

# CASTELLUM

Annual Report 2004



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The Directors' Report comprises pages 6-78.

#### ANNUAL GENERAL MEETING

Castellum AB's Annual General Meeting will take place on Wednesday March 23, 2005 at 5 pm in Stenhammarsalen, the Gothenburg ConcertHall, Götaplatsen in Gothenburg.

For further information see the inside of the back cover.

Comparisions shown in brackets are made with the corresponding amounts previous year.

In the event of conflict in interpretation or differences between this report and the Swedish version, the latter will have priority.

## Year Summary

Castellum is one of the major listed real estate companies in Sweden. The real estate portfolio comprises mainly commercial premises in five growth regions: Greater Gothenburg, the Öresund Region, Greater Stockholm, Western Småland and Mälardalen.

Within each of these regions, market areas and sub-markets have been chosen, where sufficient volume for rational management with a strong and clear presence can be achieved. The real estate portfolio is owned and managed by six wholly owned subsidiaries operating under their own names and with focus on availability, everyday consideration and customer-oriented service.

- Rental income for 2004 amounted to SEKm 1,856 (1,758).
- Net income after tax for the year amounted to SEKm 586 (526), equivalent to SEK 14.29 (12.83) per share.
- Income from property management per share rose 12% to SEKm 609 (545), equivalent to SEK 14.85 (13.29) per share.
- The Board proposes an increased dividend to SEK 9.50 (8.50) per share.

| DATA PER SHARE                |       |       |      |       |        |       |      |      |      |
|-------------------------------|-------|-------|------|-------|--------|-------|------|------|------|
| SEK                           | 2004  | 2003  |      | 2002  | 2001   | 2000  | 1999 | 1998 | 1997 |
| Income property management    | 14.85 | 13.29 |      | 12.39 | 10.68  | 8.60  | 6.92 | 5.50 | 4.74 |
| Change                        | +12%  | •     | +7%  | +16%  | +24%   | +24%  | +26% | +16% |      |
| Cash flow property management | 18.17 | 16.39 |      | 15.17 | 13.32  | 10.72 | 8.70 | 7.14 | 6.30 |
| Change                        | +11%  | •     | +8%  | +14%  | +24%   | +23%  | +22% | +13% |      |
| Net income after tax          | 14.29 | 12.83 |      | 21.29 | 10.39  | 8.49  | 6.56 | 5.24 | 4.20 |
| Change                        | +11%  | •     | -40% | +1059 | % +22% | +29%  | +25% | +25% |      |
| Dividend (2004 proposed)      | 9.50  | 8.50  |      | 7.50  | 6.50   | 5.50  | 4.50 | 3.50 | 2.75 |
| Change                        | +12%  | •     | +13% | +15%  | +18%   | +22%  | +29% | +27% |      |

### CEO's comments

#### The past year 2004

Let me begin to emphasize that I'm very pleased with 2004 and that all our overall objectives have been achieved.

- Income from property management improved 12% (objective 10%).
- Capital gains from property sales amounted to SEKm 190 (objective SEKm 100).
- The equity/assets ratio was 33% and the interest coverage ratio was 278% (objectives 30% and 200%).
- The proposed dividend of SEK 9.50 per share equals a dividend pay out ratio of 68% (objective 50%).

#### Values

To an increasingly larger extent different interest groups' views on listed companies are measured and published. This is probably a result of the increasing transparency on the stock market. The results may be used in order to test and in some cases develop strategies and action plans. I'm convinced that most important for Castellum's development and result in the long term are our customers' satisfaction, our employees' attitudes and actions, and suppliers faith in the company. A positive development of the company creates the preconditions for positive judgements from the stock market.

Our objective of continued improvement in the Satisfied Customer Index (SCI) has been met. We are still experiencing great faith by our tenants and are continuing to improve ourselves compared to previous years. The survey is based on three SCI-areas: the overall satisfaction with the landlord, how well the landlord meet the expectations and how close the landlord is to the ideal landlord. In every area measured we placed higher than the industry average.

The improvement is a result of all employees' commitment and participation. The work on customer relations is an ongoing process with high priority. The work on improving customer satisfaction and hence our profitability, is in large a matter of accessibility. Almost all of the employees in the subsidiaries have customer contact, some more some less. The employees' view on Castellum is measured in a survey showing their attitudes towards their own working conditions, the company and its management.

Satisfaction is also about being open and accessible to shareholders which has lead to an number of meetings in different forums, from small gatherings of shareholders to larger seminars. Besides this, a number of meetings have been held during the year with analysts and investors both in Sweden and abroad.

My impression is that the general opinion, based on different surveys, show great faith in Castellum.

#### Growth and development

The overall economic growth in 2004 was good, however not on the labour market where no signs of real improvement have been seen.

The tendency for overall industry development during 2003 continued during 2004 with companies improving efficiency and cutting costs before hiring of new employees.

When looking at Castellum's regions the development have been positive. We have seen clear signs of recovery in Greater Stockholm. Demand seems to have reached the bottom, yet with a high pace of change in the overall industry.

#### Income and result

Rental income for 2004 amounted to SEKm 1,856, an improvement of more than 5% compared with 2003. Net income after tax for the year amounted to SEKm 586, equivalent to SEK 14.29 per share. Income from property management, which is where the company's efficiency is measured, amounted to SEKm 609, an improvement of 12%. The improvement is chiefly an effect of lower interest rate levels. The improved result has made it possible to increase the dividend by 12% to SEK 9.50 per share.

#### Investments and sales

During the year, we invested almost SEK 1.3 billion in acquisitions and investments in existing properties. We sold 28 properties for SEKm 494 with a capital gain of SEKm 190. Of the properties sold, a majority were residential properties sold to new tenant-owners' associations.

#### The Castellum share

The development of the Castellum share has during 2004 been fantastic with a total return of 45%. The number of shareholders is almost unchanged compared with the end of 2003, however the share of foreign investors has increased somewhat. Since IPO on 23 May, 1997 the total yield of the Castellum share, compared with the issue price of SEK 51, has been on average 25% per year.

#### The new year 2005

Beginning 2005 all listed companies within the EU must follow a common set of accounting principles. This does not change a company's earnings capacity, it just changes the way income and costs are recognized on an accrual basis. Therefore Castellum's strategies will remain unchanged even though some objectives have been adjusted to the new accounting principles.

Castellum's business model with operations in five growth regions makes us not dependent on the overall economic development within a specific region. The large potential lies in vacant premises.

I estimate that the demand for small and midsize premises will increase among both existing as well as potential tenants and with continued stable rental levels.

The real estate market will probably be characterised by a large demand for attractive objects, and as a result lower required yields, which will give a slight price increase.

I estimate that; we will make investments of at least SEK one billion, we will sell properties for SEKm 500, the objectives for the capital structure will be achieved, and likewise for our objective for the dividend. The great challenge lies in achieving the objective of at least 10% improvement in income from property management.

Gothenburg, February 7th 2005

Lars-Erik Jansson Chief Executive Officer



## Real Estate Companies – a general description

"Real estate is land, which is divided into properties. A property is bounded either horizontally or both horizontally and vertically".

#### **Property and building**

Jordabalken (Code of Land Laws) defines a property: "Real estate is land, which is divided into properties. A property is bounded either horizontally or both horizontally and vertically". On the property there may be one or more buildings. Usually the landowner also owns the buildings, although there are exceptions where the owner of a building does not own the land, but through a site-leasehold has the right to use the property.

A building may be divided into one or more leasehold interest units for rent to customers, or tenants as they are also called. A building designed for many tenants also contains non-rentable space such as entrances and stairwells. The ground surrounding the building may be prepared in a way that it too may be leased out, for example as parking lots.

#### Lease contracts

Commercial lease contracts (office, retail, warehouse, and industrial premises) have different terms, but usually run for 3-5 years where the period of notice is 9 months. Therefore, the tenant must renegotiate a new lease or provide notice of intent to move out 9 months prior to the lease termination. An owner may only terminate the contract prior to this same nine-month period in order to change conditions since the tenant usually has an indirect "right of tenancy". If the contract is terminated for a change in conditions that the parties cannot agree upon, the question of what the current market conditions are, is submitted to "hyresnämnden", an independent rent tribunal. If neither of the parties terminate the contract, it is extended with unchanged conditions. Lease contracts usually contain a base-rent, i.e. the rental level at the time of signing, and an index clause which provides for a yearly upward adjustment by a certain percentage. The index is either negotiated or based on the change in the consumer price index.

Lease contracts usually contain additions for the tenant's share of the property's total cost for heating/cooling and property tax. Commercial lease contracts are paid quarterly in advance.

A residential contract is a running contract with a 3 month notice for the tenant only. The rental level for residential properties are generally renegotiated each year with "hyresgästföreningen", a tenants' union. The rental levels of companies owned by the municipality act as guidelines in the negotiation. Residential lease contracts are paid in advance on a monthly basis.

#### **Property costs**

The owner of the property is typically responsible for all property costs such as heating, cooling, gardening, repairs, maintenance, property tax and administration. As said above, the tenants are charged with their share of heating/cooling and property tax, while the other costs are part of the calculation when the rental level is negotiated.

The tenant normally pays for inner maintenance such as cleaning, electricity and tenant-specific improvements. For warehouse/industrial properties the tenants sometimes pay for heating as well as certain repairs and maintenance themselves.

#### **Financing**

In order to acquire and own properties, financing is secured by long-term interest-bearing loans and equity. The ratio between these two is a balance between, on one hand – more loans with higher interest costs and hence higher risk, but a high return on equity, – and on the other hand less loans with lower interest costs and risk, but also a lower return on equity.

In order to reduce risk exposure due to fluctuations in the interest-rate, the interest term of the loan portfolio is spread out over time.

#### Income tax

Sweden has a 28% nominal income tax rate for limited liability companies. Due to the possibility to carry out fiscally accelerated depreciation and allocation of untaxed reserves the company may obtain tax credits so that the effective tax paid during the time of possession is generally 15-20%.

#### **Economy** (example)

A property is acquired for 1,000 with a net operating income (rental income less property costs) of 90 = 9% yield. The acquisition is financed by 70% interest bearing loans, with 5% interest rate, and 30% equity.

|                                 | Income | Cash flow |
|---------------------------------|--------|-----------|
| Net operating income 9% x 1 000 | 90     | 90        |
| Depreciation1% x 1 000          | -10    | _         |
| Interest 5% x 700               | -35    | -35       |
| Income before tax               | 45     | 55        |
| Tax paid 15-20%                 | -8     | -8        |
| Deferred tax                    | -5     |           |
| Net income after tax            | 32     | 47        |
|                                 |        |           |
| Return on equity 300            | 10.7%  | 15.7%     |

The final calculation, however, cannot be completed until the property is sold and the change in value and the tax consequences there of are determined.



## **Business Concept**

Castellum's business concept is to develop and add value to its real estate portfolio, focusing on the best possible earnings and asset growth, by offering customised commercial properties through a strong and clear presence in five Swedish growth regions.

## Overall Objectives

Castellum's operations are focused on cash flow and earnings growth, which along with a stable capital structure provide the preconditions for good growth in the company, while at the same time offering shareholders a competitive dividend.

Outcome 2004

+12%

■ The objective is an annual growth in income from property management per share of at least 10% by adding value to properties, increased rental income and cost effective management, and by acquisition and new construction of properties with development potential.

**SEKm 190** 

■ The objective is to report capital gains from property sales of SEKm 80-100 per year by sale of properties to which no further value can be added by management.

33% and 278%

■ The objective for the capital structure will be a visible equity/assets ratio of at least 30% and an interest coverage ratio of at least 200%.

68%

The objective is to distribute at least 50% of net income for the year, having taken into account investment plans, consolidation needs, liquidity and financial position in general.

For 2004 all objectives have been achieved.

Due to the implementation of new accounting principles beginning 2005 some of the objectives will be adjusted to the new principles. See also page 46.

## Strategy for the Real Estate Portfolio

#### Geography

Castellum's real estate portfolio is located in five Swedish growth regions. Within each of these regions focus is placed on market areas and submarkets where sufficient volume can be achieved for rational management with a strong and clear presence. There are currently no plans of making investments outside of Sweden.

The development of the real estate and rental markets are, both nationally as well as regionally, dependent on the long-term economic growth. The most important prerequisites for economic growth are a well educated work force, access to good infrastructure, entrepreneurship and a young well educated work force moving in. To make sure that investments are concentrated to areas within the country with expected high economic growth, Castellum is continuously watching the development on the different sub-markets.

#### Type of property

The real estate portfolio mainly consists of premises for office and retail as well as flexible warehouse, logistics and industrial premises in attractive locations. The properties should be general and adjustable for new tenants

The lease portfolio is characterized by good diversification considering lease durations as well as a large number of tenants in many fields of business.

The remaining residential properties, which potential from a cash flow perspective is considered to be less than for commercial properties, will gradually be disposed off.

#### Investments

The real estate portfolio shall be continuously enhanced and developed in order to increase occupancy rates, increase rents and improve cash flow. Development potential shall be added through acquisition of properties which can be developed by the organisation and which comply with the company's earnings requirements.

In cases where new construction offers a competitive alternative, Castellum will participate in the new construction of commercial properties, however no major speculative projects, at a rate dictated by demand. The company holds a number of well situated sites with building permission and acquisition of further sites with building permission in attractive locations forms part of the company's strategy.

The objective is that all investments, irrespective of whether they involve work on existing properties, new acquisitions or new construction, shall show a positive cash flow and return after full interest charge and depreciation within 12 months, and have the potential for future asset growth.

#### Sales

Castellum's strategy also includes selling properties at the right price if the company's organisation can no longer create added value, or when the calculated future value determined on an earnings basis can be obtained by selling. By sale of properties the value growth in the real estate portfolio can be made visible on an ongoing basis and new investments can be financed.





Central and Nothern Gothenburg



Southern Gothenburg, Mölndal and Borås



Malmö, Lund and Helsingborg



Stockholms' inner suburbs



Värnamo, Jönköping and Växjö



Örebro, Uppsala and Västerås

## Organisation

Castellum's strategy is to manage its properties in a decentralised and small-scale organisation with wholly owned local subsidiaries, with the aim of achieving proximity to and knowledge of the local real estate and rental markets. In order to strengthen the local identity, the companies operate under their own names.

#### The subsidiaries' organisation

Each subsidiary has between 22-35 employees. A flat and customer oriented organisation, including the levels Managing Director, property manager and local facility manager, gives a short decision making process creating the preconditions for good customer service and efficient handling of business opportunities in the local markets.

The facilities managers have the most contact with the tenants, and are the natural representatives of the landlord.

#### **Purchasing external services**

In cases where external services are purchased, high demands are made on companies used in terms of quality, customer contact, service and environmental awareness.

The company possesses decentralised purchasing expertise for negotiations when implementing projects involving new construction, extension or refurbishment work. The Group does not have its own organisation for undertaking contracts.

#### Measuring and comparing

The subsidiaries are actively managed by means of the parent company measuring and comparing management efficiency and asset growth in the real estate portfolio. The companies can benefit from each other's experiences and methods, and specialist expertise can be made available to the whole organisation.

#### **Castellum AB**

The parent company controls decisions on major investments, acquisitions and sales of assets through involvement in the Board of each subsidiary. The parent company is also responsible for financing, the consolidated accounts, the provision of information, overall IT/IS strategies and personnel matters. The parent company has 13 employees.

## IT/IS-strategy

The application of IT/IS (information technology/ information systems) in the Group supports the operations' business objectives and facilitates effective reporting and monitoring of operations. The technological platform is made up of local networks integrated into a group wide network using a limited number of standard products, resulting in lower maintenance costs in the long term.

Castellum will have stable and efficient systems with controlled architecture providing for fast and cost effective modifications as requirements and technology change.

During the end of 2004 an implementation of a new real estate and business system was started. The implementation is expected to be completed by all subsidiaries after the summer of 2005.

The increasing use of IT/IS also places greater demands on information security. Over the past years, the work focused on improving security has continued.

IT/IS-matters occupies equivalent to 6 full time employees. Castellum's total costs for IT/IS amounts to approx. SEKm 15 per year, equivalent to approx. SEK 75 000 per user.

## **Employees**

Committed and skilled employees are a prerequisite for obtaining Castellum's objective of satisfied and profitable customers. In order to retain and develop the employees' skills ongoing training programs are operated and opportunities are created for internal sharing of experiences. The group is working actively for equal opportunities on all levels.

The employees' view on Castellum is measured in a survey showing their attitudes towards their own working conditions, the company and its management. Castellum receives high marks in the survey and the employees show great faith in the company and are well familiar with the organisation's objectives and strategies. The survey is completed every other year in order to give time to reflect on and work with the views that come to light.

#### **Training**

Ongoing training programs are held within the group. For example many group-wide development programs specified for different work categories are held, such as facilities managers, receptionists and managerial staff. The development programs provide, besides increased knowledge, also motivation for continued development work and improved contact among employees within the group.

Beside the group-wide development programs individual development plans are set up locally in each company during the annual employee discussions.

#### **Sharing of experiences**

In order to retain skills and competence within the group conditions for sharing of experience between the companies are created. Group-wide projects where strategic issues are discussed are held with members from all companies. Examples of topics covered are development of efficient premises for a certain target group and branding of properties.

Apart from the projects there are fixed groups which are regularly discussing issues in specific areas such as marketing, IT and the environment.

Once a year all employees within the Castellum group attend a common Castellum-day in order to among other things share experiences.

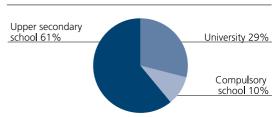
#### **Bonus programme**

In order to increase commitment and involvement among the employees a bonus programme providing every permanent employee with the opportunity to get part of their respective company's achieved improvement in the results is in place.

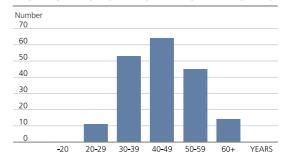
#### **Employees**

The group had 183 employees at the year end. The share of women was 35%. Employee turnover was just over 7% during the year and absence due to illness was 3%. On the following spread employees within the Castellum group are shown.

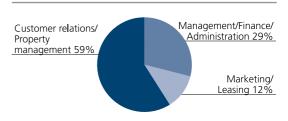
#### LEVEL OF EDUCATION



#### **AGE DISTRIBUTION - NUMBER OF EMPLOYEES**



#### **DISTRIBUTION OF WORK**



Eklandia Fastighets AB Fastighets AB Briggen Ingalill Hansson Jan Petersson Leif Rosenquist Håkan Strandberg Göran Ström Mattias Wallin

10

Fastighets AB Brostaden Aspholmen Fastigheter AB Fastighets AB Corallen Bengt-Åke Johansson Lena-Karin Johansson Castellum AB Magnus Billström Håkan Hellström Janne Johansson Andreas Pamp Lennart Sandell Gun Åberg Urika Danielsson Malin Engelbrecht Anette Engström Björn Hallin



James services is an example of a service offered to tenants in some properties in Stockholm and Gothenburg. Among the services offered are dry cleaning, day-to-day shopping.

## Customers

Castellum's properties shall be efficient, flexible and customised to suit the tenant's needs. The overall objective is to have satisfied and successful customers. The most important factor in customer relations is therefore the daily dialogue with the customers. The tenants must always know who to contact for the various situations that may occur. Every property has a facility manager for the tenants to contact.

#### **Improvements**

For the tenants to perceive Castellum's premises as efficient and flexible a great deal of sensitivity and a positive dialogue is needed in order to be familiar with the tenants' operations and understand the demands and wishes put forward. The planning of work to improve premise efficiency is always made in close dialogue with the tenant.

#### Added value

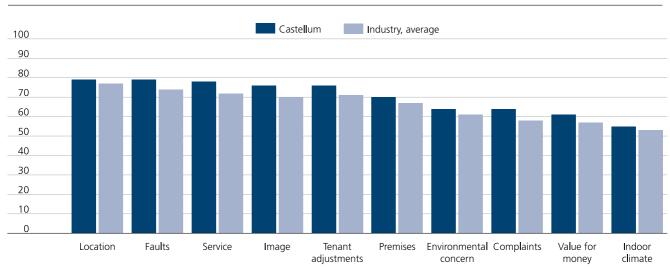
An important factor is the ability to offer well thought out services and supplementary services making it possible for the customers to in an efficient way focus on their own operations.

#### **Satisfied Customer Index (SCI)**

As a basis for continued improvement work, customer attitudes are measured by means of various internal and external surveys. Castellum has for several years participated in the Property Barometer Satisfied Customer Index (SCI). The SCI consists of three question areas: the overall satisfaction with the landlord, how well the landlord meet the expectations and how close the landlord is to the ideal landlord. The survey shows that the faith in Castellum has improved compared to 2003 and is still consistently high putting Castellum in fourth place among 18 participating real estate companies.

Even though Castellum scored higher than average in every area measured there are still details in the cooperation with the tenants that can be improved and the work to enhance customer relations further will continue.

#### **SATISFIED CUSTOMER INDEX 2004**



## Responsible Business

In all activities employees are repeatedly faced with situations in which their actions are based on their own judgement. It is not possible to control everything with rules and policies, but a starting point must be a corporate culture that is based on high ethical ideals and the ability always to strive to act in a way that does not create ethical or moral misgivings.

There are a number of factors that affect a person's own perception of ethical and moral issues, either on their own or in combination. These factors, which can be referred to as society's value base, go a significant way towards forming a given society's culture. They thus also create the fundamental conditions that determine what is valued, and how, at a given point in time.

The UN's Global Compact code of conduct with its nine principles is largely in line with the basic vision and values that Castellum applies with regard to human rights, labour conditions and environmental issues.

#### Castellum's values

The way in which companies and employees perform their work on a day-to-day basis are crucial in creating a successful, responsible company. Castellum's objective is to conduct good, sound business in all respects. Castellum's code of conduct is based on a number of principles.

Commercial viability: The reasonable, legitimate demands of various parties must be observed. Actions must be characterised by competence, sound business ethics and acknowledgement of responsibility. Competitive benefits are gained while at the same time treating competitors in a proper way.

Quality and service: Premises are maintained to such a degree that they satisfy promises given and tenants' expectations in terms of service and standards. This is reflected in an attitude that must be characterised by professionalism in contacts with each and every individual.

*Laws:* Laws and ordinances as well as other applicable rules and regulations must be observed both by employees, tenants and by any supplier/subcontractor engaged.

*Discrimination:* No employee, tenant or supplier/subcontractor may be discriminated against for reasons of race, skin colour, origin, religion, age, pregnancy or sexual orientation.

*Work environment:* With due regard to the nature of the business, the work environment must be clean and free from all kinds of pollution for both employees and tenants.

*Safety:* There must be the best possible levels of safety in the business itself and in and around the properties.

Social responsibility/benefit: In Castellum's role as a major real estate company, with a focus on commercial properties, the company must be able to offer customised premises for various purposes.

In a responsible business the basic principles must serve as a basis for action and be reflected in day-to-day operations.

In ethical issues, behaviour must be whatever is best in the long term for various parties.

Honesty in marketing and contacts with tenants means not promising anything that does not correspond with reality.

The business must be characterised by sound business morals and good business practice. Commitments that are made must be honoured, and promises must be kept. Every agreement must be respected in its spirit, not simply by the letter.



Confidential, sensitive information, relating to both the business and the share price, must be treated with a high degree of confidentiality.

Castellum must strive to provide open information, within the rules prevailing for companies listed on the Stock Exchange, for various groups of interested parties, and must adopt a democratic approach to issues relating to the ability of employees to become involved, and must ensure that there is respect for those with different views.

Being a responsible company must be seen as a competitive benefit. The company must respect ecological considerations and environmental values for both current and future generations.

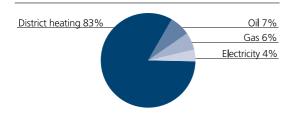
## Castellum and the Environment

Castellum develops and adds value to its real estate portfolio and works for the business to operate with the least possible impact on the environment and in a way that uses recourses sparingly. All in order to contribute to a sustainable development. A prerequisite for achieving this objective is dedicated and well-educated employees and co-operation with environmentally friendly entrepreneurs, suppliers and consultants. The environmental adaptation process is characterised by a comprehensive longterm view, meaning that the environment is taken into consideration in every decision making process.

In order to succeed with the long term work towards a sustainable Society, Castellum has an environmental management system in the form of a policy, guidelines and overall strategies for a number of environmental areas. The work is performed locally by each subsidiary through annual planning of the environmental work by setting objectives and taking measures, which are followed up regularly. The environment adaptation process is also followed-up every year by external audits. The environmental work has for several years been a natural part of day-to-day operations.

As a confirmation that the work is making progress, Castellum has for 7 years been rated as one of the 50 most environmentally progressive listed companies selected by Robur/Föreningssparbankernas' Environmental Fund.

## DISTRIBUTION OF ENERGY CONSUMPTION FOR HEATING



"Castellum's business shall be run with

the least possible impact on the environ-

ment and shall use resources sparingly in

order to contribute towards achieving a

sustainable development".

#### **ENERGY AND WATER CONSUMPTION**

| Not adjusted for degree day      | 2004     | 2003    | 2002    |
|----------------------------------|----------|---------|---------|
| District heating MWh             | 143 565  | 152 762 | 144 073 |
| Electricity, MWh                 | 95 129   | 93 424  | 89 762  |
| Oil, MWh                         | 11 781   | 14 091  | 16 232  |
| Gas, MWh                         | 9 725    | 8 979   | 9 319   |
| Total, MWh                       | 260 200  | 269 256 | 259 386 |
| Water, m3                        | 765 227  | 803 445 | 789 834 |
| Lettable area Dec 31, thous sq.n | n. 2 505 | 2 437   | 2 381   |

#### Management support and environmental training

Castellum's management initiated the process to make the operations environmental friendly in 1995 and have always taken an active role in the work. Continuously enhanced skills is a prerequisite for Castellum's organisation where the environmental work is performed in a decentralised way. All employees within Castellum have basic training in environmental matters. Most employees have also completed training in specific areas such as energy matters and materials selection.

During 2005, all employees will participate in an interactive training program, "Environment licence". The training involves approx. five hours of study and is completed by a test covering the nine largest environmental matters.

An internal attitude survey within Castellum shows that environmental issues have very high priority among the employees.

Within Castellum there is an environmental group where the environmental co-ordinator from each company is represented. The group provides a facility for sharing experiences from the environmental work being performed within the Castellum Group. The group also assesses the environmental work and product/methodology development taking place in the world at large.

#### Co-operation with customers and suppliers

A prerequisite for success with the environmental adaptation process is

active co-operation with tenants, suppliers and entrepreneurs. Procurement is made with suppliers and entrepreneurs that work actively with environmental issues themselves and the requirements are reviewed every year.

Information about the progress being made, in terms of the environmental work, is important in order to keep employees, customers and other interested parties updated and willing to participate in the work. Information is provided by such means as information meetings, customer visits, customer newsletters and the Internet.

The companies within the Castellum Group collaborate with municipal authorities, universities and company associations for sharing of knowledge and experiences. For example Fastighets AB Brostaden takes part in a competition managed by the Swedish Energy Agency in order to develop techniques and measures to reduce energy consumption in the properties.

#### **Environmental work in 2004**

#### Energy

During 2004, Castellum has been working actively towards a lesser use of energy and turning to more environmental adapted energy sources in order to minimise the effect on nature. A regular review of consumption levels enables efforts to be directed towards properties with high consumption and examples of measures implemented are expansion of computerised control and regulatory systems for heating and ventilation, adjustments of thermostat valves and adaptation of cooling to meet users' needs. Work on energy saving is financially profitable and also improves the quality of administration.

During 2004, heating systems have been converted from oil and electricity to district heating in properties totalling approx. 12 thous. sq.m.

Ground heating and cooling have been installed in properties of approx. 5 thous. sq.m. and a follow-up shows that the use of electricity for heating and cooling is halved compared with the use of a conventional system. The pay-off period is 4-5 years and the maintenance cost are the same as for a conventional system.

Ground heating, heating by condensing boilers and heating of hot water through sun panels has been installed in a number of properties with very good results.

Since 2001, the entire Castellum Group uses only electricity labelled "Hydro power".

#### Environmentally certified properties and materials

An inventory regarding any possible environment or health risk such as hazardous substances, pollution to the ground, radon, moist/mould, OVK (mandatory ventilation control), operations requiring special permits, and energy and water consumption has been completed for 78% of the properties, of which approx. 450 thous. sq.m during 2004. The methods used differ between the companies, an example is "Miljöstatus för byggnader".

#### Waste

Construction of systems for on site wastesorting with at least six categories has been completed in commercial properties totalling approx. 82 thous. sq.m during 2004. In total, there are systems for on site wastesorting in 55% of the commercial portfolio, correspondent to 1,300 thous. sq.m.

During 2004, the project "Clean ideas" was started together with Malmö University in order to improve on site wastesorting and the tenants commitment.

For further information about Castellum's environmental work see www.castellum.se



The Swedish market is characterised by a large number of players with limited market shares. Castellum, which is one of the largest real estate owners in Sweden, has a market share that can be estimated to approximately 1% of the total commercial rental market.

# Uppsala Västerås Örebro Stockholm Mölndal de Borås Värnamo Växjöj Helsingborg

## The Real Estate Portfolio

In Sweden there are almost 3 million properties with a total tax assessment value of SEK 3,600 billion, of which the majority are residential properties. The tax assessment value for properties intended for commercial use (office, retail, warehouse and industrial properties) can be roughly calculated to approx. SEK 700 billion, spread over approx. 200,000 properties. According to available statistics for transactions carried out during the year, the market value amounts to about twice as much, i.e. a market value of SEK 1,500 billion. Of this, Castellum, who is one of the major real estate owners in Sweden, owns approx. SEK 20 billion equivalent to about 1%.

The largest real estate owners in Sweden are, in addition to the listed companies, Swedish and foreign institutional investors and publicly owned companies. In addition, there are a large number of smaller real estate owners, such as smaller real estate and construction companies, the user and private persons. Due to the very scattered ownership without any dominating real estate owner, the competitors differ between the different sub-markets.

#### The rental market

The rental market, i.e. the market for leasing premises, and its development is closely related to the development of the Swedish economy. With growth in the economy and employment rates, the demand for premises increase. Provided that the supply does not increase more than the demand, the vacancy rates will improve followed by increased rental levels. Continued growth and demand together with low vacancy rates and increasing rental levels makes new construction possible with increasing supply as a consequence. Stagnation in the Swedish economy gives the opposite relation. If the supply increases more than the demand, the vacancies will increase with decreasing rental levels as a result. The magnitude of these cycles dependens on how large the difference is between supply and demand.

The period up to 2001 was charactarised by an increasing demand for premises with decreasing vacancies, increasing rental levels and new construction as a result. The relation is especially significant for the Stockholm market with large increases in rental levels and extensive new construction. The subsequent stagnation, especially in the IT, telecom and financial sectors, decreased demand for premises and particularly the Stockholm market, where new construction had been significant, became unbalanced. This resulted in increasing vacancies as well as decreasing rental levels. Other parts of Sweden, where new construction has been less extensive, have been relatively unaffected regarding vacancies and rental levels

The economic growth improved during 2004. The business environment had a positive development, mainly due to improved efficiency and costs savings and less to increasing employment rates. The demand for premises appears to have reached bottom during 2004 and some improvement in the demand has been noticed during the later part of the year. Even though, some pressure on prices remain in the Stockholm area, the rental levels in other parts have been relatively stable.

For 2005 the estimation is slow growth in the demand for premises, which will have a positive affect on vacancies in the long-term. However,

the vacancy rate is on such a level that it will take time before the rental levels show real increase.

#### The real estate market

The real estate market, i.e. the market for buying and selling properties, has during the last couple of years become more and more international with many transactions over national borders. The property prices are mainly based on the net operating income from the properties as well as the buyer's required yield. Even though the net operating income from the properties have been under pressure during the latest years, the property prices have been stable and in many cases increasing. The explanation is that both Swedish and international investors have decreased their required yield. Decreasing required yields is not a Swedish phenomenon, it has also been noticed on the international real estate market.

Turnover on the real estate market has, during 2004, continued to be high with transaction volumes on the same levels as the top-year 2003. Turnover for the year can be roughly estimated to approx. 5% of the total underlying property value.

#### Castellum's real estate portfolio

Castellum's real estate portfolio is concentrated to a few selected submarkets where the local subsidiaries have a strong position. Castellum's geographical sub-markets can be characterised as stable, with good prospects for long-term positive growth. The local market conditions, however, do show significant variations even within the individual regions.

On December 31st 2004 Castellum's real estate portfolio comprised 492 properties (500) with a total rental value of SEKm 2,130 (1,995) and a total lettable area of 2,505,000 sq.m. (2,437,000). The book value was SEKm 14,741 (13,911), while a valuation at the year-end indicated a total value of SEKm 19,449 (18,015).

The real estate portfolio which consists solely of Swedish properties in 30 (31) of the 290 municipalities in the country as a whole, is located in five growth regions: Greater Gothenburg, the Öresund region, Greater Stockholm, Western Småland and Mälardalen. The main focus of the portfolio, equivalent to 78% of the properties' rental value at the year-end, is in the three major urban regions.

The commercial portfolio consists of office and retail properties, 64%, as well as warehouse and industrial properties, 34%, concentrated to well-located employment areas with good communications and services. Castellum's remaining residential properties, equal to 2% of the portfolio, are situated in central locations in Gothenburg and Helsingborg.

#### Investments and sales

During the year, investments for a total of SEKm 1,268 (1,108) and sales for a total of SEKm 494 (397), with a capital gain of SEKm 190 (180), were made.

Since 1997, Castellum has made investments of SEK 10 billion and sold properties for SEK 4 billion.

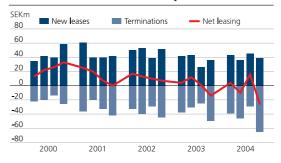
#### **Net leasing**

During the year about 600 leases were signed with a total annual value of SEKm 163 (147), while contracts terminated and bankruptcies amounted to SEKm 179 (144). Hence, net leasing for the year was SEKm -16 (3). Reports on the development in the local markets may be found in the various regional summaries.

#### **CHANGES IN THE REAL ESTATE PORTFOLIO**

| Book                                    | k value, SEKm | Number |
|---|---------------|--------|
| Real estate portfolio January 1st, 200  | 04 13 911     | 500    |
| + Aquisitions                           | 848           | 20     |
| + Investments in existing properties    | 420           | -      |
| – Sales                                 | -304          | -28    |
| – Depreciation                          | -132          | -      |
| – Write-downs net                       | -2            | -      |
| Real estate portfolio December 31st, 20 | 04 14 741     | 492    |

#### **NET LEASING PER QUARTER**

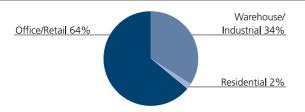


#### **CASTELLUM'S REAL ESTATE PORTFOLIO 31-12-2004**

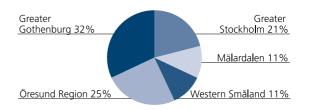
|                             | No. of properties | Area<br>thous.<br>sq.m. | Book<br>value,<br>SEKm | Book<br>value<br>SEK/sq.m. | Rental<br>value,<br>SEKm | Rental<br>value,<br>SEK/sq.m. | Economic occupancy rate | Rental<br>income,<br>SEKm | Property<br>costs,<br>SEKm | Property<br>costs,<br>SEK/sq.m. | Net<br>operating<br>income,<br>SEKm | Yield |
|-----------------------------|-------------------|-------------------------|------------------------|----------------------------|--------------------------|-------------------------------|-------------------------|---------------------------|----------------------------|---------------------------------|-------------------------------------|-------|
| Office/retail               |                   |                         |                        |                            |                          |                               |                         |                           |                            |                                 |                                     |       |
| Greater Gothenburg          | 67                | 335                     | 2 795                  | 8 360                      | 368                      | 1 099                         | 89.5%                   | 329                       | 89                         | 265                             | 240                                 | 8.6%  |
| Öresund Region              | 43                | 282                     | 2 611                  | 9 255                      | 336                      | 1 190                         | 91.1%                   | 306                       | 80                         | 283                             | 226                                 | 8.7%  |
| Greater Stockholm           | 36                | 243                     | 1 893                  | 7 784                      | 298                      | 1 224                         | 82.4%                   | 245                       | 83                         | 342                             | 162                                 | 8.6%  |
| Western Småland             | 35                | 186                     | 1 075                  | 5 776                      | 161                      | 867                           | 92.8%                   | 150                       | 46                         | 246                             | 104                                 | 9.7%  |
| Mälardalen                  | 42                | 177                     | 1 048                  | 5 919                      | 160                      | 903                           | 89.5%                   | 143                       | 45                         | 256                             | 98                                  | 9.3%  |
| Total office/retail         | 223               | 1 223                   | 9 422                  | 7 706                      | 1 323                    | 1 081                         | 88.7%                   | 1 173                     | 343                        | 280                             | 830                                 | 8.8%  |
| Warehouse/industrial        |                   |                         |                        |                            |                          |                               |                         |                           |                            |                                 |                                     |       |
| Greater Gothenburg          | 82                | 436                     | 1 896                  | 4 345                      | 271                      | 622                           | 95.2%                   | 258                       | 52                         | 119                             | 206                                 | 10.9% |
| Öresund Region              | 37                | 243                     | 880                    | 3 625                      | 151                      | 622                           | 90.2%                   | 136                       | 36                         | 147                             | 100                                 | 11.4% |
| Greater Stockholm           | 30                | 179                     | 749                    | 4 193                      | 137                      | 768                           | 89.1%                   | 122                       | 40                         | 222                             | 82                                  | 11.0% |
| Western Småland             | 32                | 177                     | 425                    | 2 397                      | 78                       | 441                           | 83.6%                   | 66                        | 15                         | 84                              | 51                                  | 11.9% |
| Mälardalen                  | 27                | 116                     | 418                    | 3 599                      | 73                       | 628                           | 84.1%                   | 61                        | 17                         | 153                             | 44                                  | 10.4% |
| Total warehouse/industrial  | 208               | 1 151                   | 4 368                  | 3 794                      | 710                      | 617                           | 90.6%                   | 643                       | 160                        | 139                             | 483                                 | 11.1% |
| Residential                 |                   |                         |                        |                            |                          |                               |                         |                           |                            |                                 |                                     |       |
| Gothenburg                  | 15                | 23                      | 164                    | 7 180                      | 23                       | 989                           | 98.9%                   | 23                        | 8                          | 341                             | 15                                  | 8.9%  |
| Helsingborg                 | 8                 | 27                      | 221                    | 8 077                      | 27                       | 990                           | 99.2%                   | 27                        | 8                          | 310                             | 19                                  | 8.3%  |
| Total residential           | 23                | 50                      | 385                    | 7 669                      | 50                       | 990                           | 99.1%                   | 50                        | 16                         | 324                             | 34                                  | 8.6%  |
| Total                       | 454               | 2 424                   | 14 175                 | 5 847                      | 2 083                    | 859                           | 89.6%                   | 1 866                     | 519                        | 214                             | 1 347                               | 9.5%  |
| Leasing and property admini | stration          |                         |                        |                            |                          |                               |                         |                           | 96                         | 40                              | -96                                 | -0.7% |
| Total after leasing and pro | perty a           | dminist                 | ration                 |                            |                          |                               |                         |                           | 615                        | 254                             | 1 251                               | 8.8%  |
| Development projects        | 9                 | 81                      | 401                    | _                          | 47                       | _                             | _                       | 32                        | 16                         | -                               | 16                                  | _     |
| Undeveloped land            | 29                | -                       | 165                    | _                          | -                        | -                             | _                       | -                         | -                          | _                               | _                                   |       |
| Total                       | 492               | 2 505                   | 14 741                 | -                          | 2 130                    | -                             | _                       | 1 898                     | 631                        | _                               | 1 267                               | -     |

The table above relates to the properties owned by Castellum at the end of the year and reflects the income and costs of the properties as if they had been owned during the whole year. The discrepancy between the net operating income of SEKm 1,267 accounted for above and the net operating income of SEKm 1,231 in the income statement is explained by the deduction of the net operating income of SEKm 5 on properties sold during the year, as well as the adjustment of the net operating income of SEKm 41 on properties acquired/completed during the year, which are recalculated as if they had been owned or completed during the whole year.

#### **RENTAL VALUE BY PROPERTY TYPE, EXCL. PROJECTS**



#### **RENTAL VALUE BY REGION, EXCL. PROJECTS**



#### PROPERTY RELATED KEY RATIOS

|                                 | 2004  | 2003  | 2002  | 2001  | 2000  | 1999  | 1998  | 1997  |
|---------------------------------|-------|-------|-------|-------|-------|-------|-------|-------|
| Rental value, SEK/sq.m.         | 859   | 829   | 799   | 747   | 694   | 665   | 656   | 641   |
| Economic occupancy rate         | 89.6% | 90.7% | 91.5% | 93.0% | 92.4% | 91.3% | 89.7% | 88.6% |
| Property costs, SEK/sq.m.       | 254   | 244   | 235   | 237   | 225   | 231   | 248   | 261   |
| Net operating income, SEK/sq.m. | 516   | 508   | 496   | 457   | 416   | 376   | 342   | 307   |
| Yield                           | 8.8%  | 9.0%  | 9.1%  | 9.1%  | 8.9%  | 8.4%  | 8.1%  | 7.5%  |
| Book value, SEK/sq.m.           | 5 847 | 5 664 | 5 424 | 4 994 | 4 694 | 4 470 | 4 211 | 4 105 |
| Number of properties            | 492   | 500   | 508   | 526   | 547   | 565   | 557   | 583   |
| Lettable area, thousand sq.m.   | 2 505 | 2 437 | 2 381 | 2 338 | 2 309 | 2 232 | 2 072 | 2 106 |



Investments of the year

## SEKm 1,268

Sales of the year

**SEKm 494** 

#### **INVESTMENTS AND SALES PER YEAR**



#### **INVESTMENTS AND SALES PER REGION**



## Investments and Sales

Castellum strives towards constantly improving and developing its real estate portfolio by acquisitions and investments in refurbishment and extension of existing properties as well as new construction. The investments are made in order to improve cash flow and increase the value of the properties. New development projects are added on an ongoing basis through the acquisition of both properties with development potential and unutilised building permissions.

During 2004, Castellum invested a total of SEKm 1,268, of which SEKm 848 were acquisitions and SEKm 420 were investments in existing properties. Castellum completed major projects for a total value of SEKm 400 and has ongoing projects for a total value of SEKm 300, of which the outstanding investment volume amounts to approx. SEKm 200.

Castellum's project portfolio contains good risk exposure with many projects in several locations and with a large number of tenants in several different sectors.

During the year, properties have been sold with a total sales price of SEKm 494 and a capital gain of SEKm 190.

#### Investments

#### Greater Gothenburg

Castellum acquired the office property Nordstaden 2:16 of 16,500 sq.m. in Östra Nordstaden in Gothenburg for SEKm 217. The property forms part of the shopping mall Nordstaden. The occupancy rate was approx. 80% at the time of taking possession.

In Gamlestaden in Gothenburg, Castellum acquired the office property Gamlestaden 22:14 of 19,500 sq.m. for SEKm 91. The economic occupancy rate is approx. 95%.

Castellum acquired the office property Berguven 1 of approx. 7,000 sq.m. in Mölndal for SEKm 29. The property holds an unutilised building permission of 5,000 sq.m. The economic occupancy rate was approx. 85% at the time of taking possession.

In the Borgås/Varla area in Kungsbacka, the office and warehouse property Varla 2:415 of approx. 3,400 sq.m. was acquired for SEKm 25. The property also holds an unutilised building permission of 1,000 sq.m. The property was fully let at the time of taking possession.

During the fourth quarter 2004, the investment on the property Kobbegården 6:360 in Sisjön industrial estate in Gothenburg was completed. The investment totalled SEKm 23 and comprised extensions of approx. 4,500 sq.m. warehouse premises to an existing property. The property is fully let.

On the existing property Skår 58:1 an investment of SEKm 52 is in progress. The investment comprises mainly an extension for garage and storage of 4,700 sq.m., but also refurbishment of existing office premises. The investment is expected to be completed during the third quarter of 2005.

#### Öresund Region

In Lund, Castellum has acquired the office property Traktorn 2 with a lettable area of 12,000 sq.m. for SEKm 114. Most of the premises are let, but some refurbishment and extension work is planned in order to suite several types of operations.

Further, Castellum acquired the property Pilbågen 9 in Berga in Helsingborg for SEKm 55. The property consists of an office and warehouse building totalling 11,700 sq.m. The economic occupancy rate was approx. 70% at the time of taking possession.

In Lund, the office property Rudebok 2 of 4,700 sq.m. was acquired for SEKm 42. The property is fully let.

In the proximity of Castellum's existing real estate portfolio in Berga in Helsingborg, the office property Kroksabeln 18 of 3,500 sq.m. was acquired for SEKm 22. The economic occupancy rate was approx. 90% at the time of taking possession.

In the area Bulltofta in Malmö, Castellum acquired the fully let office property Flygledaren 3 of 1,600 sq.m. for SEKm 12.

The decided investments regarding the conversion of Malmö's old sock factory, Hälsingland 19, to 10,500 sq.m. modern office and retail premises is now completed. The investment totalled SEKm 93. The property's completed premises are fully let, but one additional story is yet to be converted as soon as lease agreements are signed.

During 2004, the investment in the retail property Spännbucklan 16 in Fosie area in Malmö was completed. The investment totalled SEKm 27 and comprised mainly new construction of approx. 2,500 sq.m. retail premises. The property is 85% let.

On the previously undeveloped property Välten 4 in Lund, a new construction of 3,100 sq.m. was completed. The investment totalled SEKm 20 and the property is fully let.

During the year, an ongoing refurbishment process on the property Pilbågen 6 in Helsingborg was completed. The investment comprised conversion of previous warehouse premises into premises for retail of capital goods through investments such as new windows and front doors, ventilation, lighting and electricity. The investment totalled SEKm 19 and the property is fully let.

During the year, an investment in the property Tislarna 9 in Malmö of SEKm 11 was completed. The investment comprises extensive conversion of worn down industrial premises into modern office premises with cooling, garage and storage and an upgrade of the outside environment. The property is 80% let.

On the property Sankt Clemens 22, which is adjacent to the galleria Carl Werner in Lund, Castellum has decided to make investments of SEKm 33 in new construction and refurbishment of 3,300 sq.m. retail premises. The investment is expected to be completed during the fourth quarter of 2005.

In Helsingborg, an investment on the property Kulan 1 is in progress. The investment totals SEKm 26 and comprises mainly extension of approx. 3,300 sq.m. warehouse premises. The investment is expected to be completed during the third quarter of 2005.

#### Greater Stockholm

Castellum has acquired the site leasehold Lagerhallen 2 in Årsta, Stockholm. The site holds a warehouse and industrial building of approx. 13,000 sq.m. with an economic occupancy rate of 80%. The acquisition price was SEKm 47.

Castellum's investment in the infrastructure in Smista Allé by Kungens kurva is now completed. The investment, which totalled SEKm 35, will provide the area Smista Park, which presently is under development, with higher accessibility and identity.



#### **LARGER PROPERTY ACQUISIONS 2004**

|                               | SEKm |
|-------------------------------|------|
| Nordstaden 2:16, Gothenburg   | 217  |
| Traktorn 2, Lund              | 114  |
| Gamlestaden 22:14, Gothenburg | 91   |
| Visionen 1, Jönköping         | 82   |
| Pilbågen 9, Helsingborg       | 55   |
| Dragarbrunn 16:2, Uppsala     | 50   |
| Lagerhallen 2, Stockholm      | 47   |
| Rudebok 2, Lund               | 42   |
| Berguven 1, Mölndal           | 29   |
| Varla 2:415, Kungsbacka       | 25   |
| Kroksabeln 18, Helsingborg    | 22   |
| Överlappen 13, Jönköping      | 16   |
| Rödspättan 1, Värnamo         | 13   |
| Flygledaren 3, Malmö          | 12   |
| Köpmannen 8, Västerås         | 11   |

#### **LARGER COMPLETED PROJECTS 2004**

|                               | up to 2004, SEKm |
|-------------------------------|------------------|
| Hälsingland 19, Malmö         | 93               |
| Smista Park, Stockholm        | 35               |
| Visiret 2, Stockholm          | 30               |
| Spännbucklan 16, Malmö        | 27               |
| Kobbegården 6:360, Gothenburg | 23               |
| Vilan 7, Jönköping            | 23               |
| Välten 4, Lund                | 20               |
| Pilbågen 6, Helsingborg       | 19               |
| Ekenäs 1, Stockholm           | 17               |
| Hotellet 8, Jönköping         | 15               |
| Tistlarna 9, Malmö            | 11               |

#### **LARGER ONGOING PROJECTS 2004**

|                           | up to<br>2004 | 2005+ | to be completed |
|---------------------------|---------------|-------|-----------------|
| Skår 58:1, Gothenburg     | 16            | 36    | Quarter 3, 2005 |
| Boländerna 30:2, Uppsala  | 34            | 6     | Quarter 1, 2005 |
| St Clemens 22, Lund       | 1             | 32    | Quarter 4, 2005 |
| Dragarbrunn 16:2, Uppsala | 7             | 25    | Quarter 3, 2005 |
| Kulan 1, Helsingborg      | 1             | 25    | Quarter 4, 2005 |
| Hacksta 1, Västerås       | 9             | 16    | Quarter 2, 2005 |
| Elektra 3, Stockholm      | 8             | 2     | Quarter 1, 2005 |
| Vägporten 5, Jönköping    | 7             | 2     | Quarter 1, 2005 |

In the just mentioned Smista Park, Castellum completed a new construction aimed for sale of private cars on the property Visiret 2. The investment, which was completed at the year-end, totalled SEKm 30 and the property is fully let.

On the property Ekenäs 1 in Kista, Castellum has completed an investment during the year of SEKm 17. The investment comprised for example a new entrance and refurbishment of office premises.

In Västberga in Northern Stockholm, Castellum invested approx. SEKm 10 in the property Elektra 3. The investment comprises for instance conversion of warehouse premisens to retail and office premises, construction of a new mezzanine, new entrance and improved heating and ventilation. The investment concerns refurbishment for existing tenants and is expected to be completed during the first quarter of 2005.

