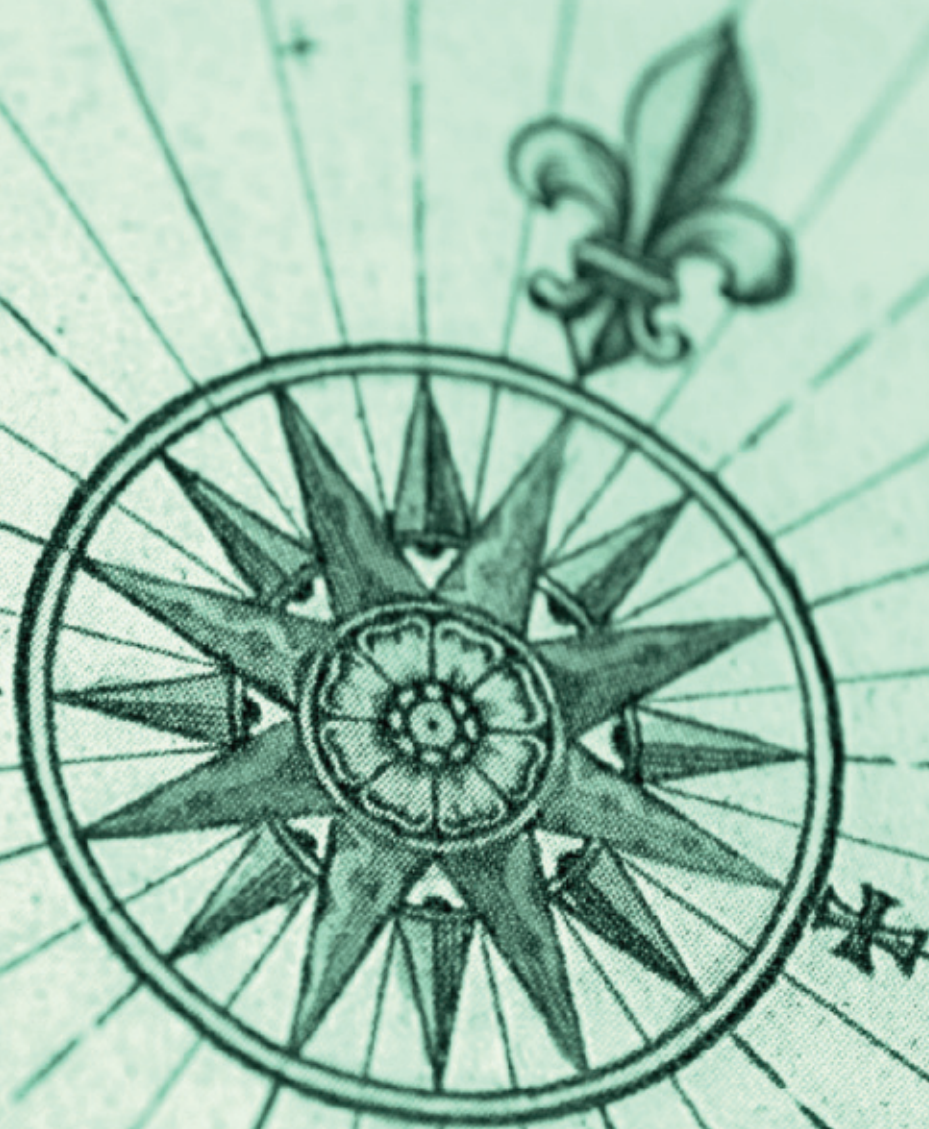




2007

SUMMARY ANNUAL REPORT







**NORTHWEST  
BANCORP, INC.**



MOVING IN THE RIGHT DIRECTION

## LETTER TO SHAREHOLDERS

Dear Shareholders,

The theme for this year's annual report is "*moving in the right direction*" and, despite the challenges our industry has faced, we are confident that Northwest Bancorp, Inc. continued to move in the right direction in 2007.

Many obstacles challenged our progress this past year. Our earnings were challenged by the continued flat yield curve and the aftermath of the sub-prime mortgage debacle. The price of our stock was challenged by a weakening equities market, especially in the financial sector. The growth of our franchise was challenged by an absence of savings by consumers and by an exceptionally expensive market for acquisitions. Finally, asset quality was challenged by weakening economic conditions, a softening real estate market, and substantial chaos in the securities markets.

Despite these tremendous challenges, however, we are pleased to report that Northwest Bancorp, Inc. continued to move in the right direction in 2007 with the relatively strong performance of our stock, a small improvement in core earnings, and significant progress in addressing our long-term goals and objectives. In addition, Northwest has continued to grow its franchise and we have maintained a high level of asset quality on our balance sheet.

### Stock Performance –Volatile Year But Moving Ahead of the Market

Our stock began 2007 trading at \$27.46 and ended the year at \$26.57, a 3.2% decrease in market value. It experienced significant volatility during the year as it traded as high as \$30.03 and as low as \$25.26. Despite the decrease in price, our stock performed much better than the NASDAQ Bank Index which fell 21.3% during 2007.

We believe the strength of our performance relates primarily to the additional interest on the part of the investment community in the stock of mutual holding companies. In increasing numbers, investors are realizing the value of the structure. Since Northwest is one of the oldest, largest, and most active mutual holding companies in the country, our shares have increasingly attracted more attention.

It also appears that the market has reacted favorably to Northwest's share repurchases and higher cash dividends. In this regard, we purchased 1,502,900 of our common shares in 2007 at an average price of \$27.16. We also paid \$0.84 per share in cash dividends, an increase of \$0.10 over what was paid in 2006. Cash dividends were paid only to our public shareholders, who own approximately 37% of our shares, resulting in dividends paid of \$15.7 million or approximately 32% of earnings.

### Financial Performance – Earnings Increasing and Asset Mix Improving

The constraint of the prolonged flat yield curve on our net interest margin was finally released this past year and our average margin improved to 3.10% in 2007 from 3.06% in the prior year. As a result, core earnings improved by 2.40% to \$51.5 million from \$50.3 million in the previous year while core earnings per share increased to \$1.05 from \$1.01.

Much of this improvement resulted from continued success in changing the asset mix on our balance sheet. In this regard, we added \$337 million in commercial loans and \$103 million in consumer loans while increasing our mortgage

portfolio by only \$19.1 million. This change in mix not only improved our current year profits but will also augment our future performance as commercial loans and consumer loans generally offer higher interest rates, shorter terms, and more interest sensitivity than mortgage loans.

Perhaps the most significant trend in Northwest's earnings relates to our quarterly core earnings which improved in each reporting period during 2007. Earnings for the last calendar quarter were \$14.4 million compared to \$11.3 million in the first quarter of the year, a 27.4% increase in quarterly profits.

### Asset Quality

Northwest's asset quality remains at acceptable levels as our credit standards remained stringent throughout this latest period of "easy-credit" in the financial markets. Although our level of non-performing assets has increased slightly, it remains under one percent of total assets, a very healthy level considering current market conditions.

The turmoil created by the sub-prime mortgage debacle spread into all sectors of the loan and securities markets and prompted Northwest to evaluate the credit quality in its loan and investment portfolios. It appears we have little sub-prime exposure in our mortgage and home equity portfolios as our underwriting standards limited such risk. Our investment portfolio, while conservative from a credit standpoint, did suffer some minor deterioration in market value. In an effort to reduce the credit risk in this portfolio, we sold approximately \$120 million, or about 10% of our investments, at a net loss of \$1.5 million before tax.

### Growth of Our Franchise – Expanding at a Measured Pace

Northwest continued to pursue growth opportunities this past year with a long-term focus on expanding at a measured pace. Acquisition activity in the financial industry was slightly slower this past year and we had the opportunity to bid on the acquisition of only seven institutions. Pricing levels were extremely competitive, however, and, due to our disciplined pricing, Northwest was eliminated as a contender for those deals.

The acquisition of CSB Bank in central Pennsylvania, with offices in Curwensville, Clearfield, DuBois, and St. Marys was announced in January 2007 and completed in June of 2007. The CSB franchise provided a diversified loan portfolio of \$144.4 million and a relatively low-cost deposit base of \$165.8 million. The merger and integration went well and we are pleased to have the associates of CSB Bank as members of our team.

We continued our planned de-novo growth by opening a new full-service office in Marriottsville, Maryland. This office should greatly enhance our presence in the growing Maryland market. We also expanded our consumer finance franchise by opening new offices in Erie and New Castle, Pennsylvania.

### Investment Management and Trust - Significant Increases in Assets and Revenues

Northwest's Investment Management and Trust Division continued to grow as our customers sought the kind of personal attention that remains a Northwest tradition. Assets under management increased \$190 million to \$1.07 billion in 2007 and revenues from operations increased \$902,000 to \$6.2 million. Assisting with the achievement of this growth was the substantial contribution made by Boetger & Associates, our employee benefit, actuarial, and record-keeping subsidiary.



### Strategic Planning

Considerable time was devoted in 2007 to planning our strategic direction and to positioning Northwest for the future. After much deliberation, we concluded that our primary focus should be on developing exceptional customer loyalty with a vision of being the most highly-respected financial institution in all of our markets. Our strategy to enhance customer loyalty will utilize dynamic marketing processes and value-driven products and services. To become more highly-respected in our markets, we will emphasize employee development, customer satisfaction, community involvement, and the enhancement of shareholder value.

