

RON TANSKI

President and Chief Executive Officer

Ron stands near Cattaraugus Creek in Zoar Valley, N.Y., where the Company operates transmission and storage facilities. National Fuel's pipelines safely pass under more than 2,500 streams, creeks, and rivers in western New York and western Pennsylvania.

Dear Shareholders,

Our 2017 fiscal year, perhaps more than any other period during my 39-year career, showcased the resilience and strength of National Fuel's integrated business model.

As oil and natural gas commodity prices plummeted during the two preceding years, our ability to scale down our capital spending allowed us to protect the integrity of our balance sheet and ensure the viability of each of our business segments. Over the past three years, we continued to reduce our upstream operating cost structure, which, as pricing stabilized during 2017, positioned the Company to grow earnings and production. We generated significant free cash flow and strengthened our balance sheet. We also increased our dividend for the 47th consecutive year.

The year was certainly not without its challenges. State regulatory decisions emanating from Albany, N.Y., halted near-term development activity for a major project in our

interstate Pipeline & Storage segment, and set a rate of return on our Utility segment investments that was the lowest in decades. Across the industry, the permitting process for natural gas infrastructure projects has become more politicized and unpredictable. Opponents, claiming to be "environmentalists," have vowed to stop or hinder any type of hydrocarbon development, notwithstanding the fact that approximately 65 percent of the nation's electricity is generated from hydrocarbons and more than 90 percent of the population in our utility service territory depends on the continued flow of natural gas to support their daily living.

Challenges like these are not new to us. As an energy company with a successful 115-year history, we have grown accustomed to dealing with the changing political tastes of regulation and weathering the ebb and flow of business cycles. While I expect the uncertain tenor of the political environment to persist, I am optimistic about the outlook for the industry and confident in our ability to capitalize on opportunities.

Fiscal 2017 was successful due to decisions made over the prior two years in response to the downturn in commodity prices. Like many energy companies, we reduced our capital spending to strengthen our financial position. We chose to cut back our production when prices dipped too low. While we reduced our activities, we didn't sit still. We got out in front of the market, locking in sales and prices on a majority of our production. We brought in a joint development partner to help us fund a level of Marcellus activity necessary to meet those firm sales commitments, continue to drive operational efficiencies, and generate enough production to utilize and profit from our midstream investments.

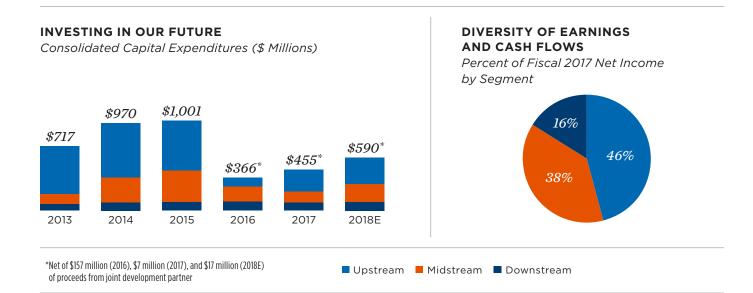
As natural gas pricing at local sales points in Pennsylvania recovered in 2017, Seneca resumed production from previously shut-in wells and increased its annual production to 173.5 Bcfe, a new high for the Company. Seneca's operations team and service crews continued to develop our acreage faster and at a lower cost. Drilling efficiencies and new discoveries in the Marcellus and Utica shales allowed us to increase our proved reserves to 2.15 Tcfe. The surge in Seneca's production, aided by joint development activity, helped drive an outstanding year for our Gathering segment, which saw earnings increase by 32 percent.

Our rate-regulated Pipeline & Storage and Utility segments continued to deliver consistent financial performance and exceptional operational service. While

financial results at both segments trended modestly lower, the stable base of cash flows supported the continued investment in the safety and reliability of our assets. In 2017, we dedicated nearly \$115 million to modernize our interstate pipeline and utility systems.

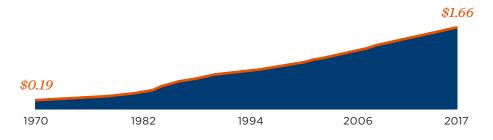
There were, however, a few setbacks. For the first time in 10 years, our Utility's New York division filed for an increase in our tariff rates to provide a fair return on recent investments. Despite the fact that we have the lowest rates and best customer service, and a state-commissioned report found we operate the most efficient gas utility, the New York regulator took the opportunity to reduce our allowed returns to the lowest in the country.