#### Western Småland

Castellum acquired the property Visionen 1 located in the A6 area in Jönköping, for SEKm 82. The property consists of office and production premises of approx. 9,600 sq.m. The economic occupancy rate was 85% at the time of taking possession.

During the year, the mainly unlet warehouse property Överlappen 13 of 5,000 sq.m. in Jönköping, was acquired for SEKm 16.

Castellum acquired the warehouse property Rödspättan 1 of 4,700 sq.m. in Värnamo for SEKm 13 during the year. The economic occupancy rate is approx. 50%.

During the year, Castellum completed an investment on the property Vilan 7 in Jönköping. The investment totalled SEKm 23 and comprised refurbishment of a total area of 4,600 sq.m. existing office and warehouse premises on the property. The property is 90% let.

During the first half year 2004, an investment on the property Hotellet 8 in Jönköping was completed. The investment totalled SEKm 15 and comprised refurbishment and expansion of retail premises for existing tenants. The property is in principle fully let.

In Jönköping, Castellum is investing SEKm 9 in the property Vägporten 5. The property's previously worn down industrial premises will be converted into office and retail premises. The property will after the investment, which is expected to be completed during the first quarter of 2005, be fully let.

#### Mälardalen

Castellum has acquired the office and retail property Dragarbrunn 16:2 of 5,600 sq.m. in central Uppsala for SEKm 50. The office premises, which are presently unlet, will be completely refurbished for SEKm 32. The investment is expected to be completed during the third quarter of 2005.

In Västerås, Castellum acquired the totally unlet warehouse and industrial property Köpmannen 8 of 2,600 sq.m. for SEKm 11.

In Uppsala refurbishment work is in progress in the unlet parts of the property Boländerna 30:2. The investment comprises conversion of approx. 7,000 sq.m. logistics premises into premises for commerce of capital goods as well as a new glass entrance in order to profile the property's new use. The investment of SEKm 40 will be completed during the first quarter of 2005.

In the area Väster Hacksta in Västerås, Castellum will carry out a new construction for SEKm 25. The investment comprises a new built industrial property with a total area of 2,900 sq.m., including an office area. The investment is expected to be completed during the first half of 2005 and the property is fully let.

#### Sales

#### Greater Gothenburg

During 2004, Castellum sold 12 properties in Greater Gothenburg for a total of SEKm 223 with a capital gain of SEKm 106.

Of the sales during the year, 8 were residential properties in central Gothenburg which were sold for SEKm 154 with a capital gain of SEKm 82. All the residential properties were sold to tenant-owners' associations.

Further, Castellum has sold three warehouse and industrial properties, of which one was located in Mölndal and two in Gothenburg. The sales totalled SEKm 38 with a capital gain of SEKm 10. Castellum has also sold one office and retail property in central Gothenburg for SEKm 31 with a capital gain of SEKm 14.

#### Öresund region

In the Öresund region, Castellum has during 2004 sold 13 properties for a total of SEKm 243 with a capital gain of SEKm 83.

Of the sales during the year, 10 were residential properties in Helsingborg which were sold for SEKm 199 with a capital gain of SEKm 72. Four of the properties were sold to tenant-owners' associations.

Further, Castellum sold two warehouse and industrial properties for SEKm 32 with a capital gain of SEKm 7. Of the properties sold one was the only remaining property in Ängelholm and one a property in Lund. In Malmö one small office and retail property was sold for SEKm 12 with a capital gain of SEKm 4.

#### Western Småland

Castellum has, during the year, sold two industrial properties in Western Småland, one located in Värnamo and one in Gnosjö, for a total of SEKm 16 with a capital gain of SEKm 1.

#### Mälardalen

During the year, Castellum sold one fully let industrial property of approx. 7,000 sq.m. in Köping, for SEKm 12 which was equal to book value. After the sale, Castellum owns one office property in Köping.





The real estate portfolio in Greater Gothenburg, which mainly is located in Gothenburg, Mölndal and Borås, is equivalent to 32% of Castellum's total real estate holdings.



#### MARKET RENTS (INCL. HEATING)

|                 | - '          |             |             |
|-----------------|--------------|-------------|-------------|
|                 | GOTHENBURG   | MÖLNDAL     | BORÅS       |
| Office          |              |             |             |
| Central         | 1 200–2 300  | 900-1 400   | 800-1 000   |
| Working area    | 650 –1 250   | 500-1 000   | 400-800     |
| Retail          |              |             |             |
| Central         | 3 000–7 2000 | 1 200–2 500 | 1 500–2 500 |
| Working area    | 800–3 600    | 500-1 500   | 500-1 200   |
| Warehouse/indus | strial       |             |             |
| Well-situated   | 450-850      | 450-850     | 350–600     |
|                 |              |             |             |

#### **YIELD AT SALES**

| GOTHENBURG | MÖLNDAL  | BORÅS  |
|------------|--|--|
|            |  |  |
| 6.0%-8.0%  | 6.5%-8.0%  | 7.5%-8.5%  |
| 7.0%-9.0%  | 7.5%-10.0%                                       | 8.5%-11.0%   |
|            |  |  |
| 6.0%-7.5%  | 6.0%-8.0%  | 7.0%-8.0%  |
| 7.0%-9.0%  | 7.0%-11.0%                                       | 8.0%-11.0%   |
| trial      |  |  |
| 7.5%-10.5% | 7.5%-9.5%  | 9.0%-11.0%   |
|            | 6.0%-8.0%<br>7.0%-9.0%<br>6.0%-7.5%<br>7.0%-9.0% | 6.0%-8.0% 6.5%-8.0%<br>7.0%-9.0% 7.5%-10.0%<br>6.0%-7.5% 6.0%-8.0%<br>7.0%-9.0% 7.0%-11.0% |

## Greater Gothenburg

The Gothenburg region, with just under one million inhabitants, has a central location between Copenhagen, Oslo and Stockholm, making the Gothenburg region a natural centre within Scandinavia. The Gothenburg region has a long and successful tradition of industry and commerce, even if the growth in knowledge-based high-tech companies has increased significantly. The Gothenburg region is not only an important centre for industries, trading and transportations but also a meeting ground for various fairs.

#### **Gothenburg and Mölndal**

Gothenburg is the nation's second largest municipality with a population of almost 500,000 people and Mölndal with almost 60,000 inhabitants is the nation's 36th largest municipality. The area has for many years experienced a positive population growth and the two neighbouring municipalities have grown together. The level of education in the area is higher than the national average and the University and Colleges of Gothenburg hold over 40,000 students.

The municipality of Gothenburg has a well developed infrastructure with among other things the largest harbour in Scandinavia and the airport Landvetter. Mölndal has a strategic location next to the major highways E6, E20 and Söderleden and is one of the strongest growth areas within the Gothenburg region. The Åbro area form, together with Högsbo/Sisjön in the municipality of Gothenburg, Sweden's largest area of trade and industry.

The industry in Gothenburg is extensive and spreads over many fields of business. Industry, trade, and transportation have historically been the most significant fields. In Mölndal the business structure is dominated by electronics, pharmaceuticals, medical technology and hygiene products.

#### Borås

Borås is located about 60 kilometres east of Gothenburg and is, with its 100,000 inhabitants, Sweden's 13th largest municipality.

The nearness to Landvetter airport, between Gothenburg and Borås, together with the motorway to Gothenburg form the centre of Borås' infrastructure.

Borås was for a long time the centre of the Swedish textile and clothing industry, but it has turned towards being a centre for trade.

#### The rental market

Greater Gothenburg has for a number of years shown a relatively stable growth. As a result vacancies at the start of new construction projects have been filled by the existing demand. Along with the slowed demand the new construction of not fully let premises has in principle stopped completely. Even though demand has slowed down in some areas, both vacancies as well as rental levels have remained relatively stable. The slow down is mainly referring to the office market, while the demand for warehouse, logistics and retail premises are still strong.

The general vacancies for the region are estimated to 10% for offices, 5% for industrial and warehouse, while insignificant for retail premises.

#### The real estate market

The interest for investing in properties in the region is still strong, which is reflected in the number of larger transactions during the recent years. A continued interest for the region and a stable rental market make the price of properties feel very stable. Even increasing property prices has been noticed in some sub-markets, mainly due to lower required yields.

#### Castellum's real estate portfolio

Castellum's real estate portfolio in Gothenburg comprises 178 properties with a total area of 794,000 sq.m. and a book value of SEKm 4,913. Of the rental value of SEKm 662, office and retail properties account for 56%, warehouse and industrial 41% and residential 3%.

In central and eastern Gothenburg, there are mainly commercial properties and a smaller residential portfolio. On Hisingen and in Högsbo/Sisjön there are office properties and warehouse and industrial properties.

In the municipality of Mölndal, Castellum's real estate portfolio mainly consists of warehouse and industrial properties and offices in Åbro and Lackarebäck.

In the municipality of Borås, Castellum owns mainly office and retail properties in central Borås, but also a smaller share of warehouse and industrial properties.

There are also mixed holdings in Alingsås, Partille, Kungälv, Kungsbacka and Härryda.

See also the section Castellum's Real Estate Portfolio 2004, with real estate schedule, maps and financial information.

#### **Investments and sales**

During 2004, Castellum acquired properties in Greater Gothenburg for a total of SEKm 362, invested a total of SEKm 122 in existing properties and sold properties with a total sales price of SEKm 223 with a capital gain of SEKm 106. See also the section Investments and Sales.

#### **Net leasing**

New leasing in the commercial portfolio during the year means increased rental income on an annual basis of SEKm 50 (41), while contracts terminated amounts to SEKm 40 (33), giving a net leasing of SEKm 10 (8).

#### Subsidiaries

Castellum's properties in Greater Gothenburg are owned and managed by wholly owned subsidiaries Eklandia Fastighets AB, with its head office in Gothenburg, and Harry Sjögren AB with its head office in Mölndal and local management offices in Borås and Alingsås. Eklandia's real estate portfolio is mainly concentrated to central and northern Gothenburg while Harry Sjögren's properties are located mainly in Högsbo/Sisjön in southern Gothenburg, Mölndal and Borås. Eklandia had 35 employees at the end of the year and Harry Sjögren had 27 employees.

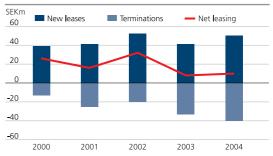
#### SUMMARY OF THE REAL ESTATE PORTFOLIO

| Total                | 794    | 4 913  | 662    | _          |
|----------------------|--------|--------|--------|------------|
| Projects and land    | -      | 58     | _      | _          |
| Total                | 794    | 4 855  | 662    | 100%       |
| Residential          | 23     | 164    | 23     | 3%         |
| Warehouse/industrial | 436    | 1 896  | 271    | 41%        |
| Office/retail        | 335    | 2 795  | 368    | 56%        |
|                      | sq.m.  | SEKm   | SEKm   | of value   |
|                      | thous. | value, | value, | Percentage |
|                      | Area   | Book   | Rental |            |

#### **INVESTMENTS AND SALES**



#### **NET LEASING**







The real estate portfolio in the Öresund Region, which mainly is situated in Malmö, Lund and Helsingborg, is equivalent to 25% of Castellum's total real estate holdings.



#### MARKET RENTS (INCL. HEATING)

| IVIANN             | EI VEINI 2 (II | NCL. HEAT   | iivG)       |
|--------------------|----------------|-------------|-------------|
|                    | MALMÖ          | LUND        | HELSINGBORG |
| Office             |                |             |             |
| Central            | 1 300–2 000    | 1 000–1 900 | 1 000–1 800 |
| Working area       | 800-1 300      | 800–1 200   | 750–1 350   |
| Retail             |                |             |             |
| Central            | 2 000–6 000    | 2 500–4 000 | 2 000–4 000 |
| Working area       | 800-1 500      | 800–1 500   | 750–1 700   |
| Warehouse/industri | al             |             |             |
| Well-situated      | 500-750        | 450-750     | 450–700     |

#### YIELD AT SALES

|                  | MALMÖ      | LUND      | HELSINGBORG |
|------------------|------------|-----------|-------------|
| Office           |            |           |             |
| Central          | 6.0%-7.0%  | 6.0%-7.0% | 6.0%-7.0%   |
| Working area     | 7.0%-9.0%  | 7.0%-9.0% | 7.5%-9.0%   |
| Retail           |            |           |             |
| Central          | 5.5%-6.5%  | 6.0%-7.0% | 6.0%-7.0%   |
| Working area     | 7.0%-8.5%  | 7.0%-9.0% | 8.0%-9.0%   |
| Warehouse/indust | rial       |           |             |
| Well-situated    | 8.0%-10.0% | 8.0%-9.5% | 8.5%-10.0%  |

## Öresund Region

The population of the Öresund region is approximately 3.5 million people, with one third on the Swedish side and two thirds on the Danish side. The regions central geographical location in the Baltic region in combination with well developed infrastructure provides good possibilities for distribution and sales in Northern Europe and the expanding Baltic market.

#### Malmö

Malmö is the nation's third largest municipality with a population of approx. 270,000 persons and strong population growth. The level of education in Malmö is relatively high and the university holds 21,000 students

The Malmö area has a well developed infrastructure with the Öresund bridge and a number of major motorways meet in the city. Malmö has also a modern harbour and good railroad connections.

Malmö's trade and industry is no longer characterised by a few large companies, but by many small ones. Private service companies is the fastest growing field of business. Other strong fields are logistics, retail and wholesale, and construction and real estate companies. More knowledge based companies in Malmö are found in the fields of biotechnology and medicine, environmental technology, IT and digital media.

#### Lund

Lund is the nation's 12th largest municipality with about 100,000 inhabitants and a steady population growth. That Lund is one of Sweden's oldest cities holding a university is clearly observed in the population, where the level of education is very high. The University of Lund holds approx. 32,000 students.

Lund has a good infrastructure with the E6 west of the city and the airport Sturup south towards Malmö.

In recent years Lund's knowledge based profile has been strengthened and a large number of international, export oriented companies have established themselves in Lund. Also smaller companies, often knowledge and research-based, with connections to the university and to established companies have been added, partly through Sweden's first and largest research park, Ideon.

#### Helsingborg

Helsingborg is the nation's ninth largest municipality with about 120,000 inhabitants. The population growth in Helsingborg has also been positive.

Helsingborg's strategic location and good infrastructure, with the major motorways E4 and E6 and Sweden's second largest harbour, has made the city to a centre for sea and land transport. Helsingborg is a trade and logistics centre, but also food, medicine and manufacturing are important fields.

#### The rental market

The new construction in the region, particularly in Malmö and Lund, has in principle met the increasing demand created by the regional growth. In Helsingborg, the new construction has been very limited. This has provided a relatively good balance between the supply and demand in all

cities, even though a somewhat weaker demand for office premises has been noticed. The balance in new construction has given stable rental levels and relatively unaffected vacancy rates in the region.

The general vacancies for the region are estimated to 10% for offices, 15-20% for industrial and warehouse, while insignificant for retail premises.

#### The real estate market

The liquidity of the real estate market in the Öresund region has remained high. A stable rental market, and decreased required yields in many submarkets, have lead to increasing property prices.

#### Castellum's real estate portfolio

Castellum's real estate portfolio in the Öresund region comprises 93 properties with a total area of 571,000 sq.m. and a book value of SEKm 3,886. Of the rental value of SEKm 514 excl. projects and land, office and retail properties accounts for 65%, warehouse and industrial 30% and residential 5%.

Castellum's portfolio in Malmö comprises only commercial properties in the important and established market areas Jägersro, Fosie, Bulltofta and Norra Hamnen. In central Malmö there is also a portfolio of office and retail properties.

In Lund, Castellum's real estate portfolio comprises commercial properties in the industrial estates Rådbyholm and Gunnesbo and close to the Ideon technology park. There is also a smaller portfolio of office and retail properties located in central Lund.

The portfolio in Helsingborg comprises mainly commercial properties situated primarily in Berga industrial estate and in central Helsingborg. In Helsingborg, there is also a smaller portfolio of residential properties, with attractive locations in the central and northern parts.

See also the section Castellum's Real Estate Portfolio 2004 with real estate schedule, maps and economic information.

#### Investments and sales

During 2004, Castellum acquired properties in the Öresund region for a total of SEKm 252, invested a total of SEKm 89 in existing properties and sold properties with a total sales price of SEKm 243 with a capital gain of SEKm 83. See also the section Investments and Sales.

#### **Net leasing**

New leasing in the commercial portfolio during the year means increased rental income on an annual basis of SEKm 30 (44), while contracts terminated amounts to SEKm 40 (26), giving a net leasing of SEKm -10 (18).

#### Subsidiary

Castellum's properties in the Öresund region are owned and managed by its wholly owned subsidiary Fastighets AB Briggen, with its head office in Malmö and local office in Helsingborg. The company's activities comprise two business areas, "Briggen in Öresund" with commercial properties mainly in Malmö, Lund and Helsingborg, and "SkåneBo" with residential properties in Helsingborg. At the year-end Briggen had 29 employees.

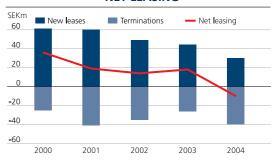
#### **SUMMARY OF THE REAL ESTATE PORTFOLIO**

|                      | Area   | Book   | Rental |            |
|----------------------|--------|--------|--------|------------|
|                      | thous. | value, | value, | Percentage |
|                      | sq.m.  | SEKm   | SEKm   | of value   |
| Office/retail        | 282    | 2 611  | 336    | 65%        |
| Warehouse/industrial | 243    | 880    | 151    | 30%        |
| Residential          | 27     | 221    | 27     | 5%         |
| Total                | 552    | 3 712  | 514    | 100%       |
| Projects and land    | 19     | 174    | 7      | _          |
| Total                | 571    | 3 886  | 521    | _          |

#### **INVESTMENTS AND SALES**

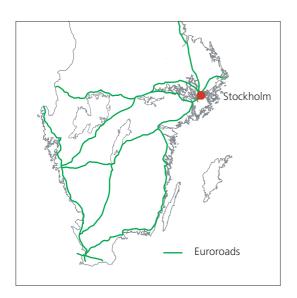


#### **NET LEASING**





The real estate portfolio in Greater Stockholm, which mainly is gathered in expansive inner suburbs with good communications and services, is equivalent to 21% of Castellum's total real estate holdings.



#### **MARKET RENTS (INCL. HEATING)**

|                      | INNER SUBURBS | INNER CITY   |
|----------------------|---------------|--------------|
| Office               |               |              |
| Central              | 1 500–2 100   | 2 500–3 600  |
| Working area         | 800–1 600     | 1 500–2 900  |
| Retail               |               |              |
| Central              | 1 500–4 000   | 3 500–11 000 |
| Working area         | 700–2 000     | 1 500–4 000  |
| Warehouse/industrial |               |              |
| Well-situated        | 600–900       |              |
|                      |               |              |

#### **YIELD AT SALES**

| INNER SUBURBS | INNER CITY                          |
|---------------|-------------------------------------|
|               |                                     |
|               |                                     |
| 7.0%-8.0%     | 6.0%-6.5%                           |
| 7.5%-9.0%     | 6.5%-7.0%                           |
|               |                                     |
| 7.0%-7.5%     | 6.0%-6.5%                           |
| 7.5%-8.5%     | 6.5%-7.0%                           |
|               |                                     |
| 8.5%-9.5%     |                                     |
|               | 7.5%–9.0%<br>7.0%–7.5%<br>7.5%–8.5% |

## Greater Stockholm

The Greater Stockholm region has for a long period of time experienced strong growth in both population and employment, but this stopped with the decline in IT-, telecom and financial sectors. During 2004, the economic situation has improved with a growth in the economy, even if few new job opportunities have been created. The population in Greater Stockholm has a high level of education in general and amounts to about 1.8 million inhabitants. The municipality of Stockholm, which by far is Sweden's largest, has a population of approx. 800,000.

The inner suburbs of Greater Stockholm can roughly be dividend into north and south of the city, where there are mainly service-based companies in the north and production and distribution companies in the south.

#### Stockholm north

The infrastructure in the Greater Stockholm region is well developed with for instance the two airports Arlanda and Bromma. Stockholm has also several harbours, which to a large extent are used for passenger transportations. The municipality of Sollentuna, which has a strategic location between Stockholm city and Arlanda airport, consists of a number of submarkets with office and industrial premises. In the northeastern part of Bromma, in the municipality of Stockholm, is Mariehäll. The area has a fairly even split between commerce, communication, manufacturing and service businesses.

Kista, in the municipality of Stockholm, is the location of Kista Science Park – one of Northern Europe's most dynamic business parks.

#### Stockholm south

Johanneshov, which is situated south of Stockholm close to the Globen area, has an economy dominated by commerce and communication, as well as an increasing portion of service companies. Skärholmen and Kungens kurva is located south of Johanneshov. In Skärholmen there are offices, residential properties and shopping centre. Kungens kurva is most notable for its retail trade in the form of hypermarkets. Close to Kungens kurva, by the E4, is Smista Allé.

#### The rental market

The unbalance of supply and demand has, in recent years, provided both increasing vacancies as well as lower rental levels. During 2004, the demand seemed to increase and both vacancies as well as rental levels have stabilized.

The general vacancy in the region is estimated to 15-20% for offices, 10-15% for industry and warehouse premises, whereas it is insignificant for retail.

#### The real estate market

The real estate market varies between different submarkets and leasing situations. For central properties with secure long-term leases the demand is still strong, especially foreign investors show large interest. For properties with large vacancies the liquidity is still low, since buyers and sellers are far apart with respect to prices. A slight decrease in required yields have lead to increased value for properties with stable cash flow.

For properties with decreasing rental income the lower required yields have meant in principle unchanged price levels.

#### Castellum's real estate portfolio

Castellum's real estate portfolio in Greater Stockholm comprises 70 properties with a total area of 422,000 sq.m. and a book value of SEKm 2,720. Of the rental value of SEKm 435, office and retail properties account for 69% and warehouse and industrial properties 31%.

In the northern suburbs, Castellum owns properties in for instance Mariehäll in Bromma, Elektronikbyn in Kista, Sollentuna, Veddesta/Lunda and Rosersberg. The real estate portfolio consists of larger office and retail properties in Mariehäll in Bromma, Elektronikbyn in Kista and Sollentuna, whereas warehouse and industrial properties are located in Veddesta/Lunda and Rosersberg.

In the southern suburbs, Castellum's real estate portfolio is located in for instance Johanneshov, Skärholmen/Kungens kurva, Botkyrka and Nacka. In Johanneshov and Skärholmen, there are larger office and retail properties whereas warehouse and industrial properties are located in Botkyrka.

See also the section Castellum's Real Estate Portfolio 2004 with real estate schedule, maps and economic information.

#### **Investments and sales**

During 2004, Castellum acquired properties in the Greater Stockholm for a total of SEKm 47 and invested a total of SEKm 102 in existing properties. During 2004, Castellum has not sold any property in Greater Stockholm. See also the section Investments and Sales.

#### **Net leasing**

New leasing in the commercial portfolio during the year means increased rental income on an annual basis of SEKm 37 (20), while contracts terminated amounts to SEKm 53 (45), giving a net leasing of SEKm -16 (-25).

#### Subsidiary

Castellum's properties in Greater Stockholm are owned and managed by the wholly owned subsidiary Fastighets AB Brostaden, with its head office in Stockholm. Brostaden's operations are divided into five market areas, with nine local facilities managers taking care of the daily contact with the customers. At the year-end Brostaden had 34 employees.

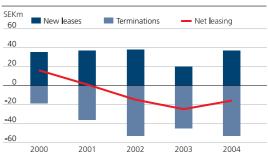
#### **SUMMARY OF THE REAL ESTATE PORTFOLIO**

|                      | Area   | Book   | Rental |            |
|----------------------|--------|--------|--------|------------|
|                      | thosu. | value, | value, | Percentage |
|                      | sq.m.  | SEKm   | SEKm   | of value   |
| Office/retail        | 243    | 1 893  | 298    | 69%        |
| Warehouse/industrial | 179    | 749    | 137    | 31%        |
| Total                | 422    | 2 642  | 435    | 100%       |
| Projects and land    | _      | 78     | _      | _          |
| Total                | 422    | 2 720  | 435    | _          |

#### **INVESTMENTS AND SALES**

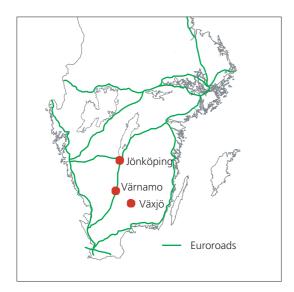


#### **NET LEASING**





The real estate portfolio in Western Småland, which mainly is located in Värnamo, Jönköping and Växjö, is equivalent to 11% of Castellum's total real estate holdings.



#### MARKET RENTS (INCL. HEATING)

|                     | VÄRNAMO   | JÖNKÖPING   | VÄXJÖ       |
|---------------------|-----------|-------------|-------------|
| Office              |           |             |             |
| Central             | 700–1 300 | 800-1 400   | 800-1 400   |
| Working area        | 550-850   | 600-1 100   | 500-1 000   |
| Retail              |           |             |             |
| Central             | 900-1 800 | 1 000–2 500 | 1 000–2 000 |
| Working area        | 500-1 000 | 600–1 200   | 550–1 000   |
| Warehouse/industria | al        |             |             |
| Well-situated       | 350–550   | 400–700     | 400–600     |
|                     |           |             |             |

#### **YIELD AT SALES**

|                      | TIELD AT SALES |            |            |  |  |  |
|----------------------|----------------|------------|------------|--|--|--|
|                      | VÄRNAMO        | JÖNKÖPING  | VÄXJÖ      |  |  |  |
| Office               |                |            |            |  |  |  |
| Central              | 8.0%-9.0%      | 7.5%-9.0%  | 8.0%-9.0%  |  |  |  |
| Working area         | 9.0%-11.0%     | 8.5%-9.5%  | 8.5%-10.0% |  |  |  |
| Retail               |                |            |            |  |  |  |
| Central              | 8.0%-9.5%      | 7.5%-9.0%  | 7.5%-9.0%  |  |  |  |
| Working area         | 9.0%-11.5%     | 8.0%-10.0% | 9.0%-11.0% |  |  |  |
| Warehouse/industrial |                |            |            |  |  |  |
| Well-situated        | 9.5%-12.0%     | 9.0%-11.0% | 9.0%-11.0% |  |  |  |

## Western Småland

Castellum's Western Småland region comprises mainly the municipalities Värnamo, Jönköping and Växjö, and has for a long time enjoyed a stable growth in both economy and employment.

Småland's local economy is well known for the entrepreneurial spirit and is one of the most attractive regions for small businesses in Sweden, with a number of successful companies.

#### Värnamo

Värnamo is the nation's 72nd largest municipality with a population of approx. 30,000 people and has shown a stable population during recent years. The estimated reception area for the city is about 100,000 inhabitants.

The good infrastructure in Värnamo, with the E4 passing through the city and the railroad connections, is a prerequisite for a successful industry and easy access.

Värnamo's population has a strong tradition of small businesses and the city, which has historically been a significant marketplace, has developed to become a centre of commerce and services. The manufacturing companies are small but many, and are primarily found in the sectors metal, machinery, plastics, rubber and wood processing. The industry is to a large degree export-oriented.

#### Jönköping

Jönköping is the nation's tenth largest municipality in terms of population, with just under 120,000 inhabitants. Jönköping has during the latest years experienced an even population growth. The level of education in Jönköping is relatively high and over 8,000 students study at the fast growing university.

The strategic location with many major highways, including E4, and access to both airport and railway has developed Jönköping to a centre for logistics within the Nordic countries. Within a radius of 200 kilometres, a market comprising 30% of the country's population can be reached. From Jönköping the distance to both Stockholm and Malmö is about 300 kilometres, while it is 150 kilometres to Gothenburg. Therefore many companies have Jönköping as a base for storage and distribution. The local economy is diverse and expansive, and comprises mainly small and medium-sized companies.

#### Växid

Växjö is the 22nd largest municipality in Sweden with almost 80,000 inhabitants and has had an even population growth for many years. The level of education in Växjö is high and the share of students in the city is large with about 14,000 students enrolled at the University of Växjö.

Good access to means of communication and education have turned Växjö into an attractive city. There is a good mixture of companies in basic industries such as woods and manufacturing and companies with a hi-technological profile. Large internationally recognised companies are also mixed together with small and mid-size companies.

#### The rental market

In Småland no new construction of unlet premises have been started. This has given a working balance between supply and demand. The last years' somewhat lower demand has thus been met with very limited new construction. Both vacancies and rental levels have therefore been stable over the last years.

The general vacancy in the region is estimated to 10% for office, 15% for industrial and warehouse premises, while it is insignificant for retail.

#### The real estate market

On the real estate market the investors' required yield has remained unchanged, which along with a rental market in balance have meant stale prices of property.

#### Castellum's real estate portfolio

Castellum's real estate portfolio in Western Småland comprises 76 properties with a total area of 380,000 sq.m. and a book value of SEKm 1,562. Of the rental value of SEKm 239 excl. projects and land, office and retail properties account for 67% and warehouse and industrial properties 33%. The main focus of Castellum's real estate portfolio is in Värnamo, Jönköping and Växjö.

In Värnamo, Castellum's real estate portfolio is mainly concentrated to very centrally situated office and retail properties as well as warehouse and industrial properties in expansive industrial estates.

In Jönköping, there are mainly office and retail properties situated in attractive areas such as Rosenlund, central Jönköping and A6.

In Växjö, Castellum owns mainly office and retail properties in the central parts and within the expansive area Västra Mark where also warehouse and industrial properties are found.

See also the section Castellum's Real Estate Portfolio 2004 with real estate schedule, maps and economic information.

#### **Investments and sales**

During 2004, Castellum acquired properties in Western Småland for a total of SEKm 111, invested a total of SEKm 39 in existing properties and sold properties with a total sales price of SEKm 16 with a capital gain of SEKm 1. See also the section Investments and Sales.

#### **Net leasing**

New leasing in the commercial portfolio during the year means increased rental income on an annual basis of SEKm 19 (15), while contracts terminated amounts to SEKm 17 (15), giving a net leasing of SEKm 2 (0).

#### Subsidiary

Castellum's properties in Western Småland are owned and managed by the wholly owned subsidiary Fastighets AB Corallen, with its head office in Värnamo. The company also has local management offices in Jönköping and Växjö. At the year-end Corallen had 22 employees.

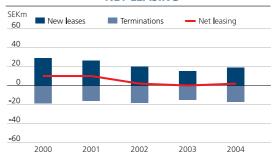
#### **SUMMARY OF THE REAL ESTATE PORTFOLIO**

| Office/retail        | 186 | 1 075 | 161 | 67%  |
|----------------------|-----|-------|-----|------|
| Warehouse/industrial | 177 | 425   | 78  | 33%  |
| Total                | 363 | 1 500 | 239 | 100% |
| Projects and land    | 17  | 62    | 10  | _    |
| Total                | 380 | 1 562 | 249 | _    |

#### INVESTMENTS AND SALES

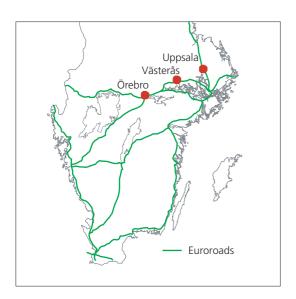


#### **NET LEASING**





The real estate portfolio in Mälardalen, which mainly is located in Örebro, Uppsala and Västerås, is equivalent to 11% of Castellum's total real estate holdings.



#### MARKET RENTS (INCL. HEATING)

| IVIANN             | MARKET RENTS (INCL. HEATING) |             |             |  |  |  |
|--------------------|------------------------------|-------------|-------------|--|--|--|
|                    | ÖREBRO                       | UPPSALA     | VÄSTERÅS    |  |  |  |
| Office             |                              |             |             |  |  |  |
| Central            | 800–1 300                    | 1 200–1 900 | 900–1 200   |  |  |  |
| Working area       | 600-1 100                    | 700–1 200   | 600-1 000   |  |  |  |
| Retail             |                              |             |             |  |  |  |
| Central            | 1 400–3 000                  | 2 000–4 000 | 1 400–3 000 |  |  |  |
| Working area       | 600-800                      | 700–2 000   | 600–1 500   |  |  |  |
| Warehouse/industri | al                           |             |             |  |  |  |
| Well-situated      | 400-700                      | 500-700     | 400-600     |  |  |  |

#### **YIELD AT SALES**

|                  | ÖREBRO     | UPPSALA   | VÄSTERÅS   |
|------------------|------------|-----------|------------|
| Office           |            |           |            |
| Central          | 7.5%-8.5%  | 7.0%-8.0% | 8.0%-9.0%  |
| Working area     | 8.5%-9.5%  | 7.5%-9.0% | 8.5%-9.0%  |
| Retail           |            |           |            |
| Central          | 7.5%-8.5%  | 6.5%-8.0% | 7.5%-8.5%  |
| Working area     | 8.5%-10.0% | 7.5%-9.0% | 8.5%-9.0%  |
| Warehouse/indust | rial       |           |            |
| Well-situated    | 9.0%-11.0% | 8.5%-9.0% | 9.0%-11.0% |
|                  |            |           |            |

## Mälardalen

Mälardalen is a region with close to half a million inhabitants, a positive population growth and a good business structure. The highest growth rates are seen in towns with universities or colleges.

The Mälar line and the Svealand line have improved communications between Stockholm and Örebro via Västerås and Eskilstuna respectively.

#### Örebro

Örebro is the nation's seventh largest municipality and the number of inhabitants amounts to almost 130,000 persons. The population growth in Örebro has been high and stable for many years. The level of education in the municipality is high and the university today holds almost 13,000 students.

Örebro has a strategic location with large roads such as E18/E20 and highway 51/60, good railroad connections and an airport. The location and good communications have made Örebro a centre for transport, freight forwarding and warehousing.

The economy in Örebro is diverse with businesses in the fields of commerce, service, administration and a variety of manufacturing industries. There is no single dominant employer in Örebro but rather a large number of medium-sized companies as well as several municipal administrative bodies.

#### Uppsala

The municipality of Uppsala has approx. 180,000 inhabitants and is the fourth largest in Sweden. With Sweden's oldest university the city is largely characterized by the students and the population has a high level of education.

Uppsala has a central location in a region with strong growth and has for many years been one of the most expansive municipalities in Sweden. At the University of Uppsala wide-ranging research is conducted in a number of different fields.

Uppsala is a municipality holding a dynamic industry focusing on knowledge, ideas and entrepreneurial flair. The economy in Uppsala is a multifaceted one, characterised above all by relatively small companies and to a large extent comprising hi-tech based service and industrial companies.

#### Västerås

Västerås is the nation's sixth largest municipality with around 130,000 inhabitants. The population growth has in recent years been positive. Västerås also holds a college and the level of education in the city is high.

The infrastructure in the region is important for the economic growth and Västerås has a strategic location by the E18 and a well developed rail road system and an airport. Västerås also has the largest inland port in the Nordic countries.

The good means of transportation in Västerås together with its central location have led to the growth of many small companies, for instance in the Kopparlunden Technology Park, which Castellum owns a large part of. In the municipality there are also medium-sized and large companies specialising in electrical, data, energy and environmental engineering.

#### The rental market

The very limited supply of new constructed premises, together with the region's population growth meant that the downturn in the Swedish economy have had only marginal effects on vacancies and in principle no effect on rental levels. Depending on the local business structure, the highest demand is for industrial and logistics premises, retail premises and smaller offices.

The general vacancy in the region is estimated to 10% for offices, 10-15% for warehouse and industrial premises, while it is insignificant for retail.

#### The real estate market

In Örebro and Västerås the relatively stable rental market, together with unchanged required yields have meant stable property prices. However, a slight decrease in required yields can be observed in some submarkets in Uppsala, with increasing property prices as a result.

#### Castellum's real estate portfolio

Castellum's real estate portfolio in Mälardalen comprises 75 properties with a total area of 338,000 sq.m. and a book value of SEKm 1,660. Of the rental value of SEKm 233 excl. projects and land, office and retail properties account for 69% and warehouse and industrial properties 31%. The main focus of Castellum's real estate portfolio is in Örebro, Uppsala and Västerås. The competitive position is strengthened by the fact that the properties are concentrated around the main employment areas in each town.

In Örebro, Castellum's real estate portfolio is mainly concentrated to the area Aspholmen. The portfolio consists of a mix of office and retail properties and warehouse and industrial properties.

In Uppsala, Castellum owns mainly office and retail properties, but also warehouse and industrial properties. The properties are situated in Fyrislund, Boländerna and along Kungsgatan.

In Västerås, Castellum owns a mix of office and retail properties and warehouse and industrial properties. The real estate portfolio is situated in the important and established market areas Kopparlunden, Bäckby, Stenby, Hälla and Tunbytorp.

Castellum also owns a minor real estate portfolio in Märsta and one remaining property in Köping.

See also the section Castellum's Real Estate Portfolio 2004 with real estate schedule, maps and economic information.

#### **Investments and sales**

During 2004, Castellum acquired properties in Mälardalen for a total of SEKm 76, invested a total of SEKm 68 in existing properties and sold one property with a total sale price of SEKm 12, which was equal to book value. See also the section Investments and Sales.

#### **Net leasing**

New leasing in the commercial portfolio during the year means increased rental income on an annual basis of SEKm 27 (27), while contracts terminated amounts to SEKm 29 (25), giving a net leasing of SEKm -2 (2).

#### Subsidiary

Castellum's properties in Mälardalen are owned and managed by the wholly owned subsidiary Aspholmen Fastigheter AB with its head office in Örebro. The company has local management offices in Västerås and Uppsala. At the year-end Aspholmen had 25 employees.

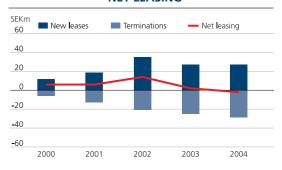
#### **SUMMARY OF THE REAL ESTATE PORTFOLIO**

|                      | Area<br>thous.<br>sq.m. | Book<br>value,<br>SEKm | Rental<br>value,<br>SEKm | Percentage<br>of value |
|----------------------|-------------------------|------------------------|--------------------------|------------------------|
| Office/retail        | 177                     | 1 048                  | 160                      | 69%                    |
| Warehouse/industrial | 116                     | 418                    | 73                       | 31%                    |
| Total                | 293                     | 1 466                  | 233                      | 100%                   |
| Projects and land    | 45                      | 194                    | 30                       | _                      |
| Total                | 338                     | 1 660                  | 263                      | -                      |

#### **INVESTEMENTS AND SALES**



#### **NET LEASING**





Castellum owns approx. 700,000 sq.m. building permissions, of which there are finalised projects with accepted detail plans of approx. 250,000 sq.m.

#### **BUILDING PERMISSIONS 31-12-2004**

| Region/Area                | Building permissions,<br>thous. sq.m. |
|----------------------------|---------------------------------------|
| Greater Gothenburg         | 272                                   |
| Högsbo-Sisjön-Åbro         | 97                                    |
| Hisingen                   | 56                                    |
| Gothenburg                 | 47                                    |
| Rest of Greater Gothenburg | 72                                    |
| Öresund Region             | 101                                   |
| Lund                       | 61                                    |
| Malmö                      | 27                                    |
| Helsingborg                | 13                                    |
| Greater Stockholm          | 218                                   |
| Sollentuna                 | 110                                   |
| Huddinge                   | 71                                    |
| Johanneshov                | 28                                    |
| Rest of Greater Stockholm  | 9                                     |
| Western Småland            | 78                                    |
| Värnamo                    | 34                                    |
| Jönköping                  | 21                                    |
| Växjö                      | 15                                    |
| Rest of Western Småland    | 8                                     |
| Mälardalen                 | 40                                    |
|                            | 21                                    |
| Västerås                   | 11                                    |
| Uppsala                    |                                       |
| Örebro                     | 6                                     |
| Rest of Mälardalen         | 200                                   |
|                            |                                       |

# Building Permissions and Potential Projects

Part of Castellum's strategy is to new construct premises when this is a competitive and functional alternative. In order to offer the tenant new constructed premises with the shortest possible time for moving in, it is a competitive advantage to own building permissions in attractive locations with approved detail plans. Castellum has finalised projects to the order of 250,000 sq.m., which can be started relatively promptly provided that lease agreements have been signed. With an assumed production cost of SEK 10,000/sq.m., this corresponds to a project volume of SEK 2.5 billion. In addition there are further approx. 450,000 sq.m. building permissions.

#### **Greater Gothenburg**

In Högsbo-Sisjön-Åbro, which is Sweden's largest industrial estate, Castellum owns a large number of building permissions for a total of approx. 97,000 sq.m. Castellum is discussing with potential tenants of new construction in the area on an ongoing basis.

Lackarebäck, to the south of Gothenburg, is a dynamic commercial area where Castellum owns several properties. The area does, however, require refurbishment to be made more attractive. Discussions on this matter have begun with interested parties in the area.

Just to the south of Gothenburg, with an attractive highly visible location by the E6/E20 and close to the highway 40 to Landvetter and Borås, "Tändstickan" is located, a site with building permission for new construction of around 35,000 sq.m. office premises. A detailed plan for the area has been confirmed.

In addition to the above mentioned projects, there are sites in Greater Gothenburg with further building permissions of approx. 115,000 sq.m.

#### Öresund Region

The project Edison Park in Lund, which aims to attract leading-edge companies in the fields of technology, electronics and medicine, contains building permissions that provide for an additional construction of four buildings for a total of approx. 20,000 sq.m. The project can be started quickly based on demand.

Next to Edison Park in Lund, Castellum also owns the property Höjdpunkten 2, with the opportunity to build premises of up to approx. 30,000 sq.m. The property will form the entrance to the new, large commercial area planned in Brunnshög.

Next to the large project property Kampen, in the Sofielund industrial estate in Malmö, Castellum owns the property Intäkten, which can be refurbished to create both an attractive gateway to the area and additional car parking capacity. The existing main building can be converted into modern offices covering approx. 1,800 sq.m. and it will be possible to build a new office building of around 1,400 sq.m. The investment is estimated to SEKm 28 and construction will be started when lease agreements have been signed.

In addition to the above mentioned projects, there are sites in the Öresund region with building permissions for a further 50,000 sq.m.

#### **Greater Stockholm**

In Johanneshov, in southern Stockholm, Castellum owns several neighbouring properties that have building permissions, providing the basis for a coordinated, integrated development of the area. By Bolidenplan is Linde Torp, which is a planned building permission of around 17,000 sq.m. Castellum also owns some neighbouring properties in the district Renseriet, where further potential for expansion can be created by demolishing some of the existing buildings and utilising undeveloped land. A detailed plan is being drawn up with the aim of obtaining, building permissions for an additional 15,000 sq.m. in the area.

North of Stockholm, by the E4/E20 about half way to Arlanda airport, Norrviken Strand is located, a major site with building permission for approx. 110,000 sq.m. This is a premier site for the future with access to both good communications and beautiful natural surroundings. During 2004, changes to the detail plan was started in order to use parts of the area for residential properties and commerce.

By the E4/E20, at Kungens kurva in Huddinge is Smista Allé, which is one of the largest sites with building permissions in Greater Stockholm. For the building permissions of approx. 70,000 sq.m. there are a detailed plans with focus on offices, retail of capital goods and warehouses.

In Mariehäll in Bromma, detailed planning work is under way in the Archimedes and Vallonsmidet district, with the aim of creating new building permissions for extensions and new constructions of approx. 20,000 sq.m.

In addition to the above mentioned projects, there are sites in Greater Stockholm with building permissions for a further 9,000 sq.m.

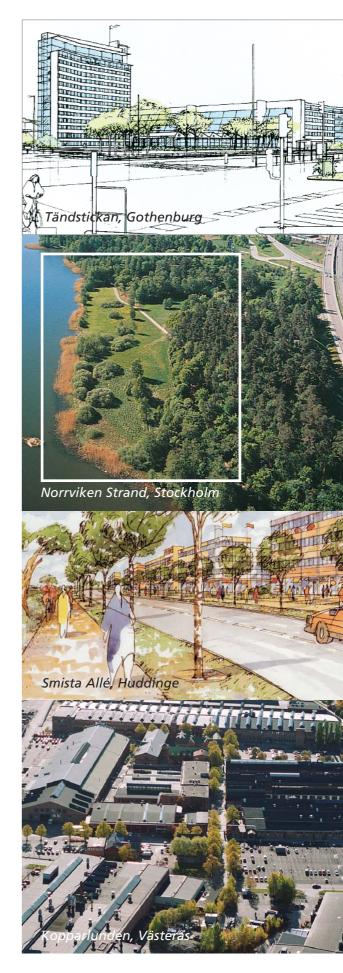
### Western Småland

In Western Småland, there are several potential refurbishment and new construction projects. Castellum holds building permissions for a total of 78,000 sq.m.

### Mälardalen

In central Västerås, Castellum owns part of the Kopparlunden area, which is one of the most interesting development areas in Västerås. In the area, project properties are owned with approx. 20,000 sq.m. building permissions, representing future new construction, extensions and refurbishment.

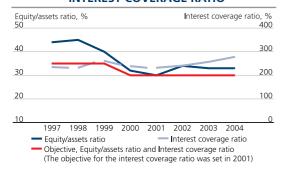
In addition to the above mentioned projects, there are sites in Mälardalen with building permissions for a further 20,000 sq.m.



## Financing

Owning properties demands financing in the form of equity and interest bearing loans. The share of equity in relation to interest bearing loans is decided partly by the choosen financial risk level, partly by the share of equity required to receive loans in banks. By setting objectives for the capital structure the level of financial risk is determined, in order to meet the required return on equity, secure room for investments and to receive necessary funding. Castellum's financial policy contains objectives for the capital structure and instructions for how other financial risks should be managed. A more detailed description of how the financial risks should be managed is described in note 18.

## EQUITY/ASSETS RATIO AND INTEREST COVERAGE RATIO



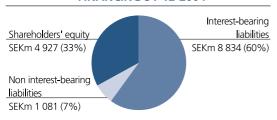
## **Objectives**

The objectives for the capital structure is a visible equity/assets ratio of at least 30% and an interest coverage ratio of at least 200%. The financial operations in Castellum is managed in order to secure the need for short-and long-term funding. The interest rate risk is managed in order to achieve a low and stable net interest income/cost.

### Capital structure

The book value of Castellum's assets amounts to SEKm 14,842 (14,111). They are financed partly through equity of SEKm 4,927 (4,689) equivalent to an equity/assets ratio of 33%, and partly through liabilities of SEKm 9,915 (9,422), of which most are interest-bearing.

### **FINANCING 31-12-2004**



### Organisation

Castellum is the Group bank and all financial management is centralised to the parent company. The treasury department is for instance responsible for the Group's funding, interest rate risk management, financing of the subsidiaries and cash management. The treasury department consists of three persons.

## Long-term liabilities

To be short of necessary funding is Castellum's single largest financial risk and interest costs on loans is the single largest cost item. It is therefore of

## INTEREST RATE TREND JANUARY 1ST, 1993 - JANUARY 28TH, 2005



great importance for Castellum to closely monitor and adjust the financial management to the development of the credit- and interest rate markets, since this may affect both existing and future funding and earnings trend.

Castellum's strategy to manage funding, is by adding new and renegotiating existing credit agreements on an ongoing basis. This creates the preconditions for having access to desired and competitive funding to known terms, at any given point in time. In order to manage the interest rate risk, mainly loans with short term fixed interest rates are drawn, which get the desired fixed interest term through the use of interest rate swaps. The use of short-term loans in combination with interest rate swaps, is a cost-effective and flexible method in order to change the fixed interest term and to achieve the desired hedge of interest rate costs on changes in the market interest rate. The five-year swap rate and the three-month STIBOR rate are the interest rates that have the greatest effect on Castellum's funding costs, since these interest rates form the base for Castellum's primary interest rates. On top of the interest rate base, Castellum pays a margin, which is the compensation that the credit lender demands on the loans.

## **Financing structure**

Funding is provided by drawing short term loans under long term credit agreements or by issuing commercial papers on the Swedish money market. Castellum can increase or decrease the allocation under the long-term credit agreements. The objective is to minimize the interest-bearing liabilities and cash is therefore used primarily to repay outstanding debts. After deduction of liquid assets of SEKm 7 (33), net interest bearing items were SEKm 8,827 (8,565), as of 31 December, 2004. Castellum had, at the same date, long-term binding credit agreements totalling SEKm 10,958 (10,059), short-term binding credit agreements totalling SEKm 732 (694) and a commercial paper programme of SEKm 3,000 (2,500). Outstanding commercial papers of SEKm 2,417 are fully covered by unutilized long-term credit agreements. Castellum's credit agreements/-limits is seen in the table below. The duration of the long-term credit agreements as of 31 December 2004 was 6.3 years.

To secure access to short- and long-term credit agreements, Castellum has, during 2004, renegotiated and negotiated new credit agreements totalling SEKm 10,982. On account of the continued high demand for Castellum's commercial papers, the limit for the commercial paper programme has been increased by SEKm 500 to SEKm 3,000.

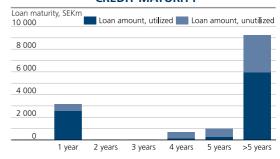
## Interest rate maturity structure

The average effective interest rate as of 31 December, 2004 was 4.8% (5.2%). The average fixed interest term on the same date was 2.4 years (2.7) and the share of loans with interest rate maturity during the next 12 months was 36% (38%). Assuming an unchanged volume of loans and an unchanged average fixed interest rate structure, an immediate change in the market interest rate of one percentage unit would affect net finacial items by SEKm 28 during 2005, which is equivalent to 4% of Castellum's cash flow from management. The average interest rate of a portfolio of loans with a corresponding interest rate maturity structure was 3.6% as of 31 December, 2004. The difference is partly due to falling market interest rates since deal date, partly due to the time factor (an originally 5-year fixed interest term with 2 years left to maturity is valued as a 2-year fixed interest term). This gives a theoretical market value in the interest rate swap portfolio, which as of 31 December, 2004, was SEKm -391.