### Looking Ahead

Looking ahead, we believe Northwest continues to move in the right direction to meet the challenges of 2008 and beyond. The improvements we have made in our asset mix will continue to enhance our income in the future. Our cost of deposits remains relatively high compared to current market rates but we are optimistic that the competitive factors in our markets will soften in 2008 and our cost of funds will normalize. Should this occur, we anticipate an increase in net interest margin to levels we have not experienced for several years.

We will continue to explore every opportunity to enhance fee income and will strive for continuous improvement in this area. Finally, we will strive to control the growth in our operating expenses by realizing efficiencies and by continuously improving our productivity.

As we begin our 2008 fiscal year, we are keenly aware of the current concerns in the financial markets. While the yield curve has normalized and provided some relief to net interest margins in our industry, there are tremendous worries regarding the possibility of economic recession and the return of increasing inflationary pressures. The real estate market, which already has suffered substantially, continues to soften and delinquencies and foreclosures are rising significantly throughout the country. As shareholders of Northwest Bancorp Inc., you may rest assured that our Board of Directors and management team are doing everything possible to protect your investment and keep our company moving in the right direction.

Thank you for your continued support and confidence in Northwest Bancorp, Inc..

Sincerely,

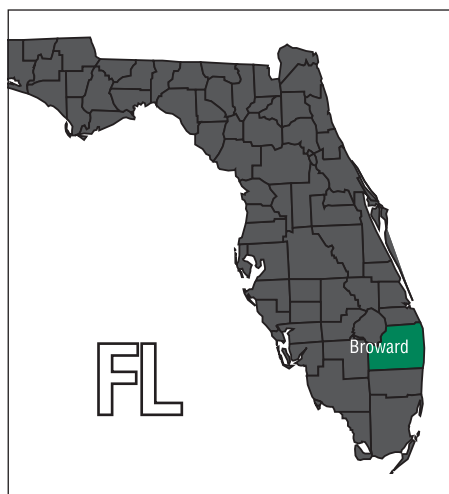
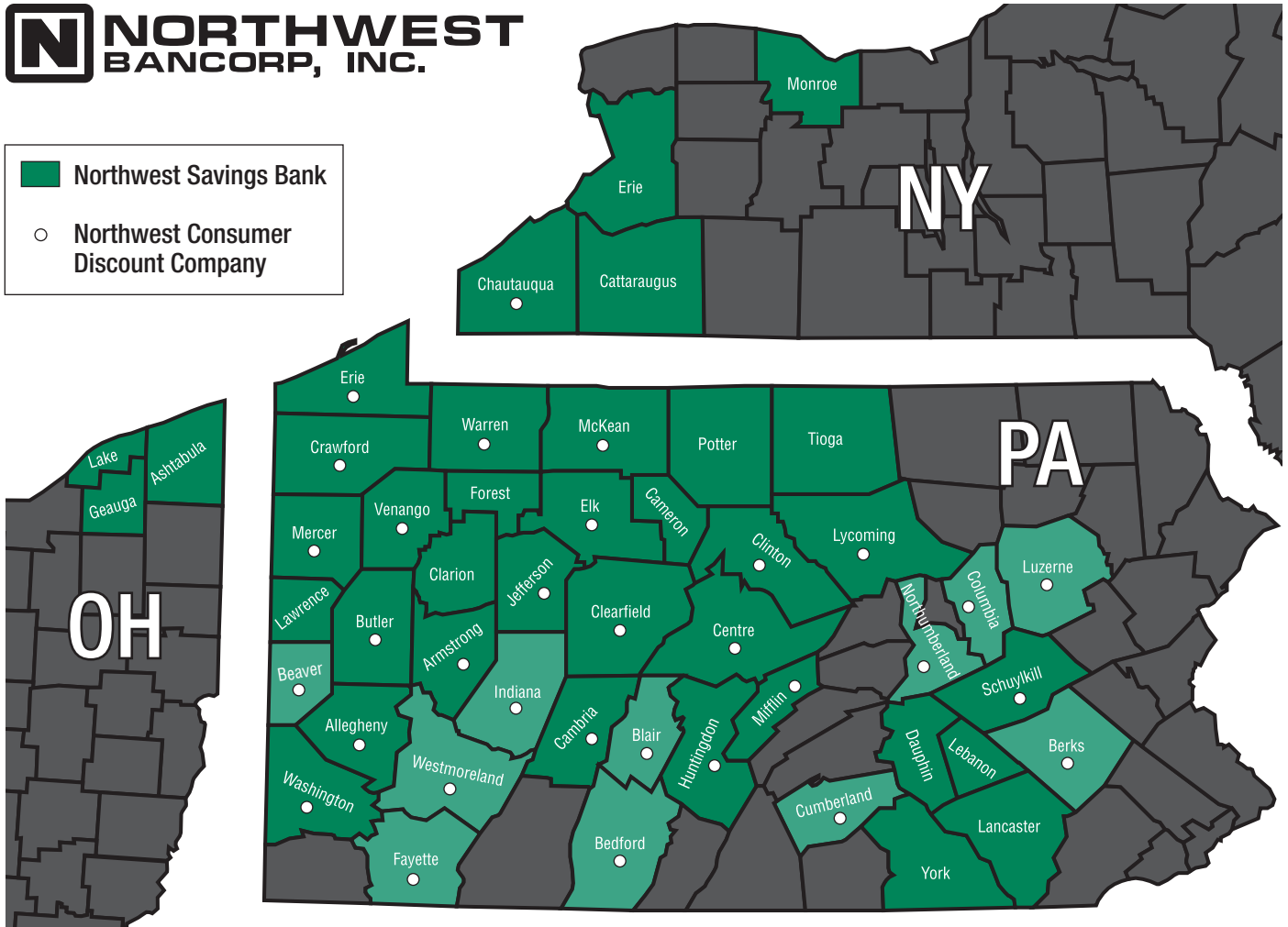


William J. Wagner  
Chairman, President, and Chief Executive Officer

## COUNTIES SERVED

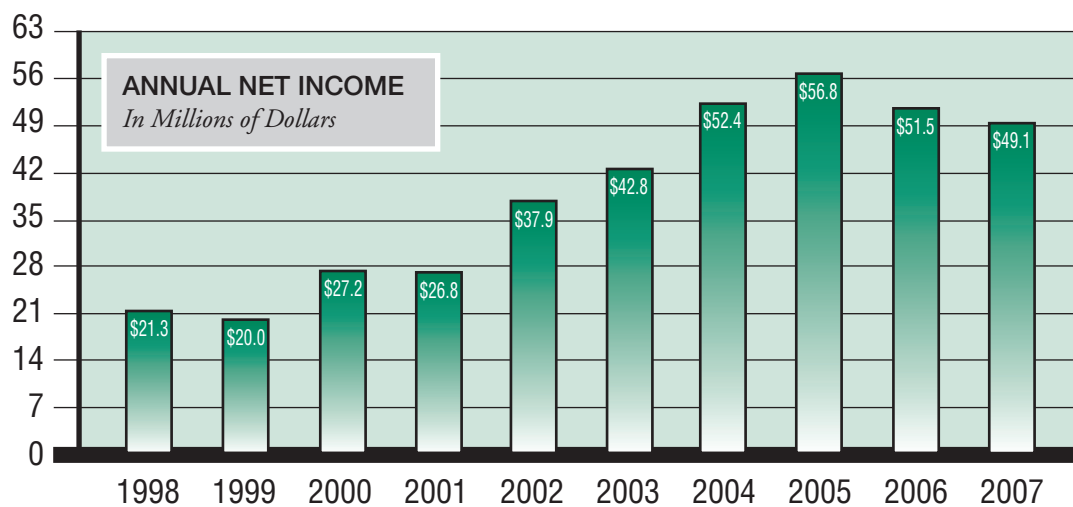
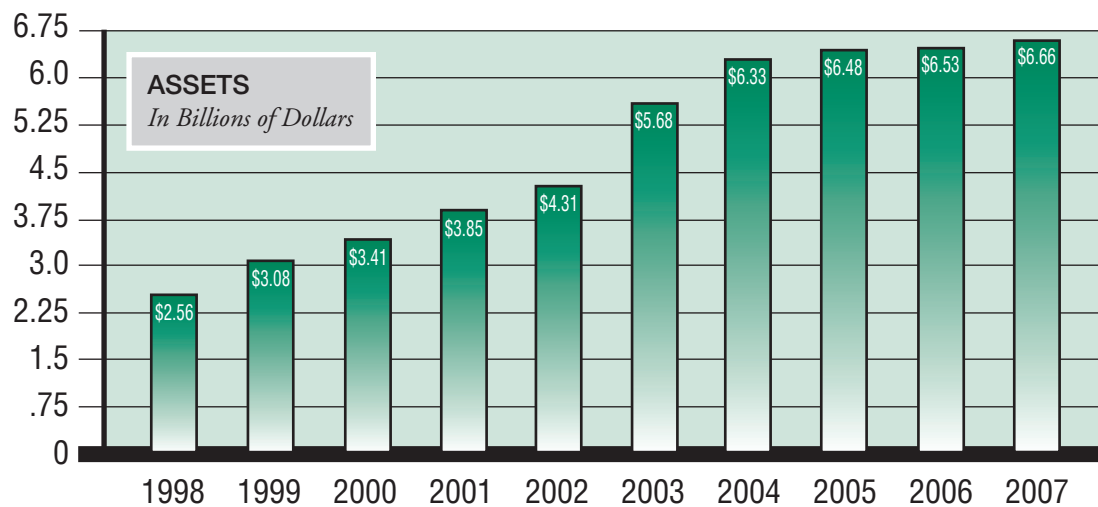


- Northwest Savings Bank
- Northwest Consumer Discount Company



Northwest's network of offices serve communities across Pennsylvania, New York, Ohio, Maryland, and Florida.