In our past few annual reports, I highlighted our Northern Access pipeline expansion project that was expected to be a significant catalyst for growth in our upstream and midstream businesses. However, years of planning, hard work, and community outreach culminated with the April decision by New York state to deny an environmental permit for reasons we believe were politically motivated. In spite of thousands of pages of technical analysis, months of collaboration and compromise, and a proven track record of responsible development, New York inexplicably raised the hurdle for pipeline construction to a level that is not clearly defined and is inconsistent with the standards applied to other public infrastructure projects.



FORTY-SEVEN YEARS OF DIVIDEND INCREASES

Annual Rate Per Share at Fiscal Year-End



\$2.8 billion
dividend payments since 1970

Both outcomes, along with the denials of other operators' pipeline projects, are troubling signals for the direction of energy policy in the state — particularly our ability to grow within our home borders. Regulatory risk is a consideration that is becoming more prominent in investor decision making. If not reversed, the deteriorating regulatory climate will discourage future investment, increase costs for consumers, and put at risk the reliability of energy infrastructure that underpins our economy.

Let me be clear: We will always invest what is necessary to maintain the operational safety and reliability of our pipeline systems. But we also have a duty to our shareholders. Until the regulatory environment in New York improves, our investments in the state will be modest. Our diversified asset base affords us the flexibility to redirect our growth capital to more welcoming areas.

Over the near term, Seneca's development schedule will focus in areas that will enable us to grow natural gas production and gathering system throughput at a better-than-10-percent annual rate for the next three to five years. We added a second drilling rig in May to prepare for upcoming pipeline capacity on Transco's Atlantic Sunrise project and entered into new long-term sales agreements at attractive pricing to protect the economics on a majority of that growth.

We will continue to leverage our integrated upstream and midstream footprint in Pennsylvania to drive cost efficiencies and improve returns on investment. In 2017, Seneca successfully tested the Utica Shale in both the Western Development Area (WDA) and parts of the Eastern Development Area (EDA), providing years, and perhaps decades, of additional highly economic

drilling inventory. In the WDA, we can drill up to 125 Utica wells on existing Marcellus pads, reusing roadways, water handling, and gathering infrastructure to generate higher consolidated returns.

There is still plenty of opportunity to continue growing our pipeline and storage business. We began our 2018 fiscal year by completing an expansion of Supply Corporation's Line D pipeline to bring more Appalachian supplies into our Erie, Pa., utility service territory. We are also advancing plans to expand our Line N pipeline outside of Pittsburgh to serve industry moving into the region, and increase capacity on Empire Pipeline to meet the demand of producers in central Pennsylvania.

As we look out over the longer term, we expect that partisan politics and extreme polarization at both the state and federal level will leave us with no clear energy policy. In a world that is increasingly, and rightly, focused on issues of sustainability, the narrow agenda promoted by "environmentalists" that ignores the economic reality and environmental benefits of natural gas is simply not sustainable. The growth in domestic natural gas produced from shale has been the primary driver of the reduction in U.S. greenhouse gas emissions over the last 10 years, and has saved consumers thousands of dollars in their energy bills. These benefits will likely accelerate as natural gas continues to replace dirtier fuels in power generation. In its 2017 Annual Energy Outlook, the U.S. Energy Information Administration projected that natural gas consumption will increase more than any other fuel source through the year 2040 and greenhouse gas emissions will continue to decline.

We are also mindful of the ongoing development of renewable sources for electric power, having invested in

Our Guiding Principles



Safety

We value the safety of all of our customers, employees, and communities, and work diligently to establish a culture of safety that is embraced throughout the entire organization.



Environmental Stewardship

We play a unique and vital role in upholding standards of environmental protection in every area of our business. We are proactive and detailed in our compliance with local, state, and federal laws.



Community

We are committed to the health and vitality of our local communities. We work where we live and raise our families, and are constantly focused on the highest standards of corporate responsibility and accountability.



Innovation

We strive to exceed the standards for safe, clean, and reliable energy development. We invest in the future of our regions' energy resources. We envision a long and healthy future for our Company.



Satisfaction

We work to deliver reliable, high-quality service for our customers. We want our shareholders to see a strong return on their investment. We want our employees to work in a positive, safe, and rewarding environment. We want our communities to be proud to call us neighbors.