#### **CREDIT AGREEMENTS/-LIMITS**

| Credit agreements/-limits            | Amount, SEKm | Utilized |
|--------------------------------------|--------------|----------|
| Long-term binding credit agreements  | 10 958       | 6 288    |
| Short-term binding credit agreements | 732          | 122      |
| Commercial paper programme           | 3 000        | 2 417    |
| Total                                | 14 690       | 8 827    |

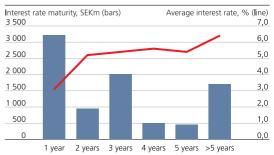
## **CREDIT MATURITY**



#### **CREDIT AGREEMENTS/-LIMITS CHANGE OF THE YEAR**

| Opening balance credit agreements/-limits 2004 | 13 253   |
|--|----------|
| Increase of commercial paper programme         | 500      |
| New credit agreements                          | 3 450    |
| Renegotiated and extended credit agreements    | +/-7 532 |
| Closed credit agreements                       | -2 513   |
| Closing balance credit agreements/-limits 2004 | 14 690   |

### **INTEREST RATE MATURITY**



## The Castellum Share

#### **Dividend**

The Board intends to propose the Annual General Meeting to decide on a dividend of SEK 9.50 per share, an increase of 12% compared with previous year. The dividend ratio is 68% of net income, excluding net write-downs and after a 28% tax deduction.

If the AGM decides to accept the Board's dividend proposal, of Wednesday March 30th, 2005 as the record day for payment of the dividend, the share will be traded including the dividend up to and including the day for the Annual General Meeting, Wednesday March 23rd, 2005, while payment of the dividend is expected to take place on Monday April 4th, 2005.

## TOTAL YIELD (INCLUDING DIVIDEND)

|                                 |        | On average per |
|---------------------------------|--------|----------------|
|                                 | 2004   | year May 1997- |
|                                 |        | Dec 2004       |
| The Castellum share             | +45.0% | +25.0%         |
| Stockholm Stock Exchange (SIX)  | +20.8% | +6.1%          |
| Real Estate Index Sweden (EPRA) | +48.8% | +17.2%         |
| Real Estate Index Europe (EPRA) | +41.7% | +12.9%         |

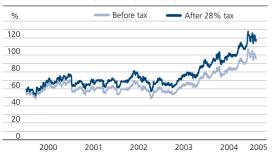
### THE SHARE'S DIVIDEND YIELD



## THE SHARE'S P/E AND P/CE



## THE SHARE'S PRICE/NAV



## Share price and total yield

The price of the Castellum share at the year-end was SEK 238.

During 2004 the total yield on the Castellum share, including dividend payment of SEK 8.50, was 45%.

Since its introduction to the stock exchange on May 23rd 1997, the Castellum share's total yield, compared to the introductory price of SEK 51, has been on average 25% per annum. The corresponding figures for the Swedish stock exchange, and the Swedish and European real estate sectors may be seen in the adjacent table.

## Key figures relating to the share price

## Dividend capacity / Yield

The proposed dividend of SEK 9.50 corresponds to a yield of 4% on the basis of the share price at the year-end.

### Earning capacity / P/E-ratio and P/CE-ratio

The net income per share, excluding net write-downs and after a 28% tax deduction, was SEK 14.02 for 2004, which compared to the share price at the year-end represents a P/E-ratio of 17. Cash flow per share was SEK 18.17, representing a P/CE-ratio of 13.

## Net asset valuation

At the end of the year the pre tax net asset value per share was SEK 246. The share price at the year-end was thus 97% of calculated net asset value. Corresponding figures for net asset value, after a 28% tax deduction, are SEK 203 and 117% respectively.

### Market capitalisation and share turnover

Market capitalisation, i.e. the value of all outstanding shares in Castellum, on December 31st, 2004 was SEKm 9,758.

During 2004, the turnover was 21.6 million shares, equivalent to an average of 85,000 shares per day, corresponding on an annual basis to a turnover rate of 53% based on the number of outstanding shares at the beginning of the year.

#### Shareholders

At the year-end, Castellum had approx. 8,900 shareholders. The proportion of shares registered abroad at the year-end was 37%. Shareholders registered abroad can not be broken down in terms of directly held and nominee registered shares.

## Share capital, number of shares and repurchase

The share capital amounts to SEKm 86, distributed among 43,001,677 A-shares with a nominal value of SEK 2 per share. Each share, except the company's own repurchased shares, entitles the holder to one vote and carries an equal right to a share in Castellum's capital. There are no potential shares, such as convertible shares. Changes in share capital and the number of shares are displayed in note 15.

During 2000 Castellum repurchased 2,001,677 of the company's own shares for a total of SEKm 194, equivalent to 4.7% of the total registered number of shares. Since then no repurchases of the company's own shares have been made. As repurchasing is a good method of adapting the capital structure to the capital requirements from time to time, the Board will propose to the AGM that the mandate to repurchase shares will be extended until the next AGM. This mandate provides the facility to repurchase a maximum of 10% of the number of registered shares in the company, i.e. a further 2.3 million shares in addition to the previously repurchased shares.

The number of outstanding shares, i.e. the number of registered shares minus the number of repurchased shares, thus totals 41,000,000.

The Castellum share is listed on Stockholmsbörsens (Stockholm Stock Exchange) O-list, and is thus exempt from wealth tax for Swedish private individuals resident in Sweden.

## Listed real estate companies

The total market capitalisation of Swedish real estate companies operating solely in this field was SEK 60 billion at the year-end, of which the largest, Whilborgs, Castellum, Hufvudstaden, Kungsleden and Wallenstam account for more than SEK 40 billion. The real estate sector accounts for approx. 4% of the total market capitalisation of listed companies totalling approx. SEK 2,800 billion.

## **Investor relations**

Castellum's objective is to continuously provide frequent, open and fair reporting on the company's real estate portfolio, results and financial position to shareholders, the capital market, the media and other interested parties, yet without disclosing any individual business relations.

Investor Relations are based above all on quarterly financial reports, press releases on significant commercial events and presentations of Castellum.

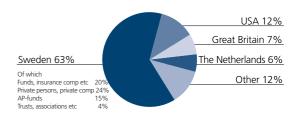
During the year, a large number of presentations of Castellum were made in meetings with investors and analysts, and at investment meetings in collaboration with brokers, the media or associations both in Sweden and abroad. The large proportion of foreign shareholders means that there is extensive contact with foreign investors.

There are between 10-15 Swedish and foreign analysts who track the development of both Castellum and the Swedish real estate sector.

#### **SHAREHOLDERS ON 31-12-2004**

| Shareholders                           | Number of shares | Percentage<br>of voting<br>rights and<br>capital |
|--|------------------|--|
| Szombatfalvy, Laszlo                   | 2 500 000        | 6,1%   |
| Andra AP-fonden                        | 2 211 512        | 5,4%   |
| AFA Sjukförsäkrings AB                 | 2 080 770        | 5,1%   |
| Tredje AP-fonden                       | 2 077 800        | 5,1%   |
| Fjärde AP-fonden                       | 1 290 200        | 3,1%   |
| SPP Livförsäkring AB                   | 1 266 600        | 3,1%   |
| AFA TFA Försäkrings AB                 | 640 540          | 1,6%   |
| Roburs Aktiefond Realinvest            | 586 918          | 1,4%   |
| Första AP-fonden                       | 505 850          | 1,2%   |
| Svenskt Näringsliv                     | 500 000          | 1,2%   |
| LF Fastighetsfonden                    | 453 215          | 1,1%   |
| Handelsbankens Småbolagsfond           | 344 500          | 0,8%   |
| Norman, Bengt                          | 300 000          | 0,7%   |
| Länsförsäkringar Liv                   | 281 674          | 0,7%   |
| Roburs Småbolagsfond Sverige           | 222 700          | 0,5%   |
| AFA AGB                                | 191 850          | 0,5%   |
| Handelsbanken Sverige/Världen          | 178 338          | 0,4%   |
| Larona Aktiebolag                      | 175 000          | 0,4%   |
| Livförsäkringsaktiebolaget Skandia     | 159 136          | 0,4%   |
| Carlson Småbolagsfond                  | 157 000          | 0,4%   |
| Handelsbankens Reavinstfond            | 155 678          | 0,4%   |
| Sjöstrand, Peter                       | 150 000          | 0,4%   |
| Roburs Miljöfond                       | 150 000          | 0,4%   |
| Swedish shareholders < 150 000 shares: |                  |  |
| 5 holders, 100 000-149 999 shares      | 688 425          | 1,7%   |
| 110 holders, 10 000-99 999 shares      | 3 089 485        | 7,5%   |
| 1 013 holders, 1 000-9 999 shares      | 3 070 172        | 7,5%   |
| 7 416 holders, 1-999 shares            | 2 249 232        | 5,5%   |
| Shareholders registered abroad         | 15 323 405       | 37,4%  |
| Total outstanding shares               | 41 000 000       | 100,0%   |
| Repurchased shares                     | 2 001 677        |  |
| Total registered shares                | 43 001 677       |  |

## **DISTRIBUTION OF SHAREHOLDERS BY COUNTRY 31-12-2004**

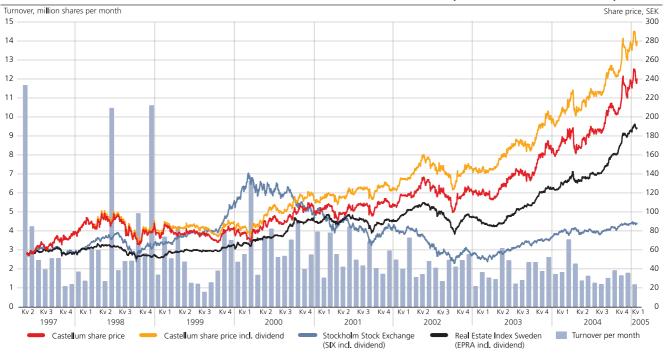


## **EIGHT-YEAR SUMMARY**

|  | 2004     | 2003    | 2002    | 2001    | 2000                | 1999    | 1998   | 1997                |
|--|----------|---------|---------|---------|---------------------|---------|--------|---------------------|
| Share price, SEK                                 |          |         |         |         |                     |         |        |                     |
| closing price                                    | 238.00   | 170.00  | 122.00  | 108.50  | 104.00              | 83.00   | 88.00  | 79.00               |
| highest  | 243.00   | 180.50  | 137.00  | 115.00  | 110.00              | 88.00   | 100.00 | 82.00               |
| lowest   | 157.50   | 113.00  | 98.50   | 90.50   | 68.00               | 66.50   | 65.50  | 54.00               |
| average (high/low per day)                       | 189.27   | 135.43  | 119.11  | 103.79  | 89.42               | 77.65   | 84.22  | 66.67               |
| Dividend, SEK (2004 proposed)                    | 9.50     | 8.50    | 7.50    | 6.50    | 5.50                | 4.50    | 3.50   | 2.75                |
| The share's dividend yield                       | 4.0%     | 5.0%    | 6.1%    | 6.0%    | 5.3%                | 5.4%    | 4.0%   | 3.5%                |
| Dividend ratio                                   | 68%      | 67%     | 62%     | 65%     | 66%                 | 69%     | 67%    | 63%                 |
| Total yield, Castellum share                     | 45.0%    | 45.5%   | 18.4%   | 9.6%    | 31.9% <sup>1)</sup> | -1.7%   | 14.9%  | 54.9% <sup>2)</sup> |
| Real Estate Index Sweden (EPRA)                  | 48.8%    | 32.5%   | 3.2%    | -2.2%   | 42.1%               | 19.4%   | -4.2%  | 2.6%                |
| Real Estate Index Europe (EPRA)                  | 41.7%    | 21.4%   | 2.3%    | -0.6%   | 17.4%               | 13.3%   | -0.9%  | 8.6%                |
| Stockholm Stock Exchange (SIX)                   | 20.8%    | 34.2%   | -35.9%  | -14.8%  | -10.8%              | 69.8%   | 13.1%  | 3.4%                |
| Number of shares, thousand                       |          |         |         |         |                     |         |        |                     |
| average  | 41 000   | 41 000  | 41 000  | 41 000  | 46 628              | 50 000  | 50 000 | 50 000              |
| outstanding                                      | 41 000   | 41 000  | 41 000  | 41 000  | 41 000              | 50 000  | 50 000 | 50 000              |
| registered                                       | 43 002   | 43 002  | 43 002  | 43 002  | 43 002              | 50 000  | 50 000 | 50 000              |
| Number of shareholders                           | 8 900    | 8 800   | 8 300   | 7 100   | 7 100               | 7 100   | 5 400  | 4 200               |
| Proportion of shareholders registered abroad     | 37%      | 33%     | 31%     | 34%     | 44%                 | 42%     | 53%    | 45%                 |
| Market capitalisation, SEKm                      | 9 758    | 6 970   | 5 002   | 4 448   | 4 264               | 4 150   | 4 400  | 3 950               |
| Turnover, thousand shares per year               | 21 572   | 23 017  | 26 900  | 33 180  | 39 186              | 28 288  | 46 095 | 27 651              |
| Turnover, thousand shares per day on average     | 85       | 92      | 108     | 133     | 156                 | 112     | 184    | 180                 |
| Turnover rate per year                           | 53%      | 56%     | 66%     | 81%     | 84%                 | 57%     | 92%    | 92%                 |
| Net income per share excluding net write-downs   |          |         |         |         |                     |         |        |                     |
| and after a 28% tax deduction, SEK               | 14.02    | 12.73   | 12.07   | 9.95    | 8.39                | 6.56    | 5.24   | 4.34                |
| P/E  | 17.0     | 13.4    | 10.1    | 10.9    | 12.4                | 12.7    | 16.8   | 18.2                |
| Income from property management, SEK             | 14.85    | 13.29   | 12.39   | 10.68   | 8.60                | 6.92    | 5.50   | 4.74                |
| Cash flow from management, SEK                   | 18.17    | 16.39   | 15.17   | 13.32   | 10.72               | 8.70    | 7.14   | 6.30                |
| P/CE   | 13.1     | 10.4    | 8.0     | 8.1     | 9.7                 | 9.5     | 12.3   | 12.5                |
| Equity per share, SEK                            | 120      | 114     | 109     | 94      | 89                  | 87      | 85     | 84                  |
| Net asset value per share pre tax/after tax, SEK | 246/203  | 220/186 | 212/183 | 197/171 | 174/155             | 142/132 | _      | _                   |
| Share price/Net asset value, pre tax/after tax   | 91%/117% | 77%/91% | 58%/67% | 55%/63% | 60%/67%             | 58%/63% | _      | _                   |

<sup>1)</sup> Including an average value of SEK 0.98 for redemption rights. 2) From an introductary offering price of SEK 51.

## THE CASTELLUM SHARE'S PRICE TREND AND TURNOVER SINCE IPO MAY 23RD, 1997 UNTIL JANUARY 28TH, 2005



## **PRESS RELEASES**

| 27-01-2005 | Castellum proposes an increased dividend of SEK 9.50               |
|------------|--|
| 10-01-2005 | Castellum sells residential properties for SEKm 128                |
| 16-12-2004 | Castellum invests SEKm 113 and sells for SEKm 44                   |
| 22-10-2004 | Castellum's income from property management improved by 12%        |
| 13-10-2004 | Castellum sells for SEKm 34 and invests SEKm 6                     |
| 15-09-2004 | Castellum invests SEKm 183   |
| 20-07-2004 | Castellum's income from property management improved by 11%        |
| 30-06-2004 | Castellum invests SEKm 44  |
| 10-06-2004 | Castellum invests SEKm 160 and sells for SEKm 30                   |
| 27-04-2004 | Castellum invests SEKm 102   |
| 21-04-2004 | Castellum invests SEKm 283   |
| 21-04-2004 | Earnings trend in Castellum continues positive                     |
| 15-04-2004 | Castellum sells with a capital gain of SEKm 14 and invests SEKm 47 |
| 25-03-2004 | Annual General Meeting in Castellum AB                             |
| 19-03-2004 | Castellum invests SEKm 110   |
| 25-02-2004 | Castellum sells with a capital gain of SEKm 57 and invests SEKm 30 |
| 23-02-2004 | Proposals to the Annual General Meeting in Castellum AB            |
| 27-01-2004 | Castellum proposes an increased dividend of SEK 8.50               |
| 23-01-2004 | Castellum sells properties with a capital gain of SEKm 40          |
| 12-01-2004 | Castellum sells properties with a capital gain of SEKm 30          |
|            |  |

## www.castellum.se

All press releases, quarterly reports and annual reports, both in Swedish and English, are available immediately after publication at www.castellum.se. On the website, it is possible to subscribe to Castellum's press releases and quarterly reports. Other information about Castellum, such as the real estate portfolio and continuous updates of the Castellum share price are also disclosed on the website.



## Corporate Governance

## **Annual General Meeting**

The Annual General Meeting (AGM) is the highest decision making forum in Castellum AB (publ) by which the shareholders exercise their direct influence over the company. The AGM's tasks are settled by the Companies Act and the Articles of Association, of which the latter is available on the company's webpage. The Articles of Association stipulates that, at the AGM, every person entitled to vote may vote for all of the shares owned or represented by that person without limit to the number of such votes. The summuns to the AGM shall be issued no more than six and no less than four weeks prior to the meeting.

The latest AGM was held on March the 25th 2004 in Stenhammarsalen, the Gothenburg Concert Hall. At the AGM over 200 shareholders were present, which represented 25.2% of the total number of shares. The AGM re-elected the current Board of Directors consisting of Jan Kvarnström, Ulla-Britt Fräjdin-Hellqvist, Mats Israelsson, Lars-Erik Jansson, Gunnar Larsson, Stig-Arne Larsson and Göran Lindén. Anders Wikström, working as lawyer at Mannheimer Swartling Advokatbyrå, has during the year served as secretary to the Board.

Dividend to the shareholders was approved according to the Boards proposal of SEK 8.50 per share.

The AGM also decided to authorise the Board – for the purpose of adjusting the company's capital structure – to both acquire the company's own shares, up to 10% of all shares in the company, and to give the Board the mandate to transfer all of the company's shares held by the company.

Further the AGM decided that a nomination committee should be formed. At the following inaugural Board meeting Jan Kvarnström was reelected as Chairman of the Board.

## The Board of Directors and their activities

According to the articles of association, Castellum's Board shall consist of no fewer than four and no more than eight members, with no more than two deputies if required. At present the Board consists of seven ordinary members and no deputies. The Board works according to a set of procedural rules containing instructions on the allocation of work between the Board and the CEO.

During 2004, Castellum's Board held eight meetings of which one was an inaugural meeting. According to the prevailing procedural rules, the Board must hold at least five ordinary board meetings each calendar year.

Board meetings are held in conjunction with the publication of the company's reports, with the year-end and proposed appropriation of profits being dealt with in January, interim accounts in April, July and October, and the budget for the next year at the meeting held in December.

At each of the ordinary board meetings, those present deal with matters of significance for the company, such as acquisitions and sales of properties, as well as investments in existing properties. Furthermore the Board is informed about the current state of operations and occupancy in the Group's sub-markets.

The regular matters dealt with by the Board during 2004 included the business plan, company-wide policies, overall strategies, the procedural rules for the Board, the capital structure and financing requirements, accounting matters and the company's insurance situation.

### BOARD OF DIRECTORS



From the left: Stig-Arne Larsson, Ulla-Britt Fräjdin-Hellqvist, Gunnar Larsson, Anders Wikström, Jan Kvarnström, Lars-Erik Jansson, Mats Israelsson, Göran Lindén

## JAN KVARNSTRÖM

STIG-ARNE LARSSON

Generic Mobile AB.

Shareholdings: 500.

Born 1943. Director since 1997.

Own company, Sal Ventures AB.

Other assignments: Chairman of

the Board of Trade Doubler AB and

Chairman of the Board Born 1948. Elected to the Board 1994, Chairman since 1994. Member of the Board of Managing Directors in Dresdner Bank AG. Other assignments: Director of Posten AB and Nobel Biocare AG. Shareholdings: 400.

## **ULLA-BRITT FRÄJDIN-HELLQVIST**

Born 1954. Director since 2003. Head of Department in Svenskt Näringsliv.

Other assignments: Director of Finnveden AB and SinterCast AB. Shareholdings: 200.

## **GÖRAN LINDÉN**

Born 1944. Director since 1999. Other assignments: Chairman of the Board of Insplanet AB, Procordias pensionsstiftelse, Gurlitta AB, Alterum AB, Flodins Filter AB and Västanå Slott AB and Director of Wicanders Förvaltnings AB, Cycleurope AB, Pricer AB and Alpha Sweden AB. Shareholdings: 0.

## **MATS ISRAELSSON**

Born 1940. Director since 1997. Own company, Mats Israelsson Konsult AB.

Other assignments: Chairman of the Board of Forsen Projekt AB and Director of Atrium Fastigheter AB, Kungsleden AB, Akademiska Hus i Stockholm AB and Veidekke Bostad AB.

Shareholdings: 6 000.

## **GUNNAR LARSSON**

Born 1940. Director since 1996. Other assignments: Chairman of the Swedish Sports Confederation and Chairman of the Board of Andra AP-fonden, Tholin & Larsson-Gruppen AB and GöteborgsOperan AB. Shareholdings: 500.

## LARS-ERIK JANSSON

Chief Excutive Officer Born 1945. Director since 2000. Other assignments: Director of Fastighetsägarna Sverige Göteborg Första regionen, Fastighetsarbetsgivarna Almega, Fastighetsarbetsgivarnas Förening för Utveckling and European Public Real Estate Association (EPRA). Shareholdings: 26 300.

## **ANDERS WIKSTRÖM**

Styrelsesekreterare Born 1949. Secretary to the Board since 1994. Lawyer, Mannheimer Swartling Advokatbyrå. Shareholdings: 343.

The above information refers to the situation on February 4th, 2005. Shareholdings include own holdings and those of spouse, minors and associated companies.

### **Remuneration Committee**

The Remuneration Committee works mainly with the question of remuneration and incentive plans for the CEO and other senior executives.

## **Audit Committee**

The Audit Committee's tasks are to take responsibility for the company's internal control, accounting principles, risk management, financial reporting, auditing and prepare for the election of auditors and their remuneration as well as secure a qualified independent review of the company.

The Remuneration as well as the Audit Committee consist of all members of the Board whom are not employed by the company. The Chairman of the Committees should be the Chairman of the Board and meetings are held at least two times a year in conjunction with the yearend and half-year reports.

## **Audit**

Castellum's auditors are elected by the AGM for a period of four years. The present period began in 2003 and the next election will therefore take place at the regular AGM in 2007. The company's auditors are Caj Nackstad, working at KPMG, Ingemar Rindstig, working at Ernst & Young and Conny Lysér, deputy auditor, working at KPMG, all of them are authorised public accountants. The audit assignment has been performed through interim audits and audit of the half-year report and the annual report. The company's auditors shall be present at board meetings at least once each year.

### **Nomination Committee**

The AGM 2004 decided that a Nomination Committee should be formed in order to make proposals for the election of the Board of Directors and remuneration to the members. The Nomination Committee should, besides the Chairman of the Board, who is also Convener and Chairman of the Committee, consist of three members from the largest owner-groups at the end of the third quarter. The members of the Nomination Committee will be announced in the company's interim report for the period January-September.

According to the AGM's decision, a Nomination Committee was formed during October 2004, consisting of Jan Kvarnström, Chairman, Lars Öhrstedt AFA Sjukförsäkrings AB, Carl Rosén Andra AP-fonden and Pernilla Klein Tredje AP-fonden. The work of the Committee is in progress. The proposals are expected to be announced in connection with the invitation to the AGM.

## **The Annual General Meeting 2005**

For the AGM on March 23rd, 2005 the Board proposes:

- a dividend of SEK 9.50 per share
- a renewed mandate for the Board to decide on purchase or transfer of the company's own shares.

### AUDITORS



From the left: Caj Nackstad, Ingemar Rindstig, Conny Lysér

## **CAJ NACKSTAD**

Born 1945. Authorised Public Accountant, KPMG. Company's auditor since 1994

## CONNY LYSÉR

Born 1962. Authorised Public Accountant, KPMG. Company's deputy auditor since 2003.

## **INGEMAR RINDSTIG**

Born 1949. Authorised Public Accountant, Ernst & Young. Company's auditor since 2003.

## Senior Executives

The CEO leads the operations according to the guidelines and directives submitted by the Board of Directors. The CEO is responsible for providing the Board with information and the necessary basis for decision making, and also reports at Board meetings. The CEO shall ensure that the Boardmembers receive continuous information needed in order to follow the company's and the Group's financial position, result, liquidity and development. Senior Executives consists of the CEO and the deputy CEO. Other Senior Executives consists of, apart from the Senior Executives, the six Managing Directors of the subsidiaries and the Treasurer.

### Remunerations

Remuneration to the CEO, the deputy CEO and other senior executives is decided by the Remuneration Committee, consisting of all members of the Board excluding the CEO. Remuneration consists of fixed salary as well as a variable part according to an incentive plan containing two parts. The variable part can, during the plan's three-year period, total a maximum of three years salary. The two parts of the incentive plan consist of: One profit-based part mainly based on the profit trend and, if the targets are reached, this is paid as salary after the financial statements have been adopted. The profit-based part can total at maximum of a half-year salary per annum. One share price-based part based on the total return on the Castellum share during a three-year period, both in nominal figures and compared with the real estate index. The share price-based bonus can during the three-year period total a maximum of one and a half years salary. Executives in receipt of variable remuneration according to the incentive plan undertake to acquire Castellum shares for at least half of the amount due after tax. Variable remuneration does not affect pension contributions. For more information se note 11.



From the left, front row: Bengt Arne Johansson, Anette Engström, Claes Larsson, Göran Mårtensson. From the left, back row: Tage Christoffersson, Christer Sundberg, Nils Pers.

## SENIOR EXECUTIVES



#### LARS-ERIK JANSSON

Chief Executive Officer. Born 1945. Employed since 1994. Shareholdings: 26 300.

### HÅKAN HELLSTRÖM

Chief Financial Officer and Deputy CEO and with responsibility for Investor Relations. Born 1956. Employed since 1994. Shareholdings: 17 500.

## OTHER SENIOR EXECUTIVES

## TAGE CHRISTOFFERSSON

Managing Director of Eklandia Fastighets AB. Born 1952. Employed since 1994. Shareholdings: 8 600.

## **CHRISTER SUNDBERG**

Managing Director of Harry Sjögren AB. Born 1955. Employed since 1994. Shareholdings: 7 600.

### BENGT ARNE JOHANSSON N

Managing Director of Fastighets AB Briggen. Born 1943. Employed since 1996. Shareholdings: 12 400.

## N NILS PERS

Managing Director of Fastighets AB Brostaden. Born 1960. Employed since 1994. Shareholdings: 8 000.

## GÖRAN MÅRTENSSON

Managing Director of Fastighets AB Corallen. Born 1942. Employed since 1994. Shareholdings: 8 600.

## **CLAES LARSSON**

Managing Director of Aspholmen Fastigheter AB. Born 1957. Employed since 2002. Shareholdings: 1 650.

### **ANETTE ENGSTRÖM**

Treasurer of Castellum AB. Born 1961. Employed since 2000. Shareholdings: 3 800.

The above information refers to the situation on February 4th, 2005. Shareholdings include own holdings and those of spouse, minors and associated companies.

## **New Accounting Principles 2005**

Beginning 2005 all listed companies within the EU must follow a common set of accounting rules (IFRS). The fundamental principals of the new rules are the use of fair value in the balance sheet and unrealized changes in fair value in the income statement, instead of previously acquisition value in the balance sheet and information about the fair value in the notes.

Changed accounting principles does not change a company's earnings capacity, it just changes the way income and costs are recognized on an accrual basis. Therefore Castellum's strategies will remain unchanged even though some objectives have been adjusted to the new accounting principles.

The rules of the IFRS are extensive and leaves some possibilities to choose between different accounting principles. The new principles will effect Castellum primarily in two areas – Investment Properties and Financial Instruments.

## **Investment properties**

Properties will be recorded at fair value in the balance sheet with unrealized changes in value in the income statement. The result is that depreciation and write-downs on properties disappear and that the term income from property sales changes to be the difference between the sales price and the latest valuation, i.e. a realized change in value.

Castellum has a substantial surplus value in the real estate portfolio SEKm 4,708 which, after deduction of deferred tax, will be made visible in the balance sheet. Income from property sales reported from book value, SEKm 190, disappears and is replaced by the realized gain on properties sold above the latest valuation, SEKm 89. The change in value compared to the valuation previous year adjusted for investments made has been calculated to SEKm 574, equivalent to 3%. However, the change in value falls within the  $\pm$ 0 - 10% value range often used for the uncertainty in property valuations.

## **Financial instruments**

Castellum manages interest rate risk on portfolio level and uses interest rate derivatives (mainly interest rate swaps) in order to achieve the desired interest rate maturity structure. An interest rate derivative is a financial instrument which should be recorded at fair value in the balance sheet and, in the way Castellum handels interest rate risk, with an unrealized change in value in the income statement.

Castellum's average interest rate for funding was 4.8% at the year end. The average market interest rate for a new credit portfolio with the equivalent interest rate maturity structure is 3.6%. The difference is in part due to falling market interest rates since deal date, part due to the time factor (an originally 5-year fixed interest term with 2 years left is valued as a 2-year fixed interest term). Since the market interest rate is lower there is a theoretical sub value in the interest rate portfolio, which as of 31 December 2004 was SEKm 391. Falling market interest rates during the year have increased the sub value by SEKm 146, which effects the income statement for the year.

### Effects in the income statement and the balance sheet

Taken all in all, cash flow from management will not be effected by the new rules, while the net income including changes in value will show both future fluctuations (+/- 1% change in value on properties give +/- SEKm 194, +/- 1% change in market interest rates give +/- SEKm 200 in change of value in derivatives) between different quarters and years as well as contain a greater share of income statement items which are not effected by Castellum.

|  | Current | Adjust. | IFF    | RS     |
|--|---------|---------|--------|--------|
| SEKm                                   | 2004    |         | 2004   | 2003   |
| Income Statement                       |         |         |        |        |
| Rental income                          | 1 856   | _       | 1 856  | 1 758  |
| Property costs                         | -625    | _       | -625   | -591   |
| Depreciation                           | -136    | +132    | -4     | -5     |
| Central admin. exp.                    | -68     |         | -68    | -66    |
| Net financial items                    | -418    | _       | -418   | -428   |
| Income from property                   |         |         |        |        |
| management                             | 609     | +132    | 741    | 668    |
| Income from property sales             | 190     | -190    | _      | _      |
| Net write-downs                        | -2      | +2      | _      | _      |
| Change in value                        |         |         |        |        |
| Properties realized                    | _       | +89     | 89     | 61     |
| Properties, unrealized                 | _       | +571    | 571    | -104   |
| Derivatives, unrealized                |         | -146    | -146   | -13    |
| Income before tax                      | 797     | 458     | 1 255  | 612    |
| Tax                                    | -211    | -128    | -339   | -172   |
| Net income                             | 586     | 330     | 916    | 440    |
| Balance Sheet                          |         |         |        |        |
| Real estate                            | 14 741  | +4 708  | 19 449 | 18 015 |
| Other assets                           | 101     |         | 101    | 200    |
| Total assets                           | 14 842  | +4 708  | 19 550 | 18 215 |
| Shareholders' equity                   | 4 927   | +3 108  | 8 035  | 7 469  |
| Equity/assets ratio                    | 33%     | +5 700  | 41%    | 42%    |
| Deferred tax                           | 450     | +1 209  | 1 659  | 1 292  |
|  |         | +1 209  |        |        |
| Interest bearing liabilities           | 8 834   | 201     | 8 834  | 8 598  |
| Derivatives                            | -       | +391    | 391    | 245    |
| Other liabilities                      | 631     |         | 631    | 611    |
| Total shareholders' equity/liabilities | 14 842  | +4 708  | 19 550 | 18 215 |

## **New objectives**

Castellum's income objectives have been an annual growth of 10% in income from property management as well as capital gains of at least SEKm 80–100 from sales of mature properties. The objective 10% growth in income from property management will remain. Since the term income from property sales will change, the objective of capital gains will disappear. The strategy to sale mature properties remain, why new turnover objectives for the real estate portfolio has been set up – investments of at least SEKm 1,000 per year and sales of at least SEKm 500, however, only under the precondition that the investment criteria are met.

Castellum's objectives for the capital structure has been an equity/assets ratio of at least 30% and an interest coverage ratio of at least 200%. The equity/assets ratio will with the new guidelines be both higher and show future fluctuations due to annual changes in value. The new objective for the equity/assets ratio has therefore been set within a range of 35–45%. The interest coverage ratio will not be effected by the new guidelines and the objective of at least 200% remains.

Castellum's objective for dividend has been to distribute at least 50% of income from property management and income from property sales less a 28% tax deduction. Since the basis for dividend is somewhat lower (income from property sales disappears with a larger amount than depreciation is reduced) the new objective has been set to at least 60% of income from property management less 28% tax. In order to avoid large fluctuations in the dividend and not to distribute unrealized gains, changes in value are not part of the basis for the annual dividend.



## **Financial Review**

## **Summary**

Group rental income amounted to SEKm 1,856 (1,758), with an economic occupancy rate of 89.6% (90.7%). Income from property management, which is net income excluding capital gains from property sales, net write-downs and tax, amounted to SEKm 609 (545), equivalent to SEK 14.85 (13.29) per share. The improvement is 12% and has been achieved chiefly through lower interest rate levels.

During the year, properties for a total of SEKm 494 (397) were sold with a capital gain of SEKm 190 (180).

Castellum's net income after tax for the year 2004 was SEKm 586 (526).

## The real estate portfolio

As of 31 December 2004 Castellum's real estate portfolio had a book value of SEKm 14,741 (13,911). During the period, investments totalling SEKm 1,268 (1,108) were made, of which SEKm 848 (611) were acquisitions and SEKm 420 (497) investments in existing properties. The long term value determined on an earnings basis was SEKm 19,449 (18,015).

### **Financing**

As of 31 December, 2004 Castellum hade long-term binding credit agreements totalling SEKm 10,958 (10,059), short-term binding credit agreements totalling SEKm 732 (694) and a commercial paper programme of SEKm 3,000 (2,500). Outstanding commercial papers of SEKm 2,417 are fully covered by unutilized long-term credit agreements. After deduction of liquidity of SEKm 7 (33), net interest bearing items were SEKm 8,827 (8,565). The duration of Castellum's long-term credit agreements as of 31 December was 6.3 years.

The average effective interest rate as of 31 December, 2004 was 4.8% (5.2%). The average fixed interest term on the same date was 2.4 years (2,7), while the share of loans with interest rate maturity during the next 12 months was 36% (38%).

## The new year 2005

Rental levels are expected to remain stable, hence a majority of the contracts that fall due for renegotiation during 2005 will probably be extended with unchanged conditions. For the year 2005 the demand for small and mid-size premises is expected to improve among both current as well as potential tenants, yet with local variations. At the same time terminations are expected to decrease.

Regarding property costs, they are on a long-term stable level. However, just like previous years, the trend in property costs is somewhat uncertain when looking at taxes, municipal fees and energy prices.

Castellum's interest rate maturity structure provides low exposure to changes in the market interest rate, hence a short term change will not have any larger effect on Castellum's interest rate costs.

The real estate market seems to continue to be stable with high activity and a large demand from both domestic as well as international investors.

## **MULTI YEAR SUMMARY**

|   | 2004        | 2003           | 2002           | 2001      | 2000        | 1999        | 1998        | 1997   |
|---|-------------|----------------|----------------|-----------|-------------|-------------|-------------|--------|
| Income Statement                                    |             |                |                |           |             |             |             |        |
| Rental income                                       | 1 856       | 1 758          | 1 684          | 1 571     | 1 435       | 1 256       | 1 200       | 1 131  |
| Property costs                                      | -625        | -591           | -556           | -544      | -513        | -495        | -514        | -530   |
| Net operating income                                | 1 231       | 1 167          | 1 128          | 1 027     | 922         | 761         | 686         | 601    |
| Depreciation  | -136        | -128           | -116           | -108      | -100        | -89         | -83         | -78    |
| Central administrative expenses                     | -68         | -66            | -62            | -67       | -61         | -55         | -57         | -52    |
| Net fincial items                                   | -418        | -428           | -442           | -414      | -360        | -271        | -271        | -234   |
| Income from property management                     | 609         | 545            | 508            | 438       | 401         | 346         | 275         | 237    |
| Income from property sales                          | 190         | 180            | 179            | 129       | 142         | 109         | 89          | 64     |
| Net write-downs etc.                                | -2          | 6              | 316            | _         | -12         | _           | _           | -10    |
| Current tax   | -5          | -1             | -2             | _         | -1          | _           | -1          | _      |
| Deferred tax  | -206        | -204           | -128           | -141      | -134        | -127        | -101        | -81    |
| Net income for the year                             | 586         | 526            | 873            | 426       | 396         | 328         | 262         | 210    |
| Balance Sheet                                       |             |                |                |           |             |             |             |        |
| Real estate   | 14 741      | 13 911         | 13 137         | 12 176    | 11 044      | 10 242      | 8 695       | 8 586  |
| Other assets  | 94          | 167            | 172            | 521       | 386         | 577         | 767         | 710    |
| Cash and bank                                       | 7           | 33             | 20             | 20        | 11          | 96          | 100         | 116    |
| Total assets  | 14 842      | 14 111         | 13 329         | 12 717    | 11 441      | 10 915      | 9 562       | 9 412  |
| Shareholders' equity                                | 4 927       | 4 689          | 4 470          | 3 843     | 3 642       | 4 370       | 4 263       | 4 182  |
| Interest-bearing liabilities                        | 8 834       | 8 598          | 8 264          | 8 254     | 7 245       | 5 670       | 4 765       | 4 795  |
| Non interest-bearing liabilities                    | 1 081       | 824            | 595            | 620       | 554         | 875         | 534         | 435    |
| Total shareholders' equity and liabilities          | 14 842      | 14 111         | 13 329         | 12 717    | 11 441      | 10 915      | 9 562       | 9 412  |
| Financial key ratios                                |             |                |                |           |             |             |             |        |
| Income from property management, SEKm               | 609         | 545            | 508            | 438       | 401         | 346         | 275         | 237    |
| Cash flow from management, SEKm                     | 745         | 672            | 622            | 546       | 500         | 435         | 357         | 315    |
| Net operating income margin                         | 66%         | 66%            | 67%            | 65%       | 64%         | 61%         | 57%         | 53%    |
| Interest rate, average                              | 4,9%        | 5,4%           | 5,7%           | 5,8%      | 5,9%        | 5,8%        | 6,3%        | 6,2%   |
| Interest coverage ratio                             | 278%        | 257%           | 241%           | 232%      | 239%        | 261%        | 232%        | 235%   |
| Return on equity                                    | 12.2%       | 11.5%          | 21.0%          | 11.4%     | 9.9%        | 7.6%        | 6.2%        | 5.1%   |
| Return on total capital                             | 8.4%        | 8.4%           | 11.1%          | 8.1%      | 8.0%        | 7.1%        | 6.7%        | 5.7%   |
| Investments in properties, SEKm                     | 1 268       | 1 108          | 1 050          | 1 741     | 1 352       | 1 993       | 712         | 867    |
| Sales, SEKm   | 494         | 397            | 503            | 635       | 598         | 425         | 571         | 389    |
| Borrowing ratio                                     | 60%         | 62%            | 63%            | 66%       | 66%         | 57%         | 55%         | 56%    |
| Equity/assets ratio                                 | 33%         | 33%            | 34%            | 30%       | 32%         | 40%         | 45%         | 44%    |
| <b>Data per share</b> (since there are no potential | common str  | nck there is r | no effect of c | dilution) |             |             |             |        |
| Average number of shares, thousand                  | 41 000      | 41 000         | 41 000         | 41 000    | 46 628      | 50 000      | 50 000      | 50 000 |
| Earnings after tax, SEK                             | 14.29       | 12.83          | 21.29          | 10.39     | 8.49        | 6.56        | 5.24        | 4.20   |
| Income from property management, SEK                | 14.29       | 13.29          | 12.39          | 10.59     | 8.60        | 6.92        | 5.50        | 4.74   |
| Cash flow from management, SEK                      | 18.17       | 16.39          | 15.17          | 13.32     | 10.72       | 8.70        | 7.14        | 6.30   |
| Oustanding number of shares, thousand               | 41 000      | 41 000         | 41 000         | 41 000    | 41 000      | 50 000      | 50 000      | 50 000 |
| Dividend, SEK (2004 proposed)                       | 9.50        | 8.50           | 7.50           | 6.50      | 5.50        | 4.50        | 3.50        | 2.75   |
| Dividend ratio                                      | 9.50<br>68% | 67%            | 7.50<br>62%    | 65%       | 5.50<br>66% | 4.50<br>69% | 3.50<br>67% | 63%    |
|   | 360         | 339            | 320            | 297       | 269         | 205         | 174         | 172    |
| Book value of real estate, SEK                      |             |                |                |           |             |             |             |        |
| Shareholders' equity, SEK                           | 120         | 114            | 109            | 94        | 89          | 87          | 85          | 84     |



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## Income Statement

| Rental income         Note 3         1 856         1 758         9         9           Operating expenses         Note 4         -342         -326         -         -           Maintenance         Note 4         -97         -89         -         -           Ground rent         Note 4         -16         -15         -         -           Real estate tax         Note 4         -74         -66         -         -           Leasing and property administration         Note 4         -96         -95         -         -           Net operating income before depreciation         1 231         1 167         9         9           Depreciation         Note 5         -136         -128         -1         -1           Gross income from property management         1 095         1 039         8         8           Property sales         Note 6         Note 6         8         8           Net sales proceeds         494         397         -         -           Book value         -304         -217         -         -           Income from property sales         190         180         -         -           Central administrative expenses <td< th=""><th colspan="2"></th><th>Gr</th><th>oup</th><th>Parent Co</th><th>mpany</th></td<>  |  |         | Gr          | oup         | Parent Co | mpany |
|--|--|---------|-------------|-------------|-----------|-------|
| Operating expenses         Note 4         -342         -326         -         -           Maintenance         Note 4         -97         -89         -         -           Ground rent         Note 4         -16         -15         -         -           Real estate tax         Note 4         -74         -66         -         -         -           Leasing and property administration         Note 4         -96         -95         -         -         -           Net operating income before depreciation         1 231         1 167         9         9         9           Depreciation         Note 5         -136         -128         -1         -1         -1         Gross income from property management         1 095         1 039         8         9         -1         -1         -1         -1         -1         -1         -1         -1         -1 <td< th=""><th>SEKm</th><th></th><th>2004</th><th>2003</th><th>2004</th><th>2003</th></td<>   | SEKm   |         | 2004        | 2003        | 2004      | 2003  |
| Maintenance         Note 4         -97         -89         -         -           Ground rent         Note 4         -16         -15         -         -           Real estate tax         Note 4         -74         -66         -         -           Leasing and property administration         Note 4         -96         -95         -         -           Net operating income before depreciation         1 231         1 167         9         9           Depreciation         Note 5         -136         -128         -1         -1           Gross income from property management         1 095         1 039         8         8           Property sales         Note 6         Note 3         -128         -1         -1         -1           Gross income from property management         1 095         1 039         8         8         8           Property sales         Note 6         -1         -2         -1         -1         -1         -1         -2         -2         -2         -2         -2         -2         -2         -2         -2         -2         -2         -2         -1         -2         -2         -5         -2         -5         -2         <   | Rental income                                | Note 3  | 1 856       | 1 758       | 9         | 9     |
| Ground rent         Note 4         -16         -15         -         -           Real estate tax         Note 4         -74         -66         -         -           Leasing and property administration         Note 4         -96         -95         -         -           Net operating income before depreciation         1 231         1 167         9         9           Depreciation         Note 5         -136         -128         -1         -1           Gross income from property management         1 095         1 039         8         8           Property sales         Note 6         -  | Operating expenses                           | Note 4  | -342        | -326        | _         | _     |
| Real estate tax         Note 4         -74         -66         -         -           Leasing and property administration         Note 4         -96         -95         -         -           Net operating income before depreciation         1 231         1 167         9         9           Depreciation         Note 5         -136         -128         -1         -1           Gross income from property management         1 095         1 039         8         8           Property sales         Note 6         Secondary         -1  | Maintenance                                  | Note 4  | <b>–</b> 97 | -89         | _         | _     |
| Leasing and property administration         Note 4         -96         -95         -         -           Net operating income before depreciation         1 231         1 167         9         9           Depreciation         Note 5         -136         -128         -1         -1           Gross income from property management         1 095         1 039         8         8           Property sales         Note 6         Note 6         Note 3 degree         494         397         -         -         -           Net sales proceeds         494         397         -  | Ground rent                                  | Note 4  | -16         | -15         | _         | _     |
| Net operating income before depreciation         1 231         1 167         9         9           Depreciation         Note 5         -136         -128         -1         -1           Gross income from property management         1 095         1 039         8         8           Property sales         Note 6   | Real estate tax                              | Note 4  | -74         | -66         | _         | _     |
| Depreciation   Note 5  | Leasing and property administration          | Note 4  | -96         | <b>-</b> 95 | _         | _     |
| Gross income from property management         1 095         1 039         8         8           Property sales         Note 6  | Net operating income before depreciation     | n       | 1 231       | 1 167       | 9         | 9     |
| Property sales         Note 6           Net sales proceeds         494         397         -         -           Book value         -304         -217         -         -           Income from property sales         190         180         -         -           Central administrative expenses         Note 7         -68         -66         -51         -50           Reveresed write-downs on properties         3         32         -         -         -           Write-downs on properties         -5         -26         -         -         -           Reveresed write-downs on shares in subsidiaries         -         -         37         40           Operating income/loss         1215         1159         -6         -2           Financial items         Note 8         4         14         665         774           Financial costs         Note 9         -422         -442         -428         -442           Income/loss after net financial items         797         731         231         330           Current tax         Note 10         -5         -1         -         -           Deferred tax         Note 10         -206         -204         7 <td>Depreciation</td> <td>Note 5</td> <td>-136</td> <td>-128</td> <td>-1</td> <td>-1</td>  | Depreciation                                 | Note 5  | -136        | -128        | -1        | -1    |
| Net sales proceeds       494       397       -       -         Book value       -304       -217       -       -         Income from property sales       190       180       -       -         Central administrative expenses       Note 7       -68       -66       -51       -50         Reveresed write-downs on properties       3       32       -       -         Write-downs on properties       -5       -26       -       -         Reveresed write-downs on shares in subsidiaries       -       -       37       40         Operating income/loss       1 215       1 159       -6       -2         Financial items       Note 8       4       14       665       774         Financial costs       Note 9       -422       -442       -428       -442         Income/loss after net financial items       797       731       231       330         Current tax       Note 10       -5       -1       -       -         Deferred tax       Note 10       -206       -204       7       3  | Gross income from property management        | t       | 1 095       | 1 039       | 8         | 8     |
| Book value   | Property sales                               | Note 6  |             |             |           |       |
| Income from property sales   | Net sales proceeds                           |         | 494         | 397         | _         | _     |
| Central administrative expenses         Note 7         -68         -66         -51         -50           Reveresed write-downs on properties         3         32         -         -           Write-downs on properties         -5         -26         -         -           Reveresed write-downs on shares in subsidiaries         -         -         37         40           Operating income/loss         1 215         1 159         -6         -2           Financial items         Note 8         4         14         665         774           Financial costs         Note 9         -422         -442         -428         -442           Income/loss after net financial items         797         731         231         330           Current tax         Note 10         -5         -1         -         -           Deferred tax         Note 10         -206         -204         7         3   | Book value                                   |         | - 304       | - 217       | _         | _     |
| Reveresed write-downs on properties       3       32       -       -         Write-downs on properties       -5       -26       -       -         Reveresed write-downs on shares in subsidiaries       -       -       37       40         Operating income/loss       1 215       1 159       -6       -2         Financial items       Note 8       4       14       665       774         Financial costs       Note 9       -422       -442       -428       -442         Income/loss after net financial items       797       731       231       330         Current tax       Note 10       -5       -1       -       -         Deferred tax       Note 10       -206       -204       7       3  | Income from property sales                   |         | 190         | 180         | -         | -     |
| Write-downs on properties       -5       -26       -       -       -         Reveresed write-downs on shares in subsidiaries       -       -       -       37       40         Operating income/loss       1 215       1 159       -6       -2         Financial items       Secondary of the state of | Central administrative expenses              | Note 7  | -68         | -66         | -51       | -50   |
| Reveresed write-downs on shares in subsidiaries         -         -         37         40           Operating income/loss         1 215         1 159         -6         -2           Financial items         Financial income         Note 8         4         14         665         774           Financial costs         Note 9         -422         -442         -428         -442           Income/loss after net financial items         797         731         231         330           Current tax         Note 10         -5         -1         -         -           Deferred tax         Note 10         -206         -204         7         3   | Reveresed write-downs on properties          |         | 3           | 32          | _         | _     |
| Financial items         Note 8         4         14         665         774           Financial income         Note 9         -422         -442         -428         -442           Income/loss after net financial items         797         731         231         330           Current tax         Note 10         -5         -1         -         -           Deferred tax         Note 10         -206         -204         7         3   | Write-downs on properties                    |         | <b>-</b> 5  | -26         | _         | _     |
| Financial items         Financial income       Note 8       4       14       665       774         Financial costs       Note 9       -422       -442       -428       -442         Income/loss after net financial items       797       731       231       330         Current tax       Note 10       -5       -1       -       -         Deferred tax       Note 10       -206       -204       7       3   | Reveresed write-downs on shares in subsidiar | ies     | _           | _           | 37        | 40    |
| Financial income         Note 8         4         14         665         774           Financial costs         Note 9         -422         -442         -428         -442           Income/loss after net financial items         797         731         231         330           Current tax         Note 10         -5         -1         -         -           Deferred tax         Note 10         -206         -204         7         3   | Operating income/loss                        |         | 1 215       | 1 159       | -6        | -2    |
| Financial costs         Note 9         -422         -442         -428         -442           Income/loss after net financial items         797         731         231         330           Current tax         Note 10         -5         -1         -         -           Deferred tax         Note 10         -206         -204         7         3  | Financial items                              |         |             |             |           |       |
| Income/loss after net financial items         797         731         231         330           Current tax         Note 10         -5         -1         -         -           Deferred tax         Note 10         -206         -204         7         3   | Financial income                             | Note 8  | 4           | 14          | 665       | 774   |
| Current tax         Note 10         -5         -1         -         -           Deferred tax         Note 10         -206         -204         7         3   | Financial costs                              | Note 9  | -422        | -442        | -428      | -442  |
| Deferred tax Note 10 -206 -204 7 3   | Income/loss after net financial items        |         | 797         | 731         | 231       | 330   |
|  | Current tax                                  | Note 10 | -5          | -1          | _         | _     |
| Net income for the year 586 526 238 333  | Deferred tax                                 | Note 10 | -206        | -204        | 7         | 3     |
|  | Net income for the year                      |         | 586         | 526         | 238       | 333   |

| Data per share | (since there are no | potential common stock, | there is no effect of dilution) |
|----------------|---------------------|-------------------------|---------------------------------|
|----------------|---------------------|-------------------------|---------------------------------|

| Average number of shares, thousand | 41 000 | 41 000 |
|------------------------------------|--------|--------|
| Earnings after tax, SEK            | 14.29  | 12.83  |
| Dividend, SEK (for 2004 proposed)  | 9.50   | 8.50   |

