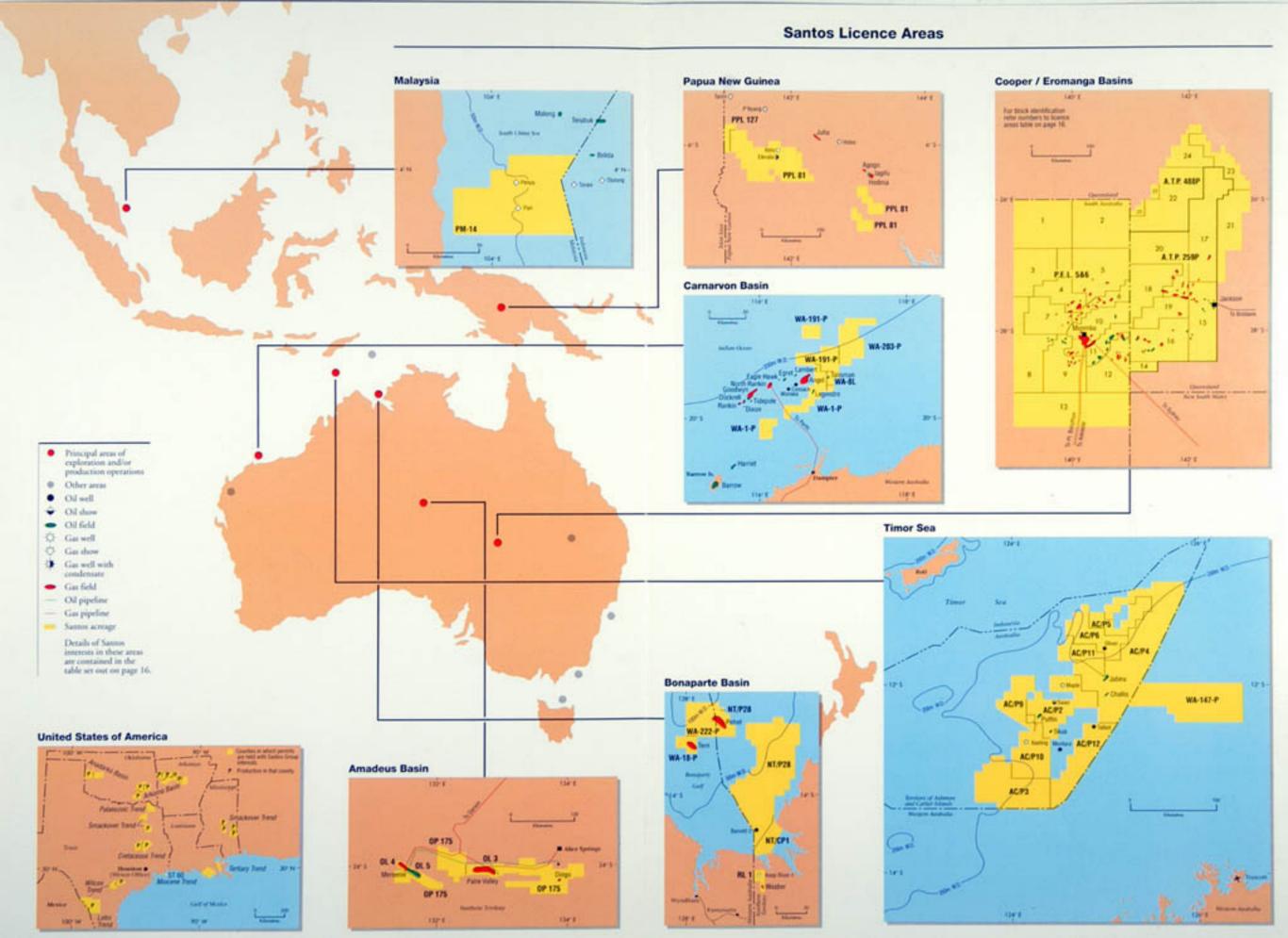


Santos Ltd 1990 Annual Report





# Santos Ltd 1990 Annual Report A.C.N. 007 550 923

#### Directors

S.D.M. Wallis (Chairman)
W.F. Scammell (Deputy Chairman)
N.R. Adler (Managing Director)
E.A. Burton
S. Gerlach
J.J. Kennedy
R.C.H. Mason\*\*
K.W. Peterson
Robert Strauss
N.R. Clark (appointed Oct. 1990)
M.R.G. Johnson (resigned May 1990)

Appointed by Sangas Development Ltd

holder of the B Class shares

# Secretaries

D. Partington M.G. Roberts

#### **Emeritus Director**

John L. Bonython AO

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# Senior Management

I.L. Craddock

(State Manager, Queensland)

N.R. Adler
(Managing Director)
J.D. Armstrong
(Executive General Manager, Exploration)
J.W. McArdle
(Executive General Manager, Operations)
J.B. FitzGerald
(Managing Director, Peko Oil Ltd and
General Manager, Corporate Development)
R.J. Wortley
(General Manager, Accounting)
R.W. Bramson
(General Manager, Production)
B.J. Lawrance
(General Manager, Marketing)

# **Notice of Meeting**

The Annual General Meeting of Santos Ltd will be held in the Hyatt Regency Ballroom, Hyatt Regency Adelaide, North Terrace, Adelaide, South Australia on Friday, 17 May 1991 at 11.00 a.m.

#### Shareholders' Enquiries

Enquiries from shareholders and other interested people should be directed to: The Secretary Santos Ltd 39 Grenfell Street Adelaide South Australia 5000

#### Santos' Activities

Santos is a major Australian energy company. Its principal interests are in petroleum production from:

- > the Cooper/Eromanga Basins of Central Australia, where Santos is the majority owner and operator of production and distribution facilities;
- > the Timor Sea and Carnaryon Basin, off Australia's north-west coastline;
- > the Amadeus Basin in the Northern Territory of Australia;
- > the USA, where interests are held in the Gulf Coast region.

Santos conducts active exploration programs in all of these areas as well as in frontier exploration areas in the Bonaparte Basin off Australia's northern coastline, in Papua New Guinea and in offshore Malaysia.

In addition, Santos is the major shareholder in QCT Resources Ltd, which has major interests in some of Australia's premier coking and steaming coal mines.

Santos employs approximately 1,550 people and its head office is in Adelaide, South Australia.

Santos is listed on the Australian and New Zealand Stock Exchanges and has American Depository Receipts quoted on the NASDAQ system in the USA.

# Santos' Objectives

Santos seeks to maximise shareholder wealth by:

- > increasing economically recoverable reserves of petroleum products through discovery, acquisition and development activities;
- operating production facilities as economically and efficiently as possible;
- > developing new markets for the company's uncommitted gas reserves;
- > maintaining a balanced portfolio of interests in Australia and internationally in mature, emerging and frontier petroleum provinces and vigorously exploring these holdings.

Santos is committed to conducting its business activities in a manner which takes full account of the company's responsibilities to the environments in which it operates and to the health and safety of its employees.

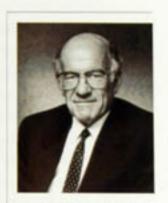
#### COVER

- "CHALLIS VENTURE", TIMOR SEA, AUSTRALIA.
- PETROLEUM
   EXPLORATION,
   CENTRAL AUSTRALIA.
- MOOMBA OIL AND GAS PROCESSING FACILITY, SOUTH AUSTRALIA.

# Chairman's Foreword

antos' operating profit after income tax, abnormal items and minorities for the 12 months ended 31 December 1990 was a record \$156.0 million, an increase of 33.2% over the corresponding result in 1989 of \$117.1 million. The 1990 profit was earned on record sales revenue of \$709.5 million, a 26.6% increase on 1989 sales revenue of \$560.6 million.

Santos maintains a strong focus on cash flow. In 1990, the company generated \$488.5 million of after tax-cash flow, 88.4% higher than the corresponding 1989 figure. After allowing for dividends and capital investment in exploration and development, Santos' free cash flow for the year was \$189.9 million. One of the most significant aspects of the



S.D.M.WALLIS CHAIRMAN

company's 1990 financial performance was the strengthening of its balance sheet. Shareholders' funds increased by \$256.4 million or 22.8% and the company's gross debt net of cash was reduced from \$1116.1 million to \$772.4 million over the year. At the end of 1990, the ratio of Santos' net debt to equity stood at 55.9% compared with 99.3% at the end of 1989. During 1990 Vamgas Ltd and Latec Investments Ltd, two majority-owned subsidiaries, each repaid a significant amount of debt.

Interest on borrowings fell from \$164.7 million in 1989 to \$133.6 million in 1990 as a result of these initiatives and easing in Australian dollar interest rates.

Key factors in strengthening the balance sheet were the application of the company's free cash flow to debt retirement; a one-for-ten rights issue; sale of relatively minor producing interests and reserves in the United Kingdom; and introduction of a dividend re-investment scheme in April 1990. Further details on these factors are included in the Managing Director's review which follows.

Earnings per share before abnormal items rose 61.6%, from 20.3¢ in 1989 to 32.8¢ in 1990.

Return on shareholders' funds increased from 11.3% in 1989 to 12.0% in 1990.

The substantial improvement in earnings, revenue, cash flow and profitability was made possible by improved prices for liquid hydrocarbon products in the latter part of 1990 and an increase in liquids sales volumes. Events leading up to, and following, Iraq's invasion of Kuwait in August 1990 resulted in increased US dollar prices for oil and other liquid hydrocarbons from August through to the end of the year. The improved prices for liquid products accounted for \$117.7 million of the \$148.9 million increase in 1990 sales revenue over 1989 sales revenue.

However, it is important to note that the company also increased production and sales volumes, particularly in the last quarter of 1990.

Sales of crude oil, condensate and LPG in 1990 rose to 16.4 million barrels of oil equivalent (BOE) from 15.5 million BOE in 1989, as a result of higher production levels. Liquids production in the last quarter of 1990 was 4.6 million BOE, a new record for the company and 276,000 BOE higher than the previous quarterly record.

While Santos was able to record a much stronger financial performance in 1990, results from the exploration programme were generally disappointing.

At year's end, Santos' reserves of oil and gas stood at 646.4 million BOE compared with 670.6 million BOE 12 months earlier. The most significant factor in this fall in reserves was crude oil. which was down from 76.7 million barrels at the end of 1989 to 60.9 million barrels at the end of 1990. The sale of North Sea oil reserves held by Peko Petroleum (UK) Ltd accounts for 9.2 million barrels of the 15.8 million barrel decline. The balance of the reduction in crude oil reserves is attributable to nonreplacement of production and Santos' 2.4 million barrel share of a reduction in the oil reserves of the Challis field in the Timor Sea.

Further details on results of the 1990 exploration programme are set out in the Managing Director's review. These

indicate that returns from the investment in oil exploration were particularly unsatisfactory, the most significant element being the absence of exploration success in the Timor Sea.

The appraisal well drilled at the Talbot oil field did not provide sufficient encouragement to allow development to proceed and the Timor Sea wildcat exploration programme failed to record any oil discoveries for the year.

Nonetheless, there is ample geological evidence to suggest that the area, which is still at an immature stage of exploration, is prospective for oil discoveries.

Analysis of the wells drilled in the area to date has suggested that many of the targets drilled over the last four years of exploration in the area were invalid. This has been caused by some deficiencies in the quality of seismic data from this area, which is known to have difficult geology for oil exploration. Steps have been taken to improve this seismic acquisition with the aim of eliminating the exploration of invalid targets. These steps include the increased use of three-dimensional seismic surveys for prospect and field definition.

Santos is committed to a significant exploration programme in the Timor Sea during 1991. The exploration programme for this area beyond 1991 will be reviewed in the light of results during this year, as will the book value of investment in exploration to date in the Timor Sea.

Results from exploration in other areas, including Central Australia, were also mixed. Gas exploration in the South Australian section of the Cooper/ Eromanga Basins was successful in adding a further two years cover of reserves for that State. There is a high degree of confidence that the target of establishing ten years forward cover will be reached during 1991.

Oil exploration in both the South Australian and Queensland sections of the Basins yielded some encouraging results, which will be followed up in 1991. A number of development projects were successful and made small, but profitable, additions to existing oil fields.

However, overall results from the year's oil exploration programme have provided further support for the view that the Cooper/Eromanga Basins are unlikely to deliver new oil reserves at a sufficient rate to replace all production.

In recent years, Santos has expanded its exploration interests in the search for continued growth of oil reserves and production. This process has included acquisition of interests in mature USA petroleum provinces; in newly emerging areas such as the Timor Sea and Carnaryon Basin off Australia's north west coast; and in frontier exploration acreage in Malaysia and Papua New Guinea. This policy of broadening the company's areas of exploration involvement will be continued in the belief that this provides the best prospects for generating a profitable return from investment in exploration.

The incentive to explore in offshore Australian areas has been assisted by the Federal Government's acceptance of the need to provide broader deductibility for exploration expenditure against the Petroleum Resources Rent Tax (PRRT) applying to all offshore petroleum areas, except the North West Shelf.

Santos made its first payments under PRRT in 1990 on revenue sourced from crude oil production from the Jabiru oil field. Continued application of the previous, narrow provision for deductibility of exploration expenditure would have required Santos to pay resources rent tax on production from Jabiru and Challis while its Timor Sea exploration expenditure outside of those projects remained unrecognised unless future oil discoveries were made and developed. Notwithstanding some outstanding issues and final drafting of the amending legislation, the Federal Government is to be commended on the more realistic position it has adopted in this area. However, the fundamental issue is still that of discrimination, as the Australian petroleum industry is forced to pay a secondary tax that is not applied to other industries.

In my address to last year's Annual General Meeting, I mentioned that the South Australian Government was seeking to increase significantly the level of royalties from operations in South Australia. After lengthy discussions between the Cooper Basin Producers and the State Government legislation has now been introduced to amend the method of calculating royalties, the effect of which is to increase royalties by approximately 50%. Some of this increase will be recovered from gas customers. However, the Government's requirement for increased royalties will make it even more difficult to maintain crude oil production from the Cooper/Eromanga Basins at the current level as less funds will be available for exploration.

The financial outlook for Santos in 1991 is subject to uncertainty surrounding future prices for crude oil and other liquid hydrocarbons. However, it is possible to be more certain about the outlook for production and sales volumes.

Crude oil sales in 1991 are forecast to be marginally below those of 1990, primarily because of a scheduled shut-in of production from the Jabiru field. The purpose of the shut-in is to allow routine dry-dock maintenance of the floating production, storage and offloading vessel.

The balance of the company's oil production in 1991 is expected to be maintained at the 1990 level.

Gas sales may also be marginally below 1990 due to a further small decrease in demand for Cooper Basin gas by the Electricity Authority of South Australia as a result of electricity interconnection.

Santos' USA subsidiary is expected to contribute increased production of oil and gas.