Transparency

We believe that open communication is key to maintaining strong relationships. We see value in educating our customers, shareholders, employees, and the larger community about all aspects of our work. our own solar array to provide power for our California oil production operations. As the demand for more resiliency of the electric power grid and the need to integrate all sources of energy development occupies the attention of regulators at both the federal and state levels, we will continue to responsibly develop our assets to meet those needs and grow our Company.

For decades, National Fuel has focused on safe and environmentally responsible operations. Our proven track record is rooted in our corporate guiding principles (at left) and is the result of the hard work and dedication of our 2,100 employees. On the following pages, we highlight a handful of those employees who embody National Fuel's commitment to "doing it right" every day.

Notwithstanding the challenges we face today, I am confident that National Fuel is uniquely positioned to act on our stakeholder commitments, capitalize on our many opportunities for growth, and deliver sustained value for our shareholders for decades to come.

Ronald of Tenski

Ronald J. Tanski
President and
Chief Executive Officer
January 3, 2018

Invested in Our Community

Going back to the first commercial natural gas well drilled in Fredonia, N.Y., in 1821, National Fuel and its predecessor companies have deep roots in both the natural gas industry and the local communities where we operate.

Upstream

National Fuel's upstream business is conducted through its exploration and production subsidiary Seneca Resources Corporation, with operations focused in Pennsylvania and California. Our commitment to developing resources and operating in a manner that respects and protects the environment has allowed Seneca to uniquely minimize its environmental footprint while maximizing energy production and shareholder value.

Seneca goes to great lengths to limit its surface footprint. Multi-well pad development allows the company to drill as many as 10 or more wells in multiple shale formations from the same pad. Underneath the surface, the lateral lengths of these wells reach up to a mile-and-a-half. In the WDA, Seneca

expects to begin development of the Utica Shale, a formation approximately 5,000 feet below the Marcellus. We will drill from existing pads and reuse existing road, water, and gathering infrastructure, further limiting our land disturbance. These efficiencies maximize the natural gas reserves the company is able to access and lower our development costs.

Always giving high priority to environmental considerations when designing new facilities or modifying existing ones, Seneca's workplace culture fosters innovation. A team, led by Joshua Peters, pictured here, pioneered the industry's onshore use of ultrasonic leak detection technology on its Marcellus well pads. Now, with more than 100 detection units in place, we are able to remotely identify the presence of any leaks and, if



JOSHUA PETERS

Automation Measurement Manager, Seneca Resources Corporation







GUIDING PRINCIPLES

II
years of
service

Josh and his team work to increase safety and mitigate environmental risks through the automation of production operations on Seneca's Marcellus and Utica well pads. In doing so, Josh helped Seneca pioneer the shale industry's onshore use of ultrasonic leak detection technology. A longtime resident of Pine City, Pa., Josh is an avid outdoorsman who enjoys hunting and fishing with his family.

"This is our backyard; we all live here. We want to ensure that we protect the environment."



EMILY DIPPOLD

Advisor, Water Management, Highland Field Services

2
years of service



Emily develops processes and implements technologies designed to limit freshwater consumption and recycle fluids produced by shale natural gas producers in Appalachia. She is responsible for tracking and reporting all fluids handled by Highland. Emily raises her family in Elk County, Pa., where they enjoy activities, such as boating, camping, and youth sports.

100%

of Seneca's produced water in Appalachia was recycled in 2017 necessary, immediately shut down production for repair, minimizing greenhouse gas emissions.

Our focus on reducing emissions not only protects the environment, but also reduces the risk for lost revenues. Seneca has voluntarily participated in the **Environmental Protection** Agency's Natural Gas Star Program, a program designed to provide natural gas and oil companies with a framework for implementing methanereducing technologies and practices and documenting emission reduction activities. Through this program, we have committed to implement a number of best management practices for reducing methane emissions where feasible, often beyond regulatory requirements. As part of this stewardship, in fiscal 2017, all of Seneca's Marcellus and Utica shale development wells employed green completion techniques, avoiding the venting or flaring of natural gas during a well's initial production.

We've also reduced our carbon footprint in California. In Kern County, Seneca operates a 3.1-megawatt photovoltaic solar power facility at its North Midway Sunset field. The electricity it produces is consumed by Seneca, offsetting more than 20 percent of the total electric power costs at that field.