## TEN YEAR HISTORY





## FINANCIAL HIGHLIGHTS

### NORTHWEST BANCORP, INC. AND SUBSIDIARIES

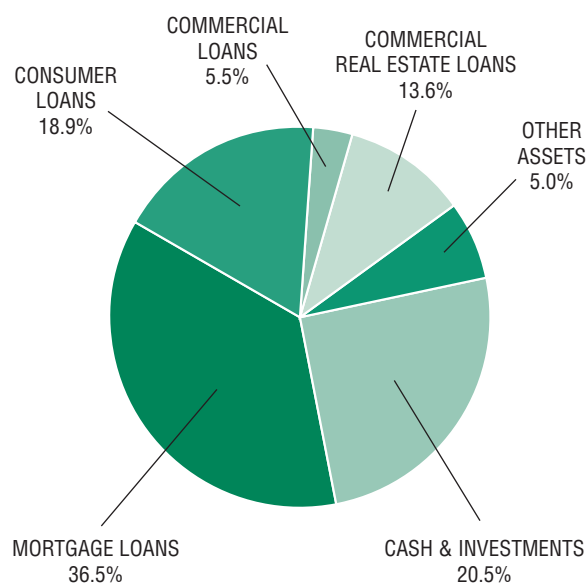
(\$000s, except per share and other data)

At year end December 31,	2007	2006	2005
Total Assets	\$6,663,516	\$6,527,815	\$6,477,307
Loans Receivable, Net	\$4,795,622	\$4,412,441	\$4,622,269
Deposits	\$5,542,334	\$5,366,750	\$5,228,479
Shareholders' Equity	\$612,878	\$604,561	\$585,658
Book Value Per Share	\$12.62	\$12.08	\$11.64
Last Trade Price	\$26.57	\$27.46	\$21.26
For the year ended December 31,			
Net Interest Income	\$185,016	\$177,464	\$184,593
Net Income	\$49,097	\$51,536	\$56,750
Diluted Earnings Per Share	\$0.99	\$1.03	\$1.11
Dividends Per Share	\$0.84	\$0.74	\$0.54
Key Financial Ratios for the year ended December 31,			
Return on Average			
Shareholders' Equity	8.18%	8.60%	9.80%
Return on Average Assets	0.73%	0.79%	0.89%
Average Interest Rate Spread	2.74%	2.77%	3.05%
Nonperforming Assets to Total			
Assets at End of Period	0.87%	0.72%	0.74%
Allowance for Loan Losses to			
Nonperforming Loans at			
End of Period	84.22%	92.92%	77.70%
Other Data at December 31,			
Number of:			
Community Banking Offices	166	160	153
Consumer Finance Offices	51	51	50
Full Time Equivalent Employees	1,805	1,777	1,686
Registered Shareholders <sup>(1)</sup>	7,080	7,361	7,366

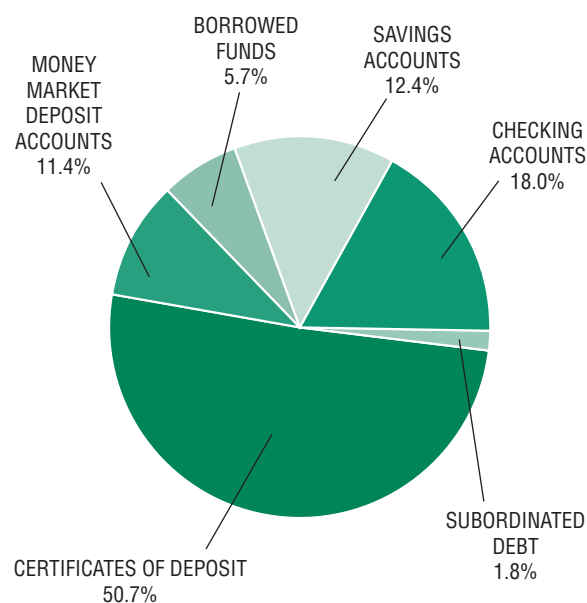
<sup>(1)</sup> Excludes shareholders who own their stock in "street name."

## CORPORATE PROFILE

### INVESTMENT OF FUNDS



### SOURCES OF FUNDS



Northwest Bancorp, Inc. is a federally-chartered savings and loan holding company, which owns and operates Northwest Savings Bank, a Pennsylvania-chartered savings bank headquartered in Warren, Pennsylvania. As of December 31, 2007, the Company had assets of \$6.7 billion and operated 166 retail banking locations and 272 Automated Teller Machines (ATMs) in Pennsylvania, northeastern Ohio, western New York, northern Maryland, and southern Florida. As demonstrated by the charts on this page, our primary business lines involve gathering funds from deposits or borrowings and investing these funds in loans and investment securities.

Aside from its full-service retail banking institution, Northwest Bancorp, Inc. also operates a consumer finance company, Northwest Consumer Discount Company, with offices in 49 locations in Pennsylvania and 2 locations in New York. Northwest Consumer Discount Company specializes in assisting individuals with their consumer credit needs. As of December 31, 2007, Northwest Consumer Discount Company had loans outstanding of \$136 million.

Northwest has a long history of serving its communities for over 110 years with a competitive array of mortgages and consumer loans as well as retail deposit products. Over the past few years, Northwest has expanded its business lines by offering commercial loans and business banking products as well as trust, investment management, and brokerage services. Northwest continues to expand its presence in all of its markets in offering these new product lines.

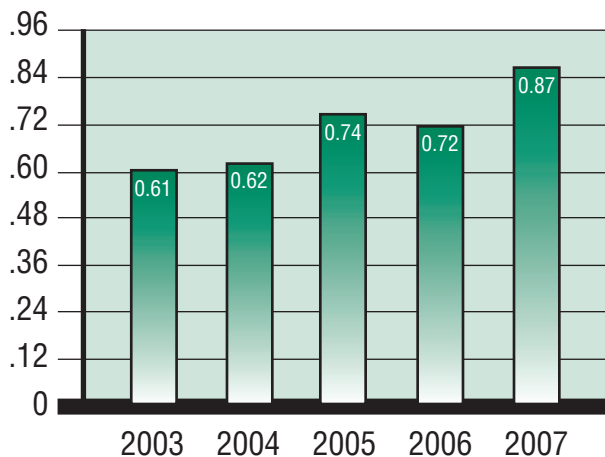
## CREDIT QUALITY

Northwest maintains the highest standards of credit quality by:

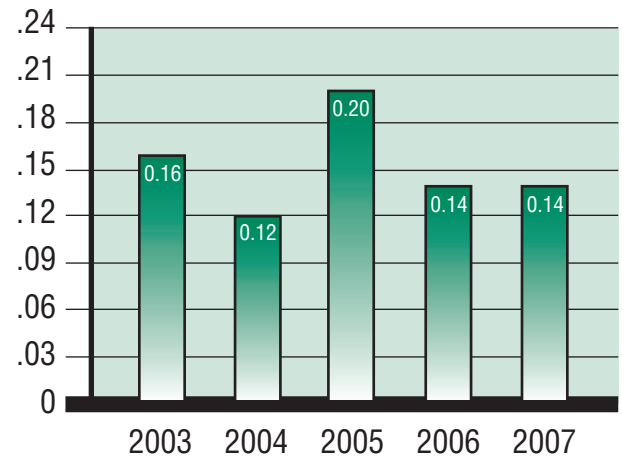
- Knowing our loan customers
- Remaining vigilant with collections and delinquency follow-up
- Maintaining diversification in our loan portfolio
- Limiting the amount of loans to one borrower
- Obtaining collateral, especially real estate collateral, whenever possible

At Northwest, we have maintained a strong credit culture by adhering to strict discipline in our lending activities. Our loans delinquent ninety days or more have consistently been one percent or less of total loans. Our nonperforming assets are less than one percent of total assets. With our emphasis on obtaining real estate as collateral, over 85% of our loans are secured by real estate.