Production of gas liquids is expected to remain at about the levels of previous years.

Santos has demonstrated that it is able to operate profitably at low oil prices, such as those that prevailed generally throughout the world from 1986 through to mid-1990. The company's proven capacity to withstand deterioration in its business climate generally and low oil prices specifically has been improved further in 1990 by the strengthening of its balance sheet.

The medium-term outlook is for further growth. Notwithstanding the recent reduction in demand for Cooper Basin gas, demand over the medium term is expected to grow at modest rates and production of condensate and LPG should remain at current levels for the foreseeable future. Oil production from the area is in decline but is expected to remain at significant levels for some time yet.

In the Timor Sea, the Jabiru and Challis fields are forecast to continue producing at substantial levels for the next few years. In 1990, the decision was made to develop the Skua field, in which Santos holds a 30.6% interest. That field is expected to be brought into production towards the end of 1991.

The company is giving high priority to marketing uncommitted gas reserves in south-west Queensland and the Northern Territory in which it holds significant interests. An announcement on the development of the reserves of gas in the Queensland section of the Cooper/ Eromanga Basins is expected in 1991.

Finally, any oil exploration success in the company's prospective offshore Australian and international acreage will further assist medium-term growth.

Two areas of particular interest are Malaysia and Papua New Guinea. A sixwell drilling programme over two years is due to commence in April 1991 in the offshore Malaysia Permit PM14. In Papua New Guinea, the Ketu 1 well in permit PPL81 is expected to finish in April this year. The first well in this permit resulted in a liquids-rich gas discovery and the need for further exploration will be determined in the light of results from Ketu 1.

Directors have recommended a final dividend of 10.0 cents per share, fully franked. The interim dividend of 9.0 cents per share was fully franked, bringing total dividends for the year to 19.0 cents per share, fully franked. The recommended final dividend is to be paid on the capital base expanded by the one-for-ten rights issue in October 1990.

The payout represented by these dividends is a record \$85.5 million compared with \$76.0 million in 1989.

The Board of Directors remained unchanged in 1990, with the exception of the resignation of Mr Mark Johnson on 8 May 1990 and the subsequent appointment of Mr Neil R. (Nobby) Clark, to the Board on 2 October 1990.

During the course of the year, the Board has undertaken a review of the Company's Articles of Association. From the Notice of Meeting accompanying this report it will be noted that it is proposed to adopt new Articles of Association. The new Articles reflect recent, significant amendments to Companies' legislation in Australia; introduce greater flexibility consistent with provisions commonly adopted by listed corporations and give effect to an agreement made with the AGL Group in relation to its holding of B Class shares, which shares, over time, are to be re-classified as ordinary shares and to lose the special rights currently attaching to them. Further information on these matters is contained in the Explanatory Notes To Shareholders accompanying the Notice of Meeting.

The Managing Director's review, which follows, provides details on the company's financial position and its exploration, development, production and marketing activities in 1990.

However, this foreword would be incomplete without some specific mention of the past year's petroleum exploration and production activities in the Cooper/Eromanga Basins of Central Australia.

For almost half of 1990, Santos'
Central Australian areas of operation were subject to extensive flooding. Oil trucking operations had to be suspended; completion of some liquids-rich gas producing wells was delayed; and the exploration programme was disrupted. The overall impact upon Santos was the deferral of approximately one million barrels of crude oil production and delays in LPG and condensate production.

In an effort to make up the lost ground, new production records were set in the final quarter and more than 300,000 barrels of the deferred oil production was recovered. By year's end, all of the well completions disrupted by flooding had been finished and brought into production, with the result that the company's condensate and LPG production for the full year were higher than in 1989.

These results are a tribute to the dedication and skill of Santos' employees. For the second consecutive year, these people, especially those in the field, coped with the formidable obstacles presented by floodwaters. Their efforts ensured that the company's record of increased production in each year since 1969 remained intact.

On behalf of the Board of Directors, I thank Santos' employees for their contributions in 1990 and wish them well for 1991.

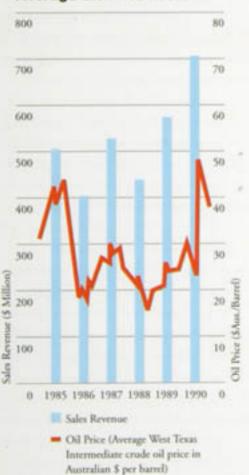
# Managing Director's Review

n 1990, Santos realised the benefits of the business strategy it has pursued since the worldwide collapse of crude oil prices at the end of 1985. From that time, Santos invested approximately \$1.2 billion in acquiring production facilities, reserves and exploration acreage in both its traditional Central Australian area of operations and in new areas onshore and offshore Australia and internationally.

More than \$400 million was invested in exploration over the same period. These investments resulted in Santos' remaining reserves of oil and gas increasing from 423.8 million barrels of oil equivalent at the end of 1985 to 670.6 million barrels at the end of 1989. This was achieved over a period in which Santos produced a total of 122.4 million barrels of oil equivalent. Overall, the investments made between 1986 and 1989

N.R.ADLER MANAGING DIRECTOR

Santos' Sales Revenue and Average Oil Price 1985-90



added a total of 369.2 million barrels of oil equivalent to reserves and production as well as exploration potential in a number of emerging petroleum provinces. The objectives of this planned expansion of the company's asset base were to ensure Santos maintained its high growth rates of previous years, and to position the company in areas highly prospective for oil discovery so that the impact on Santos of the expected decline in oil production from Central Australia would be more than offset by the addition of oil production from other areas.

The past year has seen Santos' oil production reach a new record at a time in which worldwide prices for oil and other liquid hydrocarbons increased sharply.

#### Financial

Santos achieved total sales revenue in 1990 of \$709.5 million, the highest yearly revenue in the company's history.

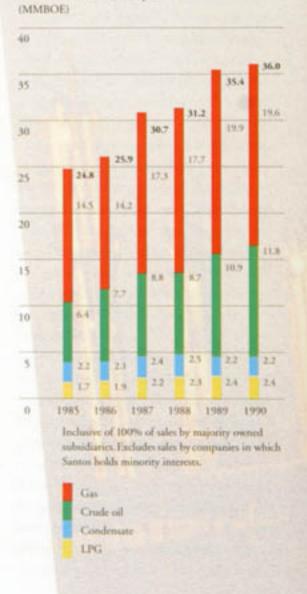
This performance reflects the combined effect of improved prices worldwide for liquid hydrocarbons from August through to year's end and an overall increase of 5.8% in sales volumes of liquid hydrocarbons.

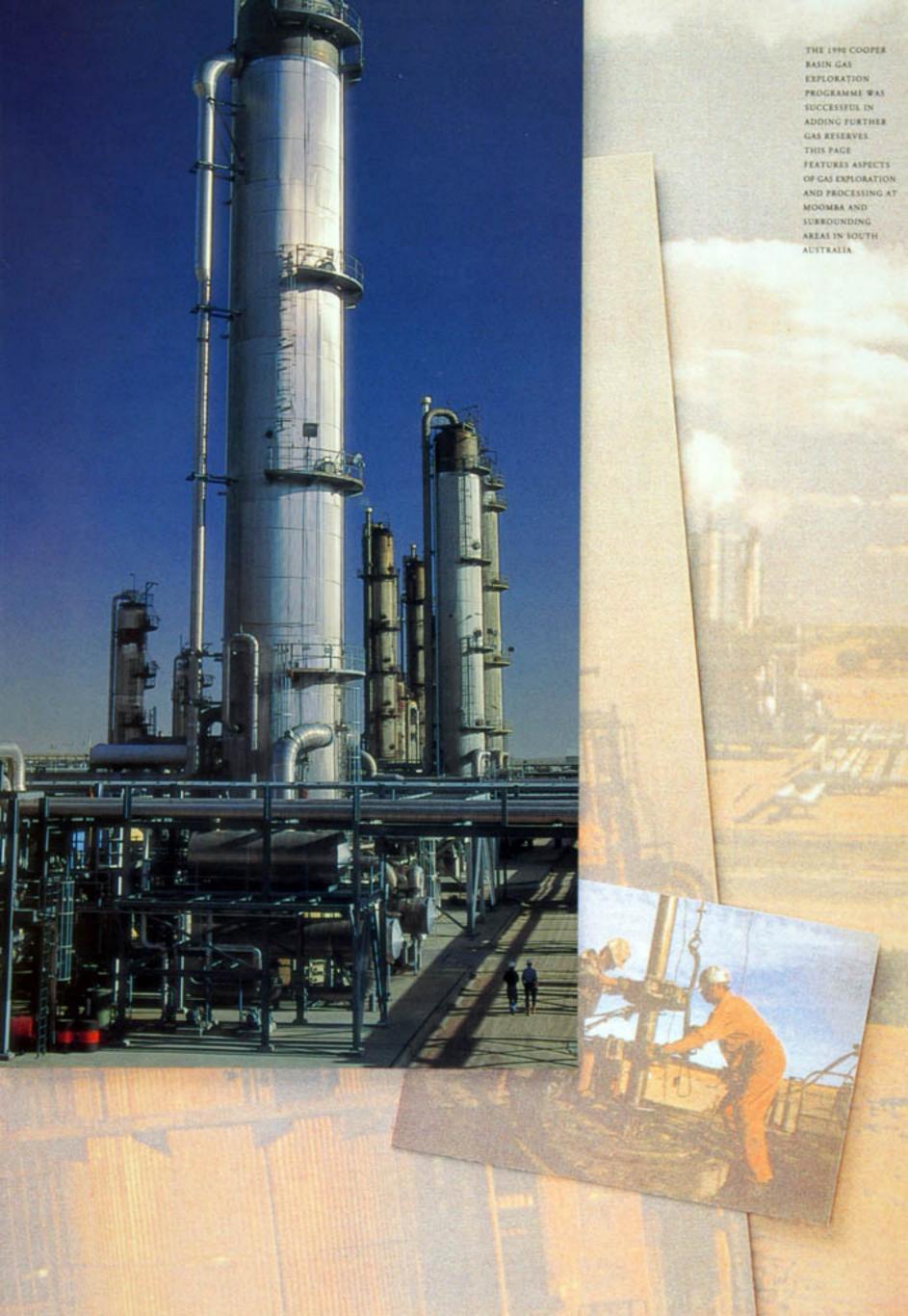
Santos' average Australian dollar price for crude oil over 1990 was \$30.71 per barrel compared with \$23.45 per barrel in 1989 while average Australian dollar prices were \$30.08 per barrel for condensate and \$200.17 per tonne for LPG compared with \$23.77 per barrel and \$141.06 per tonne for condensate and LPG respectively in 1989. The price per gigajoule for sales of Cooper Basin gas increased again in 1990 in line with the formula agreed upon with customers for adjustment of prices on 30th June by 95% of the Consumer Price Index for the previous year. The average price for the company's sales gas over 1990 was \$1.92 per gigajoule compared with \$1.81 per gigajoule in 1989.

Total sales volumes for all products for the year were 36.0 millions of barrels of oil equivalent, a 1.7% increase on 1989 sales volumes of 35.4 million barrels of oil equivalent.

Once again, the company's profit was assisted by the containment of operating cost increases. In 1990, operating costs averaged \$3.50 for each barrel of oil

Santos Sales Volumes 1985-90 Millions of Barrels of Oil Equivalent

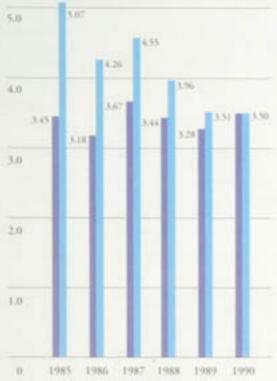




# Santos Operating Costs 1985-90

5/Barrel of Oil Equivalent Produced





Operating costs exclude taxes and royalties and financing charges.

Nominal Terms Real Terms (1990 dollars) equivalent. This is the same figure as in 1989 and in real terms, 31.0% below that of 1985, the first full year of liquids production from the Cooper Basin.

Operating profit before abnormal items and income tax was \$254.8 million, an increase of 73.8% on the restated 1989 figure of \$146.6 million. The 1990 accounts treat realised and unrealised foreign exchange gains and losses on a net basis. In 1990, Santos incurred a net foreign exchange loss of \$1.3 million before tax and, as this is not a significant amount, it has been treated as a normal item. In 1989, Santos' net foreign exchange position was a gain of \$55.7 million before tax and, due to the size of this amount, it has been treated as an abnormal item in the restated 1989 profit.

Operating profit after income tax and minorities and before abnormal items was \$137.5 million, a 65.5% increase on the corresponding, restated figure for 1989 of \$83.1 million. Profit after income tax, abnormal items and minorities was \$156.0 million compared with \$117.1 million in 1989.

Santos generated \$488.5 million of after-tax cash flow in 1990, an increase of \$229.2 million on 1989. The company committed \$109.2 million and \$138.1 million to investment in exploration and development respectively, while a further \$51.3 million was paid out in dividends. The remaining \$189.9 million of free cash flow was used for retirement of debt.

At the end of 1990, the company's shareholders' funds stood at \$1380.2 million, an increase of \$256.4 million on the corresponding 1989 figure of \$1123.8 million. Overall debt at the end of the year was \$877.7 million compared with \$1263.5 million at the end of 1989.

This stronger balance sheet position is attributable to:

- > free cash flow which was used to retire debt;
- > \$163.7 million of equity raised in 1990 by way of a one-for-ten rights issue (fully underwritten and subscribed to over 99%);
- > S41.9 million cash proceeds from the sale in September 1990 of relatively minor oil-producing assets held by Peko Petroleum (UK) Ltd in the North Sea;
- > \$18.6 million re-invested through the dividend re-investment plan introduced in April 1990. 46.3% of dividends from the 1990 interim dividend were reinvested in the Company under the plan.

Santos, through its wholly-owned subsidiary Santos Finance Ltd, applied the funds raised to retirement of both revolving and term credit facilities. A US\$50 million term credit facility, provided by Westpac, was repaid one year early and a US\$70 million Floating Rate Note issue to Japanese investors was repaid two years early.

The debt reduction in 1990 has resulted in a significant improvement to Santos' liquidity. As at 31 December, 1990 cash and undrawn, committed credit lines totalled \$585 million.

Santos' long-term credit rating was maintained at A- by Australian Ratings Pty Ltd.

In June, Santos Finance Ltd was successful in establishing a US\$200 million Euro-Commercial Paper Programme in Hong Kong. This offshore programme, which attracts an A1 short-term credit rating from Australian Ratings Pty Ltd, complements the domestic promissory note facility initiated in December 1989 and provides Santos Finance Ltd with the flexibility to fund the company with both US and Australian dollar-denominated commercial paper.