Sustainable water management is also a top priority. Highland Field Services, LLC, a subsidiary of Seneca Resources, manages the sourcing, handling, and recycling of fluids associated with its Appalachian development program. Highland has invested more than \$20 million in water infrastructure in north-central Pennsylvania, including storage and treatment facilities, on-pad tanks and containment vessels, and a network of water distribution pipelines. Doing so has not only yielded tremendous environmental benefits but has also driven down the company's well costs to the lowest amongst its peers in the basin, positioning Seneca for long-term success. In just its third year of operation, Highland has become the largest industry beneficial reuse facility in the state based on the volume of fluids handled.

In fiscal 2017, Highland recycled 100 percent of Seneca's produced fluids, or 5.2 million barrels, plus an additional 2.7 million barrels of fluids generated by and received from third-party operators. As a result, recycled water use accounted for 75 percent of total fluid consumption, up from 62 percent in fiscal 2016, for Seneca's Marcellus and Utica shale well completions. Because

of our water handling processes, Seneca was able to avoid an estimated 70,000 water truck trips in fiscal 2017, eliminating the associated air emissions and reducing the impact on local roads and public transportation.

Seneca follows a zero surface discharge policy, which requires containment for any liquids or solids that may be considered residual or hazardous waste, to protect surface and groundwater resources throughout the life of a well. Seneca does not store produced water in open ponds or pits under any circumstances.

We will continue to look for innovative ways to minimize our impact on the environment while maximizing energy production and shareholder value for years to come.

Midstream

National Fuel's midstream operations are carried out by its Pipeline & Storage segment, comprised of National Fuel Gas Supply Corporation and Empire Pipeline, Inc., and the gathering subsidiary National Fuel Gas Midstream Corporation. These companies operate thousands of miles of pipelines responsibly, providing consumers located throughout the North American pipeline grid with access to clean and affordable natural gas supplies.

These pipelines traverse public and private rights-of-way, including in national forests and state parks, under streams and rivers, through wetlands, fields, and farms, below hiking and biking trails and golf courses, and under sidewalks, streets, and yards. National Fuel understands it has an obligation to ensure its pipeline construction and maintenance activities have minimal impact on the environment and local communities.

GROWTH IN GATHERING SEGMENT THROUGHPUT (Bcf) 195 162 139 140 94 2013 2014 2015 2016 2017

IAN VRANICH

Operations & Maintenance Manager, Midstream Corporation



years of service

GUIDING PRINCIPLES

lan is a field engineer and facility maintenance manager responsible for overseeing daily operations and construction of the Company's midstream gathering facilities. He and his wife reside on their family farm in Cogan Station, Pa. When not at work, Ian enjoys hiking, fly fishing, and volunteering. Ian is proud to work for a local company that is committed to providing a safe, reliable, and affordable source of energy while contributing to the economic stability of his community.



\$398 million

invested in gathering infrastructure over the last 5 years

JENNIFER SCHALLER

Senior Engineer II, Supply Corporation

8
years of
service



Jennifer has been a key player in National Fuel's interstate pipeline expansion and modernization efforts, particularly in the design, construction, and operation of new compressor stations. As the automation and electrical lead engineer, she has presented and given site tours to support the Company's community outreach efforts. Jennifer and her husband, both natives of Buffalo, N.Y., enjoy skiing and participating in local Irish heritage activities with their family.



"We design, build, upgrade, and operate all of our facilities to not only meet but exceed standards for safety and environmental compliance. That's who we are and what this Company stands for."

Since 2010, National Fuel has invested more than \$1.4 billion installing midstream infrastructure. Supply Corporation and Empire Pipeline have been leveraging expansion projects as an opportunity to upgrade their systems. Over the past five years, the Pipeline & Storage segment has invested more than \$275 million on modernization efforts, including replacing transmission pipelines and upgrading compression facilities to employ best available technologies.

In 2018, Empire Pipeline will file an application with the Federal Energy Regulatory Commission for its Empire North Project, an expansion of the existing Empire Pipeline system. Empire North, with a capital cost of \$135 million, will add 205,000 Dth per day, or enough to heat 912,000 Northeast households per year. Anticipated to come online in November 2019, the project includes the addition of both natural gas, and electric-driven compressor stations in Pennsylvania and New York, along with minor modifications to existing facilities in both states. Pipeline development opportunities, such as this, contribute to the economic stability of local communities — not only by providing clean-burning, affordable energy but through jobs and an increased tax base as well.