**NONPERFORMING ASSETS AS A PERCENT OF TOTAL ASSETS**

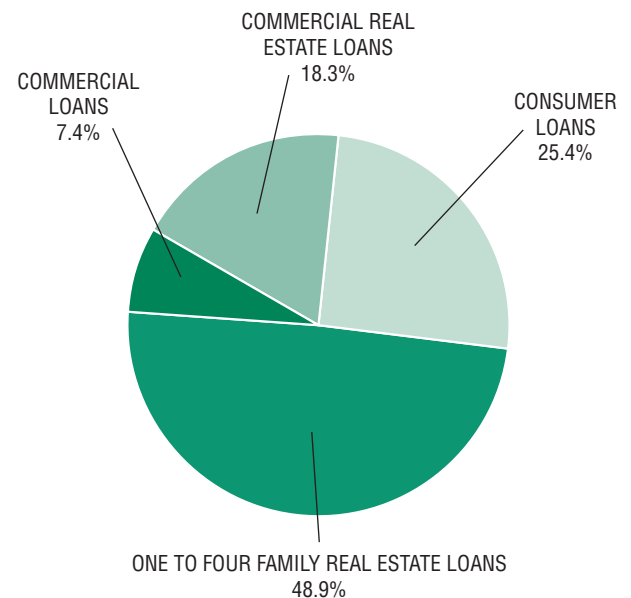


**NET CHARGE-OFFS AS A PERCENT OF AVERAGE LOANS**

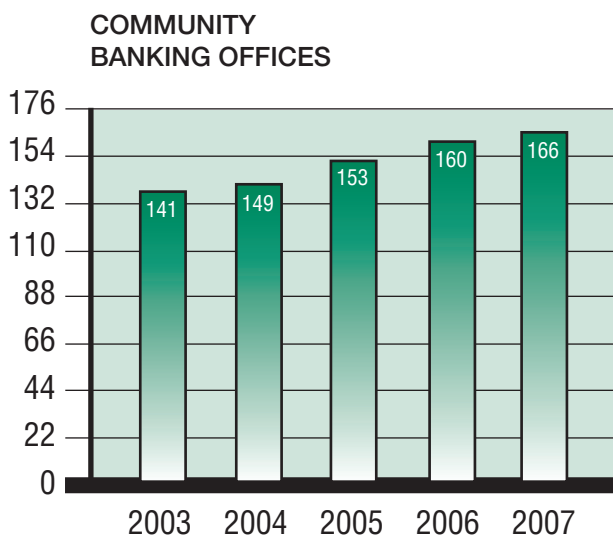


**LOAN MIX AT DECEMBER 31, 2007**

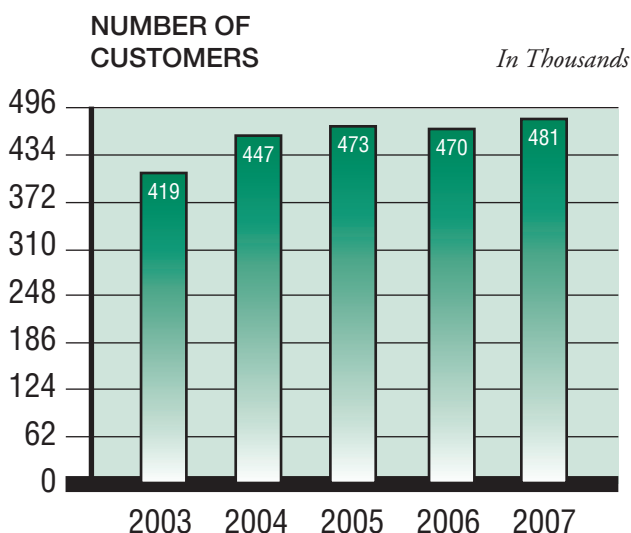
*Northwest's well-diversified loan portfolio enhances credit quality*



## COMMUNITY BANKING



Where people make the difference.



Our efforts in Community Banking have experienced continued success as a result of the following goals and objectives:

- Continuing to brand our bank as an institution “Where people make the difference”
- Consistently providing service levels that exceed customers’ expectations
- Deepening the account relationships of our existing customers through our complete line of financial products and services
- Delivering new, and improving existing products and services to better fulfill our customers’ needs
- Adding new retail locations within our designated strategic footprint that will enhance franchise value and profitability
- Being the employer of choice in the communities we serve

Our Community Banking Division operates 166 community banking offices in Pennsylvania, New York, Ohio, Maryland, and Florida. Our franchise has continued to grow as we make strategic acquisitions and open new offices. During the year ended December 31, 2007, Northwest acquired CSB Bank headquartered in Curwensville, Pennsylvania with one office in Elk County and four offices in Clearfield County. We also opened a new office in Marriottsville, Maryland.

Our geographic regions are administered by local Region Presidents. These leaders, together with our partners from Northwest’s other business lines, continue to build relationships and strengthen customer loyalty. This coordinated effort provides our customers with complete financial solutions and makes Northwest an institution where people make the difference.



## NORTHWEST DIRECT

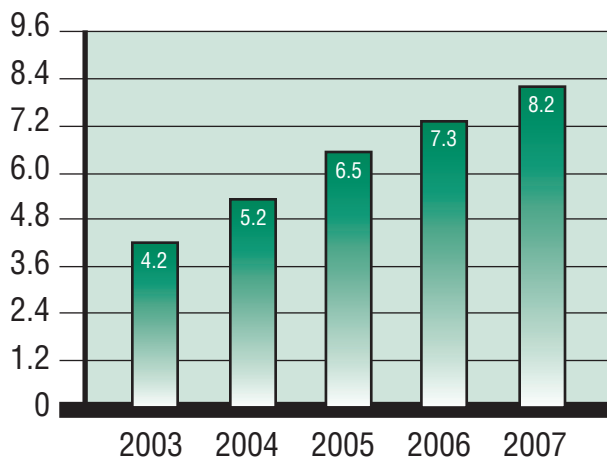
Northwest continues to promote the use of electronic delivery channels to:

- Improve operating performance
- Attract new customers
- Increase customer satisfaction
- Provide convenience
- Enhance service quality

Our Direct Banking services create value by continuing to improve operating efficiency and by leveraging our electronic delivery channels to attract and retain a profitable customer base. These self-service strategies are taking hold and are reflected in the increased usage by our customer base. We are committed to providing a plethora of banking choices and creating a customer experience that differentiates Northwest. Customers benefit from a wide variety of electronic banking services that allow them to choose a way of banking that fits their lifestyle. Northwest will continue to develop strategic initiatives that promote and reward customer activation and utilization of our electronic delivery channels. Our goal is to change customer behavior in a way that will generate future non-interest income and lower our transaction processing costs.