## Balance Sheet

|   |                     | Gr     | oup    | Parent Company |        |  |
|---|---------------------|--------|--------|----------------|--------|--|
|   |                     | Dec 31 | Dec 31 | Dec 31         | Dec 31 |  |
| SEKm  |                     | 2004   | 2003   | 2004           | 2003   |  |
| ASSETS  |                     |        |        |                |        |  |
| Fixed assets  |                     |        |        |                |        |  |
| Tangible fixed assets                                   |                     |        |        |                |        |  |
| Investment properties                                   | Note 12             | 14 741 | 13 911 | -              | _      |  |
| Equipment and installations                             | Note 13             | 7      | 7      | 1              | 1      |  |
| Total tangible fixed assets                             |                     | 14 748 | 13 918 | 1              | 1      |  |
| Financial fixed assets                                  |                     |        |        |                |        |  |
| Participations in group companies                       | Note 14             | _      | _      | 3 727          | 3 690  |  |
| Long-term receivables, group companies                  |                     | -      | -      | 9 699          | 8 449  |  |
| Deferred tax assets                                     | Note 16             | -      | _      | 1              | 8      |  |
| Other long-term receivables                             |                     | 2      | 11     | _              |        |  |
| Total financial fixed assets                            |                     | 2      | 11     | 13 427         | 12 147 |  |
| Total fixed assets                                      |                     | 14 750 | 13 929 | 13 428         | 12 148 |  |
| Current assets  |                     |        |        |                |        |  |
| Rent receivables  |                     | 6      | 7      | -              | _      |  |
| Other receivables                                       |                     | 56     | 118    | -              | _      |  |
| Prepaid expenses and accrued income                     |                     | 23     | 24     | 3              | 3      |  |
| Cash and bank   |                     | 7      | 33     | 0              | 0      |  |
| Total current assets                                    |                     | 92     | 182    | 3              | 3      |  |
| TOTAL ASSETS  |                     | 14 842 | 14 111 | 13 431         | 12 151 |  |
| CHARCHOLDERS' FOURTY PROVISIONS A                       | ND HARMITIES        |        |        |                |        |  |
| SHAREHOLDERS' EQUITY, PROVISIONS A Shareholders' equity | Note 15             |        |        |                |        |  |
| Restricted equity                                       | Note 15             |        |        |                |        |  |
| Share capital   |                     | 86     | 86     | 86             | 86     |  |
| Restricted reserves                                     |                     | 20     | 20     | 20             | 20     |  |
| Non-restricted equity                                   |                     | 20     | 20     | 20             | 20     |  |
| Non-restricted reserves                                 |                     | 4 235  | 4 057  | 3 707          | 3 686  |  |
| Net income for the year                                 |                     | 586    | 526    | 238            | 333    |  |
| Total shareholders' equity                              |                     | 4 927  | 4 689  | 4 051          | 4 125  |  |
| Minority capital  |                     | _      | 5      |                |        |  |
| Provision, deferred tax liabilities                     | Note 16             | 450    | 213    | _              | _      |  |
|   |                     |        |        |                |        |  |
| Liabilities   | Note 17             |        |        |                |        |  |
| Non-current interest-bearing liabilities                | Note 18             | 8 834  | 8 598  | 8 825          | 7 527  |  |
| Non-current interest-bearing liabilities, group         | companies           | -      | _      | 378            | 347    |  |
| Accounts payable  |                     | 101    | 125    | 1              | 1      |  |
| Tax liabilities   |                     | 23     | 16     | 1              | 1      |  |
| Other liabilities                                       |                     | 45     | 54     | -              | -      |  |
| Accrued expenses and prepaid income                     | Note 19             | 462    | 411    | 175            | 150    |  |
| Total liabilities                                       |                     | 9 465  | 9 204  | 9 380          | 8 026  |  |
| TOTAL SHAREHOLDERS' EQUITY, PROVIS                      | ONS AND LIABILITIES | 14 842 | 14 111 | 13 431         | 12 151 |  |
|   |                     | 0.555  | 7.000  |                | 7      |  |
| Pledged assets  | Note 20             | 8 637  | 7 802  | 8 488          | 7 599  |  |
| Contingent liabilities                                  | Note 21             | _      | _      | _              | 1 003  |  |

# Change in Equity

|                                 | Number of out-   |         |            | Non-       |        |
|---------------------------------|------------------|---------|------------|------------|--------|
|                                 | standing shares, | Share   | Restricted | restricted | Total  |
| Group, SEKm                     | thousand         | capital | reserves   | equity     | equity |
| Shareholders' equity 31-12-2002 | 41 000           | 86      | 20         | 4 364      | 4 470  |
| Dividend (SEK 7.50 per share)   | -                | _       | _          | -307       | -307   |
| Net income for the year         | -                | _       | -          | 526        | 526    |
| Shareholders' equity 31-12-2003 | 41 000           | 86      | 20         | 4 583      | 4 689  |
| Dividend (SEK 8.50 per share)   | -                | _       | _          | -348       | -348   |
| Net income for the year         | -                | _       | _          | 586        | 586    |
| Shareholders' equity 31-12-2004 | 41 000           | 86      | 20         | 4 821      | 4 927  |

|                                       | Number of out-   |         |            | Non-       |        |
|---------------------------------------|------------------|---------|------------|------------|--------|
|                                       | standing shares, | Share   | Restricted | restricted | Total  |
| Parent Company, SEKm                  | thousand         | capital | reserves   | equity     | equity |
| Shareholders' equity 31-12-2002       | 41 000           | 86      | 20         | 3 968      | 4 074  |
| Dividend (SEK 7.50 per share)         | -                | _       | _          | -307       | -307   |
| Received group contribution after tax | -                | _       | _          | 25         | 25     |
| Net income for the year               | _                | _       | -          | 333        | 333    |
| Shareholders' equity 31-12-2003       | 41 000           | 86      | 20         | 4 019      | 4 125  |
| Dividend (SEK 8.50 per share)         | -                | _       | _          | -348       | -348   |
| Received group contribution after tax | -                | _       | _          | 36         | 36     |
| Net income for the year               | _                | _       | -          | 238        | 238    |
| Shareholders' equity 31-12-2004       | 41 000           | 86      | 20         | 3 945      | 4 051  |

## Cash Flow Statement

|   | Gre          | oup              | Parent Company |                  |  |
|---|--------------|------------------|----------------|------------------|--|
| SEKm  | 2004         | 2003             | 2004           | 2003             |  |
| Cash flow from operating activities               |              |                  |                |                  |  |
| Net operating income before depreciation          | 1 231        | 1 167            | 9              | 9                |  |
| Central administrative expenses                   | -68          | <b>–</b> 66      | -51            | <b>-</b> 50      |  |
| Net financial items paid                          | <i>–</i> 403 | <b>-</b> 436     | 48             | 33               |  |
| Tax paid on income from property management       | _            | -1               | _              |                  |  |
| Cash flow from operating activities               | 760          | 664              | 6              | -8               |  |
| before change in working capital                  |              |                  |                |                  |  |
|   |              |                  |                |                  |  |
| Cash flow from change in working capital          |              |                  |                |                  |  |
| Change in current receivables                     | 80           | <b>–</b> 39      | 0              | 0                |  |
| Change in current liabilities                     | 14           | 7                | 8              | 6                |  |
| Cash flow from operating activities               | 854          | 632              | 14             | -2               |  |
|   |              |                  |                |                  |  |
| Cash flow from investment activities              |              |                  |                |                  |  |
| Investments in existing properties                | <i>–</i> 420 | <i>–</i> 497     | _              | -                |  |
| Property acquisitions                             | -811         | <del>-</del> 611 | _              | _                |  |
| Change in liabilities at acquisitions of property | -14          | 26               | _              | -                |  |
| Property sales                                    | 488          | 397              | _              | _                |  |
| Change in receivables at sales of property        | -8           | 11               | _              | _                |  |
| Investments in subsidiaries                       | -            | -                | 256            | 331              |  |
| Other net investments                             | -3           | 28               | -1             | 33               |  |
| Cash flow from investment activities              | -768         | -646             | 255            | 364              |  |
|   |              |                  |                |                  |  |
| Cash flow from financing activities               |              |                  |                |                  |  |
| Change in long-term liabilities                   | 236          | 334              | 1 329          | 340              |  |
| Change in long-term receivables                   | _            | -                | <b>−</b> 1 250 | <del>-</del> 395 |  |
| Dividend paid                                     | -348         | <del>-</del> 307 | -348           | <del>-</del> 307 |  |
| Cash flow from financing activities               | -112         | 27               | -269           | -362             |  |
|   |              |                  |                |                  |  |
| Cash flow for the year                            | -26          | 13               | 0              | 0                |  |
| Cash and bank, opening balance                    | 33           | 20               | 0              | 0                |  |
| Cash and bank, closing balance                    | 7            | 33               | 0              | 0                |  |

## Accounting Principles and Notes

(All figures in SEKm unless stated otherwise.)

## Note 1 Accounting Principles

## Grounds for the accounting

Castellum's accounts have been prepared in accordance with the Swedish Annual Accounts Act and subject to the Financial Accounting Standards Council's recommendations as well as statements made by the Financial Accounting Standards Council's Emergency Group. The accounting principles of Castellum have remain unchanged compared with previous year.

# The consolidated financial statements

The consolidated financial statments have been prepared in accordance with the Swedish Financial Accounting Standards Council's accounting recommendation no. 1:00. The consolidated financial statements have been prepared in accordance with the acquisition accounting method, which means that assets and liabilities have been recorded at their market value, in accordance with a prepared acquisition analysis. The consolidated balance sheet and income statement include all companies in which the parent company has either directly or indirectly controlling influence. In addition to the parent company, the Group comprises the subsidiaries and associated companies, in the notes below.

## Income

Rental income, which from an accounting perspective is also called income from operating leases, is recorded as income in the period which they refer to. In cases where a lease during a certain period of time offers a reduced rent, corresponding to a higher rent at another point in time, this sub/surplus rent is spread out over the period of the lease. Pure discounts, such as reduction for successive moving in, are recorded in the income statement in the period when they are given. On early redemption of leases the compensation is spread out over the remaining period of the original lease unless a new lease is signed and the full redemption amount is recorded as income.

Income from property sales is entered as of the contract date, unless contrary to special conditions in the purchasing agreement. On sale of property through a company, the transaction is gross accounted with regard to the underlying property price, book value as well as calculated deduction for possible tax.

Interest income and interest subsidies are recorded as income in the period which they refer to.

## Depreciation

Depreciation according to plan, of investment properties and equipment is based on historical acqusition values after a possible deduction of subsequent write-downs. Depreciation of assets acquired or projects completed during the year is calculated with reference to the date of acqusition or the date of completion.

Depreciation is linear, which means it remains constant during the period of use. Land is not subject to depreciation. The various groups of fixed assets are subjects to annual depreciation using the following percentages.

| Buildings                   | 1%  |
|-----------------------------|-----|
| Building equipment          | 10% |
| Land improvements           | 1%  |
| Equipment and installations | 20% |
| Computers                   | 33% |

## Write-downs

The book values of the Group's fixed assets are regularly tested through analysis of individual assets. If such analysis indicates that the book value exceeds the assets recoverable amount, which is the highest of the net selling price and the value in use, write-downs are made down to the recoverable amount. The value in use is the present value of estimated future cash flow. The amount of the write down is recorded in the income statement for the period during which the decrease in value below book value was indicated.

In the case when a previous write-down no longer can be justified, it will be reversed with its net value, which is the original write-down with deduction for the depreciation that should have been made if the write-down never had occurred. In the case when a previous write-down was reported in the income statement, the write-down is also reversed through the income statement, while in the case when the write-down was originally reported in the balance sheet it is being reversed directly to shareholders' equity.

In order to test the need for write-downs or reversion of write-downs the properties book value is annually, or quarterly if a change in value is indicated, compared with an internal valuation model. The valuation model, which is described in a following note, is a long-term valuation model, based on the present value of future cash flows with a differentiated required yield for each property, depending on such factors as location, use, condition and standard.

Shareholdings in subsidiaries are tested in the same way as above, where the book value of the shares is compared with the subsidiaries group visible equity.

Financial costs are interest and other costs that occur when a company is borrowing money. Costs for taking out pledges for mortgages are not considered as financial costs and are capitalized. Financial costs are accounted for in the period which they refer to.

Financial costs also consist of cost of entered interest rate forward agreements. Payments under these agreements are accounted for in the period which they refer to. Hence, net financial items have note been affected by a market valuation of the entered interest rate swap agreements.

The part of the interest costs originating from interest during the construction period for major new construction, extensions or refurbishment is capitalized and reduces the financial costs. The interest is calculated on the basis of the average rental level for the Group.

Employee benefits such as salaries and social costs, paid vacation and paid sick leave are accounted for as the employees perform services in exchange for the remuneration.

Pensions and other post-employment benefits are classified as defined contribution or defined benefit plans. The majority of the Castellum Group's pension commitments are defined contribution plans, which are fulfilled through continuous payments to independent authorities or bodies which administer the plans. About 25 employees within the Castellum Group have defined benefit ITP-plans with continuous payments to Alecta. According to a statement made by the Financial Accounting Standards Council's Emergency Group, URA 42, these are to be classified as a defined contribution multi employer plan. When there is not enough information available for such reporting, the company reports the plan as a defined contribution plan. Since Alecta does not provide such information, Castellum reports these plans as defined contribution plans. There are, however, no indications of any significant liabilities besides what have already been paid to Alecta.

When accounting for income taxes the balance sheet method is applied. According to this method deferred tax liabilities and assets are accounted for with respect to every difference between an asset's or liability's book value and its tax basis value, referred to as temporary differences. This means that there is a tax liability or a tax asset that falls due for payment on the date on which the asset or liability is realized. Castellum has three entries in which temporary differences may be found – properties, untaxed reserves and tax loss carry forwards. When these entries are changed the deferred tax liability / tax asset is also changed, which is accounted for in the income statement as a deferred tax cost. Current tax, which is equivalent to the tax the company must pay on the taxable income for the year, is also recorded in the income statement.

As for group contributions which have been recorded directly to equity, any possible tax effects have also been recorded directly to equity.

Deferred tax assets will only be recorded when they can be reasonably considered to have been assessed by the tax authority.

Rental leases assigned to Castellum's investment properties are, from an accounting perspective seen as operational leases. How these leases are accounted for can be read about in the accounting principals for income and in note 3.

There are also a small number of leases of insignificant value, where Castellum is the lessee. These leases are also accounted for as operational leases and concerns mainly private cars.

Financial costs

Employee benefits

Income taxes

Leases

## Investment properties

An investment property is a property held for the purpose of generating rental income, capital appreciation or both rather than for the use in a company's operations for production or supply of goods or services or for administrative purposes and sales. All of Castellum's owned or by ground rent used properties, are considered to be investment properties.

Investment properties have been recorded at acquisition value, with the addition of subsequent expenses and deduction of accumulated depreciation according to plan and write-downs. Ongoing new construction and refurbishment are valued at accrued expenses. In the case of major new construction and refurbishment, interest costs during the construction period are capitalized. Subsequent expenditures are only capitalized when the probable future economic benefits exceeds the original standard of performance of the existing property at the time of acquisition.

On acquisition or sale of properties or companies, the transaction is entered as of the date of the contract unless contradictory to special conditions in the purchasing contract.

## Equipment and installations

Equipment and installations which have been classified as fixed assets, have been included at acquisition value with deduction of accumulated depreciation according to plan and any write-downs made

## Financial assets

Long-term securities are valued at acquisition value, unless a valuation indicates the need for a write-down.

Receivables have, after individual valuation, been recorded at the amount at which they are expected to be received. Short-term receivables are receivables that fall due to payment within 12 months from the balance sheet date.

Financial transactions such as cash received or paid on interests and loans are recorded on the settlement day of the bank holding the account, while other payments are recorded on the accounting date of the bank holding the account.

There are no receivables in foreign currency.

## Repurchased shares

Repurchased shares are accounted for as a deduction of non-restricted equity.

## Dividend, group contribution, shareholders' contribution

Dividend received is accounted for as a financial income and dividend submitted is accounted for as a deduction of non-restricted equity, after the Annual General Meeting's decision.

Group contributions submitted and received and any tax effects following are accounted for directly in the balance sheet as a deduction or an increase of non-restricted equity. Group contribution received which is considered equal to dividend is accounted for as a financial income in the income statement.

Shareholders' contribution is accounted for as an increase of shares in subsidiaries by the donor and as an increase of non-restricted equity by the recipient.

## Financial liabilities

The majority of Castellum's credit agreements are long term. In cases where short-term loans are drawn under long-term credit agreements, the loans are considered as long-term. The loans are recorded on the settlement date at acquisition value. Deferred unpaid interest is recorded in accrued expenses.

Short-term liabilities are liabilities which fall due for payment within 12 months from the balance sheet date. They are recorded at acquisition value.

There are no liabilities in foreign currency.

## Derivatives

Castellum has entered into interest rate swap agreements in order to achieve an interest rate maturity structure for the loan portfolio according to the financial policy. Payments made under these agreements are accounted for in the period which they refer to. Hence, the accounting has not been affected by a market valuation of the entered interest rate swap agreements.

In order to limit and manage the price risk of electricity for the Group, the consumption is hedged by the use of electricity forward agreements. The electricity forwards are settled on a monthly basis and accounted for in the period which they refer to. Hence, the accounting has not been affected by a market valuation of the entered electricity forward agreements.

### **Provisions**

Provisions are liabilities that are uncertain to the maturity date and amount. Provisions are recorded in the balance sheet when there is a commitment as a result of an event, and an outflow of resources is likely in order to settle the commitment and the amount is a reliable estimate.

Group operations are organized, managed and reported primarily by geographical region and secondary by type of property. Segments are consolidated according to the same principles as the Group.

Definition of segments

Income and costs reported for each segment are actual costs. No distribution of joint costs has been made between the regions. The above is true also for assets and liabilities reported in the note segment reporting below.

Cash flow statement

The cash flow statement has been prepared according to the indirect method, whereby net profit or loss is adjusted for the effects of transactions of a non-cash flow nature during the period as well as income or costs associated with the cash flow from investment or financing activites.

Note 2

## Segment reporting

|                                | 2004       | 2003  | 2004  | 2003  | 2004  | 2003  | 2004  | 2003  | 2004  | 2003  | 2004   | 2003  |
|--------------------------------|------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|--------|-------|
|                                | Grea       |       | Öres  |       | Gre   |       | Wes   |       | Mälar | dalen | The Ca |       |
| Primary segment                | Gothe      |       | Reg   |       | Stock |       | Små   |       |       |       | Gro    |       |
| Rental income, external        | 592        | 537   | 472   | 446   | 363   | 366   | 212   | 194   | 216   | 215   | 1 855  | 1 758 |
| Property costs                 | -177       | -165  | -148  | -148  | -142  | -133  | -72   | -68   | -85   | -77   | -624   | -59   |
| Net operating income           | 415        | 372   | 324   | 298   | 221   | 233   | 140   | 126   | 131   | 138   | 1 231  | 1 16  |
| Depreciation                   | -45        | -42   | -36   | -33   | -25   | -25   | -14   | -12   | -16   | -16   | -136   | -12   |
| Income from property sales     | 106        | 98    | 83    | 70    | -     | 8     | 1     | - 2   | 0     | 6     | 190    | 18    |
| Net write-downs                | -          | _     | 3     | 28    | -5    | -20   | -     | 0     | _     | -2    | -2     |       |
| Net income                     | 476        | 428   | 374   | 363   | 191   | 196   | 127   | 112   | 115   | 126   | 1 283  | 1 22  |
| Unallocated items              |            |       |       |       |       |       |       |       |       |       |        |       |
| Central admin.exp.             |            |       |       |       |       |       |       |       |       |       | -68    | -6    |
| Net financial items            |            |       |       |       |       |       |       |       |       |       | -418   | -42   |
| Current tax                    |            |       |       |       |       |       |       |       |       |       | -5     | -     |
| Deferred tax                   |            |       |       |       |       |       |       |       |       |       | -206   | -20   |
| Net income for the year        |            |       |       |       |       |       |       |       |       |       | 586    | 52    |
|                                |            |       |       |       |       |       |       |       |       |       |        |       |
| Investment properties          | 4 913      | 4 589 | 3 886 | 3 737 | 2 720 | 2 602 | 1 561 | 1 439 | 1 661 | 1 544 | 14 741 | 13 91 |
| Equipment                      | 3          | 3     | 0     | 0     | 2     | 2     | 1     | 1     | 1     | 1     | 7      |       |
| Current assets                 | 18         | 40    | 26    | 65    | 17    | 31    | 6     | 6     | 15    | 3     | 82     | 14    |
| Cash and bank                  | 7          | 8     | 0     | 21    | 0     | 1     | 0     | 0     | 0     | 3     | 7      | 3     |
| Unallocated items              |            |       |       |       |       |       |       |       |       |       |        |       |
| Financial fixed assets         |            |       |       |       |       |       |       |       |       |       | 2      | 1     |
| Current assets                 |            |       |       |       |       |       |       |       |       |       | 3      |       |
| Total assets                   |            |       |       |       |       |       |       |       |       |       | 14 842 | 14 11 |
|                                |            |       |       |       |       |       |       |       |       |       |        |       |
| Unallocated items              |            |       |       |       |       |       |       |       |       |       |        |       |
| Shareholders' equity           |            |       |       |       |       |       |       |       |       |       | 4 927  | 4 68  |
| Interest bearing liabilities   |            |       |       |       |       |       |       |       |       |       | 8 834  | 8 59  |
| Provisions                     |            |       |       |       |       |       |       |       |       |       | 450    | 21    |
| Non-interest bearing liab.     |            |       |       |       |       |       |       |       |       |       | 177    | 15    |
| Non-interest bearing liab.     | 154        | 163   | 99    | 114   | 92    | 90    | 49    | 41    | 60    | 49    | 454    | 45    |
| Total shareholders' equity and |            |       |       |       |       |       | - 15  |       |       | 15    | 14 842 | 14 11 |
| Total shareholders equity and  | nabilities | ,     |       |       |       |       |       |       |       |       | 17 042 | 1+11  |
| Cash flow*                     | 428        | 354   | 348   | 272   | 237   | 231   | 148   | 123   | 130   | 147   | 1 291  | 1 12  |
| Unallocated cash flow          | 420        | 554   | 540   | 212   | 237   | 231   | 140   | 123   | 130   | 147   | –437   | –49   |
| Investments                    | 484        | 400   | 341   | 391   | 149   | 68    | 150   | 189   | 144   | 60    | 1 268  | 1 10  |
| nivestinents                   | 484        | 400   | 34 I  | 391   | 149   | 80    | 150   | 189   | 144   | 00    | 1 208  | 1 10  |

| Secondary segment       | Office | /Retail | Wareh | ouse/  | Reside | ntial | Develop | ment | Undeve | loped | Caste  | ellum  |
|-------------------------|--------|---------|-------|--------|--------|-------|---------|------|--------|-------|--------|--------|
|                         |        |         | Indu  | strial |        |       | proje   | ects | lan    | d     |        |        |
| Rental income, external | 1 141  | 1 036   | 635   | 618    | 56     | 91    | 23      | 13   | 0      | 0     | 1 855  | 1 758  |
| Investment properties   | 9 422  | 8 640   | 4 368 | 4 217  | 385    | 588   | 401     | 291  | 165    | 175   | 14 741 | 13 911 |
| Investments             | 843    | 620     | 329   | 392    | 2      | 13    | 78      | 78   | 16     | 5     | 1 268  | 1 108  |

Castellum's region Greater Gothenburg includes Gothenburg and the surrounding municipalities Mölndal, Partille, Kungälv, Kungsbacka and Härryda as well as Alingsås and Borås. The commercial properties are mainly located in central Gothenburg, the Högsbo-Sisjön-Åbro area and on Hisingen. The residential properties are located in central Gothenburg.

The majority of Castellum's properties in the Öresund region are situated in Malmö, Lund and Helsingborg. The real estate portfolio in Malmö and Lund consists solely of commercial properties, while Helsingborg also has a portfolio of residential properties which are situated in the central and northern parts.

Castellum's real estate portfolio in Greater Stockholm is concentrated to inner suburbs with good communications and services. There are office properties in Johanneshov, Mariehäll in Bromma and Elektronikbyn in Kista, while warehouse- and industrial properties are located in Botkyrka, Veddesta/Lunda and Rosersberg.

The main focus of Castellum's real estate portfolio in Western Småland is in Värnamo, Jönköping and Växjö. The real estate portfolio in Värnamo consists of central office- and retail properties as well as warehouse- and industrial properties. In Jönköping, the real estate portfolio is located in attractive locations in the centre, in Rosenlund and Torsvik. The real estate portfolio in Växjö is concentrated to the centre and the area Västra Mark.

Castellum's real estate portfolio in Mälardalen is mainly located in the larger cities Örebro, Uppsala and Västerås. A considerable amount of the real estate portfolio in Örebro, is located in the district Aspholmen which is located just off the approach from E18 and E20. The real estate portfolio in Uppsala is concentrated to the areas Fyrislund, Boländerna and along Kungsgatan. In Västerås there are for example properties in Kopparlunden.

## Note 3 Rental income

Group rental income was SEKm 1,856 (1,758). The improvement in rental income is chiefly an effect of a larger real estate portfolio but also due to improved income for corresponding units. Rental income consists of the rental value with deduction for the value of vacant premises during the year.

## Rental value

Rental value refers to the rental income received plus the estimated market rent of unlet premises. The rental value also includes supplementary charges for the tenant, such as heating, real estate tax and an index supplement.

Rental value SEK/sq.m. for the different regions and type of properties are shown in the table below. Rental value SEK/sq.m. rose by around 4% (4%) during the year. The improvement is due to both indexation and rent increases due to investments made, as well as acquisitions and sales within each property type. With reference to comparable units, the rental value SEK/sq.m. rose by 2% (2%) for office and retail properties and by 2% (4%) for warehouse and industrial properties.

|                   |        |         | Wareh  | nouse/     |      |        |       |       |
|-------------------|--------|---------|--------|------------|------|--------|-------|-------|
| Rental value      | Office | /Retail | Indust | Industrial |      | ential | Tota  | ıl    |
| SEK/sq.m.         | 2004   | 2003    | 2004   | 2003       | 2004 | 2003   | 2004  | 2003  |
| Greater Gotheburg | 1 099  | 1 072   | 622    | 602        | 989  | 929    | 834   | 798   |
| Öresund Region    | 1 190  | 1 218   | 622    | 585        | 990  | 930    | 931   | 892   |
| Greater Stockholm | 1 224  | 1 232   | 768    | 769        | _    | _      | 1 031 | 1 044 |
| Western Småland   | 867    | 805     | 441    | 437        | _    | _      | 659   | 617   |
| Mälardalen        | 903    | 873     | 628    | 603        | _    | _      | 794   | 762   |
| Total             | 1 081  | 1 064   | 617    | 595        | 990  | 930    | 859   | 829   |

## Renegotiation

Commercial leases, for which rents are paid quarterly in advance, are signed for a certain period of time, which gives that a change in the market rents does not have an immediate effect on rental income. Rental levels can only be changed when the lease in question is due for renegotiation. Castellum's lease portfolio is presently considered to be in line with the market rents. Meaning that a majority of the contracts expiring are extended with unchanged conditions and only a smaller share of contracts are renegotiated. During 2004 these renegotiations have brought about increased rental levels of approx. 4%.

Commercial leases include a so-called index clause, which provides for an upward adjustment of the rent, corresponding to a certain percentage of inflation during the previous year or a minimum upward adjustment. As a result of this, the upward adjustment for 2004 was 1.0%-1.5%. Corresponding figures for 2005 is expected to be less than 0.5%.

The rental level for residential properties is renegotiated in principle each year with the relevant tenants' association. The rental levels of companies owned by the municipalities, which were largely unchanged during the year, act as a benchmark in the negotiations.

The lease expiry structure for Castellum's portfolio is shown in the table below. An explanation of the relatively small portion during 2005 is that certain leases were already renegotiated during 2004 due to the periods of notice. The most common term of a new lease is currently 3-5 years with a nine months' notice. The average remaining lease duration in the portfolio is 2.9 years (2.8).

|                          | No. of | Area thous. | Lease value, | Percentage |
|--------------------------|--------|-------------|--------------|------------|
| Lease expiry structure   | leases | sq.m.       | SEKm         | of value   |
| Commercial, term         |        |             |              |            |
| 2005                     | 960    | 312         | 239          | 14%        |
| 2006                     | 1 026  | 459         | 400          | 23%        |
| 2007                     | 837    | 473         | 413          | 24%        |
| 2008                     | 470    | 339         | 310          | 18%        |
| 2009                     | 84     | 134         | 121          | 7%         |
| 2010+                    | 93     | 250         | 239          | 14%        |
| Total commercial         | 3 470  | 1 967       | 1 722        | 100%       |
| Residential              | 970    | 69          | 67           |            |
| Parking spaces and other | 2 015  | 30          | 38           |            |
| Total                    | 6 455  | 2 066       | 1 827        |            |

Castellum's economic occupancy rate during 2004 was 89.6% (90.7%). The economic occupancy rate for warehouse and industrial properties amounted to 90.6% (92.5%), which is lower than at the end of previous year. The economic occupancy rate for office and retail properties amounted to 88.7% (89.1%), which is lower than at the end of previous year. Changes in the occupancy rate are to a large degree explained by changes in the real estate portfolio.

New leases during the year amounted to an annual value of SEKm 163 (147), while contracts terminated and bankruptcies amounted to SEKm 179 (144). Hence, net leasing for the year was SEKm - 16 (3).

| Warehouse/         |               |       |            |       |             |       |       |       |  |  |
|--------------------|---------------|-------|------------|-------|-------------|-------|-------|-------|--|--|
| Economic           | Office/Retail |       | Industrial |       | Residential |       | Total |       |  |  |
| occupancy rate     | 2004          | 2003  | 2004       | 2003  | 2004        | 2003  | 2004  | 2003  |  |  |
| Greater Gothenburg | 89.5%         | 91.5% | 95.2%      | 94.3% | 98.9%       | 97.5% | 92.2% | 93.0% |  |  |
| Öresund Region     | 91.1%         | 89.2% | 90.2%      | 90.2% | 99.2%       | 99.2% | 91.2% | 90.4% |  |  |
| Greater Stockholm  | 82.4%         | 84.4% | 89.1%      | 93.0% | _           | _     | 84.5% | 87.0% |  |  |
| Western Småland    | 92.8%         | 91.2% | 83.6%      | 91.6% | _           | _     | 89.8% | 91.3% |  |  |
| Mälardalen         | 89.5%         | 90.9% | 84.1%      | 91.3% | _           | _     | 87.8% | 91.0% |  |  |
| Total              | 88.7%         | 89.1% | 90.6%      | 92.5% | 99.1%       | 98.5% | 89.6% | 90.7% |  |  |

Castellum's lease portfolio has good risk exposure. The Group has around 3,500 commercial leases and 1,000 residential contracts and their spread in terms of size can be seen in the table below. The single largest agreement as well as the single largest tenant accounts for only 1.1% of the Group's total rental income. The spread of commercial lease agreements across various sectors is also good, as shown in the following table.

Economic occupancy rate

Risk exposure

|                          | No. of |            | Lease value, |            |
|--------------------------|--------|------------|--------------|------------|
| Lease size, SEKm         | leases | Percentage | SEKm         | Percentage |
| Commercial               |        |            |              |            |
| < 0.25                   | 2 087  | 32%        | 189          | 10%        |
| 0.25-0.5                 | 598    | 9%         | 211          | 12%        |
| 0.5-1.0                  | 385    | 6%         | 271          | 15%        |
| 1.0-3.0                  | 304    | 5%         | 485          | 26%        |
| > 3.0                    | 96     | 2%         | 566          | 31%        |
| Total commercial         | 3 470  | 54%        | 1 722        | 94%        |
| Residential              | 970    | 15%        | 67           | 4%         |
| Parking spaces and other | 2 015  | 31%        | 38           | 2%         |
| Total                    | 6 455  | 100%       | 1 827        | 100%       |

| Commercial leases distributed on sectors         | No. of | Lease value, |            |
|--|--------|--------------|------------|
| (GICS-code)                                      | leases | SEKm         | Percentage |
| Energy (10)                                      | 12     | 6            | 0%         |
| Materials (15)                                   | 66     | 67           | 4%         |
| Capital goods (2010)                             | 430    | 272          | 16%        |
| Commercial Services & Supplies (2020)            | 791    | 200          | 12%        |
| Transportation (2030)                            | 117    | 86           | 5%         |
| Retailing (2550)                                 | 651    | 313          | 18%        |
| Other Consumer Durables and Services (2510-2540) | 395    | 178          | 10%        |
| Consumer Staples (30)                            | 99     | 79           | 5%         |
| Health Care (35)                                 | 173    | 100          | 6%         |
| Finance and Real Estate (40)                     | 114    | 71           | 4%         |
| Software and Services (4510)                     | 217    | 108          | 6%         |
| Technology Hardware & Equipment (4520)           | 111    | 88           | 5%         |
| Telecommunication Services (50)                  | 88     | 7            | 0%         |
| Utilities (55)                                   | 9      | 1            | 0%         |
| Public sector etc.                               | 197    | 146          | 9%         |
| Total  | 3 470  | 1 722        | 100%       |

The table below shows the spread of future rental income for existing lease agreements.

|  | Group Parent Cor |       |      | mpany |
|--|------------------|-------|------|-------|
| Future rental income for existing lease agreements | 2004             | 2003  | 2004 | 2003  |
| Contracted rental income year 1                    |                  |       |      |       |
| Commercial leases                                  | 1 782            | 1 634 | _    | _     |
| Residential  | 22               | 35    | _    | _     |
| Contracted rental income between 2 and 5 years     | 3 228            | 2 935 | _    | _     |
| Contracted rental income after more than 5 years   | 542              | 519   | _    | _     |
| Total  | 5 574            | 5 123 | _    | _     |

## Note 4 Property Costs

Property costs in 2004 was SEKm 625 (591), equivalent to SEK 254/sq.m. (244). This amount includes both direct property costs such as costs of operation, maintenance, ground rent and real estate tax, and indirect costs such as leasing and property management.

## Operating expenses

Operating expenses include electricity, heating, water, facilities management, cleaning, insurance, rent losses and property-specific marketing costs. Most of the operating expenses are passed on to the tenants as supplement to the rent. For warehouse and industrial properties, however, tenants are in most cases directly responsible for most of the operating costs. Operating

expenses in 2004 were SEKm 342 (326), equivalent to SEK 138/sq.m. (134). Operating expenses, which are considered to be at a normal level for the business, are dependent on the weather, which means that they vary between both different years and seasons of the year. Cost savings achieved through rationalization measures in operations have not been able to fully compensate for increased municipal charges and energy prices. The market value of Castellum's portfolio of electricity forward agreements was SEKm -3 (0) at the year-end.

Maintenance costs consist of both periodic and ongoing measures to maintain the property's standard and technical systems. For 2004 costs for maintenance were SEKm 97 (89), equivalent to SEK 40/sq.m. (36).

Maintenance

Ground rent, including lease rent, for the year 2004 was SEKm 16 (15), and related mainly to Greater Stockholm. Ground rent is the charge paid annually to the local authority by the owner of a building on land own by a local authority. The ground rent contracts are spread over a period of time and are in most cases renegotiated at intervals of 10 to 20 years. At the end of year 2004 Castellum had approximately 50 properties with ground rent. Existing ground rent contracts expire with a relatively even spread over the next 15-year period.

Ground rent

Group real estate tax was SEKm 74 (66), equivalent to SEK 30/sq.m. (28). Real estate tax is a state tax based on the property's tax assessment value. The greater part of the real estate tax is passed on to the tenant. The tax rate for 2004 was 1% of the tax assessment value for office/retail properties and 0.5% for warehouse/industrial and residential properties.

Real estate tax

The Group's leasing and property management costs for 2004 were SEKm 96 (95), equivalent to SEK 40/sq.m. (40). Leasing and property management refers to the indirect costs of ongoing property management, comprising the costs of leasing operations, rent negotiation, leases, rent debiting, rent demands and accounting as well as project administration costs.

Leasing and property management

Property costs per square metre, distributed by property type and cost category are shown below.

Summary

|                              |         |            | Wareh  | ouse/ |       |         |      |      |
|------------------------------|---------|------------|--------|-------|-------|---------|------|------|
| Property costs               | Office  | /Retail    | Indust | rial  | Resid | dential | To   | tal  |
| SEK/sq.m.                    | 2004    | 2003       | 2004   | 2003  | 2004  | 2003    | 2004 | 2003 |
| Operating expenses           | 173     | 171        | 96     | 92    | 237   | 222     | 138  | 134  |
| Maintenance                  | 50      | 46         | 28     | 24    | 49    | 67      | 40   | 36   |
| Ground rent                  | 8       | 8          | 5      | 5     | _     | _       | 6    | 6    |
| Real estate tax              | 49      | 46         | 10     | 10    | 38    | 36      | 30   | 28   |
| <b>Direct property costs</b> | 280     | 271        | 139    | 131   | 324   | 325     | 214  | 204  |
| Leasing and property man     | agement | (indirect) |        |       |       |         | 40   | 40   |
| Total                        | 280     | 271        | 139    | 131   | 324   | 325     | 254  | 244  |

## Depreciation Note 5

Castellum's depreciation amounted to SEKm 136 (128). Depreciation is mainly 1% on buildings. The depreciation rates for other types of assets are explained in note 1 and principles for "Depreciation".

|                             | G    | iroup | Parent | Company |
|-----------------------------|------|-------|--------|---------|
| Depreciation                | 2004 | 2003  | 2004   | 2003    |
| Buildings                   | 131  | 121   | _      | _       |
| Building equipment          | 1    | 2     | _      | _       |
| Land improvements           | 0    | 0     | _      | _       |
| Equipment and installations | 4    | 5     | 1      | 1       |
| Total                       | 136  | 128   | 1      | 1       |

## Note 6 Sale of properties

Castellum's strategy for growth includes selling properties, to which no further value can be added by management. During 2004, 28 properties (24) were sold for SEKm 494 (397) with a capital gain of SEKm 190 (180). Of the sales during the year, 18 were residential properties with a book value of SEKm 199, which were sold with a capital gain of SEKm 154.

## Note 7 Central administrative expenses

Central administrative expenses totalled SEKm 68 (66). These include the costs of portfolio management, company administration and the costs of maintaining the Stock Exchange listing. This involves all of the costs of Castellum AB, comprising Group management, finance department, IT, personnel, investor relations, annual report, audit etc. At the subsidiary level, the figures include, costs for the MD and financial manager as well as costs of preparing the annual report, audit etc. Central administrative expenses also include costs relating to a profit and share-related incentive plan for senior management and other senior executives, to the order of SEKm 13 (14).

| 0             |                                  | Gro  | oup  | Parent Co | ompany |
|---------------|----------------------------------|------|------|-----------|--------|
| Note <b>ŏ</b> | Financial income                 | 2004 | 2003 | 2004      | 2003   |
|               |                                  |      |      |           |        |
|               | Interest subsidies               | 2    | 2    | _         | _      |
|               | Dividend                         | _    | 5    | _         | 5      |
|               | Group contribution, subsidiaries | _    | _    | 205       | 296    |
|               | Interest income, subsidiaries    | _    | -    | 460       | 468    |
|               | Interest income                  | 2    | 2    | 0         | 0      |
|               | Other financial income           | _    | 5    | 0         | 5      |
|               | Total                            | 4    | 14   | 665       | 774    |

| 0      |                              | Gr   | oup  | Parent Company |      |
|--------|------------------------------|------|------|----------------|------|
| Note 9 | Financial costs              | 2004 | 2003 | 2004           | 2003 |
|        |                              |      |      |                |      |
|        | Interest costs, subsidiaries | _    | _    | 22             | 33   |
|        | Interest costs               | 422  | 442  | 406            | 409  |
|        | Other financial costs        | 0    | 0    | 0              | 0    |
|        | Total                        | 422  | 442  | 428            | 442  |

Net financial items were SEKm –418 (–428). During the year, SEKm 3 (13) in interest costs were capitalized in connection with investments in the real estate portfolio. The average rental level during the year was 4.9% (5.4%), which is also the rental level used when capitalizing interest costs. For further information about the financial risk management and policy, see note 18, Long-term interest-bearing liabilities.

## Note 10 Tax costs

Income tax in Sweden for limited liability companies is 28%. In the income statement, the income tax is reported in two entries, current tax and deferred tax. Current tax is based on the taxable income for the year, which is lower than the reported net income for the year. This is mainly an effect of the possibility to:

- use tax depreciation on buildings of 2-5%, compared with 1% in the accounts,
- make tax deductions for certain investments in properties, which are capitalized in the accounts,
- utilize existing tax loss carry forwards.

The deferred tax is a provision for the tax which will be paid in the future when the properties are sold, and the accelerated depreciation for tax purposes and the capitalized investments deducted for tax purposes are reversed.

As shown in the table below, there is in principle no taxable income for 2004, since Castellum uses the above mentioned accelerated depreciation for tax purposes, makes tax deductions on some investments and utilizes existing tax loss carry forwards .

|  | Basis    | Basis        |
|--|----------|--------------|
| Tax calculation for the Group 31-12-2004                           | paid tax | deferred tax |
| Income before tax  | 797      | _            |
| Accelerated depreciation for tax purposes                          | -226     | 226          |
| Investments which are deductable for tax purposes                  | -78      | 78           |
| Difference tax basis and book value on properties sold             | -46      | 23           |
| Other tax allowances   | -36      | 14           |
| Investments during 2001-2003 which are deductable for tax purposes | -213     | 213          |
| Utilized tax loss carry forwards                                   | -180     | 180          |
| Total basis  | 18       | 734          |
| Of which 28% paid/deferred tax                                     | 5        | 206          |

During 2004, a new tax law with a retroactive effect from 2001 was passed, saying that investments which are capitalized for book purposes in some cases may be deductable for tax puposes in the year incurred. For the period 2001-2004 an estimated SEKm 570 in deductions will be claimed, of which SEKm 291 have been considered when calculating the current tax. The remaining SEKm 279 will be considered only after they have been assessed by the tax authority. On acceptance the deductions result in a lower current tax and a corresponding increase in deferred tax, since the deductions reduce the properties' tax basis value.

The total tax may be different from 28% in those cases where there are reported income / costs which are not taxable / tax deductable or as an effect of other tax adjustments.

|  | Gr   | oup  | Parent C | ompany |
|--|------|------|----------|--------|
| Tax costs                                  | 2004 | 2003 | 2004     | 2003   |
| Income before tax                          | 797  | 731  | 231      | 330    |
| Tax according to the current tax rate, 28% | -223 | -205 | -65      | -92    |
| Tax effetcts due to:                       |      |      |          |        |
| non-taxable dividend etc.                  | _    | 2    | 67       | 95     |
| other tax adjustments                      | 12   | -2   | 5        | _      |
| Disclosed tax costs                        | -211 | -205 | 7        | 3      |

## Personnel, Board of Directors and Auditors

Senior executives

Remuneration and benefits to the Chief Executive Officer, Deputy Chief Executive Officer and other senior executives is decided by a remuneration committee consisting of all members of the Board of Directors, excluding the Chief Executive Officer. The remuneration comprises a fixed salary and a bonus according to an incentive plan described below. The bonus can, during the three-year period, amount to a maximum of three years salary.

Senior executives and other senior employees have an incentive plan that comprises two parts:

- One profit-based part mainly based on the profit trend and, if the targets are reached, this is paid as salary on an annual basis after the financial statements have been adopted. The profit-based part, which will continue up to and including 2004, can total at maximum of a half-year salary per annum, for Castellum equivalent to a cost of SEKm 7, including social costs.
- One share price-based part based on the total return on the Castellum share during a threeyear period, both in nominal figures and compared with the real estate index. Any bonus due is paid as salary after the measurement period of June 2002-May 2005. The share price-based part can during the three-year period total a maximum of one and a half years salary, for Castellum equivalent to a cost of SEKm 20, including social costs.

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Executives in receipt of a bonus undertake to acquire Castellum shares for at least half of the amount of the bonus due after tax. The bonus paid does not affect pension contributions. By the end of 2004 and May 2005 respectively, the existing incentive plan is ended. The Board of Directors has, during January 2005, decided that the existing incentive plan shall be extended with largely unchanged conditions.

During the year the Chief Executive Officer received a fixed salary including car benefits of SEK 2,682,000 (2,706,000). In addition to this, SEK 2,400,000 (2,497,000) has been recorded as bonus for 2004, of which SEK 1,200,000 (1,091,000) refers to the profit-based part and SEK 1,200,000 (1,406,000) refers to the share price-based part. The Chief Executive Officer has a defined contribution pension with no other obligations for the company than to pay an annual premium, which during the year amounted to 19% (19%) of the fixed salary. This implies that the CEO, after completed employment, has the right to decide on his own, the time-frame during which the defined payments and subsequent return will be received as pension. The retirement age is 65 years. If notice of dismissal is given by the company the Chief Executive Officer is entitled to two years' salary, with deduction of salary or remuneration received from other employment or activity.

The Deputy Chief Executive Officer and other senior executives, eight persons in total, have during the year received fixed salaries including car benefits of SEK 8,430,000 (8,460,000). In addition to this, SEK 7,683,000 (8,036,000) has been recorded as bonus for 2004, of which SEK 3,795,000 (3,497,000) refers to the profits-based part and SEK 3,888,000 (4,557,000) refers to the share price-based part. These persons have a defined contribution pension with no other obligations for the company than to pay an annual premium, which depending on age and salary is in the range of 22%-40% (20%-39%) of the fixed salary. This implies that these persons, after completed employment, have the right to decide on their own, the time-frame during which the defined payments and subsequent return will be received as pension. The retirement age is 65 years, with the right to work until the age of 67. If notice of dismissal is given by the company, these persons are entitled to no more than two years' salary, with deduction of salary or remuneration received from other employment or activity.

Board of Directors

Fees of SEK 1,050,000 (1,050,000) were paid to the Board of Directors according to the AGM's decision. Of which the chairman received SEK 300,000 (300,000) and the other Directors excluding the CEO each received SEK 150,000 (150,000). No other compensation beside the fees has been paid.

Auditors

Remuneration to auditors during the year was SEK 3,275,000 (2,468,000), of which SEK 1,931,000 (1,760,000) related to auditing assignments and the remainder to consulting. The corresponding amounts for the parent company were SEK 1,639,000 (1,197,000) and SEK 855,000 (861,000). Of the Group's total remuneration of SEK 3,275,000 (2,468,000), SEK 3,067,000 (2,342,000) refers to KPMG and the remainder to Ernst & Young.

Personnel

|   | Gro  | oup  | Parent C | ompany |
|---|------|------|----------|--------|
|   | 2004 | 2003 | 2004     | 2003   |
| Number of employees                         |      |      |          |        |
| Average number of employees (all in Sweden) | 187  | 182  | 12       | 12     |
| of which women                              | 67   | 58   | 5        | 5      |
| Salaries and remuneration                   |      |      |          |        |
| Board of Directors, CEO and Deputy CEO      | 20   | 20   | 9        | 9      |
| of which commission and bonus               | 9    | 10   | 4        | 4      |
| Other employees                             | 62   | 60   | 11       | 11     |
| Total                                       | 82   | 80   | 20       | 20     |
| Social costs                                |      |      |          |        |
| Board of Directors, CEO and Deputy CEO      | 10   | 10   | 4        | 4      |
| of which pension costs                      | 3    | 3    | 1        | 1      |
| Other employees                             | 29   | 29   | 5        | 5      |
| of which pension costs                      | 7    | 7    | 1        | 1      |
| Total                                       | 39   | 39   | 9        | 9      |

During 2004 the parent company had 7 (7) Boardmembers, with 1 (1) woman, while the total number of Boardmembers in Group's subsidiaries were 20 (19), of which 3 (3) are women. The senior executives of the Group and the parent company were 9 (9), with 1 (1) woman. The total number of senior executives in the subsidiaries' managerial bodies and and the senior executives of the Group were 38 (37), of which 7 (6) are women.

Absence due to illness for the year was 3% (3%), of which 1 percentage unit (1) is long-term sick leave. The absence due to illness for men and women was 2% (3%) and 3% (2%) respectively. The absence due to illness was 1% (1%) for the age group 29 years or younger, 2% (2%) for the age group 30-49 years and 4% (5%) for the age group 50 years or older. Absence due to illness for the parent company was 0% (0%). The corresponding figures regarding the absence due to illness is for the period 1/7-31/12 2003.