# Santos' Net Debt/Equity and Interest Cover 1985-90

	1985	1986	1987	1988	1989	1990
Gearing						
Net debt/shareholders' equity (%)	153.9	99.4	100.5	83.1	99.3	55.9
Interest Cover						
Earnings before interest and tax/interest expense (times)	3.0	2.8	3.3	2.4	1.9	2.9

	(thousands	CRUDE OIL CONDENSATE (thousands of barrels) (thousands of barrels)		of harrels) (thousands of tonnes) (perajoules and billions of cubic feet)		outands of tonnes) (perajoules and billions of cubic feet)		(thousands of tonnes)		(millions of oil equiv	f barrels alent)	
	1990	1989	1990	1989	1990 1989		1990			1989		1985
							Pj	bcf	Pj	bef		
Cooper/Eromanga	7591.8	8303.1	2412.6	2351.8	282.9	276.9	101.6	93.5	107.8	100.4	29.8	31.5
Timor Sea	3144.8	1634.8	-	-	-	-	-	-	=	-	3.1	1.6
Carnarvon Basin	492.4	733.7	-	-	-		-	-	-	-	0.5	0.7
USA	377.1	237.7	4.4	-	-	_	8.3	7.8	4.6	4.4	1.8	1.1
Other	156.2	157.7	4.5	4.0	-	-	3.9	3.4	3.6	3.1	0.8	0.7
Total	11762.3	11067.0	2421.5	2355.8	282.9	276.9	113.8	104.7	116.0	107.9	36.0	35.6

#### Production

Santos produced 36.0 million barrels of oil equivalent in 1990, the highest production in the company's history. Total production of liquid hydrocarbons in 1990 was 16.4 million barrels of oil equivalent (BOE) compared with 15.5 million BOE in 1989.

Liquids production from the Cooper/ Eromanga Basins of Central Australia was disrupted by floodwaters in 1990 as in 1989. However, the 1990 flooding was significantly more disruptive. One indication of the impact of the flooding in 1990 is that twenty-one oil wells had to be shut-in compared with only three oil wells in 1989. The loss of production due to flooding was approximately 600,000 barrels.

Condensate production for the year was 2,421,500 barrels or 2.8% above that of 1989. LPG production in 1990 was 282,900 tonnes, the highest in the company's history and an increase of 2.2% on 1989 production.

Santos' share of production of sales gas from the Cooper Basin declined by 5.6% from 107.8 petajoules (Pj) in 1989 to 101.6Pj in 1990. This decline reflects the impact of electricity interconnection between South Australia, Victoria and New South Wales on gas sales to the Pipelines Authority of South Australia.

Production from interests held outside the Cooper/Eromanga Basins generally increased.

The Timor Sea contributed 3.1 million barrels of crude oil production in 1990 as compared with 1.6 million barrels in 1989. The increase is largely

attributable to the first full year of production from the Challis field which was brought on stream in December 1989.

Production from the Challis field has been affected adversely by some technical difficulties, including reduced reservoir pressure and appearance of sand and water from some wells. At the end of 1990, production from the field had stabilised at 35,000 barrels of oil per day. While this rate is below original expectations, the operator, BHP Petroleum, advises that this lower rate of production is likely to result in greater total production from the field over time.

The Jabiru field produced at an average of approximately 53,000 barrels of oil per day, an increase of 28% on 1989.

Santos holds a 27.4% interest in exploration permit WA-191-P in the Carnarvon Basin offshore Western Australia. The licence area contains the producing Talisman oil field. In 1990, this field contributed 0.5 million barrels to Santos' oil production, compared with the 1989 contribution of 0.7 million barrels. The field was shut-in for most of the second and third quarters of the year, initially to remedy failure of downhole equipment and subsequently to rectify and refurbish the floating production, storage and offloading facility.

Santos also holds relatively minor crude oil and condensate producing interests in the Amadeus and Surat Basins. The company's share of total production from these interests was 119,000 barrels in 1990, compared with 137,000 in 1989. The principal reason for the decline was natural depletion of

the Mereenie oil field. However, gas production from this field and from the Palm Valley gas field located in the same Basin, increased by 4.3% to 3.3 Pj in 1990. The increase reflects greater demand from the Northern Territory Power and Water Authority.

Santos' USA subsidiaries contributed increased production of both oil and gas in 1990. Oil production from these interests increased from 237,700 barrels in 1989 to 377,100 barrels in 1990 as a result of commencement of production from the State Tract 60S field, two miles off the Texas coastline. Santos, through its Wexco subsidiary, has an average 37.1% net revenue interest in the field, which is currently producing at approximately 1,900 barrels of oil per day and 18 million cubic feet of gas per day.

#### Marketing

In the marketing of Cooper Basin liquid products, it is Santos' objective to develop a broad, international customer base, thereby generating competition for the company's products. This process was taken a step further in 1990 with the decision to convert the Port Bonython fractionation facilities from producing condensate to producing full-range naphtha. The first cargo of naphtha was sold on 4 February 1991.

Santos believes that demand for naphtha is stronger than demand for condensate, particularly outside Australia. The premium which naphtha attracts as a result of this stronger demand has made it possible for Santos to recover quickly the costs of plant conversion at Port Bonython. This stronger demand for naphtha is expected to prevail throughout the decade, producing considerable benefits for Santos.

The other significant development in liquids marketing in 1990 was the Federal Government's decision to deregulate supply of indigenous LPG to the domestic market as from 1 January 1991. This decision is consistent with a number of other Federal Government decisions affecting the industry in the recent past and brings the regulatory environment for LPG marketing more closely into line with that applying to crude oil.

The next logical step is to deregulate or accelerate the pace of reform of Australia's coastal shipping. Although reform of coastal shipping is taking place, the present arrangements are still capable of being manipulated to the detriment of Australian producers negotiating with domestic and export customers. The Australian petroleum industry is therefore at a competitive disadvantage compared with the petroleum industries in other countries.

Gas marketing over the year focused on two objectives: first, ensuring that a substantial portion of South Australia gas requirements over the longer term is met by gas reserves from the South Australian section of the Cooper Basin; and finalisation of the contractual arrangements required for development of the existing and potential gas reserves in south-west Queensland. Considerable progress was made in negotiations for the sale of gas from the Queensland section of the Basin and these negotiations are expected to result in the finalisation of a gas supply contract in 1991.

# **Exploration and Development**

The strong growth Santos has recorded in reserves from the end of 1985 to the end of 1989 was not maintained over 1990 as the exploration investment broadly failed to meet expectations. However, it should be noted that the ratio of the company's reserves to its production, its 'reserves life', stood at 17.5 years overall at the end of 1990, which is good by industry standards. The company's average costs of discovering oil and gas since 1982 are competitive in world terms. Between 1982 and 1990 inclusive, Santos' finding

and development costs for oil averaged \$6.62per barrel of oil and \$0.17 per gigajoule of gas.

Santos' 1990 and 1989 year-end reserves are set out in the table on page 10.

The 1990 reserves include 100% of the reserves of Santos majority-owned subsidiaries, Vamgas Ltd, and Latec Investments Ltd. Reserves held by companies in which Santos holds minority interests, Magellan Ltd and Oil Company of Australia Ltd, have been excluded. The reserves reported in the 1989 Annual Report included contributions on a pro-rata basis from both Santos' majority-owned subsidiaries and companies in which Santos holds minority interests. The 1989 reserves quoted in this report have therefore been re-stated to conform with the treatment of these interests in the 1990 reserves.

Crude oil reserves fell from 76.7 million barrels at the end of 1989 to 60.9 million barrels at the end of 1990, making this the largest, single element in the 24.2 million BOE reduction in the company's total reserves. The reasons for the decline in oil reserves are set out in the Chairman's Foreword.

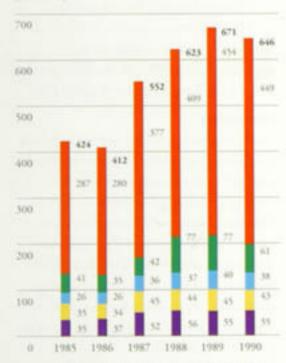
The reserves figures do not include discoveries in which Santos holds interests which are presently regarded as non-commercial, such as Elevala in Papua New Guinea; the Petrel and Tern gas fields in the Bonaparte Basin; the Oliver, Puffin, Swan and Talbot oil discoveries in the Timor Sea; the Sole gas discovery in Bass Strait; and additional onshore gas reserves at Dingo and Palm Valley in the Amadeus Basin.

The discoveries not included in reserves calculations are being subjected to further technical and commercial evaluation. Santos' share of these gas reserves not yet included as commercially producable reserves has been assessed at more than two trillion cubic feet or 300 million BOE. The company's share of the oil discoveries not yet included as reserves could contain a total of 10 to 27 million barrels. These oil discoveries will be the subject of appraisal work in 1991 and 1992.

The gas exploration programme in the South Australian section of the Cooper Basin added a total of 203 BCF to reserves of which Santos' share is

# Santos Reserves Growth 1985-90

Proved & Probable Reserves Millions of Barrels of Oil Equivalent (MMBOE)



Inclusive of 100% of reserves held by majority owned subsidiaries. Excludes reserves held by companies in which Santos holds minority interests.





	CRUDE OIL (millions of barrels)			CONDENSATE (millions of barrels)		LPG (thousands of tonnes)		GAS (billions of cubic feet)		ETHANE (billions of cubic feet)		TOTAL (millions of barrels oil equivalent)	
	1990	1989	1990	1989	1990	1989	1990	1989	1990	1989	1990	1989	
Cooper/Eromanga	35.8	37.0	40.5	42.7	5073	5293	2211	2189	171	173	572.6	574.2	
Timor Sea	19.5	25.1	-	_	-	-	-	-	-	-	19.5	25.1	
Amadeus	0.3	0.3	0.2	0.3	-	-	220	231	-	-	40.4	42.5	
Other Australian	0.8	1.1	-	-	_	-	2	2	-	-	1.2	1.5	
USA	4.5	4.0	-	-	_	_	45	63	-	-	12.7	15.5	
UK	-	9.2	-	-		-	-	15	-	-	-	11.8	
Total	60.9	76.7	40.7	43.0	5073	5293	2478	2500	171	173	646.4	670.6	

approximately 130 BCF. The gross reserves added are equivalent to approximately two years of South Australian gas consumption. That State now has seven years forward cover of gas reserves from the South Australian section of the Cooper Basin and it is the Producers' objective to extend this forward cover to the required ten years by the end of 1991.

Gas was produced from areas not included in the Cooper Basin Unit Agreement, namely the Murta and Patchawarra South West Blocks, for the first time in 1990. Development of the fields in these Blocks was focused on bringing liquids-rich gas reserves into production, thereby making it possible for Santos to increase its production of gas liquids, notwithstanding the previously mentioned fall in total demand for South Australian gas over the year.

Oil drilling activities in the Cooper/ Eromanga Basins, although hampered early in the year by floodwaters, added nine million barrels of oil reserves, of which Santos' share is 5.2 million barrels. Besides the new field discoveries, Jarrar and Bolan, significant extensions to the Gidgealpa, Meranji and Tantanna fields in South Australia and the Naccowlah West field in Queensland were confirmed. The discovery of oil in the Permian reservoirs of Yanda field is also significant, as previously only gas had been located in the Permian reservoirs in Queensland, oil having been confined to the younger Jurassic reservoirs. Although the reserves still have to be confirmed by further drilling and production, this

discovery could lead to other finds in nearby fields.

In South Australia, the Permian reservoirs are the target for the Tirrawarra enhanced oil-recovery scheme, Australia's only project of enhanced recovery by miscible ethane flood. This project has resulted in production of an additional 3.5 million barrels of oil from this field to date, of which Santos' share is approximately 1.5 million barrels. Development work in 1990 added further reserves such that field performance and studies during the year indicate ultimate reserves added by the project have now reached 18 million barrels of oil, of which Santos' share is 7.6 million barrels.

The major disappointment for the year was the lack of success from exploration in the Timor Sea. Fourteen wildcat wells were drilled in the area without success and the Talbot 2 appraisal well confirmed only a small field extension.

As was mentioned in the Chairman's foreword, a large number of invalid targets have been drilled in the Timor Sea over the course of its exploration history, and the area can still be regarded as prospective and lightly explored. Greater use is now being made of three dimensional and closely-spaced conventional seismic surveys to define known, undeveloped accumulations and new targets.

A twelve-well program is scheduled for the Timor Sea during 1991. This marks the end of Santos' first phase of exploration in the area. Results in 1991 will determine the future direction of Santos' Timor Sea exploration activities.

At the same time, a detailed review of Santos' investment in exploration in the Timor Sea will be conducted, taking into consideration the results of the 1991 exploration program. Depending on results achieved, it may be necessary to write down this investment at the end of 1991.

In March 1990, joint-venture partners in the AC/P2 permit in the Timor Sea reached agreement to commit to the development of the Skua field. Design and construction are currently underway. This field will be produced using a floating, production storage and offloading facility. At this stage, the Skua field is planned to come on stream towards the end of 1991.

On 21 February 1991, the operator of the Skua field, BHP Petroleum, announced that the field had been remapped. The remapping implies a reduction in project reserves, but Santos believes it to be premature to re-define reserves until further data is collected from the drilling programme. The immediate consequence of this remapping was a decision to relocate the first development well, Skua 7. That well is to be followed up by a further well. The objective of the two wells is to further define the Skua reserves. Any necessary adjustments will be made to Santos' assessment of its share of Skua reserves when the results of both wells are known.

In the USA, the year was highlighted by the commencement of production from State Tract 60S (Texas State Waters). Currently, nine oil and gas wells



are producing from a jacket located some two miles offshore. Further appraisal in the eastern part of the field is planned for 1991 following the processing of recently acquired three-dimensional seismic data.

# People

Santos employed 1556 people as at 31 December 1990.

Continuing its commitment to the ongoing training and development of its employees, Santos provided 386 in-house training courses and 742 external training course places to employees at all levels during 1990. Eighty of the external training course places were undertaken by employees seeking to obtain formal tertiary qualifications.

Four apprentices were indentured at Moomba and Port Bonython in 1990. John Chudleigh, a third-year Moomba instrumentation apprentice, achieved the distinction of being named Rotary Apprentice of the Year for the Whyalla region.

Santos is particularly conscious of the importance of operating a safe working environment. The safety performance of the company's Cooper Basin operations over 1988 and 1989 resulted in Santos receiving the Australian Petroleum Exploration Association's safety award for the best performance in the category of companies within the upstream petroleum industry which had worked more than 500,000 hours over the year. Unfortunately, the 1990 performance was not as good and renewed attention is now being focused on this area in 1991.

Santos is also at the forefront of the industrial relations reforms taking place in Australia. In the Cooper Basin, further progress was made in 1990 in developing more flexible work practices, broader technical and supervisory skills, and improved career paths for award-covered employees. A new Santos Employees Award was introduced as a replacement for the previous, cumbersome award. The new award has been developed through the joint efforts of award-covered employees, managerial staff and the relevant trade unions. All are to be commended for an outstanding result.

