

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

FORM 10-K

(Mark one)

☒ ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended December 31, 2019

or

☐ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number 1-08546

TRINITY PLACE HOLDINGS INC.

(Exact name of registrant as specified in its charter)

Delaware

(State or Other Jurisdiction of  
Incorporation or Organization)

No. 22-2465228

(I.R.S. Employer Identification No.)

340 Madison Avenue, New York, New York

(Address of Principal Executive Offices)

10173

(Zip Code)

Registrant's telephone number, including area code: (212) 235-2190

Securities registered pursuant to Section 12(b) of the Act:

| Title of Each Class                     | Trading Symbol | Name of each exchange on which registered |
|---|----------------|---|
| Common Stock \$0.01 Par Value Per Share | TPHS           | NYSE American                             |

Securities registered pursuant to Section 12(g) of the Act: NONE

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act.

Yes ☐ No ☒

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act.

Yes ☐ No ☒

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes ☒ No ☐

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files).

Yes ☒ No ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large Accelerated Filer ☐

Accelerated Filer ☒

Non-Accelerated Filer ☐

Smaller Reporting Company ☒

Emerging Growth Company ☐

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. ☐

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes ☐ No ☒

As of June 28, 2019, the aggregate market value of the registrant's common stock held by non-affiliates of the registrant was approximately \$99,506,000.

Indicate by check mark whether the registrant has filed all documents and reports required to be filed by Section 12, 13 or 15(d) of the Securities Exchange Act of 1934 subsequent to the distributions of securities under a plan confirmed by a court.  
Yes ☒ No ☐

As of March 13, 2020, there were 32,292,463 shares of the registrant's common stock outstanding.

#### **DOCUMENTS INCORPORATED BY REFERENCE**

Portions of the registrant's definitive proxy statement relating to the registrant's 2020 Annual Meeting of Shareholders to be filed hereafter are incorporated by reference into Part III of this Annual Report on Form 10-K.

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## PART I

### Item 1. BUSINESS

#### Overview

Trinity Place Holdings Inc. (“Trinity,” “we,” “our,” or “us”) is a real estate holding, investment, development and asset management company. Our largest asset is currently a property located at 77 Greenwich Street in Lower Manhattan (“77 Greenwich”). 77 Greenwich was a vacant building that was demolished and is under development as a mixed-use project consisting of a 90-unit residential condominium tower, retail space and a New York City elementary school. We also own a newly built 105-unit, 12-story multi-family property located at 237 11<sup>th</sup> Street in Brooklyn, New York (“237 11<sup>th</sup>”), acquired in May 2018, and, through joint ventures, a 50% interest in a newly constructed 95-unit multi-family property known as The Berkley, and a 10% interest in a 234-unit multi-family property located one block from The Berkley at 250 North 10<sup>th</sup> Street (“250 North 10<sup>th</sup> Street”) acquired in January 2020, also in Brooklyn, New York. In addition we own a property occupied by a retail tenant in Paramus, New Jersey. See Item 2. Properties for a more detailed description of our properties. In addition to our real estate portfolio, we also control a variety of intellectual property assets focused on the consumer sector, a legacy of our predecessor, Syms Corp. (“Syms”). We also had approximately \$241.5 million of federal net operating loss carry forwards (“NOLs”) at December 31, 2019, which can be used to reduce our future taxable income and capital gains.

We continue to evaluate new investment opportunities. Recently, we have focused on newly constructed multi-family properties in New York City. We consider investment opportunities involving other types of properties and real estate related assets as well, including repurchases of our common stock, taking into account our cash position, liquidity requirements, and our ability to raise capital to finance our growth. In addition, we may selectively consider potential acquisition, development and disposition opportunities as well as fee based opportunities.

#### Business and Growth Strategies

Our primary business objective is to maximize the risk adjusted, time adjusted return on investment in our portfolio properties and new acquisitions and investments across all points of the economic cycle. Our strategies to achieve this objective include the following:

- **Legacy Properties.** Continue the development of 77 Greenwich and the redevelopment, repositioning and potential disposition of our legacy retail property in Paramus, New Jersey. As part of our business strategy, we disposed of the West Palm Beach, Florida property in November 2019 for \$19.6 million;
- **New Acquisitions and Investments.** Identify additional acquisition and investment opportunities, including high-quality, multi-family real estate in New York City and other select submarkets, that is designed to meet the demands of today’s tenants who desire newly constructed and efficiently designed apartment buildings located in close proximity to public transportation, and manage those facilities so as to become the landlord of choice for existing and prospective tenants. We may also identify retail and office properties that present opportunities for us to leverage our redevelopment, development and repositioning expertise. From time to time we may selectively consider opportunistic acquisitions of assets which increase our market share or provide access to new markets, which exhibit an opportunity to improve or preserve returns through repositioning through a combination of capital improvements and shift in marketing strategy, changes in management focus and leasing, as well as assets or interests in assets that offer strong long-term fundamentals, but which may be out of favor in the short term;
- **Joint Ventures.** Explore joint venture opportunities with existing property owners in desirable locations, who seek to benefit from our depth of market knowledge and management expertise, and with strategic institutional partners, leveraging our skills as owners and operators; and
- **Capital Structure.** Enhance our capital structure through our access to a variety of sources of capital and proactively manage our debt maturities.

## ***Competition***

The markets in which our properties are located are inherently competitive. With respect to our operating properties currently located in Brooklyn, New York and Paramus, New Jersey, and any future real estate assets that we acquire, invest in or develop, we will be competing for some of the same tenants, contractors, lenders and potential purchasers or investors with respect to other properties within the same markets, but owned by other investors, many of whom have greater resources than we do.

Competitive factors with respect to 77 Greenwich may have a more material effect on us as it is currently our most significant real estate asset. Various municipal entities are making and have indicated an intent to continue to make significant investments in the immediate vicinity of 77 Greenwich to support the growth of the downtown Manhattan neighborhood as a vibrant 24/7 community to work, live and visit. Several privately funded commercial and residential developments are being constructed or have been proposed and office buildings are being converted to residential use to take advantage of the increasing desirability of the neighborhood. The impact of these changing supply and demand characteristics is uncertain, and they could positively or negatively impact our plan to maximize the value of 77 Greenwich.

In addition, we face competition in identifying and completing new investment and acquisition opportunities, including from larger and more established real estate firms with greater capital resources and access to financing.

## ***Regulatory Matters***

### ***Environmental Compliance***

Under various federal, state and local laws, ordinances and regulations, a current or previous owner or operator of real estate may be required to investigate and remediate hazardous or toxic substances at a property, and may be held liable to a governmental entity or to third parties for property damage or personal injuries and for investigation and clean-up costs incurred by the parties in connection with the contamination. These laws often impose liability without regard to whether the owner or operator had knowledge of, or was responsible for, the release of the hazardous or toxic substances. The presence of contamination or the failure to remediate contamination may adversely affect the owner's ability to sell or lease real estate or to borrow using the real estate as collateral.

Other federal, state and local laws, ordinances and regulations require abatement or removal of asbestos-containing materials in the event of demolition or certain renovations or remodeling, the cost of which may be substantial for certain redevelopment projects that a potential purchaser would want to undertake with respect to any particular parcel of real estate we own. Such laws, ordinances and regulations also govern emissions from and exposure to asbestos fibers in the air. Federal and state laws also regulate the operation and removal of underground storage tanks. In connection with the ownership and management of certain properties, we could be held liable for the costs of remedial action with respect to these regulated substances or related claims.

### ***Zoning and Planning***

In connection with any development or redevelopment of our properties, whether currently owned or acquired in the future, we will be required to comply with applicable zoning, land-use, building, occupancy, and other laws and regulations. In many cases we are and will continue to be required to obtain governmental permits, site plan approvals and/or other authorizations, or seek variances, prior to proceeding with planned development, acquisition or other activities.

The Zoning Resolution of the City of New York, effective as of December 15, 1961, as amended (the "Zoning Resolution"), governs the use and development of properties in New York City. Properties in New York City may be developed on an as-of-right basis, i.e. without any discretionary city approvals, unless the proposed use or bulk does not comply with the applicable provisions of the Zoning Resolution. Discretionary approvals may be requested from the New York City Planning Commission or the Board of Standards and Appeals. Discretionary approvals are subject to hearing and public participation requirements and are also subject to environmental review pursuant to the State Environmental Quality Review Act, as implemented by the City Environmental Quality Review.

## ***Chapter 11 Cases and Plan of Reorganization of Syms***

Trinity is the successor to Syms, which also owned Filene's Basement. In September 2012, the Syms Plan of Reorganization (the "Plan") became effective and Syms and its subsidiaries consummated their reorganization under Chapter 11 through a series of transactions and emerged from bankruptcy. As part of those transactions, reorganized Syms merged with and into Trinity, with Trinity as the surviving corporation and successor issuer pursuant to Rule 12g-3 under Section 21E of the Securities Exchange Act of 1934, as amended (the "Exchange Act").

In March 2016, we satisfied our final payment and reserve obligations under the Plan. In February 2018, the bankruptcy court entered the final decree pursuant to which the chapter 11 cases of the reorganized debtors were closed. As of December 31, 2019, the amount of remaining multiemployer pension plan claims to be paid was approximately \$109,000, and there was an approximate \$924,000 of liabilities under the Syms sponsored pension plan (see Note 8 – Pension Plans to our consolidated financial statements for further information).

### ***Intellectual Property Assets***

We also control a variety of intellectual property assets focused on the consumer sector, a legacy of our predecessor, Syms, including our on-line marketplace at FilenesBasement.com, our rights to the Stanley Blacker® brand, as well as the intellectual property associated with the Running of the Brides® event and An Educated Consumer is Our Best Customer® slogan. In addition, various trademarks are controlled and/or owned by us, including "Filene's Basement"®, "Stanley Blacker"®, "Running of the Brides"® and "An Educated Consumer is Our Best Customer,"® and have been registered with the United States Patent and Trademark Office.

### ***Employees***

As of December 31, 2019, we had ten full-time employees in executive, management, finance, accounting, operations and administrative capacities.

### ***General Information about Trinity***

Trinity is incorporated in Delaware. Trinity maintains its headquarters at 340 Madison Avenue, New York, New York, 10173, and the telephone number is (212) 235-2190.

### ***Available Information***

We are a public company and are subject to the informational requirements of the Exchange Act. Accordingly, we file periodic reports and other information with the U.S. Securities and Exchange Commission (the "SEC"). In addition, the SEC maintains a website (<http://www.sec.gov>) that contains reports, proxy and information statements and other information regarding us and other issuers that file electronically.

Our website address is [www.trinityplaceholdings.com](http://www.trinityplaceholdings.com) or [www.tphs.com](http://www.tphs.com). We make available without charge, through our website in the "Investor Relations" section, copies of our Annual Reports on Form 10-K, Quarterly Reports on Form 10-Q, Current Reports on Form 8-K and amendments to those reports filed or furnished pursuant to Section 13(a) or 15(d) of the Exchange Act as soon as reasonably practicable after such reports are filed with or furnished to the SEC. References in this document to our website are not and should not be considered part of this Annual Report on Form 10-K, and the information on our website is not incorporated by reference into this Annual Report.

## **Item 1A. RISK FACTORS**

Our business, operations and financial condition are subject to various risks. Some of these risks are described below, and stockholders should take such risks into account when evaluating us or any investment decision involving us. This section does not describe all risks that may be applicable to us, our industry or our business, and it is intended only as a summary of certain material risk factors. Additional risks and uncertainties that we do not presently know about or that we currently believe are not material may also adversely affect our business. More detailed information concerning certain of the risk factors described below is contained in other sections of this Annual Report on Form 10-K. Stockholders should also refer to the other information contained in our periodic reports, including the Cautionary Note Regarding Forward-Looking Statements section, our consolidated financial statements and the related notes and Management's Discussion and Analysis of Financial Condition and Results of Operations section for a further discussion of the risks, uncertainties and assumptions relating to our business.

## **Risk Factors Related to Our Business**

***We have not generated a profit and consequently our business plan is difficult to evaluate and our long-term viability cannot be assured.***

Our prospects for financial success are difficult to assess because we have a limited operating history since we began reporting as a going concern on February 10, 2015. Our predecessor filed for Chapter 11 relief on November 2, 2011. We were formed and emerged from bankruptcy on September 14, 2012. Since our formation, we have generated limited revenues and had negative cash flow from operations. The development of our business plan will require substantial capital expenditures. Our business could be subject to any or all of the problems, expenses, delays and risks inherent in the establishment of a new business enterprise, including, but not limited to capital resources. There can be no assurance that our business will be successful, that we will be able to achieve or maintain a profitable operation, or that we will not encounter unforeseen difficulties that may deplete our capital resources more rapidly than anticipated. There can be no assurance that we will achieve or sustain profitability or positive cash flows from our operating activities.

***We have generated minimal revenues from operations, have limited cash resources and will be reliant on external sources of capital to fund ongoing operations.***

Our revenue generating activities have not yet produced sufficient funds for profitable operations. In addition, we are required to set aside specified minimum levels of liquidity, inclusive of cash and our line of credit, in connection with the development and financing of 77 Greenwich, which as of December 31, 2019 was \$15.0 million, and we may be required to do so in connection with the development and financing of other current and future properties as well. While 77 Greenwich is currently our most significant asset, the amounts required to be set aside in other situations could also be substantial. As a result, these amounts would not be available for investment or operating activities. Our continued operation will be dependent upon the success of future operations and will require raising additional capital on acceptable terms. We have relied and may continue to rely substantially upon equity and debt financing to fund our ongoing operations. There can be no assurance that additional sources of capital will be available to us on commercially favorable terms should our capital requirements exceed cash available from operations and existing cash and cash equivalents. In addition, our inability to access the capital markets on favorable terms, because of a low stock price or otherwise, could affect our ability to execute our business plan as scheduled. If we are unable to raise capital on commercial terms, our ability to grow through new acquisitions and investments, and thus become profitable, could be materially adversely impacted.

***A significant part of our current business plan is focused on the development of 77 Greenwich, and an inability to execute this business plan due to adverse trends in the New York City residential condominium market or otherwise could have a material adverse effect on our financial condition and results of operations.***

Our business plan includes the development or redevelopment of our legacy commercial real estate properties and in particular the development of 77 Greenwich, which currently is our largest asset. As a result, our revenues and future growth are heavily dependent on the success of implementing our business plan for 77 Greenwich, which is currently under development.

Our plans for 77 Greenwich call for 90 luxury residential condominium apartments, in addition to a retail condominium unit and a New York City elementary school condominium unit. There are a variety of factors that determine New York City residential condominium trends and that will ultimately impact the sales and pricing of units at 77 Greenwich. These factors include, among others, available supply, changes in interest rates, the availability of home mortgages, foreign exchange rates, foreign buyer patterns, local employment trends, and prices and velocity of sales. Sales of residential condominium units in general, and in particular in New York City, have historically experienced greater volatility than detached single family houses, which may expose us to more risk. These and other factors fluctuate over time. Based on a number of reports, there are a historically high number of unsold units in newly constructed luxury residential condominiums in New York City, which has resulted in demand and pricing pressures. When we commenced sales in the spring of 2019, the New York City market was in a period of softness, in particular downtown Manhattan. The status of unsold residential condominium units in 2020 and beyond is inherently uncertain. Closings on sales are currently anticipated to occur towards the end of 2020. An inability to successfully execute our business plan with respect to 77 Greenwich would likely have a material adverse effect on our financial condition and results of operations.

***Our investment in property development for 77 Greenwich and other properties may be more costly than anticipated.***

We intend to continue to develop or redevelop our current and future properties. Our current and future development and construction activities, including with respect to 77 Greenwich, may be exposed to the following risks:

- we may be unable to proceed with the development of properties other than 77 Greenwich because we cannot obtain financing on favorable terms, or at all;
- we may incur construction costs for a development project that exceed our original estimates due to increases in interest rates and increased materials, labor, leasing or other costs, which could make completion of the project less profitable because market rents or condominium unit sales prices, as applicable, may not increase sufficiently to compensate for the increase in construction costs;
- we may be unable to obtain, or face delays in obtaining, required zoning, land-use, building, occupancy, and other governmental permits and authorizations, which could result in increased costs and could require us to abandon our activities entirely with respect to a project;
- we may abandon development opportunities after we begin to explore them and as a result we may lose deposits or fail to recover expenses already incurred;
- we may expend funds on and devote management's time to projects which we do not complete;
- we may be unable to complete construction and/or leasing of our rental properties and sales of our condominium projects (currently limited to 77 Greenwich) on schedule, or at all; and
- we may suspend development projects after construction has begun due to changes in economic conditions or other factors, and this may result in the write-off of costs, payment of additional costs or increases in overall costs when the development project is restarted.

***Investment returns from 77 Greenwich and other properties we may develop may be less than anticipated.***

Our properties planned to be developed may be exposed to the following risks:

- we may sell condominium units at 77 Greenwich and other future developed properties at prices, and/or lease commercial and residential properties at current or future properties, that are less than the prices projected at the time we decide to undertake the development;
- the velocity of leasing at commercial and residential properties, and/or condominium sales at future developed properties may fluctuate depending on a number of factors, including market and economic conditions, and may result in our investments being less profitable than we expected or not profitable at all; and
- operating expenses may be greater than projected at the time of development, resulting in our investment being less profitable than we expected.

***Competition for new acquisitions and investments may reduce the number of opportunities available to us and increase the costs of those acquisitions and investments.***

We will face competition for acquisition and investment opportunities from other investors, particularly those investors who are willing to incur more leverage. This competition may adversely affect us by subjecting us to the following risks:

- an inability to acquire a desired property because of competition from other well-capitalized real estate investors, many of whom have greater resources than us, including publicly traded and privately held REITs, private real estate funds, domestic and foreign financial institutions, life insurance companies, sovereign wealth funds, pension trusts, partnerships and individual investors; and



- an increase in the purchase price for the acquisition of such property.

If we are unable to successfully acquire or invest in additional properties, our ability to grow our business would be adversely affected. In addition, increases in the cost of acquisition opportunities could adversely affect our results of operations.

***We face risks associated with acquisitions of and investments in new properties.***

We may acquire interests in properties, individual properties and portfolios of properties, including potentially large portfolios that could significantly increase our size and alter our capital structure. Our acquisition and investment activities may be exposed to, and their success may be adversely affected by, the following risks:

- we may be unable to finance acquisitions, investments and developments of properties, including with respect to raising capital to contribute as equity, on favorable terms or at all;
- we may be unable to complete proposed acquisitions or other transactions due to an inability to meet required closing conditions;
- we may expend funds on, and devote management time to, opportunities which we do not complete, which may include non-refundable deposits;
- we may be unable to lease our acquired properties on the same terms as contemplated as part of our underwriting;
- properties that we acquire or in which we invest may fail to perform as we expected;
- our estimates of the costs we incur in renovating, improving, developing or redeveloping acquired properties may be inaccurate;
- we may not be able to obtain adequate insurance coverage for acquired properties; and
- we may be unable to quickly and efficiently integrate new acquisitions, investments and developments, particularly acquisitions of portfolios of properties, into our existing operations, and therefore our results of operations and financial condition could be adversely affected.

***We may acquire properties subject to known and unknown liabilities and with limited or no recourse to the seller.***

Properties we acquire may be subject to known or unknown liabilities with no or minimal recourse to the seller. As a result, if a property is damaged, we may need to pay to have it repaired, and our ability to recover any such payments through insurance, indemnities, litigation or otherwise is uncertain. We have purchased one property subject to unknown construction defects and there can be no assurance that we will not do so again. Also, if a liability were asserted against us arising from our ownership of a property, we might have to pay substantial sums to settle it. Unknown liabilities with respect to properties acquired might include:

- liabilities for repair of damaged properties or faulty construction;
- claims by tenants, vendors or other persons arising from dealing with the former owners of the properties;
- liabilities incurred in the ordinary course of business;
- claims for indemnification by general partners, directors, officers and others indemnified by the former owners of the properties; and
- liabilities for clean-up of undisclosed environmental contamination and/or repair or other remediation of construction defects.

Any of these occurrences could adversely affect our cash flow, even if some or all of the costs are ultimately borne by a third party, and the impact could be material.

***Our revenues and the value of our portfolio are affected by a number of factors that affect investments in leased commercial and residential real estate generally.***

We are subject to the general risks of investing in and owning leasable real estate in connection with our existing retail and residential properties and new properties or investments in leasable real estate. These risks include the ability to secure leases with new tenants, renew leases with existing tenants, the non-performance of lease obligations by tenants, leasehold improvements that will be costly or difficult to remove or certain upgrades that may be needed should it become necessary to re-rent the leased space for other uses, rights of termination of leases due to events of casualty or condemnation affecting the leased space or the property or due to interruption of the tenant's quiet enjoyment of the leased premises, and obligations of a landlord to restore the leased premises or the property following events of casualty or condemnation. The occurrence of any of these events, particularly with respect to leases at our commercial real estate properties, or issues that affect numerous residential units, could adversely impact our results of operations, liquidity and financial condition.

In addition, if our competitors offer space at net effective rental rates below our current net effective rates or the market rates, we may lose current or potential tenants to other properties in our markets. Additionally, we may need to reduce net effective rental rates below our current rates or offer incentives in order to retain tenants upon expiration of their leases or to attract new tenants. Our results of operations and cash flow may be adversely affected as a result of these factors.

***We may be unable to lease vacant space, renew our current leases, or re-lease space as our current leases expire.***

Leases at our properties may not be renewed or such properties may not be re-leased at favorable rental rates. If the rental rates for our properties decrease, our tenants do not renew their leases or we do not re-lease a significant portion of our available space, including vacant space resulting from tenant defaults or space that is currently unoccupied, and space for which leases are scheduled to expire, our financial condition, results of operations and cash flows could be materially adversely affected. There are numerous commercial developers, real estate companies, financial institutions and other investors with greater financial resources than we have that compete with us in seeking tenants who we desire to lease space in our properties.

The bankruptcy of, or a downturn in the business of, any of the major tenants at our commercial real estate properties that causes them to reject their leases, or to not renew their leases as they expire, or renew at lower rental rates, may adversely affect our cash flows and property values. In addition, retailers at our properties face increasing competition from e-commerce, outlet malls, discount shopping clubs, direct mail and telemarketing, which could reduce rents payable to us and reduce our ability to attract and retain tenants at our properties leading to increased vacancy rates at our properties.

In addition, if we are unable to renew leases or re-lease a property, the resale value of that property could be diminished because the market value of a particular property will depend in part upon the value of the leases of such property.

***We are subject to the risks associated with joint ventures.***

We formed joint ventures with third parties to acquire and operate The Berkley and the 250 North 10<sup>th</sup> Street property, both in Brooklyn, New York. We may become involved in additional joint ventures in the future with respect to current or future properties. Joint venture investments may involve risks not otherwise present for investments made or owned solely by us, including the possibility that our joint venture partner might become bankrupt, or may take action contrary to our instructions, requests, policies or objectives. Other risks of joint venture investments include impasse on decisions, such as a sale, because neither we nor a joint venture partner would have full control over the joint venture, activities conducted by a partner that have a negative impact on the joint venture or us, and disputes with our partner. Also, although our debt documents contain certain restrictions, there is no limitation under our organizational documents as to the amount of our funds that may be invested in joint ventures.

***We are subject to leverage at both our holding company and our subsidiaries and face risks generally associated with our debt, including an increased risk of default on our obligations and an increase in debt service requirements that could adversely affect our financial condition and results of operations***

We have incurred substantial indebtedness in furtherance of our activities, at both the holding company level and subsidiary level, resulting in an increased risk of default on our obligations and in an increase in debt service requirements, which could adversely affect our financial condition and results of operations. As a result, we are subject to the risks associated with debt financing, including the risk that our cash flow will be insufficient to meet required payments of principal and interest, the risk that we may fail to repay or refinance existing debt as it matures, which may result in forced disposition of assets on disadvantageous terms or have other adverse consequences, and the risk that if we refinance any of our debt, we may do so on refinancing terms less favorable than the terms of our existing debt.

All of our properties secure loans. The failure by our borrower subsidiaries to make scheduled repayments under the loan agreements, or the default of any of the obligations under the loans, would have an adverse impact on our financial condition, results of operations and cash flows. Upon the occurrence of an event of default, the applicable subsidiary may be required to immediately repay all amounts outstanding under the respective loan and the lenders may exercise other remedies available to them, including foreclosing on the respective property securing the loan.

See Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations - Liquidity and Capital Resources and Note 10 – Loans Payable and Secured Line of Credit to our consolidated financial statements, for further discussion regarding our financing activities.

***Covenants in our loan agreements could limit our flexibility and adversely affect our financial condition.***

The terms of our loan documents contain a number of financial and other restrictive covenants, including restrictions on debt, liens, business activities, equity repurchases, distributions and dividends, disposition of assets and transactions with affiliates, as well as financial covenants regarding corporate loan to value, net worth and liquidity. These covenants may limit our flexibility to pursue certain acquisitions or investments or incur additional debt. If we fail to meet or satisfy any of these covenants, we would be in default under these agreements and our indebtedness could be declared due and payable. In addition, our lenders could terminate their commitments, require the posting of additional collateral and enforce their interests against existing collateral. If we were to default under our loan agreements, our financial condition would be adversely affected.

***The potential phasing out of LIBOR after 2021 may affect our financial results.***

The chief executive of the United Kingdom Financial Conduct Authority ("FCA"), which regulates LIBOR, has announced that the FCA intends to stop compelling banks to submit rates for the calculation of LIBOR after 2021. It is not possible to predict the effect of these changes or the establishment of alternative reference rates.

The Alternative Reference Rate Committee ("ARRC"), a committee convened by the Federal Reserve that includes major market participants, and on which the SEC staff and other regulators participate, has proposed an alternative rate, the Secured Overnight Financing Rate ("SOFR"), to replace U.S. Dollar LIBOR. Any changes announced by the FCA, ARRC, other regulators or any other successor governance or oversight body, or future changes adopted by such body, in the method pursuant to which U.S. Dollar LIBOR, SOFR, or any other alternative rates are determined may result in a sudden or prolonged increase or decrease in the reported LIBOR rates. If that were to occur, the levels of interest payments we incur and interest payments we receive may change. It is also uncertain whether SOFR or any other alternative rate will gain market acceptance. In addition, although certain of our LIBOR based obligations and investments provide for alternative methods of calculating the interest rate if LIBOR is not reported, uncertainty as to the extent and manner of future changes may result in interest rates and/or payments that are higher than, lower than or that do not otherwise correlate over time with the interest rates and/or payments that would have been made on our obligations if LIBOR rate was available in its current form. We may also need to renegotiate our LIBOR based obligations, which we may not be successful in doing on a timely basis or on terms acceptable to us.

***We may not receive or be able to maintain certain tax benefits if we are not in compliance with certain requirements of the NYC Department of Housing Preservation and Development.***

We may not receive or be able to maintain certain existing or anticipated tax benefits related to The Berkley, 237 11<sup>th</sup> and 250 North 10<sup>th</sup> Street properties if we are not in compliance with certain requirements of the NYC Department of Housing Preservation and Development (the "HPD"). Both of these properties currently benefit from a real estate tax exemption under New York Real Property Tax Law (the "RPTL") Section 421a, as a result of a specified percentage of the units in such buildings being designated as affordable rate units or market rate units and/or subject to rent stabilization guidelines, among other requirements. Section 421a of the New York RPTL provides an exemption from real estate taxes on the amount of the assessed value of newly constructed improvements if certain requirements are met. A property cannot maintain or continue to receive Section 421a tax benefits without HPD's determination that all Section 421a eligibility requirements have and continue to be met. Although the HPD has issued a final Certificate of Eligibility with respect to the 421a tax benefits for The Berkley, 237 11<sup>th</sup> and 250 North 10<sup>th</sup> Street properties and we are currently in compliance with all applicable 421a requirements for such properties, there can be no assurance that compliance with the 421a requirements for either of the properties will continue to be maintained. If we are not able to maintain compliance with the requirements of the Section 421a partial tax exemption program, as applicable to either of the properties, the HPD may find that such property is ineligible to receive the tax exemption benefits related to the Section 421a partial tax exemption program.

***Multi-family residential properties are subject to rent stabilization regulations, which limit our ability to raise rents above specified maximum amounts and could give rise to claims by tenants that their rents exceed such specified maximum amounts.***

The Rent Stabilization Law and Code imposes rent control or rent stabilization on apartment buildings. The rent stabilization regulations applicable to our multi-family residential properties set maximum rates for annual rent increases, entitle our tenants to receive required services from us and entitle our tenants to have their leases renewed. The limitations established by present or future rent stabilization regulations may impair our ability to maintain rents at market levels.

Pursuant to the Housing Stability and Tenant Protection Act of 2019, which is a set of New York State laws, vacancy lease increases were eliminated, whereby the landlord was permitted to increase the rent by as much as 20% for a tenant moving into a vacant apartment, to which significant increases in rent for New York City properties were historically attributed.