Charges during year regarding pension insurance signed in Alecta, amount to SEKm 1 (1).

| Note 12   Schedule of book value   Buildings   12 629   11 950   -   -   |  | G      | roup   | Parent C | ompany | 12       |
|--|--|--------|--------|----------|--------|----------|
| Schedule of book value           Buildings         12 629         11 950         -         -           Building equipment         15         40         -         -           Land         20 72         1897         -         -           Total book value         14 741         13 911         -         -           Schedule of changes for the year           Opening acquisition         15 483         14 624         -         -           Investments in existing properties         420         497         -         -           of which capitalized interest costs         3         13         -         -           Acquisitions         848         611         -         -           Sales         -328         -249         -         -           Closing acquisition value         16 423         15 483         -         -           Opening depreciation         -1 099         -1 003         -         -           Sales         21         32         -         -           Depreciation on reversed write-downs         0         -5         -         -           Closing depreciation         -1 210         -1 099         -   | Investment properties                    | 2004   | 2003   | 2004     | 2003   | Note I Z |
| Building equipment         15         40         -         -           Land improvements         25         24         -         -           Land         2 072         1 897         -         -           Total book value         14 741         13 911         -         -           Schedule of changes for the year           Opening acquisition         15 483         14 624         -         -           of which capitalized interest costs         69         56         -         -           Investments in existing properties         420         497         -         -           of which capitalized interest costs         3         13         -         -           Acquisitions         848         611         -         -           Sales         -328         -249         -         -           Closing acquisition value         16 423         15 483         -         -           Opening depreciation         -1 099         -1 003         -         -           Sales         21         32         -         -           Depreciation on reversed write-downs         0         -5         -         -           Sales </td <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>                           |  |        |        |          |        |          |
| Land improvements         25         24         -  | Buildings                                | 12 629 | 11 950 | _        | _      |          |
| Land improvements         25         24         -  | Building equipment                       | 15     | 40     | _        | _      |          |
| Land         2 072         1 897         -         -           Total book value         14 741         13 911         -         -           Schedule of changes for the year         -           Opening acquisition         15 483         14 624         -         -           Investments in existing properties         420         497         -         -           of which capitalized interest costs         3         13         -         -           Acquisitions         848         611         -         -           Acquisitions         848         611         -         -           Closing acquisition value         16 423         15 483         -         -           Opening depreciation         -1 099         -1 003         -         -           Sales         21         32         -         -           Depreciation for the year         -132         -123         -         -           Closing depreciation         -1 210         -1 099         -         -           Sales         3         3         -         -           Sales  |  |        | 24     | _        | _      |          |
| Schedule of changes for the year         Opening acquisition       15 483       14 624       -       -         of which capitalized interest costs       69       56       -       -         Investments in existing properties       420       497       -       -         of which capitalized interest costs       3       13       -       -         Acquisitions       848       611       -       -         Sales       -328       -249       -       -         Closing acquisition value       16 423       15 483       -       -         Opening depreciation       -1 099       -1 003       -       -         Sales       21       32       -       -         Depreciation on reversed write-downs       0       -5       -       -         Depreciation for the year       -132       -123       -       -         Closing depreciation       -1 210       -1 099       -       -         Opening write-downs       -473       -484       -       -         Sales       3       -       -       -         Reversed write-downs       -3       37       -       -         Wr  |  | 2 072  | 1 897  | _        | _      |          |
| Opening acquisition         15 483         14 624         -         -           of which capitalized interest costs         69         56         -         -           Investments in existing properties of which capitalized interest costs         3         13         -         -           Acquisitions         848         611         -         -           Sales         -328         -249         -         -           Closing acquisition value         16 423         15 483         -         -           Opening depreciation         -1 099         -1 003         -         -           Sales         21         32         -         -           Depreciation on reversed write-downs         0         -5         -         -           Depreciation for the year         -132         -123         -         -           Closing depreciation         -1 1099         -         -           Opening write-downs         -473         -484         -         -           Sales         3         3         -         -           Reversed write-downs         3         37         -         -           Write-downs for the year         -5         -6         <  | Total book value                         | 14 741 | 13 911 | -        | _      |          |
| Opening acquisition         15 483         14 624         -         -           of which capitalized interest costs         69         56         -         -           Investments in existing properties of which capitalized interest costs         3         13         -         -           Acquisitions         848         611         -         -           Sales         -328         -249         -         -           Closing acquisition value         16 423         15 483         -         -           Opening depreciation         -1 099         -1 003         -         -           Sales         21         32         -         -           Depreciation on reversed write-downs         0         -5         -         -           Depreciation for the year         -132         -123         -         -           Closing depreciation         -1 1099         -         -           Opening write-downs         -473         -484         -         -           Sales         3         3         -         -           Reversed write-downs         3         37         -         -           Write-downs for the year         -5         -6         <  | Schedule of changes for the year         |        |        |          |        |          |
| of which capitalized interest costs         69         56         -         -           Investments in existing properties         420         497         -         -           of which capitalized interest costs         3         13         -         -           Acquisitions         848         611         -         -           Sales         -328         -249         -         -           Closing acquisition value         16 423         15 483         -         -           Opening depreciation         -1 099         -1 003         -         -           Sales         21         32         -         -           Depreciation on reversed write-downs         0         -5         -         -           Depreciation for the year         -132         -123         -         -           Closing depreciation         -1 210         -1 099         -         -           Opening write-downs         -473         -484         -         -           Sales         3         3         -         -           Reversed write-downs         3         37         -         -           Write-downs for the year         -5         -26 <td< td=""><td></td><td>15 483</td><td>14 624</td><td>_</td><td>_</td><td></td></td<> |  | 15 483 | 14 624 | _        | _      |          |
| Investments in existing properties of which capitalized interest costs   3   13   -   -  |  | 69     |        | _        | _      |          |
| of which capitalized interest costs         3         13         -         -           Acquisitions         848         611         -         -           Sales         -328         -249         -         -           Closing acquisition value         16 423         15 483         -         -           Opening depreciation         -1 099         -1 003         -         -           Sales         21         32         -         -           Depreciation on reversed write-downs         0         -5         -         -           Depreciation for the year         -132         -123         -         -           Closing depreciation         -1 210         -1 099         -         -           Opening write-downs         -473         -484         -         -           Sales         3         -         -         -           Sales         3         3         -         -         -           Sales         3         3         -         -         -           Write-downs for the year         -5         -26         -         -           Closing write-downs         -472         -473         -         - </td <td></td> <td></td> <td>497</td> <td>_</td> <td>_</td> <td></td>                                      |  |        | 497    | _        | _      |          |
| Acquisitions       848       611       -       -         Sales       -328       -249       -       -         Closing acquisition value       16 423       15 483       -       -         Opening depreciation       -1 099       -1 003       -       -         Sales       21       32       -       -         Depreciation on reversed write-downs       0       -5       -       -         Depreciation for the year       -132       -123       -       -         Closing depreciation       -1 210       -1 099       -       -         Opening write-downs       -473       -484       -       -         Sales       3       -       -       -         Reversed write-downs       3       37       -       -         Write-downs for the year       -5       -26       -       -         Closing write-downs       -472       -473       -       -         Book value       14 741       13 911       -       -         Buildings       7 434       7 370       -       -         Land       2 418       1 906       -       -         Total tax assessme  | — · · · ·                                | 3      | 13     | _        | _      |          |
| Sales       -328       -249       -       -         Closing acquisition value       16 423       15 483       -       -         Opening depreciation       -1 099       -1 003       -       -         Sales       21       32       -       -         Depreciation on reversed write-downs       0       -5       -       -         Depreciation for the year       -132       -123       -       -         Closing depreciation       -1 210       -1 099       -       -         Opening write-downs       -473       -484       -       -         Sales       3       -       -       -         Reversed write-downs       3       3       -       -       -         Write-downs for the year       -5       -26       -       -         Closing write-downs       -472       -473       -       -         Book value       14 741       13 911       -       -         Schedule of tax assessment value       7 434       7 370       -       -         Buildings       7 434       7 370       -       -         Land       2 418       1 906       -       - <td>·</td> <td></td> <td></td> <td>_</td> <td>_</td> <td></td>   | ·  |        |        | _        | _      |          |
| Closing acquisition value       16 423       15 483       -       -         Opening depreciation       -1 099       -1 003       -       -         Sales       21       32       -       -         Depreciation on reversed write-downs       0       -5       -       -         Depreciation for the year       -132       -123       -       -         Closing depreciation       -1 210       -1 099       -       -         Opening write-downs       -473       -484       -       -         Sales       3       -       -       -         Reversed write-downs       3       37       -       -         Write-downs for the year       -5       -26       -       -         Closing write-downs       -472       -473       -       -         Book value       14 741       13 911       -       -         Schedule of tax assessment value       8       1 906       -       -         Land       2 418       1 906       -       -         Total tax assessment value       9 852       9 276       -       -         Fair value       19 449       18 015       -       -   | •  | -328   | -249   | _        | _      |          |
| Sales       21       32       -       -         Depreciation on reversed write-downs       0       -5       -       -         Depreciation for the year       -132       -123       -       -         Closing depreciation       -1 210       -1 099       -       -         Opening write-downs       -473       -484       -       -         Sales       3       -       -       -         Reversed write-downs       3       37       -       -         Write-downs for the year       -5       -26       -       -         Closing write-downs       -472       -473       -       -         Book value       14 741       13 911       -       -         Schedule of tax assessment value         Buildings       7 434       7 370       -       -         Land       2 418       1 906       -       -         Total tax assessment value       9 852       9 276       -       -         Fair value       19 449       18 015       -       -         Rental income from investment properties       1 856       1 758       -       -   |  |        | 15 483 | -        | _      |          |
| Sales       21       32       -       -         Depreciation on reversed write-downs       0       -5       -       -         Depreciation for the year       -132       -123       -       -         Closing depreciation       -1 210       -1 099       -       -         Opening write-downs       -473       -484       -       -         Sales       3       -       -       -         Reversed write-downs       3       37       -       -         Write-downs for the year       -5       -26       -       -         Closing write-downs       -472       -473       -       -         Book value       14 741       13 911       -       -         Schedule of tax assessment value         Buildings       7 434       7 370       -       -         Land       2 418       1 906       -       -         Total tax assessment value       9 852       9 276       -       -         Fair value       19 449       18 015       -       -         Rental income from investment properties       1 856       1 758       -       -   |  | 4 000  | 4.002  |          |        |          |
| Depreciation on reversed write-downs         0         -5         -         -           Depreciation for the year         -132         -123         -         -           Closing depreciation         -1 210         -1 099         -         -           Opening write-downs         -473         -484         -         -           Sales         3         -         -         -           Reversed write-downs         3         37         -         -           Write-downs for the year         -5         -26         -         -           Closing write-downs         -472         -473         -         -           Book value         14 741         13 911         -         -           Schedule of tax assessment value         3         7 434         7 370         -         -           Land         2 418         1 906         -         -           Total tax assessment value         9 852         9 276         -         -           Fair value         19 449         18 015         -         -           Rental income from investment properties         1 856         1 758         -         -   |  |        |        | _        | _      |          |
| Depreciation for the year  |  |        |        | _        | _      |          |
| Closing depreciation       -1 210       -1 099       -       -         Opening write-downs       -473       -484       -       -         Sales       3       -       -       -         Reversed write-downs       3       37       -       -         Write-downs for the year       -5       -26       -       -         Closing write-downs       -472       -473       -       -         Book value       14 741       13 911       -       -         Schedule of tax assessment value         Buildings       7 434       7 370       -       -         Land       2 418       1 906       -       -         Total tax assessment value       9 852       9 276       -       -         Fair value       19 449       18 015       -       -         Rental income from investment properties       1 856       1 758       -       -   | •  | _      |        | _        | _      |          |
| Opening write-downs       -473       -484       -       -         Sales       3       -       -       -         Reversed write-downs       3       37       -       -         Write-downs for the year       -5       -26       -       -         Closing write-downs       -472       -473       -       -         Book value       14 741       13 911       -       -         Schedule of tax assessment value       8       -       -       -         Buildings       7 434       7 370       -       -       -         Land       2 418       1 906       -       -       -         Total tax assessment value       9 852       9 276       -       -         Fair value       19 449       18 015       -       -         Rental income from investment properties       1 856       1 758       -       -  |  |        |        |          |        |          |
| Sales       3       -       -       -         Reversed write-downs       3       37       -       -         Write-downs for the year       -5       -26       -       -         Closing write-downs       -472       -473       -       -         Book value       14 741       13 911       -       -         Schedule of tax assessment value       8       -       -       -         Buildings       7 434       7 370       -       -       -         Land       2 418       1 906       -       -       -         Total tax assessment value       9 852       9 276       -       -       -         Fair value       19 449       18 015       -       -       -         Rental income from investment properties       1 856       1 758       -       -       -  | Closing depreciation                     | -1 210 | -1 099 | -        | -      |          |
| Reversed write-downs       3       37       -       -         Write-downs for the year       -5       -26       -       -         Closing write-downs       -472       -473       -       -         Book value       14 741       13 911       -       -         Schedule of tax assessment value         Buildings       7 434       7 370       -       -         Land       2 418       1 906       -       -         Total tax assessment value       9 852       9 276       -       -         Fair value       19 449       18 015       -       -         Rental income from investment properties       1 856       1 758       -       -  | Opening write-downs                      | -473   | -484   | _        | -      |          |
| Write-downs for the year       -5       -26       -       -         Closing write-downs       -472       -473       -       -         Book value       14 741       13 911       -       -         Schedule of tax assessment value       7 434       7 370       -       -         Land       2 418       1 906       -       -         Total tax assessment value       9 852       9 276       -       -         Fair value       19 449       18 015       -       -         Rental income from investment properties       1 856       1 758       -       -  | Sales                                    | 3      | _      | _        | _      |          |
| Closing write-downs       -472       -473       -       -         Book value       14 741       13 911       -       -         Schedule of tax assessment value       Schedule of tax assessment value       -       -       -         Buildings       7 434       7 370       -       -       -         Land       2 418       1 906       -       -       -         Total tax assessment value       9 852       9 276       -       -         Fair value       19 449       18 015       -       -       -         Rental income from investment properties       1 856       1 758       -       -   | Reversed write-downs                     | 3      | 37     | _        | _      |          |
| Book value       14 741       13 911       -       -         Schedule of tax assessment value         Buildings       7 434       7 370       -       -         Land       2 418       1 906       -       -         Total tax assessment value       9 852       9 276       -       -         Fair value       19 449       18 015       -       -         Rental income from investment properties       1 856       1 758       -       -  | Write-downs for the year                 | -5     | -26    | _        | _      |          |
| Schedule of tax assessment value         Buildings       7 434       7 370       -       -         Land       2 418       1 906       -       -         Total tax assessment value       9 852       9 276       -       -         Fair value       19 449       18 015       -       -         Rental income from investment properties       1 856       1 758       -       -   | Closing write-downs                      | -472   | -473   | -        | _      |          |
| Buildings       7 434       7 370       -       -       -         Land       2 418       1 906       -       -       -         Total tax assessment value       9 852       9 276       -       -       -         Fair value       19 449       18 015       -       -       -         Rental income from investment properties       1 856       1 758       -       -       -  | Book value                               | 14 741 | 13 911 | _        |        |          |
| Buildings       7 434       7 370       -       -       -         Land       2 418       1 906       -       -       -         Total tax assessment value       9 852       9 276       -       -       -         Fair value       19 449       18 015       -       -       -         Rental income from investment properties       1 856       1 758       -       -       -  |  |        |        |          |        |          |
| Land       2 418       1 906       -       -         Total tax assessment value       9 852       9 276       -       -         Fair value       19 449       18 015       -       -         Rental income from investment properties       1 856       1 758       -       -  |  |        |        |          |        |          |
| Total tax assessment value         9 852         9 276         -         -           Fair value         19 449         18 015         -         -           Rental income from investment properties         1 856         1 758         -         -   |  |        |        | -        | _      |          |
| Fair value 19 449 18 015 Rental income from investment properties 1 856 1 758  | Land                                     | 2 418  | 1 906  | _        |        |          |
| Rental income from investment properties 1 856 1 758 – –   | Total tax assessment value               | 9 852  | 9 276  | -        | _      |          |
| Rental income from investment properties 1 856 1 758 – –   | Fair value                               | 19 449 | 18 015 | _        | _      |          |
|  |  |        |        | _        | _      |          |
|  | Property costs for investment properties | 625    | 591    | _        | _      |          |

## Significant obligations

Castellum has no significant obligation to acquire, sell, maintain or improve any investment property. However, Castellum is obligated to complete ongoing investments of about SEKm 200, of which the largest may be seen in the table below.

|                           | Investment, | Remaining       | To be     |
|---------------------------|-------------|-----------------|-----------|
| Ongoing projects          | SEKm        | investment SEKm | completed |
| Skår 58:1, Gothenburg     | 52          | 36              | Q3, 2005  |
| Boländerna 30:2, Uppsala  | 40          | 6               | Q1, 2005  |
| St Clemens 22, Lund       | 33          | 32              | Q4, 2005  |
| Dragarbrunn 16:2, Uppsala | 32          | 25              | Q3, 2005  |
| Kulan 1, Helsingborg      | 26          | 25              | Q4, 2005  |

### Valuation model

According to accepted theory, the value of an asset consists of the net present value of the future cash flow that the asset is expected to generate. This section aims to describe and illustrate Castellum's cash flow-based model for the calculation of the value of the real estate portfolio.

The value of the real estate portfolio is calculated in this model as the total present value of net operating income minus remaining investments on ongoing projects, during the next nine years and the present value of the estimated residual value in year ten. The residual value in year ten consists of the total present value of net operating income during the remaining economic life span. The estimated market value of undeveloped land is added to this.

The required yield and assumption regarding future real growth are of crucial importance for the calculated value of the real estate portfolio, as they are the most important value-driving factors in the valuation model. The required yield is the weighted cost of borrowed capital and equity. The cost of borrowed capital is based on the market interest rate for loans. The cost of equity is based on a "risk-free interest rate" equivalent to the long-term government bond rate with the addition of a "risk premium". The risk premium is unique to each investment and depends on the investor's perception of future risk and potential.

To illustrate the model, the following example is provided. It should be noted that assumptions regarding cash flow growth and other assumptions included in the model are only intended to illustrate the model. The example should thus not be regarded as a forecast of the company's expected earnings.

## Assumptions in the example:

- The economic occupancy rate is assumed to increase in order to reach a long-term level of 95% in the year 2009.
- Net operating income for 2004 is based on the result for the investment properties, with an assumed cost of SEK 30/sq.m. for pure property administration.
- Growth in rental value and property costs has been assumed to 1% per annum during the calculation period.
- The average economic life of the real estate portfolio has been assumed to be 50 years.
- Projects and land have been assumed to be SEKm 769.
- The required yield is calculated according to the following assumptions:

|                           | Required yield | Perc. of capital | Weighted required capital |
|---------------------------|----------------|------------------|---------------------------|
| Equity                    | 9.2% - 19.3%   | 30%              | 2.8% - 5.8%               |
| Borrowed capital          | 6.0%           | 70%              | 4.2%                      |
| Weighted required capital |                | 100%             | 7.0% - 10.0%              |

## Exampel - calculation of the value of the real estate portfolio

| SEKm   | 2004           | 2005         | 2006         | 2007              | 2008      | 2009     | 2010         | 2011         | 2012         | 2013         | 2014     |
|--|----------------|--------------|--------------|-------------------|-----------|----------|--------------|--------------|--------------|--------------|----------|
| Rental value   | 2 083          | 2 104        | 2 125        | 2 146             | 2 168     | 2 189    | 2 211        | 2 233        | 2 256        | 2 278        | 2 301    |
| Rental income  | 1 866          | 1 914        | 1 955        | 1 996             | 2 038     | 2 080    | 2 101        | 2 122        | 2 143        | 2 164        | 2 186    |
| Economic occupancy rate  | 89.6%          | 91%          | 92%          | 93%               | 94%       | 95%      | 95%          | 95%          | 95%          | 95%          | 95%      |
| Property costs   | -592           | -598         | -604         | -610              | -616      | -622     | -628         | -635         | -641         | -647         | -654     |
| Net operating income =   | 1 274          | 1 316        | 1 351        | 1 386             | 1 422     | 1 458    | 1 473        | 1 487        | 1 502        | 1 517        | 1 532    |
| cash flow  |                |              |              |                   |           |          |              |              |              |              |          |
|  |                | $\downarrow$ | $\downarrow$ | $\downarrow$      | <b>\</b>  | <b>.</b> | <b>V</b>     | $\downarrow$ | <b>\</b>     | $\downarrow$ |          |
| Discounted cash flow, years 1-9                                    | 9 022          | ▼            | <u> </u>     | Discount          | ed cash f | low      | <u> </u>     | <del>-</del> | <u> </u>     |              |          |
| Discounted cash flow, years 1-9 Discounted residual value, year 10 | 9 022<br>9 696 | <b>*</b>     | <u> </u>     | Discount Discount |           |          | <b>+</b>     | <del> </del> | <b>+</b>     |              | - 20 734 |
|  |                | <del>+</del> | <u> </u>     |                   |           |          | <del>\</del> | <del>\</del> | <del>\</del> |              | - 20 734 |

Castellum has made an internal valuation of all properties as of December 31, 2004. The valuation was carried out in a uniform manner, and was based on a ten-year cash flow model, which was described in principle above. The internal valuation was based on an individual assessment for each property of both its future earnings capacity and its required yield. In assessing a property's future earnings capacity we took into account an assumed level of inflation of 1.5% and potential changes in rental levels from each contract's rent and expiry date compared with the estimated current market rent, as well as changes in occupancy rate and property costs. Included in property costs are operating expenses, maintenance, ground rent, real estate tax, and leasing and property management.

## Internal valutaion

## Assumptions on the required yield

The required yield on equity is different for each property, and is based on assumptions regarding real interest rate, inflation and risk premium. The risk premium is different for each property and can be divided into two parts - general risk and individual risk. The general risk adjusts for the fact that a real estate investment is not as liquid as a bond, and that the asset is affected by the general economic situation. The individual risk is specific to each property, and comprises a weighted assessment of; the property's category, the town/city in which the property is located, the property's location within the town/city with reference to the property's category, if the property has the right design, is appropriate and makes efficient use of space, the property's technical standard with regard to such criteria as the choise of material, the quality of public installations, furnishing and equipment in the premises and apartments and the nature of the lease agreement, with regard to such issues as the length, size and number of agreements.

In order to calculate the required yield on total capital, assumptions have been made about the cost of borrowed capital, which varies depending on the property category and amounts to 5.5%-6.5%. The required yield of borrowed capital comprises the real interest rate, inflation and a margin that the borrower has to pay for the borrowed capital. The margin varies depending on the property category, where residential properties have the lowest and warehouse/industrial the highest margin. The equity/assets ratio is assumed to be 20%-45%, depending on the property category.

The required yield on total capital is calculated by weighting the required yield on equity and the cost of borrowing on the basis of the equity/assets ratio. The required yield on total capital is used to discount the expected 10-year future cash flow, while the residual value is discounted by calculating the return on total capital minus growth which is set equivalent to the inflation.

The residential properies have been valued as rental apartments and not as tenant-owners' rights. The assumptions that form the basis for Castellum's valuation are shown in the table below.

| Assumptions per property      |               | Warehouse/  |             |
|-------------------------------|---------------|-------------|-------------|
| category 31-12-2004           | Office/Retail | Industrial  | Residential |
| Real interest rate            | 4.0%          | 4.0%        | 4.0%        |
| Inflation                     | 1.5%          | 1.5%        | 1.5%        |
| Risk                          | 5.2%-12.6%    | 8.1%-14.2%  | 0.8%-7.3%   |
| Return on equity              | 10.7%-18.1%   | 13.6%-19.7% | 6.3%-12.8%  |
|                               |               |             |             |
| Interest rate                 | 6.0%          | 6.5%        | 5.5%        |
| Equity/assets ratio           | 35%           | 45%         | 20%         |
| Return on total capital       | 7.6%-10.2%    | 9.7%-12.4%  | 5.7%-7.0%   |
| Return on total capital minus |               |             |             |
| growth equal to inflation     | 6.1%-8.7%     | 8.2%-10.9%  | 4.2%-5.5%   |

Compared to previous year the required yield has been reduced by approx. 0.3 percentage units in order to reflect the increase in prices seen on the real estate market.

## **Development projects and building permissions**

Projects in progress have been valued using the same principle, but with deductions for outstanding investment. Sites with building permission and land have been valued on the basis of an estimated market value per square metre.

## The value of the real estate portfolio and calculated net asset value

The internal valuation shows a long-term value determined on earnings basis of SEKm 19,449 (18,015), which is an increase in value of approx. 3% (-1%). The increase is chiefly assigned to the Öresund Region and Greater Gothenburg.

The pre tax net asset value may be calculated to SEKm 10,085 (9,006) equivalent to SEK 246 (220) per share, while the net asset value after a 28% tax deduction may be calculated to SEKm 8,317 (7,644), equivalent to SEK 203 (186) per share. The net asset value calculation takes no consideration to possible surplus values, apart from those in the real estate portfolio, or negative value in the interest rate swap portfolio. The table below shows the long-term value determined on an earnings basis and the distribution of surplus value per property category.

| Real estate value and                             | Valutaion, | Valutaion | Book value, | Surplus value/ |
|---|------------|-----------|-------------|----------------|
| NAV as at 31-12-2004                              | SEKm       | SEK/sq.m. | SEKm        | NAV, SEKm      |
| Office/Retail                                     | 12 456     | 10 184    | 9 422       | 3 034          |
| Warehouse/Industrial                              | 5 591      | 4 857     | 4 368       | 1 223          |
| Residential                                       | 633        | 12 660    | 385         | 248            |
| Projects and land                                 | 769        | _         | 566         | 203            |
| Total   | 19 449     | _         | 14 741      | 4 708          |
| Disclosed equity                                  |            |           |             | 4 927          |
| Reversed deferred tax provisions                  | 450        |           |             |                |
| Pre tax net asset value (SEK 246 per share)       |            |           |             |                |
| Deferred tax, 28%                                 |            |           |             |                |
| Net asset value after 28% tax (SEK 203 per share) |            |           |             | 8 317          |

## External valuation

In order to provide further assurance and validation of the valuation more than 100 properties, representing 54% of the value of the portfolio, were valued by Svefa AB. The properties were selected on the basis of the largest properties in terms of value, but also in order to reflect the composition of the portfolio as a whole in terms of category and geographical location of the properties. Svefa's valuation of the selected properties amounted to SEKm 10,736, within an uncertainty range of +/- 5%-10% on property level. The size of the uncertainty range varies depending on each property's category and location. Castellum's valuation of the same properties amounted to SEKm 10,599. It can be confirmed that, at portfolio level, the external and internal valuations correspond, although there are individual differences.

## Uncertainty range

It should, however, be emphasised that a property's true value can only be confirmed when it is sold. Property valuations are calculations performed according to accepted principles and on the basis of certain assumptions. The value ranges stated for property valuations, which are usually between +/–10%, should be viewed as indications of the uncertainty that may exist in such assessments. It can, however, be noted that Castellum during 2004 sold properties for SEKm 494, which was SEKm 89 above the previous year's valuation. This is chiefly explained by residential properties being valued as rental apartments but sold to tenant owners' associations.

When calculating the net asset value both the range used for the uncertainty in property valuations and the fact that the effective taxation is less than the normal tax rate of 28% must be taken into consideration. The tax is less because the tax payments will not be realized until the property is sold. The table below shows a sensitivity analysis for different uncertainty ranges and effective tax rates. Assuming an uncertainty range of +/-5% and an effective tax rate of 10%-15% the net asset value can be calculated at SEK 203-252 per share.

## Sensitivity analysis - net asset value per share

| Unce | rtainty ran | ge in propert | y valuations |
|------|-------------|---------------|--------------|
| 100/ | Ε0/         | . / 00/       | . F0/        |

| (I)       |               |
|-----------|---------------|
| rate      | 0%            |
| tax       | 5%            |
| /e t      | 10%           |
| ij        | 15%           |
| Effective | 20%           |
| ш         | 28% = nominal |
|           |               |

| _    | · · · · · · · · · · · · · · · · · | J . I . I   | ,   | -   |
|------|-----------------------------------|---|---|---|
| -10% | -5%                               | +/-0%   | +5%   | +10%  |
| 199  | 222                               | 246   | 270   | 293   |
| 193  | 216                               | 238   | 261   | 283   |
| 188  | 209                               | 231   | 252   | 273   |
| 183  | 203                               | 223   | 243   | 263   |
| 177  | 196                               | 215   | 234   | 253   |
| 169  | 186                               | 203   | 220   | 237   |
|      | 199<br>193<br>188<br>183<br>177   | 199     222       193     216       188     209       183     203       177     196 | 199     222     246       193     216     238       188     209     231       183     203     223       177     196     215 | 199     222     246     270       193     216     238     261       188     209     231     252       183     203     223     243       177     196     215     234 |

|                                | Gro  | up   | Parent Co | ompany | 12       |
|--------------------------------|------|------|-----------|--------|----------|
| <u>Equipment/installations</u> | 2004 | 2003 | 2004      | 2003   | Note I 3 |
|                                |      |      |           |        |          |
| Opening acquisition value      | 39   | 37   | 3         | 3      |          |
| Acquisitions                   | 3    | 5    | 1         | 1      |          |
| Sales / Retirement of assets   | -2   | -3   | -1        | -1     |          |
| Closing acquisition value      | 40   | 39   | 3         | 3      |          |
|                                |      |      |           |        |          |
| Opening depreciation           | -32  | -30  | -2        | -2     |          |
| Sales / Retirement of assets   | 3    | 3    | 1         | 1      |          |
| Depreciation for the year      | -4   | -5   | -1        | -1     |          |
| Closing depreciation           | -33  | -32  | -2        | -2     |          |
| Book value                     | 7    | 7    | 1         | 1      |          |

| Participations in group companies   | Gro<br>2004 | up<br>2003 | Parent Co<br>2004 | ompany<br>2003 | Note 14 |
|-------------------------------------|-------------|------------|-------------------|----------------|---------|
| Opening / Closing acquisition value | -           | -          | 3 727             | 3 727          |         |
| Opening write-downs                 | _           | _          | -37               | <b>–</b> 77    |         |
| Reversed write-downs                | _           | _          | 37                | 40             |         |
| Closing write-downs                 | -           | _          | 0                 | -37            |         |
| Book value                          | _           | _          | 3 727             | 3 690          |         |

The principles for consolidation are described in the accounting principles. Directly owned subsidiaries are listed below. Other companies in the Group are included in each respective subsidiary's annual report.

| Directly owned subsidiaries  | Corporate    | Registered | Share of | Book  |
|------------------------------|--------------|------------|----------|-------|
|                              | identity no. | office     | capital  | value |
| Fastighets AB Brostaden      | 556002-8952  | Stockholm  | 100%     | 814   |
| Aspholmen Fastigheter AB     | 556121-9089  | Örebro     | 100%     | 506   |
| Eklandia Fastighets AB       | 556122-3768  | Gothenburg | 100%     | 687   |
| Harry Sjögren AB             | 556051-0561  | Mölndal    | 100%     | 547   |
| Fastighets AB Corallen       | 556226-6527  | Värnamo    | 100%     | 422   |
| Fastighets AB Briggen        | 556476-7688  | Malmö      | 100%     | 751   |
| Fastighets AB Regeringsgatan | 556571-4051  | Gothenburg | 100%     | 0     |
| Total                        |              |            |          | 3 727 |

# Shareholders' equity

Note 15

The share capital as of December 31st 2004 consisted of 43,001,677 registered A-shares with one vote per share and a nominal value of SEK 2 per share. All shares are fully paid. Of the registered shares, Castellum owns 2,001,677, to a total nominal value of SEK 4,003,354. The number of outstanding shares thus totals 41,000,000, which is the same amount as for the corresponding period in the previous year. The repurchased shares do not carry any voting rights or entitlement to dividend.

There are no restrictions regarding dividend or other types of repayment. There are no potential common shares such as convertible shares, or preferential rights to accumulated dividend (preference shares).

Share capital

| Development of            |            | Number of   | Nominal   | Share        |
|---------------------------|------------|-------------|-----------|--------------|
| share capital             | Date       | sharesr     | SEK/share | capital, SEK |
| Formation, A-shares       | 27-10-1993 | +500        | 100       | +50 000      |
| New share issue, A-shares | 27-09-1994 | +999 500    | 100       | +99 950 000  |
| Share split 50:1          | 25-03-1997 | +49 000 000 | 2         | _            |
| IPO                       | 23-05-1997 | 50 000 000  | 2         | 100 000 000  |
| New share issue, C-shares | 12-07-2000 | +7 142 857  | 2         | +14 285 714  |
| Redemption, A-shares      | 12-07-2000 | -6 998 323  | 2         | -13 996 646  |
| Redemption, C-shares      | 13-11-2000 | -7 142 857  | 2         | -14 285 714  |
| Year-end                  | 31-12-2004 | 43 001 677  | 2         | 86 003 354   |

Restricted and non-restricted equity

Shareholders' equity shall, according to the Companies Act, be divided into non-distributable (restricted) and distributable (non-restricted) equity. Only the lowest of the parent company's and the Group's non-restricted equity can be distributed to the shareholders.

Castellum's restricted equity consists of share capital and legal reserve. As far as the legal reserve is concerned a limited liability company must allocate at least 10% of net income for the year until the legal reserve amounts to 20% of share capital. The remaining portion of Castellum's equity consists of non-restricted equity.

Own shares repurchased

During the year 2000, Castellum repurchased 2,001,677 of the company's own shares for a total of SEKm 194, equivalent to 4.7% of the total registered number of shares. Since then no repurchase of the company's own shares have been made.

Dividend

Dividends are proposed by the Board of Directors according to the rules of the Companies Act and decided by the Annual General Meeting. The proposed dividend, not yet paid out, for the fiscal year 2004 is SEK 9.50 per share, SEKm 389 in total. The amount is reported as debt after the Annual General Meeting has approved the dividend.

# Note 16 Deferred tax liability / assets

A realization of all assets and liabilities to the Group's book value, dissolvment of all untaxed reserves and utilization all existing tax loss carry forwards would, as is shown in the table below, result in a taxable income of SEKm 1,607 (761), equivalent to a tax payment of SEKm 450 (213).

As far as the parent company is concerned the deferred tax asset of SEKm 1 (8) consists of 28% of unutilized tax loss carry forwards that amounts to SEKm 4 (26). Of the change of deferred tax assets during the year, SEKm 15 (10) has been reported directly in equity.

Tax loss carry forwards

Castellum's tax loss carry forwards were estimated on December 31st 2004 at SEKm 52 (232), after SEKm 180 (458) had been utilized during the year.

Ovarvaluation and undervaluation of properties for tax purposes When the tax effect of a sale of all properties in the Group is calculated, the book value in the Group of SEKm 14,741 (13,911) must be balanced against the residual value for tax purposes in a legal entity, which amounts to SEKm 12,968 (12,771). For properties owned by partnerships and limited partnerships the surplus value of these shares, which amounts in total to SEKm 118 (151), must also be considered. When these surplus values are taken into consideration, if all of Castellum's properties were sold, the taxable net profit would exceed the book profit in the Group by SEKm 1,655 (989). This is an increase of SEKm 666 (269) compared with previous year.

Previous write-downs where tax deductions have been assessed amounts to more than SEKm 200. These may in case of a future increase in value be reversed.

Untaxed reserves

The Group has untaxed reserves in the form of tax allocation reserves. Through provision to tax allocation reserves, the taxation is postponed to a later year. The provision, which can amount to a maximum of 25% of the taxable income for the year, must be reversed to taxation not later than six years thereafter.

| _  | 20     | 04      | 2003  | 3          |
|--|--------|---------|-------|------------|
| Deferred tax liability                     | Basis  | Tax 28% | Basis | Tax 28%    |
| Tax loss carry forwards                    |        |         |       |            |
| Opening balance                            | 232    | 65      | 690   | 193        |
| Change of the year                         | -180   | -50     | -458  | -128       |
| Closing balance                            | 52     | 15      | 232   | 65         |
| Difference between book and                |        |         |       |            |
| tax basis value on properties              |        |         |       |            |
| Opening balance                            | -989   | -277    | -720  | -202       |
| Change of the year, income statement       | -554   | -155    | -269  | -75        |
| Acquisition/sale, property through company | -112   | -32     | _     | _          |
| Closing balance                            | -1 655 | -464    | -989  | -277       |
| Untaxed reserves                           |        |         |       |            |
| Opening balance                            | -4     | -1      | -3    | 0          |
| Change of the year                         | 0      | 0       | -1    | -1         |
| Closing balance                            | -4     | -1      | -4    | -1         |
| Total                                      |        |         |       |            |
| Opening balance                            | -761   | -213    | -33   | <b>-</b> 9 |
| Change of the year                         | -846   | -237    | -728  | -204       |
| Closing balance                            | -1 607 | -450    | -761  | -213       |

| Liabilities                                       | Gr<br>2004 | oup<br>2003 | Parent Co<br>2004 | ompany<br>2003 | Note <b>17</b> |
|---|------------|-------------|-------------------|----------------|----------------|
|   |            |             |                   |                |                |
| Interest-bearing liabilities due within           |            |             |                   |                |                |
| one year of the year-end                          | _          | _           | _                 | _              |                |
| Other non-interest bearing liabilities due within |            |             |                   |                |                |
| one year of the year-end                          | 631        | 606         | 177               | 152            |                |
| Interest-bearing liabilities due within           |            |             |                   |                |                |
| 1-5 years of the year-end                         | 8          | 1 698       |                   | 974            |                |
| Interest-bearing liabilities due later than       |            |             |                   |                |                |
| 5 years after the year-end                        | 8 826      | 6 900       | 9 203             | 6 900          |                |
| Total   | 9 465      | 9 204       | 9 380             | 8 026          |                |

During 2005, current interest-bearing liabilities amounting to SEKm 2,546 (1,339) are due for payment, but since they are covered by unutilized long-term credit agreements, they are treated as long-term interest-bearing liabilities.

## Long-term interest-bearing liabilities

Note 18

The treasury department in Castellum shall, within the objectives for capital structure of a visible equity/assets ratio of at least 30% and an interest coverage ratio of at least 200%, minimise the financial risks in order to secure Castellum's need for liquidity and long-term funding, but also achieve a low and stable net of interest income/costs.

Objectives

Castellum manages the financial risks according to the framework of the financial policy as defined by the Board. Following risks are defined in the financial policy:

Financial policy

### Interest rate risk

Interest rate risk refers to the risk that changes in interest rates affect the income and cash flows. How much and how soon a change in the interest rates affect income depends on the term of fixed-interest agreements. In order to manage the interest rate risk and achieve a stable trend in interest rate costs, the duration of Castellum's interest rate terms on net loans should be 2-4 years. A maximum of 50% of Castellum's interest rate terms on net loans may mature within 12 month and a maximum of 30% may mature within each following12 month period.

### **Currency risk**

Currency risk refers to the risk that changes in the exchange rates will affect the net of financial income and costs. Currency exposure can arise when borrowing or investing in foreign currency. Castellum only owns properties in Sweden, and may, according to the financial policy, not be exposed to risk in foreign currency.

### **Funding risk**

Funding risk is the risk that no funding is available or is very unfavourable at a given point in time. In order to limit the funding risk Castellum keep access to long-term credit agreements as well as many sources of funding. Castellum's funding should be secured by credit agreements. At least 50% of Castellum's long-term credit agreements should have a duration of at least 2 years.

### Counterparty risk

Counterparty risk refers to the risk that a counterparty does not complete delivery or payment. In the financial operations, counterparty risk arises mainly when investing surplus cash flow, in interest rate swap agreements and in long-term credit agreements. To reduce the counterparty risk, the financial policy states that Castellum shall only work with banks and credit institutions with good credit ratings and approved in the policy. In addition there are limits for the amount of single party engagements accepted.

### Liquidity risk

Liquidity risk is the risk of not having access to liquidity or unutilized credit facilities in order to settle payments due. The liquidity reserve is set in relation to Castellum's fixed costs and should be secured by Castellum's access to funding or liquid assets that may be drawn on a short notice.

### Operational risk

Operational risk is the risk of incurring losses due to insufficient procedures and / or improper actions. Good internal control, adequate administrative systems, employee training and access to reliable valuation and risk models is a good starting point for minimizing the operational risks. In order to minimize the operational risks there should, in addition to the financial policy, be instructions on how the treasury department's daily operations such as draw-downs on loans, payments, transferrals and reports should be run.

| Policy                  | Objective  | Outcome                                    |
|-------------------------|--|--|
| Equity/assets ratio     | At least 30%                                       | 33%  |
| Interest coverage ratio | At least 200%                                      | 278%                                       |
| Interest rate risk      | Average fixed-rate interest term 2-4 years         | 2.4 years                                  |
|                         | Maximum 50% within 12 months,                      | 36%  |
|                         | maximum 30% within each                            |  |
|                         | 12-month-period following.                         | 23%  |
| Currency risk           | Not allowed  | No exposure                                |
| Funding risk            | Minumum 50% long-term agreements                   | 100%                                       |
| Counterparty risk       | Only credit institutes with good credit ratings    | Fulfilled                                  |
| Liquidity risk          | Liquidity reserve in order to fulfill payments due | SEKm 3,081 in unutilized credit agreements |

### Credit structure

At the year-end, Castellum had long-term binding credit agreements totalling SEKm 10,958 (10,059), short-term binding credit agreements totalling SEKm 732 (694) and a commercial paper programme of SEKm 3,000 (2,500). Outstanding commercial papers of SEKm 2,417 are fully covered by unutilized long-term credit agreements. After deduction of liquid assets of SEKm 7 (33), net interest-bearing items were SEKm 8,827 (8,565). Castellum's credit agreements may be seen in the table below.

| Credit agreements/-limits            | Amount, SEKm | Utilized |
|--------------------------------------|--------------|----------|
| Long-term binding credit agreements  | 10 958       | 6 288    |
| Short-term binding credit agreements | 732          | 122      |
| Commercial paper programme           | 3 000        | 2 417    |
| Total                                | 14 690       | 8 827    |

The duration of Castellum's long-term credit agreements as of 31-12-2004 was 6.3 years. The loan maturity structure for Castellum's credit agreements, as may be seen in the table below, shows when in time the credit agreements fall due for renegotiation or repayment.

| Loan maturity structure                        | Amount, SEKm | Utilized |
|--|--------------|----------|
| 0-1 year (incl. outstanding commerical papers) | 3 149        | 2 539    |
| 1-2 years                                      | 2            | 2        |
| 2-3 years                                      | 6            | 6        |
| 3-4 years                                      | 700          | 100      |
| 4-5 years                                      | 1 000        | 250      |
| 5-10 years                                     | 9 250        | 5 930    |
| Total  | 14 107       | 8 827    |

Castellum's Group bank arranges loan under Catellum's credit agreements or issues commercial papers in order to provide funding for the subsidiaries owning the properties. The credit agreements provide Castellum with the right to choose both short-term and long-term fixed interest rates.

Collaterals for loans drawn can be divided into three categories:

- Loans pledged by Castellum's receivables from subsidiaries, including pledged mortgages. In addition to the pledged mortgages the majority of the credit agreements include financial covenants such as equity/assets ratio and interest coverage ratio.
- Loans pledged only by financial covenants such as equity/assets ratio and interest coverage ratio.
- Unsecured loans.

The conditions for funding in all credit agreements are in line with Castellum's financial objectives. Irrespective of the type of credit agreement they include the usual conditions for cancellation and sometimes also conditions for renegotiation if there is a material adverse change in business or an unacceptable single party engagement for the lender occur. If the lender calls on the right for renegotiation and the parties cannot agree, the agreements contain specified terms for the time of termination for those agreements covered by such conditions.

Castellum can increase or decrease the allocation under the long-term credit agreements. The objective is to minimise the interest-bearing liabilities, and cash is therefore used primarily to repay outstanding debts.

In order to secure Castellum's need for liquidity and long-term funding, Castellum is renegotiating and adding new credit agreements on an ongoing basis. During 2004, Castellum has renegotiated and negotiated new credit agreements for a total of SEKm 10,982 and increased the limit of Castellum's commercial paper programme with SEKm 500 to SEKm 3,000.

| Credit agreements/-limits, changes during the year |          |
|--|----------|
| Opening credit agreements/-limits 2004             | 13 253   |
| Increase of commercial paper programme             | 500      |
| New credit agreements                              | 3 450    |
| Renegotiated and extended credit agreements        | +/–7 532 |
| Closed credit agreements                           | -2 513   |
| Closing credit agreements/-limits 2004             | 14 690   |

The average interest rate at the year-end was 4.8% (5.2%). The average fixed interest term on the same date was 2.4 years (2.7). The interest rate maturity structure has been achieved through the extension of loans with mainly short fixed interest terms by the use of long-term interest rate swaps with a nominal base value of SEKm 9,370 (8,070). The interest rate maturity structure can be seen in the table below.

Interest rate maturity structure

|                                  |              | Average       |
|----------------------------------|--------------|---------------|
| Interest rate maturity structure | Amount, SEKm | interest rate |
| 0-1 year                         | 3 219        | 3.1%          |
| 1-2 years                        | 952          | 5.2%          |
| 2-3 years                        | 2 006        | 5.4%          |
| 3-4 years                        | 500          | 5.6%          |
| 4-5 years                        | 450          | 5.4%          |
| 5-10 years                       | 1 700        | 6.4%          |
| Total                            | 8 827        | 4.8%          |

In order to achieve the objective of a stable net interest income/costs according to the framework of the financial policy, consideration is taken to the nominal interest rate, the state of the economy, the level on which the cash flow is affected by a change in the interest rate, and how soon a change in the interest rate is compensated by index-clauses and renegotiations of lease contracts. Mainly loans with short term fixed interest rate are drawn. The combination of loans with short-term fixed interest rates and interest rate swaps provides a cost effective and flexible management of interest rate risk, by which the desired interest rate maturity structure can be achived and the interest rate costs can be hedged. Castellum regards the combination of loans with short term fixed interest rates and interest rate swaps as fixed interest rate agreements.

When interest rate swaps are used for the purpose of getting fixed interest rate agreements, a theoretical market value occurs in each interest rate swap. The market value varies due to changes in the interest rate but also due to the remaining life of the swap. The market value of the interest rate swap portfolio is not affecting Castellum's aim for stable and low interest rate costs, it rather only reflects the mathematical calculation of the value of the interest rate swaps' future cash flow discounted with today's market interest rate for a new portfolio of loans with a corresponding interest rate maturity structure. The average interest rate for a portfolio of loans with a corresponding interest rate maturity structure was 3.6%. The theoretical market value of Castellum's interest rate swap portfolio totalled SEKm -391 (-245) at the year-end and is based on the difference between Castellum's average interest rate of 4.8% and the market interest rate of 3.6%. According to Castellum's accounting principles, the market value of the interest rate swaps is not recorded in the books, instead the cost is spread over the swaps' duration.

Assuming an unchanged average fixed interest rate structure and an unchanged volume of loans, a change of +/-1 percentage unit in both the short-term and long-term interest rate would affect Castellum's interest rate costs by +/- SEKm 28 during 2005, which is equivalent to 4% of Castellum's cash flow from management. However, with a floating interest rate, an equal change would have affected Castellum's interest rate costs by +/- SEKm 75 during 2005.

| Note 10 | Accrued expenses and | Gro  | oup  | Parent Company |      |  |
|---------|----------------------|------|------|----------------|------|--|
| Note 19 | prepaid income       | 2004 | 2003 | 2004           | 2003 |  |
|         |                      |      |      |                |      |  |
|         | Rent paid in advance | 228  | 198  | _              | _    |  |
|         | Accrued interest     | 141  | 126  | 141            | 124  |  |
|         | Other                | 93   | 87   | 34             | 26   |  |
|         | Total                | 462  | 411  | 175            | 150  |  |

| Pledged assets                          | Gr<br>2004  | oup<br>2003 | Parent Co<br>2004 | ompany<br>2003 | Note 20 |
|---|-------------|-------------|-------------------|----------------|---------|
|   |             |             |                   |                |         |
| Property mortgages                      | 8 637       | 7 802       | -                 | -              |         |
| Long-term receivables, Group companies  | _           | _           | 8 488             | 7 599          |         |
| Total                                   | 8 637       | 7 802       | 8 488             | 7 599          |         |
| Contingent liabilities                  | Gro<br>2004 | oup<br>2003 | Parent Co         | ompany<br>2003 | Note 21 |
| Guaranteed commitments for subsidiaries | _           | _           | _                 | 1 003          |         |
| Subsequent events                       |             |             |                   |                | Note 22 |

In 2005 all listed companies within the EU should report according to the International Finance Reporting Standard (IFRS). The new accounting standards implication and effect on Castellum's income statement and balance sheet may be seen on pages 46-47.

Since the end of the financial year, 6 properties have been sold for SEKm 128, which by SEKm 65 exceeded the book value and by SEKm 17 the valuation as at 31 December, 2004.

The Financial Reports are a part of the Annual Report and were signed by the Board of Directors on February 7th 2005.

The Income Statement and the Balance Sheet for the Parent Company and the Group shall be adopted at Castellum AB's Annual General Meeting, which is expected to take place on March 25th 2005.

# Proposed Appropriation of Profits

### The Group

As shown in the consolidated balance sheet, the Group's retained earnings amount to SEKm 4,583. No transfer to restricted reserves is proposed.

### **The Parent Company**

The following funds are at the disposal of the Annual General Meeting:

 Non-restricted reserves
 SEK 3,707,230,191

 Net income for the year
 SEK 237,568,800

 SEK 3,944,798,991

The Board of Directors and the Chief Executive Officer propose that the retained earings be appropriated as follows:

Dividend to shareholders, SEK 9,50 SEK 389,500,000

Carried forward to the new accounts

SEK 3,555,298,991

SEK 3,944,798,991

The company has 43,001,677 registered shares, of which 2,001,677 are currently the company's own repurchased shares and are not entitled to dividends.

The total dividend payment proposed above of SEK 389,500,000 can therefore be changed if the number of the company's own repurchased shares changes before the record date for the dividend.

Gothenburg, February 7th 2005

Jan Kvarnström

Chairman

Ulla-Britt Fräjdin-Hellqvist

Mats Israelsson

Gunnar Larsson

Stig-Arne Larsson

Göran Lindén

Lars-Erik Jansson

Chief Executive Officer

The Auditor's Report regarding this Annual Report was submitted on February 7th 2005.

Caj Nackstad

Authorised Public Accountant

Ingemar Rindstig

Authorised Public Accountant

# **Audit Report**

### To the Annual General Meeting of Castellum AB (publ), corporate identity no. 556475-5550

We have audited the annual accounts, the consolidated accounts, the accounting records and the administration of the board of directors and the chief executive officer of Castellum AB for the year 2004. These accounts and the administration of the company and the application of the Annual Accounts Act when preparing the annual accounts and the consolidated accounts are the responsibility of the board of directors and the chief executive officer. Our responsibility is to express an opinion on the annual accounts, the consolidated accounts and the administration based on our audit.