#### Environment

Environmental management in Santos' areas of operations continues to be regulated by a large and growing body of legislation. For example, in South Australia, the environmental aspects of the company's activities are regulated by eight Federal and thirty-one State Acts, with at least three more proposed.

Santos ensures that it complies with all legislation relating to its operations. The company is committed to a pro-active position: Santos' own environment management standards have consistently exceeded obligations imposed by legislation.

The company carries out annual environmental audits in areas where the company holds operator responsibilities. These audits have confirmed that Santos' practices comply with both legislation and the company's own standards.

Within the petroleum industry, Santos is an acknowledged leader in the field of environmental management. The success and validity of the company's approach can be gauged by the number of other companies, government departments and teaching institutions which have adopted the Santos strategies or utilised Santos' environmental publications.

# Community

Santos takes an active part in community life in the areas of its major business interests.

In 1990, Santos was involved as a sponsor with the Adelaide Festival, the Art Gallery of South Australia, Carrick Hill and the Adelaide season of 'Circus Oz'.

In addition, Santos provided financial support to the Graduate School of Management and the National Centre for Geology and Geophysics at the University of Adelaide, the National Centre for Petroleum Engineering at the University of New South Wales, the Queensland Art Foundation, the Northern Territory Enterprise Awards and a number of community activities in Whyalla.

Finally, the company has entered into a significant five-year financial commitment to the Royal Flying Doctor Service Aircraft Replacement Scheme. This significant commitment has been made because of the Service's overall value to Australia and its direct relevance to the company's Central Australian operations.



#### Stanley David Martin Wallis

B Com, FCPA, ACIS, ACIM, FAIM, 51, was appointed a Director on 8 February 1988 and Chairman on 9 May 1989. He is also Chairman of Santos Finance Ltd. Mr Wallis is Managing Director of Amcor Ltd and his other Directorships include Australian Foundation Investment Company Ltd and the Principal Board of the AMP Society.

William Faulding Scammett CBE, 71, was appointed a Director on 4 October 1983 and Deputy Chairman on 1 April 1984. Mr Scammell is an industrial chemist and Director of EH. Faulding and Co Ltd. Other Directorships include Penrice Ltd, Disposable Products Australia Ltd and the Principal Board of the AMP Society. He is also Chairman of the AMP Society (SA & NT) Board of Advice.

Norman Ross Adler B Com, MBA, 46, was appointed Managing Director on 7 November 1984. He is also Chairman of other Samos Ltd subsidiary companies. His other Directorships are with the Australian Institute of Petroleum Ltd and QCT Resources Ltd Group. In addition he is a member of the Board of the Commonwealth Banking Corporation and is a member of the Business Council of Australia.

Edmund Arthur Burton LLB, 70, was appointed a Director on 3 August 1982. Mr Burton is a Lawyer and holds Directorships in National Deposit Insurance Corporation Ltd and Arab Australia Ltd.

Neil Rex Clark B Com, FAIB. FCPA, 61, was appointed a Director on 2 October 1990. Mr Clark was formerly Managing Director of the National Australia Bank Ltd. He is Chairman of the State Bank of South Australia. Elders EXI. Ltd and the Sun Alliance Insurance Group Australia. His other Directorships include Boral Ltd. Mayne Nickless Ltd and the Graduare School of Management Ltd. Mr. Clark is also a member of the IBM Asia Pacific Ltd Advisory Board.

Stephen Gerlach LLB, 45, was appointed a Director on 5 September, 1989. Mr Gerlach is a solicitor and Managing Partner of Adelaide legal firm, Finlaysons, He holds Directorshaps in Arrow Ltd, Disposable Products Australia Ltd, G & R Wills & Co. Ltd, Independent Holdings Ltd and is Deputy Chairman of the AMP Society (SA & NT) Board of Advice.

James Joseph Kennedy CBE, FCA, 56 , was appointed a Director on 2 February 1988. Mr Kennedy is a Chartered Accountant. His other Directorships include Australian Stock Exchange Ltd, Pacific Dunlop Ltd and the Commonwealth Banking Corporation and he is Chairman of the Queensland Treasury Corporation Investment Board. He is also Chairman of the Royal Children's Hospital Foundation (Qld).

#### Richard Chapman Hope Mason

OBE, 66, was appointed a Director on 2 September 1986. Mr Mason is Chairman of MGICA Ltd and was formerly a Director and Chief General Manager of Ampol Ltd. His Directorships include The Australian Gas Light Company (Group), Elgas Ltd and Renison Goldfields Consolidated Ltd. Mr Mason is the appointee of Sangas Development Ltd. holder of the B Class shares.

Keith Woodward Peterson FCPA, FCIS, 69, was appointed a Director on 4 October 1983. Mr. Peterson was Managing Director of Queensland Alumina Ltd between 1974 and March 1987. He is a Senator of the University of Queensland and a Director of Uniquest Ltd.

Robert Strauss MBE, CPA, FCA, FCPA, FCIS, 65, was appointed a Director on 4 October 1983. Mr Straus is a Chartered Accountant and Executive Chairman of Bridge Oil Ltd. He is Chairman of John Kaldor Fabricmaker Ltd Group, Deputy Chairman of Aredor-Guinea SA and a Director of Dominion Mining Ltd. and Data Beta Ltd (UK). He is also Chairman of the Council of the Australian Simon University.







South Australia	Santos Group Equity %
PEL 5 & 6	
1 Clifton	60.00
2 Haddon	61.25
3 Koonchera	53.75
4 Patchawarra Central	42.50
5 Patchawarra East	34.82
6 Merrimelia-Innamincka	80.00
7 Patchawarra Southwest	45.00
8 Lake Hope	50.00
9 Murta	59.00
10 Moomba	60.00
11 Nappacoongee-Murteree	42.00
12 Toolachee	60.00
13 Tinga Tingana	59.00
Queensland	
ATP 259P	
14 50/40/10	50.00
15 Naccowlah	48.00
16 Total 66	70.00
17 Wareena	59.20
18 Innamineka	65.00
19 Aquitaine "A"	52.50
20 Aquitaine "B"	55.00
ATP 488P	
21 Alkina	60.00
22 Aquitaine "C"	47.80
23 Galway	51.87
24 Morney	55.25
25 Yamma Yamma	62.20
ATP 332P	12.50
Western Australia	
WA-203-P	33.33
WA-18-P	70.00
WA-191-P	27.37
WA-1-P	22.56
EP 166	18.72
WA-147-P	10.00
WA-8L	27.37
WA-222-P	32.49

Victoria	Santos Group Equity %
VIC/P22	25.00
New South Wales	
NSW/P10	50.00
Tasmania	
TP/15	5.11
Northern Territory	
RL 1	65.00
AC/P2	27.67
AC/P3	15.00
AC/P4	10.31
AC/P5	20.00
AC/P6	38.00
AC/P9	41.18
AC/P10	31.82
AC/P11	20.00
AC/P12	25.00
NT/P4	100.00
NT/P28 & NT/CP1	47.49
OP175	25.54
United Kingdom (Offsho	ore)
P114 (22/27a)	3.75
P114 (23/27)	3.75
New Guinea	
PPL 81	45.00
PPL 127	45.00

United States of Americ		Santos Group quity %
	Net Acres	Working
Weeks Exploration Co.		
Southern Louisiana		
Tertiary	1012	32.16
Mississippi Smackover	4470	35.65
East Texas Cretaceous	9256	32.07
East Texas Smackover	1552	39.55
South Texas Wilcox	2427	43.88
Trio/Vicksburg	365	19.00
Miocene	3669	36.95
Palaeozoic	6632	50.00
Average		36.16
Total	29383	
Anadarko Basin	103	10.8
Lobo Trend	4408	97.0
Arkoma Basin - Oklahoma	15203	32.3
Arkoma Basin - Arkansas	9659	35.0
Average		43.78
Total	29373	
Malaysia		
PM14		
Contributing interest		20.00
Participating interest		15.00
Santos is also participating production licences at level different from those held b in the surrounding explora The details are as follows:-	s of inte y the co	rest mpany

Northern Territory	Santos Group Equity %	Exploration Permit Area
AC/L4 (Skua)	30.59	AC/P2
OL 3 (Palm Valley)	27.75	OP175
OL 4&5 (Mereenie)	21.25	OP175

# **Financial and Statutory Information**

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# **Ten Year Summary**

	1981	1982	1983	1984	1985	1986	1987	1988	1989	1990
Profit and Loss* (\$million)	# 1.30 120 COO CO			1						
Sales revenue	44.6	65.2	147.0	287.5	506.5	400.4	530.7	436.1	560.6	709.5
Operating profit before tax										
and abnormal items	27.1	40.3	74.3	95.2	232.7	164.4	199.3	122.9	146.6	254.8
Abnormal items	-			-	(46.2)	(27.2)	18.1	39.1	55.7	18.5
Operating profit before tax										
and after abnormal items	27.1	40.3	74.3	95.2	186.5	137.2	217.4	162.0	202.3	273.3
Income tax	6.6	13.8	25.6	24.1	95.9	55.0	95.3	66.3	83.5	112.0
Operating profit after tax										
and abnormal items	20.5	26.5	48.7	71.1	90.6	82.2	122.1	95.7	118.8	161.3
Extraordinary items after tax								(87.8)	-	
Profit attributable to										
shareholders	20.5	26.5	48.7	71.1	90.6	82.2	117.1	2.2	117.1	156.0
Balance Sheet (\$million)	100									
Shareholders' equity	83.3	95.3	127.8	335.9	466.0	597.3	860.3	1,106.8	1,123.8	1380.2
Total assets	161.8	467.5	805.2	1,329.6	1,660.6	1,865.3	2,366.0	2,849.0	2,931.6	2962.5
Exploration										
Wells drilled	21	39	46	92	82	48	97	120	133	119
Expenditure (Smillion)	15.1	26.3	36.2	75.5	71.7	43.2	72.7	90.9	109.2	109.2
Reserves (MMBOE)	317	342	340	388	422	412	552	623	671	646
Production (MMBOE)	12.6	13.7	15.6	19.4	24.9	25.5	30.6	30.6	35.6	36.0
Capital Expenditure (Smi	illion)	7100		1000000						
Field developments	9.8	30.0	9.6	26.1	29.3	14.9	24.5	20.1	54.9	77.2
Buildings, plant and		2010				*****		-		
equipment	17.0	187.1	214.7	114.3	61.9	21.9	63.4	40.4	59.7	60.9
Share Information	-77.05	0.0000							-	
Share issues	2 for 1			1 for 4	1 for 4		1 for 10	1 for 10	Executive	1 for 10
	bonus			rights	rights		rights/ Exploration	bonus/ 1 for 4	share plan	rights/ Dividend
							purchase/	rights/		reinvestment
							share plan	Private		plan/ Executive
						2/2 222	The state of			share plan
Number of issued shares ('000)	153,348	153,348	153,348	191,994	240,000	240,000	273,786	403,302	404,322	450,418
Dividends per share	6.0€	8.0¢	12.0€	15.0€	20.0€	16.0€	19.0€	19.0¢	19.0€	19.00
Dividends (\$million)	9.2	12.3	18.4	24.8	38.4	38.4	55.7	68.9	76.0	85.5
Ratios and Statistics*										
Earnings per share +	9.8€	12.6c	23.2€	31.40	37.1€	30.3e	39.5¢	28.3€	28.6€	37.29
Return on total income	40.8%	38.6%	30.9%	22,796	15.7%	17.0%	20.796	20.6%	19.7%	19.8%
Return on shareholders'										
funds	24.6%	27.8%	38.1%	21.7%	19.4%	13.8%	15.496	8,8%	11.3%	12.0%
Net debt/equity	2.6%	194.6%	315.8%	193.1%	153.9%	99.4%	100.5%	83.1%	99.3%	55.9%
Interest cover (times)	28.1	34.6	4.3	2.2	3.0	2.8	3.3	2,4	1.9	2.9
General										
Number of employees	594	813	1,076	1,199	1,323	1,263	1,561	1,547	1,574	1556
Number of shareholders	14,122	17,255	17,986	23,052	24,665	26,653	25,267	27,113	26,499	26,251
Market capitalisation (Smillion)	1,036.0	783.1	1,218.8	1.069.6	1271.5	984.7	1,094.4	1,335.1	1,639.3	1779.8

<sup>\*</sup> Comparative figures have, where applicable, been adjusted to place them on a comparable basis with current year figures.

\* Based on weighted average number of shares on issue adjusted for bonus issues and the bonus component of rights and other share issues, and calculated based on operating profit after tax and abnormal items.

MMBOE: millions of barrels of oil equivalent on a heating value basis.

# **Directors' Statutory Report**

This Report by the Directors of Santos Ltd, prepared in accordance with the Companies (South Australia) Code, is for the year ended 31 December 1990, and is accompanied by the Financial Statements for the period and by other information, which are to be read as part of the report:

#### 1 Directors and Directors' Shareholdings

The names of Directors in office at the date of this report and details of shares held in the Company as recorded in the Register of Directors' Shareholdings are:

	Shareholdings in Santos Ltd
Stanley David Martin (Chairman)	3,025
William Faulding (Deputy Chairman)	5,198
Norman Ross (Managing Director)	710,000 *
Edmund Arthur	5.791
Neil Rex	Nil
Stephen	2,889
James Joseph	2,889
Richard Chapman Hope	Nil
Keith Woodward	1,589
Robert	6.076
	William Faulding (Deputy Chairman) Norman Ross (Managing Director) Edmund Arthur Neil Rex Stephen James Joseph Richard Chapman Hope Keith Woodward

All shareholdings shown above are held beneficially.

Includes 510,000 partly paid Executive Share Plan Shares
 No Director holds shares in any related Corporation.

Details of the qualifications, experience, other directorships and special responsibilities of each Director are set out on page 14 of this Annual Report.

#### 2 Principal Activities

The principal activities of the corporations in the Group during the year were gas and petroleum exploration, and the production, treatment and marketing of natural gas, crude oil, condensate and liquid petroleum gas. No significant change in the nature of these activities has occurred during the year.

# 3 Group Results

The net amount of Consolidated Profit for the year ended 31 December 1990 after providing for income tax was \$156.0 million.

#### 4 Dividends

The Directors recommend to members for approval at the 1991 Annual General Meeting that a fully franked final dividend of 10.0 cents (Australian) be paid in respect of the year ended 31 December 1990. If approved, the final dividend will amount to approximately \$45.3 million.

An interim dividend of \$40.2 million (9 cents per share) was paid to members in January, 1991. This interim dividend was fully franked.

A final dividend on the 1989 results of 10 cents on each fully paid share was paid in June 1990. This dividend amounting to \$40.1 million was fully franked. Indication of this dividend payment was disclosed in the 1989 Annual Report. Also paid in 1990 (January) was a second interim dividend on the 1989 results of 2 cents per share. This second interim dividend amounted to \$8.0 million and was fully franked.