With respect to certain types of properties in New York City, solely by virtue of the real estate tax exemption under RPTL Section 421a, the Rent Guidelines Board of New York City, approves renewal lease rent increases. In each of 2018 and 2019, the Rent Guidelines Board approved a 1.5% increase on 12-month lease renewals and a 2.5% increase on 24-month lease renewals. Approved rent increases have averaged approximately 2.6% over the past 24 years on 12-month lease renewals and approximately 0.85% over the past 5 years on 12-month lease renewals.

The application of rent stabilization to apartments in our multi-family residential properties will limit the amount of rent we are able to collect, which could have a material adverse effect on our ability to fully take advantage of the investments that we are making in our properties. In addition, there can be no assurances that changes to rent stabilization laws will not have a similar or greater negative impact on our ability to collect rents.

There is a proposed Bill (Good Cause Eviction), which, if passed may impose restrictions on rent increases and the right not to renew market rate unit leases. If passed, there will be restrictions on an owner's ability to grow their market rents.

***Our ability to develop or redevelop our properties and enter into new leases with tenants will depend on our obtaining certain permits, site plan approvals and other governmental approvals from local municipalities, which we may not be able to obtain on a timely basis or at all.***

In order to develop or redevelop our properties, we will be required to obtain certain permits, site plan approvals or other governmental approvals from local municipalities. We may not be able to secure all the necessary permits or approvals on a timely basis or at all, which may prevent us from developing or redeveloping our properties according to our business plan. Additionally, potential acquirers or tenants may also need to obtain certain permits or approvals in order to utilize our properties in the manner they intend to do so. The specific permit and approval requirements are set by the state and the various local jurisdictions, including but not limited to city, town, county, township and state agencies having control over the specific properties. Our inability to obtain permits and approvals to develop or redevelop our properties, or the inability of potential purchasers and tenants of our properties to obtain necessary permits and approvals, could severely and adversely affect our business.

***We may incur significant costs to comply with environmental laws and environmental contamination may impair our ability to lease and/or sell real estate.***

Our operations and properties are subject to various federal, state and local laws and regulations concerning the protection of the environment, including air and water quality, hazardous or toxic substances and health and safety. Under some environmental laws, a current or previous owner or operator of real estate may be required to investigate and clean up hazardous or toxic substances released at a property. The owner or operator may also be held liable to a governmental entity or to third parties for property damage or personal injuries and for investigation and clean-up costs incurred by those parties because of the contamination. These laws often impose liability without regard to whether the owner or operator knew of the release of the substances or caused the release. The presence of contamination or the failure to remediate contamination may impair our ability to sell or lease real estate or to borrow using the real estate as collateral. Other laws and regulations govern indoor and outdoor air quality including those that can require the abatement or removal of asbestos-containing materials in the event of damage, demolition, renovation or remodeling and also govern emissions of and exposure to asbestos fibers in the air. The maintenance and removal of lead paint and certain electrical equipment containing polychlorinated biphenyls (PCBs) are also regulated by federal and state laws. We are also subject to risks associated with human exposure to chemical or biological contaminants such as molds, pollens, viruses and bacteria which, above certain levels, can be alleged to be connected to allergic or other health effects and symptoms in susceptible individuals. We could incur fines for environmental compliance and be held liable for the costs of remedial action with respect to the foregoing regulated substances or related claims arising out of environmental contamination or human exposure to contamination at or from our properties.

Each of our properties has been subject to varying degrees of environmental assessment. To date, these environmental assessments have not revealed any environmental condition material to our business. However, identification of new compliance concerns or undiscovered areas of contamination, changes in the extent or known scope of contamination, human exposure to contamination or changes in clean-up or compliance requirements could result in significant costs to us.

***Compliance or failure to comply with the Americans with Disabilities Act or other safety regulations and requirements could result in substantial costs.***

The Americans with Disabilities Act (“ADA”) generally requires that public buildings, including our properties, meet certain federal requirements related to access and use by disabled persons. These rules are subject to interpretation and change. Noncompliance could result in the imposition of fines by the federal government or the award of damages to private litigants and/or legal fees to their counsel. If, under the ADA, we are required to make substantial alterations and capital expenditures in one or more of our operating properties, including the removal of access barriers, it could adversely affect our financial condition and results of operations.

Our properties are subject to various federal, state and local regulatory requirements, such as state and local fire and life safety requirements. If we fail to comply with these requirements, we could incur fines or private damage awards. We do not know whether existing requirements will change or whether compliance with future requirements will require significant unanticipated expenditures that will affect our cash flow and results of operations.

***The loss of key personnel upon whom we depend to operate our business or the inability to attract additional qualified personnel could adversely affect our business.***

We believe that our future success will depend in large part on our ability to retain or attract highly qualified and experienced management and other personnel, including in particular our President and Chief Executive Officer, Matthew Messinger. We may not be successful in retaining key personnel or in attracting other highly qualified personnel. Any inability to retain or attract qualified management and other personnel could have a material adverse effect on our business, results of operations and financial condition.

***Our ability to utilize our NOLs to reduce future tax payments may be limited as a result of future transactions.***

We had approximately \$241.5 million of federal NOLs at December 31, 2019. Section 382 of the Internal Revenue Code, or the Code, contains rules that limit the ability of a company that undergoes an ownership change, which is generally any change in ownership by certain stockholders of more than 50% of its stock over a three-year period, to utilize its NOLs after the ownership change. These rules generally operate by focusing on ownership changes involving stockholders who directly or indirectly own 5% or more of the stock of a company and any change in ownership arising from a new issuance of stock. Generally, if an ownership change occurs, the annual taxable income limitation on our use of NOLs is equal to the product of the applicable long term tax exempt rate and the value of our stock immediately before the ownership change. If we experience an ownership change, our ability to utilize our NOLs would be subject to significant limitations. In addition, the U.S. Tax Cuts and Jobs Act (the “TCJA”) limits the deductibility of NOLs arising in tax years beginning after December 31, 2017 to 80 percent of taxable income (computed without regard to the net operating loss deduction) for the taxable year.

***Political and economic uncertainty, and developments related to outbreaks of contagious diseases, could have an adverse effect on us.***

We cannot predict how current political and economic uncertainty, including uncertainty related to taxation and increases in interest rates, will affect our critical tenants, joint venture partners, lenders, financial institutions and general economic conditions, including consumer confidence and the volatility of the stock market and real estate market. In addition, we cannot predict the impact of the outbreak of contagious diseases, such as COVID-19, which is rapidly evolving and has had, and is likely to continue to have, an impact on the stock market, debt markets and real estate markets, among other impacts.

These issues pose a risk to us in that they may cause consumers to postpone discretionary spending in response to tighter credit, reduced consumer confidence and other macroeconomic factors affecting consumer spending behavior, resulting in a downturn in the business of our tenants and an impact on potential purchases of our condominium units. In the event current political and economic uncertainty results in financial turmoil affecting the banking system and financial markets or significant financial service institution failures, there could be a new or incremental tightening in the credit markets, low liquidity, and extreme volatility in fixed income, credit, currency and equity markets. Each of these could have an adverse effect on our business, financial condition and operating results.

***Breaches of information technology systems could materially harm our business and reputation.***

We collect and retain on information technology systems certain financial, personal and other sensitive information provided by third parties, including tenants, vendors and employees. We also rely on information technology systems for the collection and distribution of funds.

There can be no assurance that we will be able to prevent unauthorized access to sensitive information or the unauthorized distribution of funds. Any loss of this information or unauthorized distribution of funds as a result of a breach of information technology systems may result in loss of funds to which we are entitled, legal liability and costs (including damages and penalties), as well as damage to our reputation, that could materially and adversely affect our business and financial performance.

**Risks Related to Our Common Stock**

***Our common stock is thinly traded and the price of our common stock has fluctuated significantly.***

Our common stock, listed on the NYSE American, is thinly traded. We cannot assure stockholders that an active market for our common stock will develop in the foreseeable future or, if developed, that it will be sustained. As a result stockholders may not be able to resell their common stock. Because our common stock is thinly traded, even small trades can have a significant impact on the market price of our common stock, as was the case in 2018 and 2019 when our stock price decreased significantly on low volume. For instance, our stock price has ranged from a high of \$7.45 per share in May 2018, to a low of \$2.81 per share in December 2019 even though we believe we have executed our business plan and significantly de-risked our development of 77 Greenwich. Volatility in the market price of our common stock and lack of liquidity may prevent stockholders from being able to sell their shares at or above the price paid for such shares. The market price of our common stock could fluctuate significantly for various reasons, many of which are beyond our control, including:

- changes in the real estate markets in which we operate;
- our ability to develop or redevelop or successfully sell units in 77 Greenwich or at other properties in the future;
- our ability to identify new acquisition and investment opportunities and/or close on those acquisitions or investments;
- the potential issuance of additional shares of common stock including at prices that are below the then-current trading price of our common stock;
- volatility in global and/or U.S. equities markets;
- our financial results or those of other companies in our industry;
- the public's reaction to our press releases and other public announcements and our filings with the SEC;
- new laws or regulations or new interpretations of laws or regulations applicable to our business;
- changes in general conditions in the United States and global economies or financial markets, including those resulting from war, incidents of terrorism or responses to such events;
- sales of common stock by our executive officers, directors and significant stockholders;
- changes in generally accepted accounting principles, policies, guidance, or interpretations; and
- other factors described in our filings with the SEC, including among others in connection with the risks noted in this Annual Report on Form 10-K.

In addition, until our common stock is more widely held and actively traded, small sales or purchases may cause the price of our common stock to fluctuate dramatically up or down without regard to our financial health or business prospects. Downward fluctuations can impair, and have impaired, our ability to raise equity capital on acceptable terms.

***Stockholders may experience dilution of their ownership interests upon the issuance of additional shares of our common stock or securities convertible into shares of our common stock.***

We may issue additional equity securities in capital raising transactions or otherwise, resulting in the dilution of the ownership interests of our present stockholders. We are currently authorized to issue an aggregate of 120,000,000 shares of capital stock consisting of 79,999,997 shares of common stock, two shares of a class of preferred stock (which were redeemed in accordance with their terms and may not be reissued), one share of a class of special stock and 40,000,000 shares of blank check preferred stock. As of December 31, 2019, there were 31,881,961 shares of our common stock and one share of special stock outstanding, as well as warrants to purchase 7,179,000 shares of our common stock.

We have in the past and we may in the future raise additional capital through public or private offerings of our common stock or other securities that are convertible into or exercisable for our common stock. Any future issuance of our equity or equity-linked securities may dilute then-current stockholders' ownership percentages and could also result in a decrease in the fair market value of our equity securities, because our assets would be owned by a larger pool of outstanding equity. We may also issue such securities in connection with hiring or retaining employees and consultants, as payment to providers of goods and services, in connection with future acquisitions and investments, development, redevelopment and repositioning of assets, or for other business purposes. Our board of directors may at any time authorize the issuance of additional common stock without stockholder approval, unless the approval of our common stockholders is required by applicable law, rule or regulation, including NYSE American regulations, or our certificate of incorporation. The terms of preferred or other equity or equity-linked securities we may issue in future transactions may be more favorable to new investors, and may include dividend and/or liquidation preferences, anti-dilution protection, pre-emptive rights, superior voting rights and the issuance of warrants or other derivative securities, among other terms, which may have a further dilutive effect. Our outstanding warrants also contain these types of provisions. Also, the future issuance of any such additional shares of common stock or other securities may create downward pressure on the trading price of our common stock. There can be no assurance that any such future issuances will not be at a price or have conversion or exercise prices below the price at which shares of the common stock are then traded.

***A decline in the price of our common stock, including as a result of a sale of a substantial number of shares of our common stock, may impair our ability to raise capital in the future.***

A decline in the price of our common stock, whether as a result of market conditions, sales of a substantial number of shares of our common stock, or other reasons, such as has occurred since mid-2018, may make it more difficult for us to sell equity or equity-related securities in the future at a time and price that we deem reasonable or appropriate, which would impair our ability to raise capital.

Capital-raising transactions resulting in a large amount of newly issued shares that become readily tradable, or other events that cause current stockholders to sell shares, could place downward pressure on the trading price of our stock. In addition, the lack of a robust resale market may require a stockholder who desires to sell a large number of shares of common stock to sell the shares in increments over time to mitigate any adverse impact of the sales on the market price of our stock.

If our stockholders sell, or the market perceives that our stockholders intend to sell for various reasons, including the ending of restrictions on resale of substantial amounts of our common stock in the public market, including shares issued upon the exercise of outstanding options, the market price of our common stock could fall. A significant amount of restricted shares previously issued by us have been registered for resale on registration statements filed with the SEC.

***More than 50% of our shares of common stock are currently controlled by four of our stockholders who may have the ability to influence the election of directors and the outcome of matters submitted to our stockholders.***

More than 50% of our shares of common stock are controlled by four of our stockholders. As a result, these stockholders may have the ability to significantly influence the outcome of issues submitted to our stockholders for a vote. The interests of these stockholders may not always coincide with our interests or the interests of other stockholders, and they may act in a manner that advances their best interests and not necessarily those of other stockholders. The concentration of ownership could also deter unsolicited takeovers, including transactions in which stockholders might otherwise receive a premium for their shares over then current market prices.

***The holder of our special stock and one of our lenders each have the right to appoint a member to our board of directors and, consequently, the ability to exert influence over us.***

In connection with the investment in us by Third Avenue Trust, on behalf of Third Avenue Real Estate Value Fund (“Third Avenue”), a beneficial holder of 17.7% of our common stock at December 31, 2019, Third Avenue was issued one share of a class of special stock and our certificate of incorporation was amended to provide that, subject to the other terms and conditions of our certificate of incorporation, from the issuance of the one share of special stock and until the “Special Stock Ownership Threshold” of 2,345,000 shares of common stock is no longer satisfied, Third Avenue has the right to elect one director to the board of directors. In addition, pursuant to the terms of the credit agreement and letter agreement we entered into in December 2019 with the lender under our corporate credit facility (the “Lender”), the Lender has the right to elect one director to the board of directors, or, at the election of the Lender, a board observer may be selected in lieu of a board member, so long as certain conditions are met as described in more detail in Note 10 – Loans Payable and Secured Line of Credit and Note 11 – Stockholders’ Equity. As a result, for so long as these board appointment rights are in effect, Third Avenue and the Lender may be able to exert influence over our policies and management, potentially in a manner which may not be in our best interests or the best interests of the other stockholders.

***In order to protect our ability to utilize our NOLs and certain other tax attributes, our certificate of incorporation includes certain transfer restrictions with respect to our stock, which may limit the liquidity of our common stock.***

To reduce the risk of a potential adverse effect on our ability to use our NOLs and certain other tax attributes for U.S. Federal income tax purposes, our certificate of incorporation contains certain transfer restrictions with respect to our stock by substantial stockholders. These restrictions may adversely affect the ability of certain holders of our common stock to dispose of or acquire shares of our common stock and may have an adverse impact on the liquidity of our stock generally.

***We have not paid dividends on our common stock in the past and do not expect to pay dividends on our common stock for the foreseeable future. Any return on investment may be limited to the value of our common stock.***

No cash dividends have been paid on our common stock. We expect that any income received from operations will be devoted to our future operations and growth. We do not expect to pay cash dividends on our common stock in the near future. Payment of dividends in the future will depend upon our profitability at the time, cash available for those dividends, and such other factors as our board of directors may consider relevant. If we do not pay dividends, our common stock may be less valuable because a return on an investor’s investment will only occur if our stock price appreciates.



***Our charter documents and Delaware law could prevent a takeover that stockholders consider favorable and could also reduce the market price of our stock.***

Our certificate of incorporation and bylaws and Delaware law contain provisions that could delay or prevent a change in control of us. These provisions could also make it more difficult for stockholders to elect directors and take other corporate actions. In addition to the matters identified in the risk factors above relating to the provisions of our certificate of incorporation, these provisions include:

- a classified board of directors with two-year staggered terms;
- limitations in our certificate of incorporation on acquisitions and dispositions of our common stock designed to protect our NOLs and certain other tax attributes; and
- authorization for blank check preferred stock, which could be issued with voting, liquidation, dividend and other rights superior to our common stock.

These and other provisions in our certificate of incorporation and bylaws and under Delaware law could discourage potential takeover attempts, reduce the price that investors might be willing to pay in the future for shares of common stock and result in the market price of the common stock being lower than it would be without these provisions.

***Our certificate of incorporation designates the Court of Chancery in the State of Delaware as the exclusive forum for certain actions or proceedings that may be initiated by our stockholders, which could discourage claims or limit shareholders' ability to make a claim against the Company, our directors, officers, and employees.***

The Company's certificate of incorporation provides that the Court of Chancery of the State of Delaware is the exclusive forum for any derivative action or proceeding brought on the Company's behalf; any action asserting a breach of fiduciary duty; any action asserting a claim against the Company arising pursuant to the Delaware General Corporation Law, the Company's certificate of incorporation or bylaws; or any action asserting a claim against the Company that is governed by the internal affairs doctrine. This provision is not intended to apply to claims arising under the Securities Act and the Exchange Act. To the extent the provision could be construed to apply to such claims, there is uncertainty as to whether a court would enforce the provision in such respect, and the Company's stockholders will not be deemed to have waived the Company's compliance with federal securities laws and the rules and regulations thereunder.

The exclusive forum provision may discourage claims or limit shareholders' ability to submit claims in a judicial forum that they find favorable and may create additional costs as a result. If a court were to determine the exclusive forum provision to be inapplicable and unenforceable in an action, we may incur additional costs in conjunction with our efforts to resolve the dispute in an alternative jurisdiction, which could have a negative impact on our results of operations.

***Because we are a U.S. real property holding corporation, non-U.S. holders of our common stock could be subject to U.S. federal income tax on the gain from its sale, exchange or other disposition.***

Because we are a U.S. real property holding corporation, which we refer to as "USRPHC," under the Foreign Investment in Real Property Tax Act of 1980 and applicable United States Treasury regulations, which we refer to collectively as the "FIRPTA Rules," unless an exception applies, certain non-U.S. investors in our common stock could be subject to U.S. federal income tax on the gain from the sale, exchange or other disposition of shares of our common stock, and such non-U.S. investors could be required to file a United States federal income tax return. In addition, the purchaser of such common stock may be required to withhold 15% of the purchase price and remit such amount to the U.S. Internal Revenue Service.

Under the FIRPTA Rules, we are a USRPHC because our interests in U.S. real property comprise at least 50% of the fair market value of our assets. Our common stock trades on the NYSE American. So long as it continues to do so, and is regularly quoted by brokers or dealers making a market in our common stock, our common stock will be treated as "regularly traded on an established securities market" (within the meaning of the FIRPTA Rules). As a result, (i) a non-U.S. investor who, actually or constructively, holds or held no more than 5% of our common stock would not be subject to U.S. federal income tax on the gain from the sale, exchange or other disposition of our common stock under the FIRPTA Rules, and (ii) a purchaser of such stock from a non-U.S. investor would not be required to withhold any portion of the purchase price of such stock, regardless of the percentage of our common stock held by such non-U.S. investor. Any of our common stockholders that are non-U.S. persons should consult their tax advisors to determine the consequences of investing in our common stock.

**Forward-looking statements may prove inaccurate.**

See Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations—Cautionary Note Regarding Forward-Looking Statements," for additional disclosure regarding forward-looking statements.

**Item 1B. UNRESOLVED STAFF COMMENTS**

None.

**Item 2. PROPERTIES**

Below is certain information regarding our real estate properties as of December 31, 2019:

| <b>Property Location</b>                           | <b>Type of Property</b>    | <b>Building Size<br/>(estimated<br/>rentable<br/>square feet)</b> | <b>Number<br/>of Units</b> | <b>Leased at<br/>December<br/>31, 2019</b> |
|--|----------------------------|---|----------------------------|--|
| <b><u>Owned Locations</u></b>                      |                            |   |                            |  |
| 77 Greenwich, New York, New York (1)               | Property under development | -   | -                          | N/A  |
| Paramus, New Jersey (2)                            | Property under development | 77,000  | -                          | 100.0%                                     |
| 237 11th Street, Brooklyn, New York (3)            | Multi-family               | 80,000  | 105                        | 32.4%                                      |
| Total Owned Square Feet                            |                            | 157,000   |                            |  |
| <b><u>Joint Venture</u></b>                        |                            |   |                            |  |
| 223 North 8th Street, Brooklyn, New York - 50% (4) | Multi-family               | 65,000  | 95                         | 100.0%                                     |
| Grand Total Square Feet                            |                            | <b>222,000</b>  |                            |  |

(1) **77 Greenwich.** We are currently in the development stage for the development of an over 300,000 gross square foot mixed-use building that corresponds to the approximate total of 233,000 zoning square feet. The plans call for the development of 90 luxury residential condominium apartments, 7,500 square feet of street level retail space, a 476-seat elementary school serving New York City District 2, including the adaptive reuse of the landmarked Robert and Anne Dickey House, and construction of a new handicapped accessible subway entrance on Trinity Place. The school project has obtained city council and mayoral approval. Demolition was completed in the third quarter of 2017, and excavation, foundation and environmental remediation work was completed in September 2018. Superstructure work was completed in June 2019. As of December 31, 2019, approximately 95% of the curtainwall was installed and framing of the residential units is well under way. The attorney general's office approved our condominium offering plan in April 2019. Marketing of residential units for sale commenced during the spring 2019. In December 2017, we closed on a \$189.5 million construction facility. We draw down proceeds under the construction facility as costs related to the construction are incurred, with an aggregate of \$104.9 million having been drawn as of December 31, 2019. We currently anticipate that the proceeds available under the construction facility, together with equity funded by us to date and contributions by the New York City School Construction Authority (the "SCA"), will be sufficient to fund the construction and development of 77 Greenwich without us making any further equity contributions (see Note 10 – Loans Payable and Secured Line of Credit to our consolidated financial statements for further information).

Through a wholly-owned subsidiary, we also entered into an agreement with the SCA, whereby we will construct a school that will be sold to the SCA as part of our condominium development at the 77 Greenwich property. Pursuant to the agreement, the SCA will pay us \$41.5 million for the purchase of their condominium unit and reimburse us for the costs associated with constructing the school (including a construction supervision fee of approximately \$5.0 million payable to us). Payments for construction will be made by the SCA to the general contractor in installments as construction on their condominium progresses. Payments to us for the land and construction supervision fee commenced in January 2018 and continued through October 2019 for the land and will continue through 2020 for the construction supervision fee, with an aggregate of \$44.1 million having been paid to us as of December 31, 2019. We have also received an aggregate of \$41.3 million in reimbursable construction costs from the SCA through December 31, 2019. Upon Substantial Completion, as defined in the purchase agreement between us and the SCA, the SCA will close on the purchase of the school condominium unit from us, which is anticipated to occur during the spring of 2020, at which point title will transfer to the SCA. Under the agreement, we are required to substantially complete construction of the school by September 6, 2023. To secure our obligations with the SCA, 77 Greenwich has been ground leased to the SCA and leased back to us until title to the school is transferred to the SCA. We have also guaranteed certain obligations with respect to the construction of the school.

The residential condominium units are currently scheduled to be completed by the end of 2020.

**(2) Paramus Property.** The Paramus property consists of a one-story and partial two-story, 73,000 square foot freestanding building and an outparcel building of approximately 4,000 square feet, for approximately 77,000 total square feet of rentable space. The primary building is comprised of approximately 47,000 square feet of ground floor space, and two separate mezzanine levels of approximately 21,000 and 5,000 square feet. The 73,000 square foot building was leased pursuant to a short-term license agreement to Restoration Hardware Holdings, Inc. (NYSE: RH) (“Restoration Hardware”) from October 15, 2015 to February 29, 2016, when the tenant vacated the property. Subsequently, we entered into a license agreement with Restoration Hardware that began on June 1, 2016, which is terminable upon two months’ notice, and which has since been extended to end on March 31, 2021. The outparcel building is leased to a tenant who has been in the space since 1996 and whose lease expires on March 31, 2022. The land area of the Paramus property consists of approximately 292,000 square feet, or approximately 6.7 acres.

We are currently exploring options with respect to the Paramus property, including development or sale, among others.

**(3) 237 11<sup>th</sup>.** In May 2018, we closed on the purchase of a newly built 105-unit, 12-story multi-family apartment building encompassing approximately 93,000 gross square feet (approximately 80,000 rentable square feet) located at 237 11<sup>th</sup> Street, Park Slope, Brooklyn, New York for a purchase price of \$81.2 million, excluding transaction costs of approximately \$0.7 million. The property also includes 6,264 square feet of retail space, a portion of which is leased to Starbucks Inc. (NQS:SBUX). Located on the border of the Park Slope and Gowanus neighborhoods of Brooklyn, the property is located one block from the 4th Avenue/9th Street subway station. The 237 11<sup>th</sup> property offers an array of modern amenities that surpass what is available in the neighborhood’s “brownstone” housing stock. The property also benefits from a 15-year 421a real estate tax exemption.

Due to certain construction defects that resulted in water penetration into the building and damage to certain apartment units and other property, we have submitted a property and casualty claim for business interruption (lost revenue), property damage and the related remediation costs. We have also filed legal claims against the seller, its parent company, and the general contractor to recover damages arising from the defective construction. In addition, the general contractor has impleaded into that litigation several subcontractors who performed work on the property. Management expects to recover some portion of the cost to repair the property through the litigation, potential litigation, and/or settlement negotiations with the seller, its parent company, the general contractor, the subcontractors and the insurance carrier, although the damages that may be recoverable in litigation and/or potential settlement negotiations are uncertain at this time. Until the litigation and potential litigation and/or settlement negotiations are resolved, there will be significant cash outflows for repairs and remediation costs which commenced in September 2019. Occupancy continues to decrease as tenants vacate due to the ongoing remediation work. Management continues to manage the leasing at the property. The residential portion of the property was approximately 32.4% leased at December 31, 2019. We expect the building to be approximately 75% remediated by the spring 2020 and expect to re-introduce the building into the leasing market by the end of spring 2020.

**(4) 223 North 8<sup>th</sup> Street.** Through a joint venture, we own a 50% interest in the entity formed to acquire and operate The Berkley, a newly constructed 95-unit multi-family property encompassing approximately 99,000 gross square feet (65,000 rentable square feet) on 223 North 8<sup>th</sup> Street in North Williamsburg, Brooklyn, New York. The Berkley is in close proximity to public transportation and offers a full amenity package. Apartments feature top-of-the-line unit finishes, central air conditioning and heating and most units have private outdoor space. The property benefits from a 25-year 421a real estate tax exemption.

#### ***Lease Expirations***

As of December 31, 2019, we have one retail lease at our Paramus property with 4,000 square feet of leased space with annualized rent of \$140,000 per year that expires in 2022 and one retail lease at the 237 11<sup>th</sup> property with 2,006 square feet of leased space with annualized rent of \$130,000 per year that expires in 2027. All our other leases are residential leases which expire within twelve months or twenty-four months of the commencement date.

#### **Corporate Headquarters**

We lease our corporate headquarters in New York, New York (approximately 6,271 square feet). The lease expires in March 2025.

#### **Item 3. LEGAL PROCEEDINGS**

In the normal course of business, we are a party to routine legal proceedings. Based on available information and taking into account accruals where they have been established, management currently believes that any liabilities ultimately resulting from litigation we are currently involved in will not, individually or in the aggregate, have a material adverse effect on our consolidated financial position or results of operations.

#### **Item 4. MINE SAFETY DISCLOSURES**

Not applicable.

## PART II

### Item 5. MARKET FOR REGISTRANT'S COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES

Our common stock trades on the NYSE American. The trading symbol of our common stock is "TPHS".

#### *Outstanding Common Stock and Holders*

As of March 13, 2020, we had 38,205,377 shares issued and 32,292,463 shares outstanding and there were approximately 172 record holders of our common stock.

#### *Recent Sales of Unregistered Securities*

None.

#### *Issuer Purchases of Equity Securities*

The following table shows the stock repurchase activity by the Company or any "affiliated purchaser" of the Company, as defined in Rule 10b-18(a)(3) under the Exchange Act, by month for the three months ended December 31, 2019:

| Period                 | Total<br>Number of<br>Shares<br>Purchased | Average<br>Price Paid<br>per Share | Total number of<br>Shares Purchased<br>As Part of<br>Publicly<br>Announced Plans<br>or Programs (1) | Approximate Dollar<br>Value of Shares that<br>May Yet Be<br>Purchased Under<br>the Plans or<br>Programs |
|------------------------|---|------------------------------------|---|---|
| 12/1/19 - 12/31/19 (2) | 49,394                                    | \$ 3.01                            | 49,394  | \$ 4,851,330  |
| Total                  | 49,394                                    | \$ 3.01                            | 49,394  |   |

(1) In December 2019, our Board of Directors approved a stock repurchase program under which we can buy up to \$5.0 million of shares of our common stock. Repurchases under the stock repurchase program may be made through open market or privately negotiated transactions at times and on such terms and in such amounts as management deems appropriate, subject to market conditions, regulatory requirements and other factors. The program does not obligate the Company to repurchase any particular amount of common stock, and may be suspended or discontinued at any time without notice.

