



Consolidated Financial Statements
(In Canadian dollars)

EQ INC.

Years ended December 31, 2018 and 2017

INDEPENDENT AUDITOR'S REPORT

To the Shareholders of EQ Inc.

Opinion

We have audited the consolidated financial statements of EQ Inc., and its subsidiaries (the "Group"), which comprise the consolidated statements of financial position as at December 31, 2018 and December 31, 2017 and the consolidated statements of loss and comprehensive loss, changes in shareholders' deficiency and cash flows for the years then ended, and notes to the consolidated financial statements, and a summary of significant accounting policies.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Group as at December 31, 2018 and December 31, 2017, and its consolidated financial performance and its consolidated cash flows for the years ended December 31, 2018 and December 31, 2017 in accordance with International Financial Reporting Standards.

Basis for Opinion

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Consolidated Financial Statements* section of our report. We are independent of the Group in accordance with the ethical requirements that are relevant to our audit of the consolidated financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Material Uncertainty Related to Going Concern

We draw attention to Note 2 in the consolidated financial statements, which indicates that EQ Inc. incurred a total comprehensive loss of \$1,830,000 during the year ended December 31, 2018 and, as of that date, negative cash flows from operations of \$1,385,000 and has a working capital deficiency of \$1,023,000. As stated in Note 2, these events or conditions, along with other matters as set forth in Note 2, indicate that a material uncertainty exists that may cast significant doubt on EQ Inc.'s ability to continue as a going concern. Our opinion is not modified in respect of this matter.

Other Information

Management is responsible for the other information. The other information comprises the information included in the Management's Discussion and Analysis.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

We obtained the Management's Discussion and Analysis prior to the date of this auditor's report. If, based on the work we have performed, we conclude that there is material misstatement of this other information, we are required to report that fact in this auditor's report. We have nothing to report in this regard.

Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with International Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.

Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

The engagement partner on the audit resulting in this independent auditor's report is Mark Jakovic.

RSM Canada LLP

Chartered Professional Accountants
Licensed Public Accountants
April 30, 2019
Toronto, Ontario

EQ INC.

Consolidated Statements of Financial Position (In thousands of Canadian dollars) December 31, 2018 and 2017

	2018	2017
Assets		
Current assets:		
Cash	\$ 584	\$ 891
Accounts receivable (note 16(a))	2,167	1,292
Other current assets (note 7(a))	293	64
	3,044	2,247
Non-current assets:		
Property and equipment (note 8)	125	137
Intangible asset (note 3 & 9)	206	-
Goodwill (note 3)	535	-
	\$ 3,910	\$ 2,384
Liabilities and Shareholders' Deficiency		
Current liabilities:		
Accounts payable and accrued liabilities (note 7(b) and note 10 (a))	1,851	1,494
Loans and borrowings (note 10)	1,577	3,132
Deferred revenue (note 7(c))	348	10
Earn-out (note 3)	291	-
	4,067	4,636
Non-current liabilities:		
Earn-out (note 3)	214	-
	4,281	4,636
Shareholders' deficiency	(371)	(2,252)
	\$ 3,910	\$ 2,384

Going concern (note 2(b))

Commitments and contingencies (note 17)

On behalf of the Board:

“Vernon Lobo” _____ Director

“Geoffrey Rotstein” _____ Director

EQ INC.

Consolidated Statements of Loss and Comprehensive Loss (In thousands of Canadian dollars, except per share amounts) December 31, 2018 and 2017

	2018	2017
Revenue (note 4)	\$ 5,868	\$ 5,514
Expenses:		
Publishing costs	3,137	2,915
Employee compensation and benefits	2,383	1,931
Other operating costs	1,498	1,174
Depreciation of property and equipment	46	29
Amortization of intangible assets	59	121
	7,123	6,170
Loss from operations	(1,255)	(656)
Transaction costs of acquisition (note 3)	(24)	-
Finance income (note 5)	1	56
Gain from extension of loans and borrowings (note 10)	-	80
Finance costs (note 5)	(622)	(688)
Net loss before income taxes	(1,900)	(1,208)
Deferred tax recovery	70	-
Other comprehensive income that were reclassified to profit or loss in subsequent periods (net of tax):		
Other comprehensive loss, net of tax	-	-
Total comprehensive loss	\$ (1,830)	\$ (1,208)
Loss per share:		
Basic and diluted	\$ (0.05)	\$ (0.05)
Weighted average number of shares outstanding basic and diluted	40,034,188	23,498,559

EQ INC.

Consolidated Statements of Changes in Shareholders' Deficiency (In thousands of Canadian dollars, except per share amounts) Years ended December 31, 2018 and 2017

	Common shares		Contributed surplus	Warrants	Accumulated other comprehensive loss	Deficit	Total deficiency
	Number of shares	Amount					
	(note 11)						
Balance, January 1, 2018	32,124,203	\$ 68,730	\$ 2,550	\$ 440	\$ (2,062)	\$ (71,910)	\$ (2,252)
Net loss	-	-	-	-	-	(1,830)	(1,830)
Share-based payments (note 13)	-	-	56	-	-	-	56
Exercise of stock options (note 11 & 13)	19,666	2	(1)	-	-	-	1
Warrants issued (note 10 (b) & 12)	-	-	-	271	-	-	271
Exercise of Warrants (note 11)	11,727,197	1,149	-	-	-	-	1,149
Warrants exercised	-	440	-	(440)	-	-	-
Shares issued for acquisition of Tapped Networks Inc. (note 3)	1,000,000	630	-	-	-	-	630
Proceeds from private placement net of issuance costs (note 11)	2,612,240	1,604	-	-	-	-	1,604
Balance, December 31, 2018	47,483,306	\$ 72,555	\$ 2,605	\$ 271	\$ (2,062)	\$ (73,740)	\$ (371)

	Common shares		Contributed surplus	Warrants	Accumulated other comprehensive loss	Deficit	Total deficiency
	Number of shares	Amount					
Balance, January 1, 2017	15,857,225	\$ 66,278	\$ 2,511	\$ 621	\$ (2,062)	\$ (70,691)	\$ (3,343)
Net loss	-	-	-	-	-	(1,208)	(1,208)
Share-based payments (note 13)	-	-	42	-	-	-	42
Exercise of stock options (note 11 & 13)	100,000	8	(3)	-	-	-	5
Warrants issued (note 12 & 10 (b))	-	-	-	162	-	-	162
Loss on extinguishment of debt - warrants	-	-	-	-	-	(11)	(11)
Exercise of warrants (note 11 & 12)	12,349,121	1,387	-	(343)	-	-	1,044
Proceeds from private placement net of issuance costs (note 11)	3,817,857	1,057	-	-	-	-	1,057
Balance, December 31, 2017	32,124,203	\$ 68,730	\$ 2,550	\$ 440	\$ (2,062)	\$ (71,910)	\$ (2,252)

EQ INC.

Consolidated Statements of Cash Flows (In thousands of Canadian dollars) December 31, 2018 and 2017

	2018	2017
Cash flows from operating activities:		
Net loss	\$ (1,830)	\$ (1,208)
Adjustments to reconcile net loss to net cash flows from operating activities:		
Depreciation of property and equipment	46	29
Amortization intangible assets	59	121
Deferred tax recovery	(70)	-
Amortization of deferred lease inducement	-	(63)
Gain on extension of loans and borrowings	-	(80)
Share-based payments (note 13)	56	42
Unrealized foreign exchange loss (gain)	(12)	5
Finance cost, net (note 5)	585	680
Change in non-cash operating working capital (note 19)	(219)	(721)
Net cash used in operating activities	(1,385)	(1,195)
Cash flows from financing activities:		
Repayment of loans and borrowings (note 10 (b)(c))	(2,949)	(765)
Issuance of promissory notes (note 10(b)(c))	1,534	765
Proceeds from exercise of warrants (note 11)	1,149	1,044
Proceeds from private placement, net of issuance cost (note 11)	1,604	1,057
Proceeds from exercise of stock options (note 13)	1	5
Interest paid	(460)	(14)
Net cash from financing activities	879	2,092
Cash flows from investing activities:		
Interest income received (note 5)	1	1
Acquisition of Tapped Mobile (note 3)	213	-
Purchases of property and equipment (note 8)	(28)	(153)
Net cash from (used) in investing activities	186	(152)
Increase (decrease) in cash	(320)	745
Foreign exchange gain (loss) on cash held in foreign currency	13	(5)
Cash, beginning of year	891	151
Cash, end of year	\$ 584	\$ 891

EQ INC.