# 5 Review of Operations

A Review of the Operations and Results of the Group during the financial year is contained in the Directors' Review.

### 6 State of Affairs

No significant change in the state of affairs of the Group occurred during the financial year that is not otherwise disclosed in this Report, the Directors' Review or in the Group Accounts.

# 7 Subsequent Events

Other than as stated elsewhere in this Annual Report there has not arisen in the intervals between the end of the financial year and the date of the report any matter or circumstance that has significantly affected or may significantly affect the operations of the Group, the results of those operations, or the state of affairs of the Group in subsequent financial years.

#### 8 Directors' Interests

- (a) Directors have declared interests in contracts or proposed contracts with the Company by virtue of their association with the companies specified in the statement setting out particulars of the qualifications, experience and special responsibilities of each Director on page 14. Some of these companies have transactions with the Company in the ordinary course of business.
- (b) There are no particulars of Directors' interests declared in contracts which require to be reported under Section 270(3A)(c) of the Companies (South Australia) Code which are not otherwise disclosed.

#### 9 Directors' Benefits

Since the end of the previous financial year no Director of the Company has received or become entitled to receive a benefit (other than a benefit included in the aggregate amount of emoluments received or due and receivable by Directors shown in the Group Accounts or the fixed salary of a full time employee of the Company or a related corporation) by reason of a contract made by the Company or a related corporation with the Director or with a firm of which he is a member or with a company in which he has a substantial financial interest except that

- an agreement was entered into with Mr N R Clark, a non-executive director appointed during the year, in accordance with the shareholders' approval at the 1989 Annual General Meeting providing for a payment of a sum on retirement from office as a Director;
- (2) Mr N R Adler received a loan in accordance with the provisions of the Executive Directors' Loan Scheme established in 1990 with the approval of the shareholders in general meeting;
- (3) Mr S Gerlach is a member of the legal firm of Finlaysons which was paid fees for legal services rendered to the Company.

#### 10 Share Options

There are no unissued shares under option.

#### 11 Future Developments

Certain likely developments in the operations of the Group subsequent to the financial year ended 31 December 1990 are referred to in the Directors' Review. In the opinion of the Directors it would prejudice the interests of the Company if further information which may be required by paragraph (e) of Section 270(2) of the Companies (South Australia) Code be included in the Report was so included and that information has not been so included.

#### 12 Rounding

The amounts contained in this report have been rounded off under the option available to the company under Section 271 and Regulation 58 of the Companies (South Australia) Code and Regulations.

For and on behalf of the Board of Santos Ltd and pursuant to a resolution of the Directors.

Duran Marie

S.D.M. Wallis Director

Adelaide 26 March 1991 N. R. Adu.

N.R. Adler Director

# **Profit and Loss Statements**

for the year ended 31 December 1990

***************************************	.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	CONSO	LIDATED	HOLDING CO	MPANY
	Note	1990 Smillion	1989 \$million	1990 Smillion	1989 Smillion
Operating revenue	(2)	812.9	603.0	553.0	423.7
Operating profit before abnormal items	(3)	254.8	146.6	211.3	87.8
Abnormal items	(3)	18.5	55.7	(2.1)	0.2
Operating profit before income tax		273.3	202.3	209.2	88.0
Income tax attributable to:	(4)				
- operating profit before abnormal items		(112.0)	(61.7)	(55.0)	(27.2)
- abnormal items		-	(21.8)	-	-
		(112.0)	(83.5)	(55.0)	(27.2)
Operating profit after income tax		161.3	118.8	154.2	60.8
Minority interests in operating profit after income tax		(5.3)	(1.7)	-	-
Operating profit after income tax attributable to member	ers				T
of the holding company		156.0	117.1	154.2	60.8
Retained profits at the beginning of the year		195.8	182.7	142.8	175.9
Change in accounting policies	(5)	-	(28.0)	-	(17.9)
Total available for appropriation		351.8	271.8	297.0	218.8
Dividends provided for or paid	(6)	(85.5)	(76.0)	(85.5)	(76.0)
Retained profits at the end of the year		266.3	195.8	211.5	142.8

The Profit and Loss Statements are to be read in conjunction with the notes to and forming part of the accounts.

# **Balance Sheets**

as at 31 December 1990

***************************************			DLIDATED	HOLDING COMPANY		
	Note	1990 Smillion	1989 Smillion	1990 Smillion	1989 \$million	
Current Assets				Ame I to	Instruction of	
Cash	(7)	95.1	142.5	4.8	Labor.	
Receivables	(8)	122.3	107.1	64.4	61.5	
Inventories	(9)	34.2	30.7	22.3	20.	
Other	(10)	-	-	135.7	110.2	
Total Current Assets		251.6	280.3	227.2	192.7	
Non-Current Assets						
Receivables	(8)	28.1	25.4	21.0	18.	
Investments	(11)	230.6	223.1	1269.8	1184.	
Property, plant and equipment	(12)	2251.9	2222.9	1048.6	1040.	
Intangibles	(13)	121.6	128.0			
Other	(10)	78.7	51.9	-		
Total Non-Current Assets		2710.9	2651.3	2339.4	2242.7	
Total Assets		2962.5	2931.6	2566.6	2435.4	
Current Liabilities						
Creditors and borrowings	(14)	96.0	99.0	36.6	29.4	
Provisions	(15)	191.3	119.1	139.3	70.7	
Other	(16)	-	-	872.9	1120.9	
Total Current Liabilities		287.3	218.1	1048.8	1221.0	
Non-Current Liabilities						
Creditors and borrowings	(14)	875.8	1241.7	2.7	4.1	
Provisions	(15)	409.5	341.1	275.0	224.0	
Other	(16)	9.7	6.9	7.7	5.5	
Total Non-Current Liabilities		1295.0	1589.7	285.4	234.2	
Total Liabilities		1582.3	1807.8	1334.2	1455.2	
Net Assets		1380.2	1123.8	1232.4	980.	
Shareholders' Equity						
Share capital	(17)	111.8	100.2	111.8	100.2	
Reserves	(18)	917.6	742.0	909.1	737.2	
Retained profits		266.3	195.8	211.5	142.8	
Shareholders' equity attributable to members						
of the holding company		1295.7	1038.0	1232.4	980	
Minority shareholders' interest in subsidiaries		84.5	85.8	177.0		
Total Shareholders' Equity		1380.2	1123.8	1232.4	980.2	

The Balance Sheets are to be read in conjunction with the notes to and forming part of the accounts.

# Consolidated Statement of Sources and Applications of Funds

for the year ended 31 December 1990

***************************************			1990	19	89
	Note	Smillion	Smillion	\$million	Smillion
Sources of Funds				11900	towns
Funds from operations:			1.		2016
Inflows of funds from operations					
Sales revenue		709.5		560.6	
Proceeds from sale of non-current assets		53.0		5.6	
Other revenue		50.4	812.9	36.8	603.0
Less costs of operations			(301.7)	Paragraph (see	(276.7
Funds from operations	(i)		511.2		326.3
Increase in borrowings			650.8		504.9
Decrease in non-current receivables			-		0.6
Proceeds from issue of shares			183.5		-40
Decrease in working capital	(ii)		26.2		109.5
Total funds which became available during the year			1371.7	-	941.3
Applications of Funds					The second
Expenditure on:					
Land and buildings, plant and equipment			60.9		62.3
Exploration			109.2		121.5
Development			77.2		54.9
Repayment of borrowings			1032.3		472.0
Dividends paid - ordinary shares			48.1		68.0
- minority shareholders					
of subsidiary companies			3.2		2.0
Income tax paid			22.7		67.0
Increase in investments			13.9		92.6
Increase in non-current receivables			2.7		2
Minority interests in subsidiary company acquired			1.5		1.0
Total application of funds during the year			1371.7		941.3

# Consolidated Statement of Sources and Applications of Funds (continued)

Notes to and forming part of the Consolidated Statement of Sources and Applications of Funds

	1990 Smillion	1989 \$million
(i) Funds from operations		
Reconciliation of funds from operations with operating profit before		
income tax is as follows:		
Funds from operations	511.2	326.3
Add: Abnormal items	18.5	39.1
	529.7	365.4
Less: Depreciation	83.8	73.8
Depletion	90.0	72.4
Amortisation of goodwill	4.5	4.1
Increase in provisions	7.5	6.5
Exploration abandonments	15.5	2.1
Book value of non-current assets sold	40.8	4.2
Unrealised foreign currency exchange losses	14.3	_
Operating profit before income tax	273.3	202.3
(ii) Decrease/(increase) in working capital		
Decrease/(increase) in current assets:		
Cash	47.4	40.8
Receivables	(15.2)	65.9
Inventories	(2.6)	(0.9)
	29.6	105.8
Less: Decrease/(increase) in current liabilities:	885	
Creditors and borrowings	3.4	(3.7)
Net decrease in working capital	26.2	109.5
iii) Acquisitions and disposals of subsidiaries		
Amounts included in this summary have been affected by acquisitions/(disposals)		
of subsidiaries as follows:		
Current assets		
Cash	(0.2)	0.1
Receivables	(0.6)	0.8
Inventories	-	0.1
Other	-	0.2
Non-current assets		
	(4.5)	2.6
Land, buildings, plant and equipment	(25.3)	12.3
Exploration, evaluation and development expenditure	(23.3)	
	(23.3)	
Exploration, evaluation and development expenditure	0.6	(1.2)
Exploration, evaluation and development expenditure Current liabilities Creditors and borrowings  Net tangible assets acquired/(disposed of)	70.00	(1.2) 14.9
Exploration, evaluation and development expenditure Current liabilities Creditors and borrowings	0.6	(1.2) 14.9 (14.9)

# **Notes to the Accounts**

for the year ended 31 December 1990

# 1. Statement of Accounting Policies

The significant accounting policies which have been adopted in the preparation of these accounts are:

# (a) Basis of preparation

The accounts of the Group and holding company have been drawn up in accordance with the requirements of the Companies (South Australia) Code and with Australian Approved Accounting Standards. They have been prepared on the basis of historical cost principles and do not take into account changes in the purchasing power of money or, except where specifically stated, current valuations of non-monetary assets. The accounting policies have been consistently applied, unless otherwise stated.

# (b) Principles of consolidation

The Group consolidation includes as subsidiaries all companies in which the Group holds more than half of the issued ordinary shares or more than half the voting power or controls the composition of the Board of Directors. A listing of these companies is set out in note 19.

All intercompany balances and transactions resulting from intra-group transactions have been eliminated.

Investments in companies other than subsidiary companies, are recorded either at cost or, where the Directors believe there has been a permanent diminution in value, at net realisable value. Dividend income is included in operating revenue when received.

Interests in unincorporated joint ventures are recognised by including in the accounts under the appropriate items the Group's proportion of the joint venture costs, assets and liabilities. The major interests of the Group in unincorporated joint ventures are listed in note 20.

#### (c) Goodwill

On the acquisition of a subsidiary, the identifiable net assets acquired are measured at their fair values. To the extent that there is excess purchase consideration representing goodwill, the goodwill is systematically written off to operating profit over a period not exceeding twenty years.

# (d) Foreign exchange

Transactions in foreign currencies are translated at the rates of exchange applicable at the date of each transaction.

Monetary assets and liabilities held in foreign currencies are translated at the rates of exchange ruling at balance date. To the extent that such balances are hedged the effect of the hedging is taken into account. Gains or losses arising from such translations are taken to the Profit and Loss Statements as operating profits or losses except where they relate to the assets and liabilities of overseas subsidiaries.

Overseas subsidiary company accounts are converted into Australian currency as follows:

- (i) For self-sustaining operations, assets and liabilities are translated at the exchange rate existing at balance date and the revenue and expense items at the exchange rates applying at the date they were recognised in the subsidiary companies' Profit and Loss Statements. Translation differences arising are included in the foreign currency translation reserve. In the consolidated accounts, gains and losses on certain long-term foreign currency loans are transferred to the foreign currency translation reserve. This transfer recognises that those foreign currency borrowings are matched by the net investment in overseas assets.
- (ii) For integrated operations, monetary assets and liabilities are translated at the exchange rate existing at balance date, non-monetary assets and liabilities at the historical exchange rate and the revenue and expense items at the exchange rates applying at the date they were recognised in the subsidiary companies' Profit and Loss Statements. Any profit or loss on the translation of monetary assets and liabilities has been brought to account in determining operating profit for the year.

# (e) Property, plant and equipment

Property, plant and equipment includes buildings, plant and equipment and exploration, evaluation and development expenditure. Profits or losses resulting from the disposal of property, plant and equipment in the normal course of business are brought to account as a component of operating profit.

All exploration, evaluation and development expenditures in respect of each area of interest are accumulated and carried forward if either:

- such expenditure is expected to be recouped through successful development and commercial exploitation of the area of interest; or
- the exploration activities in the area of interest have not yet reached a stage which permits reasonable assessment of the existence of economically recoverable reserves.

When an area of interest is abandoned or if Directors consider the expenditure to be of reduced or no further value, accumulated exploration expenditure is written down or off in the period in which such a decision is made.

#### (f) Leases

Group entities lease certain plant, equipment, land and buildings.

Finance leases, which effectively transfer to the Group substantially all of the risks and benefits incident to ownership of the leased item, are capitalised at the present value of the minimum lease payments, disclosed as capitalised leases and amortised over the period the Group is expected to benefit from the use of the leased assets.

Operating lease payments, where the lessors effectively retain substantially all the risks and benefits of ownership of the leased items, are included in the determination of the operating profit in equal instalments over the lease term.

# (g) Capitalisation of interest and foreign currency exchange gains and losses

Preproduction interest, finance charges and foreign currency exchange gains and losses relating to major plant and equipment projects under development and construction up to the date of commencement of commercial operations are capitalised and amortised over the expected useful economic lives of the facilities. Interest paid in respect of completed projects is expensed.

#### (h) Amortisation

Depletion charges are calculated using a unit of production based on heat value method which will write off over the life of the reserves all existing unamortised exploration and development expenditure together with future costs necessary to develop the hydrocarbon reserves in the respective areas of interest.

Depreciation is calculated to write off the value of property, plant and equipment over their estimated economic life. The rates are reviewed and reassessed periodically in light of technical and economic developments.

# (i) Provision for restoration

Provision is made in the accounts for the restoration of areas of interest where gas and petroleum production is undertaken.

# (j) Participation factors

Revenue and expenses arising from participation in Joint Ventures are reported using the participation factors in existence at the time. There are provisions in the South Australian Unit and Downstream Cooper Basin Joint Venture Agreements for a biennial review of participation factors to be made and revenue and expenses adjusted. The 1/1/89 participation factors are currently under review and the Group has accrued \$5.3 million for the anticipated favourable impact of this review for the 1989 and 1990 years. The accrual for the expected benefit is recorded as other income in the Profit and Loss Statements.