(2) Includes 19,551 shares that settled in January 2020. These shares are included in net shares outstanding at December 31, 2019.

## Item 6. SELECTED FINANCIAL DATA

The following table sets forth our selected financial data and should be read in conjunction with our consolidated financial statements and notes thereto included in Item 7, “Management’s Discussion and Analysis of Financial Condition and Results of Operations” and Item 8, “Financial Statements and Supplementary Data” in this Annual Report on Form 10-K.

|  | For the<br>Year Ended<br>December<br>31, 2019 | For the<br>Year Ended<br>December<br>31, 2018 | For the<br>Year Ended<br>December<br>31, 2017 | For the<br>Year Ended<br>December<br>31, 2016 | For the<br>Period<br>March 1,<br>2015 to<br>December 31,<br>2015 | For the<br>Period<br>February 10,<br>2015 to<br>February 28,<br>2015 |
|--|---|---|---|---|--|--|
| <b>Statement of Operations Data</b>                          |   |   |   |   |  |  |
|  | (In thousands, except per share amounts)      |   |   |   |  |  |
| <b>Revenues</b>  |   |   |   |   |  |  |
| Total revenues   | \$ 4,062                                      | \$ 3,715                                      | \$ 1,862                                      | \$ 1,856                                      | \$ 841   | \$ 43  |
| Total operating expenses                                     | 14,882  | 10,798  | 10,948  | 8,844   | 7,499  | 346  |
| Gain on sale of real estate                                  | 9,521   | -   | 3,853   | -   | -  | -  |
| Equity in net loss of unconsolidated joint venture           | (819)   | (728)   | (1,057)                                       | (308)   | -  | -  |
| Interest income (expense), net                               | 67  | 212   | 215   | 42  | (246)  | (40)   |
| Interest expense - amortization of deferred finance costs    | -   | -   | -   | (98)  | (63)   | (17)   |
| Reduction of claims liability                                | -   | -   | 1,043   | 132   | 557  | -  |
| Loss before taxes  | (2,051)                                       | (7,599)                                       | (5,032)                                       | (7,220)                                       | (6,410)  | (360)  |
| Tax (expense) benefit  | (128)   | (290)   | 3,011   | (216)   | (151)  | (2)  |
| Net loss available to common stockholders                    | <u>\$ (2,179)</u>                             | <u>\$ (7,889)</u>                             | <u>\$ (2,021)</u>                             | <u>\$ (7,436)</u>                             | <u>\$ (6,561)</u>  | <u>\$ (362)</u>  |
| Loss per share - basic and diluted                           | \$ (0.07)                                     | \$ (0.25)                                     | \$ (0.07)                                     | \$ (0.29)                                     | \$ (0.32)  | \$ (0.02)  |
| Weighted average number of common shares - basic and diluted | 31,915  | 31,607  | 30,451  | 25,439  | 20,518   | 20,016   |
| <b>Balance Sheet Data</b>                                    |   |   |   |   |  |  |
|  | December<br>31, 2019                          | December<br>31, 2018                          | December<br>31, 2017                          | December<br>31, 2016                          | December 31,<br>2015   |  |
|  |   |   | (in thousands)                                |   |  |  |
| Real estate, net   | \$ 293,226                                    | \$ 213,064                                    | \$ 76,269                                     | \$ 60,384                                     | \$ 42,638  |  |
| Investment in unconsolidated joint venture                   | 10,673  | 11,526  | 12,533  | 13,939  | -  |  |
| Total assets   | 345,324                                       | 256,762                                       | 121,015                                       | 85,601  | 86,571   |  |
| Loans payable, net   | 169,735                                       | 123,333                                       | 36,167  | 48,705  | 39,615   |  |
| Secured line of credit, net                                  | 5,236   | -   | -   | -   | -  |  |
| Total stockholders' equity                                   | 59,691  | 59,461  | 67,290  | 28,025  | 24,966   |  |
| <b>Cash Flow Data (in thousands)</b>                         |   |   |   |   |  |  |
|  | For the<br>Year Ended<br>December<br>31, 2019 | For the<br>Year Ended<br>December<br>31, 2018 | For the<br>Year Ended<br>December<br>31, 2017 | For the<br>Year Ended<br>December<br>31, 2016 | For the<br>Period<br>March 1,<br>2015 to<br>December 31,<br>2015 |  |
|  |   |   |   |   |  | (in thousands)   |
| <b>Cash flows (used in), provided by:</b>                    |   |   |   |   |  |  |
| Operating activities   | \$ (3,597)                                    | \$ (2,671)                                    | \$ (7,512)                                    | \$ (14,754)                                   | \$ (7,034)   |  |
| Investing activities   | (39,426)                                      | (91,622)                                      | (1,626)                                       | (26,214)                                      | (6,278)  |  |
| Financing activities   | 47,668  | 84,129  | 24,961  | 7,561   | 27,615   |  |

## **Item 7. MANAGEMENT’S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

The following discussion related to our consolidated financial statements should be read in conjunction with the financial statements appearing in Item 8 of this Annual Report on Form 10-K. A detailed discussion of the results of operations for the year ended December 31, 2018 compared to the year ended December 31, 2017 are not included herein and can be found in the Management’s Discussion and Analysis section in the 2018 Annual Report on Form 10-K filed on March 18, 2019.

### **Overview**

Trinity Place Holdings Inc. (“Trinity,” “we,” “our,” or “us”) is a real estate holding, investment, development and asset management company. Our largest asset is currently a property located at 77 Greenwich Street in Lower Manhattan (“77 Greenwich”). 77 Greenwich was a vacant building that was demolished and is under development as a mixed-use project consisting of a 90-unit residential condominium tower, retail space and a New York City elementary school. We also own a newly built 105-unit, 12-story multi-family property located at 237 11<sup>th</sup> Street in Brooklyn, New York (“237 11<sup>th</sup>”), acquired in May 2018, and, through joint ventures, a 50% interest in a newly constructed 95-unit multi-family property, known as The Berkley, and a 10% interest in a 234-unit multi-family property located one block from the Berkley at 250 North 10<sup>th</sup> Street (“250 North 10<sup>th</sup> Street”), acquired in January 2020, also in Brooklyn, New York. In addition, we own a property occupied by a retail tenant in Paramus, New Jersey. See Item 2. Properties for a more detailed description of our properties. In addition to our real estate portfolio, we also control a variety of intellectual property assets focused on the consumer sector, a legacy of our predecessor, Syms Corp. (“Syms”). We also had approximately \$241.5 million of federal NOLs at December 31, 2019, which can be used to reduce our future taxable income and capital gains.

We continue to evaluate new investment opportunities. Recently we have focused on newly constructed multi-family properties in New York City. We consider investment opportunities involving other types of properties and real estate related assets, including repurchases of our common stock, taking into account our cash position, liquidity requirements and our ability to raise capital to finance our growth. In addition, we may selectively consider potential acquisition, development and disposition opportunities as well as fee based opportunities.

### **Transactions, Development and Other Activities During 2019**

#### *Continued Progress in Development of 77 Greenwich*

We completed all 50 stories of the superstructure at 77 Greenwich, as well as 95% of the curtain wall. The project continues to be on schedule and on budget and was 75% complete at December 31, 2019.

#### *Other Activities*

- In December, we entered into a Credit Agreement with an affiliate of a global institutional investment management firm headquartered in New York with more than \$33 billion in assets under management, and Trimont Real Estate Advisors, LLC, as administrative agent, pursuant to which the lender will extend us credit in multiple draws aggregating \$70 million which may be increased by \$25 million, subject to the consent of the lender. There were no borrowings on this credit facility as of December 31, 2019.
- In December, we entered into a joint venture with TF Cornerstone Group LLC (“TFC”) to acquire the 250 North 10<sup>th</sup> Street property, a 96% leased, market-leading 234-unit apartment building in Williamsburg, Brooklyn located one block from The Berkley, which acquisition closed in January 2020.
- In November 2019, we sold our West Palm Beach, Florida property for a gross selling price of \$19.6 million and a net gain of \$9.5 million which generated cash proceeds of \$8.3 million.
- In December 2019, our board of directors approved a stock repurchase program under which we are authorized to acquire up to \$5.0 million of our common stock. As of December 31, 2019 we purchased 49,394 shares of our common stock for approximately \$149,000 at a weighted average price per share of \$3.01 under the stock repurchase program.

- We improved occupancy at the Berkley to 100% at December 31, 2019 from 96.8% at December 31, 2018 and increased net effective rents by 8.5% from \$64.54 to \$70.01, respectively.

## **Results of Operations**

### ***Results of Operations for the Year Ended December 31, 2019 Compared to the Year Ended December 31, 2018***

Total revenues increased by approximately \$0.4 million to \$4.1 million for the year ended December 31, 2019 from \$3.7 million for the year ended December 31, 2018. Rental revenue increased by approximately \$0.5 million to \$3.7 million for the year ended December 31, 2019 from \$3.2 million for the year ended December 31, 2018 and were offset by tenant reimbursements which decreased by \$155,000 to \$319,000 for the year ended December 31, 2019 from \$474,000 for the year ended December 31, 2018. The increase in total revenues was primarily due to the increase in rental revenues, which in turn was mainly attributable to the acquisition of 237 11<sup>th</sup> in May 2018, partially offset by lower occupancy and increased concessions starting in the third quarter 2019 due to certain construction related defects at 237 11<sup>th</sup> that are being repaired.

Property operating expenses increased by approximately \$3.4 million to \$5.3 million for the year ended December 31, 2019 from \$1.9 million for the year ended December 31, 2018. The increase was principally due to expenses associated with 237 11<sup>th</sup>, inclusive of costs to repair the construction related defects of approximately \$3.7 million. These amounts consisted primarily of expenses incurred for utilities, payroll and general operating expenses as well as repairs and maintenance at 237 11<sup>th</sup>, which was acquired in May 2018, and the West Palm Beach, Florida property, which was sold in November 2019.

Real estate tax expense remained flat at approximately \$0.3 million for each of the years ended December 31, 2019 and 2018, respectively.

General and administrative expenses decreased by approximately \$0.1 million to \$5.4 million for the year ended December 31, 2019 from \$5.5 million for the year ended December 31, 2018. For the year ended December 31, 2019, approximately \$859,000 related to stock-based compensation, \$2.7 million related to payroll and payroll related expenses, \$1.1 million related to other corporate expenses, including board fees, corporate office rent and insurance, and \$743,000 related to legal, accounting and other professional fees. For the year ended December 31, 2018, approximately \$1.2 million related to stock-based compensation, \$2.4 million related to payroll and payroll related expenses, \$1.1 million related to other corporate expenses, including board fees, corporate office rent and insurance and \$789,000 related to legal, accounting and other professional fees.

Pension related costs increased by \$497,000 to \$733,000 for the year ended December 31, 2019 from \$236,000 for the year ended December 31, 2018. These costs represent professional fees and other periodic pension costs incurred in connection with the legacy Syms Pension Plan.

Transaction related costs decreased by \$215,000 to \$167,000 for the year ended December 31, 2019 from \$382,000 for the year ended December 31, 2018. These costs represent professional fees and other costs incurred in connection with formation activities and the underwriting and evaluation of potential acquisitions and investments for transactions that were not consummated, as well as costs for potential leases at our retail properties that were not consummated.

Depreciation and amortization expense increased by approximately \$0.5 million to \$3.0 million for the year ended December 31, 2019 from approximately \$2.5 million for the year ended December 31, 2018. For the year ended December 31, 2019, depreciation and amortization expense consisted of depreciation in respect of 237 11<sup>th</sup> and the West Palm Beach, Florida property of approximately \$1.8 million and the amortization of trademarks and lease commissions and acquired in-place leases of approximately \$1.2 million. For the year ended December 31, 2018, depreciation and amortization expense consisted of depreciation in respect of 237 11<sup>th</sup> and the West Palm Beach, Florida property of approximately \$1.2 million and the amortization of trademarks and lease commissions and acquired in-place leases of approximately \$1.3 million. The increase in depreciation and amortization expense for the year ended December 31, 2019 compared to December 31, 2018 was primarily due to the depreciation in respect of 237 11<sup>th</sup>, which was acquired in May 2018 which was partially offset due to the sale of the West Palm Beach, Florida property in November 2019.



We recorded a gain on sale of real estate for the year ending December 31, 2019 of \$9.5 million due to the sale of the West Palm Beach, Florida property in November 2019 for consideration of \$19.6 million. No assets were sold during the year ended December 31, 2018.

Equity in net loss from unconsolidated joint venture increased by approximately \$91,000 to \$819,000 for the year ended December 31, 2019 from approximately \$728,000 for the year ended December 31, 2018 primarily due to higher interest expense and lower operating income within the joint venture. This represents our 50% share in The Berkley that we acquired in 2016. For the year ended December 31, 2019, our share of the loss is primarily comprised of operating income before depreciation of \$1.2 million offset by depreciation and amortization of \$1.0 million and interest expense of \$953,000. For the year ended December 31, 2018, our share of the loss is primarily comprised of operating income before depreciation of \$1.2 million offset by depreciation and amortization of \$1.0 million and interest expense of \$895,000.

Interest income, net decreased by \$145,000 to \$67,000 for the year ended December 31, 2019 from approximately \$212,000 for the year ended December 31, 2018. For the year ended December 31, 2019, there was approximately \$13.5 million of gross interest expense incurred, all of which was capitalized, and \$67,000 of interest income. For the year ended December 31, 2018, there was approximately \$6.8 million of gross interest expense incurred, all of which was capitalized, and \$212,000 of interest income. The increase in gross interest expense and capitalized interest is due to the higher debt balance outstanding on the 77 Greenwich Construction Facility during 2019.

We recorded approximately \$128,000 in tax expense for the year ended December 31, 2019 compared to approximately \$290,000 in tax expense for the year ended December 31, 2018.

Net loss attributable to common stockholders decreased by approximately \$5.7 million to \$2.2 million for the year ended December 31, 2019 from \$7.9 million for the year ended December 31, 2018 as a result of the changes discussed above.

### **Liquidity and Capital Resources**

We currently expect that our principal sources of funds to meet our short-term and long-term liquidity requirements for working capital and funds for acquisition and development or redevelopment of properties, tenant improvements, leasing costs, and repayments of outstanding indebtedness will include some or all of the following:

- (1) cash on hand;
- (2) proceeds from new debt financings, increases to existing debt financings and/or other forms of secured or unsecured debt financing;
- (3) proceeds from equity or equity-linked offerings, including rights offerings or convertible debt or equity or equity-linked securities issued in connection with debt financings;
- (4) cash flow from operations; and
- (5) net proceeds from divestitures of properties or interests in properties.

Cash flow from operations is primarily dependent upon the occupancy level of our portfolio, the net effective rental rates achieved on our leases, the collectability of rent, operating escalations and recoveries from our tenants and the level of operating and other costs.

As of December 31, 2019, we had total cash of \$18.7 million, of which approximately \$9.2 million was cash and cash equivalents and approximately \$9.5 million was restricted cash. As of December 31, 2018, we had total cash of \$14.0 million, of which approximately \$11.5 million was cash and cash equivalents and approximately \$2.5 million was restricted cash. Restricted cash represents amounts required to be restricted under our loan agreements, letters of credit (see Note 10 – Loans Payable and Secured Line of Credit to our consolidated financial statements for further information), and tenant related security deposits. The increase in restricted cash is primarily due to \$9.0 million in letters of credit securing our obligation with the New York City MTA to upgrade to a new handicapped accessible subway entrance at 77 Greenwich, which amount is anticipated to be subject to periodic decreases until 2022, at which point we currently anticipate it will be completely released. In addition, cash and cash equivalents includes cash which, together with availability under our line of credit, is required to be maintained to meet certain liquidity requirements under the 77 Greenwich Construction Facility, described below. This liquidity requirement, inclusive of cash and line of credit availability, is \$15.0 million as of December 31, 2019, and will decrease to \$10.0 million upon closing of the conveyance of the school condominium to the SCA (currently expected to occur in the spring of 2020) and \$5.0 million upon achievement of construction and sales milestones.

The increase in total cash during the year ended December 31, 2019 was primarily the result of the cash necessary to collateralize the letters of credit required in connection with the construction to upgrade to a new handicapped accessible subway entrance at 77 Greenwich, which was offset by cash used for working capital, as well as \$8.3 million in net proceeds from the sale of the West Palm Beach, Florida property in November 2019.

In December 2019, we entered into a credit agreement (the “Credit Agreement”) with an affiliate of a global institutional investment management firm as initial lender (the “Lender”) and Trimont Real Estate Advisors, LLC, as administrative agent, pursuant to which the Lender agreed to extend us credit in multiple draws aggregating \$70 million, which may be increased by \$25 million (the “Loan”), subject to satisfaction of certain conditions and the consent of the Lender. Draws under the Loan may be made during the 32-month period following the closing date of the Credit Agreement. The Credit Agreement matures on December 19, 2024, subject to extensions until December 19, 2025 and June 19, 2026, respectively, under certain circumstances. The proceeds of the Credit Agreement may be used for investments in certain multi-family apartment buildings in the greater New York City area and certain non-residential real estate investments approved by the Lender in its reasonable discretion, as well as in connection with certain property recapitalizations and for general corporate purposes and working capital. The Credit Agreement was undrawn at closing and at December 31, 2019. The Credit Agreement bears interest at a rate per annum equal to the sum of (i) 5.25% (the “PIK Interest Rate”) and (ii) a scheduled interest rate (the “Cash Pay Interest Rate”) based on six-month periods from the closing date, which Cash Pay Interest Rate, from the closing date until the six-month anniversary of the closing date, equals 4.0%, subject to increase during the extension periods. A \$2.45 million commitment fee is payable 50% on the initial draw and 50% as amounts under the Credit Agreement are drawn, with any remaining balance due on the last date of the draw period, and a 1.0% exit fee is payable in respect of Credit Agreement repayments. The Credit Agreement may be prepaid at any time subject to a prepayment premium on the portion of the Credit Agreement being repaid. We also entered into a Warrant Agreement with the Lender pursuant to which we issued ten-year warrants (the “Warrants”) to purchase up to 7,179,000 shares of our common stock, with an exercise price of \$6.50 per share, payable in cash or pursuant to a cashless exercise. See Note 10 - Loans Payable and Secured Line of Credit and Note 11 – Stockholders’ Equity to our consolidated financial statements for further discussion regarding the Credit Agreement and the Warrants, respectively.

In May 2018, in connection with the acquisition of 237 11<sup>th</sup>, wholly owned subsidiaries of ours entered into two-year interest-only financings with an aggregate principal amount of \$67.8 million, comprised of a \$52.4 million mortgage loan with Canadian Imperial Bank of Commerce and a \$15.4 million mezzanine loan with RCG LV Debt VI REIT, LLC (the “237 11<sup>th</sup> Loans”), bearing interest at a blended average rate of 3.72% over the 30-day LIBOR, each with a one-year extension option upon satisfaction of certain conditions. The 237 11<sup>th</sup> Loans are non-recourse to us except for our environmental indemnity agreements, certain non-recourse carve-out and carry guaranties covering among other things interest and operating expenses, and in the case of the mortgage loan, a guaranty of 25% of the principal amount, decreasing to 10% of the principal balance upon the debt yield ratio becoming equal to or greater than 7.0%. The effective interest rate at December 31, 2019 and 2018 was approximately 5.48% and 6.22%, respectively. The 237 11<sup>th</sup> Loans are prepayable at any time in whole, provided that prepayment of the mortgage loan must be accompanied by prepayment of the mezzanine loan, and under certain circumstances in part, upon payment, in the case of the mortgage loan, of a 0.50% deferred commitment fee (unless the loan is refinanced with the mortgage lender in which case no such fee is payable), and, in the case of the mezzanine loan, with no fee. The mezzanine loan was repaid in full in February 2020.

From time to time, properties that we own, acquire or develop may experience defects or damage due to natural causes, defective workmanship or other reasons. In these situations, we pursue our rights and remedies as appropriate with insurers, contractors, sellers and others. Currently, due to certain construction defects at 237 11<sup>th</sup> that resulted in water penetration into the building and damage to certain apartment units and other property, we have submitted a property and casualty claim for business interruption (lost revenue), property damage and the related remediation costs. We have also filed legal claims against the seller, its parent company, and the general contractor to recover damages arising from the defective construction. In addition, the general contractor has impleaded into that litigation several subcontractors who performed work on the property. Management expects to recover some portion of the cost to repair the property through the litigation, potential litigation, and/or settlement negotiations with the seller, its parent company, the general contractor, the subcontractors, and the insurance carrier, although the damages that may be recoverable in litigation and/or potential settlement negotiations are uncertain at this time. Until the litigation and/or potential settlement negotiations are resolved, there will be significant cash outflows for repairs and remediation costs which commenced in September 2019. Occupancy continues to decrease as tenants vacate due to the ongoing remediation work. Management continues to manage the leasing at the property. The residential portion of the property was approximately 32.4% leased at December 31, 2019.

On December 22, 2017, a wholly-owned subsidiary of ours closed on a \$189.5 million construction facility for 77 Greenwich (the “77 Greenwich Construction Facility”) with Massachusetts Mutual Life Insurance Company as lender and administrative agent (the “77 Greenwich Lender”). We draw down proceeds as costs related to the construction are incurred for 77 Greenwich. In connection with the closing of the 77 Greenwich Construction Facility on December 22, 2017, a portion of the proceeds on the closing date was used to pay in full the outstanding balance, including accrued interest, under our loan with Sterling National Bank, in an aggregate amount of \$40.1 million. The balance of the 77 Greenwich Construction Facility was \$104.9 million at December 31, 2019. The 77 Greenwich Construction Facility has a four-year term with one extension option for an additional year under certain circumstances. The collateral for the 77 Greenwich Construction Facility is the borrower’s fee interest in 77 Greenwich, which is the subject of a mortgage in favor of the 77 Greenwich Lender, as well as related collateral and a pledge of the equity in the borrower. The 77 Greenwich Construction Facility bears interest at a rate per annum equal to the greater of (i) LIBOR plus 8.25% and (ii) 9.25% (see Note 10 – Loans Payable and Secured Line of Credit to our consolidated financial statements for further discussion). The effective interest rate at December 31, 2019 and December 31, 2018 was 10.01% and 10.60%, respectively. Although there can be no assurances, we currently anticipate that the proceeds available under the 77 Greenwich Construction Facility, together with equity funded by us to date and future contributions by the SCA, will be sufficient to finance the construction and development of 77 Greenwich without us making any further equity contributions. In connection with the 77 Greenwich Construction Facility, we executed certain guaranties and environmental indemnities, including a recourse guaranty under which we are required to satisfy certain net worth and liquidity requirements.

On February 22, 2017, we entered into two secured lines of credit for an aggregate of \$12.0 million, with Sterling National Bank as the lender, which were secured by our properties located in Paramus, New Jersey, and Westbury, New York, respectively, and had an original maturity date of February 22, 2018. On August 4, 2017, in connection with the sale of the Westbury, New York property, the \$2.9 million line of credit secured by this property, which was undrawn, matured. The remaining \$9.1 million line of credit, secured by the Paramus, New Jersey property, was increased to \$11.0 million in September 2017, and the maturity date extended to February 22, 2019. The line of credit was further increased to \$12.75 million in December 2018 and the maturity date was extended to March 21, 2021. The line of credit, which prior to December 2018 bore interest, for drawn amounts only, at 100 basis points over Prime, as defined in the underlying credit agreement, now bears interest at 200 basis points over the 30-day LIBOR, and is pre-payable at any time without penalty. A portion of the line of credit is subject to an unused fee. As of December 31, 2019, the line of credit had an outstanding balance of \$5.3 million and an effective interest rate of 3.76%.

Through a wholly-owned subsidiary, we own a 50% interest in a joint venture formed to acquire and operate The Berkley. On December 5, 2016, the joint venture closed on the acquisition of The Berkley through a wholly-owned special purpose entity for a purchase price of \$68.885 million, of which \$42.5 million was financed through a 10-year loan (the "Berkeley Loan") secured by The Berkley and the balance was paid in cash (half of which was funded by us). The non-recourse Berkeley Loan bore interest at the 30-day LIBOR rate plus 216 basis points, was interest only for five years, was pre-payable with a 1% prepayment premium and had covenants and defaults customary for a Freddie Mac financing. We and our joint venture partner were joint and several recourse carve-out guarantors under the Berkeley Loan pursuant to Freddie Mac's standard form of guaranty. The effective interest rate was 3.92% at December 31, 2019 and 4.66% at December 31, 2018. The Berkeley Loan was paid in full in February 2020 and a new loan was entered into (see Note 15 – Subsequent Events – Loan refinancing for more information).

We sold the West Palm Beach, Florida property on November 23, 2019 and repaid the balance under the WPB Loan of \$10.3 million.

We believe our existing balances of cash and cash equivalents, together with proceeds that may be raised from equity issuances, debt issuances, dispositions of properties and/or draws on our \$70 million line of credit will be sufficient to satisfy our working capital needs and projected capital and other expenditures associated with our operations over the next 12 months.

### **At-The-Market Equity Offering Program**

In December 2016, we entered into an "at-the-market" equity offering program (the "ATM Program"), to sell up to an aggregate of \$12.0 million of our common stock. During the year ended December 31, 2017, we sold 2,492 shares of our common stock for aggregate gross proceeds of approximately \$23,000 at a weighted average price of and \$9.32 per share. We did not sell any shares through this program in 2018 or 2019. The sale agreement with our broker expired in accordance with its term on June 30, 2019.

### **Cash Flows**

#### ***Cash Flows for the Year Ended December 31, 2019 Compared to the Year Ended December 31, 2018***

Net cash used in operating activities decreased by approximately \$926,000 to \$3.6 million for the year ended December 31, 2019 from \$2.7 million for the year ended December 31, 2018. This decrease was mainly due to the recognition of a gain on the sale of our West Palm Beach, Florida property of approximately \$9.5 million in 2019 which was partially offset by a \$5.7 million decrease in net loss, \$1.6 million increase in receivables, an increase in accounts payable and accrued liabilities of approximately \$0.6 million and an increase in depreciation and amortization of \$0.5 million.

Net cash used in investing activities decreased by approximately \$52.2 million to \$39.4 million for the year ended December 31, 2019 from \$91.6 million for the year ended December 31, 2018. This decrease was due mainly to the acquisition of 237 11<sup>th</sup> in May 2018 for a purchase price of \$82.0 million, including transaction costs, partially offset by an increase of approximately \$32.9 million in real estate additions in 2019 primarily from construction at 77 Greenwich compared to the year ended December 31, 2018 as well as lower deferred real estate deposits of \$15.6 million compared to the year ended December 31, 2018 and the proceeds of \$18.8 million from sale of the West Palm Beach, Florida property in November, 2019.

Net cash provided by financing activities decreased by approximately \$36.5 million to \$47.7 million for the year ended December 31, 2019 from approximately \$84.1 million for the year ended December 31, 2018. This decrease was due primarily to a reduction in proceeds from loans and line of credit draws of approximately \$24.3 million and loan and line of credit repayments of approximately \$12.6 million. Borrowings in 2018 included the acquisition financing for 237 11<sup>th</sup>, and repayments in 2019 included the repayment of the WPB Loan.

## Contractual Obligations

The following table summarizes our contractual obligations as of December 31, 2019 (dollars in thousands):

| Contractual Obligations (1)                                      | Payments Due by Period |                  |                   |               |                   |
|--|------------------------|------------------|-------------------|---------------|-------------------|
|  | Total                  | Less than 1 Year | 1-3 Years         | 3-5 Years     | More than 5 Years |
| Claims (2)   | \$ 109                 | \$ 109           | \$ -              | \$ -          | \$ -              |
| Operating lease (3)  | 2,823                  | 742              | 1,495             | 586           | -                 |
| Loans payable (4)  | 172,687                | 67,807           | 104,880           | -             | -                 |
| Secured line of credit (5)                                       | 5,250                  | 5,250            | -                 | -             | -                 |
| Note payable (6)   | 670                    | -                | 670               | -             | -                 |
| Interest expense on loans payable and secured line of credit (7) | 24,112                 | 13,592           | 10,520            | -             | -                 |
| Total contractual obligations                                    | <u>\$ 205,651</u>      | <u>\$ 87,500</u> | <u>\$ 117,565</u> | <u>\$ 586</u> | <u>\$ -</u>       |

- (1) This table excludes the \$924,000 liability relating to the Syms sponsored defined benefit pension plan. We typically fund this plan in the third quarter of the calendar year (see Note 8 – Pension Plans to the consolidated financial statements for further information).
- (2) This represents the remaining claims payments we expect to make under the multiemployer pension plan. Payments are made quarterly with the final payment being made in the first quarter of 2020.
- (3) This represents the remaining operating lease payments for our corporate office and the sales office for the 77 Greenwich project, both in New York, New York.
- (4) See Note 10 - Loans Payable and Secured Line of Credit to our consolidated financial statements for further discussion regarding the loans. This excludes \$3.0 million of net deferred finance costs.
- (5) See Note 10 - Loans Payable and Secured Line of Credit to our consolidated financial statements for further discussion regarding the line of credit. This excludes \$14,000 of net deferred finance costs.
- (6) This represents the note payable to our joint venture partner in connection with the financing of our portion of the equity for the January 2020 acquisition of a property in Brooklyn, New York (see Note 15 - Subsequent Events to our consolidated financial statements for further information).
- (7) This represents the estimated interest expense on the loans that are typically paid on the first business day after the month incurred based on interest rates in effect on December 31, 2019.