Supply Corporation will also be installing a pipeline to transport natural gas to the \$6-billion petrochemical plant being constructed by Shell Chemical Appalachia LLC in Beaver County, Pa. Up to 6,000 workers are expected to be employed during the construction process. The plant will position the region as a global leader in the production of plastic feedstock.

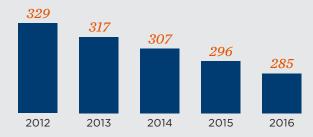
Every National Fuel pipeline and natural gas-related facility is designed and built to meet or exceed a comprehensive set of construction standards and regulatory requirements. Federal and state pipeline safety codes require that pipeline operators comply with extensive requirements for design, construction, testing, inspection, and operation and maintenance of all facilities. Because we take these responsibilities seriously and value community perspective, we make transparent outreach to stakeholders involved in or affected by pipeline construction activities a top priority.

Downstream

National Fuel's utility and energy marketing subsidiaries, operated by National Fuel Gas Distribution Corporation and National Fuel Resources, Inc., respectively, provide safe, reliable, and affordable natural gas to residential, commercial, and industrial customers in New York and Pennsylvania.

UTILITY GHG EMISSIONS FROM PHYSICAL PLANT*

(thousand metric tons of CO₂e)



*EPA Subpart W emissions reported on calendar year basis

With more than 14,000 miles of pipelines and 740,000 customers, National Fuel's utility system is sizable and complex. On most days, our operations are unnoticed by the vast majority of the population, yet every day we provide the energy source that heats homes, cooks food, manufactures products, and generates electricity.

In the last 10 years, our residential customers' bills have declined more than 40 percent. Access to low-cost Appalachian shale supplies has played an important role in the renewed economic growth in the Company's service territories.

The Utility recently accelerated investments in the modernization of its pipeline network to enhance system safety, increase service reliability, and lower our carbon footprint. Over the last five years, we have invested more than \$275 million in the safety of our utility pipeline network, replacing more than 650 miles of mainlines. As a result, we've seen a significant reduction in the number of leaks and in methane emissions.

Additionally, National
Fuel has been focused
on promoting energy
efficiency and conservation
efforts. We partner with
our regulators, industry
groups, and local businesses
to develop and administer
programs designed to reduce
customers' energy usage. For
example, our Conservation
Incentive Program is a
residential energy usage
reduction program designed
to help New York households



TANYA ALEXANDER

General Manager of Environmental Services, Distribution Corporation



29 years of service

Tanya is responsible for developing, implementing, and monitoring environmental compliance programs for Distribution and Supply. She also works with various agencies and associations to advocate for reasonable and cost effective regulations that protect the environment and support sustainability. Born and raised in Buffalo, N.Y., Tanya is an active member in her community and church.

\$554 million

invested in pipeline system safety and environmental compliance over the last 5 years



MICHAEL PARKER

Assistant General Foreman, Distribution Corporation

10
years of
service



Mike is responsible for managing pipeline construction and new service installations for parts of the Company's New York utility service territory. He recently led the team that connected service to a new manufacturing facility in Buffalo, N.Y. Mike also gives back to his hometown community as a volunteer fireman and emergency medical technician, giving him unique insights that contribute to the culture of safety at National Fuel.

"Safety really is number one for us. Before we go out and do our jobs, supervisors and field employees share ideas on what we can do to make the workplace a little bit safer each day." lower their bills and reduce consumption through rebates, weatherization, and education services. Since the program's inception 10 years ago, \$31 million has been invested to weatherize low-income customers' homes in western New York.

From call center representatives to construction and customer service personnel in the field, National Fuel employees are dedicated to delivering natural gas to our customers in a safe and efficient manner. In fiscal 2017, the Company achieved a 92 and 94 percent residential customer satisfaction rate in New York and Pennsylvania, respectively. We value the safety of all of our customers, employees, and communities and work diligently to establish a culture of safety that is embraced throughout the entire organization.