We conducted our audit in accordance with generally accepted auditing standards in Sweden. Those standards require that we plan and perform the audit to obtain reasonable assurance that the annual accounts and the consolidated accounts are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the accounts. An audit also includes assessing the accounting principles used and their application by the board of directors and the chief executive officer and significant estimates made by the board of directors and the chief executive officer when preparing the annual accounts and the consolidated accounts as well as evaluating the overall presentation of information in the annual accounts and the consolidated accounts. As a basis for our opinion concerning discharge from liability, we examined significant decisions, actions taken and circumstances of the company in order to be able to determine the liability, if any, to the company of any board member or the chief executive officer. We also examined whether any board member or the chief executive officer has, in any other way, acted in contravention of the Companies Act, the Annual Accounts Act or the Articles of Association. We believe that our audit provides a reasonable basis for our opinion set out below.

The annual accounts and the consolidated accounts have been prepared in accordance with the Annual Accounts Act and, thereby, give a true and fair view of the company's and the group's financial position and results of operations in accordance with generally accepted accounting principles in Sweden. The Directors' report is consistent with the other parts of the annual accounts and the consolidated accounts.

We recommend to the general meeting of shareholders that the income statements and balance sheets of the parent company and the group be adopted, that the profit of the parent company be dealt with in accordance with the proposal in the administration report and that the members of the board of directors and the chief executive officer be discharged from liability for the financial year.

Gothenburg, February 7th 2005

Caj Nackstad

Authorised Public Accountant

Ingemar Rindstig

Authorised Public Accountant



# Castellum's Real Estate Portfolio 2004

| Greater Gothenburg      | 82  |
|-------------------------|-----|
| Öresund Region          | 90  |
| Greater Stockholm       | 96  |
| Western Småland         | 100 |
| Mälardalen              | 106 |
| Properties sold in 2004 | 113 |

Management subsidiaries:

ASP = Aspholmen Fastigheter AB COR = Fastighets AB Corallen

BRI = Fastighets AB Briggen EKL = Eklandia Fastighets AB BRO = Fastighets AB Brostaden HAR = Harry Sjögren AB

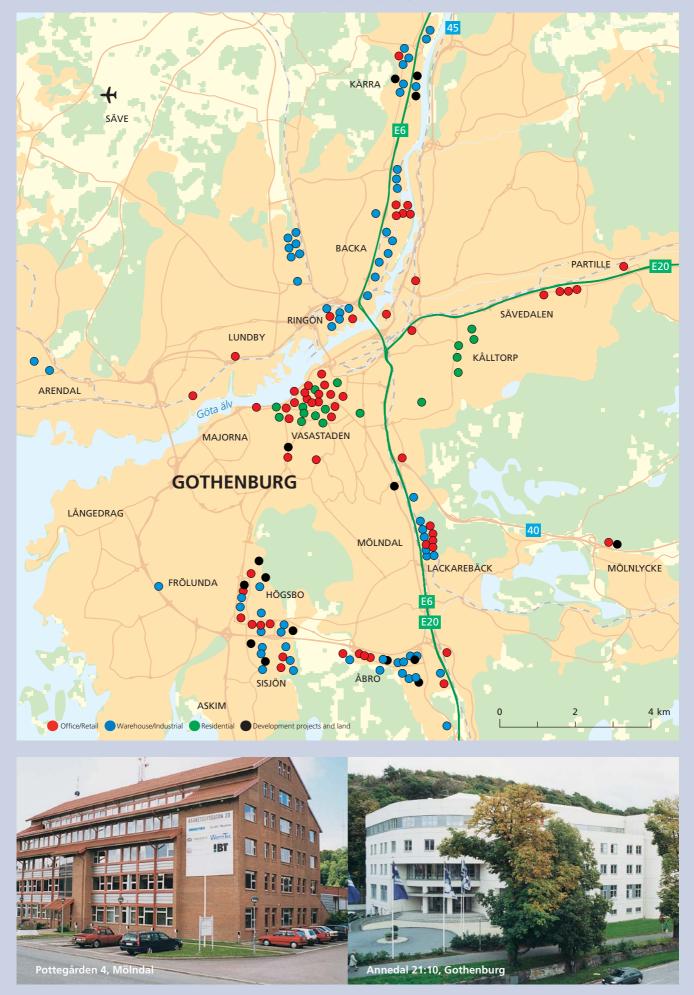
| <b>Greater Gothe</b>    | enburg                       |              | Build/      |        |        | Square metr | es ner tvne | of nremises |       |        | Tax Nassessment S |     |       |
|-------------------------|------------------------------|--------------|-------------|--------|--------|-------------|-------------|-------------|-------|--------|-------------------|-----|-------|
| Name of property        | Address                      | Municipality | Refurb.year | Office | Retail |             |             |             | Other | Total  | value s           |     | Note  |
| OFFICE/RETAIL           |                              |              |             |        |        |             |             |             |       |        |                   |     |       |
| Annedal 21:10           | Haraldsgatan 5               | Gothenburg   | 1995        | 4 970  | _      | _           | _           | _           | _     | 4 970  | 59 800            | EKL |       |
| Gamlestaden 22:14       | Gamlestadsvägen 16           | Gothenburg   | 1920/1985   | 16 848 | -      | 1 592       | _           | -           | 858   | 19 298 | 50 941            | EKL | *     |
| Guldheden 8:10          | Guldhedsgatan 5              | Gothenburg   | 1995        | 9 678  | -      | _           | -           | -           | -     | 9 678  | -                 | EKL |       |
| Gullbergsvass 1:15      | Lilla Bommens Torg           | Gothenburg   | 2001        | 7 976  | -      | _           | -           | -           | -     | 7 976  | 146 000           | EKL |       |
| Heden 16:5              | Parkg 10/Nya Allén 5         | Gothenburg   | 1961        | 1 303  | -      | _           | -           | 604         | 10    | 1 917  | 18 631            | EKL |       |
| Inom Vallgraven 19:17   | Kyrkogatan 38-40             | Gothenburg   | 1919        | 975    | 368    | 20          | -           | -           | -     | 1 363  | 16 600            | EKL |       |
| Inom Vallgraven 22:3    | Kungsgatan 31-33             | Gothenburg   | 1929        | 1 025  | 488    | -           | -           | -           | -     | 1 513  | 21 000            | EKL |       |
| Inom Vallgraven 33:9    | Västra Hamng 21/Vallg 9      | Gothenburg   | 1929/1995   | 1 063  | 510    | -           | -           | -           | -     | 1 573  | 18 400            | EKL |       |
| Inom Vallgraven 34:8    | Kungsg 19-23/Magasinsg 18    | Gothenburg   | 1929/1994   | 3 598  | 666    | 55          | -           | -           | -     | 4 319  | 54 200            | EKL |       |
| Inom Vallgraven 35:14   | Kungsg 15-17/Magasinsg 17    | Gothenburg   | 1929/1991   | 3 348  | 319    | -           | -           | 469         | -     | 4 136  | 64 981            | EKL |       |
| Inom Vallgraven 35:16 A | Kaserntorget 5/Vallg 2       | Gothenburg   | 1991        | 2 993  | -      | 20          | -           | -           | -     | 3 013  | 44 600            | EKL |       |
| Inom Vallgraven 4:1     | Östra Larmgatan 18           | Gothenburg   | 1856/1988   | 2 597  | -      | _           | -           | -           | -     | 2 597  | 27 500            | EKL |       |
| Inom Vallgraven 46:2    | Stora Badhusgatan 30         | Gothenburg   | 1929        | 824    | -      | 104         | -           | -           | -     | 928    | 6 590             | EKL |       |
| Inom Vallgraven 57:2    | Drottningsg 7/V Hamng 5      | Gothenburg   | 1988/1990   | 6 167  | 526    | 331         | -           | -           | -     | 7 024  | 86 200            | EKL | _     |
| Lorensberg 46:5         | Kungsportsavenyen 7          | Gothenburg   | 1930        | 276    | 691    | -           | -           | -           | -     | 967    | 12 800            | EKL |       |
| Lorensberg 48:8         | Vasagatan 46                 | Gothenburg   | 1900/1992   | 1 401  | 202    | 40          | -           | -           | 34    | 1 677  | 17 600            | EKL |       |
| Masthugget 26:1         | Barlastgatan 2               | Gothenburg   | 1923        | 4 038  | 1 075  | -           | -           | 2 796       | -     | 7 909  | 88 400            | EKL |       |
| Masthugget 3:6          | Linnegatan 5                 | Gothenburg   | 1893/1980   | 1 282  | 628    | -           | -           | 1 080       | -     | 2 990  | 26 590            | EKL |       |
| Masthugget 9:17         | Järntorget 3-4               | Gothenburg   | 1900        | 2 865  | 518    | 10          | -           | -           | -     | 3 393  | 30 800            | EKL | Ĺ     |
| Nordstaden 2:16         | Östra Hamngatan 16           | Gothenburg   | 1974        | 17 342 | -      | _           | -           | -           | 4     | 17 346 | 275 630           | EKL | *     |
| Pustervik 3:8           | Brogatan 4                   | Gothenburg   | 1988        | 3 885  | -      | _           | -           | -           | -     | 3 885  | -                 | EKL |       |
| Skår 58:1               | St Sigfridsgatan 89          | Gothenburg   | 1991        | 7 157  | -      | _           | -           | -           | -     | 7 157  | 26 600            | EKL | . В   |
| Högsbo 13:3             | E A Rosengrens gata 15       | Gothenburg   | 1982        | 1 244  | -      | _           | -           | -           | -     | 1 244  | 3 409             | HAI | RT    |
| Högsbo 20:22            | F O Petterssons gata 24-32   | Gothenburg   | 1982        | 14 145 | 178    | 760         | -           | -           | -     | 15 083 | 71 200            | HAI | R     |
| Högsbo 24:12            | August Barks gata 23         | Gothenburg   | 1968/1990   | 3 117  | -      | 2 756       | -           | -           | -     | 5 873  | 22 779            | HAI | R B   |
| Högsbo 27:7             | August Barks gata 6          | Gothenburg   | 1988        | 7 933  | -      | _           | -           | -           | -     | 7 933  | 41 000            | HAI | R     |
| Högsbo 8:8              | Beatrice Lesslies gata 14    | Gothenburg   | 1961/2001   | 1 100  | -      | 1 000       | -           | -           | -     | 2 100  | 5 629             | HAI | R     |
| Kobbegården 6:362       | Stora Åvägen 19 A-B, 21      | Gothenburg   | 1990        | 5 513  | 878    | 1 150       | -           | -           | -     | 7 541  | 37 600            | HAI | R     |
| Kobbegården 6:726       | Datavägen 14 B               | Gothenburg   | 1981        | 2 573  | -      | _           | -           | -           | -     | 2 573  | 6 257             | HAI | R     |
| Gamlestaden 26:1        | Marieholmsgatan 10           | Gothenburg   | 1914/1987   | 5 634  | 270    | 9 550       | -           | -           | -     | 15 454 | 28 138            | EKL | . T/B |
| Olskroken 14:2          | Ånäsv 44-46/Svang 2-4/Ejderg | 3 Gothenburg | 1895/1986   | 7 425  | 315    | 5 491       | -           | 136         | -     | 13 367 | 55 917            | EKL | L     |
| Backa 27:21             | Bergögatan 6                 | Gothenburg   | 1984        | 188    | -      | 50          | -           | -           | -     | 238    | 670               | EKL |       |
| Backa 27:24             | Bergögatan 10                | Gothenburg   | 1984        | 978    | -      | 769         | -           | -           | -     | 1 747  | 6 615             | EKL |       |
| Backa 27:25             | Bergögatan 12                | Gothenburg   | 1984        | 773    | -      | 47          | -           | -           | 146   | 966    | 2 070             | EKL |       |
| Backa 27:40             | Bergögatan 16                | Gothenburg   | 1984        | 823    | -      | 367         | -           | -           | 190   | 1 380  | 5 054             | EKL |       |
| Backa 27:43             | Bergögatan 5-7               | Gothenburg   | 1984        | 3 124  | -      | 1 293       | -           | -           | 411   | 4 828  | 21 324            | EKL |       |
| Kärra 77:3              | Tagenevägen 70               | Gothenburg   | 1990        | 1 285  | -      | _           | -           | -           | -     | 1 285  | 3 512             | EKL | . Т   |
| Rambergsstaden 733:409  | Herkulesgatan 68             | Gothenburg   | 1988        | 2 424  | 944    | 710         | -           | -           | 83    | 4 161  | 17 504            | EKL |       |
| Sannegården 5:4         | Säterigatan 21-29            | Gothenburg   | 1973        | 2 144  | -      | 548         | -           | -           | -     | 2 692  | 20 600            | EKL |       |
| Tingstadsvassen 11:11   | Ringög 12/Kolgruveg 3-5      | Gothenburg   | 1992        | 3 745  | 1 485  | 53          | -           | -           | 27    | 5 310  | 25 400            | EKL | . В   |
| Tingstadsvassen 26:5    | Lergodsgatan 1-3             | Gothenburg   | 1989        | 1 152  | -      | 2 129       | -           | -           | -     | 3 281  | 12 233            | EKL | T/B   |
| Anisen 1                | Johannefredsgatan 1          | Mölndal      | 1990        | 1 676  | -      | 237         | -           | -           | -     | 1 913  | 9 895             | HAI | R     |
| Anisen 3                | Johannefredsgatan 3          | Mölndal      | 1999/2003   | 1 800  | 1 500  | _           | 2 600       | _           | _     | 5 900  | 22 211            | HA  | R     |



\*=Aquired in 2004

T=Ground rent A=Lease B=Unutilised building permission





|                    |                                |              | Build/      |        | Square metres per type of premises |           |            | assessment Sub- |       |        |         |             |
|--------------------|--------------------------------|--------------|-------------|--------|------------------------------------|-----------|------------|-----------------|-------|--------|---------|-------------|
| Name of property   | Address                        | Municipality | Refurb.year | Office | Retail                             | Warehouse | Industrial | Residential     | Other | Total  | value s | idiary Note |
| Berguven 1         | Möbelgatan 4                   | Mölndal      | 1964        | 6 500  | -                                  | _         | -          | -               | 500   | 7 000  | 27 772  | HAR */B     |
| Generatorn 5       | Aminogatan 16                  | Mölndal      | 1986        | 640    | -                                  | -         | 483        | -               | -     | 1 123  | 5 987   | HAR         |
| Mejramen 1         | Lunnagårdsgatan 4              | Mölndal      | 1999        | 8 300  | -                                  | 4 700     | -          | -               | -     | 13 000 | 87 200  | HAR B       |
| Pottegården 4      | Kråketorpsgatan 20             | Mölndal      | 1992        | 3 182  | -                                  | 1 836     | _          | -               | -     | 5 018  | 19 776  | HAR         |
| Riskullaverket 2   | Aminogatan 25                  | Mölndal      | 1991        | 1 692  | -                                  | 1 261     | -          | -               | -     | 2 953  | 15 744  | HAR         |
| Apollo 5           | Österlånggatan 5               | Borås        | 1930/1979   | 6 803  | 552                                | 193       | -          | -               | -     | 7 548  | 39 600  | HAR         |
| Katrinedal 14      | Katrinedalsgatan 22            | Borås        | 1990        | 2 360  | -                                  | 1 892     | _          | -               | -     | 4 252  | 10 675  | HAR         |
| Midas 14           | Västerlånggatan 17             | Borås        | 1974        | 15 408 | 5 424                              | -         | 366        | -               | -     | 21 198 | 126 400 | HAR         |
| Narcissus 5        | L:a Brogatan 15/St Brogatan 16 | Borås        | 1930        | 908    | 1 484                              | -         | -          | 1 284           | -     | 3 676  | 20 199  | HAR         |
| Nestor 2           | L:a Brogatan 19-21             | Borås        | 1962/1991   | 1 225  | 3 012                              | 135       | -          | -               | -     | 4 372  | 30 800  | HAR         |
| Nestor 3           | St Brogatan 24                 | Borås        | 1930        | 1 346  | 732                                | -         | -          | 439             | -     | 2 517  | 14 080  | HAR         |
| Solsten 1:109      | Företagsparken                 | Härryda      | 2003        | 11 375 | -                                  | -         | -          | -               | -     | 11 375 | 38 688  | EKL         |
| Partille 4:2, 4:25 | G:a Kronvägen 22               | Partille     | 1940/1981   | -      | 2 240                              | -         | -          | -               | -     | 2 240  | 4 645   | HAR         |
| Ugglum 126:4       | Gibsons väg 3                  | Partille     | 1990        | 468    | -                                  | -         | _          | -               | -     | 468    | 2 519   | HAR         |
| Ugglum 8:37        | Göteborgsvägen 78-80           | Partille     | 1937/1982   | -      | 296                                | -         | -          | 278             | -     | 574    | 3 276   | HAR         |
| Ugglum 8:91        | Göteborgsvägen 82-84           | Partille     | 1988        | 2 082  | 1 016                              | -         | -          | -               | -     | 3 098  | 20 181  | HAR         |
| Ugglum 8:92        | Göteborgsvägen 74-76           | Partille     | 1992        | 4 944  | 720                                | 193       | _          | -               | -     | 5 857  | 39 600  | HAR         |
| Filaren 1          | Sveagatan 10                   | Alingsås     | 1958/1968   | 2 716  | 2 282                              | 158       | -          | -               | -     | 5 156  | 16 547  | HAR         |
| Gjutaren 26 B      | Metallgatan 2-4                | Alingsås     | 2000        | 3 585  | -                                  | -         | -          | -               | -     | 3 585  | -       | HAR         |
| Hede 3:125         | Sättarevägen 3                 | Kungsbacka   | 1990        | 1 759  | -                                  | 601       | -          | -               | -     | 2 360  | 14 865  | HAR         |
| Kungsbacka 4:46    | L:a Verkstadsgatan 8           | Kungsbacka   | 1979        | 401    | -                                  | -         | -          | -               | -     | 401    | 2 072   | HAR         |
| Varla 2:380        | Energigatan 11                 | Kungsbacka   | 1990        | 1 689  | -                                  | 685       | -          | -               | -     | 2 374  | 10 280  | HAR         |
| Varla 2:416        | Kungsparksvägen 2              | Kungsbacka   | 2002        | 1 100  | -                                  | 680       | -          | -               | -     | 1 780  | 5 245   | HAR B       |
| Stiftet 6          | Rilgatan 20                    | Kungäly      | 1001        | 4.617  |                                    |           |            |                 |       | 4 617  | 2 116   | EKI         |

Tax Mgmt.

Total office/retail 253 507 29 319 41 416 3 449 7 086 2 263 337 040 2 077 147





| Greater Goth         | enburg                       |              | Build/      |        |       | Square metr | es ner tvne | of premises |       |        | assessment S | sub-        |
|----------------------|------------------------------|--------------|-------------|--------|-------|-------------|-------------|-------------|-------|--------|--------------|-------------|
| Name of property     | Address                      | Municipality | Refurb.year | Office |       | Warehouse   |             |             | Other | Total  |              | sidiary Not |
| WAREHOUSE/INDUS      | TRIAL                        |              |             |        |       |             |             |             |       |        |              |             |
| Arendal 4:3          | Kårebogatan 8                | Gothenburg   | 1968/1999   | _      | _     | 3 467       | _           | _           | _     | 3 467  | 6 741        | EKL         |
| Arendal 7:4          | Kärrlyckegatan 11            | Gothenburg   |             | 1 400  | _     | 2 214       | _           | _           | 164   | 3 778  | 8 486        | EKL         |
| Backa 18:7, 18:10    | Risbindaregatan 1            | Gothenburg   | 1964        | _      | _     | 16 915      | _           | _           | _     | 16 915 | 28 733       | EKL         |
| Backa 192:10         | Aröds Industriväg 66         | Gothenburg   | 1990        | 1 410  | _     | 1 335       | _           | _           | _     | 2 745  | 8 898        | EKL         |
| Backa 192:3          | Aröds Industriväg 72         | Gothenburg   | 1989        | 119    | _     | 1 215       | _           | _           | _     | 1 334  | 3 181        | EKL         |
| Backa 192:4          | Aröds Industriväg 60         | Gothenburg   | 1989        | 331    | 200   | 1 487       | -           | -           | -     | 2 018  | 4 633        | EKL T       |
| Backa 192:6          | Aröds Industriväg 62         | Gothenburg   | 1988        | 134    | -     | 1 255       | -           | -           | -     | 1 389  | 2 961        | EKL         |
| Backa 193:1          | Aröds Industriväg 2 A        | Gothenburg   | 1988/1996   | _      | -     | 2 541       | -           | -           | -     | 2 541  | 8 961        | EKL B       |
| Backa 196:6          | Aröds Industriväg 34         | Gothenburg   | 1990        | 964    | -     | 220         | -           | -           | 635   | 1 819  | 5 345        | EKL         |
| Backa 197:2          | Aröds Industriväg 17-19      | Gothenburg   | 1990        | _      | -     | 1 325       | -           | -           | -     | 1 325  | 2 934        | EKL         |
| Backa 22:11          | Exportgatan 67               | Gothenburg   | 1990        | 284    | -     | 2 316       | -           | -           | -     | 2 600  | 6 312        | EKL         |
| Backa 22:3           | Exportgatan 51 A             | Gothenburg   | 1972/1997   | _      | -     | 4 986       | -           | -           | -     | 4 986  | 15 743       | EKL         |
| Backa 25:7           | Exportgatan 28               | Gothenburg   | 1972/1990   | _      | -     | 9 936       | -           | -           | -     | 9 936  | 16 601       | EKL         |
| Backa 26:3           | Exportgatan 40               | Gothenburg   | 1947/1988   | 2 715  | 240   | 3 578       | _           | _           | 6     | 6 539  | 10 056       | EKL         |
| Backa 27:2           | Importgatan 7                | Gothenburg   |             | _      | -     | 2 895       | -           | -           | -     | 2 895  | 4 702        | EKL B       |
| Backa 29:24          | Importgatan 12               | Gothenburg   | 1977        | _      | -     | 2 231       | -           | -           | -     | 2 231  | 3 672        | EKL         |
| Backa 94:1           | Exportgatan 15               | Gothenburg   | 1989        | _      | _     | 7 560       | _           | _           | _     | 7 560  | 14 747       | EKL B       |
| Backa 97:11          | Exportgatan 39-41            | Gothenburg   | 1978/1994   | -      | -     | 4 874       | -           | -           | -     | 4 874  | 16 020       | EKL         |
| Kärra 37:4           | Tagenevägen 21               | Gothenburg   | 1972        | _      | 1 195 | 11 740      | -           | -           | -     | 12 935 | 22 294       | EKL         |
| Kärra 74:3           | Tagenevägen 33               | Gothenburg   | 1985        | -      | -     | 7 505       | -           | -           | -     | 7 505  | 17 165       | EKL B       |
| Kärra 75:1           | Transportgatan 35            | Gothenburg   | 1980/2000   | -      | -     | 8 671       | -           | -           | -     | 8 671  | 19 067       | EKL         |
| Kärra 77:5           | Tagenevägen 62               | Gothenburg   | 1988        | 720    | -     | 686         | -           | -           | -     | 1 406  | 2 872        | EKL         |
| Kärra 77:8           | Tagenevägen 72               | Gothenburg   | 1991        | 102    | -     | 2 054       | -           | -           | -     | 2 156  | 6 753        | EKL         |
| Kärra 80:7           | Trankärrsvägen 14            | Gothenburg   | 1990        | 281    | -     | 3 386       | -           | -           | -     | 3 667  | 9 578        | EKL T       |
| Kärra 94:1           | Orrekulla Industrigata 25    | Gothenburg   | 1990        | -      | -     | 1 960       | -           | -           | -     | 1 960  | 4 825        | EKL         |
| Kärra 96:1           | Orrekulla Industrigata 13-15 | Gothenburg   | 1991        | 210    | -     | 3 780       | -           | -           | -     | 3 990  | 11 429       | EKL B       |
| Tingstadsvassen 11:9 | Kolgruvegatan 9              | Gothenburg   | 1988        | 429    | -     | 612         | -           | -           | -     | 1 041  | 2 943        | EKL         |
| Tingstadsvassen 12:6 | Manufakturgatan 19           | Gothenburg   | 1990        | -      | -     | 2 827       | -           | -           | -     | 2 827  | 6 473        | EKL T       |
| Tingstadsvassen 12:9 | Manufakturgatan 21-23        | Gothenburg   | 1957        | -      | -     | 6 179       | -           | -           | -     | 6 179  | 6 279        | EKL T       |
| Tingstadsvassen 14:7 | Stålverksgatan 11            | Göteborg     | 1993        | -      | -     | 5 500       | -           | -           | -     | 5 500  | 537          | EKL         |
| Tingstadsvassen 19:3 | Kolgruvegatan 1              | Gothenburg   | 1950        | 788    | 200   | 9 287       | -           | -           | -     | 10 275 | 12 991       | EKL T       |
| Högsbo 18:1          | E A Rosengrens gata 30-38    | Gothenburg   | 1966/1973   | 1 092  | -     | 7 628       | -           | -           | -     | 8 720  | 14 215       | HAR B       |
| Högsbo 26:8          | August Barks gata 25         | Gothenburg   | 1969/1979   | 2 123  | -     | -           | 2 253       | -           | -     | 4 376  | 8 383        | HAR         |
| Högsbo 28:3          | August Barks gata 7          | Gothenburg   | 1968/1981   | 785    | -     | -           | 2 857       | -           | -     | 3 642  | 7 500        | HAR         |
| Högsbo 36:1          | Norra Långebergsgatan 8      | Gothenburg   | 1971/1995   | 710    | -     | 3 840       | -           | -           | -     | 4 550  | 10 965       | HAR         |
| Högsbo 36:5          | Hulda Mellgrens gata 3       | Gothenburg   | 1991        | 553    | -     | -           | 2 548       | -           | -     | 3 101  | 8 562        | HAR         |
| Högsbo 38:9          | Sisjö Kullegata 4            | Gothenburg   | 1984        | -      | -     | -           | 983         | -           | -     | 983    | 4 413        | HAR         |
| Högsbo 4:1           | Fältspatsgatan 1             | Gothenburg   | 1965/1972   | 1 140  | 350   | 3 074       | -           | -           | -     | 4 564  | 8 772        | HAR         |
| Högsbo 40:1          | Gustaf Werners gata 2        | Gothenburg   | 1981/1999   | 1 495  | -     | 5 505       | -           | -           | -     | 7 000  | 16 484       | HAR B       |
| Högsbo 7:16          | Gustav Melins gata 7         | Gothenburg   | 1987        | 1 301  | -     | -           | 404         | -           | -     | 1 705  | 7 413        | HAR         |
| Kobbegården 208:6    | Askims Verkstadsväg 16       | Gothenburg   | 1973/1979   | 480    | -     | -           | 1 264       | -           | -     | 1 744  | 3 352        | HAR         |
|                      |                              |              |             |        |       |             |             |             |       |        |              |             |

Note: \*=Aquired in 2004 T=Ground rent A=Lease B=Unutilised building permission



Tax Mgmt.

Square metres per type of premises Name of property Office Retail Warehouse Industrial Residential Other Total value sidiary Note Municipality Refurb.year Kobbegården 209:1 Askims Verkstadsväg 15 Gothenburg 1973/1996 2 538 2 538 5 741 HAR Kobbegården 6:180 Datavägen 20 Gothenburg 1980 1 704 1 078 2 782 11 138 HAR Kobbegården 6:360 Datavägen 31 1 640 5 349 6 989 8 458 HAR Gothenburg 1979 Kobbegården 6:724 Ekonomivägen 11 Gothenburg 1978/1986 6 290 6 290 12 565 HAR Tynnered 1:10 Kontrabasgatan 12 Gothenburg 1969 429 140 2 152 2 721 3 868 HAR T Kallebäck 3:4 Gothenburg 1962/1990 5 709 25 877 31 586 49 800 FKL Mejerigatan 1 Gaslyktan 11 11 000 15 000 39 911 HAR B Argongatan 26-30 Mölndal 1987 4 000 Gaslyktan 2 Argongatan 20-22 Mölndal 2 740 2 740 7 813 Generatorn 1 Aminogatan 24 1995/2003 1 445 3 110 4 555 18 636 HAR B Generatorn 2 Aminogatan 20-22 Mölndal 1991 164 2 938 3 102 7 453 HAR 20 210 HAR Heliumgasen 11 Kryptongatan 5 B Mölndal 1975 4 560 5 793 10 353 4 140 Östergårdsgatan 8 4 140 HAR B Kryddpepparn 3 Mölndal 1992 Lindome 2:40 9 689 10 289 11 709 EKL Elementvägen 2 Mölndal 1966 600 Lindome 2:47 Elementvägen 2 Mölndal 2 345 2 345 4 308 EKL Pottegården 2 Kråketorpsgatan 18 Mölndal 1 800 1 800 3 789 HAR B Skinntickan 1 Ålegårdgatan 5 Mölndal 1989 1 221 4 720 5 941 12 411 HAR Syrgasen 8 Kryptongatan 14 Mölndal 1979 3 055 3 055 7 838 HAR B Tiärblomman 2 Wolfsgatan 2 Mölndal 1960 2 495 3 748 6 243 11 568 HAR B Tiärblomman 3 Sallarängsgatan 3 Mölndal 1970 1 225 7 533 8 758 12 146 HAR Tulpanen 1 Bergfotsgatan 5 Mölndal 1961 1 812 2 954 4 766 7 708 HAR Tusenskönan 2 933 4 500 7 821 Flöjelbergsgatan 6 Mölndal 1960 3 567 HAR Tusenskönan 4 Bergfotsgatan 3 Mölndal 1961 2 038 2 424 4 462 10 796 HAR B Törnrosen 3 Flöjelbergsgatan 10 Mölndal 1964 1 791 1 791 3 582 5 598 HΔR 2 518 3 180 Vallmon 2 Flöjelbergsgatan 13 1965 662 4 835 HAR Mölndal Vallmon 3 Flöielbergsgatan 11 Mölndal 1965 676 2 570 3 246 4 957 HAR Vallmon 6 Flöjelbergsgatan 7 B Mölndal 1965 1 629 6 685 8 3 1 4 12 564 HAR Vallmon 7 Flöjelbergsgatan 7 A Mölndal 960 3 844 4 804 7 684 Ängsviolen 1 Flöjelbergsgatan 18 Mölndal 1960/1965 1 765 180 3 655 5 600 11 230 HAR Hinden 2 Sagagatan 17 Borås 1956 692 5 748 6 440 6 034 HAR 10.816 8 356 HAR B Kilsund 3 Evedalsgatan 5 Borås 1935 709 260 9 847 1948/1961 239 8 992 5 793 Lagern 8 Hållingsgatan 15 Borås 8 753 HAR Trucken 4 Viaredsvägen 14 Borås 2001 700 4 800 5 500 13 238 HAR B Giutaren 26 Metallgatan 2-4 Alinasås 1933/1989 1 383 9 082 9 418 HAR Konfektasken 15 Kolavägen 2-8/Sidenvägen 7 Alingsås 1929/1969 3 769 6 927 10 696 8 049 HAR B Hede 3:12 Faktorvägen 1 Kungsbacka 1992 1 671 3 2 2 9 4 900 12 188 HAR B Hede 3:131 170 1 347 1 5 1 7 3 172 HAR Tryckarevägen 8 Kungsbacka 1991 2 475 Kungsbacka 4:47 L:a Verkstadsg 2-6/Verkstadsg 7 Kungsbacka 1978/1990 3 991 7 820 HAR B 1 5 1 6 Varla 2:388 Kungsbacka 1983/1995 1 907 1 907 4 101 HAR B Energigatan 21 755 3 431 Varla 2:415 Borgås Gårdsväg 15 Kungsbacka 2002 2 676 9 068 HAR \*/B Flottören 6 1991 367 1 138 1 505 4 209 EKL B Motorgatan 1 Kungälv Kåbäcken 11:7 G:a Alingsåsvägen 29 Partille 1961/1964 2 227 2 227 3 593 HAR

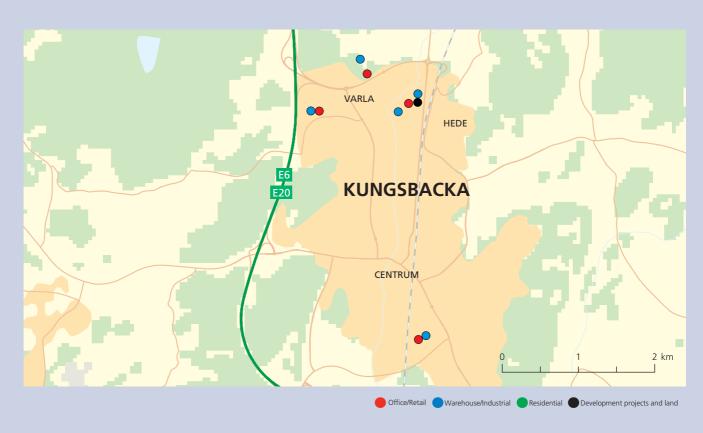
Tax Mgmt.

Total warehouse/industrial 71 629 2 765 288 578 69 740 0 805 433 517 799 585



| Greater Goth            | enbura                    |              |             |        |        |             |             |             |       |       | iax ivigitit.    |
|-------------------------|---------------------------|--------------|-------------|--------|--------|-------------|-------------|-------------|-------|-------|------------------|
|                         | <b>9</b>                  |              | Build/      |        |        | Square metr | es per type | of premises |       |       | assessment Sub-  |
| Name of property        | Address                   | Municipality | Refurb.year | Office | Retail | Warehouse   | Industrial  | Residential | Other | Total | value sidiary No |
| RESIDENTIAL             |                           |              |             |        |        |             |             |             |       |       |                  |
| Bö 13:5-6               | Daltorpsgatan 23-25       | Gothenburg   | 1939/1980   | -      | -      | _           | -           | 1 033       | 20    | 1 053 | 7 345 EKL        |
| Heden 25:9              | Sten Sturegatan 17        | Gothenburg   | 1910/1987   | -      | 190    | -           | -           | 1 634       | -     | 1 824 | 18 977 EKL       |
| Inom Vallgraven 1:6     | Stora Nygatan 3           | Gothenburg   | 1909/1974   | 390    | -      | -           | -           | 782         | -     | 1 172 | 9 736 EKL        |
| Inom Vallgraven 35:16 B | Magasinsg 11-13/Vallg 4-6 | Gothenburg   | 1991        | 251    | 54     | -           | -           | 1 146       | -     | 1 451 | 13 712 EKL       |
| Inom Vallgraven 41:13   | Arsenalsgatan 4           | Gothenburg   | 1908/1990   | 197    | -      | 54          | -           | 2 774       | -     | 3 025 | 27 697 EKL       |
| Kommendantsängen 10:    | :5 Övre Husargatan 27     | Gothenburg   | 1900/1980   | -      | 155    | -           | -           | 1 165       | -     | 1 320 | 11 970 EKL       |
| Masthugget 8:2          | Andra Långgatan 10        | Gothenburg   | 1929        | -      | 201    | -           | -           | 834         | -     | 1 035 | 9 011 EKL        |
| Masthugget 8:6          | Andra Långgatan 4 B       | Gothenburg   | 1929        | 202    | -      | -           | -           | 962         | -     | 1 164 | 10 661 EKL       |
| Vasastaden 17:2         | Vasagatan 23              | Gothenburg   | 1888/1981   | 320    | 200    | -           | -           | 2 315       | -     | 2 835 | 25 673 EKL       |
| Vasastaden 7:15         | Viktoriagatan 8           | Gothenburg   | 1878/1983   | 289    | -      | -           | -           | 1 045       | -     | 1 334 | 12 807 EKL       |
| Kålltorp 109:1          | Hjalmar Selandersgatan 3  | Gothenburg   | 1946/1987   | -      | -      | -           | -           | 1 876       | -     | 1 876 | 15 090 EKL T     |
| Kålltorp 109:2          | Ättekullen 1              | Gothenburg   | 1991        | _      | _      | _           | -           | 1 575       | 215   | 1 790 | 13 842 EKL       |

Note: \*=Aquired in 2004 T=Ground rent A=Lease B=Unutilised building permission





| Greater Gothenburg |
|--------------------|
|--------------------|

| dieatei doti      | lelibulu          |                          |                                    |        |           |            |             |       | 1001 11         | .9       |            |
|-------------------|-------------------|--------------------------|------------------------------------|--------|-----------|------------|-------------|-------|-----------------|----------|------------|
|                   | Build/            |                          | Square metres per type of premises |        |           |            |             |       | assessment Sub- |          |            |
| Name of property  | Address           | Municipality Refurb.year | Office                             | Retail | Warehouse | Industrial | Residential | Other | Total           | value si | diary Note |
| Kålltorp 120:3    | Virginsgatan 7    | Gothenburg 1947/1986     | -                                  | -      | _         | -          | 1 105       | -     | 1 105           | 9 038    | EKL T      |
| Kålltorp 27:18    | Kallkällegatan 16 | Gothenburg 1938/1986     | 62                                 | -      | _         | -          | 830         | -     | 892             | 6 685    | EKL        |
| Kålltorp 38:18    | Björcksgatan 30   | Gothenburg 1935/1985     | -                                  | -      | _         | -          | 744         | 229   | 973             | 6 190    | EKL        |
| Total residential |                   |                          | 1 711                              | 800    | 54        | 0          | 19 820      | 464   | 22 849          | 198 434  |            |

| UNDEVELOPED LAND | ) |
|------------------|---|
|------------------|---|

| Total undeveloped | land                       |              | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 44 600       |
|-------------------|----------------------------|--------------|---|---|---|---|---|---|---|--------------|
| Solsten 1:108     | Företagsparken             | Härryda –    | - | _ | _ | _ | - | _ | - | 5 041 EKL B  |
| Skällared 3:49    | Lysekulevägen              | Kungsbacka – | - | - | _ | - | _ | - | - | – EKL B      |
| Kyllared 1:112    | Tvinnaregatan 27           | Borås –      | - | - | - | - | - | - | - | 255 HAR B    |
| Heliumgasen 4     | Neongatan 4 B              | Mölndal –    | - | - | - | - | - | - | - | 1 806 HAR B  |
| Kobbegården 6:7   | Ekonomivägen 11            | Gothenburg – | - | - | _ | - | - | - | - | 876 HAR B    |
| Kobbegården 152:1 | Industrivägen 4-6          | Gothenburg – | - | - | - | - | - | - | - | 6 800 HAR B  |
| Högsbo 39:3       | Ingela Gathenheilms gata 8 | Gothenburg – | - | - | - | - | - | - | - | 273 HAR B    |
| Högsbo 36:9       | Hulda Mellgrens gata 7     | Gothenburg – | - | - | _ | - | _ | - | - | 1 342 HAR B  |
| Högsbo 33:1       | Gruvgatan 29               | Gothenburg – | - | - | _ | - | - | - | - | 707 HAR B    |
| Kärra 75:3        | Transportgatan 33          | Gothenburg – | - | - | _ | - | - | - | - | – EKL B      |
| Kärra 74:2        | Tagenevägen 29             | Gothenburg – | - | - | _ | - | - | - | - | – EKL B      |
| Kärra 28:10       | Transportgatan 37          | Gothenburg – | - | - | _ | - | - | - | - | – EKL B      |
| Kallebäck 2:5     | Grafiska vägen 2-4         | Gothenburg – | - | - | _ | - | - | - | - | 27 500 EKL B |
| Annedal 21:9      | Haraldsgatan 3             | Gothenburg – | - | - | _ | - | _ | - | - | – EKL B      |

Total Greater Gothenburg 326 847 32 884 330 048 73 189 26 906 3 532 793 406 3 119 766

Note: \*=Aquired in 2004 T=Ground rent A=Lease B=Unutilised building permission

Tax Mamt.





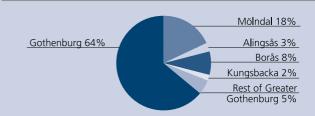
## Castellum's Real Estate Portfolio in Greater Gothenburg 31-12-2004

|                              |            | Area       | Book  | Book<br>value | Rental | Rental<br>value | Economic  | Rental | Property | Property  | Net<br>operating |       |
|------------------------------|------------|------------|-------|---------------|--------|-----------------|-----------|--------|----------|-----------|------------------|-------|
|                              | No. of     | thous.     | value | SEK/          | value  | SEK/            | occupancy | income | costs    | costs     | income           |       |
|                              | properties | sq.m.      | SEKm  | sq.m.         | SEKm   | sq.m.           | rate      | SEKm   | SEKm     | SEK/sq.m. | SEKm             | Yield |
| Office/retail                |            |            |       |               |        |                 |           |        |          |           |                  |       |
| Central Gothenburg           | 22         | 116        | 1 345 | 11 631        | 170    | 1 468           | 86.2%     | 146    | 40       | 347       | 106              | 7.9%  |
| Borås                        | 6          | 44         | 306   | 7 016         | 41     | 946             | 96.5%     | 40     | 13       | 287       | 27               | 8.9%  |
| Mölndal                      | 7          | 37         | 304   | 8 250         | 36     | 969             | 97.0%     | 35     | 6        | 162       | 29               | 9.4%  |
| Högsbo/Sisjön                | 7          | 42         | 244   | 5 751         | 35     | 824             | 76.8%     | 27     | 8        | 176       | 19               | 7.9%  |
| Eastern Gothenburg           | 2          | 29         | 127   | 4 423         | 22     | 766             | 93.2%     | 20     | 8        | 283       | 12               | 9.7%  |
| Rest of Greater Gothenburg   | 23         | 67         | 469   | 6 993         | 64     | 953             | 95.3%     | 61     | 14       | 215       | 47               | 9.9%  |
| Total office/retail          | 67         | 335        | 2 795 | 8 360         | 368    | 1 099           | 89.5%     | 329    | 89       | 265       | 240              | 8.6%  |
| Warehouse/industrial         |            |            |       |               |        |                 |           |        |          |           |                  |       |
| Hisingen                     | 31         | 150        | 567   | <i>3 783</i>  | 86     | 577             | 93.7%     | 81     | 17       | 111       | 64               | 11.4% |
| Mölndal                      | 22         | 121        | 597   | 4 940         | 81     | 672             | 96.2%     | 78     | 12       | 97        | 66               | 11.1% |
| Högsbo/Sisjön                | 15         | 62         | 331   | 5 366         | 44     | 712             | 97.0%     | 43     | 8        | 135       | 35               | 10.4% |
| Eastern Gothenburg           | 1          | 31         | 132   | 4 170         | 22     | 682             | 94.2%     | 20     | 6        | 179       | 14               | 11.1% |
| Borås                        | 4          | 32         | 92    | 2 900         | 13     | 414             | 93.3%     | 12     | 3        | 110       | 9                | 9.5%  |
| Rest of Greater Gothenburg   | 9          | 40         | 177   | 4 366         | 25     | 620             | 96.2%     | 24     | 6        | 154       | 18               | 10.1% |
| Total warehouse/industria    | l 82       | 436        | 1 896 | 4 345         | 271    | 622             | 95.2%     | 258    | 52       | 119       | 206              | 10.9% |
| Residential                  |            |            |       |               |        |                 |           |        |          |           |                  |       |
| Central Gothenburg           | 10         | 16         | 112   | 6 931         | 16     | 980             | 98.5%     | 16     | 6        | 339       | 10               | 9.0%  |
| Eastern Gothenburg           | 5          | 7          | 52    | 7 788         | 7      | 1 013           | 100.0%    | 7      | 2        | 346       | 5                | 8.6%  |
| Total residential            | 15         | 23         | 164   | 7 180         | 23     | 989             | 98.9%     | 23     | 8        | 341       | 15               | 8.9%  |
| Total                        | 164        | 794        | 4 855 | 6 119         | 662    | 834             | 92.2%     | 610    | 149      | 187       | 461              | 9.5%  |
| Leasing and property adminis | stration   |            |       |               |        |                 |           |        | 31       | 39        | -31              | -0.6% |
| Total after leasing and pro  | perty adm  | inistratio | on    |               |        |                 |           | _      | 180      | 226       | 430              | 8.9%  |
| Development projects         | _          | -          | -     | _             | _      | -               | -         | _      | -        | -         | -                | -     |
| Undeveloped land             | 14         | _          | 58    | _             | _      | _               | _         | _      | _        | _         | _                | _     |
| Total                        | 178        | 794        | 4 913 | -             | 662    | -               | -         | 610    | 180      | -         | 430              |       |

## Rental value by property type, excl. projects

## Rental value by area, excl. projects





## **Property related key ratios**

|                                 | 2004  | 2003  | 2002  | 2001  | 2000  | 1999  | 1998  | 1997  |
|---------------------------------|-------|-------|-------|-------|-------|-------|-------|-------|
| Rental value, SEK/sq.m.         | 834   | 798   | 768   | 731   | 689   | 668   | 672   | 664   |
| Economic occupancy rate         | 92.2% | 93.0% | 93.5% | 94.7% | 93.7% | 93.6% | 92.0% | 91.5% |
| Property costs, SEK/sq.m.       | 226   | 215   | 215   | 215   | 213   | 228   | 255   | 226   |
| Net operating income, SEK/sq.m. | 542   | 528   | 503   | 477   | 432   | 397   | 363   | 381   |
| Yield                           | 8.9%  | 8.9%  | 8.8%  | 8.6%  | 8.2%  | 7.9%  | 7.8%  | 8.3%  |
| Book value, SEK/sq.m.           | 6 119 | 5 931 | 5 719 | 5 540 | 5 264 | 5 011 | 4 656 | 4 571 |
| Number of properties            | 178   | 188   | 195   | 208   | 211   | 219   | 218   | 207   |
| Lettable area, thousand sq.m.   | 794   | 765   | 736   | 721   | 740   | 716   | 665   | 646   |

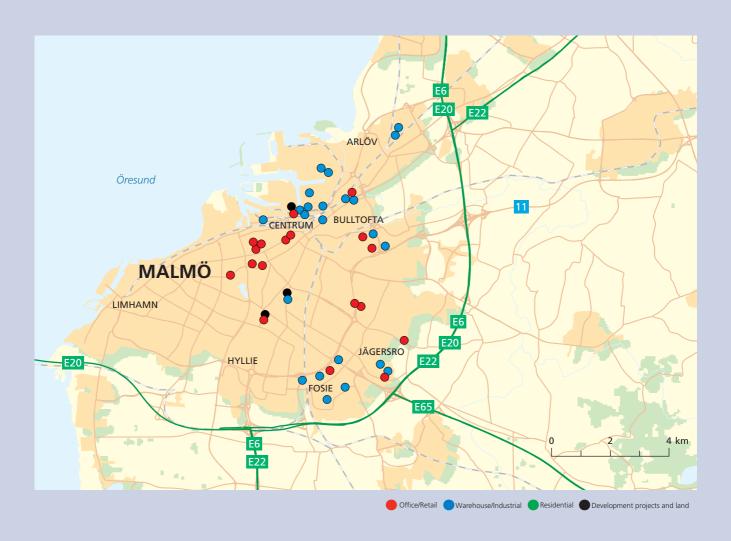
Tax Mgmt. Square metres per type of premises Name of property Address Municipality Refurb.year Office Retail Warehouse Industrial Residential Other Total value sidiary Note OFFICE/RETAIL Betongen 11 Krangatan 4 Malmö 1991 4 879 17 4 896 24 271 BRI T Björnen 6 Davidhallsgatan 20 Malmö 1920/1988 1714 483 29 2 2 2 2 6 22 000 BRI 2 822 Brandnävan 1&2 Stenbärsgatan 1 2 822 13 012 BRI T/B Malmö 1989 Flygledaren 3 Höjdrodergatan 30-34 Malmö 1991 1 610 1 610 5 181 BRI \*/T Flygvärdinnan 4 Höjdrodergatan 30-34 Malmö 1935/2001 5 679 3 883 9 562 56 396 BRI T Folke 3 Fredriksbergsgatan 1 A-C Malmö 1 898 163 2 125 4 186 21 670 BRI Gustav Adolf 13 Gustav Adolfs torg 4 Malmö 1968 11 219 11 219 130 000 BRI Hälsingland 19 A Fosievägen 9-19 Malmö 1950/1995 4 439 4 439 BRI Stora Nygatan Lybeck 10 1964/1992 6 323 9 445 18 5 032 9 838 30 656 263 200 BRI Malmö Malte 23 7 416 Fredriksbergsgatan 16 1965 5 477 956 340 643 39 200 BRI Malmö Murman 8 Krusegatan 27 Malmö 1960/1989 5 209 1 933 7 142 14 969 Norsen 12 Föreningsgatan 27 1930/1990 2 446 96 54 140 363 3 099 Sadelknappen 4 Ridspögatan 10 Malmö 1985 1 010 511 1 521 3 513 BRI Spännbucklan 16 Nya Agnesfridsvägen 178 Malmö 1972/2002 4 762 4 762 14 816 BRI Stadt Hamburg 14 St Hamburgsgatan 1 1900/1991 5 197 4 069 294 9 560 136 000 BRI Malmö Svedienävan 3 Stenbärsgatan 4 Malmö 1991 4 728 4 728 23 603 BRI Tuborg 1 Tuborgsgatan 2 Malmö 1945/1980 7 173 286 403 132 7 994 BRI Vårbuketten 3 2 710 2 710 19 380 BRI B Husievägen 21 Malmö 1987/2002 Forskaren 2 Emdalavägen 4-22 Lund 18 499 1 500 19 999 265 000 BRI B 2001 Jöns Petter Borg 9 Landerigränden 21 Lund 1990 4 442 6 794 11 236 47 724 BRI B Kvartsen 2 Skiffervägen 15 Lund 1991 695 943 1 638 6 254 BRI B Reuterdahl 11 Scheelevägen 16 1990 2 902 205 3 107 34 600 BRI Lund Rudebok 2 Rudeboksvägen 3 1985/2004 4 697 4 697 22 345 BRI Lund Smörkärnan 1 Kaprifolievägen 1 Lund 1968/1995 136 1 620 7 723 69 000 St Botulf 11 Botulfsg 5/Skomakareg 4 Lund 1931/1990 1 359 3 139 380 4 878 61 786 BRI St Clemens 22 Stortorget 6 Lund 1832/1981 667 1 551 847 3 065 49 149 BRI B St Clemens 27 Stortorget 4 Lund 1846/1999 148 1 383 1 531 33 672 BRI Stockholmsledet 8 Scheelevägen 30 1991 10 640 333 740 11 713 106 000 BRI Lund Traktorn 2 Traktorvägen 11 Lund 1990/1995 11 218 11 218 83 000 BRI 2 520 Trumlan 1 Traktorvägen 19 Lund 1990 1 183 1 337 7 870 BRI Erik Dahlberg 2 1890/1987 400 442 842 8 526 BRI Kullagatan 21 Helsingborg Kavalleristen 9 Berga Allé 1 - 3 Helsingborg 1920/1993 11 488 437 757 12 682 70 077 BRI B Kroksaheln 18 Florettgatan 12 82 3 638 15 733 BRI Helsingborg 1988 3 377 179 9 414 9 4 1 4 18 624 BRI Kulan 1 Garnisionsgatan 5 Helsingborg 1996/2005 Musköten 5 Helsingborg 1970/1985 889 3 879 6 165 BRI Bergavägen 8 1 634 540 816 Pilbågen 6 Garnisonsgatan 6 A-6 B Helsingborg 1977 850 814 3 675 5 339 9 362 Pilbågen 9 Garnisonsgatan 6 A-6 B Helsingborg 1980 5 405 4 242 2 033 11 680 25 562 BRI Rustningen 1 Rundgången 26-32 Helsingborg 1989 6 699 1 022 2 2 0 1 372 150 10 444 59 968 BRI

> \*=Aquired in 2004 B=Unutilised building permission Note T=Ground rent A=Lease



| Olegana ite      |                 |                          |        |        |             |             |             |       |       |                    |
|------------------|-----------------|--------------------------|--------|--------|-------------|-------------|-------------|-------|-------|--------------------|
|                  | 9.5             | Build/                   |        |        | Square metr | es per type | of premises |       |       | assessment Sub-    |
| Name of property | Address         | Municipality Refurb.year | Office | Retail | Warehouse   | Industrial  | Residential | Other | Total | value sidiary Note |
| Snårskogen 1     | Kanongatan 157  | Helsingborg 1991         | 1 885  | 3 841  | 2 830       | 72          | -           | -     | 8 628 | 57 344 BRI         |
| Vikingen 4       | L Strandgatan 5 | Helsingborg 1900/1983    | -      | -      | -           | -           | -           | 800   | 800   | 7 261 BRI          |
| Vikingen 6       | Mariagatan 10   | Helsingborg 1878/1984    | 535    | 159    | -           | _           | -           | -     | 694   | 5 296 BRI          |
| Vikingen 12      | L Strandgatan 7 | Helsingborg 1912/1988    | 610    | -      | -           | -           | -           | 600   | 1 210 | 9 150 BRI          |
| Motorblocket 1   | Ringvägen 170   | Landskrona 1972/1992     | _      | 8 758  | 100         | _           | _           | 130   | 8 988 | 29 494 BRI T       |

Total office/retail 162 002 49 817 35 515 1 544 11 283 21 950 282 111 1 896 173





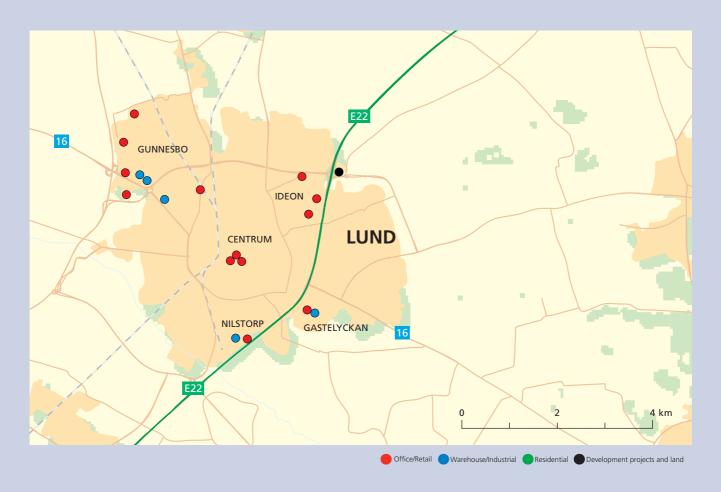
Tax Mgmt.