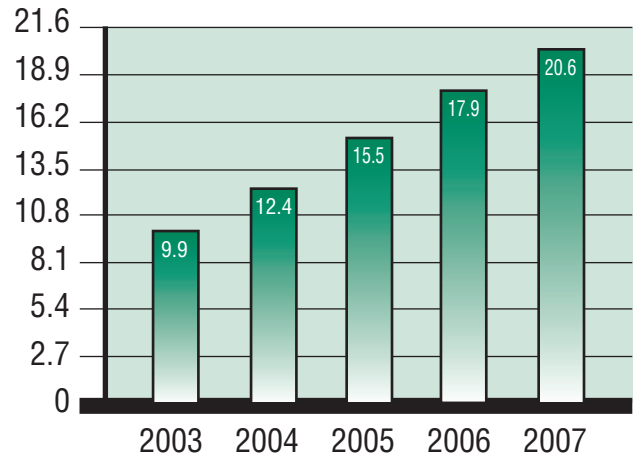
**BANKLINE CALLS /  
INTERNET LOGINS**

*In Millions*



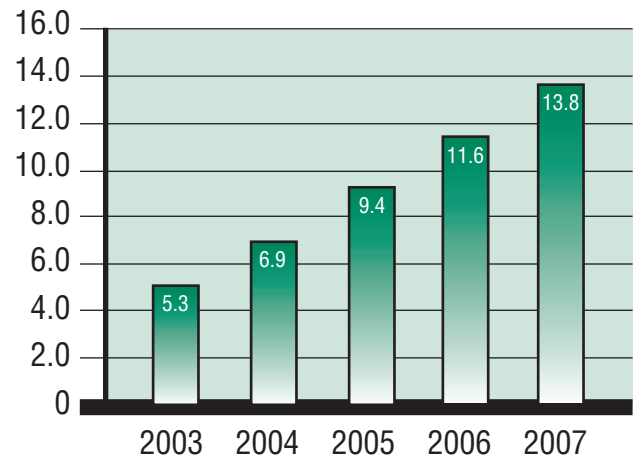
**CARD PURCHASES**

*In Millions*

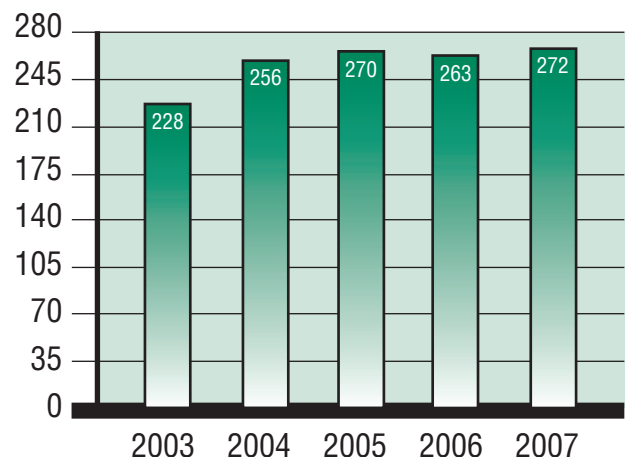


**ACH TRANSACTIONS**

*In Millions*

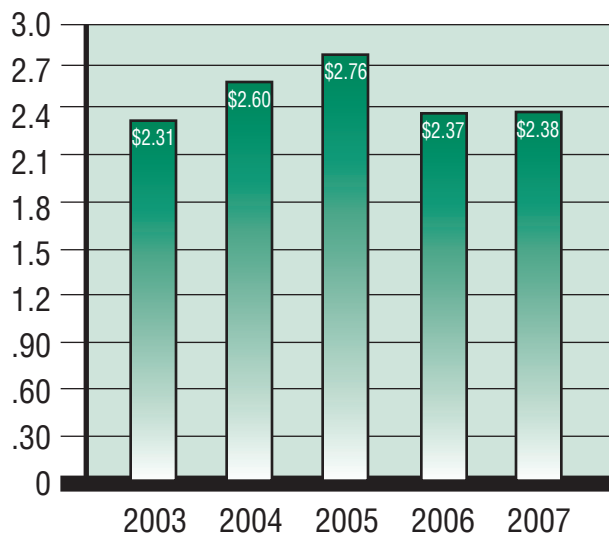


**NUMBER OF ATMS**

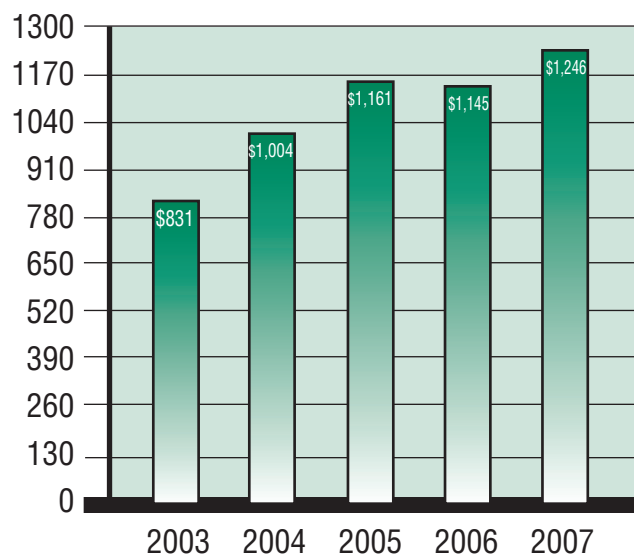


## RETAIL LENDING

**MORTGAGE LOANS** *In Billions of Dollars*



**CONSUMER LOANS** *In Millions of Dollars*



Northwest is recognized as the premier lender of mortgage and consumer loans in many of our markets.

Northwest's success in retail lending results from the following core strengths:

- Empowering our local lenders to make credit decisions
- Remaining vigilant in maintaining a strong credit culture
- Knowing our customers and providing them with superior service throughout the lending process
- Providing simple but competitive retail loan products
- Retaining the servicing for the mortgages that are sold in the secondary market
- Excelling in residential construction lending, a business line not offered by many financial institutions

The Retail Lending Division is responsible for originating mortgage and consumer loans primarily through the Company's community banking office network. We also originate retail loans through the Internet and our telephone banking center, as well as via correspondent third-party lenders and automobile dealers.

Looking into the future, we will focus on utilizing technology to simplify the retail lending process and to enable our employees to provide the type of service that exceeds customers' expectations. Our objective is to become the premier retail lender in all of the markets that we serve.

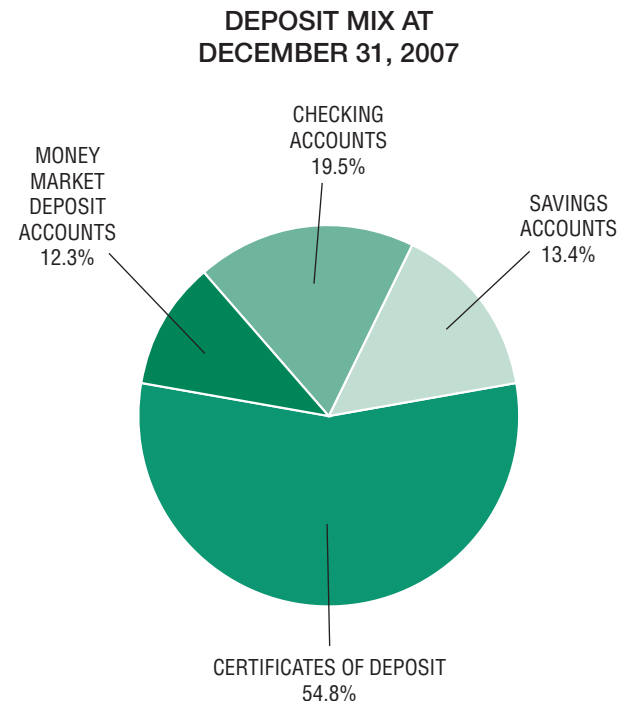
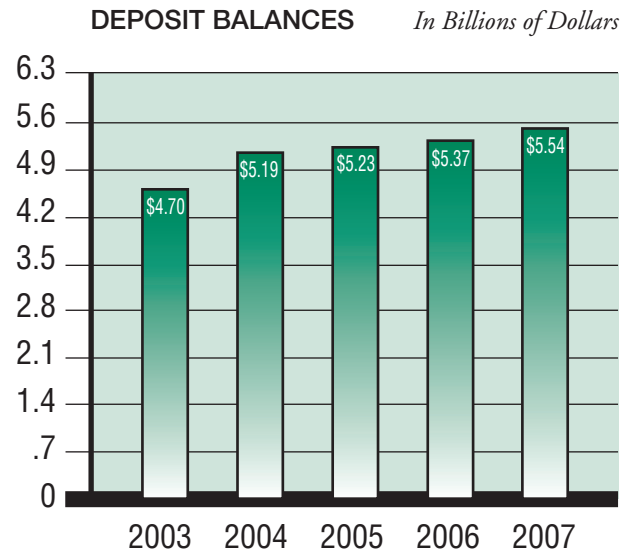
## DEPOSIT PRODUCTS & SERVICES

Northwest has demonstrated consistent success in the accumulation of deposits with the following goals in mind:

- Developing long-term customer relationships
- Offering products that are straightforward, affordable, and convenient
- Offering competitive interest rates and fees
- Operating as a family financial center with products for every generation

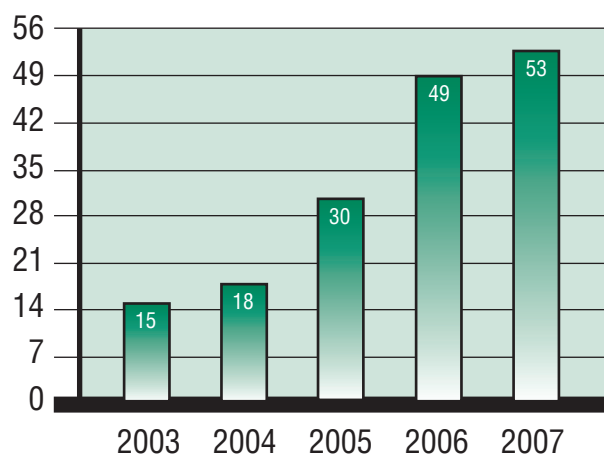
Northwest has continued to experience steady growth in our deposit products as we enter new markets and increase market share in existing markets. Our growth has been augmented by the enhancement of Northwest's traditional services such as checking accounts, savings accounts, retirement accounts, and certificates of deposit with features like direct deposit, ATM and check card services, overdraft protection, telephone banking, and Internet banking.

Going forward, we will continue to emphasize competitive products and services that meet our customers' financial needs. We will also focus on further developing customer relationships to provide their complete deposit needs and to support the future growth of our Company.



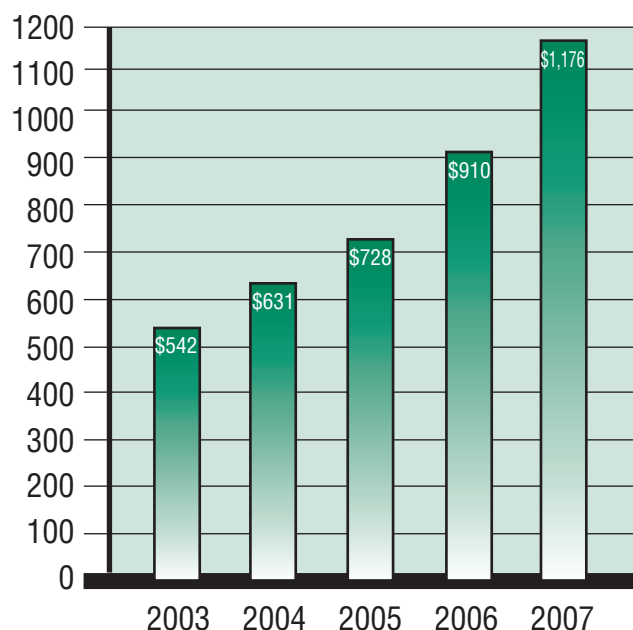
## COMMERCIAL LENDING

NUMBER OF  
COMMERCIAL LENDERS



COMMERCIAL  
LOANS

*In Millions of Dollars*



**Northwest's Commercial Lending Division is committed to growth and profit enhancement by:**

- Offering a consistent approach to lending with an emphasis on building customer relationships
- Providing a comprehensive array of financial solutions for businesses
- Providing exceptional service with local decision making and personal attention
- Diversifying our commercial loan portfolio while maintaining quality credit relationships

The Commercial Lending Division features experienced commercial lenders who are focused on developing long-term working relationships with our business customers. These lenders not only serve the needs of business customers in their respective markets, but also volunteer their time to support a variety of local business, community, social, and non-profit organizations.

Our customers benefit from relationship banking with custom-tailored products and services, local decision making, and ready access to senior officers. We are confident that Northwest's niche will continue to be the personal attention provided by our highly-qualified commercial lenders and our steadfast commitment to our communities.