Notes to Consolidated Financial Statements

(In thousands of Canadian dollars, except per share amounts)

Years ended December 31, 2018 and 2017

1. Corporate information:

EQ Inc. ("EQ Works") or (the "Company") uses first-party, location-based behaviour signals, advanced data analytics, and proprietary software, EQ Works creates and targets customized, performance-boosting audience segments. Proprietary algorithms and data generate attribution models that connect consumer behavior in the physical world to consumer behavior in the digital world, solving complex challenges for brands and agencies. The Company is governed by the Ontario Business Corporations Act and is domiciled in Canada. The address of the Company's registered office is 1235 Bay Street, Suite 401, Toronto, ON, M5R 3K4. The Company is a publicly listed on the TSX Venture Exchange ("TSX-V").

2. Significant accounting policies:

(a) Statement of compliance:

These consolidated financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRS") and interpretations of the IFRS Interpretation Committee ("IFRIC"), as issued by the International Accounting Standards Board ("IASB"). The accounting policies applied in these consolidated financial statements are based on IFRS issued and outstanding as of December 31, 2018. The Board of Directors authorized the consolidated financial statements for issue on April 30, 2019.

(b) Basis of presentation and going concern:

The consolidated financial statements have been prepared under the historical cost basis. Other measurement bases used are described in the applicable notes.

The consolidated financial statements were prepared on a going concern basis, which assumes that the Company will continue in operation for the foreseeable future and will be able to realize its assets and discharge its liabilities and commitments in the normal course of business.

The Company has incurred total comprehensive losses of \$1,830 and negative cash flows from operations of \$1,385 and has a working capital deficiency of \$1,023. The Company will need to raise capital in order to fund its operations. This need may be adversely impacted by: a lack of available financing. To address its financing requirements, the Company will seek financing through debt and equity financings and rights offerings from existing shareholders. The outcome of these matters cannot be predicted at this time. Whether and when the Company can attain profitability and positive cash flows is uncertain. These uncertainties may cast significant doubt upon the Company's ability to continue as a going concern.

(c) Functional and presentation currencies:

These consolidated financial statements are presented in Canadian dollars, which is the functional currency of the Company and its subsidiaries.

EQ INC.

Notes to Consolidated Financial Statements

(In thousands of Canadian dollars, except per share amounts)

Years ended December 31, 2018 and 2017

2. Significant accounting policies (continued):

(d) Use of estimates and judgments:

The preparation of consolidated financial statements and application of IFRS often involve management's judgment and the use of estimates and assumptions deemed to be reasonable at the time they are made. The Company reviews estimates and underlying assumptions on an ongoing basis. Revisions are recognized in the period in which the estimates are revised and may impact future periods as well. Other results may be derived with different judgments or using different assumptions or estimates and events may occur that could require a material adjustment.

The following are critical accounting policies subject to such judgments and the key sources of estimation uncertainty that the Company believes could have the most significant impact on the reported consolidated results of operations and consolidated financial position.

Key sources of estimation uncertainty:

- (i) Useful lives of intangible assets - Useful lives over which intangible assets are amortized are based on management's estimate of future use and performance. Expected useful lives are reviewed annually for any change to estimates and assumptions.
- (ii) Revenue recognition – The recognition of revenue requires judgement in the assessment of performance obligation, whether they are distinct and separate, within a contract and the assessment of recognizing at a point in time or over a period of time. In instances of bundle contracts, management estimates and allocates the transaction price to each performance obligation based on its stand-alone selling price. The determination of whether revenue should be reported on a gross or net basis is based on an assessment of whether the Company is acting as the principal or an agent in these transactions with advertisers and involves judgement based on an evaluation of the terms of each arrangement. While none of the factors individually are considered presumptive or determinative, in reaching conclusions on gross versus net revenue recognition, management places the most weight on the analysis of whether the Company controls the services before they are transferred to the customer.
- (iii) Expected credit losses - The Company monitors the financial stability of its customers and the environment in which they operate to make estimates regarding the likelihood that the individual trade receivable balances will be paid. The Company reviews the components of these accounts on a regular basis to evaluate and monitor this risk. The Company's customers are generally financially established organizations, which limits the credit risk relating to the customers. In addition, credit reviews by the Company take into account the counterparty's financial position, past experience and other factors.
- (iv) Share-based payments - The estimated fair value of stock options is determined using the Black-Scholes option pricing model. Inputs to the model are subject to various estimates related to volatility, interest rates, dividend yields and expected life of the stock options issued. Fair value inputs are subject to market factors, as well as internal estimates. In addition to the fair value calculation, the Company estimates the expected forfeiture rate with respect to equity-settled share-based payments based on historical experience.
- (v) Earn-out – Acquisition – the fair value of contingent consideration liabilities is based on the estimated future financial performance of the acquired business. Financial targets used in the estimation process include certain defined financial targets and realized internal rates of return.

EQ INC.

Notes to Consolidated Financial Statements

(In thousands of Canadian dollars, except per share amounts)

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2. Significant accounting policies (continued):

(d) Use of estimates and judgments (continued):

- (vi) Debt modification - From time to time, the Company pursues amendments to its credit agreements based on prevailing market conditions. Such amendments, when completed, are considered by the Company to be debt modifications or extinguishments. The accounting treatment of a debt modification depends on whether the modified terms are substantially different than the previous terms. Terms of an amended debt agreement are considered to be substantially different based on qualitative factors, or when the discounted present value of the cash flows under the new terms discounted using the original effective interest rate, is at least ten percent different from the discounted present value of the remaining cash flows of the original debt. If the modification is not substantially different, it will be considered as a modification with any costs or fees incurred adjusting the carrying amount of the liability recorded through profit or loss at the date of modification. If the modification is substantially different then the transaction is accounted for as an extinguishment of the old debt instrument with an adjustment to the carrying amount of the liability being recorded in the consolidated statements of operations immediately.

(e) Business combinations:

The acquisition method of accounting is used to account for business combinations regardless of whether equity instruments or other assets are acquired. The consideration transferred is the sum of the acquisition-date fair values of the assets transferred, equity instruments issued or liabilities incurred by the acquirer to former owners of the acquiree and the amount of any non-controlling interest in the acquiree. For each business combination, the non-controlling interest in the acquiree is measured at either fair value or at the proportionate share of the acquiree's identifiable net assets. All acquisition costs are expensed as incurred to profit or loss.

On the acquisition of a business, the acquirer assesses the financial assets acquired and liabilities assumed for appropriate classification and designation in accordance with the contractual terms, economic conditions, the consolidated entity's operating or accounting policies and other pertinent conditions in existence at the acquisition-date. Contingent consideration to be transferred by the acquirer is recognised at the acquisition-date fair value. Subsequent changes in the fair value of the contingent consideration classified as an asset or liability is recognised in profit or loss. Contingent consideration classified as equity is not remeasured and its subsequent settlement is accounted for within equity. The difference between the acquisition-date fair value of assets acquired, liabilities assumed and any non-controlling interest in the acquiree and the fair value of the consideration transferred and the fair value of any pre-existing investment in the acquiree is recognised as goodwill. If the consideration transferred and the pre-existing fair value is less than the fair value of the identifiable net assets acquired, being a bargain purchase to the acquirer, the difference is recognised as a gain directly in profit or loss by the acquirer on the acquisition-date, but only after a reassessment of the identification and measurement of the net assets acquired, the non-controlling interest in the acquiree, if any, the consideration transferred and the acquirer's previously held equity interest in the acquirer.

Business combinations are initially accounted for on a provisional basis. The acquirer retrospectively adjusts the provisional amounts recognised and also recognises additional assets or liabilities during the measurement period, based on new information obtained about the facts and circumstances that existed at the acquisition-date. The measurement period ends on either the earlier of (i) 12 months from the date of the acquisition or (ii) when the acquirer receives all the information possible to determine fair value.

EQ INC.

Notes to Consolidated Financial Statements

(In thousands of Canadian dollars, except per share amounts)

Years ended December 31, 2018 and 2017

2. Significant accounting policies (continued):

(f) Basis of consolidation:

(i) Subsidiaries:

Subsidiaries are entities controlled by the Company. The financial statements of subsidiaries are included in the consolidated financial statements from the date that control commences until the date that control ceases.

The Company has the following wholly owned subsidiaries:

Subsidiary	Jurisdiction of incorporation	Ownership interest	
		December 31, 2018	December 31, 2017
CX Digital Media U.S.A Inc.	Delaware	100%	100%
CX Digital Media Inc.	Ontario	100%	100%
EQ Advertising Group Ltd.	Ontario	100%	100%
Cyberplex Services Inc.	Ontario	100%	100%
Cyberplex Ontario Holdings Inc.	Ontario	100%	100%
1887811 Ontario Inc.	Ontario	100%	100%
CX U.S.A Southwest Inc.	Texas	100%	100%
CX U.S.A. Pacific, Inc.	California	100%	100%
Bootcamp Media Inc.	Ontario	100%	100%
Tapped Networks Inc. (note 3)	Ontario	100%	-

(ii) Transactions eliminated on consolidation:

Intercompany balances and transactions, and any unrealized income and expenses arising from such transactions, are eliminated upon consolidation.