## Capital Expenditures

We estimate that for the year ending December 31, 2020, we may incur approximately \$400,000 of capital expenditures and development or redevelopment expenditures (including tenant improvements and leasing commissions) on existing properties, other than 77 Greenwich which will be funded under the 77 Greenwich Construction Facility, including our portion of our two joint venture properties. We anticipate funding these capital expenditures through a combination of issuance of equity and cash on hand, additional property level mortgage financings and operating cash flow. We currently anticipate that the proceeds available under the construction loan, together with equity funded by us to date and future contributions by the SCA, will be sufficient to finance the construction and development of 77 Greenwich without us making any further equity contributions. Future property acquisitions may require substantial capital investments for refurbishment and leasing costs.

## Inflation

Substantially all of our commercial leases provide for separate real estate tax and operating expense escalations. In addition, many of the commercial leases provide for fixed base rent increases. We believe that inflationary increases in our expenses will be at least partially offset by these contractual rent increases and expense reimbursement escalations. In addition, we anticipate being able to raise rents on our residential units.

## **Net Operating Losses**

We believe that our U.S. Federal NOLs as of the emergence date of the Syms bankruptcy were approximately \$162.8 million and believe our U.S. Federal NOLs at December 31, 2019 were approximately \$241.5 million. Pursuant to the TCJA, alternative minimum tax (“AMT”) credit carryforwards will be eligible for a 50% refund in tax years 2018 through 2020. Beginning in tax year 2021, any remaining AMT credit carryforwards would be 100% refundable. As a result of these new rules, we had released our valuation allowance of \$3.1 million in 2017 which was formerly reserved against our AMT credit carryforwards. We had recorded a tax benefit and refund receivable of \$3.1 million in 2017 in connection with this valuation allowance release. We received approximately \$1.6 million of the refund receivable in October 2019.

Based on management’s assessment, it is more likely than not that the entire deferred tax assets will not be realized by future taxable income or tax planning strategies. Accordingly a valuation allowance of \$63.7 million was recorded as of December 31, 2019.

We believe that the rights offering and the redemption of the Syms shares owned by the former majority shareholder of Syms that occurred in connection with our emergence from bankruptcy on September 14, 2012 resulted in us undergoing an “ownership change,” as that term is used in Section 382 of the Code. However, while the analysis is complex and subject to subjective determinations and uncertainties, we believe that we should qualify for treatment under Section 382(l)(5) of the Code. As a result, we believe that our NOLs are not subject to an annual limitation under Code Section 382. However, if we were to undergo a subsequent ownership change in the future, our ability to utilize our NOLs could be subject to limitation under Code Section 382. In addition, the TCJA limits the deductibility of NOLs arising in tax years beginning after December 31, 2017 to 80 percent of taxable income (computed without regard to the net operating loss deduction) for the taxable year.

Even if all of our regular U.S. Federal income tax liability for a given year is reduced to zero by virtue of utilizing our NOLs, we may still be subject to state, local or other non-federal income taxes.

Our certificate of incorporation includes a provision intended to help preserve certain tax benefits primarily associated with our NOLs. This provision generally prohibits transfers of stock that would result in a person or group of persons becoming a 4.75% stockholder, or that would result in an increase or decrease in stock ownership by a person or group of persons that is an existing 4.75% stockholder.

## **Critical Accounting Policies and Estimates**

Management’s discussion and analysis of financial condition and results of operations is based upon our consolidated financial statements, which have been prepared in accordance with generally accepted accounting principles in the United States of America (“GAAP”). The preparation of financial statements in conformity with GAAP requires the use of estimates and assumptions that could affect the reported amounts in our consolidated financial statements. Actual results could differ from these estimates. A summary of our significant accounting policies is presented in Note 2 – Summary of Significant Accounting Policies in our consolidated financial statements. Set forth below is a summary of the accounting policies that management believes are critical to the preparation of the consolidated financial statements included in this report. Certain of the accounting policies used in the preparation of these consolidated financial statements are particularly important for an understanding of the financial position and results of operations presented in the historical consolidated financial statements included in this report and require the application of significant judgment by management and, as a result, are subject to a degree of uncertainty.

## Critical Accounting Policies

- a. *Real Estate* - Real estate assets are stated at historical cost, less accumulated depreciation and amortization. All costs related to the improvement or replacement of real estate properties are capitalized. Additions, renovations and improvements that enhance and/or extend the useful life of a property are also capitalized. Expenditures for ordinary maintenance, repairs and improvements that do not materially prolong the useful life of an asset are charged to operations as incurred. Depreciation and amortization are determined using the straight-line method over the estimated useful lives as described in the table below:

| Category                   | Terms   |
|----------------------------|---|
| Buildings and improvements | 10 - 39 years   |
| Tenant improvements        | Shorter of remaining term of the lease or useful life |
| Furniture and fixtures     | 5 - 8 years   |

- b. *Real Estate Under Development* - We capitalize certain costs related to the development and redevelopment of real estate including initial project acquisition costs, pre-construction costs and construction costs for each specific property. Additionally, we capitalize operating costs, interest, real estate taxes, insurance and compensation and related costs of personnel directly involved with the specific project related to real estate under development. Capitalization of these costs begin when the activities and related expenditures commence, and ceases when the property is held available for occupancy upon substantial completion of tenant improvements, but no later than one year from the completion of major construction activity at which time the project is placed in service and depreciation commences. Revenue earned under short-term license agreements at properties under development is offset against these capitalized costs.
- c. *Valuation of Long-Lived Assets* - We periodically review long-lived assets for impairment whenever changes in circumstances indicate that the carrying amount of the assets may not be fully recoverable. We consider relevant cash flow, management's strategic plans and significant decreases, if any, in the market value of the asset and other available information in assessing whether the carrying value of the assets can be recovered. When such events occur, we compare the carrying amount of the asset to the undiscounted expected future cash flows, excluding interest charges, from the use and eventual disposition of the asset. If this comparison indicates an impairment, the carrying amount would then be compared to the estimated fair value of the long-lived asset. An impairment loss would be measured as the amount by which the carrying value of the long-lived asset exceeds its estimated fair value. No provision for impairment was recorded during the years ended December 31, 2019, 2018 or 2017.
- d. *Income Taxes* - We account for income taxes under the asset and liability method as required by the provisions of Accounting Standards Codification ("ASC") 740-10-30, "Income Taxes". Under this method, deferred tax assets and liabilities are determined based on differences between financial reporting and tax bases of assets and liabilities and are measured using the enacted tax rates and laws that will be in effect when the differences are expected to reverse. We provide a valuation allowance for deferred tax assets for which we do not consider realization of such assets to be more likely than not.
- e. *Revenue Recognition* - Leases with tenants are accounted for as operating leases. Minimum rents are recognized on a straight-line basis over the term of the respective lease, beginning when the tenant takes possession of the space. The excess of rents recognized over amounts contractually due pursuant to the underlying leases are included in deferred rents receivable. In addition, retail leases typically provide for the reimbursement of real estate taxes, insurance and certain other property operating expenses. As lessor, we have elected to combine the lease and non-lease components in accordance with ASC Topic 842 when reporting revenue. Lease revenues and reimbursement of real estate taxes, insurance and other property operating expenses are presented in the consolidated statements of operations as "rental revenues." Also, these reimbursements of expenses are recognized as revenue in the period the expenses are incurred. We assess the collectability of our accounts receivable related to tenant revenues. With the adoption of ASC Topic 842, we will first apply the guidance under ASC 842 in assessing its rents receivable: if collection of rents under specific operating leases is not probable, then we recognize the lesser of that lease's rental income on a straight-line basis or cash received, plus variable rents as earned. Once this initial assessment is completed, we apply a general reserve, as provided under ASC 450-20, if applicable.

- f. *Stock-Based Compensation* – We have granted stock-based compensation, which is described in Note 12 – Stock-Based Compensation. We account for stock-based compensation to the consolidated financial statements in accordance with ASC 718, “Compensation-Stock Compensation,” which establishes accounting for stock-based awards exchanged for employee services and ASU No. 2018-07, “Compensation - Stock Compensation (Topic 718), Improvements to Nonemployee Share-Based Payment Accounting,” which provides additional guidance related to share-based payment transactions for acquiring goods or services from nonemployees. Under the provisions of ASC 718-10-35, stock-based compensation cost is measured at the grant date, based on the fair value of the award on that date, and is expensed at the grant date (for the portion that vests immediately) or ratably over the related vesting periods.

## Accounting Standards Updates

See Note 2 - Summary of Significant Accounting Policies to our consolidated financial statements.

## Cautionary Note Regarding Forward-Looking Statements

This Annual Report on Form 10-K, including information included or incorporated by reference in this Annual Report on or any supplement to this Annual Report, may include forward-looking statements within the meaning of Section 27A of the Securities Act and the Exchange Act, and information relating to us that are based on the beliefs of management as well as assumptions made by and information currently available to management. These forward-looking statements include, but are not limited to, statements about our plans, objectives, expectations and intentions that are not historical facts, and other statements identified by words such as “may,” “will,” “expects,” “believes,” “plans,” “estimates,” “potential,” or “continues,” or the negative thereof or other and similar expressions. In addition, in some cases, you can identify forward-looking statements by words or phrases such as “trend,” “potential,” “opportunity,” “believe,” “comfortable,” “expect,” “anticipate,” “current,” “intention,” “estimate,” “position,” “assume,” “outlook,” “continue,” “remain,” “maintain,” “sustain,” “seek,” “achieve,” and similar expressions. Such statements reflect our current views with respect to future events, the outcome of which is subject to certain risks, including among others:

- our limited operating history;
- our limited revenues from operations, limited cash resources and our reliance on external sources of financing to fund operations in the future;
- our ability to execute our business plan, including as it relates to the development of our largest asset, 77 Greenwich;
- adverse trends in the New York City residential condominium market;
- general economic and business conditions, including with respect to real estate, and their effect on the New York City real estate market in particular;
- our investment in property development may be more costly than anticipated and investment returns from our properties planned to be developed may be less than anticipated;
- competition for new acquisitions and investments;
- risks associated with acquisitions and investments in owned and leased real estate;
- we may acquire properties subject to unknown or known liabilities, with limited or no recourse to the seller;
- our ability to enter into new leases and renew existing leases with tenants at our commercial and residential properties;
- risks associated with joint ventures;
- risks associated with our debt, including the risk of default on our obligations and debt service requirements;

- risks associated with covenant restrictions in our loan documents that could limit our flexibility to execute our business plan;
- our ability to maintain certain state tax benefits with respect to certain of our properties;
- risks associated with the effect that rent stabilization regulations may have on our ability to raise and collect rents;
- our ability to obtain required permits, site plan approvals and/or other governmental approvals in connection with the development or redevelopment of our properties;
- costs associated with complying with environmental laws and environmental contamination, as well as the Americans with Disabilities Act or other safety regulations and requirements;
- loss of key personnel;
- our ability to obtain additional financing and refinance existing loans and on favorable terms;
- the effects of new tax laws;
- our ability to utilize our net operating loss carryforwards (“NOLs”) to offset future taxable income and capital gains for U.S. Federal, state and local income tax purposes;
- risks associated with current political and economic uncertainty, and developments related to the outbreak of contagious diseases;
- risks associated with breaches of information technology systems;
- stock price volatility and other risks associated with a lightly traded stock;
- stockholders may be diluted by the issuance of additional shares of common stock or securities convertible into common stock in the future;
- a declining stock price may make it more difficult to raise capital in the future;
- the influence of certain significant stockholders;
- limitations in our charter on transactions in our common stock by substantial stockholders, designed to protect our ability to utilize our NOLs and certain other tax attributes, may not succeed and/or may limit the liquidity of our common stock;
- certain provisions in our charter documents and Delaware law may have the effect of making more difficult or otherwise discouraging, delaying or deterring a takeover or other change of control of us;
- certain provisions in our charter documents may have the effect of limiting our stockholders’ ability to obtain a favorable judicial forum for certain disputes; and
- unanticipated difficulties which may arise and other factors which may be outside our control or that are not currently known to us or which we believe are not material.

In evaluating such statements, you should specifically consider the risks identified under the section entitled “Risk Factors” in this Annual Report on Form 10-K, any of which could cause actual results to differ materially from the anticipated results. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results or outcomes may vary materially from those contemplated by any forward looking statements. Subsequent written and oral forward-looking statements attributable to us or persons acting on our behalf are expressly qualified in their entirety by the cautionary statements in this paragraph and elsewhere described in this Annual Report on Form 10-K and other reports filed with the SEC. All forward-looking statements speak only as of the date of this Annual Report on Form 10-K or, in the case of any documents incorporated by reference in this Annual Report on Form 10-K, the date of such document, in each case based on information available to us as of such date, and we assume no obligation to update any forward-looking statements, except as required by law.



## **Item 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

Market risks that arise from changes in interest rates, foreign currency exchange rates and other market changes affect market sensitive instruments. In pursuing our business strategies, the primary market risk which we are exposed to is interest rate risk.

Low to moderate levels of inflation during the past several years have favorably impacted our operations by stabilizing operating expenses. At the same time, low inflation has had the indirect effect of reducing our ability to increase tenant rents. However, our commercial leases include expense reimbursements and other provisions to minimize the effect of inflation.

The market risk associated with financial instruments and derivative financial instruments is the risk of loss from adverse changes in market prices or interest rates. Of our long-term debt, which consists of secured financings, the 77 Greenwich Construction Facility bears interest on drawn amounts at a rate per annum equal to the greater of (i) LIBOR plus 8.25% and (ii) 9.25%, points, the 237 11<sup>th</sup> Loans bears interest at a blended average rate of approximately 3.72% over the 30-day LIBOR and the line of credit bears interest at 200 basis points over the 30-day LIBOR. Our interest rate risk management objectives are to limit the impact of interest rate changes on earnings and cash flows and to lower our overall borrowing costs. From time to time, we may enter into interest rate hedge contracts such as swaps, caps, collars, and treasury lock agreements in order to mitigate our interest rate risk with respect to various debt instruments. We would not hold or issue these derivative contracts for trading or speculative purposes. We do not have any foreign operations and thus we are not exposed to foreign currency fluctuations.

As of December 31, 2019, our debt consisted of three variable-rate secured mortgage loans payable and a promissory note with aggregate carrying values of \$173.4 million and a variable-rate secured line of credit with a balance of \$5.3 million. Due to the short term maturities and floating rate nature of our debt obligations, their book values approximated their fair values at December 31, 2019. Changes in market interest rates on our variable-rate debt impacts the fair value of the loans and interest incurred or cash flow. For instance, if interest rates increase 100 basis points and our variable-rate debt balance remains constant, we expect the fair value of our obligation to decrease, the same way the price of a bond declines as interest rates rise. The sensitivity analysis related to our variable-rate debt assumes an immediate 100 basis point move in interest rates from their December 31, 2019 levels, with all other variables held constant and would result in a change in our interest expense by approximately \$1.8 million. These amounts were determined by considering the impact of hypothetical interest rate changes on our borrowing costs, and assuming no other changes in our capital structure.

As of December 31, 2019 the debt on the unconsolidated joint venture, in which we hold a 50% interest, consisted of a variable-rate secured mortgage loan payable, with a carrying value of \$42.5 million (see Note 13 – Investment in Unconsolidated Joint Venture to the consolidated financial statements for further information), which approximated its fair value at December 31, 2019. A 100 basis point change in market interest rates on the loan taken out by the unconsolidated joint venture would result in a change in its interest expense by approximately \$0.4 million. These amounts were determined by considering the impact of hypothetical interest rate changes on borrowing costs, and assuming no other changes in the capital structure of the joint venture.

As the information presented above includes only those exposures that existed as of December 31, 2019, it does not consider exposures or positions arising after that date. The information represented herein has limited predictive value. Future actual realized gains or losses with respect to interest rate fluctuations will depend on cumulative exposures, hedging strategies employed and the magnitude of the fluctuations.

## **Item 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA**

See Index to Financial Statements and Supplemental Data on page 35.

**Item 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE**

None.

**Item 9A. CONTROLS AND PROCEDURES****Evaluation of Disclosure Controls and Procedures**

We maintain disclosure controls and procedures that are designed to ensure that information required to be disclosed in our Exchange Act reports is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms, and that such information is accumulated and communicated to our management, including our Chief Executive Officer (the "CEO") and Chief Financial Officer (the "CFO"), as appropriate, to allow timely decisions regarding required disclosure based closely on the definition of "disclosure controls and procedures" in Rule 13a-15(e) of the Exchange Act. Notwithstanding the foregoing, a control system, no matter how well designed and operated, can provide only reasonable, not absolute, assurance that it will detect or uncover failures within the Company to disclose material information otherwise required to be set forth in our periodic reports.

Our management, with the participation of our CEO and CFO, evaluated the effectiveness of our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) promulgated under the Exchange Act) as of the end of the period covered by this Annual Report on Form 10-K. Based on this evaluation, the CEO and CFO concluded that as of the end of the period covered by this Annual Report on Form 10-K, our disclosure controls and procedures were effective to give reasonable assurance to the timely collection, evaluation and disclosure of information relating to the Company what would potentially be subject to disclosure under the Exchange Act and the rules and regulations promulgated thereunder.

**Management's Report on Internal Control Over Financial Reporting**

Management of Trinity Place Holdings Inc. is responsible for establishing and maintaining adequate internal control over financial reporting, as such term is defined in the Exchange Act Rule 13(a)-15(f). Under the supervision and with the participation of our management, including our principal executive officer and principal financial officer, we conducted an assessment of the effectiveness of our internal control over financial reporting as of December 31, 2019 as required by Exchange Act Rule 13(a)-15(c). In making this assessment, we used the criteria set forth in the framework in Internal Control-Integrated Framework (2013 Framework) issued by the Committee of Sponsoring Organizations of the Treadway Commission (the "COSO criteria"). Based on our evaluation under the COSO criteria, our management concluded that our internal control over financial reporting was effective as of December 31, 2019 to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external reporting purposes in accordance with U.S. generally accepted accounting principles.

BDO USA, LLP, an independent registered public accounting firm that audited our financial statements included in this Annual Report on Form 10-K, has issued an attestation report on the effectiveness of our internal control over financial reporting as of December 31, 2019, which appears below in this Item 9A.

**Changes in Internal Controls Over Financial Reporting**

There have been no changes in our internal control over financial reporting during the period from September 30, 2019 to December 31, 2019 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

## **Report of Independent Registered Public Accounting Firm**

Stockholders and Board of Directors  
Trinity Place Holdings Inc.  
New York, New York

### **Opinion on Internal Control over Financial Reporting**

We have audited Trinity Place Holdings Inc.'s (the "Company's") internal control over financial reporting as of December 31, 2019, based on criteria established in Internal Control – Integrated Framework (2013) issued by the Committee of Sponsoring Organizations of the Treadway Commission (the "COSO criteria"). In our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of December 31, 2019, based on the COSO criteria.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States) ("PCAOB"), the consolidated balance sheets of the Company as of December 31, 2019 and 2018, the related consolidated statements of operations and comprehensive loss, stockholders' equity, and cash flows for each of the three years in the period ended December 31, 2019, and the related notes and schedule and our report dated March 13, 2020, expressed an unqualified opinion thereon.

### **Basis for Opinion**

The Company's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying Item 9A, Management's Report on Internal Control over Financial Reporting. Our responsibility is to express an opinion on the Company's internal control over financial reporting based on our audit. We are a public accounting firm registered with the PCAOB and are required to be independent with respect to the Company in accordance with U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audit of internal control over financial reporting in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audit also included performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

### **Definition and Limitations of Internal Control over Financial Reporting**

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

/s/ BDO USA, LLP

New York, New York

March 13, 2020

**Item 9B. OTHER INFORMATION**

None.

**PART III****Item 10. DIRECTORS, EXECUTIVE OFFICERS AND CORPORATE GOVERNANCE**

We maintain a code of ethics applicable to our Principal Executive Officer and senior financial and professional personnel (including our Principal Financial Officer, Principal Accounting Officer or controller and persons performing similar functions). Our code of ethics is posted on our website at [www.tphs.com](http://www.tphs.com) under “Financials”. In the event we have any amendments to or waivers from any provision of our code of ethics applicable to our Principal Executive Officer, Principal Financial Officer, Principal Accounting Officer or controller, or persons performing similar functions, we intend to satisfy the disclosure requirement under Item 5.05 of Form 8-K by posting such information on our website.

The other information required by this Item will be set forth in our definitive proxy statement relating to our 2020 Annual Meeting of Stockholders, which will be filed with the SEC pursuant to Regulation 14A under the Exchange Act (the “2020 Proxy Statement”), and is incorporated herein by reference. If such proxy statement is not filed on or before April 29, 2020, the information called for by this Item will be filed as part of an amendment to this Annual Report on Form 10-K on or before such date.

**Item 11. EXECUTIVE COMPENSATION**

The information required by this Item will be set forth in the 2020 Proxy Statement and is incorporated herein by reference. If such proxy statement is not filed on or before April 29, 2020, the information called for by this Item will be filed as part of an amendment to this Annual Report on Form 10-K on or before such date.

**Item 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS**

The information required by this Item will be set forth in the 2020 Proxy Statement and is incorporated herein by reference. If such proxy statement is not filed on or before April 29, 2020, the information called for by this Item will be filed as part of an amendment to this Annual Report on Form 10-K on or before such date.

**Item 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS, AND DIRECTOR INDEPENDENCE**

The information required by this Item will be set forth in the 2020 Proxy Statement and is incorporated herein by reference. If such proxy statement is not filed on or before April 29, 2020, the information called for by this Item will be filed as part of an amendment to this Annual Report on Form 10-K on or before such date.

**Item 14. PRINCIPAL ACCOUNTANT FEES AND SERVICES**

The information required by this Item will be set forth in the 2020 Proxy Statement and is incorporated herein by reference. If such proxy statement is not filed on or before April 29, 2020, the information called for by this Item will be filed as part of an amendment to this Annual Report on Form 10-K on or before such date.

## PART IV

### Item 15. EXHIBITS AND FINANCIAL STATEMENT SCHEDULES

(a)(1) Financial Statements filed as part of this Annual Report on Form 10-K:

|   |                     |
|---|---------------------|
| <a href="#">Report of Independent Registered Public Accounting Firm</a>   | <a href="#">F-1</a> |
| <a href="#">Consolidated Balance Sheets as of December 31, 2019 and December 31, 2018</a>   | <a href="#">F-2</a> |
| <a href="#">Consolidated Statements of Operations and Comprehensive Loss for the years ended December 31, 2019, December 31, 2018 and December 31, 2017</a> | <a href="#">F-3</a> |
| <a href="#">Consolidated Statements of Stockholders' Equity for the years ended December 31, 2019, December 31, 2018 and December 31, 2017</a>              | <a href="#">F-4</a> |
| <a href="#">Consolidated Statements of Cash Flows for the years ended December 31, 2019, December 31, 2018 and December 31, 2017</a>                        | <a href="#">F-5</a> |
| <a href="#">Notes to Consolidated Financial Statements</a>  | <a href="#">F-6</a> |

(a)(2) List of Financial Statement Schedules filed as part of this Annual Report on Form 10-K:

|  |                      |
|--|----------------------|
| <a href="#">Schedule III – Consolidated Real Estate and Accumulated Depreciation</a> | <a href="#">F-30</a> |
|--|----------------------|

Schedules other than those listed are omitted as they are not applicable or the required information has been included in the financial statements or notes thereto.

(a)(3) Exhibits

|                      |  |
|----------------------|--|
| <a href="#">2.1</a>  | <a href="#">Modified Second Amended Joint Chapter 11 Plan of Reorganization of Syms Corp. and its Subsidiaries (incorporated by reference to Exhibit 99.1 of the Form 8-K filed by us on September 6, 2012)</a>  |
| <a href="#">2.2</a>  | <a href="#">Agreement and Plan of Merger by and between Syms Corp. and Trinity Place Holdings Inc. dated September 14, 2012 (incorporated by reference to Exhibit 2.1 of the Form 8-K12G3 filed by us on September 19, 2012)</a>   |
| <a href="#">3.1</a>  | <a href="#">Amended and Restated Certificate of Incorporation of Trinity Place Holdings Inc. (incorporated by reference to Exhibit 3.1 of the Form 8-K filed by us on February 13, 2015)</a>   |
| <a href="#">3.2</a>  | <a href="#">Bylaws of Trinity Place Holdings Inc. (incorporated by reference to Exhibit 3.2 of the Form 8-K filed by us on September 19, 2012)</a>   |
| <a href="#">4.1</a>  | <a href="#">Form of Trinity Place Holdings Inc. Common Stock Certificate (incorporated by reference to Exhibit 4.3 of the Registration Statement on Form S-3 filed by us on September 15, 2015)</a>  |
| <a href="#">4.2</a>  | <a href="#">Description of Trinity Place Holdings Inc. Securities Registered Pursuant to Section 12 of the Securities Exchange Act of 1934</a>   |
| <a href="#">10.1</a> | <a href="#">Stock Purchase Agreement, dated as of October 1, 2013, between Trinity Place Holdings Inc. and Third Avenue Trust, on behalf of Third Avenue Real Estate Value Fund (incorporated by reference to Exhibit 10.1 of the Form 8-K filed by us on October 2, 2013)</a>   |
| <a href="#">10.2</a> | <a href="#">Motion for an Order (i) Authorizing the Reorganized Debtors to Enter into Secured Debt Financing and Effectuate the Transactions Contemplated Therein; (ii) Authorizing the Reorganized Debtors to Sell Syms Owned Real Estate; and (iii) Granting Related Relief (incorporated by reference to Exhibit 10.1 of the Form 8-K filed by us on December 31, 2014)</a> |