#### (k) Inventories

Inventories comprise the following:

- (i) Operating supplies, which include plant spares, maintenance and drilling tools used for ongoing operations, are valued at average cost.
- (ii) Stock on hand, which comprises extracted crude oil, LPG and condensate stored in tanks and pipeline systems, is valued using the absorption cost method.

Inventories are valued at the lower of cost or net realisable value. Provision is made for obsolescence.

# (1) Employee benefits

Charges are made to the Profit and Loss Statements to provide for the legal liability to employees for annual and long service leave and workers' compensation. Provisions are included under current liabilities. No provision is made for sick leave.

#### (m) Income tax

Tax effect accounting is applied throughout the Group whereby the income tax charged in the Profit and Loss Statements is matched with the accounting profit after allowing for permanent differences. Income tax on timing differences, which arise from items being brought to account in different periods for income tax and accounting purposes, is carried forward in the Balance Sheets as a future income tax benefit or deferred income tax liability. Future income tax benefits in respect of losses incurred by Group companies are brought to account where realisation of the benefits of such losses is considered to be virtually certain.

# (n) Deferred income

The Group has obligations under sales contracts to deliver natural gas in future periods for which payment has already been received. The Group provides for the full sales value of undelivered gas over a period estimated to match expected deliveries under these obligations. The provision is recorded as a non-current liability.

## (o) Rounding

The Company is of a kind referred to in Companies Regulation 58(6) and amounts in this report have been rounded off in accordance with Section 271 of the Companies Code and Regulations.

# (p) Comparatives

Where applicable, comparatives have been adjusted to place them on a comparable basis with current year figures.

		CONSOLIDATED		HOLDING COMPANY	
		1990 Smillion	1989 \$million	1990 Smillion	1989 \$million
2.	Operating Revenue				
	Included in operating revenue are the following items:				
	Sales revenue	709.5	560.6	427.2	374.3
	Other revenue: - overriding royalty	12.3	8.8	14.9	11.0
	- dividends received from:	12.3	0.0	14.9	11.0
	- related companies	_	-	73.2	19.6
	- other corporations	13.8	5.6	13.8	5.6
	- interest received and receivable from:				
	- related companies	-	-	1.8	1.5
	- other corporations	17.3	19.3	3.2	6.3
	- proceeds from sale of non-current assets:	120			
	- property, plant and equipment	3.0	5.3	1.2	1.2
	- investments - other income	50.0 7.0	0.3 3.1	8.2 9.5	0.3 3.9
-	- other income	7.535.535.53	2007207		
_	A CONTRACTOR OF THE PARTY OF TH	812.9	603.0	553.0	423.7
3.	Operating Profit				
	Operating profit before income tax is arrived at after crediting				
	the following items: Profit on sale of non-current assets	12.2	2.2	0.4	0.6
	Reduction in provision for obsolete stock	0.9	0.1	0.5	0.0
	Secretaria de la composición del composición de la composición de	0.5	0.1	0.5	
	Operating profit before income tax is arrived at after charging				
	the following items:				
	Interest paid and payable to: - related companies			120.0	140.5
	- other corporations	132.1	162.8	1.5	2.7
	- finance charges on capitalised leases	1.5	1.9	0.7	0.8
	Depreciation, depletion and amortisation of property, plant and equipments		1,000	1000	325
	- depreciation	81.8	71.6	52.3	53.3
	- depletion	90.0	72.4	33.0	29.9
	- amortisation of capitalised leases	2.0	2.2	1.7	1.8
	Amortisation of goodwill	4.5	4.1	-	-
	Exploration abandonments	15.5	2.1	7.6	0.2
	Government royalties and resource rent tax	49.3	18.6	22.8	14.9
	Increase in provisions:	2.0			
	- future restoration costs	2.8	1.9	1.3	1.0
	- employee benefits - deferred income	2.8	2.1	2.8	2.2 2.5
	- doubtful debts	2.0	0.3	2.2	0.1
	Loss on sale of non-current assets	_	0.8	_	0.1
	Net foreign currency exchange losses/(gains) (refer below)	1.3		(0.9)	0.1
	Operating lease rentals	4.3	3.6	2.5	2.1
	Net foreign currency exchange losses for the year are net of unrealised losses of	The state of the s			
	foreign currencies at year end.	or so inmon an	ang on the reval	action of madricite	o neiu iii
	Abnormal items				
	Included in abnormal items are the following:				
	Future income tax benefit of a subsidiary not previously				
	brought to account (no income tax applicable)	19.6	(**)	-	-
	Future income tax benefit not previously recognised brought	1,232		55.55	
	to account due to change in legislation (no income tax applicable)	7.8	-	5.3	(
	Restatement of deferred income tax liability for timing	(0.0)		Com Const	
	differences not previously recognised (no income tax applicable)	(8.9)	12.5	(7.4)	-

Net realised currency exchange gains of \$16.6 million classified as normal operating profit in 1989 have been reclassified as abnormal items and included in net foreign currency exchange gains/(losses) in the comparative figures.

(23.6)

79.3

55.7

(2.1)

18.5

0.2

0.2

Net abnormal items for the year

Net foreign currency exchange gains/(losses)(refer below)

Transfer from foreign currency translation provision

		CONSOI	LIDATED	HOLDING COMPANY		
		1990 \$million	1989 \$million	1990 Smillion	1989 \$million	
í.	Taxation		neblish jod	DODALN S		
	Income tax on operating profit			-		
	The prima facie income tax on operating profit before abnormal items					
	differs from income tax expense and is calculated as follows:		***	00.4	24	
	Prima facie income tax expense at 39%	99.4	57.2	82.4	34.	
	Tax effect of permanent differences which increase/(decrease) income					
	tax expense:	14.2	10.0	4.6	4.	
	Amortisation of non-deductible property, plant and equipment	14.3	1.6	4.0		
	Amortisation of goodwill	(4.3)	(2.2)	(32.9)	(9.8	
	Rebate on dividend income	(6.3)	(2.2)	(32.9)	12.4	
	Non-assessable receipts Other	2.8	2.6	0.8	0.9	
	Other	2.0	2.0			
	Net effect of permanent differences	8.5	12.0	(27.5)	(4.5	
	Income tax expense on current year's operating profit	107.9	69.2	54.9	29.8	
	Income tax under/(over) provided in prior years	4.1	(5.9)	0.1	(2.6	
	Future income tax benefit not previously recognised brought to account	-	(1.6)	_		
	Income tax expense on operating profit before abnormal items	112.0	61.7	55.0	27.3	
	Income tax on abnormal items	-	21.8	-		
	Income tax expense on operating profit after abnormal items	112.0	83.5	55.0	27.3	
	Provision for current income tax					
	Balance at the beginning of the year	60.7	46.6	12.4	28.9	
	Transfer from income tax expense	49.5	78.0	8.1	31.2	
	Prior year under/(over) provision	5.2	3.1	(0.1)	1.	
	(Payment)/refund of income tax	(22.7)	(67.0)	26.8	(48.9	
	Losses of subsidiary companies utilised	-	-	(6.4)	3.0	
	Balance at the end of the year	92.7	60.7	40.8	12.	
_	Provision for deferred income tax					
	Balance at the beginning of the year	319.2	299.2	210.0	210.	
	Transfer from income tax expense	59.1	16.7	46.8	(1.4	
	Prior year under/(over) provision	5.4	(1.6)	0.2	(0.7	
	Future income tax benefit not previously recognised brought					
	to account due to change in legislation	(7.8)	-	(5.3)		
	Recognition of deferred income tax liability for timing differences					
	not previously brought to account	8.9	7.5	7.4		
	Change in accounting policy	-	8.0	-	4.	
	Other	-	(3.1)		(3.)	
	Balance at the end of the year	384.8	319.2	259.1	210.	
	Future income tax benefit					
	Balance at the beginning of the year	51.9	42.3	- 2		
	Transfer from income tax expense	0.7	3.7	-	- 0	
	Prior year under provision	6.5	4.3	-	-	
	Future income tax benefit of a subsidiary not previously brought to account	19.6	1.6	=	17	
	Balance at the end of the year	78.7	51.9	_	- 0	

	Charles and the second	CONSO	LIDATED	HOLDING COMPANY		
	***************************************	Contac		1		
		1990 Smillion	1989 Smillion	1990 Smillion	1989 Smillion	
5.	Change in Accounting Policies			170	DEST PA	
	The impact on retained profits of changes in accounting policies made					
	in 1989 to comply with new approved accounting standards were:					
	Provision for deferred income tax for exploration expenditure in					
	non-producing areas	-	8.0	-	4.	
	Provision for future restoration costs	-	20.0	-	13.0	
		_	28.0	-	17.5	
6.	Dividends Provided For or Paid					
	Interim dividend-1990					
	The Directors declared an interim dividend to be paid on 4 January 1991					
	to the registered shareholders in the books at the close of business					
	on 30 November 1990.					
	9.0 cents on each ordinary share	40.1		40.1		
	(7.0 cents declared and paid in 1989)		27.8		27.8	
	(2.0 cents declared in 1989 and paid in 1990)		8.0		8.0	
	9.0 cents on each 'B' class share	0.1		0.1		
	(7.0 cents declared and paid in 1990)		0.1		0.1	
	(2.0 cents declared in 1989 and paid in 1990)		-		-	
	Total interim dividend	40.2	35.9	40.2	35.9	
	Final dividend-1990		55,100	1000000		
	The Directors recommended the payment of a dividend on 15 July 1991					
	to the registered shareholders in the books at the close of business					
	on 24 June 1991					
	10.0 cents on each ordinary share (10.0 cents in 1989)	45.2	40.0	45.2	40.0	
	10.0 cents on each 'B' class share (10.0 cents in 1989)	0.1	0.1	0.1	0.1	
	Total final dividend	45.3	40.1	45.3	40.1	
	Total dividend	85.5	76.0	85.5	76.0	
7.	Cash	22,000	I DIAMETER			
	Cash	23.3	76.6	4.8	-	
	Short term deposits- AUD	4.1	4.1	55	-	
	- JPY	67.7	61.8	77	-	
		95.1	142.5	4.8	_	

		CONSO	LIDATED	HOLDING COMPANY		
		1990 Smillion	1989 Smillion	1990 Smillion	1989 Smillion	
8.	Receivables			in tours of	hphyll 11	
	Current					
	Trade debtors	80.3	67.1	52.4	44.8	
	Sundry debtors and prepayments	41.6	39.8	11.6	16.6	
	Less provision for doubtful debts	(0.4)	(0.4)	(0.1)	(0.1	
	Security deposits	0.8	0.6	0.5	0.5	
	and the second s	122.3	107.1	64.4	61.8	
	Non-current					
	Security deposits (refer (a) below)	23.6	24.4	16.5	17.1	
	Other loans (refer (b) below)	-0.5	-	0.5	-	
	Other deposits	4.0	1.0	4.0	1.0	
		28.1	25.4	21.0	18.1	
	authorities on behalf of the Downstream Joint Venture for the provision of roads and services together with the jetty at Port Bonython. With the completion of these projects, repayments by the State Government of deposits including an interest component have commenced over periods of up to 20 years concluding in 2003.	(1989 - Snil) being a loan made to an executive direct the holding company in accordance with the provisio the Loan Scheme approved at the 1990 Annual Gene Meeting.			rovisions of	
9.	Inventories					
	Petroleum products	12.8	11.2	8.5	7.4	
	Drilling and maintenance stocks	22.7	21.7	14.8	14.8	
	Provision for obsolesence	(1.3)	(2.2)	(1.0)	(1.5)	
_		34.2	30.7	22.3	20.7	
10.						
	Amounts owing by subsidiaries	-		135.7	110.2	
ī	Non-current	20000	el GWAS			
_	Future income tax benefits	78.7	51.9	-	-	
	Included in future income tax benefits are amounts arising from		544			
_	tax losses in some Group companies	17.6	19.1	-	-	
11.	Investments	220.4	218.2	220.2	218.0	
	Investments in listed shares and notes in other companies - at cost Deposits - CHF	10.2	4.9	220.2	210.0	
		230.6	223.1	220.2	218.0	
	Investments in subsidiary companies - at cost (refer note 19)	230.0	223.1	1049.6	966.5	
-	and the same of th	230.6	223.1	1269.8	1184.5	
_	Total market value of investments in listed shares and notes	188.5	212.9	188.5		
_	Total market value of investments in listed shares and notes	100.3	212.9	100.5	212.7	

CONSOLIDATED		HOLDING COMPANY		
	1990 Smillion	1989 Smillion	1990 \$million	1989 \$million
12. Property, Plant and Equipment				
Land and buildings			Transfer III	
At cost	35.7	35.4	21.3	20.8
Less accumulated depreciation	(11.9)	(10.5)	(8,2)	(7.4
	23.8	24.9	13.1	13.4
Plant and equipment				
At cost	1362.3	1312.0	954.3	925.8
At independent valuation-1977	35.2	35.2	35.2	35.2
Capitalised leases	18.9	17.8	10.5	11.0
	1416.4	1365.0	1000.0	972.0
Less accumulated depreciation	(546.1)	(465.9)	(397.7)	(345.7)
	870.3	899.1	602.3	626.3
Total Land and Buildings, Plant and Equipment	894.1	924.0	615.4	639.7
Exploration, Evaluation and Development Expenditure				
Areas of interest in which production has commenced:				
At cost	1258.9	1070.7	563.2	519.2
Less accumulated depletion	(362.9)	(284.3)	(199.7)	(178.8)
	896.0	786.4	363.5	340.4
Areas of interest in the development stage in which				
production has not commenced:				
At cost	69.5	19.4	-	
Areas of interest in the exploration and/or evaluation stage:				
At cost	407.8	495.2	77.3	60.2
Less write-off of exploration expenditure	(15.5)	(2.1)	(7.6)	(0.2)
	392.3	493.1	69.7	60.0
Total Exploration, Evaluation and Development Expenditure	1357.8	1298.9	433.2	400.4
Total Property, Plant and Equipment	2251.9	2222.9	1048.6	1040.1
The Directors consider that the current value of the Group's buildings approximates their carrying value as reflected above.				
13. Intangibles	0000	1483141		
Goodwill, at cost	163.6	165.5	-	-
Less accumulated amortisation	(42.0)	(37.5)	17.0	
	121.6	128.0	-	-