Commitment to Safety

In recent years, National Fuel has implemented safety programs and management practices to ensure that a culture of safety is embraced throughout the organization. These important initiatives include:

- Regular required training and certification in the field and the office
- Construction site work rules, safety procedures, and guidelines on personal protective equipment and attire
- Daily "tailgate" safety meetings at active construction sites that identify potential hazards
- "Stop work authority" given to all employees and contractors in the event they observe an unsafe practice
- Table-top safety exercises
- Safety drills and emergency response preparedness with local first responders
- Cross-functional quality assurance audits
- Contractor screening and reporting on environmental, health, and safety performance
- Vehicle safety programs, including the use and review of driver cameras

National Fuel and its 4,000-plus employees and retirees are deeply rooted in the communities where we operate — the same communities where they choose to live, work, and raise their families. Undoubtedly, National Fuel is committed to being the hometown energy team for years to come.

Directors



From left to right: Thomas E. Skains, Joseph N. Jaggers, Jeffrey W. Shaw, Rebecca Ranich, Craig G. Matthews, David F. Smith, Ronald J. Tanski, Philip C. Ackerman, Stephen E. Ewing, David C. Carroll

Philip C. Ackerman

Former Chairman of the Board and Chief Executive Officer of the Company

David C. Carroll

President and Chief Executive Officer of Gas Technology Institute

Stephen E. Ewing

Former Vice Chairman of DTE Energy Company

Joseph N. Jaggers

Chairman and Chief Executive Officer of Jagged Peak Energy Inc.

Craig G. Matthews

Former Director and Chief Executive Officer of NUI Corporation

Rebecca Ranich

Former Director at Deloitte Consulting, LLP and Director of Questar Corporation

Jeffrey W. Shaw

Former Director and Chief Executive Officer of Southwest Gas Corporation

Thomas E. Skains

Former Chairman and Chief Executive Officer of Piedmont Natural Gas Company, Inc.

David F. Smith

Chairman of the Board and Former Chief Executive Officer of the Company

Ronald J. Tanski

President and Chief Executive Officer of the Company

Officers



From left to right: Karen M. Camiolo, Carl M. Carlotti, Paula M. Ciprich, David P. Bauer, John R. Pustulka, Ronald C. Kraemer, Ann M. Wegrzyn, John P. McGinnis, Donna L. DeCarolis

Ronald J. Tanski

President and Chief Executive Officer

John R. Pustulka

Chief Operating Officer

Paula M. Ciprich

Senior Vice President, General Counsel and Secretary

David P. Bauer

Treasurer and Principal Financial Officer

Karen M. Camiolo

Controller and Principal Accounting Officer

Donna L. DeCarolis

Vice President, Business Development

Ann M. Wegrzyn

Chief Information Officer

Carl M. Carlotti

President, National Fuel Gas Distribution Corporation

Ronald C. Kraemer

President, Empire Pipeline, Inc.

John P. McGinnis

President, Seneca Resources Corporation

Subsidiary Officers

Upstream

SENECA RESOURCES CORPORATION

John P. McGinnis

President

Steven J. Conley Senior Vice President

Justin I. Loweth Senior Vice President

Douglas Kepler Senior Vice President

David P. Bauer Treasurer

Cindy D. Wilkinson Controller and Secretary

Bradley D. Elliott *Vice President*

Benjamin F. Elmore Vice President and General Counsel

Jeffrey J. Formica *Vice President*

Dale A. Rowekamp Vice President Kevin M. Ryan Vice President

Steven Wagner Vice President

Midstream

NATIONAL FUEL GAS SUPPLY CORPORATION

David P. Bauer President and Treasurer

Bruce D. Heine Senior Vice President

Ronald C. Kraemer Senior Vice President

Sarah J. Mugel Vice President, General Counsel and Secretary

Karen M. Camiolo *Controller*

Ramon P. Harris *Vice President*

Jeffrey J. Kittka Vice President

Steven Wagner Vice President Lee E. Hartz

Assistant Vice President

Elena G. Mendel Assistant Controller

EMPIRE PIPELINE, INC.

Ronald C. Kraemer *President*

David P. Bauer *Treasurer*

Karen M. Camiolo *Controller*

Sarah J. Mugel Secretary

Steven Wagner Vice President

Elena G. Mendel Assistant Controller

NATIONAL FUEL GAS MIDSTREAM CORPORATION

David P. Bauer *Treasurer*

Karen M. Camiolo Controller Sarah J. Mugel Secretary

Michael P. Kasprzak Vice President

Steven Wagner Vice President

Downstream

NATIONAL FUEL GAS DISTRIBUTION CORPORATION

Carl M. Carlotti President

Jay W. Lesch Senior Vice President

Paula M. Ciprich Secretary

David P. Bauer Treasurer

Karen M. Camiolo Vice President and Controller

Michael W. Reville Vice President and General Counsel Michael D. Colpoys Vice President

Joseph N. Del Vecchio Vice President and Chief Regulatory Counsel

Steven Wagner Vice President

Kevin D. House Assistant Vice President

Elena G. Mendel Assistant Controller

John J. Polka Assistant Vice President

James A. Rizzo

Assistant Vice President

Craig K. Swiech

Assistant Vice President

NATIONAL FUEL RESOURCES, INC.