- [10.3](#) [Investment Agreement, by and among MFP Partners, L.P. and the Company, dated as of September 11, 2015 \(including the form of Registration Rights Agreement\) \(incorporated by reference to Exhibit 10.1 of the Form 8-K filed by us on September 15, 2015\)](#)
- [10.4](#) [Investment Agreement, by and among Third Avenue Trust, on behalf of Third Avenue Real Estate Value Fund and the Company, dated as of September 11, 2015 \(including the form of Registration Rights Agreement\) \(incorporated by reference to Exhibit 10.2 of the Form 8-K filed by us on September 15, 2015\)](#)
- [10.5](#) [Employment Agreement, dated as of October 1, 2013, between Trinity Place Holdings Inc. and Matthew Messinger \(incorporated by reference to Exhibit 10.2 of the Form 8-K filed by us on October 2, 2013\)\\*](#)
- [10.6](#) [Amendment to Employment Agreement, dated as of September 11, 2015, by and between Trinity Place Holdings Inc. and Matthew Messinger \(incorporated by reference to Exhibit 10.3 of the Form 8-K filed by us on September 15, 2015\)\\*](#)
- [10.7](#) [Trinity Place Holdings Inc. Restricted Stock Unit Agreement, entered into as of January 28, 2016, by and between Matthew Messinger and Trinity Place Holdings Inc. \(incorporated by reference to Exhibit 10.1 of the Form 8-K filed by us on February 1, 2016\)\\*](#)
- [10.8](#) [Letter Agreement, between Trinity Place Holdings Inc. and Steven Kahn, dated September 16, 2015 \(incorporated by reference to Exhibit 10.1 of the Form 8-K filed by us on September 22, 2015\)\\*](#)
- [10.9](#) [Letter Agreement, between Trinity Place Holdings Inc. \(formerly Syms Corp.\) and Richard Pyontek, dated June 24, 2011 \(incorporated by reference to Exhibit 10.2 of the Form 10-Q filed by us on May 10, 2016\)\\*](#)
- [10.10](#) [Amended and Restated Trinity Place Holdings Inc. 2015 Stock Incentive Plan \(incorporated by reference to Exhibit 10.1 of the Current Report on Form 8-K filed by us on June 14, 2019\)\\*](#)
- [10.11](#) [Form of Restricted Stock Unit Agreement for employees \(incorporated by reference to Exhibit 10.6 of the Form 10-K filed by us on May 30, 2014\)\\*](#)
- [10.12](#) [Limited Liability Company Agreement of Pacolet Trinity 223 Partners, LLC, dated as of October 13, 2016 \(incorporated by reference to Exhibit 10.1 of the Form 10-Q filed by us on November 7, 2016\)](#)
- [10.13](#) [Private Placement Agreement, by and among the Company and the investors identified on Schedule A therein, dated as of February 14, 2017 \(including the form of Registration Rights Agreement\) \(incorporated by reference to Exhibit 10.1 of the Form 8-K filed by us on February 21, 2017\)](#)
- [10.14](#) [Master Loan Agreement, between TPHGreenwich Owner LLC, as borrower and Massachusetts Mutual Life Insurance Company, as lender and administrative agent, dated as of December 22, 2017 \(incorporated by reference to Exhibit 10.15 of the Form 10-K filed by us on March 15, 2018\)](#)
- [10.15](#) [Guaranty of Payment and Completion, dated as of December 22, 2017, by Trinity Place Holdings Inc. to and for the benefit of Massachusetts Mutual Life Insurance \(incorporated by reference to Exhibit 10.16 of the Form 10-K filed by us on March 15, 2018\)](#)
- [10.16](#) [Completion Guaranty, dated as of December 22, 2017, by Trinity Place Holdings Inc. to and for the benefit of New York City School Construction Authority \(incorporated by reference to Exhibit 10.17 of the Form 10-K filed by us on March 15, 2018\)](#)

|                              |   |
|------------------------------|---|
| <a href="#"><u>10.17</u></a> | <a href="#"><u>School Design, Construction, Funding and Purchase Agreement, between TPHGreenwich Owner LLC, as developer, and New York City School Construction Authority, dated as of December 22, 2017 (incorporated by reference to Exhibit 10.18 of the Form 10-K filed by us on March 15, 2018)</u></a>  |
| <a href="#"><u>10.18</u></a> | <a href="#"><u>Credit Agreement, dated as of December 19, 2019, among Trinity Place Holdings Inc., as Borrower, certain subsidiaries of Trinity Place Holdings Inc., from time to time party thereto, as Guarantors, the initial lenders named therein, as Initial Lenders, and Trimont Real Estate Advisors, LLC, as administrative agent (incorporated by reference to Exhibit 10.1 of the Current Report on Form 8-K filed by us on December 20, 2019)</u></a> |
| <a href="#"><u>10.19</u></a> | <a href="#"><u>Warrant Agreement, dated as of December 19, 2019, among Trinity Place Holdings Inc. and TPHS Lender LLC. (incorporated by reference to Exhibit 10.2 of the Current Report on Form 8-K filed by us on December 20, 2019)</u></a>  |
| <a href="#"><u>10.20</u></a> | <a href="#"><u>Registration Rights Agreement, dated as of December 19, 2019, by and between Trinity Place Holdings Inc. and the investors set forth on Schedule A thereof (incorporated by reference to Exhibit 10.3 of the Current Report on Form 8-K filed by us on December 20, 2019)</u></a>  |
| <a href="#"><u>10.21</u></a> | <a href="#"><u>Letter Agreement, dated as of December 19, 2019, between Trinity Place Holdings Inc. and TPHS Lender LLC (incorporated by reference to Exhibit 10.4 of the Current Report on Form 8-K filed by us on December 20, 2019)</u></a>  |
| <a href="#"><u>21.1</u></a>  | <a href="#"><u>List of Subsidiaries</u></a>   |
| <a href="#"><u>23.1</u></a>  | <a href="#"><u>Consent of BDO USA, LLP</u></a>  |
| <a href="#"><u>31.1</u></a>  | <a href="#"><u>Certification of Chief Executive Officer pursuant to Rule 13a-14(a) under the Securities and Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002</u></a>  |
| <a href="#"><u>31.2</u></a>  | <a href="#"><u>Certification of Chief Financial Officer pursuant to Rule 13a-14(a) under the Securities and Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002</u></a>  |
| <a href="#"><u>32.1</u></a>  | <a href="#"><u>Certification of Chief Executive Officer pursuant to Rule 13a-14(b) under the Securities and Exchange Act of 1934 and 18.U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002</u></a>   |
| <a href="#"><u>32.2</u></a>  | <a href="#"><u>Certification of Chief Financial Officer pursuant to Rule 13a-14(b) under the Securities and Exchange Act of 1934 and 18.U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002</u></a>   |
| 101.10                       | The following financial statements from the Trinity Place Holdings Inc. Annual Report on Form 10-K for the year ended December 31, 2019, as formatted in XBRL:  |
| 101.INS                      | XBRL Instance Document  |
| 101.SCH                      | XBRL Taxonomy Extension Schema Document   |
| 101.CAL                      | XBRL Taxonomy Extension Calculation Linkbase Document   |
| 101.DEF                      | XBRL Taxonomy Extension Definition Linkbase Document  |
| 101.LAB                      | XBRL Taxonomy Extension Label Linkbase Document   |
| 101.PRE                      | XBRL Taxonomy Extension Presentation Linkbase Document  |

\* Management contract, compensatory plan or arrangement.

**Item 16. FORM 10-K SUMMARY**

None.



## SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

### Trinity Place Holdings Inc.

By: /s/ Matthew Messinger  
Matthew Messinger  
President and Chief Executive Officer

Date: March 13, 2020

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, this Annual Report on Form 10-K has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated.

| <u>Signature</u>                                  | <u>Title</u>   | <u>Date</u>    |
|---|--|----------------|
| <u>/s/ Matthew Messinger</u><br>Matthew Messinger | President, Chief Executive Officer and Director<br>(Principal Executive Officer) | March 13, 2020 |
| <u>/s/ Steven Kahn</u><br>Steven Kahn             | Chief Financial Officer<br>(Principal Financial Officer)                         | March 13, 2020 |
| <u>/s/ Richard G. Pyontek</u><br>Richard Pyontek  | Chief Accounting Officer<br>(Principal Accounting Officer)                       | March 13, 2020 |
| <u>/s/ Alexander Matina</u><br>Alexander Matina   | Director (Chairman of the Board)   | March 13, 2020 |
| <u>/s/ Jeffrey Citrin</u><br>Jeffrey Citrin       | Director   | March 13, 2020 |
| <u>/s/ Alan Cohen</u><br>Alan Cohen               | Director   | March 13, 2020 |
| <u>/s/ Joanne Minieri</u><br>Joanne Minieri       | Director   | March 13, 2020 |
| <u>/s/ Keith Pattiz</u><br>Keith Pattiz           | Director   | March 13, 2020 |

## **Report of Independent Registered Public Accounting Firm**

Stockholders and Board of Directors  
Trinity Place Holdings Inc.  
New York, New York

### **Opinion on the Consolidated Financial Statements**

We have audited the accompanying consolidated balance sheets of Trinity Place Holdings Inc. (the “Company”) as of December 31, 2019 and 2018, the related consolidated statements of operations and comprehensive loss, stockholders’ equity, and cash flows for each of the three years in the period ended December 31, 2019, and the related notes and schedule (collectively referred to as the “consolidated financial statements”). In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of the Company at December 31, 2019 and 2018, and the results of its operations and its cash flows for each of the three years in the period ended December 31, 2019, in conformity with accounting principles generally accepted in the United States of America.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States) (“PCAOB”), the Company’s internal control over financial reporting as of December 31, 2019, based on criteria established in Internal Control – Integrated Framework (2013) issued by the Committee of Sponsoring Organizations of the Treadway Commission (“COSO”) and our report dated March 13, 2020, expressed an unqualified opinion thereon.

### **Basis for Opinion**

These consolidated financial statements are the responsibility of the Company’s management. Our responsibility is to express an opinion on the Company’s consolidated financial statements based on our audits. We are a public accounting firm registered with the PCAOB and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audits in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement, whether due to error or fraud.

Our audits included performing procedures to assess the risks of material misstatement of the consolidated financial statements, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements. Our audits also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements. We believe that our audits provide a reasonable basis for our opinion.

/s/ BDO USA, LLP

We have served as the Company's auditor since 2003.

New York, New York

March 13, 2020

**TRINITY PLACE HOLDINGS INC.**  
**CONSOLIDATED BALANCE SHEETS**  
(In thousands, except par value and share amounts)

|   | December 31,<br>2019 | December 31,<br>2018 |
|---|----------------------|----------------------|
| <b>ASSETS</b>   |                      |                      |
| Real estate, net  | \$ 293,226           | \$ 213,064           |
| Cash and cash equivalents   | 9,196                | 11,496               |
| Restricted cash   | 9,474                | 2,529                |
| Prepaid expenses and other assets, net  | 9,097                | 3,498                |
| Investment in unconsolidated joint venture  | 10,673               | 11,526               |
| Receivables   | 1,836                | 3,413                |
| Deferred rents receivable   | 6                    | 584                  |
| Right-of-use asset  | 1,904                | -                    |
| Intangible assets, net  | 9,912                | 10,652               |
| <b>Total assets</b>   | <b>\$ 345,324</b>    | <b>\$ 256,762</b>    |
| <b>LIABILITIES</b>  |                      |                      |
| Loans payable, net  | \$ 169,735           | \$ 123,333           |
| Secured line of credit, net   | 5,236                | -                    |
| Note payable  | 670                  | -                    |
| Deferred real estate deposits   | 82,856               | 49,247               |
| Accounts payable and accrued expenses   | 22,243               | 20,983               |
| Pension liabilities   | 1,033                | 3,738                |
| Lease liability   | 2,065                | -                    |
| Warrant liability   | 1,795                | -                    |
| <b>Total liabilities</b>  | <b>285,633</b>       | <b>197,301</b>       |
| <b>Commitments and Contingencies</b>  |                      |                      |
| <b>STOCKHOLDERS' EQUITY</b>   |                      |                      |
| Preferred stock, \$0.01 par value; 40,000,000 shares authorized; no shares issued and outstanding   | -                    | -                    |
| Preferred stock, \$0.01 par value; 2 shares authorized, no shares issued and outstanding at December 31, 2019 and December 31, 2018   | -                    | -                    |
| Special stock, \$0.01 par value; 1 share authorized, issued and outstanding at December 31, 2019 and December 31, 2018  | -                    | -                    |
| Common stock, \$0.01 par value; 79,999,997 shares authorized; 37,612,465 and 37,161,068 shares issued at December 31, 2019 and December 31, 2018, respectively; 31,881,961 and 31,647,284 shares outstanding at December 31, 2019 and December 31, 2018, respectively | 376                  | 372                  |
| Additional paid-in capital  | 134,217              | 132,831              |
| Treasury stock (5,730,504 and 5,513,784 shares at December 31, 2019 and December 31, 2018, respectively)  | (55,731)             | (54,758)             |
| Accumulated other comprehensive loss  | (3,174)              | (3,518)              |
| Accumulated deficit   | (15,997)             | (15,466)             |
| <b>Total stockholders' equity</b>   | <b>59,691</b>        | <b>59,461</b>        |
| <b>Total liabilities and stockholders' equity</b>   | <b>\$ 345,324</b>    | <b>\$ 256,762</b>    |

See Notes to Consolidated Financial Statements

**TRINITY PLACE HOLDINGS INC.**  
**CONSOLIDATED STATEMENTS OF OPERATIONS**  
**AND COMPREHENSIVE LOSS**  
(In thousands, except per share amounts)

|  | For the<br>Year Ended<br>December<br>31,2019 | For the<br>Year Ended<br>December<br>31,2018 | For the<br>Year Ended<br>December<br>31,2017 |
|--|--|--|--|
| <b>Revenues</b>  |  |  |  |
| Rental revenues  | \$ 4,062                                     | \$ 3,715                                     | \$ 1,862                                     |
| Total revenues   | 4,062  | 3,715  | 1,862  |
| <b>Operating Expenses</b>                                    |  |  |  |
| Property operating expenses                                  | 5,328  | 1,904  | 850  |
| Real estate taxes  | 328  | 321  | 467  |
| General and administrative                                   | 5,349  | 5,492  | 5,375  |
| Pension related costs  | 733  | 236  | 203  |
| Transaction related costs                                    | 167  | 382  | 83   |
| Depreciation and amortization                                | 2,977  | 2,463  | 544  |
| Costs relating to demolished asset                           | -  | -  | 3,426  |
| Total operating expenses                                     | 14,882                                       | 10,798                                       | 10,948                                       |
| Gain on sale of real estate                                  | 9,521  | -  | 3,853  |
| Equity in net loss from unconsolidated joint venture         | (819)  | (728)  | (1,057)                                      |
| Interest income, net   | 67   | 212  | 215  |
| Reduction of claims liability                                | -  | -  | 1,043  |
| Loss before taxes  | (2,051)                                      | (7,599)                                      | (5,032)                                      |
| Tax (expense) benefit  | (128)  | (290)  | 3,011  |
| Net loss attributable to common stockholders                 | <u>\$ (2,179)</u>                            | <u>\$ (7,889)</u>                            | <u>\$ (2,021)</u>                            |
| Other comprehensive gain (loss):                             |  |  |  |
| Unrealized gain (loss) on pension liability                  | 344  | (786)  | 429  |
| Comprehensive loss attributable to common stockholders       | <u>\$ (1,835)</u>                            | <u>\$ (8,675)</u>                            | <u>\$ (1,592)</u>                            |
| Loss per share - basic and diluted                           | \$ (0.07)                                    | \$ (0.25)                                    | \$ (0.07)                                    |
| Weighted average number of common shares - basic and diluted | 31,915                                       | 31,607                                       | 30,451                                       |

See Notes to Consolidated Financial Statements

**TRINITY PLACE HOLDINGS INC.**  
**CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY**  
(In thousands)

|   | Common Stock  |               | Additional        | Treasury Stock |                    | Accumulated        | Accumulated       |                 |
|---|---------------|---------------|-------------------|----------------|--------------------|--------------------|-------------------|-----------------|
|   | Shares        | Amount        | Paid-In           | Shares         | Amount             | Deficit            | Other             | Total           |
|   |               |               | Capital           |                |                    |                    | Comprehensive     |                 |
|   |               |               |                   |                |                    |                    | Loss              |                 |
| <b>Balance as of December 31, 2016</b>    | <b>30,680</b> | <b>\$ 307</b> | <b>\$ 87,521</b>  | <b>(5,016)</b> | <b>\$ (51,086)</b> | <b>\$ (5,556)</b>  | <b>\$ (3,161)</b> | <b>\$28,025</b> |
| Net loss available to common stockholders | -             | -             | -                 | -              | -                  | (2,021)            | -                 | (2,021)         |
| Sale of common stock, net                 | 5,472         | 55            | 40,506            | -              | -                  | -                  | -                 | 40,561          |
| Settlement of stock awards                | 651           | 6             | -                 | (335)          | (2,580)            | -                  | -                 | (2,574)         |
| Unrealized gain on pension liability      | -             | -             | -                 | -              | -                  | -                  | 429               | 429             |
| Stock-based compensation expense          | -             | -             | 2,870             | -              | -                  | -                  | -                 | 2,870           |
| <b>Balance as of December 31, 2017</b>    | <b>36,803</b> | <b>\$ 368</b> | <b>\$ 130,897</b> | <b>(5,351)</b> | <b>\$ (53,666)</b> | <b>\$ (7,577)</b>  | <b>\$ (2,732)</b> | <b>\$67,290</b> |
| Net loss available to common stockholders | -             | -             | -                 | -              | -                  | (7,889)            | -                 | (7,889)         |
| Settlement of stock awards                | 358           | 4             | -                 | (163)          | (1,092)            | -                  | -                 | (1,088)         |
| Unrealized loss on pension liability      | -             | -             | -                 | -              | -                  | -                  | (786)             | (786)           |
| Stock-based compensation expense          | -             | -             | 1,934             | -              | -                  | -                  | -                 | 1,934           |
| <b>Balance as of December 31, 2018</b>    | <b>37,161</b> | <b>\$ 372</b> | <b>\$ 132,831</b> | <b>(5,514)</b> | <b>\$ (54,758)</b> | <b>\$ (15,466)</b> | <b>\$ (3,518)</b> | <b>\$59,461</b> |
| Net loss available to common stockholders | -             | -             | -                 | -              | -                  | (2,179)            | -                 | (2,179)         |
| Settlement of stock awards                | 451           | 4             | -                 | (187)          | (776)              | -                  | -                 | (772)           |
| Unrealized gain on pension liability      | -             | -             | -                 | -              | -                  | 1,648              | 344               | 1,992           |
| Stock-based compensation expense          | -             | -             | 1,386             | -              | -                  | -                  | -                 | 1,386           |
| Stock buy-back                            | -             | -             | -                 | (30)           | (197)              | -                  | -                 | (197)           |
| <b>Balance as of December 31, 2019</b>    | <b>37,612</b> | <b>\$ 376</b> | <b>\$ 134,217</b> | <b>(5,731)</b> | <b>\$ (55,731)</b> | <b>\$ (15,997)</b> | <b>\$ (3,174)</b> | <b>\$59,691</b> |

See Notes to Consolidated Financial Statements

**TRINITY PLACE HOLDINGS INC.**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
(In thousands)

|   | For the Year<br>Ended<br>December 31,<br>2019 | For the Year<br>Ended<br>December 31,<br>2018 | For the Year<br>Ended<br>December 31,<br>2017 |
|---|---|---|---|
| <b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>  |   |   |   |
| Net loss attributable to common stockholders  | \$ (2,179)                                    | \$ (7,889)                                    | \$ (2,021)                                    |
| Adjustments to reconcile net loss attributable to common stockholders to net cash used in operating activities: |   |   |   |
| Depreciation and amortization   | 2,977   | 2,463   | 544   |
| Amortization of deferred finance costs  | -   | 532   | 255   |
| Write-off of costs relating to demolished asset   | -   | -   | 1,585   |
| Stock-based compensation expense  | 905   | 1,269   | 1,225   |
| Gain on sale of real estate   | (9,521)                                       | -   | (3,853)                                       |
| Deferred rents receivable   | 578   | (36)  | (5)   |
| Other non-cash adjustments - pension expense  | 1,992   | -   | -   |
| Equity in net loss from unconsolidated joint venture  | 819   | 728   | 1,057   |
| Distribution from unconsolidated joint venture  | 33  | 280   | 419   |
| Decrease (Increase) in operating assets:  |   |   |   |
| Receivables   | 1,577   | 4   | (3,197)                                       |
| Prepaid expenses and other assets, net  | 278   | 286   | (2,456)                                       |
| Increase (decrease) in operating liabilities:   |   |   |   |
| Accounts payable and accrued expenses   | 1,649   | 975   | 212   |
| Pension liabilities   | (2,705)                                       | (1,283)                                       | (1,277)                                       |
| Net cash used in operating activities   | <u>(3,597)</u>                                | <u>(2,671)</u>                                | <u>(7,512)</u>                                |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>  |   |   |   |
| Acquisition of real estate  | -   | (81,960)                                      | -   |
| Additions to real estate  | (91,847)                                      | (58,909)                                      | (16,788)                                      |
| Deferred real estate deposits   | 33,609  | 49,247  | -   |
| Net proceeds from the sale of real estate   | 18,812  | -   | 15,232  |
| Investment in unconsolidated joint venture  | -   | -   | (70)  |
| Net cash used in investing activities   | <u>(39,426)</u>                               | <u>(91,622)</u>                               | <u>(1,626)</u>                                |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>  |   |   |   |
| Proceeds from loans and line of credit  | 62,725  | 87,037  | 32,302  |
| Payment of finance costs  | (1,531)                                       | (1,820)                                       | (5,328)                                       |
| Repayment of loan and secured line of credit  | (12,557)                                      | -   | (40,000)                                      |
| Settlement of stock awards  | (772)   | (1,088)                                       | (2,574)                                       |
| Stock buy-back  | (197)   | -   | -   |
| Proceeds from sale of common stock, net   | -   | -   | 40,561  |
| Net cash provided by financing activities   | <u>47,668</u>                                 | <u>84,129</u>                                 | <u>24,961</u>                                 |
| <b>NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS AND RESTRICTED CASH</b>                                 |   |   |   |
|   | 4,645   | (10,164)                                      | 15,823  |
| <b>CASH AND CASH EQUIVALENTS AND RESTRICTED CASH, BEGINNING OF PERIOD</b>                                       | <u>14,025</u>                                 | <u>24,189</u>                                 | <u>8,366</u>                                  |
| <b>CASH AND CASH EQUIVALENTS AND RESTRICTED CASH, END OF PERIOD</b>   | <u>\$ 18,670</u>                              | <u>\$ 14,025</u>                              | <u>\$ 24,189</u>                              |
| <b>CASH AND CASH EQUIVALENTS, BEGINNING PERIOD</b>  |   |   |   |
|   | \$ 11,496                                     | \$ 15,273                                     | \$ 4,678                                      |
| <b>RESTRICTED CASH, BEGINNING OF PERIOD</b>   | <u>2,529</u>                                  | <u>8,916</u>                                  | <u>3,688</u>                                  |
| <b>CASH AND CASH EQUIVALENTS AND RESTRICTED CASH, BEGINNING OF PERIOD</b>                                       | <u>\$ 14,025</u>                              | <u>\$ 24,189</u>                              | <u>\$ 8,366</u>                               |
| <b>CASH AND CASH EQUIVALENTS, END OF PERIOD</b>   |   |   |   |
|   | \$ 9,196                                      | \$ 11,496                                     | \$ 15,273                                     |
| <b>RESTRICTED CASH, END OF PERIOD</b>   | <u>9,474</u>                                  | <u>2,529</u>                                  | <u>8,916</u>                                  |
| <b>CASH AND CASH EQUIVALENTS AND RESTRICTED CASH, END OF PERIOD</b>   | <u>\$ 18,670</u>                              | <u>\$ 14,025</u>                              | <u>\$ 24,189</u>                              |
| <b>SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION:</b>  |   |   |   |
| Cash paid during the period for:  |   |   |   |
| Interest  | \$ 12,631                                     | \$ 6,969                                      | \$ 2,467                                      |
| Taxes   | <u>\$ 352</u>                                 | <u>\$ 268</u>                                 | <u>\$ 135</u>                                 |
| <b>SUPPLEMENTAL DISCLOSURE OF NON-CASH INVESTING AND FINANCING ACTIVITIES:</b>                                  |   |   |   |
| Accrued development costs included in accounts payable and accrued expenses                                     | \$ 12,698                                     | \$ 16,574                                     | \$ 10,175                                     |
| Capitalized amortization of deferred financing costs and lease commissions                                      | <u>\$ 2,737</u>                               | <u>\$ 1,986</u>                               | <u>\$ 487</u>                                 |

|  |            |        |          |
|--|------------|--------|----------|
| Capitalized stock-based compensation expense | \$ 480     | \$ 665 | \$ 1,645 |
| Right-of-use asset                           | \$ 1,904   | \$ -   | \$ -     |
| Lease liabilities                            | \$ (2,065) | \$ -   | \$ -     |
| Warrant liability                            | \$ (1,795) | \$ -   | \$ -     |

See Notes to Consolidated Financial Statements

## **NOTE 1 – BASIS OF PRESENTATION**

### ***General Business Plan***

Trinity Place Holdings Inc. (“Trinity,” “we,” “our,” or “us”) is a real estate holding, investment, development and asset management company. Our largest asset is currently a property located at 77 Greenwich Street in Lower Manhattan (“77 Greenwich”). 77 Greenwich was a vacant building that was demolished and is under development as a mixed-use project consisting of a 90-unit residential condominium tower, retail space and a New York City elementary school. We also own a newly built 105-unit, 12-story multi-family property in Brooklyn, New York (“237 11<sup>th</sup>”), acquired in May 2018, and, through joint ventures, a 50% interest in a newly built 95-unit multi-family property known as The Berkley, and a 10% interest in a 234-unit multi-family property located one block from the Berkley at 250 North 10<sup>th</sup> Street (“250 North 10<sup>th</sup> Street”) acquired in January 2020, also in Brooklyn, New York. In addition we own a property occupied by a retail tenant in Paramus, New Jersey.

We also control a variety of intellectual property assets focused on the consumer sector, a legacy of our predecessor, Syms Corp. (“Syms”), including our on-line marketplace at FilenesBasement.com, our rights to the Stanley Blacker® brand, as well as the intellectual property associated with the Running of the Brides® event and An Educated Consumer is Our Best Customer® slogan. In addition, we had approximately \$241.5 million of federal net operating loss carryforwards (“NOLs”) at December 31, 2019, which can be used to reduce our future taxable income and capital gains.

Trinity is the successor to Syms, which also owned Filene’s Basement. Syms and its subsidiaries filed for relief under the United States Bankruptcy Code in 2011. In September 2012, the Syms Plan of Reorganization (the “Plan”) became effective and Syms and its subsidiaries consummated their reorganization under Chapter 11 through a series of transactions contemplated by the Plan and emerged from bankruptcy. As part of those transactions, reorganized Syms merged with and into Trinity, with Trinity as the surviving corporation. We completed our final payment and reserve obligations under the Plan in March 2016.

On January 18, 2018, Syms and certain of its subsidiaries (together, the “Reorganized Debtors”) filed with the United States Bankruptcy Court for the District of Delaware (the “Bankruptcy Court”) a motion (the “Motion”) for entry of a final decree (the “Final Decree”) (i) closing the chapter 11 cases of the Reorganized Debtors; (ii) terminating the services of the claims and noticing agent; and (iii) retaining the Bankruptcy Court’s jurisdiction as provided for in the Plan, including to enforce or interpret its own orders pertaining to the chapter 11 cases including, but not limited to, the Plan and Final Decree. On the same date, the Reorganized Debtors filed a Final Report in support of the Motion. On February 6, 2018, the Bankruptcy Court entered the Final Decree pursuant to which the chapter 11 cases of the Reorganized Debtors were closed.

## **NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

- a. *Principles of Consolidation* - The consolidated financial statements include our accounts and those of our subsidiaries which are wholly-owned or controlled by us. Entities which we do not control through our voting interest and entities which are variable interest entities, but where we are not the primary beneficiary, are accounted for under the equity method. Accordingly, our share of the earnings or losses of our unconsolidated joint venture, The Berkley, is included in our consolidated statements of operations and comprehensive loss (see Note 13 - Investment in Unconsolidated Joint Venture for further information). All significant intercompany balances and transactions have been eliminated.

We consolidate a variable interest entity (the “VIE”) in which we are considered the primary beneficiary. The primary beneficiary is the entity that has (i) the power to direct the activities that most significantly impact the entity’s economic performance and (ii) the obligation to absorb losses of the VIE or the right to receive benefits from the VIE that could be significant to the VIE. As of December 31, 2019 and December 31, 2018, we did not have any interests in VIEs.



We assess the accounting treatment for joint venture investments, which includes a review of the joint venture or limited liability company agreement to determine which party has what rights and whether those rights are protective or participating. For potential VIEs, we review such agreements in order to determine which party has the power to direct the activities that most significantly impact the entity's economic performance. In situations where we and our partner equally share authority, we do not consolidate the joint venture as we consider these to be substantive participation rights that result in shared power of the activities that most significantly impact the performance of the joint venture. Our joint venture agreements may contain certain protective rights such as requiring partner approval to sell, finance or refinance the property and the payment of capital expenditures and operating expenditures outside of the approved budget or operating plan.

