E. Crain

Director since 1990
President, Crain Communications

## J.P. Guerin

Director since 1985; retiring from the Board in January 2002
Private investor

## Mary E. Junck

President and Chief Executive Officer
Director since 1999
William E. Mayer
Director since 1998
Founding Partner, Park Avenue Equity Partners, L.P.

## Herbert W. Moloney III

Director since 2001
Chief Operating Officer, North America, Vertis, Inc.

## Andrew E. Newman

Director since 1991
Chairman, Race Rock International

## Gordon D. Prichett

Director since 1998
Partner, Cairnwood Cooperative, and Professor of Mathematics, Statistics and Information Sciences, Babson College

## Gregory P. Schermer

Vice President - Interactive Media and Corporate Counsel
Director since 1999

## Phyllis Sewell

Director since 1977; retiring from the Board in January 2002
Retired Senior Vice President, Federated Department Stores

## Mark Vittert

Director since 1986
Private investor

## Stockholder Directory

## Corporate Office

Lee Enterprises, Incorporated
215 N. Main Street
Davenport, IA 52801-1924
(563) 383-2100

## Securities Market

New York Stock Exchange Trading symbol: LEE

## Annual Meeting

The 2002 Annual Meeting of Stockholders will be held at the Radisson Quad City Plaza Hotel \& Conference Center, 111 E. 2nd Street, Davenport, lowa, at 9:00 a.m. on Wednesday, January 23, 2002.

## Transfer Agent and Registrar

EquiServe Trust Company
P.O. Box 2500

Jersey City, NJ 07303-2500
(800) 446-2617
www.equiserve.com
For online access to your account:
http://gateway.equiserve.com

## Stockholder Inquiries

Communication concerning the transfer of shares, lost certificates or changes of address should be directed to the Transfer Agent.

## General Counsel

Lane \& Waterman
220 N. Main Street, Suite 600
Davenport, IA 52801-1987

## Online information

## www.lee.net

At www.lee.net you may access a wide range of stockholder information, including news releases, monthly statistics and filings with the Securities and Exchange Commission. You also will find links to local, regional and national news; archives, reader services; advertising services; and a wealth of classified and employment information at Lee's daily, weekly and specialty publications.