During 2007, the commercial loan portfolio continued to be one of Northwest's fastest growing market sectors.



## BUSINESS SERVICES

Northwest's Business Services Division is committed to profitable business deposit growth with the following strategic initiatives:

- Attracting the right customers
- Exceeding customer expectations
- Offering competitive, comprehensive cash management tools
- Building long-term, expansive relationships

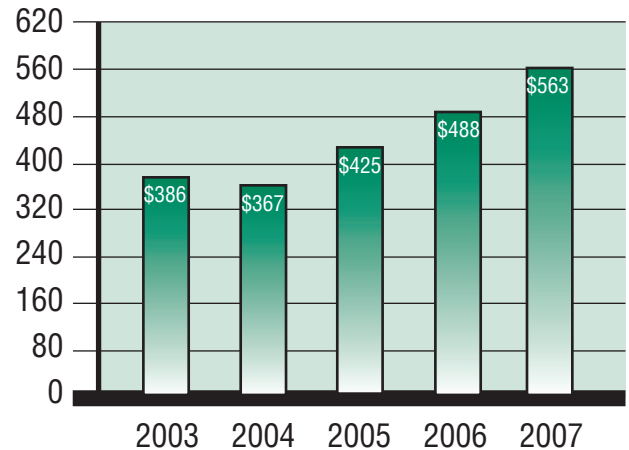
Business deposits are an excellent source of low-cost funding and represent significant fee income opportunities that will help our organization sustain long-term, profitable growth. In addition, our Business Services Advisors are focused on obtaining high quality referrals for our Commercial Lending and Wealth Management Divisions.

The Business Services Division is a team of experienced bankers who are focused on building stronger, more enduring business deposit relationships, along with reaching across Northwest's lines of business to meet all of our customers' financial needs.

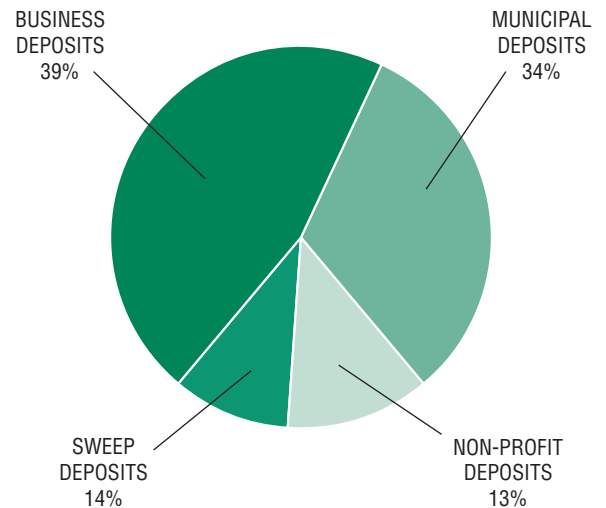
Customers benefit from a wide variety of business deposit products and services designed to efficiently manage their cash, reduce their operating costs, enhance control and optimize returns. Dedicated and skilled people who are passionate about customer service deliver these products and services with high-quality personalized service.

**BUSINESS AND MUNICIPAL DEPOSIT BALANCES**

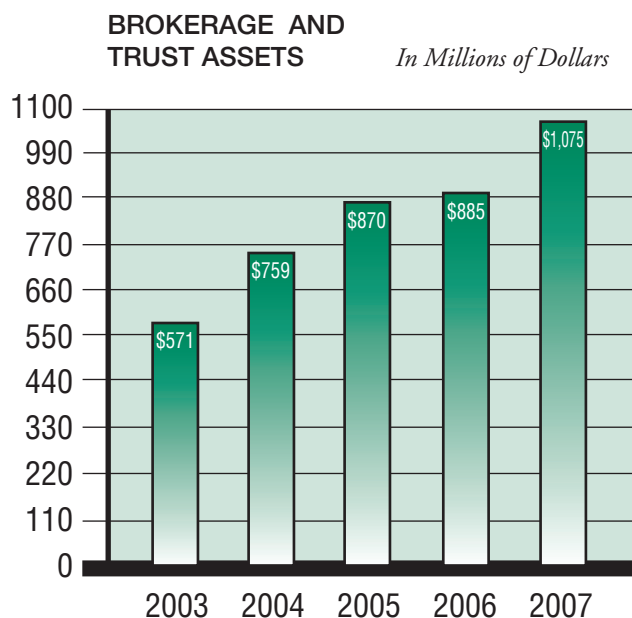
*In Millions of Dollars*



**BUSINESS DEPOSIT MIX AT DECEMBER 31, 2007**



## INVESTMENT, EMPLOYEE BENEFIT & TRUST SERVICES



Stocks & Bonds

Mutual Funds

Tax Deferred Annuities

Tax Free Bonds

Comprehensive  
Financial Analysis

Deductible IRAs

Roth IRAs

Rollover IRAs

529 Plans

### Northwest's strength in offering financial management solutions results from:

- Providing an expanded range of products and services that encompasses full-service and discount brokerage, estate services, pension and 401K services, and investment management and trust services
- A dedicated staff of investment, brokerage, employee benefit, and trust professionals providing services that complement our customers' personal and business needs
- Managing over \$1 billion in combined brokerage, investment management, and trust assets
- Exceptional service with local decision-making and personal attention
- Preserving client assets in turbulent markets
- Providing retirement solutions for nearly 400 area businesses

2007 marked Northwest's eighth year of providing investment, brokerage, trust, and employee benefit services and, in June 2007, our combined assets under management grew to over \$1 billion. Our commitment remains to provide the best service and advice available to our clients and to offer a full complement of financial services. Our goal is to improve our customers' financial well-being so that they may enjoy a financially secure future.

Northwest trust offices are located in Erie, Warren, Grove City, St. Marys, and State College, Pennsylvania and expansion is planned throughout the Company's market area. The Investment Management and Trust Division now employs 34 full-time trust and investment professionals.

*(continued on next page)*

In under eight years, Northwest has grown to over \$1 billion in trust and brokerage assets under management or administration, and, in 2006, was ranked in the top 25 trust institutions in Pennsylvania for the employee benefit, retirement, investment management, and non-managed asset categories. This success is attributable to the convenience, expertise, and product availability typically found at larger investment management companies, while providing the service, and personal attention of a local financial advisor.

Northwest Financial Services employs 15 licensed securities representatives in Buffalo, New York and in Erie, Franklin, Hershey, Meadville, State College, Pittsburgh, York, and Warren, Pennsylvania and has plans to expand brokerage services throughout the Company's market area.

Also, Northwest's Employee Benefit service firm, Boetger & Associates, has allowed Northwest to offer a complete solution for employee benefit plans which includes consulting, actuarial services, plan design, implementation, administration, and record keeping services. Boetger's staff of professionals includes two ERISA certified actuaries, a CPA, nine pension consultants and analysts, and a complete support staff. Boetger and Associates operates in Erie, Pennsylvania and serves the bank's entire market area.

Going forward, the Company's focus will be to continue to expand the financial services area along both geographic and product lines. This will be accomplished by developing the unit into a comprehensive financial and wealth management group which will provide high quality products and services to its clients.

## **NORTHWEST** EMPLOYEE BENEFIT SERVICES

**Pension Plan  
Actuarial Valuations**

**Accounting for Pensions**

**Value of Pensions**

**401-K Design, Administration,  
and Recordkeeping**

**Section 125 Cafeteria Plans**

**Pension Income Estimates**

**Retirement Account Summaries**

**Benefit Summary Letters**

**Benefit Statements**

## **NORTHWEST** SAVINGS BANK INVESTMENT & TRUST SERVICES

**Charitable Trusts**

**Custodial Accounts**

**Employee Benefit Plans**

**Estate Settlement**

**Financial Planning**

**Investment Management**

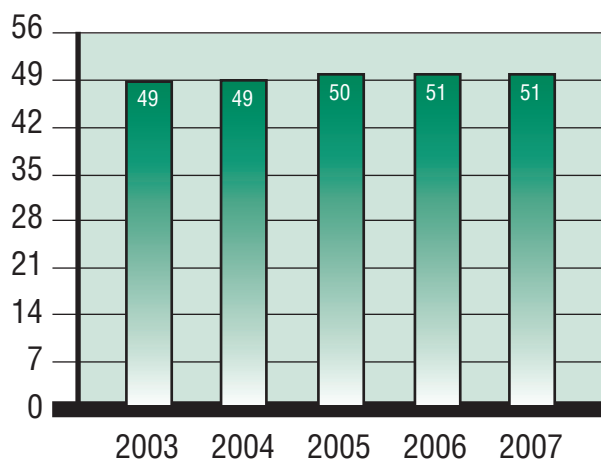
**IRAs & IRA Rollovers**

**Personal Trusts**

**Retirement Plans**

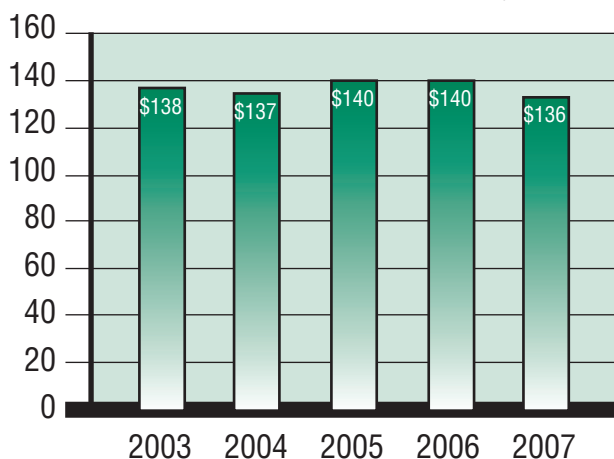
## CONSUMER FINANCE

NUMBER OF CONSUMER  
FINANCE OFFICES



CONSUMER FINANCE  
LOANS

*In Millions of Dollars*



### Our consumer finance business derives its success from:

- Market recognition as a premier lender in the field of consumer finance
- Superior customer service
- Strategic locations in communities where we know our customers and their needs
- Offices staffed by local individuals who are active in and concerned about their communities
- An emphasis on growth without sacrificing credit quality

Northwest Bancorp, Inc. operates 49 consumer finance offices in Pennsylvania and two offices in the state of New York through the Company's subsidiary Northwest Consumer Discount Company. These offices specialize in assisting customers with their credit needs.