- b. *Investment in Unconsolidated Joint Venture* - We account for our investment in an unconsolidated joint venture, The Berkley, under the equity method of accounting (see Note 13 - Investment in Unconsolidated Joint Venture for further information). We also assess our investment in the unconsolidated joint venture for recoverability, and if it is determined that a loss in value of the investment is other than temporary, we write down the investment to its fair value. We evaluate our equity investment for impairment based on the joint ventures' projected cash flows. We do not believe that the value of our equity investment was impaired at either December 31, 2019 or December 31, 2018.
- c. *Use of Estimates* - The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America ("GAAP") requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Accordingly, actual results could differ from those estimates.
- d. *Reportable Segments* - We operate in one reportable segment, commercial real estate.
- e. *Concentrations of Credit Risk* - Our financial instruments that are exposed to concentrations of credit risk consist primarily of cash and cash equivalents. We hold substantially all of our cash and cash equivalents in banks. Such cash balances at times exceed federally insured limits.
- f. *Real Estate* - Real estate assets are stated at historical cost, less accumulated depreciation and amortization. All costs related to the improvement or replacement of real estate properties are capitalized. Additions, renovations and improvements that enhance and/or extend the useful life of a property are also capitalized. Expenditures for ordinary maintenance, repairs and improvements that do not materially prolong the useful life of an asset are charged to operations as incurred. Depreciation and amortization are determined using the straight-line method over the estimated useful lives as described in the table below:

| Category                   | Terms   |
|----------------------------|---|
| Buildings and improvements | 10 - 39 years   |
| Tenant improvements        | Shorter of remaining term of the lease or useful life |
| Furniture and fixtures     | 5 - 8 years   |

- g. *Real Estate Under Development* - We capitalize certain costs related to the development and redevelopment of real estate including initial project acquisition costs, pre-construction costs and construction costs for each specific property. Additionally, we capitalize operating costs, interest, real estate taxes, insurance and compensation and related costs of personnel directly involved with the specific project related to real estate under development. Capitalization of these costs begin when the activities and related expenditures commence, and ceases when the property is held available for occupancy upon substantial completion of tenant improvements, but no later than one year from the completion of major construction activity at which time the project is placed in service and depreciation commences. Revenue earned under short-term license agreements at properties under development is offset against these capitalized costs.

h. *Valuation of Long-Lived Assets* - We periodically review long-lived assets for impairment whenever changes in circumstances indicate that the carrying amount of the assets may not be fully recoverable. We consider relevant cash flow, management's strategic plans and significant decreases, if any, in the market value of the asset and other available information in assessing whether the carrying value of the assets can be recovered. When such events occur, we compare the carrying amount of the asset to the undiscounted expected future cash flows, excluding interest charges, from the use and eventual disposition of the asset. If this comparison indicates an impairment, the carrying amount would then be compared to the estimated fair value of the long-lived asset. An impairment loss would be measured as the amount by which the carrying value of the long-lived asset exceeds its estimated fair value. No provision for impairment was recorded during any of the years ended December 31, 2019, 2018 and 2017.

i. *Fair Value Measurements* - We determine fair value in accordance with Accounting Standards Codification ("ASC") 820, "Fair Value Measurement" for financial assets and liabilities. This standard defines fair value, provides guidance for measuring fair value and requires certain disclosures.

Fair value is defined as the price that would be received to sell an asset or transfer a liability in an orderly transaction between market participants at the measurement date. Where available, fair value is based on observable market prices or parameters or derived from such prices or parameters. Where observable prices or inputs are not available, valuation models are applied. These valuation techniques involve some level of management estimation and judgment, the degree of which is dependent on the price transparency for the instruments or market and the instruments' complexity.

Assets and liabilities disclosed at fair value are categorized based upon the level of judgment associated with the inputs used to measure their fair value. Hierarchical levels, which are defined by ASC 820-10-35, are directly related to the amount of subjectivity associated with the inputs to fair valuation of these assets and liabilities. Determining which category an asset or liability falls within the hierarchy requires significant judgment and we evaluate our hierarchy disclosures each quarter.

**Level 1** - Valuations based on quoted prices for identical assets and liabilities in active markets.

**Level 2** - Valuations based on observable inputs other than quoted prices included in Level 1, such as quoted prices for similar assets and liabilities in active markets, quoted prices for identical or similar assets and liabilities in markets that are not active, or other inputs that are observable or can be corroborated by observable market data.

**Level 3** - Valuations based on unobservable inputs reflecting management's own assumptions, consistent with reasonably available assumptions made by other market participants. These valuations require significant judgment.

j. *Cash and Cash Equivalents* - Cash and cash equivalents include securities with original maturities of three months or less when purchased.

k. *Restricted Cash* - Restricted cash represents amounts required to be restricted under our loan agreements, letters of credit (see Note 10 - Loans Payable and Secured Line of Credit for further information) and tenant related security deposits.

l. *Revenue Recognition* - Leases with tenants are accounted for as operating leases. Minimum rents are recognized on a straight-line basis over the term of the respective lease, beginning when the tenant takes possession of the space. The excess of rents recognized over amounts contractually due pursuant to the underlying leases are included in deferred rents receivable. In addition, retail leases typically provide for the reimbursement of real estate taxes, insurance and other property operating expenses. As lessor, we have elected to combine the lease and non-lease component in accordance with ASC Topic 842 when reporting revenue. Lease revenues and reimbursement of real estate taxes, insurance and other property operating expenses are presented in the consolidated statements of operations and comprehensive loss as "rental revenues." Also, these reimbursements of expenses are recognized as revenue in the period the expenses are incurred. We assess the collectability of our accounts receivable related to tenant revenues. With the adoption of ASC Topic 842, we will first apply the guidance under ASC 842 in assessing our rents receivable: if collection of rents under specific operating leases is not probable, then we recognize the lesser of that lease's rental income on a straight-line basis or cash received, plus variable rents as earned. Once this initial assessment is completed, we apply a general reserve, as provided under ASC 450-20, if applicable.

m. *Stock-Based Compensation* – We have granted stock-based compensation, which is described below in Note 12 – Stock-Based Compensation. We account for stock-based compensation in accordance with ASC 718, “Compensation-Stock Compensation,” which establishes accounting for stock-based awards exchanged for employee services and ASU No. 2018-07, “Compensation - Stock Compensation (Topic 718), Improvements to Nonemployee Share-Based Payment Accounting,” which provides additional guidance related to share-based payment transactions for acquiring goods or services from nonemployees. Under the provisions of ASC 718-10-35, stock-based compensation cost is measured at the grant date, based on the fair value of the award on that date, and is expensed at the grant date (for the portion that vests immediately) or ratably over the related vesting periods.

n. *Income Taxes* - We account for income taxes under the asset and liability method as required by the provisions of ASC 740, “Income Taxes.” Under this method, deferred tax assets and liabilities are determined based on differences between financial reporting and tax bases of assets and liabilities and are measured using the enacted tax rates and laws that will be in effect when the differences are expected to reverse. We provide a valuation allowance for deferred tax assets for which we do not consider realization of such assets to be more likely than not.

ASC 740-10-65 addresses the determination of whether tax benefits claimed or expected to be claimed on a tax return should be recorded in the financial statements. Under ASC 740-10-65, we may recognize the tax benefit from an uncertain tax position only if it is more likely than not that the tax position will be sustained on examination by the taxing authorities based on the technical merits of the position. The tax benefits recognized in the financial statements from such a position should be measured based on the largest benefit that has a greater than fifty percent likelihood of being realized upon ultimate settlement. ASC 740-10-65 also provides guidance on de-recognition, classification, interest and penalties on income taxes, accounting in interim periods and increased other disclosures. As of both December 31, 2019 and December 31, 2018, we had determined that no liabilities are required in connection with unrecognized tax positions. As of December 31, 2019, our tax returns for the prior three years are subject to review by the Internal Revenue Service.

On December 22, 2017, the President of the United States signed into law P.L. 115-97, commonly referred to as the U.S. Tax Cuts and Jobs Act (the “TCJA”). The TCJA modified several provisions of the Internal Revenue Code related to corporations, including a permanent corporate income tax rate reduction from 35% to 21%, effective January 1, 2018. See Note 5 – Income Taxes for additional detail on our accounting for income taxes, including additional discussion on the enactment of the TCJA and the resulting impact on our 2017 financial statements.

We are subject to certain federal, state and local income and franchise taxes.

o. *Earnings (loss) Per Share* - We present both basic and diluted earnings (loss) per share. Basic earnings (loss) per share is computed by dividing net income (loss) attributable to common stockholders by the weighted average number of shares of common stock outstanding for the period. Diluted earnings (loss) per share reflects the potential dilution that could occur if securities or other contracts to issue common stock were exercised or converted into common stock, where such exercise or conversion would result in a lower per share amount. Shares issuable as 757,605 restricted stock units that have vested but not yet settled and 7,179,000 warrants exercisable at \$6.50 per share were excluded from the computation of diluted loss per share because the awards would have been antidilutive for the periods presented.

p. *Deferred Finance Costs* – Capitalized and deferred finance costs represent commitment fees, legal, title and other third party costs associated with obtaining commitments for mortgage financing which result in a closing of such financing. These costs are being offset against loans payable and secured line of credit in the consolidated balance sheets for mortgage financings and had a balance of \$3.0 million at December 31, 2019. Costs for our \$70 million line of credit are included in prepaid expenses and other assets, net and have a balance of \$5.0 million at December 31, 2019. Deferred finance costs are amortized over the terms of the related financing arrangements. Unamortized deferred finance costs are expensed when the associated debt is refinanced or repaid before maturity. Costs incurred in seeking financing transactions which do not close are expensed in the period in which it is determined that the financing will not close.

- q. *Deferred Lease Costs* – Deferred lease costs consist of fees and direct costs incurred to initiate and renew retail operating leases and they are amortized to depreciation and amortization on a straight-line basis over the related non-cancelable lease term. Lease costs incurred under our residential leases are expensed as incurred.
- r. *Underwriting Commissions and Costs* – Underwriting commissions and costs incurred in connection with our stock offerings are reflected as a reduction of additional paid-in-capital in stockholders' equity.
- s. *Reclassifications* - Certain prior year financial statement amounts have been reclassified to conform to the current year presentation. The reclassifications include "rental revenues" and "tenant reimbursements" for the year ended December 31, 2018 of \$3.2 million and \$474,000, respectively, and "rental revenues" and "tenant reimbursements" for the year ended December 31, 2017 of \$1.3 million and \$541,000, respectively, were combined into rental revenues on our consolidated statements of operations and comprehensive loss to conform with current year presentation.

#### Accounting Standards Updates

In August 2018, the FASB issued ASU No. 2018-13, "Fair Value Measurement (Topic 820), Disclosure Framework - Changes to the Disclosure Requirements for Fair Value Measurement". This amendment removed, modified and added the disclosure requirements under Topic 820. The changes are effective for fiscal years beginning after December 15, 2019. Early adoption is permitted for the removed or modified disclosures with adoption of the additional disclosures upon the effective date. We have not yet adopted this new guidance and do not expect a material impact on our financial position, results of operations or cash flows when the new standard is implemented.

In August 2017, the FASB issued ASU No. 2017-12, "Derivatives and Hedging (Topic 815), Targeted Improvements to Accounting for Hedging Activities". The amendments in the new standard will permit more flexibility in hedging interest rate risk for both variable rate and fixed rate financial instruments. The standard will also enhance the presentation of hedge results in the financial statements. The adoption of this guidance, effective January 1, 2019, did not have a material impact on our financial position, results of operations or cash flows.

In February 2016, the FASB issued ASU No. 2016-02, "Leases." ASU 2016-02 outlines a new model for accounting by lessees, whereby their rights and obligations under substantially all leases, existing and new, would be capitalized and recorded on the balance sheet. For lessors, however, the accounting remains largely unchanged from the current model, but updated to align with certain changes to the lessee model and the new revenue recognition standard discussed above. We have no sales-type leases. As lessee, we are party to an office lease with a present value of future payment obligations of \$2.4 million as of January 1, 2019 (see Note 9 - Commitments), and as such we recorded right-of-use assets and corresponding lease liabilities upon the adoption of ASU 2016-02 on January 1, 2019 in this amount. In July 2018, the FASB issued ASU 2018-11, "Leases (Topic 842) – Targeted Improvements," which provides an optional transition method of applying the new leases standard at the adoption date by recognizing a cumulative-effect adjustment to the opening balance of retained earnings in the period of adoption. We have elected this optional transition method, although it resulted in no cumulative-effect adjustment. As lessor, for reporting revenue, we have elected to combine the lease and non-lease components of our operating lease agreements and account for the components as a single lease component in accordance with ASC 842. Also, we have elected the 'package or practical expedients' approach which allows us not to reassess our previous conclusions about lease identification, lease classification and initial direct costs.

### NOTE 3 – REAL ESTATE, NET

As of December 31, 2019 and 2018, real estate, net consisted of the following (dollars in thousands):

|                                    | December<br>31,<br>2019 | December<br>31,<br>2018 |
|------------------------------------|-------------------------|-------------------------|
| Real estate under development      | \$ 225,673              | \$ 137,666              |
| Building and building improvements | 41,358                  | 47,190                  |
| Tenant improvements                | 125                     | 731                     |
| Furniture and fixtures             | 708                     | 694                     |
| Land and land improvements         | 27,939                  | 30,391                  |
|                                    | 295,803                 | 216,672                 |
| Less: accumulated depreciation     | 2,577                   | 3,608                   |
|                                    | <u>\$ 293,226</u>       | <u>\$ 213,064</u>       |

Real estate under development as of December 31, 2019 and December 31, 2018 included 77 Greenwich and the Paramus, New Jersey property. Building and building improvements, tenant improvements and land and land improvements included 237 11<sup>th</sup> property at December 31, 2019, and 237 11<sup>th</sup> and the West Palm Beach, Florida property at December 31, 2018. Furniture and fixtures included 237 11<sup>th</sup> at December 31, 2019 and December 31, 2018.

Depreciation expense amounted to approximately \$1.6 million, \$1.2 million and \$246,000 for the years ended December 31, 2019, 2018 and 2017, respectively.

#### Acquisitions

In May 2018, we closed on the acquisition of 237 11<sup>th</sup>, a newly built 105-unit, 12-story multi-family apartment building located at 237 11<sup>th</sup> Street, Brooklyn, New York for a purchase price of \$81.2 million, excluding transaction costs of approximately \$0.7 million. The acquisition was funded through acquisition financing and cash on hand. Due to certain construction defects that resulted in water penetration into the building and damage to certain apartment units and other property, we have submitted a property and casualty claim for business interruption (lost revenue), property damage and the related remediation costs. We have also filed legal claims against the seller, its parent company, and the general contractor to recover damages arising from the defective construction. In addition, the general contractor has impleaded into that litigation several subcontractors who performed work on the property. Management expects to recover some portion of the cost to repair the property through the litigation, potential litigation, and/or settlement negotiations with the seller, its parent company, the general contractor, the subcontractors, and the insurance carrier, although the damages that may be recoverable in litigation and/or potential settlement negotiations are uncertain at this time. Until the litigation and potential litigation and/or settlement negotiations are resolved, there will be significant cash outflows for repairs and remediation costs which work commenced in September 2019. Occupancy continues to decrease as tenants vacate due to the ongoing remediation work.

We allocate the purchase price of real estate to land and land improvements and building and building improvements (inclusive of tenant improvements), and intangibles, such as the value of above-market and below-market leases, real estate tax abatements and origination costs associated with the in-place leases. We depreciate the amount allocated to building and building improvements over their estimated useful lives, which generally range from one year to 27.5 years. We amortize the amount allocated to values associated with real estate tax abatement over the estimated period of benefit which is 15 years for 237 11<sup>th</sup>. We amortize the amount allocated to the above-market and below-market leases over the remaining term of the associated lease, which generally range from one to two years, and record it as either an increase (in the case of below-market leases) or a decrease (in the case of above-market leases) to rental revenue. We amortize the amount allocated to the values associated with in-place leases over the expected term of the associated lease, which generally range from one to two years. If a tenant vacates its space prior to the contractual termination of the lease and no rental payments are being made on the lease, any unamortized balance of the related intangible will be written off. The tenant improvements and origination costs are amortized as an expense over the shorter of their useful life or the remaining life of the lease (or charged against earnings if the lease is terminated prior to its contractual expiration date). We assess fair value of the leases based on estimated cash flow projections that utilize appropriate discount and capitalization rates and available market information. Estimates of future cash flows are based on a number of factors including the historical operating results, known trends, and market/economic conditions that may affect the property.

As of December 31, 2019, intangible assets, net consisted of the real estate tax abatement at its original valuation of \$11.1 million offset by its related accumulated amortization of approximately \$1.2 million. Amortization expense amounted to \$740,000 for the year ended December 31, 2019 and \$448,000 for period from May 24, 2018, the date of acquisition for 237 11<sup>th</sup>, through December 31, 2018.

As of December 31, 2019, the estimated annual amortization of intangible assets for each of the five succeeding years and thereafter is as follows (dollars in thousands):

| Year       | Real Estate<br>Tax<br>Abatement<br>Amortization |
|------------|---|
| 2020       | \$ 740  |
| 2021       | 740   |
| 2022       | 740   |
| 2023       | 740   |
| 2024       | 740   |
| Thereafter | 6,212   |

Through a wholly-owned subsidiary, we entered into an agreement with the New York City School Construction Authority (the "SCA"), whereby we will construct a school that will be sold to the SCA as part of our condominium development at 77 Greenwich. Pursuant to the agreement, the SCA will pay us \$41.5 million for the purchase of their condominium unit and reimburse us for the costs associated with constructing the school (including payment of a construction supervision fee of approximately \$5.0 million to us). Payments for construction are being made by the SCA to the general contractor in installments as construction on their condominium progresses. Payments to us for the land and construction supervision fee commenced in January 2018 and continued through October 2019 for the land and will continue through 2020 for the construction supervision fee, with an aggregate of \$44.1 million having been paid to us as of December 31, 2019. We have also received an aggregate of \$41.3 million in reimbursable construction costs from the SCA through December 31, 2019. The payments and reimbursements have been recorded as deferred real estate deposits on the consolidated balance sheets. Upon Substantial Completion, as defined in our agreement with the SCA, the SCA will close on the purchase of the school condominium unit from us, which is anticipated to occur during the spring of 2020, at which point title will transfer to the SCA. Under the agreement, we are required to substantially complete construction of the school by September 6, 2023. To secure our obligations with the SCA, the 77 Greenwich property has been ground leased to the SCA and leased back to us until title to the school is transferred to the SCA. We have also guaranteed certain obligations with respect to the construction of the school.

The ultimate sale of the school condominium unit will be recognized when control of the asset is transferred to the buyer. This generally will include transfer of title of the school condominium, which is expected to occur in the spring of 2020. As payments from the SCA are received, the amounts will be recorded on the balance sheets as deferred real estate deposits until sales criteria are satisfied.

### Disposition

We disposed of the West Palm Beach, Florida property on November 23, 2019 for a sales price of \$19.6 million. The balance of the West Palm Beach loan of \$10.6 million was repaid simultaneously when we sold the West Palm Beach, Florida property and we recorded a gain on sale of approximately \$9.5 million.

### NOTE 4 – PREPAID EXPENSES AND OTHER ASSETS, NET

As of December 31, 2019 and 2018, prepaid expenses and other assets, net include the following (dollars in thousands):

|                                | December<br>31, 2019 | December<br>31, 2018 |
|--------------------------------|----------------------|----------------------|
| Trademarks and customer lists  | \$ 2,090             | \$ 2,090             |
| Prepaid expenses               | 797                  | 1,616                |
| Lease commissions              | 1,565                | 1,309                |
| Deferred finance costs         | 6,798                | -                    |
| Other                          | 2,641                | 2,052                |
|                                | <u>13,891</u>        | <u>7,067</u>         |
| Less: accumulated amortization | 4,794                | 3,569                |
|                                | <u>\$ 9,097</u>      | <u>\$ 3,498</u>      |

### NOTE 5 – INCOME TAXES

The provision for taxes is as follows (dollars in thousands):

|                       | Year Ended<br>December 31, 2019 | Year Ended<br>December 31, 2018 | Year Ended<br>December 31, 2017 |
|-----------------------|---------------------------------|---------------------------------|---------------------------------|
| Current:              |                                 |                                 |                                 |
| Federal               | \$ -                            | \$ -                            | \$ -                            |
| State                 | 128                             | 290                             | 171                             |
|                       | <u>\$ 128</u>                   | <u>\$ 290</u>                   | <u>\$ 171</u>                   |
| Deferred:             |                                 |                                 |                                 |
| Federal               | \$ -                            | \$ -                            | \$ (3,182)                      |
| State                 | -                               | -                               | -                               |
|                       | <u>\$ -</u>                     | <u>\$ -</u>                     | <u>\$ (3,182)</u>               |
| Tax expense (benefit) | <u>\$ 128</u>                   | <u>\$ 290</u>                   | <u>\$ (3,011)</u>               |

The following is a reconciliation of income taxes computed at the U.S. Federal statutory rate to the provision for income taxes:

|  | Year Ended<br>December 31, 2019 | Year Ended<br>December 31, 2018 | Year Ended<br>December 31, 2017 |
|--|---------------------------------|---------------------------------|---------------------------------|
| Statutory federal income tax rate        | 21.0%                           | 21.0%                           | 35.0%                           |
| State taxes                              | 49.7%                           | 17.1%                           | -0.7%                           |
| Permanent non-deductible expenses        | -5.6%                           | -1.7%                           | -10.5%                          |
| Federal rate change                      | 0.0%                            | 0.0%                            | -654.5%                         |
| AMT credit calculation allowance release | 0.0%                            | 0.0%                            | 61.6%                           |
| Change of valuation allowance            | -71.3%                          | -40.2%                          | 630.0%                          |
| Effective income tax rate                | -6.2%                           | -3.8%                           | 60.9%                           |

The composition of our deferred tax assets and liabilities is as follows (dollars in thousands):

|   | December 31,<br>2019 | December 31,<br>2018 |
|---|----------------------|----------------------|
| <b>Deferred tax assets:</b>                         |                      |                      |
| Pension costs                                       | \$ 165               | \$ 602               |
| Charitable contributions                            | 21                   | 22                   |
| Net operating loss carry forwards                   | 61,124               | 53,901               |
| Depreciation (including air rights)                 | 5,035                | 5,756                |
| Lease liability                                     | 650                  | -                    |
| Other   | 93                   | 141                  |
| Deferred gain on sale                               | -                    | 4,987                |
| Investment in joint venture                         | 382                  | 355                  |
| Accrued expenses                                    | 80                   | 178                  |
| <b>Total deferred tax assets</b>                    | <b>\$ 67,550</b>     | <b>\$ 65,942</b>     |
| Valuation allowance                                 | (63,709)             | (62,127)             |
| <b>Deferred tax asset after valuation allowance</b> | <b>\$ 3,841</b>      | <b>\$ 3,815</b>      |
| <b>Deferred tax liabilities:</b>                    |                      |                      |
| Intangibles   | \$ (3,242)           | \$ (3,815)           |
| Right-of-use asset                                  | (599)                | -                    |
| <b>Total deferred tax liabilities</b>               | <b>\$ (3,841)</b>    | <b>\$ (3,815)</b>    |
| <b>Net deferred tax assets</b>                      | <b>\$ -</b>          | <b>\$ -</b>          |
| <b>Current deferred tax assets</b>                  | <b>\$ -</b>          | <b>\$ -</b>          |
| <b>Long-term deferred tax assets</b>                | <b>-</b>             | <b>-</b>             |
| <b>Total deferred tax assets</b>                    | <b>\$ -</b>          | <b>\$ -</b>          |

#### *Effects of the U.S. Tax Cuts and Jobs Act*

On December 22, 2017, the TCJA was signed into U.S. law. ASC Topic 740, Accounting for Income Taxes, required companies to recognize the effect of tax law changes in the period of enactment even though the effective date for most provisions is for tax years beginning after December 31, 2017, or in the case of certain other provisions of the law, January 1, 2018.



As part of the TCJA, the U.S. corporate income tax rate applicable to us decreased from 35% to 21%. This rate change resulted in the re-measurement of our net deferred tax asset (“DTA”) as of December 31, 2017. The effect was approximately a \$33.7 million decrease in the DTA, which was completely offset by a decrease in the valuation allowance by the same amount.

Pursuant to the TCJA, alternative minimum tax (“AMT”) credit carryforwards will be eligible for a 50% refund in tax years 2018 through 2020. Beginning in tax year 2021, any remaining AMT credit carryforwards would be 100% refundable. As a result of these new rules, as of December 31, 2017 we had released the valuation allowance of \$3.1 million formerly reserved against our AMT credit carryforwards and we had recorded a tax benefit and refund receivable of \$3.1 million in connection with this valuation allowance release, which was included in receivables, net on the consolidated balance sheets. We received approximately \$1.6 million of the refund receivable in October 2019.

Our accounting for the above elements of the TCJA was completed in 2018.

#### *Other*

At December 31, 2019, we had federal NOLs of approximately \$241.5 million. NOLs generated prior to tax-year 2018 will expire in years through fiscal 2037 while NOLs generated in 2018 and forward carryover indefinitely. At December 31, 2019, we also had state NOLs of approximately \$122.2 million. These state NOLs have various expiration dates through 2039, if applicable. We also had the New York State and New York City prior NOL conversion (“PNOLC”) subtraction pools of approximately \$31.1 million and \$25.5 million, respectively. The conversion to the PNOLC under the New York State and New York City corporate tax reforms does not have any material tax impact.

Based on management’s assessment, we believe it is more likely than not that the entire deferred tax assets will not be realized by future taxable income or tax planning strategy. In recognition of this risk, we have provided a valuation allowance of \$63.7 million and \$62.1 million as of December 31, 2019 and December 31, 2018, respectively. If our assumptions change and we determine we will be able to realize these NOLs, the tax benefits relating to any reversal of the valuation allowance on deferred tax assets would be recognized as a reduction of income tax expense and an increase in equity.

#### **NOTE 6 – RENTAL REVENUE**

Our retail property located in Paramus, New Jersey is 100% leased to two tenants as of December 31, 2019 with leases expiring through 2021.

Our multi-family property at 237 11<sup>th</sup> is occupied by tenants who have leases ranging from one to two years and a retail tenant with a lease expiration in 2027.

Future minimum rentals under non-cancellable tenant operating leases (excluding license agreements) as of December 31, 2019 are as follows (dollars in thousands):

| Year       | Future Minimum<br>Rentals |
|------------|---------------------------|
| 2020       | \$ 861                    |
| 2021       | 289                       |
| 2022       | 165                       |
| 2023       | 130                       |
| 2024       | 130                       |
| Thereafter | 348                       |
|            | <u>\$ 1,923</u>           |

#### NOTE 7 – FAIR VALUE MEASUREMENTS

The fair value of our financial instruments are determined based upon applicable accounting guidance. Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The guidance requires disclosure of the level within the fair value hierarchy in which the fair value measurements fall, including measurements using quoted prices in active markets for identical assets or liabilities (Level 1), quoted prices for similar instruments in active markets or quoted prices for identical or similar instruments in markets that are not active (Level 2), and significant valuation assumptions that are not readily observable in the market (Level 3).

The fair values of cash and cash equivalents, receivables, accounts payable and accrued expenses, and other liabilities approximated their carrying value because of their short-term nature. The fair value of the loans payable and the secured line of credit approximated their carrying value as they are variable-rate instruments.

On an annual recurring basis, we are required to use fair value measures when measuring plan assets of our pension plans. As we elected to adopt the measurement date provisions of ASC 715, “Employers’ Accounting for Defined Benefit Pension and Other Postretirement Plans,” as of March 4, 2007, we are required to determine the fair value of our pension plan assets as of December 31, 2019. The fair value of pension plan assets was \$13.0 million at December 31, 2019. These assets are valued in active liquid markets.

#### NOTE 8 – PENSION PLANS

##### *Defined Benefit Pension Plan*

Our predecessor, Syms, sponsored a defined benefit pension plan for certain eligible employees not covered under a collective bargaining agreement. The pension plan was frozen effective December 31, 2006. As of December 31, 2019 and 2018, we had a recorded liability of \$924,000 and \$2.8 million, respectively, which is included in pension liabilities on the accompanying consolidated balance sheets. This liability represents the estimated cost to us of terminating the plan in a standard termination, which would require us to make additional contributions to the plan so that the assets of the plan are sufficient to satisfy all benefit liabilities.

We currently plan to continue to maintain the Syms pension plan and make all contributions required under applicable minimum funding rules; however, we may terminate it at any time. In the event we terminate the plan, we intend that any such termination would be a standard termination. Although we have accrued the liability associated with a standard termination, we have not taken any steps to commence such a termination and currently have no intention of terminating the pension plan. In accordance with minimum funding requirements and court ordered allowed claims distributions, we paid approximately \$4.9 million to the Syms sponsored plan from September 17, 2012 through December 31, 2019. Historically, we have funded this plan in the third quarter of the calendar year. We funded \$400,000, \$470,000 and \$460,000 to the Syms sponsored plan during the years ended December 31, 2019, 2018 and 2017, respectively.