Jeffrey F. Hart *Vice President*

Steven Wagner Vice President

Investor Information

COMMON STOCK TRANSFER AGENT AND REGISTRAR

Wells Fargo Shareowner Services P.O. Box 64856 St. Paul, MN 55164-0856

Telephone: 800-648-8166 Website: http://www.shareowneronline.com

Email: stocktransfer@wellsfargo.com

Change of address notices and inquiries about dividends

Change of address notices and inquiries about dividends should be sent to the Transfer Agent at the address listed above.

NATIONAL FUEL DIRECT STOCK PURCHASE AND DIVIDEND REINVESTMENT PLAN

National Fuel offers a simple, cost-effective method for purchasing shares of National Fuel stock. A prospectus, which includes details of the plan, can be obtained by calling, writing, or emailing the administrator of the plan, Wells Fargo Shareowner Services, at the address listed above.

INVESTOR RELATIONS

Investors or financial analysts desiring information should contact:

Brian M. Welsch
Director of Investor Relations
Telephone: 716-857-7875
Email: WelschB@natfuel.com
National Fuel Gas Company

6363 Main Street Williamsville, NY 14221

ANNUAL MEETING

The Annual Meeting of Stockholders will be held at 9:30 a.m. (local time) on Thursday, March 8, 2018, at The Ritz Carlton Golf Resort at 2600 Tiburón Drive, Naples, Florida, 34109. Stockholders of record as of the close of business on January 8, 2018, will receive a formal notice of the meeting, proxy statement and proxy.

■ Financial and Operating Highlights

National Fuel Gas Company Year Ended September 30		2017		2016		2015		2014		2013	
Operating Revenues (Thousands)	\$ 1	L,579,881	\$	1,452,416	\$	1,760,913	\$	2,113,081	\$	1,829,551	
Net Income (Loss) Available for Common Stock (Thousands)		283,482		(290,958)(1)		(379,427)(2)		299,413(3)		260,001 ⁽	
Return On Average Common Equity(5)		17.55%		(16.4%)		(17.1%)		13.0%		12.59	
Per Common Share											
Basic Earnings (Loss)	\$	3.32	\$	(3.43)	\$	(4.50)	\$	3.57	\$	3.11	
Diluted Earnings (Loss)	\$	3.30	\$	(3.43)	\$	(4.50)	\$	3.52	\$	3.08	
Dividends Paid	\$	1.63	\$	1.59	\$	1.55	\$	1.51	\$	1.47	
Dividend Rate at Year-End	\$	1.66	\$	1.62	\$	1.58	\$	1.54	\$	1.50	
Book Value at Year-End	\$	19.92	\$	17.94	\$	23.94	\$	28.64	\$	26.23	
Common Shares Outstanding at Year-End	85	5,543,125	8	35,118,886	8	34,594,383		84,157,220	8	33,661,969	
Weighted Average Common Shares Outstanding											
Basic	85	5,364,929	8	84,847,993		84,387,755		83,929,989		83,518,857	
Diluted	86	5,021,386	8	34,847,993	84,387,755		84,952,347		84,341,220		
Average Common Shares Traded Daily		477,190		518,574		482,631		451,731		385,586	
Common Stock Price											
High	\$	61.25	\$	59.62	\$	72.21	\$	78.79	\$	69.27	
Low	\$	50.61	\$	37.03	\$	48.61	\$	65.23	\$	48.51	
Close	\$	56.61	\$	54.07	\$	49.98	\$	69.99	\$	68.76	
Net Cash Provided by Operating Activities (Thousands)	\$	684,251	\$	588,979	\$	853,580	\$	909,390	\$	738,572	
Total Assets (Thousands)	\$ 6	5,103,320	\$	5,636,387	\$	6,564,939	\$	6,687,717	\$	6,125,618	
Capital Expenditures per Statements of Cash Flows (Thousands)	\$	450,335	\$	581,576	\$	1,018,179	\$	914,417	\$	703,461	
Volume Information											
Production											
Gas - MMcf		157,088		143,547		139,563		142,307		103,693	
Oil - Mbbl		2,740		2,923		3,034		3,036		2,831	
Total - MMcfe		173,528		161,085		157,767		160,523		120,679	
Proved Reserves											
Gas - MMcf	1	L,973,120		1,674,575		2,142,128		1,682,884		1,299,515	
Oil - Mbbl		30,207		29,009		33,722		38,477		41,598	
Total - MMcfe	2	2,154,362		1,848,629		2,344,460		1,913,746		1,549,103	
Pipeline & Storage Throughput - MMcf											
Gas Transportation		785,187		764,423		750,080		735,995		579,802	
Gathering Volume - MMcf											
Gathered Volume		194,921		161,955		139,629		138,726		93,449	
Utility Throughput - MMcf											
Gas Sales		61,955		58,705		72,434		73,892		67,903	
Gas Transportation		71,040		70,847		78,749		80,949		69,149	
Energy Marketing Volume - MMcf											
Gas		38,901		39,849		46,752		52,694		46,875	
Average Number of Utility Retail Customers		608,489		602,284		591,098		584,415		587,760	
Average Number of Utility Transportation Customers		135,106		139,951		148,877		153,407		147,431	
Number of Employees at September 30		2,100		2,080		2,125		2,010		1,912	