(g) Foreign currency transactions:

Transactions in foreign currencies are translated to the respective functional currencies of the Company and its subsidiaries at exchange rates at the dates of the transactions. Monetary assets and liabilities denominated in foreign currencies at the reporting date are retranslated to the functional currency using the exchange rate at that date. Non-monetary assets and liabilities denominated in foreign currencies that are measured at fair value are translated to the functional currency using the exchange rate at the date that the fair value was determined.

Foreign currency differences arising on translation are recognized in finance income or cost. Non-monetary assets and liabilities and related depreciation and amortization are translated at historical exchange rates. Revenue and expenses, other than depreciation and amortization, are translated at the monthly average rates of exchange for the year.

EQ INC.

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2. Significant accounting policies (continued):

(h) Financial instruments:

IFRS 9 Financial Instruments ("IFRS 9"): This standard replace IAS 39 Financial Instruments Recognition and Measurement. This standard sets out revised guidance for classifying and measuring financial assets and liabilities, introduced a new expected credit loss ("ECL") model for calculating impairment of financial assets and includes a reformed approach to hedge accounting. The standard also requires that when a financial liability at amortized cost is modified or exchanges, and such modification or exchange does not result in derecognition, that the adjustment to the amortized cost of the financial liability is recognized in profit or loss. The Company has adopted IFRS 9 on a retrospective basis without restating comparative periods.

All financial assets are required to be subsequently measured at amortized cost or fair value on the basis of the Company's business model for managing the financial assets and the contractual cash flow characteristics of the financial assets.

The Company completed a detailed assessment of its financial assets and liabilities as at January 1, 2018. The following table shows the original classification under IAS 39 and the new classification under IFRS 9:

	Original Classification (IAS 39)	New Classification (IFRS 9)
Financial assets		
Cash and cash equivalents	Amortized cost	Amortized cost
Accounts receivable	Amortized cost	Amortized cost
Financial liabilities		
Accounts payable and accrued liabilities	Amortized cost	Amortized cost
Loans and borrowings	Amortized cost	Amortized cost
Earn-out - acquisition	FVPL	FVPL

The adoption of IFRS 9 by the Corporation had no impact on the consolidated financial statements.

The Company classifies its financial assets in the following measurement categories:

- (i) Those to be measured subsequently through fair value (either through other comprehensive income ("OCI"), or through profit or loss), and
- (ii) Those to be measured at amortized cost using the effective interest method.

At initial recognition, the Company measures a financial asset at its fair value plus, in the case of a financial asset not at fair value through profit or loss ("FVPL"), transaction costs that are directly attributable to the acquisition of the financial asset. The transaction costs of a financial asset carried at FVPL are expensed in profit or loss.

Financial instruments at amortized costs: Financial instruments at amortized costs include cash and cash equivalents, accounts receivable, and accounts payable and accrued liabilities, loan and borrowings and other current and non-current liabilities. Assets that are held for collection of contractual cash flows where those cash flows represent solely payments of principal and interest are measured at amortized costs. When material, interest income from these financial assets are included in finance income using the effective interest rate method. Impairment losses are presented as a separate line item in the statement of operations.

EQ INC.

Notes to Consolidated Financial Statements

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2. Significant accounting policies (continued):

(h) Financial instruments (continued):

Equity instruments: The Company subsequently measures all equity instruments at fair value. Dividends from such investments will be recognized in profit or loss as other income when the Company's right to receive payments is established. Changes in the fair value of the financial assets at FVPL are recognized in other gains or (losses) in the statement of operations as applicable. Impairment losses (and reversal of impairment losses) on equity investments measured at FVPL are not reported separately from other changes in fair value.

For assets measured at fair value, gains and losses will be recorded directly in the statement of operations or OCI. For financial assets other than equities measured at fair value through other comprehensive income ("FVOCI") changes in the carrying amount will be recorded in OCI except for recognition of impairment losses, interest revenue and foreign exchange gain and losses on the instrument's amortized cost which are recognized in income. For investments in equity instruments that are not held for trading, this will depend on whether the Company has made an irrevocable election at the time of initial recognition to account for the equity instrument at FVOCI.

When derecognized the cumulative gain or loss in OCI (on non-equity FVOCI financial assets) is reclassified from equity to income. Interest income is recognized on FVOCI financial assets using the effective interest method.

Impairment of Financial Assets

The Company assesses on a forward-looking basis the expected credit losses associated with its debt instruments carried at amortized cost. The impairment methodology applied depends on whether there has been a significant increase in credit risk.

For accounts receivables, the Company applies the simplified approach permitted by IFRS 9, which requires ECL to be recognized from initial recognition of the receivables.

EQ INC.

Notes to Consolidated Financial Statements

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2. Significant accounting policies (continued):

(i) Property and equipment:

(i) Recognition and measurement:

Property and equipment are measured at cost less accumulated depreciation and accumulated impairment losses. Cost includes expenditures that are directly attributable to the acquisition of the asset. Gains and losses on disposal of an item of property and equipment are determined by comparing the proceeds from disposal with the carrying amount of property and equipment and are recognized net within loss from operations.

The costs of the day-to-day servicing of property and equipment are recognized in operating income as incurred.

(ii) Depreciation:

Depreciation is calculated over the depreciable amount, which is the cost of an asset, or other amount substituted for cost, less its estimated residual value. Depreciation is recognized on a straight-line basis over the estimated useful lives of the property and equipment, since this most closely reflects the expected pattern of consumption of the future economic benefits embodied in the asset.

The estimated useful lives for the current and comparative years are as follows:

Furniture and fixtures	4 years
Computer equipment	3 years
Leasehold improvements	Lesser of useful life and term of lease

Depreciation methods, useful lives and residual values are reviewed at each financial year end and adjusted, if appropriate.

EQ INC.

Notes to Consolidated Financial Statements

(In thousands of Canadian dollars, except per share amounts)

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2. Significant accounting policies (continued):

(j) Intangible assets:

(i) Intangible assets:

Intangible assets that are acquired by the Company and have finite useful lives are measured at cost less accumulated amortization and accumulated impairment losses.

(ii) Amortization:

Amortization is calculated over the cost of the asset less its estimated residual value, which typically is expected to be nil. Amortization is recognized in profit or loss on a straight-line basis over the estimated useful lives of intangible assets, other than goodwill, from the date that they are available for use, since this most closely reflects the expected pattern of consumption of the future economic benefits embodied in the asset. Useful lives, residual values and amortization methods for intangible assets with finite lives are reviewed at least annually.

The estimated useful lives for the current and comparative years are as follows:

Customer relationships	6 years
Non-compete	2 years
Backlog	Less than 1 year

(iii) Research and development:

Research and development activities are assessed to determine if they qualify for recognition as internally generated intangible assets. Apart from complying with the general requirements for initial measurement of an intangible asset, qualification criteria are met only when technical as well as commercial feasibility can be demonstrated and cost can be reliably measured. It must also be probable that the intangible asset will generate future economic benefits, be clearly identifiable and allocable to a specific product. Further to meeting these criteria, only such costs that relate solely to the development phase of a self-initiated project are capitalized. Any costs that are classified as part of the research phase of a self-initiated project are expensed as incurred. If the research phase cannot be clearly distinguished from the development phase, the respective project-related costs are treated as if they were incurred in the research phase only. Capitalized development costs are amortized over the estimated useful life of the internally generated intangible asset. Internally generated intangible assets are reviewed for impairment annually when the asset is not yet in use or when events or changes in circumstances indicate that the carrying amount may not be recoverable and the asset is in use

For the year ended December 31, 2018 \$43 (2017 - \$101) of research and development costs have been reimbursed from the Scientific Research and Experimental Development and Industrial Research Assistance Tax Incentive Program recorded as a part of employee compensation and benefits in profit or loss.

EQ INC.

Notes to Consolidated Financial Statements

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Years ended December 31, 2018 and 2017

2. Significant accounting policies (continued):

(k) Impairment:

(i) Financial assets, including accounts receivable:

A financial asset is considered impaired if objective evidence indicates that one or more events have had a negative effect on the estimated future cash flow of that asset that can be estimated reliably. Individually significant financial assets are tested for impairment on an individual basis. The remaining financial assets are assessed collectively based on the nature of the asset.

An impairment loss on loans and receivables is measured as the difference between the asset's carrying amount and the present value of the future cash flows expected to be derived from the asset. The carrying value is reduced through the use of an expected credit losses accounts, with the loss recognized in the statement of profit or loss.

On January 1, 2018, the Company adopted IFRS 9, resulting in changes in accounting policies for financial instruments. In accordance with the transition provisions, the Company has adopted the standard rules retrospectively. There were no adjustments to the amounts recognized in the consolidated financial statements on adoption of the new standard. For trade and other receivables, the Company applies the simplified approach permitted by IFRS 9, Financial Instruments, which requires expected lifetime losses to be recognized at the time of initial recognition of the receivables. There was no impact due to this change in accounting policy.