Presented below is financial information relating to this plan for the periods indicated (dollars in thousands):

|   | Year Ended<br>December 31,<br>2019 | Year Ended<br>December 31,<br>2018 |
|---|------------------------------------|------------------------------------|
| <b>CHANGE IN BENEFIT OBLIGATION:</b>            |                                    |                                    |
| Net benefit obligation - beginning of period    | \$ 13,668                          | \$ 14,620                          |
| Interest cost                                   | 644                                | 666                                |
| Actuarial loss (gain)                           | 410                                | (630)                              |
| Gross benefits paid                             | (789)                              | (988)                              |
| Net benefit obligation - end of period          | <u>\$ 13,933</u>                   | <u>\$ 13,668</u>                   |
| <b>CHANGE IN PLAN ASSETS:</b>                   |                                    |                                    |
| Fair value of plan assets - beginning of period | \$ 10,852                          | \$ 12,120                          |
| Employer contributions                          | 400                                | 470                                |
| Gross benefits paid                             | (789)                              | (988)                              |
| Return (loss) on plan assets                    | 2,546                              | (750)                              |
| Fair value of plan assets - end of period       | <u>\$ 13,009</u>                   | <u>\$ 10,852</u>                   |
| Un-funded status at end of period               | <u>\$ (924)</u>                    | <u>\$ (2,816)</u>                  |

The pension expense includes the following components (dollars in thousands):

|  | Year Ended<br>December 31,<br>2019 | Year Ended<br>December 31,<br>2018 | Year Ended<br>December 31,<br>2017 |
|--|------------------------------------|------------------------------------|------------------------------------|
| <b>COMPONENTS OF NET PERIODIC COST:</b>  |                                    |                                    |                                    |
| Interest cost                            | \$ 644                             | \$ 666                             | \$ 697                             |
| (Gain) loss on assets                    | (628)                              | 750                                | (1,421)                            |
| Amortization of loss (gain)              | 484                                | (990)                              | 1,241                              |
| Net periodic cost                        | <u>\$ 500</u>                      | <u>\$ 426</u>                      | <u>\$ 517</u>                      |
| <b>WEIGHTED-AVERAGE ASSUMPTION USED:</b> |                                    |                                    |                                    |
| Discount rate                            | 5.0%                               | 5.0%                               | 5.0%                               |
| Rate of compensation increase            | 0.0%                               | 0.0%                               | 0.0%                               |

The expected long-term rate of return on plan assets was 6% for the years ended December 31, 2019, 2018 and 2017.

As of December 31, 2019 the benefits expected to be paid in the next five fiscal years and then in the aggregate for the five fiscal years thereafter are as follows (dollars in thousands):

| Year      | Amount |
|-----------|--------|
| 2020      | \$ 867 |
| 2021      | 896    |
| 2022      | 917    |
| 2023      | 931    |
| 2024      | 944    |
| 2025-2030 | 4,929  |

The fair values and asset allocation of our plan assets as of December 31, 2019 and 2018 and the target allocation for fiscal 2019, by asset category, are presented in the following table. All fair values are based on quoted prices in active markets for identical assets (Level 1 in the fair value hierarchy) (dollars in thousands):

| Asset Category          | Asset Allocation | December 31, 2019 |                  | December 31, 2018 |                  |
|-------------------------|------------------|-------------------|------------------|-------------------|------------------|
|                         |                  | Fair Value        | % of Plan Assets | Fair Value (1)    | % of Plan Assets |
| Cash and equivalents    | 0% to 10%        | \$ 835            | 6%               | \$ 557            | 5%               |
| Equity securities       | 40% to 57%       | 8,019             | 62%              | 6,460             | 58%              |
| Fixed income securities | 35% to 50%       | 4,155             | 32%              | 4,121             | 37%              |
| Total                   |                  | \$ 13,009         | 100%             | \$ 11,138         | 100%             |

(1) The fair value balance at December 31, 2018 includes a \$286,000 past due payable which was distributed in the first half of 2019.

Under the provisions of ASC 715, we are required to recognize in our consolidated balance sheets the unfunded status of the benefit plan. This is measured as the difference between plan assets at fair value and the projected benefit obligation. For the pension plan, this is equal to the accumulated benefit obligation.

#### *Multiemployer Pension Plans*

Certain Syms employees were covered by collective bargaining agreements and participated in various multiemployer pension plans. Syms ceased to have an obligation to contribute to these plans in 2012, thereby triggering a complete withdrawal from the plans within the meaning of section 4203 of the Employee Retirement Income Security Act of 1974. As a result of the complete withdrawal, we were obligated to pay a withdrawal liability to one of these pension plans through the first quarter of 2020. We had a liability of approximately \$109,000 and \$922,000 as of December 31, 2019 and 2018, respectively, related to this plan which is included in pension liabilities on the accompanying consolidated balance sheets. We are required to make quarterly payments in the amount of approximately \$203,000 until this liability is completely paid, which occurred with the final payment in the first quarter of 2020. In accordance with minimum funding requirements and court ordered allowed claims distributions, we paid a total of approximately \$6.8 million to the various multiemployer plans from September 17, 2012 through December 31, 2019, of which approximately \$813,000 was funded to the remaining multiemployer plan during each of the years ended December 31, 2019 and 2018. Our final payment, of approximately \$109,000, was made in January 2020.

The trustees for the multiemployer pension plan to which the January 2020 payment was made have claimed that notwithstanding the plain language of the Plan as approved by the confirmation order entered by the Bankruptcy Court, the multiemployer pension plan is due additional sums in excess of the claim amount set forth in the Plan. We have advised the trustees for the multiemployer pension plan that if an action is taken to pursue a further claim against the Company, they will be in violation of the permanent injunction under the Plan and confirmation order and we will petition the Bankruptcy Court to enforce the permanent injunction, including seeking attorneys' fees and costs.

**401(k) Plan** – We have established a 401(k) plan for all of our employees. Eligible employees are able to contribute a percentage of their salary to the plan subject to statutory limits. We paid approximately \$67,000, \$65,000 and \$55,000 in matching contributions to this plan during the years ended December 31, 2019, 2018 and 2017, respectively.

## NOTE 9 – COMMITMENTS

- a. **Leases** – The lease for our corporate office located at 340 Madison Avenue, New York, New York expires on March 31, 2025. Rent expense paid for this operating lease was approximately \$439,000, \$348,000 and \$256,000 for the years ended December 31, 2019, 2018 and 2017. The lease for our sales office for 77 Greenwich located at 17 State Street, New York, New York expires on May 31, 2021. Rent expense paid for this operating lease was approximately \$366,000, \$108,000 and no expense for the years ended December 31, 2019, 2018 and 2017, respectively. The remaining lease obligation, excluding any extension options, for our corporate office and the sales office is as follows (dollars in thousands):

| Year Ended                           | Future<br>Minimum<br>Rentals |
|--------------------------------------|------------------------------|
| 2020                                 | \$ 742                       |
| 2021                                 | 555                          |
| 2022                                 | 470                          |
| 2023                                 | 470                          |
| 2024                                 | 470                          |
| Thereafter                           | 116                          |
| Total undiscounted<br>lease payments | \$ 2,823                     |
| Discount                             | \$ (387)                     |
| Commitments due                      | \$ 2,436                     |

- b. **Legal Proceedings** - In the normal course of business, we are party to routine legal proceedings. Based on available information and taking into account accruals where they have been established, management currently believes that any liabilities ultimately resulting from litigation we are currently involved in will not, individually or in the aggregate, have a material adverse effect on our consolidated financial position.

## NOTE 10 – LOANS PAYABLE AND SECURED LINE OF CREDIT

### Loans Payable

#### Corporate Loan

On December 19, 2019, we entered into a Credit Agreement (the “Credit Agreement”) with an affiliate of a global institutional management firm as initial lender (the “Lender”), and Trimont Real Estate Advisors, LLC, as administrative agent, pursuant to which the Lender agreed to extend credit to us in multiple draws aggregating \$70.0 million, which may be increased by \$25.0 million (the “Loan”), subject to satisfaction of certain conditions and the consent of the Lender. Draws under the Loan may be made during the 32-month period following the closing date of the Loan (the “Closing Date”). The Loan matures on December 19, 2024, subject to extensions until December 19, 2025 and June 19, 2026, respectively, under certain circumstances. The proceeds of the Loan may be used for investments in certain multi-family apartment buildings in the greater New York City area and certain non-residential real estate investments approved by the Lender in its reasonable discretion, as well as in connection with certain property recapitalizations and for general corporate purposes and working capital. The Loan was undrawn at closing and at December 31, 2019.

The Loan bears interest at a rate per annum equal to the sum of (i) 5.25% (the “PIK Interest Rate”) and (ii) a scheduled interest rate (the “Cash Pay Interest Rate”) based on six-month periods from the Closing Date, which Cash Pay Interest Rate, from the Closing Date until the six-month anniversary of the Closing Date, equals 4.0%, subject to increase during the extension periods. A \$2.45 million commitment fee is payable 50% on the initial draw and 50% as amounts under the Loan are drawn, with any remaining balance due on the last date of the draw period, and a 1.0% exit fee is payable in respect of Loan repayments. The Loan may be prepaid at any time subject to a prepayment premium on the portion of the Loan being repaid. The Loan is subject to certain mandatory prepayment provisions, including that, subject to the terms of the mortgage loan documents applicable to the Company’s 77 Greenwich property, 90% or 100% of the net cash proceeds of residential condominium sales, depending on the circumstances, and 70% of the net cash proceeds of retail condominium sales at the Company’s 77 Greenwich property shall be used to repay the Loan. Upon final repayment of the Loan, a multiple on invested capital, or MOIC, amount equal to 130% of the initial Loan amount plus drawn incremental amounts less the sum of all interest payments, commitment fee and exit fee payments and prepayment premiums, if any, shall be due, if such amounts together with the aggregate amount of principal repaid are less than the MOIC amount. The collateral for the Loan consists of (i) 100% of the equity interests in our direct subsidiaries, to the extent such a pledge thereof is permitted by the organizational documents of such subsidiary and any financing agreements to which such subsidiary is a party, (ii) our cash and cash equivalents, excluding restricted cash and cash applied toward certain liquidity requirements under existing financing arrangements, and (iii) other non-real estate assets of ours, including intellectual property.

The Credit Agreement provides that we and our subsidiaries, as defined in the Credit Agreement, must comply with various affirmative and negative covenants including restrictions on debt, liens, business activities, equity repurchases, distributions and dividends, disposition of assets and transactions with affiliates, as well as financial covenants regarding corporate loan to value, net worth and liquidity. Under the Credit Agreement, we are permitted to repurchase up to \$2.0 million of our common stock, par value \$0.01 per share pursuant to board approved programs with Loan proceeds, \$1.5 million with other sources of cash and otherwise subject to the consent of the required lenders. The Credit Agreement also provides for certain events of default. The Credit Agreement provides for a guaranty of the Loan obligations by the other loan party subsidiaries of ours.

Pursuant to the terms of the Credit Agreement, so long as the Loan is outstanding and the Lender is owed or holds greater than 50% of the sum of (x) the aggregate principal amount of the Loan outstanding and (y) the aggregate unused commitments, the Lender will have the right to appoint one member of our and each subsidiary’s board of directors or equivalent governing body (the “Designee”). At the election of the Lender, a board observer may be selected in lieu of a board member. The Designee may also sit on up to three committees of the board of directors or equivalent governing body of ours and each subsidiary of the Designee’s choosing from time to time. The Designee will be entitled to receive customary reimbursement of expenses incurred in connection with his or her service as a member of the board and/or any committee thereof but will not, except in the case of an independent director, receive compensation for such service.

#### *237 11<sup>th</sup> Loans*

In May 2018, in connection with the acquisition of 237 11<sup>th</sup>, wholly owned subsidiaries of ours entered into two-year interest-only financings with an aggregate principal amount of \$67.8 million, comprised of a \$52.4 million mortgage loan with Canadian Imperial Bank of Commerce and a \$15.4 million mezzanine loan with RCG LV Debt VI REIT, LLC (the “237 11<sup>th</sup> Loans”), bearing interest at a blended average rate of 3.72% over the 30-day LIBOR, each with a one year extension option upon satisfaction of certain conditions. The 237 11<sup>th</sup> Loans are non-recourse to us except for environmental indemnity agreements, certain non-recourse carve-out and carry guaranties covering among other things interest and operating expenses, and in the case of the mortgage loan, a guaranty of 25% of the principal amount, decreasing to 10% of the principal balance upon the debt yield ratio becoming equal to or greater than 7.0%. The effective interest rate at December 31, 2019 and December 31, 2018 was approximately 5.48% and 6.22%, respectively. The 237 11<sup>th</sup> Loans are prepayable at any time in whole, provided that prepayment of the mortgage loan must be accompanied by prepayment of the mezzanine loan, and under certain circumstances in part, upon payment, in the case of the mortgage loan, of a 0.50% deferred commitment fee (unless the loan is refinanced with the mortgage lender in which case no such fee is payable), and, in the case of the mezzanine loan, with no fee. The mezzanine loan was repaid in full on February 20, 2020.

The collateral for the 237 11<sup>th</sup> mortgage loan is the fee interest of our subsidiary in 237 11<sup>th</sup> and the collateral for the 237 11<sup>th</sup> mezzanine loan is our equity interests in the mortgage loan borrower. The 237 11<sup>th</sup> Loans require us to comply with various customary affirmative and negative covenants and provide for certain events of default, the occurrence of which would permit the lenders to declare the 237 11<sup>th</sup> Loans due and payable, among other remedies. As of December 31, 2019, we were in compliance with all covenants of the 237 11<sup>th</sup> Loans.

### *77 Greenwich Construction Facility*

On December 22, 2017, a wholly-owned subsidiary of ours closed on a \$189.5 million construction facility for 77 Greenwich (the “77 Greenwich Construction Facility”) with Massachusetts Mutual Life Insurance Company as lender and administrative agent (the “77 Greenwich Lender”). We draw down proceeds as costs related to the construction are incurred for 77 Greenwich for the construction of the new mixed-use building. The plans call for the development of 90 luxury residential condominium apartments, 7,500 square feet of street level retail space, a 476-seat elementary school serving New York City District 2, including the adaptive reuse of the landmarked Robert and Anne Dickey House, and construction of a new handicapped accessible subway entrance on Trinity Place. There was an outstanding balance of approximately \$104.9 million and \$51.5 million on the 77 Greenwich Construction Facility at December 31, 2019 and 2018, respectively, of which at December 31, 2019, \$7.0 million is collateralizing letters of credit securing our obligation with the New York City MTA to upgrade the subway entrance.

The 77 Greenwich Construction Facility has a four-year term with one extension option for an additional year under certain circumstances. The collateral for the 77 Greenwich Construction Facility is the borrower’s fee interest in 77 Greenwich, which is the subject of a mortgage in favor of the 77 Greenwich Lender. The 77 Greenwich Construction Facility bears interest on amounts drawn at a rate per annum equal to the greater of (i) LIBOR plus 8.25% and (ii) 9.25%. The effective interest rate at December 31, 2019 and December 31, 2018 was 10.01% and 10.60%, respectively. The 77 Greenwich Construction Facility provides for certain interest payments to be advanced as an interest holdback and to the extent that the cash flow from 77 Greenwich is insufficient to pay the interest payments then due and payable, funds in the interest holdback will be applied by the 77 Greenwich Lender as a disbursement to the borrower to make the monthly interest payments on the 77 Greenwich Construction Facility, subject to certain conditions. The 77 Greenwich Construction Facility may be prepaid in part in certain circumstances such as in the event of the sale of residential and retail condominium units. Pursuant to the 77 Greenwich Construction Facility, we are required to achieve completion of the construction work and the improvements for the project on or before a completion date that is forty-two (42) months following the closing of the 77 Greenwich Construction Facility, subject to certain exceptions.

In connection with the 77 Greenwich Construction Facility, we executed certain guaranties and environmental indemnities, including a recourse guaranty under which we are required to satisfy certain net worth and liquidity requirements including the Company maintaining liquidity of at least \$15.0 million, consisting of unrestricted cash and, for up to 50% of the requirement, qualified lines of credit, and additional customary affirmative and negative covenants for loans of this type and our agreements with the SCA. In addition, the liquidity requirement will decrease to \$10.0 million upon transfer of the school condominium to the SCA, which is anticipated to occur during the spring of 2020. We also entered into certain completion and other guarantees with the 77 Greenwich Lender and the SCA in connection with the 77 Greenwich Construction Facility. As of December 31, 2019, we were in compliance with all covenants of the 77 Greenwich Construction Facility.

On December 22, 2017, we entered into an interest rate cap agreement as required under the 77 Greenwich Construction Facility. The interest rate cap agreement provides the right to receive cash if the reference interest rate rises above a contractual rate. We paid a premium of approximately \$393,000 for the 2.5% interest rate cap on the 30-day LIBOR rate on a notional amount of \$189.5 million. The fair value of the interest rate cap as of December 31, 2019 and 2018 was approximately zero and \$497,000, respectively, and is recorded in prepaid expenses and other assets, net in our consolidated balance sheets. We did not designate this interest rate cap as a hedge and are recognizing the change in estimated fair value in interest expense. During the year ended December 31, 2019, the approximate \$497,000 change in value of this instrument had been recorded as interest expense and subsequently capitalized to real estate, net.

### *West Palm Beach, Florida Loan*

On May 11, 2016, our subsidiary that owns our West Palm Beach, Florida property commonly known as The Shoppes at Forest Hill, entered into a loan agreement with Citizens Bank National Association, as lender (the “WPB Lender”), pursuant to which the WPB Lender agreed to provide a loan in the amount of up to \$12.6 million, subject to the terms and conditions as set forth in the loan agreement (the “WPB Loan”). The WPB Loan required interest-only payments and bore interest at 30-day LIBOR plus 230 basis points. The balance of the WPB Loan of \$10.6 million was repaid when we sold the West Palm Beach, Florida property in November 2019.

## Secured Line of Credit

Our \$9.1 million line of credit with Sterling National Bank, which is secured by the Paramus, New Jersey property, was increased to \$11.0 million in September 2017, and the maturity date was extended to February 22, 2019. The line of credit was further increased to \$12.75 million in December 2018 and the maturity date was extended to March 21, 2021. The line of credit, which prior to December 2018 bore interest, for drawn amounts only, at 100 basis points over Prime, as defined in the underlying credit agreement, now bears interest at 200 basis points over the 30-day LIBOR, and is pre-payable at any time without penalty. A portion of the line of credit is subject to an unused fee. This secured line of credit had an outstanding balance of \$5.3 million and an effective interest rate of 3.76% as of December 31, 2019.

## Principal Maturities

Combined aggregate principal maturities of our loans, secured line of credit and note payable as of December 31, 2019, excluding extension options, were as follows (dollars in thousands):

| Year of Maturity   | Principal         |
|--|-------------------|
| 2020 (1)   | \$ 73,057         |
| 2021   | -                 |
| 2022   | 104,880           |
| 2023   | 670               |
| 2024   | -                 |
|  | <u>178,607</u>    |
| Less: deferred finance costs, net                          | <u>(2,966)</u>    |
| Total loans, secured line of credit, and note payable, net | <u>\$ 175,641</u> |

(1) Approximately \$15.4 million was paid off in February 2020 (see Note 15- Subsequent Events.)

## Interest

Consolidated interest (income) expense, net includes the following (dollars in thousands):

|                      | Year Ended<br>December 31,<br>2019 | Year Ended<br>December 31,<br>2018 | Year Ended<br>December 31,<br>2017 |
|----------------------|------------------------------------|------------------------------------|------------------------------------|
| Interest expense     | \$ 13,513                          | \$ 6,848                           | \$ 2,488                           |
| Interest capitalized | (13,513)                           | (6,848)                            | (2,488)                            |
| Interest income      | (67)                               | (212)                              | (215)                              |
| Interest income, net | <u>\$ (67)</u>                     | <u>\$ (212)</u>                    | <u>\$ (215)</u>                    |

## NOTE 11 – STOCKHOLDERS’ EQUITY

### Capital Stock

Our authorized capital stock consists of 120,000,000 shares consisting of 79,999,997 shares of common stock, \$0.01 par value per share, two (2) shares of preferred stock, \$0.01 par value per share (which have been redeemed in accordance with their terms and may not be reissued), one (1) share of special stock, \$0.01 par value per share, and 40,000,000 shares of a new class of blank-check preferred stock, \$0.01 par value per share. As of December 31, 2019 and December 31, 2018, there were 37,612,465 shares and 37,161,068 shares of common stock issued, respectively, and 31,881,961 shares and 31,647,284 shares of common stock outstanding, respectively, with the difference being held in treasury stock.



## ***Warrants***

In December 2019, we entered into a Warrant Agreement (the “Warrant Agreement”) with the lender under our corporate credit facility (see Note 10 – Loans Payable and Secured Line of Credit – Loans Payable – Corporate Loan) (the “Warrant Holder”) pursuant to which we issued ten-year warrants (the “Warrants”) to the Warrant Holder to purchase up to 7,179,000 shares of our common stock. The Warrants are exercisable immediately and have an exercise price of \$6.50 per share (the “Exercise Price”), payable in cash or pursuant to a cashless exercise. The Warrant Agreement provides that we will not issue shares of common stock upon exercise of the Warrants if either (1) the Warrant Holder, together with its affiliates, would beneficially hold 5% or more of the shares of common stock outstanding immediately after giving effect to such exercise, or (2) such exercise would result in the issuance of more than 19.9% of the shares of issued and outstanding common stock as of the date of the Warrant Agreement, prior to giving effect to the issuance of the Warrants, and such issuance would require shareholder approval under the NYSE American LLC listing requirements.

The Warrant Agreement provides for certain adjustments to the Exercise Price and/or the number of shares of common stock issuable upon exercise pursuant to customary anti-dilution provisions. Upon a change of control of the Company, the Warrants will be automatically converted into the right to receive the difference between the consideration the Warrant Holder would have received if it exercised the Warrants immediately prior to the change of control and the aggregate Exercise Price, payable at the election of the Warrant Holder in the consideration payable in the change of control or, if such consideration is other than cash, in cash. The Warrant will be accounted for under the liability method. The change in fair value of the Warrants will be recorded as an unrealized gain or loss in the statement of operations.

In connection with the issuance of the Warrants, we also entered into a registration rights agreement with the Warrant Holder, pursuant to which we agreed to register for resale the shares of common stock issuable upon exercise of the Warrants (the “Registration Rights Agreement”), and a letter agreement with the Warrant Holder (the “Letter Agreement”) pursuant to which we agreed to provide (i) certain information rights, (ii) the right to appoint one member of the board of directors of the Company, or in lieu thereof a board observer, and (iii) certain preemptive rights for a period of five years following the exercise of any of the Warrants so long as the Warrant Holder continues to hold shares of common stock. With respect to the board appointment right, the Letter Agreement includes a similar right as the Credit Agreement described above in Note 10, so long as the Warrant Holder together with its affiliates beneficially holds at least 5% of the outstanding common stock of the Company, assuming the exercise of all outstanding Warrants; provided that the Warrant Holder does not have such appointment right at any time a Designee or observer may be appointed pursuant to the terms of the Credit Agreement.

## ***At-The-Market Equity Offering Program***

In December 2016, we entered into an “at-the-market” equity offering program (the “ATM Program”), to sell up to an aggregate of \$12.0 million of our common stock. During the year ended December 31, 2017, we sold 2,492 shares of our common stock for aggregate gross proceeds of approximately \$23,000 at a weighted average price of \$9.32 per share. We did not sell any shares through this program in 2018 or 2019. The sale agreement with our broker expired in accordance with its term on June 30, 2019 and was not extended.

## ***Share Repurchase Program***

In December 2019, our Board of Directors approved a share repurchase program under which we can purchase up to \$5.0 million of shares of our common stock. As of December 31, 2019, we had purchased 49,394 shares of our common stock for approximately \$149,000 at a weighted average price per share of \$3.01 under the stock repurchase program, not including approximately \$48,000 of professional fees incurred to establish the share repurchase program. Of the 49,394 shares that were purchased, there were 19,551 shares that did not settle until January 2020 and therefore those shares are still included in net shares outstanding at December 31, 2019. As of December 31, 2019, we have approximately \$4.8 million value of shares that may yet be purchased under the share repurchase program.

## ***Preferred Stock***

We are authorized to issue two shares of preferred stock (one share each of Series A and Series B preferred stock, each of which was automatically redeemed in 2016 and may not be reissued), one share of special stock and 40,000,000 shares of blank-check preferred stock. The share of special stock was issued and sold to Third Avenue Trust, on behalf of Third Avenue Real Estate Value Fund (“Third Avenue”), and enables Third Avenue or its affiliated designee to elect one member of the Board of Directors.

## NOTE 12 – STOCK-BASED COMPENSATION

### *Stock Incentive Plan*

We adopted the Trinity Place Holdings Inc. 2015 Stock Incentive Plan (the “SIP”), effective September 9, 2015. Prior to the adoption of the SIP, we granted restricted stock units (“RSUs”) to our executive officers and employees pursuant to individual agreements. The SIP, which has a ten-year term, authorizes (i) stock options that do not qualify as incentive stock options under Section 422 of the Code, or NQSOs, (ii) stock appreciation rights, (iii) shares of restricted and unrestricted common stock, and (iv) RSUs. The exercise price of stock options will be determined by the compensation committee, but may not be less than 100% of the fair market value of the shares of common stock on the date of grant. To date, no stock options have been granted under the SIP. The SIP initially authorized the issuance of up to 800,000 shares of common stock. In June 2019, our stockholders approved an amendment and restatement of the SIP, including an increase to the number of shares of common stock available for awards under the SIP by 1,000,000 shares. Our SIP activity as of December 31, 2019 and December 31, 2018 was as follows:

|   | Year Ended December 31,<br>2019 |  | Year Ended December 31,<br>2018 |  |
|---|---------------------------------|--|---------------------------------|--|
|   | Number of<br>Shares             | Weighted<br>Average Fair<br>Value at<br>Grant Date | Number of<br>Shares             | Weighted<br>Average<br>Fair Value at<br>Grant Date |
| Balance available, beginning of period                  | 340,760                         | -  | 541,319                         | -  |
| Additional shares approved by stockholders              | 1,000,000                       | -  | -                               | -  |
| Granted to employees                                    | (267,000)                       | \$ 4.15  | (176,000)                       | \$ 6.49  |
| Granted to non-employee directors                       | (13,050)                        | \$ 3.98  | (10,223)                        | \$ 6.78  |
| Deferred under non-employee director's deferral program | (43,175)                        | \$ 3.98  | (14,336)                        | \$ 6.73  |
| Balance available, end of period                        | 1,017,535                       | -  | 340,760                         | -  |

### *Restricted Stock Units*

We grant RSUs to certain employees and executive officers as part of compensation. These grants generally have vesting dates ranging from immediate vest at grant date to three years, with a distribution of shares at various dates ranging from the time of vesting up to seven years after vesting.

During the year ended December 31, 2019, we granted 267,000 RSUs to certain employees. These RSUs vest and settle at various times over a two or three year period, subject to each employee's continued employment. Approximately \$674,000 in compensation expense related to these shares was amortized during the year ended December 31, 2019, of which approximately \$250,000 was capitalized into real estate under development.

Total stock-based compensation expense recognized in the consolidated statements of operations and comprehensive loss during the years ended December 31, 2019, 2018 and 2017 totaled \$859,000, \$1.2 million, and \$1.1 million, respectively, which is net of \$480,000, \$665,000 and \$1.6 million, capitalized as part of real estate under development, respectively.

|                                   | Year ended December 31,<br>2019 |  | Year ended December 31,<br>2018 |  | Year ended December 31,<br>2017 |  |
|-----------------------------------|---------------------------------|--|---------------------------------|--|---------------------------------|--|
|                                   | Number<br>of Shares             | Weighted<br>Average Fair<br>Value at<br>Grant Date | Number of<br>Shares             | Weighted<br>Average Fair<br>Value at Grant<br>Date | Number of<br>Shares             | Weighted<br>Average Fair<br>Value at<br>Grant Date |
| Non-vested at beginning of period | 381,167                         | \$ 6.39  | 677,734                         | \$ 6.44  | 1,621,235                       | \$ 6.38  |
| Granted RSUs                      | 267,000                         | \$ 4.15  | 176,000                         | \$ 6.49  | 48,600                          | \$ 7.46  |
| Vested                            | (194,833)                       | \$ 5.98  | (472,567)                       | \$ 6.20  | (992,101)                       | \$ 6.45  |
| Non-vested at end of period       | <u>453,334</u>                  | <u>\$ 5.00</u>                                     | <u>381,167</u>                  | <u>\$ 6.39</u>                                     | <u>677,734</u>                  | <u>\$ 6.44</u>                                     |

As of December 31, 2019, there was approximately \$606,000 of total unrecognized compensation expense related to unvested RSUs, which is expected to be recognized through December 2020.

During the year ended December 31, 2019, we issued 438,347 shares of common stock to employees and executive officers to settle vested RSUs from previous RSU grants. In connection with those transactions, we repurchased 186,877 shares to provide for the employees' withholding tax liabilities.

#### **Director Deferral Plan**

Our Non-Employee Director's Deferral Program (the "Deferral Program"), as amended in December 2018, allows our non-employee directors to elect to receive the cash portion of their annual compensation in shares of the Company's common stock, as well as to defer receipt of the portion of their annual board compensation that is paid in equity. Any deferred amounts are paid under the SIP (as is non-employee directors' annual equity compensation that is not deferred). Compensation deferred under the Deferral Program is reflected by the grant of stock units equal to the number of shares that would have been received absent a deferral election. The stock units, which are fully vested at grant, generally will be settled under the SIP for an equal number of shares of common stock within 10 days after the participant ceases to be a director. In the event that we distribute dividends, each participant shall receive a number of additional stock units (including fractional stock units) equal to the quotient of (i) the aggregate amount of the dividend that the participant would have received had all outstanding stock units been shares of common stock divided by (ii) the closing price of a share of common stock on the date the dividend was issued.