Looking ahead, we plan to grow our franchise of consumer finance offices as opportunities arise. We will keep an attentive eye on credit quality to keep our credit losses within acceptable limits.

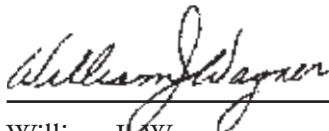


## MANAGEMENT'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING

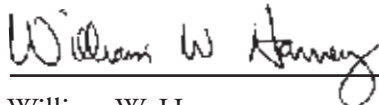
Management is responsible for establishing and maintaining adequate internal control over financial reporting, as such term is defined in Rule 13a-15(f) under the Securities Exchange Act of 1934.

Management, including the principal executive officer and principal financial officer, has assessed the effectiveness of the Company's internal control over financial reporting as of December 31, 2007. In making this assessment, management used the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission in *Internal Control – Integrated Framework*. Based on such assessment, management believes that, as of December 31, 2007, the Company's internal control over financial reporting is effective based upon those criteria.

KPMG LLP, an independent registered public accounting firm, has audited the consolidated financial statements included in our Annual Report on Form 10-K and has issued an attestation report on the effectiveness of the Company's internal control over financial reporting.



William J. Wagner  
Chief Executive Officer



William W. Harvey  
Chief Financial Officer

## FINANCIAL DATA

### CONDENSED CONSOLIDATED BALANCE SHEET

(In thousands, except for share data)

	As of December 31,	
	2007	2006
<b>ASSETS</b>		
Cash and cash equivalents	\$ 230,616	\$ 154,333
Marketable securities available-for-sale	1,133,367	767,514
Marketable securities held-to-maturity	—	716,967
Loans receivable, net	4,795,622	4,412,441
Bank-owned life insurance	118,682	110,864
Premises and equipment	110,894	104,866
Goodwill and other intangible assets	183,396	165,351
Other assets	<u>90,939</u>	<u>95,479</u>
<b>Total assets</b>	<b>\$ <u>6,663,516</u></b>	<b>\$ <u>6,527,815</u></b>
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>		
Deposits	\$5,542,334	\$ 5,366,750
Borrowed funds	339,115	392,814
Advances by borrowers for taxes and insurance	24,159	22,600
Accrued interest payable	4,356	4,038
Other liabilities	32,354	33,958
Trust preferred securities	<u>108,320</u>	<u>103,094</u>
<b>Total liabilities</b>	<b>6,050,638</b>	<b>5,923,254</b>
Preferred stock, \$0.10 par value, 50,000,000 shares authorized	—	—
Common stock, \$0.10 par value, 500,000,000 shares authorized, 51,191,109 and 51,137,227 shares issued respectively	5,119	5,114
Paid-in capital	214,606	211,295
Retained earnings	458,425	425,024
Accumulated other comprehensive income (loss), net	816	(11,609)
Treasury stock of 2,610,800 and 1,107,900 shares, respectively, at cost	<u>(66,088)</u>	<u>(25,263)</u>
<b>Total stockholders' equity</b>	<b><u>612,878</u></b>	<b><u>604,561</u></b>
<b>Total liabilities and shareholders' equity</b>	<b>\$ <u>6,663,516</u></b>	<b>\$ <u>6,527,815</u></b>

Please refer to the Northwest Bancorp, Inc. 2007 Annual Report on Form 10-K for a complete set of consolidated financial statements.

## CONDENSED CONSOLIDATED STATEMENTS OF INCOME

(In thousands, except for share data)

	Years ended December 31,		
	2007	2006	2005
<b>INTEREST INCOME:</b>			
Loans	\$315,570	\$286,316	\$273,999
Investments and interest-earning cash	<u>80,461</u>	<u>82,257</u>	<u>60,673</u>
<b>Total interest income</b>	<b>396,031</b>	<b>368,573</b>	<b>334,672</b>
<b>INTEREST EXPENSE:</b>			
Deposits	186,540	156,985	122,102
Borrowed funds	<u>24,475</u>	<u>34,124</u>	<u>27,977</u>
<b>Total interest expense</b>	<b>211,015</b>	<b>191,109</b>	<b>150,079</b>
Net interest income	185,016	177,464	184,593
Provision for loan losses	<u>8,743</u>	<u>8,480</u>	<u>10,285</u>
Net interest income after provision for loan losses	176,273	168,984	174,308
<b>NONINTEREST INCOME:</b>			
Service charges and fees	27,754	24,459	20,713
Trust and other financial services income	6,223	5,321	4,446
Gain/(loss) on securities	(3,454)	368	381
Gain/(loss) on sale of loans	728	4,832	343
Income from bank-owned life insurance	4,460	4,344	4,298
Other	<u>7,311</u>	<u>6,702</u>	<u>6,563</u>
<b>Total noninterest income</b>	<b>43,022</b>	<b>46,026</b>	<b>36,744</b>
<b>NONINTEREST EXPENSE:</b>			
Compensation and employee benefits	84,217	78,611	72,688
Premises and occupancy costs	21,375	20,368	18,917
Office operations	12,788	12,411	11,562
Processing expenses	15,019	12,051	10,807
Amortization of intangibles	4,499	3,876	3,972
Advertising	3,742	2,818	3,281
Loss on early extinguishment of debt	—	3,124	—
Other	<u>11,102</u>	<u>10,423</u>	<u>10,710</u>
<b>Total noninterest expense</b>	<b>152,742</b>	<b>143,682</b>	<b>131,937</b>
Income before income taxes	66,553	71,328	79,115
Income tax expense	<u>17,456</u>	<u>19,792</u>	<u>22,365</u>
<b>Net income</b>	<b>\$ 49,097</b>	<b>\$ 51,536</b>	<b>\$ 56,750</b>
<b>Basic earnings per share</b>	<b>\$ 1.00</b>	<b>\$ 1.03</b>	<b>\$ 1.12</b>
<b>Diluted earnings per share</b>	<b>\$ 0.99</b>	<b>\$ 1.03</b>	<b>\$ 1.11</b>

Please refer to the Northwest Bancorp, Inc. 2007 Annual Report on Form 10-K for a complete set of consolidated financial statements.

## INVESTOR INFORMATION

### Corporate Headquarters:

100 Liberty Street, P.O. Box 128, Warren, Pennsylvania 16365  
(814) 726-2140 • Fax: (814) 728-7716  
[www.northwestsavingsbank.com](http://www.northwestsavingsbank.com)

### Annual Meeting:

May 21, 2008, 11:00 a.m.  
The Struthers Library Theatre, 302 West Third Avenue, Warren, Pennsylvania 16365

### Stock Listing:

Northwest Bancorp, Inc. common stock is traded on The NASDAQ Global Select Market under the symbol "NWSB." The common stock has traded since November 7, 1994.

### Stock Transfer, Registrar and Dividend Disbursing Agent:

Shareholder communications regarding change of address, change in registration of certificates, reporting of lost certificates and dividend checks should be directed to:  
American Stock Transfer and Trust Company, 59 Maiden Lane, New York, NY 10038  
(800) 937-5449 • (877) 777-0800 • Fax: (718) 236-2641  
Email: [info@amstock.com](mailto:info@amstock.com) • Website: [www.amstock.com](http://www.amstock.com)

### Online Shareholder Access:

Registered shareholders may access their accounts online through American Stock Transfer and Trust Company via "Shareholders Account Access" at [www.amstock.com](http://www.amstock.com) to retrieve account balances, check certificate and dividend details, view and print a duplicate Form 1099-DIV, change their mailing address, enroll in direct deposit of dividends, replace lost/stolen or stale-dated dividend checks, replace lost stock certificates, update their shareholder profile, and perform various online transactions. Also available are stock transfer instructions and answers to frequently asked questions.

### Financial Information:

The Annual Report on Form 10-K is filed with the Securities and Exchange Commission (SEC). Copies of this document and other filings, including exhibits thereto, may be obtained electronically at the SEC's home page at [www.sec.gov](http://www.sec.gov) or through the Company's website [www.northwestsavingsbank.com](http://www.northwestsavingsbank.com). Copies may also be obtained without charge upon request by writing to the Company's corporate headquarters.

### Independent Auditors:

KPMG LLP, Pittsburgh, Pennsylvania

### Securities Counsel:

Luse Gorman Pomerenk & Schick, P.C., Washington, D.C.