(ii) Non-financial assets:

The carrying amounts of the Company's non-financial assets, other than deferred tax assets, are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists, then the asset's recoverable amount is estimated. An impairment test is conducted annually, for intangible assets that are not yet available for use.

(l) Share-based payments:

Share-based payment arrangements in which the Company receives goods or services as consideration for its own equity instruments are accounted for as equity-settled share-based payment transactions.

The grant date fair value of share-based payment awards granted to employees is recognized as a compensation cost, with a corresponding increase in contributed surplus, over the vesting period of the award. The amount recognized is adjusted to reflect the number of awards for which the related service and non-market vesting conditions are expected to be met, such that the amount ultimately recognized is based on the number of awards that vest. Upon exercising the awards, such as options, the fair value of the stock options exercised that has been expensed to contributed surplus along with the cash received is reclassified to common shares and reflected in the statements of changes in shareholders' equity.

EQ INC.

Notes to Consolidated Financial Statements

(In thousands of Canadian dollars, except per share amounts)

Years ended December 31, 2018 and 2017

2. Significant accounting policies (continued):

(m) Provisions:

A provision is recognized if, as a result of a past event, the Company has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. The timing or amount of the outflow may still be uncertain. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability. The unwinding of the discount is recognized as finance cost.

(n) Revenue:

IFRS 15 Revenue from Contracts with Customers ("IFRS 15") was adopted by the Company on January 1, 2018. This standard replaces IAS 11 Construction Contracts, IAS 18 Revenue and IFRIC 13 Customer Loyalty Programmes. IFRS 15 introduces a single comprehensive model for recognizing revenues from contracts with customers. The standard requires revenue to be recognized in a manner that depicts the transfer of promised services to a customer at an amount that reflects the consideration expected to be received in exchange for transferring those services.

The application of this new standard had no impact on the reported results, specifically with regard to the timing of recognition and classification of revenues. There was no impact on the cash flows from operating activities as a result of adopting this standard.

As a result of adopting this standard, the consolidated financial statements include disaggregation of revenues by activity, the nature of services provided, and the timing of revenue recognition, including disclosures relating to certain contract assets and liabilities. The Company adopted IFRS 15 using a modified retrospective method, which involves not restating periods prior to the date of initial application.

Revenue is recognized based on the five-step model outlined in IFRS 15:

1. Identify the contract with a customer;
2. Identify the performance obligations in the contract;
3. Determine the transaction price;
4. Allocate the transaction price to the performance obligations in the contract; and
5. Recognize revenue when (or as) the entity satisfies a performance obligation.

The Company determines collectability by performing ongoing credit evaluations and monitoring its customers' accounts receivable balances. For new customers and their agents, which may be advertising agencies or other third parties, the Company may perform a credit check with an independent credit agency and check credit references to determine creditworthiness. The Company only recognizes revenue when collection is reasonably assured. If collection is not considered reasonably assured, revenue is recognized only once all amounts are collected.

In instances where the Company contracts with third party advertising agencies on behalf of their advertiser clients, a determination is made to recognize revenue on a gross or net basis based on an assessment of whether the Company is acting as the principal or an agent in the transaction. The Company is acting as the principal in these arrangements and therefore revenue earned and costs incurred are recognized on a gross basis as the Company has control and is responsible for fulfilling the advertisement delivery, establishing the selling prices and the delivery of the advertisements for fully managed revenue, providing training and updates for the self-serve proprietary platform and performing all billing and collection activities.

EQ INC.

Notes to Consolidated Financial Statements

(In thousands of Canadian dollars, except per share amounts)

Years ended December 31, 2018 and 2017

2. Significant accounting policies (continued):

(n) Revenue (continued):

The timing of revenue recognition sometimes differs from the contract payment schedule, resulting in revenues that have been billed but not earned which are recorded as contract liabilities. As at December, 31, 2018 the Company had \$348 (2017 - \$10) in contract liabilities.

In instances where the Company collects payment in advance and there is a significant financing component, the practical expedient is applied as the period from delivery of the goods or services is within one year of when the customer pays. No adjustment is made to the transaction price. The practical expedient is also applied to commission contract costs and these are expensed as incurred.

Advertising Services

The Company generates revenue from the delivery of targeted digital media solutions, enabling advertisers to connect intelligently with their audiences across online display, video, social and mobile campaigns using its Programmatic Marketing Platform. The Company offers its services on a fully-managed and a self-serve basis. In instances of self-serve basis, the Company also provides its customers with access to the Programmatic Marketing Platform which includes promises related to hosting and support services. These arrangements are evidenced by a fully executed insertion order ("IO"). Generally, IOs specify the number and type of advertising impressions to be delivered over a specified time at an agreed upon price and performance objectives for an ad campaign based on client needs. Performance obligations are generally a measure of targeting as defined by the parties in advance, such as number of ads displayed, consumer clicks on ads or consumer actions (which may include qualified leads, registrations, downloads, inquiries or purchases). These payment models are commonly referred to as cost per impression ("CPM"), cost per click ("CPC") and cost per action ("CPA"). The performance obligations are satisfied over time as the volume of impressions are delivered up to the contractual maximum for fully-managed revenue and the delivery of impressions for self-serve. Revenue is recognized over time using the output method when the performance obligations are satisfied. Typically, campaigns run for a period of one to three months and are billed at the end of the month.

Fixed Fee Data Sales

The Company provides customers with research and analytics of data. The Company has concluded that these promises are not distinct and are recognized as one performance obligation. The IOs will specify the fixed fee arrangement to be delivered over an agreed upon price. Revenue is recognized as the performance obligation are satisfied over time as the services are provided to the customer. Typically this service is bundled with advertising services and campaigns are generally for a period of one month and are billed at the end of the month.

CPM Data Sales

The Company provides customers with the ability to track the effectiveness of advertisements. The payment model is measured based on the number of impressions for results achieved through the tracking. The performance obligation are satisfied over time as the volume of impressions are delivered up to the contractual maximum. Revenue is recognized over time using the output method when the performance obligations are satisfied. Typically, campaigns run for a period of one to three months and are billed at the end of the month.

Other Services

The Company provides customers with consultation services to improve advertisement effectiveness and performance. These services are fixed fee arrangements for specified consulting services and each project is considered distinct. Each performance obligation is satisfied over time as the services are provided to the customer. Revenue is recognized using the input method for time incurred compared to the estimated time for specified services.

EQ INC.

Notes to Consolidated Financial Statements

(In thousands of Canadian dollars, except per share amounts)

Years ended December 31, 2018 and 2017

2. Significant accounting policies (continued):

(o) Lease payments:

Payments made under operating leases are recognized in profit or loss on a straight-line basis over the term of the lease. Lease incentives received are recognized as an integral part of the total lease expense, over the term of the lease.

Minimum lease payments made under finance leases are apportioned between the finance cost and the reduction of the outstanding liability. The finance cost is allocated to each period during the lease term so as to produce a constant periodic rate of interest on the remaining balance of the liability.

Contingent lease payments are accounted for in the period in which they are incurred.

(p) Finance income and finance cost:

Finance income comprises interest income on funds invested (including available-for-sale financial instruments), gains on the disposal of available-for-sale financial assets and changes in the fair value of financial assets at fair value through profit or loss. Interest income is recognized as it accrues in profit or loss, using the effective interest method.

Finance cost comprises interest expense on loans and borrowings, changes in the fair value of financial instruments at fair value through profit or loss and impairment losses recognized on financial assets.

Foreign currency gain and losses arising from the translation and settlement of assets and liabilities as well as revenue and expenses are reported on a net basis within finance cost (income).

EQ INC.

Notes to Consolidated Financial Statements (In thousands of Canadian dollars, except per share amounts) Years ended December 31, 2018 and 2017

2. Significant accounting policies (continued):

(q) Income taxes:

Income tax expense for the year comprises current and deferred income taxes. Current taxes and deferred taxes are recognized in the consolidated statements of comprehensive income (loss), except to the extent that they relate to items recognized in OCI or directly in equity. In these cases, the taxes are also recognized in OCI or directly in equity, respectively.

The Company uses the asset and liability method of accounting for deferred income taxes. Under this method, the Company recognizes deferred income tax assets and liabilities for future income tax consequences attributable to temporary differences between the consolidated statement of financial position carrying amounts of assets and liabilities and their respective income tax bases, and on unused tax losses and tax credit carryforwards. The Company measures deferred income taxes using tax rates and laws that have been enacted or substantively enacted at the reporting date and are expected to apply when the related deferred income tax asset is realized or the deferred income tax liability is settled. The Company recognizes deferred income tax assets only to the extent that it is probable that future taxable profit will be available against which the deductible temporary differences, as well as unused tax losses and tax credit carryforwards can be utilized. Deferred income tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realized. The Company recognizes the effect of a change in income tax rates in the year of enactment or substantive enactment.