Tax Mgmt. Square metres per type of premises Name of property Address Municipality Refurb.year Office Retail Warehouse Industrial Residential Other Total value sidiary Note WAREHOUSE/INDUSTRIAL Bjurö 12 Flintrännegatan 21 Malmö 1960/1974 1 270 13 172 8 963 330 23 735 44 139 BRI T 2 418 BRI T Biälken 2 Skruvgatan 4 Malmö 1962/1990 448 650 3 5 1 6 4 141 Bjälken 3 1962 420 2 211 2 631 2 895 BRI Skruvgatan 4-8 Malmö Dubbelknappen 17 Risyxegatan 6 Malmö 1989 2 380 2 380 5 368 BRI B Finngrundet 1 Bjurögatan 29 Malmö 1966 7 490 7 490 8 659 BRI Flygfyren 1 Flygfältsvägen 1 Malmö 1950/2002 1 905 10 035 11 940 35 880 BRI 10 941 Gulsippan 1 Källvattengatan 5 Malmö 1922 10 941 45 241 BRI B Jörgen Kockgatan 11 Hamnen 22:27 1952/1976 954 1 220 1 004 RRI Malmö 266 Holkyxan 5 Bronsyxegatan 11 Malmö 1994/2000 6 5 1 0 6 5 1 0 11 796 BRI Kalkgrundet 5 Borrgatan 15 Malmö 1935/1985 669 6 741 7 410 13 252 BRI T 22 642 40 444 43 820 BRI Kampen 25 Lantmannagatan 22-26 Malmö 1940/1990 4 415 1 825 11 562 Lillgrund 5 Borrgatan 31 Malmö 1952/1998 4 430 4 430 8 834 BRI Långdansen 1 Sångleksgatan 9 Malmö 1980 1 200 1 200 4 398 BRI 260 14 443 BRI 1960 5 930 8 354 Murman 11 Krusegatan 21 Malmö 2 164 12 225 BRI Murmansgatan 124 1959/1987 1 048 5 305 6 5 1 5 Murman 7 Malmö 162 Revolversvarven 9 Jägershillgatan 16 Malmö 1985 3 900 3 900 13 571 Ringspännet 1 Kantyxegatan 5 2002 6 700 6 700 8 983 Sadelknappen 1 Sadelgatan 9 Malmö 1979 2 000 2 000 3 907 BRI Skjutsstallslyckan 3 Lundavägen 62 Malmö 1946 1 391 1 705 3 096 3 668 BRI 1 743 4 160 BRI Stångbettet 1 Travbanegatan 1 1989 1 743 Malmö 14 401 15 587 24 333 BRI B Tistlarna 9 Styrsögatan 3 Malmö 1991 1 186 Tågarp 16:22 Malmö 1968/1993 9 937 9 937 16 013 BRI Företagsvägen 14 Tågarp 16:72 Företagsvägen 25 Malmö 1973/1988 3 086 3 086 6 652 BRI Annedal 9 Annedalsvägen 7 Lund 1990 1 296 1 296 3 329 BRI Kvartsen 3 Porfyrgatan 10 Lund 1985 222 450 672 2 456 BRI Råbyholm 5 Landerigränden 2-4 Lund 1984 2 486 7 908 10 394 37 053 BRI Välten 4 2003 3 100 5 600 BRI Traktorvägen 8-10 3 100 Lund Välten 5 Traktorvägen 8-10 1974/1995 3 645 3 645 7 187 BRI Lund Årdret 12 Höstbruksvägen 14 Lund 1990 2 049 2 049 5 278 Bergakungen 1 Måndagsgatan 6 Helsingborg 618 2 325 2 943 9 436 BRI Dolken 4 Bergavägen 8 Helsingborg 1970/1985 252 1 700 1 044 2 996 4 363 BRI \* Grushädden 2 8 006 9 404 25 634 BRI Mogatan 2-6 Helsingborg 1989 1 398 Hyveljärnet 3 2 276 2 276 5 148 BRI Lastgatan 9 Helsingborg 1990 Mimer 12 S Tvärgången 3 Helsingborg 1960 159 289 2 649 3 097 – BRI B 19 552 BRI Nide 2 Rundgången 10 Helsingborg 1955/1985 2 485 5 344 1 924 304 10 057 Studsaren 4 Helsingborg 1970 1 049 1 049 3 018 BRI Bergavägen 21 Värjan 3 Garnisionsgatan 9 Helsingborg 1969 1 112 695 3 025 4 832 13 672 BRI B Total warehouse/industrial 20 237 3 991 185 181 15 912 0 17 254 242 575 479 108

> \*=Aquired in 2004 T=Ground rent A=Lease B=Unutilised building permission



| Öresund Regi            | on                      |              |             |        |        |              |             |             |       |        | Tax N        | lgmt.      |
|-------------------------|-------------------------|--------------|-------------|--------|--------|--------------|-------------|-------------|-------|--------|--------------|------------|
| <u>-</u>                |                         |              | Build/      |        |        | Square metro | es per type | of premises |       | ä      | assessment S | ub-        |
| Name of property        | Address                 | Municipality | Refurb.year | Office | Retail | Warehouse    | Industrial  | Residential | Other | Total  | value si     | diary Note |
| RESIDENTIAL             |                         |              |             |        |        |              |             |             |       |        |              |            |
| Ehrensvärd/De la Gardie | Cederströmsgatan 6-8    | Helsingborg  | 1943/1985   | -      | -      | 59           | -           | 2 226       | -     | 2 285  | 13 181       | BRI        |
| Gjuteriet 14            | Hjälmhultsgatan 10-12   | Helsingborg  | 1940/1992   | -      | -      | -            | -           | 2 390       | -     | 2 390  | 15 384       | BRI        |
| Hallen 21               | Drottninggatan 96-98    | Helsingborg  | 1956        | -      | 371    | -            | -           | 899         | -     | 1 270  | 5 986        | BRI        |
| Hamilton 1              | Ehrensvärdsgatan 6-8    | Helsingborg  | 1939/1996   | -      | -      | -            | -           | 1 551       | 8     | 1 559  | 12 566       | BRI        |
| Kaplanen 9              | Kopparmöllegatan 15 A-C | Helsingborg  | 1944/1988   | -      | -      | -            | -           | 2 331       | 15    | 2 346  | 13 868       | BRI        |
| Munken 2                | Rektorsgatan 5          | Helsingborg  | 1945/2000   | 345    | 1 184  | 137          | -           | 11 954      | 80    | 13 700 | 56 721       | BRI        |
| Parkkvarteret 7         | Krabbegatan 14          | Helsingborg  | 1943/1987   | -      | -      | -            | -           | 983         | -     | 983    | 5 752        | BRI        |
| Unionen 25              | S Strandgatan 5-7       | Helsingborg  | 1986/1986   | -      | 177    | -            | -           | 2 351       | 314   | 2 842  | 15 868       | BRI        |
| Total residential       |                         |              |             | 345    | 1 732  | 196          | 0           | 24 685      | 417   | 27 375 | 139 326      |            |





| ••           |      | _   |     |       |
|--------------|------|-----|-----|-------|
| <b>O</b>     |      |     |     | gion  |
| Ur           | esii | na  | RP  | aion  |
| $\mathbf{v}$ | CJU  | IIG | 110 | givii |
|              |      |     |     |       |

Tax Mgmt. assessment Sub-Square metres per type of premises Retail Warehouse Industrial Residential Other Name of property Address Municipality Refurb.year Office Total value sidiary Note **DEVELOPMENT PROJECTS** 1950/1995 59 540 BRI Hälsingland 19 B Fosievägen 9-19 Malmö 8 245 2 119 55 10 419 8 558 1 073 2 279 5 206 25 011 BRI B Topasen 1 Andesitgatan 8 Helsingborg 1989 5 206 84 551 **Total development projects** 9 318 2 119 2 334 0 18 977 0 UNDEVELOPED LAND Intäkten 5 Lantmannag 20/Ystadsg 49 Malmö 2 165 BRI B Moränen 1&2 Borrgatan 1 Malmö 2 257 BRI B Höjdpunkten 2 Lund Lund 3 769 BRI B Diabasgatan 540 BRI B Akvamarin 1 Helsingborg Total undeveloped land 8 731 0 0 0 0 0

**Total Öresund Region** 191 902 57 659 223 226 22 662 35 968 39 621 571 038 2 607 889



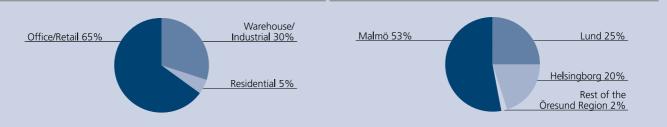


# Castellum's Real Estate Portfolio in the Öresund Region 31-12-2004

|                              |            |            |       | Book   |        | Rental |           |        |          |           | Net       |       |
|------------------------------|------------|------------|-------|--------|--------|--------|-----------|--------|----------|-----------|-----------|-------|
|                              |            | Area       | Book  | value  | Rental | value  | Economic  | Rental | Property | Property  | operating |       |
|                              | No. of     | thous.     | value | SEK/   | value  | SEK/   | occupancy | income | costs    | costs     | income    |       |
|                              | properties | sq.m.      | SEKm  | sq.m.  | SEKm   | sq.m.  | rate      | SEKm   | SEKm     | SEK/sq.m. | SEKm      | Yield |
| Office/retail                |            |            |       |        |        |        |           |        |          |           |           |       |
| Malmö                        | 18         | 121        | 1 351 | 11 206 | 160    | 1 324  | 91.5%     | 146    | 40       | 329       | 106       | 7.9%  |
| Lund                         | 12         | 83         | 819   | 9 830  | 112    | 1 348  | 94.6%     | 107    | 24       | 283       | 83        | 10.1% |
| Helsingborg                  | 12         | 69         | 400   | 5 780  | 56     | 813    | 84.2%     | 47     | 13       | 192       | 34        | 8.5%  |
| Rest of the Öresund Region   | 1          | 9          | 41    | 4 539  | 8      | 850    | 80.6%     | 6      | 3        | 373       | 3         | 6.9%  |
| Total office/retail          | 43         | 282        | 2 611 | 9 255  | 336    | 1 190  | 91.1%     | 306    | 80       | 283       | 226       | 8.7%  |
| Warehouse/industrial         |            |            |       |        |        |        |           |        |          |           |           |       |
| Malmö                        | 23         | 185        | 647   | 3 502  | 113    | 612    | 89.4%     | 101    | 28       | 151       | 73        | 11.3% |
| Helsingborg                  | 8          | 37         | 119   | 3 228  | 21     | 582    | 89.7%     | 19     | 6        | 153       | 13        | 11.4% |
| Lund                         | 6          | 21         | 114   | 5 392  | 17     | 776    | 96.1%     | 16     | 2        | 103       | 14        | 11.9% |
| Total warehouse/industria    | l 37       | 243        | 880   | 3 625  | 151    | 622    | 90.2%     | 136    | 36       | 147       | 100       | 11.4% |
| Residential                  |            |            |       |        |        |        |           |        |          |           |           |       |
| Helsingborg                  | 8          | 27         | 221   | 8 077  | 27     | 990    | 99.2%     | 27     | 8        | 310       | 19        | 8.3%  |
| Total residential            | 8          | 27         | 221   | 8 077  | 27     | 990    | 99.2%     | 27     | 8        | 310       | 19        | 8.3%  |
| Total                        | 88         | 552        | 3 712 | 6 723  | 514    | 931    | 91.2%     | 469    | 124      | 225       | 345       | 9.3%  |
| Leasing and property adminis | tration    |            |       |        |        |        |           |        | 21       | 37        | -21       | -0.6% |
| Total after leasing and pro  | perty adm  | inistratio | on    |        |        |        |           |        | 145      | 262       | 324       | 8.7%  |
| Development projects         | 1          | 19         | 151   | _      | 7      | _      | _         | 6      | 3        | _         | 3         | _     |
| Undeveloped land             | 4          | _          | 23    | _      | _      | -      | _         | _      | _        | -         | _         | _     |
| Total                        | 93         | 571        | 3 886 | -      | 521    | _      | -         | 475    | 148      | -         | 327       | -     |

## Rental value by property type, excl. projects

## Rental value by area, excl. projects



## **Property related key ratios**

|                                 | 2004  | 2003  | 2002  | 2001  | 2000  | 1999  | 1998  | 1997  |
|---------------------------------|-------|-------|-------|-------|-------|-------|-------|-------|
| Rental value, SEK/sq.m.         | 931   | 892   | 830   | 784   | 720   | 690   | 668   | 667   |
| Economic occupancy rate         | 91.2% | 90.4% | 92.4% | 92.7% | 93.1% | 90.6% | 89.8% | 89.1% |
| Property costs, SEK/sq.m.       | 262   | 256   | 238   | 247   | 235   | 226   | 245   | 231   |
| Net operating income, SEK/sq.m. | 587   | 550   | 529   | 480   | 435   | 399   | 355   | 363   |
| Yield                           | 8.7%  | 8.4%  | 8.8%  | 8.8%  | 8.4%  | 8.1%  | 8.0%  | 8.0%  |
| Book value, SEK/sq.m.           | 6 723 | 6 516 | 6 029 | 5 466 | 5 160 | 4 906 | 4 467 | 4 537 |
| Number of properties            | 93    | 97    | 101   | 100   | 111   | 108   | 101   | 122   |
| Lettable area, thousand sq.m.   | 571   | 566   | 559   | 529   | 522   | 486   | 412   | 444   |

### **Greater Stockholm**

Tax Mamt. Build/ assessment Sub-Square metres per type of premises Name of property Municipality Refurb.year Office Retail Warehouse Industrial Residential Other Total value sidiary Note OFFICE/RETAIL Alphyddan 11 Bällstavägen 28-36 Stockholm 1964 4 363 4 363 10 734 BRO Archimedes 1 Gårdsfogdevägen 2-6 Stockholm 1979 11 904 1 829 3 730 388 17 851 86 717 BRO Betongblandaren 3 Gårdsfogdevägen 16 Stockholm 1971 3 238 2 873 6 111 28 000 BRO Betongblandaren 12 Gårdsfogdevägen 18 B Stockholm 1972 6 7 1 5 735 7 450 47 600 BRO 2 020 66 200 BRO Betongblandaren 13 Adolfbergsvägen 15, 25-31 Stockholm 1989 7 678 1 086 10 784 Fredsfors 14 Karlsbodavägen 39-41 12 420 2 277 18 747 96 200 BRO Stockholm 1960 3 650 400 Linaberg 15 1973 3 247 1 123 4 370 13 653 BRO T Alpvägen 17 Stockholm Vallonsmidet 8 Gårdsfogdevägen 1-7 Stockholm 1963/1992 13 128 2 959 6 833 22 920 144 800 BRO B Ekenäs 1 Finlandsgatan 24-48 Stockholm 2003 18 048 490 18 538 199 000 BRO T Ekenäs 2 Finlandsgatan 12-14 Stockholm 1989 4 572 72 4 644 44 600 BRO T Finlandsgatan 10 3 195 4 295 35 400 BRO T Ekenäs 3 Stockholm 1989 310 790 Ekenäs 4 Finlandsgatan 16-18 Stockholm 1991 7 458 100 435 7 993 72 000 BRO T Karis 3 Finlandsgatan 62 Stockholm 1989 2 967 219 3 186 29 200 BRO T Karis 4 Finlandsgatan 50-60 Stockholm 4 606 440 202 5 248 42 200 BRO T Renseriet 25 (7+1) Bolidenv 12-16 Tjurhornsgr 3 Stockholm 889 430 80 80 1 479 6 855 BRO B Renseriet 26 Bolidenv 14-16/Tjurhornsgr 3 Stockholm 1965 1 572 436 213 302 2 523 20 640 BRO Huddingevägen 103-109 20 453 22 871 140 741 BRO Tiurhornet 15 Stockholm 1986 575 1 843 Getholmen 2 Måsholmstorget 1-13 Stockholm 1990 5 674 5 674 32 800 BRO T Hästholmen 2 Ekholmsvägen 23 1985 1 220 6 239 BRO T Stockholm 1 220 Mandelblomman 15 Avestag 29/Kronofogdev 56 Stockholm 1950/1990 3 394 191 3 585 16 129 BRO Drevern 1&3 Gråhundsvägen 82-84 1970/1995 1 226 3 961 20 204 BRO Stockholm Haifa 1 Tegeluddsvägen 97 Stockholm 1962 3 749 3 749 BRO Solkraften 11 Solkraftsvägen 18 C Stockholm 1991 900 487 1 387 5 722 BRO T Ekplantan 4 8 572 254 10 127 66 000 BRO Djupdalsvägen 1-7 Sollentuna 1990 1 301 Ekstubbarna Diupdalsvägen Sollentuna 1989 6 475 60 6 535 44 478 BRO Ringpärmen 4 Bergskällavägen 32 Sollentuna 1987 10 359 869 1 284 12 512 68 000 BRO 6 344 33 400 Sjöstugan 1 Sidensvansvägen 8-10 Sollentuna 4 3 3 1 2 013 BRO Altartorpet 22 Jägerhorns väg 6 Huddinge 1986 818 1 477 420 2 715 19 761 BRO T Altartorpet 23 Jägerhorns väg 8 Huddinge 1987 4 2 2 1 4 2 2 1 30 200 BRO T Huddinge Arrendatorn 15 Jägerhorns väg 3-5 1987 509 1 369 6 110 BRO 860 Arrendatorn 16 Jägerhorns väg 1 1987 884 418 1 302 6 649 BRO Huddinge Ellipsen 3 Ellipsvägen 11 Huddinge 1993 1 723 1 367 3 090 10 501 BRO Veddesta 2:22 Nettovägen 7 Järfälla 1965/1975 508 508 1 606 BRO Veddesta 2:23 Nettovägen 1 Järfälla 1971/1985 5 140 699 5 839 23 000 BRO Sicklaön 393:4 Vikdalsvägen 50 Nacka 1990 3 255 516 3 771 44 200 BRO Sicklaön 394-5 1 914 22 000 BRO Vikdalsgränd 10 1991 1 834 80 Nacka Total office/retail 185 597 868 4 522 243 196 1 541 539 20 535 31 674 0

> \*=Aquired in 2004 T=Ground rent A=Lease B=Unutilised building permission





Greater Stockholm

Tax Mgmt.

Square metres not turn of promittee

Square metres not turn of promittee

Square metres not turn of promittee

Tax Mgmt.

| dicater stock        | KIIOIIII                             |              | Build/      |         |        | Square met | res per type | of premise: | 5      |           | assessment S | iub-      |
|----------------------|--------------------------------------|--------------|-------------|---------|--------|------------|--------------|-------------|--------|-----------|--------------|-----------|
| Name of property     | Address                              | Municipality | Refurb.year | Office  | Retail | Warehouse  | Industrial   | Residentia  | l Othe | r Total   | value s      | idiary No |
| WAREHOUSE/INDUS      | STRIAL                               |              |             |         |        |            |              |             |        |           |              |           |
| Charkuteristen 5     | Hallvägen 21                         | Stockholm    | 1955        | 202     | -      | 6 775      | -            | -           | -      | 6 977     | 16 661       | BRO T     |
| Charkuteristen 6     | Slakthusgatan 20                     | Stockholm    | 1955        | -       | -      | 2 557      | -            | -           | -      | 2 557     | 5 397        | BRO T     |
| Charkuteristen 8     | Slakthusgatan 22                     | Stockholm    | 1968        | -       | -      | 5 359      | _            | -           | -      | 5 359     | 10 564       | BRO T     |
| Linde Torp 8 A       | Bolidenvägen 8-10                    | Stockholm    | 1929        | 408     | -      | 1 529      | -            | -           | -      | 1 937     | 10 030       | BRO B     |
| Sandhagen 6          | Slakthusgatan 9                      | Stockholm    | 1967        | 1 501   | -      | 2 659      | -            | -           | -      | 4 160     | 9 365        | BRO T     |
| Domnarvet 27         | Fagerstagatan 19 B                   | Stockholm    | 1982        | -       | -      | _          | 1 950        | -           | -      | 1 950     | 6 796        | BRO T     |
| Domnarvet 39         | Gunnebogatan 24-26                   | Stockholm    | 1989        | 1 209   | -      | 1 417      | -            | -           | -      | 2 626     | 12 976       | BRO T     |
| Domnarvet 4          | Domnarvsgatan 27-29                  | Stockholm    | 1987        | 1 636   | -      | -          | 6 396        | -           | -      | 8 032     | 23 872       | BRO T     |
| Getholmen 1          | Ekholmsvägen 32-36                   | Stockholm    | 1982        | 4 569   | -      | _          | 3 412        | -           | -      | 7 981     | 30 714       | BRO T     |
| Stensätra 7          | Strömsätrav 16                       | Stockholm    | 1974        | 958     | -      | 4 330      | -            | -           | -      | 5 288     | 16 647       | BRO T     |
| Elektra 3            | Västbergavägen 25                    | Stockholm    | 1946        | 907     | 235    | 5 820      | _            | -           | -      | 6 962     | 15 858       | BRO       |
| Godståget 1          | Transportvägen 7-9                   | Stockholm    | 1985        | 2 169   | -      | 10 789     | -            | -           | -      | 12 958    | 55 800       | BRO       |
| Lagerhallen 2        | Brunnbyv 2-4/<br>Partihandelsv 27-45 | Stockholm    | 1975        | 2 236   | -      | 7 560      | -            | -           | 3 567  | 13 363    | 34 129       | BRO */    |
| Torngluggen 1-3      | Bällstav 159/Tornväktargr 1-9        | Stockholm    | 1963/1983   | 3 –     | -      | 1 900      | _            | _           | _      | 1 900     | 5 275        | BRO T/    |
| Tornluckan 1         | Tornväktargränd 6                    | Stockholm    | 1960        | _       | _      | 810        | _            | _           | _      | 810       | 1 653        | BRO T     |
| Rosersberg 2:21-22   | Rosersbergsvägen 43-45               | Sigtuna      | 1990        | _       | -      | 2 126      | _            | _           | _      | 2 126     | 5 148        | BRO       |
| Rosersberg 11:12     | Tallbacksgatan 6-12                  | Sigtuna      | 1988        | 1 121   | -      | 17 005     | _            | _           | _      | 18 126    | 34 448       | BRO       |
| Rosersberg 11:34     | Tallbacksgatan 14                    | Sigtuna      | 1987/1989   | ) –     | _      | 5 930      | _            | _           | _      | 5 930     | 15 070       | BRO       |
| Rosersberg 11:35     | Tallbacksgatan 18                    | Sigtuna      | 1990        | _       | -      | 8 139      | _            | _           | -      | 8 139     | 20 231       | BRO       |
| Hantverkaren 2       | Hantverkarvägen 9                    | Botkyrka     | 1976/1979   | ) –     | -      | _          | 5 790        | _           | _      | 5 790     | 10 299       | BRO       |
| Kumla Hage 3         | Kumla Gårdsväg 24 A-B                | Botkyrka     | 1985        | _       | 690    | 1 200      | _            | -           | -      | 1 890     | 3 622        | BRO       |
| Kumla Hage 13        | Kumla Gårdsväg 24 C                  | Botkyrka     | 1990        | _       | -      | 1 630      | _            | _           | _      | 1 630     | 3 081        | BRO       |
| Mästaren 1           | Kumla Gårdsväg 21                    | Botkyrka     | 1983/1986   | 360     | -      | 9 820      | 10 814       | -           | -      | 20 994    | 41 724       | BRO       |
| Elementet 4          | Bäckvägen 18                         | Sollentuna   | 1960        | 595     | 200    | 6 700      | _            | -           | -      | 7 495     | 13 238       | BRO       |
| Tidskriften 2        | Kuskvägen 2                          | Sollentuna   | 1976        | 1 108   | 3 650  | 5 173      | _            | _           | _      | 9 931     | 30 847       | BRO       |
| Veddesta 2:19        | Girovägen 9                          | Järfälla     | 1964        | _       | -      | 2 556      | _            | _           | -      | 2 556     | 6 014        | BRO       |
| Veddesta 2:21        | Nettovägen 5                         | Järfälla     | 1965/1988   | 343     | -      | 1 562      | _            | _           | -      | 1 905     | 3 439        | BRO       |
| Veddesta 2:26        | Nettovägen 11                        | Järfälla     | 1968        | 775     | 190    | 1 938      | _            | _           | _      | 2 903     | 6 004        | BRO       |
| Veddesta 2:50        | Kontov 7/ Veddestav 23-25            | Järfälla     | 1964        | 611     | _      | 3 007      | 700          | _           | _      | 4 318     | 9 227        | BRO B     |
| Visiret 2            | Smista Allé 44                       | Huddinge     | 2004        | _       | -      | _          | 2 135        | _           | -      | 2 135     | _            | BRO       |
| Total warehouse/inc  | dustrial                             |              |             | 20 708  | 4 965  | 118 291    | 31 197       | 0           | 3 567  | 178 728   | 458 129      |           |
| JNDEVELOPED LAN      | D                                    |              |             |         |        |            |              |             |        |           |              |           |
| Linde Torp 8         | Bolidenv 2-6/Huddingev 101           | Stockholm    | -           | -       | -      | -          | -            | -           | -      | -         | 1 518        | BRO B     |
| Rankan 3-4           | Sollentunaholmsvägen 1-7             | Sollentuna   | -           | -       | -      | -          | -            | -           | -      | -         | 19 800       | BRO B     |
| Smista Park          | Smista Allé                          | Huddinge     | -           | -       | -      | -          | -            | -           | -      | -         | 66 807       | BRO B     |
| Saltmossen 3         | Kumla Gårdsväg 21                    | Botkyrka     | -           | -       | -      | -          | _            | -           |        | _         | 2 975        | BRO B     |
| Total undeveloped I  | and                                  |              |             | 0       | 0      | 0          | 0            | 0           | 0      | 0         | 91 100       |           |
| Total Greater Stockh | nolm                                 |              |             | 206 305 | 25 500 | 149 965    | 32 065       | 0           | 8 089  | 421 924 2 | 2 090 768    |           |
|                      |                                      |              |             |         |        |            |              |             |        |           |              |           |

Note: \*=Aquired in 2004 T=Ground rent A=Lease B=Unutilised building permission



## Castellum's Real Estate Portfolio in Greater Stockholm 31-12-2004

|                                       |                   |            |               | Book   |               | Rental |                   |                |               |                    | Net            |       |
|---------------------------------------|-------------------|------------|---------------|--------|---------------|--------|-------------------|----------------|---------------|--------------------|----------------|-------|
|                                       |                   | Area       | Book          | value  | Rental        | value  | Economic          | Rental         | Property      | Property           | operating      |       |
|                                       | No. of properties | thous.     | value<br>SEKm | SEK/   | value<br>SEKm | SEK/   | occupancy<br>rate | income<br>SEKm | costs<br>SEKm | costs<br>SEK/sq.m. | income<br>SEKm | Yield |
| Office/retail                         | properties        | sq.m.      | SENIII        | sq.m.  | SENIII        | sq.m.  | Tale              | SENIII         | SEKIII        | SEN/SY.III.        | SENIII         | Tielu |
| Mariehäll in Bromma                   | 8                 | 93         | 680           | 7 340  | 105           | 1 134  | 82.9%             | 87             | 27            | 293                | 60             | 8.8%  |
| Elektronikbyn in Kista                | 6                 | 95<br>44   | 486           | 11 063 | 71            | 1 622  | 71.1%             | 51             | 21            | 293<br>467         | 30             | 6.2%  |
| · · · · · · · · · · · · · · · · · · · |                   |            |               |        |               |        |                   |                |               |                    |                |       |
| Sollentuna                            | 4                 | 35         | 216           | 6 089  | 42            | 1 162  | 88.0%             | 36             | 10            | 283                | 26             | 12.1% |
| Johanneshov                           | 3                 | 27         | 250           | 9 315  | 34            | 1 265  | 94.0%             | 32             | 9             | 342                | 23             | 9.1%  |
| Skärholmen/Kungens kurva              | 7                 | 19         | 105           | 5 374  | 20            | 1 026  | 74.6%             | 15             | 7             | 368                | 8              | 7.4%  |
| Rest of Greater Stockholm             | 8                 | 25         | 156           | 6 304  | 26            | 1 054  | 93.3%             | 24             | 9             | 365                | 15             | 9.8%  |
| Total office/retail                   | 36                | 243        | 1 893         | 7 784  | 298           | 1 224  | 82.4%             | 245            | 83            | 342                | 162            | 8.6%  |
| Warehouse/industrial                  |                   |            |               |        |               |        |                   |                |               |                    |                |       |
| Rosersberg                            | 4                 | 34         | 100           | 2 905  | 24            | 709    | 89.4%             | 22             | 6             | 165                | 16             | 16.2% |
| Johanneshov                           | 5                 | 21         | 152           | 7 258  | 19            | 908    | 96.3%             | 18             | 6             | 285                | 12             | 8.1%  |
| Veddesta/Lunda                        | 7                 | 24         | 89            | 3 683  | 18            | 742    | 90.0%             | 16             | 6             | 247                | 10             | 11.4% |
| Botkyrka                              | 4                 | 30         | 67            | 2 215  | 18            | 587    | 66.4%             | 12             | 4             | 139                | 8              | 11.3% |
| Skärholmen/Kungens kurva              | 3                 | 16         | 104           | 6 717  | 15            | 988    | 89.0%             | 13             | 5             | 324                | 8              | 8.3%  |
| Rest of Greater Stockholm             | 7                 | 54         | 237           | 4 443  | 43            | 801    | 94.7%             | 41             | 13            | 241                | 28             | 11.6% |
| Total warehouse/industria             | l 30              | 179        | 749           | 4 193  | 137           | 768    | 89.1%             | 122            | 40            | 222                | 82             | 11.0% |
| Total                                 | 66                | 422        | 2 642         | 6 263  | 435           | 1 031  | 84.5%             | 367            | 123           | 291                | 244            | 9.3%  |
| Leasing and property adminis          | stration          |            |               |        |               |        |                   |                | 20            | 47                 | -20            | -0.8% |
| Total after leasing and pro           | perty adm         | inistratio | on            |        |               |        |                   |                | 143           | 338                | 224            | 8.5%  |
| Development projects                  | -                 | -          | -             | -      | -             | -      | -                 | -              | -             | -                  | -              | -     |
| Undeveloped land                      | 4                 | -          | 78            | _      | -             | -      | -                 | -              | -             | -                  | _              | _     |
| Total                                 | 70                | 422        | 2 720         | -      | 435           | -      | -                 | 367            | 143           | -                  | 224            | -     |

## Rental value by property type, excl. projects

## Rental value by area, excl. projects

Sollentuna 13%

Johanneshov 12%
Skärholmen/
Kungens kurva 8%
Elektronikbyn
in Kista 17%



## **Property related key ratios**

|                                 | 2004  | 2003  | 2002  | 2001  | 2000  | 1999  | 1998  | 1997  |
|---------------------------------|-------|-------|-------|-------|-------|-------|-------|-------|
| Rental value, SEK/sq.m.         | 1 031 | 1 044 | 1 032 | 935   | 892   | 833   | 796   | 755   |
| Economic occupancy rate         | 84.5% | 87.0% | 89.1% | 94.1% | 92.5% | 91.3% | 86.9% | 81.3% |
| Property costs, SEK/sq.m.       | 338   | 330   | 323   | 333   | 316   | 321   | 319   | 280   |
| Net operating income, SEK/sq.m. | 533   | 578   | 596   | 546   | 510   | 440   | 373   | 334   |
| Yield                           | 8.5%  | 9.2%  | 9.6%  | 10.2% | 9.9%  | 9.2%  | 8.3%  | 7.8%  |
| Book value, SEK/sq.m.           | 6 263 | 6 289 | 6 218 | 5 337 | 5 167 | 4 780 | 4 508 | 4 291 |
| Number of properties            | 70    | 70    | 70    | 71    | 62    | 63    | 60    | 60    |
| Lettable area, thousand sq.m.   | 422   | 403   | 404   | 405   | 355   | 351   | 335   | 342   |

# Western Småland

|                  |                               |              | Build/      |        |        | Square metro | es per type | of premises |       |        | assessment S | iub-        |
|------------------|-------------------------------|--------------|-------------|--------|--------|--------------|-------------|-------------|-------|--------|--------------|-------------|
| Name of property | Address                       | Municipality | Refurb.year | Office | Retail | Warehouse    | Industrial  | Residential | Other | Total  | value s      | idiary Note |
| OFFICE/RETAIL    |                               |              |             |        |        |              |             |             |       |        |              |             |
| Almen 9          | Malmövägen 12-14              | Värnamo      | 1957/1989   | 1 082  | 11 309 | -            | -           | -           | 40    | 12 431 | 43 899       | COR         |
| Bodarna 2        | Myntgatan 8, 10               | Värnamo      | 1934/1991   | 1 329  | 373    | 104          | -           | -           | -     | 1 806  | 9 370        | COR         |
| Bokbindaren 20   | Västbovägen 56                | Värnamo      | 1975/1991   | 1 792  | -      | 769          | -           | -           | -     | 2 561  | 4 228        | COR         |
| Drabanten 1      | Nydalavägen 16                | Värnamo      | 1940/1986   | 230    | 1 028  | -            | -           | -           | -     | 1 258  | 2 561        | COR         |
| Gamla Gåsen 4    | Boagatan 1                    | Värnamo      | 1907        | -      | -      | -            | -           | -           | 200   | 200    | 707          | COR         |
| Gillet 1         | Flanaden 3-5                  | Värnamo      | 1974        | 2 410  | 925    | 96           | -           | 1 701       | -     | 5 132  | 24 675       | COR         |
| Golvläggaren 2   | Silkesvägen 30                | Värnamo      | 1991        | 740    | -      | -            | -           | -           | -     | 740    | 1 508        | COR         |
| Jungfrun 11      | Köpmansg 3-7/Luddög 1         | Värnamo      | 1950/1982   | 329    | 4 174  | -            | -           | 478         | -     | 4 981  | 22 580       | COR         |
| Karpen 3         | Jönköpingsvägen 105-107       | Värnamo      | 1956/1990   | 525    | 983    | 405          | 740         | -           | -     | 2 653  | 3 466        | COR         |
| Knekten 15       | Jönköpingsvägen 21            | Värnamo      | 1971/1989   | 459    | 559    | 31           | 240         | -           | 6     | 1 295  | 4 121        | COR         |
| Lejonet 11       | Lasarettsgatan 1              | Värnamo      | 1987/1987   | 4 124  | 855    | 226          | -           | 89          | -     | 5 294  | 26 761       | COR         |
| Linden 1         | Malmövägen 3                  | Värnamo      | 1961        | -      | 130    | -            | -           | -           | -     | 130    | 1 232        | COR         |
| Linden 3         | Växjövägen 24-26              | Värnamo      | 1960/1989   | 2 281  | 560    | 2 292        | -           | -           | -     | 5 133  | 11 426       | COR         |
| Ljuset 8         | Nydalavägen 1-9               | Värnamo      | 2003        | -      | -      | 2 590        | -           | -           | -     | 2 590  | 10 754       | COR         |
| Mon 13           | Karlsdalsgatan 2              | Värnamo      | 1983        | 1 986  | -      | -            | -           | -           | -     | 1 986  | 7 067        | COR         |
| Rågen 1          | Expovägen 6                   | Värnamo      | 1965/1990   | 2 847  | -      | 2 314        | -           | -           | -     | 5 161  | 5 139        | COR         |
| Vindruvan 15     | Storgatsbacken 12             | Värnamo      | 1989        | 904    | 1 110  | -            | -           | -           | -     | 2 014  | 10 039       | COR         |
| Vindruvan 4      | Storgatsb 14-20/Myntg 13 m fl | Värnamo      | 1982        | 1 203  | 11 007 | 30           | -           | 2 162       | 5     | 14 407 | 59 094       | COR         |
| Värnamo 14:11    | Jönköpingsvägen 41-43         | Värnamo      | 1917/1982   | 2 225  | -      | 1 965        | -           | -           | -     | 4 190  | 8 148        | COR         |
| Droskan 12       | Slottsgatan 14                | Jönköping    | 1990        | 9 531  | -      | -            | -           | -           | 23    | 9 554  | 63 600       | COR         |
| Hotellet 8       | V Storgatan 9-13              | Jönköping    | 1963/1999   | 2 948  | 15 490 | 538          | -           | -           | -     | 18 976 | 119 000      | COR         |
| Vagnmakaren 7    | Hästhovsvägen 2               | Jönköping    | 1983        | -      | 8 100  | -            | -           | -           | -     | 8 100  | 38 200       | COR         |
| Valutan 11       | Kompanigatan 1-2              | Jönköping    | 1992        | 2 942  | 2 030  | 153          | -           | -           | 80    | 5 205  | 39 000       | COR         |
| Vattenpasset 6   | Kungsängsvägen 7              | Jönköping    | 1971/1990   | 1 669  | -      | 482          | -           | -           | -     | 2 151  | 4 633        | COR         |
| Vilan 7          | Huskvarnavägen 58-64          | Jönköping    | 1955/1999   | 9 280  | 565    | 6 071        | -           | -           | -     | 15 916 | 54 451       | COR         |
| Visionen 1       | Bataljonsgatan 10             | Jönköping    | 1996/1995   | 8 468  | -      | 423          | -           | -           | 730   | 9 621  | 24 746       | COR */B     |
| Vågskålen 3      | Huskvarnavägen 40             | Jönköping    | 1983        | 7 573  | 387    | 8 217        | -           | -           | -     | 16 177 | 31 202       | COR B       |
| Vägporten 5      | Vasavägen 4                   | Jönköping    | 1955        | 251    | 2 076  | -            | -           | -           | -     | 2 327  | 4 666        | COR         |
| Garvaren 4       | Hjalmar Petris väg 32         | Växjö        | 1981        | 2 487  | -      | -            | -           | -           | -     | 2 487  | 7 445        | COR B       |
| Nordstjärnan 1   | Kronobergsgatan 18-20         | Växjö        | 1971/2000   | 4 633  | 1 009  | -            | -           | -           | 23    | 5 665  | 32 000       | COR         |
| Plåtslagaren 4   | Verkstadsgatan 5              | Växjö        | 1967/1988   | 2 176  | 765    | 706          | 1 893       | -           | 50    | 5 590  | 5 116        | COR         |
| Segerstad 4      | Segerstadsvägen 7             | Växjö        | 1990        | 910    | -      | -            | -           | -           | -     | 910    | -            | COR         |
| Sotaren 4        | Arabygatan 82                 | Växjö        | 1992        | 2 436  | 457    | 109          | -           | -           | _     | 3 002  | 13 649       | COR         |
| Svea 8           | Lineborgsplan 3               | Växjö        | 1982        | 2 044  | -      | -            | -           | -           | -     | 2 044  | 8 241        | COR         |
|                  |                               |              |             |        | 1 941  |              |             |             |       |        |              |             |

Total office/retail 84 184 65 833 27 521 2 873 4 430 1 157 185 998 732 324

Note: \*=Aquired in 2004 T=Ground rent A=Lease B=Unutilised building permission

Tax Mgmt.



Western Småland

Build/

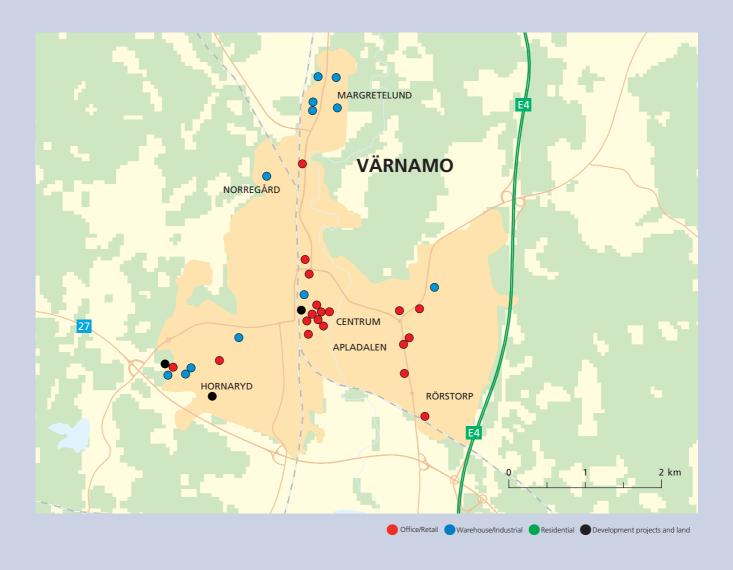
Build/

Square metres per type of premises

Tax Mgmt.

assessment Sub-

|                  |                  |              | Dullu/      |        |        | Square metri | es her type | or brennises |       |        | assessment ann-    |
|------------------|------------------|--------------|-------------|--------|--------|--------------|-------------|--------------|-------|--------|--------------------|
| Name of property | Address          | Municipality | Refurb.year | Office | Retail | Warehouse    | Industrial  | Residential  | Other | Total  | value sidiary Note |
| WAREHOUSE/IND    | USTRIAL          |              |             |        |        |              |             |              |       |        |                    |
| Draken 1         | Ingelundsvägen 1 | Värnamo      | 1968/1988   | -      | -      | 1 750        | -           | -            | -     | 1 750  | 2 348 COR B        |
| Flundran 4       | Runemovägen 1    | Värnamo      | 1963/1992   | -      | -      | 4 279        | 6 006       | -            | -     | 10 285 | 10 136 COR B       |
| Krukmakaren 6    | Silkesvägen 2    | Värnamo      | 1961        | 950    | 140    | 748          | -           | -            | -     | 1 838  | 1 965 COR          |
| Mattläggaren 1   | Silkesvägen 24   | Värnamo      | 1989        | -      | -      | 2 700        | -           | -            | -     | 2 700  | 8 620 COR          |





Western Småland

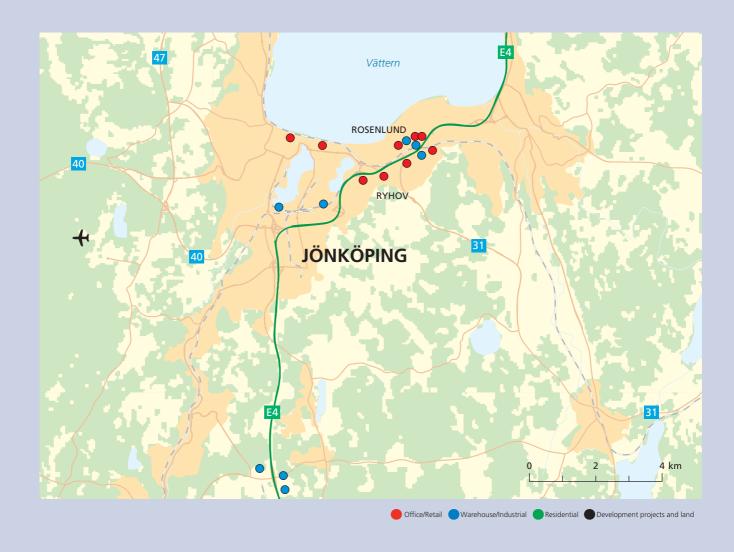
|                    |                          |              | Build/      |        |        | Square metr | es per type | of premises |       | ä       | assessment S | iub-        |
|--------------------|--------------------------|--------------|-------------|--------|--------|-------------|-------------|-------------|-------|---------|--------------|-------------|
| Name of property   | Address                  | Municipality | Refurb.year | Office | Retail | Warehouse   | Industrial  | Residential | Other | Total   | value s      | idiary Note |
| Mattläggaren 2     | Silkesvägen 24           | Värnamo      | 1997        | -      | -      | 2 580       | -           | -           | -     | 2 580   | 4 644        | COR         |
| Posten 4           | Postgatan 3-5            | Värnamo      | 1929        | 414    | 810    | 333         | 2 480       | 159         | -     | 4 196   | 10 746       | COR         |
| Rödspättan 1       | Runemovägen 10           | Värnamo      | 1973        | -      | _      | 4 705       | -           | -           | -     | 4 705   | 4 384        | COR *       |
| Rödspättan 4       | Runemovägen 4            | Värnamo      | 1980        | -      | -      | 2 960       | -           | -           | -     | 2 960   | 3 262        | COR         |
| Sandskäddan 4      | Margretelundsvägen 7     | Värnamo      | 1982        | -      | -      | 2 780       | -           | -           | -     | 2 780   | 3 195        | COR         |
| Sjötungan 3        | Margretelundsvägen 6     | Värnamo      | 1989        | -      | -      | 2 570       | -           | -           | -     | 2 570   | 3 849        | COR B       |
| Takläggaren 4      | Rörläggarev 8/Silkesv 39 | Värnamo      | 1991        | -      | -      | 9 067       | -           | -           | -     | 9 067   | 11 470       | COR B       |
| Yxan 6             | Fabriksgatan 1           | Värnamo      | 1978/1990   | -      | -      | 1 170       | -           | -           | -     | 1 170   | 2 275        | COR B       |
| Flahult 21:3       | Momarken 42              | Jönköping    | 1980        | -      | -      | 4 147       | -           | -           | -     | 4 147   | 8 356        | COR B       |
| Flahult 21:12      | Alfavägen 4              | Jönköping    | 1989        | -      | _      | -           | 1 052       | -           | -     | 1 052   | 2 049        | COR         |
| Flahult 78:2       | Momarken 12              | Jönköping    | 1986/1990   | 419    | -      | -           | 3 248       | -           | -     | 3 667   | 7 758        | COR B       |
| Vargön 4           | Vasavägen 5              | Jönköping    | 1989        | -      | -      | -           | 4 070       | -           | -     | 4 070   | 7 582        | COR         |
| Vattenpasset 2     | Ekhagsringen 17          | Jönköping    | 1980        | 359    | -      | 1 343       | 2 433       | -           | -     | 4 135   | 9 793        | COR         |
| Vingen 4           | Linnegatan 1             | Jönköping    | 1970        | -      | 1 130  | -           | 2 815       | -           | -     | 3 945   | 8 194        | COR B       |
| Österbotten 4      | Skeppsbrogatan 6         | Jönköping    | 1930/1991   | 419    | -      | 72          | 2 369       | -           | 118   | 2 978   | 3 977        | COR         |
| Överlappen 13      | Kalkstensgatan 6-8       | Jönköping    | 1977/1995   | 2 701  | -      | 419         | 2 196       | -           | -     | 5 316   | 16 183       | COR *       |
| Elefanten 3        | Rådjursvägen 6           | Växjö        | 1988        | -      | -      | 1 074       | 1 244       | -           | -     | 2 318   | 3 596        | COR         |
| Illern 5           | Isbjörnsvägen 11-13      | Växjö        | 1987        | 529    | -      | 192         | 1 425       | -           | -     | 2 146   | 4 278        | COR         |
| Isbjörnen 4        | Isbjörnsvägen 6          | Växjö        | 1993        | -      | -      | -           | 10 933      | -           | -     | 10 933  | 18 086       | COR         |
| Modellen 9         | Blädingevägen 40         | Alvesta      | 1962/1987   | -      | -      | -           | 6 880       | -           | -     | 6 880   | 4 659        | COR         |
| Sjömärket 3        | Annavägen 3              | Växjö        | 1989        | 1 794  | 341    | 863         | 6 423       | -           | -     | 9 421   | 16 052       | COR B       |
| Snickaren 12       | Smedjegatan 10, 20       | Växjö        | 1976/1989   | 1 671  | 1 037  | 19 985      | -           | -           | -     | 22 693  | 22 120       | COR B       |
| Hillerstorp 4:116  | Brogatan 19              | Gnosjö       | 1985        | -      | -      | -           | 5 900       | -           | -     | 5 900   | 7 835        | COR         |
| Marås 1:26,1:12    | Maråsliden 7, 10         | Gnosjö       | 1930/1975   | -      | -      | -           | 8 800       | -           | -     | 8 800   | 4 017        | COR         |
| Töllstorp 1:561    | Mobäcksvägen 2           | Gnosjö       | 1946        | -      | -      | -           | 4 290       | -           | -     | 4 290   | 5 212        | COR         |
| Törestorp 2:51     | Kulltorpsvägen 25        | Gnosjö       | 1946        | -      | -      | -           | 14 310      | -           | -     | 14 310  | 13 768       | COR B       |
| Källemo 1          | Källemogatan 12          | Vaggeryd     | 1956/1988   | -      | -      | 7 552       | -           | -           | -     | 7 552   | 7 749        | COR B       |
| Yggen 1            | Krokvägen 1              | Vaggeryd     | 1985/1989   | -      | -      | -           | 6 291       | -           | -     | 6 291   | 8 215        | COR         |
| Total warehouse/ir | ndustrial                |              |             | 9 256  | 3 458  | 71 289      | 93 165      | 159         | 118   | 177 445 | 246 373      |             |

Note: \*=Aquired in 2004 T=Ground rent A=Lease B=Unutilised building permission



Western Småland

| Mastelli Silie    | alallu         |              |             |        |        |             |             |             |       |        | ian iriginici      |
|-------------------|----------------|--------------|-------------|--------|--------|-------------|-------------|-------------|-------|--------|--------------------|
|                   |                |              | Build/      |        |        | Square metr | es per type | of premises |       | ä      | assessment Sub-    |
| Name of property  | Address        | Municipality | Refurb.year | Office | Retail | Warehouse   | Industrial  | Residential | Other | Total  | value sidiary Note |
| DEVELOPMENT PRO   | DJECTS         |              |             |        |        |             |             |             |       |        |                    |
| Glasmästaren 1    | Arabygatan 80  | Växjö        | 1988        | 6 450  | 1 032  | 342         | -           | -           | -     | 7 824  | 20 600 COR         |
| Rimfrosten 1      | Solängsvägen 4 | Växjö        | 1972        | 208    | 4 852  | 4 051       | -           | -           | -     | 9 111  | 23 200 COR B       |
| Total development | projects       |              |             | 6 658  | 5 884  | 4 393       | 0           | 0           | 0     | 16 935 | 43 800             |





Tax Mamt.