⁽¹⁾ Includes impairment of oil and gas producing properties of (\$550.0) million and includes joint development agreement professional fees of \$4.6 million.

⁽²⁾ Includes impairment of oil and gas producing properties of (\$650.2) million and includes reversal of stock-based compensation expense of \$4.7 million.

⁽³⁾ Includes a \$3.6 million gain on life insurance policies.

 $^{(4)\} Includes\ a\ \$4.9\ million\ refund\ provision\ related\ to\ the\ Utility\ segment's\ New\ York\ rate\ proceeding.$

⁽⁵⁾ Calculated using average Total Comprehensive Shareholder Equity.



UNITS OF MEASURE

BCI	Billion cubic feet (of natural gas)	MIMICI	Million Cubic feet (of natural gas)
Bcfe	Bcf equivalent (of natural gas and crude oil)	MMcfe	MMcf equivalent (of natural gas and crude oil

Dth Dekatherm (approx. 1 Mcf of natural gas) Tcf Trillion cubic feet (of natural gas)

Mbbl Thousands of barrels (of crude oil) Tcfe Tcf equivalent (of natural gas and crude oil)

This Summary Annual Report contains "forward-looking statements" as defined by the Private Securities Litigation Reform Act of 1995. Forward-looking statements should be read with the cautionary statements and important factors included in the Company's Form 10-K at Item 7, MD&A, under the heading "Safe Harbor for Forward-Looking Statements," and with the "Risk Factors" included in the Company's Form 10-K at Item 1A. Forward-looking statements are all statements other than statements of historical fact, including, without limitation, statements regarding future prospects, plans, objectives, goals, projections, estimates of oil and gas quantities, strategies, future events or performance and underlying assumptions, capital structure, anticipated capital expenditures, completion of construction and other projects, projections for pension and other post-retirement benefit obligations, impacts of the adoption of new accounting rules, and possible outcomes of litigation or regulatory proceedings, as well as statements that are identified by the use of the words "anticipates," "estimates," "expects," "forecasts," "intends," "plans," "predicts," "projects," "believes," "seeks," "will," "may" and similar expressions.

Forward-looking statements include estimates of oil and gas quantities. Proved oil and gas reserves are those quantities of oil and gas which, by analysis of geoscience and engineering data, can be estimated with reasonable certainty to be economically producible under existing economic conditions, operating methods and government regulations. Other estimates of oil and gas quantities, including estimates of probable reserves, possible reserves, and resource potential, are by their nature more speculative than estimates of proved reserves. Accordingly, estimates other than proved reserves are subject to substantially greater risk of being actually realized.

This Summary Annual Report and the statements contained herein are submitted for the general information of stockholders and employees of the Company and are not intended to induce any sale or purchase of securities or to be used in connection therewith. For up-to-date investor information, please visit the Investor Relations section of National Fuel Gas Company's corporate website at http://www.nationalfuelgas.com. If you would like to receive news releases automatically by email, simply visit the News section and subscribe.