Deferred income taxes are not recognized, if they arise from the initial recognition of goodwill, nor are they recognized on temporary differences arising from the initial recognition of an asset or liability in a transaction that is not a business combination and that affects neither accounting nor taxable profit or loss. Deferred income taxes are also not recognized on temporary differences relating to investments in subsidiaries to the extent that it is probable that the temporary differences will not reverse in the foreseeable future.

An entity shall offset deferred tax assets and deferred tax liabilities if, and only if:

- (a) the entity has a legally enforceable right to set off current tax assets against current tax liabilities; and
- (b) the deferred tax assets and the deferred tax liabilities relate to income taxes levied by the same taxation authority on either:
 - (i) the same taxable entity; or
 - (ii) different taxable entities which intend either to settle current tax liabilities and assets on a net basis, or to realise the assets and settle the liabilities simultaneously, in each future period in which significant amounts of deferred tax liabilities or assets are expected to be settled or recovered

The Company records current income tax expense or recovery based on taxable income earned or loss incurred for the year in each tax jurisdiction where it operates, and for any adjustment to taxes payable in respect of previous years, using tax laws that are enacted or substantively enacted at the consolidated statements of financial position dates.

In the ordinary course of business, there are many transactions for which the ultimate tax outcome is uncertain. The final tax outcome of these matters may be different from the estimates originally made by management in determining the Company's income tax provisions. Management periodically evaluates the positions taken in the Company's tax returns with respect to situations in which applicable tax rules are subject to interpretation.

EQ INC.

Notes to Consolidated Financial Statements (In thousands of Canadian dollars, except per share amounts) Years ended December 31, 2018 and 2017

2. Significant accounting policies (continued):

(q) Income taxes (continued):

The Company establishes provisions related to tax uncertainties where appropriate, based on its best estimate of the amount that will ultimately be paid to or received from tax authorities.

(r) Earnings/loss per share

Basic loss per share amounts are calculated by dividing net loss for the year attributable to common shareholders by the weighted average number of common shares outstanding during the year. Diluted loss per share amounts are calculated by dividing the net loss attributable to common shareholders by the weighted average number of shares outstanding during the period plus the weighted average number of shares that would be issued on the conversion of all the dilutive potential ordinary shares into common shares.

(s) Recently issued accounting pronouncements:

The following new standards, amendments to standards and interpretations have been issued, but are not effective for the current fiscal year, and have not been applied in preparing these financial statements. Future changes to our existing accounting policies and other note disclosures may result. The Company is currently assessing the impact that new pronouncements may have on its results of operations, financial position and disclosure.

Effective for annual periods beginning on or after January 1, 2019:

- (i) In January 2016, the IASB issued IFRS 16 - Leases ("IFRS 16"), which replaces IAS 17 – Leases ("IAS 17") and related interpretations. IFRS 16 provides a single lessee accounting model, requiring the recognition of assets and liabilities for all leases, unless the lease term is 12-months or less or the underlying asset has a low value. IFRS 16 substantially carries forward the lessor accounting in IAS 17 with the distinction between operating leases and finance leases being retained. IFRS 16 will be applied retrospectively for annual periods beginning on or after January 1, 2019.
- (ii) IFRS 23 Uncertainty over Income tax treatments ("IFRS 23"): this interpretation clarifies how to apply the recognition and measurement requirements of IAS 12 Income Taxes for taxable profit (tax loss), tax bases, unused tax losses, unused tax credits and tax rates to determine current or deferred tax asset or liability when there is uncertainty over income tax treatments. The Company will adopt IFRS 23 on January 1, 2019.

EQ INC.

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(In thousands of Canadian dollars, except per share amounts)

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3. Acquisition:

On October 15, 2018, the Company completed the purchase of 100% of the shares of Tapped Networks Inc. ("Tapped Mobile"), an Ontario based company. Tapped's marketing solutions enables and expand the Company's offering and enter into new markets as the Company continue to help the Company's clients drive better business results. Pursuant to the purchase and effective upon closing, Tapped Mobile became a wholly owned subsidiary of EQ Inc. and all issued and outstanding common shares of Tapped Mobile were transferred to EQ Inc. The total consideration was up to \$3,500 through the issuance of 1,000,000 common shares at a price of \$0.63 to the shareholders of Tapped Mobile and additional cash consideration of up to \$2,800 to be paid out over the following 24 months based on certain performance thresholds being met.

The acquisition has been accounted for as a business combination with EQ Inc. as the acquirer. Transaction costs of \$24 associated with the acquisition were expensed.

The allocation of the purchase consideration was as follows:

Allocation	
Cash and cash equivalents	\$ 213
Accounts receivable	758
Other current and non-current assets	33
Fixed assets	6
Intangible assets	265
Goodwill	535
Current liabilities	(385)
Deferred revenue	(389)
Deferred tax liability	(70)
Net assets acquired	966

Purchase consideration:	
Consideration in the Company's common shares (1,000,000 common shares)	\$ 630
Contingent consideration ("Earn-out")	505
Working capital adjustment	(169)
Purchase consideration	966

The acquisition agreement provides for contingent consideration payment up to \$2,800, based on achievement of certain predetermined revenue and gross profits targets, in the 24-months period following the closing of the acquisition to a maximum total compensation paid to the former shareholders of Tapped Mobile up to \$3,500. The Company has estimated the Earn-out to be \$319 and \$281 in the first and second year of the contingent consideration period, respectively. The estimated Earnout consideration was fair valued by discounting the after-tax cash flow over the life of the capital payment period of two years at a discount rate of 18% to be \$505 and was recognized at December 31, 2018.

As at December 31, 2018, the Company recognized goodwill of \$535 arising from the acquisition of Tapped Mobile, on October 15, 2018. The acquisition of Tapped Mobile will provide increased scale to the Company's existing business and additional sales presence to better service the Canadian market and pursue strategic new partnership opportunities with some of North America's leading company's for mobile and digital marketing solutions.

Goodwill is impaired if the recoverable amount is less than the carrying amount. The recoverable amount of an asset is the higher of its fair value less costs to sell and value in use.

EQ INC.

Notes to Consolidated Financial Statements (In thousands of Canadian dollars, except per share amounts) Years ended December 31, 2018 and 2017

3. Acquisition (Continued):

The Company uses estimates in determining the recoverable amount of goodwill. The determination of the recoverable amount for the purpose of impairment testing requires the use of significant estimates, such as: future cash flows; terminal growth rates; and discount rates.

The Company has not identified any goodwill impairments as at December 31, 2018.

As at December 31, 2018, the Company tested for an impairment on the accounts receivable, other current and non-current assets, fixed assets, current liabilities and deferred revenue. Based on the impairment test all of the assets were carried at recoverable amount.

The majority of the Tapped Mobile customers are located in Canada. As at December 31, 2018, the expected credit losses was \$7 from the opening accounts receivable of \$758. The Company reviews the components of these accounts on a regular basis to evaluate and monitor this risk. The Company's customers are generally financially established organizations, which limits the credit risk relating to the customers.

As at December 31, 2018, The Company included \$427 of revenue from Tapped Mobile and a net loss of \$47 was realized.

4. Segment information:

The Company's management and chief operating decision maker reviews performance of the Company on a consolidated basis and has integrated its services as one operating segment, which provides real-time technology and advance analytics to improve performance for all web, mobile, social and video advertising initiatives and focuses on targeted advertising and incorporates the most sophisticated advertising technologies, data analytics and programmatic media buying capabilities into a single system. The chief operating decision maker evaluates the Company's performance, makes operating decision, and allocates resources based on financial data consistent with the presentation in these financial statements.

The Company's assets and operations are all located in Canada; however, the Company services customers in the United States and internationally.

The Company generates revenue across three geographical regions; customer revenue by region is as follows:

	2018	2017
Canada	\$ 5,279	\$ 4,622
United States	588	888
Outside North America	1	4
	\$ 5,868	\$ 5,514

In 2018, there were two customers that comprised 34% and 13%, respectively, of the Company's total revenue from operations. In 2017, there were two customers that comprised 14% and 14%, respectively of the Company's total revenue from operations.

EQ INC.