### Common Stock Information:

Year Ended December 31, 2007	High	Low	Cash Dividends Declared
First quarter	\$28.31	\$25.26	\$0.20
Second quarter	28.99	26.08	0.20
Third quarter	29.75	25.51	0.22
Fourth quarter	30.03	25.76	0.22
Year Ended December 31, 2006	High	Low	Cash Dividends Declared
First quarter	\$24.86	\$21.00	\$0.16
Second quarter	26.52	18.59	0.18
Third quarter	27.25	23.25	0.20
Fourth quarter	29.73	24.85	0.20

### Dividend Reinvestment & Cash Investment Plan:

Northwest Bancorp, Inc. offers a Dividend Reinvestment and Cash Investment Plan whereby eligible registered shareholders may purchase shares of Northwest Bancorp, Inc. common stock at the prevailing market price with reinvested dividends and voluntary cash payments. A brochure and enrollment form may be obtained by visiting our website at [www.northwestsavingsbank.com](http://www.northwestsavingsbank.com), by calling Shareholder Relations at (800) 859-1000 or American Stock Transfer & Trust Company at (800) 937-5449 or by writing to the Company's corporate headquarters.

### Direct Deposit of Dividends:

Shareholders who do not participate in the Dividend Reinvestment Plan may elect to have cash dividends directly deposited into their savings or checking account, thereby providing immediate access to funds and eliminating mail delays and lost or stolen checks. You may enroll online by visiting [www.amstock.com](http://www.amstock.com) or, to obtain an enrollment card, call the Company's Transfer Agent at (800) 937-5449.

### Shareholder Relations:

Ian R. Scott, Assistant Vice President Shareholder Relations and Assistant Secretary  
(800) 859-1000

### Investor Relations:

William J. Wagner, President and Chief Executive Officer  
William W. Harvey, Jr., Executive Vice President and Chief Financial Officer  
Gregory C. LaRocca, Executive Vice President and Secretary  
(814) 726-2140

## BOARD OF DIRECTORS & CORPORATE OFFICERS

### Board of Directors

#### Northwest Bancorp, Inc. and Northwest Savings Bank

William J. Wagner	Chairman, President, and Chief Executive Officer
John M. Bauer	President, Contact Technologies, Inc.
Richard L. Carr	Retired Superintendent, Titusville Area School District
Thomas K. Creal, III	Architectural Consultant
Robert G. Ferrier	President, Ferrier's True Value Hardware
Dr. A. Paul King	President, Oral Surgery of Erie
Joseph F. Long	President, Passavant Hospital Foundation
Dr. Richard E. McDowell	President Emeritus, The University of Pittsburgh at Bradford
Philip M. Tredway	President and Chief Executive Officer, Erie Molded Plastics, Inc.

### Corporate Officers

#### Northwest Bancorp, Inc. and Northwest Savings Bank

William J. Wagner	President and Chief Executive Officer
Steven G. Fisher	Executive Vice President, Banking Services
William W. Harvey, Jr.	Executive Vice President, Finance and Chief Financial Officer
Gregory C. LaRocca	Executive Vice President, Investment and Trust Services and Corporate Secretary
Robert A. Ordiway	Executive Vice President, Marketing and Facilities
Robert Bablak, Jr.	Senior Vice President, Community Banking
Timothy A. Huber	Senior Vice President, Commercial Lending
Julia W. McTavish	Senior Vice President, Human Resources
Richard F. Seibel	Senior Vice President, Risk Management
Michael G. Smelko	Senior Vice President, Retail Lending
James E. Vecellio	Senior Vice President, Information Systems
David E. Westerburg	Senior Vice President, Operations and Business Services

(continued in next column)

Andrew C. Young	Senior Vice President, Technology
Ronald B. Andzelik	Vice President, Compliance and Community Reinvestment Officer
W. Norman Ewing	Vice President, Systems and Programming
John E. Hall	Vice President, Consumer Finance
James G. Holding	Vice President, Marketing
Dean C. Huya	Vice President, Credit Review
Dottie E. Lobdell	Vice President, Retail Lending
Dennis W. Lowery	Vice President, Facilities
Jens U. Mayer	Vice President, Credit Administration
Kevin G. Mizak	Vice President, Chief Auditor
Lawrence D. Neizmik	Vice President, Community Banking
Donald E. Reed	Vice President, Treasurer
Gerald J. Ritzert	Vice President, Finance and Controller
Vicki L. Stec	Vice President, Deposit Services
David C. Stevenson	Vice President, Computer Operations
William C. Tarpenning	Vice President, Mortgage Banking
Deborah A. Vecellio	Vice President, Mortgage Servicing
Douglas P. Wilson	Vice President, Appraisal Services
Charles R. Wolgemuth	Vice President, Retail Lending

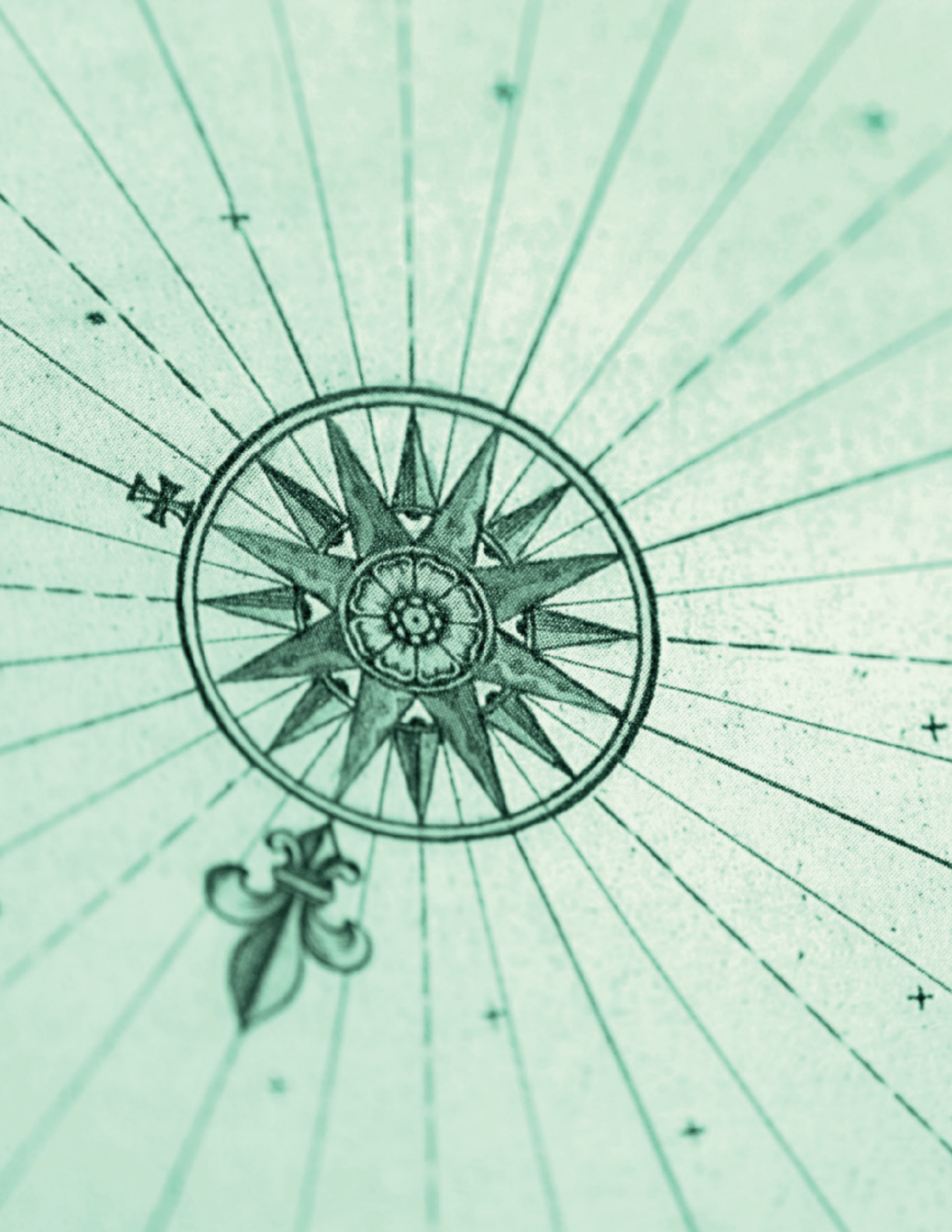
### Regional Presidents

#### Northwest Savings Bank

Robert Bablak, Jr.	South Florida
Lynn S. Baker	Eastern Pennsylvania
Julie A. Marasco	Northwest Pennsylvania
Christopher A. Martin	Southwest Pennsylvania
James E. Martin	Erie, Pennsylvania
Jonathan E. Rockey	Central Pennsylvania
Jonathan P. Scalise	New York
William W. West	Maryland

In addition to historical information, this report may contain certain forward-looking statements that are based on assumptions and information currently available to management, including assumptions as to changes in market interest rates. These forward-looking statements are subject to various risks and uncertainties including, but not limited to, economic, regulatory, competitive and other factors affecting the Company and its operations. Readers are cautioned not to place undue reliance on these forward-looking statements as actual results may differ materially from those expressed or implied. Management has no obligation to revise or update these forward-looking statements to reflect events or circumstances that arise after the release of this report.







**NORTHWEST  
BANCORP, INC.**

Where people make the difference.

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