		CONSOLIDATED		HOLDING COMPANY		
		1990 Smillion	1989 \$million	1990 Smillion	1989 \$million	
14.	Creditors and Borrowings			lamis 3	- 9	
	Bank loans - AUD		20.0	2000		
	Trade creditors	54.6	40.2	34.9	26.	
	Sundry creditors and accruals	39.5	37.0	0.1	1.3	
	Lease liabilities	1.9	1.8	1.6	1.7	
		96.0	99.0	36.6	29.4	
	Non-current		- war 1 (200)	no ri massimi	admir as	
	Bank loans - AUD	130.0	345.0			
	- USD	458.1	685.3	-	-	
	- JPY	67.7	61.8	-	-	
	Promissory notes - AUD	146.1	140.0	-	-	
	Euro commercial paper - AUD	40.5	-	-	ACCUSE -	
	- USD	25.9	-	-	-	
	Lease liabilities	7.5	9.6	2.7	4.1	
		875.8	1241.7	2.7	4.1	
	All bank loans, Euro commercial paper and promissory notes are unsecu	red.			ATT IS	
15.				V-1	1000	
	Current Dividends	05.5	40.1	0.5.5	40.1	
		85.5	48.1	85.5	48.1	
	Employee benefits Income tax	13.1	10.3	13.0	10.2	
-	income tax	92.7	60.7	40.8	12.4	
_		191.3	119.1	139.3	70.7	
	Non-current	2010		250.1	210.0	
	Deferred income tax (refer below) Future restoration costs	384.8	319.2	259.1	210.0	
-	ruture restoration costs	24.7	21.9	15.9	14.6	
_		409.5	341.1	275.0	224.6	
	The balance in provision for deferred income tax is reduced					
	by the following amounts arising from unrecouped tax losses	-	100			
-	in some Group companies	2.0	2,4	-	- 35	
16.						
	Current					
_	Amounts owing to subsidiaries		175	872.9	1120.9	
	Non-current	5205	1953	1205		
	Deferred income	9.7	6.9	7.7	5.5	

	CONSOLIDATED		HOLDING COMPANY	
	1990 Smillion	1989 Smillion	1990 Smillion	1989 \$million
17. Share Capital			with beautiful	Detto N
Authorised capital			t.	
1,999,000,000 unclassified shares of 25¢ each	499.7	499.7	499.7	499.7
1,000,000 'B' class shares of 25¢ each	0.3	0.3	0.3	0.3
	500.0	500.0	500.0	500.0
Issued capital				
446,068,047 (1989 - 399,832,490) ordinary shares of 25¢ each	111.5	99.9	111.5	99.9
1,000,000 (1989 - 1,000,000) 'B' class shares of 25¢ each	0.3	0.3	0.3	0.3
3,350,250 (1989 - 3,489,500) ordinary shares of 25¢ each paid to 1¢	-	-	-	2
	111.8	100.2	111.8	100.2

Increase in issued share capital:

40,918,533 ordinary shares (fully paid) were allotted to Santos shareholders at a premium of \$3.75 on 11 October 1990 in terms of a 1 for 10 rights issue.

4,952,774 ordinary shares (fully paid) were issued at a premium of \$3.51 to Santos shareholders on 29 June 1990 as elected under the Dividend Reinvestment Plan.

364,250 ordinary shares (paid to 1 cent) issued to senior executives of the Company under the Santos Executive Share Plan were converted to fully paid ordinary shares during the year.

225,000 ordinary shares (paid to 1 cent) were issued to senior executives of the Company under the Santos Executive Share Plan.

In the event of the Company making any new issues of shares, certain rights of pre-emption exist under Articles of Association in favour of The Australian Gas Light Company and its subsidiaries.

18. Reserves				
Share premium	888.6	716.7	888.6	716.7
Asset revaluation	14.9	16.0	14.8	14.8
Capital	5.9	5.9	5.7	5.7
Foreign currency translation	8.2	3.4	-	-
	917.6	742.0	909.1	737.2
Movement during the year:				
Share premium				
Balance at the beginning of the year	716.7	716.4	716.7	716.4
Dividend re-investment plan	17.4		17.4	-
Rights issue	153.4	_	153.4	-
Share issues	1.1	0.3	1.1	0.3
Balance at the end of the year	888.6	716.7	888.6	716.7
Asset revaluation				
Balance at the beginning of the year	16.0	14.8	14.8	14.8
Adjustment for exchange rate fluctuations	0.5	1.2	-	-
Net adjustment on disposal of subsidiary	(1.6)	-	-	-
Balance at the end of the year	14.9	16.0	14.8	14.8
Foreign currency translation				
Balance at the beginning of the year	3.4	-	-	-
Net adjustment on translation of foreign subsidiaries	4.8	3.4	7.5	-
Balance at the end of the year	8.2	3.4	-	_

19.	Subsidiary Companies and Contributions to Consolidated Profits	5			Amos holding o	ompany's		
	***************************************	Place of incorporation	Group interest		investment in subsidiary companies at cost		Contribution to Group profit	
	Name		1990	1989	1990 Smillion	1989 Smillion	1990 Smillion	1989 Smillion
Т	Santos Ltd (Group Holding Company)	SA					154.2	60.8
	Subsidiary companies		8					
+	Alliance Oil Development Australia N.L.	VIC	100	100	107.7	107.7	(0.7)	-
	Wholly owned subsidiaries of Alliance Oil							
	Development Australia N.L.							
+	Alliance Minerals Australia N.L.	VIC	100	100	-	(00)	0.2	0.1
+	Alliance Petroleum Australia N.L.	VIC	100	100	-	-	9.2	20.4
+	Alliance Petroleum International Ltd	VIC	100	100		-	(0.4)	0.4
	Alliance Petroleum New Zealand Ltd	NZ	100	100	-	-	(3.3)	0.1
+	Alliance Resources Ltd	VIC	100	100	-	-	(0.6)	3.9
+	Boston Long Hedges Finance Pty Ltd	VIC	100	100	-	-	-	-
+	Hellyer Mining and Exploration Pty Ltd	TAS	100	100	-	-	-	(0.4
+	Peko Oil Ltd	VIC	100	100	418.5	418.5	24.2	13.2
	Wholly owned subsidiaries of Peko Oil Ltd							
+	Peko Bunyu Pty Ltd	VIC	100	100	177	177	(4.5)	-
	Peko Exploration (UK) Ltd (formerly							
	IU Oil and Gas Ltd)	UK	100	100	-	-	-	-
	Peko Offshore Ltd	BER	100	100	-	-	0.3	0.9
	Peko Oil North Sea PLC	UK	-	100	-	-	-	(0.5
	Peko Petroleum (UK) Ltd	UK	-	100	-	-	(0.4)	(0.7)
	Weeks Exploration Company	USA	100	100	-	-	2.4	(5.8)
+	Weeks Java Sea Pty Ltd	VIC	100	100	-	-	-	-
+	Reef Oil N.L.	NSW	100	100	82.7	82.7	2.9	-
#	Santos (A.C.T.) Pty Ltd	ACT	100	100	-	-	-	-
	Wholly owned subsidiary of Santos (A.C.T.) Pty Ltd							
#	Alliance Oil Management Pty Ltd	VIC	100	100	-	-	-	-
+	Santos Exploration Pty Ltd	VIC	100	100	3.4	3.4	(1.6)	-
+	Santos Facilities Ltd	SA	100	100	-	-		-
	Santos Finance Ltd	NSW	100	100	70.0	70.0	11.5	44.3
+	Santos Indonesian Holdings Pty Ltd	SA	100	100	-	-	2007	-
	Santos Niugini Exploration Pty Ltd	PNG	100	100	8.2	7.8	(0.1)	0.1
+	Santos (N.T.) Pty Ltd	ACT	100	100	14.8	14.8	18.9	-
	Santos Oil Exploration (Malaysia) Sdn Bhd							
	(formerly Acestar Enterprises Sdn Bhd)	MAL.	100	100	0.2	-		
+	Santos Petroleum Pty Ltd	NSW	100	100	69.3	69.3	(1.9)	(5.6)
+	Santos Resources Pty Ltd	QLD	100	100	-	-	-	-
	Santos (UK) Ltd	UK	100	100		-	-	-
	Vamgas Ltd	VIC	81	81	164.9	164.7	23.0	14.9
+	Worldwide Assets Ltd	NSW	100	100	95.3	14.3	(7.3)	(3.8)
	Wholly owned subsidiary of Worldwide Assets Ltd			1000				1000
+	Western Australian Capital Holdings Ltd	WA	100	100	-	-	-	0.2
	Other subsidiary companies		100				-14	
	Latec Investments Ltd	NSW	64	61	14.6	13.3	0.4	(0.1)
	Wholly owned subsidiaries of Latec Investments Ltd	10000	217	100				
	Astrascale Ltd	UK	64	61	-	-	-	
+	Comserv (No. 37) Pty Ltd	NSW	64	61	-	-	7.7	2.7
+	Doce Pty Ltd	QLD	64	61	-	-	1.5	(0.1)
+	Flinders Petroleum N.L.	VIC	64	61	-	-	-	-
	Wholly owned subsidiaries of Flinders Petroleum N.L.							33
+	Canso Resources Ltd	NSW	64	61	-	-	1.5	(1.7)
+	Farmout Drillers N.L.	NSW	64	61	-	-	0.9	(1.9)
	Consolidation eliminations and adjustments						(67.5)	(22.6
					1049.6	966.5	161.3	118.8

# 19. Subsidiary Companies and Contributions to Consolidated Profits (continued)

Notes:

- # In voluntary liquidation.
- \* Companies audited by other than auditors of the holding company.
- + Subsidiaries which have adopted the National Companies and Securities Commission Class Order providing relief from the

requirement to prepare and have audited separate accounts of the subsidiaries where deeds of indemnity have been entered into between its holding company and the subsidiaries undertaking to meet each others' liabilities as if they were their own.

# Place of incorporation

SA - South Australia	UK - United Kingdom	NSW - New South Wales	NZ - New Zealand
ACT - Australian Capital Territory	PNG - Papua New Guinea	VIC - Victoria	BER - Bermuda
QLD - Queensland	USA - United States of America	TAS - Tasmania	MAL - Malaysia
WA - Western Australia			

Investments	eliminated	by	rounding
THE PERSON NAMED IN	eritter in the first	~,	T. C. STATE STATE OF

1990	1989	
5	\$	
12	12	
7,799	7.799	
1	1	
5	5	
1	1	
2	2	
171	171	
	s 12	s s

# Disposal of subsidiaries

The following subsidiaries were disposed of by sale during

Control of the Contro		N	11111111
Company	Consideration Smillion	Net tangible assets on date of sale Smillion	Profit on sale \$million
Peko Petroleum (UK) Ltd and its subsidiary, Peko Oil North Sea PLC	41.9	30.0	11.9
The following subsidiaries have been placed into voluntary liquidation since year end:	101		Dissiples

Company	Net tangible assets at date of liquidation Smillion
Santos (A.C.T.) Pty Ltd	
Alliance Oil Management Pty Ltd	0.2

# 20. Interest in Joint Ventures

(a) Companies in the Group have direct interests in the following unincorporated joint ventures:

Joint Venture	Principal Activities	Average Group Interest %
SA/Queensland Block Operations (incorporating PEL 5 & 6 (SA) and ATP 259 (Qld))	Oil and gas exploration and production	55
Cooper Basin Unit	Oil and gas production	55
Cooper Basin Downstream	Liquid hydrocarbon transportation and processing	53
Jackson Moonie Pipeline	Oil transportation	24
Bonaparte Basin	Oil and gas exploration	61
Carnarvon Basin	Oil and gas exploration and production	29
Gulf Coast - USA	Oil and gas exploration and production	39
Malaysia - PM14	Oil and gas exploration	15
Mereenie	Oil and gas production	21
Mereenie Pipeline	Oil transportation	23
Palm Valley	Gas production	28
Papua New Guinea (PPL's 81, 127 and 140)	Oil and gas exploration	45
Timor Sea	Oil and gas production	10
The state of the s	Oil and gas exploration	27

(b) During the year ended 31 December 1990, companies in the Group were participants in a number of joint ventures. The Group has an interest in the assets, liabilities and profit or loss of these joint ventures. The Group's share of assets and liabilities of the joint ventures are included in the Balance Sheets under the following classifications:

_		sinerio unare the following classifications:			
1000	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	CONSO	LIDATED	HOLDING COMPANY	
		1990 Smillion	1989 Smillion	1990 Smillion	1989 Smillion
	Non-current assets				
	Buildings, plant and equipment	878.4	906.9	611.9	636.5
	Exploration, evaluation and development expenditure	1357.8	1298.9	433.2	400.4
	Receivables	23.6	24.4	16.5	17.1
	Total non-current assets	2259.8	2230.2	1061.6	1054.0
	Current assets				
	Receivables	30.2	46.7	7.4	26.2
	Inventories	23.8	21.7	14.8	14.8
	Total current assets	54.0	68.4	22.2	41.0
	Total assets	2313.8	2298.6	1083.8	1095.0
	Current liabilities				
	Creditors and borrowings	79.8	48.2	34.1	24.4
	Net investments in joint ventures	2234.0	2250.4	1049.7	1070.6
(c)	The Group's share of contingent liabilities and capital expenditure commitments in respect of unincorporated joint ventures is:				
	Capital expenditure commitments	33.4	11.4	5.4	2.4
	Unsecured contingent liabilities	14.2	14.5	11.8	12.2
(d)	Disclosure of the contribution of unincorporated joint ventures to the profit or loss of the Group is required by Schedule 7	than 100 such joint ver- several of which are no			

d) Disclosure of the contribution of unincorporated joint ventures to the profit or loss of the Group is required by Schedule 7 Clause 33(3)(h) of the Companies (South Australia) Code. Santos Ltd and its subsidiary companies are involved in more

than 100 such joint ventures throughout Australia and overseas, several of which are not accounted for separately. The Directors consider it neither practical nor possible to identify the profit or loss contribution from each individual joint venture.

# 21. Related Party Disclosures

Information pertaining to related party transactions of the Group not disclosed elsewhere in these accounts are as follows:

- Santos Ltd received management fees during the year of \$1,710,000 (1989 - \$1,500,000) from Vamgas Ltd and \$1,100,000 (1989 - \$1,025,000) from Latec Investments
- Ltd in accordance with management, administration and technical service agreements in place with these subsidiaries.
- b) Details of persons currently holding the position of Director of Santos Ltd are disclosed on pages 14 and 19 of this Annual Report. M.R.G. Johnson retired as a Director in May 1990.