Notes to Consolidated Financial Statements (In thousands of Canadian dollars, except per share amounts) Years ended December 31, 2018 and 2017

4. Segment information (Continued):

The Company generates revenue across four streams is as follows:

	2018		2017
Advertising Services	\$ 4,934	\$	5,075
Fixed Fee Data Sales	415		133
CPM Data Sales	334		42
Other Services	185		264
	\$ 5,868	\$	5,514

5. Finance income and finance cost:

	2018		2017
Finance income:			
Interest income on cash	1		1
Foreign exchange gain, net	-		55
Total finance income	1		56

	2018		2017
Finance costs:			
Other interest expense	(6)		(7)
Accretion on promissory notes (note 10)	(362)		(446)
Interest on loans and borrowings (note 10)	(223)		(235)
Foreign exchange loss, net	(31)		-
Total finance costs	(622)		(688)

6. Income taxes:

(a) Income tax expense:

The following table reconciles income taxes calculated at combined Canadian federal and provincial tax rates with the income tax expense in these consolidated financial statements:

	2018		2017
Loss before income taxes	\$ (1,900)	\$	(1,208)
Statutory rate	26.5%		26.5%
Expected income tax recovery	(503)		(320)
Effect on income taxes of unrecognized deferred income tax assets relating to deductible temporary differences on:			
Impact of ITCs	9		(210)
Non-deductible expenses and other items	411		689
Change in rates	(190)		-
Change deferred taxes not recognized	343		(159)
Deferred tax recovery	\$ 70	\$	-

EQ INC.

Notes to Consolidated Financial Statements
(In thousands of Canadian dollars, except per share amounts)
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6. Income taxes (Continued):

(b) Unrecognized deferred income taxes:

Deferred tax assets have not been recognized in respect of the following items, because it is not probable that future taxable profit will be available against which the Company can use the benefits therefrom.

The temporary differences that give rise to deferred income tax assets and deferred income tax liabilities are presented below:

	2018	2017
Amounts related to tax loss and SRED costs	\$ 98,680	\$ 97,235
Property and equipment and intangible assets	259	425
Share issue cost	22	9
	\$ 98,961	\$ 97,669

The Company also has non-capital losses of approximately \$40,140 expiring as follows:

2029	\$ 3,344
2030	932
2031	3,642
2032	9,614
2033	3,077
2034	14,547
2035	1,974
2036	1,768
2037	998
2038	244
	\$ 40,140

In addition, the Company has undeducted scientific research and experimental development ("SRED") costs of approximately \$422 available to apply against future taxable income, as well as federal investment tax credits SRED costs of approximately \$994 and provincial investment tax credits relating to SRED of approximately \$214 available to reduce future taxes payable. The Company also has capital losses of \$58,119 available. The potential tax benefit relating to the non-capital losses, capital losses and tax credit carryforwards has not been reflected in these consolidated financial statements.

EQ INC.

Notes to Consolidated Financial Statements
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7. Other current assets and accounts payable and accrued liabilities:

(a) Other current assets:

The major components of other current assets are as follows:

	2018		2017
Prepaid expenses	\$ 61	\$	42
Accrued income	63		22
Other receivables	169		-
	\$ 293	\$	64

(b) Accounts payable and accrued liabilities:

The major components of accounts payable and accrued liabilities are as follows:

	2018		2017
Trade accounts payable	\$ 1,399	\$	1,276
Accrued liabilities	452		218
	\$ 1,851	\$	1,494

(c) Deferred revenue:

	2018		2017
Outstanding, beginning of the year	\$ 10	\$	7
Addition	105		752
Acquisition of Tapped Mobile	389		-
Earned	(156)		(749)
	\$ 348	\$	10

EQ INC.

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8. Property and equipment:

	Furniture and fixtures	Computer equipment	Leasehold improvements	Total
Cost				
Balance, January 1, 2017	\$ 1,192	\$ 4,616	\$ 496	\$ 6,304
Additions	26	32	100	158
Disposal	(1,184)	(4,600)	(496)	(6,280)
Balance, December 31, 2017	\$ 34	\$ 48	\$ 100	\$ 182
Cost				
Balance, January 1, 2018	\$ 34	\$ 48	\$ 100	\$ 182
Additions	–	28	–	28
Acquisition (note 3)	2	4	–	6
Balance, December 31, 2018	\$ 36	\$ 80	\$ 100	\$ 216
Depreciation				
Balance, January 1, 2017	\$ 1,190	\$ 4,610	\$ 496	\$ 6,296
Depreciation	7	7	15	29
Disposal	(1,184)	(4,600)	(496)	(6,280)
Balance, December 31, 2017	\$ 13	\$ 17	\$ 15	\$ 45
Depreciation				
Balance, January 1, 2018	\$ 13	\$ 17	\$ 15	\$ 45
Depreciation	9	17	20	46
Balance, December 31, 2018	\$ 22	\$ 34	\$ 35	\$ 91
Carrying amounts				
December 31, 2017	\$ 21	\$ 31	\$ 85	\$ 137
December 31, 2018	\$ 14	\$ 46	\$ 65	\$ 125

EQ INC.

Notes to Consolidated Financial Statements
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9. Intangible assets:

Cost	Customer relationships	Non-compete	Backlog	Total
Balance				
January 1, 2018	\$ –	\$ –	\$ –	\$ –
Acquisition (note 3)	190	25	50	265
Balance,				
December 31, 2018	\$ 190	\$ 25	\$ 50	\$ 265

Amortization	Customer relationships	Non-compete	Backlog	Total
Balance,				
January 1, 2018	\$ –	\$ –	\$ –	\$ –
Amortization	6	3	50	59
Balance,				
December 31, 2018	\$ 6	\$ 3	\$ 50	\$ 59

Carrying amounts

Balance,				
December 31, 2017	\$ –	\$ –	\$ –	\$ –
Balance,				
December 31, 2018	\$ 184	\$ 22	\$ –	\$ 206

EQ INC.

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10. Loans and borrowings:

(a) Bank credit facility:

The Company has a revolving line of credit and credit card facility with a Canadian chartered bank of \$60. As at December 31, 2018, \$47 (2017 - \$56) was outstanding under the credit card facility included in accounts payable. The aggregate of available borrowings under all facilities cannot exceed \$110 at any time. Borrowings outstanding under this facility is secured by accounts receivable with an aging less than 90 days, as defined in the credit agreement. Amounts outstanding are repayable upon demand. The line of credit is up to \$50 with interest at the bank's prime rate plus 1% per annum.

(b) Promissory notes payable:

On November 25, 2015, the Company entered into promissory notes (the "2015 Notes") in the amount of \$1,421 due on November 25, 2016. The 2015 Notes, which are non-convertible, bear interest at an annual rate of 8% with principal and interest payment due on maturity date. The lenders received seven non-transferable warrants (the "2015 Bonus Warrants") for each dollar of principal amount of 2015 Notes, with each Bonus Warrant being exercisable for a period of twelve months from the date of issuance for one common share of the Company at an exercise price of \$0.10 per common share. All Bonus Warrants are subject to a four months hold period from the date of issuance in accordance with the applicable securities law.

On August 18, 2016, the Company extended the maturity dates of \$1,175, including accrued interest of \$68, of the outstanding 2015 Notes from November 25, 2016 to February 18, 2018. \$246 of the 2015 Notes were not extended and, including accrued interest of \$22, classified as current liabilities. The extension of the maturity dates was considered a substantial change in terms of the loan and, accordingly, the Company calculated a gain on extinguishment of the 2016 Notes of \$179 and a loss on extinguishment of the Bonus Warrants of \$36, as the difference between the fair value of the 2016 Notes immediately after the amendment and the amortized costs of the 2015 Notes immediately prior to the extension. The Company cancelled the existing non-transferable 2015 Bonus Warrants with new warrants ("2015 Extended Bonus Warrants") on a one-for-one basis. On February 18, 2018, the 2015 Notes were fully repaid.

EQ INC.

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10. Loans and borrowings (continued):

(b) Promissory notes payable (continued):

On August 18, 2016, the Company completed the first tranche of a debt financing. Pursuant to this first tranche closing, the Company issued \$1,155 non-convertible promissory notes (the "2016 Notes"). On November 18, 2016, the Company completed the second tranche of the 2016 Notes. Pursuant to this second tranche closing, the Company issued \$345 non-convertible promissory notes. The 2016 Notes bore interest at a rate of 8% per annum, calculated annually, and had a maturity date of February 18, 2018.

In connection with the issuance of the 2016 Notes, the lenders received seven non-transferable warrants (the "2016 Bonus Warrants") for each dollar of principal amount of 2016 Notes, with each 2016 Bonus Warrant being exercisable for a period of fifteen months from the date of issuance for one common share of the Company at an exercise price of \$0.08 per common share. All 2016 Bonus Warrants are subject to a four months hold period from the date of issuance in accordance with the applicable securities law.

On May 10, 2017, the Company partially settled \$490 of the 2015 and 2016 Notes. On February 18, 2018, the 2016 Notes were fully repaid.