As of December 31, 2019 and 2018 a total of 63,154 and 19,979 stock units, respectively, have been deferred under the Deferral Program.

#### **NOTE 13 – INVESTMENT IN UNCONSOLIDATED JOINT VENTURE**

Through a wholly-owned subsidiary, we own a 50% interest in a joint venture (the "Berkley Joint Venture") formed to acquire and operate 223 North 8<sup>th</sup> Street, Brooklyn, New York, a newly constructed 95-unit multi-family property, known as The Berkley. On December 5, 2016, the joint venture closed on the acquisition of The Berkley through a wholly-owned special purpose entity for a purchase price of \$68.885 million, of which \$42.5 million was financed through a 10-year loan (the "Berkley Loan") secured by The Berkley and the balance was paid in cash (half of which was funded by us). The non-recourse Berkley Loan bears interest at the 30-day LIBOR rate plus 216 basis points, is interest only for five years, is pre-payable after two years with a 1% prepayment premium and has covenants and defaults customary for a Freddie Mac financing. We and our joint venture partner are joint and several recourse carve-out guarantors under the Berkley Loan pursuant to Freddie Mac's standard form of guaranty. The effective interest rate was 3.92% at December 31, 2019 and 4.66% at December 31, 2018.

As we do not control this joint venture, we account for it under the equity method of accounting.

The balance sheets for the unconsolidated joint venture at December 31, 2019 and 2018 are as follows (dollars in thousands):

|   | <b>December 31,<br/>2019</b> | <b>December 31,<br/>2018</b> |
|---|------------------------------|------------------------------|
| <b>ASSETS</b>   |                              |                              |
| Real estate, net                                      | \$ 50,508                    | \$ 51,802                    |
| Cash and cash equivalents                             | 344                          | 201                          |
| Restricted cash                                       | 435                          | 392                          |
| Tenant and other receivables, net                     | 42                           | 39                           |
| Prepaid expenses and other assets, net                | 66                           | 43                           |
| Intangible assets, net                                | 11,757                       | 12,293                       |
| <b>Total assets</b>                                   | <b><u>\$ 63,152</u></b>      | <b><u>\$ 64,770</u></b>      |
| <b>LIABILITIES</b>                                    |                              |                              |
| Mortgage payable, net                                 | \$ 41,207                    | \$ 41,135                    |
| Accounts payable and accrued expenses                 | 598                          | 583                          |
| <b>Total liabilities</b>                              | <b><u>41,805</u></b>         | <b><u>41,718</u></b>         |
| <b>MEMBERS' EQUITY</b>                                |                              |                              |
| Members' equity                                       | 27,169                       | 27,236                       |
| Accumulated deficit                                   | (5,822)                      | (4,184)                      |
| <b>Total members' equity</b>                          | <b><u>21,347</u></b>         | <b><u>23,052</u></b>         |
| <b>Total liabilities and members' equity</b>          | <b><u>\$ 63,152</u></b>      | <b><u>\$ 64,770</u></b>      |
| <b>Our investment in unconsolidated joint venture</b> | <b><u>\$ 10,673</u></b>      | <b><u>\$ 11,526</u></b>      |

The statements of operations for the unconsolidated joint venture for the years ended December 31, 2019, 2018, and 2017 are as follows (dollars in thousands):

|  | For the Year<br>Ended<br>December 31,<br>2019 | For the Year<br>Ended<br>December 31,<br>2018 | For the Year<br>Ended<br>December 31,<br>2017 |
|--|---|---|---|
| <b>Revenues</b>  |   |   |   |
| Rental revenues  | \$ 3,314                                      | \$ 3,447                                      | \$ 3,372                                      |
| Total revenues   | 3,314   | 3,447   | 3,372   |
| <b>Operating Expenses</b>                                |   |   |   |
| Property operating expenses                              | 956   | 1,033   | 944   |
| Real estate taxes  | 45  | 45  | 47  |
| General and administrative                               | 10  | 7   | 26  |
| Amortization   | 536   | 536   | 1,533   |
| Depreciation   | 1,328   | 1,318   | 1,310   |
| Total operating expenses                                 | 2,875   | 2,939   | 3,860   |
| Operating income (loss)                                  | 439   | 508   | (488)   |
| Interest expense, net                                    | (1,905)                                       | (1,791)                                       | (1,452)                                       |
| Interest expense -amortization of deferred finance costs | (172)   | (172)   | (173)   |
| Net loss   | <u>\$ (1,638)</u>                             | <u>\$ (1,455)</u>                             | <u>\$ (2,113)</u>                             |
| Our equity in net loss from unconsolidated joint venture | <u>\$ (819)</u>                               | <u>\$ (728)</u>                               | <u>\$ (1,057)</u>                             |

**NOTE 14 – QUARTERLY FINANCIAL DATA (unaudited)**

The following table reflects quarterly consolidated statements of operations for the periods indicated (dollars in thousands, except per share amounts):

|  | For the Year Ended December 31, 2019    |                                      |  |  |
|--|---|--------------------------------------|--|--|
|  | January 1, 2019<br>to March 31,<br>2019 | April 1, 2019<br>to June 30,<br>2019 | July 1, 2019<br>to September<br>30, 2019 | October 1, 2019<br>to December 31,<br>2019 |
| <b>Revenues</b>  |   |                                      |  |  |
| Rental revenues  | \$ 1,293                                | \$ 1,281                             | \$ 946                                   | \$ 542                                     |
| Total revenues   | 1,293                                   | 1,281                                | 946                                      | 542  |
| <b>Operating Expenses</b>                                    |   |                                      |  |  |
| Property operating expenses                                  | 680                                     | 816                                  | 1,191                                    | 2,641                                      |
| Real estate taxes  | 84                                      | 90                                   | 90                                       | 64   |
| General and administrative                                   | 1,313                                   | 1,373                                | 1,286                                    | 1,377                                      |
| Pension related costs  | 183                                     | 183                                  | 183                                      | 184  |
| Transaction related costs                                    | 25                                      | 112                                  | 29                                       | 1  |
| Depreciation and amortization                                | 940                                     | 837                                  | 600                                      | 600  |
| Total operating expenses                                     | 3,225                                   | 3,411                                | 3,379                                    | 4,867                                      |
| Gain on sale of real estate                                  | -                                       | -                                    | -  | 9,521                                      |
| Equity in net loss from unconsolidated joint venture         | (221)                                   | (186)                                | (218)                                    | (194)                                      |
| Interest income, net   | 21                                      | 18                                   | 14                                       | 14   |
| (Loss) income before taxes                                   | (2,132)                                 | (2,298)                              | (2,637)                                  | 5,016                                      |
| Tax (expense) income   | (81)                                    | (110)                                | (8)                                      | 71   |
| Net (loss) income attributable to common stockholders        | \$ (2,213)                              | \$ (2,408)                           | \$ (2,645)                               | \$ 5,087                                   |
| (Loss) income per share - basic and diluted                  | \$ (0.07)                               | \$ (0.08)                            | \$ (0.08)                                | \$ 0.16                                    |
| Weighted average number of common shares - basic and diluted | 31,796                                  | 31,918                               | 31,953                                   | 31,972                                     |
|  |   |                                      |  |  |
|  | For the Year Ended December 31, 2018    |                                      |  |  |
|  | January 1, 2018<br>to March 31,<br>2018 | April 1, 2018<br>to June 30,<br>2018 | July 1, 2018<br>to September<br>30, 2018 | October 1, 2018<br>to December 31,<br>2018 |
| <b>Revenues</b>  |   |                                      |  |  |
| Rental revenues  | \$ 397                                  | \$ 673                               | \$ 1,298                                 | \$ 1,347                                   |
| Total revenues   | 397                                     | 673                                  | 1,298                                    | 1,347                                      |
| <b>Operating expenses</b>                                    |   |                                      |  |  |
| Property operating expenses                                  | 187                                     | 382                                  | 598                                      | 737  |
| Real estate taxes  | 78                                      | 81                                   | 85                                       | 77   |
| General and administrative                                   | 1,424                                   | 1,413                                | 1,280                                    | 1,375                                      |
| Pension related costs  | 50                                      | 50                                   | 50                                       | 86   |
| Transaction related costs                                    | -                                       | -                                    | 170                                      | 212  |
| Depreciation and amortization                                | 129                                     | 515                                  | 1,193                                    | 626  |
| Total operating expenses                                     | 1,868                                   | 2,441                                | 3,376                                    | 3,113                                      |
| Equity in net loss from unconsolidated joint venture         | (117)                                   | (139)                                | (236)                                    | (236)                                      |
| Interest income, net   | 53                                      | 93                                   | 36                                       | 30   |
| Loss before tax expense                                      | (1,535)                                 | (1,814)                              | (2,278)                                  | (1,972)                                    |
| Tax expense  | (23)                                    | (27)                                 | (26)                                     | (214)                                      |
| Net loss attributable to common stockholders                 | \$ (1,558)                              | \$ (1,841)                           | \$ (2,304)                               | \$ (2,186)                                 |
| Loss per share - basic and diluted                           | \$ (0.05)                               | \$ (0.06)                            | \$ (0.07)                                | \$ (0.07)                                  |
| Weighted average number of common shares - basic and diluted | 31,531                                  | 31,612                               | 31,639                                   | 31,647                                     |



## NOTE 15 – SUBSEQUENT EVENTS

### *Joint venture – property acquisition*

Through a wholly-owned subsidiary, we own a 10% interest in a joint venture with TF Cornerstone (the “250 North 10<sup>th</sup> Street JV”) formed to acquire and operate the property located at 250 North 10<sup>th</sup> Street (the “Property”), a 234-unit apartment building in Williamsburg, Brooklyn, New York. On January 15, 2020, the joint venture closed on the acquisition of the property through a wholly-owned special purpose entity for a purchase price of \$137.75 million, of which \$82.75 million was financed through a 15-year mortgage loan (the “250 North 10<sup>th</sup> Loan”) secured by the Property and the balance was paid in cash. Our share of the equity totaling approximately \$5.9 million (of which \$0.7 million was outstanding at December 31, 2019) (“Partner Loan”) was funded through a loan from our joint venture partner. This Partner Loan bears interest at 7% and is prepayable any time within its 4 year term. Our partner has the option of having the Partner Loan repaid in our common stock if the price of our common stock exceeds \$6.50 per share at the time of conversion. The non-recourse 250 North 10<sup>th</sup> Loan bears interest at 3.39% for the duration of the loan term and has covenants, defaults, and a non-recourse carve out guaranty executed by the Company. We earned an acquisition fee at closing and are entitled to ongoing asset management fees and a promote upon the achievement of certain performance hurdles.

### *Loan refinancing*

On February 20, 2020, we repaid in full the \$15.4 million mezzanine loan in respect of 237 11<sup>th</sup>.

On February 28, 2020, in connection with a refinancing, the Berkley Joint Venture repaid the Berkley Loan in full. The new 7-year, \$33.0 million loan bears interest at a fixed rate of 2.717% and is interest only during the initial five years. It is pre-payable at any time and can be upsized by up to \$6.0 million under certain circumstances.

In March 2020, the maturity date for the secured line of credit, which is secured by the Paramus, New Jersey property, was extended to March 21, 2021.



**Schedule III - Consolidated Real Estate and Accumulated Depreciation**  
(dollars in thousands)

| Property Description | Encumbrances<br>(1) | Initial Cost               |                               |  | Cost Capitalized Subsequent to Acquisition | Building, Building and Tenant Improvements (2) | Amounts at which Carried at December 31, 2019 |                               |  |                   | Accumulated Depreciation | Date of Acquisition (A) / Construction (C) |
|----------------------|---------------------|----------------------------|-------------------------------|--|--|--|---|-------------------------------|--|-------------------|--------------------------|--|
|                      |                     | Land and Land Improvements | Real Estate Under Development | Building, Building and Tenant Improvements (2) |  |  | Land  | Real Estate Under Development | Building, Building and Tenant Improvements (2) | Total             |                          |  |
| 77 Greenwich, NY     | \$ 102,285          | \$ -                       | \$ 16,634                     | \$ -   | \$ 201,986                                 | \$ -   | \$ -  | \$ 218,620                    | \$ -   | \$ 218,620        | \$ -                     | 1990(A)                                    |
| Brooklyn, New York   | 67,456              | 27,939                     | -                             | 42,177   | -  | 14   | 27,939  | -                             | 42,191   | 70,130            | 2,577                    | 2018 (A) / 2017 (C)                        |
| Paramus, NJ          | -                   | -                          | 1,548                         | -  | 5,505                                      | -  | -   | 7,053                         | -  | 7,053             | -                        | 1980 (A) / 1984 (C)                        |
|                      | <u>\$ 169,741</u>   | <u>\$ 27,939</u>           | <u>\$ 18,182</u>              | <u>\$ 42,177</u>                               | <u>\$ 207,491</u>                          | <u>\$ 14</u>                                   | <u>\$ 27,939</u>                              | <u>\$ 225,673</u>             | <u>\$ 42,191</u>                               | <u>\$ 295,803</u> | <u>\$ 2,577</u>          |  |

(1) Encumbrances are net of deferred finance costs of approximately \$2.6 million.

(2) Depreciation on buildings and improvements reflected in the consolidated statements of operations and comprehensive loss is calculated on the straight-line basis over estimated useful lives of 10 to 39 years.

(a) Reconciliation of Total Real Estate Properties:

The following table reconciles the activity for the real estate properties for the periods reported (dollars in thousands):

|                                | Year Ended<br>December 31,<br>2019 | Year Ended<br>December 31,<br>2018 |
|--------------------------------|------------------------------------|------------------------------------|
| Balance at beginning of period | \$ 216,672                         | \$ 78,658                          |
| Additions                      | 89,885                             | 138,014                            |
| Sold real estate               | (10,754)                           | -                                  |
| Balance at end of period       | <u>\$ 295,803</u>                  | <u>\$ 216,672</u>                  |

The aggregate cost of land, real estate under development, building and improvements, before depreciation, for federal income tax purposes at December 31, 2019 and 2018 was \$295.8 million (unaudited) and \$216.7 million (unaudited), respectively.

(b) Reconciliation of Accumulated Depreciation:

The following table reconciles the accumulated depreciation for the periods reported (dollars in thousands):

|   | Year Ended<br>December 31,<br>2019 | Year Ended<br>December 31,<br>2018 |
|---|------------------------------------|------------------------------------|
| Balance at beginning of period                        | \$ 3,608                           | \$ 2,389                           |
| Depreciation related to real estate                   | 1,735                              | 1,219                              |
| Write-off of depreciation related to real estate sold | (2,766)                            | -                                  |
| Balance at end of period                              | <u>\$ 2,577</u>                    | <u>\$ 3,608</u>                    |

**DESCRIPTION OF TRINITY PLACE HOLDINGS INC. SECURITIES  
REGISTERED PURSUANT TO SECTION 12 OF THE  
SECURITIES EXCHANGE ACT OF 1934**

**DESCRIPTION OF COMMON STOCK**

**General**

As of the date of this filing, our authorized capital stock consists of 79,999,997 shares of common stock with par value of \$.01 per share, two shares of a class of preferred stock (which were redeemed in accordance with their terms and may not be reissued), one share of a class of special stock, par value \$.01 per share, and 40,000,000 shares of a class of designation preferred stock, par value \$0.01 per share.

As of December 31, 2019, there were 31,881,961 shares of common stock issued and outstanding held by 173 holders of record. As of December 31, 2019, we had an aggregate of 453,334 shares of unvested restricted stock unit awards outstanding and 757,605 shares of vested restricted stock unit awards that have not yet been issued and 1,017,535 shares of our common stock reserved for future issuance pursuant to our existing stock incentive plan.

*The following description of the terms of our common stock is only a summary. This description is subject to, and qualified in its entirety by reference to, our certificate of incorporation and bylaws, each of which has previously been filed with the SEC and which we incorporate by reference as exhibits to the Annual Report on Form 10-K of which this Exhibit 4.2 is a part, and the Delaware General Corporation Law, or DGCL.*

**Voting Rights**

Except as set forth below or otherwise required by law or as otherwise provided in any preferred stock that may be authorized in the future, the holders of the common stock exclusively possess all voting power, and each share of common stock has one vote.

Except as otherwise required by law, holders of common stock are not entitled to vote on any amendment to the certificate of incorporation that relates solely to the alteration or change of the powers, preferences, rights or other terms of one or more outstanding series of preferred stock or series of designation preferred stock (or of special stock, as applicable) if the holders of such affected series of preferred stock or designation preferred stock (or the special stock, as applicable) are entitled, either separately or, in the case of one or more series of preferred stock or designation preferred stock, together with the holders of one or more other series of preferred stock or designation preferred stock, to vote thereon as a separate class pursuant to the certificate of incorporation or pursuant to the DGCL as currently in effect or as may be amended in the future.

**Dividends**

Subject to limitations under Delaware law and preferences that may apply to any outstanding shares of preferred stock, holders of our common stock are entitled to receive ratably such dividends or other distribution, if any, as may be declared by our board of directors out of funds legally available therefor.

**Liquidation**

In the event of our liquidation, dissolution or winding up, holders of our common stock are entitled to share ratably in all assets remaining after payment of liabilities, subject to the liquidation preference of the special stock and any outstanding preferred stock.

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## **Rights and Preferences**

The common stock has no preemptive, conversion or other rights to subscribe for additional securities. There are no redemption or sinking fund provisions applicable to our common stock. The rights, preferences and privileges of holders of common stock are subject to, and may be adversely affected by, the rights of the holders of shares of any series of preferred stock that we may designate and issue in the future.

## **Fully Paid and Nonassessable**

All outstanding shares of our common stock are, and all shares of common stock to be outstanding upon completion of the offering will be, validly issued, fully paid and nonassessable.

## **Transfer Agent and Registrar**

The transfer agent and registrar for the common stock is American Stock Transfer & Trust Company, LLC. Its address is 6201 15<sup>th</sup> Avenue, Brooklyn, New York 11219 and its telephone number is (718) 921-8200.

## **Quotation of Common Stock**

Our common stock is listed on the NYSE American under the symbol “TPHS.”

## **CERTAIN PROVISIONS OF DELAWARE LAW AND OF THE COMPANY’S CERTIFICATE OF INCORPORATION AND BYLAWS**

### **Delaware Takeover Statute**

We are subject to Section 203 of the DGCL. This statute regulating corporate takeovers prohibits a Delaware corporation from engaging in any business combination with any interested stockholder for three years following the date that the stockholder became an interested stockholder, unless:

- prior to the date of the transaction, the board of directors of the corporation approved either the business combination or the transaction which resulted in the stockholder becoming an interested stockholder;
- the interested stockholder owned at least 85% of the voting stock of the corporation outstanding at the time the transaction commenced, excluding for purposes of determining the number of shares outstanding (a) shares owned by persons who are directors and also officers and (b) shares owned by employee stock plans in which employee participants do not have the right to determine confidentially whether shares held subject to the plan will be tendered in a tender or exchange offer; or
- on or subsequent to the date of the transaction, the business combination is approved by the board and authorized at an annual or special meeting of stockholders, and not by written consent, by the affirmative vote of at least 66 2/3% of the outstanding voting stock which is not owned by the interested stockholder.

Section 203 defines a business combination to include:

- any merger or consolidation involving the corporation and the interested stockholder;
  - any sale, transfer, pledge or other disposition involving the interested stockholder of 10% or more of the assets of the corporation;
  - subject to exceptions, any transaction that results in the issuance or transfer by the corporation of any stock of the corporation to the interested stockholder; or
  - the receipt by the interested stockholder of the benefit of any loans, advances, guarantees, pledges or other financial benefits provided by or through the corporation.
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In general, Section 203 defines an interested stockholder as any entity or person beneficially owning 15% or more of the outstanding voting stock of the corporation and any entity or person affiliated with or controlling or controlled by the entity or person.

## **Certificate of Incorporation and Bylaw Provisions**

Our certificate of incorporation and bylaws contain some provisions which may have the effect of delaying, deferring or preventing a change in control of the Company. In particular, our certificate of incorporation and bylaws provide for the following:

### ***Special Stock***

In connection with the investment by Third Avenue in the Company in October 2013, the Company issued to Third Avenue one share of special stock, par value \$.01 per share. The sole purpose of the share of special stock is to enable Third Avenue to elect one member of the board of directors. No dividends or distributions may be declared, paid or made on the special stock. The special stock ranks senior to the common stock, as to distributions of assets on any liquidation, dissolution or winding up of the Company, but only in an amount equal to the par value of such share. The special stock will, subject to lawfully available funds, be automatically redeemed at such time as the “Special Stock Ownership Threshold” of 2,345,000 shares of common stock is no longer satisfied, at a per share redemption price equal to its par value. Except as expressly provided in the certificate of incorporation or as otherwise required by applicable law, the holder of the special stock is not entitled to vote such share on any matters submitted to a vote of stockholders of the Company.

### ***Board of Directors***

***Staggered Board.*** The board of directors is divided into two classes, as nearly equal in number as possible, designated Class I and Class II. Subject to the provisions of our certificate of incorporation, each director serves for a term ending at the second annual meeting following the annual meeting at which such director was elected and until his or her successor is elected and qualified or his or her earlier resignation or removal. In case of any increase or decrease, from time to time, in the number of directors, the number of directors in each class will be apportioned as nearly equal as possible. Any director may be removed from office at any time, with or without cause, by the affirmative vote of the holders of a majority in voting power of the shares of capital stock of the Company entitled to elect such director.

***Special Stock Director.*** From and after the issuance of special stock and until the first date that the Special Stock Ownership Threshold is no longer satisfied, one director who is elected by the holder of the special stock, voting as a separate class to the exclusion of the holders of common stock, designation preferred stock and any preferred stock, such director referred to herein as the Special Stock Director

On the first date that the Special Stock Ownership Threshold is no longer satisfied, the term of the Special Stock Director will automatically terminate, the person formerly holding such directorship will cease to be a director of the Company and the size of the board of directors will be automatically reduced by one directorship. Immediately following such reduction, the size of the board of directors will automatically be increased by one directorship, which will be elected by the holders of common stock.

### ***Restrictions on Transfers Related to Preservation of the Ability to Utilize Certain Tax Benefits Associated with NOLs***

In order to help preserve its ability to utilize certain tax benefits primarily associated with the Company’s NOLs, the Company’s certificate of incorporation generally prohibits transfers or sales of stock that would result in a person or group of persons becoming a 4.75% stockholder, or that would result in the increase or decrease by a person or group of persons that is an existing 4.75% stockholder of its percentage ownership interest in the Company. Any direct or indirect transfer attempted in violation of the certificate of incorporation will be void. The restrictions on transfer under the certificate of incorporation will not apply if the transferor or the transferee obtains the prior written approval of the board of directors. Any person who desires to effect an otherwise prohibited transaction may, prior to the date of the proposed transaction, submit a request in writing that the board of directors review and authorize the transaction, following the procedures set forth in the certificate of incorporation. These restrictive provisions in the certificate of incorporation will expire by their terms on the earliest to occur of, among other things, February 12, 2025; the date selected by the board of directors, if the board of directors determines that it is in the best interests of the Company’s stockholders for the restrictions set forth in the certificate of incorporation to be removed or released; and the date selected by the holders of a majority of the voting power of the Company, approved at an annual or special meeting of stockholders or by written consent.

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### ***Special Meetings***

Our bylaws provide that a special meeting of the stockholders for any purpose or purposes shall be called pursuant to a resolution approved by the board of directors and may not be called by any other person or persons.

### ***Designation Preferred Stock***

Subject to the rights of the holder of the special stock, and subject to the limitations prescribed by law, the board of directors is authorized, subject to any limitations prescribed by law or expressly set forth in the Certificate of Incorporation, to provide for the issuance of shares of designation preferred stock in series, and by filing a certificate pursuant to the applicable law of the State of Delaware, or a Preferred Stock Designation, to establish from time to time the number of shares to be included in each such series, and to fix the designation, powers, preferences, and rights of the shares of each such series and any qualifications, limitations or restrictions thereof.

The number of authorized shares of designation preferred stock may be increased or decreased (but not below the number of shares thereof then outstanding) by the affirmative vote of the holders of a majority of the voting power of all of the then-outstanding shares of capital stock of the Company entitled to vote thereon, without a vote of the holders of the designation preferred stock, or of any series thereof, unless a vote of any such holders is required pursuant to the terms of any Preferred Stock Designation.

As of the date of this filing, no designation preferred stock has been issued.

### **Choice of Forum**

The Company's certificate of incorporation provides that the Court of Chancery of the State of Delaware is the exclusive forum for any derivative action or proceeding brought on the Company's behalf; any action asserting a breach of fiduciary duty; any action asserting a claim against the Company arising pursuant to the Delaware General Corporation Law, the Company's certificate of incorporation or bylaws; or any action asserting a claim against the Company that is governed by the internal affairs doctrine. This provision is not intended to apply to claims arising under the Securities Act and the Exchange Act. To the extent the provision could be construed to apply to such claims, there is uncertainty as to whether a court would enforce the provision in such respect, and the Company's stockholders will not be deemed to have waived the Company's compliance with federal securities laws and the rules and regulations thereunder.

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**LIST OF SUBSIDIARIES**

470 4<sup>th</sup> Avenue Fee Owner LLC (DE)  
470 4<sup>th</sup> Avenue Owner LLC (DE)  
Filene's Basement, LLC (DE)  
TPH 223 N 8<sup>th</sup> Investor LLC (DE)  
TPH 250 N 10 Investor LLC (DE)  
TPH 470 4<sup>th</sup> Avenue Investor LLC (DE)  
TPH Forest Hill LLC (DE)  
TPH IP LLC (DE)  
TPH Merrick LLC (DE)  
TPH Route 17 LLC (DE)  
TPHGreenwich Holdings LLC (DE)  
TPHGreenwich Owner LLC (DE)

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Consent of Independent Registered Public Accounting Firm

Trinity Place Holdings Inc.  
New York, New York

We hereby consent to the incorporation by reference in the Registration Statements on Form S-8 (Nos. 333-207324 and 333-232266) and Form S-3 (Nos. 333-193396, 333-206944, 333-208740, 333-216754 and 333-235276) of Trinity Place Holdings Inc. of our reports dated March 13, 2020, relating to the consolidated financial statements and schedule and the effectiveness of Trinity Place Holdings Inc.'s internal control over financial reporting, which appear in this Form 10-K.

/s/ BDO USA, LLP

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New York, New York  
March 13, 2020

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## CERTIFICATION

I, Matthew Messinger, certify that:

1. I have reviewed this Annual Report on Form 10-K of Trinity Place Holdings Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a. designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b. designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c. evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d. disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
  - a. all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b. any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: March 13, 2020

By: /s/ Matthew Messinger  
 Matthew Messinger  
 President and Chief Executive Officer  
 Trinity Place Holdings Inc.

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## CERTIFICATION

I, Steven Kahn, certify that:

1. I have reviewed this Annual Report on Form 10-K of Trinity Place Holdings Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a. designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b. designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c. evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d. disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
  - a. all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b. any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: March 13, 2020

By: /s/ Steven Kahn  
 Steven Kahn  
 Chief Financial Officer  
 Trinity Place Holdings Inc.

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CERTIFICATION PURSUANT TO  
18 U.S.C. SECTION 1350,  
AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Annual Report of Trinity Place Holdings Inc. ("Trinity") on Form 10-K for the year ended December 31, 2019 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Matthew Messinger, President and Chief Executive Officer of Trinity, certify, to the best of my knowledge, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of Trinity.

By: /s/ Matthew Messinger  
Matthew Messinger  
President and Chief Executive Officer  
Trinity Place Holdings Inc.  
March 13, 2020

A signed original of this written statement required by Section 906 has been provided to Trinity Place Holdings Inc. and will be retained by Trinity Place Holdings Inc. and furnished to the Securities and Exchange Commission or its staff upon request.

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CERTIFICATION PURSUANT TO  
18 U.S.C. SECTION 1350,  
AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Annual Report of Trinity Place Holdings Inc. (“Trinity”) on Form 10-K for the year ended December 31, 2019 as filed with the Securities and Exchange Commission on the date hereof (the “Report”), I, Steven Kahn, Chief Financial Officer of Trinity, certify, to the best of my knowledge, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of Trinity.

By: /s/ Steven Kahn  
Steven Kahn  
Chief Financial Officer  
Trinity Place Holdings Inc.  
March 13, 2020

A signed original of this written statement required by Section 906 has been provided to Trinity Place Holdings Inc. and will be retained by Trinity Place Holdings Inc. and furnished to the Securities and Exchange Commission or its staff upon request.

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