Western Småland

Build/ Square metres per type of premises

Tax Mgmt.

Square metres per type of premises assessment Sub-

|                   | isigaren 1 Repslagarevägen 5 äggaren 3 Silkesvägen 30 amo 13:308 Myntgatan 2 amo 14:86 Myntgatan 6 amo Torp 1:11 Skogsmark 1:4 Skogsmark |              |             |        |        | Square metres per type of premises |            |             |       |       |                    | assessment Sub- |  |  |  |
|-------------------|--|--------------|-------------|--------|--------|------------------------------------|------------|-------------|-------|-------|--------------------|-----------------|--|--|--|
| Name of property  | Address  | Municipality | Refurb.year | Office | Retail | Warehouse                          | Industrial | Residential | Other | Total | value sidiary Note |                 |  |  |  |
| UNDEVELOPED LAN   | ND .   |              |             |        |        |                                    |            |             |       |       |                    |                 |  |  |  |
| Bleckslagaren 1   | Repslagarevägen 5  | Värnamo      | -           | -      | -      | _                                  | -          | -           | -     | -     | 325 COR *          |                 |  |  |  |
| Golvläggaren 3    | Silkesvägen 30   | Värnamo      | -           | -      | -      | -                                  | -          | -           | -     | -     | - COR B            |                 |  |  |  |
| Värnamo 13:308    | Myntgatan 2  | Värnamo      | -           | -      | -      | -                                  | -          | -           | -     | -     | - COR A            |                 |  |  |  |
| Värnamo 14:86     | Myntgatan 6  | Värnamo      | -           | -      | -      | -                                  | -          | -           | -     | -     | - COR              |                 |  |  |  |
| Värnamo Torp 1:11 | Skogsmark  | Värnamo      | -           | -      | -      | -                                  | -          | -           | -     | -     | 1 323 COR          |                 |  |  |  |
| Gårö 1:4          | Skogsmark  | Gnosjö       | -           | -      | -      | -                                  | -          | -           | -     | -     | 625 COR            |                 |  |  |  |
| Hornabo 1:15      | Rosendalsgatan 4   | Gnosjö       | -           | -      | -      | -                                  | -          | -           | -     | -     | 138 COR            |                 |  |  |  |
| Total undovoloped | land   |              |             | 0      | 0      | 0                                  | 0          | 0           | 0     | 0     | 2 411              |                 |  |  |  |

Note: \*=Aquired in 2004 T=Ground rent A=Lease B=Unutilised building permission

100 098 75 175 103 203 96 038 4 589 1 275 380 378 1 024 908





Total Western Småland

## Castellum's Real Estate Portfolio in Western Småland 31-12-2004

|                               |            |            |       | Book         |        | Rental     |           |        |          |           | Net       |       |
|-------------------------------|------------|------------|-------|--------------|--------|------------|-----------|--------|----------|-----------|-----------|-------|
|                               |            | Area       | Book  | value        | Rental | value      | Economic  | Rental | Property | Property  | operating |       |
|                               | No. of     | thous.     | value | SEK/         | value  | SEK/       | occupancy | income | costs    | costs     | income    |       |
| I                             | properties | sq.m.      | SEKm  | sq.m.        | SEKm   | sq.m.      | rate      | SEKm   | SEKm     | SEK/sq.m. | SEKm      | Yield |
| Office/retail                 |            |            |       |              |        |            |           |        |          |           |           |       |
| Jönköping                     | 9          | 88         | 564   | 6 402        | 84     | 954        | 91.9%     | 77     | 22       | 245       | 55        | 9.9%  |
| Värnamo                       | 19         | 74         | 356   | 4 810        | 56     | <i>759</i> | 92.6%     | 52     | 19       | 258       | 33        | 9.3%  |
| Växjö                         | 7          | 24         | 155   | 6 459        | 21     | 881        | 97.1%     | 21     | 5        | 213       | 16        | 9.9%  |
| Total office/retail           | 35         | 186        | 1 075 | <i>5 776</i> | 161    | 867        | 92.8%     | 150    | 46       | 246       | 104       | 9.7%  |
| Warehouse/industrial          |            |            |       |              |        |            |           |        |          |           |           |       |
| Växjö                         | 6          | 54         | 170   | 3 123        | 30     | 558        | 97.5%     | 30     | 5        | 99        | 25        | 14.2% |
| Värnamo                       | 12         | 47         | 106   | 2 273        | 21     | 442        | 81.3%     | 17     | 4        | 81        | 13        | 12.2% |
| Jönköping                     | 8          | 29         | 84    | 2 880        | 14     | 480        | 64.4%     | 9      | 4        | 132       | 5         | 6.2%  |
| Rest of Western Småland       | 6          | 47         | 65    | 1 383        | 13     | 281        | 76.0%     | 10     | 2        | 40        | 8         | 12.5% |
| Total warehouse/industrial    | 32         | 177        | 425   | 2 397        | 78     | 441        | 83.6%     | 66     | 15       | 84        | 51        | 11.9% |
| Total                         | 67         | 363        | 1 500 | 4 127        | 239    | 659        | 89.8%     | 216    | 61       | 167       | 155       | 10.3% |
| Leasing and property administ | ration     |            |       |              |        |            |           |        | 11       | 32        | -11       | -0.8% |
| Total after leasing and prop  | erty adm   | inistratio | n     |              |        |            |           | _      | 72       | 198       | 144       | 9.5%  |
| Development projects          | 2          | 17         | 56    | _            | 10     | -          | -         | 5      | 4        | -         | 1         | -     |
| Undeveloped land              | 7          | _          | 6     | _            | _      | _          | _         | _      | -        | -         | _         | _     |
| Total                         | 76         | 380        | 1 562 | -            | 249    | -          | -         | 221    | 76       | -         | 145       | _     |

## Rental value by property type, excl. projects

## Rental value by area, excl. projects





## **Property related key ratios**

|                                 | 2004  | 2003  | 2002  | 2001  | 2000  | 1999  | 1998  | 1997  |
|---------------------------------|-------|-------|-------|-------|-------|-------|-------|-------|
| Rental value, SEK/sq.m.         | 659   | 617   | 598   | 551   | 510   | 481   | 504   | 490   |
| Economic occupancy rate         | 89.8% | 91.3% | 90.0% | 88.0% | 89.0% | 88.6% | 89.6% | 92.5% |
| Property costs, SEK/sq.m.       | 198   | 193   | 173   | 171   | 155   | 163   | 188   | 166   |
| Net operating income, SEK/sq.m. | 393   | 370   | 365   | 314   | 298   | 263   | 264   | 287   |
| Yield                           | 9.5%  | 9.6%  | 10.0% | 9.4%  | 9.8%  | 9.1%  | 8.7%  | 9.6%  |
| Book value, SEK/sq.m.           | 4 127 | 3 875 | 3 651 | 3 325 | 3 034 | 2 884 | 3 047 | 2 988 |
| Number of properties            | 76    | 74    | 71    | 75    | 82    | 97    | 104   | 120   |
| Lettable area, thousand sq.m.   | 380   | 370   | 347   | 350   | 388   | 404   | 398   | 391   |

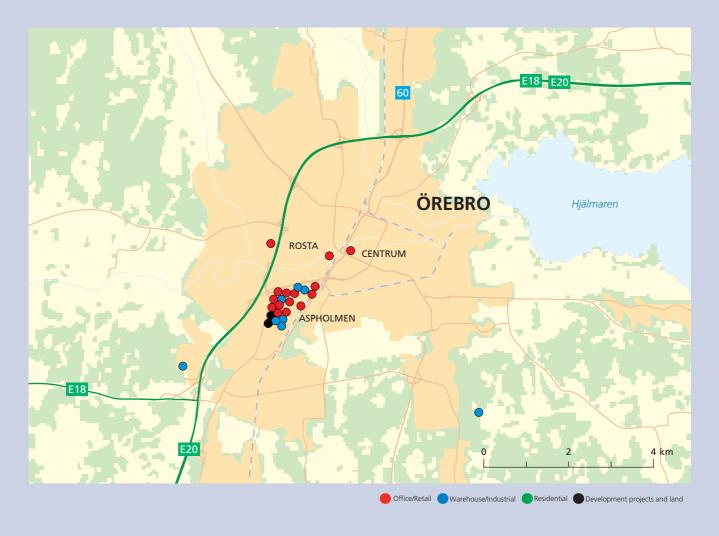
# Mälardalen Tax Mgmt. Ruild/ Square metres per type of premises assessment Sub-

| Name of property Address |                          |              | Build/      |        |        | Square metr | es per type | of premises |       |        | assessment S | iub-        |
|--------------------------|--------------------------|--------------|-------------|--------|--------|-------------|-------------|-------------|-------|--------|--------------|-------------|
| Name of property         | Address                  | Municipality | Refurb.year | Office | Retail | Warehouse   | Industrial  | Residential | Other | Total  | value s      | idiary Note |
| OFFICE/RETAIL            |                          |              |             |        |        |             |             |             |       |        |              |             |
| Basen 10                 | Fridhemsgatan 2-4        | Örebro       | 1900/1990   | 5 830  | _      | 402         | _           | _           | -     | 6 232  | 32 350       | ASP         |
| Lagerchefen 3            | Aspholmsvägen 3          | Örebro       | 1957/1985   | -      | 1 900  | -           | -           | -           | -     | 1 900  | 4 925        | ASP         |
| Lantmannen 7             | Boställsvägen 10         | Örebro       | 1985        | 310    | 2 050  | 215         | -           | -           | -     | 2 575  | 7 477        | ASP         |
| Längan 20                | Fabriksgatan 8           | Örebro       | 1993        | 3 465  | -      | 112         | -           | -           | -     | 3 577  | 16 158       | ASP         |
| Motormannen 1            | Radiatorvägen 1          | Örebro       | 1966        | 385    | 3 484  | 410         | -           | -           | -     | 4 279  | 12 025       | ASP         |
| Röda rummet              | Radiatorvägen 17         | Örebro       | 2000        | 3 310  | -      | -           | -           | -           | -     | 3 310  | 18 490       | ASP         |
| Rörmokaren 5             | Elementvägen 1           | Örebro       | 1984        | 1 590  | 575    | 200         | _           | _           | -     | 2 365  | 7 055        | ASP         |
| Svetsaren 4              | Elementvägen 12          | Örebro       | 1976/1984   | -      | 1 790  | 2 590       | -           | -           | -     | 4 380  | 6 890        | ASP         |
| Svetsaren 5              | Elementvägen 14          | Örebro       | 1977/1988   | 2 625  | -      | 430         | -           | -           | -     | 3 055  | 8 360        | ASP         |
| Svetsaren 7              | Elementvägen 16          | Örebro       | 1960/1983   | 855    | -      | _           | -           | _           | -     | 855    | 1 842        | ASP         |
| Svetsaren 8              | Elementvägen 4           | Örebro       | 1977        | 560    | 3 070  | 220         | -           | -           | -     | 3 850  | 10 382       | ASP T       |
| Vindrutan 1              | Västhagagatan 3          | Örebro       | 1992        | -      | 1 295  | -           | 20          | -           | -     | 1 315  | 7 800        | ASP         |
| Virkeshandlaren 10       | Radiatorvägen 13-15      | Örebro       | 1979        | 2 940  | 3 280  | 1 213       | -           | -           | -     | 7 433  | 26 072       | ASP         |
| Virkeshandlaren 7        | Radiatorvägen 11         | Örebro       | 1970/1987   | 4 834  | 1 620  | 96          | -           | _           | -     | 6 550  | 21 990       | ASP         |
| Ånsta 20:117             | Aspholmsvägen 9          | Örebro       | 1990        | 675    | -      | -           | -           | -           | -     | 675    | 2 323        | ASP         |
| Boländerna 30:2 B        | Verkstadsgatan 11        | Uppsala      | 2002        | 2 134  | -      | _           | -           | -           | -     | 2 134  | 9 242        | ASP         |
| Boländerna 35:2          | Bolandsgatan 20          | Uppsala      | 1981        | _      | 4 118  | _           | _           | _           | -     | 4 118  | 24 894       | ASP         |
| Dragarbrunn 20:2         | Kungsg/St Persg          | Uppsala      | 1963        | 1 907  | 626    | -           | -           | -           | -     | 2 533  | -            | ASP         |
| Kungsängen 24:3          | Kungsgatan 95            | Uppsala      | 1998        | 729    | 5 750  | -           | -           | -           | -     | 6 479  | 48 600       | ASP         |
| Kungsängen 29:1          | Kungsgatan 70            | Uppsala      | 1985        | 2 264  | 1 993  | 145         | -           | -           | -     | 4 402  | 14 506       | ASP         |
| Kungsängen 35:3          | Kungsgatan 76            | Uppsala      | 2001        | 3 060  | -      | -           | -           | -           | -     | 3 060  | 13 154       | ASP         |
| Kvarngärdet 64:3         | Sportfältsvägen 3        | Uppsala      | 1991        | 1 979  | -      | -           | -           | -           | -     | 1 979  | 9 995        | ASP         |
| Årsta 67:1               | Stålgatan 8-12           | Uppsala      | 1988        | 532    | 9 078  | 217         | 362         | -           | -     | 10 189 | 32 587       | ASP         |
| Årsta 72:3               | Svederusgatan 1-4        | Uppsala      | 1990        | -      | 9 367  | -           | -           | -           | -     | 9 367  | 21 604       | ASP         |
| Årsta 74:1               | Fyrislundsgatan 68       | Uppsala      | 1985        | -      | 6 956  | -           | -           | -           | -     | 6 956  | 32 200       | ASP         |
| Årsta 74:3               | Axel Johanssons gata 4-6 | Uppsala      | 1990        | 13 799 | -      | -           | -           | -           | -     | 13 799 | 99 800       | ASP         |
| Almen 3                  | Släggargatan 1           | Västerås     | 1964/1986   | 2 140  | -      | -           | -           | -           | -     | 2 140  | 4 639        | ASP         |
| Blästerugnen 2           | Kokillgatan 7            | Västerås     | 1991        | _      | 1 807  | 183         | -           | _           | -     | 1 990  | 5 727        | ASP T       |
| Dagsländan 11            | Jonasborgsvägen 26       | Västerås     | 1990        | 1 107  | -      | -           | -           | -           | -     | 1 107  | 3 271        | ASP T       |
| Degeln 1                 | Kokillgatan 1-3          | Västerås     | 1984        | 4 483  | 1 175  | 850         | -           | -           | -     | 6 508  | 20 588       | ASP T       |
| Elledningen 4            | Tunbytorpsgatan 31       | Västerås     | 1991        | 3 620  | -      | _           | _           | _           | -     | 3 620  | 8 158        | ASP         |
| Fallhammaren 1           | Fallhammargatan 3        | Västerås     | 1989        | 2 968  | -      | 1 537       | -           | -           | -     | 4 505  | 13 132       | ASP         |
| Friledningen 13          | Tunbytorpsgatan 10       | Västerås     | 1978        | 945    | -      | 940         | -           | -           | -     | 1 885  | 3 945        | ASP T/B     |
| Gjutjärnet 7             | Gjutjärnsgatan 5         | Västerås     | 1989        | _      | 2 218  | 258         | -           | _           | _     | 2 476  | 12 000       | ASP         |
| Hjulsmeden 1             | Gjutjärnsgatan 8         | Västerås     | 1990        | _      | 1 351  | 632         | _           | -           | -     | 1 983  | 4 452        | ASP         |
| Kokillen 1               | Kokillgatan 2            | Västerås     | 1988        | 901    | 881    | 1 295       | -           | -           | -     | 3 077  | 6 612        | ASP T       |
|                          |                          |              |             |        |        |             |             |             |       |        |              |             |

Note: \*=Aquired in 2004 T=Ground rent A=Lease B=Unutilised building permission



| Mälardalen          |                             |              |             |        |        |             |             |             |       |         | Tax Mg         | gmt.      |
|---------------------|-----------------------------|--------------|-------------|--------|--------|-------------|-------------|-------------|-------|---------|----------------|-----------|
|                     |                             |              | Build/      |        |        | Square metr | es per type | of premises |       | ä       | assessment Sul | b-        |
| Name of property    | Address                     | Municipality | Refurb.year | Office | Retail | Warehouse   | Industrial  | Residential | Other | Total   | value sid      | iary Note |
| Kopparlunden        | Kopparlunden                | Västerås     | 1890/2000   | 17 950 | -      | -           | -           | -           | -     | 17 950  | 65 996 A       | ASP       |
| Kyrkobacksgärdet 9  | Arosvägen 32                | Västerås     | 1920/1986   | -      | 377    | -           | -           | 140         | -     | 517     | 2 193          | ASP       |
| Ringborren 8&16     | Tallmätargatan 1            | Västerås     | 1956/1988   | 1 640  | 582    | 1 605       | -           | 108         | -     | 3 935   | 8 309 A        | ASP       |
| Märsta 1:219        | Raisogatan 1-27             | Sigtuna      | 1993        | 2 795  | -      | -           | -           | 883         | -     | 3 678   | 22 071         | ASP B     |
| Märsta 16:3         | Maskingatan 3               | Sigtuna      | 1992        | 2 463  | -      | 385         | -           | -           | -     | 2 848   | 12 288         | ASP       |
| Odin 1              | Hökartorget/Glasgatan 8 A-B | Köping       | 1933/1994   | -      | 710    | -           | -           | 719         | -     | 1 429   | 5 030 A        | ASP       |
| Total office/retail |                             |              |             | 94 795 | 66 053 | 13 935      | 382         | 1 850       | 0     | 177 015 | 689 132        |           |





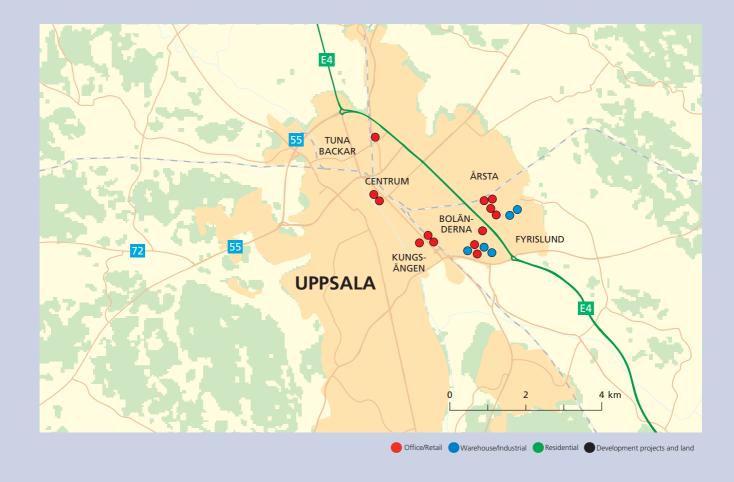
Mälardalen Suite metre sex true of promine

| Malardalen         |                      |              | Build/      |        |        | Square meti | es ner tvne | of nremises |       |         | ا lax<br>Sassessment S | vlgmt.<br>Sub- |
|--------------------|----------------------|--------------|-------------|--------|--------|-------------|-------------|-------------|-------|---------|------------------------|----------------|
| Name of property   | Address              | Municipality | Refurb.year | Office | Retail | <u> </u>    |             | Residential | Other |         |                        | idiary Note    |
| WAREHOUSE/INDU     | JSTRIAL              |              |             |        |        |             |             |             |       |         |                        |                |
| Chauffören 2       | Stuvargatan 3        | Örebro       | 1991        | 1 150  | _      | 5 950       | _           | _           | _     | 7 100   | 13 301                 | ASP            |
| Gällersta-Gryt 4:9 | Gällerstavägen       | Örebro       | 1969        | 1 640  | _      | _           | 10 000      | _           | _     | 11 640  | 11 933                 | ASP            |
| Konstruktören 10   | Söderleden 12        | Örebro       | 1987        | _      | _      | 3 665       | _           | _           | _     | 3 665   | 6 906                  | ASP            |
| Konstruktören 11   | Söderleden 14        | Örebro       | 1987        | _      | _      | 1 715       | _           | -           | -     | 1 715   | 3 757                  | ASP            |
| Konstruktören 9    | Söderleden 10        | Örebro       | 1987        | _      | _      | 1 260       | _           | _           | _     | 1 260   | 2 349                  | ASP            |
| Radion 2           | Radiogatan 1         | Kumla        | 1991/1995   | _      | _      | _           | 4 100       | -           | _     | 4 100   | 7 512                  | ASP            |
| Rörläggaren 2      | Aspholmsvägen 6      | Örebro       | 1984        | _      | _      | 2 500       | _           | -           | _     | 2 500   | 4 129                  | ASP *          |
| Rörmokaren 1       | Elementvägen 13-15   | Örebro       | 1963/1986   | 110    | 185    | -           | 3 550       | -           | -     | 3 845   | 7 674                  | ASP            |
| Boländerna 28:2    | Verkstadsgatan 17    | Uppsala      | 1968        | -      | -      | 2 272       | -           | -           | -     | 2 272   | 6 594                  | ASP B          |
| Boländerna 28:3    | Verkstadsgatan 9     | Uppsala      | 1981        | 144    | -      | 205         | -           | _           | -     | 349     | 1 669                  | ASP */B        |
| Boländerna 30:2    | Verkstadsgatan 9     | Uppsala      | 1971        | -      | 9 679  | 12 594      | _           | -           | _     | 22 273  | 51 116                 | ASP B          |
| Boländerna 30:3    | Verkstadsgatan 9     | Uppsala      | 1987        | -      | -      | 2 500       | -           | -           | -     | 2 500   | 8 838                  | ASP B          |
| Årsta 36:2         | Möllersvärdsgatan 12 | Uppsala      | 1978/1989   | 2 082  | -      | 436         | -           | -           | -     | 2 518   | 7 819                  | ASP            |
| Årsta 38:1         | Möllersvärdsgatan 5  | Uppsala      | 1979        | -      | -      | -           | 2 955       | -           | _     | 2 955   | 7 552                  | ASP            |
| Barkborren 3       | Barkborregatan 3     | Västerås     | 1970/1989   | -      | -      | -           | 2 950       | -           | -     | 2 950   | 3 501                  | ASP T          |
| Elledningen 1      | Tunbytorpsgatan 31   | Västerås     | 1982        | -      | -      | -           | 1 910       | -           | -     | 1 910   | 3 753                  | ASP T          |
| Jordlinan 2        | Stenbygatan 6        | Västerås     | 1991        | -      | 2 450  | 5 644       | -           | -           | -     | 8 094   | 18 425                 | ASP            |
| Köpmannen 1        | Kranbyggargatan 1    | Västerås     | 1984        | 400    | -      | -           | 1 050       | -           | -     | 1 450   | 2 560                  | ASP            |
| Köpmannen 3        | Kranbyggargatan 3    | Västerås     | 1982        | -      | -      | -           | 2 370       | -           | -     | 2 370   | 4 540                  | ASP T          |
| Köpmannen 8        | Lundby Gårdsgata 4   | Västerås     | 1988        | 210    | -      | -           | 2 390       | -           | -     | 2 600   | 3 729                  | ASP *          |
| Lufthammaren 1     | Ånghammargatan 2-4   | Västerås     | 1977        | 4 168  | -      | 2 820       | -           | -           | -     | 6 988   | 21 243                 | ASP T          |
| Ånghammaren 2      | Ånghammargatan 1-9   | Västerås     | 1972/1994   | 2 086  | 100    | 11 005      | -           | -           | -     | 13 191  | 14 935                 | ASP T          |
| Broby 11:8         | Östra Bangatan 14    | Sigtuna      | 1989        | 248    | -      | 583         | -           | -           | -     | 831     | 2 039                  | ASP            |
| Märsta 16:2        | Maskingatan 5-7      | Sigtuna      | 1989        | 600    | -      | 1 013       | -           | -           | -     | 1 613   | 4 150                  | ASP            |
| Märsta 17:6        | Maskingatan 8        | Sigtuna      | 1970/1988   | 452    | _      | -           | 2 221       | -           | -     | 2 673   | 6 997                  | ASP            |
| Märsta 21:51       | Elkraftsgatan 11-13  | Sigtuna      | 1990        | -      | -      | -           | 2 200       | -           | -     | 2 200   | 7 312                  | ASP            |
| Märsta 23:8        | Servogatan 16        | Sigtuna      | 1986        | 35     | -      | -           | 615         | -           | -     | 650     | 2 237                  | ASP            |
| Total warehouse/ir | ndustrial            |              |             | 13 325 | 12 414 | 54 162      | 36 311      | 0           | 0     | 116 212 | 236 570                |                |

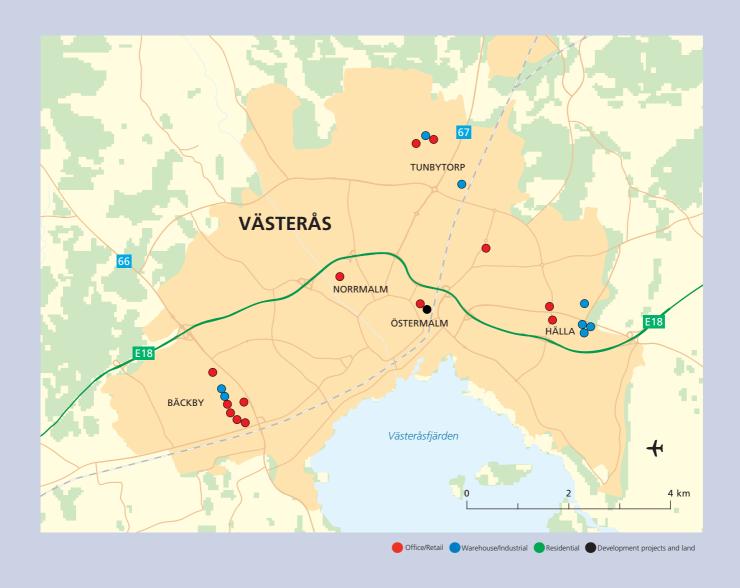
Note: \*=Aquired in 2004 T=Ground rent A=Lease B=Unutilised building permission



| Total Mälardalen  |                   |              |             | 112 419 | 80 895 | 89 902      | 44 718       | 1 850       | 8 306    | 338 090 | 1 009 061     |           |
|-------------------|-------------------|--------------|-------------|---------|--------|-------------|--------------|-------------|----------|---------|---------------|-----------|
| Total development | projects          |              |             | 4 299   | 2 428  | 21 805      | 8 025        | 0           | 8 306    | 44 863  | 83 359        |           |
| Verkstaden 14     | Kopparlunden      | Västerås     | 1890        | -       | -      | -           | -            | -           | 8 306    | 8 306   | 563           | ASP B     |
| Hacksta 1         | Saltängsvägen 1   | Västerås     | 2005        | -       | -      | -           | 2 980        | -           | -        | 2 980   |               | ASP *     |
| Dragarbrunn 16:2  | Dragarbrunnsgatan | Uppsala      | 1963        | 3 029   | 2 428  | 362         | -            | -           | -        | 5 819   | 46 282        | ASP *     |
| Svetsaren 6       | Radiatorvägen 14  | Örebro       | 1962        | 270     | -      | -           | 570          | -           | -        | 840     | 1 852         | ASP B     |
| Rörläggaren 1     | Aspholmsvägen 4   | Örebro       | 1963/1992   | -       | -      | -           | 4 475        | -           | -        | 4 475   | 6 811         | ASP       |
| Grosshandlaren 2  | Nastagatan 6-8    | Örebro       | 1977        | 1 000   | -      | 21 443      | -            | -           | -        | 22 443  | 27 851        | ASP B     |
| DEVELOPMENT PRO   | OJECTS            |              |             |         |        |             |              |             |          |         |               |           |
| Name of property  | Address           | Municipality | Refurb.year | Office  | Retail | Warehouse   | Industrial   | Residentia  | al Other | Total   | value sid     | iary Note |
|                   |                   |              | Build/      |         |        | Square metr | res per type | of premises | S        |         | assessment Su | b-        |
| Mälardalen        |                   |              |             |         |        |             |              |             |          |         | Tax M         | gmt.      |









## Castellum's Real Estate Portfolio in Mälardalen 31-12-2004

|                              |            |                |               | Book          |                 | Rental        |                   |                  |          |                | Net              |       |
|------------------------------|------------|----------------|---------------|---------------|-----------------|---------------|-------------------|------------------|----------|----------------|------------------|-------|
|                              | No. of     | Area<br>thous. | Book<br>value | value<br>SEK/ | Rental<br>value | value<br>SEK/ | Economic          | Rental<br>income | Property | Property costs | operating income |       |
|                              | properties | sq.m.          | SEKm          | sg.m.         | SEKm            | sq.m.         | occupancy<br>rate | SEKm             | SEKm     | SEK/sq.m.      | SEKm             | Yield |
| Office/retail                | <u> </u>   |                |               |               |                 |               |                   |                  |          |                |                  |       |
| Uppsala                      | 11         | 65             | 431           | 6 630         | 64              | 985           | 88.1%             | 56               | 15       | 235            | 41               | 9.6%  |
| Västerås                     | 13         | 52             | 297           | 5 733         | 45              | 859           | 85.2%             | 38               | 13       | 258            | 25               | 8.3%  |
| Örebro                       | 15         | 52             | 264           | 5 049         | 43              | 825           | 95.4%             | 41               | 14       | 269            | 27               | 10.3% |
| Rest of Mälardalen           | 3          | 8              | 56            | 7 038         | 8               | 1 031         | 93.1%             | 8                | 3        | 322            | 5                | 9.1%  |
| Total office/retail          | 42         | 177            | 1 048         | 5 919         | 160             | 903           | 89.5%             | 143              | 45       | 256            | 98               | 9.3%  |
| Warehouse/industrial         |            |                |               |               |                 |               |                   |                  |          |                |                  |       |
| Västerås                     | 8          | 39             | 113           | 2 854         | 25              | 634           | 85.3%             | 21               | 8        | 198            | 13               | 12.0% |
| Örebro                       | 8          | 36             | 119           | 3 324         | 22              | 603           | 91.4%             | 20               | 3        | 94             | 17               | 13.8% |
| Uppsala                      | 6          | 33             | 160           | 4 872         | 21              | 656           | 75.0%             | 16               | 5        | 171            | 11               | 6.6%  |
| Rest of Mälardalen           | 5          | 8              | 26            | <i>3 286</i>  | 5               | 595           | 85.2%             | 4                | 1        | 128            | 3                | 11.5% |
| Total warehouse/industria    | 27         | 116            | 418           | 3 599         | 73              | 628           | 84.1%             | 61               | 17       | 153            | 44               | 10.4% |
| Total                        | 69         | 293            | 1 466         | 5 000         | 233             | 794           | 87.8%             | 204              | 62       | 215            | 142              | 9.6%  |
| Leasing and property adminis | tation     |                |               |               |                 |               |                   |                  | 13       | 46             | -13              | -0.9% |
| Total after leasing and pro  | perty adm  | inistratio     | n             |               |                 |               |                   | _                | 75       | 261            | 129              | 8.7%  |
| Development projects         | 6          | 45             | 194           | _             | 30              | _             | -                 | 21               | 9        | -              | 12               | -     |
| Undeveloped land             | -          | -              | -             | -             | -               | _             | -                 | -                | -        | -              | -                | -     |
| Total                        | 75         | 338            | 1 660         | _             | 263             | _             | _                 | 225              | 84       | _              | 141              | _     |

## Rental value by property type, excl. projects

## Rental value by area, excl. projects





## **Property related key ratios**

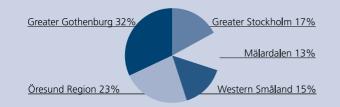
|                                 | 2004  | 2003  | 2002  | 2001  | 2000  | 1999  | 1998  | 1997  |
|---------------------------------|-------|-------|-------|-------|-------|-------|-------|-------|
| Rental value, SEK/sq.m.         | 794   | 762   | 737   | 705   | 667   | 660   | 654   | 625   |
| Economic occupancy rate         | 87.8% | 91.0% | 90.3% | 91.9% | 91.1% | 89.1% | 88.5% | 87.5% |
| Property costs, SEK/sq.m.       | 261   | 240   | 230   | 225   | 224   | 225   | 235   | 201   |
| Net operating income, SEK/sq.m. | 436   | 454   | 436   | 423   | 384   | 363   | 345   | 345   |
| Yield                           | 8.7%  | 9.5%  | 9.5%  | 9.5%  | 9.3%  | 8.7%  | 8.3%  | 8.8%  |
| Book value, SEK/sq.m.           | 5 000 | 4 763 | 4 595 | 4 452 | 4 132 | 4 173 | 4 129 | 3 938 |
| Number of properties            | 75    | 71    | 71    | 72    | 81    | 78    | 74    | 74    |
| Lettable area, thousand sq.m.   | 338   | 333   | 335   | 333   | 304   | 275   | 261   | 264   |

# Castellum's Real Estate Schedule 2004, Summary

|                    |         |         | Square me | etre per type o | f premises  |        |           | Tax assess- |
|--------------------|---------|---------|-----------|-----------------|-------------|--------|-----------|-------------|
|                    | Office  | Retail  | Warehouse | Industrial      | Residential | Other  | Total     | ment value  |
|                    |         |         |           |                 |             |        |           |             |
| Greater Gothenburg | 326 847 | 32 884  | 330 048   | 73 189          | 26 906      | 3 532  | 793 406   | 3 119 766   |
| Öresund Region     | 191 902 | 57 659  | 223 226   | 22 662          | 35 968      | 39 621 | 571 038   | 2 607 889   |
| Greater Stockholm  | 206 305 | 25 500  | 149 965   | 32 065          | 0           | 8 089  | 421 924   | 2 090 768   |
| Western Småland    | 100 098 | 75 175  | 103 203   | 96 038          | 4 589       | 1 275  | 380 378   | 1 024 908   |
| Mälardalen         | 112 419 | 80 895  | 89 902    | 44 718          | 1 850       | 8 306  | 338 090   | 1 009 061   |
| Total Castellum    | 937 571 | 272 113 | 896 344   | 268 672         | 69 313      | 60 823 | 2 504 836 | 9 852 392   |

## Distribution per region and sq.m.

# Distribution per type of premises and sq.m.





# Properties sold in 2004

|                               |                                |                 | D 11.17     |        |        |                           |         |              |       |        |                     | Mgm    | t.    |
|-------------------------------|--------------------------------|-----------------|-------------|--------|--------|---------------------------|---------|--------------|-------|--------|---------------------|--------|-------|
| Name of property              | Address                        | Municipality    | Build/      | Office |        | quare metres<br>Warehouse | 1 71    | <u> </u>     | Othor | Total  | assessment<br>value |        | v Not |
| Name of property              | Address                        | iviuriicipality | Refurb.year | Office | Retail | vvarenouse                | muusmai | Resideritiai | Other | IOLAI  | value               | Siulai | y NOU |
| GREATER GOTHENBU              | RG                             |                 |             |        |        |                           |         |              |       |        |                     |        |       |
| Backa 37:7                    | Rimmaregatan 4                 | Gothenburg      | 1978        | _      | _      | 1 578                     | _       | -            | _     | 1 578  | 4 003               | EKL    |       |
| Gamlestaden 48:10             | Waterloogatan 6                | Gothenburg      | 1946/1987   | _      | _      | 1 762                     | _       | _            | _     | 1 762  | 3 219               | EKL    | Т     |
| Kobbegården 155:2             | Askims Verkstadsväg 9          | Gothenburg      | 1978/1994   | _      | _      | _                         | 5 612   | _            | _     | 5 612  | 9 726               | HAF    |       |
| Kommendantsängen 2:2          | Djupedalsgatan 4               | Gothenburg      | 1900/1977   | 86     | _      | _                         | -       | 877          | _     | 963    | 7 469               | EKL    |       |
| Kommendantsängen 2:3          | Djupedalsgatan 2               | Gothenburg      | 1908/1978   | 99     | 221    | 35                        | _       | 1 853        | _     | 2 208  | 16 117              | EKL    |       |
| Lorensberg 46:1               | Teatergatan 4                  | Gothenburg      |             | 1 528  | _      | _                         | -       | _            | _     | 1 528  | 20 963              | EKL    | В     |
| Lorensberg 59:2               | Chalmersgatan 25               | Gothenburg      |             | _      | 148    | _                         | _       | 1 151        | _     | 1 299  | 13 981              | EKL    |       |
| Lorensberg 59:3               | Chalmersgatan 27               | Gothenburg      |             | 434    | 312    | 15                        | _       | 1 767        | 12    | 2 540  | 20 543              | EKL    |       |
| Lorensberg 59:4               | Chalmersgatan 29               | Gothenburg      |             | 55     | 110    | _                         | _       | 1 193        |       | 1 358  | 11 231              |        |       |
| Vasastaden 17:13              | E Dahlbergsgatan 24            | Gothenburg      |             | _      | 94     | 15                        | _       | 925          | _     | 1 034  | 7 631               | EKL    |       |
| Vasastaden 17:14              | E Dahlbergsgatan 22            | Gothenburg      |             | _      | 94     |                           | _       | 1 020        | _     | 1 114  |                     | EKL    |       |
| Vasastaden 17:6               | Aschebergsgatan 9              | Gothenburg      |             | _      | _      | 22                        | _       | 1 047        | _     | 1 069  |                     | EKL    |       |
| Total Greater Gothen          |                                | Gottleriburg    | 1000/13/3   | 2 202  | 979    | 3 427                     | 5 612   | 9 833        | 12    | 22 065 | 131 088             | LIKE   |       |
|                               | <b>3</b>                       |                 |             |        |        |                           |         |              |       |        |                     |        |       |
| ÖRESUND REGION                |                                |                 |             |        |        |                           |         |              |       |        |                     |        |       |
| Ehrensvärd/De la Gardie       | Cederströmsgatan 6-8           | Helsingborg     | 1943/1985   | -      | -      | -                         | -       | 3 617        | -     | 3 617  | 26 080              | BRI    |       |
| Garvaren 14                   | N Stenbocksgatan 44, 46, 48    | Helsingborg     | 1940/1990   | -      | 95     | -                         | -       | 4 078        | 15    | 4 188  | 28 082              | BRI    |       |
| Hammaren 24                   | Stampgatan 13                  | Helsingborg     | 1938/1991   | -      | -      | -                         | -       | 1 169        | -     | 1 169  | 7 579               | BRI    |       |
| Karl XI Norra 29              | Bruksgatan 17                  | Helsingborg     | 1929/1986   | -      | 106    | -                         | -       | 375          | -     | 481    | 3 595               | BRI    |       |
| Karl XI Norra 30              | Bruksg 13/Möllegr 10-20        | Helsingborg     | 1930/1988   | -      | 691    | 20                        | -       | 4 340        | -     | 5 051  | 35 917              | BRI    |       |
| Lagfarten 1&2                 | Magistratsvägen 10-12          | Lund            | 1975        | _      | -      | _                         | -       | -            | -     | _      | 8 672               | BRI    | *     |
| Nötskrikan 5                  | S Förstadsgatan 66             | Malmö           | 1800/1989   | 581    | 483    | _                         | -       | -            | -     | 1 064  | 7 992               | BRI    |       |
| Tryckaren 4                   | Helsingborgsv 31-33/Metallg 12 | 2 Ängelholm     | 1965        | 1 615  | _      | 4 026                     | 800     | -            | 2 809 | 9 250  | 13 868              | BRI    | В     |
| Ugglan 11                     | Dämmegatan 6                   | Helsingborg     | 1936/1989   | _      | _      | _                         | -       | 1 277        | _     | 1 277  | 8 161               | BRI    |       |
| Ugglan 13                     | Dämmegatan 10                  | Helsingborg     |             | _      | _      | _                         | _       | 1 188        | _     | 1 188  | 7 923               | BRI    |       |
| Ugglan 5                      | Mellersta Stenbocksgatan 39    | Helsingborg     |             | _      | 29     | _                         | _       | 1 108        | 7     | 1 144  | 7 474               | BRI    |       |
| Total Öresund Region          |                                |                 |             | 2 196  | 1 404  | 4 046                     | 800     |              | 2 831 | 28 429 | 155 343             |        |       |
|                               |                                |                 |             |        |        |                           |         |              |       |        |                     |        |       |
| WESTERN SMÅLAND<br>Gårö 1:395 | Västergatan 19                 | Gnosjö          | 1963/1991   |        |        |                           | 6 230   |              |       | 6 230  | 9 353               | COF    | ,     |
| Karpen 1,3 (part of)          | Jönköpingsvägen 105-107        | Värnamo         | 1956/1991   |        | 95     | 1 955                     | 0 230   | _            |       | 2 050  |                     | COF    |       |
|                               |                                | Varrianio       | 1950/1990   | 0      | 95     |                           | 6 230   | 0            | 0     | 8 280  |                     | COr    | . Б   |
| Total Western Smålar          | ια                             |                 |             | U      | 95     | 1 955                     | 6 230   | U            | U     | 8 280  | 11 060              |        |       |
| MÄLARDALEN                    |                                |                 |             |        |        |                           |         |              |       |        |                     |        |       |
| Sjötullen 1:9                 | Kungsängsvägen 11              | Köping          | 1974        | 515    |        |                           | 6 400   |              |       | 6 915  | 6 742               | ASP    |       |
| Total Mälardalen              |                                |                 |             | 515    | -      | -                         | 6 400   | -            | -     | 6 915  | 6 742               |        |       |
| Total Castellum               |                                |                 |             | 4 913  | 2 478  | 0.420                     | 19 042  | 26.005       | 2 042 | 65 689 | 304 233             |        |       |
| iotai Castellulli             |                                |                 |             | 4 9 13 | 2 4/0  | 3 420                     | 15 042  | 20 903       | 2 043 | 03 009 | 304 233             |        |       |

# **Definitions**

### **Borrowing ratio**

Interest-bearing liabilities as a percentage of the properties' book value with deduction for acquired properties not taken in possession, and with addition for properties disposed of, still in possession, at the year-end.

### Cash flow from management

Income from property management after reversal of depreciation.

#### Data per share

In calculating income and cash flow per share the average number of shares has been used, whereas in calculating assets, shareholders' equity and adjusted equity per share the number of outstanding shares has been used.

### Dividend pay out ratio

Proposed dividend as a percentage of net income excluding net writedowns and after a 28% tax deduction.

### Dividend yield

Proposed dividend as a percentage of the share price at the year-end

### **Economic occupancy rate**

Rental income accounted for during the period as a percentage of rental value for properties owned at the end of the period. Properties acquired/completed during the period have been restated as if they had been owned or completed during the whole year, while properties disposed of have been excluded entirely. Development projects and undeveloped land have been excluded.

### **Equity/assets ratio**

Disclosed equity as a percentage of total assets at the end of the period.

### Income from property management

Net income for the year after reversal of capital gain from property sales, net write-downs and tax.

### Interest coverage ratio

Income before net financial items after reversal of depreciation, capital gain from property sales and net write-downs as a percentage of net financial items.

### Net asset value

Disclosed equity with the addition of surplus value on properties. Net asset value is disclosed both with and without a 28% tax deduction.

### Net operating income margin

Net operating income as a percentage of rental income.

### Number of shares

Registered number of shares – the number of shares registered at a given point in time.

Outstanding number of shares – the number of shares registered with a deduction for the company's own repurchased shares at a given point in time.

Average number of shares – the weighted average number of outstanding shares during a given period.

### Operating expenses, maintenance, etc.

This item includes both direct property costs, such as operating expenses, maintenance, ground rent and real estate tax, as well as indirect costs for leasing and property administration.

### P/E ratio

Share price at the year-end in proportion to net income per share for the year excluding net write-downs and after a 28% tax deduction.

#### P/CE ratio

Share price at the year-end in proportion to cash flow from management per share.

### Property type

The property's primary rental value with regard to the type of premises. Premises for purposes other than the primary use may therefore be found within a property type.

#### Rental income

Rents debited plus supplements such as reimbursement of heating costs and real estate tax.

#### Rental value

Rental income plus estimated market rent for vacant premises.

#### Return on equity

Income after tax as a percentage of average (opening balance +closing balance/2) equity. In the interim accounts the return has been recalculated on an annual basis, disregarding seasonal variations normally occurring in operations and excluding property sales and net write-downs.

### Return on total capital

Income before net financial items as a percentage of average (opening balance + closing balance/2) total capital. In the interim accounts the return has been recalculated on an annual basis, disregarding seasonal variations normally occurring in operations and excluding property sales and net write-downs.

### SEK per square metre

Property-related key ratios, expressed in terms of SEK per square metre, are based on properties owned at the end of the period. Properties acquired/completed during the year have been restated as if they had been owned or completed for the whole year, while properties disposed of have been excluded entirely. Development projects and undeveloped land have been excluded. In the interim accounts key ratios have been recalculated on an annual basis, disregarding seasonal variations normally occurring in operations.

### Surplus value

The properties' long-term value determined on an earnings basis minus book value.

### Total yield per share

The change in the share price during the year with addition of dividend as a percentage of the share price at the end of previous year.

### Yield

Net operating income on properties owned at the end of the period (properties acquired/completed during the period have been restated as if they had been owned or completed for the whole year, while properties disposed of have been excluded entirely) as a percentage of book value at the end of the period. Development projects and undeveloped land have been excluded. The yield is accounted for on both area and property type level, excluding non property-specific leasing and property administration costs, and on portfolio level, where such costs are included. In the interim accounts the yield has been recalculated on an annual basis, disregarding seasonal variations normally occurring in operations.

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### **ANNUAL GENERAL MEETING**

Castellum AB's Annual General Meeting will take place on Wednesday March 23 2005 at 5 pm in Stenhammarsalen, the Gothenburg Concert Hall, Götaplatsen in Gothenburg.

Shareholders wishing to participate in the Meeting must be registered in the register of shareholders kept by VPC AB ("VPC") [Swedish Securities Register Centre] on Friday March 11, 2005.

Applications to participate in the Meeting must be made to Castellum AB no later than Thursday March 17, 2005 at 4 pm, either in writing, by phone to +46 (0)31-60 74 00, by fax to +46 (0)31-13 17 55 or by e-mail to info@castellum.se. When applying state name, personal ID/corporate identity number, address and phone number.

Shareholders with nominee registered shares must temporarily have the shares registered in their own name at VPC AB if they are to be entitled to participate in the Meeting. Such registration must be completed by Friday March 11, 2005.

The Board of Directors proposes Wednesday March 30, 2005 as the record day for payment of dividends. If the Meeting passes a resolution in accordance with this proposal, it is estimated that the dividend will be paid by VPC AB on Monday April 4, 2005.

### **FINANCIAL REPORTING**

Interim Report January–March 2005
Half-year Report January–June 2005
Interim Report January–September 2005
Year-end Report 2005

April 20, 2005
July 19, 2005
October 20, 2005
January 26, 2006

Further information may be obtained from the company's CEO Lars-Erik Jansson or Chief Financial Officer/Deputy CEO Håkan Hellström, phone +46 (0)31-60 74 00 and on **www.castellum.se**