On May 10, 2017, the Company entered into new promissory notes (the "2017 Notes") in the amount of \$765 due on December 31, 2018. The 2017 Notes, which are non-convertible, bear interest at an annual rate of 8% with principal and interest payment due on the maturity date. The lenders received seven non-transferable warrants (the "2017 Bonus Warrants") for each dollar of principal amount of 2017 Notes, with each 2017 Bonus Warrant being exercisable for a period of twenty months from the date of issuance for one common share of the Company at an exercise price of \$0.13 per common share. All 2017 Bonus Warrants are subject to a four month hold period from the date of issuance in accordance with the applicable securities law.

In connection with the issuance 2017 Notes, in which, \$490 were considered an extension of the 2016 Notes. The extension of the maturity dates was considered a substantial change in terms of the loan and, accordingly, the Company calculated a gain on extinguishment of the 2017 Notes of \$80 and a loss on extinguishment of the 2017 Bonus Warrants of \$11, as the difference between the fair value of the 2016 Notes immediately after the amendment and the amortized costs of the 2016 Notes immediately prior to the extension.

On December 31, 2018, the 2017 Notes were fully repaid.

EQ INC.

Notes to Consolidated Financial Statements

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10. Loans and borrowings (continued):

(b) Promissory notes payable (continued):

The 2015 Notes, 2016 Notes, and 2017 Notes were separated into their liability and equity components using the effective interest rate method. The fair value of the liability component at the time of issue was calculated as the discounted cash flows for the debentures assuming an 29.4%, 25.0% and 26.47% effective interest rate, respectively which was the estimated rate for the debentures without the warrants. The fair value of the warrants was determined at the time of issue as the difference between the face value of the debentures and the fair value of the liability component. The value of the warrants has been classified as a component of equity.

On February 19, 2018, the Company entered into new promissory notes (the '2018 Notes') in the amount of \$1,534 due on August 19, 2019. The 2018 Notes, which are non-convertible, bear interest at a rate of 10% with principal and interest due on the maturity date. The lenders received one and half non-transferable warrants (the "2018 Bonus Warrants") for each dollar of principal amount of 2018 Notes, with each 2018 Bonus Warrant being exercisable for a period of eighteen months from the date of issuance for one common share of the Company at an exercise price of \$0.60 per common share. All 2018 Bonus Warrants will be subject to a four month hold period from the date of issuance in accordance with applicable securities law.

The 2018 Notes were separated into their liability and equity components using the effective interest rate method. The fair value of the liability component at the time of issue was calculated as the discounted cash flows for the debentures assuming an 26.47% effective interest rate which was the estimated rate for the debentures without the warrants. The fair value of the warrants was determined at the time of issue as the difference between the face value of the debentures and the fair value of the liability component. The value of the warrants has been classified as a component of equity.

	2018	2017
2015 Notes, 8% Maturing February 2018	\$ -	\$ 1,243
2016 Notes, 8% Maturing February 2018	-	1,046
2017 Notes, 8% Maturing December 2018	-	765
2018 Notes, 10% Maturing August 2019	1,534	-
Equity component of promissory notes payable	(271)	(480)
	1,263	2,574
Accrued interest and interest paid	134	242
Accretion in carrying amount of notes	180	316
Balance end of year	\$ 1,577	\$ 3,132

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10. Loans and borrowings (continued):

(b) Promissory notes payable (continued):

The following table outlines the activity for loans and borrowings

	2018	2017
Promissory notes balance, January 1,	\$ 3,132	\$ 2,689
Promissory notes (2018 Notes)	1,534	765
Repayment of promissory notes (2015, 2016 and 2017 Notes)	(2,949)	(765)
Warrants	(271)	(162)
Accretion of interest	362	446
Gain on extension of loans and borrowings	-	(80)
Loss on extinguishment of warrants	-	11
Accrued interest	223	235
Interest Paid	(454)	(7)
Total promissory notes payable	1,577	3,132

(c) Change in liabilities arising from financing activities:

	Loans and borrowings
Balance, January 1, 2017	\$ 2,810
Net cash from financing activities	215
Balance, December 31, 2017	3,025
Net cash used in financing activities	(1,560)
Balance, December 31, 2018	\$ 1,465

11. Common shares:

The authorized share capital of the Company comprises an unlimited number of common shares without par value. The holders of common shares are entitled to receive dividends when declared and are entitled to one vote per share at annual meetings of the Company.

On June 7, 2017, the Company closed a private placement, resulting in the issuance of 3,817,857 common shares of the Company at a price of \$0.28 per common share, resulting in proceeds of \$1,057 net of issuance costs of \$12.

On June 29, 2018, the Company closed a private placement, resulting in the issuance 1,535,000 common shares of the Company at a price of \$0.60 per share, resulting in proceeds of \$914, net of issuance costs of \$7.

On October 15, 2018, the Company issued 1,000,000 common shares at a price of \$0.63 for consideration of Tapped Mobile. (Note 3)

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11. Common shares (continued):

On December 31, 2018, the Company closed the first tranche of a private placement, resulting in the issuance of 1,077,240 common shares of the Company at a price of \$0.65 per common share, resulting in proceeds of \$690 net of issuance costs of \$10. The second tranche was closed on January 9, 2019. (Note 20)

During 2017, the Company received proceeds of approximately \$1,044 as a result of the exercise of 12,349,121 warrants, each warrants was converted into one common share. The bonus warrants were issued in connection with the Company's 2016 Notes and 2017 Notes, with expiry dates of February 18, 2018 and December 31, 2018 respectively. 11,219,220 of 2016 bonus warrants at \$0.08 and 1,129,901 of 2017 bonus warrants at \$0.13 were exercised.

During 2018, the Company received proceeds of approximately \$1,149 as a result of the exercise of 11,727,197 warrants. Each warrant was converted into one common share. The bonus warrants were issued in connection with the Company's 2016 Notes and 2017 Notes, with expiry dates of February 18, 2018 and December 31, 2018, respectively. 7,502,854 of 2016 Bonus Warrants at \$0.08 and 4,224,343 of 2017 Bonus Warrants at \$0.13 were exercised.

During 2018, 19,666 stock options were exercised into 19,666 common share with an exercise price of \$0.05 for a total proceeds of \$1. During 2017, 100,000 stock options were exercised into 100,000 common share with an exercise price \$0.05 for a total proceeds of \$5.

12. Warrant Capital:

The Company had the following warrants outstanding at December 31, 2018

	2018		2017	
	Number of warrants	Weighted average exercise price	Number of warrants	Weighted average exercise price
Outstanding, beginning of year	11,727,197	\$ 0.10	18,722,074	\$ 0.08
Granted	2,300,578	0.60	5,354,244	0.13
Exercised	(11,727,197)	0.10	(12,349,121)	0.08
Outstanding, end of year	2,300,578	\$ 0.60	11,727,197	\$ 0.10

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13. Share-based payments:

The following table summarizes the continuity of options issued under the Company's stock option plan (the "Plan") for the year ended:

	2018		2017	
	Number of options	Weighted average exercise price	Number of options	Weighted average exercise price
Outstanding, beginning of year	1,405,000	\$ 0.06	1,305,000	\$ 0.05
Granted	301,500	0.74	385,000	0.12
Exercised	(19,666)	0.05	(100,000)	0.05
Forfeited or cancelled	(35,000)	0.47	(185,000)	0.10
Outstanding, end of year	1,651,834	\$ 0.19	1,405,000	0.06
Options exercisable, end of year	1,060,334	\$ 0.12	501,667	\$ 0.05

A summary of the status of the Company's options under the Plan is as follows:

Range of exercise price	Number of options	2018		Number of options	2017	
		Weighted average remaining contractual life (years)	Number of options exercisable		Weighted average remaining contractual life (years)	Number of options exercisable
\$0.05	1,350,334	3.0	960,334	1,370,000	3.9	501,667
\$0.47	-	-	-	35,000	4.8	-
\$0.60 – 0.69	51,500	4.8	-	-	-	-
\$0.70 – 0.79	250,000	4.8	100,000	-	-	-

During 2018, the Company recorded share-based payments of \$56 (2017 - \$42).

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13. Share-based payments (continued):

The fair value of each option granted has been estimated on the date of grant using the Black-Scholes fair value option pricing model with the following weighted average input and assumptions:

	Year Ended	
	December 31, 2018	December 31, 2017
Dividend yield	0%	0%
Expected volatility (historical data basis)	122%	154%
Risk-free interest rate	2.29%	0.72%
Share price	\$ 0.74	\$ -
Forfeiture rate	50%	50%
Expected life (years)	5 years	5 years
Weighted average grant date fair value	\$ 0.61	\$ 0.13

14. Fair values of financial instruments:

(a) Classification of financial instruments:

The following table provides the allocation of financial assets and liabilities required to be measured at amortized cost or fair value and their carrying values:

December 31, 2018	Carrying value total	Fair value total
Measurement basis		
Financial assets at amortized cost:		
Cash	\$ 584	\$ 584
Accounts receivable	2,167	2,167
	\$ 2,751	\$ 2,751
Financial liabilities at amortized cost:		
Accounts payable and accrued liabilities	\$ 1,851	\$ 1,851
Loans and borrowings	1,577	1,524
	3,428	3,375
Earn-out at fair value	505	505
	\$ 3,933	\$ 3,880

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14. Fair values of financial instruments (continued):

(a) Classification of financial instruments: (continued)

December 31, 2017	Carrying value total	Fair value total
<u>Measurement basis</u>		
Financial assets at amortized cost:		
Cash	\$ 891	\$ 891
Accounts receivable	1,292	1,292
	<u>\$ 2,183</u>	<u>\$ 2,183</u>
Financial liabilities at amortized cost:		
Accounts payable and accrued liabilities	\$ 1,494	\$ 1,494
Loans and borrowings	3,132	3,132
	<u>\$ 4,626</u>	<u>\$ 4,626</u>

There have been no transfers of assets between levels during the years ended December 31, 2018 and 2017.