	CONS	OLIDATED	HOLDING COMPANY	
	1990 \$000	1989 \$000	1990 5000	198 \$00
Remuneration of Directors and Executives			999	
Directors				
Amounts received or due and receivable from the Company and related				
companies by the Directors of the Company and Directors of each	1 (02	1.001	000	866
company in the Group	1,693	1,554	899	800
Number of Directors whose remuneration was within the			No.	N
following bands:				
\$000's				
0 - 10			2	
10 - 20			_	
20 - 30			6	
40 - 50			1	- 4
80 - 90			1	
90 - 100			-	
470 - 480			-	
590 - 600			1	
Superannuation and Retirement Benefits	5000	\$000	\$000	\$00
Superannuation contributions provided and retirement benefits paid in				
respect of Directors. The Directors believe that the provision of				
full particulars would be unreasonable	430	302	348	210
Executives				
Amounts receivable from the Company or related companies by				
executive officers whose income is \$85,000 or greater	6.251	4.947	4.091	3,213
Number of executive officers whose remuneration was within the	No.	No.	No.	N
following bands:				
\$000's				
85 - 95	10	9	5	
95 - 105	7	3	6	
105 - 115	7	10	5	- 0
115 - 125	6	3	3	
125 - 135	2	- 7	1	
135 - 145	1	1	-	
145 - 155	1	0	-	1 1
155 - 165	-	3	_	
165 - 175	1		- 7	
175 - 185	1	1	1	
185 - 195		7	1	
195 - 205	2	I.	1	-
205 - 215	1	5	1	3
225 235		_	-	
225 - 235	1000			
255 - 265	-	2	1	
255 - 265 285 - 295	1	2	1	
255 - 265	1	- - -	1	

	***************************************	CONSO	CONSOLIDATED		HOLDING COMPANY	
		1990 Smillion	1989 Smillion	1990 Smillion	1989 Smillion	
23.	Remuneration of Auditors  Amounts received or due and receivable by the auditors of the holding company for:					
	- audit services	0.3	0.3	0.2	0.	
	- other services	0.6	0.3	0.4	0.3	
	English Colonia (All Colonia)	0.9	0.6	0.6	0	
	Amounts received or due and receivable by auditors other than the auditors of the holding company for:					
	- audit services	0.2	0.1	14	-	
	- other services	0.2	0.2	-	-	
		0.4	0.3	-	-	
24.	Segment Reporting The Group predominantly operates in one industry, namely exploration, development and marketing of hydrocarbons and in one geographical segment, namely Australia. Revenue is derived from the sale of gas and liquid hydrocarbons.					
25.	Commitments			a Contin		
(a)	Capital expenditure  Contracts for capital expenditure on plant, equipment and buildings for which no amounts have been provided in the accounts:					
	Due not later than one year	33.4	11.4	5.4	2.4	
(b)	Leases					
	Finance leases:	3.0	2.1	21	2/	
	Due not later than one year  Due later than one year but not later than two years	3.0	3.1	1.4	2.4	
	Due later than two years but not later than five years	6.5	9.0	1.5	2.3	
	Due later than five years	0.6	1.0	0.5	0.7	
	Total commitments under finance leases	12.2	16.3	5.5	7.4	
	Less future finance charges	(2.8)	(4.9)	(1.2)	(1.6	
	Finance lease liability	9.4	11.4	4.3	5.8	
_	Operating leases:				No.	
	Due not later than one year	4.2	3.5	2.5	2.0	
	Due later than one year but not later than two years	4.3	3.5	2.6	2.0	
	Due later than two years but not later than five years	11.4	8.2	7.3	5.1	
	Due later than five years	12.0	6.7	6.6	3.1	
	Total commitments under operating leases	31.9	21.9	19.0	12.2	
(c)	The Group has certain obligations to perform minimum exploration work and expend minimum amounts of money on such works in petroleum exploration permits, production and related licence areas. These obligations may be varied from time to time subject to approval and are expected to be fulfilled in the normal course of operations of the Group.					

# 26. Superannuation commitments

The Group participates in a number of superannuation funds and pension plans in Australia, United Kingdom and United States of America which provide benefits either on a defined benefit or cash accumulation basis for employees or their dependants on retirement, resignation, total or permanent disablement or death. The Group and employee members make contributions as specified in the rules of the respective funds. The assets of all funds were sufficient to satisfy all benefits which would have been vested in the event of termination of the fund, or in the event of voluntary or compulsory termination of the employment of each employee. The following is a review of the major funds in which the Group participates:

Name of fund	Santos Retirement Plan	Santos Staff / Executive Superannuation Fund	Peko Oil Ltd Superannuation Fund
Type of benefit	Cash accumulation benefit	Defined benefits and cash accumulation	Cash accumulation benefit
Basis of contributions	Percentage of member's wage contributed by member and Group	Percentage of member's salary contributed by member and Group. The Group's percentage reflects the amount recommended by the Actuary to provide the defined benefit	Percentage of member's salary contributed by member and Group
Group's legal obligation to contribute	Enforceable subject to right to cease contributions on not less than one month's notice to the Trustees	Enforceable subject to right to cease contributions on written notice to the Trustees	Enforceable subject to right to cease contributions on not less than one month's notice to the Trustees
Last actuarial assessment	Not applicable	1 January 1988	Not applicable

		CONSOLIDATED		HOLDING COMPANY	
	1990 Smillion	1989 Smillion	1990 Smillion	1989 Smillion	
7. Contingent liabilities					
Contingent liabilities arising in respect of other persons:			t.		
(i) Bank guarantees as arranged under credit facilities	1.2	1.2	1.1	1.1	
(ii) Employee service agreements	0.9	0.5	0.9	0.5	
(iii) Claims have been lodged including the following:					
(a) loss and damage arising out of alleged breach and					
repudiation of contract	0.2	0.5	-	0.4	
(b) loss of contract	12.8	12.8	10.7	10.7	
CHIEF IN GT	15.1	15.0	12.7	12.7	

The Group has taken legal advice in relation to the claims lodged above and such advice indicates that the litigation is unlikely to be successful.

A party to the Unit and Downstream joint ventures has given notice it wishes to arbitrate a number of issues in respect of the 1 January 1987 Review and Adjustment finalised in 1989. It has also given notice of appeal against the decision upholding the validity of Unit Review and Adjustment. In both cases the Directors believe that should the claim be successful, there would not be a material impact on the Group.

# 28. Economic Dependency

There are in existence long-term contracts for the sale of gas, but otherwise the Directors believe there is no economic dependency.

# 29. Post Balance Date Events

The crude oil price has decreased from approximately US\$27.50 per barrel at 31 December 1990 to approximately US\$18.50 per barrel at the date of this report. This decrease if maintained will impact sales revenues in 1991.

# Statement by Directors

Auditors' Report

to the members of Santos Ltd

- 1. In the opinion of the Directors of Santos Ltd:
  - (a) the accompanying Profit and Loss Statement is drawn up so as to give a true and fair view of the profit of the company for the year ended 31 December 1990;
  - (b) the accompanying Balance Sheet is drawn up so as to give a true and fair view of the state of affairs of the company as at 31 December 1990;
  - (c) as at the date of this statement, there are reasonable grounds to believe that the company will be able to pay its debts as and when they fall due;
  - (d) the accompanying Group accounts are drawn up so as to give a true and fair view of the profit of the company and its subsidiaries for the year ended 31 December 1990 and the state of affairs of the company and its subsidiaries as at that date, so far as they concern members of the holding company.
- The accounts of the company and the Group accounts have been made out in accordance with applicable approved accounting standards.
- Pursuant to the National Companies and Securities Commission Class Order, Release Number 633, relief has been granted to the company's wholly owned subsidiaries listed in note 19 ('the subsidiaries') from the Companies Code requirements for preparation, audit, and publication of accounts.

It is a condition of the Class Order that the company and each of the subsidiaries enter into a deed. The effect of the deed is that the company has guaranteed to pay any deficiency in the event of winding up of any of the subsidiaries. The subsidiaries have also given similiar guarantees in the event that the company is wound up.

There are reasonable grounds to believe that the company will be able to meet any obligations or liabilities to which it is, or may become, subject by virtue of the Deed.

By order of the Board

N. R. Adw.

S.D.M. Wallis Director

N.R. Adler Director

Adelaide 26 March 1991 We have audited the accounts set out on pages 20 to 39 in accordance with Australian Auditing Standards.

In our opinion:

- (a) the accounts of Santos Ltd and the Group accounts are properly drawn up in accordance with the provisions of the Companies (South Australia) Code and so as to give a true and fair view of:
  - (i) the state of affairs of the company and of the Group as at 31 December 1990 and of the result of the company and of the Group for the year ended on that date so far as they concern members of the holding company;
  - (ii) the other matters required by Section 269 of that Code to be dealt with in the accounts and in the Group accounts; and are in accordance with Statements of Accounting Concepts, applicable approved accounting standards and Australian Accounting Standards.
- (b) the names of the subsidiaries audited by other firms are indicated in note 19.

KPMG Pear Mounick.

KPMG Peat Marwick (successors to the firm Touche Ross & Co.) Chartered Accountants

C.W. Dunsford - Partner

Adelaide, 26 March 1991

# Stock Exchange and Shareholder Information

Listed on Australian Stock Exchanges at 18 March 1991 were 451,831,613 ordinary shares. Unlisted are 1,000,000 class 'B' shares, 1,662,000 partly paid Plan '0' shares and 1,603,250 partly paid Plan '2' shares. There were 26,409 holders of all classes of issued shares (including 1 B Class shareholder and 78 holders of Plan O shares and 80 holders of Plan 2 shares) compared with 26,499 a year earlier.

The listed issued ordinary shares represent 99.8% of the voting power in Santos. The holdings of the twenty largest holders of shares represent 64.9% of the total voting power in Santos (last year 66.0%).

The 20 largest shareholders in Santos as shown in the company's Register of Members at 18 March 1991 were:

Name	Number of fully paid Shares	% of Voting Capital
ANZ Nominees Ltd.	65,436,506	14.5
National Nominees Ltd.	62,954,311	13.9
Chase AMP Nominees Ltd.	21,020,173	4.7
Bank of New South Wales Nominees Pty. Ltd.	17,488,764	3.9
Australian Mutual Provident Society		
(No. 1 a/c)	16,981,310	3.7
ANZ Custodians Ltd.	10,262,890	2.3
CTB Nominees Ltd.	9,765,487	2.2
State Authorities Superannuation Board		
- NSW	9,417,845	2.1
Pendal Nominees Pty. Ltd.	8,986,534	2.0
The National Mutual Life Association		
Australasia Ltd.	8.790,912	1.9
State Government Insurance Commission - SA	8,184,726	1.8
Citicorp Nominees Pty. Ltd.	7,244,859	1.6
MLC Life Ltd.	7,127,440	1.6
Perpetual Trustees Nominees Ltd.	6,954,085	1.5
Superannuation Fund Investment Trust - ACT	6,857,164	1.5
Australian Mutual Provident Society		
(No. 2 a/c)	6,557,045	1.4
Queensland Treasury Corporation	5,611,355	1.2
The Colonial Mutual Life Assurance		
Society Ltd.	5,186,528	1.2
ISMG Nominees Pty. Ltd.	4,714,071	1.0
Government Insurance Office of NSW	4,208,689	0.9
	293,750,694	64.9

The following interest is recorded in the Company's Register of Substantial Shareholders at 18 March, 1991.

Name	Address	No. of voting shares held
Australian Mutual Provident Society	1-3 Phillip Street SYDNEY NSW 2000	36,521,760

The Australian Mutual Provident Society has also notified the Company in accordance with the Securities Amendment Act 1988 (New Zealand) that it is a substantial shareholder by virtue of it having a relevant interest in the abovementioned shares.

# Analysis of the Quoted Shares - Range of Shares Held

	Fully Paid Ordinary Shares	% of Holders	% of Voting Shares held
	(Holden)		
*1 - 99	949	3.6	
100 - 1,000	10,742	40.9	1.2
1,001 - 5,000	11,207	42.7	5.6
5,001 -10,000	1,823	7.0	2.8
10,001 & over	1,530	5.8	90.4
Total No.	26,251	100.0	100.0

\*holdings of less than a marketable parcel. For Directors' Shareholdings see Directors' Statutory Report.

## **Voting Rights**

Except as set out in Article 11 detailed below in respect of 'B' Class shares, Articles 83 to 88 of the Company's Memorandum & Articles of Association detail the voting rights of members. The Articles indicate that on a show of hands, every member present in person or by representative shall have one vote and upon a poll subject to certain conditions detailed in the Articles every member present in person or by attorney, proxy or representative shall have one vote for every share held by him. Pursuant to the Rules of the Santos Executive Share Plan, Plan '2' and Plan '0' shares do not carry any voting rights except on a proposal to vary the rights attached to Plan shares.

Article 11 set out below confers special rights to the holders of 'B' Class shares: 'Notwithstanding any other provision of the Articles upon a poll on any resolution to repeal or to amend any of the following provisions, namely, the provisions of Article 2 which define "AGL" and "AGL Subsidiary" and Articles 9, 10, 11, 12, 13, 14, 19, 20, 74, 77, 78, 83, 96, 97, 98 and 143 the 'B' Class shares shall collectively confer on the holders the right to such number of votes as shall be equal to twenty six seventy fourths of the number of votes at a poll conferred by all the other issued shares on the holders thereof and each holding of 'B' Class shares shall confer the right to a rateable proportion of the votes thus collectively conferred.'

# **Rights of Appointment**

(for 'B' Class shareholder)

Article 12 confers the right on AGL and any of its subsidiaries while they hold the majority of the issued 'B' Class shares to appoint one person as a Director. It also confers the right to remove or replace the person it appoints as a Director.

# **Share Registers**

See inside back cover.

# Stock Exchange Listings

The company's issued ordinary shares are listed on each of the Exchanges of The Australian Stock Exchange Limited. The home Exchange is The Australian Stock Exchange (Adelaide) Ltd. The Company's shares are also listed on the New Zealand Stock Exchange.

American Depository Receipts issued by Morgan Guaranty against Santos shares held are sponsored and quoted on NASDAQ (National Association of Securities Dealers Inc) in USA under the symbol STOSY. Each ADR unit represents four ordinary SANTOS shares.

# Santos Ltd Company Information

Incorporated in Adelaide South Australia on 18 March 1954. A.C.N. 007 550 923

Quoted on the official lists of The Australian Stock Exchange Ltd and also the New Zealand Stock Exchange.

Santos American Depository Receipts issued by Morgan Guaranty in USA are sponsored and are quoted on the NASDAQ system in USA.

#### Registered and Head Office

Santos House, 39 Grenfell Street Adelaide, South Australia 5000 Telephone (08) 218 5111 Facsimile (08) 212 5476 Telex AA82716

#### **Conversion Factors**

Gas 5512.58 ft<sup>3</sup> = 1 BOE (Heating value) (Reserves only)

LPG 1 tonne = 11.828 barrels 1.3984 barrels of LPG = 1 BOE (Heating value)

Condensate 1.069 barrels condensate = 1 BOE (Heating value)

## **Share Registers**

Adelaide 39 Grenfell Street Adelaide, South Australia 5000

Brisbane 20th Floor, Santos House 215 Adelaide Street Brisbane, Queensland 4000

Canberra c/- KPMG Peat Marwick 80 Northbourne Avenue Canberra City Australian Capital Territory 2601

#### Offices

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