15. Capital risk management:

The Company's objectives in managing capital are to ensure sufficient liquidity to pursue its strategy of organic growth combined with strategic acquisitions and to provide returns to its shareholders. The Company defines capital that it manages as the aggregate of its shareholders' equity, which comprises issued capital, contributed surplus, accumulated other comprehensive income and retained earnings (deficit). The Company manages its capital structure and makes adjustments to it in light of general economic conditions, the risk characteristics of the underlying assets and the Company's working capital requirements. In order to maintain or adjust its capital structure, the Company, upon approval from its Board of Directors, may issue shares, repurchase shares, pay dividends or raising capital and borrowings, as deemed appropriate under the specific circumstances. The Company is not subject to externally imposed capital requirements. There has been no changes to the Company's capital management approach in 2018 from 2017.

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16. Financial risk management:

The Company's Board of Directors has overall responsibility for the establishment and oversight of the Company's risk management framework. The Audit Committee reviews the Company's risk management policies on an annual basis. The finance department identifies and evaluates financial risks and is charged with the responsibility of establishing controls and procedures to ensure that financial risks are mitigated in accordance with the approved policies.

(a) Credit risk:

Credit risk is the risk of financial loss to the Company if a customer or counterparty to a financial instrument fails to meet its contractual obligations and arises from the Company's accounts receivable and cash. The majority of the Company's customers are located in Canada. At December 31, 2018, one customer represented 34% of the gross accounts receivable balance of \$2,199. At December 31, 2017, three customers represented 25%, 13% and 11% of the gross accounts receivable balance of \$1,273, respectively. No other individual customers represented more than 10% of accounts receivable. As at December 31, 2018, the expected credit losses was \$32 (2017 - \$22). The Company reviews the components of these accounts on a regular basis to evaluate and monitor this risk. The Company's customers are generally financially established organizations, which limits the credit risk relating to the customers. In addition, credit reviews by the Company take into account the counterparty's financial position, past experience and other factors. As at December 31, 2018, approximately 86%, \$202 (2017 - 69%, \$51) of accounts receivable balances over 90 days were not impaired. The consolidated entity has a credit risk exposure with an agency located in Canada, which as at 31 December 2018 owed the consolidated entity \$757 (34% of trade receivables) (2017: \$316 (25% of trade receivables)). This balance was within its terms of trade and no impairment was made as at 31 December 2018. The Company's payment terms range from 30 days to 60 days from the invoice date. There are no guarantees against this receivable but management closely monitors the receivable balance on a monthly basis and is in regular contact with this customer to mitigate risk. Management believes that the expected credit loss allowance is adequate. The Company, from time to time, invests its excess cash with the objective of maintaining safety of the principal and providing adequate liquidity to meet current payment obligations and future planned capital expenditures and with the secondary objective of maximizing the overall yield of the portfolio. The Company's cash as at December 31, 2018 is not subject to external restrictions and is held with Schedule I banks in Canada.

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16. Financial risk management (continued):

(b) Liquidity risk:

Liquidity risk is the risk that the Company will not be able to meet its financial obligations as they become due. The Company's approach to managing liquidity is to ensure, to the extent possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Company's reputation. The Company manages its liquidity risk by continually monitoring forecasted and actual revenue and expenditures and cash flows from operations. Management is also actively involved in the review and approval of planned expenditures. The Company's principal cash requirements are for principal and interest payments on its debt, capital expenditures and working capital needs. The Company uses its operating cash flows, operating facilities and cash balances to maintain liquidity.

The following are the undiscounted contractual maturities for the Company's obligations:

2018	Carrying amount	Contractual cash flow	Less than 1 year	1-3 years	>3 years
Trade and other payables ⁽ⁱ⁾	\$ 1,851	\$ 1,851	\$ 1,851	\$ -	\$ -
Operating leases	632	632	184	410	38
Loans and borrowings	1,577	1,763	1,763	-	-
Earn-out	505	600	291	214	-
	\$ 4,565	\$ 4,846	\$ 4,089	\$ 624	\$ 38

2017	Carrying amount	Contractual cash flow	Less than 1 year	1-3 years	>3 years
Trade and other payables ⁽ⁱ⁾	\$ 1,494	\$ 1,494	\$ 1,494	\$ -	\$ -
Operating leases	720	720	167	523	30
Loans and borrowings	3,132	3,403	3,403	-	-
	\$ 5,346	\$ 5,617	\$ 5,064	\$ 523	\$ 30

⁽ⁱ⁾ Trade and other payables exclude other non-contractual liabilities

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16. Financial risk management (continued):

(c) Market risk:

Market risk is the risk that changes in market prices, such as foreign exchange rates, interest rates and the Company's share price, will affect the Company's income or the value of its financial instruments.

(i) Interest rate risk:

The Company's interest rate risk arises primary from its loans and borrowings obligations, which bear a fixed interest rate of 10%. Management believes that the Company is not significantly exposed to cash flow interest rate risk in the next twelve months.

(ii) Currency risk:

The Company operates internationally with the Canadian dollar as its functional currency and is exposed to foreign exchange risk from purchase transactions, as well as recognized financial assets and liabilities denominated in U.S dollars. The Company's main objective in managing its foreign exchange risk is to maintain U.S. cash on hand to support international forecasted obligations and cash flows. To achieve this objective, the Company monitors forecasted cash flows in foreign currencies and attempts to mitigate the risk by modifying the nature of cash held.

If a shift in foreign currency exchange rates of 10% were to occur, the foreign exchange gain or loss on the Company's net monetary assets could change by approximately \$28 (2017 - \$75) due to the fluctuation and this would be recorded in the consolidated statements of comprehensive income (loss).

Balances held in non-Canadian dollars are as follows:

	2018		2017
	US		US
Cash and cash equivalents	\$ 134	\$	124
Accounts receivable	154		49
Accounts payable and accrued liabilities	504		774

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17. Commitments and contingencies:

Non-cancellable operating lease rentals are payable as follows:

	2018	2017
Less than 1 year	\$ 184	\$ 167
Between 1 and 5 years	448	553
more than 5 years	-	-
	\$ 632	\$ 720

The Company has one office facility under operating lease. The lease term is 5 years, with an option to renew the lease after that date.

During 2018, a net amount of \$204 was recognized as an expense in profit or loss in respect of operating leases (2017 - \$90).

From time to time the Company sublets unused space. Sublease payments of \$1 were received during 2018 (2017 - \$11).

18. Related party transactions and balances:

On February 19, 2018, \$773 of the 2018 Notes were subscribed for by officers and directors of the Company.

During 2018, 5,782,537 of warrants at exercise price of \$0.08 were exercised by officers, directors and a company controlled by a director of the Company for a total proceeds of \$463 and 1,693,308 warrants at exercise price of \$0.13 were exercised for total proceeds of \$220.

Transactions with key management personnel:

The key management personnel of the Company are the members of the Company's executive management team and Board of Directors.

The remuneration of key management personnel of the Company during the years ended December 31, 2018 and 2017 was as follows:

	2018	2017
Short-term employee benefits	\$ 525	\$ 534
Share-based payments	40	15
	\$ 565	\$ 549

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19. Consolidated statements of cash flows:

The change in non-cash operating working capital comprises the following:

	2018	2017
Accounts receivable	\$ (101)	\$ (402)
Other current assets	(27)	74
Accounts payable and accrued liabilities	(25)	(396)
Deferred revenue	(66)	3
	<u>\$ (219)</u>	<u>\$ (721)</u>

20. Subsequent events

On January 1, 2019, the Company amalgamated Cyberplex Ontario Holdings Inc. into EQ Inc. and amalgamated CX Digital Media Inc., Cyberplex Services Inc., 1887811 Ontario Inc. and Bootcamp Media Inc. into EQ Advertising Group Ltd.

On January 9, 2019, the Company closed the second tranche of a private placement, resulting in the issuance of 276,924 common shares of the Company at a price of \$0.65 per common share, resulting in gross proceeds of \$180.